

NORTH SHORE

MARCH 2026

REAL PRODUCERS[®]



Cinq-Mars Group

BUILDING SOMETHING THAT LASTS



Partner Spotlight
**ELLIOT POWELL,
PHOTOGRAPHER**

On the Rise
JAMIE LEVIN

Agent Feature
**STEPHANIE
ABSLER-ORSI**



CHICAGO LUXURY LIVING
DONE RIGHT



REALTOR REFERRAL PROGRAM

Earn 2% commission for referred clients
who build with Middlefork Luxury

middleforkluxury.com . info@middleforkluxury.com . 312.214.0400



CHICAGO LUXURY HOME STAGING



www.mdesign.house/ · mj.murnane@mdesign.house · 847.922.6775

Contents



Jodi Cinq-Mars **26**
COVER STORY



16

Jamie Levin



IN THIS ISSUE

- 5 Meet The Team**
- 8 Preferred Partners**
- 13 Publisher's Note:** If you're reading this, you earned it.
- 16 On The Rise:** Jamie Levin
- 22 Partner Spotlight:** Elliot Powell
- 26 Cover Story:** Jodi Cinq-Mars
- 30 Agent Feature:** Stephanie Absler-Orsi
- 34 Top Standings**

PROFILES



22 Elliot Powell



30 Stephanie Absler-Orsi

If you are interested in nominating people for certain stories, please email us at: andy.burton@n2co.com

Meet The Team



Andy Burton
Publisher



Emily Burton
Director of Partner Success
and Editorial Content



Melissa Lopez
Operations and
Content Specialist



Antonio Delao
Account Executive of
Relationships



Alysha Garner
Ad Specialist



Christine Thom
Managing Editor



Chris Menezes
Writer



Richard Camacho
Photographer



Joseph Castello
Photographer



Elliot Powell
Photographer



Travis Heberling
Videographer



DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the Real Producers magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.

**YOUR LOCAL HEATING,
COOLING & ROOFING
EXPERTS**

We inspect, repair or replace furnaces, air conditioners and roofs. We will let YOU know if your buyer or seller needs maintenance or replacement. Call our trusted team to provide fast, dependable service that makes a difference at inspection and closing.

**Fully Licensed & Insured
24/7 Emergency Service**

Call today for a **FREE** estimate!
847-247-0216 | LRGregory.com



A Beautiful Home at Your Fingertips

Architecture + Design
Full design build service from start to move-in.



312-823-0569 | yael@yr-studio.com | YR-Studio.com



Make the Closing Process Simple

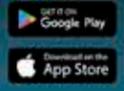


CHANG LEGAL LLC
ATTORNEYS AT LAW

847.907.4971 • ChangLegal.com • David@ChangLegal.com

David Chang,
Attorney at Law | 15+ Years of Experience
with Real Estate Matters
in Chicagoland.

*Refer your clients to us for a
smooth real estate transaction
from contract to close.*


WWW.PRESTICELISTINGPHOTOS.COM

LISTING PHOTOGRAPHY, LISTING VIDEO & REELS, MATTERPORT AND FLOOR PLANS

MAKE YOUR CLIENTS FEEL **LUCKY** WITH OUR CLOSING GIFTS!



OUR PRODUCTS ARE PERFECT FOR:

- Current & Future Closings • Going Back to Past Clients • Referral Gifts
- Thank You Gift after a Listing Presentation • Staying Top of Mind
- Show Appreciation • Raffle Prizes • Donations • Giveaways • Silent Auctions

All of the above is tax deductible since it is engraved with your contact information*
Have you used our gifting strategy for something that is not listed? Share it with us and we will send you a free piece of Cutco!
*Consult your CPA

YOUR CHICAGOLAND CLIENT RETENTION SYSTEM



CutAboveGifts@gmail.com

CutAboveGifts.com




American made since 1949



Preferred Partners

This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the REALTOR® community!

ACCOUNTING - CPA

The Hechtman Group Ltd
(847) 853-2599
TheHechtmanGroup.com

ARCHITECT

YR Studio
(312) 823-0569
yr-studio.com

ATTORNEY

Chang Legal, LLC
David Chang
(847) 907-4971 x202
ChangLegal.com

Floss Law, LLC

Bob Floss
(224) 326-2903
FlossLaw.com

Howeth Law LLC

(847) 566-6882
HowethLawLLC.com

Law Office of

Mayra Prado-Pagan
(847) 707-3236
MPPLawyer.com

Law Office of Steven M. Shaykin

(847) 749-3663
shaykin.com/sms-law-firm.html

The David Frank Law Group

(773) 255-6499
TheDavidFrankLawGroup.com

Vitu Law Offices

(847) 400-4691
vitulawoffices.com

BATH & KITCHEN SHOWROOM

Studio41
(773) 235-2500
Studio41.com

BUILDER

A Perry Homes
(847) 549-0668
APerryHomes.com

Middlefork, LLC

Andrew Bowyer
(312) 560-3969
MiddleForkLuxury.com

CLOSING GIFTS

Cutco Closing Gifts
Cut Above Gifts
(312) 899-6085
CutAboveGifts.com

DESIGN BUILD

ABLAZE Design Group
George Markoutsas
(847) 579-1600
ABLAZEEdesigngroup.com

FLOORING

Iskalis Flooring Group
John Iskalis
(847) 456-2426

HOME INSPECTION

Dunsing Inspections
Jamie Dunsing
(847) 367-0782
Dunsing.com

Home Advantage Inspections

(312) 401-0299
HaiPro.com

Legacy Inspection Group

(773) 818-2544
legacyinspect.com

The BrickKicker

(630) 420-9900
Brickkicker.com/Chicagoland

HOME WARRANTY

Achosa Home Warranty
(847) 975-6706
AchosaHW.com

Choice Home Warranty

Lori Amato
(847) 533-0181
www.chwpro.com

INSURANCE

Goosehead Insurance
Boggs Agency
Kevin Boggs
(630) 365-7246
Goosehead.com

Riordan Insurance Group

(773) 631-3388
riordaninsurance.com

State Farm

The Matt Mitchell Agency
(847) 967-0300
InsureWithMatt.com

MOLD AND ODOR REMEDIATION

Pur360
(888) 478-7360
Pur360solutions.com

MORTGAGE / LENDER

A & N Mortgage Services
(773) 305-7037
ANmtg.com

CrossCountry Mortgage

John Noyes
(773) 213-1339
CrossCountryMortgage.com/
John-Noyes

Forum Mortgage Bancorp

Katherine Bukowski
(847) 456-4416

Guaranteed Rate Affinity

Jon Goldman
(815) 307-1814
GRARate.com/jgoldman

Huntington National Bank

Rob Jones
(847) 651-6871
www.huntington.com/

Mutual of Omaha Mortgage

Brent Kenyon
(773) 410-0696
MutualMortgage.com

New American Funding

Martin Lorenzen
(815) 934-9395

OriginPoint

The Alex Filin Team
(847) 732-8913

Wintrust Mortgage

Brian Jessen
(847) 712-0830
wintrustmortgage.com/
Brian-Jessen

PEST SOLUTIONS

Rose Pest Solutions
1 (800) GOT-PESTS?
RosePestControl.com

PHOTOGRAPHY

Elliot Powell Photography
(414) 375-9559
PhotoEP.com

Joe Castello Photography

(773) 842-3145
JoeCastelloPhotography.com

PICTURE FRAMING

Princeton Frame & Art Gallery
(847) 432-1930
Princeton-Frame.com

REAL ESTATE PHOTOGRAPHY/ VIDEO/MATTERPORT

Prestige Real Estate Images Inc.
(773) 209-3714
PrestigeListingPhotos.com

ROOFING

L.R. Gregory and Son
Jim Gregory
(847) 999-7297
LRGregory.com

STAGING

M Design, LLC
Andrew Bowyer
(312) 560-3969
MDesign.house

TITLE COMPANY

Chicago Title
Mike Nolan
(312) 465-6554
CTIC.com

VIDEOGRAPHER

Visual FilmWorks
Travis Heberling
(872) 356-8135
VisualFilmWorks.com

WINDOW CLEANING

Smiling Windows
(312) 523-7113
SmilingWindows.com

DUNSING INSPECTIONS

RESIDENTIAL • COMMERCIAL

Your time is valuable!

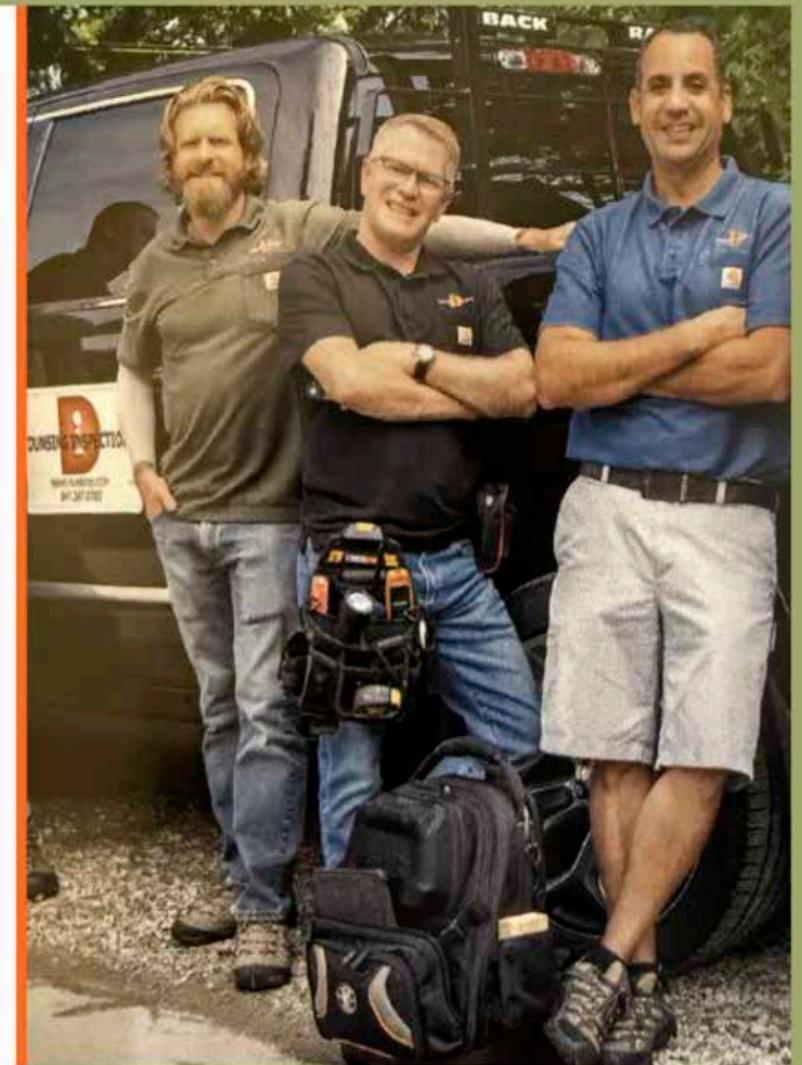
Our continued growth allows us to staff up appropriately to ensure we meet our goal of completing most inspections in 3 hours or less.

Each inspection can include any (or all!) of these optional services:

- Radon
- WDO
- Sewer Survey
- Mold Testing
- Chimney Scanning
- Thermal Imaging
- EIFS / Dryvit®



Scan for 24/7 online scheduling & all things Dunsing!



Inspecting the Unexpected Since 1980!



MAYRA PRADO-PAGAN

LAW OFFICE OF
MAYRA PRADO-PAGAN

+1 847-707-3236 mayra@mpplawyer.com

Building relationships, creative legal solutions with proven results



JOE CASTELLO PHOTOGRAPHY



PROFESSIONAL PHOTOGRAPHY
FOR REAL ESTATE PROFESSIONALS

773-842-3145
JOECASTELLOPHOTOGRAPHY.COM
JOECASTELLOPHOTOGRAPHY@GMAIL.COM




You Don't Need LUCK When You Hire Us!



HOME ADVANTAGE INSPECTIONS

We Back All Home Inspections with a FREE 90 Day Warranty!
312-401-0299 • HAIPRO.COM

**Thorough Guidance.
Efficient Communication.
Honest Counsel.**



HOWETH LAW
WWW.HOWETHLAWLLC.COM



Matthew F. Howeth, Attorney at Law
Howeth Law LLC (847) 915-6135
1580 S. Milwaukee Ave., Suite 302
Libertyville, IL 60048

WHO HOW MANY

Savvy businesses know it's all about *who many* you reach – not how many.
Our niche publications, exclusive events, and targeted digital marketing get your brand in front of ideal clients affordably.

Let's talk!
Reach out to the publisher of this magazine today.



Treat Your Clients Like Rock Stars!



Partner with John Noyes today!

"John is my go-to lender, period! Whether it's a first-time homebuyer or someone jumping back into the mix, John ensures the process is smooth, seamless and stress-free. He always puts my clients in the best position to secure their dream home."

- Benjamin Geerts, Real Estate Consultant | @properties Christie's International Real Estate

John Noyes
SVP of Mortgage Lending
NMLS# 214555
O: 872-250-3623 | C: 773-213-1339
John.Noyes@myccmortgage.com
CrossCountryMortgage.com/John-Noyes



CROSSCOUNTRY MORTGAGE™

CrossCountry Mortgage | 909 Davis Street, Suite 500, Office 110, Evanston, IL 60201
Equal Housing Opportunity. All loans subject to underwriting approval. Certain restrictions apply. Call for details. Illinois Residential Mortgage Licensee. CrossCountry Mortgage, LLC. NMLS# 3029 NMLS# 1949573 (www.nmlsconsumeraccess.org).



Demand better. If your attorney does not promptly respond, keep you informed and regularly work evenings and weekends to close contingencies and help you shine, **I'd love to work with you.**

- True **24/7**, responsive and professional representation
- Offices on the North Shore and in Chicago
- 25+ years experience in residential and commercial transactions

VITU LAW OFFICES

CELL 847.400.4691
 EMAIL VituLawOffice@yahoo.com
 WEB VituLawOffices.com

If you're reading this, YOU EARNED IT.

You are officially among the top producing REALTORS® in the North Shore. *North Shore Real Producers* is a platform built exclusively for the top 500 agents in the North Shore, based on last year's verified closed production. This magazine represents performance, consistency, and leadership at the highest level of our industry.

For those who are new to the Real Producers community, this recognition may come as a surprise. We are often asked how agents can receive the magazine or be included in our distribution list. The answer has always been the same. This distinction is earned.

To celebrate that achievement, we have introduced new 2026 Real Producers badges that recognize the top 10, 25, 50, 100, 250, and 500 agents. These badges are designed to be proudly displayed across email signatures, websites, social media, listings, and marketing materials as a visible marker of your success.

Scan the QR code to request your personalized badge and to connect with everything Real Producers offers, from events and features to meaningful opportunities within the community. Preferred Partners also have their own unique badge, helping agents easily identify the industry experts who support their clients.



We are proud to celebrate your success and welcome you into the Real Producers community.



Andy Burton
 Publisher
andy.burton@n2co.com

 facebook.com/NorthShoreRealProducers

 [@nsrealproducers](https://instagram.com/nsrealproducers)



Make Every Deal a Lucky One with an Achosa Home Warranty

This is how we stand out in the industry:

- Homeowners choose their own contractor.
- Contractors are paid anticipated retail rates.
- Achosa pays contractor over the phone with a CC.
- Achosa's average claim is open for less than 3 days!
- 30 seconds or less hold times
- 9.4 out of 10 customer rating

Call Kim for a **\$50 Discount of ALL Plans!**



SCAN ME

ACHOSA HOME WARRANTY, LLC

Kim Bisailon
 Senior Sales Executive
 13 Years in the Business

Call or Text: 847.975.6706 | Email: kimb@achosahw.com

Thorough Inspections, Trusted Results



We keep real estate deals moving smoothly with thorough, efficient home inspections and on-site report delivery—so you and your clients get the answers you need, fast.

- Home Inspections
- Chimney Scoping
- Radon Testing
- Sewer Scoping
- Mold Testing

FAMILY OWNED & OPERATED

Serving the Chicagoland area since 1995

LEGACY INSPECTION GROUP

Call today!
 847-217-5958 • LegacyInspect.com

I love this town.



Thanks, North Shore.
 I love being here to help in a community where people are making a difference every day. Thank you for all you do.

Mitchell Insurance Agency Inc
 Matt Mitchell, President
www.insurewithmatt.com
matt@mattmitchellagency.com
 Bus: 847-967-0300



AP **A. PERRY HOMES**
ARCHITECTS ■ BUILDERS



A. PERRY HOMES

are the architects and builders of choice for families who believe making their dream home should be a fun and engaging process that focuses on their traditions and lifestyle needs. The consistent result for the families that choose our award-winning firm is an exciting experience that begins with a dream and ends with a dream home.

APERRYHOMES.COM | 847.549.0668 | @HOME_BUILDER



ELLIOT POWELL : PHOTOGRAPHY
EVENTS | PORTRAITS | EDITORIAL



From headshots that make the right first impression to event coverage that captures your success stories... PhotoEP provides the photography professionals need to elevate their brand.



PhotoEP.com
Elliot@photoep.com
414.375.9559
Chicagoland



Goosehead agents work directly with lenders and realtors to help transactions close smoothly.

KEVIN BOGGS
Agency Owner
License #:3000134505

630-365-7248 | kevin.boggs@goosehead.com

181 S Bloomingdale Rd Suite 104 | Bloomingdale, IL 60108

agents.gooseheadinsurance.com/il/bloomingdale/125-e-lake-st



SPRING AHEAD WITH TOP PARTNERSHIPS



Pinelopi Georgakopoulos
SR. Mortgage Consultant
pinelopi@anmtg.com
847.204.9027
ANmtg.com



THIS IS AN ADVERTISEMENT. This is not a commitment to lend. Offer of credit subject to credit approval. A and N Mortgage Services, Inc. 1845 N. Elston Ave. Chicago, IL 60642 | 773-305-1000 | ANmtg.com NMLS No. 18291. For licensing information and for Texas consumers to file a complaint, go to www.anmtg.com/ceasing/ | National Mortgage Licensing System www.nmlsconsumeraccess.org. NMLS No. 1785044

Jamie LEVIN

LISTENING IS
EVERYTHING

BY CHRIS MENEZES
PHOTOS BY PRESTIGE REAL
ESTATE IMAGES INC.

When people meet REALTOR® Jamie Levin, they find someone who not only possesses true patience, empathy, and a curiosity for people's stories, but also, noticeably, really listens. Before she ever showed a home or wrote a real estate contract, Jamie spent fifteen years supporting families and helping people navigate transitions in life in a different way. Real estate simply gave her honed skills and strengths a new place to flourish.

Jamie built her first career within the field of education after earning her master's in social work from Loyola University, spending years as a school social worker before stepping into administration. She loved the work, but eventually felt a pull toward something where she could blend her creativity, her love of homes, and build meaningful relationships with clients in a new way. "I always watched HGTV—still do—and loved learning about different markets and how homes are built and remodeled," she says. "Real estate has always been a passion of mine, but out of college, my career path went toward education."

Leaving her salaried job meant letting go of stability and stepping into uncertainty. The shift required her to move beyond her own doubts and trust the strong skills she'd built over years, namely, her ability to connect, communicate, have patience, and truly listen to people. In 2024 she earned her real estate license and began her career at another brokerage before joining Compass and Arrow Home Advisors in January 2025, where she found the kind of work culture she values most and allows her to thrive: a team environment rooted in growth, collaboration, and mentorship.

To Jamie, real estate is never just about the home; it's also about the story behind the move, the emotions wrapped into that decision, and the new chapter waiting on the other side. "What I'm most passionate about right now is truly being there for people during some of the biggest transitions of their lives," says Jamie. "Real estate is about



stories, fresh starts, and new beginnings. Helping someone find the right place for their life to unfold is something I consider a privilege."

Her approach ensures her clients feel seen, heard, and supported—never rushed—and they feel the sincerity behind all she does. She learns all about

their families, concerns, and hopes during the process. "The connections I make with my clients is the most rewarding part of my job," she says. "Often, by the end of a transaction, we have truly developed a friendship."

Jamie has strong roots in North Shore: she grew up in Highland Park and



“Embrace what’s uncomfortable...
Treat every experience, good or
bad, as an opportunity to grow.”

now lives in Deerfield. She credits her mother—who built a meaningful thirty-year career as a teacher while raising three children—with showing her what dedication and balance look like. That example gave Jamie the confidence to pursue her own path while staying committed to her family.

Jamie and her husband, David, have two children, Zach (11) and Zoey (9), and a mini goldendoodle, Winston. Their days are filled with watching sports games, especially baseball and basketball; family walks; movie nights; and impromptu games of catch in the yard.

“Watching my kids play at what they love is something I cherish,” she says.

Outside of work, Jamie supports Camp for All Kids, an organization that sends children from underserved communities to summer camp. Having gained confidence and independence through her own camp experiences, Jamie is passionate about others accessing those same opportunities. She also loves playing pickleball, reading historical fiction and thriller novels, boutique shopping, and exploring local restaurants—especially in the summer when patios open up.

What many may not know is that Jamie is quite sentimental. She keeps every birthday, valentine, and anniversary card David has ever given her, and she has saved her children’s earliest artwork and notes. She always keeps favorites on her desk and nightstand to remind her why she works the way she does—grounded in love, motivated by family, and fueled by purpose.



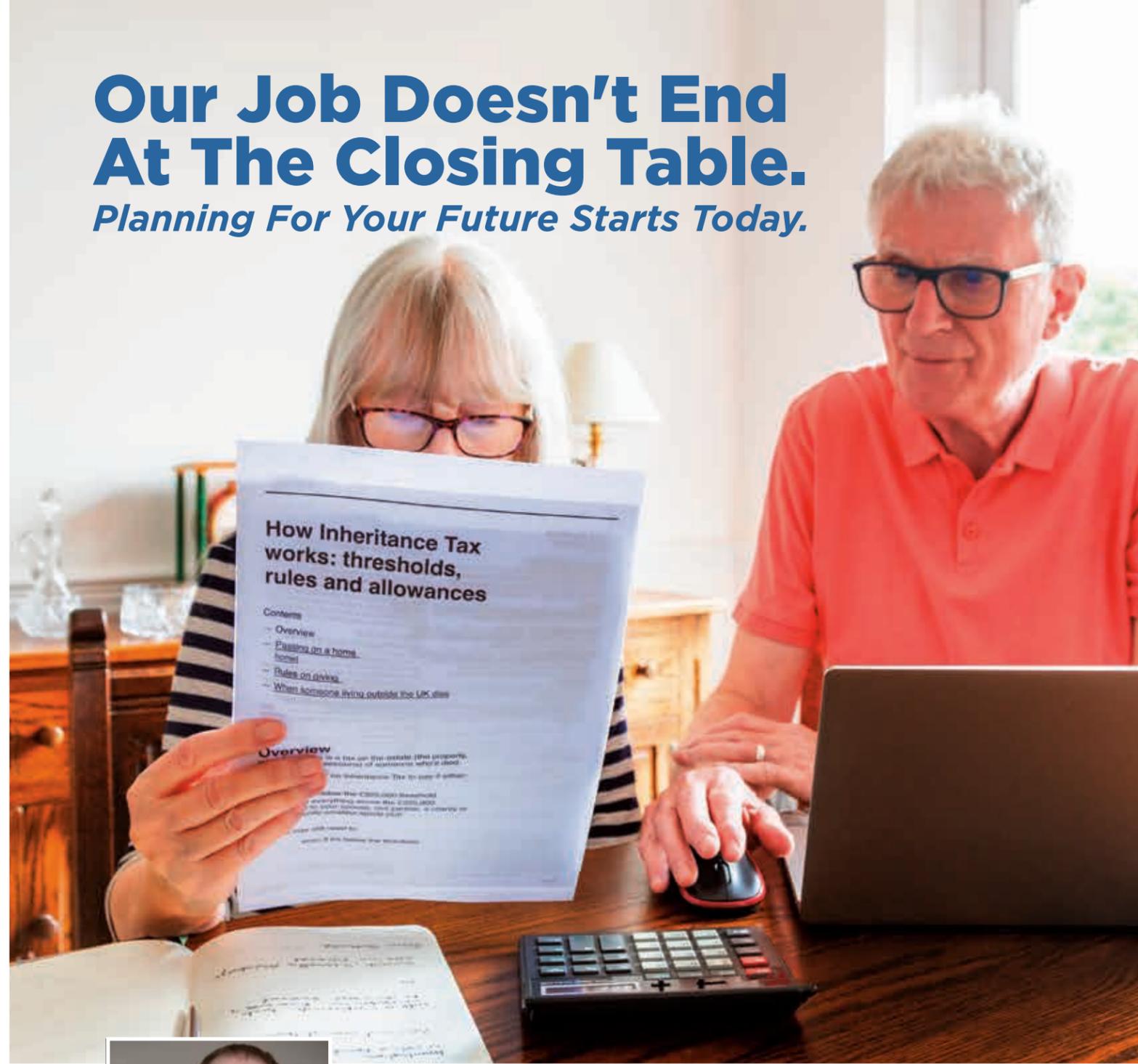
Jamie hopes to continue building a business rooted in meaning by continuously learning, building real relationships, and supporting clients through one of the biggest decisions of their lives. To her, success is happy clients and in knowing she’s made the processes easier and more enjoyable.

To new agents, she offers this advice: “Embrace what’s uncomfortable—start conversations, put yourself out there, and don’t take things too personally. Treat every experience, good or bad, as an opportunity to grow. This business can be intimidating. It’s okay to make mistakes. Growth comes from every part of the journey.”

Jamie’s star skills and attributes from her first career are at the heart of her business today, especially listening. Because she knows that in real estate, just like in social work and education, listening isn’t just important, it’s everything.

Our Job Doesn’t End At The Closing Table.

Planning For Your Future Starts Today.



Bob Floss II
Real Estate Attorney



Call us today to get started on your estate plan.
Residential/Commercial Closings, Evictions, Partnerships

1200 Shermer Road, Suite 206 | Northbrook, IL 60062
flosslaw.com | Bob@flosslaw.com | 224-326-2903

Residential Real Estate Committee • Member of Illinois State Bar Association Real Estate Law Section Council

\$7.77

STEAK & EGGS?

LET'S GO!



OPEN DAILY



4011 Fountain Square Place,
Waukegan, IL 60085
(773) 477-9515
americanplace.com

SCAN TO
LEARN
MORE



Visit the AP Rewards Club for more details. Must be 21 years of age or older. Not valid for any participant of the Illinois Gaming Board Statewide Voluntary Self-Exclusion Program. If you or someone you know has a gambling problem, crisis counseling and referral services are available by calling 1-800-GAMBLER (1-800-426-2537).



OriginPoint

Buy your dream home now. Sell the old later.

Our Departing Residence Program allows you to qualify on a new home purchase and we can exclude all mortgage payments on the departing residence...even if no contract to sell is in place.

If you're looking to move into your new home without selling your old one, this is for you. Don't wait to find your perfect home because you haven't sold your current home.

Contact me to learn more.



Alex Filin - NMLS: 1433047
VP of Mortgage Lending
Alex@originpoint.com
C: 847.732.8913
1800 W Larchmont Ave, Ste 305
Chicago, IL 60613



OriginPoint LLC, NMLS #268899, 1800 W Larchmont Ave Suite 305, Chicago, IL 60613, 773-911-0581. For financing information visit mls.com/consumers/originpoint. Equal Housing Lender. Conditions may apply. Operating in the state of California as OriginPoint Mortgage LLC in lieu of the legal name OriginPoint LLC.



SMILING WINDOWS

Your Windows Washing,
Gutter Cleaning and
Power Wash Company

**Boost Your Curb Appeal - Let Your
Windows Shine! Call/Text 773-641-2849**

**FROM SPOTLESS WINDOWS TO PRISTINE GUTTERS,
WE HELP LISTINGS LOOK THEIR BEST.**

- LOCAL & PROFESSIONAL
- ALWAYS ON TIME
- REALTOR-TRUSTED SERVICE



CALL TODAY!
773-641-2849 • SmilingWindows.com



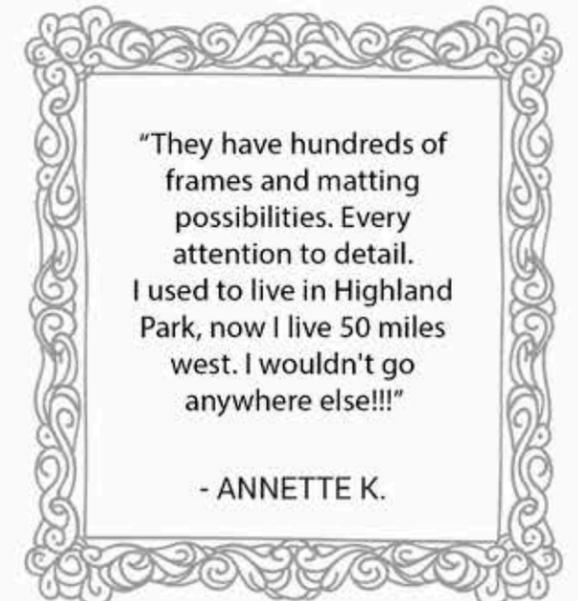
The Art of Framing

COMPLETE FRAMING, PRINTING, AND INSTALLATION SERVICES

At Princeton Frame, we offer more than just custom framing. We provide a full suite of services including custom printing, mirror framing, and expert delivery and installation. With over 40 years of experience, we ensure that every piece is framed and displayed beautifully—from start to finish.



*Stop by our gallery or call us today
to speak with a framing expert!*



"They have hundreds of frames and matting possibilities. Every attention to detail. I used to live in Highland Park, now I live 50 miles west. I wouldn't go anywhere else!!!"

- ANNETTE K.

**PRINCETON
FRAME & ART GALLERY**
an Artmill Group Company

(847) 432-1930 • Princeton-Frame.com • 1844 1ST STREET • HIGHLAND PARK, IL 60035

Elliot Powell

A Wider Lens

BY CHRIS MENEZES | PHOTOS BY LOGAN BOWES



A year's experience can shift the way a person works. For Elliot Powell, this past year has brought clarity, momentum, and a deeper sense of purpose—the kind that comes from fully stepping into the creative life he'd spent decades building toward. Photography has always been part of his story, but now, three years into doing it full-time, he's not just taking on more work, he's shaping a community, expanding his creative network, and finding new ways to elevate the people and events he documents too.

Since his last spotlight, Elliot's world has opened in new ways. One of the biggest changes came through his involvement in Creative Mornings Chicago, a monthly gathering of artists, makers, thinkers, and doers that celebrates the city's creative heartbeat. What began as volunteering quickly turned into something much bigger: Elliot is now the organization's lead photographer as well as the vice president of its Board of Directors. The roles connect him to a wide range of creatives and give him the chance to document Chicago's artistic community as it unfolds each month.

That influence shows up in his own work. Over the past year, Elliot has continued to grow his event and portrait business, photographing everything from corporate gatherings and nonprofit fundraisers to family milestones and editorial assignments. He's still the photographer who puts people at ease—the one who finds the honest moments, the real

expressions, and the story inside the room—but now his approach is supported by something larger than a one-person operation: instead of a traditional team, Elliot works through a network of designers, videographers, editors, real estate photographers, printers, and other specialists he trusts—many are connections he's cultivated over years of collaborations across different industries.

It's a network shaped by Elliot's professional artistic curiosity, generosity, and refusal to tell a client he can't help them. "I never want to say no," Elliot says. "If something is outside my wheelhouse, I'll bring in the right person to make it happen." His mindset and network are the strength behind his goal to become a one-stop shop for media—a place where clients can come in with an idea and leave with everything they need.

Elliot's vision and professional outlook are inspired by his family. His father has been a professional photographer for fifty years and was trained by a photographer known for iconic images of Dr. Martin Luther King Jr. Elliot's mother built a career in graphic design before becoming a fine art printmaker. Creativity wasn't something Elliot stumbled into—it was modeled for him, encouraged, and treated as a craft worth committing to. Their perspective—that art and artists evolve with time and change—shapes the way Elliot works today, especially as photography itself evolves with new technologies.

“I’m always trying new things,” he says. “New software, new tools. I want to stay teachable.” Elliot uses AI sparingly—that is, only where it enhances an image—and remains firm in his belief that photography is fundamentally human: it’s an exchange of trust between artist and subject. That’s why his work with REALTORS® continues to matter. Whether he’s capturing portraits or the story of an event, the goal is simple: to create something meaningful enough that people want to be part of it again the next time.

Looking ahead, Elliot hopes to open a studio space in the Loop—not just for himself, but for growing creatives who need room to build their own momentum. A shared space, built with the same spirit of collaboration that guides his work today.

Outside of work, Elliot lets life moves at its own pace. He and his wife, Renae, still enjoy the neighborhood rhythm, like taking their Yorkie, Summer, to Humboldt Park, where she’s somehow befriended dogs ranging from tiny dachshunds to Great Danes. Their son, Cole, just started high school at the same school Elliot and Renae attended—a full-circle moment that never fails to make Elliot smile. As a family, they laugh



“I’m always trying new things...New software, new tools. I want to stay teachable.”

often, binge stand-up and sketch comedy, and keep humor at the center of everything.

And when he’s off the clock, Elliot wanders Chicago’s neighborhoods, dives into the latest *Final Fantasy* release, and tinkers with new tech—always exploring, always learning, always feeding the curiosity that brought him to where he is today.

These days, his definition of success is simpler: It’s not tied to numbers or titles. It’s tied to joy. “Success is doing what you love,” he says. “When people see that you genuinely enjoy the work, they hire you to do it more. That’s success.”

For Elliot, that success unfolds one frame at a time—through events, portraits, community, and the creative connections that continue to shape his path forward.

To learn more or work with Elliot Powell, visit Photoep.com, follow @epowell_photo on Instagram, or reach out at elliot@photoep.com or 414-364-5803.

High-value homes can be challenging for your clients to insure — but Pat’s team makes it easy! We offer exceptional coverage options at the most competitive rates. Partner with us and see why we have insurance down Pat!

Auto | Home | Business | Life

Licensed in the states of: Illinois, Alaska, Arizona, Colorado, Florida, Georgia, Hawaii, Indiana, Iowa, Michigan, Minnesota, Missouri, Nevada, North Carolina, Texas and Wisconsin.



RIORDAN
INSURANCE GROUP



Call Pat’s team for a quote today!

773.631.3388

6035 N. Northwest Hwy, Suite 207
Chicago, IL 60631

riordaninsurance.com

“We have insurance down Pat”

Keeping It Simple, From Application to Closing

Let me show you how fast and easy the mortgage process can be.

Please contact me today.
Rob Jones
Mortgage Sales Leader
NMLS# 616600
e: rob.jones@huntington.com

The Huntington National Bank is an Equal Housing Lender and Member FDIC. Loans subject to credit application and approval.

CHOICE Home Warranty

PROTECT AGAINST Surprise Expenses

Choose peace of mind and partner with us to take advantage of our award-winning home warranty coverage.

Lori Amato
SENIOR ACCOUNT EXECUTIVE
Lamato@Chwpro.com
847-533-0181 • Chwpro.com



Jodi CINQ-MARS



BUILDING SOMETHING THAT LASTS

BY CHRIS MENEZES | PHOTOS BY ELLIOT POWELL

When Jodi Cinq-Mars appeared in our November 2022 issue as an On the Rise agent, she was already known for her creativity, problem-solving instincts, and service-first mindset. What wasn't fully visible yet was everything still ahead of her—the team she would build, the systems she would shape, and the way her educator's heart would take root in real estate on a much larger scale.

Today, the Cinq-Mars Group reflects the values she's lived her entire life: serve people well, act with integrity, stay solution-oriented, and meet others exactly where they are—whether they're buying their first home, navigating a major life change, or planning their next chapter. It's why, for Jodi, building a team never felt like a strategic move so much as a natural next

step. "I truly love what I do," she says. "It doesn't even feel like work."

The team began in 2022 with a simple question: How do we build a real estate business that will feel like community instead of production? Their answer? A team defined by collaboration, communication, and a shared belief that real estate is most powerful when people feel genuinely cared for.

Jodi's team reflects her service, collaboration, and shared values mindset. Joanna Elrod, director of operations, keeps everything running smoothly, and REALTOR® Sylvie Evans serves as Jodi's primary client and operations liaison. Nicole Papin, team coordinator, manages transaction coordination and ensures every deal moves forward efficiently.



“Being a teammate doesn’t mean you can’t run a strong independent business...”

The specialities and expertise of the group’s other REALTORS® culminate in a level of client care that none could deliver alone: Elie Kardoush handles commercial, relocation, and military clients; Ana Mendoza, bilingual in Spanish, handles luxury and consumer-direct clients; and Karen Krause, Sara Lerner, and Joan Leon focus on serving buyers, investors, and consumer-direct clients at every stage of the process. The team also includes Heidi Johannessen, social media director. Finally, Brandi Kornit and Amy Smole form the dynamic staging and design team that elevates every Cinq-Mars Group listing.

Their care shows up in the ways that matter most. More than just a team, they’ve built a support system that steps in wherever clients need them. “We pride ourselves on anticipating challenges, solving problems, and delivering support to our clients well beyond the transaction, whether that means rallying a search party for a lost dog or climbing into an attic when a client hears something that doesn’t sound right,” says Jodi.

Much of the team’s collective success stems from the pillars Jodi carried over from her twenty-three years in

education, serving as both a teacher and an administrator: systems, processes, communication, and clear expectations.

“Being a teammate doesn’t mean you can’t run a strong independent business,” she says. “It means you get to focus on what you love and tap into a support structure that helps you serve clients at the highest level.”

Jodi’s commitment to education never left her; it simply found a new outlet. Through Educators Advantage—the program she co-founded with Brent Kenyon, VP of mortgage lending at Mutual of Omaha—she’s able to support educators when they buy, sell, or refinance, while also funding classroom grants and scholarships with each transaction. “It feels full circle,” she says.

And full circle is exactly how many of her professional relationships feel too. In particular, Jodi was once both Sylvie Evans and Nicole Papin’s school principal, first knowing them as students with grit, character, and strong work ethics. Today, they work side by side as valued members of her real estate team—full circles that reflect two core values of Jodi’s leadership style: long-term relationships and mutual respect.

What’s emerging now is a long-term vision rooted in growth, opportunity, and shared success. While the Cinq-Mars Group continues to expand in Illinois and Wisconsin, and has plans to grow in Florida, Jodi is focused on creating space for agents, partners, and organizations to grow alongside her—to build something lasting together.

Outside the business, Jodi keeps her world grounded in the things that bring her joy: golf, pickleball, travel, sunshine, and time spent with her family and friends. She’s a new grandmother, a proud mom, and someone who still believes deeply in the goodness of people. “I believe we’re meant to live a life that we love,” she says. Each day, she tries to do one thing that scares her and one thing that brings her joy—it’s a rhythm that keeps her moving forward with intention.

And if you ask Jodi what comes next, she won’t give you a metric or milestone. She’ll give you a vision: a team that outlives her, a legacy rooted in integrity, and an organization designed to serve long after she steps back from daily production. Because for Jodi, building a business of excellence that lasts is the work that matters.



WINTRUST
MORTGAGE



**2026 IS
THE YEAR
TO MOVE
SMARTER.**

With competitive rates, personalized guidance, and award-winning service, Brian Jessen makes the road to homeownership simple and stress-free. Let’s turn your home goals into reality.



BRIAN R. JESSEN
SVP of Mortgage Lending
NMLS #205801
CELL 847.712.0830
.....
Bjessen@Wintrust.com
WintrustMortgage.com/Brian-Jessen
727 N Bank LN, Lake Forest, IL 60045

CALL ME TODAY!
One lender. One bank.
50 states.



Restrictions apply depending on program selected. Programs rates, terms, and conditions are subject to change at any time and without notice. All approvals are subject to underwriting guidelines. Wintrust Mortgage is a division of Barrington Bank & Trust company, N.A., a Wintrust Community Bank NMLS #449042. © 2026 Wintrust Mortgage.



STEPHANIE ABSLER- ORSI

Exemplifying Professionalism

BY CHRIS MENEZES | PHOTOS BY JOE CASTELLO

In real estate and other industries, professionalism is often mistaken for polish alone, such as an immaculate résumé, measured cadence, and impeccable manners. Stephanie Absler-Orsi understands that true professionalism is far more than that. She knows it requires inner discipline, genuine presence and listening, and an unwavering commitment to excellence that reveals itself not only through performance, but also through consistency.

Her calm confidence, clarity of communication, and steady leadership are the result of a lifetime spent learning how to show up fully for others while remaining deeply grounded in herself. These qualities, along with her strength and warmth, allow Stephanie to cultivate trust easily with clients and forge deep, meaningful relationships with them.

Stephanie, who has deep roots in North Shore, grew up in Highland Park, where formative experiences shaped both her worldview and her approach to business. Losing her father at a young age altered the course of her life, but witnessing her mother step forward with grace, resolve, and quiet authority left an indelible mark. From her mother's teachings and example, Stephanie absorbed lessons on resilience, independence, and was instilled with the conviction to always do what is right even when it is not easy.

"I learned from my mom that you keep going, no matter what," Stephanie reflects. "You stay strong, you stay focused, and you do the right thing. That shaped everything about how I work today."

After earning a degree in marketing and communications, Stephanie was drawn to roles centered on service, strategy, and thoughtful problem-solving. As a concierge at a premier Chicago hotel, she refined her skills in anticipating and meeting the needs of clients before they were ever voiced. Her work in public relations further sharpened her ability to communicate with precision as well as manage expectations and position clients with intention. Having built such a strong foundation, when she transitioned into real estate full-time in 1993, the move felt seamless.

Over the past three decades, Stephanie has become one of the most respected agents at RE/MAX Top Performers and a key member of the Jane Lee Team, one of Illinois' leading real estate teams.

Notably, she was recognized as the team's #2 selling agent in 2022, and has been a monthly million-dollar producer throughout 2023, 2024, and 2025.¹ These achievements reflect not only impressive sales volume, but also her ability to guide clients through financially significant and deeply personal decisions with clarity, discretion, and care. Her clients appreciate how much her steady, confident presence makes what can often be an overwhelming experience into one that feels measured and often even joyful.

"I love pairing clients with homes that truly reflect their lives," she says. "Building long-term relationships and earning trust through referrals is the most meaningful part of my work. There's no greater affirmation than knowing clients felt supported and achieved exceptional results."

What also sets Stephanie apart is how seamlessly she blends strategy with heart. She studies the market closely, communicates with clarity, stays ahead of shifting conditions, and approaches every transaction with an advocate's mindset. Clients feel cared for and informed, but also protected because Stephanie brings more than expertise and experience to the table; she brings intention.



“I’m motivated by outcomes,” she says. “Real estate is one of the most significant financial decisions people make. My focus is always on pricing, positioning, and negotiation that maximize value while minimizing risk. If a client feels confident, happy, and truly at home, then I know I’ve done my job.”

“**Real estate is one of the most significant financial decisions people make. My focus is always on pricing, positioning, and negotiation that maximize value while minimizing risk.**”

Outside of the office, Stephanie brings the same thoughtful intentionality to her personal life as she does her professional life. She finds joy in cooking, spinning on her bike, taking long walks when the weather allows, and discovering new restaurants and attending live performances with her adult daughter. Also, “I’m turning sixty this year and I’m embracing a new chapter—one defined by travel, curiosity, and the freedom that comes from building a career that supports a richly lived life,” she says.

Few know Stephanie’s vision for her “if I didn’t have to work another day” dream life. She says that if she could, she’d be living in a beach house, waking up to the sound of waves, and spending her days rescuing dogs. “I’d give them the love, attention, and homes they deserve,” she says. The vision is a reflection of who she is: someone capable, driven, and deeply compassionate.

Those traits and truths are why her clients trust her so much. In every chapter of her life—from concierge and public relations desks to real estate negotiations and deeply personal conversations with clients—Stephanie Absler-Orsi has and continues to exemplify what professionalism really means: intentional, graceful, and incredible service that truly comes from the heart.

1 As of date of publication, reference documentation citing and verifying the Jane Lee Team and Absler-Orsi’s rankings are internal to RE/MAX Top Performers and not available to the public.





Your Relationships. Their Employees. Real Revenue Growth.

Let us help you grow your business using the connections you already have with our

Employee Mortgage & Real Estate Benefits Program

READY TO GET STARTED?



Jon Goldman
SVP of Mortgage Lending
NMLS #904027
(773) 771-5970





Matt Kennedy
VP of Mortgage Lending
NMLS #218030
(312) 414-9045



Operating in the state of New York as GR Affinity, LLC in lieu of the legal name Guaranteed Rate Affinity, LLC NMLS ID # 1538647. For licensing information www.nmlsconsumeraccess.org. Subject to credit approval (20220114-1003482) | 1800 W Larchmont Ave., Chicago, IL 60613

EXPERIENCE THAT DELIVERS



Smooth transactions. Clear communication. Zero guesswork.
*Wherever the closing is, I'll be there,
because personal attention still matters.*



LAW OFFICES
STEVEN M. SHAYKIN PC

**Knowledgeable. Accessible.
Always in your corner.**
Steven M. Shaykin, Attorney at Law
O: (847) 749-3663 | C: (224) 595-1216
Steve@Shaykin.com
5105 Tollview Dr., Ste 265, Rolling Meadows, IL

FLOORING EXPERTS TWO SHOW ROOMS



Iskalis

Visit Our Beautiful Expanded Showrooms
Evanston: centralrugandfloors.com 847-475-1190
Gurnee: iskalisamericanfloorshow.com 847-662-7900

TOP 200 STANDINGS

Teams and individuals from January 1, 2026 to January 31, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
1	Jane	Lee	9	\$7,932,924	7	\$5,603,674	16	\$13,536,598
2	John	Morrison	7.5	\$6,457,812	5.5	\$4,502,500	13	\$10,960,312
3	Bill	Flemming	15	\$6,532,078	6	\$2,870,307	21	\$9,402,385
4	Cory	Green	2	\$2,688,000	5	\$4,715,000	7	\$7,403,000
5	Andra	O'Neill	3.5	\$4,883,250	1	\$1,500,000	4.5	\$6,383,250
6	Steve	McEwen	2	\$3,125,000	2	\$3,125,000	4	\$6,250,000
7	Aaron	Share	2	\$4,971,000	1	\$1,100,000	3	\$6,071,000
8	Andrea	Miller	1	\$2,025,000	1	\$3,850,000	2	\$5,875,000
9	Jena	Radnay	2	\$5,849,900	0	\$0	2	\$5,849,900
10	Melissa	Siegal	1	\$1,475,000	3	\$3,749,000	4	\$5,224,000
11	Ann	Lyon	2	\$3,675,000	1	\$1,525,000	3	\$5,200,000
12	Elizabeth	Smith	1	\$3,350,000	2	\$1,782,000	3	\$5,132,000
13	Leslie	McDonnell	6	\$3,527,000	3	\$1,390,000	9	\$4,917,000
14	Daynae	Gaudio	11	\$4,801,890	0	\$0	11	\$4,801,890
15	Kate	Fanselow	2	\$1,625,000	2	\$2,840,000	4	\$4,465,000
16	Dean	Tubekis	3	\$3,817,000	2	\$615,000	5	\$4,432,000
17	Benjamin	Fisher	1	\$725,000	1	\$3,575,000	2	\$4,300,000
18	Joanne	Hudson	1	\$1,995,000	2	\$1,955,000	3	\$3,950,000
19	Connie	Dornan	5	\$2,775,000	1	\$885,500	6	\$3,660,500
20	Lukas	Pluta	1	\$3,575,000	0	\$0	1	\$3,575,000
21	Richard	Murawski	0	\$0	1	\$3,499,900	1	\$3,499,900
22	Sarah	Leonard	6	\$2,612,800	1.5	\$860,000	7.5	\$3,472,800
23	Paige	Dooley	2	\$3,405,000	0	\$0	2	\$3,405,000
24	Sally	Mabadi	2	\$3,377,500	0	\$0	2	\$3,377,500
25	Brad	Lippitz	0	\$0	1	\$3,350,000	1	\$3,350,000
26	Richard	Richker	0	\$0	2	\$3,305,000	2	\$3,305,000
27	Craig	Fallico	2	\$807,500	3	\$2,427,000	5	\$3,234,500
28	Jacqueline	Lotzof	2	\$2,681,000	1	\$459,000	3	\$3,140,000
29	Nicholas	Solano	5	\$3,109,787	0	\$0	5	\$3,109,787
30	Derick	Creasy	2	\$1,372,900	3	\$1,725,000	5	\$3,097,900
31	Jeff	Ohm	1	\$1,515,758	1	\$1,515,758	2	\$3,031,516
32	Lynn	Romanek-Holstein	0	\$0	1	\$2,895,000	1	\$2,895,000
33	Grace	Kaage	0	\$0	2	\$2,870,000	2	\$2,870,000
34	Deborah	Richwine	1	\$2,850,000	0	\$0	1	\$2,850,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Jill	Scott	0	\$0	1	\$2,700,000	1	\$2,700,000
36	Vincent	Romano	4	\$1,799,300	2	\$895,000	6	\$2,694,300
37	Sue	Hall	2	\$1,450,900	1	\$1,160,000	3	\$2,610,900
38	Honore	Fru mentino	1	\$637,000	2	\$1,935,000	3	\$2,572,000
39	Alice	Berger	0	\$0	1	\$2,562,500	1	\$2,562,500
40	Kathleen	Whalen	1	\$2,562,500	0	\$0	1	\$2,562,500
41	Chris	Mcgary	0	\$0	1	\$2,550,000	1	\$2,550,000
42	Maria	DelBoccio	1	\$980,000	1	\$1,510,000	2	\$2,490,000
43	Beth	Wexler	2	\$2,345,000	0.5	\$101,162	2.5	\$2,446,162
44	Mary	Sagan	3.5	\$2,402,500	0	\$0	3.5	\$2,402,500
45	Mary	Grant	1	\$2,400,000	0	\$0	1	\$2,400,000
46	Deborah	Hepburn	0	\$0	1	\$2,400,000	1	\$2,400,000
47	Grigory	Pekarsky	0	\$0	3	\$2,388,000	3	\$2,388,000
48	Aaron	Maslansky	0	\$0	1	\$2,377,500	1	\$2,377,500
49	Izabela	Dianovsky	1	\$2,377,500	0	\$0	1	\$2,377,500
50	Andrea Lee	Sullivan	6	\$2,373,000	0	\$0	6	\$2,373,000

Disclaimer: Information is pulled directly from the MLS. New construction, commercial transactions, or numbers not reported to the MLS within the date range listed are not included. The MLS is not responsible for submitting this data. Some teams may report each agent individually, while others may take credit for the entire team. Data is filtered through the North Shore-Barrington Association of REALTORS® (NSBAR) and may not match the agent's exact year-to-date volume. *North Shore Real Producers* and NSBAR do not alter or compile this data nor claim responsibility for the stats reported to/by the MLS.

Your Reliable Partner

For All Your Mortgage Needs



newamerican
FUNDING



Martin Lorenzen | Branch Manager NMLS# 2010122

(815)-934-9395
Marty.Lorenzen@nafinc.com | naf.com/MartyLorenzen
 20529 La Grange Rd, Unit M, Frankfort, IL 60423

"Marty and his team were very transparent regarding the expectations as well as upcoming tasks throughout the entire process. He was always available to take my calls and explained the process thoroughly to me in an understandable way."

Equal Housing Opportunity. This is not a loan commitment or guarantee of any kind. Terms and conditions apply. Subject to borrower and property qualifications. Not all applicants will qualify. Rates and terms are subject to change without notice. All mortgage loan products are subject to credit and property approval. © New American Funding, LLC. NMLS #6606. nmlsconsumeraccess.org. Corporate office 14511 Myford Rd., Ste 100, Tustin, CA 92780. Phone: (800) 450-2010. <https://www.newamericanfunding.com/>

THE BOLD LOOK
OF **KOHLER**®



STUDIO41
HOME DESIGN SHOWROOM

KITCHEN · BATH · DECORATIVE HARDWARE · CHICAGO NORTH SHORE & SUBURBS · STUDIO41.COM

Pest-Free Peace of Mind

Your clients are making one of the biggest investments of their lives. We help protect it. Whether it's termites threatening a foundation, mice or rats getting too close for comfort, or unexpected pest issues surfacing before closing, we provide proven, family-safe solutions.



- **Termite Protection** – Chemical-free, preventive solutions for Chicagoland homes.
- **Rodent Control & Prevention** – Humane and safe for homes with families and pets.
- **Investor & Property Management Expertise** – Trusted by real estate professionals.
- **165+ Years of Integrity & Excellence** – We're still family-owned, unlike the competition.

We are a local resource for your team and clients. **Book a free Lunch & Learn!** We'll equip you with essential pest knowledge to protect deals and add value to your service.



800-GOT-PESTS?
RosePestControl.com

ROSE®
PEST SOLUTIONS

Contact me today to help you get started with ChicagoAgent One!

MIKE NOLAN
312.465.6554
Mike.Nolan@ctt.com

CHICAGO TITLE

Category	Amount
Monthly Payment	\$3,226
Bring to Close	\$68,528
Down	\$57,500.00
Prepays	\$3,724.94
Fixed	\$7,303.65
Closing Costs	>
Insurance	\$2,583.80
Prepays	\$114.04
Fixed	\$299.48
Fixed	\$228.56

TOP 200 STANDINGS

Teams and individuals from January 1, 2026 to January 31, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Lauer	Baby	0	\$0	1	\$2,350,000	1	\$2,350,000
52	Katie	Twyman	0	\$0	1	\$2,350,000	1	\$2,350,000
53	Ted	Pickus	2.5	\$2,342,850	0	\$0	2.5	\$2,342,850
54	Laura	Henderson	2	\$2,294,000	0	\$0	2	\$2,294,000
55	Cristina	Panagopoulos	3	\$2,260,000	0	\$0	3	\$2,260,000
56	Vittoria	Logli	1	\$1,899,950	0.5	\$360,000	1.5	\$2,259,950
57	James	Demarco	0	\$0	2	\$2,220,000	2	\$2,220,000
58	Nancy	Adelman	0	\$0	1	\$2,175,000	1	\$2,175,000
59	Tracy	McBreen	1	\$271,000	2	\$1,898,500	3	\$2,169,500
60	Jodi	Cinq-Mars	3	\$1,069,950	3	\$1,084,000	6	\$2,153,950
61	Volodymyr	Yakubiv	4	\$1,815,000	1	\$335,000	5	\$2,150,000
62	Joey	Gault	1.5	\$2,148,000	0	\$0	1.5	\$2,148,000
63	Kim	Alden	2	\$1,851,500	1	\$280,000	3	\$2,131,500
64	Jim	Starwalt	3	\$867,000	5	\$1,263,000	8	\$2,130,000
65	Heidi	Ziomek	0	\$0	1	\$2,082,500	1	\$2,082,500
66	Rafay	Qamar	2	\$777,200	3	\$1,285,000	5	\$2,062,200
67	Ben	Henrikson	3	\$2,038,000	0	\$0	3	\$2,038,000
68	Sohail	Salahuddin	2	\$2,033,000	0	\$0	2	\$2,033,000
69	Max	Chopovsky	1	\$2,021,000	0	\$0	1	\$2,021,000
70	Maxine	Goldberg	0	\$0	1	\$2,000,000	1	\$2,000,000
71	Jane	Goldman	1	\$2,000,000	0	\$0	1	\$2,000,000
72	Margaret	Goss	1	\$1,995,000	0	\$0	1	\$1,995,000
73	Grace	Flatt	1	\$1,985,000	0	\$0	1	\$1,985,000
74	Marlene	Rubenstein	0	\$0	1	\$1,985,000	1	\$1,985,000
75	Sheryl	Graff	0.5	\$505,000	1	\$1,450,000	1.5	\$1,955,000
76	Asif	Mohammed	1	\$338,000	1	\$1,600,000	2	\$1,938,000
77	Holly	Connors	2	\$539,000	3	\$1,393,500	5	\$1,932,500
78	Ellen	Hayes	0	\$0	1	\$1,905,000	1	\$1,905,000
79	Melissa	Newman	0	\$0	1	\$1,899,950	1	\$1,899,950
80	Tom	Glusic	1	\$930,000	1	\$930,000	2	\$1,860,000
81	Elias	Masud	0	\$0	2	\$1,855,000	2	\$1,855,000
82	William	Tveit	1	\$515,000	2	\$1,330,000	3	\$1,845,000
83	Jamie	Hering	4	\$1,250,000	1	\$592,500	5	\$1,842,500
84	Oskar	Wiatr	1	\$1,627,500	1	\$182,000	2	\$1,809,500

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
85	Debra	Buckner	0.5	\$337,500	2	\$1,463,000	2.5	\$1,800,500
86	Renee	Clark	1	\$464,250	1	\$1,330,000	2	\$1,794,250
87	Jason	Davis	0	\$0	1	\$1,792,500	1	\$1,792,500
88	Suzanne	Serra	2	\$1,788,500	0	\$0	2	\$1,788,500
89	Rob	Corsello	2	\$605,000	2	\$1,159,400	4	\$1,764,400
90	Alan	Berlow	1	\$455,000	2	\$1,283,800	3	\$1,738,800
91	Caroline	Gau	2	\$1,733,000	0	\$0	2	\$1,733,000
92	Luigui	Corral	1	\$702,500	1	\$1,020,000	2	\$1,722,500
93	Rajan	Kannath	0	\$0	2	\$1,722,500	2	\$1,722,500
94	Michelle	Rushing	1.5	\$965,000	1	\$750,000	2.5	\$1,715,000
95	Matthew	Messel	1.5	\$665,000	2	\$1,039,875	3.5	\$1,704,875
96	Kim	Sanders	2	\$1,700,000	0	\$0	2	\$1,700,000
97	Carleigh Mia	Goldsberry	0	\$0	1	\$1,700,000	1	\$1,700,000
98	Joseph	Ryan	0	\$0	2	\$1,682,280	2	\$1,682,280
99	Christopher	Paul	3	\$1,682,000	0	\$0	3	\$1,682,000
100	Patrick	McEneely	1	\$1,675,000	0	\$0	1	\$1,675,000

Disclaimer: Information is pulled directly from the MLS. New construction, commercial transactions, or numbers not reported to the MLS within the date range listed are not included. The MLS is not responsible for submitting this data. Some teams may report each agent individually, while others may take credit for the entire team. Data is filtered through the North Shore-Barrington Association of REALTORS® (NSBAR) and may not match the agent's exact year-to-date volume. *North Shore Real Producers* and NSBAR do not alter or compile this data nor claim responsibility for the stats reported to/by the MLS.

On track to close FAST.

Put a pro on your team. Contact Brent today!




Brent Kenyon
Vice President of Mortgage Lending
(773) 410-0696 • Office: (847) 327-1716 • MutualMortgage.com
NMLS # 789861

200 N. FAIRWAY DRIVE SUITE 212 VERNON HILLS, IL 60061 NMLS # 789865



NOW OFFERING A 1 HOUR DESIGNER COLOR CONSULTATION FOR ALL PAINTING JOBS.



DESIGN - BUILD - SHOP

ESTABLISHED 1974 | FAMILY OWNED & OPERATED



NEW REALTOR REFERRAL PROGRAM

Now offering 2% commission for all sold jobs!

PAINTING | REMODELING | CABINETS
Servicing North Shore & Chicagoland

847-579-1600 | AblazeDesignGroup.com | 259 Waukegan Ave, Highwood, IL

TOP 200 STANDINGS

Teams and individuals from January 1, 2026 to January 31, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Thomas	Cunningham	0	\$0	3	\$1,674,980	3	\$1,674,980
102	Pat	Kalamatas	4	\$1,574,900	1	\$100,000	5	\$1,674,900
103	Brad	Zibung	0	\$0	1	\$1,669,000	1	\$1,669,000
104	Pam	MacPherson	1	\$1,000,000	1	\$650,000	2	\$1,650,000
105	Melissa	Lerner	0	\$0	1	\$1,649,999	1	\$1,649,999
106	Matt	Laricy	1	\$1,649,999	0	\$0	1	\$1,649,999
107	Johnson	Maliekkal	1	\$1,020,000	1	\$625,000	2	\$1,645,000
108	Mirela	Hotca	0	\$0	1	\$1,625,000	1	\$1,625,000
109	Elizabeth	De Wet	1	\$1,625,000	0	\$0	1	\$1,625,000
110	Lauren	Mitrick Wood	0	\$0	1.5	\$1,615,000	1.5	\$1,615,000
111	Omar	Azam	1	\$135,000	1	\$1,475,000	2	\$1,610,000
112	Howard	Meyers	0	\$0	1	\$1,600,000	1	\$1,600,000
113	Stephanie	Poulos	0	\$0	1	\$1,585,000	1	\$1,585,000
114	C Bryce	Fuller	0	\$0	2	\$1,582,500	2	\$1,582,500
115	Dawn	Sullivan	1	\$575,000	2	\$985,000	3	\$1,560,000
116	Helen	Oliveri	1	\$695,000	1	\$860,000	2	\$1,555,000
117	Mary	Cole	1	\$1,525,000	0	\$0	1	\$1,525,000
118	Heidi	Seagren	1	\$1,510,000	0	\$0	1	\$1,510,000
119	Elizabeth	Wieneke	1	\$1,505,000	0	\$0	1	\$1,505,000
120	Connie	Antoniou	1.5	\$1,502,500	0	\$0	1.5	\$1,502,500
121	Heather	Schweitzer	0.5	\$750,000	0.5	\$750,000	1	\$1,500,000
122	Aurica	Burduja	0	\$0	1	\$1,500,000	1	\$1,500,000
123	Dylan	Plattwood	0	\$0	1	\$1,500,000	1	\$1,500,000
124	Sharon	Glasshof	0.5	\$750,000	0.5	\$750,000	1	\$1,500,000
125	Sam	Shaffer	0	\$0	1	\$1,500,000	1	\$1,500,000
126	Margaret	Ludemann	2	\$1,495,000	0	\$0	2	\$1,495,000
127	Maria	Tamayo	1	\$326,509	3	\$1,165,000	4	\$1,491,509
128	David	Hejnowski	2	\$1,453,000	0	\$0	2	\$1,453,000
129	Diana	Radosta	1	\$1,450,000	0	\$0	1	\$1,450,000
130	Scott	Stavish	1	\$1,450,000	0	\$0	1	\$1,450,000
131	James	Buczynski	0	\$0	1	\$1,450,000	1	\$1,450,000
132	Gina	Lepore	1.5	\$720,500	1	\$715,000	2.5	\$1,435,500
133	Susan	Teper	2	\$1,435,000	0	\$0	2	\$1,435,000
134	Lori	Christensen	3	\$1,435,000	0	\$0	3	\$1,435,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Mark	Minorczyk	1	\$946,000	1	\$477,000	2	\$1,423,000
136	Oksana	Prus	0	\$0	1	\$1,415,000	1	\$1,415,000
137	Renata	Pieczka	1	\$1,415,000	0	\$0	1	\$1,415,000
138	Lizette	Delgado	0	\$0	2	\$1,414,900	2	\$1,414,900
139	Victoria	Stein	0	\$0	1	\$1,400,000	1	\$1,400,000
140	Debbie	Glickman	0	\$0	1	\$1,400,000	1	\$1,400,000
141	Hannah	Roesch	0	\$0	1	\$1,400,000	1	\$1,400,000
142	Lisa	Wolf	2	\$1,082,500	1	\$310,000	3	\$1,392,500
143	Elise	Rinaldi	2	\$1,381,250	0	\$0	2	\$1,381,250
144	Diane	Tanke	2	\$735,000	2	\$645,000	4	\$1,380,000
145	Kelly	Baysinger	0.5	\$300,000	2	\$1,072,390	2.5	\$1,372,390
146	Mitchell	Cohen	1	\$684,000	1	\$684,000	2	\$1,368,000
147	Sophia	Klopas	0	\$0	1	\$1,348,350	1	\$1,348,350
148	Marcia	Mack	1	\$1,348,350	0	\$0	1	\$1,348,350
149	Sharon	Molnar	0	\$0	1	\$1,332,500	1	\$1,332,500
150	Robbie	Morrison	2	\$1,330,055	0	\$0	2	\$1,330,055

Disclaimer: Information is pulled directly from the MLS. New construction, commercial transactions, or numbers not reported to the MLS within the date range listed are not included. The MLS is not responsible for submitting this data. Some teams may report each agent individually, while others may take credit for the entire team. Data is filtered through the North Shore-Barrington Association of REALTORS® (NSBAR) and may not match the agent's exact year-to-date volume. *North Shore Real Producers* and NSBAR do not alter or compile this data nor claim responsibility for the stats reported to/by the MLS.

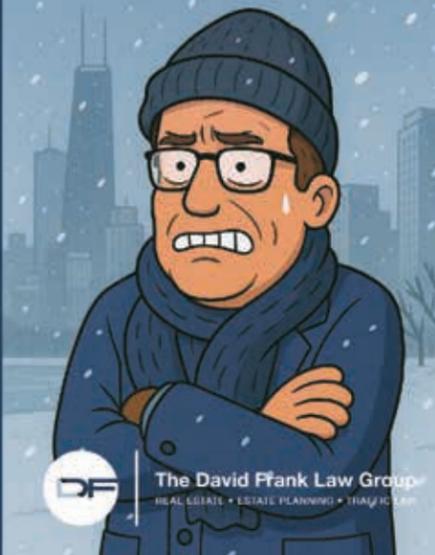
It's cold now, but soon the spring market will be heating up!

PLAN FOR THE YEAR AHEAD –
SCAN THE QR FOR OUR SPRING SELLER CHECKLIST



David Frank, Esq.
Real Estate Attorney

Available nights and weekends
773.255.6499 | david@frankesq.com





The David Frank Law Group
REAL ESTATE • ESTATE PLANNING • TRUSTS • PROBATE

TOP 200 STANDINGS

Teams and individuals from January 1, 2026 to January 31, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
151	Timothy	Dannegger	1	\$1,330,000	0	\$0	1	\$1,330,000
152	Chris	Pequet	0	\$0	1	\$1,310,000	1	\$1,310,000
153	Connie	Barhorst	2	\$782,000	1	\$525,000	3	\$1,307,000
154	Sarah	Anderson	0	\$0	2	\$1,304,000	2	\$1,304,000
155	Diana	Marcus	1	\$1,300,000	0	\$0	1	\$1,300,000
156	Ryan	Pavey	0	\$0	1	\$1,299,000	1	\$1,299,000
157	Brian	Levitas	1	\$1,299,000	0	\$0	1	\$1,299,000
158	Andrew	Congenie	2	\$1,291,500	0	\$0	2	\$1,291,500
159	Courtney	Elko	1	\$650,000	1	\$640,000	2	\$1,290,000
160	Michael	Crawford	0	\$0	1.5	\$1,289,000	1.5	\$1,289,000
161	Jennifer	Rabito	1	\$1,285,000	0	\$0	1	\$1,285,000
162	Cheryl	Bonk	2	\$1,283,462	0	\$0	2	\$1,283,462
163	Linda	Little	2	\$1,283,462	0	\$0	2	\$1,283,462
164	Peggy	Cobrin	2	\$1,263,000	0	\$0	2	\$1,263,000
165	Richard	Guerard	0	\$0	1	\$1,258,000	1	\$1,258,000
166	Samantha	Kalamaras	2	\$1,245,000	0	\$0	2	\$1,245,000
167	Jamie	Lange	1.5	\$896,750	1	\$343,500	2.5	\$1,240,250
168	Kevin	Herbon	0	\$0	3	\$1,233,000	3	\$1,233,000
169	Mary	Summerville	1	\$730,000	1	\$500,000	2	\$1,230,000
170	Brian	Ban	0	\$0	1	\$1,225,000	1	\$1,225,000
171	Noah	Levy	0	\$0	2	\$1,224,000	2	\$1,224,000
172	Jetta	Grano	0	\$0	1	\$1,210,000	1	\$1,210,000
173	Joanna	Winiarski	1	\$1,200,000	0	\$0	1	\$1,200,000
174	Keith	Brand	0	\$0	1	\$1,200,000	1	\$1,200,000
175	Emanuel	Arrambide	1	\$380,000	2	\$820,000	3	\$1,200,000
176	Daniel	Beniek	1	\$1,200,000	0	\$0	1	\$1,200,000
177	Carly	Jones	1	\$1,200,000	0	\$0	1	\$1,200,000
178	Shirrah	Mantzur	0	\$0	1	\$1,200,000	1	\$1,200,000
179	Isabel	Malithuruthel	0	\$0	1	\$1,200,000	1	\$1,200,000
180	Denise	Curry	1	\$1,200,000	0	\$0	1	\$1,200,000
181	Katherine	Hudson	1	\$1,195,000	0	\$0	1	\$1,195,000
182	Eileen	Drake	0	\$0	1	\$1,195,000	1	\$1,195,000
183	Scott	Ottenheimer	1	\$340,000	1	\$837,500	2	\$1,177,500
184	Dina	Wasmund	1	\$365,000	1	\$800,000	2	\$1,165,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
185	Christopher	Lobrillo	3	\$1,153,178	0	\$0	3	\$1,153,178
186	John Wesley	Ingold	0	\$0	2	\$1,152,000	2	\$1,152,000
187	Majbrith	Brody	0	\$0	1	\$1,150,000	1	\$1,150,000
188	Martin	Winefield	1	\$1,150,000	0	\$0	1	\$1,150,000
189	Kelly	Malec	1.5	\$740,750	1	\$395,000	2.5	\$1,135,750
190	Dawn	Bremer	2	\$982,950	1	\$146,900	3	\$1,129,850
191	Chris	Varsek	4	\$910,000	1	\$218,000	5	\$1,128,000
192	Erin	Bendis	1	\$602,000	1	\$525,000	2	\$1,127,000
193	Prashanth	Mahakali	0	\$0	1	\$1,121,000	1	\$1,121,000
194	Nicole	Coleman	1	\$736,000	1	\$378,000	2	\$1,114,000
195	Alexander	Landowski	0	\$0	2	\$1,110,000	2	\$1,110,000
196	Dennis	O'Neill	0	\$0	2	\$1,095,000	2	\$1,095,000
197	Benyamin	Lalez	1	\$440,000	2	\$650,000	3	\$1,090,000
198	Francie	Pinkwater	0	\$0	1	\$1,090,000	1	\$1,090,000
199	Gary	Aver	3	\$1,090,000	0	\$0	3	\$1,090,000
200	Lori	Howe	2	\$1,087,400	0	\$0	2	\$1,087,400

Disclaimer: Information is pulled directly from the MLS. New construction, commercial transactions, or numbers not reported to the MLS within the date range listed are not included. The MLS is not responsible for submitting this data. Some teams may report each agent individually, while others may take credit for the entire team. Data is filtered through the North Shore-Barrington Association of REALTORS® (NSBAR) and may not match the agent's exact year-to-date volume. *North Shore Real Producers* and NSBAR do not alter or compile this data nor claim responsibility for the stats reported to/by the MLS.



- Mold Inspections
- Mold Testing
- Mold Remediation

GOT MOLD?

Protect your deal with Pur360.

224-427-3706

Pur360Solutions.com

- Odor Removal Service
 - Cigarette Smoke
 - Pet Odor
 - Musty Odor
- 100% Guaranteed
- Transferable Warranty

Join our
Preferred Realtor
Program!



Boost Your Listings with Energy & Solar Insights

Buyers are looking for energy-efficient homes

Make your listings stand out! As Sprk-certified home inspectors, we provide detailed energy and solar reports that highlight efficiency, attracting eco-conscious buyers and adding value.

Energy & Solar Reports – Showcase efficiency, boost appeal

Stand Out in the Market – Help buyers make informed decisions

Solar Inspection Report – A clear, trusted system check-up



Expertise You Can Trust.
Faster Sales. More Value.
Call, TEXT, or email us to learn more!
800-821-1820
Request@BrickKicker.com

EXPERTS IN REAL ESTATE TAXES & ACCOUNTING

With over 20 years specializing in real estate accounting and tax strategies, our team of experts can guide you in achieving maximum return and growth for your business. From commercial and residential developers to agents and investors, we understand the complexities of your business.

the Hechtman Group
Exceptional CPA services for small businesses with big plans

847.256.3100

info@thehechtmangroup.com www.thehechtmangroup.com



Why Video Will Define Real Estate Marketing in 2026

In 2026, the most successful real estate brands won't be the loudest—they'll be the most impactful.

Today's buyers and sellers don't just want to see properties. They want to feel the lifestyle, understand the story, and connect with the people behind the brand. High-impact video content transforms listings into experiences, agents into brands, and transactions into narratives.

One of the biggest shifts in 2026 is the move from generic listing videos to intentional storytelling. Cinematic visuals, authentic testimonials, and behind-the-scenes moments are outperforming traditional marketing because they create emotional resonance—not just awareness.

Impact also means longevity. A single well-crafted brand film can influence perception for years, while short-form reels drive daily engagement across social platforms. Together, they create a layered strategy that amplifies visibility, credibility, and conversion.

In a world where everyone can create content, impact is no longer about having more video—it's about having the right video.

For real estate professionals looking ahead, the future is clear:

Don't just market homes. Create impact.



www.visualfilmworks.com



scan to see what we can create together.



Equal Housing Lender | Illinois Residential Mortgage Licensee.

2412 W North Ave Ste 2F, Chicago, IL 60647
P: 847-859-0020 F: 866-495-1032 **NMLS#** 1797943



Baghir Hamidov

Cell: 847-322-6778

bhamidov@fmbchicago.com

NMLS# 225559

Katherine D Bukowski

Cell: 847-456-4416

kbukowski@fmbchicago.com

NMLS# 224103

