

REAL PRODUCERS[®]

*Lux Elite Group
Bringing Results That Move You*

Xanni Burton at Glasshouse Realty Group



Team Feature
**TAKE ME HOME
TEAM WITH
COLDWELL
BANKER REALTY**

Sponsor Spotlight
**MAX SNYDER
OF 100 DOORS
LENDING TEAM**



glasshouse
REALTY GROUP

LOOKING FOR A NEW LENDER?



Max Snyder
Branch Manager | Loan Officer
NMLS# 2217562
937-409-9364 | 100doorsteam.com
100 Doors Lending Team
RWM Home Loans | RWM NMLS# 79445



You've built
your reputation on

trust

**100% Money Back
Guarantee**

If your client isn't satisfied —
we don't get paid.



WE HELP YOU PROTECT IT

Premium inspections, Advanced tools.
Exceptional client experience.
An extension of your brand.

MORE THAN INSPECTIONS Built for Top Agents:

- Impress clients
- Reduce fallout
- Earn referrals
- Elevate your brand

**Serving the
Cincinnati
area since 1998.**

The Capuano Team
513-771-6689

cincinnati@pillartopost.com
cincinnati.pillartopost.com

VETERAN OWNED BUSINESS



Contents



10 Xanni Burton
COVER STORY

PROFILES



16 Take Me Home Team



24 Max Snyder

IN THIS ISSUE

- 6 Preferred Partners**
- 8 Meet The Team**
- 10 Cover Story:** Xanni Burton
- 16 Team Feature:** Take Me Home Team
- 24 Sponsor Spotlight:** Max Snyder of 100 Doors Lending Team

If you are interested in nominating people for certain stories, please email us at: patrick.braddick@n2co.com

Guaranteed on-time closing or your buyers get \$5,000

The Chase Closing Guarantee¹ will give your buyers the confidence they need to plan their move. We promise an on-time closing for eligible products in as soon as three weeks, or they get \$5,000, if they qualify.

Visit chase.com/cg for more details.

I'm here for your buyers:



Debbie Williams, Senior Home Lending Advisor
deborah.williams@chase.com
homeloan.chase.com/deborah.williams
 NMLS ID: 140078



Scan to visit my website



For real estate and lending professionals only and not for distribution to consumers. This document is not an advertisement for consumer credit as defined in 12 CFR 1026.2(a)(7). Ask me about eligibility, timing and documentation requirements. Contract closing date must be at least 21 calendar days (30 calendar days for FHA- and VA-insured loans and 60 calendar days for all cooperative project (co-op) purchases) after receipt of a completed mortgage application, supporting documents and a fully-executed purchase contract. Loan type, property type and other restrictions and limitations apply. This offer is subject to change at any time without notice. All home lending products are subject to credit and property approval. Rates, program terms and conditions are subject to change without notice. Not all products are available in all states or for all amounts. Other restrictions and limitations apply. The Chase Closing Guarantee may be reported on Form 1099-MISC. Your clients should contact their tax advisor or the IRS for more details.

Home lending products provided by JPMorgan Chase Bank, N.A. Member FDIC.
 ©2026 JPMorgan Chase & Co. P0226-7449450 111551U | 28425472

8 offices
4 states
ONE TRUSTED TEAM
 NOW SERVING KENTUCKY, INDIANA, OHIO, AND WEST VIRGINIA

[WWW.BLUEGRASSLANDTITLE.COM](https://www.bluegrasslandtitle.com)

WE KEEP YOU IN THE GAME - No Curveballs in Home Inspections

PRE-LISTING HOME INSPECTIONS
 SEWER SCOPE & SEPTIC TANK
 RADON, MOLD & MORE

MASTER HOME INSPECTION SERVICES

PARTNER WITH US FOR NO SURPRISES AND SEAMLESS CLOSINGS!

513.519.2249 | MasterHIServices.com
 FULLY LICENSED FOR RADON MITIGATIONS

Preferred Partners

This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

CATERING

Jersey Mike's
Wyatt Moore
(513) 510-4282
www.jerseymikes.com

CONSTRUCTION SERVICES

Building Value
(513) 475-6783
www.buildingvalue.org

HOME AUDIO / VIDEO

Hanson Audio Video
(513) 563-0444

HOME BUILDER

Home Builders Association of Greater Cincinnati
(513) 851-6300

HOME INSPECTION

AA Home Inspections
(513) 319-7770
aahomeinspection.com

Litehouse Inspect Cincinnati

Home Inspections
(513) 800-0347
www.lighthouseinspect.com

Master Home Inspection

Services
Brian Gibbs
(513) 519-2249
Masterhiservices.com

Pillar to Post Home Inspectors-

The Capuano Team
(513) 771-6689
cincinnati.pillartopost.com/

Safe Start Home Inspections

Nathan Wessel
(513) 968-4311
www.safestarthi.com

HOME STAGING & DESIGN

Intertwine Design
(513) 886-7653
www.intertwinedesignco.com

HOME WARRANTY

Achosa Home Warranty
Kristen Moore
(859) 547-6024

INSURANCE

Firehouse Insurance
(513) 526-9853
Firehouseins.com

Kyler-Moore Insurance Agency

(513) 315-7845
www.kyler-mooreinsurance.com/blueash.com/

MORTGAGE LENDER

100 Doors Lending Team
Max Snyder
(927) 409-9364

3rd Street Financial
(513) 769-4111

A-Z Lending
Dante Zompetti
(937) 522-5419
a-zlending.com

CrossCountry Mortgage
(513) 476-4575

GVC Mortgage
Cody Coomer
(513) 479-4630

Imperial Home Loans
(513) 835-1797
www.imperialhl.com

JPMorgan Chase Bank NA
(614) 422-4638

Paramount Residential Mortgage Group
Jeremy Pope
(513) 432-6971

Rate
Ron Erdmann Jr.
(513) 609-4484
www.rate.com/ronerdmann

Ruoff Home Mortgage

Dave Scully
(513) 633-8476
www.ruoff.com/davescully

Ruoff Mortgage

Megan King
(513) 795-7592

Rural 1st

Roger Hauke
(513) 322-2786

True North Home Loans

Bo Kearney
(513) 404-6948
truenorthhomeloans.com

MOVING / PACKING

Big Blue Moving
(859) 608-2583

MOVING / STORAGE

Black Tie Moving
(614) 347-9007

REAL ESTATE LAW

Yonas and Phillabaum LLC
(513) 427-6100
www.cincinnatiattorney.com

TITLE COMPANY

American Homeland Title Agency
(513) 863-9100
www.americanhomelandtitle.com

Bluegrass Land Title
(859) 488-7304 x1604
www.bluegrasslandtitle.com

TRANSACTION COORDINATOR

Agents Plus 1
Maria Carmosino
(513) 482-0465
agentsplus1.com/

VIDEOGRAPHY/ PHOTOGRAPHY

Next Door Photos
Daniel Ziegler
(513) 297-3328

YARD SIGN INSTALLATION

Pink Posts Installation
(859) 395-8188
pinkposts.com/

We're your

LOCAL LENDER

For more than 41 years, Ruoff Mortgage has helped make the **dream of homeownership** a reality. Whether you are looking to move or refinance, we will help you every step of the way with confidence.

With an average clear to close of **just 15 days**, we make the homebuying process quick and stress-free, so you can focus on the things that matter most—spending quality time with your friends, family and community. Contact us today to get started.



Megan King
VP, Branch Manager
NMLS: 273628
OH: MLO-OH.273628
KY: MC840736
513.443.5186
megan.king@ruoff.com



AJ Hodge
Senior Loan Officer
NMLS: 1045145
OH: MLO.042794.000
513.907.2374
aj.hodge@ruoff.com



Sheri Watkins
Senior Loan Officer
NMLS: 279665
OH: MLO.025193.002
KY: MC72811
513.265.8666
sheri.watkins@ruoff.com

The average Clear to Close time is dependent on loan type, proper documentation, and other qualifying factors. Loan decision is subject to satisfactory appraisal, title review, and no change to financial condition. This is not an offer for extension of credit or a commitment to lend. Some restrictions may apply. Ruoff Mortgage NMLS #141868. Equal Housing Lender. Ruoff Mortgage Company, Inc. d/b/a Ruoff Mortgage is an Indiana corporation. For complete licensing information visit: <http://www.rmlsconsumeraccess.org/EntityDetails.aspx?COMPANY/141868> 1142025

DON'T LET HIDDEN ISSUES SINK YOUR SALE. LET OUR TEAM GUIDE YOU!

Ask us about Inspections for: Residential, Pre-Listing, New Construction, Post-Purchase, Radon Testing, Sewer Camera, Pool & Spa and more!

Erin & John Brite OWNERS

LiteHouse INSPECT

LITHOUSEINSPECT.COM • 513.800.0347

MORTGAGE LENDER
100 Doors Lending Team
Max Snyder
(927) 409-9364

3rd Street Financial
(513) 769-4111

A-Z Lending
Dante Zompetti
(937) 522-5419
a-zlending.com

CrossCountry Mortgage
(513) 476-4575

GVC Mortgage
Cody Coomer
(513) 479-4630

Imperial Home Loans
(513) 835-1797
www.imperialhl.com

JPMorgan Chase Bank NA
(614) 422-4638

Paramount Residential Mortgage Group
Jeremy Pope
(513) 432-6971

Rate
Ron Erdmann Jr.
(513) 609-4484
www.rate.com/ronerdmann

REAL ESTATE LAW
Yonas and Phillabaum LLC
(513) 427-6100
www.cincinnatiattorney.com

TITLE COMPANY
American Homeland Title Agency
(513) 863-9100
www.americanhomelandtitle.com

Bluegrass Land Title
(859) 488-7304 x1604
www.bluegrasslandtitle.com

TRANSACTION COORDINATOR
Agents Plus 1
Maria Carmosino
(513) 482-0465
agentsplus1.com/

VIDEOGRAPHY/ PHOTOGRAPHY
Next Door Photos
Daniel Ziegler
(513) 297-3328

YARD SIGN INSTALLATION
Pink Posts Installation
(859) 395-8188
pinkposts.com/

You deserve a vacation.

Real Estate Transaction Coordination and Administrative Services

agentsplus1.com help@agentsplus1.com

AGENTS PLUS 1

CLAIMS COMPLETED IN HOURS! NOT DAYS OR WEEKS!

You choose **your own contractors** for all required services

Our process provides **more value to your local community**

Our service experts are here to **improve your experience**

Bryan
Gotta love claims completed the same day they are filed 🙌

Literally within **1 hour**. Don't worry, you'll get go props!!

KRISTEN MOORE
VP of Sales National Accts
859-547-6024
kristenm@achosahw.com
www.achosahw.com

ACHOSA
HOME WARRANTY, LLC

Meet The Team



Patrick Braddick
Publisher



Kristen McDowell
Ad Strategist



Beth McCabe
Senior Writer



Krista Silz
Photographer



Brenna Smith
Photographer

Have an Idea?

Want to pitch, nominate or share a really cool story with our readers? Scan the QR code below to share with our Publisher.



Deconstruction, Demolition, Commercial Cleanout



TELL YOUR CLIENTS ABOUT US!

- Receive tax deductions on donated salvaged materials
- We provide metrics so you can report wins with confidence
- All proceeds support workforce training in Cincinnati

REUSE • REBUY

powered by **easterseals redwood**

Keep In Touch!

(513) 475-6783

buildingvalue.org

Facebook, Instagram, LinkedIn, Twitter icons | @BuildingValue

RP DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the Real Producers magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.

Specializing In Customizing Mortgage Solutions For Both Purchase And Refinance Transactions.

TOP 1% MORTGAGE ORIGINATOR

- 24/7 Preapproval Service
- Zero Loans Declined Once Submitted
- Loans Down To 580 Credit Score

Robert Mahaffey,
President • NMLS 26082

(513) 806-2635 • WWW.ROBERT.MORTGAGE
6964 TYLERSVILLE RD., STE. B • WEST CHESTER, OH 45069
NMLS 304138

Scan To Learn More

KYLER-MOORE
INSURANCE AGENCY LLC
— INSURANCE DONE DIFFERENT —

WHICH WOULD YOU CHOOSE?

CALL US TO FIND OUT WHAT FREEDOM OF CHOICE CAN DO!

10979 Reed Hartman Hwy, 209 • Blue Ash
513-745-0250
Kyler-MooreInsurance.com

Safe Start
HOME INSPECTIONS, LLC
INTERNACHI • CERTIFIED

SAFE START HOME INSPECTIONS OFFERS:

- ▶ Full residential and commercial inspections
- ▶ State licensed Wood Destroying Insect Inspections
- ▶ State licensed Radon testing
- ▶ Sewer Scope Inspections

We understand not everyone is in need of a full home inspection and can customize to fit your needs. Whether it is to just look in a crawlspace or inspect the plumbing we can customize an inspection to fit your needs.

Office: 513-968-4311 | **Mobile:** 937-321-7479
nwessel@safestarthi.com | SafeStarthi.com

Xanni Burton

WRITTEN BY
ELIZABETH MCCABE
PHOTO CREDIT: TIM
CORBETT-SPANAGEL

AT GLASSHOUSE REALTY

At 40 years old, Xanni Burton isn't just balancing life. She's commanding it.

Seven kids. A growing real estate business. A full team. A downtown office. And a schedule that would make most people tap out before noon.

"I am a mom of seven," she says. "I still have five at home."

Let that sink in.

Because while most people are trying to figure out how to juggle work and family, Xanni built a business in the middle of it and made it thrive. No shortcuts. No

handouts. Just grit, faith, and a whole lot of hustle. This go-getter wouldn't have it any other way.

For Xanni, success isn't about chasing the next big market; it's about serving the place that raised her. Born and raised just outside Wilmington, Ohio, she made the intentional decision to bring her business back home.

"This is my stomping grounds," she says. "My whole family is here. My husband's family is here. It just made sense."

In 2024, she opened her office in downtown Wilmington, a move that allowed her to stay deeply

connected to her community while building something of her own.

"It was important for me to be close to home so I could serve friends, family, and referrals, while still being there for my kids."

The Leap That Changed Everything

Before real estate, Xanni was a stay-at-home mom doing what so many mothers do, figuring it out as she went.

"I had started a cleaning company on the side," she says. "I was doing jobs in the evenings while my husband was home with the kids." But the demand grew and so did the exhaustion.

"I was killing myself taking on more and more," she admits.

Then came a moment that shifted everything. "I met someone who said, 'Why don't you try real estate? You'd be so good at this.'"

It wasn't part of some master plan. It was a leap.

"So I just decided to take the leap," she says. "And it just kept growing from there."

Nearly 11 years later, that decision has turned into a thriving career built from the ground up.



“My drive is different. It’s about people. It’s about service.”



People Over Properties

In an industry often driven by numbers, Xanni operates differently. “I treat every single client like family,” she says. “They cannot just be a dollar sign. They cannot just be a transaction.”

For her, real estate is deeply personal. It’s about building connections, especially in life’s transitions.

“When someone is buying or selling the biggest investment of their life, they have to trust you,” she explains. “And you have to show them that they can. I’ve had clients we worked with for two years before they were ready to buy,” she adds. “Helping people realize that homeownership is possible—that’s my favorite part.”

Ask Xanni what drives her, and the answer isn’t awards or rankings.

“My drive is different,” she says. “It’s about people. It’s about service.” And above all? It’s about family.

Family is at the center of everything Xanni does. She and her husband, Travis, are raising seven

children: Gracie (21), Sydni (20), Tenley (15), Natalee (14), Emmaus (13), Lucy (8), and Brooklynn (6). It’s a full, fast-moving household and one that has grown alongside her business. From tagging along to showings in the early days to helping with signs, lockboxes, and even cleaning the office, her children have been part of the process from the very beginning.

“They’ve been a huge part of this,” Xanni says. “They’ve seen the work that goes into it. It’s something we’ve done together,” she says.

Leading LUX Elite Group

Today, Xanni leads her team, LUX Elite Group, with the same philosophy that built her business from day one: support, integrity, and real relationships.

“I like to see people succeed,” she says. “And that’s not always easy in this business; it can be cutthroat.” Her team—Laura Long, Lauren Stroud, Colleen Curtis, and Brittany Singer—is a reflection of that mindset.

“I take care of my team,” she says. “I make sure they’re taken care of very well.”

After years with the same brokerage, Xanni made a bold move. “I interviewed with every brokerage known to man,” she says. What she found at Glasshouse Realty stood out immediately. They’ve been “Best of Dayton” for 3 years in a row.

“The culture is unlike anything I’ve ever experienced,” she says. “They truly want to see everyone win.”

When she needs answers, people are available and accessible. “If I call or text, they’re right there,” she adds. “You don’t have to go through a chain of command.”

Xanni was also looking for a brokerage that was “by the book.” She found it at Glasshouse Realty. It’s also perfect for her down-to-earth personality. A self-described laidback person, Xanni was looking for a brokerage that suit her as an individual. “It’s professional, but it’s not stuffy,” she adds. “It’s fun. It’s supportive. It’s a family.”

Life Outside the Office

When she’s not working, Xanni’s life doesn’t slow down. It simply shifts. From spending time on family land in Tennessee riding razors to staying involved in her children’s activities and local events, her world is full.

And that’s exactly how she wants it.

Xanni is deeply committed to giving back to the community she calls home. She actively supports local youth athletics, sponsors school and sports programs, and participates in community events through the Wilmington Chamber of Commerce. Her involvement extends to charitable initiatives as well, including donating to local fire departments to support fire safety education and partnering with organizations like Sleep in Heavenly Peace to help provide beds for children in need.

She and her team also take part in beloved local traditions like the annual HoliDazzle parade, where they create festive floats and connect with thousands of families. Whether through sponsorships, service, or simply showing up, Xanni believes in investing in the community.

The Bottom Line

Xanni Burton didn’t ease into this industry.

She fought for it. Built it. Balanced it, all while raising seven kids and showing up for every part of her life that mattered.

And in a business that can be cutthroat, transactional, and impersonal... she chose a different way.

Connection over commission. People over profit. Legacy over ego.

She’s not chasing numbers. She’s not chasing recognition.

She’s building something that lasts.

And if you ask her what success looks like, it’s not a leaderboard or an award.

It’s this: A life where her family is first. A business built on trust. And a name people remember, not because she sold them a house ... but because she showed up when it mattered most. 🏡



As your clients start their homebuying journey, point them to

TRUE NORTH
Home Loans



STEVE ELLIS SENIOR MORTGAGE BANKER, NMLS: 55174
C: 513-903-7043 | O: 513-747-8357 | STEVE.ELLIS@TRUENORTHHOMELOANS.COM

BO KEARNEY ORIGINATING BRANCH MANAGER, NMLS: 296745
(513) 404-6948 • BO.KEARNEY@TRUENORTHHOMELOANS.COM
4000 EXECUTIVE PARK DRIVE, SUITE 225, CINCINNATI, OH 45241

There's no place like home.





Take Me Home Team

WRITTEN BY ELIZABETH MCCABE
PHOTO CREDIT: KRISTA SILZ OF CINCY PHOTO

Some teams are built in a boardroom. Others are built around a kitchen table, through decades of milestones, memories, trust, and the kind of closeness that cannot be manufactured.

THAT IS THE STORY BEHIND TAKE ME HOME TEAM.

“Our mission is to guide every client home with heart, honesty, and unwavering support—delivering expert service rooted in family, trust, and a deep love for the journey.”

For this Southwest Ohio team, that mission takes on a personal touch. Even the team’s name carries a story close to their hearts. Take Me Home Team is a tribute to their late mother and the rolling hills of West Virginia, where their roots began.

“We chose that name as a nod to our late mother,” Megan Popp says. “We were born in West Virginia, and we were sitting around trying to think about what we could name the team. The song came on, and it just hit us. It was a nod to our mom and to our roots.”

The team officially launched in January 2025, but the dream had been forming long before that. Three of the members — Megan Popp, Jenny Krieger, and Sarah

Robben — are sisters. Danny, Sarah’s husband, has been part of the family orbit for more than 25 years. Together, they had long wanted to find a way to work side by side and do life together in a deeper, more everyday way.

They already knew the magic of working with family. Some of them had worked for their dad’s company, and his example stayed with them.

“If you can find a way to work with family,

there’s nothing like it,” Megan recalls.

Before officially becoming a team, they were already functioning like one by helping each other with showings, contracts, listings, marketing, and strategy. Making it official felt less like a leap and more like the natural next step.

And it has paid off.

In just over a year together, the team closed 51 units last year alone, nearly a transaction a week in a market that was anything but typical.

Even more impressive, their business is 100 percent referral-based.

That says everything.

Family First, Always

At the heart of Take Me Home Team is a family dynamic that clients can feel from the very beginning.

Three sisters. A brother-in-law who has been part of the picture since eighth grade. Children who are growing up alongside their cousins. A family that genuinely likes being together.

And no, it is not just for show.

“We hear people say all the time, ‘I could never work with my sister,’” Megan says with a laugh. “But we truly love it. Our parents raised us to be very, very close. We genuinely feel like this is such a gift.”

That closeness shapes the way they serve others too.

After losing their mother, the sisters experienced firsthand what it means to sort through a family home filled with decades of memories. They learned the emotional complexity of downsizing, letting go, and stepping into a new chapter. That experience profoundly shaped their vision for the business.

They know real estate is never just about buying and selling.

It is about life transitions. It is about trust. It is about family.

That is why they lead with what Megan calls a “family forward” mindset. Whether they are helping first-time

buyers, families relocating from out of state, or clients downsizing from a longtime home, they bring empathy, care, and an exceptional level of support to the table.

“Our clients become part of our extended family,” Megan says.

That care shows up in the details, from checking in consistently to celebrating milestones long after the transaction is over. One of their favorite compliments?

That clients say they felt like they were their only client. That is exactly the goal.

Four Distinct Strengths, One Powerful Team

What sets Take Me Home Team apart is not just their

closeness. It is the way each member brings something different and valuable to the table.

That difference has been seen by Kathy Doherty, Branch Manager at Coldwell Banker Realty. She raves, “Since joining us a little over a year ago, this team has become such an important part of our culture. They are exceptional real estate professionals, but what stands out even more is their kindness and the positive energy they bring to our office.”

Sarah Robben, the team lead, has been in real estate the longest. She started in 2017, originally getting licensed because she and Danny thought they might purchase, remodel, and resell homes



together. But after just a few client transactions, she realized she loved working directly with people far more than she expected.

"I went through the first few transactions with clients and realized, 'Oh my gosh, I love this so much, and I'm really good at it,'" Sarah says.

She never looked back.

Today, Sarah is the steady hand of the team, especially since she is knowledgeable and deeply trusted by others.

"She has such a calm demeanor," Megan adds. "She's been a great resource for all of us and she's an excellent leader."

Danny brings a completely different lens. Before real estate, he spent years in residential contracting, remodeling, and construction. That background gives clients an enormous advantage.

"I was basically already selling somebody a new home," Danny says. "It just was in a different form."

He loves walking through homes with clients, pointing out the details others may miss, and helping people better understand the realities of homeownership. His knowledge of homes, from older craftsmanship to modern updates, adds a practical layer that many buyers and sellers deeply appreciate.

Jenny Krieger brings organization, vision, and heart. Before getting licensed in July 2023, she spent 16 years teaching first and second grade. After their

mom passed away, she felt a major shift.

"There was just a huge shift in my heart of what I wanted to do," Jenny says. "I knew that my time in the classroom had come to a close."

At the same time, she found herself helping Sarah stage listings and prepare homes for market. It became clear that her gifts (such as organization, systems, and the ability to envision a space's full potential) translated beautifully into real estate.

Jenny excels at helping sellers get homes ready without making the process feel overwhelming. Whether it is decluttering, organizing, or deciding how to make a home shine, she helps clients feel empowered.

Megan Popp, meanwhile, is the team's communication powerhouse. A former high school English teacher and qualitative research facilitator, she describes herself as something of a social scientist, an active listener who loves creating spaces where people feel safe, seen, and heard.

Teaching, Coaching, Guiding
There is another interesting thread running through the team: teaching.

Both Megan and Jenny came from education, and Danny jokes that helping people understand houses has become second nature for him too. The whole team shares a deep desire to guide, explain, and make intimidating things feel manageable.



"I went through the first few transactions with clients and realized, 'Oh my gosh, I love this so much, & I'M REALLY GOOD AT IT.'"



Spend even a little time learning about Take Me Home Team, and one thing becomes crystal clear: **THIS IS MORE THAN A BUSINESS. IT IS A GIFT.**

That teacher-like mentality comes through in every transaction. Clients are not rushed. They are educated. Walked through the process. Given the tools and perspective they need to feel confident.

That matters.

Because when people are making one of the biggest financial decisions of their lives, confidence is everything.

Though the team is close-knit, their geographic reach is broad.

Megan is based in the Dayton area, while the others are in Cincinnati, allowing Take Me Home Team to serve clients across all of Southwest Ohio with strength. Their access to both boards helps them maximize opportunities for buyers and sellers alike.

That wide reach has positioned them beautifully for growth.

“The sky is the limit,” Megan says.

Life Beyond Real Estate
Outside of work, life is full.

Megan has four children (ages 14, 13, 11, and 10) and spends plenty of time on the

sidelines of soccer, baseball, and lacrosse games. If she finds a spare moment, she loves volunteering at her kids school and playing tennis.

Sarah and Danny have three children (two boys and a girl). They love watching them play sports and are in a busy season with that. Sarah loves reading, puzzles, and simple family time. Danny coaches football at Loveland High School, something he discovered as a passion later in life. He also proudly notes one important fact: his red hair is his superpower.

Jenny is married to her high school sweetheart and has three children, ages 14, 12, and 9. She loves walks with her chocolate labradoodle, being outside, and spending time with her sisters.

Their lives are busy, full of sports and school schedules and family events. But instead of pulling them apart, that season seems to knit them even closer together. They step in for one another. Cover for one another. Cheer each other on.

More Than a Team
Spend even a little time learning about Take Me Home Team, and one thing becomes crystal clear: This is more than a business. It is a gift.

A team built on love, trust, family, and a genuine desire to serve others well.

In an industry where relationships matter, that kind of foundation is rare.

And special. 🍷

TIME TO MAKE YOUR CLIENT'S DREAM LAND A REALITY.

As the leader in rural lending, we can provide your clients a wide range of financing solutions designed specifically to make their rural living dreams a reality.

 **RURAL 1st**
Closer to What Matters
Home • Construction • Lot & Land Loans



Scan the QR code to learn more.

Loans subject to credit approval. Rural 1st is a tradename and Rural 1st, the Rolling Hills Window icon and Closer to What Matters are exclusive trademarks of Farm Credit Mid-America, NMLS 407249. Rural 1st products are available to consumers within the territories of participating Farm Credit System Associations. Equal Housing Lender.

WHEN BUILDERS AND REALTORS WORK TOGETHER



Communities Grow

Stronger partnerships. Smarter connections. Better communities.



Join Cincinnati's Leading Builders and Realtors Today

Carmen Hickerson • Executive Director
513.851.6300 • cincybuilders.com • chickerson@cincybuilders.com



SAVE TIME, SAVE TRIPS,

SELL MORE WITH PINK POSTS INSTALLATION



PINK POSTS
INSTALLATIONS

We store your signs, riders, lockboxes, and brochure boxes. When you have a new listing, you simply place the order and we take care of the rest!
NEXT DAY INSTALL!
Realtor Owned Company
pinkposts.com
859-395-8188

Hey Realtors!

Let your listings do the talking.



CINCY PHOTO PRO

PHOTOS | AERIAL | 3D TOURS | VIDEO

Proof is in the media.

- Pro Photos & Video
- Interactive Floor Plans
- FAA-Certified Aerial
- Google Business Tools
- Branding Media That Sells



Attract More Buyers | Sell Faster | Stress Less

BUSINESS PACKAGES NOW AVAILABLE!

CincyPhotoPro.com

513-741-8860 (call)
513-741-8826 (text)

PASSION FOR CREATING SPACES THAT YOU WILL NEVER WANT TO LEAVE!



INTERTWINE DESIGN



BEFORE

- INTERIOR DESIGN
- DESIGN CONCIERGE
- HOME STAGING
- HISTORIC RENOVATIONS
- HOME REFRESH
- ACCESSIBLE SPACE DESIGN
- SHORT TERM RENTALS

TRANSFORM YOUR SPACES NOW!

(513) 886-7653
@INTERTWINE_DESIGN



BOOK YOUR FREE 1-HOUR CONSULTATION HERE:
INTERTWINEDESIGNCO.COM
INTERTWINEDESIGNERS@GMAIL.COM

CINCINNATI'S #1 MOVING COMPANY



Offering Residential and Commercial quality packing and moving services to Ohio and Kentucky.
Local and Long Distance Moving • Locally Owned and Operated.

ASK ABOUT OUR SISTER SERVICES:

BIG BLUE PACKING • BIG BLUE PRESSURE WASHING • BIG BLUE STORAGE
BIG BLUE CLEANING CREW • BIG BLUE HOLIDAY DECOR



859.608.BLUE (2583) | BIGBLUEMOVINGKY.COM

IS YOUR CURRENT LOAN OFFICER MAKING YOU THE HERO OF THE STORY?

BECAUSE WE DO!

- Videographer on Staff to help with Branding
- Propriety Software to help with Listing Marketing Material
- AI Software to ensure your clients STAY your clients.
- Originators FOCUSED on you getting more referrals



AZ LENDING

Scan the QR code to get your next client an appraisal credit



937-619-8079



NMLS #2512762



Meet
Max Snyder
of 100 Doors Lending Team

WRITTEN BY ELIZABETH MCCABE
PHOTO CREDIT: BRENNA SMITH

A Partner Agents Trust

Let's be honest. Most lenders all sound the same. Same rates. Same acronyms. Same "we'll take great care of you" pitch.

But when you're in a situation with multiple offers, tight timelines, and real money on the line. That's when the difference shows.

That's where Max Snyder separates himself.

At 32, Max isn't just another loan officer. He's a problem-solver with an entrepreneurial mindset, building a lending business designed for one thing: Buyers and agent partners trust him to help them win.

Not Your Typical Lender

Unlike many, Max didn't start in mortgages. His first experiences centered around the world of startups, venture capital, and high-growth business.

"I had an interest in entrepreneurship and being on the founding and funding side of companies," he says.

After graduating from Miami University in 2016, he applied those experiences to the business side of sports and entertainment, learning how to think differently, move quickly, and solve real problems.

But there was a ceiling.

"If you wanted to move up, you had to move cities," he explains. "And I wanted to stay in Ohio."

So he pivoted, bringing that same entrepreneurial mindset with him. "I take those principles and apply them to the industries I'm in," he says. "I solve problems from an entrepreneurial perspective."

Now, lending is his canvas.

Max believes the biggest issue in lending isn't rate volatility. It's having an intentional process – specifically as it relates to buyer education, pipeline conversion, and a referrable experience.

"A lot of lenders are like going to a doctor who assumes what surgery you need before asking questions about your symptoms," he says. In other words, they prescribe before they diagnose.

And that approach is less effective at creating confidence, especially when buyers are making one of the biggest financial decisions of their lives. One loan option doesn't always cater to





clients, especially for those with out-of-the-box situations or specific goals and timelines.

“If the process doesn’t start with questions, that’s not a good sign,” he adds. So he built something different.

Confidence Wins Deals

Max doesn’t just pre-qualify buyers. He prepares them to compete. Every client receives a custom video breakdown of their loan options and potential

strategies before they ever submit an offer. It’s a simple but powerful shift that changes everything.

“Confident buyers make confident offers, and confident offers get accepted,” Max points out.

In a market where multiple offers are the norm, that kind of clarity matters. When buyers understand exactly what they’re doing, even if it means going significantly over asking, they move

with certainty. And sellers feel that confidence on the other side of the deal.

The Underwriting Advantage

This is where Max’s process truly stands apart. Most lenders move quickly through surface-level steps like pulling credit, reviewing basic information, and issuing a pre-qualification letter. Max goes further before an offer is even written.

“We gather all documents, including income and assets, and submit everything through underwriting upfront,” he explains.

That extra step removes uncertainty from the equation. There are no surprises, no delays, and no risk of a deal falling apart at the last minute.

“Listing agents trust there are no financial variables left that can get in the way of closing,” he says.

For sellers and listing agents, that kind of certainty is incredibly powerful. In many cases, it can matter just as much (if not more), than the price itself.

Built Different

Max runs a lean operation that reduces the cost to manufacture a loan, and that structure directly benefits his clients and agent partners.

“I’m constantly trying to identify the most common challenges our partners and clients are facing,” he says. “Then creating and testing new solutions to see which ones get results.”

The name 100 Doors Lending Team isn’t just branding. It’s a mission. Max’s goal is to help a minimum of 100 families each year, while giving back along the way.

“For every loan closed, we make a \$100 donation to a local charity,” he says.

That includes organizations like Big Brothers Big Sisters of Greater Cincinnati, where Max also serves on the Young Professionals Board. He stays active in the REALTOR® Alliance of Greater Cincinnati, teaches educational



“I’m constantly trying to identify the most common challenges our partners and clients are facing. Then creating and testing new solutions to see which ones get results.”



classes, and continues to invest in the community that supports his business.

Because for Max, success is about impact.

Competitive by Nature

Outside of work, Max doesn't slow down; he simply shifts gears.

He plays competitive soccer, enjoys pickleball, and loves a good game of poker, anything that taps into his competitive edge.

"I really like to stay active and play sports locally," he says.

But these days, there's something even more meaningful waiting at home. Max and his wife, Stephanie (his college sweetheart from Miami University), recently welcomed their daughter, Cecilia, who is just a few months old.

And like everything else in his life, he's all in.

The Bottom Line

Max Snyder isn't here to blend in.

He's here to raise the bar. To rethink the process. To eliminate uncertainty. And to give buyers confidence and clarity in a market that's changing every day.

Because at the end of the day, it's not about getting pre-approved. It's about getting the house.

And Max? He's helping people open doors others can't. 🏠

CONTACT US!

Contact Him Today!
 Max Snyder
 100doorsteam.com
 937-409-9364

RUOFF TECHNOLOGY

With industry leading technology, we make sure your loan process moves swiftly so you can close quickly and settle in sooner.

Digital Closing Experience

- Avoid hand-signing page after page at closing.
- Apply your digital signature to nearly all your documents in seconds.
- Use a computer, mobile phone, or tablet.
- Know your signature is secure with special encryption and extra layers of security.




Dave Scully
 SVP, Area Manager
 NMLS: 757304 | MLO-OH.757304
513.633.8476
 dave.scully@ruoff.com

Ruoff Mortgage Company, Inc., d/b/a Ruoff Home Mortgage, is an Indiana corporation licensed by the Indiana Department of Financial Institutions (DFI). For complete licensing information visit: <http://www.rmlconsumeraccess.org/EntityDetails.aspx?COMPANY/141588>. This is not an offer for extension of credit or a commitment to lend. All loans must satisfy company underwriting guidelines. Information and pricing are subject to change at any time and without notice. Equal Housing Lender. NMLS#141588 01062020

HANSON

HOME TECHNOLOGY • HI-FI AUDIO • HOME THEATER



TURN EVERY SHOWING INTO AN EXPERIENCE

Visit one of our experience centers for the latest in Smart Home Lighting, Blinds, TV's, Hi-Fi Audio, Golf Simulators, Outdoor Entertainment, Home Theaters, and more.

Cincinnati
 10800 Montgomery Rd.
 513-563-0444

Dayton
 5749 Far Hills Ave.
 937-293-6200

HansonAV.com

Buying a Home Blind?

Remove the blindfold. Get a professional inspection.

We're here to advocate for YOU

- ✓ Detailed reports
- ✓ Clear explanations
- ✓ No scare tactics, no fluff



AA Home Inspection

Schedule your home inspection today!



Michael Patton, Owner
 Scheduling: 513.319.7770 // 877.813.7587
 Personal Call for Agents: 859.750.5654
 aahomeinspection.com



SPRING SELLING STARTS WITH STRONG FINANCING.

Here's how:

Same Day Mortgage¹

Bank Statement Loans

Home Renovation Loans

Digital Mortgage App

Ron Erdmann

Regional Manager/SVP of Mortgage Lending

O: (513) 609-4484 | C: (513) 470-3481

rate.com/ronerdmann | ron.erdmann@rate.com

2101 Grandin Road, Suite A Cincinnati, OH 45208



¹ Rate's Same Day Mortgage promotion offers qualified customers who provide certain required financial information/documentation to Rate within 24 hours of locking a rate on a mortgage loan the opportunity to receive a loan approval within 1 business day of timely submission of documentation and does not suggest that the borrower will receive funding on the same day as their application submission. For purposes of this offer, documents provided after 1 pm local time or on a weekend or company holiday will be deemed submitted the next business day. Rate cannot guarantee that a loan will be approved or that a closing will occur within a specific timeframe. Rate reserves the right to revoke this approval at any time if there is a change in your financial condition or credit history which would impair your ability to repay this obligation. Read and understand your Loan Commitment before waiving any mortgage contingencies. Borrower documentation and Intent to Proceed must be signed within 24 business hours of receipt. Not eligible for all loan types or residence types. Minimum down payment requirements apply. Not all borrowers will be approved. Borrower's interest rate will depend upon the specific characteristics of borrower's loan transaction, credit profile and other criteria. Not available in all states. Restrictions apply. Visit Rate.com/same-day-mortgage for terms and conditions.

Equal Housing Lender Operating as Guaranteed Rate, Inc. in New York.
Ron Erdmann NMLS #728342; Applicant subject to credit and underwriting approval. Restrictions apply. Guaranteed Rate, Inc. dba Rate; NMLS #2611; For licensing information visit nmlsconsumeraccess.org.
OH - MB 804160

TOP 150 STANDINGS

Teams and Individuals | By Volume Jan 1- March 31 as of April 13th, 2026 at 10:23PM

Rank	Name	Office	Total	Volume
1	Scott A. Oyler	Coldwell Banker Realty	61	\$41,694,896
2	Julie K. Back*	Sibcy Cline	24	\$35,540,118
3	Peter D. Chabris	Keller Williams Seven Hills Re	88	\$27,062,392
4	Shelley Miller Reed	Coldwell Banker Realty	22	\$21,339,400
5	Amy Hackett Roe	Coldwell Banker Realty	23	\$21,040,500
6	Brittney Fritch	BF Realty	33	\$20,826,504
7	Ragan R. McKinney	Ragan McKinney Real Estate	53	\$18,379,080
8	Eleanor D. Kowalchik	Keller Williams Pinnacle Group	42	\$17,443,434
9	Daniel Baron	Keller Williams Advisors	39	\$16,799,808
11	Rick J. Finn	Coldwell Banker Realty	37	\$16,622,088
12	Heather McColaugh	BF Realty	23	\$16,313,504
13	Heather R. Herr	Private Real Estate Collection	24	\$12,787,700
14	Austin R. Castro	Coldwell Banker Heritage	17	\$11,451,200
15	Andrea DeStefano	Sibcy Cline	16	\$10,953,601
17	Andrew Gaydosh	eXp Realty	26	\$9,604,279
18	Heather M. Stallmeyer	Coldwell Banker Realty	11	\$9,325,209
19	Julia Packer P. Wesselkamper	Coldwell Banker Realty	16	\$9,087,250
20	Rakesh Ram	Coldwell Banker Realty	25	\$8,968,280
21	Ronald A. Bisher	Coldwell Banker Realty	22	\$8,778,300
22	Monika Deroussel	eXp Realty	18	\$8,764,900
23	Holly Finn	Coldwell Banker Realty	18	\$8,535,118
24	Alexander Schafers	RE/MAX United Associates	19	\$8,317,500
25	Michael L. Murtland	Comey & Shepherd	18	\$8,266,000
26	Adam G. Marit	Real Link	21	\$8,163,100
27	Helena F. Cameron	Sibcy Cline	20	\$7,978,900
28	Heather Alley	Keller Williams Advisors	16	\$7,946,250
30	Eric Surkamp	Comey & Shepherd	7	\$7,704,153
31	Linda T. Destefano	Sibcy Cline	10	\$7,698,406
32	Evan Johnson	Cutler Real Estate	16	\$7,466,900
33	Nikki M. Hayden	Private Real Estate Collection	14	\$7,294,800
34	Kyle Mahoney	Sibcy Cline	7	\$7,277,581
32	Adam G. Marit	Real Link	10	\$4,505,900
33	Andrea DeStefano	Sibcy Cline	8	\$4,490,195
34	Sue M. Miller	Comey & Shepherd	12	\$4,451,900

Disclaimer: Information is based on reported numbers to the Cincinnati REALTORS® through the MLS, as indicated above by the date range listed on the actual date the numbers were run. Transactional reporting is not static, as numbers vary based on the way they are reported by the REALTOR®. Accuracy is also affected by the date transactions are reported, which affects all parties involved in a transaction. New construction or numbers not reported to Cincinnati REALTORS® through the MLS within the date range listed are not included. Cincinnati REALTORS® are not responsible for submitting this information. * Denotes Solo Agent

TOP 150 STANDINGS

Teams and Individuals | By Volume Jan 1- March 31 as of April 13th, 2026 at 10:23PM

Rank	Name	Office	Total	Volume
35	Abigail L. Nichols	Wilson Realtors, West Union	10	\$7,212,550
36	Tyler R. Minges	Huff Realty	18	\$6,931,036
37	Janelle A. Sprandel	Comey & Shepherd	18	\$6,930,704
38	Zach Singler	RE/MAX Local Experts	7	\$6,907,000
39	Gina A. Dubell-Smith	eXp Realty	9	\$6,846,900
40	Walter B. Gibler	Coldwell Banker Realty	17	\$6,815,301
41	Lesli D. Norris	Coldwell Banker Realty	15	\$6,759,300
42	Kelly Pear	Comey & Shepherd	7	\$6,623,757
43	Tom Deutsch Jr.	Coldwell Banker Realty	23	\$6,610,400
44	Jon L. Bowling	RE/MAX Preferred Group	21	\$6,571,350
45	Michael W. Jordan	Jordan, Inc.	11	\$6,509,920
46	Avery R. Lindner	Coldwell Banker Realty	8	\$6,459,900
47	Kurt J. Lamping	Sibcy Cline	22	\$6,150,500
48	Jeri O'Brien-Lofgren	Sibcy Cline	5	\$6,125,500
49	Tyler McConnell	Comey & Shepherd	13	\$6,106,500
50	Megan S. Stacey	Coldwell Banker Realty	17	\$6,090,900
51	Donald M. Johnson	Cutler Real Estate	13	\$5,940,900
52	Jon A. DeCurtins	ERA REAL Solutions Realty, LLC	11	\$5,879,750
53	Lisa McCarthy	Coldwell Banker Realty	14	\$5,865,963
54	Regina M. Hamilton	Sibcy Cline	12	\$5,839,700

Rank	Name	Office	Total	Volume
55	Robert Hines	Coldwell Banker Realty	2	\$5,798,618
56	James E. Pitzer III	Coldwell Banker Realty	16	\$5,788,000
57	Jason A. Sheppard	Coldwell Banker Realty	14	\$5,737,500
58	Patrick J. Cagney	Coldwell Banker Realty	17	\$5,735,441
59	Keith T. Taylor	Comey & Shepherd	16	\$5,607,910
60	Oscar Asesyan	Coldwell Banker Realty	12	\$5,585,376
61	Amanda J. Pertuset	Coldwell Banker Realty	13	\$5,550,700
62	Larry L. Thinnis	Sibcy Cline	11	\$5,536,664
63	Amy L. Markowski	Real of Ohio	21	\$5,536,094
64	Laura Wogen	Coldwell Banker Realty	9	\$5,461,400
65	Chris R. Waits	Sibcy Cline	16	\$5,411,500
66	Andrew H. Homan	Coldwell Banker Realty	6	\$5,360,898
67	Richard Davey	Comey & Shepherd	15	\$5,357,910
68	Kevin E. Hildebrand	eXp Realty	15	\$5,302,900
69	Sue A. Wahl	Comey & Shepherd	15	\$5,256,900
70	Anna S. Bisher	Coldwell Banker Realty	13	\$5,227,300
71	Cheryl A. Ferry	Keller Williams Advisors	14	\$5,177,290
72	Ethan R. Bishop	Keller Williams Seven Hills	12	\$5,137,108
73	Jessica Bauer Crichton	Comey & Shepherd	13	\$5,106,500
74	Michael T. Wiseman	NavX Realty, LLC	12	\$5,096,400
75	Denise L. Gifford	Keller Williams Advisors	14	\$5,006,000
76	Jeanne M. Rieder	Hoeting, REALTORS	15	\$4,999,200
77	Sue M. Miller	Comey & Shepherd	14	\$4,996,900
78	Allison Thornton	Sibcy Cline	6	\$4,976,300
79	Robert M. Collins	eXp Realty	12	\$4,946,500
80	Candace K. Tolliver	Re/Max Time	14	\$4,934,100
81	Brittney Lovdal	Keller Williams Advisors	14	\$4,933,930
82	Amanda Fite	Wilson Realtors, West Union	27	\$4,921,900
83	Michael P. Hines	Coldwell Banker Realty	3	\$4,855,065
84	David D. Browning	Coldwell Banker Realty	10	\$4,840,975
85	Ingrid K. Likes	Coldwell Banker Realty	5	\$4,830,949
86	Timothy J. Mahoney II	Sibcy Cline	4	\$4,797,581
87	Bob Dorger	Comey & Shepherd	8	\$4,755,000
88	Allen D. Ernst II	Coldwell Banker Realty	14	\$4,746,500
89	Maureen Lintz	Coldwell Banker Realty	6	\$4,700,000
90	Nickolas G. Welage	Plum Tree Realty	9	\$4,685,000

Disclaimer: Information is based on reported numbers to the Cincinnati REALTORS® through the MLS, as indicated above by the date range listed on the actual date the numbers were run. Transactional reporting is not static, as numbers vary based on the way they are reported by the REALTOR®. Accuracy is also affected by the date transactions are reported, which affects all parties involved in a transaction. New construction or numbers not reported to Cincinnati REALTORS® through the MLS within the date range listed are not included. Cincinnati REALTORS® are not responsible for submitting this information. * Denotes Solo Agent



**Your Business Deserves Real Coverage,
Not 1-800 Excuses**

Connect Your Client With A REAL Person!

Vinny "Your Cousin" Pfirmman
Executive Agent | Owner
513.526.9853

**Over 35 Carriers Offering
Competitive Rates for Your Business**

Greater Cincinnati's #1 Rated Insurance Carrier



FIREHOUSE
INSURANCE
**WE CUT RATES -
NOT COVERAGE**

TOP 150 STANDINGS

Teams and Individuals | By Volume Jan 1- March 31 as of April 13th, 2026 at 10:23PM

Rank	Name	Office	Total	Volume
91	Xanni Burton	Glasshouse Realty Group	11	\$4,653,000
92	Trent S. Ferrell	Keller Williams Advisors	20	\$4,618,125
93	Celia B. Carroll	Sibcy Cline	6	\$4,595,000
94	Monica Roberts	Coldwell Banker Realty	13	\$4,579,000
95	Amy L. Vilaro	Coldwell Banker Realty	13	\$4,564,780
96	Holly S. Maloney	eXp Realty	15	\$4,554,900
97	Beth A. Brown Ciul	eXp Realty	11	\$4,535,500
98	Tina A. Burton	Sibcy Cline	12	\$4,519,754
99	Tom Canning	Comey & Shepherd	3	\$4,511,850
100	Kelly Little	Plum Tree Realty	16	\$4,401,800
101	Jerry T. Garrison	Keller Williams Advisors	4	\$4,388,000
102	Anthony Vanjohnson	eXp Realty	17	\$4,379,080
103	Robert Kugler	Bowling & Kugler Realty	3	\$4,334,230
104	Myles Greely	Keller Williams Community Part	13	\$4,306,300
105	Theodore O. Hoerstmann	Traditions Building and Dev.	5	\$4,256,782
106	Micha Gleisinger	Comey & Shepherd	11	\$4,207,000
107	Ean R. Molineaux	Coldwell Banker Realty	10	\$4,184,600
108	Drew Frietch	BF Realty	9	\$4,169,000
109	Tom Hambly	Relocation Planners	11	\$4,162,900
110	Ugandhar Garapati	ERA REAL Solutions Realty, LLC	7	\$4,145,407
111	Sarah Robben	Coldwell Banker Realty	7	\$4,142,500
112	Michele R. Mamo	eXp Realty	12	\$4,118,500

Rank	Name	Office	Total	Volume
113	Natasha D. Maag	Coldwell Banker Realty	3	\$4,110,000
114	Jamie Gabbard	Glasshouse Realty Group	13	\$4,104,400
115	May Xuemei Wu	Comey & Shepherd	7	\$4,073,000
116	Carl F. Tuke	Sibcy Cline	7	\$4,061,000
117	Elizabeth Waits	Sibcy Cline	12	\$4,059,000
118	June M. Newman	Coldwell Banker Realty	5	\$4,055,000
119	Luke R. Luther	Coldwell Banker Realty	4	\$4,050,000
120	Kathryn M. Cousino	Sibcy Cline	4	\$4,036,300
121	Kimberly K. Mansfield	Keller Williams Advisors	13	\$4,033,000
122	Marsha Bennett	Coldwell Banker Heritage	13	\$4,028,550
123	Gregory R. Unthank	Plum Tree Realty	14	\$3,989,663
124	Cindy J. Shetterly	Keller Williams Distinctive RE	15	\$3,984,882
125	Gordon G. Green	eXp Realty	13	\$3,967,600
126	Nathalie S. Mortine	eXp Realty	16	\$3,902,800
127	Darlene V. Todd	Comey & Shepherd	9	\$3,899,368
128	Tiffany B. Allen-Zeuch	Sibcy Cline	5	\$3,890,000
129	Tracy V. Heller	Sibcy Cline	7	\$3,883,000
130	Molly E. Blenk	Comey & Shepherd	9	\$3,863,000
131	Brian Kremer	Coldwell Banker Realty	9	\$3,830,400

Disclaimer: Information is based on reported numbers to the Cincinnati REALTORS® through the MLS, as indicated above by the date range listed on the actual date the numbers were run. Transactional reporting is not static, as numbers vary based on the way they are reported by the REALTOR®. Accuracy is also affected by the date transactions are reported, which affects all parties involved in a transaction. New construction or numbers not reported to Cincinnati REALTORS® through the MLS within the date range listed are not included. Cincinnati REALTORS® are not responsible for submitting this information. * Denotes Solo Agent



IMPERIAL HOME LOANS

GIVE US A CALL TODAY!

513-835-1787 | imperialhl.com

NMLS 2592965

HOME LOANS BUILT ON TRUST

LONG-TERM RELATIONSHIPS, NOT ONE-TIME TRANSACTIONS



THE GOLD STANDARD

IN MAGAZINE

& AD DESIGN

But don't just take our word for it. Take theirs.

➔









n2co.com

TOP 150 STANDINGS

Teams and Individuals | By Volume Jan 1- March 31 as of April 13th, 2026 at 10:23PM

Rank	Name	Office	Total	Volume
132	Erin P. Fay	Coldwell Banker Realty	9	\$3,830,400
133	Tammy K. Thome	Keller Williams Seven Hills Re	11	\$3,782,200
134	Robert E. Salmons Jr	Entera Realty, LLC	11	\$3,780,500
135	Amanda Combs	Coldwell Banker Heritage	10	\$3,758,000
136	Michael Stylski	Comey & Shepherd	8	\$3,739,000
137	Tyler Dietz	Keller Williams Seven Hills Re	11	\$3,727,000
138	Elizabeth G. Burk	Sibcy Cline	3	\$3,710,700
139	Jason R. Beebe	Comey & Shepherd	10	\$3,698,600
140	Jenny England	Coldwell Banker Realty	8	\$3,681,950
141	Nichole Yockey	Comey & Shepherd	9	\$3,644,300
142	Steven Iori	Keller Williams Pinnacle Group	8	\$3,640,000
143	Matthew Sadler	Keller Williams Community Part	5	\$3,620,000
144	Rogier Slingerland	Comey & Shepherd	3	\$3,610,000
145	Maura K. Cagney-Tipton	Coldwell Banker Realty	12	\$3,605,541
146	Leah Slicer	Coldwell Banker Realty	12	\$3,600,000
147	Molly B. Zuckerberg	Sibcy Cline	5	\$3,575,800
148	Rebecca A. Messenger	Comey & Shepherd	6	\$3,573,757
149	Pamela S. Socha	eXp Realty	11	\$3,564,000
150	Toni K. Louis	RE/MAX Preferred Group	7	\$3,553,000

Disclaimer: Information is based on reported numbers to the Cincinnati REALTORS® through the MLS, as indicated above by the date range listed on the actual date the numbers were run. Transactional reporting is not static, as numbers vary based on the way they are reported by the REALTOR®. Accuracy is also affected by the date transactions are reported, which affects all parties involved in a transaction. New construction or numbers not reported to Cincinnati REALTORS® through the MLS within the date range listed are not included. Cincinnati REALTORS® are not responsible for submitting this information. * Denotes Solo Agent

Creating a Stress Free Moving Experience

CHRIS HESS
(614) 599-3693

CBUS TOP PICKS 2019

Forbes realtor.com

BBB ACCREDITED BUSINESS

BLACK TIE MOVING

www.blacktiemoving.com

AMERICA'S FASTEST-GROWING PRIVATE COMPANIES Inc. 500



TOP 1%

MORTGAGE ORIGINATORS
IN AMERICA

WHY CALL JEREMY POPE OF PARAMOUNT RESIDENTIAL MORTGAGE GROUP TODAY?

- As little as 3% down payment on Conventional loans with NO MORTGAGE INSURANCE
- Conventional loans down to 620 credit
- FHA loans down to 500 credit score
- 0% Down Payment Assistance loans available
- 0% Down payment VA and USDA loans
- In-house Credit Coaching
- Hands-on approach to helping to educate buyers and guide them throughout the mortgage process
- OUR SPECIAL \$10,000 SELLER GUARANTEE

Jeremy and his team keep a pulse on the mortgage industry and cater to clients with a special pre-approval process to help their offers stand out from other homebuyers. By conducting soft credit pulls that do not affect the client's credit score, along with gathering basic documents such as pay stubs and bank statements, they can send the application to underwriting without an address. If the underwriter approves the client's income, credit, and assets, Jeremy and his team provide a \$10,000 guarantee! This guarantee attests to the client's credibility and commitment to purchase a home. If the deal does not close due to income, credit, or assets, Jeremy and his team offers \$10,000 to the sellers!

ALL WE DO IS WIN!

JEREMY POPE, PRMG Loveland Team Branch Manager | NMLS # 874577
513.432.6971 | jpope@prmg.net

2022 PARAMOUNT RESIDENTIAL MORTGAGE GROUP CORPORATION, INC. IS AN EQUAL HOUSING OPPORTUNITY LENDER NMLS ID #75243. THIS IS NOT A COMMITMENT OF ANY KIND. LOAN APPROVAL, INTEREST RATE AND FEES ARE DEPENDENT ON APPLICANT'S CREDIT, COLLATERAL, FINANCIAL HISTORY AND PROGRAM AVAILABILITY. ALL LOANS SUBJECT TO UNDERWRITER APPROVAL. PRICING, TERMS AND CONDITIONS APPLY, SUBJECT TO CHANGE WITHOUT NOTICE - ALL RIGHTS RESERVED



Stop the Scroll. Start the Show.



Bring your listings to life with PhotoMotion

Turn your listing photos into eye-catching short videos that stand out in crowded feeds.

- ✔ Scroll-Stopping Video
- ✔ Fully Branded
- ✔ Three Formats
- ✔ Next-Day Delivery
- ✔ Only \$40

Captivate buyers. Strengthen your brand
Place your order at nextdoorphotos.com



**NEXT
DOOR
PHOTOS**



See PhotoMotion in Action - [Scan Here!](#)

502-200-6829 • daniel.ziegler@nextdoorphotos.com

New Team.

SAME WINNING LINEUP!

Five of the Tri-States top Lenders have moved to better serve your Clients



Geoff Bostick

Roland Weissman

Corey Grace

Joe Koester

Drew Stacey

YOUR KEY TO LOCAL REAL ESTATE SUCCESS



YONAS & PHILLABAUM
LLC
Attorneys At Law

Criminal Defense • Estate Planning • Family Law
Probate Law • Real Estate Law

JOHN YONAS,
Member Attorney and Owner

JASON PHILLABAUM,
Managing Member Attorney

513.427.6100 | YPAttorneys.com



CROSSCOUNTRY
MORTGAGE®

4243 Hunt Rd. Suite 401 Blue Ash, OH 45242 | NMLS# 3029

CONVENTIONAL LOANS | FHA LOANS | VA LOANS
USDA LOANS | HOME PURCHASE LOANS
REFINANCE MORTGAGE LOANS | HOME EQUITY LOANS
DOWN PAYMENT ASSISTANCE PROGRAMS



INTRODUCING:
**IN-HOUSE
DSCR LOANS**



 **GVC MORTGAGE**
EXPERT ADVISORS

**WHY PARTNER WITH
GVC MORTGAGE EXPERT ADVISORS?**

-  **Faster Turn Times**
-  **In-House Underwriting**
-  **24/7 Underwriting Hotline**
-  **Competitive Pricing**

© GVC Mortgage Expert Advisors, a division of GVC Mortgage, Inc. All rights reserved. NMLS# 2134 (www.nmlsconsumeraccess.org). Equal Housing Opportunity: 9078 Union Centre Blvd, Suite 350, West Chester, OH 45069. This is not a commitment to lend. Borrowers must qualify. Program guidelines are subject to change without notice. Loans not available in all states. GVC Mortgage Expert Advisors is not acting on behalf of HUD, FHA, or any other federal or state government agencies. By refinancing your existing loan, your total finance charges may be higher over the life of the loan. Call 765.778.0801 for details.

JUSTIN EPURE

VP/Senior Loan Officer, NMLS# 1189490

513.264.2578

www.EpureLendingTeam.com

jepure@gvcmortgage.com

