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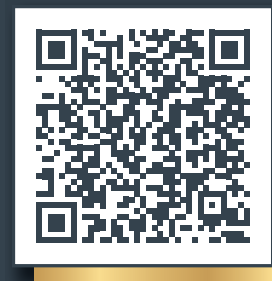
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Contents

PROFILES



15 David Bunyea



23 Tristan Leclair

IN THIS ISSUE

- 6 Preferred Partners**
- 8 Meet The Team**
- 10 Cover Release Party**
- 15 Real Producer:** David Bunyea
- 23 Real Producer Rising Star:** Tristan Leclair
- 28 Real Producers Recognition Logos**
- 31 Real Producer Cover Story:** Peyton Thompson

If you are interested in contributing or nominating Realtors for certain stories, please email us at TeamAustin@RealProducersMAG.com.

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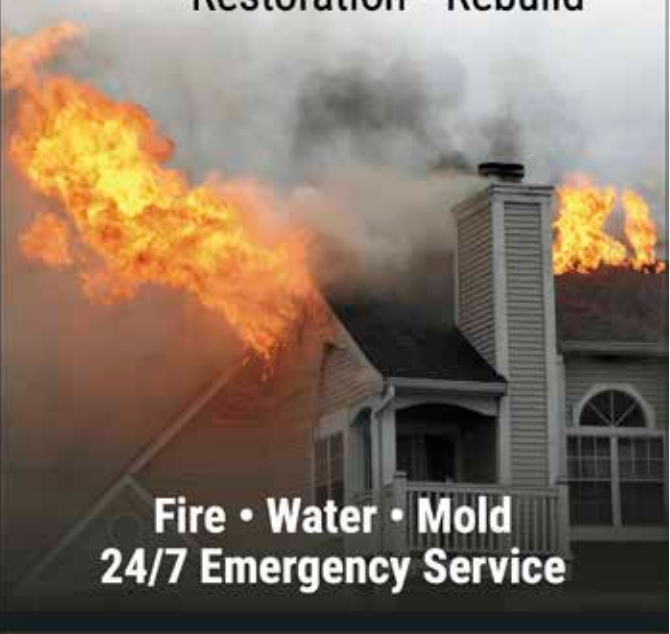
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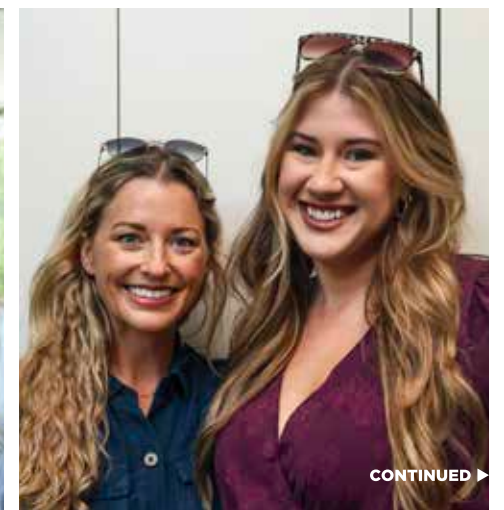
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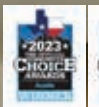
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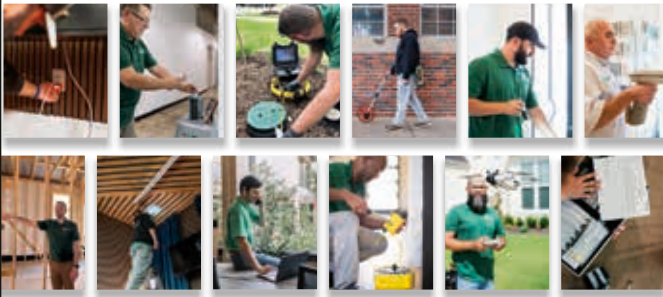
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PEAK PERFORMANCE

Success in real estate is often measured by transactions, rankings, and production.

While those accomplishments certainly matter, David Bunyea has always been more interested in building something that lasts.

Long before he ever sold a home, David spent nearly two decades in sales, leadership, recruiting, and training. Throughout his career, he helped develop sales professionals, build teams, and coach people toward goals they often weren't sure they could achieve themselves. Looking back, it's easy to see how those experiences eventually

led him to real estate, and ultimately to Peak Realty Group.

Originally from Las Vegas, David moved to Austin in 2010 in search of new opportunities. Over the next several years, he built a successful career in sales. The income was good, but what he enjoyed most was helping others grow. Whether he was training new hires, recruiting talent, or leading teams, he consistently gravitated toward roles that allowed him to develop people and create opportunities.

Real estate entered the picture through an interest in investing and wealth-

building. The more David learned about the impact real estate could have on people's lives and long-term goals, the more he became convinced that he belonged in the industry.

In late 2022, he decided to make the leap.

The timing was anything but ideal...

Interest rates had risen dramatically, transaction volume had slowed, and many agents were struggling to adapt to a rapidly changing market, yet David saw opportunity where many saw uncertainty. Drawing on years of sales and leadership experience, he immersed himself in the business and quickly gained traction.

Along the way, he found an important mentor in Jaymes Willoughby and a team that helped accelerate his growth. The experience exposed him to a wide variety of transactions, challenges, and market conditions while reinforcing skills that would later prove invaluable as a team leader.

Within just a few years, David had earned recognition among Austin's top-producing agents and was recognized by Real Producers—an achievement that carried special significance.

"That recognition meant a lot to me," David says. "Not because of the accolade itself, but because it gave me confidence that the vision I had from the beginning was actually possible."

That vision was Peak Realty Group.

From the beginning, David wanted to build an organization that could grow beyond any one individual. Peak Realty Group was designed to be a platform where agents can build their own brand, develop their own identities, and achieve their own goals while benefiting from the strength of a collaborative team.

"My goal has never been to create followers," David says. "I want to help people build successful, sustainable careers and create an environment that they genuinely want to be part of."



“

I WANT TO HELP PEOPLE BUILD SUCCESSFUL, SUSTAINABLE CAREERS AND CREATE AN ENVIRONMENT THAT THEY GENUINELY WANT TO BE PART OF.”

LEAHFAYE
PHOTOGRAPHY

Today, Peak Realty Group is part of Compass and continues to grow. David is quick to point out that the team wouldn't exist without the people who believed in the vision early on.

"I'm incredibly grateful for Kira Nichols, Angela Wade, Joci Aydelotte, and Mollie McAllister," he says. "Starting something new is always a leap of faith, and the fact that they were willing to take that leap alongside me means more than they'll probably ever know."

That spirit of trust and collaboration remains at the heart of the organization.

The team works closely together, sharing ideas, solving problems, and helping one another navigate challenges on behalf of their clients. At the end of every team meeting, each person shares something positive that happened during the week and something they learned along the way, a simple practice that reinforces two of the team's core values: gratitude and growth.

"We work hard, but we also genuinely enjoy being around each other," David says. "Sometimes the team feels more like a slightly dysfunctional family than a group coworkers."

That sense of connection extends to the client experience as well.

Whether they're helping a first-time buyer, a seasoned investor, a growing family, or a longtime homeowner preparing for their next chapter, David and his team approach every transaction with the understanding that real estate is rarely just about real estate. It's about goals, opportunities, challenges, and life transitions.

Over a relatively short period of time, David has encountered many of the situations and complexities that can arise in today's market. That experience reinforced something he already believed: every client is different, every transaction is unique, and the best results often come from a willingness to



“
**WE WORK HARD,
BUT WE ALSO
GENUINELY ENJOY
BEING AROUND
EACH OTHER.”**

listen, adapt, and keep working when others might give up.

Outside of work, David's proudest role is husband and father.

He and his wife, Kelly, will soon celebrate ten years of marriage. Together, they're raising two young daughters, Parker and Charlie, who keep life busy, entertaining, and grounded in all the best ways.

For David, family remains the reason behind everything he does.

Looking ahead, he hopes to continue growing Peak Realty Group, developing future leaders, and expanding into new markets. But while the business may evolve, the mission remains simple: help people achieve their goals, create opportunities for others, and build something worth being part of.

For David, success has never been about what he can build alone.

It's about what can be accomplished when people grow together. 🏡

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WRITTEN BY
 ELIZABETH MCCABE

Leapt into Real Estate and Soared Like Never Before

CONTINUED ►



“

A lot of people wait until everything is absolutely perfect to try a new venture but I have learned perfection doesn't exist and life's greatest gifts are on the other side of fear. I have learned to trust my instincts and that has meant taking the leap and learning how to grow wings on the way down.” – **Tristan Leclair**

carrin lewis
PHOTOGRAPHY

Some people wait for certainty. Others wait for the right moment. Tristan Leclair? She knows when to move.

When life and her marriage as she knew it took a hit during the pandemic Tristan was left with a 3 year old, a newborn and the weight of financial survival pressing in.

“I went through a terrible thing in my marriage over the course of the pandemic,” Tristan shares. “My ex-husband had to work through a lot emotionally and mentally due to his experience while in service with the military and I gave birth to our second daughter alone. After some time passed we did work to save our marriage for about another year but ultimately decided that chapter was over.” Then they began to figure out what the new version of their family would look like.

A full-time mom for seven years, Tristan had kept her nutrition, fitness, and public speaking business going as a way to bring in additional income but it wasn't enough to sustain a household in Southern California without a partner, one of the most expensive places in the country to live.

“A lot of women stay in marriages that aren't serving them anymore because of income,” she says candidly. “It was a terrible realization that I would now have to figure out how to make about \$80,000 a year just to survive, whereas before just bringing in a few thousand a month had been enough to contribute.”

The pressure was real. The fear was real. The depression was real. But so was Tristan's resolve. “I'm a person who makes a choice and sticks to my choice. That's just who I am,” she says.

Enter a friend, who brought Tristan a spark of possibility. A visit from her friend Nadia, a single mom thriving in real estate in Austin, planted a seed. “Look,” Nadia told her, “I wouldn't say this to everyone, but if anyone can figure out how to make this work, it's you.”

Real estate had never been on Tristan's radar. Texas wasn't either.

“I thought Texas was not going to be a match for me,” she admits. “But I had nothing to lose.”

So Tristan started researching real estate markets and their growth projections and deep-dived Austin. She then hopped on a flight to visit her friend in Austin, trying to feel the energy of the city, asking herself one question: “Can I build a life for myself and my girls here?”

“I had a feeling that I had to take the jump. I had to do it. I had been spinning my wheels in California for over a year trying to figure out how to be the type of mother I wanted to be... present, involved... and pay bills at the same time” says Tristan.

And just like that, she did.

“I went back home and said to John: “I'm moving to Texas, and I'm taking the girls. You are more than welcome to come with us. If not we'll figure out summers. I feel like this is my opportunity to survive, and I need to take it.”

Tristan signed up for real estate school online and got her Texas license in three months, passing her test on the first try.

Divorce paperwork already filed, Tristan packed up her life in California and started over in Austin with two little girls and a co-parent in tow. “We secured two homes two doors down from each other sight-unseen and leaned in. I'm grateful to my ex-husband for trusting me and I am thankful he wanted a fresh start too.”

No backup plan. No safety net. Just grit. Why? When Tristan puts her mind to something, she makes it happen. An ex-champion body builder, she knows how to win.





“
Jump now,
figure it
out later.”
—Tristan Leclair

Before even diving fully into her career, she focused on what mattered most: her daughters. Finding the right schools. Creating stability. Rebuilding a sense of home.

“Education is everything to me so my priority was living in a place where the public schools would be amazing since I knew my youngest would need to be in a private Montessori for her pre-k years.” From there, Tristan began searching for the right brokerage, approaching it, in her words, like “Goldilocks and the Three Bears.” Then came a pivotal connection with mentor Cody Cooper. “I told him, ‘I want to be able to call you and ask you stupid questions.’ And he still lets me to this day. It was the best decision I could’ve made.”

Tristan’s approach to real estate was sink or swim. With a background in competitive fitness, Tristan understands discipline, branding, and standing out in saturated spaces.

“What I was doing before was also highly competitive,” she explains. “In the earlier days of my fitness career I had to figure out how to spin straw into gold and stand out in an overly saturated space in California.”

Now, she’s bringing that same mindset into real estate “I educate as I go. I’m tangible. I’m a mom. That’s how I connect with my community.”

And connect she does.

Within her first two months in Austin, Tristan co-created a growing women’s golf community. “A lot of business gets done on the golf course,” she says. “Let’s figure out how to get in on that and make golf a place where women feel welcome.” She launched a social event called *Spill the Tee*, simply because she lept hearing how hard it was to make friends as a grown women and wanted to help change that. At the heart of it all? Her daughters.

Delilah, 6, is, as Tristan lovingly describes, “a straight-up gangster, like a 75-year-old woman in a child’s body.”

Wilder, her mini-me, is a reader, a singer, and effortlessly makes friends wherever she goes.

“They’re everything,” Tristan says. And her “why.”

“I was so terrified I wouldn’t be able to show up for them, to be in their classrooms, to volunteer, to do all of that. Real estate gave me the opportunity to do that.” Now, Fridays are spent volunteering at her daughter’s school library. That’s what matters most to this devoted mother.

When she’s not working or with her girls, you’ll likely find Tristan doing one of two things: lifting weights or exploring Austin’s food scene.

“I’m a food tourist in my own town,” she laughs. “I can talk shop with anyone who wants to eat.”

Tristan Leclair didn’t just change careers. She changed her life. With no guarantees. No roadmap. Just a decision and the courage to follow it.

“I know whatever I put my mind to I’ll do well in. Jump now, figure it out later. That’s how I was with bodybuilding. That’s how I was with motherhood. I don’t get tired of surprising myself with my ability to thrive through overcoming fear.”

That’s just who she is. A woman who lands on her feet and stays on her toes while motivating others to be courageous enough to take the leap as well. 🍀





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Former NFL Player Peyton Thompson Finds a New Field in Real Estate

From NFL Locker Rooms to Luxury Homes, He Built Success by Learning from the Best

WRITTEN BY ELIZABETH MCCABE



Most rookies dream of making the team. Peyton Thompson had a different goal. He wanted the locker next to the Hall of Famer.

When the Atlanta Falcons called after the 2011 NFL Draft, they didn't promise him a roster spot. They didn't guarantee playing time. In fact, they warned him that seven of the eleven defensive backs in the room were already Pro Bowl players. For Peyton, that wasn't discouraging.

"That spoke to me," he recalls. "Let's stand next to the Hall of Famers."

It became the core belief that would shape every chapter of his life. Whether learning alongside NFL veterans, sitting across the table from CEOs over coffee, shadowing real estate developers through countless meetings, or building relationships across Austin through philanthropy, Peyton has always believed that success leaves clues, and the fastest way to grow is to surround yourself with people who have already accomplished what you're trying to achieve.





Today, as a luxury real estate advisor with The Agency and partner in VERV Real Estate & Development, that same mindset has helped propel him into one of Austin's most competitive markets.

An NFL Education

Born in Abilene, Texas, Peyton's path into football almost seemed inevitable. His father had played football at Oklahoma State before transferring to Abilene Christian University, where Peyton spent the first two years of his life. Eventually the family returned to Northern California, where Peyton grew up and later starred at San Jose State University.

By the time he graduated in 2011, he faced a decision many NFL hopefuls never consider. Being selected late in the NFL Draft wasn't necessarily the dream.

"At that point, it's actually better not to get drafted in the sixth or seventh round," Peyton explains. "You can choose where you want to go."

Atlanta was exactly where he wanted to be. The Falcons had considered drafting him, but when the draft ended, they picked up the phone instead. The conversation changed everything.

"They said, 'We wanted you, but look around this room. We keep five corners and six safeties. Seven of those guys are Pro Bowlers. You're going to learn.'"

Peyton couldn't have asked for a better opportunity. During his time in Atlanta, the Falcons became one of the NFL's elite teams, reaching the NFC Championship Game while surrounding him with veterans who demonstrated what professionalism looked like every single day.

"Seeing is believing," he says. "I learned so much."

That education proved invaluable during a career that later included time with Washington, Chicago, and ultimately Jacksonville, where he spent the bulk of his NFL career and served as a team captain during his final two seasons.

Life After Football

Professional athletes spend years preparing for life in the NFL. Very few spend enough time preparing for life after it. When Peyton's playing career came to an end following the 2018 season, he refused to let uncertainty become paralysis. He started buying coffee. Not for friends. For CEOs.

"I retired from the NFL and thought, 'I don't want to lose all my money. Can I buy you coffee for thirty minutes and hear your story? I don't want a job. I don't want to work for you. I just want to learn.'"

To his surprise, almost everyone said yes. Nine out of ten invitations turned into conversations. Week after week, Peyton listened. He asked business owners what mistakes they had made, what careers they had left behind, and what obstacles they wished someone had helped them avoid.

"When I was eighteen, I only worried about football," he says. "Now I felt like a freshman in college trying to figure out my major."

Those conversations gradually revealed what excited him most: Real estate.

Learning Every Side of the Business

Peyton didn't jump straight into selling homes. Instead, he found a developer willing to make an unusual arrangement.

"I told him, 'I'll invest, but I need access to your calendar. I want to sit in every meeting. I'll bring a notepad. I'll introduce myself, but I won't say anything.'"

The developer agreed. For nearly two years, Peyton became a full-time student of real estate. He attended investor meetings, construction meetings, design selections, sales presentations, and floor plan reviews. He walked job sites asking questions about every phase of development.

Eventually, the developer trusted Peyton enough to communicate directly with the other investors. By then, Peyton had also earned his real estate license, allowing him to better understand every piece of the transaction, from development and investing to sales and client representation.

Players Reach checks a lot of boxes for us. It allows us to give back while connecting athletes, business professionals, and kids in meaningful ways.



“Every day I showed up to learn,” he says.

Building Relationships That Matter

Then COVID changed everything. Construction slowed. Projects shifted. Like many professionals, Peyton suddenly found himself adapting to an uncertain market. He moved his license to Austin-based brokerage Twelve Rivers Realty, where another important piece of his career began falling into place.

The brokerage shared something deeply important to him: Philanthropy.

Giving back had always been part of Peyton’s life. Growing up, his mother took him to nursing homes every Christmas Eve to deliver gifts to residents whose families weren’t coming to visit. Those experiences stayed with him. Today, they live on through Players Reach, the nonprofit organization he co-founded with friend MJ McFarland.

Each year, the organization partners athletes and business leaders with local children, taking 50 to 100 kids holiday shopping while creating opportunities for mentorship and lasting relationships.

“Players Reach checks a lot of boxes for us,” Peyton says. “It allows us to give back while connecting athletes, business professionals, and kids in meaningful ways.”

For Peyton, philanthropy is part of how he builds community.

Finding the Right Fit

As Peyton’s business grew, another opportunity emerged. In 2022, he joined The Agency, whose boutique luxury brand aligned perfectly with the clientele and level of service he wanted to provide. By then, he was balancing residential sales with VERV Real Estate & Development, where he helps oversee new construction, renovations, and investment projects totaling more than \$20 million.

That combination gives clients something many agents can’t offer. He understands transactions from every angle.

“When you sit down at the closing table, you’re getting firsthand information from someone who’s been involved in development, investing, underwriting, construction, and sales,” Peyton says. “I can bring that value to my clients.”

Home Team

Away from work, Peyton’s greatest pride is his growing family. He met his wife, Nina, through mutual friends during COVID, and their relationship moved quickly. Today they’re raising two children together: four-year-old Landry, whom Peyton describes as fiercely independent, and newborn Talan, who recently joined the family.

While Peyton helps clients navigate Austin’s luxury real estate market, Nina manages an impressive career of her

own as a project manager overseeing nearly 90 permitting projects for large industrial architecture developments in California. Together they’re balancing demanding careers, growing businesses, and the joyful chaos of raising two young children.

For Peyton, however, the formula hasn’t changed much. Whether he was chasing quarterbacks, shadowing developers, or helping clients build wealth through real estate, the approach remains the same.

Stand next to the people who inspire excellence. Keep asking questions. Never stop learning. Because the next great opportunity may not come from being the smartest person in the room. It may come from choosing the right room in the first place.



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