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PUBLISHER'S NOTE

When I first had the idea for an Inked Edition, I knew immediately that I wanted to do it. Not because tattoos are trendy or because I wanted to create an issue that simply looked different, but because I knew there were stories behind them.

If you know me, you know I have quite a few tattoos myself. Some have deep meaning. Some represent chapters of my life. Some remind me of people, places or moments I never want to forget. And, admittedly, some are there simply because I liked them. But together, they tell pieces of my story.

That became the inspiration behind this issue. In real estate, we spend so much time talking about production, numbers, awards, transactions and accomplishments. Those things absolutely deserve to be celebrated, but Real Producers has always meant something more to me. I want these pages to introduce you to the people behind the production.

And sometimes, their stories are literally written on them.

The Inked Edition gave us the opportunity to do something a little unexpected. To sit down with some incredible people in our real estate community and ask about the artwork they chose to carry with them every single day. Some tattoos represent family. Some honor people they have lost. Some mark major moments or seasons of life. Others represent passions, growth, resilience or simply a memory that makes them smile.

Every one of them tells us something about the person behind it.

My hope for this issue is that you have fun with it, but I also hope you find yourself slowing down to read the stories. I hope you learn something about someone you may have known professionally for years. I hope it starts conversations at the next event, closing table or industry gathering. And maybe it reminds us not to assume we know someone's whole story based on the version of them we see at work.

Most of all, I hope this edition feels like what I want *Las Vegas Real Producers* to always be a place where we celebrate success without losing sight of the humans behind it.

Thank you to every person who trusted us with their story and stepped in front of the camera for an idea that was definitely a little outside the box.

Welcome to the Inked Edition. I hope you love it as much as I loved bringing it to life.



Joli Waldeck
Publisher, *Las Vegas Real Producers*

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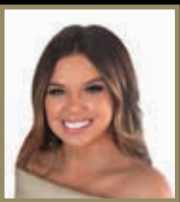
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CAMI LINCOWSKI

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At age 16, Cami had a serious horseback riding accident while training for a rodeo. She'd been running barrels her entire life, but in that moment everything changed. Coming out of a two week coma she was barely aware of her surroundings but knew something within her had shifted. "It gave me this reckless, almost untouchable outlook on life." She had been given a second shot and wasn't about to play it safe so naturally she thought getting a tattoo in a "questionable part of town" was a great idea. "At the time, it felt like I came back as some kind of resurrected angel. Looking back, it was chaos, and stupidity."

With each tattoo reflecting a moment, phase, or chapter that shaped who Cami has become, she admits the misconception that tattoos are unprofessional is widely overrated when you think about the pain it takes to get one. The Medusa piece on her back in particular took over 50 hours to complete and every session coincided with a transitional phase in her life. "I didn't have clarity on my direction or what I even wanted my career to look like. That tattoo marks the shift. It represents uncertainty, growth, and finding my edge without having all the answers. Looking back, it's a reminder that not knowing didn't stop anything."

Brokerage:
SERHANT.
**Favorite
Tattoo Style:**
Realism
Tattoo Tally:
The better
question is, what
percentage of skin
isn't tattooed?

CANDICE STONE-GARCIA

PHOTOGRAPHY BY SPACES AND PORTRAITS PHOTOGRAPHY STUDIO



Brokerage:
Realty One Group
**Favorite
Tattoo
Style:**
Neo-traditional
**Favorite
Tattoo:**
The owl on
her neck

“My tattoos don't follow one specific story... they're more like a collection of moments that reflect different phases of my life. I got my first one at 14, and many of the others came during a more wild chapter. I started tattooing at 18, and my body became both a canvas and practice space. Some pieces I did myself, while others were done by friends and artists I worked alongside in shops across Arizona and Las Vegas. Each one reflects where I was at the time...together, they're a reminder of how far I've come.”

Early in Candice's real estate career, she often worried that she wouldn't be taken as seriously as other agents, but quickly realized that people are far more accepting of tattoos than they used to be. In fact, they've become a great conversation starter and often help clients connect on a more personal level through the designs and details of her work. "People may not always remember every detail, but they remember the tattooed REALTOR®. In an industry of sport coats, that distinction sets me apart in a way that's authentic to me. It creates a lasting impression and helps me be recognizable, which is incredibly valuable in an industry built on relationships."

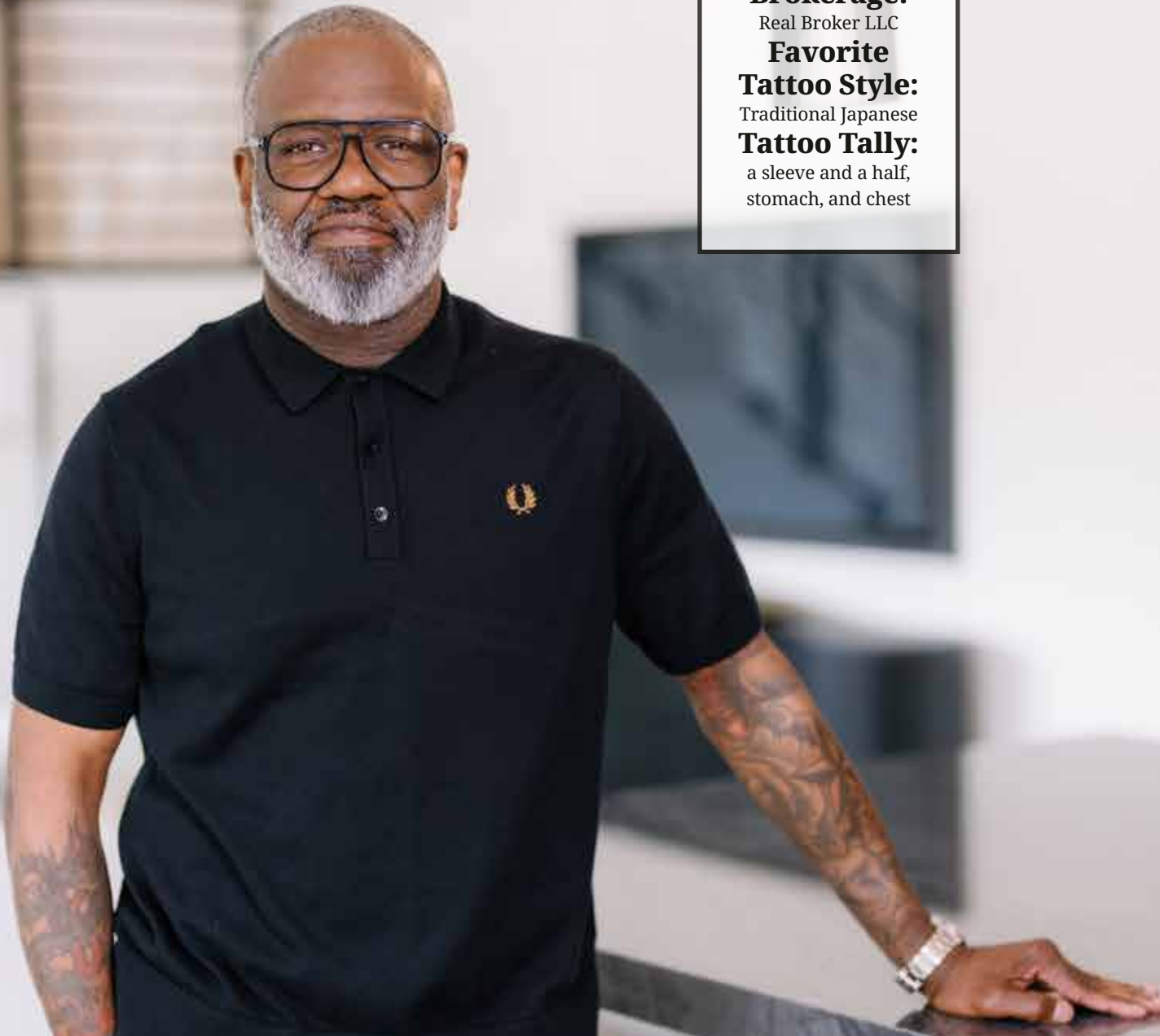
COURTNEY BEAUFORD

Courtney enjoys how tattoos are able to express the various eras someone lives through throughout their lifetime. From the Namazu tattoo on his left shoulder and his brother’s initials on his forearm to Courtney’s favorite Arte Suave piece across his stomach, each piece is a roadmap of experiences. “I believe mine say that I’ve lived an interesting life.”

Despite the misconception that many tattooed agents face when meeting new clients, Courtney never really worries about that since he’s wearing a suit 99% of the time. He never questions what potential clients might think of him, admitting clients care more about your reputation and track record than they do your appearance, but will still occasionally make sure nothing is poking out of a sleeve just in case.

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Brokerage:
Real Broker LLC
Favorite Tattoo Style:
Traditional Japanese
Tattoo Tally:
a sleeve and a half, stomach, and chest



Brokerage:
Zahler Properties
Favorite Tattoo Style:
Realism
Tattoo Tally:
26

JOLI WALDECK

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“My tattoos tell the story of who I’ve been, who I am, and who I’m becoming. One sleeve is my inspiration sleeve - filled with the people, places, and moments that have shaped my past, ground me in the present, and guide my future. My other arm is dedicated to mental health awareness, representing both the battles and the strength that came from them. And my leg sleeve holds some of my most personal chapters - milestones, achievements, and moments that changed me. Together, they’re not just art...they’re my life, layered in ink.”

Joli’s very first tattoo, a semi colon, happen to create a snowball effect not only for collecting more work but also for dedicating an entire sleeve in honor of her Uncle Bill, suicide awareness, and mental health awareness. “A common misconception is that tattoos make someone less professional. In reality, they have nothing to do with work ethic, intelligence, or how someone shows up for their clients. If anything, tattooed professionals tend to be incredibly intentional - about their image, their story, and the way they build trust.”



SHANNON GACCIONE

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Shannon's collection of tattoos is a jovial nod to the people she loves and the events she's been through. "My tattoos tell the story of my life, the people and places I love." While traveling often with her daughter, Larissa, during cancer treatments and seeking answers across the country they would often get tattoos together to make the best of the time. When they finally had the opportunity to take a "healthy trip", they opted to take a cruise and later got matching origami tattoos that represent the origami class they took together on that adventure.

While many of her tattoos represent significant locations and meanings tied back to Shannon, her husband and Larissa, other tattoos reflect childhood memories of her grandmother's home, the lightning bugs she used to catch with her sister, and a hibiscus flower she chose to cover up her hand...something she was always insecure about. "Now I look at my hands every day and LOVE what I see." And yes, she did the other hand too!

Brokerage:

Berkshire
Hathaway Home
Services of Nevada

Favorite Tattoo Style:

Traditional

Dream Tattoo:

Three swords
to represent the
Three Musketeers
- her daughter,
sister-in-law
and herself.

LARISSA GACCIONE

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"My Tattoos say: This is what I love, this is what I've lived, and all of it deserves to stay. They are a road map of things I love, places I've been, and versions of myself that have shaped who I am today!" That includes the cancer ribbon she has tattooed on her middle finger as a "Big F U" after being diagnosed with cancer at age 19, losing her little cousin to Leukemia, and the countless other people she knows affected by cancer. Her favorite tattoo, however, is a large side piece she had done when she was 18 that says "every day is a new beginning". Despite it being somewhat of a rebellious decision, it was also an ode to her mother who often recited that same quote to Larissa.

While many years ago tattoos might have been a detriment to your business as a real estate agent, Larissa has since realized the majority of clients just want to connect with an agent who cares about their goals. "Years ago, I would meet clients practically covered head to toe to limit exposing my tattoos in fear of being judged until one day a new client said to me, I was the only person who even called her back and took time with her. She was just so grateful. That was when I realized that what people actually respond to is competence, communication, and trust, not what I look like."

Brokerage:

Berkshire
Hathaway Home
Services NV

Favorite Tattoo Style:

Realism

Tattoo Tally:

Too many to
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LISA C. HAMILTON

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Brokerage:

THE Brokerage, A
Real Estate Firm

Favorite Tattoo

Style:
Neo-traditional

Tattoo

Tally: 14

Lisa's favorite tattoo is a pin-up hula girl with a Navy hat that resembles the same hat her mother wore while serving in the Navy. With Lisa's mom being a minority of women serving in the 80's, it represents her resilience and determination, characteristics which Lisa still carries to this day. It also harkens back to her childhood growing up in Hawaii as an Army Brat, which her left arm and hand proudly represents. Traveling a lot at such a young age taught Lisa to roll with the punches and how to connect with people from all walks of life.

"I do feel my tattoos help me stand out as a lot of people will remember a tattoo over a face sometimes. I get a lot of comments on the hibiscus on my left hand. I was apprehensive at first to get that one, but my clients know and trust me and a little tattoo won't change that."

PAYTON FREI

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Payton's tattoos tell the story of her life and her favorite things. They would say she's just a hippie cowgirl at heart. One leg sleeve represents her love for nature; full of butterflies, moths, mushrooms, and flowers, while her half-sleeve represents her cowgirl roots. More than anything, her tattoos tell the story of her love for her family, many sharing matching tattoos with those closest to her.

"My first tattoo is a hand holding a hummingbird in honor of my great-grandmother. One of my earliest childhood memories is making sugar water for the hummingbird feeders and sitting on her front porch, watching them together. Because of my Granny, I've always had a deep love for hummingbirds. To this day, I still make the same sugar water for them - it's a small tradition that keeps her memory close to my heart."



Brokerage:

Zahler Properties
LLC

Favorite Tattoo

Style:
Realism and
Traditional

Dream Tattoo:

A realism back
piece by DJ Tambe



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WRITTEN BY KENDRA WOODWARD • PHOTOGRAPHY BY SPACES AND PORTRAITS PHOTOGRAPHY STUDIO
PHOTOGRAPHED AT RAGTOWN TATTOO PARLOR

A home inspection report can tell you what's wrong with a house. What it can't always tell you is how to live in it and that's the part Dusty Unger enjoys the most. Long after ladders have been climbed, crawl spaces explored, and the reports are delivered, Dusty still finds himself teaching clients the intricacies of how their homes work. From how to reset a breaker or why a GFCI outlet is so important, to how to shut off the water valve in an emergency, Dusty is there to share whatever knowledge he can with his clients. "My purpose is service, first and foremost," he says with pride, a mindset which has shaped both Dusty Bottoms Home Inspection and the path that led him there.

Growing up in a family full of tradesmen, Dusty was surrounded by friends and family who had their hands in everything. They built things themselves, fixed things together, and figured everything out on their own... calling a professional was practically taboo in their world. But it's that exact environment which sparked a curiosity in Dusty and followed him into the construction world where he began working in hazardous materials management, logistics, soil testing, and hazardous material removal on construction sites.

In his early twenties, that same curiosity followed him up and down the West Coast while Dusty spent several years traveling as a nomad, picking up work wherever he could find it. From farm work and carpentry jobs to countless odd projects, Dusty gained experience in every trade imaginable. Eventually, though, he found himself missing home and

returned to Las Vegas carrying a collection of knowledge that would later become invaluable in building his own company.

As Dusty continued gathering industry experience while working as a carpenter on custom high-end residential homes, he learned about various construction styles and creative designs. That role also introduced him to an entirely different side of the industry when he met Jason Rivera of Green Tech Home Inspections while working in MacDonald Ranch. At the time, Dusty admits he knew very little about the inspection process as he hadn't yet purchased a home himself, and what began as curiosity quickly turned into a career conversation when he noticed how often home inspectors and tradespeople seemed to butt heads.

Wanting to better understand the profession, he started asking questions and Jason encouraged him to take home inspection classes. As soon as Dusty became licensed, Jason hired him on and began teaching him the business. But their relationship shaped far more than his technical knowledge as Jason began mentoring Dusty on the business side of things. Together they worked through the paperwork, systems, and behind the scenes responsibilities that come with running a company while racing a clock they didn't even know existed. After Jason's unfortunate passing, Dusty knew the timing wasn't accidental, seeing it as God confirming his path to set out on his own and start something new.

In 2025, he officially launched Dusty Bottoms Home Inspection, playing on a nickname that had followed him most



of his life and just so happened to fit perfectly within an industry where he'd be exploring some of the dirtiest crevices of a home. Dusty laughs that older clients often recognize the name from The Three Amigos while younger generations tend to connect it to SpongeBob. Either way, it's memorable, which is exactly what he hoped for when he decided to put his name on the door.

but the technology isn't what he believes separates him from others. The difference is how far he's willing to go for answers. "My whole goal is service so I try to be able to provide every possible service," he explains. If something catches his attention, he'll crawl a little farther or push a little deeper to better understand what's happening. "It's about the client and informing them the best I can."

Today, Dusty continues to provide residential, multifamily, and commercial inspections using modern digital reporting, drone roof surveys, sewer scoping, and radon services,

The depth in which Dusty combs over a home is why he strongly encourages buyers to attend their inspections, so they can be there in person to see the reason behind a flag on their report

rather than simply reading through the explanation via email. Dusty wants clients to experience the property alongside him, ask questions, and develop a better understanding of the home they're purchasing. Because ultimately, one thing a report can't relay is the vibe a house puts off...and sometimes that's all it takes for a client to make their decision.

With such a strong passion and consideration for the client, it's no surprise that Dusty has intentionally kept his operation small. In fact, it's just him! And he likes it that way because he knows when an agent or client reaches out, they can be confident Dusty is the one handling the call. "I get to provide a service, go to people, and help them as much as I can with their process of buying a new home."

Outside of helping clients understand their own home better, Dusty laughs admitting he recently purchased a home in Boulder City with his fiancée, Frankie, that is the worst house he's ever inspected. Rather than seeing problems and turning away from the challenge, however, he sees the opportunities that lay within its walls. The ongoing renovations have even become somewhat of a teaching tool to help clients understand that nearly everything can be repaired with the right knowledge and effort.

His life reflects the same hands-on spirit which built his career, as Dusty and Frankie share their home with three dogs, three cats, and three chickens, admitting, "I'm a civilized hippy." They grow their own fruits and vegetables, make most of their food from scratch, buy meat from local butchers, and even create their own cleaning products. Dusty often fills his free time with woodworking projects, maintaining his truck, playing piano, collecting antique furniture, or taking a break; preferring VHS tapes, cassettes, and vinyl records over modern conveniences. Which, for someone whose career was built by slowing down long enough to look a little deeper, that lifestyle makes perfect sense. 🍷



“
My purpose is
service, first
and foremost.”



“

My whole goal is service so I try to be able to provide every possible service.”

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FERNANDA KRIESE

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Brokerage:
Redfin
**Favorite
Tattoo
Style:**
Traditional
**Dream
Tattoo:**
A collection of
black and white
family portraits

“If my tattoos could tell a story about myself, they’d say I’m always growing, always becoming something stronger and more beautiful. They’d say I’m like my flowers; constantly blooming, no matter the season. That I choose growth, I choose light, and I keep showing up for myself with strength and grace. Every petal represents a version of me that kept going and kept becoming better. And they’d say I’m like my ocean; full of life, energy, and depth. Calm and steady, but also powerful and unstoppable when I need to be. I move forward, I adapt, and I carry a strength within me that runs deep.”

“One big misconception people have about tattooed professionals is that tattoos somehow make you less professional, less serious, or less capable. In reality, tattoos have nothing to do with work ethic, intelligence, or how someone shows up in their career. You can be polished, successful, and highly driven, and still express yourself through tattoos. For a lot of us, they’re not distractions, they’re part of our story.”... “The truth is, many tattooed professionals are disciplined, client-focused, and deeply committed to what they do. We just choose to carry our experiences, values, and meaningful moments with us in a visible way. At the end of the day, professionalism is about how you treat people, how you perform, and the integrity you bring...not what’s on your skin.”

LOUISE TRUJILLO

PHOTOGRAPHY BY SPACES AND PORTRAITS PHOTOGRAPHY STUDIO

“If my tattoos can tell a story about me, they would say I love my girls! My arm tattoos are framed around where my daughter’s birthplace was at because my girls are my world. I’m so proud to be their mother. Having them has made me the woman who I am now. They’ve pushed me to be a better person overall.”

do the talking, and my numbers speak loudly. I outwork, outhustle, and outperform, and that’s what clients remember. Not what’s on my skin.”

“My tattoos have never held me back... not even for a second. If anything, they’ve worked in my favor. People see me and might make assumptions, but the moment I start working, those assumptions disappear. I let my numbers

Brokerage:
Realty Of America
**Favorite
Tattoo
Style:**
Traditional
**Next
Dream
Tattoo:**
A back piece

CORINNE ‘REN’ GORDON

PHOTOGRAPHY BY SPACES AND PORTRAITS PHOTOGRAPHY STUDIO

“If my tattoos could tell a story about me, they’d say I don’t do anything halfway.” Every piece for Corinne reflects a moment or experience in her life, admitting she doesn’t get tattoos just because they look cool but rather for specific meanings or reminders. They tell a story of resilience in times where the difficult path was the necessary option to take and of her loyalty to anything and everyone she dedicates time to, but they also follow personal growth and every chapter she’s closed. “I’m not trying to blend in. I’m building something, evolving, and leaving my mark while doing so. If someone really paid attention, they’d see someone who’s been through pressure, someone who adapts fast, and someone who doesn’t forget where they came from.”

The very first tattoo Corinne ever got was at age 15 by an artist she still adores and continues to collect work from, Joey Haefs. She laughs about it now admitting she was just young and dumb at the time and got the word ‘sorry’ tattooed on her inner lip. But it left a lifelong positive impact and became a story her parents continue to share often as one of their favorite tattoos on her. And despite lip tattoos having a short shelf life, Corinne’s has stayed put for 21 years! “At the time, it didn’t carry some deep meaning. It was more

me being rebellious, impulsive, and honestly just being a kid. But now, the fact that it created a story my family still laughs about and remembers means a lot more to me. That’s kind of how I feel about all of my tattoos. They each hold a moment, a memory, or a version of me.”

Team:

Hive Real Estate
Group & Property
Management
Las Vegas

**Favorite
Tattoo
Style:**

Old School
Traditional

**Next
Tattoo:**

A traditional
Ed Roth Rat
Fink-inspired
skateboarding
sewer rat

Brokerage:

Galindo Group
Real Estate

**Favorite
Tattoo
Style:**

Traditional, Classic

**Favorite
Tattoo:**

Hakuna Matata

“If my tattoos could talk, they’d read like a biography of my heart. They are a permanent collection of my roots art that I’ve curated to honor the people I love and the memories that shaped me. They are my anchor; they remind me exactly where I come from and who I’m building this life for.” Between the ink that honors her past and the gear she keeps close by that reminds her to stay present, Gutierrez-Uy has struck a balance in life that allows her to show up for clients as her most genuine self... “no filters, no pretense, just results.”

Her first tattoo was an alto clef, something Gutierrez-Uy refers to as an “underdog move” because while most people recognize violins for their ability to carry a melody and a cello for its ability to bring drama, it’s the viola and the alto clef that represents it which flies under the radar. “It’s the hidden heartbeat of the orchestra, the warm, rich harmony that holds everything together from the middle.” After picking up a viola at age 11 to go on a trip to Disneyland, became an immersion within the grind of endless private lessons, rehearsals, and dedication to mastering her craft. “I learned to find my strength in the notes that often went ignored. Winning the WorldStrides Heritage Performance Maestro Award my senior year was the highlight of my high school life; it was the ultimate validation of every hour I’d poured into an instrument that usually gets overlooked.” So her alto clef tattoo remains a permanent nod to the girl who learned that you don’t have to be the loudest voice in the room to make a massive impact.

GUTIERREZ-UY ROSZETTIE

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SEAN WRIGHT

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Sean’s favorite tattoo is the Phoenix on his forearm that represents a time in his life when he practically had to crawl out of the mud to rebuild. Like a phoenix, Sean gets stronger every time he chooses to get back up and continue moving forward. “Markets shift, people will hurt you, plans and deals change, but no matter the situation, get back up. Keep going and keep loving people! We don’t just facilitate transactions, we help people and change lives. Go change lives!”

“I feel that one of the major misconceptions is tattoos mean you can not be a professional. When it is quite the opposite. Tattoos don’t invoke fear anymore, they tell a story. Every day we get to tell a story and write our own narrative. It’s not about what my tattoos say about me, it’s what people say about how the tattooed man treated them.”

Brokerage:
Keller Williams
Realty Las Vegas
**Favorite
Tattoo
Style:**
Traditional
**Tattoo
Tally:**
6

KRISTEN GROOVER

PHOTOGRAPHY BY SPACES AND PORTRAITS
PHOTOGRAPHY STUDIO

Kristen got her first tattoo at age 19 while serving the Army. Proud of her accomplishments and in joining the Army, she wanted a work of art to carry that tribute as a memento of that chapter. It says “We The People” etched forever across her left shoulder blade. She proudly admits that her tattoos have become a trademark, something she can’t hide and proudly displays every day. They are proof of her ability to plan longterm, follow through on decisions, and are a significant financial investment... all details which mirror the journey homebuyers and sellers go through every day. “I am unapologetically me!”

“The tattoo that means the most to me is right under my lower right elbow; it is a half broken clock/butterfly and a quote that curves around the tattoo that says, ‘Broken people are the most dangerous, because they know how to survive’. This particular piece of work is important to me because I have been many things, survived many things and loved many people deeply. I am still here, still soft, and still open.”

Brokerage:
The Ridge
Realty Group
**Favorite
Tattoo
Style:**
Realism
**Tattoo
Tally:**
16



Nearly all of Stephanie's tattoos have some sort of spiritual meaning behind them. Whether it's the dreamcatcher that protects her against negative energies and nightmares, the wolf who represents protections and loyalty, or the tree of life on her back that reminds her of the balance between good and bad in everything. She laughs looking back at some of her oldest tattoos, seeing the beauty in that balance as she describes what was supposed to be a dove on her lower back. The tattoo done out of an artists' house admittedly looked like a pigeon and has since been covered up.

While a majority of her own clientele also sport various artwork, Stephanie laughs advising agents not to be afraid of being tattooed in real estate. "We're all professionals, some of us are just a little more creative." Although she does advise maybe not going for the face...at least until you've established a name for yourself. "If it's who you are then do it! Typically you're gonna attract your ideal clientele anyway; people work with who they like and trust, whether you have tattoos or not."

Brokerage:
Real Broker
Favorite Tattoo Style:
Spiritual
Next Tattoo:
Finishing up a leg sleeve

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STEPHANIE OFFICER



STEPHANIE TEETERS

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“If my tattoos could tell a story, it would be about growth into authenticity. Each piece represents a version of me that chose to show up fully; creative, independent, and unapologetically myself. Over time, they've become a reminder that I don't have to fit a mold to be successful. In fact, the more I've leaned into who I truly am, the more aligned everything else has become both personally and professionally.”

The tattoo that means the most to Stephanie is a matching set she shares with her husband on their upper arms. “Because he doesn't have many tattoos, it made the decision feel even more meaningful. It represents a different kind of commitment and is something I'm proud to show off.” Her first tattoo on the other hand, Stephanie designed when she was 14 and finally convinced her mom to approve when she was 16. The fairy and moon design represents her free-spirited nature as a teen and her affinity for art and self-expression.

Brokerage:
Keller Williams Realty Marketplace
Tattoo Tally:
It's all one giant tattoo at this point.
Favorite Tattoo:
Small manta ray on her inner arm...which she created a voice for

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Leah Silva

CEO of Eluciant-Keller Williams | Principal Realtor



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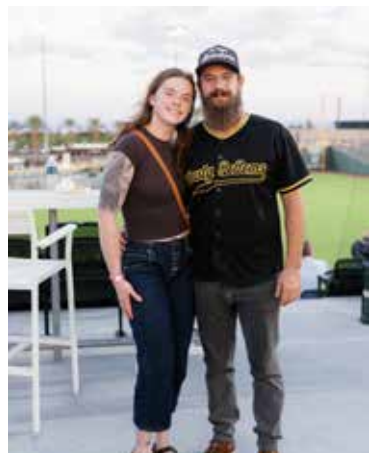


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