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MAY 2026

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JENNIFER LEAHY

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Partner Spotlight

**SIMPLE ORGANIZED
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Agent to Watch

KATRYNA MARGOLIES

Featured Agent

MATT HYDE

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Simple Organized Solutions by Erin (SOS)



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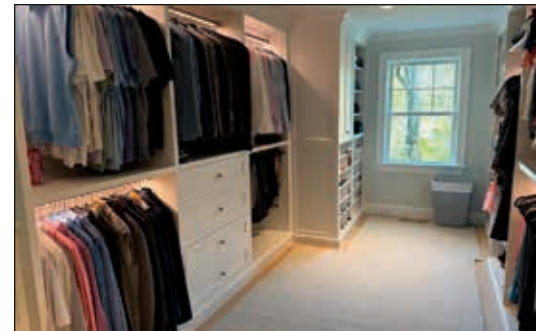
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GOLD COAST

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2025

BY THE NUMBERS

Here's what the top 500 Gold Coast agents sold

12,157,379,438 Billion



TOTAL SALES VOLUME

9,500

**TOTAL TRANSACTIONS
JAN-DEC 2025**



\$24.1 M

**AVERAGE SALES VOLUME
PER AGENT**



What Makes *You* The Best?!

The spring market has arrived, and with it comes more activity, more urgency, and more competition. While buyers are active and demand remains strong, inventory continues to be limited. That reality changes the game. When there are fewer listings, every opportunity matters more.

It also raises an important question. What differentiates you?

There are thousands of agents operating in this market. Many are working hard. Many are saying the same things. Many are chasing the same opportunities. The agents who stand out are the ones who have a clear presence, a strong network, and consistent visibility.

Marketing is no longer optional. It is your positioning. It is how people perceive your value before they ever speak to you. At the same time, networking drives access. The stronger your relationships, the more opportunities come your way, especially in a low inventory environment. If you are not building both, you are relying on chance.

This is the time to be intentional. Stay in front of your database. Strengthen your referral network. Make sure people know who you are, what you do, and why they should trust you.

That is also why we continue to create opportunities for you to connect in person. Our May event is coming up on Thursday, May 21st, from 6-8 PM at The Clubhouse Westport. It will bring together many of the top agents and partners in the Gold Coast market. These rooms matter. The conversations you have in them lead to real business.

Stay visible. Stay connected. Make sure you stand out in a market where most agents blend in.



See you soon!
Sam Kantrow, Publisher

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Welcome to
 Gold Coast
 Real Producers!

What Is Real Producers?

BY SAM KANTROW

It is a privilege to introduce **Gold Coast Real Producers to Fairfield County** and to celebrate the exceptional contributions you bring to this market. I grew up here and spent 14 years in television and media. Showcasing your achievements, building stronger connections, and honoring your commitment to clients energizes me. Real Producers began in 2015 in Indianapolis and now spans 130 plus markets across the U.S. The community thrives where top agents and trusted partners connect with purpose. As we launch on the Gold Coast, my promise is simple. Build community. Spotlight excellence. Elevate relationships.

New Haven and Middlesex Real Producers launched in Spring 2024. Since then we have hosted multiple packed events, featured dozens of agents, and earned bragging rights as the most successful Real Producers magazine in the country. We bring that momentum to Fairfield County.

In the months ahead, our team will interview many of you for upcoming features. We will celebrate your wins at events, share tools and introductions that drive growth, and represent your collective passion for this industry.

Quick Facts:

DISTRIBUTION

This magazine goes to the top 500 agents in Fairfield County each month. Selection is based on compiled MLS data from the last year. If you receive a hard copy, you rank within the top 5 percent.

CONTENT

This publication revolves around **you**, the Fairfield County real estate community. We share personal, distinctive stories from top producers and our Preferred Partners. We **sell nothing to agents**. Features are **free**. Agents appear by nomination from a peer, leader, or influencer. Send nominations for those making a meaningful impact in our market.



PREFERRED PARTNERS

Preferred Partners listed in the index are vetted members of this community. They appear in every issue, attend our private events, and engage in our online groups.

We invite businesses by member recommendation only. The goal is simple, equip you with reliable resources so your clients receive excellent service every time.

EVENTS

Alongside the monthly magazine, we host social and educational events all year. We unite top performers, strengthen local ties, and have a good time. Event details will publish here and in our email updates.

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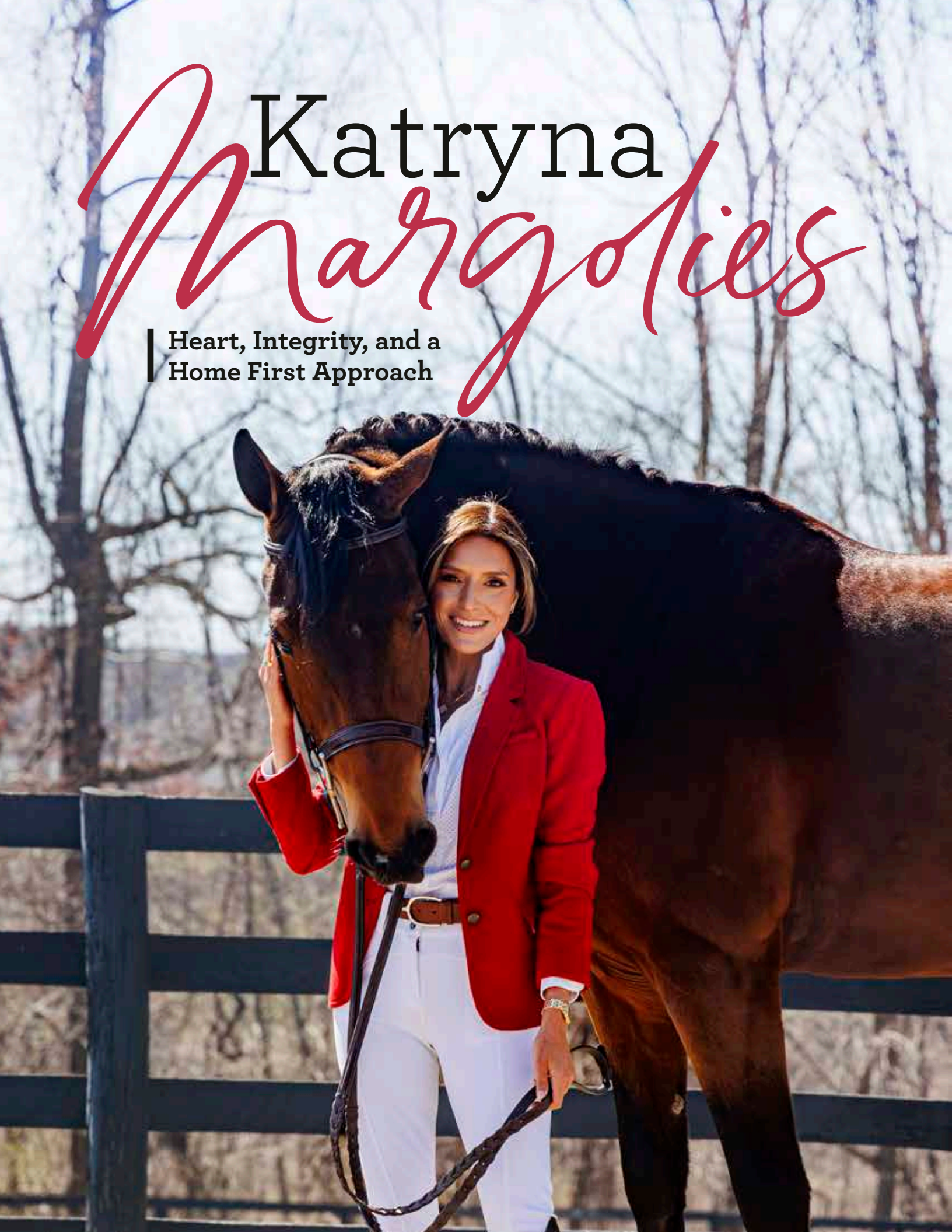
Thank you to our Preferred Partners for their belief and early support. Your commitment brings *Gold Coast Real Producers* to life and sets the stage for sustained growth.

As we head into November, I wish you a strong finish to the year and a season filled with progress and community.

I appreciate you, and I look forward to seeing you at our launch party soon.

Katryna Margolies

Heart, Integrity, and a Home First Approach



For Katryna Margolies, real estate was never just about property. It was always about people.

Now entering her third year in real estate full-time with Keller Williams, Katryna is already making a name for herself as an agent to watch, bringing a rare mix of warmth, intuition, and integrity to every client relationship. While she may still be early in her career, the foundation beneath her business is anything but new. Long before stepping into residential real estate, Katryna built her professional life around service, connection, and creating experiences that leave people feeling cared for.

“I’ve always worked in customer service,” she says. “Anything from hair salons to personal styling to behind a bar. I’ve done it all.”

That background taught her something essential. People want to feel good about the decisions they make. Whether it was

helping someone feel confident in what they wear or creating a memorable dining experience, Katryna found joy in making people feel seen, comfortable, and supported. Real estate became the natural next chapter.

Her first real introduction to the industry came through property management. In that role, she learned how to build deeper client relationships and gained firsthand experience in leasing and representing a property. But over time, she realized something was missing.

She was meeting people, getting to know them, and understanding what they truly needed. But if the property she represented was not the right fit, she had to let them go.

“I would connect with people that came to my property, but maybe it wasn’t the right fit for them, and I couldn’t help them go find the place that did work,” she explains. “That really stayed with me.”

That limitation led her toward residential real estate, where she could fully serve the person in front of her instead of being confined to one address. And for Katryna, that work carries a deeper meaning.

The concept of home is a personal one.

After experiencing difficult teenage years in which home did not always feel like a safe place, she understands on a very real level how important it is to have a space where you can exhale, feel secure, and build a life.

“For me, putting people into a home is even more special because I’ve learned myself how impactful it is to have a safe place that you can call home,” she says. “Not just as an investment, but as a place where you can thrive.”

That perspective shapes the way she works with clients. Katryna is not simply trying to match someone with a house





The Dober Team: Max Dober (right) and Brian Barran (left)



Katryna with Maurice, who is currently available for adoption

that checks boxes on paper. She wants to understand how they live, what matters to them, and what will genuinely support their next chapter.

That client-first mindset has helped define her quick rise in the business.

Her first year in real estate was spent learning the ropes while still balancing another important part of her life, horses. During that time, she immersed herself in education, took classes, worked on her branding, and searched for the right mentor. Someone whose values aligned with her own.

She found that in Max Dober.

At the time, Max was just beginning his own journey as a team leader, and Katryna was determined to learn from someone known not just for success but for integrity. She joined his team and found exactly the kind of guidance she had been looking for.

“He has such a stellar reputation in the market,” she says. “Every person I came across who had worked with him had wonderful things to say about his demeanor, his integrity, and the way he conducts business. That’s what attracted me.”

With that support system in place, Katryna closed her first deals and never looked back. Today, one of the most refreshing things about her approach is the clarity with which she defines success. Ask her what separates top



Katryna with her partner, Anthony, in Breckenridge, Colorado

agents from everyone else, and her answer has little to do with hype or hustle for the sake of hustle.

“To me, being a top agent isn’t just about production, it’s about fulfillment. The best agents genuinely enjoy what they do and maintain a healthy balance across all aspects of their lives. While many strive to be the highest producing, I believe true success also includes having time for hobbies, nurturing relationships, and creating a well-rounded life. A top agent is someone who is energized, present, and happy, and that mindset ultimately translates into a better experience for their clients.”

That self-awareness is central to her philosophy. Katryna believes burnout helps no one and that an agent’s health, happiness, and sense of balance directly affect the experience they create for others. To her, success in real estate is deeply connected to success in life.

That same intentionality shows up in how she maintains client relationships.

She starts every relationship with a thorough initial meeting, digging far deeper than surface-level wish lists. She wants to understand the full picture, goals, concerns, lifestyle, family dynamics, and expectations so she can guide clients with confidence from the very beginning.

“I’m never trying to learn my clients halfway through the transaction,” she says. “We really peel back the layers in that first meeting.”

From there, she keeps communication open, honest, and human. She checks in on the details that matter, remembers what people share, and personalizes everything from her approach to her closing gifts. Nothing feels one size fits all.

“It stays professional, but it doesn’t stay cold,” she says.

Outside of real estate, Katryna’s life is filled with the things that keep her grounded. She is a competitive equestrian, a homebody at heart, and

“A *top agent* isn’t just about production. It’s about balance, fulfillment, and the experience you create.”

Katryna Margolies





“Putting *people* into a home isn’t just a transaction. It’s about creating a place where they can truly thrive.”

Katryna Margolies

someone who genuinely loves creating beauty and comfort in her own life. She enjoys gardening, cooking, baking, design projects, and caring for the animals on her property.

She also has a long-standing commitment to animal rescue through Animal Nation, where she has volunteered since 2016. Working out of the Stamford adoption center, she spends time caring for cats, cleaning, resetting spaces, and giving them the love and attention they need while they wait for permanent homes.

It is clear that care is not something Katryna turns on when it is convenient. It is who she is. And that may be the clearest reason she is one to watch.

In a business that can sometimes move too fast, Katryna Margolies stands out for the way she slows down, listens closely, and leads with principle. She understands that homes shape lives, that trust must be earned, and that saying no can be just as important as saying yes.

For her clients, that means more than a successful transaction. It means having an advocate who genuinely wants them to be happy long after closing day.

And that is exactly the kind of agent this industry needs more of. 🐾



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ANGELA STRASSHEIM WITH HEARTSTONE PHOTOGRAPHY

If you've ever stood in your basement surrounded by boxes and wondered how it got this bad, you already understand why Erin Barone's phone keeps ringing. She's a mom and neighbor who has lived that chaos firsthand and turned it into a business built on showing up without judgment to make it all make sense.

multiplies. The garage fills up, the basement becomes a catch-all, and the move that should feel exciting starts to feel paralyzing. Erin gets it, not just professionally, but personally.

what started as one favor had become a fully operating business.

Within months of that first job, she was staging closets for a local real estate agent. Then she was building a team to keep up with demand. Within a year,

Today, SOS works closely with real estate agents throughout the area to help homeowners prepare their properties for the market. The scope of what Erin and her team offer is genuinely start to finish: decluttering attics, basements, and garages, packing up

That is the heart of Simple Organized Solutions by Erin (SOS), a comprehensive solution for homeowners preparing to sell, move, or simply regain control of their space. It did not start with a business plan. It started with a phone call.

A woman she barely knew reached out, asking for help with her basement, overwhelmed and not comfortable letting just anyone in. But she trusted Erin. So Erin showed up.

"I did the job, and I loved it," she says. "And then it just took off from there."

It makes sense when you know her. Before SOS, Erin spent years as a social worker, helping families navigate some of life's challenging moments. The kind of work that shapes how you listen, how you show up, and how you help people move through things. When she stepped back to be home with her kids, that instinct didn't go away; she just found a new way to put it to use.

As any parent knows, the clutter does not stop when life gets busy. It





“

WHEN YOU BRING ME IN EARLY,

I can set the home up in a way that truly supports the agent’s vision and the client’s next chapter.”

– ERIN BARONE



That philosophy is what keeps her clients coming back and referring their friends.

Moving is emotional. It stirs up memories, transitions, and stress that go well beyond boxes and bubble wrap. Erin has a natural ability to hold space for that part of the process, to meet people where they are and help them move through it.

“There is so much that goes into the emotional side of moving,” she says. “I get to know my organizing clients really well.”

entire households, and staging spaces to show their best. And on the other end, unpacking and organizing clients in their new homes so they can settle in without the stress.

For agents, the partnership is straightforward. Bring Erin in early, and the home will be ready to show in a way that supports your strategy and goals.

One of the first things she asks a new client is, “Who is your agent?” From there, she reaches out directly to align on priorities. Some agents want every closet picture-perfect. Others are focused on the main living spaces. Erin works within that vision, not around it.

“I’m not the one selling the home,” she says. “I want to make sure I’m setting it up in a way that helps the agent do their job successfully.”

There is one thing she asks of both agents and clients up front: please do not clean up before she arrives. It sounds counterintuitive, but seeing a home exactly as a family actually lives in it is essential. The overflowing junk drawer, the garage that became a storage unit, the kids’ rooms that no system has ever survived... that is the information she needs. The goal is not just to organize a space for photos; it is to create systems that hold up in real life, even when life is messy.





Her team reflects the same values. Many are local moms themselves, people who understand the balancing act and bring genuine care rather than just efficiency to the work. Most project days run five to six hours, which keeps things focused and fits well into a family schedule.

From a single basement in her neighborhood to a business that has touched hundreds of homes, Erin Barone has built something that the real estate community genuinely relies on. Not because she turns homes into showrooms, but because she makes them feel like the best version of themselves; functional, calm, and ready for whatever comes next.

She shows up. She gets to work. And she makes it easier.

That is Simple Organized Solutions.
That is SOSbyErin. 🍷



I'M NOT HERE TO JUDGE

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— ERIN BARONE

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Matt Hyde

From **FRAMING HOUSES**

to **CLOSING DEALS**

PHOTOS BY TJ MULDOON



When you talk to Matt Hyde, one thing becomes clear almost immediately. Real estate was not a straight line for him. It was built. Literally.

Today, Matt is with William Raveis Real Estate and is the co-founder of the Coast to Country Team based out of Southport, Connecticut. But long before listing presentations and open houses, he was on job sites swinging hammers, framing houses, and renovating bathrooms.

Matt's journey into real estate started in construction at just 16 years old, working alongside his father. Through high school and into college, he did everything. Framing, kitchens, bathrooms, and renovations of all kinds. If it needed to be built, repaired, or replaced, he learned how to do it.

Eventually, that construction work led him into prepping homes for sale. He began handling inspection items and

renovations for local agents, meeting many of the same realtors he still knows today. While working on those properties, he got a behind-the-scenes look at how agents operated. He saw the business from a different angle.

"I saw them showing up, not banging hammers," he says with a laugh. After years of tough winters, long summers, and physically demanding work, the appeal of transitioning into a career that still revolved around homes but was less taxing on the body became clear.

At 24, he started asking questions. What did it take to get licensed? What was the day-to-day really like? In 2015, he made the leap.

The Grind of Year One
The transition was anything but glamorous.

During the day, Matt continued working on construction. At night, from 6 to 10



“

What separates **TOP AGENTS** is simple. Service, communication, and genuinely caring about your clients.”

— Matt Hyde



Matt and his dad in front of a home they worked on together.

p.m., he attended real estate classes for eight weeks. He would spend his days covered in dust and debris, then shower, change in his truck, and head out to show homes.

“It was gritty,” he says. “I’d wash the dirt off and go put on a suit.”

After getting licensed, he signed with Higgins Group and hustled relentlessly. He hosted as many open houses as possible. He met people. He introduced himself. And he kept doing construction work to make ends meet.

“When you’re 24 or 25, your friends aren’t buying and selling yet,” he explains. “You’re not making money in real estate unless you’re selling.”

But something powerful happened early on. His first three clients came directly from open houses. Instead of just unlocking doors and highlighting granite countertops, Matt leaned into what made him different.

Buyers would ask construction questions. How old is the roof? What about the boiler? Are these windows original? And unlike many agents, Matt knew the answers. He understood framing, systems, materials, and renovation costs. He could speak confidently and clearly.

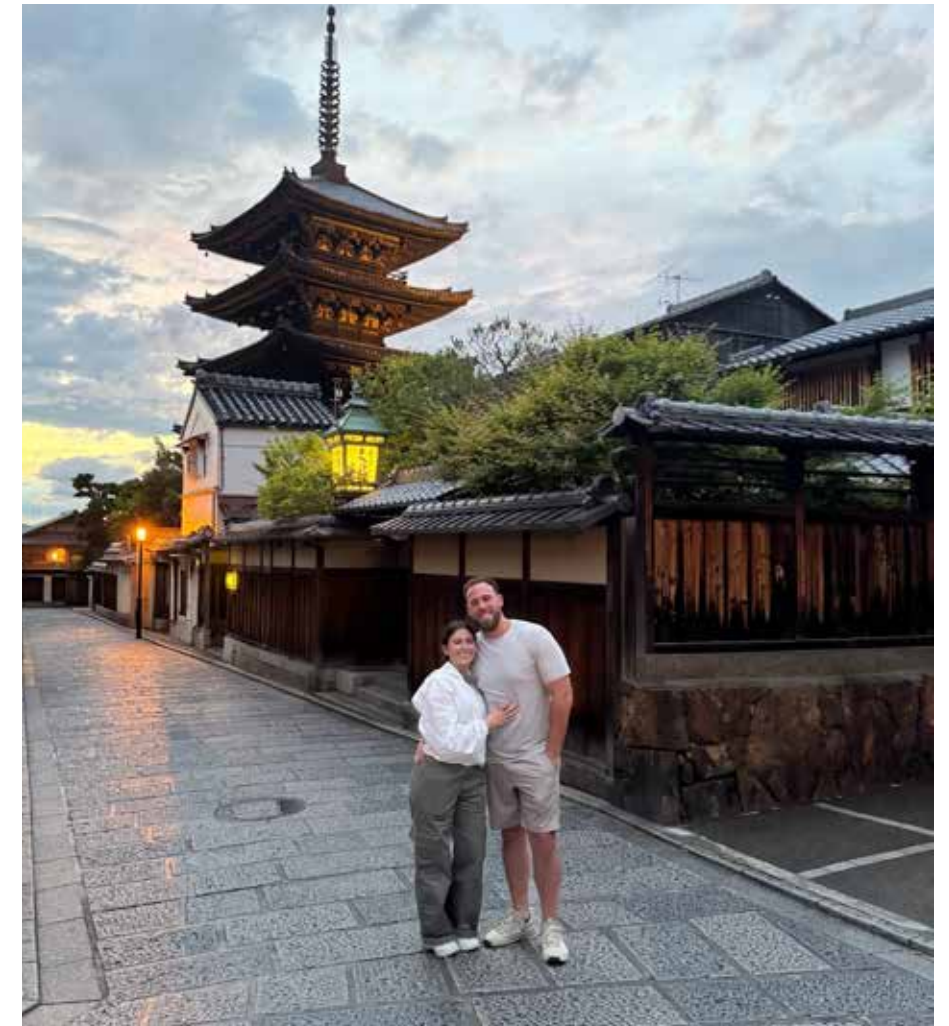
That expertise built trust, especially with older buyers and sellers who may have hesitated to work with a 25-year-old agent.

In his first year, he earned around \$50,000 in real estate commissions while still working construction. For him, that was a win. More importantly, it proved the model worked.

A Built-In Advantage

Today, Matt still leverages his construction background in nearly every transaction.

When walking through a home with buyers, he can quickly identify potential red flags or hidden value. He gives honest insight before inspections even begin. If a roof is



Matt with his wife, Alyssa, enjoying time together while traveling.

nearing the end of its life, he says so. If windows need replacing or a boiler is outdated, he estimates what that means financially.

For sellers, he provides access to his trusted network of contractors, plumbers, and electricians. He does not mark up services or try to profit from referrals. He simply connects clients with reliable professionals who will get the job done right.

That transparency and value-add approach has become one of his strongest differentiators in a crowded industry.

“I think what separates top agents is service and communication,” Matt says. “Consumers know if you’re just trying to make a quick buck or if you genuinely care about the process.”

He keeps it simple. Real estate is not rocket science. Be a decent person. Do right by your client. Stay committed.

Building Relationships That Last

For Matt, the closing table is not the end of the relationship. It is just the beginning.

He stays in touch with clients long after keys are exchanged. Every year, he checks in, offers updated equity reviews, and provides helpful tips on maintaining a home. Around the holidays, clients can expect a thoughtful gesture. And because he is naturally conversational and approachable, those connections feel genuine rather than transactional.

He wants to remain top of mind, not through constant sales pitches, but through value and accessibility.



REAL ESTATE isn't complicated.
Do right by your clients, stay consistent,
and the business will follow.”
— Matt Hyde

Alyssa standing in front of the completed home, a full-circle moment from build to finish.



“I always want them to know they can call me with any question,” he says.

Life Beyond the Deal

Outside of real estate, Matt is deeply rooted in family.

He is one of four siblings in a tight-knit, large Italian and French-Canadian family. His older brother lives in Greece, his younger brother in New Hampshire, and his sister in Tampa. His wife, Alyssa, is a physician assistant. Together, they balance busy careers with a shared love of travel, food, and time with family.

He plays hockey when he can, golfs more frequently these days, and still enjoys dabbling in music. A guitar sits behind him during Zoom calls, though he humbly describes it as more decoration than a performance instrument.

Travel for Matt often revolves around food and culture. As he jokes, “When I travel, I’m eating and drinking.”

He also continues investing in real estate personally, owning four multifamily properties and actively renovating and holding assets. The builder at heart never really left.

Coast to Country

As co-founder of the Coast to Country Team at William Raveis, Matt has combined his blue-collar work ethic with polished professionalism. From Southport to surrounding markets, he brings a rare blend of hands-on construction knowledge, sharp negotiation skills, and authentic relationship building.

He has lived on both sides of the business. He has been on rooftops and at closing tables. He has framed walls and structured deals.

And for his clients, that depth of experience makes all the difference.

Matt Hyde is not just selling houses. He understands how they are built, how they perform, and how they can build wealth for the people who own them. 🏠

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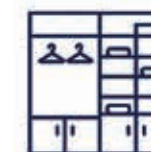
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JENNIFER

Leahy



For Jennifer Leahy, real estate has never been just about property. It has always been about people, intuition, stewardship, and building a life with intention.

Today, Jennifer is with Compass, based out of the Greenwich, Connecticut office, where she and her team serve all of Fairfield County and parts of Westchester. But her path into the business was anything but linear. In fact, it is the kind of journey that only makes sense when you step back and see how every chapter has shaped the one that followed.

Real estate was part of Jennifer's world from the beginning. Growing up, her mother's boyfriend was a major real estate developer in Manhattan, so development sites, deal conversations, and the energy of the industry were part of her early life.

"I grew up with real estate around me," Jennifer says. "I absolutely adore it."

She first entered the industry through the mortgage business in 2002, writing loans first at a bank and then as a mortgage

broker. But Jennifer's story did not stop there. Along the way, she earned a Master's in Special and General Education from Bank Street, worked at Eagle Hill School in Greenwich, and became involved in work that would leave a lasting imprint on her perspective.

One of the most formative experiences of her life came through a Bank Street connection to Teachers Across Borders, where she traveled to Cambodia. What began as a teaching opportunity evolved into something much bigger. After seeing firsthand the enormous educational needs facing children there, Jennifer and a close friend started a nonprofit that provided scholarships tailored to different levels of need.

Rather than assuming one model fits every child, they created more flexible pathways, from scholarships to international schools to supplemental English lessons that could help students build toward future opportunities. Jennifer traveled back and forth multiple times, each trip deepening her understanding of resilience, inequity, and what it means to genuinely invest in people.



Jennifer with her family, the heart behind everything she does.

“It was amazing giving scholarships to these beautiful humans,” she says.

Eventually, life brought Jennifer back to the United States and, in time, back toward real estate. About 11 years ago, while navigating the end of her marriage and raising two young children, she got her real estate license and stepped fully onto the sales side of the business. Her first year was nothing short of relentless.

A newly single mother with two kids and a new career in front of her, Jennifer threw herself into the work with extraordinary intensity. She recalls working 14-, 16-, even 18-hour days, doing whatever it took to build a business from the ground up. There was outbound networking, door knocking, letter writing, cold calling, and constant hustle.

“I was doing as much outbound networking as possible,” she says. “Anything I could do to build my business and manifest the life that I wanted.”

That word, manifest, is not casual in Jennifer’s world. It is central to how she thinks, works, and lives.

A dedicated meditator, Jennifer believes that meditation, visualization, and manifestation have been some of the most important tools in her success. For her, building a business was never just about sales strategy. It was also about creating

emotional alignment with the future she wanted and staying grounded enough to keep going when the present felt overwhelming. Over time, the life she had once imagined began to take shape.

But Jennifer is candid that success does not mean ease. In the early years, she believes, you have to crank. You have to work at full speed, take the hits, learn hard lessons, and keep moving. Only later, after enough time and reflection, do you gain the space to breathe differently and lead differently.

Today, Jennifer has evolved from pure builder into both leader and mentor. She is proud of what she has created, but just as excited by the opportunity to help the people on her team step into the lives and careers they want for themselves.

That sense of responsibility shows up not only in how she leads her team, but in how she serves her clients.

Jennifer sees herself first and foremost as a fiduciary. She takes that role seriously. To her, this is not about pushing people into transactions or telling them what they want to hear. It is about protecting their assets, telling them the truth, and helping them make smart, values-aligned decisions, even when that means slowing things down or saying no.

“I’m not going to make someone buy something,” she says. “I never pivot from my value system.”



That mindset is a defining part of her business. Jennifer is deeply intuitive and highly strategic, a combination that allows her to guide clients with unusual clarity. She is known for reading situations quickly, sensing whether a home is truly right for someone, and refusing to let clients over-purchase, overreach, or make emotionally driven decisions they will regret later.

For Jennifer, just because a buyer can afford something does not mean they should buy it. And just because a deal can be made does not mean it ought to be.

That honesty has earned her lasting respect.

Her clients know that whatever they need, they can trust her to be direct, thoughtful, and fully in their corner. She balances strong business instincts with emotional intelligence, giving clients both the hand-holding and the clear-headed guidance they need in one of the biggest financial decisions of their lives.

That approach has also positioned Jennifer and her team to represent some of the most significant properties in the region. One defining moment came with the \$85 million sale of Great Island, one of the most notable residential transactions ever recorded in Connecticut. Landmark sales like this reflect both the trust placed in Jennifer and the depth of experience her team brings to complex, high-level deals. Today, that momentum has helped propel the team to more than \$1.25 billion in closed real estate transactions, a remarkable milestone that underscores their presence in the luxury market and their ability to steward some of the area’s most iconic homes.

Outside of real estate, Jennifer’s life is rooted in family. She has two biological children and two bonus children through remarriage, and she speaks openly about how much of her life outside of work is dedicated to being present for them. With teenagers and big kids in the house, she knows that the challenges of parenting evolve, and she approaches motherhood with the same intentionality she brings to business.

She also meditates every day, loves to travel, and treasures gathering people around food. Whether it is a trip with her kids, time away with her husband, or a home filled with friends and family, Jennifer is happiest when life feels connected, grounded, and shared.

There is one final piece of Jennifer’s story that feels especially important to how she leads: her commitment to other women.

She believes deeply that women in leadership should help elevate one another, not compete through insecurity or tear each other down. In an industry where ego can easily



“**SUCCESS ISN’T JUST ABOUT WHAT YOU BUILD. It’s about how you build it and who you lift along the way.”**

Jennifer Leahy

Jennifer at Great Island, playing a key role in the representation of one of the state’s most prestigious waterfront estates.



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“**I NEVER PIVOT FROM MY VALUE SYSTEM.** My role is to protect my clients and help them make the right decisions.”

Jennifer Leahy

take over, Jennifer is committed to kindness, respect, and maintaining high standards without sacrificing humanity.

“I think it's so important for us to all keep elevating each other,” she says. That philosophy, like so much else in Jennifer's life, is both powerful and deeply personal.

For Jennifer Leahy, success is not just about what you build.

It is about how you build it, who you lift along the way, and whether, at the end of the day, you can still rest easy knowing you did it with integrity. ▾



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The first Real Producers magazine started in Indianapolis in 2015. Real Producers is now in over 130 markets across the nation and is continuing to grow nationwide.

Q: WHO RECEIVES Real Producers MAGAZINES?

A: The top 500 real estate agents across Fairfield County and our preferred partners.

Q: WHAT IS THE GOAL OF THIS MAGAZINE?

A: We believe that we are better together. When we surround ourselves with other successful, like-minded people, we

grow to new heights. Real Producers is a platform that brings together the most accomplished individuals in the Connecticut real estate sector.

By curating an exclusive community comprised of the top 300 real estate agents and RP-vetted businesses in each market, we foster a shared space for sharing stories, celebrating successes, discussing market trends, and highlighting upcoming events. Our monthly publication is dedicated to connecting, informing, and inspiring, encompassing anything that contributes to the enrichment of our community.

Q: DOES Real Producers HAVE EVENTS?

A: Yes! We have specific networking events throughout the year.

Q: WHAT IS THE PROCESS FOR BEING FEATURED IN THIS MAGAZINE?

A: The process for getting featured in our magazine is straightforward. To be eligible, you need to be on the top 500 list, and we value nominations highly. Whether you're a real estate agent, business, broker, owner, or someone who admires the work of others, you can nominate individuals, including yourself. Even office leaders have the opportunity to nominate outstanding real estate agents. We take every nomination seriously and consider anyone from the top 500 list who is brought to our attention. While we cannot guarantee a feature, we strongly encourage you to connect with one of our team members, show support for Real Producers, and participate in our private events. These steps can enhance your chances of being featured in our publication.

Q: WHAT DOES IT COST A REAL ESTATE AGENT/TEAM TO BE FEATURED?

A: Zero, zilch, zippo, nada, nil. It costs nothing to agents, so nominate away! We are not a pay-to-play model. We share **REAL** stories of **Real Producers**.

Q: WHO ARE THE RP-VETTED BUSINESSES?

A: The RP-vetted businesses featured in our publication represent some of the best in the business in their respective categories within the Connecticut Shoreline. You can easily locate them in our index. We do not randomly select businesses, nor do we collaborate with every business that approaches us. We prioritize businesses that have received your stamp of approval through recommendations, and each business showcased has been personally recommended by many of the top agents featured in our publication. Before featuring any business, our team conducts additional vetting to ensure they align with our community's values and bring substantial value. Our aim is to build a robust network that not only includes the best real estate agents but also features top-tier businesses, fostering collective growth and strength within our community.

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