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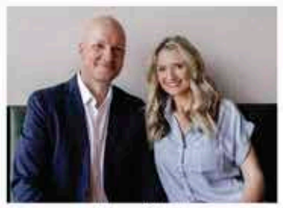
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Built on Relationships

One of the things my team and I love most about publishing *Portland Real Producers* is having the opportunity to sit down with some of the very best professionals in our industry and hear the stories behind their success. Month after month, I'm reminded that while every business looks a little different, the most successful agents tend to share the same foundation: they focus on serving others exceptionally well.

This month's cover story is a perfect example. Andrea Guest has built an impressive business by helping people accomplish things they didn't think were possible. Whether she's guiding clients through a transaction, coaching newer agents, or launching a business designed to solve everyday challenges for Realtors®, her focus has always been on creating opportunities for others to succeed.

You'll also meet Hannah Novak, whose business has grown organically through the relationships she's built within her community. From organizing neighborhood traditions to serving generations of local families, Hannah reminds us that the strongest businesses are often built one genuine relationship at a time.

We're also excited to feature the Potter Team at Novus Home Mortgage. Their thoughtful, solutions-focused approach to lending demonstrates the value of surrounding your clients with trusted professionals who can navigate even the most complex situations.

Of course, this issue includes our latest Top 300 Standings—a snapshot of the incredible talent and hard work happening across our market. Congratulations to everyone continuing to raise the bar for our industry.

Finally, I hope you'll join us on **October 6th** as we celebrate nine years of *Portland Real Producers*. What started as a simple idea—to connect the very best real estate professionals and the businesses that serve them—has grown into an incredible community built on relationships, collaboration, and generosity. I'm grateful to every Realtor, Preferred Partner, and supporter who has been part of that journey, and I can't wait to celebrate with all of you!

Thank you for being part of this community. Here's to another month of building relationships that make all of us better.

Cheers,

Jiffany

Chief Connections Officer
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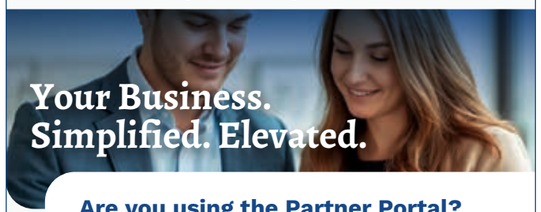






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AVERAGE TRANSACTIONS PER AGENT IN THE TOP 500

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MEET Andrea Guest

BUILDING THE BUSINESS *SHE* WANTED

BY KERRY HINRICHS

Nearly 15 years ago, Andrea Guest made a career change that would eventually lead her to launch not one business, but two.

Before entering real estate in 2011, Andrea worked as a national and regional sales manager for two radio stations. She enjoyed the work, but after several years in the industry, she found herself thinking about what might come next. With her mother already working as a Realtor®, real estate was an option she knew well enough to explore.

Andrea learned through experience, self-study, and a determination to figure things out. One book, *The Millionaire Real Estate Agent*, had a particularly strong influence on her early years and helped shape the way she approached growth and business ownership.

She eventually joined Keller Williams Realty Professionals, where she built a successful career and growing team. More recently, she partnered with PLACE, a move she describes as transformative for both her business and the agents she serves alongside.

A lot has changed in real estate since 2011, but the part Andrea enjoys most has stayed the same.

“I love helping people do something they didn’t think was possible,” she says.

Whether she’s working with buyers, sellers, or agents on her team, she enjoys helping people gain confidence and reach goals they weren’t sure they could achieve. She especially enjoys coaching newer agents and watching them develop successful businesses of their own.

Like most experienced Realtors, she’s also learned a few lessons along the way. The biggest has been the importance of protecting her time.

“As my team knows, I’m a giver,” she says. “I always tend to put other people’s needs ahead of my own.”

Andrea cares deeply about the people around her, which has been both a strength and, at times, a challenge. For much of her career, she focused on making sure everyone else was taken care of first. As her business grew, she realized that approach wasn’t sustainable forever. Learning to create boundaries and protect time for herself and her family has been an important part of her growth, both professionally and personally.

Family is a major part of her life outside of work. She and her husband are raising their son, who is in middle school, and share their home with two Russian Blue cats. They also love to travel together. With her husband originally from England, international travel has long been part of their family adventures, giving them opportunities to experience new places, cultures, and perspectives.

That curiosity and willingness to try new things recently led her in an unexpected direction.



Over the years, she found herself running into the same challenge many agents face. There were flyers to deliver, lockboxes to exchange, signs to place, and countless other tasks that needed attention. The work was important, but it didn't always require a full-time employee.

The more she talked with other agents, the more she realized she wasn't the only one looking for a solution.

AS MY TEAM KNOWS, I'M A GIVER. I ALWAYS TEND TO PUT OTHER PEOPLE'S NEEDS AHEAD OF MY OWN.





Instead of simply accepting it as part of the business, she decided to do something about it.

That idea became Real Estate Runner, a company that helps agents with the day-to-day tasks that keep their businesses moving. The service provides flexible support for Realtors who need an extra set of hands but don't necessarily need a full-time staff member.

The business grew out of a challenge Andrea experienced herself and heard repeatedly from other agents. Instead of simply working around the problem, she built a practical solution that gives agents more time to focus on their clients and growing their businesses. For Andrea, it's another way to solve problems and help people accomplish something that feels just out of reach.

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NOVUS HOME MORTGAGE

STRATEGIC LENDING WITH THE POTTER TEAM

BY KERRY HINRICHS

Not every loan file comes together neatly.

Some look clean on paper. Others don't—at least not in the way traditional lending is set up. Income can be inconsistent, tied up in a business, or structured in a way that doesn't translate easily to a standard application. And often, the goals behind it are just as layered.

That's the space where Matthew Potter shines.

Matt has been in lending since 2002 and grew up here in Oregon, which shows up in how he approaches both the work and the relationships that come with it. He graduated from the University of Oregon and later earned his MBA from Marylhurst, but the real value is in the years since working through different types of deals and the kinds of situations that don't always come with a clear playbook.

The Potter Team is built around understanding what someone is actually trying to do—and then finding a way to support it that makes sense long term.

Sometimes that's a fairly traditional path. A primary residence, a conventional loan, everything lines up the way you'd expect. But a lot of the time, it doesn't. Matt works regularly with self-employed clients, investors, and families navigating transitions where timing and structure matter just as much as the numbers themselves.

In those cases, the approach looks different. Instead of trying to force a file into a standard framework, he steps back and looks at the full picture—how income is coming in, how assets are structured, and what the long-term goal is. "He doesn't try to force anything," one client said. "He looks at what's actually there and finds a way to make it work." From there, the options become clearer.

There's also a level of straightforwardness to how Matt and his team operate. If something isn't the right move, they'll say that. If another option serves the client better—even if it's outside his team—they'll point them there. It's an approach that builds steady trust over time.

That collaborative approach extends to the rest of the team as well.

The Potter Team is a division of Novus Home Mortgage, where Nathan Akers serves as branch manager. With more than two decades of mortgage experience as both a loan officer and branch manager,



Nathan Akers

Nathan adds another layer of expertise for self-employed borrowers, real estate investors, and clients with more complex income, credit, or asset profiles. His approach is practical and solutions-focused, looking beyond the standard application to understand a client's full financial picture and long-term objectives.

Nathan is also an active real estate investor with experience across residential properties, short-term rentals, commercial real estate, and development projects. That firsthand perspective allows him to advise clients and real estate professionals on more than simply getting a loan approved; he helps them evaluate financing as part of a broader wealth-building strategy. His understanding of both the lending and investing sides of real estate makes him a valuable resource for clients and the real estate professionals they work with when navigating more sophisticated opportunities.

The team's expertise also extends into more specialized situations. Matt is a Certified Divorce Lending Professional, helping clients navigate the financial side of divorce with greater clarity and structure. He often works alongside attorneys and mediators, helping clients understand what's actually possible when it comes to keeping or refinancing a home before final decisions are made. It's not work that gets much attention, but for the people going through it, having someone who understands both the emotional and financial layers can make a meaningful difference.

Outside of work, Matt's connection to the community is personal. He's raising his family here—two kids, Jackson and Madeline—and spends as much time as he can outdoors, whether that's snowboarding, golfing, or



Matthew Potter

being out on the water. That same local connection shows up in how he supports youth sports, local events, and organizations like Habitat for Humanity.

The environment he's created reflects that. It's not overly formal or transactional. Clients aren't stepping into something that feels scripted. Harry—the team's French Bulldog—adds a little personality to the office, reflecting the kind of environment Matt has built: personal, familiar, and maybe just a little bit magical.

When people talk about working with Matt, they don't usually start with rates or timelines. They talk about how the process felt. One client described it as working with someone who felt more like a colleague than a transaction. Another pointed to his steadiness and ability to keep things moving without adding stress when challenges came up.

That consistency is what people remember. The goal is not to complicate lending. It's to make it make sense—for the situation in front of them, and for whatever comes next.

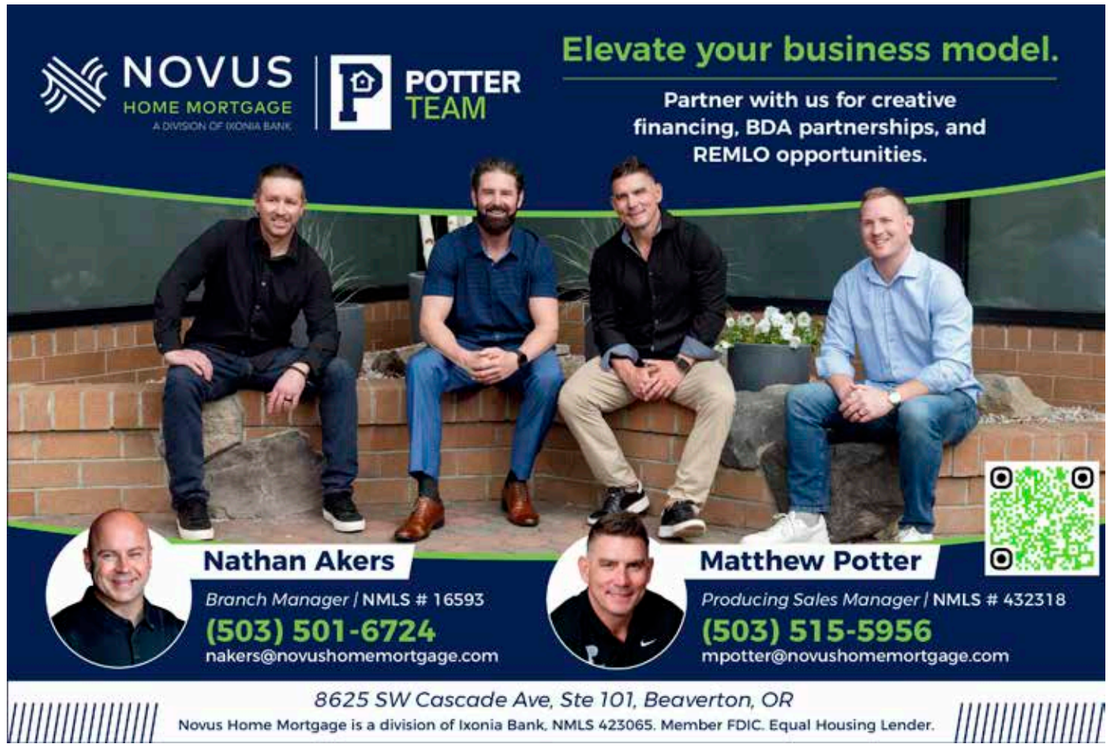
While the Potter Team is dedicated to helping clients navigate complex lending situations, they also enjoy partnering with local real estate professionals who want to create a better experience for their clients while growing their business.

Matt and his team collaborate with Realtors® through compliant partnership opportunities designed to create a more seamless experience for clients while supporting long-term business growth. Whether that's through the Real Estate Mortgage Loan Originator (REMLO) dual-capacity model or a structured Business Development Agreement (BDA), the team provides the regulatory guidance, technology, and marketing support to help those partnerships succeed.

For real estate professionals looking to expand their reach, strengthen their business, and create a more streamlined experience for their clients, the Potter Team welcomes the opportunity to start the conversation.

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HANNAH NOVAK

Never Far From Home

BY KERRY HINRICHS

If you've spent any time in Portland's west side neighborhoods, there's a good chance you've crossed paths with Hannah Novak. Maybe at a school fundraiser. Maybe at a neighborhood event. Maybe at the annual Fourth of July parade, she helps organize. Or perhaps while buying or selling a home.

The funny thing is that Hannah's story doesn't involve moving around much at all.

Portland's west side has been home to Hannah for nearly as long as she can remember. After moving to the area at age five, she attended Terra Linda Elementary, Cedar Park Middle School, and Sunset High School, where she met the boy who would eventually become her husband.

"We've basically grown up together," she says.

After high school, both headed to the University of Oregon. Hannah joined Pi Beta Phi and initially planned to pursue journalism, a path that makes sense when you consider what she enjoys most about real estate today: getting to know people and learning what matters to them.

Her real estate career began in 2013 when she joined Keller Williams as a showing assistant with the PDX Property Group team led by Chris Suarez.

Like many successful agents, she didn't start by selling dozens of homes. She started by learning.

She showed properties. She helped clients. She watched experienced agents navigate negotiations and transactions. Over time, those opportunities led to her own clients. Then more clients. Then listings.

"It happened very organically," she says.

Over the next decade, Hannah grew alongside the team. By 2021, her business had reached a point where she sold 70 homes in a single year and needed additional help to keep up with demand.

In 2023, after more than ten years with the team, she decided it was time to see what she could build on her own.

She spent a year as a solo agent at Keller Williams, another year with Real Broker, and recently joined The Agency. Today, her business includes a showing assistant and a buyer's agent, Luke, who has worked alongside her since 2020.

Ask Hannah where most of her business comes from, and the answer is refreshingly simple.

"People we know and love."

Referrals, repeat clients, friends, and neighbors continue to fuel her business.

The same can be said for her neighborhood involvement.

Several years ago, Hannah became involved in organizing her community's annual Fourth of July parade. What started as a relatively small gathering







has grown into a neighborhood tradition that now attracts 300 to 400 attendees each year.

The event includes a community race, local vendors, food and drinks, and fundraising efforts that benefit local schools. It has also become one of the highlights of Hannah's year.

In 2025, Hannah gave birth to her youngest son, Bo, on July 1. Three days later, she arranged to be discharged from the hospital on the morning of July 4 so she could make it to the parade by 6am.

Today, she and her husband are raising three children: Bauer, 7; Nora, 5; and Bo, now just over a year old. Some people assume Bauer was named after one of the nearby Bauer neighborhoods, but the inspiration actually came from the meaning behind the name itself. Bauer means "farmer" in German, a nod to the belief that worthwhile things don't happen overnight. It's a philosophy that has influenced not only their family, but also Bauer Street Group, where success is built through patience, consistency, and hard work.

Although they've outgrown their current house, moving isn't part of the plan. Instead, they're adding onto the home. For someone who helps people move for a living, Hannah laughs at the irony. She simply loves where she lives.

Her children attend the local school, and over the years she's gotten to know teachers throughout the building.

Professionally, Hannah continues to push herself. One goal remains firmly in sight: breaking into *Portland Real Producers*' Top 100.

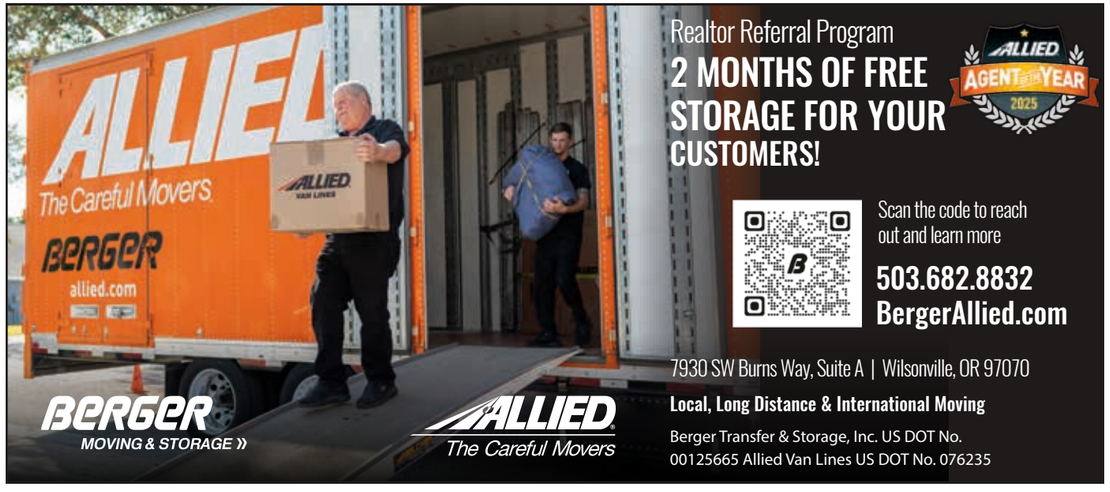
More than a decade into her career, she's still looking for ways to improve, grow, and serve more clients.

It's the same mindset that carried her from showing assistant to business owner—and the same mindset that keeps her aiming higher.

Connect with Hannah
Phone: 503-914-7909
Email: hannah@bauerpdx.com
Instagram: @hannah_the_realtor







TOP 300 YTD STANDINGS

Top 300 for January 1 - July 31 YTD based on sales date *see disclaimer

#	FIRST NAME	LAST NAME	COMPANY
1	Darryl	Bodle	Keller Williams Realty Portland Premiere
2	Brittany	Gibbs	Move Real Estate Inc
3	Patrick	Clark	Christie's International Real Estate Evergreen
4	Justin	Harnish	Harnish Company Realtors
5	Matthew	Tercek	Real Broker
6	Kevin	Hall	Cascade Hasson Sotheby's International Realty
7	Dirk	Hmura	The Agency Portland
8	Steve	Nassar	Premiere Property Group, LLC
9	Marc	Fox	Keller Williams Realty Portland Premiere
10	C. Morgan	Davis	Keller Williams PDX Central
11	Terry	Sprague	LUXE Forbes Global Properties
12	Stephanie	Peck	eXp Realty, LLC
13	Megan	Talalemotu	John L. Scott
14	Aaron	Moomaw	Cascade Hasson Sotheby's International Realty
15	Nick	Shivers	eXp Realty, LLC
16	Declan	O'Connor	Cascade Hasson Sotheby's International Realty
17	Tai	Faux	Think Real Estate
18	Michelle	McCabe	Windermere Realty Trust
19	Erin	Rothrock	Windermere Realty Trust
20	Breylan	Deal-Eriksen	Think Real Estate
21	Kimberly	Gellatly	Berkshire Hathaway HomeServices NW Real Estate
22	Rick	Brainard	Premiere Property Group, LLC
23	Carey	Hughes	Keller Williams Realty Professionals
24	Lee	Davies	ELEETE Real Estate
25	Macey	Laurick	Windermere Realty Trust
26	Tracy	Hasson	Cascade Hasson Sotheby's International Realty
27	Marie	Boatsman	Berkshire Hathaway HomeServices NW Real Estate
28	Amy	Savage	A Group Real Estate
29	Heather	Robbins	Robbins Realty Group
30	Kendall	Bergstrom	Cascade Hasson Sotheby's International Realty
31	Andrew	Pienovi	Christie's International Real Estate Evergreen
32	Suzann	Baricevic Murphy	Where, Inc.
33	Marcia	Walsh	Where, Inc
34	Lara	James	Keller Williams Realty Portland Premiere
35	Dan	Volkmer	Windermere Realty Trust
36	Calle	Holmgren	Friday and Company
37	Claire	Paris	Paris Group Realty LLC
38	Karina	Stark	Keller Williams Realty Professionals
39	Jennifer	Turner	Lovejoy Real Estate
40	Linda	Skeele	Windermere Realty Trust
41	Michelle	Spanu	Cascade Hasson Sotheby's International Realty
42	Stephen	FitzMaurice	eXp Realty, LLC
43	John	Tae	eXp Realty, LLC
44	Erika	George	Living Room Realty
45	Kevin	May	Coldwell Banker Bain
46	Bryce	Rosenbaum	Harcourts Real Estate Network Group
47	Lauren	Goche	Think Real Estate
48	Hannah	Novak	The Agency Portland
49	Chandra	Noble-Ashford	Think Real Estate
50	Katie	Fracasso PC	Living Room Realty

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TOP 300 YTD STANDINGS

Top 300 for January 1 - July 31 YTD based on sales date *see disclaimer

#	FIRST NAME	LAST NAME	OFFICE
51	Brian	Bellairs	John L. Scott
52	Matt	Crile	Windermere West LLC
53	Sean	Brochin	Portlandia Properties, LLC
54	Rebecca	Krueger	RE/MAX Equity Group
55	Chris	Eden	eXp Realty, LLC
56	Shannon	Sansoterra	Think Real Estate
57	Andrew	Berlinberg	Keller Williams Realty Professionals
58	Sarita	Dua	Keller Williams Sunset Corridor
59	Megan	Jumago-Simpson	Keller Williams Realty Professionals
60	Kenny	Yoder	Home Team Realty, LLC.
61	Kristen	Kohnstamm	Cascade Hasson Sotheby's International Realty
62	Jason	Gardner	Premiere Property Group, LLC
63	Amy	Romberg	Windermere Realty Trust
64	Charity	Chesnek	Think Real Estate
65	Elysse	Ralph	Real Broker
66	Kristina	Opsahl	Where, Inc
67	Michael	Beirwagen	Berkshire Hathaway HomeServices NW Real Estate
68	Sue	Hill-Sullivan	Windermere Realty Trust
69	Eduardo	Chanez	All Professionals Real Estate
70	Elizabeth	Ashenafe	Premiere Property Group, LLC
71	Andrew	Galler CRS	Realty Works Group
72	Tyler	Lankheet	Premiere Property Group, LLC
73	Jim	Arnal	Windermere Realty Trust
74	Jeff	Capen	Windermere Realty Trust
75	Alicia	Dart	Soldera Properties, Inc
76	Vanessa	Calvert	Cascade Hasson Sotheby's International Realty
77	Peter	Cutile	Modern Realty
78	Shannon	Janssen	Coldwell Banker Bain
79	Pam	Waldman	Keller Williams Realty Portland Premiere
80	Shelley	Lucas	The Agency Lake Oswego
81	Lauren	Sheehan	eXp Realty, LLC
82	Susie	Hunt Moran	Windermere Realty Trust
83	Josh	Hackenjos	LUXE Forbes Global Properties
84	Sarah	Ruffner	Where, Inc
85	Vijay	Gopalswamy	Oregon First
86	Darcie	VanderZanden	Keller Williams Sunset Corridor
87	Emily	Hetrick	Keller Williams PDX Central
88	Sean	Becker	Sean Z Becker Real Estate
89	Kathryn	King	KJK Properties PC
90	John	Nieland	Cascade Hasson Sotheby's International Realty
91	Donna	Johnson	Cascade Hasson Sotheby's International Realty
92	Marisa	Swenson	Modern Homes Collective
93	Beth	Benner	Real Broker
94	Aimee	Virnig	Windermere Realty Trust
95	Bill	Bailey	RE/MAX Advantage Group
96	John	McClung	Harcourts Real Estate Network Group
97	Allison	Fuller	Keller Williams Sunset Corridor
98	Erika	Hagfors	eXp Realty, LLC
99	David	Abrams	Think Real Estate
100	Carolyn	Hoty	Keller Williams Realty Professionals

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TOP 300 YTD STANDINGS

Top 300 for January 1 - July 31 YTD based on sales date *see disclaimer

#	FIRST NAME	LAST NAME	COMPANY
101	Temara	Presley	John L. Scott Portland Central
102	Nancy	Kelly	Harcourts Real Estate Network Group
103	Noah	Kragerud	Keller Williams Sunset Corridor
104	Karoline	Ashley	Windermere Realty Trust
105	Kendall	Woodworth	Windermere Realty Trust
106	Ben	Rezac	Opt
107	Clint	Currin	RE/MAX Equity Group
108	Dill	Ward	eXp Realty, LLC
109	Jennifer	Noble	Windermere Realty Trust
110	Brian	Tienken	eXp Realty, LLC
111	Eileen	Hutchinson	Premiere Property Group, LLC
112	Rachel	Smith	Modern Homes Collective
113	Troy D	Doty	Northwest Realty Source
114	Jess	McDonough	Neighbors Realty
115	Eduardo	Reyes	Keller Williams Realty Portland Premiere
116	Allison	Williams	Real Broker
117	Aubrey	Martin	Keller Williams Sunset Corridor
118	Karen	McLaughlin	Windermere Realty Trust
119	Jennie	Hill	Keller Williams Realty Portland Premiere
120	Randy	Bylsma	Premiere Property Group, LLC
121	Spencer	Voris	Keller Williams Realty Professionals
122	Lisa	Willett	Cascade Hasson Sotheby's International Realty
123	Chris	Suarez	Keller Williams Sunset Corridor
124	Emily	Corning	Hustle & Heart Homes
125	Toni	Mikel	Bluebird Real Estate
126	Patrick J.	Henry	Coldwell Banker Bain
127	Lulu	Barker	Windermere Realty Trust
128	Israel	Hill	John L. Scott Portland Central
129	Kristin	Giboney	The 503 Real Estate Co.
130	Delia	Slattery	John L. Scott
131	Judy	Adler	Windermere Heritage
132	Marie	Conser	John L. Scott
133	Amanda	Andruss	Renaissance Development Corp.
134	Lisa	Hanna	Eleete Real Estate
135	Tracy	Wiens	Neighborhood Works
136	Sanam	Dowlatdad	Where Real Estate Collaborative
137	Jordan	Matin	Matin Real Estate
138	Sohee	Anderson	Where, Inc
139	Kimberly	Parmon	Living Room Realty
140	Cristen	Lincoln	Living Room Realty
141	Ajay	Deshpande	Spicer & Associates Realty
142	Grant	Williams	Urban Nest Realty
143	Greg	Walczyk	Walczyk Associates Realty
144	Eric	Hagstette	Inhabit Real Estate
145	Rene'	Susak	Windermere Realty Trust
146	Katie	Sengstake	Windermere Realty Trust
147	Joelle	Lewis	eXp Realty, LLC
148	Chris	Olson	Premiere Property Group, LLC
149	Riley	Costello	Cascade Hasson Sotheby's International Realty
150	Jimi	Hendrix	Neighbors Realty

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TOP 300 YTD STANDINGS

Top 300 for January 1 - July 31 YTD based on sales date *see disclaimer

#	FIRST NAME	LAST NAME	COMPANY
151	Jennifer	Weinhart	The Agency Lake Oswego
152	Chris	Bonner	Neighbors Realty
153	Rick	Sadle	Keller Williams Realty Professionals
154	Bonnie	Roseman	Living Room Realty
155	Robin	Malcomson	Opt
156	Claire	Widmark-Wright	Premiere Property Group, LLC
157	Jennifer	Fidler	Opt
158	Jeanie	Williams	Berkshire Hathaway HomeServices NW Real Estate
159	Robin	Springer	Windermere Realty Trust
160	Jassi	Akkal	Oregon First
161	Li	Lanz	Li Lanz Properties, LLC
162	Ben	Andrews	MORE Realty
163	Julia	Monaghan	Real Broker
164	Aaron	Pontius	Opt
165	Jamie	McWilliams	Opt
166	Gary	Potts	John L. Scott
167	Alexander	Clark	Keller Williams Realty Portland Premiere
168	Kristin	Rader	Keller Williams Sunset Corridor
169	Terry	Foster	eXp Realty, LLC
170	Blake	Byzewski	John L. Scott
171	Jennifer	Maben	Harcourts Real Estate Network Group
172	Blair	Davis	MORE Realty
173	Alexis	Halmy	Windermere Realty Trust
174	Rushie	Ellenwood	Neighborhood Works
175	Marilyn	Whitaker	Where, Inc
176	Sharon	Marciniak	Real Broker
177	Paul	Wells	Renaissance Development Corp.
178	Zachary	Eaton	Keller Williams Realty Professionals
179	Kevin	Caplener	Windermere Realty Trust
180	Olivia	Rush	Think Real Estate
181	Richard	Wold	Reger Homes, LLC
182	Andrew	Misk	The Agency Portland
183	Greg	Lawler	Opt
184	Marianne	Thelin	John L. Scott
185	Eric	Lehouiller	Real Broker
186	Amy	Cerruti	Real Broker
187	Kathy	Kollas	Navigate The Way Home, LLC
188	Michelle	Maida	John L. Scott Portland Central
189	Kim	Woodhouse	Soldera Properties, Inc
190	Heather	Jones	Robbins Realty Group
191	Jacqueline	Smith	Keller Williams Premier Partners
192	Mike	Rushing	Real Broker
193	John	McKay	Premiere Property Group, LLC
194	Monique	Farinha	Premiere Property Group LLC
195	Phe	Le	MORE Realty
196	Brandi	Whitaker	MORE Realty
197	Gina	Hosford	Better Homes & Gardens Realty
198	Dorothea	Chakos	Berkshire Hathaway HomeServices NW Real Estate
199	Cynthia	Fneish	Weichert, Realtors on Main Street
200	Sean	Robbins	eXp Realty, LLC

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TOP 300 YTD STANDINGS

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#	FIRST NAME	LAST NAME	COMPANY
201	Andrea	Dufresne	Cascade Hasson Sotheby's International Realty
202	Megan	Feil	Urban Nest Realty
203	Martine	Tammik	Keller Williams Sunset Corridor
204	Melissa	Shaw	Lewis Realtors
205	Andre	Hage	MORE Realty
206	Angela	Stevens	Keller Williams Realty Professionals
207	Leanne	Gillies	Walczyk Associates Realty
208	Heather	Paris	Paris Group Realty LLC
209	Joan-Marie	Rogers	Windermere Realty Trust
210	Leia	Carlton	Portland's Alternative Inc., Realtors
211	Tyson	Bolster	Georgetown Realty Inc.
212	Kelly	Calabria	Eleete Real Estate
213	Liz	Warren	Premiere Property Group LLC
214	Steve	Odermann	LUXE Forbes Global Properties
215	Tessa	Gold	John L. Scott
216	Amanda	Brown	Neighbors Realty
217	Donald	Clemons	JMG - Jason Mitchell Group
218	Jamila	Minnis	Living Room Realty
219	Andrea	Guest	Keller Williams Realty Professionals
220	Mikayla	Holmes	Windermere Realty Trust
221	Allison	Grice	KJK Properties PC
222	Amy	McMahon	Windermere Realty Trust
223	Livia	Goodlett	Keller Williams Sunset Corridor
224	Jules	Fedota	Windermere Realty Trust
225	Donna	Ellison	Keller Williams Realty Portland Premiere
226	Traci	Brown	Keller Williams Sunset Corridor
227	Jasmine	Hill	Oregon First
228	Suzan	Hopman	RE/MAX Equity Group
229	Ryann	Reinhofer	Thoroughbred Real Estate Group Inc
230	Andy	Arthur	Sunline Realty Group
231	Korrie	Hicks	KOR Realty
232	Dori	Olmsted	Cascade Hasson Sotheby's International Realty
233	Brandi	Erskine	MORE Realty
234	Reg	Martocci	Wood Land Realty
235	Todd	Knudsen	Berkshire Hathaway HomeServices NW Real Estate
236	Casey	Riley	Cascade Hasson Sotheby's International Realty
237	Jim	Cavanaugh	Keller Williams Sunset Corridor
238	Adrian	Olmstead	Cascade Hasson Sotheby's International Realty
239	Lauren	Rose	Works Real Estate
240	Sean	Mele	Opt
241	Chris	Anderson	John L. Scott Sandy
242	Kathleen	Fulford	Think Real Estate
243	Jeff	Walker	RE/MAX Equity Group
244	Mathew	Wray	Keller Williams Realty Portland Premiere
245	Jaimy	Beltran	Keller Williams Realty Portland Premiere
246	Jennifer	Lillie	Premiere Property Group, LLC
247	Susan	Jurgensen	Welcome Home Realty
248	Yi	Liu	Kozy Real Estate Group
249	Libby	Benz	Windermere Realty Trust
250	Rachel	Freed	Urban Nest Realty

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TOP 300 YTD STANDINGS

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#	FIRST NAME	LAST NAME	COMPANY
251	Taya	Mower	Keller Williams Sunset Corridor
252	Angie	Lawton-Wallesen	Cascade Hasson Sotheby's International Realty
253	Timothy	Saeland	RE/MAX Equity Group
254	Jordan	Snook	Works Real Estate
255	Alicia	Selliken	Real Broker
256	Lauren	Hurley	Living Room Realty
257	Megan	Barrett	Windermere Realty Trust
258	Courtney	Davies	Where, Inc
259	John	Soper	MORE Realty
260	Kelly	Hagglund	The Kelly Group Real Estate
261	Seth	Prickett	MORE Realty
262	Pat	Griffith	John L. Scott
263	Adriana	Gavozdea	Premiere Property Group, LLC
264	Jordan	McAllister	MORE Realty
265	Elizabeth	Hills	Eleete Real Estate
266	Dan	Anderson	Keller Williams Realty Portland Elite
267	Katelin	Wille	Keller Williams Realty Professionals
268	Hunde	Abebe	Advantage Realty LLC
269	Natalie	Frainey	Keller Williams Realty Professionals
270	Patti	Jensen	Premiere Property Group, LLC
271	Matt	Mahaffy	Windermere Realty Trust
272	Linda	Heinrichs	Keller Williams Realty Portland Premiere
273	Tage	Packebush	Cascade Hasson Sotheby's International Realty
274	Kami	Price	eXp Realty, LLC
275	Laura	Cavanaugh	Harnish Company Realtors
276	Joyce	Shin	John L. Scott
277	Drew	Coleman	Opt
278	Kerri	Miller	Windermere Realty Trust
279	Beth	Earnest	Real Broker
280	Lindsay	Taylor	Keller Williams Realty Portland Elite
281	Cindy	Johnson	John L. Scott Portland Central
282	Jake	Barakat	Opt
283	Amanda	Folkestad	eXp Realty, LLC
284	Tom	Stubbs	RE/MAX Equity Group
285	Sharon	Fleming	Coldwell Banker Bain
286	Dar	Rodgers	Wholehearted Homes
287	Chris	Larsson	Real Broker
288	Jack	Waddle	Keller Williams Realty Portland Elite
289	Chao	Tan	MORE Realty
290	Michele	Montoya	MORE Realty
291	Teri	Arnett	RE/MAX Equity Group
292	Mimi	McCaslin	LUXE Forbes Global Properties
293	Victoria	Wriglesworth	Harcourts Real Estate Network Group
294	Tomas	Navarro	Keller Williams Realty Professionals
295	Tricia	Smith	Cascade Hasson Sotheby's International Realty
296	Benjamin	Acosta	Rose City Realty
297	Amanda	Rammer	RE/MAX Northwest
298	Allison	Ellermeier	Neighbors Realty
299	Steve	Rosling	Cascade Hasson Sotheby's International Realty
300	Sara	Gray	John L. Scott Portland Central

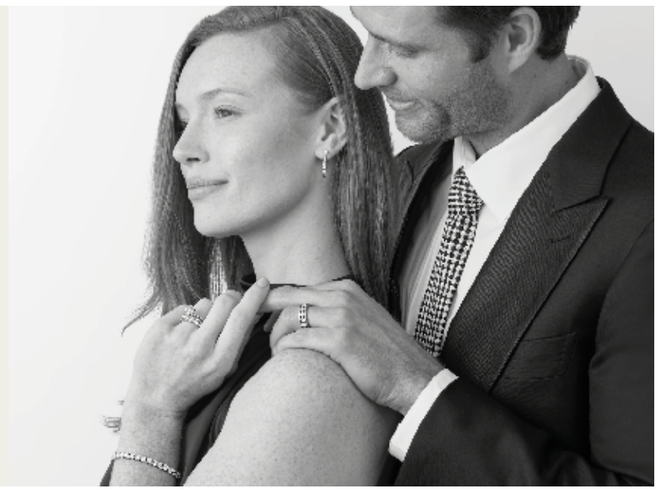
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