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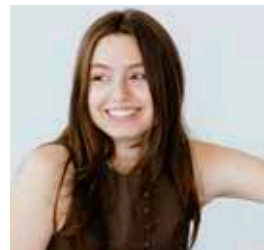
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Publisher's Note

Hello May, The Season of Celebration!

May is a time to celebrate—the dedication, resilience, and heart that each of you brings to this industry and to this community. It's a moment to pause and recognize not only how far we've come individually, but the incredible momentum we've built together.

What makes Real Producers so special goes far beyond the pages of a magazine. It's the relationships formed, the encouragement shared, and the collective drive to see one another succeed. This community continues to thrive because of the energy, integrity, and passion each of you brings to it every single day.

As we move through this season, it's a great reminder that success is not just measured in transactions or milestones, but in the connections we build and the impact we make along the

way. The strength of this network is rooted in collaboration, and that foundation continues to grow stronger with each passing month.

As we move through May, let's carry this reminder: **"Joy multiplies when shared with others."**

Here's to continued growth, connection, and celebration—in business and in life.



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STEPHEN Clyde

Resilience,
Relationships, and
Real Impact

BY GEORGE PAUL THOMAS
PHOTOS BY JORDAN FIORDALISO



Some careers are carefully mapped out. Others reveal themselves when life changes direction.

For Stephen Clyde, real estate was never the original destination. Born and raised in Berlin Township, New Jersey, he began his professional life as a municipal bond trader. But after the events of September 11 disrupted the financial world, his future took an unexpected turn. What began as helping his late wife, Donna, with weekend open houses soon became a calling that would define the next two decades of his life.

Today, as the leader of the Stephen Clyde Real Estate Group with LPT Realty, “Real Estate Re-Imagined,” Stephen is known for his confidence, transparency, and unwavering focus on relationships. He describes himself as an open book with no filter. Clients appreciate the honesty. More than anything, they value consistency. His business is built almost entirely on repeat and referrals. “I’m about relationships, not transactions,” he says simply.

Deep Roots, Strong Foundations

Stephen’s connection to Berlin Township runs deep. He was born and raised there, and his sister still lives in the home where they grew up. His father’s legacy is permanently woven into the community through Robert T. Clyde Sr. Memorial Park, named in his honor.

As the youngest of six children with four older sisters, Stephen was raised in a household centered on service and generosity. “My parents were always about giving back and helping others,” he says. Those values became the framework for both his business and his leadership.

He attended twelve years of Catholic school, from Our Lady of Mt. Carmel through Saint Augustine Prep, before heading to the University of Miami. Along the way, he even worked on two seasons of Miami Vice and later ran the New York City Marathon, experiences that reflect both discipline and drive.

A Partnership That Changed Everything

Stephen officially began his real estate career in 2003, but the heart of that decision was Donna.

After September 11 reshaped the bond trading industry, Stephen faced uncertainty. “I was too poor and young to retire,” he recalls. Donna encouraged him to get licensed and help her with open houses. What began as support quickly became a shared passion.

Together, they built one of the top teams at Weichert in Voorhees before moving to REMAX, where they ranked in the top one percent worldwide. For more than thirty years, they were husband and wife, best friends, and business partners, building a thriving career while raising a family and later celebrating their grandchildren, Arianna and Dante.

Through it all, Stephen discovered what fulfilled him most: guiding people through important transitions and building long-term trust.

Leadership Through Service

Now operating under LPT Realty, Stephen remains intentionally dedicated to building deep, strong relationships with clients. His model is personal, accessible, and grounded in serving clients. He believes consistency and character matter more than volume.

His commitment to service extends far beyond real estate. A Rotarian for twenty-three years and three-time president



him, and for more than two years, he struggled, turning to alcohol in an attempt to cope.

“It was a darkness I never expected,” he shares candidly.

It was his sisters, Roberta and June, his brother-in-law Fran, and his fiancée Nancy Kowalik who intervened and helped him seek treatment. With their support, he entered rehab and began the difficult journey of recovery.

Today, Stephen proudly shares his sobriety date of May 28, 2025. He attends three meetings a week and remains committed to rebuilding his life with intention and humility. Recovery has become not only personal healing but also a way to help others find the path to healing and serenity. Through recovery, I am free to live a life beyond my wildest dreams.

“There is strength in vulnerability,” he says. “In sharing our stories, we can find healing.”

Family remains his anchor. He cherishes time with his grandchildren and enjoys concerts, movies, dominoes, and cards with loved ones. He has returned to cycling, skiing, and

traveling, rediscovering joy in movement and connection. At home, he and Nancy are enjoying life with their kitten, Lucy. After growing up with boxers, the small but spirited addition has brought a new kind of energy into his world.

Stephen speaks openly about growth, accountability, and second chances. He understands that while grief may never disappear, purpose can be rebuilt through faith, community, and daily commitment.

Looking Ahead

As he looks toward the future, Stephen remains focused on serving clients with integrity and continuing to build relationships that last well beyond the closing table.

His advice to aspiring top producers reflects the philosophy that has guided his entire life. “Serve your clients and give,” he says. “If you give it away in slices, it will come back in loaves.”

Stephen Clyde’s story is not just about real estate. It is about resilience, community, and the power of relationships to carry us forward. 🏡



of the Berlin Rotary, Stephen has devoted decades to community leadership. He has served as a former board member and volunteer for the Make-A-Wish Foundation of New Jersey, volunteered and served on the board of the Alicia Rose Victorious Foundation, and served as President of the Inter-Community Celebration Association for two years, which organizes the July Fourth parade for Berlin Township and Borough.

His guiding belief is simple: “We make a living by what we get, we make a life by what we give.”

Love, Loss, and Renewal

On April 13, 2022, Stephen’s life changed forever when Donna passed away suddenly from a heart attack. The loss left a profound void. Grief consumed



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Valerie

COPPOLA-BELLIA

Built on Heart and Straight Talk

BY LARRA ROQUE
PHOTO COURTESY OF ALISON PALMA PHOTOGRAPHY

Some agents sell homes. Valerie Coppola-Bellia builds trust.

Friendly, honest, and outgoing by nature, Valerie leads with transparency in an industry where that can sometimes feel rare. She is quick to admit she may even be “sometimes too honest,” but that honesty has become the foundation of a career defined by repeat and referral business.

Born in Philadelphia and raised in Washington Township, Valerie grew up surrounded by family. Her roots run deep in South Jersey, and that sense of community still shapes how she approaches her work today.

Right after high school, she went to college intending to teach. After several years, she realized she wanted a different path. Before fully stepping into real estate, she spent 12 years in the hospitality industry. That experience sharpened her people skills, taught her how to read a room, and reinforced the importance of service.

Finding the Right Path

Valerie first earned her real estate license in 2005. At the time, she was still working in hospitality and exploring real estate part-time while completing training classes. Eventually, she stepped back and placed her license on hold when she moved to Florida for three and a half years.



When she returned home in 2013, she made the decision to commit to real estate full-time.

The inspiration came from a simple conversation. A friend suggested she speak to his mother, who was in real estate. That introduction opened a door. What immediately appealed to Valerie was the freedom. “I liked the fact that you could work as much as you want and earn as much as you want without a ceiling,” she explains. The flexibility to control her income while still maintaining family life was equally important.

That balance of ambition and flexibility has defined her career ever since.

A Business Built on Integrity

Today, Valerie is a solo agent and also serves as the office manager and what she describes as “the face” of her brokerage. In 2025, she closed over \$15 million in sales volume across 49 transactions. Her goal for 2026 is simple: beat her previous year. “I’d love to do 20 mil and hit platinum,” she says, “but as long as I do more volume than 2025, I will be happy.”

She has earned New Jersey Circle of Excellence Sales Awards every year since 2016, starting at Bronze, moving up to Silver, and most recently achieving Gold for surpassing \$12 million in sales.

Still, for Valerie, production numbers are not the driving force.

“What sets me apart,” she says, “is my honesty.” She is unwavering in her belief that she would never allow a client to move forward with a purchase she would not feel comfortable making herself. She focuses on the long term rather than the transaction. “It’s not about transactions or monetary value. It’s about helping people, guiding them, and steering them in the right direction.”

That philosophy has proven itself. When you consistently do the right thing, she believes, referrals follow. And they have.

Family, Music, and Movement

If there is one thing that fuels Valerie outside of real estate, it is family.

She comes from what she proudly calls a huge Italian family, complete with four parents, three sisters, two brothers, and countless aunts, uncles, and cousins. At the center of it all is her daughter, whom she describes as her number one.

Her lively and energetic personality is reflected in her personal life. She loves practicing yoga, attending concerts, and going anywhere she can dance. She is also passionate about Philadelphia sports, proudly supporting her hometown teams whenever possible. Music holds a special place in her





heart, providing both comfort and happiness after long days of working with clients.

There is a rhythm to her world. Work hard. Show up honestly. Make time for family. Move your body. Dance when you can.

If she had taken a different path earlier in life, Valerie jokes she might have become an attorney. “At least that’s what my mom always told me I should have been,” she says with a smile. Given her straightforward nature and strong sense of right and wrong, it is not hard to see the connection.

Living with Faith and Conviction

Valerie believes deeply that what is meant to be will be. As simple as it sounds, that mindset grounds her. She also

embraces a more direct affirmation style, laughing as she references a bold quote about a frog being “water-tight” when committing to something.

She is currently reading *Let Them* by Mel Robbins, continuing her personal growth journey while balancing a thriving business.

At the heart of it all is a woman who values integrity over image, relationships over recognition, and people over profit. She understands that buying a home is often the biggest purchase of someone’s life. It is where families begin, memories are created, and futures are shaped. Being trusted with that responsibility is what fulfills her most. ▀

“IT’S NOT ABOUT TRANSACTIONS OR MONETARY VALUE. It’s about helping people, guiding them, and steering them in the right direction.”



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Bloom Where You're Planted

MARCH 12, 2026

PHOTOS BY JORDAN FIORDALISO

Bloom Where You're Planted: A Celebration of Community and Growth

The **Bloom Where You're Planted** event was a vibrant and meaningful gathering that celebrated connection, leadership, and continued growth within the Real Producers community.

Held on **Thursday, March 12, 2026**, at **Surety Title Company**, the evening brought together top-producing agents and trusted partners for an experience centered on relationship-building and encouragement.

The Bloom Where You're Planted theme reflected an important reminder within the real estate industry: growth often begins by investing in the community around you. Throughout the evening, guests gathered to reconnect, share insights, and strengthen the relationships that continue to shape the success of the Real Producers network.

Beyond the conversations and connections, the event created space

for agents and partners to celebrate the impact they are making in their markets and communities. The energy in the room reflected the collaborative spirit that defines Real Producers — a culture rooted in encouragement, partnership, and shared success.

We extend our sincere gratitude to **Nation One Mortgage**, **Surety Title**, **Cross Country Mortgage**, and **Reel Dependable Media** for sponsoring this celebration and investing in the strength of our community. We also thank **Jordan Fiordaliso Studio** and **Reel Dependable Media** for capturing the moments that allow this experience to live on long after the event concluded.

Bloom Where You're Planted was more than an event — it was a reminder that when professionals come together to support one another, success grows stronger for everyone involved.

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