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Top Standings

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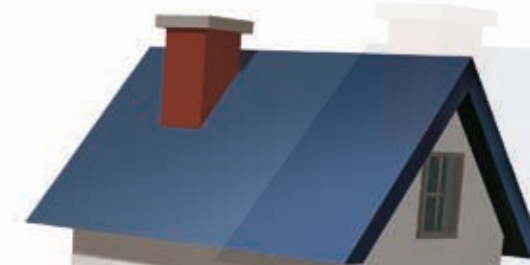
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PROFILES



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THERE IS NO POINT
WHERE YOU CAN SAY,
'I HAVE ARRIVED' IN
THIS BUSINESS. THERE
IS ALWAYS SOMETHING
TO LEARN.”



REMEDIOS
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CHRISTOPHER Molander

PHOTOGRAPHY BY KRISTI HARRIS
WRITTEN BY ELIZABETH MCCABE

Christopher was showing a property to an investor client, and despite the overwhelming odor from 150 cats, he was determined to remain professional. They made it about 10 minutes inside before even Christopher, who prides himself on pushing through just about anything, was struggling. Then they reached the backyard. There was a dead cat floating in the swimming pool.

Welcome to real estate.

His investor bought the house. Christopher learned that every property is different, every transaction brings something unexpected, and succeeding in this business requires far more than opening doors.

Christopher would know. He entered real estate at 18 years old, knowing virtually no one in Arizona, and built a career at a pace that quickly made people take notice.

The surprising part? He chose real estate with a dart.

Taking His Shot

Growing up in Iowa, Christopher was always thinking about what he could build. He eventually graduated from a General Machinist program, learning precision metalwork using lathes, mills, and Computer Numerical Control machines.

But another skill fascinated him even more: sales.

“I wanted a career where I could have a direct impact on my future and my paycheck. I didn’t want a degree or my age to define what I was capable

of. I wanted my work ethic to be the deciding factor.”

From ages 17 to 18, Christopher devoured books, videos, and anything else he could find about selling. He knew he wanted a sales career. He just wasn’t sure which one. So he made a dartboard. On it, he wrote several possibilities: car sales, insurance sales, financial advisor, machinist, merchandise sales, and real estate agent. Then he threw the dart. It landed on REALTOR®.

Coincidentally, real estate was also the career his mother preferred. That’s when Christopher went all in.

After moving from Iowa to Arizona in 2022, he attended real estate school in Scottsdale and earned his license on October 3. Two days later, he joined a brokerage after interviewing with roughly 20 to 30 brokerages.

There was just one glaring problem. He didn’t know anybody. The standard advice to contact everyone in his sphere wasn’t particularly useful when he didn’t have one. Then he met broker Jim Callery.

Christopher asked him, “How do I make it in this business?”

“Learn the business. Read the contract. Do open houses,” Jim told him. “It’s a foot-on-the-ground business.” Finally, someone was talking about education, mentorship, and doing the work.

“That is what I needed to hear, so I joined Jim at the helm,” he says.

HE THREW
A DART. IT
LANDED
ON REAL
ESTATE.



Learning From the Best

Christopher soon met top producer Laurie Lundeen, who was closing approximately 125-150 transactions a year solo, without a transaction coordinator or team. She allowed the teenager to shadow her. Christopher hopped into the car and watched as she moved from appointment to appointment. By the end of the day, she had sold two houses.

“This is a business I can get behind,” Christopher remembers thinking. He asked Laurie to mentor him. “It was like a college education in a year,” he says.

The results came quickly. After selling his first home in February 2023, Christopher finished his first full year with 17 transactions and more than \$100,000 in gross commission income, all while still a teenager. He was named

Coldwell Banker’s Rookie of the Year for Arizona. The following year, he sold 24 properties and earned a spot among Coldwell Banker’s 30 Under 30. By 2025, his third year in the business, he closed 24 units and generated approximately \$180,000 in GCI.

When Jim and Laurie later moved to EMBARC Realty, Christopher immediately followed. “They’re the leaders who made me successful today,” he says. He joined EMBARC Realty in June 2025 and hasn’t looked back.

Whatever Your Hand Finds to Do
Christopher’s enthusiasm hasn’t faded as the transactions have accumulated. “There is no point where you can say, ‘I have arrived’ in this business,” he says. “There is always something to learn.”

He continues reading books, listening to audiobooks, and watching sales videos, constantly looking for ways to sharpen his skills. More importantly, he has learned that real estate isn’t really about houses.

“This is not about you,” he says. “It’s about what you can do for other people.”

Behind that work ethic is Christopher’s faith. Ecclesiastes 9:10 has helped define his approach: “Whatever your hand finds to do, do it with your might.” Christopher takes that seriously, working hard six days a week while protecting Sunday as his Sabbath.

“My faith reminds me that what I do is for God,” he says, “and that I am working toward building a future for my family and creating a meaningful life together.”

At 18, Christopher arrived in Arizona knowing virtually nobody. He found mentors. He asked questions. He read contracts. He held open houses. He studied, listened, and worked. And somewhere along the way, the young machinist from Iowa who once put his future on a dartboard discovered that the dart had landed exactly where it belonged. 🎯

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Brandon Lopez

**FOR THE
LOVE OF
FAMILY**

PHOTOGRAPHY BY CASEY JAMES
WRITTEN BY JESSICA WELLAR



I became a firefighter because I had a passion for serving others and making a positive impact in people's lives," Brandon Lopez says. "That experience taught me the importance of commitment, compassion, and teamwork. Working alongside others in challenging situations showed me the value of trusting your team and coming together to help those in need."

Those lessons didn't end when Brandon hung up his turnout gear. They continue to shape the way he approaches both life and business. Just four years into his real estate career, the Tucson native has built an impressive reputation, closing more than \$11.4 million in sales last year while remaining committed to something even more important: being present for his young family.

Powerful Purpose

A lifelong Tucsonan, Brandon has always been deeply rooted in the community he now serves. A standout football player, he earned a full scholarship to the University of Arizona, where he studied Regional Development and Business. Although opportunities existed to play elsewhere, staying close to home meant his family could experience every milestone alongside him.

"I felt sort of like a hometown hero," he recalls.

After graduation, Brandon spent more than a decade as a personal trainer while owning and operating a CrossFit gym, helping people become stronger, healthier, and more confident. Drawn by a desire to serve his community in another way, he later fulfilled a lifelong calling by becoming a firefighter. After two years in the fire service, he stepped away to better support his partner and growing family.

That decision ultimately led him to another calling.

After spending two and a half years as a stay-at-home dad, Brandon entered real estate, attracted by the flexibility it offered and the opportunity to combine his entrepreneurial drive with his passion for helping people. "I've always

been interested in business and real estate," he explains. "But I'm also a big people person and naturally enjoy building relationships."

Like many successful entrepreneurs, Brandon's early days weren't easy. "Honestly, it felt like I was thrown into the ocean and was just floating," he says.

Rather than waiting for success to find him, he chose to invest in himself. Working with real estate coach Mike Sherrard challenged him to think differently about branding, marketing, and business development. Fellow REALTOR® Jeff Aurbech became a trusted mentor whose insight continues to influence Brandon's growth today.

Learning the Craft

That commitment to continuous improvement paid off quickly. During his first year in the industry, Brandon earned Long Realty's Rising Star Award before continuing to build momentum that eventually led him to Sotheby's International Realty.

His philosophy is simple: every client deserves honest guidance, clear communication, and an advisor who genuinely places their interests first. His background in coaching, fitness, and public service naturally shaped that client-first mindset, while his lifelong knowledge of Tucson allows him to confidently guide buyers and sellers through one of life's most significant financial decisions.

Even with his early success, Brandon believes growth is never complete. "I have a real estate coach who helps me continue to grow and improve my business," he says. "I also believe in maintaining a healthy work-life balance because taking care of yourself is essential if you're going to show up fully for others."

Keeping Perspective

As his business continues to flourish, Brandon remains intentional about protecting what matters most. Although his real estate career is thriving, he has deliberately built it in a way that allows him to remain present for his two

young children, Soren and Svea. That balance isn't accidental; it's one of his greatest priorities.

His children, along with his commitment to health and wellness, influence nearly every decision he makes. Whether they're spending time outdoors, escaping Arizona's summer heat with family trips to Alaska, or simply enjoying everyday moments together, Brandon hopes to model the discipline, consistency, and work ethic that have guided his own journey.

"My kids are my greatest motivation, and providing them with the best possible future is one of my biggest priorities," he shares. "They inspire me to work hard, continue growing, and become the best version of myself."

His faith provides that same steady foundation. Brandon and his children attend New Life Fellowship, and he believes the best way to navigate both business and life is by trusting God's direction. "I pray about everything and trust God with the things that are beyond my control," he says. "I focus on what I can do, give my best effort, and leave the rest in God's hands."

That perspective keeps him grounded through both the victories and the challenges that come with building a business. Rather than chasing every opportunity, Brandon is focused on cultivating lasting relationships while pursuing his goal of becoming one of Tucson's premier luxury real estate advisors, particularly within the Canyon Pass market.

Looking ahead, he also hopes to build a nimble, high-performing team where collaboration, mentorship, integrity, and shared values matter just as much as production. But more than anything, Brandon believes success is rooted in continual growth.

"We must continuously be people on the rise," he says. "That mindset has guided me throughout my life. It's all about elevating, growing, learning, improving, and becoming better today than you were yesterday."



“
My kids are my greatest motivation, and providing them with the best possible future is one of my biggest priorities. They inspire me to work hard, continue growing, and become the best version of myself.”

It's a philosophy that defines every chapter of his journey from the football field and the fire station to fatherhood and real estate, and one that continues to shape the legacy he's building.

One quote has stayed with Brandon since his days at the University of Arizona, where it was displayed on the wall of the football weight room: "Hard

work beats talent when talent doesn't work hard."

"It represents the mindset I've carried throughout my life," he concludes. "Success comes from discipline, consistency, and putting in the work every day. Talent may open doors, but dedication and effort are what create lasting results." ❖

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STEPHANIE

Urban

GOING
AGAINST THE
Grain

WRITTEN BY ELIZABETH MCCABE
PHOTOGRAPHY BY JACQUELYNN BUCK

Jumping out of airplanes three times? Check. Whitewater rafting? Tackled. Traveling overseas? Definitely. Saying yes to adventures that look scary? Absolutely.

Stephanie Urban has done all of the above, but she has also done something else that felt risky. She ignored others' advice.

When people in real estate told Stephanie how she should build her business, she often went in another direction. When naysayers warned, "That's not going to work," she trusted her instincts. When industry norms didn't feel right, she challenged them.

It worked.

"I've built my business by going against the grain and doing what I feel is right in my gut," Stephanie says.

Perhaps that shouldn't be surprising. Stephanie describes herself as "unapologetically myself," and behind that confidence is a woman who has learned she can handle hard things.

An Unexpected Career
Stephanie grew up in Albuquerque, New Mexico, one of six children. Her childhood was filled with a freedom she remembers fondly, running around outside and forming friendships that have lasted into adulthood.

Real estate? It wasn't even on her radar. Fascinated by true crime, she imagined becoming a medical examiner or working in law enforcement. Today, Dateline remains her favorite way to decompress.

"I can't sleep unless Dateline is on," she laughs.

Stephanie spent 16 years working for the Department of Defense, an experience she says shaped her tremendously. Real estate entered the picture almost accidentally. While living in Las Vegas, Stephanie's REALTOR® asked why she hadn't considered getting into the business herself.



Summer, Derek, Stephanie, Axton and Mikey, with their four dogs, Sadie, Pablo, Charlie and Zia

“I had never thought about it,” Stephanie recalls.

She began taking real estate classes in Nevada, but her husband’s military orders brought the family to Tucson. Stephanie earned her Arizona license in 2020, initially intending to use it for the family’s own investments. Instead, her career took off. Her Las Vegas REALTOR® had been right. She remains Stephanie’s mentor today.

Doing Business Differently

Stephanie eventually left her full-time Department of Defense career and threw herself into real estate. One lesson

involved doing something she initially hated: putting herself on camera. Her mentor encouraged her to embrace social media and video, but Stephanie cautiously resisted. Eventually, she decided to “rip the Band-Aid off.”

Her business grew even faster. The experience reinforced something Stephanie has learned repeatedly: success doesn’t always come from following someone else’s blueprint.

As part of a military family herself, Stephanie is especially passionate about serving military families and veterans. She isn’t interested in completing a

transaction, collecting a commission, and disappearing. “We are really focused on building lifelong connections with our clients,” she says.

Her team also supports veteran organizations, including My Veteran Passion and Monument to Monument, as well as schools and community initiatives. For Stephanie, it’s about doing the right thing, even when it isn’t the easiest.

Learning to Handle Hard Things

Some people fear hard things. Not Stephanie. She handles life’s challenges with grit and grace, even becoming a

mother at 19 and experiencing periods as a single parent struggling financially.

Rather than hide adversity from her children, she allowed them to see her navigate it. They saw her struggle. They saw her work for the Air Force. Eventually, they saw her become the boss of her own company.

“Being a single parent and having multiple difficult things happen has shown me how to handle hard things,” she says.

One person who has continually reminded her of that strength is her

husband, Derek. The two met in Las Vegas after both had sworn off marriage. Instead, they fell in love, bonding over their sense of adventure. “Even in the moments when I doubt myself, he never does,” Stephanie says.

Their blended family includes Stephanie’s daughter, Summer, 23; son, Mikey, 21; and Derek’s 13-year-old son, Axton. Mikey is following the family’s military tradition by joining the Air Force.

Summer recently became a real estate agent and joined her mother’s team. “That’s my super proud mom and business moment,” raves Stephanie. She hopes to spend the next several years guiding Summer until she can eventually carry the team forward.

Building a Life Beyond the Business

Derek is approaching military retirement, and Stephanie hopes to eventually step back from the 10- to 15-hour days that can accompany a thriving real estate career. Her goal is to build a team capable of running independently while she moves toward coaching, teaching, and semi-retirement.

Then again, retirement may be relative. “I feel like I’m a serial entrepreneur,” she says.

She has even dreamed of opening a pizzeria or entering the food and entertainment industry. Whatever comes next, Stephanie wants her legacy to have less to do with sales numbers than character.

Integrity. Community. Doing the right thing.

After a life spent embracing challenges, building a family, serving military families, and refusing to let other people’s expectations dictate her direction, Stephanie has learned something valuable. Sometimes going against the grain is exactly how you find your way. 🍷

“

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REALLY
FOCUSED ON
BUILDING

*lifelong
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WITH OUR
CLIENTS.”

TOP 150 STANDINGS • BY VOLUME

Teams And Individuals Closed Date From Jan. 1- August 31, 2026

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Rank	Name	Sides	Volume	Average
1	Michelle R Jessee (8424) of MTH Realty LLC (5383)	246	96,660,283	392,928
2	Lisa M Bayless (22524) of Long Realty (16717)	150	89,444,615	596,297
3	Marsee Wilhems (16298) of eXp Realty (495201)	184.5	66,038,358	357,931
4	Kaukaha S Watanabe (22275) of Real Broker (5244608) and 1 prior office	180.5	62,473,623	346,114
5	Angela Marie Kuzma (28301) of Keller Williams Integrity First (333802) and 1 prior office	170	62,219,548	365,997
6	Michael D Rhodes (19668) of Realty Executives Arizona Territory (498307)	168.5	62,123,885	368,688
7	Peter R Oosterhuis (32811) of Dove Mountain Realty, LLC (5156)	21.5	53,102,886	2,469,902
8	Sandra M Northcutt (18950) of Long Realty (16727)	50.5	42,946,500	850,426
9	Peter Deluca (9105) of Long Realty (52896)	49	34,914,644	712,544
10	Lauren M Moore (35196) of Keller Williams Southern Arizona (478313)	64	34,804,568	543,821
11	McKenna St. Onge (31758) of Gray St. Onge (52154)	18.5	32,501,599	1,756,843
12	Jameson Gray (14214) of Gray St. Onge (52154)	18.5	32,501,599	1,756,843
13	Danny A Roth (6204) of OMNI Homes International (5791)	64	30,568,762	477,637
14	Denice Osbourne (10387) of Long Realty (52896)	42	30,075,655	716,087
15	Brenda O'Brien (11918) of Long Realty (16717)	42	29,896,509	711,822
16	Nara Brown (13112) of Long Realty (16717)	49.5	29,165,918	589,210
17	Helen W F Graham (55628) of Long Realty (16728)	43	28,519,500	663,244
18	Adam Christopher Kraft (39897) of Keller Williams Southern Arizona -478313	81	28,432,746	351,022
19	Eliza Landon Dray (37458) of Long Realty (52896)	40.5	28,350,678	700,017
20	Anthony D Schaefer (31073) of Long Realty (52896)	49.5	28,267,594	571,063
21	Patty Howard (5346) of Long Realty (52896)	24.5	28,204,940	1,151,222
22	Chase A Delperdang (32680) of Keller Williams Southern Arizona (478313)	74	28,163,937	380,594
23	Susanne Grogan (17201) of Russ Lyon Sotheby's International Realty -472203	24.5	27,802,200	1,134,784
24	Erick Quintero (37533) of Tierra Antigua Realty (286606)	70	26,463,471	378,050
25	Russell P Long (1193) of Long Realty (52896)	33.5	25,667,500	766,194
26	Denise Nicole Newton (7833) of Realty Executives Arizona Territory (4983)	38	25,111,150	660,820
27	Barbara C Bardach (17751) of Long Realty (16717)	9.5	24,925,000	2,623,684
28	Russ Fortuno (35524) of Tierra Antigua Realty (286610)	47.5	24,684,200	519,667
29	Julie M Nielson (56950) of Long Realty (16706) and 1 prior office	32.5	24,672,500	759,154
30	Suzanne Corona (11830) of Long Realty (16717)	19	24,517,910	1,290,416

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TOP 150 STANDINGS • BY VOLUME

Teams And Individuals Closed Date From Jan. 1- August 31, 2026

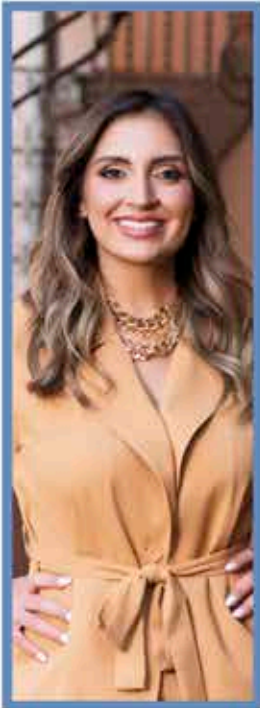
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Rank	Name	Sides	Volume	Average
31	Tori Marshall (35657) of Coldwell Banker Realty (70207)	38	23,532,150	619,267
32	Martin Ryan (35633) of First United Realty, Inc (5764)	26.5	23,319,900	879,996
33	Marta Harvey (11916) of Russ Lyon Sotheby's International Realty (472203)	34	22,790,746	670,316
34	Matthew F James (20088) of Long Realty (16706)	27	22,638,015	838,445
35	Stephanie M Urban (57953) of Long Realty (16724)	52.5	22,235,231	423,528
36	Manuel Davila (21970) of Real Broker (52446)	68	21,593,105	317,546
37	Kyle Mokhtarian (17381) of Real Broker (5244603)	71	21,069,650	296,756
38	Laurie Hassey (11711) of Long Realty (16731)	33	20,817,381	630,830
39	Ann Fraley (62295) of Long Realty (16728)	37.5	20,393,852	543,836
40	Jose Campillo (32992) of Tierra Antigua Realty (2866)	70.5	20,359,715	288,790
41	Christina Esala (27596) of Real Broker (5244603)	73.5	19,663,443	267,530
42	Rachel Clark-Munday (54147) of LPT Realty LLC (53882)	29	19,400,971	668,999
43	Calvin Case (13173) of OMNI Homes International (5791)	54	19,210,033	355,741
44	Tom Ebenhack (26304) of Long Realty (16706)	40.5	18,941,019	467,679
45	Spirit Messingham (22794) of Tierra Antigua Realty (2866)	37.5	18,681,171	498,165
46	Brittany Palma (32760) of Tierra Antigua Realty (286617)	36	18,653,535	518,154
47	Johana Castillo (39296) of Realty Executives Arizona Territory (498313)	55.5	18,632,850	335,727
48	Gary P Brasher (80408123) of Russ Lyon Sotheby's International (472205)	30	18,305,750	610,192
49	Laurie Lundeen (1420134) of Embarc Realty (5387501)	50.5	18,260,300	361,590
50	Richard Jacome (37890) of eXp Realty (52964)	41.5	18,196,303	438,465
51	Leta Jacquet (641489) of West USA Realty (248904)	29.5	18,176,500	616,153
52	Paula J MacRae (11157) of OMNI Homes International (5791)	25	18,000,299	720,012
53	Heather L Shallenberger (10179) of Long Realty (16717)	28	17,848,408	637,443
54	Jim Storey (27624) of Long Realty (16706)	23	17,598,485	765,152
55	Heather L Oliver (21476) of Oliver Realty, LLC (51610)	22.5	17,547,550	779,891
56	Sherri Vis (54719) of Redfin (477801)	24	17,260,665	719,194
57	Danae S. Jackson (26717) of Coldwell Banker Realty (70202)	37	16,849,830	455,401
58	Don Eugene (10600) of Realty Executives Arizona Territory (498306)	33	16,138,158	489,035
59	Michael D Oliver (14532) of Oliver Realty, LLC (51610)	20.5	15,848,550	773,100
60	Frank Scott Lococo (56578) of Russ Lyon Sotheby's International Realty -472203	17	15,754,252	926,721

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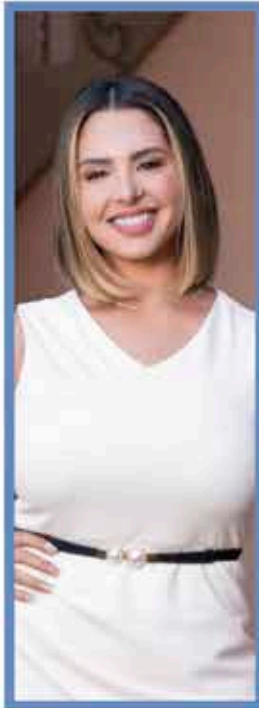
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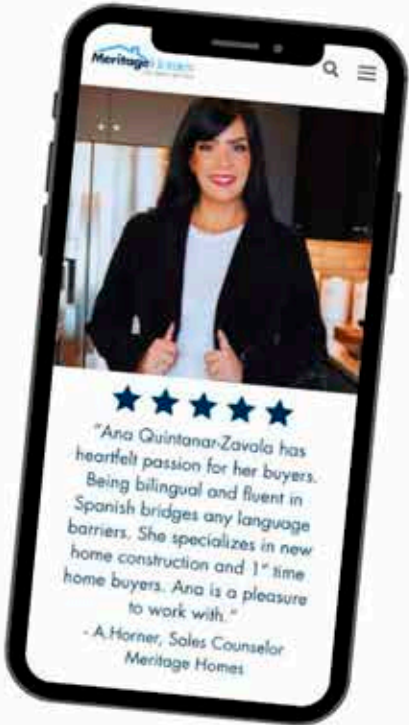
Rank	Name	Sides	Volume	Average
61	Sofia Gil (1420209) of Realty Executives Arizona Territory (498303)	46	15,603,480	339,206
62	Shawn M Polston (20189) of Keller Williams Southern Arizona (478313)	48.5	15,513,494	319,866
63	Kristina Scott (37825) of Real Broker (5244603) and 1 prior office	38	15,456,060	406,738
64	Christina E Tierney (29878) of Russ Lyon Sotheby's International Realty -472203	16	15,182,050	948,878
65	Scott E Bowers (29372) of Bowers Residential Real Estate (5251)	9	15,180,030	1,686,670
66	Jennifer R Bury (35650) of JMG (51974)	42.5	15,141,249	356,265
67	Paula Williams (10840) of Long Realty (16706)	21.5	15,100,500	702,349
68	Rebecca Ann Crane (32933) of Real Broker (52446)	39	15,041,562	385,681
69	Karin S. Radzewicz (20569) of Coldwell Banker Realty (70202)	13	14,939,900	1,149,223
70	Joelle C Kahn (21408) of Tierra Antigua Realty (286607)	28.5	14,929,725	523,850
71	Brooke K Dray (35703) of Realty Executives Arizona Territory (498310)	10.5	14,922,907	1,421,229
72	Pam Ruggeroli (13471) of Long Realty (16719)	31	14,892,900	480,416
73	Don H Vallee (13267) of Realty Executives Arizona Territory (498328) and 1 prior office	24	14,836,531	618,189
74	Jeffrey M Ell (19955) of Ambrell Realty (54699)	35	14,767,061	421,916
75	Darci Hazelbaker (39101) of Tierra Antigua Realty (286606)	21.5	14,643,292	681,083
76	Jenifer Miranda (142000816) of Tierra Antigua Realty (286610)	36	14,521,640	403,379
77	Anne Ranek (39879) of Tierra Antigua Realty (286606)	20.5	14,307,792	697,941
78	Catherine Nichole Morency (61405) of Coldwell Banker Realty (70207)	34	14,260,520	419,427
79	Corissa Y Miller (22532) of Tucson's TLC Realty (3939)	30	14,238,950	474,632
80	Josh Berkley (29422) of Keller Williams Southern Arizo (478307)	36.5	14,098,450	386,259
81	Tony Ray Baker (5103) of RE/MAX Fine Properties (433102)	28.5	14,065,050	493,511
82	Leslie Heros (17827) of Long Realty (16706)	19	13,985,000	736,053
83	Michele O'Brien (14021) of Long Realty (16717)	23.5	13,939,000	593,149
84	Gina McMullen (642272) of Redfin (477801)	27.5	13,857,425	503,906
85	Alyssa A Kokot (18637) of Coldwell Banker Realty (70207)	31	13,584,341	438,205
86	Kelly Garcia (18671) of Keller Williams Southern Arizona (478313)	30	13,584,289	452,810
87	Eddie D Watters (31442) of Realty Executives Arizona Territory (4983)	32.5	13,113,500	403,492
88	John E Billings (17459) of Long Realty (16717)	28.5	12,985,040	455,615
89	Tim R Hagyard (32545) of Long Realty (52896)	24	12,801,704	533,404
90	Lori L Skolnik PLLC (17106) of Realty Executives Arizona Territory (498306)	25	12,606,940	504,278



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Rank	Name	Sides	Volume	Average
91	Robin Sue Kaiserman (4368) of Russ Lyon Sotheby's International Realty -472203	7.5	12,510,098	1,668,013
92	Heather L Arnaud (32186) of Realty Executives Arizona Territory (498306)	31.5	12,469,200	395,848
93	An Nguyen Cooper (36001) of Tierra Antigua Realty (286607)	32	12,467,000	389,594
94	Drew Smith (38920) of Real Broker (5244607)	37.5	12,378,825	330,102
95	Haley Ann Robling (61217) of Realty Executives Arizona Territory (498304)	43.5	12,323,000	283,287
96	Terri Kessler (15874) of Long Realty (16706)	9.5	12,309,500	1,295,737
97	Michelle Metcalf (1420854) of RE/MAX Signature (5271801)	27.5	12,209,387	443,978
98	Bridgett J.A. Baldwin (27963) of Berkshire Hathaway HomeServices Arizona Properties (356307)	24.5	12,202,000	498,041
99	Melissa Connelly (17221) of Russ Lyon Sotheby's International Realty -472203	6.5	12,180,098	1,873,861
100	David J Masterson (142000790) of Tierra Antigua Realty (286610)	32	12,168,700	380,272
101	Cody Lopez (57614) of Long Realty (16727)	37	11,988,500	324,014
102	Gabrielle Feinholtz (26008) of Coldwell Banker Realty (70202)	18	11,827,550	657,086
103	Cathleen E Itule (38529) of JMG (51974)	31	11,730,240	378,395
104	Lore C Denny (641002) of Long Realty (16717)	13.5	11,726,195	868,607
105	Ann K Gavlick (27887) of Tierra Antigua Realty (286601)	23.5	11,653,700	495,902
106	Jen O'Brien (14140) of Russ Lyon Sotheby's International Realty (472203)	21	11,637,069	554,146
107	Steven McCay Williams (39333) of Realty Executives Arizona Territory -498310	9.5	11,522,907	1,212,938
108	Trina M Alberta Oesterle (1420383) of Coldwell Banker Realty (70204)	31.5	11,483,063	364,542
109	Kimberly Mihalka (38675) of Realty Executives Arizona Territory (498306)	22	11,467,120	521,233
110	Douglas J Sedam (55438) of SBRanchRealty (51898)	15	11,442,950	762,863
111	Lucia Maria Robinson (55954) of Coldwell Banker Realty (70207)	20	11,424,800	571,240
112	Patricia Kaye Brown (14873) of Coldwell Banker Realty (70202)	19	11,316,000	595,579
113	Zachary R Tyler (16327) of Tierra Antigua Realty (286601)	18	11,268,000	626,000
114	John DeLalla (58262) of Tierra Antigua Realty (286601)	27	11,246,040	416,520
115	Jessica Sparks (39888) of Russ Lyon Sotheby's International Realty -472203	14	11,195,066	799,648
116	Jessica Bonn (37158) of Long Realty (52896)	12	11,183,860	931,988
117	Sonya M. Lucero (27425) of Realty Executives Arizona Territory (498313) and 1 prior office	26	10,973,140	422,044
118	Mary B Tosca (6200) of Tierra Antigua Realty (2866)	19.5	10,728,706	550,190
119	Dianne Grobstein (29050) of Realty Executives Arizona Territory (4983)	10	10,715,500	1,071,550
120	Bryan Durkin (12762) of Russ Lyon Sotheby's International Realty (472203)	10	10,664,000	1,066,400

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Tucson Real Producers • 33

TOP 150 STANDINGS • BY VOLUME

Teams And Individuals Closed Date From Jan. 1- August 31, 2026

Disclaimer: Information is pulled directly from MLSSAZ. New construction, commercial or numbers NOT reported to MLSSAZ within the date range listed are not included. MLSSAZ is not responsible for submitting this data. Each sold listing has two sides: a listing side and a selling side. The listing member and selling member are each credited with a side, or in the case of co-listing or co-selling members, 1/2 a side.

Rank	Name	Sides	Volume	Average
121	Ryan J Brown (33007) of Long Realty (16717)	16	10,661,506	666,344
122	Joshua Waggoner (14045) of Long Realty (16706)	10.5	10,661,500	1,015,381
123	Jason K Foster (9230) of Tierra Antigua Realty (286607)	17	10,579,900	622,347
124	Catherine S Donovan (28185) of Berkshire Hathaway HomeServices Arizona Properties (356307)	16	10,574,463	660,904
125	Kate Herk (16552) of Russ Lyon Sotheby's International Realty (472203)	11.5	10,545,660	917,014
126	Lori C Mares (19448) of Long Realty (16719)	23	10,514,750	457,163
127	Tim S Harris (2378) of Long Realty (52896)	19	10,163,750	534,934
128	LizBiz Nguyen (27962) of Realty Executives Arizona Territory (498306)	26	10,145,260	390,202
129	Kimberly Maisto (54545) of Keller Williams Southern Arizona (478313)	22	10,140,896	460,950
130	Anthony Boatner (16214) of Keller Williams Southern Arizona (478313)	26	10,133,150	389,737
131	Tom Peckham (7785) of Long Realty (16706)	11	10,099,000	918,091
132	Debbie G Backus (6894) of Backus Realty and Development (2422)	16	10,070,490	629,406
133	Jennifer C Anderson (16896) of Long Realty (16724)	24	10,030,800	417,950
134	Carlos L Albelais (30953) of Wow Real Estate LLC (52251)	27.5	9,939,508	361,437
135	Alicia Hiller (148056487) of Coldwell Banker Realty (70204)	22.5	9,891,170	439,608
136	Ann Marie Camillucci (58603) of Realty One Group Integrity (51535)	13.5	9,867,498	730,926
137	Judy L Smedes (8843) of Russ Lyon Sotheby's International Realty (472203)	9.5	9,837,035	1,035,477
138	Cindie Wolfe (14784) of Long Realty (16717)	17.5	9,832,375	561,850
139	Phil Le Peau (39491) of OMNI Homes International (5791)	16	9,820,000	613,750
140	Curt Stinson (4808) of Engel & Volkers Tucson (51620)	27.5	9,810,840	356,758
141	Richard M Kenney (5903) of Long Realty (52896)	9.5	9,776,500	1,029,105
142	Camille Rivas-Rutherford (11782) of Coldwell Banker Realty (70202)	16	9,730,998	608,187
143	Staci Klaus (37121) of SaddleBrooke Development Co (4898)	16	9,725,266	607,829
144	Thalia Kyriakis (21322) of Russ Lyon Sotheby's International Realty (472203)	8.5	9,694,000	1,140,471
145	Miechal Durkin Frosch (142000879) of Realty One Group Integrity (5153501)	23.5	9,677,750	411,819
146	Carolina S Caballero (640007) of Tierra Antigua Realty (286606)	35	9,562,998	273,229
147	Jay Lotoski (27768) of Long Realty (16717)	18	9,558,690	531,038
148	Jon Mandel (33200) of Long Realty (52896)	12.5	9,499,750	759,980
149	Amanda Hart (641195) of Realty One Group Integrity (51535)	12.5	9,486,998	758,960
150	Sherry Ann Tune (55889) of Coldwell Banker Realty (70202)	20	9,386,585	469,329



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