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Partner Spotlights
**HAWTHORNE
RESTORATION**

**BLINDS OF
BOZEMAN**

Woman to Watch
ANGIE OLSEN

Broker Spotlight
MICHAEL BASILE

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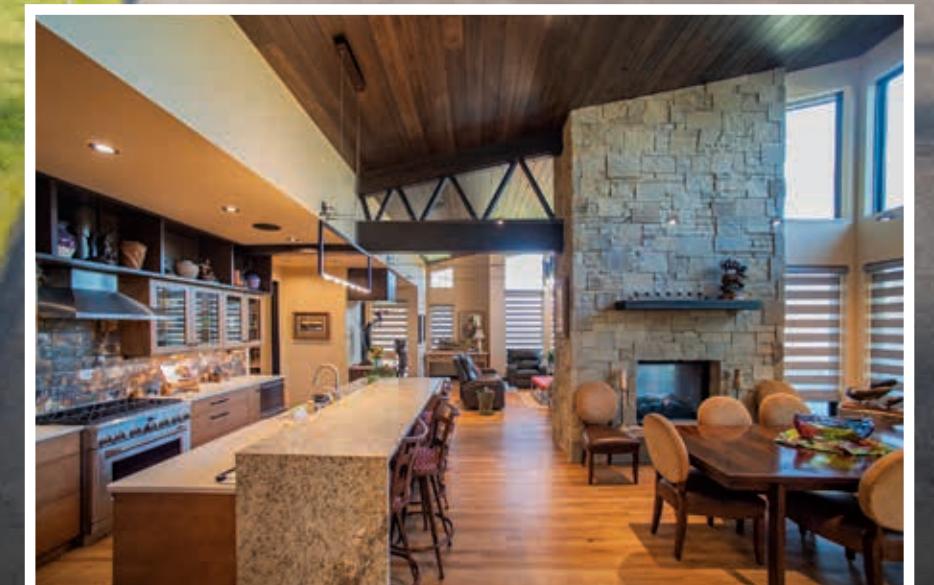
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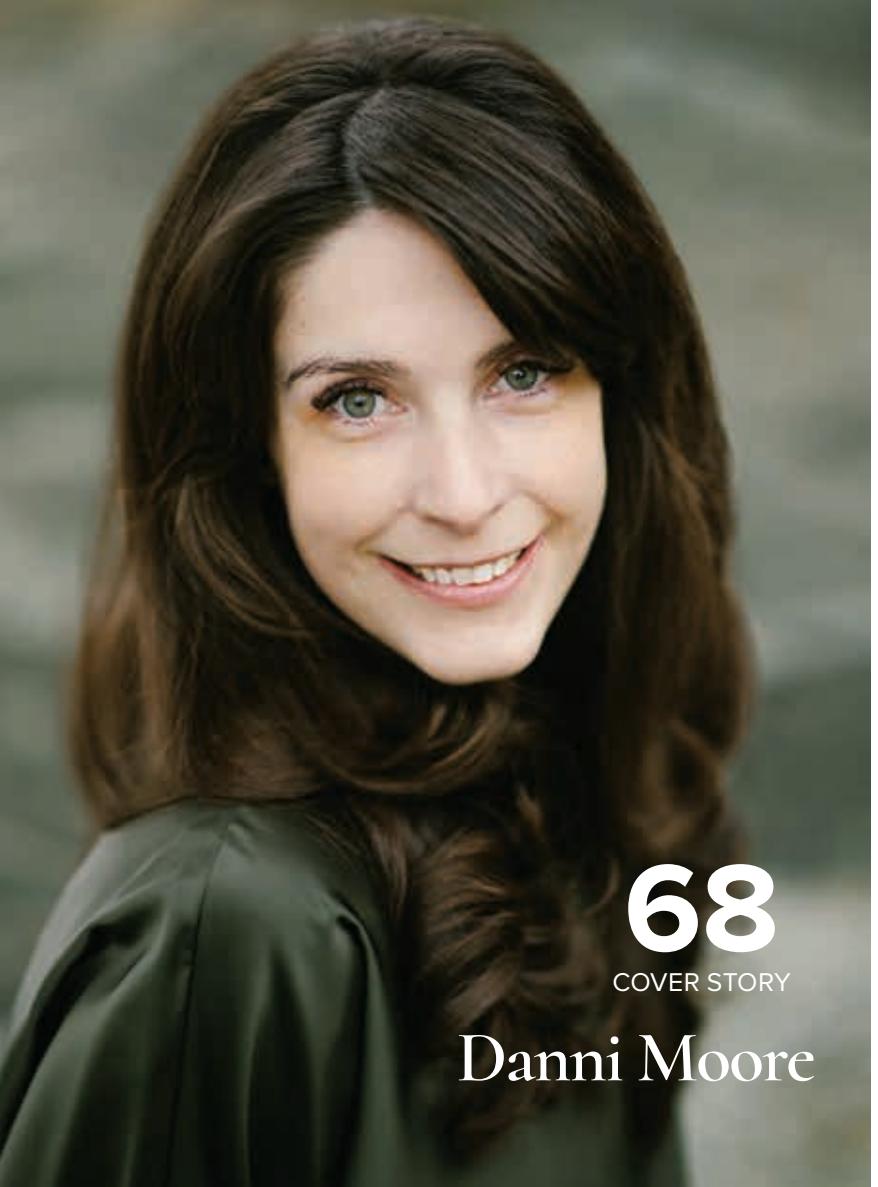
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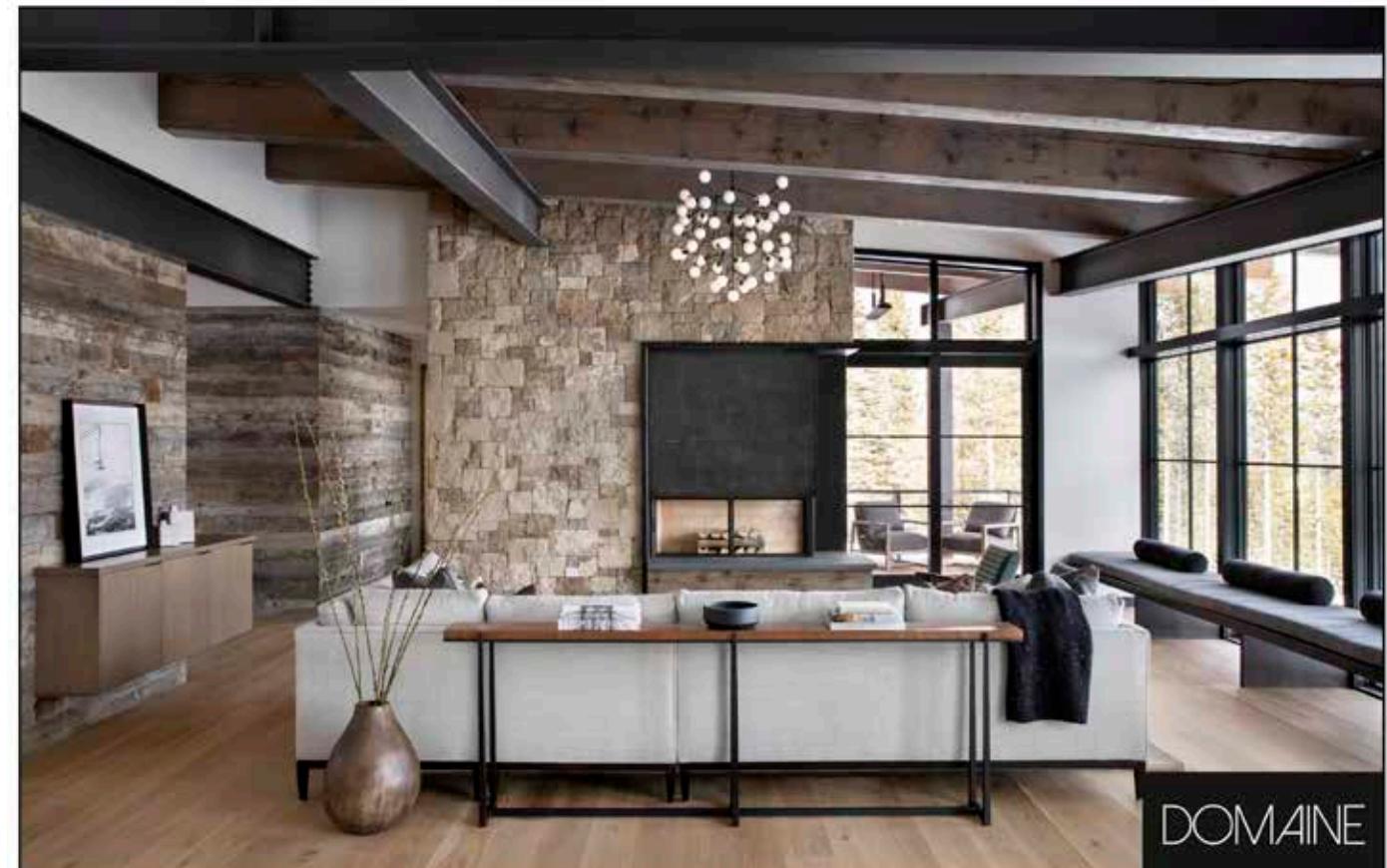


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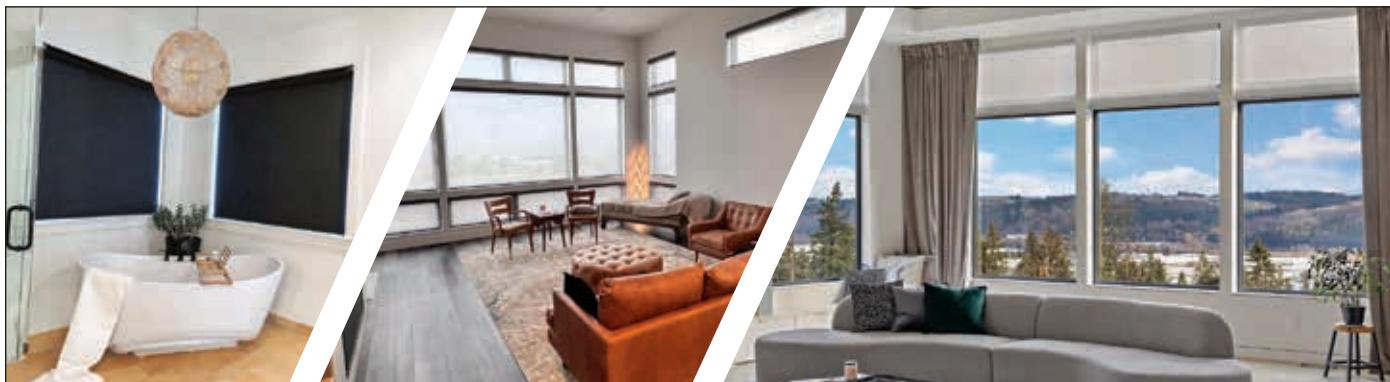
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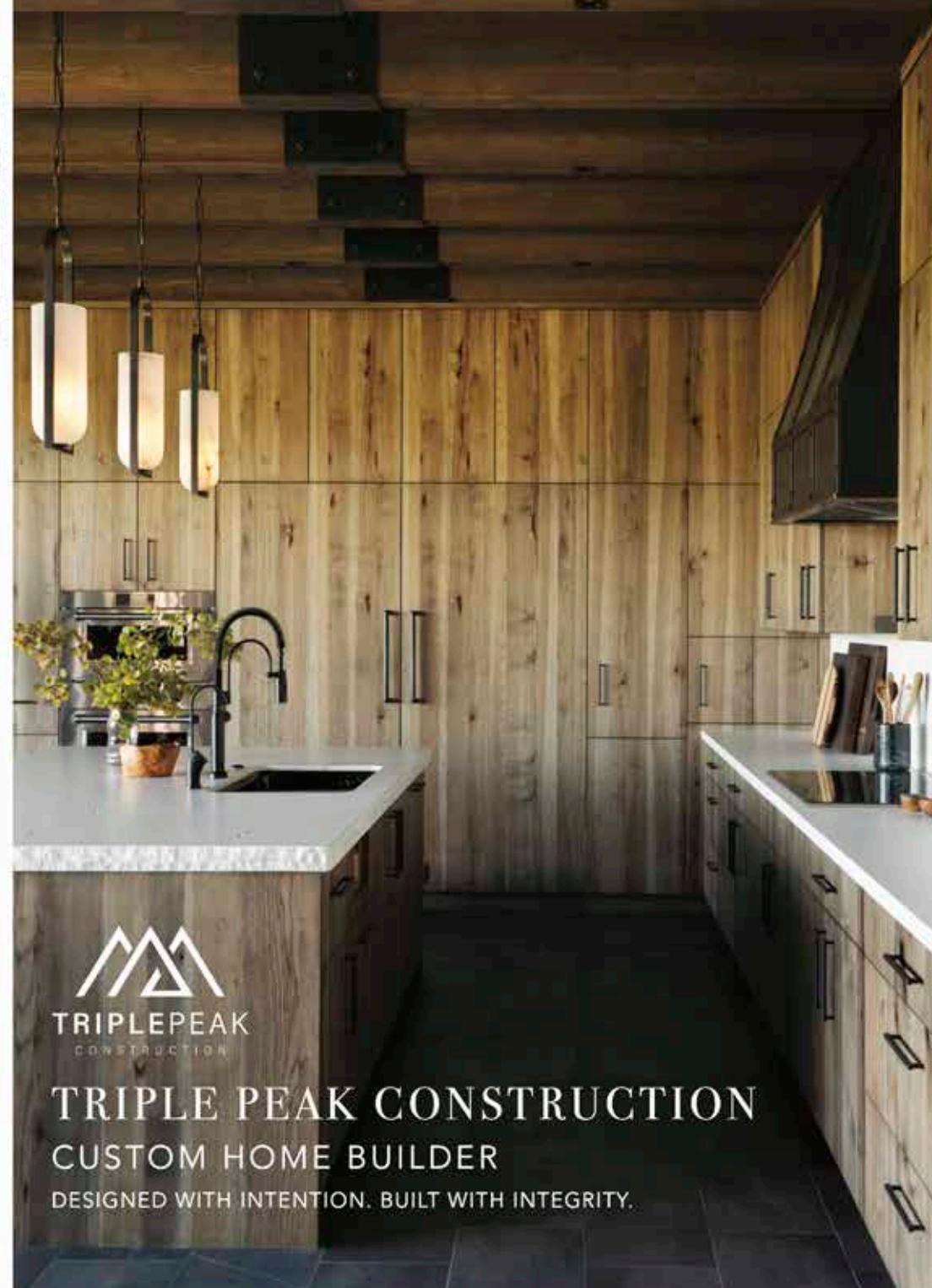
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(and a Community You Belong To)

Welcome to the TOP.

Your 2025 sales have placed you among the **Top 500 real estate agents** across the Big Sky Country MLS and Montana Regional MLS combined. Out of more than **4,208 agents**, you earned your place here — and that is no small feat, congratulations! This magazine arriving at your door is truly a **badge of honor** and by now hopefully you've received your actual recognition badge in your email as well!

Collectively you and the other elite agents receiving our magazine closed **just over \$9 BILLION** in Montana real estate last year. Incredible. But here's what matters even more to me than the numbers...

That represents **service**. It represents **dedication**. It represents how you show up — for your clients, your colleagues, and this profession — day in and day out.

Our platform in a sentence? **"If it's lonely at the top, you're doing it wrong."**

Montana Real Producers exists so it *doesn't* have to be lonely. Your earned place here is an opportunity to turn your **reputation into your advantage** — because at the end of the day, **relationships are everything in business**. Who you know. How you collaborate. How you support one another. It all directly impacts your success and your clients' experience.

When you know each other better, you can do good business together and that's why we focus on telling your story beyond the numbers. We meet you **face-to-face**. We listen to your story. We capture your personality, your passions, and your people. We photograph you in your element — real life, real relationships, real impact.

Stronger relationships. Smoother transactions. Higher standards across the board.

You'll continue receiving this publication throughout 2026, along with invitations to our events across the state where we keep building those irreplaceable, in-person connections. (Check out the FAQs page to learn more!)



This magazine is more than pages and print. It's a **resource**. And it's the **only one in Montana** created exclusively to serve top-performing agents like you. It exists to reflect the ecosystem that supports your level of excellence and to steward the relationships that help you show up informed, prepared, and deeply connected to your market. Inside these pages is what many agents rely on as their own little black book — a trusted reference list of professionals they can confidently stand behind. I've heard it said more than once: "This list makes me look like the local expert." And that's exactly the point.

This magazine is your badge of honor — and the **physical badge** you received by email is a symbol of the trust you've built, the standard you've set, and the community you belong to. Download it. Share it. Tag us on Facebook + Instagram so we can celebrate you too! Add it to your headshot. Your email signature. Your website. Your marketing.

You earned it. Show it proudly.

Save the date for our "Toast to the Top" 2026 events:
Bozeman: April 23rd
Whitefish: April 29th
Missoula: April 30th

You didn't buy your way here. You earned it.

And I am so dang proud to celebrate you. Montana real estate is better because of **YOU**.

With so much gratitude,



Rachelle Schmid
Owner & Publisher
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Connecting. Elevating. Inspiring.

FAQ

All About Montana Real Producers



Real Producers magazine started in Indianapolis in 2015 and is now in more than 130 markets across the nation.

Q: Who Receives The Magazine?

A: The top 500 real estate agents in Montana. We update our mailing list annually to ensure Real Producers reaches our area's top-producing agents.

Q: WHAT IS Real Producers ALL ABOUT?

A: Real Producers is a platform that brings together the most elite individuals and affiliates in Montana real estate. Every month we share stories of some of the area's most recognizable names in real estate, as well as the rising stars in the industry and the preferred partners that are highly recommended by top agents. Beyond the magazine, we host exclusive events that bring titans of real estate together.

Q: How Do You Get Featured In This Magazine?

A: You have to be on the top 500 list to be a featured agent. We welcome nominations for

other real estate agents, businesses, brokers, owners, or yourself. Office leaders can also nominate real estate agents. Though we can't guarantee a feature, we strongly encourage you to meet our team and attend our private events so we can get to know your story.

Q: How Much Does It Cost To Be Featured Agent?

A: Absolutely nothing! Real Producers is not a pay-to-play model. We share real stories of Real Producers – no price tag attached.

Q: Who Are The Preferred Partners Shown In The Magazine And At Events?

A: The businesses that sponsor the magazine and attend our events are some of the best vendors in Montana in their category. Find them listed in our index. We partner with businesses that top agents have recommended to us, so every single business you see in this publication has earned its "stamp of



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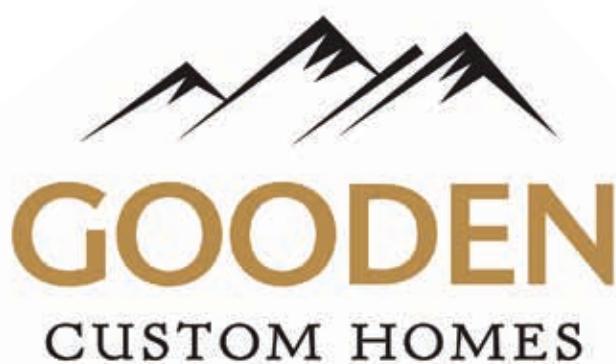
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"We've worked with real estate agents for a long time. We understand the timelines and the time crunches you're under. We have a great team that completes projects the right way. We'll make sure the home will pass all clearances on time, with complete owner satisfaction. We are here to make projects go smoothly. We're here to help you and your clients close with

confidence," said Sage Augare, co-owner of Hawthorne Restoration.

Hawthorne Restoration is the leading full-service disaster restoration specialist in Western Montana. It was founded by Sage and Claire Augare in 2022 in Missoula. Last year, long-time employee, Isaac Sticht, became a co-owner. Hawthorne Restoration has

locations in both Missoula and Helena. In 2026, they opened their newest branch in Bozeman. They serve an area of 75 miles around each city.

Hawthorne Restoration has vetted expertise in disaster mitigation, restoration, and abatement, including water, fire, mold, asbestos, biohazard, and drug decontamination. The team

provides prompt 24/7 emergency response, managing the entire process from inspection to restoration. Hawthorne follows industry-recognized (IICRC) standards, delivering safe, liveable, and clean homes and businesses, all while minimizing delays and exceeding expectations.

Sage grew up in Missoula and has worked in the restoration industry since 2012. He loves fixing things and takes a great sense of pride in helping clients through some of the hardest circumstances imaginable. He brings a great deal of care, confidence, and follow-through to every job.

Isaac grew up in the Bitterroot and has never lived anywhere else, nor would he want to. Isaac has a background in water, mold, and fire remediation. He's done extensive repairs to large commercial sites and helped repair many buildings after fires. Isaac began working at Hawthorne in 2022.

"I had a lot of background in restoration. I saw Hawthorne as a great opportunity to take my skills to a whole new level," Isaac said. "It was a chance to combine what I already knew and learn more, so I help people when they need it most."

It didn't take long for Sage to recognize Isaac's potential. "He is a great leader, and he truly cares about our clients and the work we do," Sage said. "He has a lot of good experience, and I knew we shared the same values." Isaac became a co-owner in 2025.

The team has grown to ten full-time employees, and they see that number rising as their work and service areas continue to expand. "Our team is incredible," Sage said. "Everyone has worked in restoration for years and has a lot of experience. We take care of our customers, and we all follow our high standards. I can trust that every single job will get done right – on time and safely." Together, the team completes hundreds of successful projects a year. Their work has earned Hawthorne a solid reputation and business based largely on referrals.



"It's a real niche industry," Isaac said. "Sometimes people think they can go in and fix something, but you have to know the science behind it. When it comes to water, mold, and restoration, you have to first understand microbial science to assess the risks and know how to properly mitigate the damage. We are extremely educated, and we know what we're doing when it comes to tough jobs."

Stephen Jackson serves as Hawthorne's leading asbestos mitigation expert. He

has years of experience and is a key member of the team. "Stephen has never failed a clearance," Sage said. "He gets so many compliments from clients and real estate agents for his attitude and the way he does each job so thoroughly. He's good at what he does. He takes care of our clients." The rest of the team is equally appreciated and known for the good work they provide.

"We keep families safe," Sage said simply. "Our real estate partners and their clients rely on us to do what needs

"Our real estate partners and their clients rely on us to do what needs to be done to fix and restore homes. We're no nonsense. We answer the phone, and we get the job done."



Sage and
Claire Augare



to be done to fix and restore homes. We're no nonsense. We answer the phone, and we get the job done."

With 24/7 emergency availability, transparent communication, and a reputation for thorough, high-quality work, Hawthorne Restoration gives real estate agents confidence that their clients' homes – and their professional reputations – are in capable hands.

Sage and Isaac live in and support the communities they serve. Sage and Claire have three kids: Silas (6), Summer (3), and Miller (1). They love sledding, hiking, and enjoying all that Montana has to offer. Isaac has two daughters: Jude (11) and Elliott (9). They give to local schools, food banks, and holiday gift drives.

"We're here to stay," Sage concluded. "We love Montana, and we're proud

to take care of the community and our real estate partners. We are here to make your transactions go smoothly and make sure that your clients can close with confidence. No matter when an emergency strikes, we're here to help."

Meet the Hawthorne Restoration team and get a free estimate at www.hawthorne-restoration.com or by phone at 406-207-2516.

"We are here to make your transactions go smoothly and make sure that your clients can close with confidence. No matter when an emergency strikes, we're here to help."



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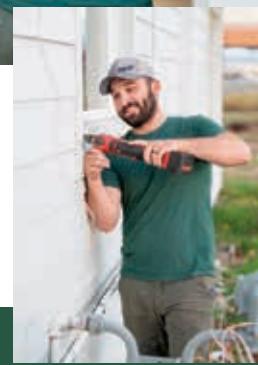


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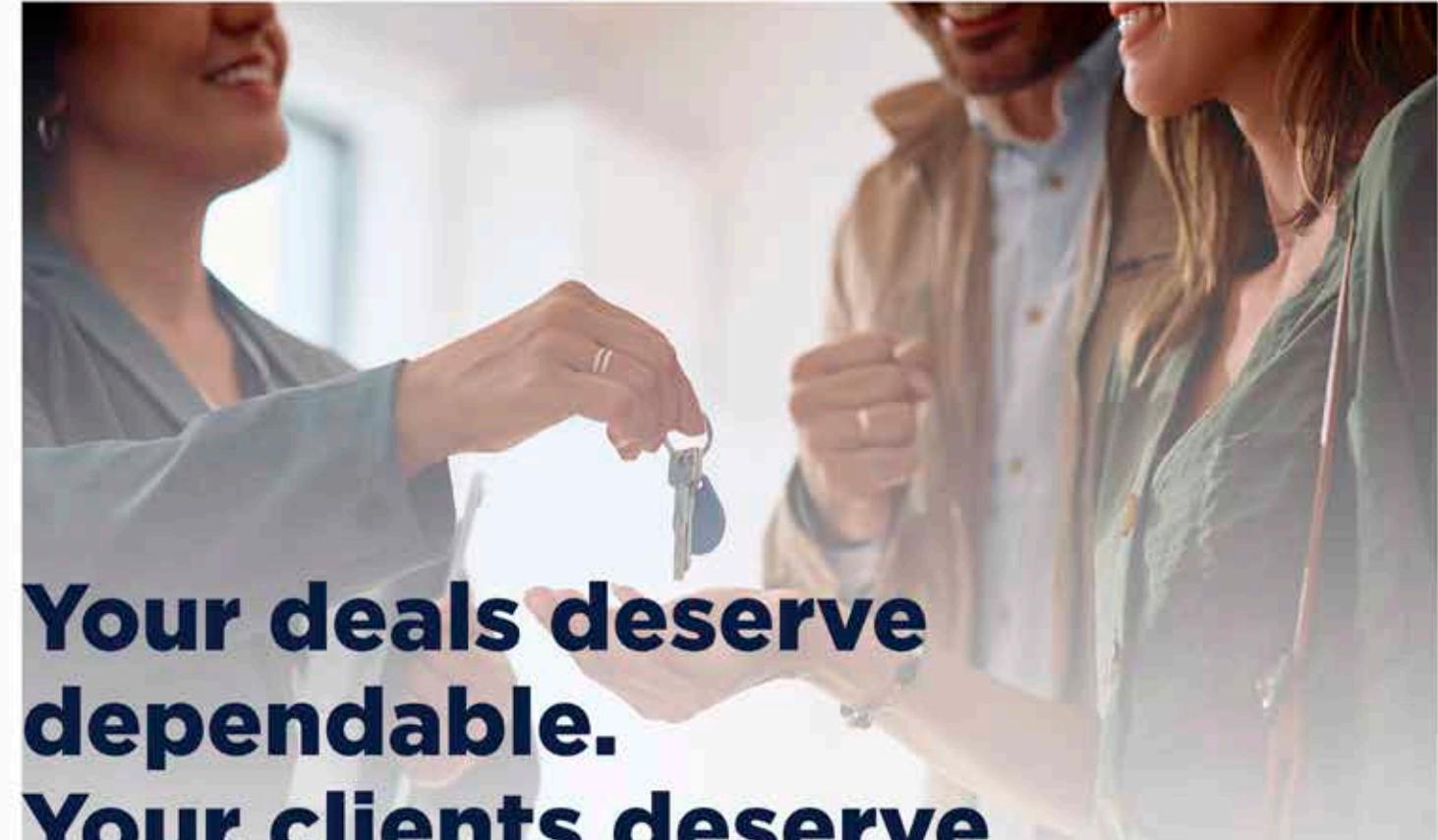
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Angie Olsen

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Angela "Angie" Olsen doesn't separate her life into neat compartments and she certainly doesn't shy away from adversity.

A proud Big Sky Country native and solo agent with Keller Williams Realty Northwest Montana, Angie has built a successful real estate career alongside a thriving greenhouse business while navigating divorce, cancer, and reinvention with a firm willingness to "trust her journey."

A Solid Foundation

As a fifth-generation Kalispell local, Angie has a connection to her community that can't be overstated. She studied landscape architecture and plant pathology at Montana State University and worked for the state's Potato Lab until she got married.

Long before real estate entered the picture, Angie became an entrepreneur, purchasing and operating Angie's Greenhouse — a successful business she has owned for 32 years and still runs today.

Her greenhouse is nationally recognized for its top displays and trademarked designs, earning awards and features in publications across the country.

Even now, Angie operates both businesses full time: "I work seven days a week and I enjoy it!" she shares with a smile. "My greenhouse business mixes well with real estate."

Practical Pivot

Years before she became a full-time Realtor, Angie helped develop Cabin Creek Landing, an aviation community in Marion, Montana, selling lots by owner and enjoying the process. At the time, she didn't pursue real estate beyond that, largely because she was busy raising five young children.

Everything changed six years ago. After a messy divorce, Angie needed



an additional income stream, as the greenhouse provides seasonal revenue. Real estate had always felt like a natural fit.

She officially began her real estate career in late 2019 and had a wonderful mentor to help her hit the ground running.

"Kat Dodd helped me a lot when I first started, and she also encouraged me to go get my broker's license," Angie acknowledges gratefully. "But my parents, Joe and Sheila Keller, deserve credit as well. They have always been there during the hard stuff and believed in me."

Experience In Her Corner

In 2024, Angie closed nearly \$13.4 million in sales volume across nine transactions, with expectations to close a similar number in 2025. Her approach is thoughtful, often creative, and deeply informed by lived experience.



"I genuinely care about others," she emphasizes. "When working with buyers and sellers, I put myself in their position while being honest and hard-working."

Having owned multiple businesses, Angie understands the pressures and risks faced by entrepreneurs and small business owners. She also brings a unique perspective to transactions, having experience on both sides as a buyer and seller and working in commercial real estate as well. Furthermore, Angie is an accredited land consultant with the Realtors Land Institute, one of only nine agents with this designation that reside in Montana and less than 1,000 nationwide.

Her life experiences further shape her work. "My life experiences further shape my work," she continues. "I am a cancer survivor and divorcee so I am able to offer endless compassion and support."

Clients consistently echo the same sentiment when reflecting on their

experience with Angie: "They always tell me they trust me and appreciate that I made the process so easy for them," she adds.

Defying Limits

One of the biggest turning points in Angie's business mindset came in 2020, when she purchased her dream 60-acre property.

"My banker told me that a single woman didn't need 60 acres," she recalls. "I defied the odds and made the purchase with owner financing and a lot of work."

That land is now known as Gratitude Ranch, a name that carries deep meaning for Angie.

"I am so thankful for all of the hard stuff I went through," Angie shares. "I wouldn't take it back because it helped me develop as a person and I can relate to a lot of different people as a result of these experiences."

Family and Philanthropy

Family remains Angie's greatest motivator and that deep commitment shows in every corner of her life. She has been married for two years to Rich Sutton, whom she describes as "an amazing man who supports my career."

Angie has five grown children: Candice, an electrician; Koya, a second-grade teacher in Fairbanks, Alaska, who is married with two children, Madi and Levi; Alison, who works at Cayuse Prairie School and is married with two children, Carson and Bennett, with another on the way; Shelby, who followed Angie into real estate and now works at the same brokerage, partnering with her on several listings; and Dawson, her youngest. Adding to her brood, Angie also has four new stepchildren — Kayla, Gabby, Kolbi, and Eli — and five step-grandchildren that keep life full and fun.

No stranger to giving back, Angie devotes an impressive amount of her spare time to causes near to her heart. She attends Canvas Church with Rich and serves as a greeter, and is a member of the Kalispell Lion's Club, receiving



I simply want to keep operating with the 'faith over fear' mindset. I'll keep trusting my journey and hopefully spend a little more time with my grandkids!"



“

My life experiences further shape my work. I am a cancer survivor and divorcee so I am able to offer endless compassion and support.”

the organization's national Melvin Jones Award this year.

Angie is also part of the Soul Sisters of the Flathead, a cancer support group, and in 2008 founded Flathead Valley Kids Connected, a program supporting children with cancer or parents battling the disease, an initiative she led until COVID hit in 2020. Additionally, Angie is FFA Alumni, continues to support 4-H activities, and has served as superintendent of the Floriculture Building at the Flathead Fairgrounds for the past 35 years.

Looking ahead, Angie is quick to point out she doesn't define her future by rigid benchmarks, but she's doing better now than she ever has and aims to keep improving every day.

“I am not a goal setter,” she chuckles. “I know how quickly things can change in life and the next day can be so much different with a diagnosis, a divorce, or whatever else can happen.”

Instead, she focuses on presence and gratitude. “I simply want to keep operating with the ‘faith over fear’ mindset,” she concludes, “I’ll keep trusting my journey and hopefully spend a little more time with my grandkids!”

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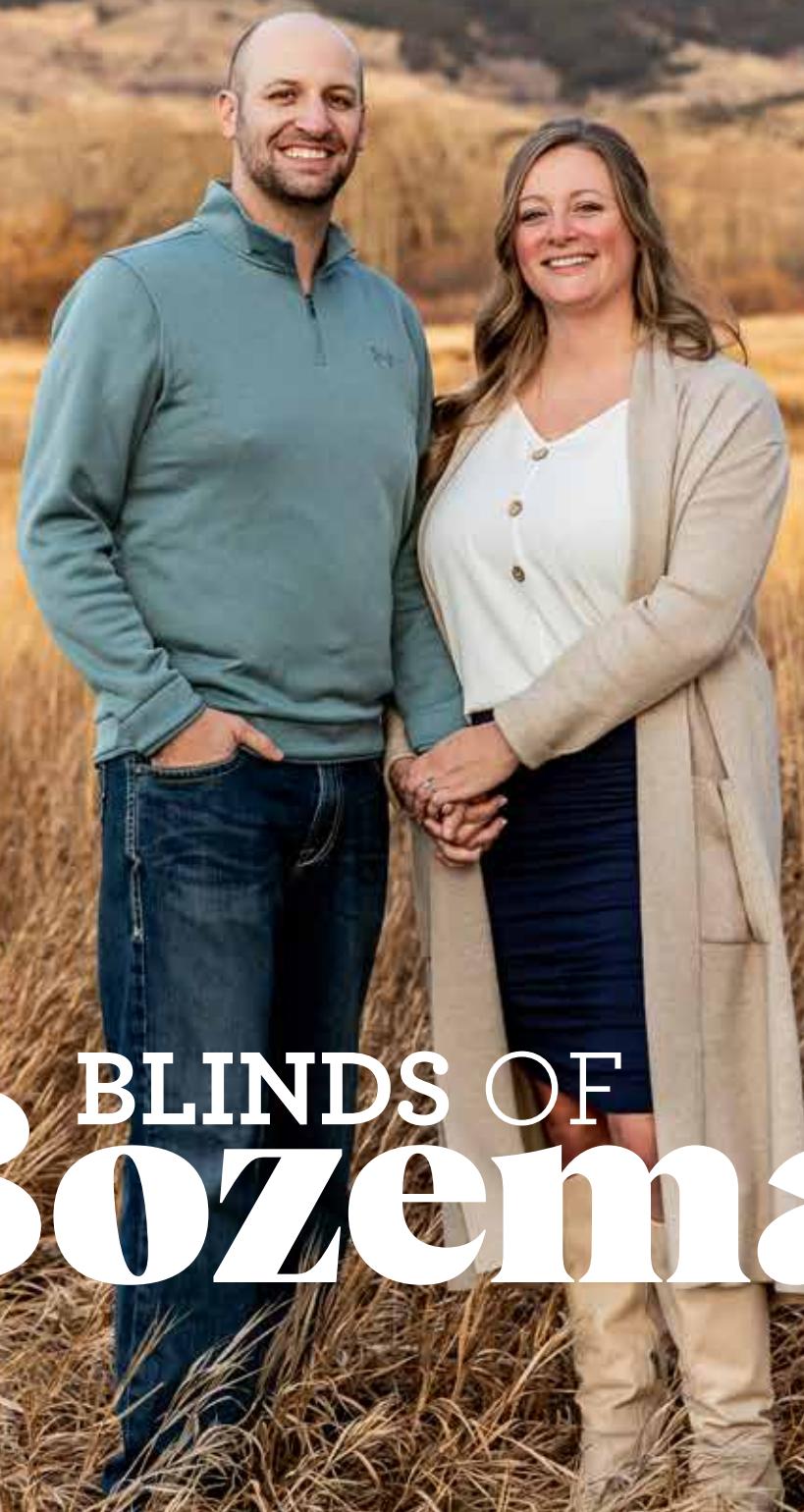

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BLINDS OF Bozeman

Sarah & Chase Syverson, Owners

Small Town Feel Meets Big Time Service

BY JESS WELLAR

"Growing up, Chase witnessed the way his dad took care of the community and created personal relationships," explains Sarah Syverson, owner and operator of Blinds of Bozeman with her husband, Chase. "To this day, a lot of our clients remember his dad and the great work he did for them."

That familiarity and trust, which once defined rural Gallatin Valley, is exactly what Blinds of Bozeman was built on. And rather than chase expansion as Bozeman grows rapidly, the couple remain grounded in the same values that shaped the company more than 20 years ago.

Family Business

Blinds of Bozeman offers what so many homeowners crave but rarely find anymore: personalized service from start to finish.

"We really strive to keep that 'small town' feel," Sarah emphasizes. "It is only Chase and I that work every single part of the business; so when you call for a consultation, a question, or concern, you will talk with either Chase or myself."

Based in Belgrade, the company has no storefront, which is intentional. Instead, they bring samples directly to clients' homes to allow for accurate lighting and color coordination.

"We provide free consultations as well — coming to your home, taking measurements, letting you pick out fabric, and sending you an estimate," Sarah contains. "All provided with no obligation or pressure."

And once the order is placed, the care continues. Blinds of Bozeman

provides professional installation, and will even remove and take away any old window coverings.

A Path That Led Home

While the business runs lean — just Sarah, Chase, and Chase's father, Doug, who still handles repairs — its expertise runs deep. Along with his wife, Sheila, Doug originally started the company in 2002 while still in the flooring business, eventually realizing that window coverings were where his niche truly lived. His decades of experience remain woven into the business today.

"This particular industry kinda fell into our lap," Sarah admits with a laugh. But the path, as winding as it was, led them exactly where they were meant to be.

Chase was born and raised in Bozeman, but originally pursued air traffic control in Minnesota. Originally from Wisconsin, Sarah attended nursing school in Minnesota. But the pair

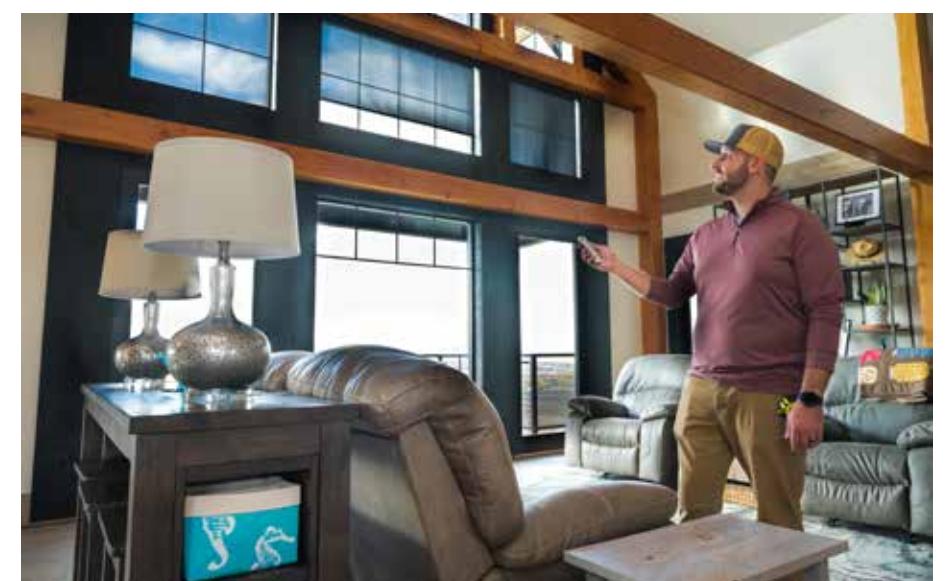
actually met years earlier as preteens at a church convention in Montana when Sarah was visiting family.

"We would see each other every year on my visits and started dating when we both attended school in Minnesota," Sarah remembers.

Marriage came in 2011, followed by big moves: Salt Lake City in 2015 for Chase's aircraft de-icing management career, then on to Kentucky in 2017, where their second son was born.

"Once the pandemic hit though, being young parents so far away from any family made us realize that we wanted to raise our boys surrounded by family, a village, and the mountains," Sarah offers.

When Doug decided to retire, the answer arrived. The couple moved back to Montana, bought the business, and stepped into a new chapter.





“

The most fulfilling thing about our work

is the ability to see a project through, start to finish. It brings us both joy to help the community create their dream vision for their home.”



grounded in something often lost in modern entrepreneurship: staying small on purpose.

That Personal Touch

What sets Blinds of Bozeman apart can be summed up in precisely one word: connection. Clients want to know who's showing up at their door, who's installing their blinds, and who's answering the phone. And the Syversons take that responsibility to heart.

No outsourcing or rotating crews and contractors. Just a family serving families, and earning a 5.0-star Google rating along the way.

“The most fulfilling thing about our work is the ability to see a project through, start to finish,” Sarah shares. “It brings us both joy to help the community create their dream vision for their home.”

“We are proud to be able to continue forward as small, local, and very personable,” she elaborates. “Going forward, we do not see this changing as Bozeman continues to grow.”

On The Homefront

The Syversons have built a life that mirrors their business model: close-knit



and centered around what matters most. Chase and Sarah will celebrate their 15th wedding anniversary this August. Their boys, Jaxson (10) and Jett (7), keep them constantly on the go.

As a family, they enjoy spending their winter days skiing, cheering on their beloved Bobcats in the fall, and enjoying “homebody-style” fun year-round. Weekly family movie nights or game nights are always on tap. Monopoly is the clear favorite — until, as Sarah jokes, “an argument over property breaks

out,” at which point the family moves on to the less-controversial card game, Uno.

Chase’s family lives close by (his brother is just 30 seconds down the road), and the boys are homeschooled by Sarah three days a week.

And when the work day is done, Chase, a private pilot, can usually be spotted in the air “any chance he gets,” Sarah shares. “His personal goal is to become a certified flight instructor someday.” Meanwhile, Sarah prefers to curl up

with a good book in her down time, especially if it’s fiction — “when the kids allow it!” she laughs.

As Bozeman continues to grow, Blinds of Bozeman feels no pressure to scale. Their business is holding steady, and that’s exactly the plan.

“We are definitely not fixated on growth,” Sarah affirms. “We are striving to keep it to just our family to keep that warm feel while focusing on exceptional service.”

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LEADING THE INDUSTRY, SETTING THE STANDARD

BY KATE SHELTON
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MICHAEL BASILE

**Broker/Owner of
Berkshire Hathaway HomeServices
Montana Properties**

Michael (Mike) Basile is a true visionary in the Montana real estate industry. He's not only served an incredible number of clients over his nearly 50-year career, but he's also helped build Berkshire Hathaway HomeServices Montana Properties into the largest firm in the state, with 18 offices in 16 locations throughout western Montana.

"I'm proud of our team's reputation in the state. We have stellar agents, and our record shows it. We've helped shape the industry and have made a difference in so many of our clients' lives. Our agents are leaders, not followers. That's what I'm most proud of. We've created a legacy that lives on. We've set the standard, and we're leading the industry," said Michael Basile, co-owner and broker of Berkshire Hathaway HomeServices Montana Properties.

The impact Mike has had on the real estate industry as a whole is impossible to measure. With a leadership style rooted in results, transparency, and vision, he has shaped dozens of high-performing agents and consistently raised the bar for professionalism. Mike is proof that true success is measured not by what he's done for himself, but by the leaders he helped create.

Mike grew up in New Jersey. Following college, he knew he wanted to move west. With an uncle in Bozeman, Mike decided to give Montana a try. He moved to the area in 1978, immediately falling in love with the blue skies and beautiful mountains.

In 1980, Mike followed his passion into real estate. "I had just always taken a liking to the business," he detailed. "Even from a young age, I understood that real estate investments could change a person's life. That's exactly what I wanted to do."

Mike was the third person to join a small office in Bozeman, known as Bridger Realty. Not long after, he took ownership. He worked long hours and put his whole heart into the business, slowly gaining traction. "I come from meager roots," he said. "I had to work really hard. It took a long time, but I started figuring out how to build relationships and slowly grew my office into one of the most respected offices in the Bozeman area."

After many years in the industry and a successful business to show for it, Mike partnered with Dan Ermatinger of Missoula, combining their offices. The pair franchised with Prudential and successfully grew their team to cover a large part of Western



Montana. "Partnering with Dan was one of the best decisions I've made," said Mike. "He's a great leader, and together, we've done so much."

When Prudential left the real estate business, Mike and Dan moved their business to Berkshire Hathaway. In 2013, they founded Berkshire Hathaway

HomeServices Montana Properties division.

"That was the right choice for us," Mike said. "I like that the company is a standalone entity, not part of a conglomerate. They have an impeccable reputation. Dan and I have always prided ourselves on doing as much as we can for our agents, and

Berkshire was the best thing we could have done."

Today, Berkshire Hathaway HomeServices Montana Properties has 18 offices and more than 250 agents on the team. Together, they manage more than 1,700 transactions annually and have helped thousands of clients across the entire Western Montana region.

Craig Danenhauer serves as the Berkshire Hathaway HomeServices Montana Properties company president. "Craig manages our day-to-day operations," Mike explained. "He's been very instrumental in helping our company grow. We're grateful for all he does for our agents and us."

Many of the administrative staff have been with Mike for going on four decades. "Some of our main people have been with us for more than thirty years. That speaks to the kind of team we have. That speaks to our stability. I would wager it's hard to find another real estate company that can say its team has been there as long. That's something I'm really proud of."

"We think very highly of our agents," Mike said. "We don't take just anyone with a real estate license; we're highly selective. We choose agents who share our values and always do right by our clients. That's how we've gotten here – investing in good people and giving them the tools they need to take care of business."

"There is no secret to success," Mike went on. "You just have to be honest and have integrity. We have a great deal of professionalism. Our agents and clients have come to us because they can trust that's what they'll get."

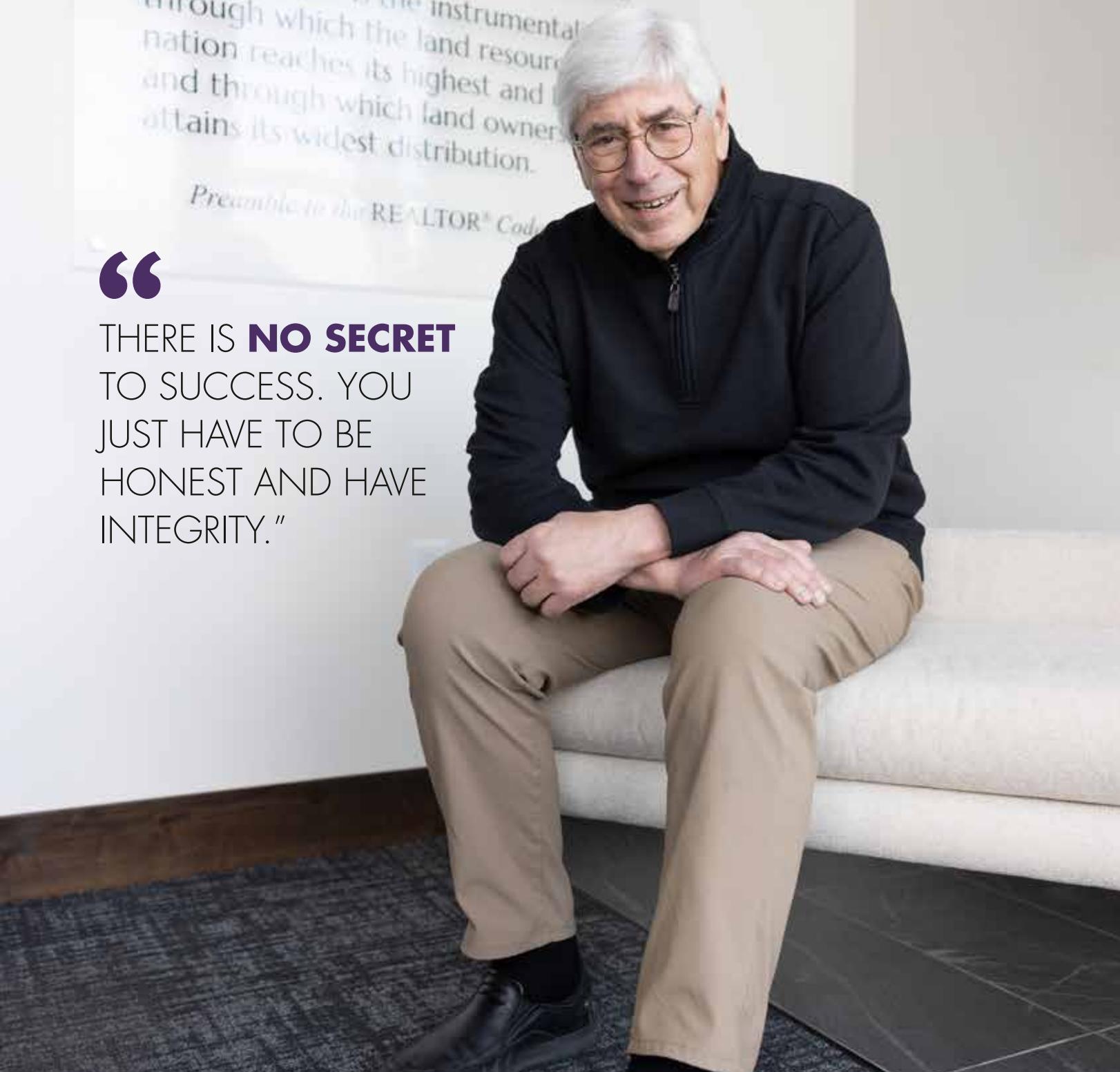
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The majority of Mike's time is now spent leading the team and helping grow the business, but his love for the art of the deal still keeps him motivated. Mike closes between six and ten transactions a year, all from past clients or direct referrals. He primarily works out of the Bozeman Berkshire Hathaway HomeServices Montana Properties office, in their newly built west side location.

"I just helped two families who came back to me after 30 years," he said with a warm laugh. "I sold them their family homes 33 and 37 years ago. Now that they're older and ready to downsize, they remembered me and called me again after all these years."

Mike loves to travel and spends as much time seeing the world as he can. Last year, he went to Germany and Italy and is planning a trip to Japan this spring. He plays the guitar and loves music. He's been a Bobcat football season ticket holder for 35 years. Mike has two adult sons – Ben and Chris – and two grandchildren. He's a proud member of the church council at Resurrection Parish.

As long as he's still having fun and enjoying the work, Mike has no plans of slowing down. He sees the business continuing to grow and prosper while serving clients across the state.

"The success of our company is a result of the quality agents

we have," Mike said. "I'm appreciative of everything they do to help keep us as a leader in the real estate industry."

Mike Basile's legacy in the Montana real estate industry isn't defined by transactions or titles. It's measured by the lasting influence of his leadership. Through a commitment to integrity and mentorship, he has helped shape a generation of agents who lead with confidence and purpose. His dedication to the business, their agents, and clients will be felt for years to come.

Connect with Mike and learn more about Berkshire Hathaway HomeServices Montana Properties at www.bhhsmt.com.



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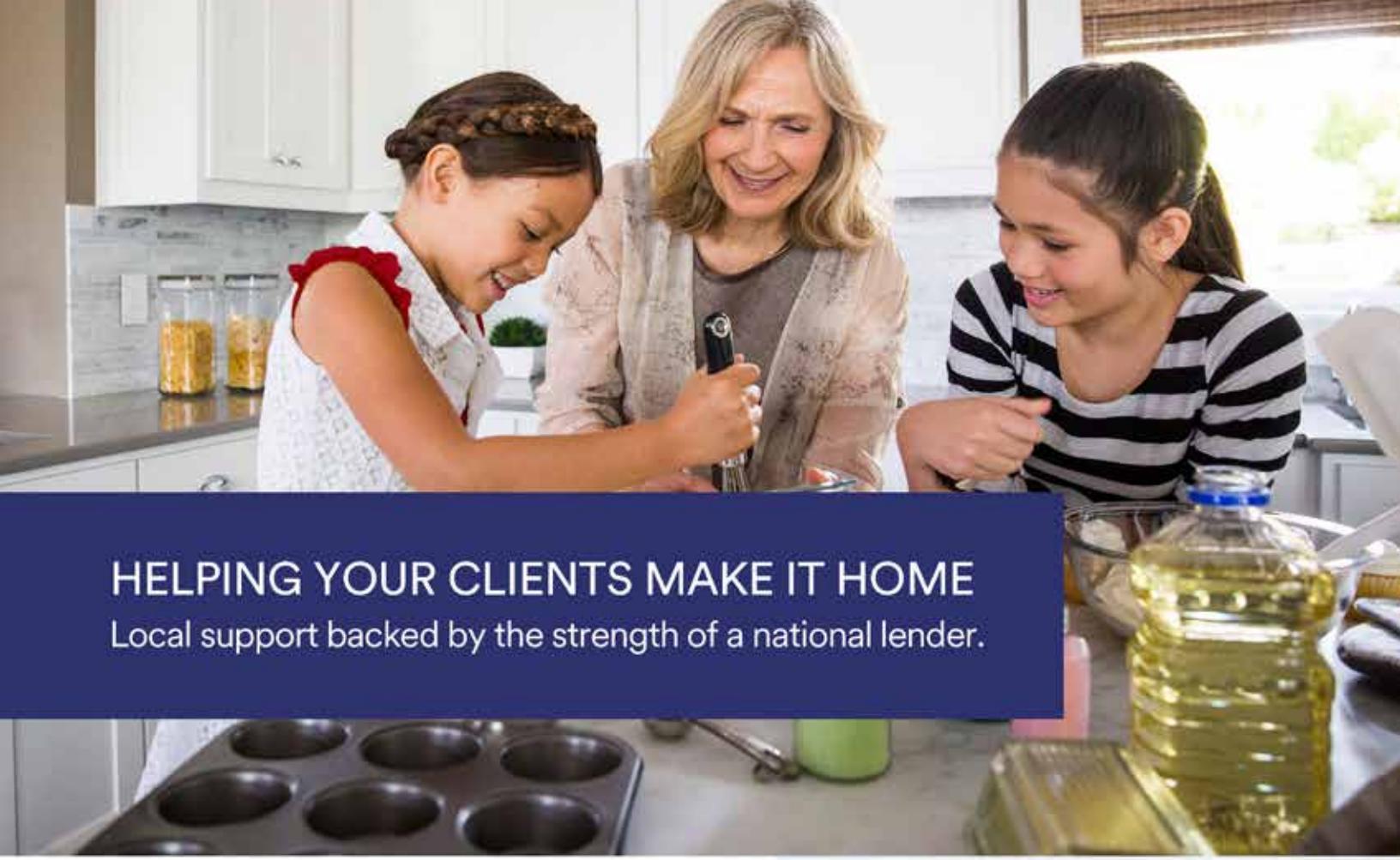
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Danni Moore

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BETTING ON HERSELF

PHOTOS BY BESS BIRD PHOTOGRAPHY

"My mother told me not to go into the real estate business but I'm a rebel at heart," Danni Moore begins with a chuckle.

Never one to shy away from hard paths, Danni certainly doesn't back down from proving people wrong — no matter who it is. Nearly a decade into her real estate career, Danni has become one of Western Montana's most recognizable, top-producing agents, covering half of the state from her home base just outside of Missoula.

Deep Roots

Danni has called Missoula home for most of her life. With her father from the area and her mother's family rooted in Montana since the early 1900s, the state's history runs through her veins. "Most of my life has been here," she shares, and it shows in the way she talks about her beloved area as a living, breathing character in every deal she does.

Danni graduated from the University of Montana with a degree in Anthropology with an emphasis in Archaeology, originally drawn to history and storytelling long before real estate entered the picture: "I originally wanted to be a historic archaeologist," she recalls, "but I decided I hated camping in the woods!" Her love of history never left, though. It simply found a new outlet.

Before real estate, Danni spent years in the service industry as a bouncer and bartender. Those experiences reshaped her confidence and sharpened skills she still relies on daily.



“

I'm there every step of the way.
I'm not afraid to take a call in the
middle of the night and I don't
leave *Anyone* HANGING.”

“Getting into bartending was actually one of the most terrifying things I've ever done,” she admits. “But I learned how to strike up conversations with anyone,” a talent that now fuels both her negotiations and client relationships.

The Pivot

After several years, the bar and restaurant Danni worked at closed and her first son was born just weeks later. Needless to say, Danni needed immediate stability. Real estate intrigued her — after all, her mother, Andie Moore, was a Realtor — but the risk felt enormous. “I knew it was expensive and didn't know if I could pay the mortgage and take care of a baby on a commission-only job. There was no option for failure,” she remembers.

So Danni eased in sideways, becoming a weekend office admin at the brokerage where her mom worked. From there, she moved into transaction coordination, then began assisting other agents in the office that needed help: “I treated the whole experience like an apprenticeship. I spent each day listening and learning from seasoned agents, until I was ready to sell.”

Danni's determination continues to pay off. Her largest year was 2022 selling \$42 million and over 80 transaction sides. In 2024, a year she describes as slower because she had a baby, Danni still closed nearly \$26 million across 35 transactions; and in 2025, she surpassed \$33 million and 40 transactions. Along the way, she's been voted Missoula's Choice Realtor three times and nominated five consecutive

years, and consistently ranked among the top in Montana.

The Secret Sauce

Though Danni leads the charge, she isn't doing it alone. Her small team includes buyer's agent Gharrett Diehl, who joined her a year ago, and Candice Gill, who has been her trusted boots on the ground in the Flathead area for years. That support allows Danni to stay hands-on with every client while effectively serving much of western Montana without missing a beat.

She is quick to note her business is incredibly high-volume, but never transactional. “I genuinely care about each client,” Danni emphasizes. “I would also say I help more first-time homeowners than most agents would dare to take on.”

That commitment comes with long hours and constant communication. “I'm there every step of the way,” she points out. “I'm not afraid to take a call in the middle of the night and I don't leave anyone hanging.”

Clients take note, consistently telling her she makes them feel supported, informed, and comfortable asking endless questions. “I realize they don't do this every day like me,” Danni winks.

On The Homefront

Outside of work, Danni shares a home on the beautiful Clark Fork River with her partner, Patrick, her 11-year-old son Rhys, her baby Edgar, and two rescued giant schnauzer mixes from Tijuana, Crunchy and Gordy. Patrick, a former





gunsmith turned turquoise artisan and vintage jewelry reseller, matches Danni's creative spirit. In her spare time, she is fond of collecting taxidermy, oddities and antiques. She recently joined the Armed Women of America, and loves shooting guns with the local ladies.

Giving back matters deeply to her as well. For the past two years, Danni has organized a growing Halloween costume drive, collecting costumes from the local community and offering them free to families throughout October.

As she approaches a decade in the business, Danni senses another shift coming: "I see a big stepping stone in real estate ahead, although frankly I don't know what it is yet," she says. "I do know it will take my business, personal, and client's goals to the next level and will always be rooted in Montana."

And that, perhaps, is the constant. Through every shift in the market and every stage of her career, Danni remains deeply committed to Montana, guiding others as they make it home.

“I see a big stepping stone in real estate ahead, although frankly I don't know what it is yet.”



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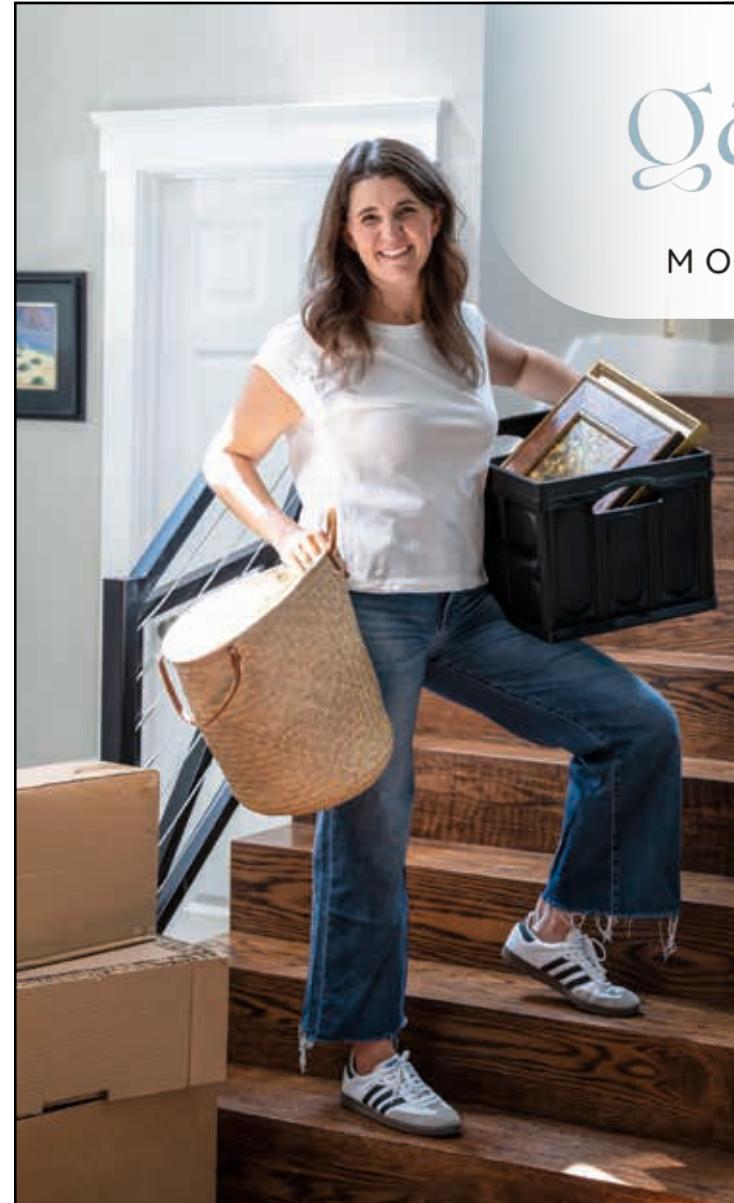
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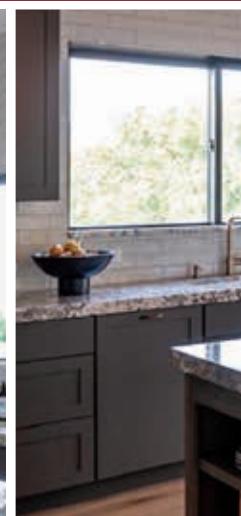
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