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MARCH 2026

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Fitzgerald “John” Williams

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OF MOMENTUM



Agent Spotlight
JOHN RINICK

Partner Spotlight
DOMINIQUE HILL
Reel Dependable Media

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PARTNER SPOTLIGHT

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March is a special moment for our Real Producers community as we officially welcome the **Class of 2026**. Being recognized among the top professionals in this market is a reflection of your hard work, consistency, and commitment to excellence. This recognition places you among an elite group of agents who continue to raise the bar in our industry.

Real Producers is about more than rankings—it's about connection, collaboration, and community. As part of this network, you'll have the opportunity to engage with fellow top agents, share ideas, and build meaningful relationships throughout the year.

One of the highlights of being part of Real Producers is gathering together in person, and we're excited to offer a full lineup of events for **2026**:

- March 12th** – Bloom Where You're Planted
- June 3rd** – Sip N Social
- September 23rd** – Harvesting Success
- December 8th** – Cheer to the Year—Giving Back

Each event is designed to create space for connection, celebration, and conversation with peers who understand the journey and challenges of this business.

As we step into spring and this new chapter, take a moment to reflect on what brought you here and where you want to go next. Success is built through intention, resilience, and surrounding yourself with the right people.

Welcome to the **Class of 2026**. We're excited to celebrate with you throughout the year.

Here's to a powerful year ahead!



Kristin Brindley
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FAQ



Since launching *South Jersey Real Producers* five years ago, we've often heard the same questions. To save time, we're sharing the answers here. Remember, this publication is your voice, and our door is always open to discuss anything about our community!

Q: Who receives this magazine?

A: The top 500 agents in the South Jersey area. We pull the MLS numbers each year (by volume) for agents licensed in our service area, which includes Burlington, Camden, Gloucester, Cumberland, and Salem counties. We cut off the list at number 500, and the next year's distribution is born. We did this again in January, based on the updated list of the top 500 agents by 2025 sales volume.

Q: What is the goal of this magazine?

A: Real Producers is about building a stronger, more connected real estate community. We believe that when we surround ourselves with successful, like-minded individuals, we can grow to new heights. This magazine is a platform designed to bring together the top 500 real estate agents and our trusted preferred partners, fostering an exclusive and collaborative network. Each month, we share inspiring stories, celebrate successes, and promote events that connect, inform, and inspire. Our mission is to build relationships and empower growth within the real estate industry.

Q: Does Real Producers have events?

A: Yes! We will have specific networking events throughout the year.

Q: What is the process for being featured in this magazine?

A: Being featured is simple and starts with a nomination. Realtors, affiliates, brokers, office leaders, and even self-nominations are welcome! If you know someone with an inspiring story, exceptional leadership, top-tier customer service, or a remarkable commitment to giving back, we'd love to hear about them.

To nominate, send an email to wendy@realproducerskbteam.com and share why you believe they should be featured. Your insights help us uncover stories we may not know about. Once a nomination is submitted, we'll reach out for an interview to ensure the feature is a great fit. If selected, our team will take it from there, coordinating an article write-up and scheduling a professional photo shoot.

Q: What does it cost a Realtor/team to be featured?

A: Zero, zilch, zippo, nada, nil. It costs nothing, my friends, so nominate away! The only small fee you may incur would be for professional lifestyle photos for the article.

Q: Who are the Preferred Partners?

A: Anyone listed as a "preferred partner" in the front of the magazine is part of this community. They will have an ad in every magazine issue, attend our events, and be part of our online community. We don't just find these businesses off the street, nor do we work with all businesses that approach us. One or many of you have personally referred every single preferred partner you see in this publication. Our partners hold a special piece to this puzzle since their partnership helps support our monthly publication. Without them, we wouldn't be able to feature our top agents or host our social events.

Q: How can I refer a Preferred Partner?

A: If you know and want to recommend a local business that works with top realtors, let us know!



2026

BY THE NUMBERS

HERE'S WHAT SOUTH JERSEY'S TOP 500 AGENTS SOLD...

16,032



TOTAL TRANSACTIONS



\$5.9B

TOTAL SALES VOLUME



LISTING SIDE TRANSACTIONS

9,067



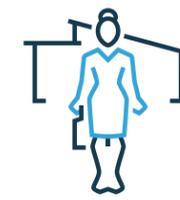
BUYING SIDE TRANSACTIONS

6,965



AVERAGE SALES VOLUME PER AGENT

\$11.9M



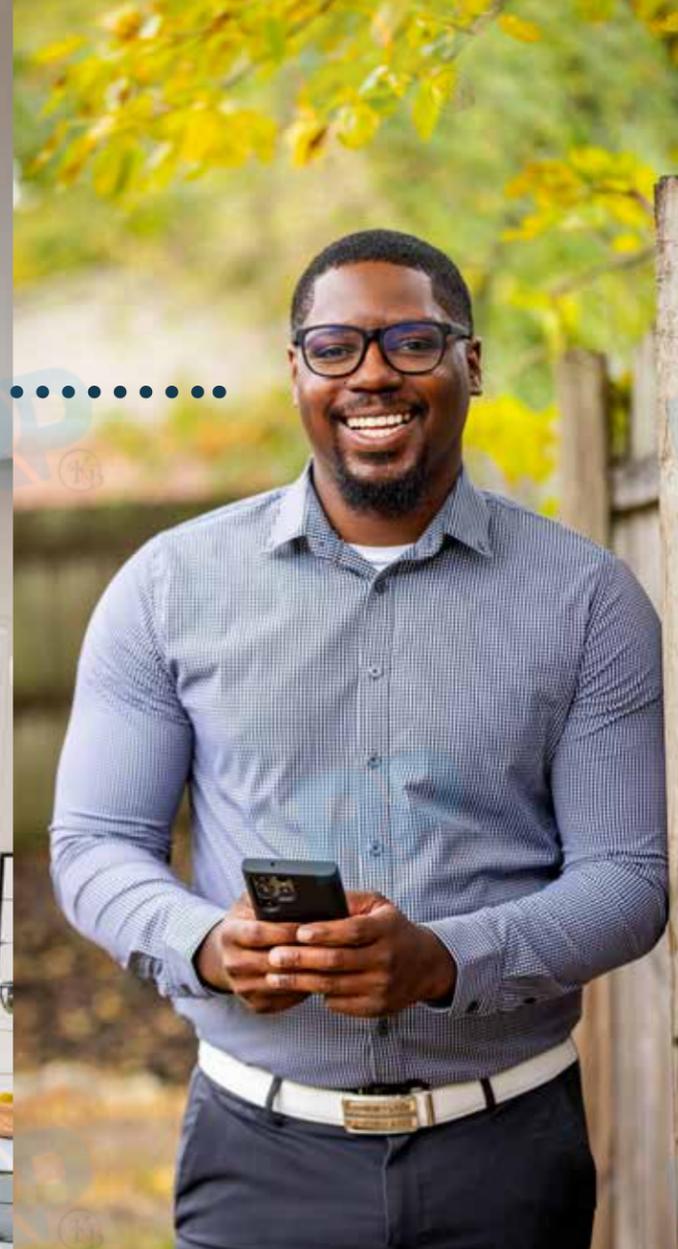
AVERAGE TRANSACTIONS PER AGENT

32.1

Information based on 2025 residential sales in South Jersey, by top 500-producing agents licensed in Camden, Gloucester, Burlington, Salem, and Cumberland counties, New Jersey.

DOMINIQUE HILL

REEL
DEPENDABLE
MEDIA



When it comes to real estate photography, first impressions matter, and for Dominique Hill, making those impressions unforgettable is both an art and a responsibility. As the founder and owner of Reel Dependable Media, Dominique has built his reputation on professionalism, reliability, and creativity. Every image he captures tells a story, reflecting not just the property but the vision of the Realtor behind it.

With his friendly, outgoing personality and magnetic energy, Dominique brings warmth and confidence to every project. "I love what I do because I get to blend creativity with purpose," he says. "I want my clients to know they can depend on me to make their listings shine."

From the Field to the Lens
Dominique's professional journey has been anything but ordinary. Born in Pensacola, Florida, and raised in the Philadelphia area, he grew up surrounded by movement, motivation, and a drive to excel. After graduating from high school in Newark, Delaware, and earning his degree in Myrtle Beach, South Carolina,

he began his career on the football field as an assistant coach at Coastal Carolina University.

That experience, he says, taught him the foundations of leadership, teamwork, and accountability. "Coaching gave me an understanding of how to bring out the best in people," Dominique explains. "It also taught me to perform under pressure, something I use in business every day."

After coaching, he transitioned into management roles in the automotive industry, leading teams and overseeing operations. Those years of hands-on leadership laid the groundwork for entrepreneurship. While running a car rental business, Dominique discovered his next passion purely by chance. "I found myself taking photos of the cars for listings and marketing," he recalls. "I realized I loved the creative process behind it, the lighting, the composition, the storytelling."

That discovery sparked a new chapter. What began as a necessity evolved into a full-fledged passion and ultimately a business built from his natural eye for detail and his love of technology and visual storytelling.

Excellence At EVERY ANGLE

BY GEORGE PAUL THOMAS
PHOTOS BY CHRIS KELLYMAN



Building Reel Dependable Media
Today, Dominique leads Reel Dependable Media, a Newark-based company specializing in real estate photography and drone imaging. He personally handles every stage of the process, from scheduling and shooting to editing and delivery, ensuring each client receives consistent quality and fast turnaround.

"I like being hands-on because it means my clients always know who they're working with," he says. "There's no middleman, no waiting on approvals. It's just me,



someone who's dependable, easy to work with, and delivers every time. That's what I aim to be, the dependable one."

A Creative and Grounded Life

When he is not behind the camera, Dominique enjoys staying active and connected to the people who matter most. His close circle of family and friends shares his love for adventure, cooking, and football. "We love to cook, play games, go to church together, and watch football," he says. "It's our way of staying grounded and grateful."

That same energy and discipline show up in his personal pursuits. He stays active in the gym, enjoys bowling, traveling, and attending cookouts, and keeps his faith at the center of everything he does.

"Whether it's through faith, football, or food, the people around me keep me motivated," he says. "They're a big part of who I am."

If he were not in photography, Dominique says he would likely be coaching football again. "Coaching lets you lead, teach, and make an impact," he says. "That's something I still try to do through my work, helping others succeed."

Focused on Growth and Giving Back

Dominique draws daily motivation from David Goggins' book, Can't Hurt Me, which reminds him to stay disciplined and push through challenges. "That book taught me that your mindset is



everything," he says. "It's about consistency, not excuses."

Looking ahead, his goal is to grow Reel Dependable Media into a team-driven company where he can focus more on teaching and mentoring the next generation of photographers. "I want to build a team that carries the same values of quality, dependability, and creativity," he explains.

Even as his business grows, Dominique remains grounded in his mission to serve clients with excellence. "Taking care of my clients is my number one priority," he says. "If I take care of them, everything else takes care of itself."

CONTACT US!

Let's connect and make your next property shine. Call or text Dominique Hill at (302) 345-2255, email ReelDependable@gmail.com, or visit Reel Dependable Media's portfolio at view.spiro.media/RDPortfolio to see how professional photography can elevate your next listing. Serving Delaware, New Jersey, and Maryland with quick turnaround and consistent results.



"From the Ground to the Sky, WE SHOW EVERY ANGLE."

my camera, and my commitment to getting it right."

Dominique captures both interior and exterior shots as well as high-quality aerial images that give listings an elevated perspective. His two guiding taglines, "Professional and Clean: Capturing Properties, Elevating Listings" and "From the Ground to the Sky, We Show Every Angle," perfectly describe his approach.

In an industry where visuals can make or break a sale, he knows how much quality matters. "Buyers make decisions fast," Dominique says. "Your photos are your first impression. My goal is to make that impression last."

His clients often praise his quick response times, polished results, and reliability. He has earned a loyal following among Realtors in Delaware, New Jersey, and Maryland who appreciate his attention to detail and consistency. "Realtors juggle so much," he explains. "They need

JOHN RINICK



Defying the Odds

BY GEORGE PAUL THOMAS • PHOTOS BY JORDAN FIORDALISO



When John Rinick sets his mind to something, he does more than try. He commits. That determination has shaped every chapter of his story, from rebuilding his health to building a thriving career in real estate. “I’ve always believed that if you stay disciplined and consistent, you can change your entire life,” he says. “You just have to keep showing up.”

Long before he became one of South Jersey’s top-producing agents, John was known for his persistence. After graduating from Washington Township High School in 2015, he spent two years working as an electrician in his father’s company. The work was steady, but his ambitions were bigger. “I’ve always been fascinated by real estate and the idea of flipping homes,” he recalls. “When a close friend enrolled in real estate school, I figured, why not me too?”

That decision changed everything. What started as a side interest quickly became his calling. By 2018, he was licensed and ready to prove himself in an entirely new field.

Strength Through Transformation

John’s journey has never been about shortcuts. His success in both life and business is built on the discipline and resilience that define who he is.

A former high school wrestler and now a wrestling coach, John learned early that growth comes from struggle. That mindset helped him through one of the biggest challenges of his life: his personal transformation. At one point, John weighed over 400 pounds. Through years of commitment and hard work, he lost more than 200 pounds and completely redefined his health and outlook. “It wasn’t just physical,” he reflects. “It was mental. It showed me what’s possible when you stay focused and refuse to quit.”

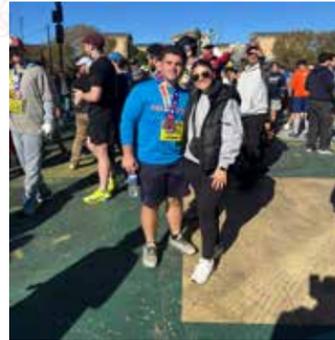
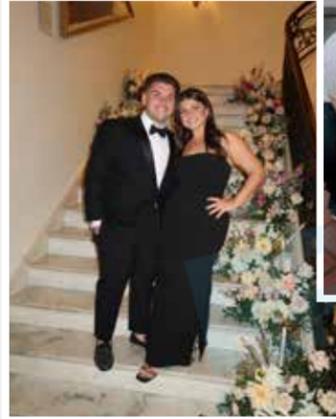
From the Job Site to Prime Realty Partners

Transitioning from electrician to Realtor was both exciting and uncertain. John still remembers the moment he told his father he was not returning to the family business. “He was hesitant, but he respected my decision,” John says. “I had to prove that I could make it on my own.”

And he did. Those first few clients, mostly friends who believed in him, became the foundation for what would grow into a full-fledged business. Today, John is a solo agent with a transaction coordinator and a reputation built on consistency, results, and heart.

Working under the brokerage of Prime Realty Partners, John has found the perfect environment to continue growing his career. “Prime Realty Partners gives me the support and freedom to build my business my way,” he says. “It’s a culture of collaboration, and that energy pushes me to be better every day.”





life and business, often stepping in as his assistant, videographer, and creative sounding board. “Even when it’s not her favorite thing to do, she’s always there,” he laughs. “She’s my partner in every way.”

Family time is everything to John. Whether they are heading to the shore, gathering for the holidays, or catching an Eagles game, those simple moments are what he values most. “Real estate is demanding,” he says, “but I’ve learned that balance is key. Success does not mean much if you cannot enjoy life with the people who matter.”

At home, their English Bulldog, Chooch, adds a daily dose of laughter and chaos, a reminder that joy often comes in small, sloppy packages. “He’s the heart of the house,” John says.

Outside of work, John enjoys running, working out, playing golf, and spending time with friends. He also finds fulfillment through coaching wrestling, a role that allows him to give back to the sport that taught him so much.

Building a Legacy

Looking ahead, John’s goals are clear. Professionally, he plans to form his own real estate team, mentoring agents who share his passion and drive. “I want to build something bigger than myself,” he says. “A team that is grounded in hard work, honesty, and growth.”

Personally, he and Lily are focused on building a family and creating a home filled with love and tradition. “I want a place where family and friends can always gather,” he says. “The kind of home where memories are made, that’s what life is really about.”

In 2025, he closed over 75 homes, with a projection to reach \$20 million by the end of the year. A Circle of Excellence Gold and Silver recipient, he continues to expand his reach and impact across the region. “Real estate gives me freedom,” he says. “The harder I work, the more I grow. There’s no ceiling, and that’s what drives me.”

What truly sets John apart is his broad perspective. He is not only a Realtor but also an investor, landlord, and property manager.

Life, Love, and Balance

Behind the numbers is a man whose life is deeply rooted in family, gratitude, and love. Born in Philadelphia and raised in Washington Township, John credits his parents, Angela and John, for shaping his work ethic and resilience. “They were tough on me when I was younger,” he admits. “But they did it out of love. They wanted me to earn everything, and I’m grateful for that now.”

Today, the center of his world is his wife, Lily. “She’s my biggest supporter and the reason I stay grounded,” he says. Lily plays a major role in his



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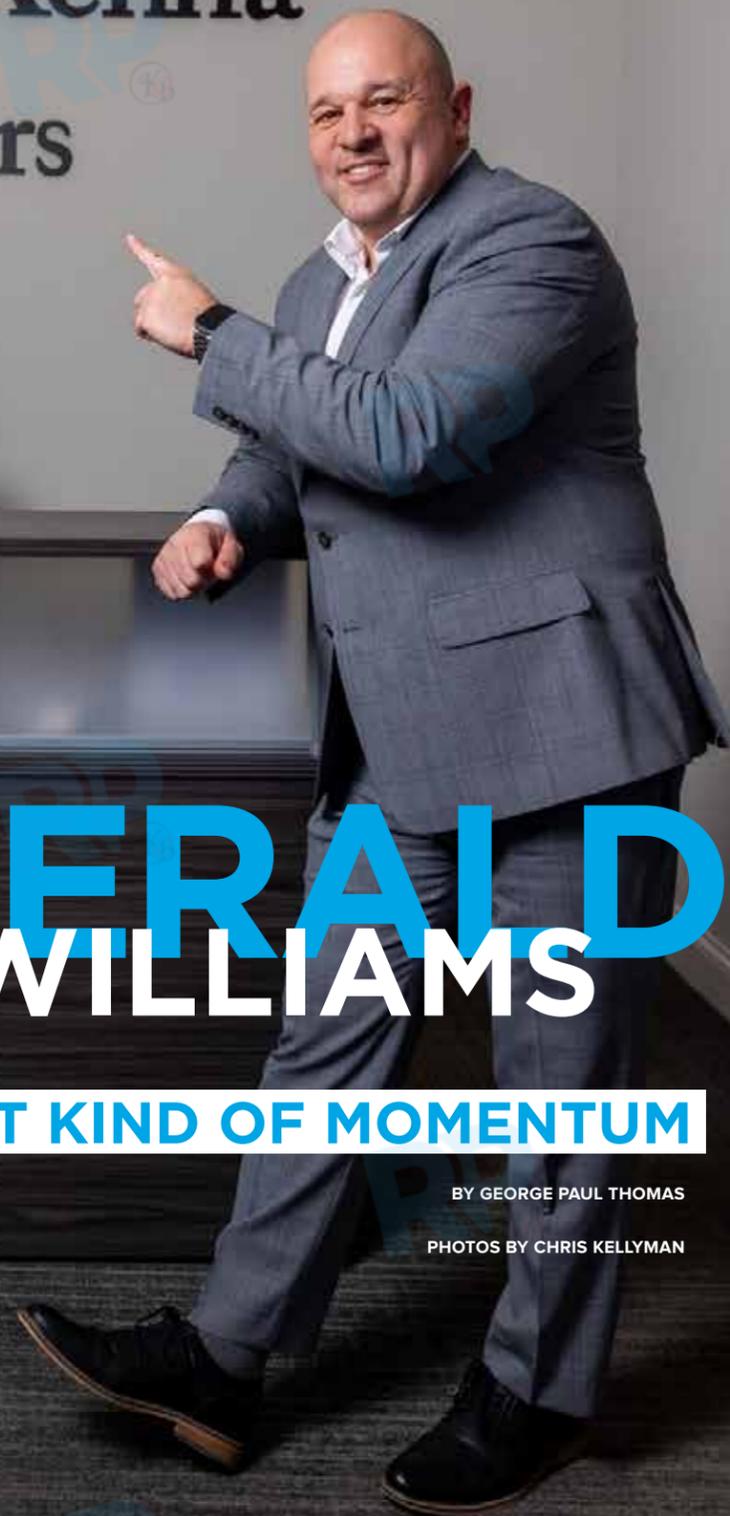
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Pat McKenna Realtors



FITZGERALD “JOHN” WILLIAMS

A DIFFERENT KIND OF MOMENTUM

BY GEORGE PAUL THOMAS

PHOTOS BY CHRIS KELLYMAN



Some real estate careers begin with ambition. Others begin with responsibility. For Fitzgerald “John” Williams, success has always been rooted in service, long before he ever held a real estate license. Today, as a Sales Agent with Pat McKenna Realtors powered by eXp Realty, John brings decades of community involvement, relationship building, and steady leadership into every client interaction.

“Success is about trust, relationships, and consistency,” John says. “Real estate is a career I truly love, and I bet on myself to pursue it.”

A Foundation Formed Early

John grew up in Cherry Hill, New Jersey, where he spent the first 27 years of his life. Loss shaped him early, as he lost his mother at a young age and was raised by his grandparents. The experience instilled values that would quietly guide every chapter that followed.

“Being raised by my grandparents taught me sacrifice, responsibility, and

commitment,” he reflects. “You learn early that showing up and doing things the right way matters.”

That sense of accountability carried into adulthood and into public service, where John would spend years serving his township through various leadership roles. Transparency,

consistency, and doing what is right, even when it is difficult, became non-negotiable standards.

Public Service Before Real Estate

Before real estate, John spent 22 years in the printing industry at Perfect Printing, later known as Perfect Communications. Alongside his professional career,





he dedicated significant time to civic involvement, serving on the Harrison Township School Board, the Clearview School Board, the Joint Land Use Board, the Historic Preservation Board, and the Harrison Township Committee.

“Public service reinforced accountability and transparency for me,” John says. “It taught me that leadership is about responsibility, not recognition.”

Those years shaped his deep understanding of local government, zoning, development, and community needs. Without realizing it at the time,

John was laying the groundwork for a future career that would rely heavily on trust, insight, and advocacy.

A Purposeful Shift Into Real Estate

John earned his real estate license in 2017, working part-time before committing fully to the profession on July 26, 2019. The decision was not impulsive. It was intentional.

“I wanted to serve people and build lasting relationships within my township,” he explains. “Real estate gave me a way to do that every day.”

Rather than chasing transactions, John focused on people, learning the South Jersey market deeply and guiding clients through some of the most important decisions of their lives. His approach reflected his background. Knowledge mattered, but character mattered more.

“What fulfills me most is building relationships and helping clients move into new chapters,” John says. “Winning for them at every level is what drives me.”

Growing With Purpose

Today, John operates as a solo agent, collaborating closely with office team lead Mark McKenna while maintaining independence in how he serves clients. His results reflect steady growth built on fundamentals.

In 2024, John closed 27 transactions totaling just under \$12 million in volume. In 2025, he did 38 transactions totaling over \$21 million. Along the way, he has earned recognition as Agent of the Month in December 2024, a Bronze Circle of Excellence award in 2023, and was awarded Platinum status for 2025.

“Deep market knowledge and experience matter,” John says. “But a people-first philosophy guided by doing good for others is what truly sets you apart.”

Life Beyond the Business

Outside of real estate, John’s life centers around family. He has been married



for more than 24 years and is the proud father of three children, now ages 23, 18, and 16. Time together is meaningful, whether traveling, attending baseball games, or enjoying wrestling events.

“Those moments keep everything in perspective,” John shares. “Family is the why behind everything I do.”

Their household also includes Duke, a loyal dog who rounds out the family dynamic. When not working or

spending time with loved ones, John enjoys weight training, reading science fiction and fantasy, and following sports. A lesser-known passion is his fascination with history and ancient civilizations, a curiosity that reflects his appreciation for legacy and long-term impact.

Looking Ahead With Intention

John’s future goals reflect both ambition and patience. Over the next five to ten years, he plans to earn his broker’s license, obtain a Pennsylvania license,

and build a real estate team grounded in the same values that have guided his solo career.

“My goal is to build a sustainable business rooted in community with unmatched professional freedom,” he says.

At the heart of those goals is a belief in self-investment and consistency. “Never be afraid to bet on yourself,” John advises. “Master the fundamentals, stay accountable, and focus on relationships over transactions.”

The quote that continues to guide him comes from Zig Ziglar: “You can have everything in life you want, if you will just help other people get what they want.”

John Williams does not chase attention. He builds trust. Through years of service, steady growth, and an unwavering commitment to doing things the right way, he has created a real estate career that reflects both who he is and what he values most.

For clients and colleagues alike, his presence is consistent, informed, and deeply rooted in the community.

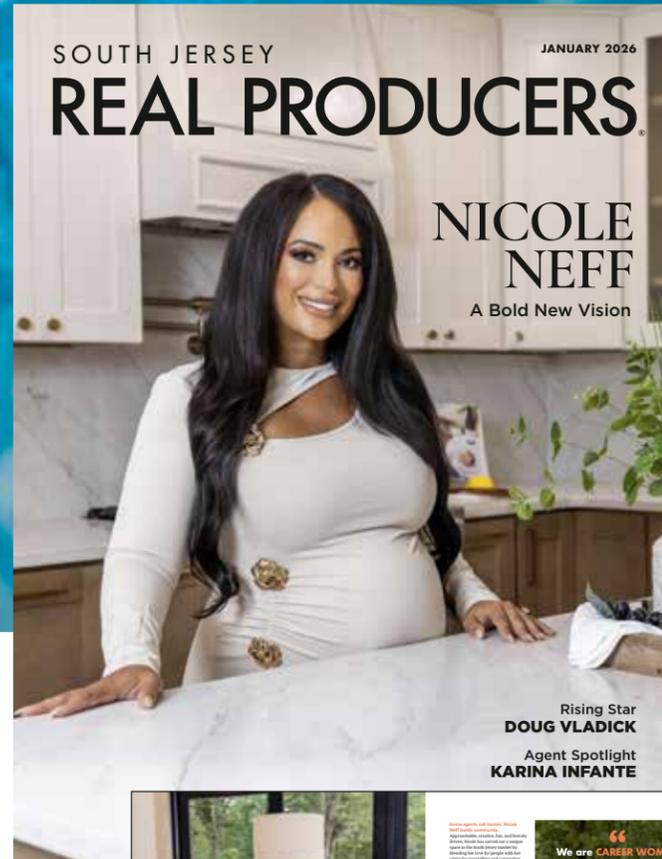
“Real estate is a career I truly love, and I bet on myself to pursue it.”

And that belief continues to shape every chapter ahead.



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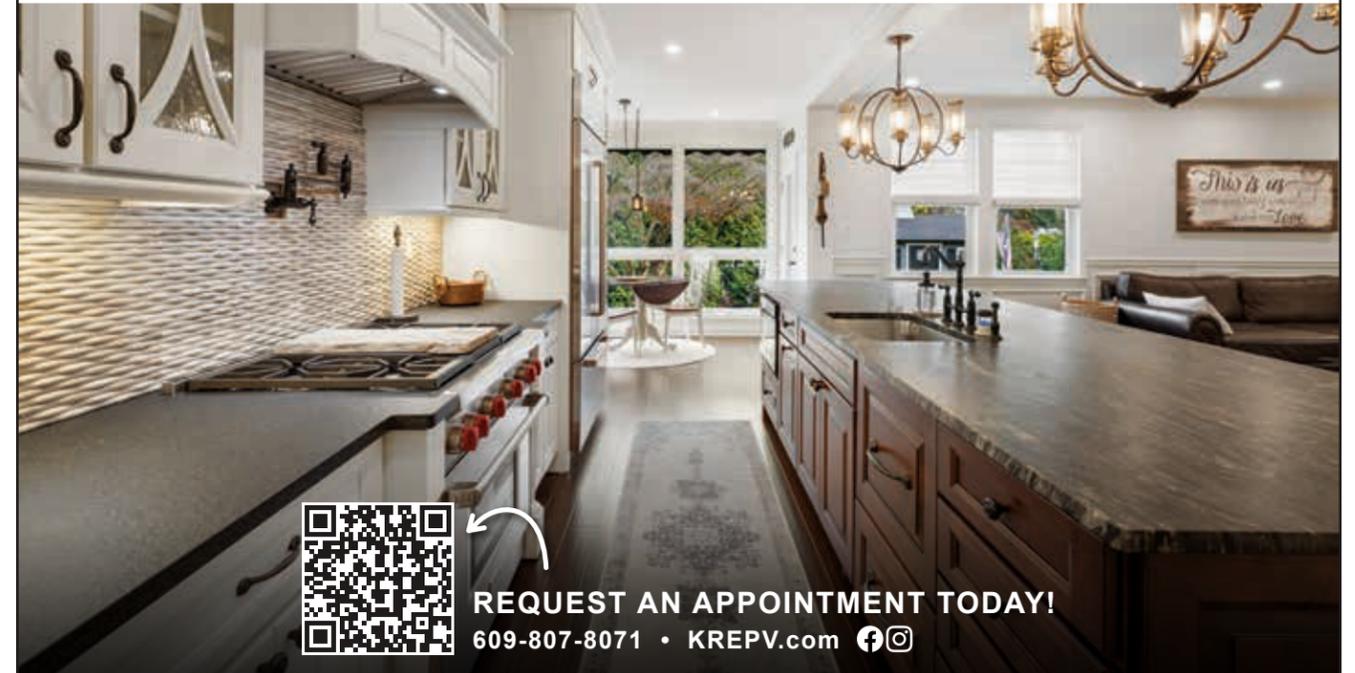
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