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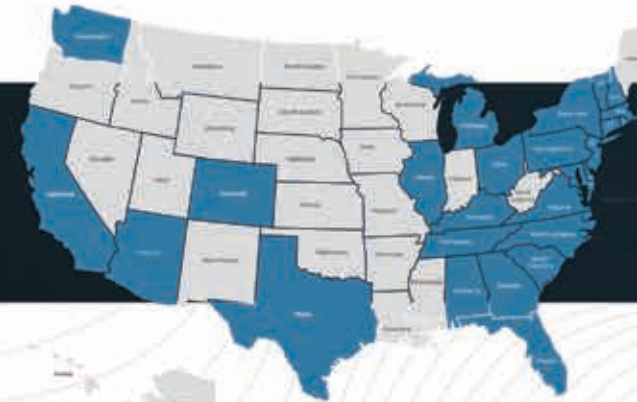
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PUBLISHER'S NOTE

Stepping Into the SPRING SEASON

There's something about this time of year on Long Island—it feels like everything is waking up at once.

The market is moving. Energy is shifting. Conversations are picking up speed. And across our *Long Island Real Producers* community, you can feel it—momentum building in real time.

This past month was a powerful one.

We celebrated the release of the Top 500 badges—recognizing not just production, but consistency, discipline, and the work it takes to operate at a high level year after year. Watching so many of you share those badges, own your success, and celebrate each other was exactly what this community is all about.

Because while production earns you a seat at the table... how you show up once you're here—that's what defines your impact.

And that starts with something deeper. Your *why*. Not what you do. Not how you do it. But *why you do it*.

Because when the market gets loud, your *why* keeps you clear. When the pace picks up, your *why* keeps you grounded. When things get challenging, your *why* keeps you consistent.

Top producers don't just chase production—they operate with purpose.

They know: Success without purpose is temporary. Clarity creates confidence. And people don't just work with you for what you do—they trust you because of *why* you do it.

Spring in real estate is more than just a busy season. It's an opportunity.

An opportunity to sharpen your systems. To reconnect with your network. To lean into the relationships that make your business stronger. And to realign with the purpose that fuels it all.

This business moves fast. The expectations are high. And the agents in this community—the Top 500—are the ones setting that pace. But even at this level, growth isn't about perfection. It's about consistency, clarity, and showing up again the next day ready to execute.

As we move deeply into the spring season, you'll see more opportunities to connect—through events, through partnerships, and through the stories we continue to share in these pages.

Because *Long Island Real Producers* has never just been about recognition. It's about relationships. It's about collaboration. And it's about building something bigger—together. Let's make it a strong—and meaningful—spring season.

With heartfelt appreciation and cheer,



Blaise Ingrisano & Christine Ingrisano

Publisher/Area Directors
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coregroup



A network of expertise,
one commitment to you.

Excellence at our core.

We LOVE How You Show UP!

We LOVE what you did with your BADGE!

When the *Long Island Real Producers* Top 500 badges dropped... you showed up. And not quietly.

Within hours, our feeds were buzzing—post after post, story after story, agents across Long Island proudly sharing, celebrating, and owning their moment.

So we did what any curious (and slightly obsessed) community builders would do... We watched. We scrolled.

And we grabbed a 24-hour snapshot of the creativity in action.

From clean, polished posts to bold announcements, reels, stories, and even email signatures—your badges didn't just sit there... you put them to work.

Now, we know this isn't everyone (not even close). This is just what we caught in that 24 hour window...

But WOW. To those featured here— We LOVE what you did with your badge!

You celebrated your win. You shared it with your audience. You made it part of your brand. And in doing so, you elevated the entire community.

Because that's what this is about. Not just earning recognition... but owning it. Sharing it. Turning it into momentum.

And let's not forget our **Preferred Partners**—you showed up right alongside the agents, repping your badges and reminding us that this community is built on powerful partnerships.

This is Real Producers in action: Connecting • Elevating • Inspiring. And if this was just 24 hours... we can't wait to see what comes next.



Top 2% 24,000+



Robyn Schatz
 REALTOR® | 516-319-8600

TOP 500 AGENT CLASS OF 2024 RP LONG ISLAND

TOP 500 AGENT CLASS OF 2024 RP LONG ISLAND

elphardmanrealtor

I'm truly honored and grateful to be recognized among the Top 500 real estate agents across Nassau and Suffolk Counties—placing me in the Top 2% of the Long Island market.

With over 24,000 licensed agents in our area, this recognition means so much. Thank you to my incredible clients, colleagues, and community for your continued trust and support. I couldn't do this without you.

LONG ISLAND REAL PRODUCERS

2024

TOP 500 AGENT TOP 2% OF AGENTS IN LONG ISLAND



Chris White
 Licensed Real Estate Salesperson

TOP 500 AGENT CLASS OF 2024 RP LONG ISLAND

TOP 500 RP AGENT

Top 2%



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Top 2% 24,000+

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24,000+



TOP 500 AGENT CLASS OF 2024 RP LONG ISLAND

Rebecca Zinn

Top 2%

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TOP 500 AGENT CLASS OF 2024 RP LONG ISLAND

Deniz Oygur

Top 2%

24,000+



Thank you!

Top 2%

Out of approximately 24,000+ real estate agents in Long Island, NY, I'm honored to be recognized as a Top 500 Agent by @realproducerslongisland, placing me among the top 2% of agents across Nassau and Suffolk.

TOP 500 AGENT CLASS OF 2024 RP LONG ISLAND

Congratulations!

Lisa Lauricella



Top 2% 24,000+

Eric Ramsay IV

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Ranked Top 500

Out of 24,000+ Agents Across Long Island

TOP 500 AGENT CLASS OF 2024 RP LONG ISLAND



500 RP AGENT CLASS OF 2024

I am honored to be recognized among Real Producers Top 500 out of 24,000 agents across Long Island - Top 2%! I am so thankful to my clients, family and friends for the trust you place in me with your most valuable asset. It is an honor and privilege to work with you.



Top 2% 24,000+

Tammy Ramsay

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TOP 500 AGENT CLASS OF 2024 RP LONG ISLAND



TOP 2%

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24,000+



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Out of approximately 24,000 licensed real estate agents across Nassau and Suffolk Counties, you have been recognized as one of the Top 500 — placing you among the Top 2% in the Long Island market.

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TOP 500 RP AGENT CLASS OF 2024

NICHOLAS SEKELAKIS

TOP 2% OF AGENTS



TOP 2%

Out of approximately 24,000 licensed real estate agents across Nassau and Suffolk Counties

Kenneth Hirsch

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TOP 500 AGENT CLASS OF 2024 RP LONG ISLAND



TOP 500 AGENT CLASS OF 2024 RP LONG ISLAND

Whitney Young

Top 2%

24,000+

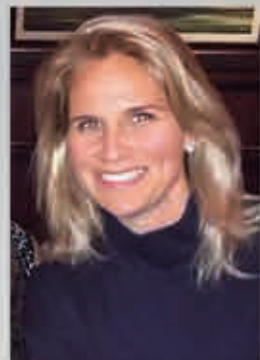
whitneyyoungrealtor invited you to be a collaborator on their post.

caracunha and 39 others commented

whitneyyoungrealtor I'm incredibly honored to be named a Top 500 Agent by @realproducerslongisland — placing me among the top 2% of over 24,000 agents across Nassau & Suffolk Counties



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I'm so grateful I found Tracy and her team! Selling my house felt overwhelming, but she stepped in, explained everything clearly, and truly handled it all from sorting and selling my belongings to coordinating repairs, installations, and cleaning. Tracy and her crew are true professionals, providing warmth and comfort during an emotional time, making this difficult process stress and worry-free 😊

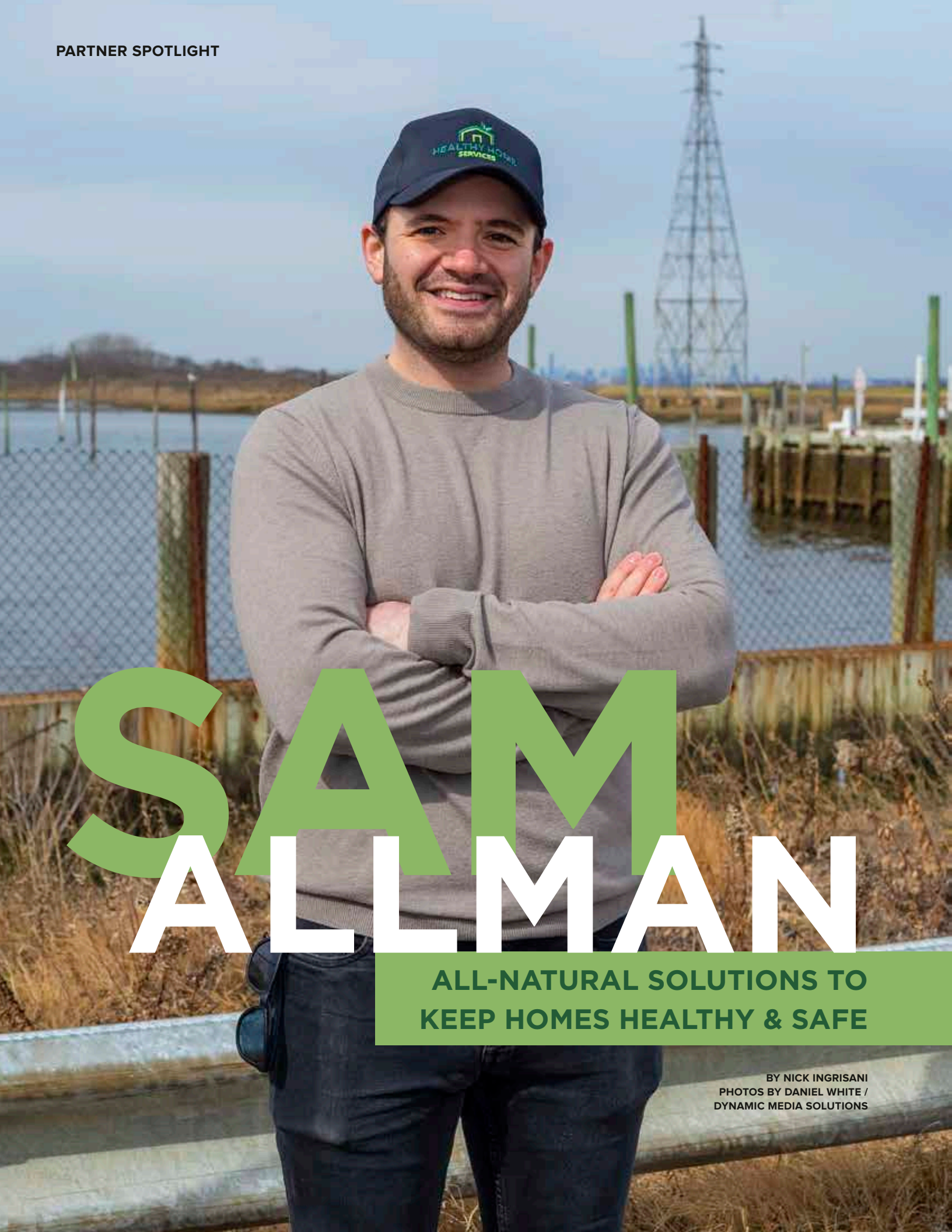
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- Elaine



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SAM ALLMAN

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BY NICK INGRISANI
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Sam grew up in Cedarhurst as one of six siblings in a close-knit family. He went to a local private school growing up and then spent 3 years in Israel to pursue Judaic studies.

After returning from Israel, he got married, started college at Fairleigh Dickinson University to study business, and began his career at the same time. His older friend and mentor was involved in a mosquito and tick control business using all-natural and safe products.

“He called me, said he wanted to start the company, and asked if I wanted to join and be part of building it from the ground up. I’m built for blue-collar work, so I jumped right into it.”

When the trio went to franchise training with Green Home Solutions, they were getting involved in the mold and air quality space. Suddenly, Sam was learning the ins and outs of both: mosquitoes and ticks in the summer months, mold and air quality in colder months. He spent six years inside that franchise, learning the business from the inside out, developing expertise, and building a client base. Then, in 2020, he made his move. He bought out his partners, left the franchise behind, and launched Healthy Home Services on his own.

“It all came together pretty naturally—and I genuinely love what I do. I get to work with my hands, meet people face-to-face, and no two days are ever the same. Every job brings new challenges, new clients, and new homes.

Leaving the franchise to go out on my own was definitely a big step, and not without some fear. But I also recognized the opportunity to grow something even bigger on my own terms. I was able to hit

the ground running because I already had an established online presence, a strong client base, the right equipment, and the experience to back it all up.”

Now, twelve years into the industry, Sam runs Healthy Home Services as an owner-operator, focusing on mold removal, odor treatment, air quality, and water and flood damage. His former partners kept the mosquito business; they still share office space. Same building, different chapters.

What sets Sam apart isn’t just what he does—it’s how he does it. In an industry that can feel impersonal and expensive, he’s built something deliberately different. When clients call, he answers. When a job needs to be done, he shows up. The experience is intentionally boutique: friendly, transparent, and personal from the first phone call to the final walkthrough.

“
It’s a very big deal for me and my clients, that their families and homes are safe. We only use products we trust—because safety isn’t a feature of what we do, it’s the foundation of everything we do.”

“I feel very strongly about a homey and friendly feel. When I get referred, you’re calling me and I’m the one coming to the house, meeting at the job site. Nobody is getting handed off to a big operation. It’s a lot more mom-and-pop, boutique style with friendly service where you know exactly who and what you’re getting.”

That philosophy extends to his products. No harsh chemicals, no over-the-counter fungicides—just protocols that prioritize the health of the home and everyone in it. For families dealing with mold or water damage, that distinction matters more than most people realize.

“It’s a very big deal for me and my clients, that their families and homes are safe. We only use products we trust—because safety isn’t a feature of what we do, it’s the foundation of everything we do.”

Real estate agents have become a core part of his business, and the relationship is mutually valuable. Whether it’s a





Outside of work, Sam loves going to the gym, staying healthy, and hanging out with his friends and family. He also gets outside whenever possible for hiking, camping, and rock climbing. Years ago he started an ultimate frisbee league in his community, something that began as a hobby and has grown into a passion that carries through the warmer months of the year. Still, nothing beats spending quality time with the people who matter most.

“I love to spend time with my eight-year-old daughter doing all sorts of activities—rollerblading, birdwatching, hiking, board games. We spend a lot of time together,



buyer who needs an honest assessment before closing, or a seller whose agent wants to quietly resolve an issue before a home hits the market, Sam steps in as a trusted resource at a pivotal moment. He’s known for fair pricing in an industry where sticker shock is common—keeping his rates realistic enough to prevent deals from falling apart while still running a healthy business.

“Mold remediation often comes with high price tags, which can be intimidating for homeowners and can complicate real estate negotiations. When mold is identified during a transaction, buyers often push for large credits, which can create friction between both sides.

I approach things differently. I offer remediation at a more reasonable, transparent price point for both buyers and sellers, helping keep deals moving smoothly without unnecessary negotiation hurdles. This comes down to the protocols I follow, the products I use, and a practical, client-focused approach to what’s truly needed.

My goal is to maintain pricing that makes sense for my business while also delivering fair, accessible rates that better serve my clients.”

20 • May 2026



and I love it! I am recently newly married to Rachel, and now proud to have a four year old stepdaughter. Growing the family is very exciting for me.”

As Sam continues to grow Healthy Home Services into a household name on Long Island, he finds immense fulfillment in the day-to-day: helping people through stressful moments in their homes and building something that improves lives in his community. 🏡



CONTACT US!

Sam Allman
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WHERE PASSION MEETS
PERSISTENCE AND GRIT

Constantino Alves grew up on Long Island and established deep roots in the same community that now fuels his real estate business. At just 25 years old, his career already reflects a level of focus and intentionality shaped by an early fascination with business, investing, and long-term wealth creation.

"I've always been a business-minded person intrigued by entrepreneurship, Wall Street, and the stock market."

That interest guided him through college at Molloy University, where he earned a degree in business management with a minor in finance and economics. Even then, real estate stood out to him—not simply as a career, but as a powerful investment vehicle.

While still in school, Constantino worked in construction in New York City, gaining firsthand exposure to how properties come together from the ground up. Around his junior and senior years of college, he earned his real estate license, officially entering the industry in 2021. The early days were challenging. His first year was slower than expected, though signs of traction were there. Rather than seeing those early hurdles as discouraging, Constantino viewed them as proof of what was possible if he committed fully. After graduating, he went all in on real estate—and quickly discovered that it was exactly where he was meant to be.

"Once I found real estate, I knew this is what I loved to do. I love helping buyers and sellers, but also really love working with investors. If you can stick it through your first year, it's very rewarding."

His background in finance and economics gave him a natural advantage, allowing him to confidently evaluate cap rates, income, expenses, and investment performance.

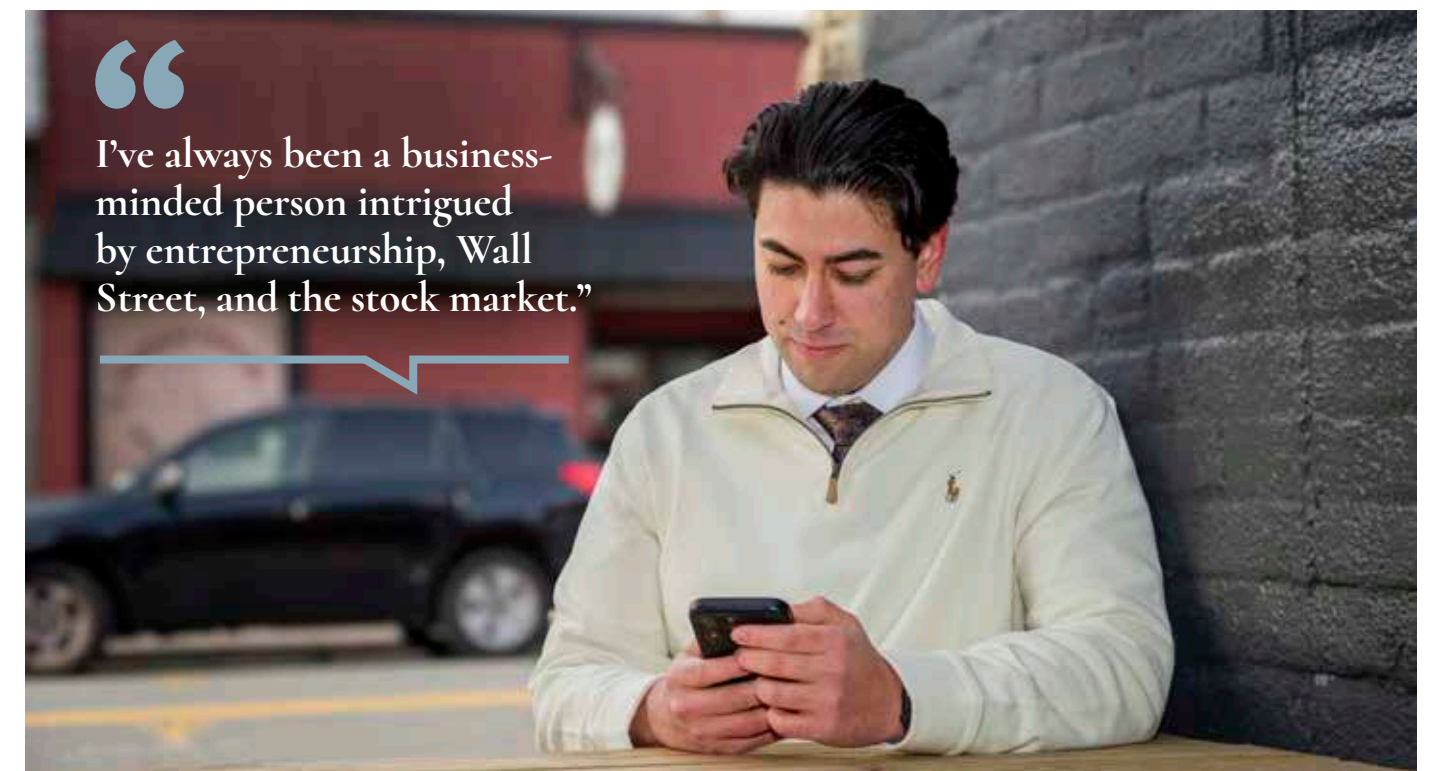
"I love making numbers work. For buyers and sellers it is more emotional, but with investors, it's all about the numbers."

In the beginning, success required relentless effort. Constantino had no formal sales background and had never held a traditional full-time job before real estate, but he was willing to outwork the learning curve. In 2021, he was fully in the trenches—making cold calls, building relationships, and introducing himself to attorneys, bankers, and industry professionals.

He wasn't afraid to ask for opportunities others overlooked. When bankers and attorneys mentioned old lead sheets they were no longer working, Constantino gladly took them on. For someone new to the business, those lists represented possibilities. He still has those original lead sheets today—a reminder of the grind that shaped his early career.

"It was good old-fashioned networking. These were old leads they weren't calling anymore, but for me, being brand new in the business, it was great to have 1000 people to call."

By his second and third years, the business began to feel natural. What once felt forced now felt instinctive. The systems, conversations, and negotiations clicked into place, and the results followed. Today, the majority of Constantino's transactions come from referrals and repeat clients. He recently closed a deal representing a seller



“

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alongside experienced investors. Many are older than him, and he approaches those relationships with humility, eager to learn and absorb insights that help him sharpen his own strategy.

“Beyond selling an investor a property, it’s getting into their network. All the investors I work with are a lot older than me, and offer a ton of knowledge and advice that has helped me grow my business as well. I try to be a sponge when I’m working with those people.”

What truly separates Constantino from his peers, however, is his grit. He describes himself as aggressive in the best sense of the word—unwilling to stop, unfazed by rejection, and energized by the process.

“I just don’t stop. You need to have grit in this business. It means being able to be told no 100 times, but then the 101st time you get a yes. I love the process. It’s rewarding to get that result in the end.”

Outside of real estate, Constantino channels that same drive into his personal interests. He has a love for classic cars which gives him a creative outlet beyond work. Investing—whether in stocks or real estate—remains both a passion and a hobby, and nearly everything that captures his attention ties back to growth, strategy, or challenge.

Still early in his career, Constantino Alves has already built a business rooted in persistence, relationships, and long-term thinking. For him, real estate isn’t just what he does—it’s what he loves. 🏠

whose property he had sold just two years earlier, and several clients have worked with him multiple times within a single year.

Currently operating as a solo agent, Constantino is preparing for his next chapter. With demand continuing to grow, he plans to launch his own team within the next six to twelve months—an intentional step designed to help more clients without sacrificing service.

“Now I’m very busy and I want to be able to help more people. In order to do that, I’m going to need to start a team. I’m about to leap to the next level in my business.”

His business today is split roughly between investors and traditional buyers and sellers, though his passion spans both. For families and first-time buyers, he finds fulfillment in guiding people into the next phase of their lives and sharing the milestone of homeownership. Most of his clients ultimately become friends, and he approaches each relationship with the same care and familiarity as someone he went to college with.

With investors, the work is more analytical—but no less meaningful. He enjoys helping them grow their portfolios and values the mentorship that naturally comes from working



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THE GALLUZZO TEAM



A Family Business Committed to Giving Back

BY NICK INGRISANI
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The seeds of the Galluzzo family's real estate business were planted in 1988 when Chris began his real estate career on the Upper West Side of Manhattan. He wasn't making much money as a soccer player, and his wife Elena was pregnant with their first child, so he needed to find a way to make ends meet. He started as a building manager handling rentals, helping acquire and sell brownstones, and eventually becoming a partner in the firm.

Elena entered the industry around the same time, working at Siegal Riese Real Estate in West Islip after they married. She spent six years building her foundation there before stepping back to raise their family and support Chris behind the scenes in Manhattan — managing paperwork, covering buildings, keeping the operation running.

"We both cut our teeth in a tough Manhattan real estate market with rentals and sales of primarily condos and co-ops." — Chris

Christo followed a parallel path. He attended Baruch College beginning in 2013 while playing soccer, and later transferred to Brooklyn College to complete his studies. During this time, he also earned his real estate license at just 20 years old and began building his foundation in the business through

rentals, coaching soccer, and working with clients in Brooklyn. Then one dinner conversation shifted the course of the family's career paths.

"We were having dinner at a restaurant in Manhattan and my mom said she was swamped with business in Suffolk County. At the same time, I was getting done with city living. That was when we had the idea to start a family business. I made a logo the next day and it just went from there." — Christo

"It was a big deal because Chris had to quit his job. We'd be losing health insurance and a steady paycheck, so it was a big leap of faith for us to form the team and put all of our chips in one basket. I was already doing very well, so it ramped up very quickly." — Elena

They launched their full-service real estate family team in 2018, and have progressed steadily ever since. Their growth accelerated further thanks to a natural division of roles that plays to each family member's strengths. Chris is the connector—a born networker whose presence in the community means that nearly everyone in his orbit knows the Galluzzo name. Elena anchors the operational side, guiding deals through to closing with precision and calm. Christo leads their marketing efforts, and recently brought his wife Laura on board too, transforming the team's visibility through social media and in-



concierge service that guides their clients at every step of the way.

The tagline that defines their brand came at 4 a.m. while brainstorming in a Las Vegas penthouse suite: Helping Homes Find Their People. Every transaction comes with a full roster of trusted vendors—lawyers, mortgage brokers, movers, electricians, home inspectors—so that nothing is left to chance.

Chris lives by a guiding quote that he’s designed his life around: “Absolute positive power comes from service to others without expectation of return.”

“Once you live by that premise, in my opinion — and my family

does — it changes your whole mindset and everything around you is positive, caring, and giving. That gives everyone a feeling they can trust you and want to do business with you because they know you’re in it for a good reason.” — Chris

house production of professional photos, floor plans, and digital content. The results spoke for themselves. Their oldest son Alex has also joined the team helping out on weekends.

“We are all hands on from beginning to end of every transaction. When you hire us you always get a Galluzzo. One of us is at every house showing, not another agent who doesn’t know the property. It’s always a private showing. There’s always a personal touch with what we do.” — Christo

“Anything you could think of that you’d need, we have it all. We provide it all so that people are comfortable and we’re comfortable that the deal is going to get done.” — Elena

An important distinction of the Galluzzo Team is that rather than treating competing brokerages as adversaries, they see every agent they work with as a collaborative partner.

“Every real estate agent we deal with we feel like they’re part of our team and they help us help our clients.” — Chris

“We can’t sell without them and they can’t sell without us.” — Elena

At the center of everything they do is a commitment to service that runs deeper than transactions. Their compassionate, caring, and personal touch allows them to offer a truly



Beyond real estate, the Galluzzo family is committed to giving back to their community. Every Thanksgiving, they give away 450 pies to local families; on Easter they hide eggs at families’ homes for Easter egg hunts. They’re a part of several local community organizations including the Rotary of Commack King’s Park, Melville Chamber of Commerce, Commack Chamber of Commerce, and more. They also have 10 high school scholarships.

Most importantly, the family has deep roots in Long Island and know it like the back of their hands. Chris and Elena’s nephew will be joining their team soon, and they have a goal to double their current volume—not by expanding recklessly, but by staying grounded in the values that got them where they are today.

At the end of the day, their core mission is to help people through the biggest purchase of their lives and always put their clients’ happiness ahead of their own. ❏



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