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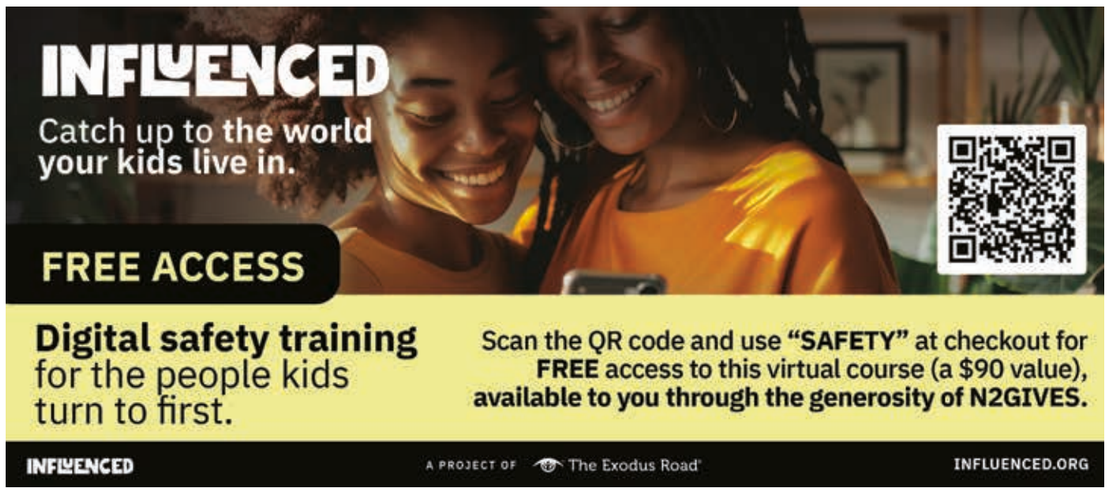


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Familiar Faces. New Conversations.

One of my favorite parts of our events is looking around the room and seeing so many familiar faces; people I've had the privilege of getting to know over the years. And just as exciting is knowing there are always new faces and new connections waiting to be made.

That is what makes this community special. There are familiar faces to catch up with, but always a conversation you haven't had or a relationship that hasn't been built yet. Last month's *North Shore Real Producers* fall event at WhirlyBall in Vernon Hills was another reminder of that. Agents and partners stepped away from business for an afternoon to compete, connect, and have some fun together.

As the year winds down, keep investing in the relationships you've built. Sometimes one conversation is all it takes to open a new door. Stay tuned for event photos in our December issue and details on what's ahead for 2027.



Andy Burton
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Evan Reynolds

Showing Up

BY CHRIS MENEZES
PHOTOS BY ELLIOT POWELL

One night in college after listening to Robert T. Kiyosaki's *Rich Dad Poor Dad* on YouTube, Evan Reynolds had a brilliant idea: he should get his real estate license, find investment properties, and eventually live off the rental income.

"I had the great idea every twenty-something guy has and [thinking] 'it was going to be so easy,'" Evan recalls, laughing.

Today, nine years later, Evan works seven days a week, personally completes more than fifty-five transactions a year, and leads a seven-agent team that has produced more than $55 M via 160 plus sales in the past twelve months.[1] That quick and easy investment plan led him to a career he never expected to love.

"I absolutely love every aspect of being a REALTOR®—the helping, problem-solving, and competitive elements—and wouldn't trade it for the world," he says.

Looking back, Evan approached real estate just like he approached many things in his life: he threw himself into it.

Born and raised in Wheeling and Arlington Heights, Evan first threw himself into anything physical. He competed in gymnastics until his freshman year of college, then coached and worked as a personal trainer during school. At the University of Illinois Chicago, he and his future wife, Abby, studied to become physical therapists. Both had experienced sports injuries and wanted to give patients the same positive care they had received.

As they advanced through the program, however, the paperwork, compliance, and insurance billing began to overshadow the treatment side that drew them to healthcare. The career no longer felt right, but their reason for choosing it remained.

"Our North Star was still helping people," Evan says.

Evan earned his real estate license in November 2017 and went all in that winter. His first year was difficult, but he caught a break after meeting a buyer at an open house and selling a home for nearly $1 M. Then a respected local team recruited him and one of its top agents trained him.

However, the then only twenty-four-year-old still had to build a business without much of a network. Most of his friends were carrying student debt, beginning their careers, or continuing their education. So, Evan turned to internet leads and marketing.

Since then, he has specialized in meeting strangers, identifying their needs, and finding the right path forward. He gives an online lead the same level of care as he would a personal referral.

"Whether it is a referral from a friend or someone you are meeting for the first time, your approach should be the same," he explains. "For me and my team, our North Star is always being here to help."

Those client conversations have compounded into lasting relationships: some clients have completed three to five transactions with him, and several clients have become friends whose children now play with his. Now thirty-four, Evan considers that continuity one of the most rewarding parts of the business.

Evan's team at Home Team Advantage has grown from three agents to seven in the past year— Nicole Verlotta, Ewelina Suchecki, Stefan Magazin, Logan Laude, Kara Dziewior—all supported by Abby, his core business partner and transaction coordinator. The expansion, that followed three years of work, nearly stalled when the couple's son, Liam, needed major surgery—a difficult, testing time during an already demanding season. Happily, Liam is healthy now. Evan had faced similar uncertainty in college when his mother was diagnosed with stage 3 cancer. Both



experiences reinforced the faith and discipline he learned from his parents, whose frugal Midwestern household followed the Golden Rule.“The only thing I have control over is myself,” he says. “So, I’ll keep working and doing right, and the rest will solve itself.”

Family has kept Evan close to home. He and Abby, who was born and raised in Malaysia, now live in downtown Palatine, about twenty minutes from where Evan grew up. His grandmother attended the local Catholic parish where Liam, now four, attends preschool. Evan and Abby are expecting a daughter, Evelyn, later this month.

“DAY IN, DAY OUT, RAIN OR SHINE, SHOW UP AND KEEP SHOWING UP.”





They spend their free time taking bike rides, going to the pool, and following Liam’s latest interests, which now includes Pokémon. Health and exercise remain priorities, although Evan admits Abby keeps his diet from reverting to its college form. Back then, he was known to bring a dozen doughnuts and a gallon of milk to class, finish both, then head to the gym. When he was courting Abby, he’d gift her with Pop-Tarts whenever they were in the same class.

Evan defines success as having the ability to spend as much quality time with his family as possible, and achieving enough business growth so Abby can eventually leave her role as transaction coordinator to spend more time with Liam and Evelyn.

With those goals in mind, Evan plans to keep building his business around the principle that brought him this far and now shapes his advice to newer agents: “Day in, day out, rain or shine, show up and keep showing up.”

1 According to MRED documentation provided by Evan Reynolds. See: https://mred.stats.10kresearch.com/stats/marketview.

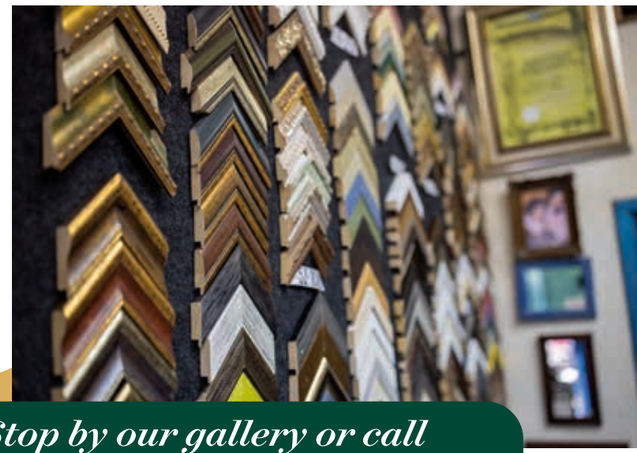
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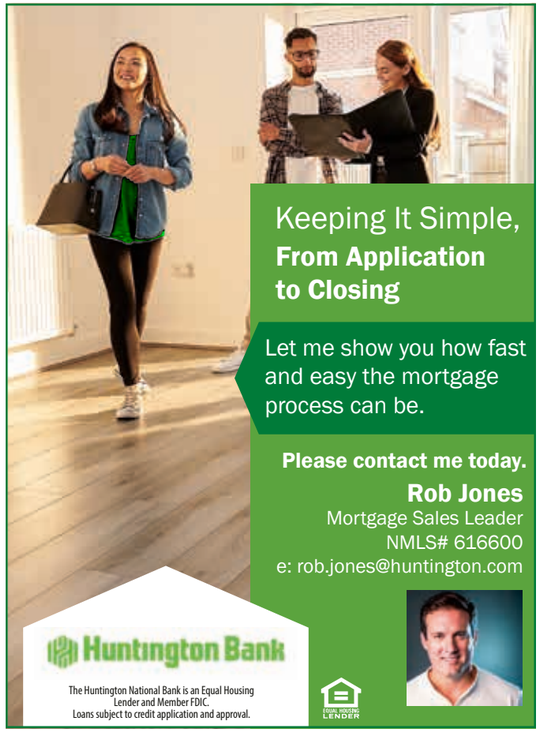
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Eli Masud

MAKING ROOM TO GROW

BY CHRIS MENEZES
PHOTOS BY ELENA GRIGORE

Eli Masud still remembers the moment when he was ten and his mother called with big news: "We got a house."

His family had immigrated to the US from Lebanon, and at one point, the six of them had to share a two-bedroom, one-bathroom apartment. Eli had watched his parents work long hours and build businesses to give their children more, so even at ten, he understood what buying that house had required.

Those memories still shape the business he is building with Jarret Jarvis, his business partner, and the rest of Second City Agents. The firm's reach across downtown Chicago, North Shore, and the western suburbs allows the team to continue serving their clients when they move from the city to raise families and enter new stages of their lives. Eli also wants his agents to build businesses of their own and grow into leaders and partners.

Eli's parents modeled how to build a business: his father owned a jewelry store, and his mother ran a nail salon. Eli also learned from the many business owners in their community. In school, he sold NBA bracelets and sports trading cards, mowed lawns, shoveled driveways, and detailed cars. In college, he cut hair, built custom cornhole sets, ran volleyball clinics, and started a limousine-brokering business with his father.

"I was always hustling and trying to figure out how to make a buck," Eli says.

He earned a business management degree from Purdue University and later completed his MBA at Lewis University while coaching collegiate volleyball. He spent eight years at James Hardie Building Products: he worked in field sales, launched the company's first inside sales division, and later moved into strategy roles.



Meanwhile, he saw that going into real estate would not only allow him to help others achieve homeownership, something that still drives him today, but also build a business around his corporate schedule. After Eli earned his license in 2014, he met with clients at night and on weekends. While still a part-time agent, he was named a runner-up for Chicago Agent Magazine's Rookie of the Year award. "That's when I thought to myself, 'I've really got something here,'" he says.

During the four years he was balancing both careers, Eli was working 60 to 70 hours a week. In time, he decided to leave the salary, benefits, and security of his corporate position to commit to real estate full-time.

His solo business grew to become today's Second City Agents. The team closed approximately $65M in sales in 2024, $88M in 2025, and are on track to close over $90M in 2026.[1] Eli has focused on adding agents with different strengths and areas of expertise to serve clients across markets for the long run.

"We don't look at a transaction as a one-time opportunity," Eli says. "We want to be the ones our clients call for anything real estate-related for the next twenty, thirty years."

That long view shapes how Eli develops agents too. His working relationship with Jarret began at James Hardie, so when Jarret left to enter real estate, Eli mentored him through the transition.

Their resulting partnership has helped expand the team's North Shore business. The two value challenging each other's ideas and share the same drive to grow the business. Eli says their trust allows them to





> Seeing where they came from and what they overcame really molded my work ethic and viewpoint— if I put in the effort and worked, I'd get the results I wanted.



speak candidly, work through the swings of real estate, and enjoy building the company together.

"The most valuable thing Jarret brings to our team is his ability to make things happen," Eli says. "He is an incredible salesperson and highly competitive, and he has a natural ability to build relationships and earn people's trust."

The team aims to "build its bench" and deepen its presence across Chicago and the suburbs while continuing to grow its sports and entertainment niche, working with professional athletes, executives, and other high-profile clients, but especially the new players joining the Chicago Bears and Bulls. "We've had over twenty Chicago sports team clients in the past two years," claims Eli.

Founder and Team Lead Eli Masud and Principal Partner Jarret Jarvis are proud of the brokers on their Second City Agents team:

Regan Grabill moves seamlessly between clients, transactions, operations, and helping lead the team; Nazy Hosseini specializes in marketing, social media, and market trends; Sebastian Vivas in working with doctors; Aaron Campbell in multi-family and investment properties; Valerie Pondel in new construction; Sal Mazzulla, who has an insurance broker's license, is versed in remodels; Cristina Cordaro focuses on luxury; Zach Gallan is the most experienced on the team which also includes Elise Bollenbacher; Amanda Palese; and Jordan Libman.

"I want Second City Agents to be a firm where great people can build incredible careers, grow their own businesses, and accomplish more together than they could individually," Eli says.

As the firm has grown, Eli has gained greater control over his schedule and can now spend more time with his wife, Lauren, and their children, Madeline and Cameron. They enjoy traveling, attending sporting events, and just spending time together. Eli remains involved with Lewis University men's volleyball, but this member of the Edgewood Valley Country Club now plays golf whenever he can.

For Eli, success means having the freedom to choose how he spends his time while creating opportunities for the people around him. That special call from his mother all those years ago still matters because it showed him what years of work could make possible for one family. Second City Agents gives him a way to carry that opportunity forward.

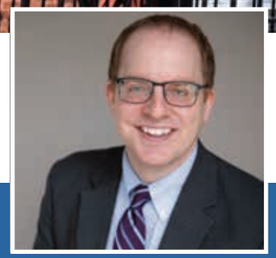
He says, "My goal is to continue growing Second City Agents into a business that creates opportunities for our agents, provides exceptional experiences for our clients, and ultimately becomes something bigger than me."

1 According to MLS documentation provided by Eli Masud and Second City Agents for 2025 and, to date, 2026. See MLS.

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Emily McClintock

Relationships Over Everything

BY CHRIS MENEZES • PHOTOS BY JOE CASTELLO

Emily McClintock, based in Evanston, has built a successful business serving clients across North Shore from Evanston to Lake Forest. She takes great pride in having helped more than 500 clients since 2005 in a career now spanning three decades.

When Emily moved to Chicago after college, she knew few people beyond the Miami University friends who made the move with her. She was excited to live in a major metropolitan city that was still close to her hometown.

Her real estate career began with a suggestion from a family friend. Emily always had an interest in architecture and design, and she was drawn to the beautiful homes along the North Shore. He introduced her to the owners of a boutique real estate firm, Cyrus Realtors, where she found real estate a wonderful way to use her degree in business and marketing and get involved in the community.

Starting young in a new place with few connections meant she had to build a client base from scratch. Emily worked 12-hour days, including weekends, to meet people, make connections, and cultivate relationships. That effort became the foundation of her thirty-year career. Today, the Baird & Warner broker shares the biggest lesson she learned from those early years with newer agents: “Prioritize your relationships over everything else. This includes clients, agents, managers, owners, and business partners.”

Emily draws on the resources and network she has built throughout her career to advise clients in regard to their next move and make it happen. This curated network has been and continues to be instrumental in creating successful outcomes for clients.

“Whether it is a local or out-of-the-area move, upsizing, rightsizing, or a desire for a different lifestyle, I want to be of service and make it an exceptional experience,” she says. “The most rewarding part of my work is seeing my clients happy in their new home and feeling that I did my best to make it happen with ease.”

Emily’s emphasis on relationships always extends to the agents she works with. Believing in the importance of rapport and respect among colleagues, she not only belongs to several networking groups, but has served on the North Shore Professional Standards and Ethics Committee. She would like to see higher ethical standards across the industry, along with stronger cooperation among agents.

She traces her perspective and approach in part to her Midwestern upbringing. She grew up near Cincinnati, the youngest of four children. Her mother, an early childhood educator, and her father, an executive at General Motors, provided their children with loving, steady, and consistent parenting. “They also instilled in me a strong work ethic and a competitive drive, and taught me to respect people from all walks of life,” says Emily.

Emily has lived on the North Shore for more than thirty years and raised her three children there. “My ‘why’ has always been my children,” she says. “Even though they are grown now,





they continue to motivate me." Kate is a civil engineer in Los Angeles and an avid runner; Mary played lacrosse at Boston College and now works as a nurse in Manhattan; and Jack studies kinesiology at Miami University, plays golf, and competes on the school's gymnastics team.

With her children now living in different parts of the country, the family meets in Chicago, Los Angeles, or New York to spend time together. They also love to vacation in Miami Beach and other spots along Florida's Gulf Coast.

At home, Emily enjoys sharing meals with family and friends, reading, walking, or running along the lakefront, and dining al fresco when the weather cooperates. She will watch almost any sporting event, but Chicago Cubs and Cincinnati Reds' baseball and college basketball games lead the list. She also appreciates Chicago's rich arts community.

"There is a time for planning and reflection, but try your best to ***live in the moment,*** *to live and love the best you can."*

"Chicago is so rich in the arts: theatre, dance, exhibitions, music, and more. I love exploring what's happening in the city," Emily says.

Among the community organizations she supports, one of her favorites is Bundled Blessings Diaper Bank. "When families lack funds for diapers there are many repercussions, including having to choose between diapers and groceries," she says.

Emily can't imagine ever leaving the real estate business. Success, as she defines it, means helping as many clients as she can while making time for family and friends. If she could speak to her twenty-five-year-old self who was just beginning to build a life and business, she would tell her to worry less: "There is a time for planning and reflection, but try your best to live in the moment, to live and love the best you can," she says.

With those ideas in mind, she aims to gradually achieve a better work-life balance and is entertaining the idea of eventually partnering with another agent. But Emily always returns to the advice a fellow colleague once gave her. It also inspires her whenever motivation runs low: "Find someone who needs my help."

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TOP 200 STANDINGS

Teams and individuals from January 1, 2026 to September 30, 2026

#	First Name	Last Name	List #	List $	Sell #	Sell $	Total #	Total $
1	Jane	Lee	127.5	$95,182,198	101.5	$72,886,006	229	$168,068,204
2	Jena	Radnay	23	$81,941,900	17	$56,254,000	40	$138,195,900
3	Bill	Flemming	239	$109,745,861	56	$25,541,442	295	$135,287,303
4	Daynae	Gaudio	256	$109,917,574	0	$0	256	$109,917,574
5	John	Morrison	57	$61,282,243	37.5	$36,776,623	94.5	$98,058,866
6	Connie	Dornan	48.5	$48,212,850	38.5	$43,099,490	87	$91,312,340
7	Paige	Dooley	18	$44,696,000	16.5	$34,658,000	34.5	$79,354,000
8	Craig	Fallico	53	$42,872,200	40	$33,538,926	93	$76,411,126
9	Holly	Connors	64	$42,161,000	46	$30,669,444	110	$72,830,444
10	Dawn	McKenna	19	$27,140,038	22	$41,248,250	41	$68,388,288
11	Cory	Green	11.5	$13,596,000	45	$50,181,500	56.5	$63,777,500
12	Jacqueline	Lotzof	23	$24,254,302	35	$35,550,520	58	$59,804,822
13	Leslie	McDonnell	60	$38,632,617	33	$19,747,970	93	$58,380,587
14	Maria	DelBoccio	44	$33,002,616	37	$24,676,749	81	$57,679,365
15	Andra	O'Neill	27	$42,062,475	9	$14,390,000	36	$56,452,475
16	Jim	Starwalt	55	$18,911,899	94	$35,618,740	149	$54,530,639
17	Kim	Alden	32	$18,380,824	63.5	$33,662,390	95.5	$52,043,214
18	Mary	Grant	11	$24,998,000	12	$24,270,000	23	$49,268,000
19	Megan	Mawicke Bradley	11	$25,169,750	10	$22,214,039	21	$47,383,789
20	Beth	Wexler	18	$21,310,500	18.5	$23,582,662	36.5	$44,893,162
21	Mona	Hellinga	9	$20,165,000	5	$24,145,000	14	$44,310,000
22	Pam	MacPherson	17	$25,068,250	16	$18,407,564	33	$43,475,814
23	Anne	Dubray	21	$22,267,241	20	$20,729,500	41	$42,996,741
24	Jamie	Hering	54.5	$21,099,300	41.5	$19,857,800	96	$40,957,100
25	Sarah	Leonard	53	$23,568,888	42	$17,007,685	95	$40,576,574
26	Dean	Tubekis	20.5	$18,372,350	24.5	$21,499,100	45	$39,871,450
27	Kate	Fanselow	25	$22,940,196	17.5	$16,035,000	42.5	$38,975,196
28	Wendy	Smith	3	$2,907,500	2	$35,000,000	5	$37,907,500
29	Joanne	Hudson	13.5	$23,519,000	9	$13,549,647	22.5	$37,068,647
30	Matthew	Messel	20.5	$11,275,772	37.5	$25,129,314	58	$36,405,086
31	Nicholas	Solano	50	$35,852,392	0	$0	50	$35,852,392
32	Meredith	Pierson	14.5	$15,877,958	19.5	$19,595,520	34	$35,473,478
33	Margie	Brooks	11	$19,660,000	8	$14,893,250	19	$34,553,250
34	Kelly	Baysinger	17	$11,491,750	29	$21,982,890	46	$33,474,640
35	Kathryn	Mangel	7	$18,833,310	5	$14,199,822	12	$33,033,132
36	Judy	Greenberg	19.5	$15,671,277	23	$15,839,750	42.5	$31,511,027
37	Marina	Carney	8	$13,727,500	9	$16,771,500	17	$30,499,000
38	Lisa	Wolf	35	$21,441,890	20.5	$8,599,850	55.5	$30,041,740
39	Marlene	Rubenstein	6.5	$7,670,000	10.5	$21,813,500	17	$29,483,500
40	Robbie	Morrison	25.5	$23,579,175	7	$5,155,000	32.5	$28,734,175
41	Mark	Ahmad	12	$13,023,186	14	$15,327,036	26	$28,350,222
42	Harris	Ali	4.5	$2,339,000	24	$25,368,500	28.5	$27,707,500
43	Vittoria	Logli	13	$15,283,950	9.5	$12,245,834	22.5	$27,529,784
44	Ted	Pickus	15.5	$16,269,350	10	$10,646,000	25.5	$26,915,350
45	Michael	Thomas	21.5	$18,782,675	11.5	$7,997,470	33	$26,780,145
46	Janet	Borden	12.5	$13,877,250	15	$12,371,903	27.5	$26,249,153
47	Carrie	McCormick	6	$10,546,000	6.5	$15,101,900	12.5	$25,647,900
48	Susan	Maman	6.5	$12,244,500	9.5	$12,855,000	16	$25,099,500
49	Laura	Fitzpatrick	7	$11,849,100	9	$13,112,282	16	$24,961,382
50	Ann	Lyon	9	$11,965,000	12	$12,822,500	21	$24,787,500

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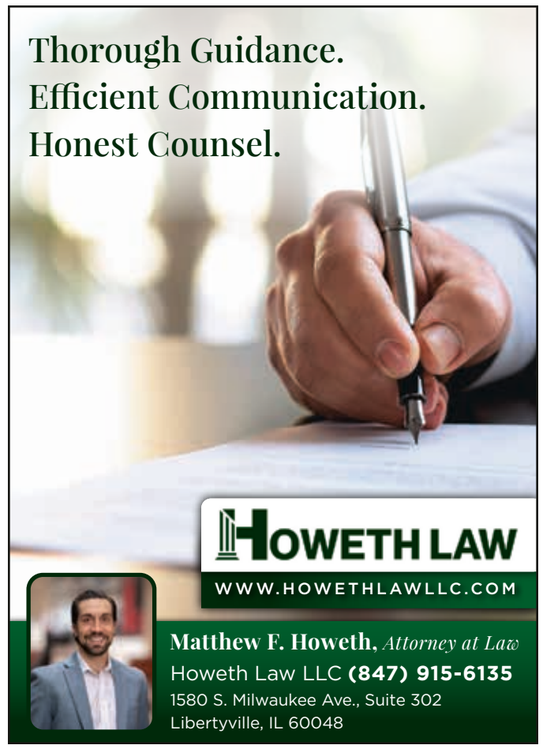




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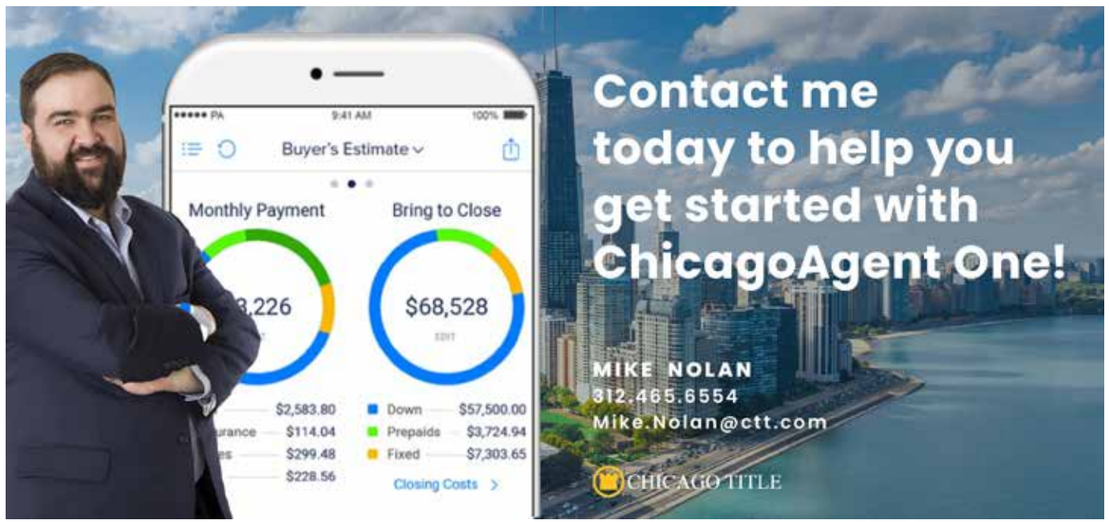


TOP 200 STANDINGS

Teams and individuals from January 1, 2026 to September 30, 2026

#	First Name	Last Name	List #	List $	Sell #	Sell $	Total #	Total $
51	Jodi	Cinq-Mars	33.5	$13,081,700	33	$11,563,200	66.5	$24,644,900
52	Bonnie	Tripton	4	$6,605,154	5	$17,907,000	9	$24,512,154
53	Yuriy	Nydza	5	$1,799,800	54	$22,476,295	59	$24,276,095
54	Caroline	Starr	16	$12,662,000	21	$11,405,000	37	$24,067,000
55	Kathryn	Moor	4	$8,237,125	6.5	$15,603,000	10.5	$23,840,125
56	Amy	Diamond	27	$15,703,000	16	$7,807,183	43	$23,510,183
57	Phyllis	Bisceglie	3	$17,595,000	5	$5,877,400	8	$23,472,400
58	Nancy	Adelman	8.5	$11,913,750	8	$11,409,000	16.5	$23,322,750
59	Debbie	Glickman	11	$9,604,500	14	$13,539,000	25	$23,143,500
60	Grace	Flatt	8	$10,907,750	11	$12,226,000	19	$23,133,750
61	Elizabeth	Wieneke	7	$16,529,822	5	$5,962,000	12	$22,491,822
62	Julie	Schultz	11	$9,715,333	16.5	$12,565,000	27.5	$22,280,333
63	Victoria	Stein	7	$8,821,500	12	$13,192,500	19	$22,014,000
64	Tyler	Lewke	23.5	$10,052,450	26.5	$11,836,718	50	$21,889,168
65	Jackie	Mack	27.5	$14,791,500	9	$6,967,625	36.5	$21,759,125
66	Jeff	Ohm	9	$12,165,895	6	$9,524,895	15	$21,690,790
67	Lindy	Goss	5	$3,883,000	10	$17,550,000	15	$21,433,000
68	John	Mawicke	5.5	$13,630,750	3	$7,655,000	8.5	$21,285,750
69	Gina	Shad	16.5	$13,476,649	12.5	$7,558,375	29	$21,035,024
70	Susan	Carey	0	$0	5	$20,765,000	5	$20,765,000
71	Honore	Frumentino	16	$13,654,000	6	$7,082,500	22	$20,736,500
72	Mary	Summerville	19	$11,680,640	9.5	$8,898,000	28.5	$20,578,640
73	Lori	Rowe	15	$10,696,900	13.5	$9,601,500	28.5	$20,298,400
74	Katharine	Hackett	4	$7,043,000	6	$13,130,500	10	$20,173,500
75	Ryan	Cherney	44	$20,033,030	0	$0	44	$20,033,030
76	Susan	Amory Weninger	9.5	$14,897,225	3	$5,127,000	12.5	$20,024,225
77	David	Schwabe	21.5	$11,915,250	17	$8,071,944	38.5	$19,987,194
78	Nathan	Freeborn	11	$10,242,500	10	$9,554,900	21	$19,797,400
79	Audra	Casey	17	$15,645,071	5	$4,054,818	22	$19,699,889
80	Peggy	Glickman	4.5	$4,198,150	10.5	$15,195,500	15	$19,393,650
81	Grigory	Pekarsky	3.5	$1,707,000	37	$17,148,900	40.5	$18,855,900
82	Kelly	Mangel	7	$18,833,310	0	$0	7	$18,833,310
83	Debra	Baker	14.5	$10,781,000	10	$7,848,000	24.5	$18,629,000
84	Lindsey	Kaplan	11.5	$7,121,707	19	$11,414,913	30.5	$18,536,620
85	Lauren	Weiss	7	$7,706,750	10	$10,796,000	17	$18,502,750
86	Cory	Albiani	16	$11,478,395	9	$6,947,000	25	$18,425,395
87	Daniel	Timm	19	$13,858,000	5	$4,483,000	24	$18,341,000
88	Miranda	Alt	21	$10,452,000	15	$7,744,980	36	$18,196,980
89	Diana	Matichyn	23.5	$12,672,900	10	$5,370,000	33.5	$18,042,900
90	Deborah	Hepburn	5	$5,521,500	10	$12,336,000	15	$17,857,500
91	Alan	Berlow	15	$11,763,474	8	$6,065,800	23	$17,829,274
92	Daniel	Drake	13	$8,916,000	14	$8,872,650	27	$17,788,650
93	Aaron	Share	10	$14,185,000	3	$3,540,000	13	$17,725,000
94	Allison	Silver	10.5	$13,059,790	5	$4,436,950	15.5	$17,496,740
95	Katherine	Hudson	6	$9,035,000	6	$8,433,000	12	$17,468,000
96	Shaun	Raugstad	8	$8,533,000	10	$8,884,000	18	$17,417,000
97	Kristen	Esplin	6	$10,545,000	7	$6,800,789	13	$17,345,789
98	Benjamin	Hickman	15	$4,950,800	23	$12,383,490	38	$17,334,290
99	Danny	McGovern	11	$10,394,000	9	$6,667,500	20	$17,061,500
100	Anne	Jacobs	8.5	$8,046,500	10	$8,914,475	18.5	$16,960,975

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TOP 200 STANDINGS

Teams and individuals from January 1, 2026 to September 30, 2026

#	First Name	Last Name	List #	List $	Sell #	Sell $	Total #	Total $
101	Rafay	Qamar	13.5	$7,065,950	23	$9,855,779	36.5	$16,921,729
102	C Bryce	Fuller	15	$9,848,697	12	$7,056,390	27	$16,905,087
103	Lyn	Wise	3.5	$2,517,500	14	$14,335,465	17.5	$16,852,965
104	Connie	Antoniou	9.5	$12,317,500	3	$4,525,000	12.5	$16,842,500
105	Geoff	Brown	12.5	$9,888,000	8.5	$6,658,206	21	$16,546,206
106	Brandy	Isaac	11	$10,956,413	5	$5,508,000	16	$16,464,413
107	Sarah	Anderson	11.5	$8,074,900	16	$8,340,000	27.5	$16,414,900
108	Carly	Jones	12	$8,607,850	9	$7,794,000	21	$16,401,850
109	Ashlee	Fox	14	$10,258,000	7	$6,066,000	21	$16,324,000
110	Susan	Teper	10	$10,001,000	6	$6,315,000	16	$16,316,000
111	Elise	Rinaldi	7	$8,338,250	5	$7,924,000	12	$16,262,250
112	Steve	McEwen	6.5	$8,313,800	8	$7,879,000	14.5	$16,192,800
113	Elizabeth	Jakaitis	5	$8,849,434	2	$7,125,000	7	$15,974,434
114	Jodi	Taub	5.5	$5,627,000	11	$10,239,000	16.5	$15,866,000
115	Richard	Richker	2.5	$4,927,500	6	$10,656,100	8.5	$15,583,600
116	Donna	Mancuso	5.5	$12,400,500	2	$3,176,500	7.5	$15,577,000
117	Gloria	Matlin	6	$8,272,500	5	$7,164,000	11	$15,436,500
118	Sally	Mabadi	9.5	$15,432,500	0	$0	9.5	$15,432,500
119	Renee	Clark	13	$9,498,434	7.5	$5,864,990	20.5	$15,363,424
120	Sara	Sogol	22	$12,253,000	3	$3,036,000	25	$15,289,000
121	Esther	Zamudio	13.5	$4,426,650	32.5	$10,794,340	46	$15,220,990
122	Alissa	Mcnicholas	6.5	$7,350,894	5	$7,820,000	11.5	$15,170,894
123	Joey	Gault	10	$15,045,500	0	$0	10	$15,045,500
124	Chris	Veech	4	$3,735,000	9	$11,293,000	13	$15,028,000
125	Shaunna	Burhop	13.5	$8,111,412	13	$6,843,500	26.5	$14,954,912
126	Karen	Mason	4	$6,847,000	3	$8,095,000	7	$14,942,000
127	Susan	Burklin	11	$8,687,000	2	$6,049,000	13	$14,736,000
128	Marla	Fox	11	$9,396,000	5	$5,314,625	16	$14,710,625
129	Mimi	Maman	6.5	$12,244,500	1.5	$2,375,000	8	$14,619,500
130	Andrea Lee	Sullivan	23	$8,703,677	10.5	$5,904,301	33.5	$14,607,978
131	Samantha	Kalamaras	12	$8,018,000	10	$6,510,500	22	$14,528,500
132	Vaseekaran	Janarthanam	12	$6,473,000	19	$8,009,900	31	$14,482,900
133	Corey	Barker	16	$7,890,300	11	$6,361,590	27	$14,251,890
134	Winfield	Cohen	16.5	$7,851,569	13	$6,398,800	29.5	$14,250,369
135	Missy	Jerfita	11	$13,467,508	1	$769,000	12	$14,236,508
136	Rutul	Parekh	11	$3,424,600	21	$10,811,482	32	$14,236,082
137	Thomas	Cunningham	7	$2,752,499	21	$11,474,680	28	$14,227,179
138	Kimberly	Shortsle	5	$6,322,750	6.5	$7,834,500	11.5	$14,157,250
139	Anne	Hardy	10.5	$8,594,000	7	$5,491,250	17.5	$14,085,250
140	Michael	Dickstein	3	$7,834,500	5	$6,227,755	8	$14,062,255
141	Nancy	Gibson	13	$13,157,900	1	$850,000	14	$14,007,900
142	Jean	Anderson	5.5	$12,400,500	1	$1,601,500	6.5	$14,002,000
143	Alexa	Hara	3.5	$4,072,000	5	$9,928,500	8.5	$14,000,500
144	Jody	Dickstein	3	$7,834,500	3	$6,044,000	6	$13,878,500
145	Andrea	Miller	3	$3,490,000	7	$10,156,000	10	$13,646,000
146	Karen	Skurie	12	$8,581,415	5	$4,946,678	17	$13,528,093
147	Julie	Fleetwood	4	$3,745,000	10	$9,770,154	14	$13,515,154
148	Brady	Andersen	3	$5,259,000	6	$8,233,500	9	$13,492,500
149	Timothy	Dannegger	9	$6,053,000	10	$7,425,149	19	$13,478,149
150	David	Pickard	11	$5,016,000	13.5	$8,425,750	24.5	$13,441,750

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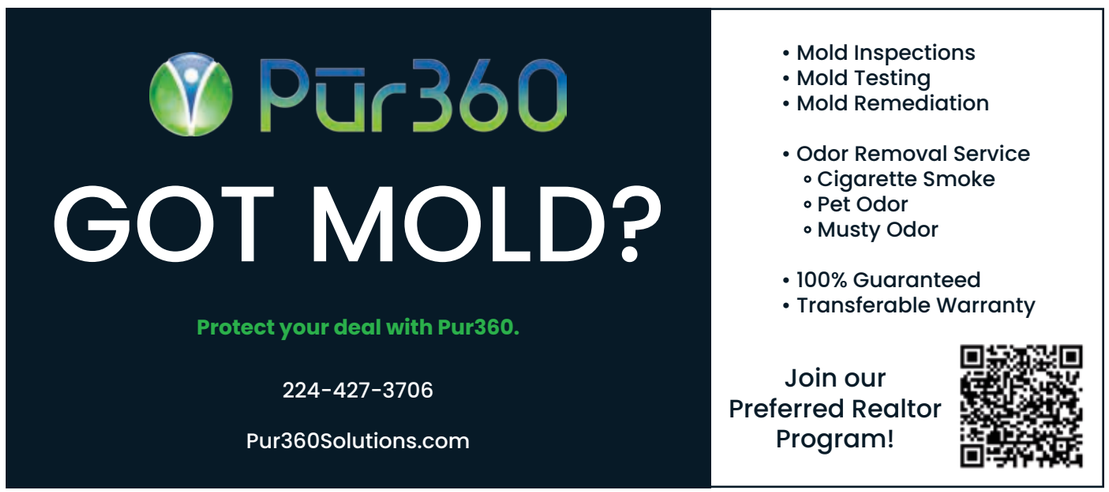


TOP 200 STANDINGS

Teams and individuals from January 1, 2026 to September 30, 2026

#	First Name	Last Name	List #	List $	Sell #	Sell $	Total #	Total $
151	Howard	Meyers	3	$6,824,250	4	$6,596,500	7	$13,420,750
152	Lisa	Schulkin	12.5	$13,153,500	0	$0	12.5	$13,153,500
153	Matthew	Lysien	17.5	$7,963,580	14	$5,098,490	31.5	$13,062,070
154	Michael	Herrick	10	$4,130,000	11	$8,913,000	21	$13,043,000
155	Amy	Kite	19.5	$8,314,901	11	$4,717,890	30.5	$13,032,791
156	Melissa	Siegal	3	$2,885,000	10	$10,110,055	13	$12,995,055
157	John	Barry	8	$9,997,155	2	$2,909,455	10	$12,906,610
158	Connie	Barhorst	16	$9,443,900	7	$3,439,000	23	$12,882,900
159	Michael	Graff	8	$6,805,300	9.5	$6,007,000	17.5	$12,812,300
160	Jerry	Doetsch	11.5	$7,472,913	8	$5,330,516	19.5	$12,803,429
161	Sherri	Esenberg	15	$6,912,000	9	$5,857,114	24	$12,769,114
162	Sabina	Wunderlich	11	$6,164,900	16	$6,576,800	27	$12,741,700
163	Scott	Ottenheimer	7	$6,643,000	7	$6,027,300	14	$12,670,300
164	Elizabeth	Bryant	7	$6,595,000	6.5	$6,040,000	13.5	$12,635,000
165	Jesus	Perez	13.5	$4,156,750	26	$8,461,890	39.5	$12,618,640
166	Lisa	Trace	6.5	$8,476,950	4	$4,047,500	10.5	$12,524,450
167	Deborah	Richwine	4	$8,445,000	3	$4,070,000	7	$12,515,000
168	Katrina	De Los Reyes	5.5	$4,191,463	13	$8,305,000	18.5	$12,496,463
169	Mario	Dilorenzo	8	$6,081,000	8	$6,371,000	16	$12,452,000
170	Samantha	Trace	6.5	$8,476,950	2	$3,960,000	8.5	$12,436,950
171	Elias	Masud	3	$3,462,500	9	$8,956,605	12	$12,419,105
172	Andrew	Mrowiec	5.5	$11,990,000	0.5	$417,500	6	$12,407,500
173	Aaron	Masliansky	12	$6,026,000	4	$6,346,250	16	$12,372,250
174	Cynthia	Poulakidas Tobin	5	$6,837,000	5	$5,518,970	10	$12,355,970
175	Beth	Alberts	3	$1,765,000	13	$10,572,900	16	$12,337,900
176	James	Streff	5.5	$3,962,500	12	$8,338,900	17.5	$12,301,400
177	Benyamin	Lalez	5	$2,069,500	19	$10,218,600	24	$12,288,100
178	Tara	Kelleher	6.5	$4,478,000	4	$7,807,000	10.5	$12,285,000
179	Meredith	Schreiber	13	$9,306,000	3	$2,955,000	16	$12,261,000
180	Frank	Capitanini	4	$5,702,500	7	$6,547,000	11	$12,249,500
181	Brandy	Simon	3	$2,649,000	5	$9,587,000	8	$12,236,000
182	Lauren	Marquardt	3.5	$4,445,000	5	$7,761,000	8.5	$12,206,000
183	Cherie	Smith Zurek	16	$7,577,400	10.5	$4,607,253	26.5	$12,184,653
184	Zack	Matlin	6	$8,272,500	4	$3,880,000	10	$12,152,500
185	Majbrith	Brody	4	$5,505,000	6	$6,645,000	10	$12,150,000
186	Nicole	Fabiano	3.5	$5,506,434	6	$6,538,000	9.5	$12,044,434
187	Abhijit	Leekha	10	$4,677,400	15	$7,303,211	25	$11,980,611
188	Robert	Wisdom	19.5	$8,031,736	10	$3,947,000	29.5	$11,978,736
189	Patricia	Kreuser	7	$5,959,000	7.5	$6,007,262	14.5	$11,966,262
190	Trish	Herakovich	4.5	$7,915,000	2	$4,050,000	6.5	$11,965,000
191	Amy	Foote	18	$6,782,400	11	$5,122,980	29	$11,905,380
192	Daria	Andrews	7	$6,696,000	5	$5,166,000	12	$11,862,000
193	Jaimie	Banke	12.5	$5,902,900	12	$5,919,499	24.5	$11,822,399
194	Haley	Levine	1	$1,315,000	8	$10,470,500	9	$11,785,500
195	Kelly	Janowiak	16	$8,001,680	6	$3,745,000	22	$11,746,680
196	Matt	Steiger	6	$5,791,000	6	$5,942,000	12	$11,733,000
197	Tamara	O'Connor	19	$7,404,401	10	$4,215,509	29	$11,619,910
198	Nayibe	Garces	20	$11,543,023	0	$0	20	$11,543,023
199	Michael	Maggio	3	$1,556,500	6	$9,915,550	9	$11,472,050
200	Elizabeth	De Wet	7	$9,813,550	1	$1,579,000	8	$11,392,550

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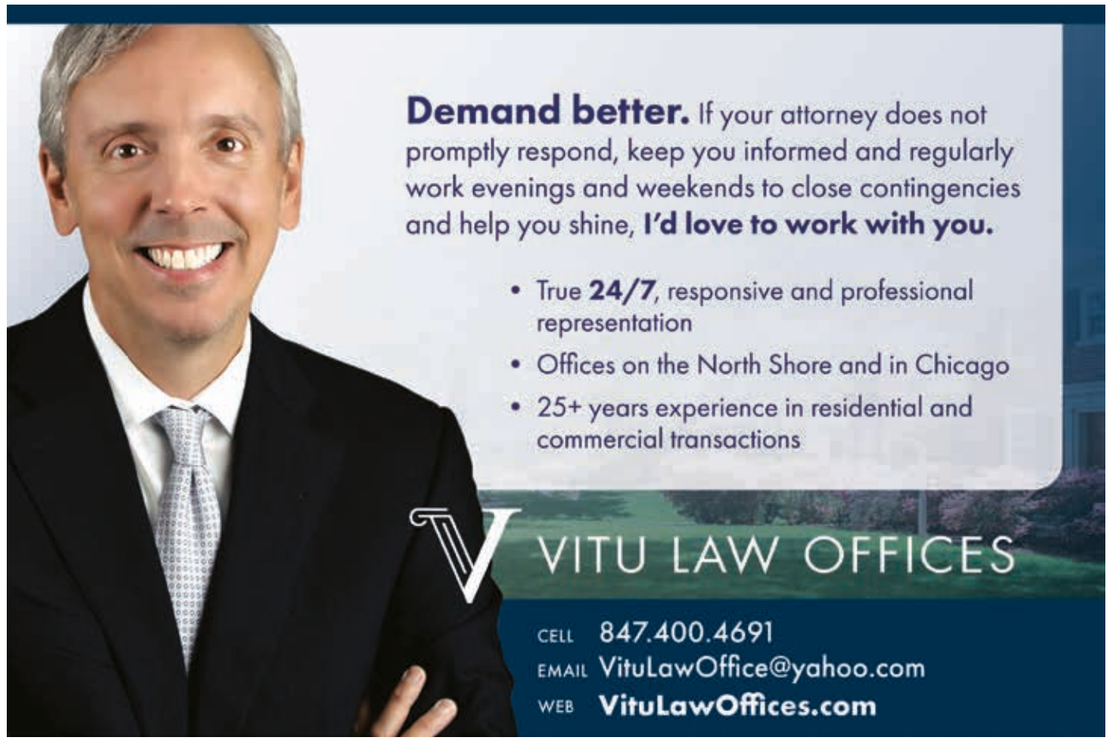
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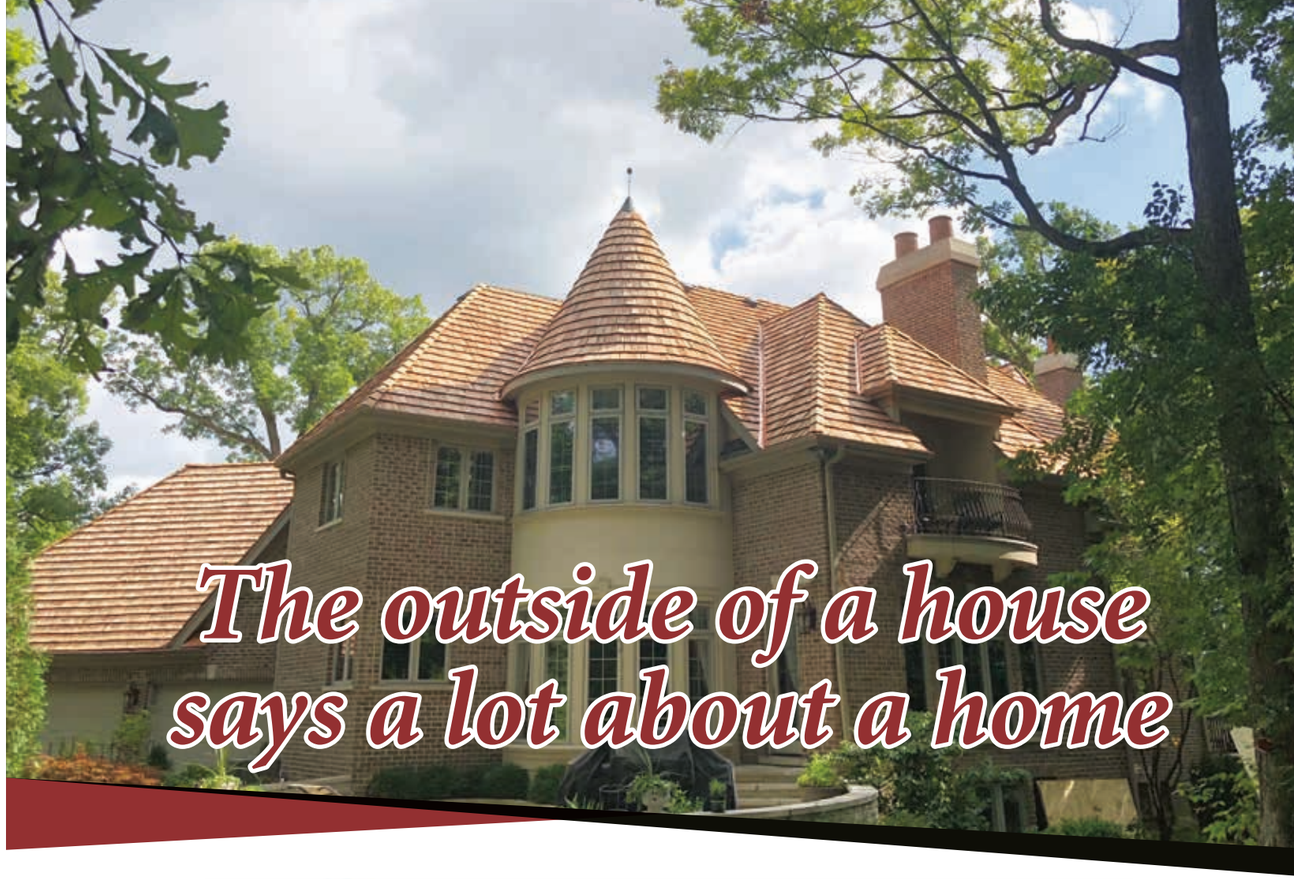


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