

NORTH SHORE

SEPTEMBER 2026

REAL PRODUCERS

Michael Shenfeld

MAKING IT COUNT

Agent Feature:
SELMA NEMETH

Managing Broker:
DINA LISSNER

Partner Spotlight:
A. PERRY HOMES



FALL EVENT:
WhirlyBall - Vernon Hills
Thursday, October 15th
Details on page 34

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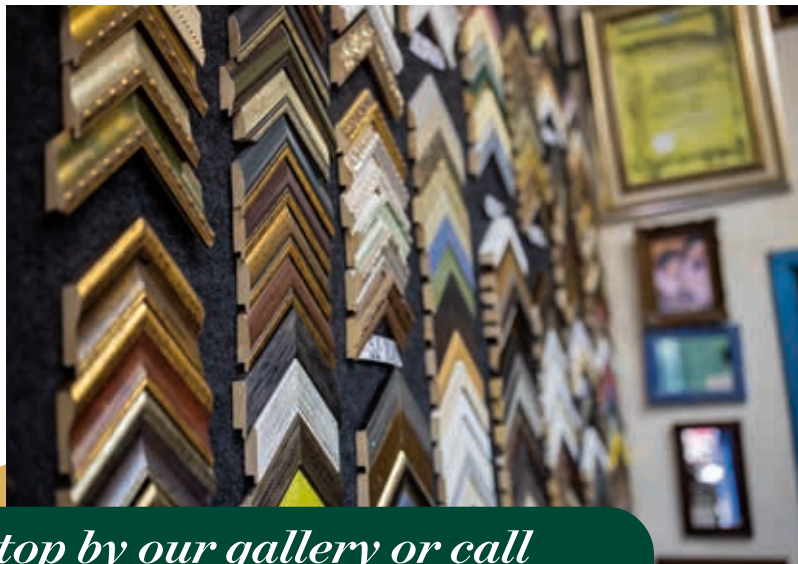
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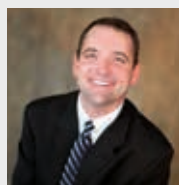
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PUBLISHER'S NOTE

WHAT ARE YOU KNOWN FOR?

One of the things I enjoy most about publishing *North Shore Real Producers* is getting to know the people behind the production. After hundreds of agent interviews, I've noticed something. The agents who build lasting businesses are rarely known for just one sale or one great year. They're known for something bigger.

Some are known for their communication. Others for their market knowledge. Some have built incredible teams. Others have earned a reputation for always doing the right thing, even when no one is watching. Production may earn you a feature in this magazine. Reputation is what builds a career.

As you move into the final stretch of the year, here's a question worth asking: What are you known for? Not what you hope people will say. Not what your marketing says. What do your clients, colleagues, and competitors say when your name comes up?

The answer to that question may be the most valuable asset you'll ever build. Markets change. Technology changes. Trends come and go. But a great reputation has a way of opening doors long after the transaction is over.



Andy Burton

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Dina Lissner

LIFTING OTHERS UP
BY CHRIS MENEZES
PHOTOS BY PRESTIGE REAL ESTATE IMAGES INC.

Dina Lissner learned early that hard work isn't just about what you did, but how you did it.

Growing up in Highland Park, the oldest of five children in a large, close-knit family, Dina watched her father build his own path as an entrepreneur. Both her mom and dad made sure their children understood the value of effort, perseverance, and pride in even the smallest tasks.

"My dad taught me the importance of hard work, that even if you have to start with sweeping floors, be the best floor sweeper you can be," Dina says.

That lesson stayed with her. It shaped her competitive nature, her belief in doing things the right way, and the standard she would eventually bring to real estate—not only as a REALTOR®, but also as the NSBAR 2025 Designated Managing Broker of the Year award. It's a distinction she is both appreciative of and very honored by.

Before real estate, Dina earned a degree in elementary education, then worked as a holistic health and wellness coach with an office in the Ravinia area of Highland Park. Wellness became deeply personal for Dina after her oldest son was born with

Food Protein-Induced Enterocolitis Syndrome (FPIES).

"His diagnosis changed the trajectory of my life. I learned so much about food and wellness, and about how many

lies we are told about what is good and bad for our bodies and minds," she says. "Once I start talking about this, it's hard to get me to stop!"

But over time, Dina realized she wanted to grow her career in a new direction. After selling her own home and working with great real estate agents, something clicked. She enjoyed the process, the strategy, and the connection. Her now husband, Tim Ratty, encouraged her to get her license.

But the early years were not easy. She was newly divorced and raising two teenage sons while trying to build trust in an industry she was still learning largely on her own.

"I carved my own way and learned on the go," she says.

That determination helped her find success, but it came at a cost. Dina is honest about the sacrifices of that time. She did not have great work-life balance, and she carries some regret around the time her sons spent taking care of themselves while she worked to build her business.

That honesty is part of what makes her leadership meaningful today. Dina knows



what it feels like to start without a roadmap, prove yourself while balancing personal responsibilities, and push hard without losing sight of what matters most. As a managing broker, she brings that lived experience into the way she supports agents.

“I love helping people,” Dina says. “I give 100 percent of myself to my agents who are working hard and carving their own path in the industry.”

For Dina, leadership is not about standing above others; it is about

walking beside them, giving them the tools, confidence, and perspective to grow. She loves teaching classes in her office and works hard to instill not just strategy, but also a good work ethic, and morals and values. She believes success matters, but that integrity matters more.

“I believe that hard work pays off. But losing yourself or compromising on your integrity will completely destroy your reputation in this business,” she says.

“

I carved my own way and learned on the go.”

Today, Dina’s care and love for teaching extends beyond real estate. She is the president of the Gary Borger Chapter of Trout Unlimited in Northern Illinois, a conservation organization focused on conserving, protecting, and restoring Midwest cold-water fisheries and their watersheds. She particularly loves their Trout in the Classroom program, where students raise trout from eggs throughout the school year and release them into local waters in the spring.

“I love this program because it teaches kids how important it is to be a steward of the land,” she says.

Outside of work, Dina’s happiest place is sitting on the porch at their home in Wisconsin on Lake Michigan with Tim, her sons, her dogs, and extended family. She loves fly fishing, traveling, people watching by the beach, and spending time with the people she loves most.

“My kids, Jack and Joey, my husband, and my dogs hold my heart,” she says. “I am very protective of the people I love in this life.”

When asked about the most rewarding aspect of her work, Dina says, “Seeing my agents succeed and seeing my clients happy. I love seeing the tremendous success of the agents in my office, and I really love seeing my current and past clients happy with their homes. I love that I can help both agents and clients find the life they are looking for.”

Looking ahead, Dina hopes to expand her work into public speaking and coaching agents across the country. Because for Dina, work has never been just about personal achievement, but also about lifting others up, helping them to grow, find confidence, and build something meaningful for themselves. And that, more than anything, is the work she is proud to keep doing. 🍷



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Nate Lochner

with A. Perry Homes

Designing Around Life

BY CHRIS MENEZES

PHOTOS BY PRESTIGE REAL ESTATE IMAGES INC.

For Nate Lochner and A. Perry Homes, a custom home does not begin with a floor plan; it begins with the people who will live there.



Before the architecture, finishes, selections, and construction schedule take shape, the A. Perry Homes team wants to understand how a client lives: How do they gather? How do they entertain? Where do they spend their mornings? What does the home need to feel like today, and how should it support the life they envision for the years ahead?

That lifestyle-first approach is central to the work of A. Perry Homes, a luxury, architect-led design-build firm specializing in custom homes, transformative renovations, and legacy properties across North Shore and its surrounding communities.

As vice president of architecture, Nate Lochner helps lead that process from the earliest conversations through to completion. For him, the work is both

creative and practical. A home has to be beautiful, but it also has to function beautifully for the people inside it.

“We work across a diverse range of architectural styles, with every design rooted in our clients’ vision, lifestyle, and aspirations. Our role is not to steer clients toward a particular aesthetic, but to thoughtfully interpret their goals into a home that feels authentically theirs,” Nates says.

That distinction matters, especially for REALTORS® whose clients may be considering a custom build,

reimagining an existing home, evaluating a property, or trying to understand what is possible before making a major real estate decision.

A. Perry Homes brings architecture and design, estimating, finish selections, project management, and construction services all under one roof. Their structure gives clients the assurance and reliability of having one connected team throughout the process, versus a fragmented experience where design intent, budget, selections, and construction can drift apart.

For REALTORS®, that means their clients are guided by a team that can help them think clearly before, during, and after the purchase. A. Perry Homes can assist with lot evaluation, property potential, design direction, budgeting, and the full

construction process, providing buyers a stronger sense of what a home or property can become.

“Due to the fact that we are an integrated design/build firm with in-house architects and construction professionals working closely together, we are able to track preliminary budgets throughout the design process, stay closely aligned with current construction costs, and move more efficiently than many traditional delivery models,” Nate explains.

Nate’s own path into architecture began in childhood. He grew up around the building industry with family members in the trades, and was constantly sketching homes and studying how spaces were designed, built, and lived in. His passion for architecture only intensified during his years at the University of Wisconsin–Milwaukee, where he obtained a degree in architectural studies with a minor in urban planning.

Since joining A. Perry Homes, shortly after his graduation, he has grown within its architect-led design-build environment, and he credits the company’s senior leadership team with helping to shape the way he thinks about design, collaboration, and client service.

“I truly believe that a thoughtfully designed home has the power to enrich people’s lives by enhancing the way they live, gather, and experience their everyday moments,” Nate says.

That belief carries into the firm’s client experience. Today’s homeowners are more informed, more engaged, and more involved in the design process than ever. They want homes that are tailored to their lives instead of layouts that simply follow trends. A. Perry Homes embraces a highly collaborative design process, often developing concepts through sketching ideas live during client meetings, allowing homeowners to see their ideas take shape in real time and provide immediate feedback as the design evolves. The firm has also welcomed the technology that allows clients to participate in the process, such as 3D visualization, renderings, and communication tools that help them to see and understand a project before construction begins.

Yet for Nate, the heart of the process remains embedded in human creativity and skill.

Outside of the office, Nate enjoys golf, football, cooking family meals, and, fittingly, architecture. He and his wife, Liz, live in Lake Zurich with their son, Rory, and their dog, Elvis. And the couple is expecting another child this month. Nate is also a lifelong music fan who has seen Dave Matthews





I truly believe that a thoughtfully designed home has the power to enrich people's lives by enhancing the way they live, gather, and experience their everyday moments."

Band nearly 100 times and appreciates that no two shows are exactly the same. That idea carries into the way he thinks about design:

"No two families live the same way, so no two homes should feel the same," he says. "Every project should be: uniquely tailored to the people who live there, thoughtfully crafted to reflect their lifestyle, and designed to create the setting for life's remarkable moments."

That is why A. Perry Homes values collaboration with REALTORS® so highly. "Our goal on every project is to receive a glowing review from the homeowners and from the REALTOR® who referred us," Nate says. "We want the homeowner to be a raving fan who is excited to tour the next client through their home."

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Michael Shenfeld

Making It Count

BY CHRIS MENEZES
PHOTOS BY SONYA MARTIN

Michael Shenfeld has been able to build his business to meet his big vision, and he's built it the best way he knows how: through like-minded people. What started as a local real estate practice has grown into something much bigger.

"I've built a network of agents who I personally know and trust that are located all over the world," he says. "So wherever my clients need to move to, I can connect them with an agent who also provides the same level of elevated service that I do."



This methodical, driven, and by his own admission, bit of a type-A guy has always been very sociable—someone who builds relationships, stays connected, and consistently shows up. Michael learned how to sell and bring his personality into his approach from the age of ten.

"My grandfather was a manufacturer's rep for a men's clothing company," he says. "We'd go to flea markets and sell the overrun dress shirts he'd bought, yelling, 'One for \$10, three for \$25!' I learned so much about people and sales from him."

Michael, who grew up in Highland Park and Northbrook, admits he wasn't as focused on academics as he was on sports and socializing. For more than a decade, he was a top-ranked speed skater in Illinois, competing in both short track and long track. However, everything shifted once he discovered photography.

"That's when I realized I could excel at something and actually enjoy it," he says. "Working on something I loved didn't feel like work."

Michael excelled at photography. In fact, when he entered his high school portfolio in a national competition, he won a full-ride scholarship from the Eastman Kodak Company to attend the Art Institute of Fort Lauderdale. After college, he built a successful career as a fashion photographer in South Florida and later as a commercial photographer in Chicago's East Village, shooting food and product imagery for major brands and advertising agencies.

But when the advertising industry entered a recession at the turn of this century, many of the contacts he relied on were laid off. Around that same time, Michael was also facing his mother's declining health. Needing a change, "on a whim" he decided to get his real estate license while his mom, who encouraged him, was in hospice care.

**"I'VE KEPT MY
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EXPECTATIONS."**



“She saw something in me that I wasn’t aware of then,” he reflects.

Michael was twenty-seven the year he earned his license and lost his mother. “Losing a parent at a young age puts everything in perspective,” he says. “I realized life was short, that you need to make every day count, and that the people you choose to be in your inner circle need to be the right people.”

Soon after, he walked into the late Chuck Goro’s office at Koenig & Strey with his aunt, Barbara Thompson, who was a broker in his office. Chuck hired Michael on the spot and told him he’d never take a picture again for profit. Chuck became a key mentor, teaching Michael to be clear, direct, and believe in himself.

Another mentor, Doug Ayer, the then CEO of Berkshire Hathaway HomeServices, also had a lasting impact when, years later, after Chuck left the brokerage, Doug decided not to offer Michael the vacant management role believing it would limit his growth. “I didn’t like hearing that then,” Michael says. “But

he was right. The next year I doubled my production and have never looked back. He saw the potential in me that I didn’t even know was there. I still think about that moment daily.”

“I learned early that you’ll lose your way if you compete with other agents, especially those in other markets,” he continues. “I’ve kept my focus on my clients and the elevated level of service they’ll have working with me, making sure I exceed their expectations.”



Michael has worked on elevating his clients’ experience ever since, all while building more relationships and making friends along the way. Today, he leads the Shenfeld Group, LLC and is passionate about growing his Sotheby’s referral network: he travels regularly to connect with agents in other markets so he can assist his clients both across the country and around the world.

“This past year alone, among my over fifty-five closed transactions, seventeen were inbound and outbound agent referrals,” he says. “I’ve gained some of the most amazing

friends all over the world who just happen to be the top Sotheby’s agents in their markets.”

Looking ahead, Michael says the future is bright. “My focus and priority will always be my Chicago and North Shore clients with a plan to continue traveling to global markets to expand my referral network,” he says. “I am so fortunate to have such an incredible team here that feels like family. My team members—especially my licensed assistant and director of operations, Allison Bletnitsky, who has been with me for over five years and is the glue that keeps my business together—allow me to both have a life and be there for them so they can have one too.”

Outside of work, Michael loves boating on Lake Michigan, taking photographs, cooking for family and friends, but most importantly, spending time with his college-age daughters, Isabelle and Addison, along with Bailey, his Australian labradoodle.

For Michael, it all comes back to perspective—the same one that’s guided him from the beginning. The business he’s built, the relationships he’s formed, and the life he’s created all reflect a simple belief: make every day count. ▀



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Rooted in the Work

BY CHRIS MENEZES
PHOTOS BY JOE CASTELLO

Selma Nemeth’s family have been property owners from the time she was small, but she always says that she learned real estate from the passenger seat of her grandfather’s pickup truck.

She has always admired her grandfather: he immigrated to America from Serbia with his wife and three young children, carrying little more than the hope of building a better life here. He didn’t know the language, but he was never afraid of hard work. After much sacrifice, saving, and persistence, he began purchasing multiunit apartment buildings in Chicago.

Selma, his first grandchild, saw it all up close: “I spent countless hours with my grandfather, scouring newspaper listings, driving through neighborhoods in his pickup truck looking for ‘For Sale’ and property management signs, making phone calls, and scheduling showings,” she says.

The work continued long after a property was purchased. Selma watched her family renovate the buildings, manage tenants, and maintain the properties they had worked so hard to build. She became involved in the family business as she got older, learning firsthand what it took to own and manage real estate.

She experienced the side of real estate that isn’t glossy or transactional: the realities of collecting rent, handling repairs, solving problems, and caring for properties and tenants. More importantly, she witnessed the long days, hard work, integrity, and commitment needed to build the strong relationships that made it all worthwhile.

“Real estate is about far more than buying and selling properties; it’s about creating stability, building wealth, and providing opportunities that can support a family,” Selma says. “My experiences gave me an appreciation for the industry and taught me the value of hard work, relationship building, and local market knowledge.”

That foundation stayed with Selma as she began to carve her own path. She earned a degree in finance from DePaul University and started her career as a commercial analyst at Delaware Place Bank in Chicago.

The role gave her a strong understanding of lending, numbers, and financial decision-making. It also clarified what she really wanted her career to become.

Selma
Nemeth



“That job strengthened my financial and analytical skills, but more, through it I realized that my true passion is to help people achieve homeownership and build wealth through real estate,” Selma says.

On May 2, 2006, Selma began her career as a REALTOR®. Success did not arrive all at once. Selma overcame uncertainty and setbacks. She learned how to keep going when the answer was no, when the timing was wrong, and when the next opportunity had not yet appeared.

“What helped me overcome those challenges was my work ethic which I inherited from my grandfather,” she says. “I focused on building genuine relationships, continuously learning, and never being afraid to adapt or ask for help.”

That willingness to adapt continues to guide Selma’s business today. She is passionate about helping clients make smart real estate decisions while finding better ways to serve them. She combines her market knowledge, technology that includes AI, and creative marketing skills to help homes stand out and give her clients an advantage.

For Selma, all of those tools matter because they support the client experience. They help her position homes, communicate clearly, and give buyers and sellers the information they need to move forward with confidence.



“To me, real estate is never just about selling a house... It’s about building relationships, earning trust, and making the process as smooth and successful as possible.”



For her, real estate is rooted in service. “To me, real estate is never just about selling a house,” she says. “It’s about building relationships, earning trust, and making the process as smooth and successful as possible.”

Whether she is helping a first-time homebuyer, guiding a family as they move into their next chapter, or helping someone downsize after decades in the same house, Selma values being part of this significant experience that shapes people’s lives.

“Knowing that my hard work can make such a meaningful difference is incredibly fulfilling,” she says. “The best part of being a REALTOR® is that many of my clients become lifelong friends.”

Away from work, Selma’s life is centered around her husband, Mike; their two children, Adam and Larissa; and their Cavapoo, Charlie. She also extends her sense of service to her community: every year, Selma organizes the Winnetka Witch Ride, a community event that brings women from across North Shore together for an afternoon of fun fundraising, donning witch costumes and riding decorated “broomstick” bikes. Throughout the year, the organization’s committee secures sponsors, collects raffle prizes, promotes the event and participation. They also select a local charity each year and donate all proceeds to it.

Looking ahead, Selma aims to continue growing her business while remaining known for her exceptional service and deep local expertise. She wants to keep embracing new technology, serve more families, and give back to the community that has shaped her life and work.

“Success isn’t measured by the number of homes I sell, but by the impact I can make for my clients and the community,” Selma says.

It’s a belief that reflects the countless hours she spent with her beloved grandfather, who showed her what hard work could build and the difference it could make. ■



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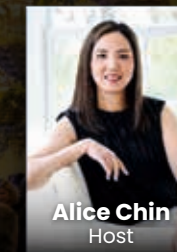
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TOP 200 STANDINGS

Teams and individuals from January 1, 2026 to July 31, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
1	Jane	Lee	91	\$70,545,774	79.5	\$58,855,394	170.5	\$129,401,168
2	Bill	Flemming	192	\$87,823,436	44	\$20,188,922	236	\$108,012,358
3	Jena	Radnay	16	\$59,516,900	12	\$41,405,000	28	\$100,921,900
4	Daynae	Gaudio	191	\$80,860,665	0	\$0	191	\$80,860,665
5	Connie	Dornan	36	\$39,912,450	29	\$28,615,490	65	\$68,527,940
6	John	Morrison	39.5	\$37,935,312	27.5	\$27,796,000	67	\$65,731,312
7	Paige	Dooley	13.5	\$33,817,000	14	\$30,196,000	27.5	\$64,013,000
8	Craig	Fallico	38	\$31,381,200	33.5	\$27,431,926	71.5	\$58,813,126
9	Holly	Connors	47	\$31,940,000	38	\$26,264,444	85	\$58,204,444
10	Dawn	McKenna	14	\$19,215,038	14.5	\$32,561,750	28.5	\$51,776,788
11	Cory	Green	7	\$8,407,000	37	\$42,412,500	44	\$50,819,500
12	Leslie	McDonnell	53	\$33,543,617	29	\$16,482,970	82	\$50,026,587
13	Jacqueline	Lotzof	19.5	\$19,092,850	29	\$29,738,520	48.5	\$48,831,370
14	Maria	DelBoccio	33.5	\$24,672,970	31	\$20,695,899	64.5	\$45,368,870
15	Andra	O'Neill	22	\$35,217,475	5	\$5,940,000	27	\$41,157,475
16	Jim	Starwalt	42	\$14,171,999	67.5	\$26,029,090	109.5	\$40,201,089
17	Kim	Alden	20.5	\$11,247,824	51.5	\$28,699,841	72	\$39,947,666
18	Mona	Hellinga	7	\$17,370,000	4	\$22,045,000	11	\$39,415,000
19	Beth	Wexler	15	\$17,441,000	16	\$21,388,162	31	\$38,829,162
20	Pam	MacPherson	15	\$20,714,500	12	\$15,060,000	27	\$35,774,500
21	Dean	Tubekis	16.5	\$15,934,850	20.5	\$19,695,600	37	\$35,630,450
22	Anne	Dubray	17	\$16,439,741	17	\$16,115,000	34	\$32,554,741
23	Joanne	Hudson	11.5	\$19,469,000	8	\$12,649,647	19.5	\$32,118,647
24	Megan	Mawicke Bradley	6.5	\$16,419,750	7	\$14,834,039	13.5	\$31,253,789
25	Mary	Grant	7	\$15,363,000	8	\$15,890,000	15	\$31,253,000
26	Kate	Fanselow	20	\$17,025,196	14.5	\$13,225,000	34.5	\$30,250,196
27	Sarah	Leonard	37.5	\$16,581,788	33	\$13,423,185	70.5	\$30,004,974
28	Matthew	Messel	18	\$9,269,522	31.5	\$20,572,814	49.5	\$29,842,336
29	Marlene	Rubenstein	4	\$5,272,500	10.5	\$21,813,500	14.5	\$27,086,000
30	Margie	Brooks	9	\$16,506,000	5.5	\$10,545,750	14.5	\$27,051,750
31	Mark	Ahmad	12	\$13,023,186	12	\$13,550,036	24	\$26,573,222
32	Jamie	Hering	37.5	\$13,574,900	27	\$11,398,300	64.5	\$24,973,200
33	Meredith	Pierson	10	\$10,191,708	15.5	\$14,672,180	25.5	\$24,863,888
34	Kathryn	Moor	4	\$8,237,125	6.5	\$15,603,000	10.5	\$23,840,125

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Marina	Carney	3.5	\$8,500,000	7.5	\$14,954,000	11	\$23,454,000
36	Kathryn	Mangel	5.5	\$15,483,310	3	\$7,939,822	8.5	\$23,423,132
37	Nicholas	Solano	34	\$22,978,958	0	\$0	34	\$22,978,958
38	Vittoria	Logli	11	\$13,046,450	7	\$9,909,584	18	\$22,956,034
39	Harris	Ali	3.5	\$1,896,500	17	\$20,950,000	20.5	\$22,846,500
40	Janet	Borden	10.5	\$12,140,000	12.5	\$10,099,403	23	\$22,239,403
41	Kelly	Baysinger	13.5	\$9,320,250	19	\$12,792,890	32.5	\$22,113,140
42	Lisa	Wolf	28	\$16,725,350	13	\$5,155,900	41	\$21,881,250
43	Ann	Lyon	7	\$10,220,000	10	\$11,368,500	17	\$21,588,500
44	Judy	Greenberg	15	\$11,919,527	15	\$9,433,250	30	\$21,352,777
45	Bonnie	Tripton	3	\$5,375,000	4	\$15,752,000	7	\$21,127,000
46	Wendy	Smith	3	\$2,907,500	1	\$17,500,000	4	\$20,407,500
47	Grace	Flatt	7	\$9,482,750	10	\$10,796,000	17	\$20,278,750
48	Robbie	Morrison	19.5	\$17,250,055	4	\$3,000,000	23.5	\$20,250,055
49	Ted	Pickus	13.5	\$14,514,350	6	\$5,640,000	19.5	\$20,154,350
50	Susan	Carey	0	\$0	4	\$19,665,000	4	\$19,665,000

Disclaimer: Information is pulled directly from the MLS. New construction, commercial transactions, or numbers not reported to the MLS within the date range listed are not included. The MLS is not responsible for submitting this data. Some teams may report each agent individually, while others may take credit for the entire team. Data is filtered through the North Shore-Barrington Association of REALTORS® (NSBAR) and may not match the agent's exact year-to-date volume. *North Shore Real Producers* and NSBAR do not alter or compile this data nor claim responsibility for the stats reported to/by the MLS.



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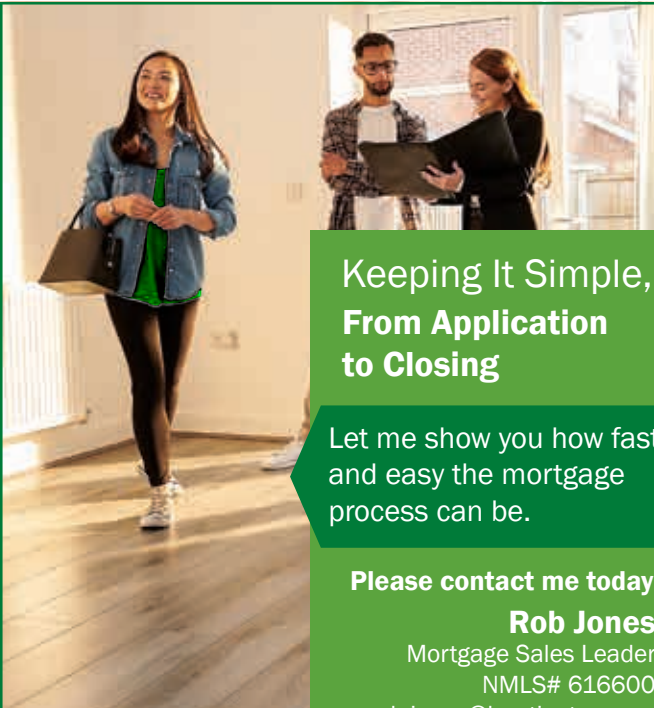
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TOP 200 STANDINGS

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#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Julie	Schultz	10	\$8,880,333	14	\$10,765,000	24	\$19,645,333
52	Elizabeth	Wieneke	6	\$13,979,822	4	\$5,528,000	10	\$19,507,822
53	Carrie	McCormick	4.5	\$8,816,000	5	\$10,581,900	9.5	\$19,397,900
54	Jackie	Mack	22.5	\$12,368,500	9	\$6,967,625	31.5	\$19,336,125
55	Nathan	Freeborn	11	\$10,242,500	8	\$8,642,900	19	\$18,885,400
56	Lindy	Goss	3	\$1,993,000	9	\$16,750,000	12	\$18,743,000
57	Yuriy	Nydza	4	\$1,464,800	41	\$17,166,865	45	\$18,631,665
58	Susan	Maman	5.5	\$10,439,500	6.5	\$8,155,000	12	\$18,594,500
59	Laura	Fitzpatrick	4	\$7,859,100	8	\$10,712,282	12	\$18,571,382
60	Debbie	Glickman	8	\$7,230,500	11	\$11,184,000	19	\$18,414,500
61	Honore	Fru mentino	13	\$10,823,000	6	\$7,082,500	19	\$17,905,500
62	Amy	Diamond	19	\$11,439,000	12	\$6,411,183	31	\$17,850,183
63	Susan	Amory Weninger	8	\$12,703,725	3	\$5,127,000	11	\$17,830,725
64	Phyllis	Bisceglie	3	\$17,595,000	0	\$0	3	\$17,595,000
65	Jeff	Ohm	8	\$10,740,895	5	\$6,824,895	13	\$17,565,790
66	Michael	Thomas	16	\$10,428,095	9	\$6,777,720	25	\$17,205,815
67	Jodi	Cinq-Mars	24.5	\$9,063,200	24	\$7,961,200	48.5	\$17,024,400
68	Tyler	Lewke	17.5	\$7,711,875	22.5	\$9,094,218	40	\$16,806,093
69	Caroline	Starr	11.5	\$8,338,500	15	\$8,336,000	26.5	\$16,674,500
70	Deborah	Hepburn	4.5	\$4,683,000	8	\$11,067,000	12.5	\$15,750,000
71	Allison	Silver	9	\$11,747,290	4.5	\$3,991,950	13.5	\$15,739,240
72	Cory	Albiani	12	\$8,613,395	9	\$6,947,000	21	\$15,560,395
73	Kelly	Mangel	5.5	\$15,483,310	0	\$0	5.5	\$15,483,310
74	Gina	Shad	10.5	\$8,359,150	11.5	\$7,090,375	22	\$15,449,525
75	Sally	Mabadi	9.5	\$15,432,500	0	\$0	9.5	\$15,432,500
76	Ryan	Cherney	31	\$15,014,730	0	\$0	31	\$15,014,730
77	Elise	Rinaldi	6	\$6,976,250	5	\$7,924,000	11	\$14,900,250
78	Shaun	Raugstad	7	\$7,627,000	8	\$7,074,000	15	\$14,701,000
79	Carly	Jones	9	\$6,855,000	9	\$7,794,000	18	\$14,649,000
80	Susan	Teper	8	\$8,382,000	5	\$6,005,000	13	\$14,387,000
81	Danny	McGovern	8	\$8,119,000	8	\$6,217,500	16	\$14,336,500
82	Lauren	Weiss	4.5	\$5,785,750	8	\$8,546,000	12.5	\$14,331,750
83	Grigory	Pekarsky	2.5	\$1,208,000	26.5	\$13,052,000	29	\$14,260,000
84	Daniel	Timm	14	\$10,361,000	4	\$3,783,000	18	\$14,144,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
85	Lindsey	Kaplan	8	\$4,886,707	15	\$9,254,913	23	\$14,141,620
86	Aaron	Share	8	\$11,578,000	2	\$2,500,000	10	\$14,078,000
87	Steve	McEwen	5.5	\$7,788,800	6	\$6,184,000	11.5	\$13,972,800
88	John	Mawicke	2.5	\$6,300,750	3	\$7,655,000	5.5	\$13,955,750
89	Brandy	Isaac	11	\$10,956,413	3	\$2,922,000	14	\$13,878,413
90	Debra	Baker	10	\$8,527,500	7	\$5,253,000	17	\$13,780,500
91	Kristen	Esplin	5	\$9,370,000	5	\$4,316,789	10	\$13,686,789
92	Joey	Gault	9	\$13,458,000	0	\$0	9	\$13,458,000
93	Richard	Richker	1.5	\$2,722,500	6	\$10,656,100	7.5	\$13,378,600
94	Karen	Skurie	11	\$8,301,415	5	\$4,946,678	16	\$13,248,093
95	Lori	Rowe	8.5	\$5,569,600	10.5	\$7,654,000	19	\$13,223,600
96	David	Schwabe	15.5	\$8,734,850	10.5	\$4,415,200	26	\$13,150,050
97	Donna	Mancuso	4	\$10,615,000	1.5	\$2,426,500	5.5	\$13,041,500
98	John	Barry	8	\$9,997,155	2	\$2,909,455	10	\$12,906,610
99	Mimi	Maman	5.5	\$10,439,500	1.5	\$2,375,000	7	\$12,814,500
100	Mary	Summerville	14	\$8,764,890	5.5	\$4,000,000	19.5	\$12,764,890

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TOP 200 STANDINGS

Teams and individuals from January 1, 2026 to July 31, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Chris	Veech	3	\$3,175,000	8	\$9,558,000	11	\$12,733,000
102	Alexa	Hara	1.5	\$2,774,500	5	\$9,928,500	6.5	\$12,703,000
103	Jody	Dickstein	2.5	\$6,585,000	3	\$6,044,000	5.5	\$12,629,000
104	Diana	Matichyn	16.5	\$8,655,000	8	\$3,936,000	24.5	\$12,591,000
105	Daniel	Drake	11	\$6,916,000	9	\$5,541,750	20	\$12,457,750
106	Nancy	Adelman	4.5	\$4,810,000	5	\$7,574,000	9.5	\$12,384,000
107	Victoria	Stein	5	\$6,295,000	7	\$6,005,000	12	\$12,300,000
108	Miranda	Alt	15	\$6,232,000	14	\$6,044,980	29	\$12,276,980
109	Scott	Ottenheimer	6	\$6,219,500	7	\$6,027,300	13	\$12,246,800
110	Audra	Casey	11	\$10,377,071	3	\$1,844,000	14	\$12,221,071
111	Esther	Zamudio	13	\$4,269,150	23	\$7,946,940	36	\$12,216,090
112	Renee	Clark	10	\$6,695,934	6.5	\$5,514,990	16.5	\$12,210,924
113	Vaseekaran	Janarthanam	9	\$5,283,000	16	\$6,911,900	25	\$12,194,900
114	Benjamin	Hickman	10	\$3,186,900	16	\$9,001,000	26	\$12,187,900
115	Majbrith	Brody	4	\$5,505,000	6	\$6,645,000	10	\$12,150,000
116	Kimberly	Shortsle	4.5	\$6,165,250	4.5	\$5,819,500	9	\$11,984,750
117	Winfield	Cohen	12.5	\$6,376,369	11	\$5,598,900	23.5	\$11,975,269
118	Trish	Herakovich	4.5	\$7,915,000	2	\$4,050,000	6.5	\$11,965,000
119	Connie	Antoniou	8.5	\$10,857,500	1	\$1,100,000	9.5	\$11,957,500
120	Amy	Kite	17.5	\$7,500,901	10	\$4,412,890	27.5	\$11,913,791
121	C Bryce	Fuller	13	\$8,208,697	7	\$3,696,400	20	\$11,905,097
122	Jerry	Doetsch	10.5	\$6,977,913	7	\$4,915,516	17.5	\$11,893,429
123	Andrea	Miller	2	\$3,000,000	5	\$8,884,000	7	\$11,884,000
124	Elias	Masud	3	\$3,462,500	8	\$8,351,105	11	\$11,813,605
125	Tara	Kelleher	6.5	\$4,478,000	3	\$7,315,000	9.5	\$11,793,000
126	Lisa	Schulkin	11	\$11,788,500	0	\$0	11	\$11,788,500
127	Rutul	Parekh	9	\$2,670,600	17	\$9,077,051	26	\$11,747,651
128	Sara	Sogol	16	\$9,104,000	2	\$2,596,000	18	\$11,700,000
129	Howard	Meyers	2	\$5,098,750	4	\$6,596,500	6	\$11,695,250
130	Elizabeth	Jakaitis	3	\$5,283,906	1	\$6,350,000	4	\$11,633,906
131	Melissa	Siegal	3	\$2,885,000	8	\$8,591,500	11	\$11,476,500
132	Jean	Anderson	4	\$10,615,000	0.5	\$851,500	4.5	\$11,466,500
133	Sherri	Esenberg	13	\$6,192,000	8	\$5,157,114	21	\$11,349,114
134	Ashlee	Fox	9	\$6,497,000	6	\$4,820,000	15	\$11,317,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Lisa	Trace	5	\$7,209,500	4	\$4,047,500	9	\$11,257,000
136	Marla	Fox	7	\$6,878,000	4	\$4,374,625	11	\$11,252,625
137	Katrina	De Los Reyes	5	\$4,086,413	10	\$7,125,000	15	\$11,211,413
138	David	Pickard	10	\$4,731,000	10.5	\$6,454,750	20.5	\$11,185,750
139	Samantha	Trace	5	\$7,209,500	2	\$3,960,000	7	\$11,169,500
140	Sabina	Wunderlich	8	\$4,589,900	16	\$6,576,800	24	\$11,166,700
141	Kelly	Dunn Rynes	7	\$7,999,500	3	\$3,081,000	10	\$11,080,500
142	Elizabeth	Smith	3	\$6,625,000	4	\$4,394,000	7	\$11,019,000
143	Sarah	Anderson	7.5	\$5,333,000	11	\$5,650,500	18.5	\$10,983,500
144	Corey	Barker	13	\$6,800,400	8	\$4,176,700	21	\$10,977,100
145	Mario	Dilorenzo	8	\$6,081,000	6	\$4,886,000	14	\$10,967,000
146	Karen	Mason	3	\$4,842,000	2	\$6,115,000	5	\$10,957,000
147	Alan	Berlow	10	\$7,564,000	5	\$3,384,800	15	\$10,948,800
148	Shaunna	Burhop	10	\$6,045,412	9	\$4,893,500	19	\$10,938,912
149	Gloria	Matlin	5	\$6,747,500	2	\$4,150,000	7	\$10,897,500
150	Lauren	Mitrick Wood	1.5	\$1,767,000	10.5	\$9,104,005	12	\$10,871,005

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TOP 200 STANDINGS

Teams and individuals from January 1, 2026 to July 31, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
151	Andrea Lee	Sullivan	17	\$6,886,900	7	\$3,974,900	24	\$10,861,800
152	James	Streff	5	\$3,712,500	10	\$7,125,000	15	\$10,837,500
153	Connie	Barhorst	13	\$7,659,000	6	\$3,139,000	19	\$10,798,000
154	Michael	Graff	5.5	\$4,942,800	8.5	\$5,827,000	14	\$10,769,800
155	Anne	Hardy	7.5	\$6,775,000	5	\$3,976,500	12.5	\$10,751,500
156	Thomas	Cunningham	4	\$1,542,499	17	\$9,156,210	21	\$10,698,709
157	Nicole	Fabiano	3	\$4,153,406	6	\$6,538,000	9	\$10,691,406
158	Peggy	Glickman	3	\$3,220,150	6.5	\$7,399,000	9.5	\$10,619,150
159	Monica	Corbett	2	\$8,690,000	1	\$1,910,000	3	\$10,600,000
160	Matthew	Lysien	14.5	\$6,708,100	11	\$3,767,990	25.5	\$10,476,090
161	Alissa	McNicholas	4	\$4,172,894	4	\$6,285,000	8	\$10,457,894
162	Jesus	Perez	12	\$3,755,250	21	\$6,660,900	33	\$10,416,150
163	Daria	Andrews	5	\$5,160,000	5	\$5,166,000	10	\$10,326,000
164	Lauren	Marquardt	3.5	\$4,445,000	4	\$5,861,000	7.5	\$10,306,000
165	Julie	Fleetwood	3.5	\$3,515,500	8	\$6,790,000	11.5	\$10,305,500
166	Maureen	O'Grady-Tuohy	7.5	\$7,613,250	4	\$2,682,750	11.5	\$10,296,000
167	Anne	Jacobs	7	\$5,571,500	7	\$4,707,502	14	\$10,279,002
168	Geoff	Brown	5.5	\$3,899,500	7.5	\$6,259,206	13	\$10,158,706
169	Michael	Dickstein	2.5	\$6,585,000	3	\$3,515,000	5.5	\$10,100,000
170	Rafay	Qamar	6	\$1,789,200	20	\$8,292,332	26	\$10,081,532
171	Michael	Maggio	3	\$1,556,500	5	\$8,490,550	8	\$10,047,050
172	Elizabeth	De Wet	6	\$8,388,550	1	\$1,579,000	7	\$9,967,550
173	Renata	Pieczka	6	\$5,042,500	7	\$4,911,000	13	\$9,953,500
174	Frank	Capitanini	3.5	\$4,602,500	6	\$5,297,000	9.5	\$9,899,500
175	Kathleen	Bauer	0	\$0	3	\$9,886,332	3	\$9,886,332
176	David	Chung	1.5	\$1,198,500	8	\$8,635,000	9.5	\$9,833,500
177	Jodi	Taub	2.5	\$2,172,500	8	\$7,574,000	10.5	\$9,746,500
178	Julia	Alexander	13	\$5,413,000	12	\$4,276,500	25	\$9,689,500
179	Mary	Baubonis	3	\$7,775,000	1	\$1,850,000	4	\$9,625,000
180	Young	Lee	3.5	\$5,716,000	4	\$3,815,000	7.5	\$9,531,000
181	Deborah	Richwine	3	\$7,595,000	1	\$1,910,000	4	\$9,505,000
182	Angela	Bjork	10	\$4,851,236	10.5	\$4,497,575	20.5	\$9,348,811
183	Kelly	Janowiak	12.5	\$6,350,030	5	\$2,995,000	17.5	\$9,345,030
184	Sonia	Madden	2	\$3,070,000	4	\$6,275,000	6	\$9,345,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
185	Brady	Andersen	3	\$5,259,000	3	\$4,068,500	6	\$9,327,500
186	Amy	Foote	14	\$5,202,400	8	\$4,074,980	22	\$9,277,380
187	Kevin	Dombrowski	10	\$3,067,000	9	\$6,094,500	19	\$9,161,500
188	Mayra	Gallardo	14	\$4,865,000	12	\$4,174,900	26	\$9,039,900
189	Julie	Jensen	7	\$6,778,000	6	\$2,246,000	13	\$9,024,000
190	Megan	Weber	13	\$5,657,700	3	\$3,344,900	16	\$9,002,600
191	Stephanie	Hofman	2	\$4,252,009	3.5	\$4,732,538	5.5	\$8,984,547
192	Missy	Jerfita	7	\$8,193,758	1	\$769,000	8	\$8,962,758
193	Christine	Currey	10.5	\$5,947,858	6.5	\$3,011,500	17	\$8,959,358
194	Haley	Levine	0	\$0	6	\$8,895,500	6	\$8,895,500
195	Samantha	Kalamaras	9	\$6,103,000	4	\$2,788,000	13	\$8,891,000
196	Darragh	Landry	0	\$0	6	\$8,869,326	6	\$8,869,326
197	Cherie	Smith Zurek	10	\$5,092,500	8.5	\$3,776,149	18.5	\$8,868,649
198	Justin	Greenberg	7	\$4,631,100	5	\$4,228,000	12	\$8,859,100
199	Nicole	Hajdu	4	\$4,603,328	9	\$4,234,900	13	\$8,838,228
200	Abhijit	Leekha	7	\$3,864,900	11	\$4,937,211	18	\$8,802,111

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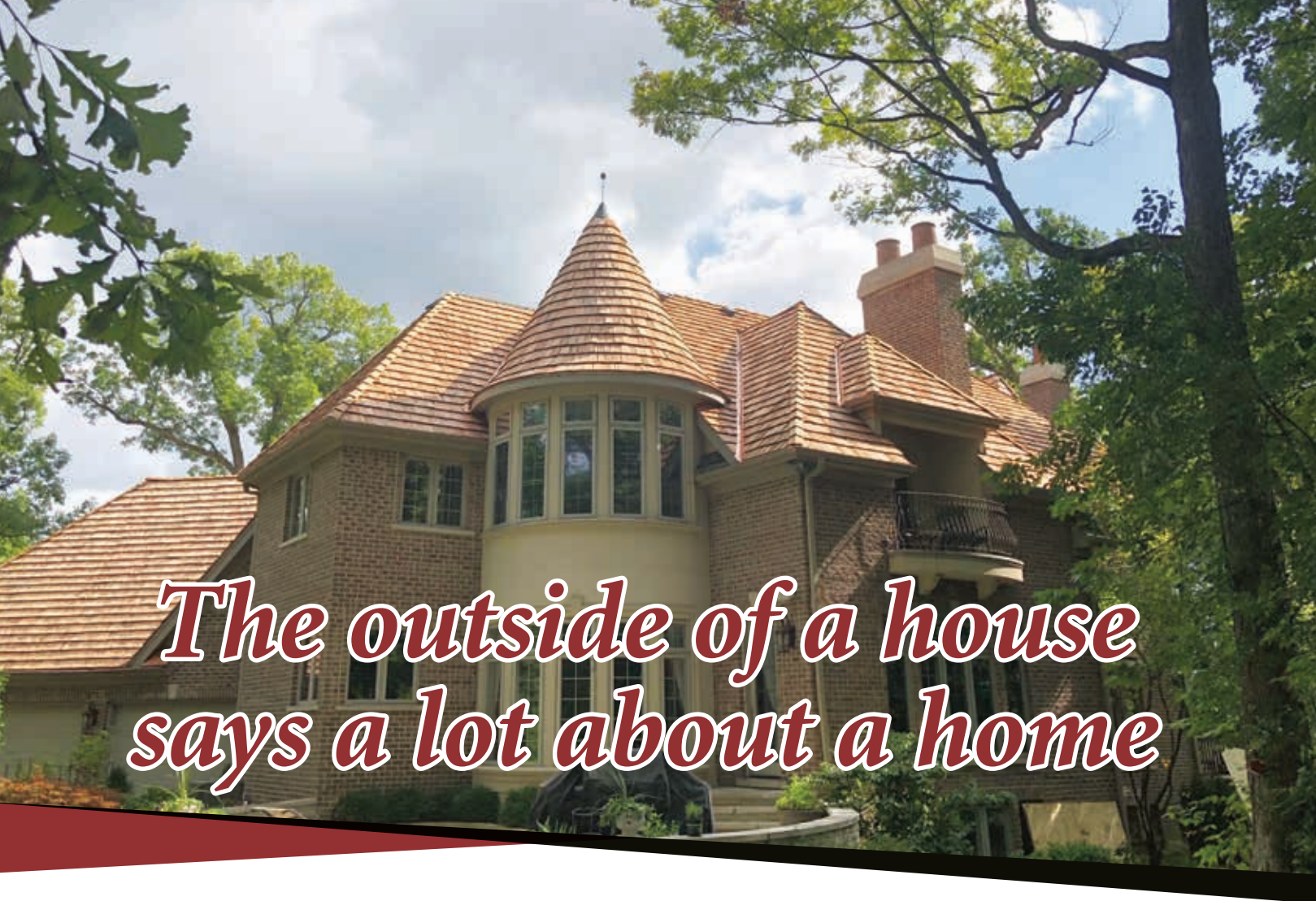
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