PORTLAND
REAL PRODUCERS®

NOVEMBER 2026



Shannon Janssen

Building a Business on Relationships

+

Partner Spotlight
ENVIRONMENTAL WORKS

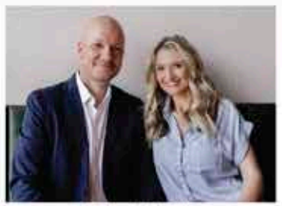
Top Producer
JULIE STEPHENS

PHOTOGRAPHY BY MICHELLE STEVENS, ARTISTIQUE

CONNECTING. ELEVATING. INSPIRING.

Boost Your Listings. Enhance Your Brand.





Adam & Leslie

Amplify
Visual Media

Real Estate Photography
Videography
Social Media Content

503-444-8735
AmplifyVisualMedia.com

YOUR TRUSTED PROPERTY EXPERTS

Discover the art of boutique property management with Blake & Alder.



BLAKE & ALDER PROPERTY MANAGEMENT

Serving the Portland metro with personalized care, expert guidance, and a dedication to making every property feel like home.

Tenant Placement & Property Maintenance | Residential & Commercial Management

971.300.4164 | 215 SE 9th Ave STE 202 | Portland, OR | blakeandalder.com



Preferred Partners

This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting our TOP REALTOR® community!

AGENT CONCIERGE
Simply Chiki
(503) 454-9248
simplychiki.com

AUTO DEALERSHIP
Jaguar Land Rover Portland
(503) 230-7700
landroverportland.com

DIAMOND JEWELRY
MiaDonna
(503) 336-1581
MiaDonna.com

ENVIRONMENTAL SERVICES
Alpha Environmental
(503) 292-5346
AlphaEnvironmental.net

Environmental Works
(503) 719-6715
eworksnw.com

FLOORING/ REMODELING
Milwaukie Floors & More
(971) 233-8969
milwaukiefloors.com

FOUNDATIONS
Foundations First NW
(503) 719-7548
foundationsfirstnw.com

M. Leon Construction
(503) 643-6631
leonconstruction.com

HANDYMAN SERVICES
ACE Handyman Services
(503) 621-0700
AceHandyman Services.com/Portland

HARD MONEY LENDER
Rain City Capital
(425) 319-7757
raincitycapital.com

HOME STAGING
Home Staging Northwest
(971) 340-6615
homestaging northwest.com

Stagerhaus
(503) 610-8731
stagerhaus.com

HOME WARRANTY
America's Preferred Home Warranty
(971) 313-3397
aphw.com

American Home Shield
(503) 701-0663
ahs.com

First American Home Warranty
Jordan Doney
(503) 858-7593
firstamrealestate.com

INSPECTIONS
Details Home Inspections
(360) 823-3034
detailshome inspections.com

Oregon NW Home Inspection
(503) 881-7031
oregonnwhomes.com

INSURANCE BROKER
Goosehead Insurance
Bryan Bullock
(541) 630-9004

LANDSCAPE DESIGN & MAINTENANCE
All Oregon Landscaping, Inc
(503) 646-6426
alloregon.com

Landscape East & West
(503) 256-5302
landscapeeast.com

LENDING
Dawn Carter - Rate
(503) 351-1314
rate.com/dawncarter

John Moran - Simplify Mortgage
(971) 353-5080
simplifymortgage.com

Matt Jolivette - Associated Mortgage Brokers
(503) 545-8843
nwmortgagebroker.com

Michelle DeTour - Eastbank Mortgage
(503) 708-3881
eastbankmtg.com

Nathan Akers - Novus Home Mortgage
(503) 501-6724
novushome mortgage.com

Tammy Wittren - Rate
(503) 970-0761
rate.com/TammyWittren

LUXURY CUSTOM HOME BUILDERS
Renaissance Homes
(503) 496-0616
Renaissance-Homes.com

LUXURY HOME BUILDER / REMODEL
Metke Remodeling
(503) 534-0985
metkeremodeling.com

MOVING & STORAGE
Berger Moving & Storage
(971) 224-8501
bergerallied.com

MOVING COMPANY
PDX Movers
(503) 746-8795
pdxmovers.com

MOVING/DELIVERY/ STORAGE
Cal's Moving & Storage
calsmovinghelp.com

ORGANIZING SERVICES
Bee Organized
(503) 406-8784
beeorganized.com/portland

PAINTING
Color Perfexion Painting
(503) 891-9664

PHOTOGRAPHER
Artistique Photography
(503) 310-9083
artistique.com

PLUMBING
Pipeline Plumbing
(503) 624-1906
pipelineplumbing.net

PROPERTY MANAGEMENT
Blake & Alder Property Management
(971) 300-4164
blakeandalder.com

REAL ESTATE PHOTOGRAPHY/ VIDEO/MATTERPORT
Amplify Visual Media
(503) 444-8735
amplifyvisualmedia.com

Mosaic Studio
(503) 919-1717
mosaicstudio.us

REMODELER/CUSTOM HOME BUILDER
Mountainwood Homes
(503) 746-7338
mountainwoodhomes.com

REMODELING SERVICES
Hammond Design Build
(503) 558-3083
hammonddesignbuild.com

SENIOR MOVE MANAGEMENT
Changing Places
(503) 207-2060
changingplaces.today

TITLE & ESCROW COMPANY
Fidelity National Title
(503) 317-8596
FidelityPortland.com

First American Title Insurance Company
(503) 222-3651
www.firstampdx.com

Lawyers Title
(503) 968-1082
oregon.ltic.com

WFG National Title Insurance Company
(503) 828-2137
oregon.wfgnationaltitle.com

TRANSACTION MANAGEMENT
Bridgetown Files
(503) 577-1529
bridgetownfiles.com

WINDOW/GUTTER CLEANING
Pristine Pros NW Gutter/ Window/Roof Cleaning
(503) 713-8555
pristineprosnw.com







The Value of Relationships

November is a natural time to reflect on the people, relationships, and experiences we're grateful for—and this issue offers plenty to celebrate.

Our cover agent, Shannon Janssen, built her business on appreciation and connection from the start. Before she had an extensive client list, she was already hosting client appreciation events because bringing people together mattered to her. Nearly six years after entering real estate, Shannon has closed more than 135 transactions and $90 million in volume, with a business now driven almost entirely by referrals. Her "Give Them Honey" philosophy reminds us that kindness and empathy can go hand in hand with honesty, strength, and fierce advocacy.

Inside this issue, we're also pleased to introduce you to Julie Stephens, whose real estate career spans more than three decades. Julie grew up around the industry and has built her own lasting career by listening carefully, offering thoughtful and honest guidance, and helping clients make decisions they will feel good about for years to come. I especially appreciated Julie's reminder that "confidence has no age limit." It's a message that applies whether you're just beginning your career, navigating a changing market, or stepping into a new season of life.

Although Shannon and Julie took different paths into real estate, their stories share an important theme: long-term success is rooted in trust, consistency, and genuine relationships.

You'll also meet our Preferred Partner, Environmental Works, and learn more about the expertise and service they provide to our real estate community. We're grateful to have trusted local businesses like theirs within the *Portland Real Producers* network.

This month, we're also sharing a photo recap from our October 6 "Cheers to 9 Years" anniversary celebration. It was an incredible evening spent recognizing nine years of connection, collaboration, and community. Thank you to everyone who joined us and to all who have helped make this community what it is today.

Finally, be sure to review our Top 300 year-to-date standings as we enter the final stretch of 2026. Congratulations to every agent recognized, and thank you for continuing to raise the standard for our industry.

With gratitude,

Tiffany



Tiffany Larsson
Chief Connections Officer,
Portland Real Producers
@portlandrealproducers



RP 2025 BY THE NUMBERS

HERE'S WHAT PORTLAND'S TOP 500 AGENTS SOLD:

$9,359,971,727
TOTAL SALES VOLUME OF THE TOP 500

$18,719,943
AVERAGE SALES VOLUME PER AGENT IN THE TOP 500

13,202
TOTAL # OF TRANSACTIONS OF THE TOP 500

26
AVERAGE TRANSACTIONS PER AGENT IN THE TOP 500

PORTLAND REAL PRODUCERS IS A POWERFUL NETWORK!



Simply Chiki

We Handle the Details, You Close the Deals



Simply Chiki supports real estate agents from pre-listing to post-closing by managing logistics, coordinating vendors, and handling client details so you can stay focused on listings, negotiations, and closings.

BEFORE LISTING
- Decluttering
- Staging Prep
- Junk Removal
- Home Organization
- Repair Coordination
- Cleaning Coordination

MOVING
- Packing Assistance
- Scheduling Movers
- Unpacking Assistance
- Donation Coordination
- Cleaning Coordination
- Final Walk Thru Support

AFTER CLOSING
- Home Organization
- Utility Setup
- Home Stocking
- Service Scheduling
- Repair Planning
- Absentee home checks

503-454-9248 | simplychiki1@gmail.com | www.simplychiki.com

UNLOCK YOUR
DIGITAL POTENTIAL

SOCIAL MEDIA | EMAIL | WEBSITE



How does it work?

Our team of experts help your business stay visible, credible, and connected online through expert social media, email marketing, and website solutions.

Social Reach
Affordable organic social media management

Website Engage
Smart website design with chatbot integration

Email Connect
Targeted email and SMS campaigns

VISIT **WWW.N2.DIGITAL** FOR MORE INFORMATION

N2 Digital

YOUR LOCAL
HARD MONEY EXPERT



Relationship-based lending for you and your clients.

We're your local hard money experts, here to coach you and your clients on how to beat the competition.

AUCTION | DSCR 30-YEAR RENTAL | FIX & FLIP | GROUND-UP CONSTRUCTION



RYAN MORELL
REGIONAL SALES MANAGER
(425) 319-7757

RAIN CITY CAPITAL

Rain City Capital | NMLS #2577725 Ryan Morell | NMLS #692641
12131 113th Ave NE, Suite 201, Kirkland, WA 98034
raincitycapital.com



Meet Shannon Janssen

Leading with Kindness

BY KERRY HINRICHS

Before Shannon Janssen had much of a client base, she was already hosting client appreciation events.

There weren't exactly years of past clients to invite. But bringing people together—and making sure the people in her life felt appreciated—was important to Shannon from the beginning. Those gatherings have since become an annual tradition, and her business is now almost entirely referral-based.

Shannon earned her real estate license in September 2020 after an unexpected furlough ended a 20-year career in retail. Since then, she has risen to the top 1% of Portland real estate agents by volume and was Coldwell Banker Bain's No. 1-producing Portland agent in both 2024 and 2025.

But in many ways, real estate was less of a departure from her previous career than it first appeared.

An Oregon State University graduate, Shannon spent two decades in merchandising, planning, and senior-level leadership, where she developed growth strategies for brands and large portfolios of business. Her work required understanding the customer, studying the competitive landscape, identifying opportunities, and determining how to position a product so it stood apart. Fashion and design were also part of her professional world well before houses were, and both sides of that background now influence the way she approaches real estate.

When preparing a home for the market, Shannon is deeply involved in every stage of the process. She helps sellers determine what is worth doing—and just as importantly, what isn't—then coordinates vendors, guides design and presentation decisions, and manages the details of getting the home ready to launch. She studies the competition, considers how buyers will experience the property and builds the pricing, presentation, and marketing strategy around the individual home.

Her philosophy is something she calls "Give Them Honey." She believes kindness, empathy, and respect can coexist with being direct, transparent, and a strong advocate. Difficult conversations are part of real estate. So are negotiations, disappointments, and moments when a client needs to hear something they may not necessarily want to hear. Shannon doesn't shy away from any of that—she simply believes it can be handled with kindness.

That philosophy extends to the other side of the transaction as well. Shannon values being responsive, collaborative, and respectful with other agents while still fiercely protecting her clients' interests. For her, kindness isn't the opposite of strength. It's part of how she does business.

While Shannon works throughout the Portland metro area, much of her business is concentrated on the West Side. She also serves as the exclusive listing agent for local builder Canopy Building Group, giving her extensive experience in new construction, including a 25-home community near Gabriel Park in Multnomah Village and projects in Lake Oswego and Tigard.

Her connection to the West Side goes beyond real estate. Shannon joined the Cedar Mill Business Association in 2020 and later served four years as president. She remains on the board today.

Outside of work, family is at the center of Shannon's life. She is incredibly close with her parents, and she and her husband, Joel, have built a close-knit family of their own. Shannon is a proud stepmom to Joel's two boys, one in college and one in high school. The family also includes Jerome, their King Charles Cavalier, who was named after Shannon's dad.

Since Shannon and Joel got married, they have hosted Thanksgiving every year, bringing together immediate family, extended family, longtime friends





“Give Them Honey.”

I believes kindness, empathy, and respect can coexist with being direct, transparent, and a strong advocate.



and even clients who have become friends. It has become one of their favorite traditions and reflects something that matters deeply to Shannon: having the people she loves together under one roof.

Travel is another major part of family life. Shannon and Joel love taking the boys somewhere new and have traveled with them to Belize several times, through Europe and, most recently, to Mexico. Closer to home, they spend as much time as they can at their place in Welches, where skiing, time outdoors, and simply getting away to the mountain have become part of their family rhythm.

This year, Shannon experienced the moving process from the other side when she sold her own home and moved. Even though it was a happy change, the experience was a powerful reminder of just how much is wrapped up in a move: preparing a home, keeping it show-ready, packing, making decisions, leaving a place filled with memories, and trying to settle into somewhere new.

Going through it herself reinforced something she already understood but perhaps appreciated even more afterward: real estate is rarely just about the house. It's about whatever is happening in someone’s life around it.

Nearly six years after making an unexpected career change, Shannon has now closed more than 135 sales representing over $90 million in volume. Her industry recognition includes Coldwell Banker’s International President’s Circle, International Diamond Society and International President’s Elite honors, along with five consecutive years of Circle of Excellence Diamond–Platinum recognition.

But the measure of the business Shannon is most proud of is harder to put on a production report.

Clients become friends. Former clients introduce her to their parents, children, neighbors, and coworkers. And a business that began with Shannon throwing appreciation events before she had many clients to invite has grown into one sustained overwhelmingly by those relationships.

These days, filling the guest list isn’t much of a problem.

Connect with Shannon
Phone: 503-784-8097
Email: shannon@shannonjanssenrealestate.com
Web: shannonjanssenrealestate.com
Instagram: @shannonjanssenrealestate
Facebook: shannonjanssenrealestate







ENVIRONMENTAL WORKS

Real Estate Inspections, Backed by Real Expertise



In real estate, the right information can keep a transaction moving. When questions come up about a sewer line, septic system, radon, plumbing, or a possible heating oil tank, agents need more than a test, they need a specialist who understands what the results mean and what comes next.

Since 2009, Environmental Works has helped Portland-area real estate professionals navigate the systems and environmental concerns that can surface during a transaction.

A home inspection provides a valuable overview of a property. Specialized inspections go deeper. Our inspectors and estimators bring focused training and years of hands-on industry experience to every evaluation. They understand the systems they inspect, recognize the difference between normal wear and a true concern, and communicate their findings in a way agents and clients can understand.

Our process is straightforward and consistent. Sewer lines are evaluated using clear criteria. Radon results are measured against established action levels. Heating oil tank searches determine whether a tank is present. Soil samples are sent to an independent laboratory for analysis.

If an inspection reveals that work is needed, EWorks can also answer questions, develop a scope of work, and provide a repair bid. That means agents and their clients can move from findings to next steps without spending valuable time tracking down multiple contractors.





COMBINING TECHNICAL EXPERTISE WITH PRACTICAL, REAL-WORLD PROBLEM-SOLVING.

The People Behind the Work

Environmental Works was founded by Portland State University classmates Matthew Lowrance and Joel Migliaccio. Their backgrounds in environmental science shaped EWorks from the beginning, bringing science and construction together under one roof.

As the company has grown, our foundation has remained the same: combining technical expertise with practical, real-world problem-solving. Equally important is the care our team brings to every property and client, recognizing that the results of an inspection can play an important role in the decisions they make.

Today, our team's experience spans environmental science, construction, plumbing, underground utilities, inspections, project management, and customer care. That depth of knowledge allows our teams to collaborate, consider the whole property, and bring the right people into the conversation when something unexpected comes up.

For busy real estate professionals, that matters. Agents need a team that responds, communicates clearly, and understands the pace of a transaction. Our goal is to make complicated situations feel more manageable while taking good care of the clients who have been trusted to us.

As one local Realtor shared:

"Dwight and the team at EWorks really came through for my clients. We were able to coordinate to get the property sold on time and they saved my clients thousands. I highly recommend them."

For more than 15 years, real estate professionals have relied on EWorks for specialized inspections, knowledgeable guidance, and practical next steps, all from one experienced local team.





Realtor Referral Program

2 MONTHS OF FREE STORAGE FOR YOUR CUSTOMERS!

ALLIED AGENT OF THE YEAR 2025

Scan the code to reach out and learn more

503.682.8832
BergerAllied.com

7930 SW Burns Way, Suite A | Wilsonville, OR 97070

Local, Long Distance & International Moving

Berger Transfer & Storage, Inc. US DOT No. 00125665 Allied Van Lines US DOT No. 076235



BRIDGETOWN
FILES

Leave the paperwork to us!

We'll handle your transaction checklist, deadlines, and documents so you can close deals stress-free.

OUR SERVICES

Transaction Support | Social Media/Marketing Support

BRIDGETOWNFILES.COM | 503-577-1529



mountainwood homes

REMODELER OF THE YEAR

NAHB
National Association of Home Builders



get started at mountainwoodhomes.com

CCB# 184317 | WA# MOUNTHI918PW

Julie STEPHENS

Confidence Has No Age Limit

BY KERRY HINRICHS

Julie Stephens grew up around real estate. Her mom was a high-producing broker, her dad was a builder, and after one year of trying something else, it didn't take long for her to find her way back to the business she had grown up around.

"It was in my blood," she says.

Julie graduated from the University of Oregon and spent a year working as a recruiter for an employment agency. She also worked at Nordstrom. But by 1993, she knew where she wanted to be.

"I needed to be where my passion is—real estate," she says. "Helping people with their biggest and best investment."

More than 30 years later, helping people make those big decisions is still her favorite part of the job.

Julie is a listener. When she works with buyers, she wants to understand what they're really looking for and how they want to live, not just how many bedrooms they need or which neighborhood they have in mind. And while her clients are thinking about whether they love a home, Julie is also looking at the things they might not be thinking about yet.

Condition. Location. Resale value. Future marketability. Will this still feel like a good decision years from now?

"I genuinely want the best for my clients," she says. "I want to make sure the home checks all the boxes for how they want to live, but I'm also thinking about the things they may not be considering."

That experience is especially valuable when the market changes. Julie says one of the harder parts of her job is helping buyers and sellers understand what is realistic *right now.* People naturally bring their own expectations into a transaction, whether those come from something they heard from a friend, saw in the news, or experienced the last time they bought or sold a home.

After working in real estate since 1993, Julie has seen plenty of different markets.

Her approach is to listen first, stay on top of what is happening locally, and give clients the information they need to make their own decisions. Sometimes that also means telling them something they may not particularly want to hear.

"I believe my job is to give honest, thoughtful advice—even when it isn't necessarily what a client wants to hear—while always respecting that the decision is ultimately theirs," she says.

She doesn't want people to feel pushed into a decision. She wants them to understand their options and feel good about the one they ultimately make.

"After 30-plus years in real estate, I've learned that my job isn't simply to help someone buy or sell a house," Julie says. "It's to listen, ask the right questions, protect their interests, and help them feel confident that they're making a decision they'll be happy with for years to come."

She still loves the moment when buyers know they've found the one.

Julie is a proud mom of two adult children. Her daughter, Jordan, 30, recently moved to San Diego with her husband, Brendan, and their two pit bulls. Her son, Jake, 28, is living in Colorado but will soon be moving back to Oregon, which Julie is pretty excited about.

Then there's Olley, her 90-pound "house hippo," office buddy, constant companion, and, as Julie jokes, "the best partner I've had so far."

Faith is also an important part of Julie's life. One of her favorite things right now is picking up her mom and taking her to church, and she says that time together has been especially meaningful.

She loves being outside, walking with Olley and friends, going to live sports and music, and cheering on







> I want to make sure the home checks all the boxes for how they want to live, but I'm also thinking about the things they may not be considering.

her Oregon Ducks. She's just as happy staying home and having friends over for happy hour. She also remains close with her sorority sisters from the University of Oregon, friendships that have now lasted decades.

The beach is another favorite.

"I feel especially close to God when I'm there," she says. "And something about the ocean air makes me sleep like a baby."

After more than three decades in real estate, Julie is grateful not only for her clients but for the colleagues and vendors she has worked alongside. After so many years in the business, those relationships are among the things she values most.

For someone hoping to build a long career of their own, her advice isn't complicated.

"Work hard, be smart, be genuine, and have confidence in yourself," she says. "Build relationships, listen to your clients, and always do what you say you're going to do."

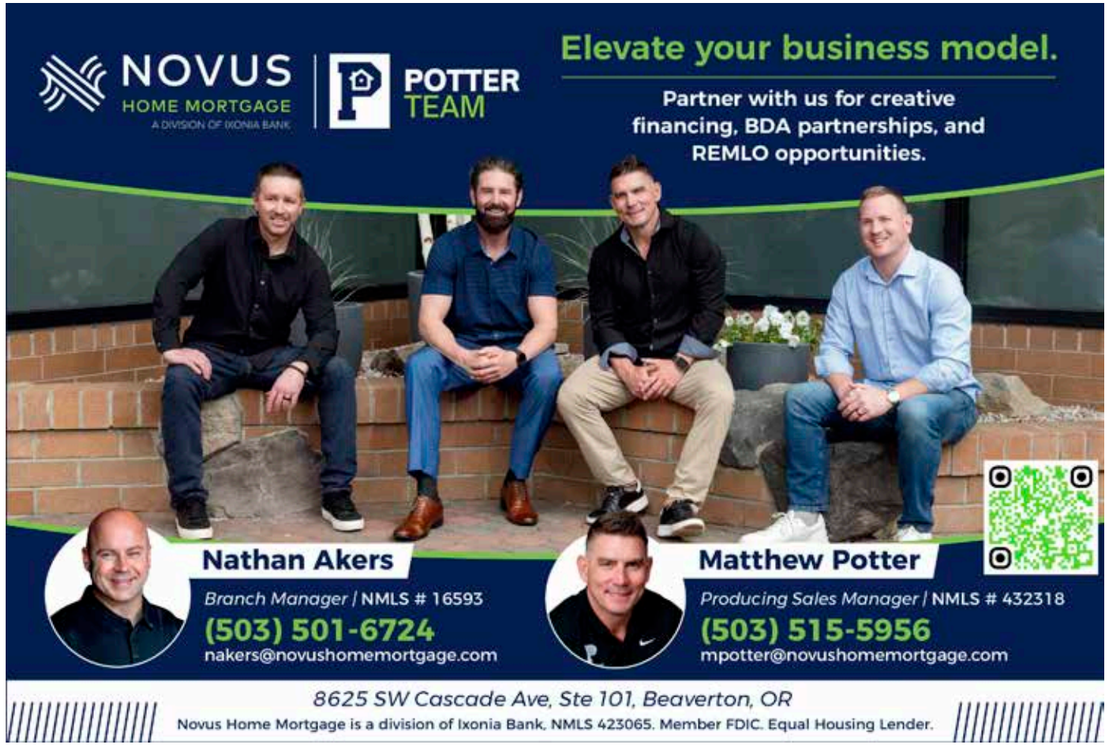
Her advice to her 18-year-old self starts in much the same place: Have more confidence.

She'd tell her not to underestimate what she was capable of. She didn't need to know exactly how everything would turn out. She just needed to work hard, stay true to herself, and trust that she would find her way.

And at this point in her life and career, Julie knows something else, too.

"Confidence has no age limit."

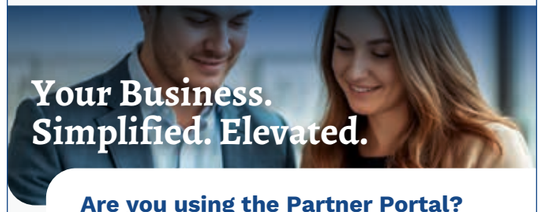
Connect with Julie
Phone: 503-805-6301
Email: julie@theregergroupnetwork.com
Web: theregergroupnetwork.com
Instagram: @jules.stephens
zillow.com/profile/JulieStephensOR







American Home Shield
Your partner in every transaction



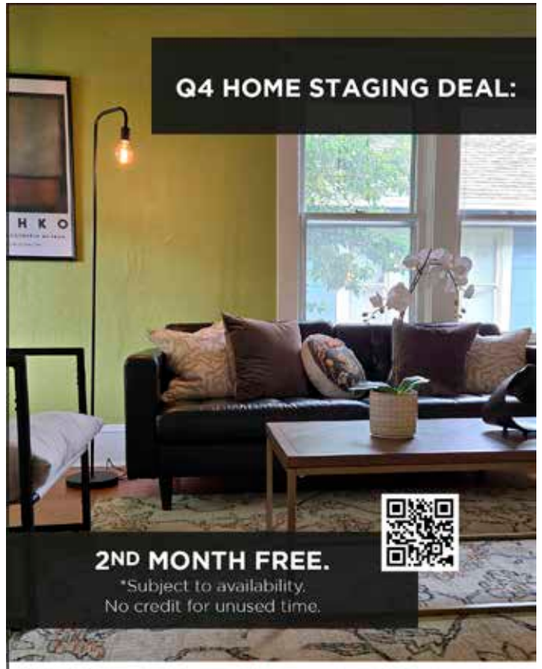
Are you using the Partner Portal?

- Easy Ordering: Compare plans and order warranties.
- Customized Dashboard: Keep track of open orders and escrow dates.
- Quick Links: Send invoices and edit warranties.
- Marketing Resources: Have the tools you need at your fingertips.

Register or log in today at
PRO.AHS.COM



Lisa Jelic
Market Manager I OR & SW WA
503 701 0663
Lisa.Jelic@AHS.com



stagerHaus.com



Landscape East & West
Love Your Landscape
Serving the Greater Portland Metro area since 1980

Call For a FREE Estimate
503.256.5302
CCB# 256761 | LCB# 100713
www.LandscapeEast.com

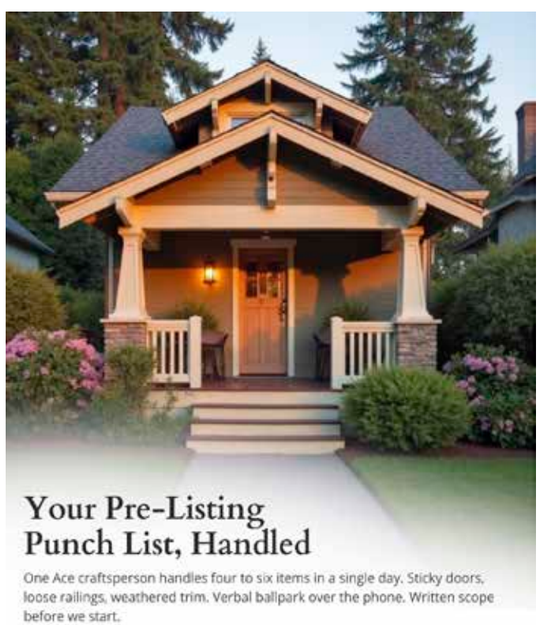




ASSOCIATED MORTGAGE BROKERS
NMLS # 86136
www.nwmortgagebroker.com
NMLS # 90661
Serving Our Real Estate Community Since 1989

Exclusive Portfolio Lending
Self-Employed Specialist
Conventional
FHA | VA | ODVA
Jumbo | HELOC | Non-QM

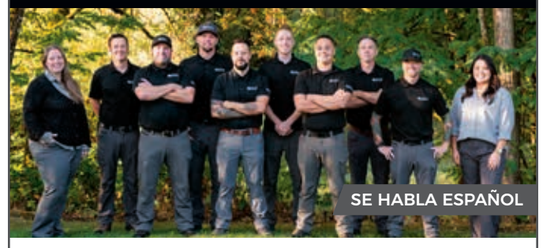
Matt Jolivette, CMC® NMLS#90661 | Licensed in OR, WA and ID
Direct: 971-865-5797 Mobile: 503-545-8843 | matt@associatedmortgage.com
100% Local | 25 Years of Experience | Hundreds of 5-star reviews



A PRE-LISTING HOME INSPECTION GIVES YOU THE EDGE.

CERTIFIED HOME INSPECTORS FOR WASHINGTON & OREGON

QUALITY, THOROUGH, SAME DAY REPORTS



DETAILS
HOME INSPECTIONS LLC.
www.detailshomeinspections.com

Get ahead of negotiations with a full inspection before going on the market. Avoid surprises & speed up your closing.

EASY ONLINE SCHEDULING

(360) 823-3034

CHEERS TO 9 YEARS





What a way to celebrate nine years! Our October 6th "Cheers to 9 Years" Anniversary Party was one of *Portland Real Producers*' largest and most fun gatherings yet, with a beautiful afternoon for our special edition cover shoot and plenty of laughter and connection.

A heartfelt thank-you to our Presenting Sponsor, **Michelle DeTour of Eastbank Mortgage,** and our supporting sponsors: **Alicia DeCosta of Mountainwood Homes, Melissa Boatwright of Ace Handyman Services, Matthew Lowrance of Environmental Works, and Calvin Krech of Cal's Moving Services.** Your generosity helped make this celebration possible, and your continued support helps our community thrive. Thank you to everyone who joined us as we toasted nine years and the start of our tenth!





























LOCAL MOVING

We're experts when it comes to moving in the Portland metro area and have performed thousands of moves in the city. We're here to make your relocation a breeze!

LONG DISTANCE MOVING

Moving long distance? You need a moving company that's with you every step of the way. We'll help fit our services to your budget, and always offer the highest level of customer service and care, so you can be rest assured that your belongings are in good hands.

OFFICE MOVING

Commercial relocations are hard, especially as you try to balance the move with your other obligations as a business owner. Instead of stressing out, let our commercial movers handle all the heavy lifting for you.

STORAGE SERVICES

Some moves take longer than others. If you need somewhere to store your possessions during a long move, downsizing project or remodel, the professionals at PDX movers have you covered.

PDX MOVERS



not your average company, not your average movers

PdxMovers.com | 503.987.3799 | ODOT#161428 | USDOT#2353055

STOP LOSING SALES OVER OUTDATED FLOORS.
REPLACE NOW. PAY AT CLOSING.

When flooring is the only thing standing between you and market-ready —we step in.
- Extended 30–90 day terms
- Paid through title at closing
- Reliable timelines

Milwaukie Floors & More

Milwaukie Floors & More, Helping Portland's top agents close with confidence.

16025 Southeast McLoughlin Boulevard Milwaukie, OR
971-233-8969 | MilwaukieFloors.com

PROUDLY HIGHLIGHTING OUR
LAKE OSWEGO OFFICE

The title company you choose today will shape your clients *last impression* tomorrow.

More than a title company – a partner in every closing.



EXPERIENCED LOCAL TEAM — Deep knowledge. Strong relationships.

TRUSTED PROTECTION — Protecting what matters most.

SMOOTH CLOSINGS — Keeping your transactions on track.

RESPONSIVE SERVICE — We're here when you need us.

FIRST AMERICAN

www.firstampdx.com

503.222.3651

Proudly serving Columbia County and the Portland Metro Tri-County Area | Clackamas, Gresham, Lake Oswego, Loyd Center Tower, Orenco Station, Peterkort/ SW Portland, Portland Metro - Corporate Headquarters

MOSAIC STUDIO

YOUR LISTINGS DESERVE MORE THAN LISTING PHOTOS

EDITORIAL PHOTOGRAPHY.
CINEMATIC VIDEO.
ELEVATED MARKETING.

PHOTOGRAPHY | AERIAL | VIDEO | 3D TOURS

PORTLAND'S REAL ESTATE MEDIA PARTNER
MOSAICSTUDIO.US
971.290.4966

SEE OUR WORK

TOP 300 YTD STANDINGS

Top 300 for January through October YTD based on sales date *see disclaimer

#	FIRST NAME	LAST NAME	COMPANY
1	Darryl	Bodle	Keller Williams Realty Portland Premiere
2	Brittany	Gibbs	Move Real Estate Inc
3	Kevin	Hall	Cascade Hasson Sotheby's International Realty
4	Justin	Harnish	Harnish Company Realtors
5	Matthew	Tercek	Real Broker
6	Dirk	Hmura	The Agency Portland
7	Patrick	Clark	Christie's International Real Estate Evergreen
8	Steve	Nassar	Premiere Property Group, LLC
9	Terry	Sprague	LUXE Forbes Global Properties
10	Marc	Fox	Keller Williams Realty Portland Premiere
11	C. Morgan	Davis	Keller Williams PDX Central
12	Megan	Talalemotu	John L. Scott
13	Stephanie	Peck	eXp Realty, LLC
14	Declan	O'Connor	Cascade Hasson Sotheby's International Realty
15	Nick	Shivers	eXp Realty, LLC
16	Heather	Robbins	Robbins Realty Group
17	Lee	Davies	ELEETE Real Estate
18	Kendall	Bergstrom	Cascade Hasson Sotheby's International Realty
19	Erin	Rothrock	Windermere Realty Trust
20	Breylan	Deal-Eriksen	Think Real Estate
21	Tai	Faux	Think Real Estate
22	Aaron	Moomaw	Cascade Hasson Sotheby's International Realty
23	Michelle	McCabe	Windermere Realty Trust
24	Rick	Brainard	Premiere Property Group, LLC
25	Macey	Laurick	Windermere Realty Trust
26	Carey	Hughes	Keller Williams Realty Professionals
27	Tracy	Hasson	Cascade Hasson Sotheby's International Realty
28	Claire	Paris	Paris Group Realty LLC
29	Kimberly	Gellatly	Berkshire Hathaway HomeServices NW Real Estate
30	Amy	Savage	A Group Real Estate
31	Karina	Stark	Keller Williams Realty Professionals
32	Marie	Boatsman	Berkshire Hathaway HomeServices NW Real Estate
33	Andrew	Pienovi	Christie's International Real Estate Evergreen
34	Lara	James	Keller Williams Realty Portland Premiere
35	Suzann	Baricevic Murphy	Where, Inc.
36	Linda	Skeele	Windermere Realty Trust
37	Dan	Volkmer	Windermere Realty Trust
38	Stephen	FitzMaurice	eXp Realty, LLC
39	Sarita	Dua	Keller Williams Sunset Corridor
40	Marcia	Walsh	Where, Inc
41	Jason	Gardner	Premiere Property Group, LLC
42	Matt	Crile	Windermere West LLC
43	Kenny	Yoder	Home Team Realty, LLC.
44	Kristina	Opsahl	Where, Inc
45	John	Tae	eXp Realty, LLC
46	Calle	Holmgren	Friday and Company
47	Shannon	Sansoterra	Think Real Estate
48	Chandra	Noble-Ashford	Think Real Estate
49	Jennifer	Turner	Lovejoy Real Estate
50	Bryce	Rosenbaum	Harcourts Real Estate Network Group

Disclaimer: Ranking information is supplied by third-party provider and is based on reported numbers. It's provided solely as a complimentary service, and is believed to be accurate, but is not guaranteed or warranted by *Portland Real Producers* or The N2 Company.



TOP 300 YTD STANDINGS

Top 300 for January through October YTD based on sales date *see disclaimer

#	FIRST NAME	LAST NAME	OFFICE
51	Michelle	Spanu	Cascade Hasson Sotheby's International Realty
52	Kevin	May	Coldwell Banker Bain
53	Brian	Bellairs	John L. Scott
54	Eddie	Chanez	All Professionals Real Estate
55	Erika	George	Living Room Realty
56	Elysse	Ralph	Real Broker
57	Hannah	Novak	The Agency Portland
58	Lauren	Goche	Think Real Estate
59	Elizabeth	Ashenafe	Premiere Property Group, LLC
60	Jeff	Capen	Windermere Realty Trust
61	Andrew	Berlinberg	Keller Williams Realty Professionals
62	Shelley	Lucas	The Agency Lake Oswego
63	Darcie	VanderZanden	Keller Williams Sunset Corridor
64	Katie	Fracasso PC	Living Room Realty
65	Temara	Presley	John L. Scott Portland Central
66	Michael	Beirwagen	Berkshire Hathaway HomeServices NW Real Estate
67	Steve	Odermann	LUXE Forbes Global Properties
68	Alicia	Dart	Soldera Properties, Inc
69	Amy	Romberg	Windermere Realty Trust
70	Annika	Laing	Harnish Company Realtors
71	Tyler	Lankheet	Premiere Property Group, LLC
72	Chris	Eden	eXp Realty, LLC
73	Jennifer	Noble	Windermere Realty Trust
74	Allison	Williams	Real Broker
75	Kristen	Kohnstamm	Cascade Hasson Sotheby's International Realty
76	Aubrey	Martin	Keller Williams Sunset Corridor
77	Susie	Hunt Moran	Windermere Realty Trust
78	Charity	Chesnek	Think Real Estate
79	Josh	Hackenjos	LUXE Forbes Global Properties
80	Bill	Bailey	RE/MAX Advantage Group
81	Megan	Jumago-Simpson	Keller Williams Realty Professionals
82	Aimee	Virnig	Windermere Realty Trust
83	Ben	Andrews	MORE Realty
84	John	Nieland	Cascade Hasson Sotheby's International Realty
85	John	McClung	Harcourts Real Estate Network Group
86	Shannon	Janssen	Coldwell Banker Bain
87	Jim	Arnal	Windermere Realty Trust
88	Rebecca	Krueger	RE/MAX Equity Group
89	Emily	Corning	Hustle & Heart Homes
90	Sue	Hill-Sullivan	Windermere Realty Trust
91	Toni	Mikel	Bluebird Real Estate
92	Peter	Cutile	Modern Realty
93	Eileen	Hutchinson	Premiere Property Group, LLC
94	Sean	Brochin	Portlandia Properties, LLC
95	Rachel	Smith	Modern Homes Collective
96	Beth	Benner	Real Broker
97	Kathryn	King	KJK Properties PC
98	Troy D	Doty P.C.	Northwest Realty Source
99	Pam	Waldman	Keller Williams Realty Portland Premiere
100	Grant	Williams	Urban Nest Realty

Disclaimer: Ranking information is supplied by third-party provider and is based on reported numbers. It's provided solely as a complimentary service, and is believed to be accurate, but is not guaranteed or warranted by *Portland Real Producers* or The N2 Company.



TOP 300 YTD STANDINGS

Top 300 for January through October YTD based on sales date *see disclaimer

#	FIRST NAME	LAST NAME	COMPANY
101	Dill	Ward	eXp Realty, LLC
102	Kristin	Rader	Keller Williams Sunset Corridor
103	Karoline	Ashley	Windermere Realty Trust
104	Andrew	Galler CRS	Realty Works Group
105	Ben	Rezac	Opt
106	Kendall	Woodworth	Windermere Realty Trust
107	Brian	Tienken	eXp Realty, LLC
108	Kevin	Caplener	Windermere Realty Trust
109	Erika	Hagfors	eXp Realty, LLC
110	Andrew	Misk	The Agency Portland
111	Vanessa	Calvert	Cascade Hasson Sotheby's International Realty
112	Brandi	Erskine	MORE Realty
113	Clint	Currin	RE/MAX Equity Group
114	Allison	Fuller	Keller Williams Sunset Corridor
115	Gary	Potts	John L. Scott
116	Sarah	Ruffner	Where, Inc
117	Vijay	Gopalswamy	Oregon First
118	Marisa	Swenson	Modern Homes Collective
119	Emily	Hetrick	Keller Williams PDX Central
120	Amanda	Andruss	Renaissance Development Corp.
121	Lauren	Sheehan	eXp Realty, LLC
122	Donna	Johnson	Cascade Hasson Sotheby's International Realty
123	Nancy	Kelly	Harcourts Real Estate Network Group
124	Jennifer	Maben	Harcourts Real Estate Network Group
125	Jennie	Hill	Keller Williams Realty Portland Premiere
126	Chris	Suarez	Keller Williams Sunset Corridor
127	Joelle	Lewis	eXp Realty, LLC
128	Greg	Walczyk	Walczyk Associates Realty
129	Jimi	Hendrix	Neighbors Realty
130	Carolyn	Hoty	Keller Williams Realty Professionals
131	Katie	Sengstake	Windermere Realty Trust
132	Noah	Kragerud	Keller Williams Sunset Corridor
133	Tessa	Gold	John L. Scott
134	Li	Lanz	Li Lanz Properties, LLC
135	Kimberly	Parmon	Living Room Realty
136	Sohee	Anderson	Where, Inc
137	Spencer	Voris	Keller Williams Realty Professionals
138	Pat	Bangerter	Eleete Real Estate
139	Judy	Adler	Windermere Heritage
140	Chris	Bonner	Neighbors Realty
141	Ajay	Deshpande	Spicer & Associates Realty
142	Eduardo	Reyes	Keller Williams Realty Portland Premiere
143	Blake	Byzewski	John L. Scott
144	Jamie	McWilliams	Opt
145	Patrick J.	Henry, P.C.	Coldwell Banker Bain
146	Olivia	Rush	Think Real Estate
147	Angie	Lawton-Wallesen	Cascade Hasson Sotheby's International Realty
148	Jessica	Corcoran	The Agency Portland
149	Joan-Marie	Rogers	Windermere Realty Trust
150	Jennifer	Fidler	Opt

Disclaimer: Ranking information is supplied by third-party provider and is based on reported numbers. It's provided solely as a complimentary service, and is believed to be accurate, but is not guaranteed or warranted by *Portland Real Producers* or The N2 Company.





KITCHEN | BATHROOM | INTERIORS | ADDITIONS

Your dream kitchen and bath, handled by one trusted team.

Hammond Design Build is the full-service remodeler homeowners count on. We handle on-site consultations, complete design, product procurement, project management, and expert installation, so you get a seamless experience and a home that looks and lives better.

Partner with HDB. Get a beautiful result and a remodel you'll love for years.

(503) 558-3083 | HammondDesignBuild.com | CCB# 233208



TOP 300 YTD STANDINGS

Top 300 for January through October YTD based on sales date *see disclaimer

#	FIRST NAME	LAST NAME	COMPANY
151	Tricia	Smith	Cascade Hasson Sotheby's International Realty
152	Amy	McMahon	Windermere Realty Trust
153	David	Abrams	Think Real Estate
154	Sanam	Dowlatdad	Where Real Estate Collaborative
155	Riley	Costello	Cascade Hasson Sotheby's International Realty
156	Sharon	Marciniak	Real Broker
157	Cristen	Lincoln	Living Room Realty
158	Sean	Becker	Sean Z Becker Real Estate
159	Lisa	Willett	Cascade Hasson Sotheby's International Realty
160	Robin	Springer	Windermere Realty Trust
161	Julie	Williams	ELEETE Real Estate
162	Eric	Lehouiller	Real Broker
163	Robin	Malcomson	Opt
164	Marie	Conser	John L. Scott
165	Jess	McDonough	Neighbors Realty
166	Blair	Davis	MORE Realty
167	Jennifer	Lillie	Premiere Property Group, LLC
168	Rick	Sadle	Keller Williams Realty Professionals
169	Gina	Hosford	Better Homes & Gardens Realty
170	Karen	McLaughlin	Windermere Realty Trust
171	Tracy	Wiens	Neighborhood Works
172	Delia	Slattery	John L. Scott
173	Katelin	Wille	Keller Williams Realty Professionals
174	Randy	Bylsma	Premiere Property Group, LLC
175	Greg	Messick	RealtyNET, LLC
176	Julia	Monaghan	Real Broker
177	Liz	Warren	Premiere Property Group LLC
178	Paul	Wells	Renaissance Development Corp.
179	Chris	Olson	Premiere Property Group, LLC
180	Monique	Farinha	Premiere Property Group LLC
181	Kristin	Giboney	The 503 Real Estate Co.
182	Steve	Louie	John L. Scott
183	Jeanie	Williams	Berkshire Hathaway HomeServices NW Real Estate
184	Lisa	Hanna	Eleete Real Estate
185	Sara	Gray	John L. Scott Portland Central
186	Israel	Hill	John L. Scott Portland Central
187	Richard	Wold	Reger Homes, LLC
188	Megan	Feil	Urban Nest Realty
189	Jordan	Matin	Matin Real Estate
190	Jennifer	Weinhart	The Agency Lake Oswego
191	Rushie	Ellenwood	Neighborhood Works
192	Alexis	Halmy	Windermere Realty Trust
193	Lulu	Barker	Windermere Realty Trust
194	Eric	Hagstette	Inhabit Real Estate
195	Jim	Cavanaugh	Keller Williams Sunset Corridor
196	Casey	Riley	Cascade Hasson Sotheby's International Realty
197	Andrea	Guest	Keller Williams Realty Professionals
198	Claire	Widmark-Wright	Premiere Property Group, LLC
199	Melissa	Shaw	Lewis Realtors
200	Amy	Cerruti	Real Broker

Disclaimer: Ranking information is supplied by third-party provider and is based on reported numbers. It's provided solely as a complimentary service, and is believed to be accurate, but is not guaranteed or warranted by *Portland Real Producers* or The N2 Company.



TOP 300 YTD STANDINGS

Top 300 for January through October YTD based on sales date *see disclaimer

#	FIRST NAME	LAST NAME	COMPANY
201	Jordan	McAllister	MORE Realty
202	Aaron	Pontius	Opt
203	Mike	Hall	Cascade Hasson Sotheby's International Realty
204	Rene'	Susak	Windermere Realty Trust
205	Zachary	Eaton	Keller Williams Realty Professionals
206	Phe	Le	MORE Realty
207	Ryann	Reinhofer	Thoroughbred Real Estate Group Inc
208	Leia	Carlton	Portland's Alternative Inc., Realtors
209	John	McKay	Premiere Property Group, LLC
210	Adriana	Gavozdea	Premiere Property Group, LLC
211	Sean	Mele	Opt
212	Lauren	Rose	Works Real Estate
213	Alexander	Clark	Keller Williams Realty Portland Premiere
214	Tyson	Bolster	Georgetown Realty Inc.
215	Jessica	LeDoux	Living Room Realty
216	Tage	Packebush	Cascade Hasson Sotheby's International Realty
217	Angela	Stevens	Keller Williams Realty Professionals
218	Marilyn	Whitaker	Where, Inc
219	Bev	Blume	Keller Williams Realty Portland Elite
220	Drew	Coleman	Opt
221	Valerie	Hunter	H & H Preferred Real Estate
222	Jennifer	Venable	John L. Scott
223	Bonnie	Roseman	Living Room Realty
224	Lindsay	Taylor	Keller Williams Realty Portland Elite
225	Dorothea	Chakos	Berkshire Hathaway HomeServices NW Real Estate
226	Linda	Heinrichs	Keller Williams Realty Portland Premiere
227	Tom	Stubbs	RE/MAX Equity Group
228	Timothy	Saeland	RE/MAX Equity Group
229	Heather	Jones	Robbins Realty Group
230	Christy	MacColl	Windermere Realty Trust
231	Jassi	Akkal	Oregon First
232	Javier	Alomia	Real Broker
233	Matt	Moran	Windermere Realty Trust
234	Andre	Hage	MORE Realty
235	Jacqueline	Smith	Keller Williams Premier Partners
236	Derek	Peterson	Better Homes & Gardens Realty
237	Anne	Stewart	eXp Realty, LLC
238	Andrea	Dufresne	Cascade Hasson Sotheby's International Realty
239	Wakjira	Alamu	Keller Williams Realty Portland Elite
240	Terry	Foster	eXp Realty, LLC
241	Tony	Apa	JMG - Jason Mitchell Group
242	Jasmine	Hill	Oregon First
243	Cynthia	Fneish	Weichert, Realtors on Main Street
244	Joe	Liu	Keller Williams PDX Central
245	Carrie	Spurlock	Real Broker
246	Katie	Spurlock	Windermere Realty Trust
247	Natalie	Frainey	Keller Williams Realty Professionals
248	Adrian	Olmstead	Cascade Hasson Sotheby's International Realty
249	Chris	Anderson	John L. Scott Sandy
250	Cary	Knight	John L. Scott Portland Metro

Disclaimer: Ranking information is supplied by third-party provider and is based on reported numbers. It's provided solely as a complimentary service, and is believed to be accurate, but is not guaranteed or warranted by *Portland Real Producers* or The N2 Company.



TOP 300 YTD STANDINGS

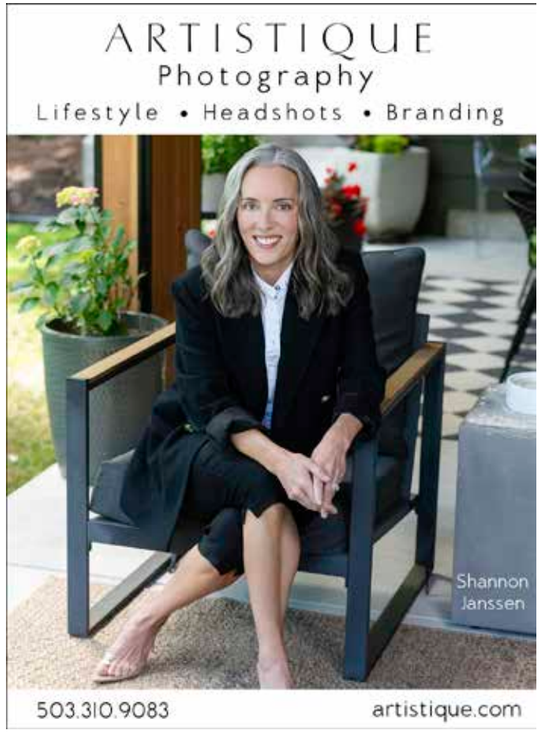
Top 300 for January through October YTD based on sales date *see disclaimer

#	FIRST NAME	LAST NAME	COMPANY
251	Libby	Benz	Windermere Realty Trust
252	Jules	Fedota	Windermere Realty Trust
253	Mark	Charlesworth	Keller Williams PDX Central
254	Marianne	Thelin	John L. Scott
255	Kim	Woodhouse	Soldera Properties, Inc
256	Ashley	Crowell	Vetiver Street Real Estate
257	Grant	Massey	RE/MAX Equity Group
258	Cindy	Angeles	Knipe Realty ERA Powered
259	Yi	Liu	Kozy Real Estate Group
260	Nicholas	Thomas	Handris Realty Co.
261	Jamila	Minnis	Living Room Realty
262	Susan	Jurgensen	Welcome Home Realty
263	Casey	Jones	John L. Scott
264	Sean	Robbins	eXp Realty, LLC
265	Laura	Cavanaugh	Harnish Company Realtors
266	Elizabeth	Davidson	Cascade Hasson Sotheby's International Realty
267	Christopher	O'Neill	LUXE Forbes Global Properties
268	Christopher	Kelly	Berkshire Hathaway HomeServices NW Real Estate
269	Martine	Tammik	Keller Williams Sunset Corridor
270	Vicki	Gile	Premiere Property Group, LLC
271	Greg	Lawler	Opt
272	Kathleen	Fulford	Think Real Estate
273	Kevin	Mapes	Keller Williams Sunset Corridor
274	Drew	McCulloch	Windermere Realty Trust
275	Mike	Rushing	Real Broker
276	Amanda	Rammer	RE/MAX Northwest
277	Jordan	Snook	Works Real Estate
278	Heather	Paris	Paris Group Realty LLC
279	Leanne	Gillies	Walczyk Associates Realty
280	Donald	Clemons	JMG - Jason Mitchell Group
281	Michelle	Maida	John L. Scott Portland Central
282	Allison	Grice	KJK Properties PC
283	Amanda	Brown	Neighbors Realty
284	Brandi	Whitaker	MORE Realty
285	Todd	Knudsen	Berkshire Hathaway HomeServices NW Real Estate
286	Bradley	Thurman	Windermere Realty Trust
287	Michael	Smira	John L. Scott Portland Central
288	Dori	Olmsted	Cascade Hasson Sotheby's International Realty
289	Kerri	Miller	Windermere Realty Trust
290	Taya	Mower	Keller Williams Sunset Corridor
291	Corey	Rudolph	The Agency Lake Oswego
292	Donna	Ellison	Keller Williams Realty Portland Premiere
293	Melissa	Wicks	Reger Homes, LLC
294	Bradley	Wulf	Keller Williams Realty Professionals
295	Jeff	Walker	RE/MAX Equity Group
296	Pat	Griffith	John L. Scott
297	Jason	Watkins	Real Estate Performance Group
298	Korrie	Hicks	KOR Realty
299	Seth	Prickett	MORE Realty
300	Mimi	McCaslin	LUXE Forbes Global Properties

Disclaimer: Ranking information is supplied by third-party provider and is based on reported numbers. It's provided solely as a complimentary service, and is believed to be accurate, but is not guaranteed or warranted by *Portland Real Producers* or The N2 Company.




Color Perfexion Painting
OUR SERVICE:
Interior / Exterior Painting
Residential
Remodels
Custom Paint Finishes
Pressure Washing
All Work GUARANTEED
CONTACT Luis Tapia:
503-891-9664
CCB# 169601
luis.colorperfexionpainting@gmail.com


ARTISTIQUE
Photography
Lifestyle • Headshots • Branding
Shannon Janssen
503.310.9083
artistique.com


RENT
BUY
RENTING MAY COST LESS TODAY. BUYING COULD COST LESS OVER TIME.
Help buyers understand what they can comfortably afford now —and what renting or buying could mean for them over time.
Turn affordability questions into informed decisions.
Fidelity National Title
RESIDENTIAL & COMMERCIAL SERVICES | PORTLAND


M. LEON
CONSTRUCTION
Specializing in foundation and drainage solutions.
Family owned and operated for over 40 years.
Foundation repair and restoration
Structural wood rot replacement
Crawlspace repair and drainage
~ FREE INSPECTIONS ~
(503) 643-6631
info@Leonconstruction.com | Leonconstruction.com


Pristine
Professional Cleaning Services
Cleaning Services
Gutter Cleaning • Window Cleaning • House Pressure Cleaning
Moss Control & Removal • Concrete Cleaning
Pressure Cleaning • Roof Cleaning • Solar Panel Cleaning
503-713-8555
www.pristineprosnw.com | kristi@pristineprosnw.com

A PRODUCT OF
THE N2 COMPANY

9151 Currency St.
Irving, TX 75063



Land Rover Portland
10125 SW Washington Square Road
Hwy 217 at Greenburg Road Exit
503.230.7700
landroverportland.com

A Don Rasmussen Company