

MONTANA

NOVEMBER 2026

REAL PRODUCERS[®]

Brint
Wahlberg

WINDERMERE REAL
ESTATE MISSOULA

Partner Spotlights
**THE FLOORING
SPOT**

**ASCEND
FINANCIAL GROUP**

Star on the Rise
HANNAH BRUHA

Woman to Watch
JODIE CROSS



AUTHENTIC INC.
BUILDING...
authenticincmt.com

Building throughout Big Sky
& the Gallatin Valley for
the past 30 years.

SELF PERFORMING:

Excavation
Concrete Footings, Walls, & Flatwork
Decorative Steel
Custom Wood Drying
Finish Work & Flooring
Roofing
Trucking

SECURE TITLES SOLID ESCROW (That's What We Do)



SECURITY
TITLE COMPANY

**GROUNDED IN MONTANA
ROOTED IN COMMUNITY
SINCE 1982**

Security Title Company is Southwest Montana's locally owned title insurance and escrow company. It's our honor to provide peace of mind to our friends and neighbors by eliminating risk during real estate transactions.

Rooted in Montana, we're bullish about making real estate transactions simple and secure for **REALTORS®**, lenders, buyers, sellers and developers in Gallatin, Madison and Park counties.

For over 40 years, Security Title Company have proudly been serving the people of Southwest Montana, instilling confidence when real estate changes hands.

When you head to the closing table, you trust that the property you are buying has a clean title, that all of the right boxes have been checked and that every little detail has been seen to. That's what we do.

We meticulously research the history of the property, underwrite title insurance policies and serve as a neutral third party to handle all of the details when a property changes hands.

We look forward to helping you. If you are currently working with us, find your team using the details below or get location information for our offices in Bozeman and Big Sky.

1160 S. 29th Avenue, Bozeman MT 59718
33 Lone Peak Drive, Suite 205, Big Sky MT 59716
406.522.5500 | info@sectitle.com

sectitle.com

TITLE SEARCH | TITLE INSURANCE | CLOSING SERVICES (ESCROW) | DEVELOPMENT ASSISTANCE

Building in the Flathead since 2004.

Working with out-of-area clients? No problem.

- Register from anywhere — no visit required
- Our subdivisions or Custom builds in the Flathead Valley
- We honor every Montana Agent registration, every time

Your clients, our commitment.



Scan to
Register



406.885.6081

www.westcrafthomes.com


WESTCRAFT
HOMES
Whitefish/Kalispell

Contents



Brint Wahlberg **74**
COVER STORY

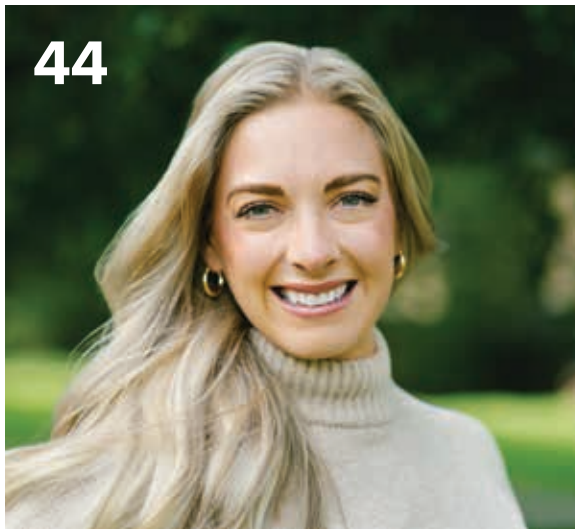
PROFILES



34 Ascend Financial Group



54 The Flooring Spot



44
Hannah Bruha



64
Jodie Cross

IN THIS ISSUE

- 10 Meet the Team
- 14 Preferred Partners
- 20 Event Recap: MTRP Gives
- 28 Industry Expert: Gather&Go Montana
- 34 Partner Spotlight: Ascend Financial Group
- 44 Star On The Rise: Hannah Bruha
- 54 Partner Spotlight: The Flooring Spot
- 64 Woman to Watch: Jodie Cross
- 74 Cover Story: Brint Wahlberg



Specializing in Full Service Interior Design and Luxury Staging • Serving Montana and Beyond • DomaineInteriors.com • 406 595 1179

HELPING YOUR CLIENTS FEEL AT HOME FROM DAY ONE.

MONARCH
HEATING & COOLING
A FEW DEGREES MORE COMFORTABLE.

(406) 478-5399

If you are interested in nominating people for certain stories, please email us at: rachelle.schmid@realproducersmag.com

Meet
The
Team



Rachelle Schmid
Owner/Publisher



Madison Coble
Editor In Chief



Kristin Sayre
Event Coordinator



Katie Tuttle
Digital Marketing



Kate Shelton
Writer



Jess Wellar
Writer



Arnica Rae
Photographer
Arnica Spring Photography



Bess Bird
Photographer
Bess Bird Photography



Amber Siderius
Photographer
Amber Siderius Photography



Corey Dostal
Photographer
KILN Media



Mason Messner
Photographer/Videographer
Doorstep



John Weaver
Videographer
Omnivista Productions



Mold | Water | Asbestos | Fire | Meth Clean up | Trauma

**SERVING HAMILTON
TO WHITEFISH
IICRC CERTIFIED FIRM**

📞 406-207-2516 🌐 hawthornehomerestoration.com

 DISCLAIMER: The articles and opinions expressed in this publication are those of the respective authors and do not necessarily reflect the views of The N2 Company d/b/a Real Producers ("N2"). Advertisements appearing in this publication are paid placements and are not endorsed or recommended by N2. N2 is not responsible for the statements, opinions, or business practices of any authors, contributors, or advertisers featured herein. Portions of this publication may include content created with the assistance of artificial intelligence (AI) tools by authors or contributors and may not be independently verified by N2.



*Zero
Guesswork.
Just
Building.*



Your clients deserve a construction experience without surprises. From lot loans to construction financing, First Security Bank keeps the process simple, transparent, and local. Backed by experienced lenders who live and work in the community.

NMLS: # 472212 /// OURBANK.com /// 406.585.3800

Thankful for Your Business. *Grateful* for Your Trust.



Your partnership, referrals, and continued confidence in our team make what we do possible. It is a privilege to serve you and your clients throughout every transaction.

Leadership

Northern & Southern Montana



Sylvia Vila
Vice President,
Northern Montana
County Manager



Matt Hillman
Vice President,
Southern Montana
County Manager

Great Falls

300 River Drive North, Suite 2
Great Falls, MT 59401
406-453-7622



Laura Johnson
AVP, Co-Branch Manager
& Escrow Officer



Whitney Von Eschen
AVP, Co-Branch Manager & North
Montana Sales Manager



Jessica Erwin
Escrow Officer

Bozeman

1800 W Koch Street, Ste 1
Bozeman, MT 59715
406-587-5563



Jan Newville
AVP, Senior Escrow
Officer



Hannah Redmond
Business Development
Executive



Crissy Harding
Escrow Officer

Billings

3141 Meadow View Drive
Billings, MT 59102
406-238-9999



Bridget Kalloch
Branch Manager



Ian Ullman
Business Development
Executive



Thomas Peterson
Escrow Officer



Jason Harman
Escrow Officer



CHICAGO TITLE
MONTANA

Preferred Partners

This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

1031 EXCHANGE

IPX1031
Russell Marsan
(530) 755-8355
ipx1031.com/marsan

ARCHITECTS

Stillwater Architecture
Robert Gilbert & Michael Donohue
(312) 655-0940
stillwaterarchitecture.com

Studio Architects (BZN/Big Sky)

Leah Shute & Van Bryan
(406) 586-4777
studioarchitects.net

ATTORNEY - REAL ESTATE

KLH Advisors PLLC
Kelley Lewis
(406) 577-2119
klhadvisors.com

BANKING & MORTGAGE LENDING

Whitefish Credit Union
(406) 758-0493
whitefishcu.com

BLINDS/ SHADES/ SHUTTERS

Bridger Blinds (BZN/Big Sky)
Michelle Douglas
(586) 260-1206
bridgerblinds.com

Shaded Window Coverings (Missoula)
Ryan Gilberts
(406) 360-8272
shadedwc.com

CARPET/TILE/UPHOLSTERY CLEANING

Beyond Clean Carpet (Kalispell)
Ashlyn Cato
(406) 499-1817
beyondcleancarpet.com

CIVIL ENGINEERING AND LAND SURVEYING

Gaston Engineering & Surveying (BZN/ Big Sky)
Julie Verellen
(406) 539-9671
gastonengineering.com

CLEANING & CONCIERGE

Morphos Homes (Kalispell & Missoula)
Ashli Fry
(406) 223-9160
morphoshomes.com

COUNTERTOPS

– GRANITE/QUARTZ
Integrity Granite (Missoula)
Mindy Scharff
(406) 523-1907
missoulagranite.com

DEMOLITION SERVICES

S.M.I. Demolition Services
Oscar Mercado
(406) 920-1499
smldemo.com

DIGITAL MARKETING & MEDIA

The Collective Source
Katie Tuttle
(904) 654-2497
thecollectivesource.com

ELECTRICIAN

Sacry Electric (BZN/Big Sky)
Camden Sacry
(406) 490-2782
sacryelectric.com

ELECTRICIAN / GENERATORS / EV CHARGING

Anchor Electric
(406) 251-3166
anchorelectricmt.com

ELECTRICIAN / GENERATORS

Northwest Electrical Contractors
Patrick Broom
(406) 471-3038
ebsitenwelec.net

ESTATE CONCIERGE

Back Nine Properties (BZN/Big Sky)
Chris Rigg
(303) 818-2272

House of Wild Caleb Vance
(480) 271-9998
houseofwildmt.com

EXTERIORS (ROOFING & SIDING)

AEY Roofing
John Serrano
(406) 696-0244
aeyroofing.com

FINANCIAL COACHING

Bridge to Wealth Team - WestPac Wealth
Michael Hixson
(406) 306-7877
bridgetowealthteam.com

FINANCIAL PLANNER

Ascend Financial Group
Kyler Harder
(406) 551-0814
ascendfinancialguide.com

FLOORING/INSTALLATION

The Flooring Spot (Kalispell)
Brooke Otto
(406) 755-1136

GARAGE DOORS: INSTALLATION & SERVICE

Riverside Garage Doors
Logan Iverson
(406) 493-0357
riversidegaragedoors.com

GUTTERS/ROOFS/ WINDOWS/SIDING

Mighty Dog Roofing (Missoula)
Nick Whitehead
(406) 647-0564
mightydogroofing.com/
western-montana

HANDYMAN SERVICES

Heritage Handyman (BZN/Big Sky)
Peter Wipf
(406) 836-0311
heritagehandymanmt.com

HIGH END CUSTOM BUILDER

Authentic Inc (BZN/Big Sky)
Jeff St. Cyr
(406) 581-5489
authenticincmt.com

Edgell Building (Missoula)
Mark Edgell
(406) 721-1826
edgellbuilding.com

Lohss Construction
Chris Lohss
(406) 581-7554
lohssconstruction.com

Porlier Custom Homes (BZN/Big Sky)
Steve Porlier
(406) 624-8115
porliercustomhomes.com

Teton Heritage Builders (BZN/Big Sky)
Robert Donaghey
(406) 539-0084
tetonheritagebuilders.com

Triple Peak Construction (Bozeman)
Andrew Clark
(406) 595-3064
triplepeak.construction

HOME REPAIR / HANDYMAN

Witts End (Kalispell)
Frank Witts
(406) 890-8579

HOT TUBS, SWIM SPAS, COLD TUBS & SAUNAS

Mountain Hot Tub
(406) 586-5850
mountainhottub.com

HVAC SERVICES

Monarch Heating & Cooling (BZN/Big Sky)
Joe Miller
(406) 579-7524
www.monarchheatingandac.com

INSPECTIONS

Inspect Montana
Tim Netzley
(406) 241-9464
inspectmt.com

Maschino Property Inspections (BZN/Big Sky)
Sam Maschino
(406) 451-3529
maschinoproperty
inspections.com

INSURANCE

Jeff Weedin State Farm (BZN/Big Sky)
Jeff Weedin
(406) 586-4900
jeffweedin.com

Marsh McLennan Agency
Erika Close
(406) 327-6587

Tamara Majszak Agency
Farmers Insurance (BZN/Big Sky)
(406) 539-1686
agent.farmers.com/mt/bozeman/
tamara-majszak

JUNK REMOVAL SERVICES

Junk in the Trunk (BZN/Big Sky)
Lisa Gambrel
(406) 579-8229
junkinhetrunkmt.com

Missoula Junk Removal
Megan Bowman
(406) 240-2450
missoulajunkremoval.com

LANDSCAPING / LAWN

Top Dog Landscaping & Snow Removal (BZN/Big Sky)
Charlie Kesner
(406) 437-8599
topdoglsr.com

LIGHTING & LIGHTING DESIGN

Western Montana Lighting (Missoula)
Drew Mihelish
(406) 543-7166
wmldesigns.com

LUXURY INTERIOR DESIGN SERVICES

Collective Design (BZN/Big Sky)
Adrienne Rynes
(413) 281-6628
thecollectivedesign.com

Domaine Interiors
Rachael Celinski
(406) 599-4274
domaineinteriors.com

MORTGAGE LENDING

Brett Evertz- Evergreen
(406) 629-0132
evergreenhomeloans.com/
brettevertz

First Security Bank (BZN/Big Sky)
(406) 585-3800
ourbank.com

Northpointe Bank
Gina Marshall
(406) 600-8699
ginamarshall.com

Mountain Lake Mortgage
Dave Christensen
(406) 751-2350
mountainlakemortgage.com

PrimeLending
Steve Cooney
(406) 214-2550
lo.primelending.com/missoula/

Union Home Mortgage
Amanda Torgerson
(406) 539-1251

Wintrust Mortgage
Annie Gladden
(406) 871-0939
wintrustmortgage.com

MOVING / STORAGE

MESA Moving and Storage
Colton Head
(406) 324-7133
mesamoving.com

MOVING COMPANY

Yellowstone Designer Moving & Storage (BZN/Big Sky)
Wyatt McGregor
(406) 581-4635
yellowstonemoving.com

NEW HOME BUILDERS

Westcraft Homes (Kalispell)
Andrea Cameron
(406) 257-8249
westcrafthomes.com

ORGANIZING AND MOVING ASSISTANCE

Gather & Go (BZN/Big Sky)
Rebecca Oberly
(406) 539-5036
gatherandgomt.com

PAINTING SERVICES

ATG Drywall & Painting
John LaRosa
(406) 589-7739
atgpaintingllc.com

PHOTOGRAPHY - PORTRAIT PHOTOGRAPHY

Amber Siderius
Photography (Kalispell)
(406) 261-0223

PLUMBING/HEATING

Dutton Plumbing & Heating (Missoula)
Garrett Dutton
(406) 561-3115
duttonplumbingandheating.com

RADON TESTING AND MITIGATION

Bozeman Radon
Jeff Squire
(406) 404-6835
bozemanradon.com

REAL ESTATE PHOTOGRAPHY/ VIDEO/MATTERPORT

Doorstep
Mason Messner
(406) 600-8108
thedorstep.co

Omnivista Productions

John Weaver
(406) 890-3055
omnivistapro.com

RESTORATION & CLEANING

Hawthorne Restoration (Missoula/ Flathead)
Sage Augare
(406) 207-2516
hawthornehomerestoration.com

RESTORATION - WATER, FIRE & MOLD

Paul Davis Restoration (BZN/Big Sky)
Andy Krawczel
(406) 898-4696
pdswwmontana.com

ROOFING CONTRACTOR

Top Edge Roofing: (BZN/Big Sky)
Elijah Haugen
(406) 570-0832
topedgeroofing.com

SEAL COATING & POWER WASHING

MT Sealcoating
Austin & Brook Miles
(406) 559-0946
montanasealcoating.com

TILE + REMODELING

Fishbone
Tanner Schmid
(406) 788-9019
fishbonebozeman.com

TITLE COMPANY

Chicago Title of Montana
(406) 300-6110
montana.ctic.com

Fidelity National Title of Montana
(406) 300-6110
fntmontana.com

Flying S Title & Escrow of Montana
(406) 570-2882
fste.com

Insured Titles
(406) 570-2882
insuredtitles.com

Security Title (BZN/Big Sky)
(406) 580-7169
sectitle.com

TitleOne
(714) 907-6430
titleonecorp.com

VACATION RENTAL MANAGEMENT

Unwritten Stays
Caleb Vance
(480) 271-9998
unwrittenstays.com

VIDEOGRAPHY/ PHOTOGRAPHY

Halfmile Media
Caleb Fitzwater
(406) 471-8200
halfmile.media

BUILDING MISSOULA AND WESTERN MONTANA

FOR 47 YEARS

EDGELL
BUILDING INCORPORATED

406-721-1826 • edgellbuilding.com



FIRST TIME CLIENTS ENJOY
20% OFF
THEIR FIRST SHOOT



Mason Messner
 ✉ mason@thedoortstep.co
 🌐 thedoortstep.co
 ☎ 406-600-8108

Doorstep

The Best Listings Begin At The Doorstep

Photos, Aerials, Video, 3D Tours and more

GASTON ENGINEERING & SURVEYING P.C. MONTANA

PROTECT YOUR CLIENT. PROTECT THE DEAL.

We survey land for additions, ADUs, and floodplain impacts so your clients stay compliant and avoid costly surprises after closing. We also help them imagine the potential in the property they want to buy.

- Property Boundary Surveys
- Topographic Surveys
- Land Planning and Subdivisions
- On-site evaluations for water/sewer systems
- Percolation Tests
- Driveway Design
- Grading and Drainage Plans
- Concrete and Compaction Testing
- Soils Testing
- Construction Survey Stakeout
- Phase I Environmental Assessments
- Floodplain Surveys and Determinations

Over 40 years serving Southwest Montana
gastonengineering.com
 gaston@gastonengineering.com
 406-586-0588



HERITAGE HANDYMAN

KEEP DEALS MOVING. WE'LL HANDLE THE REPAIRS.

When your clients need repairs, updates, or inspection items completed quickly, Heritage Handyman is ready to help.

Your One-Stop Repair Solution

- ✓ Electrical
- ✓ Plumbing
- ✓ Drywall
- ✓ Gutters
- ✓ Doors & Trim
- ✓ Ventilation
- ✓ General Repairs
- ✓ & Many more!

Why Realtors Choose Heritage Handyman

- ✓ FREE Inspection
- ✓ \$50 OFF Inspection Report Repairs
- ✓ Priority Scheduling for Realtor Referrals
- ✓ One Company for Multiple Trades
- ✓ Repairs Completed Before Closing

GUARANTEED!

*Less coordinating. Less stress. Faster closings.
Call today for a quick, no pressure conversation!*

(406) 804-7253

Contact@heritagehandymanmt.com | Heritagehandymanmt.com

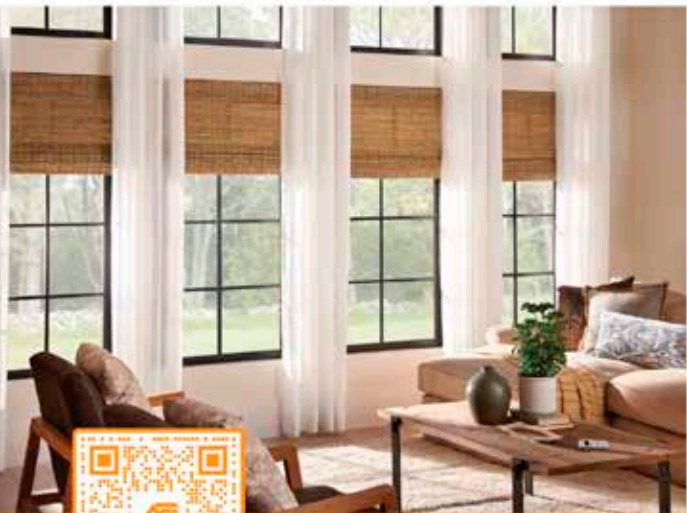
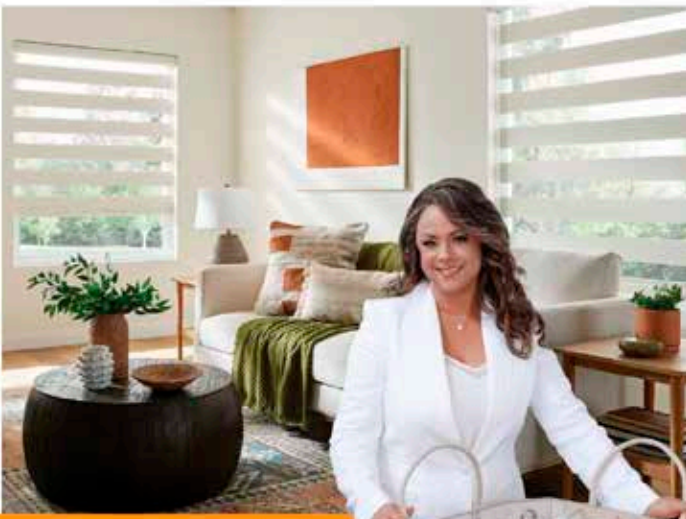


BRIDGER BLINDS

BOZEMAN, MT

GALLATIN VALLEY'S PREMIER SOURCE FOR WINDOW TREATMENTS

When you partner with Bridger Blinds, you're not just getting another window treatment company—you're gaining a reliable partner who values your business, supports your goals, and helps create an exceptional experience for your clients. Together, we'll help make every house feel like home.



MICHELLE DOUGLAS, OWNER
406-581-4972 | BRIDGERBLINDS.COM

THOUGHTFULLY DESIGNED. EXPERTLY BUILT.





TRIPLEPEAK
CONSTRUCTION

TRIPLEPEAK.CONSTRUCTION
BOZEMAN, MT





MTRP Gives

Together, attendees raised \$3,075 for The Help Center, supporting abused and neglected children and providing resources where they are needed most.

The event was a beautiful reminder of the power of relationships and the impact we can make when we come together as a community.

A special thank-you to sponsors KLH Advisors and Security Title, along with all of the incredible partners and attendees who helped make the evening possible.

The real estate community gathered at the Summits Clubhouse in Bozeman for an evening of connection, generosity, and giving back.





KLH
ADVISORS PLLC



KLH ADVISORS PLLC

Legal Counsel for Montana Real Estate

Legal questions are part of working in Montana real estate. From title and easements to water rights and land use, having trusted legal counsel matters.

*We're proud to be the legal resource for
Montana's real estate community.*

MAKE THE CONNECTION BEFORE YOU NEED IT

- ◆ REAL ESTATE
- ◆ CONSTRUCTION
- ◆ LAND USE + DEVELOPMENT
- ◆ WATER
- ◆ BUSINESS



KLHADVISORS.COM



406-577-2119



1940 WEST DICKERSON,
SUITE 206
BOZEMAN, MT 59718



PROTECT THE VALUE BEFORE THE SIGN GOES IN THE YARD.

A weathered log home can hurt first impressions and reduce perceived value before buyers ever walk through the door. Professional restoration helps showcase the home's beauty, protect its value, and give your sellers the best opportunity for a successful sale.

From cleaning and staining to chinking, sealing, repairs, and complete exterior restoration, let the professionals handle the work so your listing stands out for all the right reasons.

Protect the value. Preserve the beauty. Restore it right.



406-589-7739 | atgpaintingllc.com | contact@atgpaintingllc.com



**AEY ROOFING
CONTRACTORS**
406.696.0244

We specialize in roofing, siding, gutters, windows, and doors - delivering solutions that enhance appearance, efficiency, and long-term performance. Serving clients throughout Montana, we help ensure every property shows at its best.

REALTOR with Engle and Volkers



"I highly recommend AEY Roofing Contractors! I have had continued exceptional experiences working with them on behalf of my clients. They handle not only roofing repairs but all exterior repairs with true professionalism and attention to detail. They deliver high-quality workmanship and complete the job quickly and efficiently. From start to finish, they are organized, communicate clearly, and stay on schedule. They have consistently completed projects before my clients' closing dates, which is incredibly important in real estate transactions. What truly stands out is how seamlessly they work with my clients' insurance companies, making the entire process far less stressful. If you're looking for a reliable contractor who delivers quality work, meets deadlines, and stands behind their workmanship, I confidently recommend them."

WE ARE COMMITTED TO
SUPPORTING YOUR SUCCESS

aeyroofingcontractors.com
406-696-0244



TETON HERITAGE™
BUILDERS
 ESTABLISHED 1996

BIG SKY | JACKSON

VISIT [TETONHERITAGEBUILDERS.COM](https://www.tetonheritagebuilders.com) TO START BUILDING YOUR DREAM.



YOUR ELECTRICAL PARTNER, **FROM** **LISTING TO CLOSING**

From inspection repairs to remodels and everything in between, we help REALTORS keep deals moving. Count on us for reliable service, fast communication, and quality work—so you can confidently recommend an electrician who makes you look good and your job easier.



406.251.3166 • [anchorelectricmt.com](https://www.anchorelectricmt.com)

**YOUR ALL-IN-ONE
 REAL ESTATE MEDIA SOLUTION!**

PHOTO | VIDEO | 3D TOURS | VIRTUAL STAGING & MORE

50% OFF
 YOUR FIRST SHOOT!
 (UP TO \$500)
 PROMO CODE: **RP50% OFF**

Current Clients: **FREE** Marketing Kit
 When You Mention This Ad!

Care that
 transforms homes
 and the lives
 inside them:



Residential and
 vacation rental cleaning

Home Service
 Management

Concierge support

Travel Covering the
 Missoula &
 Kalispell area

[morphoshomes.com](https://www.morphoshomes.com) | 406-223-9160

THE ART OF THE MOVE

PHOTO BY ARNICA SPRING PHOTOGRAPHY



Gather&Go is a moving concierge service designed for the parts of a real estate transaction that agents know are coming but simply don't have the time to manage. From decluttering before listing photos to sorting, packing, and downsizing, Gather&Go steps in when the work becomes too much for clients and too time-consuming for agents. They work alongside Montana Realtors and their clients to provide hands-on, end-to-end support that keeps the move on track, the transaction moving forward, and agents focused on what they do best.

From Neighbor to Necessity

The business didn't start as a business. It started with a neighbor who was stuck, her home half-packed and half-lived-in, with a patient Realtor waiting on the other end of a listing that couldn't move forward until she did. "This wasn't a business for us at that time, just neighbors helping a neighbor," the team recalls. What began as a favor turned into a realization: this kind of hands-on, whole-process support wasn't a nice-to-have. It was a gap the community needed filled.

Built Around the Realtor's Timeline

Realtors are often the first call a homeowner makes when a move is coming, and Gather&Go was built to be the second. "Realtors have full plates and long to-do lists," the team explains. "They are the first point of contact for people on the move, and we knew we wanted to serve their clients and make their job easier."

Ideally, that call comes early, the minute a client starts thinking about listing, so the team can map out a plan that carries the client all the way from the first box to the next front door. But early isn't required. "There's something to be said about a tight deadline," they add. "We get things done."

Where Homeowners Get Stuck

Every Realtor has seen it: a client who wants to list but freezes at the thought of sorting through decades of belongings. "Homeowners feel overwhelmed. They don't know where

to start. The process is emotional and feels chaotic. They easily become paralyzed," the team says.

Managing that, on top of everything else on a Realtor's plate, is a job that falls outside the scope of any listing agreement. Gather&Go steps in with an on-site consultation, then builds a phased plan to sort, sell, donate, dispose, pack, and coordinate whatever services the timeline requires. From downsizing and organizing to packing, moving coordination, and unpacking, the team manages the details from beginning to end, staying in constant communication with the Realtor so nobody is guessing where things stand.

A Move That Tested Everyone

One project has stayed with the team: an older couple, both dedicated thrifters, moving into assisted living. Even as the team worked through the house each day, the husband kept coming home with new finds from garage sales. It was a heavy downsize, emotional at times, involving family members and assisted living staff along with the Realtor.

The team stayed with it until the home was empty and listing-ready, just days after the couple was settled into their new apartment. "If you're wondering how much stuff can fit in a two-bedroom condo, it's 'more,'" the team laughs.

And that's part of the balance Gather&Go brings to downsizing. The goal is to make progress without bulldozing over the client's wishes. Some things need to go; some things matter deeply to the person moving. The team helps clients make those decisions while respecting that the belongings in front of them are attached to memories, identity, and years of life.

Between that job, a furnace failing mid-move at a remote property, and a founder's husband patching nail holes in a garage at 9 p.m. before closing, the throughline is simple:

"We just do what it takes. That's moving concierge."

What Comes Off the Realtor's Plate

With Gather&Go on a transaction, a Realtor stops wondering whether a client will actually declutter, or where all that furniture is going, or when. The team sets a deadline and works to meet it, coordinating cleaning, window washing, carpet care, and anything else a house needs before it hits the market. They can step in early for downsizing and preparation or stay involved through packing, moving, and unpacking, giving Realtors a single, trusted resource for the many moving pieces that fall between "we're listing" and "we're settled."

That a client's listing preparations and move, however complicated, are being handled by a team that communicates, follows through, and understands the real estate timeline gives the Realtor one less thing to manage — and the client someone to lean on throughout the process.

Trust, Built Fast

Handling someone's belongings during one of the more emotional transitions of their life requires more than logistics. It requires people clients believe in right away. "Our team. I can't say enough about our team," the founder says. "They are the most genuine, kind and trustworthy people I know. They are good listeners and build connection and trust quickly."

Clients sense it quickly, often describing the experience less like hiring a vendor and more like leaning on a trusted friend.

That's the reputation Gather&Go has built with the Realtors who refer them again and again: total confidence that a client's move, however complicated, is in good hands.

"Call us," the team says. "Let's have coffee. We love meeting and working with new agents."



gather&go

MOVES THAT MAKE SENSE

We turn the chaos of moving into a calm, organized, and enjoyable experience.



MOVING
CONCIERGE



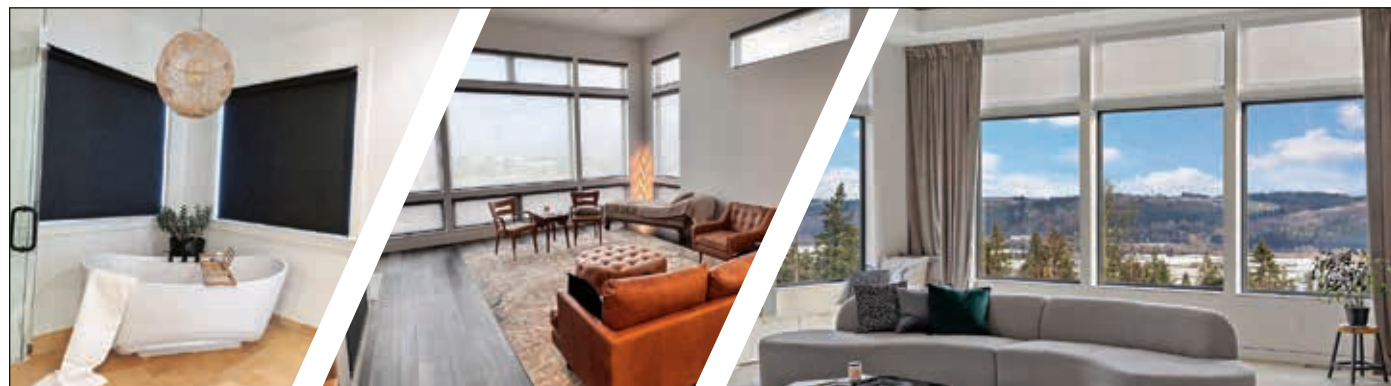
DOWNSIZING
SUPPORT



HOME
ORGANIZATION



CALL (406) 539-5036 OR VISIT [GATHERANDGOMT.COM](https://gatherandgomt.com)
FIND US ON INSTAGRAM @GATHERANDGOMT



SHADED
Window Coverings

With over 14 years experience, bring life into your home with Shaded Window Coverings.

Schedule your free in-home consultation today to get the expert advice you need when it comes to your window treatments!

406-360-8272 | www.shadedwc.com | sales@shadedwc.com

Building Relationships for Life



MOUNTAIN LAKE
MORTGAGE



At Mountain Lake Mortgage, our mission is to use our wealth of experience and resourcefulness to serve our clients, to put their best interest ahead of our own in every situation and to live by the law of abundance. We thrive on building trust based relationships with everyone we serve.

37 Years as a Mortgage Loan Officer

THE EXPERIENCE AND RESOURCEFULNESS
TO GET YOUR DEAL TO CLOSING.

Dave Christensen

Owner & Sr. Loan Officer NMLS #290471

Office: 406-751-2350 | Cell: 406-261-1719

162 Timberwolf Pkwy, Suite C | Kalispell, MT

MountainLakeMortgage.com

DaveC@mtnlk.com



PERFECT 5 STAR GOOGLE REVIEWS ★★★★★

VOTED #1 HOME LOAN OFFICER IN BEST OF FLATHEAD





Northpointe Bank

New Company, Same Commitment.

A dedicated mortgage professional
ready to be *your guide home*



With over 65 loan programs to offer,
your clients' next move starts here.



Gina Marshall

Senior Loan Officer, Branch Manager

NMLS# 489006

406-600-8699

Gina.Marshall@northpointe.com

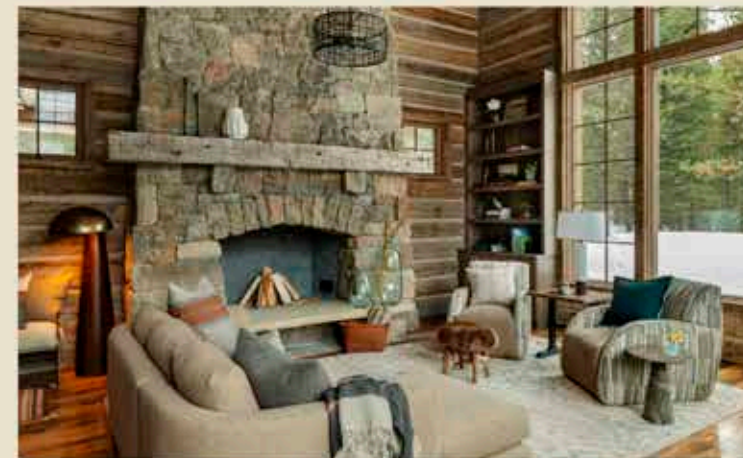
www.ginamarshall.com

All loans are subject to credit review and approval. This is not a commitment to lend.
Other terms and conditions may apply.



Interiors Built for Big Sky

HOW DESIGN ELEVATES
REAL ESTATE IN BIG SKY COUNTRY



In Montana's most coveted markets, buyers are choosing a lifestyle, not just a home.

Design becomes a powerful differentiator here. Showing how spaces support après-ski living, family gatherings, and the quiet luxury of the mountains.

For realtors, partnering with a designer elevates listings and helps clients see what's possible.

WHERE DESIGN, REAL ESTATE, & BUILDING COME TOGETHER

Collective Design works closely with Montana builders to create homes that feel intentional from the moment a buyer walks in the door. When realtors bring us in early, we can collaborate with builders to highlight architectural strengths, recommend furnishings or finishes to amplify the home's value and style spaces in a way that clearly communicates the home's livability. These partnerships help buyers see how their home can evolve with their lifestyle overtime.

When a listing reflects the way people want to live in Montana, everything changes. Homes show better. Buyers connect faster. Sellers feel supported. Realtors strengthen relationships on both sides of the transaction. Beautiful design isn't just aesthetic: it's an experience that helps buyers instantly understand the magic of Montana Living.

That's the power of partnership.

404-856-6705 | [THECOLLECTIVEDESIGN.COM](https://thecollectivedesign.com)

INTERIOR DESIGN | FURNISHINGS

Ascend

[FINANCIAL GROUP]

**KYLER HARDER,
MANAGING PARTNER**

Comprehensive Planning. Personalized Guidance.

BY KATE SHELTON
PHOTOS BY BESS BIRD PHOTOGRAPHY

“Similar to real estate agents, we strive to serve as a trusted advisor as clients navigate important financial decisions. We are here to look at the full picture and help them make holistic decisions about their future. We help clients coordinate many aspects of their financial lives through a comprehensive planning approach. Clients have a dedicated advisor who helps coordinate their financial planning needs and serves as a central point of contact for their strategy,” said Kyler Harder, the Managing Partner of Ascend Financial Group in Bozeman, Montana.

Kyler grew up in a small farming town in central North Dakota. He played football in college at Valley City State University, where he earned his degree in accounting and finance. Kyler entered the financial services industry immediately after college with a clear purpose: to help others make informed financial decisions.

“My parents are great, but they didn’t talk much about finance. I really wanted to be a trusted source for information. That’s what I set out to do, and that’s what I still do to this day,” Kyler said.

Kyler’s path into financial services began with an internship in Fargo. While short-lived, this role confirmed his lifelong passion. At just 23 years old, Kyler opened his own financial planning office, serving North Dakotans. After building the practice for three years, he sold it and founded Ascend Financial Group.

Ascend Financial Group is built around the belief that financial planning should be

comprehensive, transparent, and tailored to each client’s unique goals. Rather than focusing on a single product or service, the firm takes a holistic approach, coordinating wealth management, retirement planning, risk management, tax strategies, estate planning, and business planning into one integrated financial strategy.

Small business owners are at the heart of Ascend Financial Group’s practice, representing nearly 70% of the firm’s clients. Having started and sold businesses himself, Kyler understands the unique financial challenges entrepreneurs face at every stage – from growth and succession planning to preparing for an eventual sale or retirement.

Early in his career, Kyler recognized that small business owners are often underserved when it comes to comprehensive financial guidance. Ascend was built to fill that gap.

“I recognize that business owners are the backbone of our community,” Kyler said. “I appreciate all that they do – especially in small towns – and I want to give back by helping them work toward their financial goals. For many business owners, the business itself is their biggest asset. I am here to help them grow that asset and utilize it when the time comes to retire or sell.”

Operating under a fiduciary standard of care, Kyler and his team partner with clients through a personalized planning process, using advanced technology and tailored guidance to coordinate their clients’ financial planning needs. The result is an experience designed



to give individuals, families, and business owners greater clarity, confidence, and peace of mind at every stage of life. The planning process is intended to help clients make informed financial decisions with a clearer understanding of their options.

As a financial advisory firm, Ascend Financial Groups model allows us to deliver independent advice designed to put the clients interests first. Utilizing the resources of our broker-dealer, the firm combines the personalized service of a local

back to Montana permanently in 2009, giving him a chance to build connections in the Bozeman area.

Through longstanding relationships in the Bozeman community, Kyler became involved with an established advisory practice whose focus had evolved toward employee benefits and health insurance solutions. In 2024, Kyler began serving clients seeking investment, insurance, and financial planning guidance, creating a natural foundation for Ascend Financial Group's continued growth in Montana.

“

I recognize that business owners are the backbone of our community. I appreciate all that they do – especially in small towns – and I want to give back by helping them work toward their financial goals.”

Today, the Bozeman office's day-to-day operations are led by Jacob Gottenborg, whose background and values closely align with Ascend Financial Group's client-first philosophy. Jacob grew up in the small community of Pelican Rapids, Minnesota. His parents and grandparents owned local businesses and community involvement was simply a way of life. Those experiences instilled in him a deep sense of responsibility, empathy, and respect for the challenges business owners face.

Since taking over operations for Ascend's Bozeman office two years ago, Jacob has become an integral part of the firm's Montana presence. He's built meaningful relationships with the firms clients through genuine care, community leadership, and a commitment to helping families and business owners achieve long-term financial confidence.

practice with the capabilities of a national network. This type of independence has allowed the Ascend team to tailor recommendations and solutions to each client's specific goals.

Kyler's connection to Montana began long before he established an office there. His mother was born in the state, and throughout his childhood, his family made annual trips to Montana, often spending time at Red Cliff Campground. Those experiences left a lasting impression. Kyler's mother and grandmother moved

“Growing up in a small town with an entrepreneurial family, I have seen firsthand how much local business owners give back to their communities. I am here to do the same. Being able to support the firms advisors and clients in Bozeman and beyond to help them achieve their financial goals is something I'm incredibly proud to be part of,”



Jacob said. “I look forward to meeting you and becoming a valued resource.”

Ascend Financial Group works with real estate professionals whose clients may have questions regarding financial planning, retirement planning, insurance, or wealth management. These partnerships are built on shared values – helping clients make

informed decisions, work toward strengthening their financial futures, and building lasting relationships based on trust.

“We’re also here for agents,” Kyler added. “Many agents did not start out to be business owners. If the backend financial planning and operational support is missing from your business, we’re here to help.”

“
For many
business owners,
the business
itself is their
biggest asset. I
am here to help
them grow that
asset and utilize
it when the time
comes to retire
or sell.”

Business owners know that their greatest asset is their people, especially in the real estate industry. Offering employees access to comprehensive financial guidance through Ascend Financial Group can be a meaningful way to support team members and attract and retain top talent. By investing in the financial well-being of their team, brokerages have the potential to demonstrate their commitment to employees and build a stronger, more loyal organization.

It’s this very commitment to their clients’ overall well-being that we believe sets Ascend apart. Partnering with Ascend means access to comprehensive planning and personalized guidance tailored to each client’s goals. ▼

CONTACT
US!

Learn more about Kyler, Jacob, and their services at www.ascendfinancialguide.com.

Kyler Harder is a registered representative and offers securities and investment advisory services MML Investors Services, LLC, Member SIPC. Supervisory office: 100 South 5th Street, Suite 2300, Minneapolis, MN 55402. (612) 333-1413. Ascend Financial Group, LLC, is not a subsidiary or affiliate of MML Investors Services, LLC, or its affiliated companies. CRN202908-11767861



Don’t out grow growth

As your business continues to expand to meet the needs of your clients, Ascend Financial Group is here to grow alongside you — delivering customized financial solutions, tax-efficient approaches, and responsive service designed to support business partners of every size.

ASCEND
FINANCIAL GROUP

P. 406.551.0814
E. KHarder@FinancialGuide.com
4204 Ravalli St., Suite 102, Bozeman, MT 59718
AscendFinancialGuide.com

Kyler Harder is a registered representative of and offers securities and investment advisory services through MML Investors Services, LLC. Member SIPC. Ascend Financial Group, LLC, is not a subsidiary or affiliate of MML Investors Services, LLC, or its affiliated companies. Supervisory Office: 100 South 5th Street, Suite 2300, Minneapolis, MN, 55402. (612) 333-1413. Licensed to sell insurance in AR (#16128395) and CA (#4175566). CRN202808-9320124



▲ Kyler Harder
Financial Advisor CFBS®



Whether moving across town or just around the corner, Mesa's experienced crews are ready to help. As a trusted local company we provide reliable, tailored solutions that take the stress out of moving.



LOCAL MOVES | LONG DISTANCE MOVES | STORAGE SOLUTIONS

Packing/Unpacking | Custom Packing | Speciality Items | Virtual Estimates

Bozeman | 866.784.1550 | mesamoving.com

HALF MILE MEDIA

Lets Chat!
(406) 471-8200
caleb@halfmile.media

- ✓ REAL ESTATE VIDEO
- ✓ LISTING PHOTOGRAPHY
- ✓ DRONE CONTENT
- ✓ VERTICAL REELS / SOCIAL CLIPS

CONSISTENT BRANDING
EASY SCHEDULING

ASK ABOUT OUR BUNDLES!
We'll Elevate Your Listings.

A GREAT ELECTRICIAN IS A
REALTOR'S SECRET WEAPON.



Residential
Commercial
Lutron
Generators
Electrical
Service

Give Your Clients A Name They Can Trust

We give homeowners a reliable resource for ongoing electrical needs, maintenance, repairs and upgrades so you know exactly who to call when something comes up.



Family owned. Serving Montana since 1995.



406.297.2533 | nwelec.net

Real estate transactions come with enough moving parts. A garage door problem shouldn't be one of them.

Riverside Garage Doors gives REALTORS a trusted expert to call when a garage door needs to be repaired, replaced, or completely reimagined. From practical solutions to custom, high-end doors, Riverside helps agents solve the problem and keep the transaction moving.



YOUR PARTNER IN GARAGE DOORS FOR WHEN...

- Inspection Issues Arise
- Unexpected Breakdowns Happen
- Repair & Replacement Costs Arise
- There Are Curb Appeal Concerns
- Last-Minute Problems During A Transaction



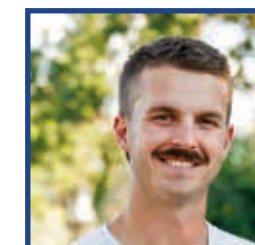
riversidegaragedoors.com



Brandon Hanson
General Manager



Neiman Wilson
Head of Contractor Sales



Logan Iverson
Owner | Head of Growth and Operations



Larry Iverson III
Territory Manager | Eastern Montana

Kalispell:

260 Frontage Park,
Kalispell, MT 59901
406-752-6505

Billings:

1400 S 24th Street W, Suite 7,
Billings, MT 59102
406-752-6505

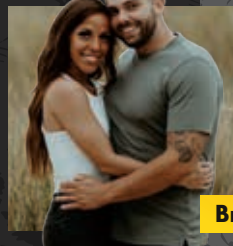
Missoula:

3200 S Reserve St, Suite B,
Missoula, MT 59801
406-493-0357

IMPROVING YOUR CURB APPEAL

We take pride in helping properties make a strong first impression. We believe in clear communication, quality workmanship, and showing up when we say we will, making the process easy for both agents and your clients.

We help property owners protect their investment and improve curb appeal through professional asphalt maintenance services.



Brook & Austin Miles

406- 559-0946 • www.montanasealcoating.com

“We had a great experience working with Montana Sealcoating on sealing the parking lot at Platinum Real Estate. Their team was extremely professional, clean, and easy to work with from start to finish. We especially appreciated their willingness to accommodate our office hours to make sure our clients and daily operations were not inconvenienced, and they even worked over the weekend to get the job done efficiently. Highly recommend Montana Sealcoating to anyone looking for quality work and excellent customer service!”

-Platinum Real Estate / Clay Seccomb

We're not just another lender.

We're your neighbors—powered by a national team that helps us deliver **On Time and as Promised®**.



BOZEMAN OFFICE



Brett Evertz
AVP of Production | NMLS 523473
C 406.624.5965



HELENA & GREAT FALLS OFFICE



Crystal Eckerson
Branch Manager | NMLS 400351
C 406.324.7222



BILLINGS OFFICE



Kelly Duray
Branch Manager | NMLS 716674
C 406.831.9335

SMILE. YOU'RE HOME.



©2025 Evergreen Moneysource Mortgage Company® dba Evergreen Home Loans NMLS ID 3182. 15405 SE 37th Street, Suite 200 Bellevue, WA 98006 Equal Housing Lender. Trade/service marks are the property of Evergreen Home Loans. All rights reserved. AZ Mortgage Banker License #0910074; CA Licensed by the DFPI under the CRMLA #4130291; Georgia Residential Mortgage Licensee; NV Mortgage Company License 4837. Evergreen Home Loans does not represent HUD or FHA and the information provided here was not authored, approved, or endorsed by HUD or FHA. For individual and company license information visit www.nmlsconsumeraccess.org.

Your Partner
IN MAKING WAY FOR
WHAT'S NEXT.



For properties preparing to evolve, we help your clients move forward—quickly, safely, and ready for what's next in life. Your trusted partner for navigating renovation, rebuild, or land prep.

SERVICES INCLUDE:

RESIDENTIAL DEMOLITION • STRUCTURE DEMOLITION/REMOVAL
CONCRETE REMOVAL • LAND CLEARING



(406) 920-1499
oscar@smldemo.com



Private Client Services

Every realtor needs a
solid go-to for insurance.
Let us be yours.

Marsh McLennan Agency works with many great carriers, like PURE®, to find the right coverage for your clients at the right price.

Contact us today to learn more.



Erika Close
(406) 327-6587
Erika.Close@MarshMMA.com



Drew Huse
(406) 627-6406
Drew.Huse@MarshMMA.com

Get the Facts DEFER THE TAX 1031 EXCHANGES

Nationally Renowned 1031
Training for Your Team

Certified Exchange Specialist (CES®)
with over 30 years experience



Russell Marsan
Senior Vice President
russell.marsan@ipx1031.com
www.ipx1031.com/marsan
Mobile 530.755.8355



Investment Property Exchange Services, Inc.



Our team handles the demanding tasks of hauling, sorting, donating and discarding, saving you valuable time and effort!

Our Services:

- ✓ Property Clean Out
- ✓ Appliance Removal
- ✓ Furniture Removal
- ✓ Remodel Debris
- ✓ Garage Clean Out
- ✓ Storage Units
- ✓ Yard Debris
- ✓ Hot Tub & Piano Removal

Contact Us

406-240-2450
MissoulaJunkRemoval.com



HANNAH BRUHA

GOOD
VIBES
ONLY

CLEARWATER MONTANA PROPERTIES

BY JESS WELLAR • PHOTOS BY BESS BIRD PHOTOGRAPHY

“Everyone has bad days, but I don’t believe in showing up to work with that energy,” Hannah Bruha points out. “I want clients to have a great experience because I know first-hand the stress that buying and selling carries. That’s what I’d want if I hired someone to sell my own property.”

That upbeat disposition captures much of what Hannah brings to the closing table: genuine enthusiasm paired with a competitive drive to keep getting better. Since earning her license in late 2017, the Clearwater Montana Properties broker has steadily established herself across Southwest Montana, closing \$12 million in sales last year alone.

Along the way, Big Sky Country has become far more than the backdrop where she works — it’s where Hannah and her family have created the active, outdoor life she loves helping clients discover for themselves.

Finding Her Place

Born in Colorado and raised in Maryland, Hannah first headed west to attend the University of Oregon, where she competed as a Division I lacrosse player. She later transferred to the University of Montana, following her mother, who had returned to her home state in 2010. Hannah explored exercise science and sports medicine before meeting her future

husband, Cole, and spending several years traveling with him in their fifth wheel.

Eventually, the couple decided it was time to put down roots in Cole’s hometown of Livingston, where a job assisting broker Trecie Wheat-Hughes changed Hannah’s course. Trecie and business partner Jackie Wickens were filming HGTV’s “Mountain Mamas” at the time, giving Hannah an immersive introduction to the profession. Between Trecie’s encouragement, Cole’s insistence that she’d

“COMPETITION IS
ENGRAINED IN MY
BLOOD. MY GOAL
EVERY SINGLE DAY
IS TO BE BETTER
THAN I WAS THE
DAY BEFORE.”

be great at it, and her own mother working as an active agent in the Swan Valley, Hannah decided to go for it.

“I’m a very outgoing, happy, people person,” Hannah offers. “And I loved showing houses for Trecie and going to listings appointments with her so real estate absolutely felt like a great fit.”

Her plan was to jump in full-time after becoming licensed in December 2017, but the following month brought another

big development: Hannah learned she was pregnant with daughter Hadley. She stayed connected through classes and meetings while fully embracing motherhood, gradually ramping up her business after staying home with Hadley for three years and later taking another year with son Bo.

Joining Clearwater became another key move, thanks largely to supervising broker and founder Kevin Wetherell.

“Trecie gave me a wonderful boost to get started but joining Clearwater was the huge turning point in my career,” Hannah acknowledges gratefully. “Kevin has taught me so much and is such an amazing person.”

Bringing Her A-Game

Hannah may have put down her lacrosse stick years ago, but the athlete mentality never really disappeared. She still doesn’t expect motivation to arrive every morning; instead, she relies on discipline.

“You miss 100% of the shots you don’t take,” Hannah quips. “Competition is engrained in my blood. My goal every single day is to be better than I was the day before.”

Her competitive side is balanced by a naturally enthusiastic, proactive approach that helps clients



feel comfortable through what can be an emotional process. That consistency has become one of the biggest game changers in her business, particularly when it comes to relationships. Hannah invests serious time in networking and staying connected while viewing lenders, contractors and title professionals as collaborators rather than simply other parties involved in the deal.

The same secret sauce carries over to her clients. Rather than focusing solely on the property in front of them, Hannah wants to understand the bigger picture behind a move and help clients create the lifestyle they're pursuing in Southwest Montana.

Giving back is an important piece of that genuine commitment, too. Hannah serves on the Advocacy Committee with the Rocky Mountain Association of Realtors, while Clearwater donates one percent of every sale to a nonprofit in the community where that transaction occurred.

"It feels so good to give back to the community who gives so much to my family and I," she shares.

Strong communication often emerges in feedback, particularly Hannah's ability to keep people current as circumstances change quickly. Clients also mention the positive energy she brings to the process, something that comes naturally rather than feeling like a sales strategy.

Today, roughly 80 percent of Hannah's business

comes from repeat clients and referrals, a result she considers one of the greatest compliments she can receive.

"I genuinely love what I do and I am so thankful to be in real estate!" she

"I GENUINELY LOVE WHAT I DO AND I AM SO THANKFUL TO BE IN REAL ESTATE! THE PEOPLE I'VE MET AND THE LONG-LASTING RELATIONSHIPS CREATED HAS BEEN THE BEST PART."

emphasizes. "The people I've met and the long-lasting relationships created has been the best part."

Mountain Time

On the homefront, Hannah and Cole have been married nearly a decade and are busy raising Hadley, 8, and Bo, 5, in Anaconda. Two dogs round out the household: Boone, a Golden Retriever, and Jax, a Black Lab and accomplished bird-hunting companion.

The Bruhas fully embrace Montana's outdoors in every season. Hannah and Cole both grew up skiing, while Hannah also snowboards,





and they introduced the kids early so the entire family could hit the slopes together. Warmer weather brings camping, wake surfing, hiking, biking and fishing, while Cole enjoys elk and deer hunting and plans to begin taking the children along this year.

Hannah is also reconnecting with her competitive side in an exciting new way. Sixteen years removed from college athletics, she's training with her neighbor, Bailey, for her first HYROX doubles competition in Miami this March.

Looking ahead, she'd like to hire an assistant in the near-term to provide backend support. Further down the road, she and Cole plan to invest in real estate while creating more freedom to travel as their children grow older.

Leadership at Clearwater could eventually be in the cards as well. Hannah recently had the opportunity to speak at her brokerage's bootcamp for incoming agents, an experience that reminded her how much she enjoys sharing hard-won knowledge over nearly a decade in the business.

"It was so awesome to give back to new agents and teach them what I had learned," she concludes. "I would love to continue to help the next generation of Realtors." ❧



Stillwater Architecture

Traditional • Western • Contemporary

celebrating 20 years of legacy residential architecture across the country

Boulder

720-441-7460

Big Sky

406-223-3009

Chicago

312-655-0940

stillwaterarchitecture.com



**Now Serving
Kalispell & Whitefish**

 **Over 400
5-Star Reviews**

406-241-9464 | Office@InspectMT.com | InspectMT.com



**Inspect
Montana**

INSPECT | TEST | CONSULT



**BRIDGE TO
WEALTH TEAM**

**You're Winning in Real Estate.
Now Let's Make Sure Your
Money Is Too**

Top agents don't guess—they operate on systems.
Gain control, build momentum, and turn
income into wealth.

- **Optimize Cash Flow:** Build a repeatable income system
- **Stop "Winging It":** Get a real-time financial dashboard
- **Build Wealth:** Align your money with your ambition



**Michael
Hixson**
Financial Coach

Ready for a guide? Scan Here



Scanning will connect you to a private website with personal information, including SSN/DOB, not legible QR codes.

Registered Representative and Financial Advisor of Park Avenue Securities LLC (PASC), 500 CANON, CANYON BLVD, SUITE 300, SAN DIEGO, CA 92121, 619-684-6000. Securities products and advisory services offered through PASC, member FINRA, SIPC. Financial Representative of The Guardian Life Insurance Company of America (Guardian), New York, NY. PASC is a wholly owned subsidiary of Guardian. BRIDGE TO WEALTH TEAM is not an affiliate or subsidiary of PASC or Guardian. Insurance products offered through Westpac Wealth Partners and Insurance Services, LLC, a DBA of Westpac Wealth Partners, LLC. CA Insurance License Number - 04556878. | 8401880 1 Reg. 10/27

WHERE LUXURY
BECOMES
AFFORDABLE



**WESTERN MONTANA
LIGHTING**

MISSOULA MT | WMLDESIGNS.COM



spaces that...

elevate the human spirit

Studio
ARCHITECTS



"Every property has potential - but knowing what's possible can make all the difference. Whether your client is evaluating a home or considering a renovation, we provide the expertise to uncover opportunities, identify challenges, and bring a clear vision to the table. Give your clients the confidence to move forward with trusted architectural guidance."

studioarchitects.net 406.586.4777 bozeman, mt

master planning • residential • ranch • commercial • resort • renovation • property evaluation

Local Family owned & operated

- Property & Estate Clean Outs
- Furniture & Appliance Removal
- Moving & Delivery Service
- Storage & Garage Clean Outs
- General Junk Removal
- Furniture Delivery

Serving Gallatin County
406-579-8229
junkinthetrunkmt.com

Meet Your Local Kalispell Loan Experts
 at Wintrust Mortgage

Your Kalispell lending team of Annie, Keith, Tony, Kyle, Shane, and MJ pride ourselves on living in the community we serve—providing the local expertise and experience your buyers can count on.

With 50-state lending ability and a wide range of products—including brokered loans and portfolio products borrowers can't find elsewhere—we're here to help your clients find the lending solutions that are right for them.

What we can offer your buyers:

- 100% LTV loan options
- Specialty program for qualified physicians
- In-house portfolio loans
- Jumbo loan options
- 1-year rate locks
- 50-state lending ability
- Single-close construction-to-permanent loans

Wintrust Mortgage is a division of Bannock Bank & Trust Company, N.A., a Wintrust Community Bank NMLS #449042, © 2026 Wintrust Mortgage
 L Underwriting. All approvals are subject to underwriting guidelines. Programs, rates, terms, and conditions are subject to change at any time and without notice. Restrictions apply depending on program selected.

MJ DELORME NMLS #: 1027436	ANNIE GLADDEN NMLS #: 707961
KYLE LeDUC NMLS #: 1575253	SHANE McCHESNEY NMLS #: 298182
TONY REYNOLDS NMLS #: 190047	KEITH VALENTINE NMLS #: 405843

You take care of the clients -
 we'll take care of the roof.

Roof Replacement of Asphalt, Metal, and Custom Roofing
 New Construction
 Roof Repairs
 Snow & Ice Removal

A ROOF YOU CAN TRUST
 ROOF THE RIGHT WAY WITH
TOP EDGE ROOFING LLC

TOP EDGE ROOFING LLC
 406-570-0832
topedgeroofing.com

got gas?

We hope not.
 Montana has some of the highest radon levels in the country. Give your clients an answer before the inspection does.

BOZEMAN RADON

Free radon testing. Call to schedule.
 (406) 404-6835 | BozemanRadon.com

HOUSE OF WILD
 HOME & CONCIERGE

WHITE-GLOVE HOME CARE
 CONCIERGE FOR LUXURY HOMES

House of Wild Home & Concierge is a luxury home concierge and care service for discerning homeowners who expect more than basic oversight. We manage the details that elevate both your home and your lifestyle—from personalized arrival preparation and trusted local arrangements to discreet care when you're away—so every return feels seamless and effortless.

Elevating Life in the Wild.

houseofwildmt.com

Caleb Vance, Owner
 480-271-9998

By Referral & Inquiry

The Flooring Spot



Matthew & Brooke Otto, Owners

Ready To Be Floored?

BY JESS WELLAR
PHOTOS BY
AMBER SIDERIUS
PHOTOGRAPHY

For Matthew and Brooke Otto, flooring has never been just another home improvement project. Whether they're helping a family select materials for a new build, guiding a homeowner through a remodel, or stepping in to meet a Realtor's tight timeline, they believe every project — big or small — deserves the same level of care and attention.

Since opening The Flooring Spot in 2018, the husband-and-wife team has grown the Kalispell showroom into one of the Flathead Valley's go-to destinations for flooring and tile, combining decades of experience with personalized service and a solid reputation.

Deep Family Roots

Raised in Kalispell, Matthew spent much of his childhood working alongside his father, Martin Otto, a respected flooring installer whose work ethic and craftsmanship left a lasting impression on his son. By the time Matthew was deciding on a career, he already recognized the value of skilled trades and the opportunities they offered. More than two decades of professional experience later, he's still building on the lessons he learned from those early years.

"My number one role model was my father," Matthew shares. "My father was and still is a really talented flooring installer, so I am always grateful I had the opportunity to work with him."

That early experience eventually laid the groundwork for what would become The Flooring Spot. After building a loyal customer base by selling flooring out of his van, Matthew and Brooke saw the opportunity to purchase his father's business just as they were preparing to welcome their son.

"We jumped on it," Matthew recalls. "Having that valuable retail experience, we had already established a small customer base in the Flathead Valley. Brick and mortar was the next step for us and The Flooring Spot was born in September 2018."

Brooke's path naturally complemented her husband's.

After moving from Washington to the Flathead Valley as a teenager, she grew up around custom cabinetry through her family's business before an unexpected introduction brought the two together.

"That's a funny story how we met — it was actually through Matthew's dad in Eureka, Montana!" Brooke laughs. "I was helping to stain a flooring job... One thing led to another and here we are!"

Guidance Through Every Step

Although The Flooring Spot is a full-service flooring design showroom offering both products and installation, Matthew believes what truly separates the business is the role they play throughout the entire project.

"When people come into our store and decide to use us on their projects, we are hired to be a flooring professional," he explains. "To us, that means that whether its a full install or just us helping a client decide on a product and they are facilitating the install themselves, we know how to help them achieve what they want and all of the products we have to offer are carefully curated to give our customers the best performance and satisfaction at the end of the job."

The customer support doesn't end once a purchase is made either. Matthew and Brooke both believe customers should feel informed from the first showroom visit until the final piece is installed, a perspective that has helped earn The Flooring Spot a 5.0-star Google rating while generating a steady stream of happy customers.

"We care about each individual project, no matter how big or small," Matthew affirms. "And we

“

The building process can be a very stressful thing for some, and it is **extremely satisfying** for us to be able to be a part of something that isn't stressful for them.”

don't just wave someone out the door after a purchase and wash our hands of it.

“This principle makes us very referral based and we have a lot of repeat customers,” he continues. “We remember them and their past work with us, and that makes them feel important — because they are.”

That same people-first mindset extends to their team as well. Matthew is quick to recognize Lisa, whose “friendly, kind face” has welcomed customers at the front desk with patience and professionalism for nearly five years, along with Erick, whose “jack of all trades” versatility behind the scenes has become an invaluable part of their operation.

Growing With The Valley

Because real estate transactions often move quickly, the Ottos understand how critical responsiveness can be for Realtors and their clients. Whether someone needs a flooring estimate before closing or guidance on the best solution for a remodel, they know timely communication can make all the difference.

“We put priority in making sure that we can get the scope of work figured out quickly so we can offer solutions and take care of their needs in a timely fashion,” Brooke affirms.

That responsiveness begins with the very first phone call. Brooke strives to establish contact



within the same business day if at all possible, so projects can be scheduled to move forward without unnecessary delays, while Matthew continues offering complimentary on-site consultations and estimates to help customers fully understand their options.

For both spouses, however, the most rewarding part of the business still comes back to the customers.

“Seeing a job completed and our clients happy at the end of it, is very fulfilling,” Matthew smiles. “The building/remodeling process can be a very stressful thing for some, and it is extremely satisfying for us to be able to be a part of something that isn't stressful for them.”

Closer To Home

Married for a decade, the Ottos are busy raising their son, Parker (8), while making the most of everything the Flathead Valley has to offer. Whether they're golfing, camping, fishing, horseback riding, traveling, or spending time with lifelong friends, they appreciate any opportunity to be together. Portugal is next on the travel calendar as they prepare to celebrate a friend's wedding this fall.

Looking ahead, the Ottos continue finding thoughtful ways to grow without compromising the reputation they've worked hard to establish. Alongside The Flooring Spot, they've recently launched ThreeSixFive Custom Golf Studios, designing and building custom golf simulator spaces that naturally complement their flooring and remodeling expertise. They spotted the trend after noticing an uptick in home plans that included private golf simulator studios in lieu of the





traditionally purposed home theater spaces.

“It’s a big new attraction at our showroom, especially for people that know me!” Matthew grins. “We have five or six months of winter here in Montana and golf simulators have become more affordable while also becoming more accurate.”

“The side business lent itself to our main business in such a great way while being fun,” he adds.

As The Flooring Spot continues to thrive, the couple remain focused on expanding thoughtfully at a healthy rate, strengthening relationships throughout the region, and becoming even more involved in the local community.

“We want to be more than just a ‘yes-man’, we want our saying yes to be backed with the same standard of quality that we always try to maintain while being your one-stop shop for anything flooring and tile related,” Matthew concludes. ▼

CONTACT US!

To learn more about The Flooring Spot, email brooke@theflooringspotllc.com, call their office at 406-755-1136, or visit their showroom located at 2472 US Hwy 93 S in Kalispell today!

ROOFING • GUTTERS • SIDING • WINDOWS



YOUR HOME'S BEST FRIEND

from contract to closing we're your behind the scenes partner for all roof related hurdles



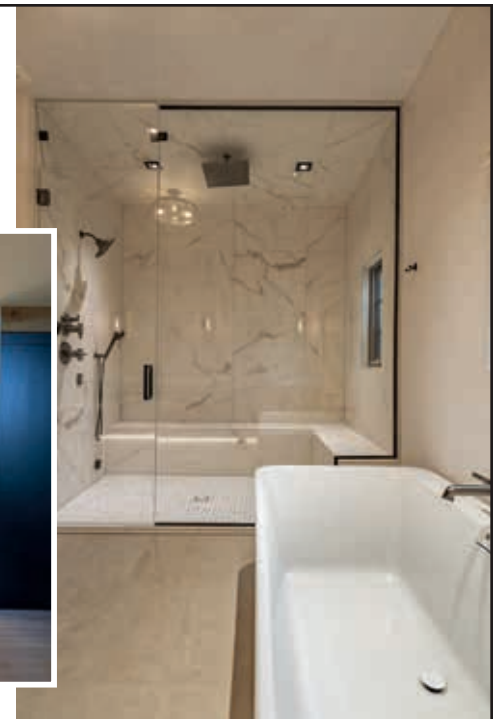
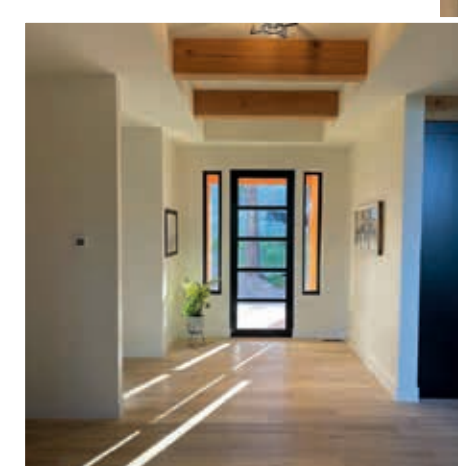
CALL OR SCAN FOR A FREE INSPECTION!

406-371-9926

Independently owned and operated. Services may not be available in all areas.
©2024 Mighty Dog Roofing®. All rights reserved.

**From Design to Done
All Under One Local Roof.**

For your clients who value craftsmanship and care — we're your flooring team. Locally owned, fully involved, and committed to delivering a finished product you'll be proud to recommend again and again. Because when your clients feel taken care of, everyone wins.



THE FLOORING SPOT



Design. Product. Install

@tfskalispell 2472 US Hwy 93 S Kalispell, MT 59901 • 406-755-1136

When things go wrong,
we do what's right.

PAUL DAVIS
Property Restoration Experts

WATER • FIRE • MOLD • STORM

Since 1966, Paul Davis has helped families and businesses recover from the worst—fires, floods, and major disasters. With decades of experience and 24/7 emergency response, we bring clarity to chaos and stand with you every step of the way.

Veteran-owned and rooted in Montana, we proudly serve Bozeman, Big Sky, Livingston, Butte, Helena, and beyond. Trusted by Montana's top Realtors, we're the team you want by your side when it matters most.

406-898-4696

pdswwmontana.com

©Paul Davis Restoration, Inc. Each franchise independently owned and operated. 164393



Your door to more *memories*.



Tracy Dunn
Escrow Officer



Roz Johnson
Escrow Officer



Jess Stephens
Title Officer



Liz Zink
Title Officer



Sara Young
Escrow Assistant



Jessica Lemmon
Market Leader



TitleOne
a title & escrow co.

3991 Valley Commons Drive | TitleOneCorp.com | 406.602.5347



A LISTING ISN'T MARKET-READY
UNTIL THE PROPERTY IS HANDLED.
**CONSIDER IT
HANDLED.**

If you've ever had a listing that needed immediate cleanup, irrigation repair, or snow removal, you know how important it is to get it handled quickly and done right. When you call us, we promise:

- 48-hour new listing turnaround
- Clear communication
- One team, one point of contact
- Professional execution
- Quiet, all-electric service
- Ongoing listing support

Need a property cleaned up, managed, or maintained? **Call me directly.**

office@topdoglsr.com

406-437-8599



BOZEMAN • BELGRADE • BIG SKY • MANHATTAN • THREE FORKS • LIVINGSTON

EXPERT Solid Surface Fabricators



406-523-1907 // missoulagranite.com // IntegrityTileandGranite@gmail.com // Missoula Montana



INC.
SAYS

THIS MAGAZINE IS
A FORCE FOR GOOD



The N2 Company was named to **Inc.'s Best in Business list for Social Good** — the authoritative list of companies that make a meaningful impact beyond profit.

Here's the part we're most proud of: The magazine you're reading is part of that impact.
Read how THIS magazine is part of something bigger.



Fidelity National Title

Grateful for the trust you have placed in us.

As we reflect on this past year, we are grateful for the people, partners and community that make our work so meaningful. From our entire Northwestern Montana team, thank you for the opportunity to serve you. We look forward to earning your business in the year ahead.



AMBER COOPER
Branch Manager/EO
Amber.Cooper@fnf.com



WENDY EVERETT
Escrow Officer
Wendy.Everett@fnf.com



MICHAEL LONGFIELD
Branch Manager/EO
Michael.Longfield@fnf.com



CARLY HALL
Escrow Officer
Carly.Hall@fnf.com

Bigfork Branch

Lakeside Branch



TRACY DUGAN
Branch Manager/EO
Tracy.Dugan@fnf.com



SHANNON HAVENS
Escrow Officer
Shannon.Havens@fnf.com



TIFFANY SIMPACH
Branch Manager/EO
Tiffany.Simpach@fnf.com



ELESE ENDERS
Escrow Officer
Elese.Enders@fnf.com



JESSICA CROFTS
Escrow Officer
Jessica.Crofts@fnf.com

Whitefish Branch

Kalispell Branch



KIM JONES
Branch Manager/EO
Kimberly.Jones@fnf.com



KIM WOOD
Escrow Officer
Kim.Wood@fnf.com



STEPHANIE EMERSON
Escrow Officer
Stephanie.Emerson@fnf.com



KAREN SCHMIDT
Senior Escrow Officer
Karen.Schmidt@fnf.com

Missoula and Ravalli County

Ravalli County



Scan to visit
us online

FNTMontana.com



SYLVIA VILA
VP, County Manager
N. Montana
Sylvia.Vila@fnf.com



MATT HILLMAN
VP, County Manager
S. Montana
Matt.Hillman@fnf.com



BEN SOKOLOSKI
Commercial &
Builder Services
Ben.Sokoloski@fnf.com



STEPHANIE ALSUP
Commercial &
Builder Services
Stephanie.Alsup@fnf.com



LANA BEDKER
Business
Development
Lana.Bedker@fnf.com



MORGAN DENOFA
Business
Development
Morgan.Denofa@fnf.com

JODIE
Cross

YOUR 406
Dream TEAM, LLC

TURNING DREAMS INTO KEYS

BY JESS WELLAR • PHOTOS BY AMBER SIDERIUS PHOTOGRAPHY

“The key to happiness is having dreams; the key to success is making your dreams come true,” Jodie Cross begins. “That’s my favorite quote. As a single mother of seven kids, I often used to drive around town just looking at all the big, beautiful houses that I didn’t think I could ever afford.”

These days, Jodie gets to watch other people realize dreams that once felt equally distant: “Now on closing days, sometimes my clients cry because they thought they would never be able to do this and my heart is happy,” she smiles.

That ability to change someone’s circumstances is what keeps Jodie moving. After nearly four decades caring for others as a nursing assistant, she found a second calling in real estate and never looked back. Today, the founder of Your 406 Dream Team, LLC serves Northwest Montana with the same instinct that has guided much of her life: if there’s an opportunity to help somebody, she’s going to take it.

A Second Calling

Born and raised in Southern California, Jodie initially started college with plans for law school before a frightening drive-by shooting at age 19 changed her course. She moved to the outskirts of Eureka, Montana, with her parents and eventually found her way into nursing, spending the next 37 years as a

nursing assistant, including two decades in home health care.

Real estate was originally supposed to become a gradual transition career, something Jodie could pursue part-time while continuing to care for her longtime patients. Instead, a nursing injury in 2018 forced the issue. Once Jodie recovered enough to work again, she committed fully to real estate in 2019 and has ranked among Flathead Valley’s top 20 producers ever since.

“I’m still helping people in real estate because I need to help others — it’s who I am,” Jodie explains.

Decades spent entering people’s homes, listening to their needs and earning their trust made the shift surprisingly natural. Although largely self-taught, Jodie found an invaluable friend and sounding board in lender Ruth McCafferty. Their relationship grew into daily 7 a.m. phone conversations about anything and everything before their “professional faces” went on for the day.



I'M STILL **HELPING PEOPLE** IN REAL ESTATE BECAUSE I NEED TO HELP OTHERS
— *it's who I am.* "



Ruth has since passed away, but her influence remains. "She had my back on everything and had a very straight-forward way of speaking that I admired," Jodie shares. "I still talk to Ruth in my head."

All Hands On Deck

Jodie had operated as a team since entering real estate, but January marked a new chapter when she left Keller Williams and officially launched Your 406 Dream Team as its own brokerage. Khrysta Turk joined shortly afterward, followed by Brian Cook this summer, creating a three-person operation where collaboration isn't simply a buzzword.

The trio works collectively across every deal, sharing information through a group chat and stepping in for one another whenever necessary. Listings are co-listed to create visibility for everyone rather than keeping the spotlight trained on Jodie.

"We back each up to make sure everything gets done without delay," she affirms.

That team mentality complements a business that has grown almost entirely through relationships. Jodie doesn't cold call or knock on doors, with nearly all of her clients arriving organically through repeat business and referrals.

Her visibility throughout the community hasn't hurt either. During the isolation of 2020, Jodie became involved with Kruse Kalispell, a weekly Friday event that revived the tradition of cruising downtown while giving residents a safe reason to get out of the house for some fresh air. She began livestreaming the classic cars on Facebook and later creating weekly recap videos, while local mom-and-pop businesses used the event to offer curbside orders to passing motorists.

"By the time summer of 2020 was over, my Facebook account went from 300 friends to 3,000!" she recalls. "Today, I have over 6,000. A lot of those mom and pop businesses say they were able to stay open because of this event."

For Jodie, however, community service isn't an extension of her brand; it's a significant passion in its own right. She joined the Northwest Montana United Way board in 2019, steadily took on more responsibility and became Executive Director in 2023. The weighty role gives her another outlet for an impulse that has followed her from nursing into real estate: noticing where people need help and finding a way to provide it.

"My heart is in my community," Jodie says of her service. She also attends Canvas Church and continues looking for ways to use her businesses,

connections, and time to strengthen the place her family calls home.

Quite A Crew

Life outside the office is appropriately lively for a mother of seven grown children — Rand, Shirrelle, Terry, Chelsea, Sierra, Kaylee and Tamina Jo — and proud grandmother of 19, with Jodie confidently expecting more.

Holidays come with plenty of people and no shortage of food, while hiking, fishing and sailing aboard her Catalina are favorite ways to bring the big brood together. Jodie also enjoys elk hunting with loved ones and shares her home



with Marshall, a German Shepherd who served as NARS' mascot last year, and Lady, a Golden Retriever.

Then there are the six trolleys parked in her yard. Jodie owns Montana Trolley Co., although she quickly credits her family with keeping the operation moving. But her love of service occasionally comes with wheels attached, too. Through her trolley company, Jodie and her family offer a free Veteran's Respect Day, and an honor ride for police officers is planned for December 7. Those efforts fit naturally alongside the broader lesson she hopes to pass down to her grandchildren.

Each trolley also has its own name and distinct personality, carrying passengers to weddings, dinners, rodeos and bar crawls, along with a Christmas lights tour every December. Jodie hopes the business may eventually become another piece of the legacy she's creating for her growing family.

Hanging up her Realtor hat, however, is another story.

"I don't know if I can ever retire, I'm not one to sit still," Jodie admits. "But if I can use the income from real estate to teach my grandkids to love their community and give back while intertwining that with real estate education, that is my hope for the future." ❖



YELLOWSTONE

DESIGNER MOVING & STORAGE

FULLY INSURED, READY TO HELP

OUR SERVICES

- RESIDENTIAL AND COMMERCIAL
- LOCAL MOVING
- LONG DISTANCE MOVING
- FULL SERVICE PACKING
- UNPACKING SERVICES
- INTERIOR DESIGN INSTALLS
- HOME STAGING



WHAT OUR CLIENTS ARE SAYING:

"Absolutely a 5-star rating! They are the best movers we've ever used." - Doreen H.

FREE CONSULTATIONS

Call or Text!

406-581-8908



SERVING BOZEMAN AND BIG SKY

You know a
good listing
when you
see one.

*Same goes
for a lender.*



.....
At Whitefish Credit Union, local underwriting means decisions are made by people who understand the market we live in. With no origination fees, no PMI on qualifying loans, and mortgages that stay with us, you create a seamless experience for your clients.

CONNECT WITH OUR HOME LENDING TEAM

www.whitefishcu.com

*A \$5 Share Savings account and WCU membership are required for all borrowers. First-Time Homebuyer eligibility requires no residential real estate ownership within the past two years and is subject to verification. Not all will qualify. Equal Housing Opportunity. Federally insured by NCUA. NMLS #408281

UNION HOME MORTGAGE

YOUR LOCAL MORTGAGE EXPERT with National Support

Amanda Torgerson

Branch Manager | NMLS 1083564

O: (406) 613.7045

C: (406) 539.1251

atorgerson@uhm.com



Contact me, Amanda, for personalized mortgage solutions backed by Union Home Mortgage's innovative products and technology. I'm here to support you and your clients every step of the way!

**LET'S WORK TOGETHER TO HELP YOUR CLIENTS ACHIEVE
THEIR HOMEOWNERSHIP DREAMS!**



Union Home Mortgage Corp. | NMLS 2229 | nmlsconsumeraccess.org | 2246 Boothill Court | Suite 5 | Bozeman, MT 59715 | Amanda Torgerson: NMLS 1083564 | MT 1083564 | SD 1083564 MLO | This flyer is not intended for a consumer direct audience. Other requirements apply to the loan products stated above. The information is accurate at the time of publication but is subject to change without notice. Full disclosure of all loan terms including Annual Percentage Rate is available upon request.



(406) 214-2550



(406) 546-5605

Easy Process

Home Loans Made Simple.

WE

Witts End

Top agents trust us because we:
Show up fast • Communicate clearly
Respect your clients and your reputation
Handle EVERYTHING on the punch list



406-890-8579



FARMERS INSURANCE

Insurance for Montana

Tamara Majszak Agency

406-577-2190

agents.farmers.com/mt/bozeman/tamara-majszak/
610 Boardwalk Ave Suite 103, Bozeman MT 59715

Tami Majszak, Owner-Agent License #738897

Advertisement produced on behalf of the following specific insurers and seeking to obtain business for insurance underwritten by Farmers Insurance Exchange, Fire Insurance Exchange, Truck Insurance Exchange, Mid-Century Insurance Company, Farmers Insurance Company of Washington (Bellevue, WA) or affiliates. In TX: insurance is underwritten by Farmers Insurance Exchange, Fire Insurance Exchange, Truck Insurance Exchange, Mid-Century Insurance Company, Farmers Texas County Mutual Insurance Company, Mid-Century Insurance Company of Texas or Texas Farmers Insurance Company. In NY: insurance is underwritten by Farmers Insurance Exchange, Truck Insurance Exchange, Mid-Century Insurance Company or Farmers New Century Insurance Company. Home office, Los Angeles, CA. Each insurer has sole financial responsibility for its own insurance. List of all insurers and states where licensed at farmers.com/companies/state/. Not all insurers are authorized in all states. Not all products, coverages, and discounts are available in every state and may vary by state. Restrictions, exclusions, limits, and conditions apply. See agent for details.

Missoula
Roots, Montana
Leadership

Brint WAHLBERG

Windermere Real Estate Missoula

BY KATE SHELTON • PHOTOS BY BESS BIRD PHOTOGRAPHY

“The people who give their time to the industry make it better for everyone. They become more knowledgeable, more professional, and ultimately more successful, and that benefits all of us – especially our clients. I encourage people to invest their time, get involved, and give back. If we’re willing to put in the time, we can make this industry better for everyone,” said Brint Wahlberg of Windermere Real Estate Missoula.

For Brint, those words reflect more than a philosophy. After more than two decades in real estate and years of leadership at all levels, he is now serving as President of the Montana Association of REALTORS®. A lifelong Missoulian, Brint has built his career around real estate, housing advocacy, community involvement, and a deep connection to the place he has always called home.

That connection is hard to miss on a fall Saturday. Brint and his family are lifelong Montana Grizzlies fans – in fact, the Wahlbergs have maintained the same tailgate location near Washington-Grizzly Stadium since approximately 1997. Brint co-hosts the Griz Fan Podcast, a fan show featuring players, coaches, and Griz staff. He and six other agents in the Windermere office are the official REALTORS® of Grizzly Football.

“Our tailgate has grown into a gathering place where I get to catch up with hundreds of past clients, friends, and fellow Griz fans,” Brint said. “For me, that is as much about community and relationships as it is football.”

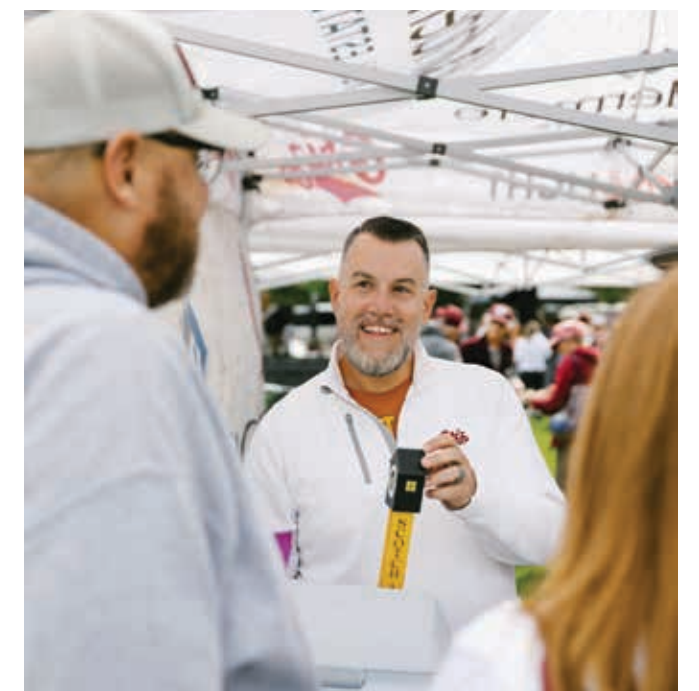
Those relationships extend well beyond Griz football. Some clients share Brint’s love for the Griz, while others connect through different community events, schools, organizations, and interests. The common thread is often simply a shared love for Missoula.

For Brint, none of that feels like a traditional client appreciation strategy. He loves making real estate fun, but more importantly,

he enjoys staying connected with people. Many clients have become friends over the years, and those relationships continue naturally long after a transaction is complete.

That same instinct to get involved has shaped his professional life. Brint has spent more than fifteen years working on Missoula’s housing report effort, remains on the coordinating committee for the Five Valleys Housing Report, and will chair it this coming year. He has served three times as president of the Missoula Organization of REALTORS®, represented Montana nationally on the National Association of REALTORS® Multiple Listing Issues and Policies Committee, and was named the 2021 Montana REALTOR® of the Year after receiving the local honor in 2011, 2015, and 2021.

Now, as President of the Montana Association of REALTORS®, Brint is focused on REALTOR® professionalism, strengthening the public image of the profession, protecting private property rights, housing





“The people who give their time to the industry make it better for everyone. They become more knowledgeable, more professional, and ultimately more successful, and that benefits all of us – **ESPECIALLY OUR CLIENTS.**”

advocacy, and ensuring REALTORS® remain credible voices in Montana’s housing conversations. With another legislative session approaching, he sees advocacy on issues such as water, property taxes, and housing availability as an important responsibility of the association.

Brint also believes the profession must be willing to evolve. He respects the work that came before while challenging established practices when the industry can do better. For him, leadership is not about collecting titles, but making a tangible difference for members, clients, and communities.

That willingness to adapt goes back to the beginning of Brint’s career. His mother, Judy, earned her real estate license in 1978 and spent seventeen years with Gillespie Realty. She then opened her own RE/MAX office in Missoula in 1995. Brint has always admired the business she built during an era when real estate and business leadership were male-dominated.

As computers and the internet changed real estate in the 1990s, Brint became Judy’s unofficial tech support. When her assistant later moved away, he became more involved in the daily business. “My mom gave me a crash course in real estate; I earned my license at twenty and have been in the industry ever since,” Brint said.

Brint joined Judy at RE/MAX, and together they became The Wahlberg Team, working side by side and building relationships throughout Missoula.

“I loved working with her,” Brint said. “She and I think a lot alike, and we really complemented each other. It was easy to do business with her.”

Brint met his wife, Courtney, in 1998. As his real estate career grew, so did their life together. They married and eventually built a family with three children, Reese (21), Emmie (19), and Gabby (14). When Reese was diagnosed with autism at age three, their family faced new challenges and gained new perspectives and priorities.

Another turning point in his life came in 2007. At the same time, Brint was watching national news as the housing bubble began bursting, particularly in coastal markets. Seeing the uncertainty facing the real estate industry convinced him it was time to finish the college degree he had left behind.

Brint re-enrolled at the University of Montana in 2008. While continuing to work in real estate and raise a family, he took classes as he could, earning his business degree in 2013.

“Finishing my business degree improved and revitalized the way I work,” he said.

The housing crash eventually brought major changes to the family business. In 2011, after sixteen years of owning the



“
If we’re willing to put in the time we can make
this industry **BETTER FOR EVERYONE.**”

Missoula RE/MAX office, Judy made the difficult decision to close it. The Wahlberg Team joined Windermere Real Estate Missoula. The transition was significant after years of operating their own office, but Brint found a home at Windermere and remains grateful to the people who helped make the move possible.

“I’m very thankful to John Brauer and the Mytty family for helping us make that transition,” Brint said.

When Courtney joined The Wahlberg Team in 2016, she brought more than an extra set of hands. She brought structure, organization, and a systems-minded approach that helped the business operate more smoothly and efficiently. Her strengths complemented the relationship-driven side of the business Brint and Judy had built and allowed the team to do more for its clients.

“I couldn’t do it without her,” Brint said. “I love that I get to work with my best friend. We’ve created such a strong partnership, and it’s been key for the business.”

In 2022, Judy died after living with dementia. Her influence remains woven throughout the business, but her legacy lives in the family she was so proud of. Between Brint and Kristina, Judy has six grandchildren. “I see a lot of her fierce spirit in all of them,” Brint said.

That sense of family and community extends well beyond real estate for Brint and Courtney. Brint mentors the Hellgate Elementary Robotics Team and recently coached Gabby’s middle school lacrosse team. Courtney volunteers with Special Olympics. In 2026, the University of Montana recognized them with its Community Service Award for their service to Missoula and the university.

Family remains their top priority. Brint and Courtney enjoy traveling, Disneyland, Griz athletics, the outdoors, and life with their Rottweiler, Rosie.

For Brint, those parts of life are connected by community and service. Missoula is where he built a business, raised a family, and formed lasting relationships. As President of the Montana Association of REALTORS®, he hopes to bring that same commitment statewide by strengthening the profession, helping REALTORS® better serve their clients, and ensuring the association continues to evolve.

“If we’re willing to put in the time,” Brint said, “we can make this industry better for everyone.”

Brint is honored to be the President of the Montana Association of REALTORS®. He looks forward to working alongside you to make it better for all. Connect with Brint at brint@wahlbergteam.com. 📧




PORLIER
CUSTOM HOMES & INTERIORS



406- 624-8815
steve@porliercustomhomes.com

SERVING BOZEMAN
& BIG SKY

QUALITY
CRAFTSMANSHIP

THOUGHTFUL
DESIGN

INTENTIONAL
PARTNERSHIPS

At PCH, Our dedication begins with our clients — their vision, priorities, and experience. Through every step, we remain committed to thoughtful collaboration and doing things the right way, ensuring each home is built with care, integrity, and lasting quality.

NOT ALL TITLE SEARCHES ARE BUILT THE SAME.

Our title plant goes deeper into land history, so your closings are stronger, smoother, and more secure.

WHAT THIS MEANS FOR YOU



REDUCED RISK

Fewer surprises and last-minute issues.



SMOOTHER CLOSINGS

Less curative work, less delay, more confidence.



STRONGER PROTECTION

Better for your clients.
Better for your reputation.



TRUSTED PARTNER

We're here to protect every transaction, from start to finish.

BEYOND THE SEARCH. BEYOND THE SURFACE.
BUILT ON OUR TITLE PLANT. BACKED BY EXPERIENCE.



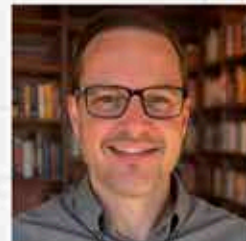
DORINDA GRAY
VICE PRESIDENT &
COUNTY MANAGER
FLATHEAD



PATTI NELSON
BUSINESS DEVELOPMENT
PROFESSIONAL
FLATHEAD



DYLAN FRECHETTE
BUSINESS DEVELOPMENT
PROFESSIONAL
FLATHEAD



ROBB HEDRICK
VICE PRESIDENT &
COUNTY MANAGER
MISSOULA



KIONA STENERSON
BUSINESS DEVELOPMENT
PROFESSIONAL
MISSOULA



KALISPELL
44 4TH STREET WEST
406.755.5028

WHITEFISH
710 E. 13TH STREET, STE. A
406.862.1761

BIGFORK
435 GRAND DRIVE
406.837.5144

MISSOULA
1724 FAIRVIEW AVENUE, STE. C
406.728.7900

INSUREDTITLES.COM

SACRY ELECTRIC



Sacry Electric's service department is built for the pace of real estate – fast scheduling, clear reporting, and solutions that keep your inspections and transactions on track

**Service division
open to help you,
help your clients**



OPERATING IN
SOUTHWEST MONTANA
FOR THE BETTER PART
OF THE CENTURY

sacryelectric.com

406.595.1337

chad.sacryelectric@gmail.com

CLEANED. STAGED. SOLD.

Staged homes sell faster - we're part of the prep, not just the cleanup.

BEYOND

CLEAN CARPET LLC

Your local agent for home & auto

Call me for a quote today

Jeff Weedin
Agent

1351 Stoneridge Dr Ste A
Bozeman, MT 59718-7079

Bus: 406-586-4900
jeff.weedin.qswp@statefarm.com
jeffweedin.com

PROTECT THEIR INVESTMENT.

MAKE INFORMED DECISIONS.

Professional property inspections trusted across Southwest Montana.

MASCHINO

PROPERTY INSPECTIONS
EST 2015

COMMERCIAL/RESIDENTIAL

FAST ONLINE SCHEDULING

WEB BASED REPORTING SOFTWARE

★★★★★

800+ FIVE-STAR REVIEWS

Thank you to the realtors, buyers, investors, and property owners across Southwest Montana.

DETAILED. DEPENDABLE. THOROUGH.

Thorough inspections and clear reporting you can rely on.

406-451-3529

maschinopropertyinspections.com

SCHEDULE ONLINE TODAY!

MONTANA

COUNTY DEPTH MAP

THE DIFFERENCE IS IN THE DATA.
OUR TITLE PLANT GIVES YOU DEPTH YOU CAN TRUST.

Certainty in title isn't a given, it's built.
If it's not backed by a title plant, it's not fully verified.

Ty Downard
CORPORATE SALES
MANAGER
406.207.5477
TY.DOWNARD@FSTE.COM

Rob Lowe
BILLINGS
406.855.9408
ROB.LOWE@FSTE.COM

Kayla Carranco
BILLINGS
406.671.0536
KAYLA.CARRANCO@FSTE.COM

Nikki Evers
BOZEMAN
406.595.7943
NIKKIEVERS@FSTE.COM

Jenn Taylor
HELENA
406.360.0184
JENN.TAYLOR@FSTE.COM

Julie Maloney
MISSOULA
406.531.4004
JULIE.MALONEY@FSTE.COM

FLYING S

TITLE & ESCROW

IDAHO | MONTANA | WYOMING

FSTE.COM



*Soak More
& Worry Less!*

#1 HOT TUB DEALER
IN MONTANA
Now with 6 Locations

Bozeman Showroom

8488 Huffine Lane
406-586-5850

Butte Showroom

1315 N. Montana
406-723-6513

NEW Missoula Showroom

3275 N. Reserve Street
406-550-5482

Big Sky Showroom

47520 Gallatin Road
406-993-8300

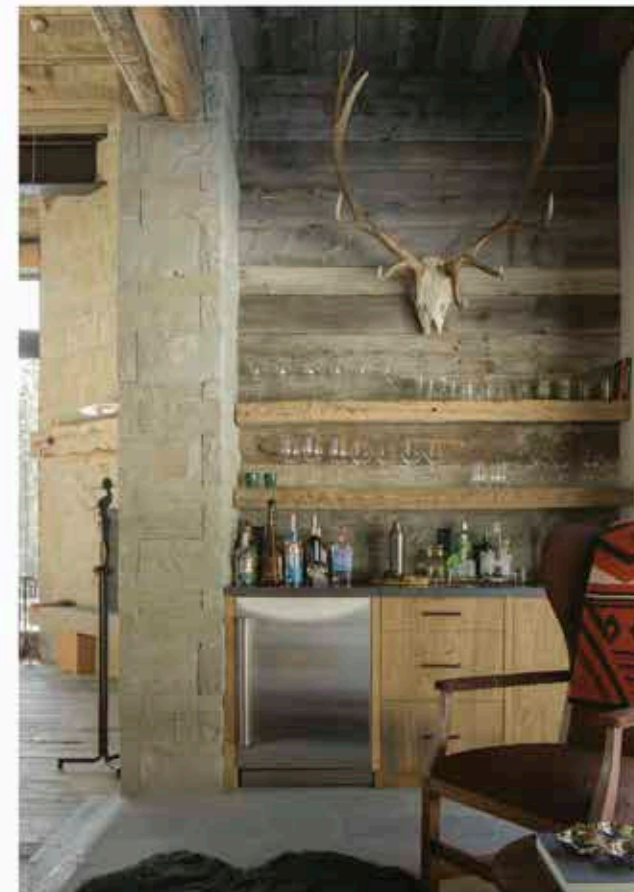
Helena Showroom

2300 N. Montana
406-442-5551

NEW Whitefish Showroom

1830 Baker Ave
406-609-4308

EST. 1979 - LOCALLY OWNED AND OPERATED TODAY!




LOHSS
CONSTRUCTION

406.763.9081
www.lohssconstruction.com



A PRODUCT OF
THE N2 COMPANY

9151 Currency St.
Irving, TX 75063

ESSENTIAL CARPET CLEANING AND SANITIZING EXPERTS SERVING BOZEMAN/BIG SKY & KALISPELL



Truck-Mount Steam Cleaning | RX-20 Rotary Available

Wall to Wall Carpet Cleaning

Pet Treatments | Upholstery Cleaning

Oriental Rug Pick Up/ Drop Off

SAME DAY SERVICE AVAILABLE

 **SCHEDULE
ONLINE**

Bozeman: 406-580-4558
xtremecarpetcleaning.biz

Kalispell: 406-471-1143
cleaningkalispellcarpet.com

WHEN DISASTER STRIKES, WE ARE HERE TO HELP!
THERE IS NOTHING WE CAN'T HANDLE.



Water Damage

Mold Mitigation

Ice Dam Removal

Construction & Remodels

**FREE
ESTIMATES**



Bozeman: 406-451-5246 | Kalispell: 406-471-1143
xtremerestorationmt.com