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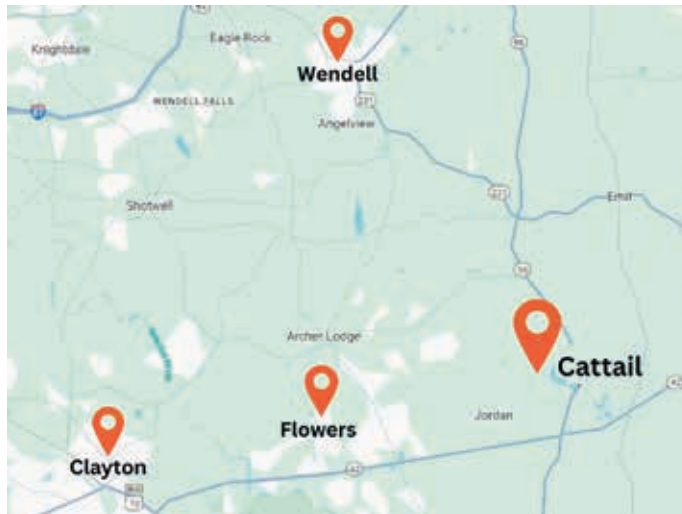
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2025

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\$11,354,933,280

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TOTAL TRANSACTIONS



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AVERAGE TRANSACTIONS PER AGENT



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Ashley Bommarito

CHILDREN: CAMERON

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“Being a mother is the greatest joy of my life. Over the last year, I’ve realized just how fleeting time is, and it’s reminded me to slow down, be present, and cherish the everyday moments with my son, because those are the ones that matter most!”



Ashley Denny

CHILDREN: SCOTTIE & AVA GRACE

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“Every day, I hope my girls are watching and learning that the life they dream about is theirs to build. Watching them grow into who they’re meant to be will always be my greatest success.”



Carmelina Hall

CHILDREN: BIANCA, SANTINO (NOT PICTURED) & GIORGI

“My children are my everything, my WHY. Bianca is my angel, Giorgi Bella is my heart, and Santino is the love of my life. There is nothing more fulfilling than having all three of my babies under one roof when they are visiting or staying the night for a holiday.”

PHOTOGRAPHY BY FLAVI HUFF PHOTOGRAPHY



Emilee Carraway

CHILDREN: DAWSON & MASON

“Mom’ is my favorite job title and my greatest joy. Being able to raise my boys while running a successful real estate career, I love the life I once dreamed of. I want them to grow up proud of their mom and confident they can accomplish anything they set their minds to—dream big and go for it!”

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Emily Brown

CHILDREN: COLTON BROWN



“Becoming a mother has given new meaning to the word ‘home.’ Every day, I’m reminded that what we do as REALTORS® isn’t just about transactions, it’s about helping families create the spaces where their most meaningful memories will unfold. My son is my greatest motivation and my daily reminder of why home truly matters.”

Emily Murphy

CHILDREN: KYLE AND CALLAHAN



“Being a mom is my most important job. Motherhood has taught me patience, grit, and heart which has prepared me for real estate, including long days, big decisions, and doing whatever it takes for the people who count on you.”

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MOM BOSS

Emma Lowery

CHILDREN: NOELLE



“Being a mom makes my work as a REALTOR® all the more purposeful. My ‘why’ is bigger than ever, and it fuels the way I show up for my clients.”

PHOTOGRAPHY BY FLAVI HUFF PHOTOGRAPHY

MOM BOSS

Erin Bartow

CHILDREN: MARSHALL



“Being a mom is the greatest privilege; my son reminds me what truly matters and motivates me to build a life and business he can be proud of. Motherhood has shaped the way I show up for my family and for my clients every single day.”

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Evgenia "Eva" Gavryuchkov

CHILDREN: MATTHEW & MICHAEL

"My kids are my BIG WHY and the greatest motivation. It's challenging to run a real estate business and be a solo parent, but I love my kids, love the freedom that real estate gives me, and try to enjoy every moment of this journey."

PHOTOGRAPHY BY FLAVI HUFF PHOTOGRAPHY



Janie Hairston

**CHILDREN: STEFAN,
NOLAN & LILIANNA**

"Being a mom is MY WHY. Being a successful real estate agent is how I show my children what's possible."

"Every long day, every challenge, and every closing is bigger than just business; it's about building a future, creating opportunities, and showing my kids that hard work, faith and determination can open any door."

"I'm not just selling homes...I'm building a legacy for my family and helping others find the place where their stories begin."

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Jennifer Coleman

CHILDREN: ANNABELLE & EVAN



“Being a mother is the ‘why’ behind everything I do in real estate; my children are my biggest cheerleaders and my greatest inspiration. There is no joy quite like watching them grow and knowing I am building a legacy for their future.”

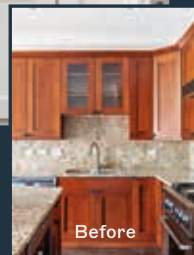
Jennifer Jones

CHILDREN: PARKER-16,
PEYTON-19 (NOT
PICTURED, IN COLLEGE!)

“Being their mom is my most important title — and definitely the one that requires the most snacks, patience, and late-night problem solving. They’re the reason I know that ‘home’ is really just wherever your people are.”



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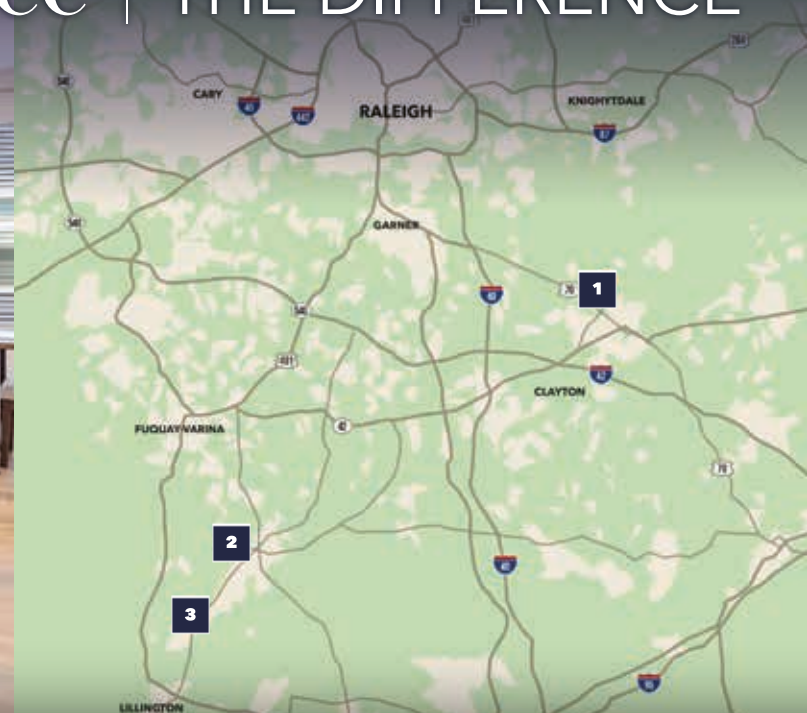
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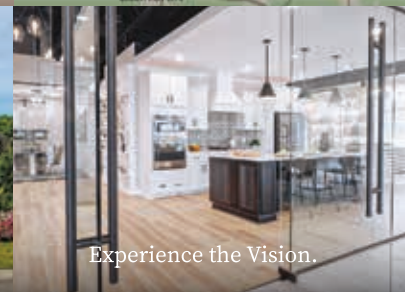
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**CHILDREN:
ANDREW & EMMA**

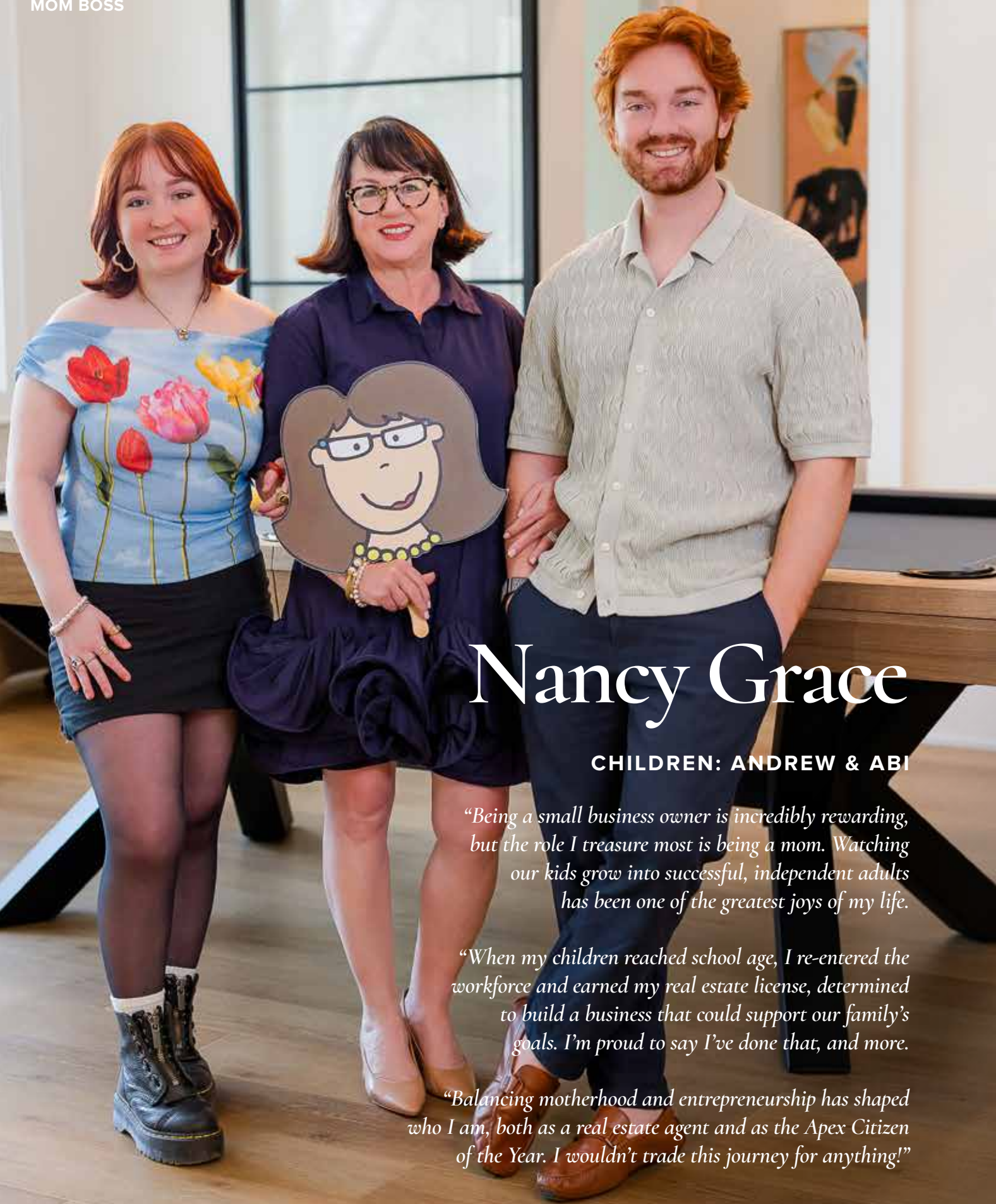
“My kids are my greatest love and my deepest purpose. As a boss mom, I strive to show up authentically every day so they know their lives matter, their work has meaning, and who they are is more important than what they do. My heart’s desire is always for them to know the love of Jesus and to support them, while I lead with integrity and serve our clients with excellence.”



Maya Galletta

CHILDREN: NICOLAS, KATRYANA, THOMAS, MYRKA, ELVIS AND AURORA (GRANDDAUGHTER)

“I love being a mom because it has shaped who I am in every way: patient, driven, compassionate, and strong. Everything I’ve built in my business has always been rooted in creating opportunities and a legacy for my children.”



Nancy Grace

CHILDREN: ANDREW & ABI

“Being a small business owner is incredibly rewarding, but the role I treasure most is being a mom. Watching our kids grow into successful, independent adults has been one of the greatest joys of my life.”

“When my children reached school age, I re-entered the workforce and earned my real estate license, determined to build a business that could support our family’s goals. I’m proud to say I’ve done that, and more.”

“Balancing motherhood and entrepreneurship has shaped who I am, both as a real estate agent and as the Apex Citizen of the Year. I wouldn’t trade this journey for anything!”



Rachel Wachter

CHILDREN: SPENCER, LEO, JONAH, & NATALIE

“Being the mom of four incredible kids is the greatest joy of my life. They amaze and inspire me every day, keeping me laughing with their goofy antics and unique perspectives and reminding me what truly matters in life. When real estate gets challenging, I take a deep breath and remember that as long as my children and husband are happy and healthy, everything else is just a deal.”



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MOM BOSS

Saira Bruno

CHILDREN:
LUCCA & TEDDY



“Motherhood refined my leadership. As I raise my boys to love generously and serve our community, they’re teaching me that love is expansive. I run my business the same way, grounded in integrity, disciplined in the details, and unwavering in advocacy for the people I serve.”

PHOTOGRAPHY BY FLAVI HUFF PHOTOGRAPHY

MOM BOSS

Shenandoah Nieuwsma

CHILDREN: AVA & ALLIE

“There’s nothing more important to me than my kids. And while there’s no such thing as achieving perfect balance in life, I’d like to think I model what a strong, hard-working mom looks like. I can’t wait to see them conquer the world, however that looks.”



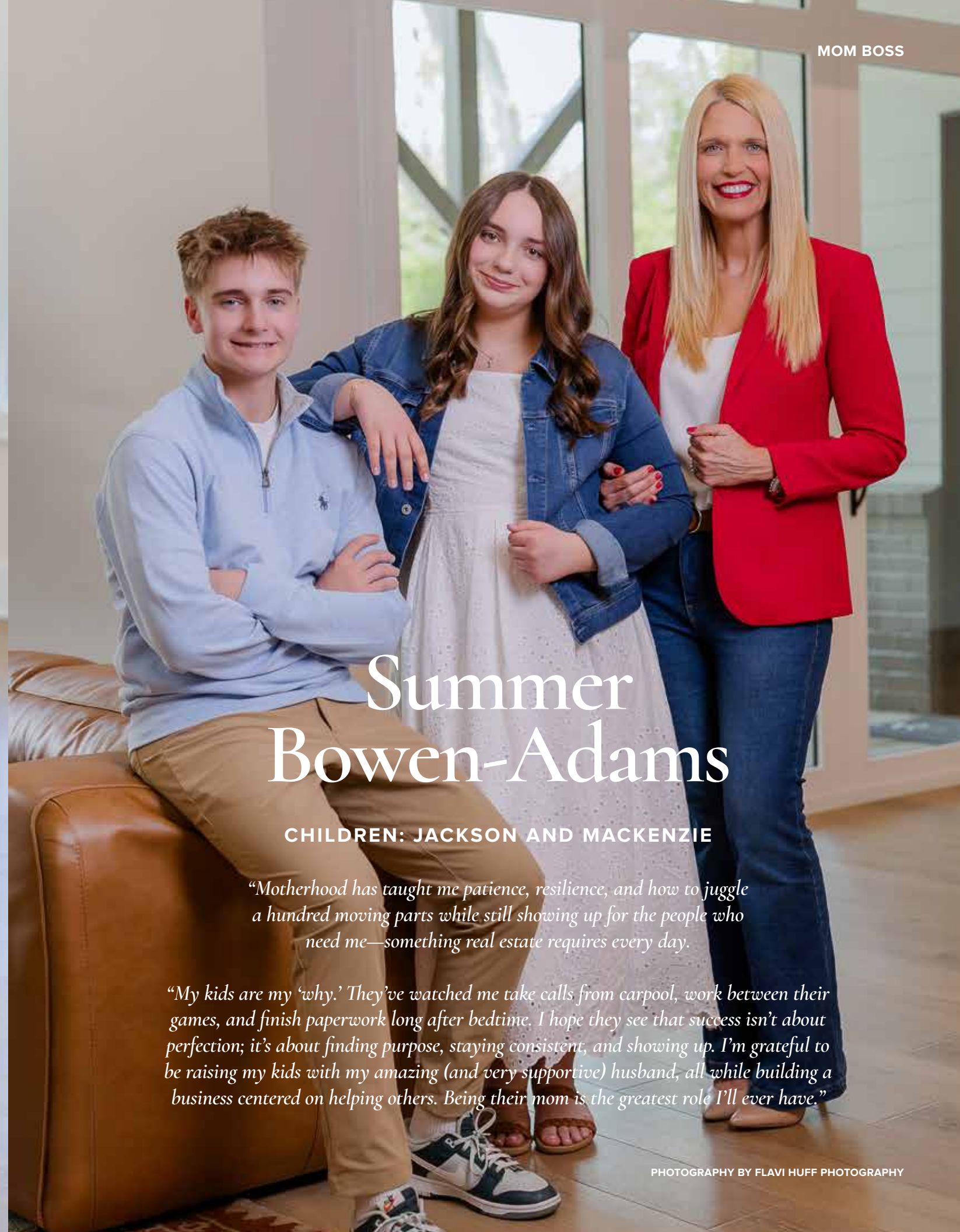
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Sue Kerata

CHILDREN: CATE AND NIOMI

"I love that my daughters see the behind-the-scenes work, the problem-solving, and the commitment to serving others well. Motherhood and real estate have shaped me in similar ways — both require patience, resilience, and a whole lot of heart."



Summer Bowen-Adams

CHILDREN: JACKSON AND MACKENZIE

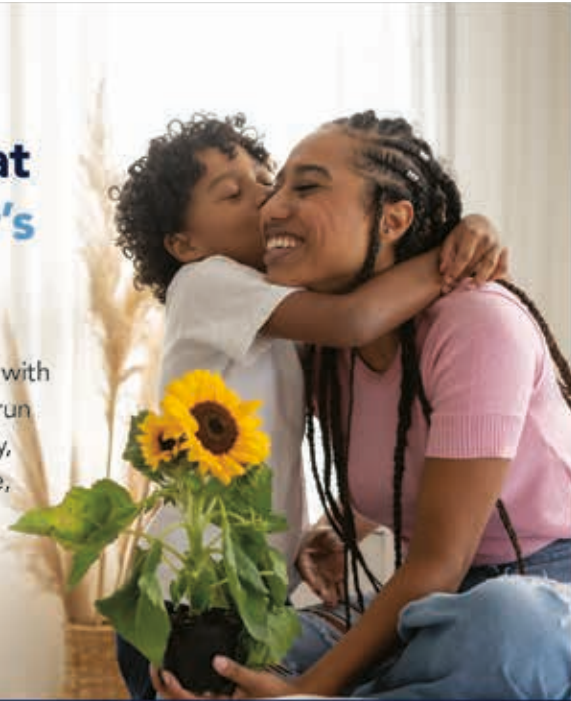
"Motherhood has taught me patience, resilience, and how to juggle a hundred moving parts while still showing up for the people who need me—something real estate requires every day."

"My kids are my 'why.' They've watched me take calls from carpool, work between their games, and finish paperwork long after bedtime. I hope they see that success isn't about perfection; it's about finding purpose, staying consistent, and showing up. I'm grateful to be raising my kids with my amazing (and very supportive) husband, all while building a business centered on helping others. Being their mom is the greatest role I'll ever have."

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Taylor Oldham

CHILDREN: MYERS

"Motherhood has deepened my 'why' behind everything I do. My goal each day is to be present in my daughter's life, show her what faith, hard work, and loving people well looks like, and remind Myers that she can be anything she sets her mind to. More than anything, I hope to make her proud!"



Toni Pleasants

CHILDREN: CAMDEN, ASHTON, JASE, HOLDEN, & GREYSON

"Being their mother is the greatest blessing of my life. By God's grace, I'm able to run a thriving real estate business, but the true success of my life will always be these precious children He entrusted to me and the faith that guides our home."

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BY JOANNE WERSTLEIN, VP OF COMMUNICATIONS & MARKETING, RALEIGH REGIONAL ASSOCIATION OF REALTORS®

As we move deeper into the spring market, one thing is becoming increasingly clear across the Triangle: This is not the same market we've been navigating over the past few years.

Inventory is rising. Buyers are taking more time. Sellers are adjusting expectations. In many ways, we are entering a more balanced, and more strategic market. And with that shift comes both opportunity and a clear call to action.

What This Means for REALTORS® Right Now

In a fast-paced market, speed often drives success. In today's environment, it's about strategy, preparation, and expertise.

We're seeing:

- Buyers negotiating more confidently
- Listings requiring stronger pricing and positioning
- Transactions demanding clearer communication and professionalism



This is where skilled REALTORS® stand out - and where ongoing education becomes essential.

Where Raleigh Regional Association of REALTORS® (RRAR) Comes In

At RRAR, our focus is simple: ensure our members are equipped to succeed in any market - especially a changing one.

That's why we've continued to expand both in-person and online learning opportunities designed specifically for today's conditions.

What's available to you right now:

- Enhanced in-person classes and workshops focused on real-time strategies
- Robust online training options to build skills on your schedule



- BIC & agent forums that provide timely insights and peer-to-peer learning
- Events and networking opportunities that keep you connected to what's happening locally

The ROI of Staying Engaged

In a shifting market, the REALTORS® who stay engaged - who show up, learn, and adapt - are the ones who continue to grow their business. Your investment in:

- Attending a class
- Participating in an event
- Staying connected through RRAR

...can translate into:

- Stronger confidence from your buyers and/or sellers
- Better transaction outcomes
- Increased referrals and repeat business

Simply put: the more informed and prepared you are, the more competitive you become.

The Opportunity Is Not Ahead, It Is Here

A more balanced market doesn't mean less opportunity - it means greater differentiation.

The REALTORS® who lean into education, stay connected, and sharpen their skills will be the ones who stand out. At RRAR, we are committed to providing the resources, training, and environment to support that growth, but the opportunity is yours to seize.

Markets will always evolve. The professionals who succeed are the ones who evolve with them. If you haven't engaged with an RRAR class, training, or event recently, now is the time. Because in this market, knowledge isn't just power - it's your edge.





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REBAR CAMP RDU 2026!



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Triangle Real Producers was privileged to attend REBarCampRDU on Tuesday, March 24th at the McKimmon Center at North Carolina State University, alongside hundreds of top agents, and top vendor partners from the industry. REBarCampRDU continues to grow year after year—both in attendance and impact—further cementing its place as a staple within the Triangle real estate community.

This year's gathering once again delivered a refreshing departure from the traditional conference format. Instead of a strict predetermined, agenda, REBarCampRDU's slate of committee members collaborated to build a schedule with a variety of options for attendees, proposing topics that reflected what agents are actively navigating in today's market.

Each session was structured as an open, peer-driven discussion rather than a formal presentation. Guided by experienced "thought leaders," the dialogue was fueled by participation,

with agents sharing real-world strategies, challenges, and wins from their businesses. The result was a highly engaging environment where both seasoned professionals and newer agents were able to contribute and gain practical insight.

A defining element throughout the day was the flexibility to move between sessions. Many attendees embraced the "Two Foot Rule," ensuring they remained in conversations that were most relevant and valuable to them. While the format carries a level of unpredictability, it consistently leads to

more authentic, impactful exchanges than traditional, stage-led events. Organized entirely by dedicated volunteers, REBarCampRDU continues to showcase the strength of a collaborative community. As the event grows each year, so does its ability to bring agents together in a meaningful way—fostering connection, sharing knowledge, and strengthening the Triangle real estate industry as a whole.

For more information, visit rebrdu.org. This year's conference sold out quickly—another sign of its continued growth and demand within the real

estate community. To stay up to date on next year's event and be notified when tickets become available, follow REBarCampRDU on social media: @rebrdu on Facebook and @rebarcampRDU on Instagram.

A special THANK YOU to local photographer and filmmaker Joel B. Russell for providing the photos for this article! To find out more, check out his video production company at:

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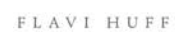
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