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FALL EVENT
Puttshack
Tuesday, October 20th
Details On Page 12

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Contents

PROFILES



16 Gina Lepore



20 Dan Gjeldum



30 Ewelina Rafael

IN THIS ISSUE

- 7** Meet The Team
- 8** Preferred Partners
- 11** Publisher's Note
- 12** Fall Event: Puttshack - Tuesday, October 20th
- 16** Agent Feature: Gina Lepore
- 20** Partner Spotlight: Dan Gjeldum
CrossCountry Mortgage
- 24** Cover Story: Ondrea Grill
- 30** On the Rise: Ewelina Rafael
- 36** Top 200 Standings

If you are interested in nominating people for certain stories, please email us at: Andy.Burton@n2co.com

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PUBLISHER'S NOTE



Back-to-school looks a little different in our house this year.

Our oldest is starting her senior year of high school, while our second daughter is beginning her freshman year. Meanwhile, our younger two are heading into fourth and second grade.

One starting high school. One preparing to leave it. Two more still with plenty of school years ahead.

As a parent, it is a reminder of how many different seasons can exist under one roof at the same time. There are a lot of "firsts" happening right alongside some pretty significant "lasts."

It also reminds me how easy it is to move through a season without fully appreciating it. The same can be true in business. We are always looking toward the next transaction, goal, or opportunity without stopping to appreciate the relationships and people that make the journey worthwhile.

So, before we race toward the end of another year, let's make some time to enjoy the season we're in. What better way to do that than together at our *DuPage Real Producers* fall event at Puttshack in Oak Brook?



More details can be found on page 12, or scan the QR code to register. See you on October 20th!



Andy Burton
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GINA Lepore

Signature Energy

BY CHRIS MENEZES
PHOTOS BY GEORGE PAPADAKIS



and work, especially today as a partner of The Luxe Signature Group. Her energy and beliefs have shaped her real estate career for the past ten years. But her connection to homes started long before she became a REALTOR®.

Real estate was part of Gina's life from childhood. Her family built and invested in property. They even built the house she grew up in—a luxury home in Inverness Hills, Illinois, complete with twin gazebos and a grand dual staircase that seemed almost like something from a fairytale. Gina was raised by a single mother who worked three jobs to support Gina and her brother, and witnessed firsthand the sacrifice and determination it takes to build a better future. Growing up witnessing both entrepreneurial vision and unwavering perseverance shaped Gina's perspective on real estate—not just as an investment, but as a pathway to opportunity, stability, and lasting generational impact.

“Because of my mother's strength, dedication, and unwavering work ethic, we never went without,” Gina says. “She showed me firsthand what resilience, sacrifice, and determination truly look like.”

Before becoming a REALTOR®, Gina built a diverse professional background that sharpened her analytical and interpersonal skills. She worked for the public sector at the Cook County Tax Assessor's Office, then alongside a respected criminal defense attorney, and later as an accounting and operations manager for a corporation in Oak Brook. While those roles helped prepare her for real estate, her path into the industry was sparked by a simple phone call from her brother, Mark.

“He said, ‘Gina, I want to buy an amazing house, and I think you should consider getting a real estate license. You'd be great at it [being a REALTOR®]. You're smart with numbers, you work hard, and you naturally look out for people,’” Gina recalls.

Gina Lepore has always had a way of connecting with people. Even as a child, she could talk to almost anyone, carrying herself with a presence others often noticed well before she fully understood it herself. Years later, her mother's best friend put words to something Gina had always felt:

“She said that I had a light within me that people naturally gravitated toward,” Gina says. “That stayed with me, because deep down, I've always believed connection, kindness, and energy are some of the most powerful things we can share with others.”

Gina has always been very intentional about the energy she brings into her life



“Through helping Mark, I discovered the career that felt completely aligned with who I am,” she says.

“Some of the most valuable things Paolo brings to our partnership is his strength, positivity, and ability to consistently lift me up yet also push me to become better both professionally and personally,” she says. “He brings a calm and confident mindset during challenging situations, too, which helps keep our team focused and motivated no matter the circumstances.”

Today, Gina is especially passionate about social media and internet marketing, not to simply showcase homes, but to “tell the full story of each home.” She also looks to add more agents who share the team’s values, work ethic, and commitment to service.

Gina loves staying active and will often wake up at 5 am to work out before her phone starts ringing. She is all about creating a healthy balance through fitness, clean eating, and, of course, a little dancing and music to keep things fun and keep her smiling.

Gina's willingness to keep showing up with authentic, mindful energy—for herself, family, and business—has become part of her signature. As she continues to serve and lead with that same mindset and intentionality, people will continue to remember that presence she carries long after they leave the room. ❧

She showed me firsthand what resilience, sacrifice, and determination truly look like.



-Rolando H

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Dan Gjeldum

with CrossCountry Mortgage

“If anyone ever asks me, ‘Have you seen a situation like this?’ The answer is ‘Absolutely I have,’” says Dan Gjeldum, EVP of Mortgage Lending with CrossCountry Mortgage.

“I have been in the mortgage business since 1997, so I have seen almost every market condition known to man including a global market meltdown and a worldwide pandemic,” he says.

With nearly three decades of managing mortgages behind him, clients and agents alike enjoy the guidance and support that stem from the breadth and depth of his professional experience. Dan has built a reputation for consistency and adaptability, and, thanks in part to seeing his clients and business through economic highs and lows, he has developed a steady approach that focuses on solutions rather than obstacles.

“If a REALTOR® has a connection like me in their Rolodex, their clients will benefit from it time and time again,” he says. “Every day, my team and I provide solutions

for one of the largest financial decisions of our clients’ lives.”

Before becoming a trusted name among REALTORS® and clients, Dan’s early career was shaped by a desire to understand how financial decisions impact long-term outcomes. That curiosity became a calling that eventually led him into an industry where those decisions carry real weight for families and individuals. In June of this year, Dan joined CrossCountry Mortgage, a company that is increasingly becoming a dominant force in the Chicago mortgage market. The move put Dan in a position to help REALTORS®, as well as his financial advisor referral partners, better than before.

“CrossCountry Mortgage has been the number one retail mortgage lender in America for the last three years,” says Dan. “My team was built around a motto that’s as simple as ‘Do our best for our clients every single day’ and the move to CCM solidified that motto.”

While this might seem like a basic approach, in practice

it’s an effective mindset that shapes every transaction and relationship. Each loan is treated as an opportunity to find the right structure, not just a quick solution. It’s a choice that requires attention to detail, great communication, and a willingness to go deeper than surface-level options, and it’s what sets his team apart.

“We attack each loan application with the same vigor so we can find the best possible loan solution in [terms of] rate, payment, and structure,” Dan says. “When we can save a deal because of something another lender did or did not do, that feels great.”

For Dan, success has always been closely tied to the relationships he builds with agents. He understands the level of trust he’s given whenever a REALTOR® places a client in his hands. He not only takes that responsibility seriously, but also sees it as central to his role.

“If I don’t bring my A game to every phone call, every email, and every other form of client interaction, then I am failing the

agent,” he says. “We do not fail our agents.”

“We can handle business in all fifty states for clients, which is something agents don’t always realize,” he adds. “We can also align agents with top producers in other markets to help them assist their clients. This can be especially helpful if an agent is not part of a national REALTOR® platform.”



Dan’s commitment has led to strong partnerships with some of the top-producing REALTORS® in the Chicago area—his work complements their professionalism, creating a seamless experience for clients from contract to closing. It is also why much of his business has been built on referrals and long-term relationships.

“When we have helped someone win a contract because of our reputation in the market, that’s a massive win for us,” Dan says.

The mortgage industry has evolved significantly during Dan’s career, especially with the rise of digital tools. What once required in-person meetings and manual processes can now be handled with far greater speed yet also security, which lets clients move forward with better efficiency.

“Our digital solutions for clients allow us to work more efficiently

than any other lender in the market,” he claims. “Our marketing options for our REALTOR® clients allow us to stay front and center with them, as well as demonstrate a consistent and ever-evolving relationship with them.”

Outside of work, Dan’s focus shifts to his family. With four children at different stages of life, their time together has become more intentional and meaningful. He says, “With two boys at college, a daughter off to college next year, and another daughter in high school, time together is hard to come by now.” Whether they are gathering for dinner or planning their annual holiday trip, those times carry added significance for Dan and his wife, Katie.

When Dan does find time to step away, he looks for ways to recharge that allow him to fully disconnect. For him, that often means heading to the golf course, where the pace of the game provides a welcome break from the demands of the business.

Even with his decades of experience and success, Dan never rests on his laurels, and he continues to look ahead. His focus remains on strengthening relationships, expanding his reach, and continuing to provide value in a competitive market. His spirit of service is more than evident in his definition of success:

“Success is defined by the happiness of those around you every day,” he says. 🏡

CONTACT US!

To reach Dan Gjeldum and to learn more about the services he and his team at CrossCountry Mortgage provide their clients, visit his website, ccm.com/dan-gjeldum, or call 312-543-9692.



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Ondrea Grill

IN THE KNOW

BY LAUREN YOUNG
PHOTOS BY STYLES MEDIA

“The rollercoaster of real estate has always been and will always be about the highs and lows,” says broker Ondrea Grill. “I survived the market collapse in the 2000s, and the COVID and post-COVID markets. It really is [about] survival of the fittest.”



When *DuPage Real Producers* last caught up with Ondrea, she was partnered with her mother, longtime REALTOR® Collette Weikum. For Ondrea, what started with providing extra help to her mother during high school, led to working summers while in college at Purdue University, then graduated into a full-time real estate career. Today, she has brought that foundation to her own business and infused it with her own style and way with people.

“I have the gift to gab, if you will,” she says. “I love talking to people. I can find points of connection with so many people [and] on a million topics. Knowing so many people from so many different walks of life helps me connect with new people too.”

That natural ability has become increasingly valuable as Ondrea’s career has evolved. Through her years of transactions, she has created a network

of clients that stretches across the western suburbs and includes family generations. She has learned that knowing her network requires knowing what may be coming to market before listings appear online, and she has become passionate about it. Particularly in this low-inventory market, she continually communicates with clients, neighbors, and fellow professionals to stay active in the communities she serves.

“Being in the know of what is coming soon is more imperative than ever,” Ondrea says. “It pays to have your finger on the pulse of your community’s inventory—of what’s on and off the books. It is all about communication and putting yourself out there to have those connections.”

“Real estate is always the topic of conversation wherever I am,” she adds. “It’s always ‘How are the rates?’ ‘How is the market?’ ‘How are the houses selling?’”

Ondrea’s staying power has given her the experience, and her new independence has sharpened her perspective. She credits her repeat clients and referrals with helping her sustain her business through the difficult market cycles over the years. But her experience has become not only one of the most useful resources she gives her clients, but also herself.

Her life outside of real estate has grown right alongside her business. Ondrea and her husband, Bill, married in 2017 and have two sons, Erickson (8) and Maverick (6). As a family they love to sit around their firepit at night and make smores, and one of their big goals is to see an MLB game at every stadium in the US. Ondrea is active at her children’s school and her homeowner’s association, and she builds her work schedule around her sons’ golf and baseball games as well as family events.

“I want to work eight days a week and be at every game and event our kids have,” Ondrea says. “Growing up with my mother and father owning their own businesses, I always loved that they never missed a game, and that if I was sick, they were always there for me. Real estate has given me that same flexibility for my active family too.”

“Success isn’t about having more than everyone else; it’s about creating a life you’re genuinely excited to wake up to,” she adds. “If no one saw my accomplishments, I would still be successful.”

Outside of work and family, Ondrea continues to support Comer Children’s Hospital through their annual toy collection, featured in her original article. The drive began in memory of her late brother, Eric, who spent years receiving care at the hospital. Even after more than two decades into the effort, giving hospitalized children and their siblings something joyful during difficult circumstances remains deeply personal to Ondrea.

“This program helps give gifts to the kids during their stay in the hospital,” she says. “It also allows the parents to pick out gifts for the siblings of a sick child so that they are not left out.

As Ondrea’s network and experience have grown—clients from twenty years ago remain part of her world, while new relationships continually expand it—she has become increasingly interested in the role a REALTOR® can play as a community connector. She absolutely loves connecting people. Whenever, for



Ondrea with her family.



“IF NO ONE SAW MY ACCOMPLISHMENTS, I WOULD STILL BE SUCCESSFUL.”



example, she can introduce clients or friends to recommend activities to each other, or for business, or simply connect two people she thinks should know each other. Her networking ability and skills have become part of the value she brings beyond the transaction.

“Meeting and connecting with many wonderful people has been the most enjoyable part of my career” she says. “There are a lot of fascinating people with wonderful stories to be told.”

Looking ahead, she wants to keep growing without sacrificing the life that growth is meant to support. She plans to remain highly visible in her community, strengthen the relationships that give her insight into the local market, and continue building a business that leaves room for every family milestone.

Ondrea has spent her entire professional life in real estate, and she still finds herself as fascinated by the business and as energized by the people at the center of it as ever.

“I have only worked in real estate,” she says. “For most people it is their second career. For me, it has only and ever been my first career choice.”

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Ewelina Rafael

Building a
Strong Case
BY LAUREN YOUNG
PHOTOS BY KDE
PHOTOGRAPHY

“I know what it feels like to start from nothing, and I know how much a home means when you’ve had to work for every piece of stability in your life,” says REALTOR® Ewelina Rafael of Coldwell Banker in Oakbrook Terrace. “Every client, every referral, every transaction—I had to earn them on my own.”

Resilience has been a constant throughout Ewelina’s life. Each chapter introduced a new challenge and a new lesson, but also a new opportunity that ultimately shaped the way she serves clients today. Her career reflects years of perseverance, thoughtful preparation, and an appreciation for the significance of home because she understands firsthand what it means to build a life one step at a time.

“I immigrated to the US in 1988 and became a mom at age nineteen. I’ve always had to build things for myself,” Ewelina says. “I didn’t come from a family that could hand me a business or a network.”

Born in Poland, Ewelina spent part of her childhood in Germany before arriving in the United States as a political asylum seeker. Learning new languages and adapting to different cultures was simply part of her everyday life. She later earned a double major in history and pre-law with plans to attend law school. While becoming a young mother redirected her future, the discipline and analytical thinking she developed through her education remained with her as she entered the workforce and raised her family.

“The discipline of the lawyer mindset, as well as the skills to research, argue a case, and think several steps ahead, never left me,” she says. “I just ended up applying it to real estate instead of the courtroom.”

Ewelina’s professional career began at the Social Security Administration’s Office of Hearings Operations. She spent a decade there as a hearing

reporter for disability hearings, documenting testimonies. She listened to people’s deeply personal stories and watched them navigate this very difficult moment in their lives. Sitting alongside the judges and attorneys taught her how to remain composed while helping people through these emotionally charged situations. Those years sharpened her ability to listen carefully, communicate clearly, and earn trust during difficult conversations.



Ewelina with her family.



“One of the judges I worked with pulled me aside and told me I had a gift for reading people and for putting them at ease in a room where they often felt scared or overwhelmed,” Ewelina says. “He told me I was wasting that gift sitting behind a recording machine.”

That conversation stayed with her. So when her government position came to an end in 2016 and she needed a new job, she decided to pursue real estate. Starting over meant building a business without an established sphere of influence or a marketing budget. She devoted weekends to hosting open houses, volunteered with the Women’s Council of REALTORS®, and embraced social media as a

way to connect with future clients. Those consistent efforts gradually became the foundation of a thriving business.

“That period taught me that a pivot isn’t just a decision,” she says. “It’s a hundred small unglamorous choices you have to keep making even when nothing is paying off yet.”

Today, Ewelina especially enjoys helping move-up buyers: those who are ready to move from their starter home to a best-fit home for a family. She’s also committed to staying ahead of the industry’s evolution, investing in search engine optimization and artificial intelligence, as well as digital content that helps buyers and sellers find trusted guidance wherever they begin their search.

“Visibility in real estate is shifting, and I want to be ahead of it,” Ewelina says. “It’s no longer just about who shows up when someone types a question into a search bar at eleven at night.”

Family is at the center of everything Ewelina does. She enjoys traveling with her daughters, Gianna and Natalia; and her partner, Dan Salameh, who is also her preferred lending partner. Daily long walks have become a favorite ritual, providing her the time to catch up with friends, dream, and reflect.

“Ten years ago I probably would have pointed to production numbers or rankings as the marker of success,” Ewelina says. “But now it is the freedom of time. Nobody grants me my time off. I’ve built the kind of career that lets me grant it to myself.”

Giving back carries equal importance. Every November, Ewelina organizes a community food and fundraising drive benefiting the Batavia Interfaith Food Pantry and Clothes Closet, an organization whose work means a great deal to her as she once experienced homelessness earlier in life. Giving back is an expression of her gratitude for how far she’s come and her financial success.

Looking ahead, Ewelina plans to expand the ways she helps clients build wealth through investment properties while continuing to develop several real estate-related ventures.

“I want real estate to be the foundation of a much bigger financial picture for my clients and for myself,” Ewelina says. “Where you start doesn’t have to be where you finish.”

“Where you start doesn’t have to be where you finish.”



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Teams and Individuals from January 1, 2026 to August 31, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Mike	Berg	32	\$13,408,100	9	\$6,415,955	41	\$19,824,055
36	Tom	Fosnot	31	\$14,534,800	11	\$5,030,500	42	\$19,565,300
37	Stacey	Harvey	9	\$7,660,466	12	\$11,863,400	21	\$19,523,866
38	Jan	Morel	12	\$12,634,294	7	\$6,740,000	19	\$19,374,294
39	Tracy	Anderson	7	\$7,864,000	9	\$10,985,273	16	\$18,849,273
40	Walter	Burrell	10	\$13,296,000	4	\$4,380,000	14	\$17,676,000
41	Virginia	Jackson	18	\$13,982,000	6	\$3,686,000	24	\$17,668,000
42	Ginny	Leamy	15	\$6,750,000	20	\$10,879,900	35	\$17,629,900
43	Julie	Sutton	5	\$7,255,000	7	\$10,343,000	12	\$17,598,000
44	Grigory	Pekarsky	8	\$4,055,000	24	\$13,473,500	32	\$17,528,500
45	Daniel	Firks	15	\$11,309,505	11	\$6,142,900	26	\$17,452,405
46	Kathryn	Pinto	13	\$8,636,500	9	\$8,725,000	22	\$17,361,500
47	Courtney	Stach	10	\$13,328,500	4	\$3,942,326	14	\$17,270,826
48	Katie	Minott	9	\$13,901,500	5	\$3,240,000	14	\$17,141,500
49	Jennifer	Newsom	5	\$3,823,500	12	\$12,971,250	17	\$16,794,750
50	Margaret	Smego	6	\$7,811,250	7	\$8,720,000	13	\$16,531,250

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TOP 200 STANDINGS

Teams and Individuals from January 1, 2026 to August 31, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Joseph	Champagne	18	\$11,018,500	8	\$5,368,559	26	\$16,387,059
52	Moin	Haque	4	\$1,819,570	9	\$14,558,193	13	\$16,377,763
53	Joanna	Matthies	7	\$9,727,000	5	\$6,638,000	12	\$16,365,000
54	Bridget	Salela	8	\$9,670,200	8	\$6,645,000	16	\$16,315,200
55	Shelley	Brzozowski	9	\$10,601,000	4	\$5,620,500	13	\$16,221,500
56	Jackie	Angiello	13	\$7,627,400	14	\$8,580,000	27	\$16,207,400
57	Penny	O'Brien	16	\$13,413,500	3	\$2,592,000	19	\$16,005,500
58	Ryan	Cherney	34	\$15,848,796	0	\$0	34	\$15,848,796
59	Jeffrey	Proctor	6	\$7,872,500	9	\$7,969,900	15	\$15,842,400
60	Holley	Kedzior	10	\$7,595,500	16	\$7,892,500	26	\$15,488,000
61	Matt	Laricy	2	\$1,230,000	18	\$14,243,500	20	\$15,473,500
62	Keith	McMahon	10	\$6,885,000	12	\$8,313,000	22	\$15,198,000
63	Julie	Schwager	10	\$11,153,500	6	\$3,940,000	16	\$15,093,500
64	Melanie	Young	12	\$7,975,500	12	\$6,952,999	24	\$14,928,499
65	Maureen	McCarthy	5	\$8,926,000	5	\$5,460,000	10	\$14,386,000
66	Cindy	Banks	19	\$8,197,400	13	\$5,768,194	32	\$13,965,594
67	Courtney	Monaco	10	\$6,318,500	9	\$7,335,467	19	\$13,653,967
68	Sairavi	Suribhotla	12	\$8,139,500	9	\$5,324,996	21	\$13,464,496
69	Susan	Hoerster	9	\$8,119,000	10	\$5,338,500	19	\$13,457,500
70	Joe	Cirafici	15	\$6,501,000	14	\$6,862,000	29	\$13,363,000
71	Susan	Cook	5	\$6,093,000	3	\$7,049,000	8	\$13,142,000
72	Lynda	Wehrli	10	\$7,361,200	6	\$5,745,575	16	\$13,106,775
73	Kimberly	Brown-Lewis	14	\$5,848,400	16	\$6,992,075	30	\$12,840,475
74	Eric	Logan	13	\$8,213,901	6	\$4,548,000	19	\$12,761,901
75	Jack	Brennan	5	\$5,725,000	6	\$6,658,500	11	\$12,383,500
76	Cindy	Purdom	14	\$7,817,450	9	\$4,403,000	23	\$12,220,450
77	Adam	Stary	11	\$4,311,400	20	\$7,864,150	31	\$12,175,550
78	Kim	Moustis	13	\$6,918,324	10	\$5,257,000	23	\$12,175,324
79	Margaret	Giffin	11	\$6,794,500	9	\$5,365,900	20	\$12,160,400
80	Justin	Greenberg	10	\$4,534,600	15	\$7,571,255	25	\$12,105,855
81	Matthew	Kombrink	12	\$5,578,000	13	\$6,372,400	25	\$11,950,400
82	Litsa	Lekatsos	8	\$6,657,600	9	\$5,113,000	17	\$11,770,600
83	Kimberly	Heller	15	\$7,818,400	6	\$3,912,600	21	\$11,731,000
84	Troy	Cooper	10	\$8,699,113	3	\$2,842,613	13	\$11,541,726

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
85	Laura	McGreal	7	\$5,491,750	8	\$5,929,500	15	\$11,421,250
86	Paul	Baker	20	\$9,379,500	6	\$1,936,500	26	\$11,316,000
87	Jennifer	Iaccino	9	\$6,525,000	9	\$4,709,500	18	\$11,234,500
88	Steven	Powers	1	\$4,000,000	1	\$7,150,000	2	\$11,150,000
89	Craig	Doherty	13	\$6,893,700	9	\$4,076,500	22	\$10,970,200
90	Maria	Verbena	7	\$8,353,700	5	\$2,313,000	12	\$10,666,700
91	Christopher	Grano	6	\$3,950,000	11	\$6,627,000	17	\$10,577,000
92	Brandon	Loncar	7	\$9,353,588	2	\$1,222,650	9	\$10,576,238
93	Kimberly	Wirtz	14	\$5,181,900	3	\$5,350,000	17	\$10,531,900
94	Patrick	Roach	9	\$3,794,500	11	\$6,654,900	20	\$10,449,400
95	Denis	Horgan	9	\$4,778,000	9	\$5,660,000	18	\$10,438,000
96	Jeff	Salhani	2	\$1,795,000	8	\$8,505,500	10	\$10,300,500
97	Melanie	Everett	0	\$0	9	\$10,168,547	9	\$10,168,547
98	Hui	Li	8	\$4,541,000	8	\$5,619,990	16	\$10,160,990
99	Luljeta	Bajraktari	4	\$6,775,000	3	\$3,330,000	7	\$10,105,000
100	Jeanne	Jordan	8	\$4,395,000	9	\$5,661,635	17	\$10,056,635

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At The Hoss Team, we build our partnerships on the same strong foundation: integrity, consistent communication, and dependable results. We remove friction from the loan process so you and your clients feel supported, informed, and confident every step of the way.

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Mortgage Loan Officer
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TOP 200 STANDINGS

Teams and Individuals from January 1, 2026 to August 31, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Julie	Roback	11	\$5,079,000	10	\$4,954,500	21	\$10,033,500
102	Holly	Pickens	7	\$4,802,500	9	\$5,177,000	16	\$9,979,500
103	Tracy	Tran	9	\$3,786,000	11	\$6,187,890	20	\$9,973,890
104	Wendy	Pawlak	7	\$4,306,000	11	\$5,659,500	18	\$9,965,500
105	Meredith	Lannert	9	\$5,873,604	6	\$4,060,000	15	\$9,933,604
106	Diana	Hardek	7	\$4,903,013	9	\$5,009,500	16	\$9,912,513
107	Beth	Lindner	11	\$6,538,500	6	\$3,191,380	17	\$9,729,880
108	Melissa	Montanye	7	\$7,782,385	1	\$1,900,000	8	\$9,682,385
109	Vipin	Gulati	8	\$4,522,002	9	\$5,095,500	17	\$9,617,502
110	Juliet	Mills-Holubowicz	6	\$7,174,000	3	\$2,440,500	9	\$9,614,500
111	Chase	Michels	3	\$3,002,000	5	\$6,602,000	8	\$9,604,000
112	David	Gust	10	\$5,685,000	7	\$3,906,000	17	\$9,591,000
113	Natasha	Miller	11	\$9,095,500	1	\$470,000	12	\$9,565,500
114	Jill	Clark	7	\$6,098,800	2	\$3,425,000	9	\$9,523,800
115	Misael	Chacon	15	\$9,402,000	0	\$0	15	\$9,402,000
116	Oriana	Van Someren	5	\$8,232,350	1	\$1,160,000	6	\$9,392,350
117	Paul	Mancini	5	\$8,397,000	1	\$951,250	6	\$9,348,250
118	Kim	Scott	5	\$3,634,000	7	\$5,664,000	12	\$9,298,000
119	Ann	Pancotto	5	\$6,463,900	3	\$2,800,752	8	\$9,264,652
120	Simran	Dua	6	\$3,616,000	9	\$5,555,325	15	\$9,171,325
121	Elias	Masud	4	\$3,695,000	7	\$5,346,000	11	\$9,041,000
122	Sophia	Su	5	\$4,342,425	5	\$4,650,000	10	\$8,992,425
123	Carl	Cho	7	\$3,761,000	12	\$5,231,000	19	\$8,992,000
124	Lisa	Read	4	\$6,575,000	3	\$2,374,000	7	\$8,949,000
125	Agnes	Czaja	4	\$5,710,000	4	\$3,215,000	8	\$8,925,000
126	Eric	Andersen	6	\$1,877,500	15	\$7,036,600	21	\$8,914,100
127	Angela	Testa-Kerivan	9	\$5,644,000	5	\$3,264,000	14	\$8,908,000
128	Cory	Tanzer	4	\$1,491,425	14	\$7,347,990	18	\$8,839,415
129	Maureen	Flavin	5	\$2,215,000	12	\$6,555,990	17	\$8,770,990
130	Jennifer	Drohan	14	\$7,650,500	3	\$1,089,000	17	\$8,739,500
131	Charles	McCann	9	\$4,977,000	6	\$3,741,000	15	\$8,718,000
132	William	Squires	1	\$400,000	1	\$8,300,000	2	\$8,700,000
133	Mary	Wilson	5	\$2,752,000	4	\$5,931,000	9	\$8,683,000
134	Ivan	Santos	28	\$8,615,800	0	\$0	28	\$8,615,800

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	William	Finfrock	6	\$4,577,500	5	\$4,007,900	11	\$8,585,400
136	Caitlin	McLain	7	\$3,242,000	11	\$5,311,000	18	\$8,553,000
137	Katerina	Pavlova	3	\$688,000	18	\$7,851,900	21	\$8,539,900
138	Rutul	Parekh	9	\$2,631,400	16	\$5,903,929	25	\$8,535,329
139	Ginny	Stewart	2	\$5,449,250	3	\$3,010,000	5	\$8,459,250
140	Erik	Sachs	5	\$4,488,000	4	\$3,950,000	9	\$8,438,000
141	Catherine	Bier	4	\$2,671,000	10	\$5,700,600	14	\$8,371,600
142	Jennifer	Vande Lune	2	\$5,599,000	3	\$2,746,500	5	\$8,345,500
143	Bernard	Cobb	10	\$5,428,501	6	\$2,822,300	16	\$8,250,801
144	Linda	Conforti	4	\$4,417,000	6	\$3,751,750	10	\$8,168,750
145	Anna	Fiascone	2	\$4,580,000	1	\$3,500,000	3	\$8,080,000
146	Amy	Duong	2	\$2,350,000	8	\$5,616,375	10	\$7,966,375
147	John	Garry	10	\$4,438,000	5	\$3,499,990	15	\$7,937,990
148	Sandy	Hunter	3	\$4,530,000	4	\$3,407,500	7	\$7,937,500
149	Jennifer	Whitney	6	\$3,913,000	7	\$4,013,000	13	\$7,926,000
150	Cynthia	Windeler	7	\$3,810,000	8	\$4,084,760	15	\$7,894,760

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TOP 200 STANDINGS

Teams and Individuals from January 1, 2026 to August 31, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
151	Cindy	McKay	4	\$5,021,500	4	\$2,773,500	8	\$7,795,000
152	Carol	Gavalick	9	\$6,428,500	3	\$1,355,000	12	\$7,783,500
153	Terri	Christian	7	\$7,296,000	1	\$485,000	8	\$7,781,000
154	Michael	Muisenga	5	\$5,874,527	3	\$1,881,000	8	\$7,755,527
155	Tom	Muisenga	5	\$2,870,000	5	\$4,844,000	10	\$7,714,000
156	Bridget	Carroll	6	\$3,418,655	7	\$4,275,500	13	\$7,694,155
157	Tracy	Driscoll	8	\$5,437,500	4	\$2,245,000	12	\$7,682,500
158	Anne	Madden	3	\$2,690,000	4	\$4,975,000	7	\$7,665,000
159	Neveen	Michael	3	\$1,770,000	5	\$5,849,900	8	\$7,619,900
160	Sang	Han	1	\$775,000	8	\$6,776,250	9	\$7,551,250
161	Marianne	Kearney	8	\$4,610,000	5	\$2,936,900	13	\$7,546,900
162	Debra	Stenke-Lendino	6	\$4,512,000	5	\$2,985,000	11	\$7,497,000
163	Patricia	LaDeur	9	\$3,793,700	8	\$3,670,400	17	\$7,464,100
164	William	Anderson	10	\$5,983,900	3	\$1,475,000	13	\$7,458,900
165	Blake	Morgan	1	\$350,000	14	\$7,096,500	15	\$7,446,500
166	Sue	Pearce	10	\$4,023,000	8	\$3,249,231	18	\$7,272,231
167	Jessica	Garry	11	\$4,076,000	8	\$3,182,000	19	\$7,258,000
168	Christopher	Prokopiak	5	\$1,653,000	11	\$5,557,100	16	\$7,210,100
169	Sharad	Choudhary	2	\$835,000	17	\$6,370,819	19	\$7,205,819
170	Larry	Reedy	8	\$5,884,000	3	\$1,264,800	11	\$7,148,800
171	Melissa	Walsh	7	\$5,807,500	2	\$1,325,000	9	\$7,132,500
172	Kelly	Bitto	6	\$4,369,000	4	\$2,750,000	10	\$7,119,000
173	Kate	Newey	2	\$1,709,000	7	\$5,384,075	9	\$7,093,075
174	Beth	Gorz	8	\$5,553,500	3	\$1,522,000	11	\$7,075,500
175	Robert	Bakas	5	\$2,472,491	8	\$4,539,625	13	\$7,012,116
176	Jim	Ha	3	\$1,717,000	3	\$5,288,000	6	\$7,005,000
177	Karen	Lippoldt	11	\$5,441,500	3	\$1,550,000	14	\$6,991,500
178	Daria	Smith	12	\$6,550,400	1	\$434,990	13	\$6,985,390
179	Lisa	Wolf	8	\$4,058,500	7	\$2,906,027	15	\$6,964,527
180	Angela	Corcione	11	\$5,875,100	3	\$1,064,896	14	\$6,939,996
181	Kari	Wilson	3	\$1,738,000	10	\$5,192,900	13	\$6,930,900
182	Karen	Baker	3	\$4,415,000	2	\$2,502,000	5	\$6,917,000
183	Juany	Honeycutt	2	\$1,958,500	3	\$4,955,466	5	\$6,913,966
184	Lisa	Wenzel	8	\$4,296,000	5	\$2,594,900	13	\$6,890,900

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
185	Cathy	Balice	2	\$2,485,000	4	\$4,365,000	6	\$6,850,000
186	Debbie	Obradovich	6	\$4,200,683	4	\$2,643,500	10	\$6,844,183
187	Craig	Sebert	6	\$2,663,000	7	\$4,154,500	13	\$6,817,500
188	Neil	Verhagen	6	\$3,231,000	3	\$3,547,000	9	\$6,778,000
189	Laura	Stebbins	8	\$5,194,160	3	\$1,550,000	11	\$6,744,160
190	Ann	Hoglund	7	\$6,742,500	0	\$0	7	\$6,742,500
191	Alison	Song	2	\$1,404,001	9	\$5,298,900	11	\$6,702,901
192	Kathryn	Swanstrom	4	\$2,896,000	5	\$3,765,000	9	\$6,661,000
193	Puneet	Kapoor	5	\$3,402,500	7	\$3,248,000	12	\$6,650,500
194	Cynthia	Stolfe	9	\$4,649,000	4	\$1,975,000	13	\$6,624,000
195	Joel	Zielke	3	\$1,247,900	8	\$5,343,900	11	\$6,591,800
196	Alexandru	Susma	4	\$2,037,000	8	\$4,543,500	12	\$6,580,500
197	Kris	Maranda	7	\$4,125,450	7	\$2,443,000	14	\$6,568,450
198	Diane	Coyle	12	\$5,012,000	3	\$1,517,000	15	\$6,529,000
199	Timothy	Olsick	3	\$4,612,500	1	\$1,885,000	4	\$6,497,500
200	Colleen	Verbiscer	6	\$3,517,499	4	\$2,963,000	10	\$6,480,499

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