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SEPTEMBER 2026

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AMBER BYRD
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Neighborhood
Spotlight
Devonshire & Avalon Hills

Laura Turner

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Dad Held the Pitchfork I Held the Shovel

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For years, I watched my dad work in the yard. Mowing, weeding, mulching. The day the mulch was delivered was always exciting. A new mountain to climb. For me and Dad.

For me, it was literal. Seven yards of mulch instantly became a new playground. New terrain. For my dad, the mountain was more metaphorical. Although, in Indiana, even seven yards of mulch looks like a mountain.

I remember the day I started helping him. Dad held the pitchfork. I held the shovel.

The shovel belonged to the worker bee. My job was to scoop mulch off the driveway, load the wheelbarrow, and push it to its destination. Waiting there was Foreman Dad with the pitchfork.

The pitchfork had a different role. It was for precision. It was art. Once the mulch was dumped, Dad would use it like a painter uses a brush, evening the beds and sculpting the edges with finesse.

Dad held the pitchfork. I held the shovel.

I never asked to use the pitchfork. I knew my job.

The shovel is hard work, but in some ways it’s mindless. You build muscle. You sweat. You keep moving. It doesn’t require much thought. Fill the wheelbarrow. Push it. Dump it. Repeat. I loved watching the pile shrink throughout the day. My progress sat right in front of me. It was addicting.

I was reminiscing the other day while seven yards of mulch sat in my own driveway. I thought about all those years of shoveling. Filling endless wheelbarrows. Dumping the load, then walking back for another.

Without realizing it, I was learning.

I learned what hard work felt like. I learned to finish the job. I learned to take my role seriously. And I learned that it was okay not to be the foreman holding the pitchfork.

When I entered the business world, I didn’t jump straight into entrepreneurship. I started in sales, selling someone else’s product. I didn’t invent it. I didn’t hire the team. I simply sold.

For years, I sold this product and that one. I learned industries. I learned people. I learned how to solve problems. I didn’t own the business, but I was preparing for the day I would.

Eventually, that day came. It was time to hold the pitchfork. It was time to step into a new role and a new calling.

I think this lesson is getting lost on the generation behind us. At least at the time of this writing.

Ask kids under fifteen what they want to be, and the overwhelming answer is influencer or entrepreneur. But too many want to hold the pitchfork before they’ve ever picked up a shovel.

They haven’t worked in the industry. They haven’t sweated beside the mulch pile. They haven’t stood in the blazing sun knowing the only way the pile disappears is if you keep shoveling.

There are still days I don’t feel ready to hold the pitchfork. Metaphorically and physically. This year I tackled all seven yards by myself, and that taught me a few new lessons.

But as I looked over and saw my son with his plastic shovel, filling a little beach bucket with mulch, I couldn’t help but smile.

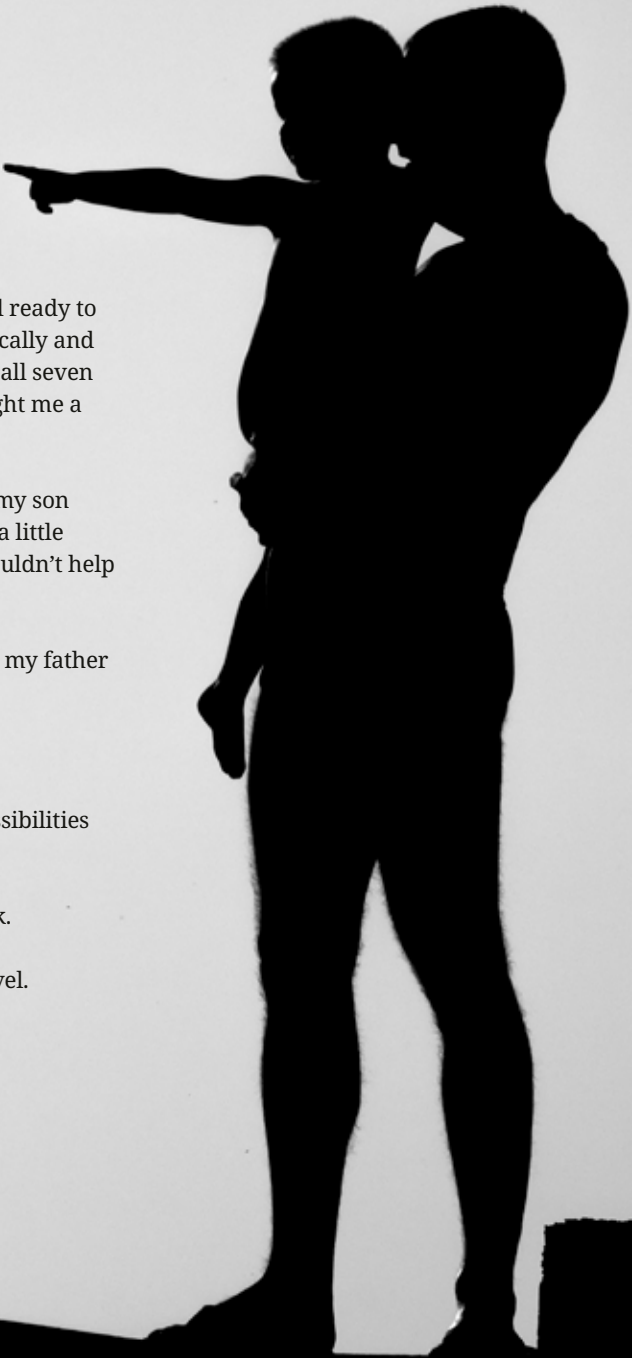
I can’t wait to teach him what my father taught me.

Hard work comes first.

Learn that lesson, and the possibilities become endless.

For now, I’ll hold the pitchfork.

And my son will hold the shovel.



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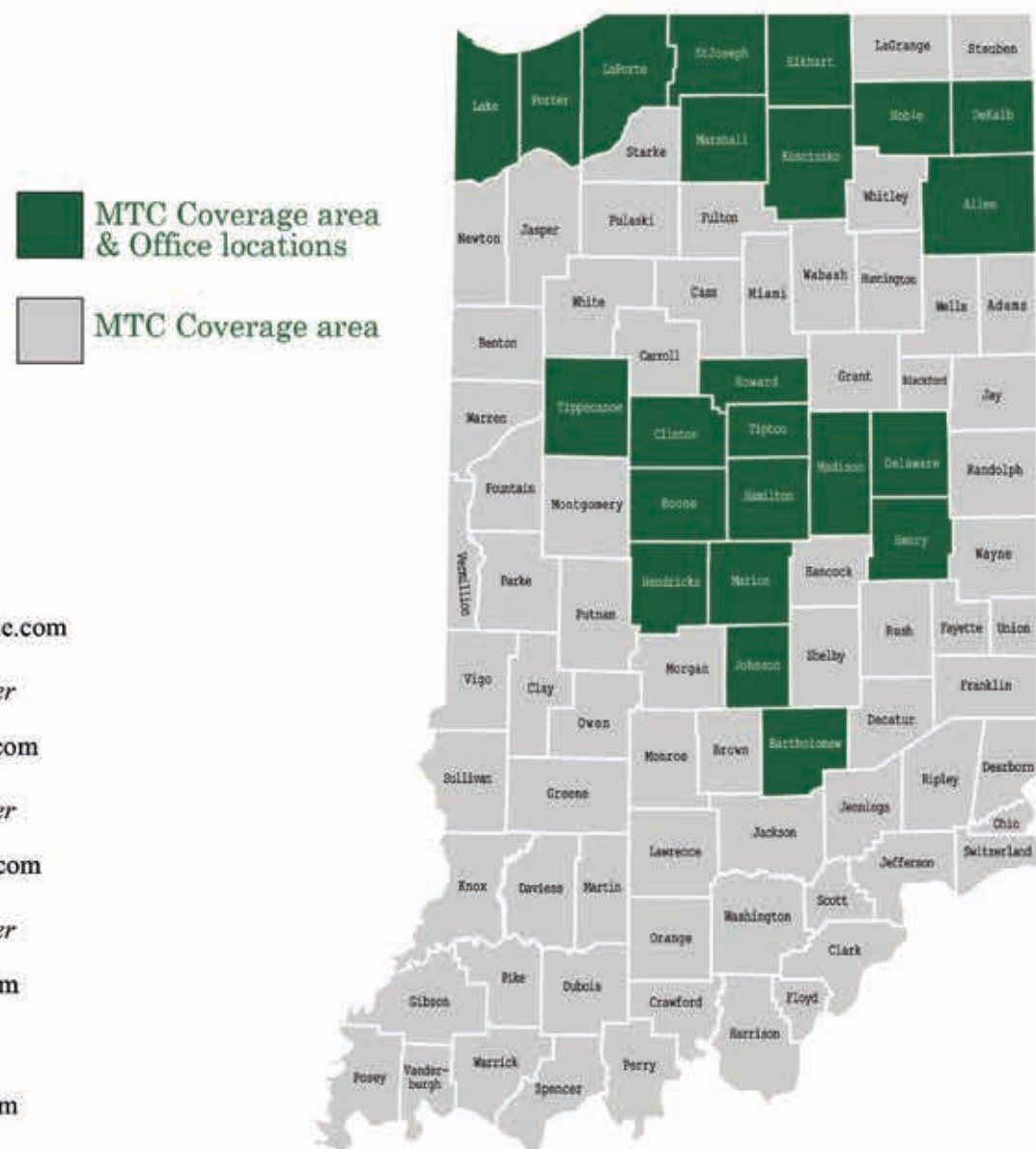
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The Advisory Board is brand new to *Indy Real Producers* in year eleven, and these six leaders will serve for the entire year. The goal is simple. We want a real agent voice helping us grow, shaping both the content of the magazine and the quality of our events.

We know we are a trusted voice within the real estate

world, but staying a trusted voice requires staying connected. Having agents we respect keeping their ear to the ground and giving insight into the daily realities of an agent will help us grow in every direction.

The Advisory Board is a badge of honor all on its own. Yes, there are some great perks, but the best

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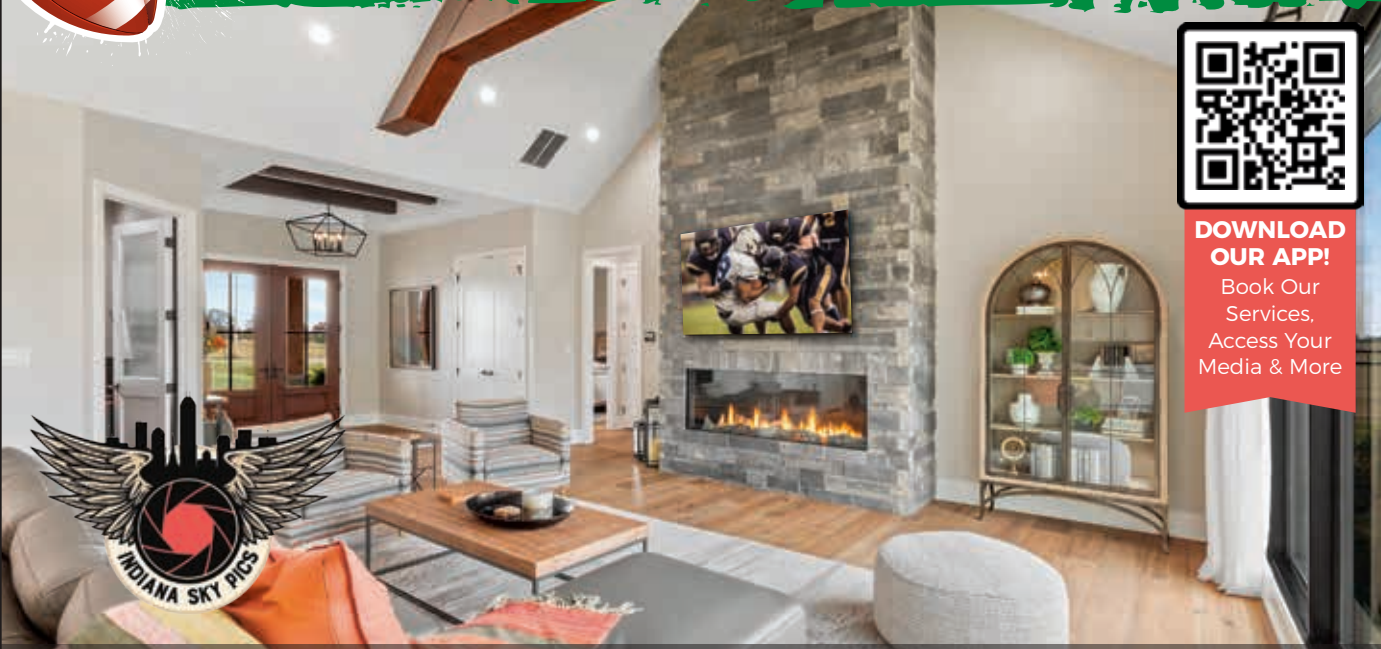
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What awards have you received?

I have been honored through F.C. Tucker, Leading Real Estate Companies of the World®, and various production-based recognitions throughout my real estate career. Most recently, I was recognized as a LeadingRE Referral Achievement Award recipient, inducted into F.C. Tucker's Executive Club, ranked among F.C. Tucker's Top 50 agents companywide, and recognized as one of the top-producing agents within my office.

Since launching my solo real estate business in January 2026, I have generated more than \$5.3 million in written sales volume and over \$4.3 million in closed sales volume through mid-June.

Tell us about your past/history.

I grew up in Northwest Indiana and have always been drawn to helping people navigate difficult situations. My professional journey started long before real estate.

I earned my degree in Special Education from Ball State University with concentrations in both Mild Interventions and Deaf and Hard of Hearing Education. I became fluent in American Sign Language and spent more than fifteen years working in education and advocacy roles serving children and families. Teaching in high schools and Title I schools taught me resilience, adaptability, and how to help others work through challenging situations.

I have also worked as an EMT and 911 Dispatcher, experiences that taught me how to remain calm under pressure, solve problems quickly, and advocate for people during critical moments.

As a military spouse, I have experienced relocations, deployments, long separations, and the challenges many military families face. Those experiences shaped my resilience, adaptability, and commitment to service.

Today, I continue serving Indiana families through my role as an Educational Consultant and Family Navigator with the Indiana Department of Health's Center for Deaf and Hard of Hearing Education. My role is helping families navigate their journey with

“
The transaction
ends, but the
**relationship
continues.**”

a Deaf child and ensuring they have access to the information and resources needed to make informed decisions. In many ways, that role mirrors what I do in real estate—I serve as a trusted advocate and source of information, helping people navigate important life decisions with confidence.

**What did you do before real estate?
Why real estate?**

For most of my career, I worked in education, disability advocacy, and family support services.

Real estate felt like a natural extension of what I had already been doing for years. Whether helping a family navigate special education services, supporting someone through a crisis, or helping parents advocate for their child, the common theme was always helping people make informed decisions during major life transitions.

What has been the most rewarding part of your business?

The relationships. I have had the privilege of helping first-time homebuyers become homeowners, assisting military families relocating across the country, supporting Deaf clients who often struggle to find direct communication access, and helping families navigate difficult life transitions. The transaction ends, but the relationship continues. Watching clients build wealth, raise families, and achieve their goals years after closing is incredibly rewarding.

What was your biggest challenge?

One of the biggest challenges has been learning to let others help me and not trying to take on every challenge alone. As someone who has spent most of my life serving others, asking for support has not always come naturally. Learning that success is built through collaboration, mentorship, and community has been an important lesson in both business and life.

What has been your craziest real estate story?

One that stands out happened when I was on my way to an inspection and



received a call from the inspector telling me the home had been broken into and the entire HVAC system had been stolen. While it certainly created challenges, we worked together, communicated effectively, and found solutions. In the end, my client successfully closed on the home and even negotiated a brand-new six-foot privacy fence as part of the process.

What sets you apart?

Accessibility and communication are at the heart of everything I do. As a fluent American Sign Language user, I provide direct communication and consultation for Deaf and Hard of Hearing clients, helping ensure they have equal access to information throughout the home buying and selling process. I am passionate



“
**Accessibility &
communication**
are at the heart of
everything I do.”



about advancing language access in real estate and helping our industry recognize that effective communication is not simply a convenience—it is a matter of equity, accessibility, and fair housing.

My mission extends beyond individual transactions. I actively advocate for greater awareness of accessibility needs within our profession and strive to create a more inclusive experience for all consumers. Every client deserves to feel informed, empowered, and fully understood when making one of the most important financial decisions of their lives.

I have had opportunities to educate others on Fair Housing regulations, accessibility, and the Americans with Disabilities Act. My goal is not only to serve my clients but also to help create a more inclusive real estate experience for everyone.

Beyond accessibility, my background in education, advocacy, crisis response, and family support allows me to guide clients through complex situations with patience, empathy, and strategic problem-solving. My clients know they are getting more than a real estate agent. They are getting an educator, advocate, negotiator, and trusted advisor who is invested in their long-term success.

What has been the biggest reason for your success?

Relationships and consistency. I have never built my business around chasing transactions. Instead, I focus on helping people, staying connected, and creating an experience that clients want to share with others.

What do you want to be remembered for?

I want to be remembered as someone who helped make real estate more accessible, inclusive, and relationship-driven. I hope people remember that I advocated for those who felt unheard, created opportunities for greater accessibility within our industry, and treated every client with dignity, respect, and compassion. If people look back and



say, “Amber genuinely cared and always showed up when it mattered most,” that would mean more to me than any award or recognition.

What are you passionate about right now?

Language access and accessibility in real estate. I believe everyone deserves equal access to information, representation, and homeownership opportunities regardless of communication barriers.

I am actively working to promote awareness around accessibility and language access within the real estate industry while continuing to serve Deaf, Hard of Hearing, military, relocation, investor, and first-time homebuyer clients.

Tell us about your family.

My husband Joe and I have been together for more than two decades and married for sixteen years. We were foster parents and eventually adopted three incredible children.

As a military and first responder family, we have experienced many unique challenges and opportunities over the years, and those experiences have strengthened our appreciation for resilience, service, and community.

Outside of real estate, I enjoy spending time with family, traveling, watching my sons play baseball, performing at open mics, and singing karaoke. 🎤

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FAQ

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Q. Do real estate agents have to pay for magazines or events?

A: NO! The magazine and the events are FREE to the agents and paid for by the partners who advertise.

Q. When are the events?

A: We typically have one event per quarter. These are mostly social events where we give out food and prizes and celebrate the success of those who have been featured.

Q. How do I become a partner of the magazine?

A: Contact Remington Ramsey or someone on the *Indy Real Producers* Magazine team to discuss becoming a partner. Partners have access to the top agents via events, the monthly magazine, and social media.

Q. How do I advertise?

A: We have options for advertising in our partnership agreements. All of our partners are personally vetted by the *Indy Real Producers* team. Email indyteam@realproducersmag.com to learn more.

Q. Can I nominate someone or be nominated for a featured article?

A: YES! - Reach out via email for us to send you a form.

Q. How did this magazine start?

A: Real Producers is a local magazine currently found in over 130 markets nationwide. It started in Indianapolis as a concept to highlight top-producing agents regardless of brand and connect them to the best vendors in town. Follow us on social media and reach out to find out how you can become a part of the platform.

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Devonshire & Avalon Hills

BY SOPHIE SERGI - THE SERGI GROUP



There's something timeless about the Devonshire and Avalon Hills neighborhoods on Indianapolis' northeast side. Nestled between Fall Creek Road and Binford Boulevard, these established communities continue to stand out as some of the most desirable areas in the city for buyers looking for character, convenience, and space...all while staying connected to everything Indianapolis has to offer.

From a real estate perspective, one of the biggest draws to Devonshire and Avalon Hills is the location. Residents enjoy quick accessibility to downtown Indianapolis, Keystone at the Crossing, Broad Ripple, and some of the city's top private schools and healthcare systems. With Binford Boulevard and I-465 nearby, commuting across the city is seamless while still maintaining the feel of a quiet residential retreat tucked away from the busyness of everyday life.

Another defining characteristic of these neighborhoods is the lot size and mature landscape. Unlike many newer developments, homes in Devonshire and Avalon Hills sit on generously sized lots surrounded by towering mature trees, winding streets, and established greenery that create a true neighborhood feel.

Buyers are consistently drawn to the architectural charm and individuality of the homes, many of which feature custom designs, expansive floor plans, and backyard spaces that are increasingly difficult to find in today's market.

The sense of community is another reason these neighborhoods remain highly sought after. Long-term homeowners, neighborhood events, and pride of ownership are evident throughout the area. There's a balance of elegance

and comfort that appeals to a wide range of buyers from growing families to professionals seeking a more established lifestyle within the city.

One of the crown jewels of the area is Hillcrest Country Club, a course designed in the mid 1920s by famed course architect, Bill Diddel. This is a historic private club that adds to the prestige and lifestyle appeal of the surrounding neighborhoods. Known for its beautifully maintained golf course, swimming, and social atmosphere, Hillcrest has long been a staple of the community and offers residents an added layer of recreation and connection right in their backyard.

As Indianapolis continues to grow, neighborhoods like Devonshire and Avalon Hills continue to thrive because of their location, but because of the lifestyle they offer. In a market where buyers are searching for authenticity, space, and established surroundings, these neighborhoods continue to check every box.

For those of us in real estate, it's easy to see why homes in this area continue to generate strong interest year after year. Devonshire and Avalon Hills represent a side of Indianapolis that feels classic, connected, and enduring. That's something buyers continue to value now more than ever.



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THE FUTURE OF FACTORY-BUILT HOUSING

BY PHIL THORNBERRY

The housing market is on the verge of one of its biggest changes in decades, and it could affect how homes are marketed, financed, insured, and inspected. The recently passed 21st Century ROAD to Housing Act is designed to increase the supply of affordable housing by modernizing the rules governing manufactured homes. While many of the changes will happen gradually, it's important to become familiar with what lies ahead.

One of the most significant changes is the elimination of the long-standing federal requirement that manufactured homes be built on a permanent (and expensive) steel transport chassis. For decades, the visible steel frame beneath a home was one of the easiest ways to distinguish a manufactured home from a modular or site-built home. As manufacturers begin designing homes without this permanent chassis, that visual distinction will become much less obvious.

We expect manufacturers to spend the remainder of 2026 redesigning products and obtaining approvals, with the first chassis-free models likely entering the market in limited numbers during 2027. Widespread adoption will

probably occur between 2028 and 2030, particularly in states like Indiana where affordable housing demand is high.

As home inspectors, we believe one of the biggest challenges will be accurately identifying whether a factory-built home is modular or manufactured. In the past, you could often make an educated determination simply by looking underneath the home. Going forward, appearance alone may no longer tell the full story. A home may look very similar to a modular home while still being legally classified as a HUD-code manufactured home.

That distinction matters because modular and manufactured homes are built under different construction standards (codes). Modular homes are built to the same residential building code as site-built homes, while manufactured homes are built to the federal HUD Manufactured Home Construction and Safety Standards. The important classification of the home can influence financing options, insurance underwriting, appraisal requirements, resale considerations, and even future renovations. Most mortgage lenders require a structural engineering evaluation and certification for the anchoring and tie-down methods of a manufactured home.

For buyers and sellers, this means documentation

will become increasingly important. HUD certification labels, the manufacturer's data plate, serial numbers, and public records may become the most reliable way to verify how a home was constructed. Buyers should not assume a home is modular simply because it lacks a visible steel chassis.

From an inspection standpoint, the inspection process itself is not expected to change dramatically. Home inspectors will continue evaluating the home's structural, electrical, plumbing, HVAC, and roofing systems using the same professional Standards of Practice. However, inspectors will place greater emphasis

on correctly identifying the home's construction type and documenting the evidence used to support that conclusion.

The 21st Century ROAD to Housing Act is an opportunity to expand affordable housing options while making factory-built homes more attractive and efficient. For real estate professionals, understanding these changes now will help avoid confusion later. As these next-generation homes begin entering the market over the next several years, communication between agents, inspectors, appraisers, lenders, and insurance providers will become more important than ever.

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Cover Story from September 2023

Lynn has learned to emulate some great qualities as an agent such as being present and finding a good daily routine. She is a life-long learner and is never afraid of asking a plethora of questions; She strives for quality in all that she puts her mind to do. She is quick to tell new agents that they must show up every day and to always be communicating their value to the sphere whom they are engaging. She thinks the best agents are naturally curious, able to collaborate with anyone, and are adept at building good relationships. She hopes they labor to be kind and supportive to all parties as well.



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There is something refreshingly authentic about Laura Turner. Spend just a few minutes with her and it becomes obvious why so much of her business comes from referrals."



That authenticity has helped Laura build one of Indiana's most respected real estate businesses. Yet ask her what she is most proud of, and awards or sales numbers never enter the conversation.

"My two girls are my greatest accomplishment," she says. "Over any award, recognition, or career accolade, they are what I am most proud of."

Raised in Crawfordsville, Indiana, Laura learned early that success is built through relationships. She carried that mindset with her to Ball State University, where she studied Merchandising and Marketing. While her education gave her a strong business foundation, she believes some of her greatest lessons happened outside the classroom.

"I learned time management, networking, and built friendships that later became

my sphere of influence," she says. "Those relationships ended up being invaluable."

Before becoming a Realtor, Laura worked for Estridge Companies as a new home builder representative, a role that introduced her to the real estate industry. It did not take long to discover she had found the perfect career.

"It is the people," she says. "Every day is different. I love the excitement of negotiating, helping people accomplish their dream of homeownership, and watching families create memories in the homes where they build their lives."

Over the past 14 years, Laura has helped hundreds of families buy and sell homes, including over 1,000 homes and over \$500,000,000. She still considers that one of the most rewarding parts of her career.

"No one ever forgets buying their first home," she says. "Being trusted with that moment is something I never take for granted."

What makes Laura's success even more impressive is how she built it. She has never purchased leads, paid to be a featured online agent, or relied on expensive advertising campaigns. Instead, every client has come through referrals, repeat business, and genuine relationships.

"Being someone's family Realtor is the biggest compliment," she says. "When they recommend me to a friend, coworker, or family member, that means everything."

Her philosophy is simple. Kindness is not a marketing strategy. It is simply who she is.

**Laura
TURNER**

BY KELSEY RAMSEY • PHOTOS BY ARTHOME PHOTOS

"My love language
is acts of
kindness."



"My love language is acts of kindness," Laura says. "I love helping people. In a world that can sometimes feel artificial, I just want my clients to know they are getting the real me."

That same heart for people extends beyond her clients. Laura has always admired industry leaders who successfully balanced thriving businesses with raising strong families, especially those who remained true to their values along the way.

"I've looked up to agents like Bif Ward because they showed it could be done," she says. "Success means so much more when you can build it without sacrificing the people who matter most."

Family has always been the center of Laura's world. She and her husband, Brent, owner of Voldico Insurance, recently celebrated 21 years of marriage. Together they have raised daughters Bevin and Halli, and Laura proudly describes them as kind, intelligent young women with a strong foundation in faith.

Motherhood has shaped every part of who she is. It has also influenced how she leads her business.

One of the greatest challenges of running a high volume real estate business has been creating a healthy work life balance. Rather than slow down or miss important family moments, Laura intentionally built a team that allows both her business and her family to thrive.

Hiring transaction coordinator Tiffany Barr proved to be a turning point.

"That changed everything," Laura says. "It allowed me to continue growing my business while still being present for travel sports, school activities, vacations, and all of the moments that matter most."

Her life also took an unexpected turn in her late thirties after taking an Ancestry DNA test. The results revealed several biological siblings she never knew existed and challenged much of what she thought she knew about herself.

"It could have turned my whole world upside down," she says. "Instead, it strengthened my faith."

Laura credits that season with teaching her grace, resilience, and an even deeper appreciation for the family and friendships that surrounded her. Rather than allowing uncertainty to define her, she focused on her faith, her career, and making sure her daughters always knew they belonged.

Ironically, some of her strongest years in real estate followed.

Of course, not every memorable experience has been quite so profound.

Ask fellow Realtors about Laura, and someone will probably mention the famous taser story. If not, there are plenty of other entertaining adventures





“Protect your integrity,
stay true to
yourself.”

to choose from. She has negotiated a cat into a purchase agreement, accidentally broken her hand falling off a porch, been bitten by a cat during a listing appointment, rehomed another cat left behind after a move, and survived more than one embarrassing voice to text mishap with clients.

People have told her for years that she should write a book. Based on those stories alone, they may be right.

Today, Laura is focused on something bigger than production numbers. She is building a lasting legacy.

“I want to be remembered for kindness,” she says. “I want people to remember that I helped new agents, encouraged my colleagues, raised a family, had success, and made incredible memories along the way.”

Outside of real estate, the Turner family loves

traveling the world, attending concerts, golfing, working out together, hosting parties, and planning the next adventure before the current one even ends. This fall will bring another exciting chapter as they cheer on Bevin at the University of Kentucky while enjoying plenty of football weekends together.

For Laura, success has never been measured by the number of homes

she sells in a month, even though that number is impressive. It is measured by the lives she impacts, the relationships she builds, and the memories she creates.

Her advice to other agents reflects the same perspective that has guided her entire career.

“Don’t lose sight of why you’re doing this,” she says. “Protect your integrity, stay true to yourself, and surround yourself with people who genuinely want to see you succeed. If you do that, everything else has a way of falling into place.” ▀



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TOP 250 STANDINGS

Teams and Individuals January 1, 2026 to July 31, 2026

Rank	Agent Name	Office Name	# List	# Sold	Total #	Total Tran. Vol
1	Mike Deck	Berkshire Hathaway Home	41	48	89	\$97,815,596
2	Allen Williams	Berkshire Hathaway Home	72	66	138	\$90,848,048
3	Matt McLaughlin	F.C. Tucker Company	53	50	103	\$86,465,752
4	Justin Steill	Berkshire Hathaway Home	71	47	118	\$80,567,987
5	Bif Ward	F.C. Tucker Company	29	25	54	\$63,582,587
6	Jennil Salazar	Compass Indiana, LLC	31	11	42	\$61,396,931
7	Lindsey Smalling	Highgarden Real Estate	71	90	161	\$50,442,531
8	Matt King	F.C. Tucker Company	30	20	50	\$46,404,718
9	Laura Turner	F.C. Tucker Company	36	54	90	\$46,367,324
10	Stephen Clark	Compass Indiana, LLC	27	42	69	\$43,527,752
11	Stephanie Evelo	Keller Williams Indy Metro NE	49	53	102	\$42,997,539
12	Carrie Holle	Compass Indiana, LLC	18	15	33	\$39,466,575
13	Steve Lew	Steve Lew Real Estate Group, LLC	55	49	104	\$33,955,794
14	Lisa Grady	McColly Real Estate	53	17	70	\$32,891,178
15	Robbin Edwards	Encore Sotheby's International	15	26	41	\$32,496,150
16	Michelle Chandler	Keller Williams Indy Metro Partners	47	43	90	\$32,434,397
17	Andrea Kelly	Encore Sotheby's International	9	6	15	\$31,115,000
18	Sean Daniels	Daniels Real Estate	40	29	69	\$30,493,847
19	Heather Upton	Keller Williams Indy Metro NE	56	46	102	\$29,879,619
20	Lora Reynolds	Epique Inc	30	84	114	\$29,683,964
21	James Robinson	eXp Realty, LLC	12	28	40	\$29,278,496
22	Derek Gutting	Keller Williams Indpls Metro N	31	24	55	\$29,165,879
23	Traci Garontakos	The Agency Indy	16	10	26	\$28,822,357
24	Scott Hackman	CENTURY 21 Scheetz	14	16	30	\$28,102,463
25	Tiffany Dowling	Keller Williams Preferred Real	41	23	64	\$27,889,924
26	Patrick Watkins	Mike Watkins Real Estate Group	38	33	71	\$27,198,837
27	Jana Caudill	eXp Realty, LLC	44	24	68	\$27,046,815
28	Brian Sanders	CENTURY 21 Scheetz	17	15	32	\$26,422,300
29	Nicholas Laviolette	Compass Indiana, LLC	21	14	35	\$25,407,000
30	Mary Wernke	Encore Sotheby's International	10	17	27	\$24,663,561
31	Laura Waters	Highgarden Real Estate	35	28	63	\$24,476,980
32	Jamie Boer	Compass Indiana, LLC	29	29	58	\$24,296,102
33	Patrick Tumbarello	F.C. Tucker Company	24	21	45	\$23,958,930

Rank	Agent Name	Office Name	# List	# Sold	Total #	Total Tran. Vol
34	Drew Wyant	1 Percent Lists Indiana Real Estate	66	15	81	\$23,522,875
35	Scott Chain	Berkshire Hathaway Home	29	30	59	\$23,205,102
36	Erika Frantz	Berkshire Hathaway Home	35	13	48	\$23,016,372
37	David Brenton	DAVID BRENTON'S TEAM	42	26	68	\$22,701,645
38	James Embry	Keller Williams Indpls Metro N	19	12	31	\$22,488,760
39	Denise Fiore	CENTURY 21 Scheetz	19	11	30	\$21,880,318
40	Jeffrey Cummings	RE/MAX Complete	33	24	57	\$21,819,202
41	Chris Schulhof	RE/MAX Realty Services	16	14	30	\$20,891,800
42	Stacy Barry	CENTURY 21 Scheetz	16	22	38	\$20,797,822
43	Jordan Gallas	@properties/Christie's Intl RE	7	10	17	\$20,615,900
44	Kristian Gaynor	F.C. Tucker Company	14	18	32	\$20,489,476
45	Jennifer Goodspeed	Keller Williams Indy Metro Partners	25	26	51	\$20,206,180
46	Tim O'Connor	Berkshire Hathaway Home	22	22	44	\$20,117,762
47	Lauren Hewitt	F.C. Tucker Company	15	20	35	\$20,090,425
48	Brigette Nolting	RE/MAX Real Estate Prof	18	19	37	\$19,990,100
49	Todd Ferris	Ferris Property Group	17	20	37	\$19,983,160
50	Brian Wignall	F.C. Tucker Company	20	29	49	\$19,931,571

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TOP 250 STANDINGS

Teams and Individuals January 1, 2026 to July 31, 2026

Rank	Agent Name	Office Name	# List	# Sold	Total #	Total Tran. Vol
51	Will Lonnemann	F.C. Tucker Company	24	23	47	\$19,460,603
52	Eric Forney	Keller Williams Indy Metro Partners	32	29	61	\$19,252,932
53	Craig Deboor	Real Broker, LLC	41	24	65	\$19,196,083
54	Carl Vargas	F.C. Tucker Company	23	22	45	\$19,087,367
55	Corina Jones	Your Home Team	27	38	65	\$19,071,100
56	Benjamin Jones	Compass Indiana, LLC	17	14	31	\$18,884,158
57	Chanda Johnson	Maywright Property Co.	19	17	36	\$18,829,500
58	Eric Wolfe	Prime Real Estate ERA Powered	38	29	67	\$18,573,259
59	Christopher Braun	RE/MAX Real Estate Prof	9	6	15	\$18,257,170
60	Drew Schroeder	eXp Realty, LLC	16	13	29	\$18,043,234
61	Gurvinder Gill	CENTURY 21 Scheetz	17	12	29	\$17,936,899
62	Joshua Carpenter	Trueblood Real Estate	21	24	45	\$17,869,089
63	Stefano Belmonte	Better Homes and Gardens Real	16	41	57	\$17,612,108
64	Patrick Keller	CrestPoint Real Estate	25	26	51	\$17,390,198
65	Tina Smith	CENTURY 21 Scheetz	12	10	22	\$17,215,000
66	Shannon Gilbert	Keller Williams Indpls Metro N	16	17	33	\$17,175,549
67	Mark Branch	Highgarden Real Estate	15	17	32	\$17,067,970

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Rank	Agent Name	Office Name	# List	# Sold	Total #	Total Tran. Vol
68	Kristie Smith	Indy Homes	14	6	20	\$16,707,500
69	Brent Wright	McColly Real Estate	24	21	45	\$16,700,015.93
70	Laura Heigl	CENTURY 21 Scheetz	14	8	22	\$16,672,460
71	Matthew Kressley	F.C. Tucker Company	5	7	12	\$16,593,000
72	Kyle Ingle	eXp Realty, LLC	13	15	28	\$16,588,253
73	Sena Taylor	Berkshire Hathaway Home	11	17	28	\$16,507,287
74	Daniel Walstra	Countryside Realty	34	14	48	\$16,442,725
75	Tony Janko	Janko Realty Group	27	21	48	\$16,432,053
76	Danielle Robinson	F.C. Tucker Company	21	15	36	\$16,382,325
77	Summer Hudson	eXp Realty, LLC	23	32	55	\$16,380,308
78	Jake Stiles	Coldwell Banker Stiles	27	19	46	\$16,247,800
79	Peter Stewart	Keller Williams Indpls Metro N	37	32	69	\$15,888,778
80	Whitney Strange	Keller Williams Indy Metro NE	17	21	38	\$15,839,579
81	Adriana Gomez	McColly Real Estate	2	0	2	\$15,675,000
82	Christy Cutsinger	F.C. Tucker Company	10	23	33	\$15,615,403
83	Renee Peek	F.C. Tucker Company	20	16	36	\$15,586,600
84	Garrett Brooks	United Real Estate Indpls	38	3	41	\$15,581,222
85	Isabella Frazier	Trelora Realty	106	0	106	\$15,479,797
86	Bryan Compton	United Real Estate Indpls	5	25	30	\$15,184,145
87	Michelle Renninger	Brokerworks Group	22	10	32	\$15,177,033.81
88	Molly Lawless	F.C. Tucker Company	19	11	30	\$15,118,590
89	Basim Najeeb	Keller Williams Indy Metro Partners	7	36	43	\$15,057,269
90	Matthew Meyers	Encore Sotheby's International	11	8	19	\$15,037,720
91	Jeff McCormick	McCormick Real Estate, Inc.	28	47	75	\$14,989,582.32
92	Lisa Thompson	@properties/Christie's Intl RE	33	11	44	\$14,962,400
93	Kelly Dather	Keller Williams Indy Metro NE	15	15	30	\$14,941,530
94	Andrew Prince	CENTURY 21 Scheetz	9	21	30	\$14,908,101
95	Lisa Gaff	White Hat Realty Group, LLC	27	18	45	\$14,846,549
96	Christiana Kalavsky	Berkshire Hathaway Home	13	14	27	\$14,802,805
97	Diane Brooks	F.C. Tucker Company	15	16	31	\$14,766,472
98	Kelly Todd	Compass Indiana, LLC	10	9	19	\$14,762,400
99	Mark Studebaker	Trueblood Real Estate	8	30	38	\$14,654,275
100	Megan Kelly	F.C. Tucker Company	7	10	17	\$14,632,400



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TOP 250 STANDINGS

Teams and Individuals January 1, 2026 to July 31, 2026

Rank	Agent Name	Office Name	# List	# Sold	Total #	Total Tran. Vol
101	Kyle Gatesy	eXp Realty, LLC	7	22	29	\$14,596,500
102	Chad Renbarger	Mossy Oak Properties	9	10	19	\$14,537,110
103	Daniel Hubbard	eXp Realty LLC	13	25	38	\$14,440,300
104	Meighan Wise	Keller Williams Indpls Metro N	16	8	24	\$14,429,685
105	Gregory Mohr	Berkshire Hathaway Home	8	7	15	\$14,343,200
106	Casley Ward Lewis	F.C. Tucker Company	6	11	17	\$14,279,800
107	Matthew Reffeitt	Keller Williams Indy Metro Partners	24	13	37	\$14,260,661
108	Dawn Veness	McColly Real Estate	14	5	19	\$14,225,727
109	Paula Smith	Smith Family Realty	9	17	26	\$14,139,850
110	Sara Denig	Keller Williams Indpls Metro N	19	6	25	\$14,099,501
111	Molly Hadley	F.C. Tucker Company	21	13	34	\$14,071,155
112	Myra Mitchell	Better Homes and Gardens Real	29	5	34	\$14,032,545
113	Christopher Fahy	Berkshire Hathaway Home	12	12	24	\$14,013,507
114	Jason Moon	Trueblood Real Estate, LLC	24	16	40	\$13,993,389
115	Staci Woods	Keller Williams Indy Metro NE	13	20	33	\$13,819,470
116	Amy Blanton	Better Homes and Gardens Real	23	16	39	\$13,758,651
117	Joe Everhart	Everhart Studio, Ltd.	25	8	33	\$13,706,903

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Rank	Agent Name	Office Name	# List	# Sold	Total #	Total Tran. Vol
118	Alexander Nickla	Realty Executives Premier	20	14	34	\$13,678,920
119	Eric Vazquez	Blue Ridge Realty Group	15	6	21	\$13,659,718
120	Samuel Arce	F.C. Tucker Company	9	7	16	\$13,634,899
121	Jada Sparks Green	eXp Realty, LLC	17	12	29	\$13,622,323
122	Doug Dilling	United Real Estate Indpls	16	20	36	\$13,620,890
123	Natalie Clayton	Maywright Property Co.	17	14	31	\$13,609,700
124	Rochelle Perkins	Garnet Group	52	0	52	\$13,559,400
125	Tracy Ridings	F.C. Tucker Company	13	8	21	\$13,520,690
126	Kristen Woodworth	F.C. Tucker Company	13	11	24	\$13,520,438
127	Dana Holt	Keller Williams Indpls Metro N	9	9	18	\$13,496,600
128	Jordan Moody	Keller Williams Indpls Metro N	27	13	40	\$13,468,230
129	Shawn Spaw	Stray Dog Properties, LLC	23	13	36	\$13,464,800
130	P. Aaron Starr	F.C. Tucker Company	15	12	27	\$13,464,178
131	Manuel Hernandez	Simplify Your Move! Realty Inc	19	22	41	\$13,443,400
132	Katherine Bultema	Compass Indiana, LLC	19	10	29	\$13,433,436
133	Mike Scheetz	CENTURY 21 Scheetz	16	6	22	\$13,425,902
134	Sarah Sanders	1 Percent Lists Indiana Real Estate	21	18	39	\$13,403,975
135	Kristin Glassburn	@properties	14	12	26	\$13,344,625
136	Lisa Stokes	CENTURY 21 Scheetz	18	14	32	\$13,247,965
137	Jamie Hall	Carpenter, REALTORSÂ®	16	15	31	\$13,247,935
138	Jennifer Blandford	Carpenter, REALTORSÂ®	22	10	32	\$13,242,034
139	Jennifer Shopp	Berkshire Hathaway Home	12	19	31	\$13,234,400
140	Steve Silver	RE/MAX Professionals	25	20	45	\$13,179,200
141	Jerry Gemmecke	F.C. Tucker Company	10	18	28	\$13,122,398
142	Dawn Pollard	eXp Realty, LLC	9	11	20	\$13,097,800
143	Mary Boustani	Keller Williams Indy Metro NE	10	16	26	\$13,096,710
144	Andy Sheets	Compass Indiana, LLC	11	6	17	\$13,076,890
145	Suzanne Kappen	CENTURY 21 Scheetz	8	8	16	\$13,023,100
146	Jonathan Steinbach	F.C. Tucker Company	12	26	38	\$12,979,500
147	Karl Vierling	Carpenter, REALTORSÂ®	23	13	36	\$12,851,995
148	Kristen Yazel	CENTURY 21 Scheetz	14	16	30	\$12,846,375
149	Ellen Orzeske	Compass Indiana, LLC	11	13	24	\$12,785,995
150	Luis Coronel	Realty of America LLC	20	64	84	\$12,651,700

TOP 250 STANDINGS

Teams and Individuals January 1, 2026 to July 31, 2026

Rank	Agent Name	Office Name	# List	# Sold	Total #	Total Tran. Vol
151	Gita Kapur	Berkshire Hathaway Home	6	9	15	\$12,570,000
152	Steve Likas	McColly Real Estate	13	15	28	\$12,548,766
153	Casey Elkins	Kovener & Associates Real Esta	48	14	62	\$12,536,000
154	Kelli Bastin	Compass Indiana, LLC	11	17	28	\$12,496,057
155	Mark Linder	CENTURY 21 Scheetz	18	11	29	\$12,489,239
156	Samuel Hawkins	F.C. Tucker Company	10	2	12	\$12,468,900
157	Jonathan Bell	@properties	8	16	24	\$12,440,751
158	Susan Mender	Listing Leaders MVPs	18	20	38	\$12,434,890
159	Jeff Kucic	Engel & Volkers	7	5	12	\$12,409,381
160	Chad Hess	F.C. Tucker West Central	25	13	38	\$12,399,000
161	Shelly Walters-Cifelli	F.C. Tucker Company	12	13	25	\$12,328,750
162	Elizabeth Marks-Strauss	F.C. Tucker Company	11	14	25	\$12,319,900
163	Andy Deemer	F.C. Tucker Company	10	15	25	\$12,317,667
164	Michael Fox	F.C. Tucker Company	6	8	14	\$12,246,041
165	Jason Williamson	RE/MAX Advanced Realty	20	13	33	\$12,243,100
166	Octavia Valencia	Octavia Valencia, Broker	42	0	42	\$12,235,082
167	Stacy Grove	@properties	24	3	27	\$12,213,500

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Rank	Agent Name	Office Name	# List	# Sold	Total #	Total Tran. Vol
168	Jeneene West	F.C. Tucker Company	24	21	45	\$12,204,160
169	David Cronnin	AMR Real Estate LLC	8	11	19	\$12,109,400
170	Tonia Dragon	Better Homes and Gardens Real	16	20	36	\$12,044,000
171	Nancy Mutchmore	F.C. Tucker Company	14	13	27	\$12,000,400
172	Tracy Wright	F.C. Tucker Company	11	7	18	\$11,996,969
173	Julie Elisha	McColly Real Estate	11	11	22	\$11,957,199
174	Raymond Habash MS	F.C. Tucker Company	8	23	31	\$11,950,800
175	Marty Dulworth	RE/MAX Real Estate Solutions	26	23	49	\$11,939,877
176	Jodi Gheaja	Realty Executives Premier	16	9	25	\$11,917,400
177	Chris Price	Keller Williams Indy Metro Partners	69	23	92	\$11,910,500
178	Lauren Blake	Berkshire Hathaway Home	8	9	17	\$11,899,285
179	Amy Spillman	Compass Indiana, LLC	13	12	25	\$11,875,514
180	Penny Dunn	CENTURY 21 Scheetz	8	6	14	\$11,846,891
181	Deb Polise	Berkshire Hathaway Home	13	9	22	\$11,816,400
182	Ryan Radecki	Highgarden Real Estate	14	14	28	\$11,790,460
183	Trent Whittington	@properties	17	14	31	\$11,787,866
184	Michael Botkin	CENTURY 21 Scheetz	19	8	27	\$11,756,390
185	Lisa Meulbroek	Liberty Real Estate, LLC.	17	4	21	\$11,702,593
186	Stacey Sobczak	Compass Indiana, LLC	8	6	14	\$11,697,594
187	Susie Jaskowiak	@properties/Christie's Intl RE	15	8	23	\$11,677,750
188	Stevee Clifton	Compass Indiana, LLC	11	9	20	\$11,663,000
189	Kerolos Sarofem	HSI Commercial & Residential Group, Inc	16	17	33	\$11,585,900
190	Ryan Orr	RE/MAX Real Estate Groups	44	17	61	\$11,520,590
191	Christina Harber	Blackrock Real Estate Services	6	2	8	\$11,487,900
192	John Pacilio	eXp Realty, LLC	7	8	15	\$11,458,499
193	Steve Slavin	Coldwell Banker Real Estate Group	28	10	38	\$11,431,400
194	Jason Hess	Compass Indiana, LLC	17	12	29	\$11,404,945
195	Jeanne Hutcherson	CENTURY 21 Scheetz	13	11	24	\$11,391,800
196	Julie Preston	F.C. Tucker Company	9	18	27	\$11,391,743
197	Michael Burchyett	Berkshire Hathaway Home	14	14	28	\$11,385,904
198	Christi Coffey	F.C. Tucker Company	17	14	31	\$11,321,500
199	Kara DeArman	F.C. Tucker Company	13	10	23	\$11,244,888
200	Jeremy Sandlin	F.C. Tucker Company	29	15	44	\$11,188,241

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TOP 250 STANDINGS

Teams and Individuals January 1, 2026 to July 31, 2026

Rank	Agent Name	Office Name	# List	# Sold	Total #	Total Tran. Vol
201	Kelly Huff	F.C. Tucker Company	14	14	28	\$11,125,945
202	Kristen Cambridge	@properties	5	11	16	\$11,119,877
203	Jennifer Marlow	Trueblood Real Estate	12	16	28	\$11,115,848
204	Jenni Bliss McMillion	@properties	10	9	19	\$11,047,500
205	Laura Konieczny	REMAX County Wide 1st	25	9	34	\$11,038,795
206	Megan Porterfield	Keller Williams Indpls Metro N	15	9	24	\$11,029,078
207	Beckie Schroeder	F.C. Tucker Company	13	6	19	\$10,972,801
208	Lori Shanahan	Compass Indiana, LLC	6	9	15	\$10,965,574
209	Phillip Shively	Carpenter Hills O'Brown	20	10	30	\$10,956,500
210	Amber Greene	Greene Realty, LLC	23	18	41	\$10,906,950
211	Courtney Query	The Stewart Home Group	16	15	31	\$10,895,875
212	Sandra Ginn	The Agency Indy	6	9	15	\$10,892,545
213	Paul Boyter	McColly Real Estate	18	11	29	\$10,862,220
214	Jeffrey Paxson	Jeff Paxson Team	20	9	29	\$10,844,999
215	Perla Palma Nunez	Keller Williams Indy Metro Partners	10	44	54	\$10,818,400
216	Trisha Potts	RE/MAX Executives	26	14	40	\$10,786,600
217	James Smock	F.C. Tucker Company	12	13	25	\$10,699,590

Disclaimer: Information is pulled directly from MLS. New construction or numbers not reported to MLS within the date range listed are not included. MLS is not responsible for submitting this data. Some teams may report each agent individually. *Indy Real Producers* does not alter or compile this data, nor claim responsibility for the stats reported to/by MLS. Data is based off of Mibor counties.

Rank	Agent Name	Office Name	# List	# Sold	Total #	Total Tran. Vol
218	Steve Sergi	REMAX ONE	17	10	27	\$10,696,450
219	Jacilynn Ferris	JMG Indiana	5	33	38	\$10,695,500
220	Deborah Elliott	F.C. Tucker Company	4	8	12	\$10,671,687
221	Nathan Pfahler	Weichert REALTORS® Cooper Group Indy	17	12	29	\$10,634,000
222	Julie Urbanski	Coldwell Banker Realty	16	9	25	\$10,627,900
223	Kyle Williams	Compass Indiana, LLC	13	7	20	\$10,582,000
224	Cathy Russell	@properties	24	3	27	\$10,563,000
225	Caleb Cleek	Jeff Boone Realty, LLC	20	13	33	\$10,561,637
226	Madison Young	Brokerworks Group	14	12	26	\$10,546,045
227	Mike Feldman	Compass Indiana, LLC	15	8	23	\$10,537,267
228	Frederick Catron	F.C. Tucker Company	10	18	28	\$10,459,775
229	Jennifer Deakyne	F.C. Tucker Company	12	12	24	\$10,423,200
230	Scott Babb	F.C. Tucker Real Estate Experts	13	21	34	\$10,396,200
231	Denis O'Brien	Keller Williams Indy Metro Partners	21	11	32	\$10,377,775
232	Kathryn Keller	Compass Indiana, LLC	9	7	16	\$10,348,148
233	Sean Hartwick	Keller Williams Indpls Metro N	8	13	21	\$10,313,990
234	Eric Rasmussen	CENTURY 21 Scheetz	8	6	14	\$10,306,900
235	Trish Meier	eXp Realty, LLC	17	17	34	\$10,283,800
236	Marty Wagner	F.C. Tucker Company	6	15	21	\$10,265,560
237	Mamadou Gueye	Trueblood Real Estate	5	24	29	\$10,257,685
238	Troy Dixon	eXp Realty, LLC	11	13	24	\$10,215,200
239	Jessica Kish	New Chapter Real Estate	18	11	29	\$10,205,426
240	Randy Wasmuth	Highgarden Real Estate	7	12	19	\$10,198,565
241	Sarah Wagner	F.C. Tucker Company	9	26	35	\$10,160,500
242	Jacob Duke	Duke Collective, Inc.	7	10	17	\$10,120,900
243	Eric Heuer	RE/MAX Edge	12	10	22	\$10,093,300
244	Tom McNulty	McNulty Real Estate Services,	11	8	19	\$10,055,012
245	Paul Bates	F.C. Tucker Company	9	9	18	\$10,050,000
246	Jamie Suchotzky	Red Hot, REALTORS LLC	17	16	33	\$10,049,609
247	Jennifer Turner	Carpenter, REALTORS®	11	15	26	\$10,015,699
248	Todd Denkmann	Keller Williams Indpls Metro N	12	8	20	\$10,006,800
249	Brandon Smith	Whitetail Properties	22	2	24	\$10,006,033
250	Jay O'Neil	Circle Real Estate	5	3	8	\$10,005,000



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