

CENTRAL VALLEY

OCTOBER 2026

REAL PRODUCERS[®]

Brian
Domingos Jr.



Beyond The Broker
JEFF OLSON

Partner Spotlight
**HEXAPOD PEST
CONTROL**

PHOTO BY HOUSEHUB MEDIA

CONNECTING. ELEVATING. INSPIRING.

YOUR
MARKETING
PARTNER

For

MARKETING STRATEGY
SOCIAL MEDIA MANAGEMENT
EMAIL CAMPAIGNS
CONTENT CREATION
VIDEO MARKETING
BRANDING CONSULTATION
PRINT ADVERTISING
EVENT MARKETING
& MORE!

Siong
MARKETING
DRIVE GROWTH WITH INNOVATIVE MARKETING SOLUTIONS



LUCY SIONG
LUCY@SIONGSMARKETING.COM
559.575.1618



A NEIGHBORHOOD FOR **EVERY LIFESTYLE**



Carleton Acres

RESIDENTIAL COMMUNITY

- Located in North West Visalia at Shirk & Riggins
 - A Master-Planned, Mixed-Use Community designed for modern living
 - Thoughtfully crafted neighborhoods for every lifestyle
 - Close proximity to shopping, schools, and parks
 - Integrated bike paths and walking trails
 - Now accepting reservations
 - Included Features – Gas Cooktop, Large Kitchen Islands, Choice of Elevation – Spanish, Ranch, or Farmhouse
- carletonacreshomes.com | 559.909.2492



"We Build Better"



Brought to you by

2004 W. Bratton Avenue, Kingsburg CA 93631
559-897-0349 | weststarconstruction.com



Phase 5 of
Kings Estates is
now open



Contents



Brian Domingos **20** COVER STORY

PROFILES



26 Jeff Olson



Hector Davila

IN THIS ISSUE

- 6 Preferred Partners
- 8 Meet The Team
- 10 Trusted Trades
- 12 Coaching Corner
- 16 The Download
- 20 Cover Story : Brian Domingos
- 26 Beyond The Broker: Jeff Olson
- 32 Partner Spotlight: Hexapod Pest Control, Hector Davila

If you are interested in contributing or nominating REALTORS for specific stories, please email us at Brittney.shull@realproducersmag.com.

Edward Jones®

> edwardjones.com | Member SIPC

When life happens, will you be prepared with a personalized financial strategy?

Investing isn't one-size-fits-all. We focus on delivering customized financial strategies to fit your unique needs.

Plan for your future.



Mike Young
Financial Advisor
527 S Pinkham Street
Suite B
Visalia, CA 93292
559-732-2836

EFA-20867-A-E-DA AECSPAD





INSURANCE

Our core philosophy is to challenge the status quo of how the insurance industry operates. Create complete transparency in a muddled system from the consultant to the insurance carrier side, analyze forward thinking strategies and help guide employers to new opportunities in the insurance process.



Chase Dias

(559) 381-2437 | cdias@28ins.com | 28ins.com

www.ABAHomeInspections.com



Inspecting the world one home at a time





559-315-3713

**Residential & Commercial
Property Inspections**

Preferred Partners

This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

1031 EXCHANGE SOLUTIONS
Accruit 1031 Exchange
Karen A. Clemans
(661) 319-1378
www.accruit.com

CONCIERGE MEDICINE
The Ark Direct Primary Care
Noah Sarr
(559) 530-8151
thearkdpc.com

CUSTOM DESIGN & BUILD/REMODEL
Build with Ryan
Ryan Leffingwell
(559) 392-3307
buildwithryannow.com

CUTCO KNIFE SHARPENING AND SALES
Cutco
(209) 324-4887
giftswithdoubletheedge.com

EVENT PLANNING
Events by Samantha
Samantha Adney
(559) 471-5708

FINANCIAL ADVISOR
Edward Jones
Mike Young
(559) 732-2836
edwardjones.com/mike-young

Morgan Stanley
Eric Todd
(559) 679-6553
advisor.morganstanley.com/the-todd-group

FITNESS / WELLNESS
Quadrant Fitness
Brian Duboski
(559) 610-4607
quadrantfitness.net

HOME INSPECTION
WIN Home Inspection
Rob Blackstone
(559) 674-5332
www.visalia.wini.com

WIN Home Inspection
Nathan Houck
(559) 697-1833
www.visalia.wini.com

HOME STAGING
Upstaged
Traci Gardner
(559) 731-6831
www.facebook.com/upstagedstyling

HOME WARRANTY
American Home Shield
Kristin Aguilar
(559) 309-7657
Pro.AHS.com

Fidelity National Home Warranty
Susan Britter
Michaela Paz
(209) 639-2344

First American Home Warranty
Susan Britter
(559) 269-9191

HWA Home Warranty of America
Franceen Holden
(559) 554-6445

INSPECTIONS
ABA Property Solutions, LLC
Robert Barr
(559) 315-3713
www.abahomeinspections.com

INSURANCE
28 Insurance
Chase Dias
(559) 680-2334

INTERIOR DESIGN STUDIO
Amparan Design
Seth Amparan
(559) 304-5258
www.amparandesign.com

LANDSCAPE DESIGNER/ LANDSCAPE CONTRACTOR
Charter Oak Landscape Development
Devon Brown
(559) 802-4609
charteroaklandscape.com

LENDERS
AgWest Farm Credit - Country Home Lending Division
(530) 379-2936
www.agwestfc.com/financing/country-home-loans

LIFE COACH/ MOTIVATIONAL SPEAKER
Amplify
Coach Ronnie Holley
(559) 786-9990
amplifylevelup.com

MOBILE DETAILING
Mobile Shine Club
Matt Thomas
(559) 258-2158

MORTGAGE LENDERS
Core Home Loans
Nancy Mota
(559) 740-8522
coreloans.com

Gold Standard Mortgage
Ryan Dias
(559) 318-6058
goldstandardmortgage.com/

Guild Mortgage
Patty Grissom
(559) 490-6972
branches.guildmortgage.com/ca/fresno/patty-grissom-532-ckpg.html

Mid Valley Financial
Elizabeth James
(559) 256-3620
7644 N Palm Ave
Fresno, CA 93619
www.mvloans.com

Nancy Mota Castillo Home Loans
Nancy Mota Castillo
(559) 909-6116
www.nancyhomeloans.com

MORTGAGE PROTECTION/ LIFE INSURANCE
Optimal Coverage
Damon Jimenez
(559) 230-7747
optimal-coverage.com

MOVING / STORAGE / SECURED STORAGE
Derrel's Mini Storage, Inc.
Ashley Ferguson
(559) 224-9900
www.derrels.com

Storland
Josh Miller
(559) 529-9448
www.storlandstorage.com/

NATURAL HAZARD DISCLOSURE REPORTS
SnapNHD
Lisa Swenning
snapnhd.com

SnapNHD
Heather Ruggles
(559) 696-0357
www.SnapNHD.com

NEW HOME BUILDERS
West Star Construction
Dave Crinklaw
(559) 897-0349
weststarconstruction.com

PEST & TERMITE CONTROL
Hexapod Pest Control
Hector Davila
(559) 469-4400
hexapodpc.com

Mister Sprayman Pest Control
Bob Webster
(559) 338-5557
1450 Tollhouse Rd #107
Clovis, CA 93611
mistersprayman.net

PHOTOGRAPHY/VIDEO PRODUCTION
HouseHub Media
(559) 212-4067
www.househub.media/

Summit Visuals, LLC
Jose Lopez
(760) 258-6123
www.summitvisuals.com

REAL ESTATE COACHING
RealCop Real Estate Coaching
Shawn Cardoza
(559) 318-6727

REAL ESTATE INVESTMENTS
Simple Real Estate Solutions
Marie Meza
(559) 246-4905
info@simplerealestate solutions.com

SOCIAL MEDIA MARKETING/ MANAGEMENT
Siongs Marketing
Lucy Siong
(559) 575-1618

WIN Marketing Agency
Lily Winslow
(559) 381-5248
www.winmarketing.agency

SOLAR & MORE
Sunrun
Frank Andrews
(559) 300-8260
www.sunrun.com/

TITLE & ESCROW
Chicago Title
Jennifer Shepherd
(559) 451-3700

First American Title
Karen Hunton
(559) 730-1444
www.firstam.com/ownership

Old Republic Title
Sarah Plowman
(559) 720-0657

TRANSPORTATION/ LIMOS/PARTY BUS
Absolute Comfort Limousine
Paul Mendes
(559) 804-1712
absolutecomfortlimousine.com/

WEALTH MANAGEMENT
Pacific Point Wealth
Management
(858) 776-6682
pacificpointwealth management.com

10 Locations In The Central Valley:

Fresno
Clovis
Kingsburg
Reedley
Madera
Oakhurst

CHICAGOTITLEFRESNO.COM

CHICAGO TITLE
The Choice of the Valley

1847

2024

DEEPROOTS FOR
A STRONG FUTURE

177
YEARS & GROWING

Visalia
Tulare
Porterville
Hanford

CHICAGOTITLEVISALIA.COM

Meet The Team



Brittney Shull
Owner/Publisher



Steven Peeples
Owner/Publisher



Evona Niewiadomska
Marketing/Operations



Dan Allsup
Content Coordinator



Christian & Kay Urena
Photographer/Videographer



Tonya Riggs
Photographer



Jose Lopez
Photographer



Ken and Alisha Allison
Photographers

Bring us your dreams, we'll help with the plans.

Build your dream home from the ground up with a local lender who specializes in rural residential financing. From bare land to all-in-one construction loans, we'll simplify the process with flexible financing options, local expertise and personalized service.

Learn more at AgWestFC.com.

Equal Housing Lender
This institution is an equal opportunity provider and employer.

AgWest
FARM CREDIT

Build With Ryan
Residential Construction

TOP CHOICE FOR RELIABLE GENERAL CONTRACTORS
IN FRESNO, CALIFORNIA

CUSTOM HOMES, ADUS, STEEL BUILDINGS,
KITCHEN AND BATHS, AND MORE!

RYAN K LEFFINGWELL

(559) 392-3307
rkbuilders@gmail.com
Buildwithryannow.com

RP **DISCLAIMER:** The articles and opinions expressed in this publication are those of the respective authors and do not necessarily reflect the views of The N2 Company d/b/a Real Producers ("N2"). Advertisements appearing in this publication are paid placements and are not endorsed or recommended by N2. N2 is not responsible for the statements, opinions, or business practices of any authors, contributors, or advertisers featured herein. Portions of this publication may include content created with the assistance of artificial intelligence (AI) tools by authors or contributors and may not be independently verified by N2.

**WE ARE THE EXPERTS
IN PEST CONTROL
SERVICE**

*Your Experienced Local Ally
For Pest-Free Listings*

**Commercial and Residential Pest
Termite and Rodent Control
Termite & Fungus Damage Repairs
No Contract Options**

Get Your Free Estimate Today!
559.322.5252 | MisterSprayman.net

For memories that last
a lifetime

created by
SAMANTHA

Day-of Coordination & Event Planner
Samantha Adney

(559) 471-5708
connectatsamanthasevents@gmail.com
@events.by.samantha

8 • October 2026

Central Valley Real Producers • 9

Trusted Trades

Trusted Trades are valuable vendors who know how to serve the needs of Licensed Agents. You may not require their services for every transaction, but when the need arises, you're grateful for them. This group of vendors is critical to your business.

Most importantly, these Trusted Trades will get the job done and make you look awesome to your clients!

THEMOBILESHINECLUB.COM | @MOBILESHINECLUB

PROFESSIONAL.
RELIABLE.
CAR DETAILING.

MOBILE SHINE CLUB

CONTACT US
559.258.2158

Wash ME

DETAILING AT YOUR DOORSTEP!

AFFORDABLE & SECURE
SELF STORAGE

STORLAND
SELF STORAGE

559.529.9448 | STORLANDSTORAGE.COM

SUNRUN
THE #1 HOME SOLAR AND
BATTERY INSTALLER IN AMERICA!

With 1 million homes and counting,
no one has more installation expertise.

FRANK ANDREWS
11 years experience
559-300-8260
frank.andrews@sunrun.com
solarbatterynearme.com

CENTRAL VALLEY'S
#1 Choice
FOR SELF STORAGE SINCE 1963

DERREL'S
mini STORAGE
DERRELS.COM

Proudly serving our Real Estate Community

SNAPNHD
THE INDUSTRY LEADER FOR
NATURAL HAZARD DISCLOSURE REPORTING

HEATHER RUGGLES **LISA SWENNING**
559.696.0357 559.213.7404
HEATHER@SNAPNHD.COM LISA@SNAPNHD.COM

Increase client Retention, Referrals
and you're Branding footprint with
money *you are already spending!*

**GIFTS WITH
DOUBLE THE EDGE**
Cutco branded closing gifts

Eric Cheshier
209-324-4887
cutcoclosinggifts@gmail.com

Helping people on their
fitness journeys since 2015

strength and
conditioning coach

Matt Garcia
Matthewg8956@gmail.com
559.827.7384

LIFT YOUR SPIRIT
ONLINE FITNESS TRAINING

Close your transaction in ANY Language

Introducing **LanguageConnect** from First American Title

LanguageConnect provides real-time interpretation support to help create a smoother, more informed, and more comfortable closing experience for your clients.

Contact us today.
559-358-3980 | 1915 Hillman Street, Tulare, CA 93274

©2026 First American Financial Corporation and/or its affiliates. All rights reserved. | NYSE: FAF | OCT 2026



Learn more today.



Courtney Rosenberger
Sales Representative
559-359-5621
crosenberger@firstam.com



Tammy Fuller
Sales Representative
559-993-8618
tfuller@firstam.com



Ann A. Kay
Sr. Commercial Escrow Officer
559-635-6803
akay@firstam.com



Allyson Carreno
Senior Escrow Officer
559-625-1550
acarreno@firstam.com



Lupe Aguilar
Escrow Officer
559-625-1550
laguilar@firstam.com



Marilou Saldana
Escrow Officer
559-635-6802
msaldana@firstam.com

GSM GOLD STANDARD MORTGAGE

If You Can Dream It,
We Can Finance It.

Specializing in all loan types:

- ✓ FHA ✓ DSCR
- ✓ USDA ✓ Commercial
- ✓ VA ✓ Ag Loans
- ✓ Conventional ✓ Bank Statement

Tami Rima
NMLS# 2573177

Central Valley + Central Coast Living
559.905.4698 trima@goldstandardmortgage.com
goldstandardmortgage.com

"Whether you're buying your first home or your next, I look forward to guiding you every step of the way."

YOUR HOME WARRANTY PARTNER!

We founded the home warranty industry in 1971 and for more than 50 years, we've covered what others don't, backed by our Shield Assurances. **We have you covered!**

SUMMER OFFER: \$100 OFF
Real Estate Plans August ONLY!

American Home Shield
(559) 309-7657

Video Chat is here! Free on selected plans, AHS members can video chat in minutes with live repair Experts on our AHS app, who can help assess or fix breakdowns in real time.

Kristen Aguilar
kristin.aguilar@ahs.com



October Isn't the **OFF-SEASON.** *It's Draft Day for 2027.*

BY SHAWN CARDOZA

If you've been in the business more than a week, you know the feeling. You call a seller lead, you're feeling good, and then, bam, "We're just not ready yet." Or, "We need to fix a few things first." Or the classic, "How much commission do yo Let's do some real estate math for a second."

Most of the contracts written in November and December do not close in November and December. They close in January.

Which means the offer you write this Thanksgiving week, the call you make between Christmas parties, the follow-up you send while everyone else is deep in eggnog and bowl games, that is not this year's business.

That is next year's business, wearing a Santa hat.

So here is the question nobody wants to ask in October: if the deals you are working right now are already 2027 deals, why would you wait until January to plan for 2027?

You would not build a house by starting the blueprints after the foundation is already poured. But that is exactly what most agents do with their business plan. They pour the foundation in Q4, then sit down in January to "figure out the design."

Systems Beat Willpower Every Single Time

Motivation is a sugar rush. It shows up strong on January 1st and it is gone by January 17th, right around the same time the gym parking lot empties back out.

Systems are what is still standing after the motivation leaves the building. And every real estate coach worth listening to, from the ones running national mastermind stages to the one sitting three desks down from you, is preaching some version of the same thing: a goal without a system is just a wish with better lighting.

Borrow the best of what is already working out there:

-One page or it does not count. If your plan needs a table of contents, it is too complicated to actually run your Tuesday.

-The 1-3-5 method. One big annual goal, three priorities that support it, five measurable actions under each. "Sell more homes" becomes a checklist instead of a wish.

-SMART goals, no exceptions. Specific, measurable, achievable, relevant, time-bound. "Do better" is not a goal. "38 closed units by December 1" is a goal.

-A weekly review, not a yearly glance. Top producers treat the plan like a GPS. They check it constantly and recalculate the second they drift, instead of finding out in November that they took a wrong turn in February.

-Someone else in the room. The agents who actually finish what they start almost always have a coach or an accountability partner reading their numbers and asking the question they were hoping nobody would ask.

Make the Goal Emotional Enough That It Hurts

Here is the problem with most business plans: they are all math and no heartbeat. "I want to sell 30 homes next year" is a number. It is clean, it is trackable, and it will not get you out of bed on a Friday afternoon when you would rather reschedule that call for Monday. "I want to sell 30 homes

next year so I can finally pay off my parents' house, put my kids in a better school, and stop doing real estate math in the Target parking lot at 11pm" is a completely different animal.

One goal is a spreadsheet. The other one has teeth. Business strategists have a name for the version with teeth: the BHAG, a Big, Hairly, Audacious Goal. Not the safe number you know you will hit even on a lazy year. The number that makes your stomach drop a little when you say it out loud in front of your broker.

If your 2027 goal does not sting even slightly when you write it down, it is not big enough to build a real plan around. That sting is the whole point. A goal with real teeth changes how you answer the phone at 5pm on a Friday. It is the difference between "I will follow up Monday" and "I am calling right now, while I am still standing in the driveway."

Your October Kickoff Checklist

Pull all of it together into one focused afternoon, before the holidays swallow your calendar whole:

-Write down the number that hurts. GCI, units, whatever the metric, just make it real and make it uncomfortable.

-Reverse-engineer it into monthly, weekly, and daily activity targets. A



scary goal is only scary until it becomes Tuesday's to-do list.

-Build your lead generation system before you need it. Sphere calls, open houses, annual property analysis appointments, database follow-up. Put it on the calendar now, not on a someday list.

-Book your quarterly check-ins with your coach for all of 2027 right now, before everyone else's priorities fill up your calendar first.

-Put the one-page plan somewhere you will actually see it. Your desk, your dashboard, your mirror. If it is buried in a drawer, it is decoration, not direction.

The agents celebrating closings in January are not lucky. They are the ones who, back in October, sat down, picked

a number big enough to scare them a little, and built a system boring enough to actually follow every single week. Do not wait for the ball to drop. Drop the excuses instead, and start writing your 2027 story today.

Need help with your 2027 Business Plan? Reach out to me at shawn@cardozaregroup.com to join our in person Business Planning Clinic we have scheduled!

Check out last year's business planning clinic at www.theunshakableagent.com/businessplanning

Get a copy of the book The God Fearing Real Estate Agent here [https://www.thegodfearingrealestateagent.com/u charge?](https://www.thegodfearingrealestateagent.com/u%20charge?)

REALCOP REAL ESTATE COACHING

is dedicated to empowering real estate professionals with the tools and strategies they need to succeed. From mastering sales techniques to developing effective marketing strategies, RealCop Real Estate Coaching offers comprehensive support to elevate your real estate career.



REALCOP
—CONSULTING—

—SHAWN CARDOZA—

Founder of RealCop Real Estate Coaching, a division of Legacy Real Estate Inc. Real Estate Coach

559.318.6727 / shawn@cardozaregroup.com





Old Republic Title has protected the property rights of countless Americans for more than a century.

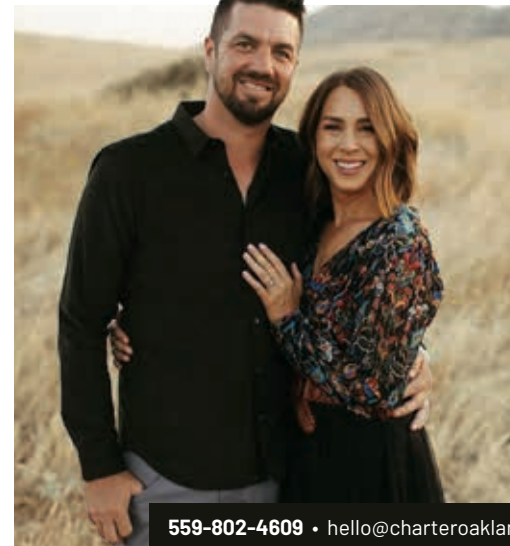
In an industry where markets move, rates shift, and property values fluctuate, our role remains unchanged: protecting each transaction with the unwavering integrity that defines our legacy. Our experienced professionals work with meticulous care, safeguarding consumers' ownership rights, supporting real estate professionals through a smooth closing process, upholding lenders' lien priority and investment security, and reinforcing confidence for investors. Together, these efforts help preserve ownership today and the property rights that shape tomorrow.

★ oldrepublictitle.com/fresno ★ 559-440-9249

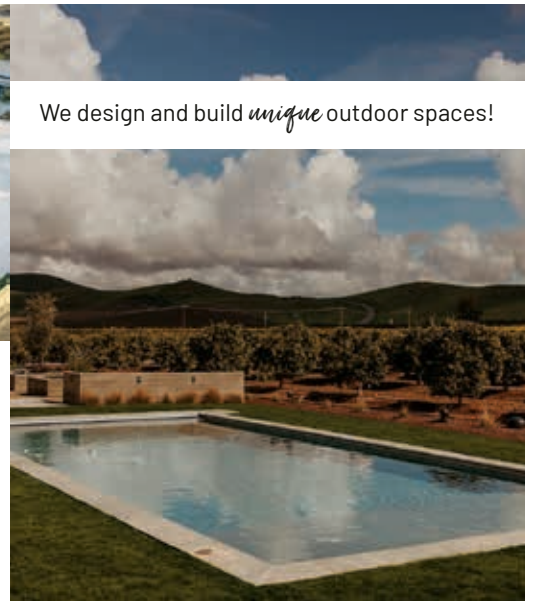
© 2026 Old Republic Title | All Rights Reserved



Led by husband and wife team **Joel and Devon Brown**



CHARTER OAK
LANDSCAPE DEVELOPMENT



We design and build *unique* outdoor spaces!



113 North Church Street
Suite 502 | Visalia, CA 93291

559-802-4609 • hello@charteroaklandscape.com

Morgan Stanley

Taxes can have a significant impact on your future wealth.

Paying less through proactive tax management strengthens your ability to prepare for retirement.

A Morgan Stanley Financial Advisor will work with you to create a personalized tax-advantaged investment strategy to help you reach your retirement goals.

Contact me to learn more.



Eric Todd
Financial Advisor
Senior Vice President
520 W Main St
Visalia, CA 93291
+1 559 636-5644
Eric.Todd@morganstanley.com
<https://advisor.morganstanley.com/the-todd-group>
CA Insurance Lic. #0K61624
NMLS #1700901

Morgan Stanley Smith Barney LLC ("Morgan Stanley") and its Financial Advisors and Private Wealth Advisors do not provide any tax/legal advice. Consult your own tax/legal advisor before making any tax or legal-related investment decisions.

© 2025 Morgan Stanley Smith Barney LLC. Member SIPC. CRC4986338 11/25
556766_2996998 01/23



EXPERIENCE MATTERS

With nearly 30 YEARS in the lending industry, you can trust me to provide the best options for your clients and assist you in closing MORE DEALS in 2026!



SCAN TO
LEARN MORE



NANCY MOTA CASTILLO
SR LOAN OFFICER
NMLS #284902
NANCY@CORELOANS.COM
559.909.6116
Hablo Español



NANCYHOMELOANS.COM

2024 CORE HOME LOANS: A DIVISION OF ALMEDA MORTGAGE CORPORATION, NMLS #271603, LICENSED BY THE DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION UNDER THE CALIFORNIA RESIDENTIAL MORTGAGE LENDING ACT



Trustworthy & Reassuring

- Protection you can count on.
- Peace of mind you deserve.
- Your home's best backup plan.
- We've got your home covered – so you can breathe easy.

Service-Focused

- When things break, we make it better.
- Fast fixes. No surprises.
- Repairs made simple.
- Service made personal.

Modern & Clever

- Because stuff breaks. We don't.
- Smart coverage for life's "uh-oh" moments.
- Your home's fixer-before-it's-a-fiasco.



Susan Britter

559-269-9191 | sbritter@firstam.com

SKIP URGENT CARE. TEXT YOUR PROVIDER INSTEAD.

Direct Text Access
Same & Next Day Visits
Individual & Family Care



Affordable, membership-based care built around you, not insurance.

NOAH SARR

• **LEARN MORE AT TheArkDPC.com** | 559-530-8151 •

MEET THE TEAM: THE STAFF BEHIND THE SERVICE



PHOTO BY JOSE LOPEZ
SUBMITTED BY TULARE COUNTY OF REALTORS MEDIA AND PR COMMITTEE

THE MEMBER EXPERIENCE IS SHAPED EVERY DAY BY THE PEOPLE WORKING BEHIND THE SCENES TO SUPPORT IT.

Every strong association has a team behind it making sure members are informed, supported, and positioned for success. At the Tulare County Association of REALTORS®, that support comes from a dedicated staff working every day to keep the organization running smoothly and to deliver value where members need it most.

While much of the spotlight in Real Estate naturally falls on the professionals in the field, the office team plays a critical role in helping members navigate the business side of the industry. From answering questions and coordinating events to supporting education, communication, and member services, staff members are often the first point of connection and the steady force behind the scenes.

Getting to know the office team matters because relationships inside the association are just as valuable as the ones built outside of it. When members know who to call, where to turn, and how to make the most of available resources, the association becomes more than an office. It becomes an active support system.

The Tulare County Association of REALTORS® is committed to creating that kind of environment. Staff members help connect agents to classes, events, advocacy opportunities, MLS support, professional standards resources, and the everyday guidance that keeps business moving. Their work may happen behind the scenes, but its impact is visible across the membership experience.

This month is a great time to put faces to names and recognize the people helping power the association. It is also a reminder that membership value is not only found in what an association offers, but in the people who make those offerings meaningful and accessible.

In a fast moving industry, reliable support matters. Having a knowledgeable office team can save time, reduce stress, and help members stay focused on serving clients well. It is one more reason local association involvement continues to matter at a high level.

The Tulare County Association of REALTORS® is proud of the staff members who serve with professionalism, care, and consistency. Their work strengthens the member experience and supports the larger mission of protecting and elevating the Real Estate profession in our community.

This month, take a moment to get to know the office, say hello, and recognize the people working every day to support your success. Strong membership starts with strong relationships, and that includes the team behind the scenes.

Working with investors?

Assist buyers to secure financing using the subject property's cash flow.

Real estate investors can benefit from a Debt Service Coverage Ratio (DSCR) mortgage, which is a type of non-income loan. To qualify, investors simply divide the property's annual gross rental income by its annual mortgage debt to calculate the DSCR.

Guild mortgage Let's help your clients expand their real estate portfolio.



Patty Grissom
Branch Manager NMLS ID# 350159 7485 North Palm Avenue Suite 103 Fresno, CA 93711 O: 559.490.6972 | M: 559.307.7611 pgrissom@guildmortgage.net
ApplyOnline
www.homeloansbypatty.com



Alicia Morfin
Senior Loan Officer NMLS ID# 293114 2318 W. Sunnyside Ave. Suite 5 Visalia, CA 93277 O: 559.627.1823 amorfin@guildmortgage.net
Apply Online
guildmortgage.com/aliciamorfin

- Program highlights:**
- No employment verification or tax returns
 - LTVs up to 80%
 - Loan amounts to \$2.5M
 - Credit scores as low as 660

DSCR = $\frac{\text{Gross property income}}{\text{Rent, investment gains, etc. PITIA}}$
Principal, interest, taxes, insurance and association dues



QUADRANT FITNESS STRENGTH TRAINING-PILATES-NUTRITION-PRIVATE TRAINING



915 E MAIN ST
VISALIA, CA 93292
(559) 610-4607
CALL OR TEXT US



VISIT ONE OF OUR STUDIO LOCATIONS TODAY!

1155 N FOWLER AVE.
CLOVIS, CA 93611
(559) 610-4606
CALL OR TEXT US

YOUR FIRST CLASS IS FREE!
USE PROMO CODE "FREE"

SIGN UP ON THE QUADRANT FITNESS APP



Your clients deserve

Luxury



Paul Mendes • 559.334.3234 • absolutecomfortlimousine.com



MIND, BODY, AND SPIRIT WITH COACH HOLLEY

Coach Holley is a 29-year-old Visalia native, nationally recognized Life Coach and Fitness Trainer with a strong background in professional and collegiate athletics. He teaches the importance behind resiliency and building a strong social and emotional climate. Coach Holley and his team reshape people's thoughts and feelings about themselves and their daily lives.

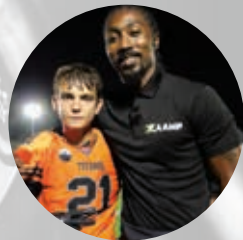
Absolute Body Armor is a division of Amplify that hosts a diverse range of amenities, such as modern training facilities, instructor-led Classes, personal trainers, nutritionists, and monthly memberships.

While Coach Holley would like to train everyone in-person at the ABA facility, some may not have availability for in-person sessions or live in other places throughout the world. To address this, he developed a virtual training solution through a personally designed app, allowing everyone

to pursue their fitness goals online. With the Coach Holley Fit app, users gain access to tailored workouts, the ability to track nutrition and health information, and direct communication with Coach Holley, his team, and the Coach Holley Fit app community.

Our mission is to provide an outlet for families in our community to express themselves and to receive physical, mental, spiritual and emotional support. We help them find who they really are, what they aspire to be, and support them on that journey. Along with our amazing training programs we also offer evidence-based programs for students and families through our AAMP and PAM courses. With Amplify you can work on both your mind and body. Visit us in person or give us a call!

Call or text Elena at 559-339-9281
pamluna@absolutebodyarmor.com
@CoachHolleyOfficial



If you can dream it,
we can finance it.



Ryan Dias

GoldStandard Mortgage



IG: @goldstandardmortgage
teamdias@goldstandardmortgage.com



559.318.6058
1490 Draper St, Kingsburg, Ca

SOCIAL MEDIA MANAGEMENT, CONTENT SHOTS,
BRAND AWARENESS & MORE

WIN MARKETING AGENCY

Your next *win* is one call away.
(559)381-5248 | @win.marketingagency



**FIDELITY[®]
NATIONAL
HOME WARRANTY**

Michaela Paz

BUILT FOR AGENTS,
Trusted by Homeowners



**SEE HOW I CAN
HELP COVER
YOUR CLIENTS!**

209.639.2344
Michaela.paz@fnf.com

THE
N2 COMPANY



**INC.
SAYS
THIS MAGAZINE IS
A FORCE
FOR GOOD**

The N2 Company was named to *Inc.'s*
Best in Business list for Social Good —
the authoritative list of companies that
make a meaningful impact beyond profit.

Here's the part we're most proud of:
The magazine you're reading is part
of that impact.

Read how THIS magazine is part of something bigger.



Brian DOMINGOS JR.

A WIDER *VIEW* *OF SUCCESS*

PHOTOS BY HOUSEHUB MEDIA
WRITTEN BY CENTRAL VALLEY
REAL PRODUCERS

Brian Domingos Jr. has built a career that looks impressive on paper. He is a broker, business owner, investor minded operator, and a respected name in Central Valley Real Estate. He leads a boutique brokerage in Fresno, oversees a large property management company, and even runs a pool service business that grew out of the needs he saw in the marketplace. On the surface, it is the kind of story people often admire from a distance and assume was always part of some master plan.

But the real story is deeper than growth.

The real story is about perspective.

For Brian, Real Estate started early. It was not a random career choice or a lucky break. It was part of the landscape of his life long before he ever held a license. His great grandfather was a broker in Malibu. His family talked about real estate. His grandfather bought land, built homes, and brought

Brian along to check on properties. Even as a kid, Brian was not just watching houses. He was watching possibility. He was learning that property could be both practical and powerful. That early exposure planted something in him that never really left.

By high school, he was already seeking out the right rooms. He job shadowed experienced professionals and got around people who were not casual about the business. They were good at it. That mattered. Brian saw early that success in Real Estate could wear different clothes and still be the real thing. One mentor had balance. Another had style. Others had discipline and production. What Brian absorbed from all of them was that there was no single formula, but there was a standard. If you were going to do this work, do it well.

He got his license at 21 while attending Fresno State as a communication major and started his career in 2003. He came in at a time when the business looked different. Agents showed up in person. Training happened face to face. Sales meetings mattered. Offices were full of people watching, listening, learning, and sharpening each other. For

Brian, that environment became a foundation. He learned the technical side of the business. He learned the value of showing up prepared. He learned that confidence is not something you fake. It is something you build by knowing what you are doing.

That foundation still defines him.

Brian is not interested in being all flash and no

“
REAL ESTATE
HAS BEEN THE
*backbone of
everything I
have built,*
BUT THE DEEPER
REWARD HAS
ALWAYS BEEN
THE PEOPLE &
THEIR STORIES.”

substance. He believes agents should know their contracts, understand their value, and be able to guide clients with skill and clarity. That conviction is not just something he teaches.



It is something he lives. In his CVRP application, he said what separates him is a “systematic higher level of service” and a team that is “unmatched.” He also pointed to the broader perspective he gained through leadership in organized Real Estate and local politics, which helped shape his success in development consulting and beyond.

That broader perspective matters because Brian’s career has never been limited to one lane. Residential sales became the backbone. Then came development consulting, where he learned how land use, entitlement,





public process, and politics intersect. Then came brokerage growth. Then property management. Then a pool company that made sense because houses and investment properties come with real world service

needs. On paper, it may look like diversification. In practice, it looks more like alignment. Brian did not build random businesses. He built a connected ecosystem around property, service, and trust.

Even his brokerage tells you something about how he thinks.

He never wanted the biggest office. He wanted the right one. He wanted professionalism. Ethics. Competence. Agents who take the responsibility seriously. That mindset eventually led to a major rebrand, from Premier Valley Realty to Premier Plus Real Estate Company, with a fresh visual identity and a stronger market presence. It was a bold move and,

by his own admission, not always comfortable. But it reflected a truth experienced leaders eventually learn: growth often requires letting go of what once felt safe in order to become more of what is possible.

There is another layer to Brian's story that makes it especially compelling.

For a long time, like many high achievers, he measured success by the most visible scoreboard. Production. Income. External proof. In the early years, that metric made sense. It was tangible. It validated the work. It gave him something solid to point to and say, yes, this is working. But over time, after enough goals were hit and enough boxes were checked, Brian found himself asking a

harder question. If you take the money away from it, do you still like what you do?

That question changed everything.

In recent years, Brian has started looking at success through a wider lens. Not



just what he produces, but how he lives. Not just what he earns, but how present he is. Not just what he built, but whether it still reflects the kind of man, husband, father, and leader he wants to be. He talked openly about the shift from measuring life by money to measuring it by fulfillment, health, intention, and the freedom to design a business that actually fits the life he wants.

That evolution became even more real this past year.

After losing his stepdad and then going through a difficult stretch with pneumonia, Brian was forced to slow down. The pace that once felt normal suddenly stopped. The distance from business gave him time to think, reflect, and reassess. It gave him a different perspective on what a comprehensive life should look like. For someone used to moving fast, it was not an easy pause. But it was an important one. Sometimes growth does not come from pushing harder. Sometimes it comes from being still long enough to hear what matters most.

At the center of that perspective is family.

Brian and his wife Annie are raising three children,

Christian, Conner, and Alexandra. In his application, he said one of the things he is most passionate about outside of Real Estate is "raising good humans" with Annie and building a business that gives his employees opportunities to invest in themselves professionally and personally. That line says a lot. It reveals the heart beneath the production. He is not just building revenue streams. He is building a life, a family, and a culture.

It also explains why his work remains meaningful.

Brian still believes deeply in what homeownership

can do for people. He sees the emotional side, of course, but he also sees the financial reality. Equity creates options. Stability creates legacy. A home is not just a place to live. It can be the most important wealth building tool a family



“
Success
MEANS MORE TO
ME NOW THAN
PRODUCTION. IT
*means health,
family, integrity,*
AND DESIGNING
A LIFE I ACTUALLY
WANT TO
WAKE UP TO.”

ever owns. That belief continues to motivate him because at its best, Real Estate is not just transactional. It is transformational.

In the end, Brian Domingos Jr.'s story is not just about building businesses. It is about building a life that means something.

It is about hard work, yes. About resilience, definitely. About ethics, leadership, and staying curious enough to keep learning. But more than anything, it is about refusing to stay trapped in an outdated definition of success. Brian has earned the right to see the bigger picture now, and that may be the most impressive part of his story. He is no longer chasing success just to prove he can reach it. He is shaping it with intention so it reflects who he has become.

That kind of success lasts. ■



core
HOME LOANS
"Creating Opportunities in Real Estate"

LOAN PROGRAMS AVAILABLE:

- CONVENTIONAL
- FHA/ USDA/ VA
- DOWN PAYMENT ASSISTANCE

- ITIN LOANS
- HARD MONEY
- COMMERCIAL FINANCING

REACH OUT TO LEARN MORE OR EXPLORE
ADDITIONAL PROGRAMS AVAILABLE!

(559) 808-2673
INFO@CORELOANS.COM

VISIT US AT:
CORELOANS.COM
OR SCAN BELOW:



LOCATIONS

FRESNO
VISALIA
PISMO

REEDLEY
SELMA
PORTERVILLE

© 2024 CORE HOME LOANS, A DIVISION OF ALAMEDA MORTGAGE CORPORATION, NMLS #271593, LICENSED BY THE DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION UNDER THE CALIFORNIA RESIDENTIAL MORTGAGE LENDING ACT

USE CODE REAL100 TO GET 25% OFF YOUR FIRST BOOKING



REAL ESTATE MEDIA

**EVERY HOME HAS A STORY,
WE HELP YOU TELL IT**

WWW.HOUSEHUB.MEDIA



- LISTING PHOTOS
- CINEMATIC VIDEOS
- DRONE
- CONTENT CREATION
- 3D MATTERPORT
- HEADSHOTS

SUPPORT@HOUSEHUB.MEDIA (559) 212-4067 @HOUSEHUB.MEDIA



1031 EXCHANGE
SOLUTIONS BACKED

BY INDUSTRY-LEADING
CREDENTIALS

KAREN A. CLEMANS, CES®
Business Development Director
(661) 319-1378



Accruit
An Inspira Financial Solution

Revolutionizing 1031
exchanges through
world-class service &
innovative technologies





**REAL ESTATE
INSPECTION
AND TERMITE
CONTROL**

**BIRD AND
RODENT
EXCLUSION**

**GENERAL
PEST
CONTROL**



Hexapod Pest Control

CALL: (559) 670-0565 / carellano@hexapodpc.com
10th Ave, Kingsburg, CA 93631 / Office hours: M-F 8am to 5pm
I speak Spanish / Yo hablo Español

24 • October 2026

Central Valley Real Producers • 25



JEFF OLSON

REPRESENTING PEOPLE FIRST

WRITTEN BY CENTRAL VALLEY REAL PRODUCERS • BY JOSE LOPEZ, SUMMIT VISUALS

AT RE/MAX
CORNERSTONE IN
KINGSBURG, REAL
ESTATE HAS NEVER BEEN
JUST ABOUT SELLING
PROPERTY. IT IS ABOUT
REPRESENTATION. IT
IS ABOUT TRUST. IT IS
ABOUT DOING THE RIGHT
THING WHEN NO ONE
IS WATCHING, AND
DOING IT AGAIN WHEN
THE STAKES ARE HIGH.

For Jeff Olson, broker owner of RE/MAX Cornerstone, that belief is the foundation of the brokerage he is building.

“We are paid to represent people, not to sell something,” Jeff says.

That one sentence captures the heart of RE/MAX Cornerstone. The brokerage is built around service, education, ethics, and long term relationships. In an industry where technology, speed, and convenience continue to change the way business is done, Jeff is committed to making sure the personal side of Real Estate is never lost.

RE/MAX Cornerstone officially launched under its new name in March of 2026 after years as Kings River Real Estate. For Jeff, the rebrand was not about chasing a bigger name. It was about giving

agents more tools, more education, more networking, and more support while protecting the values that made the office respected in the first place.

Those values are simple, but they are not always easy. Be honest. Be ethical. Protect your name. Put the client first. Represent people well.

That matters in a community like Kingsburg, where reputation is not built through one transaction. It is built over years, through kitchen table conversations, referrals, community involvement, and the way people feel long after the deal is done.

Jeff understands that deeply. Real Estate is part of his family story. On one side, he comes from generations of farmers. On the other, insurance and Real Estate were part of the family legacy. He saw early how property ownership could create stability, opportunity, and generational wealth. He also saw how farming taught patience, humility, preparation, and the ability to weather difficult seasons.

That background still shapes the brokerage today. RE/MAX Cornerstone serves clients across residential, agricultural, country property, and investment needs. The office understands that in the Central Valley, property is often more than an asset. It can represent family history, livelihood, transition, and legacy.

That perspective is part of what Jeff wants agents to learn.

At RE/MAX Cornerstone, mentorship is not limited to formal training. It happens in the day to day work of the

office. Jeff is still active as a broker and agent, and he remains hands on with his team as they navigate contracts, client conversations, negotiations, disclosures, and the decisions that matter most.

He enjoys teaching, and that educator mindset has become a defining part of the brokerage culture. Jeff remembers what it felt like to be a newer agent and have people take the time to explain the business. Not just the forms. Not just the steps. The why behind the work.

Now, he wants RE/MAX Cornerstone to be that kind of place for others.

The office includes younger agents, something Jeff sees as important for the future of the industry. He wants them to have access to modern tools and stronger systems, but he also wants them to understand the relationship side of the business that cannot be automated.



“

TECHNOLOGY
IS GREAT, BUT IT
IS A TOOL AND
IT IS NOT MEANT
TO REPLACE
RELATIONSHIPS &
FOUNDATIONS.”

Technology can support the work. It should never replace the relationship.

That belief shows up in how the brokerage serves clients. Jeff still values slowing down, explaining contracts,



reviewing disclosures, and making sure people understand what they are signing. In a world where documents can be completed from anywhere, he believes trust still comes from guidance, clarity, and human connection.

The brokerage is also growing in how it presents listings. In recent months, RE/MAX Cornerstone has elevated its marketing with professional photography, video, and staging options that help sellers present their homes at their best. It is a meaningful shift, giving agents stronger resources and clients a higher level of service.

But the tools are not the identity. They are the support system around the mission.

Represent people first.

That mission became even clearer during the rebrand. Growth often brings change, and change does not always come easily. For Jeff, the transition required patience, faith,

and a renewed focus on the kind of brokerage he wanted to build. It reminded him that leadership is not about keeping everyone comfortable. It is about staying committed to the vision, investing in the right people, and creating an environment where motivated agents can grow.

That clarity has brought new energy to RE/MAX Cornerstone. Jeff is focused on building with agents who want to learn, contribute, serve with integrity, and grow with purpose.

His leadership is shaped by experience. He entered Real Estate full time just before the crash of 2008 and 2009, a season that tested him quickly. He learned how to adapt, work through hard markets, and prepare for slower seasons. That perspective now gives his agents something valuable: steady leadership from someone who has been through difficult cycles and kept going.

Jeff also believes a Real Estate career should support a life, not consume

it. Earlier in his career, he poured everything into the business. Today, faith, family, and balance matter deeply to him, and that has influenced how he leads. He wants agents to build careers that are productive, but also sustainable.

That is part of what makes RE/MAX Cornerstone feel different. It is not just a brokerage where agents hang a license. It is a place where agents are encouraged to grow professionally, serve ethically, and protect what matters personally.

The name Cornerstone fits.

A cornerstone is foundational. It sets direction. It carries weight. It helps determine the strength of what is built above it.

For RE/MAX Cornerstone, that foundation is trust.

The brokerage is entering a new chapter with better tools, stronger marketing, expanded education, and broader opportunities. But it is doing so with deep roots in community, family, service, and integrity.

In a changing industry, RE/MAX Cornerstone is choosing to be both modern and grounded.



“

**YOU CAN
HAVE IT ALL.**
YOU JUST HAVE TO
ALLOW YOURSELF
TO HAVE IT ALL.”

The property may bring people to the table.

Representation is what earns the relationship. ▀



PROTECTING WHAT YOU'VE BUILT. GROWING WHAT YOU'RE STARTING.



- 1031 Exchanges
- Private REIT (Real Estate Investment Trust) investments
 - Multi-family
 - Self-storage
 - Industrial
 - Oil/Gas
 - Energy/infrastructure
 - Private credit lending
- Retirement Planning and Financial Planning
 - Custom Financial Plans IRA/Roth IRA's
 - 401k
 - 529 plans/college savings accounts
 - Trust and estate planning and investments



pacificpointwealthmanagement.com
ben@pacificpointwealthmanagement.com
[@pacificpointwmgt](https://www.instagram.com/pacificpointwmgt)
 CA #4305158
 858-776-6682

Pacific Point Wealth Management LLC. Investing involves risk, including possible loss of principal. Past performance does not guarantee future results.



*Take the Worry Out of Home Ownership
With a Home Warranty*



Our plans protect you against the high cost of unexpected repair bills. With a home warranty plan from HWA, you don't have to face household breakdowns alone.



Franceen Holden
 (559) 554-6445
franceen.holden@hwahomewarranty.com

UPSTAGED



We take listings
 from listed
 to **LOVED!**





TRACI GARDNER
 (559) 731-6831
upstagedtraci@gmail.com



 Check Us Out On Facebook!



AMPARAN DESIGN
 Furniture Store & Interior Design
 (559) 207-3077
Amparandesign.com

Kitchen & Bath Remodeling

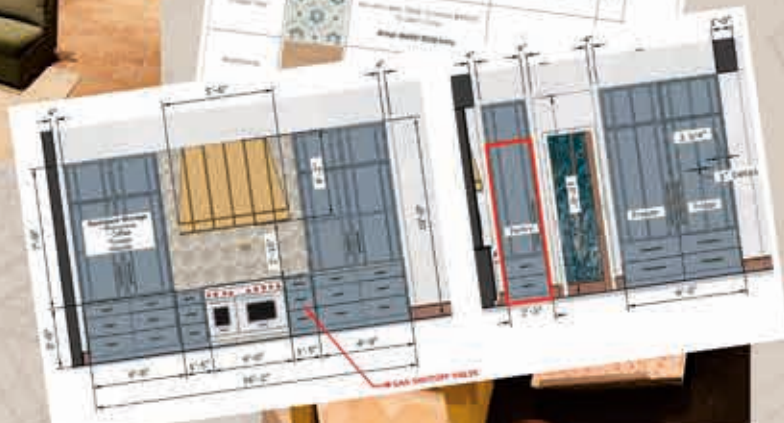
3D Rendering



Finish List



Design Plans



What To Expect?

- Concept Design
- Material & Finish Selections
- 3D Renderings
- Design Plans
- Trusted Network of Contractors & Trades
- Construction Management
- Furniture Procurement & Installation

 @amparan_design



HEXAPOD PEST CONTROL

For Hector Davila, owner of Hexapod Pest Control, the work has never been just about termites, dry rot, insects, reports, repairs, or monthly pest control. Those services matter, but the heart of Hexapod is much bigger than the task at hand.

When Service Becomes Part of the Team

WRITTEN BY CENTRAL VALLEY REAL PRODUCERS
PHOTOS BY HOUSEHUB MEDIA



It is about trust.

It is about showing up when timelines are tight, clients are stressed, and a Real Estate transaction depends on every person doing their part well. Hector understands that when a top-performing Realtor refers Hexapod, they are not just handing over a phone number. They are trusting him with their reputation.

“It says so much when you become part of a Realtor’s team,” Hector shared. “They market themselves, and we in turn must represent them well.”

That mindset has become the foundation of Hexapod Pest Control.

Hector’s journey began with what he jokes was “a summer job that went a few too many summers.” He

started in pest control shortly after high school and quickly realized the industry offered more opportunity than he expected. On the surface, the work can look simple. Inspections. Treatments. Repairs. Web removal. General pest service. But over time, Hector learned that pest control is deeply rooted in customer service.

It requires listening. It requires patience. It requires



“OUR PASSION IS RESOLVING THE PROBLEM, EVEN IF IT MAY CREATE MORE WORK FOR US.”



understanding that every property, every client, and every transaction carries its own pressure.

After years of learning the trade, moving into leadership, and seeing the industry from different angles, Hector began to recognize what he wanted to build. He had seen what worked, what created unnecessary stress, and what could be improved. Eventually, a major career shift pushed him to look at the future differently. Rather than continuing in a system that did not fully align with the customer service experience he believed

in, Hector chose to build something of his own.

Hexapod Pest Control was born from that belief.

Today, Hexapod provides termite inspections, termite repairs, treatments, and general pest control throughout the Central Valley. More than that, the company provides consistency, accountability, and peace of mind to the Real Estate professionals who rely on them.

Much of Hector's approach comes from the lessons he learned growing up. Raised with farm life as a backdrop, he learned early that effort was not optional. Work was part of life. Chores were never really finished. Growth came from showing up, doing what needed to be done, and doing it with character.

His father's influence still guides him.

“He taught me by example,” Hector said.

That example became a business philosophy. Keep things simple. Be honest. Treat people the way you want to be treated. Make sure the quality of your work reflects who you are.

In an industry with strong competition, Hector believes the difference is often found in the response. How quickly does someone call back? How clearly do they communicate? How do they handle an urgent situation? How do they respond when something does not go perfectly?

For Hexapod, those moments matter.

Real Estate is already full of pressure points. A report can raise questions. A repair can impact a closing. A buyer may feel nervous. A seller may feel defensive. An agent may be trying to hold the whole deal together while managing everyone's expectations. Hector understands that his team can either add to that stress or help reduce it.

He chooses to reduce it.

That is why responsiveness, timeliness, and practical solutions are central to Hexapod's reputation. Hector and his team know that sometimes the value they bring is not simply identifying an issue. It is helping people understand it, presenting a fair solution, and keeping the transaction moving forward.

This is especially valuable to top-performing Realtors. High-producing agents need partners who understand more than their own scope of work. They need partners who understand the full transaction. They need vendors who know that a small repair, delayed appointment, or unclear update can create ripple effects for everyone involved.

Hector has built Hexapod with that awareness.

When his team is called into a transaction, they look ahead. They think about the next person coming behind them. They think about the appraiser, the buyer, the seller, and the agent who may otherwise receive one more

unnecessary call. If they can handle something while they are already there, they do.

That is where service becomes strategy.

For Hector, partnering with top-performing Realtors has brought tremendous value to Hexapod. Those relationships have helped build trust, visibility, and momentum. A strong agent referral can open the door not only to one client, but to an entire network of buyers, sellers, newer agents, and future homeowners who are looking for a company they can count on.

That partnership works both ways.

Hexapod benefits from the trust and reach of top agents, and those agents benefit from having a pest control partner who protects their client relationships. Hector knows agents want their clients to feel cared for, not passed off. They want a referral that makes them look thoughtful, prepared, and professional.

Hexapod brings that value by being steady, honest, and solution-oriented.

Inside the company, Hector is equally intentional. One of the things he is most proud of is that every employee who has started with Hexapod is still with the company. To him, that says something about the culture being built and the way people are treated.

He believes in paying his team fairly, removing unnecessary pressure, and encouraging honest recommendations. Rather than creating incentives that could push someone to oversell, Hector wants his inspectors and technicians to give clients a fair opinion. He wants agents to trust that his team is not trying to turn every report into a bigger invoice. They are trying to do the right thing.

Outside of business, Hector's life is grounded in the same values. He has been married to his wife, Erin, for 12 years. They share



their home with their dog, Cindy, their cat, Squeaky, and Hector's mother, who recently moved into an ADU on their property. He is grateful for Erin and the care she has shown in helping his mom feel comfortable in this season of life.

When he is not working, Hector loves music. He plays guitar, enjoys concerts, and is trying to find time to start a band with friends. He also admits he enjoys music on the patio while he burns dinner most nights.

That humor is part of what makes Hector relatable. He is serious about the work, but he does not take himself too seriously. He describes himself as personal, fun, and human.

Looking ahead, Hector is excited to continue growing Hexapod's general pest control services while maintaining the Real Estate relationships that helped shape the business. His goal is not simply

to grow for the sake of growth. It is to grow well.

He wants Hexapod to be known as a company that reflects the best of the Central Valley business community. Family-oriented. Hardworking. Honest. Connected. Built on relationships and reputation.

For Hector, success is not complicated. It is being great at what you do. It is working hard, treating people well, and staying focused long enough to see how far consistency can take you.

That is the Hexapod way.

One appointment at a time. One client at a time. One Realtor relationship at a time.

Because when you become part of a Realtor's team, you have a responsibility to represent them well. Hector Davila and Hexapod Pest Control have built their business around doing exactly that. 🐜





Close More Sales with a Mortgage Lender

You Can Trust



PARTNER WITH US TODAY!

Competitive Rates • Customized Solutions
RESIDENTIAL, COMMERCIAL & AG REAL ESTATE

MVF | MID VALLEY FINANCIAL

mvloans.com • 559-206-0400 • 7644 North Palm Avenue, Fresno



WE'LL GIVE YOU A CASH OFFER BEFORE IT EVEN HITS THE MARKET OR IF YOU HAVE A STALE HARD TO SELL LISTING.

Need a fast solution for a hard-to-sell home?

Perfect for sellers who don't want to list due to repairs, need to close fast, or have properties that just aren't moving. We make fair cash offers and handle the details so your clients can move forward with confidence.

**CASH PURCHASES | QUICK CLOSINGS | NO REPAIRS OR SHOWINGS
NO LISTING HEADACHES | WE PAY YOUR COMMISSION
IF THE HOME IS RESOLD YOU CAN BE THE LISTING AGENT**



WHEN TRADITIONAL LISTINGS HAVE OBSTACLES, WE'RE YOUR SIMPLE SOLUTION.

MARIE MEZA | eXp Realty
marie@mariemeza.com | 559-246-4905
Marie DRE#01772801 eXp Realty DRE #02188471



OPTIMAL COVERAGE

SECURE YOUR FINANCIAL FREEDOM

A Plan That Protects Your Family's Future.

Host of Damon John Talks Podcast

Contact



Damon Jimenez
(559) 230-7747
damon.jimenez@gmail.com



Boost Your Brand

Grow Your Audience!

Powerful Social Media strategies to elevate your business

Our Services

- Content Creation
- Listing Photography
- Photo
- Video

Reach out Today!

www.summitvisuals.co
(760) 258-6123






California Association of REALTORS® Certified

WIN®

HOME INSPECTION

**SERVING THE ENTIRE
CENTRAL VALLEY**

Certified. Insured. Trusted.

WE SEE MORE. CLEARLY.®

Nathan Houck - Owner/Inspector

WIN Home Inspection Visalia
www.wini.com/visalia
559-303-5100

WIN Home Inspection Hanford
www.wini.com/hanford
559-415-3500

WIN Home Inspection Porterville
www.wini.com/porterville
559-615-5505



SERVICES INCLUDE:

- Home inspection
- Pre-list inspection
- Pool & Spa
- Sewer Scope
- Mold Test
- & More!

Rob Blackstone - Owner/Inspector
WIN Home Inspection Madera-Merced
www.wini.com/maderamerced
559-674-5332

