

MACOMB COUNTY

MARCH 2026

REAL PRODUCERS[®]

Joan King



Partner Spotlight:
SANDI FRITH
with Alliant Credit Union

Broker Spotlight:
ANDREA PAGE

PHOTO BY GINA DINVERNO
PHOTOGRAPHY • PHOTOS
TAKEN AT LOMBARDO HOMES
MODEL AT STILLWATER CROSSING
IN MACOMB TOWNSHIP

CONNECTING. ELEVATING. INSPIRING.

REALTORS® Win with Alliant Credit Union!



30+ Years of Mortgage Experience
 \$4B+ in Funded Residential Loans
 Backed by Alliant Credit Union's
 Competitive Rates & Trusted Reputation

Call Today to Learn More!

Sandi Frith
 Mortgage Loan Officer
 NMLS #: 564023
 586-871-8002
 sfrith@alliantcreditunion.com



Come Hail or High Water Protect Your Transactions with ACS Roofing's

EXPERT EXTERIOR RENOVATIONS SOLUTIONS!

- Residential Roofing
- Commercial Roofs
- Flat Roofs
- Roof Repairs
- Gutters
- Windows and Siding



Get a Quote Today!
 586.325.4001 | ACSRoofers.com

Mention Real Producers and Receive \$500 Off!



MAKE SURE YOUR HOUSE IS **SAFE & SECURE**



- Residential & Commercial Security Systems
- Video Surveillance & Monitoring
- Smart Home Automation
- Energy Management Solutions
- 24/7 Security Support



SAFEGUARD SECURITY SOLUTIONS
 SECURITY SYSTEMS

CALL US FOR SECURITY SERVICE TODAY

1-800-631-3550 • safeguardsecuritypros.com

Great Lakes AERIAL VIDEO SERVICES & PHOTOGRAPHY

ONE STOP SHOP

- AERIAL VIDEOS • AERIAL PHOTOS
- ZILLOW 3D HOME TOURS
- LISTING PHOTOS
- CINEMATIC INTERIOR VIDEOS
- FLOOR PLANS
- PROPERTY WEBSITES
- FREE MARKETING
- VIRTUAL STAGING



586.246.4203
 Contact@GLAerial.com



www.greatlakesaerialvideoservices.com



Your clients have the perfect homesite. Now let's build the perfect home.

Cranbrook Custom Homes builds fully custom residences on your client's lot, offering expert guidance, thoughtful design, and fixed, guaranteed pricing at contract.

Partner with Cranbrook Custom Homes to learn more.

info@cranbrookcustomhomes.com
CranbrookCustomHomes.com



En-Vision Property Inspections
 586-453-8755
 Residential & Commercial Inspections

Why Choose us?

- Multiple inspectors
- We perform all the services needed for the real estate transaction
- Pay at closing option
- Open 7 days per week

SERVICE AREA COVERS 9 COUNTIES



www.en-visionpropertyinspections.com

Home Fixology 586-690-6211

Home Maintenance & Repairs

Electrical
 Plumbing
 Carpentry



Painting
 Interior &
 Exterior

SERVICE AREA COVERS 9 COUNTIES

At Home Fixology, we are about more than just fixing things, we are about serving people.

www.homefixology.net





CONDO LOANS

MSGCU can help your clients purchase their perfect condo, whether the first or the last unit, with a fixed- or adjustable-rate loan.

Flexible options for new builds or established properties

- Non-warrantable condo loans available
- Adjustable or fixed-rate financing options available at competitive rates
- Refinancing options available
- Local Mortgage Consultants offer step-by-step guidance and free consultations
- No prepayment penalties
- Portfolio products available

Michigan Schools and Government Credit Union offers true preapprovals with quick qualification so your client's offer stands out in a competitive market. Clients can also count on MSGCU's great service for the life of the loan.

We're open to all Michiganders and proud to be the financial champion of dream chasers.



Sam Jovanovski
Mortgage Consultant
NMLS #1171796
Michigan Schools and Government Credit Union
16224 26 Mile Rd
Macomb, MI 48042
P: (586) 263-8800, ext. 540
C: (586) 604-6072



Jeff Miller
Mortgage Consultant
NMLS #718451
Michigan Schools and Government Credit Union
4555 Investment Drive
Troy, MI 48098
P: (586) 263-8800, ext. 764
C: (248) 515-0198



MICHIGAN
Schools & Government
CREDIT UNION

ALLIANCE TITLE

TAKING THE LEAD IN LOCAL TITLE SERVICE.

Experienced. Innovative.
100% Committed to Helping Agents Win

CONTACT ME TODAY
(240) 899-0537 | AllianceTitleMI.com
Linda@AllianceTitleMI.com



At Lombardo Homes, we don't just build homes – we build strong realtor partnerships, too.

With 20+ communities across Southeast Michigan, including build-on-your-lot and urban options, we offer homes for every lifestyle.

Partner with Lombardo Homes and experience one of the most rewarding Realtor programs in the market.

info@lombardohomes.com
LombardoHomes.com



RP

Be Featured in Real Producers

Apply for you or someone you know to be featured in an upcoming article.

WHO WE FEATURE:

- **RISEING STARS:** High-performing agents who've been in real estate for less than 5 years.
- **CONTRIBUTORS:** Knowledgeable industry professionals who provide 500-800-word educational articles.
- **DIFFERENCE MAKERS:** Those who make a difference in the community through charitable or philanthropic work.
- **TOP AGENTS:** Agents who perform in the top 300-500 in the market and have an interesting or inspirational story to tell.
- **PARTNERS:** Highly recommended and strongly endorsed real estate and home service providers.



SCAN ME

Nominate on our website: www.michiganrealproducers.com

BUSINESS OWNERS DON'T WASTE YOUR TIME

— START SAVING IT

50 REAL Connexions from people already searching for your Business services!

SCAN HERE

Dedicated to *Plumbing Excellence* and *Customer Satisfaction!*

★★★★★ over 200+ 5 star reviews on Thumbtack

Customer Satisfaction is our NUMBER ONE goal and to always leave you confident in the services we provide for you and your clients.

Jamyre Anderson | Owner
(313) 920-6708
jamyreanderson726@gmail.com

PRO SOUND. DJ. PHOTOGRAPHY. PHOTO BOOTH. VIBES.

Turn Your Next Event Into an Experience

Available 7 Days a Week

248.808.1902
thetoddeexp.com
@thetoddeexp

Preferred Partners

This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the real estate community!

ALARM/SMART HOME SYSTEMS

Safeguard Security Solutions
(800) 631-3550
safeguardsecuritypros.com

BLINDS/DRAPERY

Impact Home Staging Experts
(248) 591-4290
www.impacthomestagingexperts.com

BUSINESS TECHNOLOGY MANAGEMENT

Connexion
(248) 720-6560
yourconnexion.com

CLEANING

Dawn To Dusk Cleaning
(586) 932-4090
dawntoduskcleaning.com

CUSTOM HOME BUILDERS

Cranbrook Custom Homes
(586) 781-2316
www.cranbrookcustomhomes.com

DRYWALL & PAINTING

Briteway
(586) 709-1829

ESTATE SALES

Aaron's Estate Sales
(248) 915-8888
www.aaronsestatesales.com

EVENT ENTERTAINMENT

The Todd Everett Experience
(248) 808-1902
www.thetoddeexp.com

EVENT VENUE

Insta Snap Studios
(586) 788-9700
instasnapstudios.com

FINANCIAL CONSULTING

Summit Financial Consulting LLC
(586) 226-2100
summitfc.net

FINISHED CARPENTRY

Briteway
(586) 709-1829

HANDYMAN

Home Fixology
(586) 690-6211
www.homefixology.net

HEALTH INSURANCE

Summit Health Services Anthony Landino
(586) 226-2100
summitfc.net/services/insurance/health

HEATING & COOLING

Controlled Weather HVAC
(586) 625-2121
www.weathercontrolhvac.com

HOME BUILDER

Lombardo Homes
(586) 781-2316
lombardohomes.com

HOME IMPROVEMENT/ MAINTENANCE/REPAIR

MI Home Repairs David Iannucci
(586) 315-6565
mihomerepairs.com

HOME INSPECTION

en-Vision Property Inspections
(586) 453-8755
www.en-visionpropertyinspections.com

HomeTeam Inspection Service

(586) 783-9957
www.hometeam.com

WIN Home Inspections

(586) 500-0099
newbaltimore.wini.com

HOME PREPARATION SERVICES

HOMEstretch - North Metro Detroit
(248) 453-1200
www.home-stretch.com/locations/mi/nmetro-detroit

HOME REMODELING

CCR Renovations
(800) 988-1710
ccrenovationsllc.com

HOME STAGING

Impact Home Staging Experts
(248) 591-4290
www.impacthomestagingexperts.com

INSURANCE

McDowell Insurance Group Lauren McDowell
(586) 846-2230
lmcowellagency.com

State Farm Agency

Aaron Seitz
(586) 992-1175
aaronseitzinsurance.com

INTERIOR DESIGN

Impact Home Staging Experts
(248) 591-4290
www.impacthomestagingexperts.com

KITCHEN & BATH

CCR Renovations
(800) 988-1710
ccrenovationsllc.com

MORTGAGE

Alliant Credit Union Sandi Frith
(586) 871-8002
www.alliantcreditunion.org/mortgages/loan-officers/sandi-frith

John Adams Mortgage

Stephen Anderson
(586) 909-0994
johnadamsmortgage.com

John Adams Mortgage

Chris DeRosier
(313) 220-1073
johnadamsmortgage.com

Michigan Mortgage Pro

Joseph Murray
(586) 210-3077
michiganmortgagepro.com

Michigan Schools & Government Credit Union

(248) 260-8906
msgcu.org

MOVING & STORAGE

Morse Moving & Storage
(734) 484-1717
www.morsemoving.com

Preferred Moving & Storage

(586) 463-4230
www.preferredmoving.net

NEW CONSTRUCTION MORTGAGE

Alliant Credit Union Sandi Frith
(586) 871-8002
www.alliantcreditunion.org/mortgages/loan-officers/sandi-frith

PAINTING

Briteway
(586) 709-1829

PHOTOGRAPHY/BRANDING

Gina Dinverno Photography
(586) 260-9658
ginadinvernophotography.com

PHOTOGRAPHY/ VIDEOGRAPHY/DRONES

Great Lakes Aerial Video Services & Photography
(586) 246-4203
www.greatlakesaerialvideoservices.com

PLUMBING/SEWER

J.A. Inspections Plumbing & Sewer Services Jamyre Anderson
(313) 920-6708

RENOVATIONS/REMODELING

Renovation Sells Northeast Metro Detroit Andrew Wehrli
(586) 301-6063
renovationsells.com

ROOFING

ACS Roofing
(586) 325-4001
acsroofers.com

Mills Siding & Roofing

(248) 453-1112
millssidingandroofing.com

SOCIAL MEDIA MANAGEMENT

Real Leverage Solutions
(810) 710-9095
realleveragesolutions.com

TAX SERVICES

Summit Tax Heemer Klein & Michelle Chmelko
(586) 751-6060
summitfc.net/services/tax-planning

TITLE COMPANY

Alliance Title of Michigan Kelly Anderson
(313) 447-0058
www.alliancetitleofmi.com

VIRTUAL STAGING

Great Lakes Aerial Video Services & Photography
(586) 246-4203
www.greatlakesaerialvideoservices.com

Magazine-Style Brand Headshots!

In today's digital world, your headshot is often the first impression you make on potential clients.



GinaDinvernoPhotography.com

Renovations Simplified
Design. Construction. Financing.

Renovation Sells



Chat with *Andrew*
(586) 301-6063
Andrew@renovationsells.com



RP

Unlock Exclusive Benefits for REALTORS® with

Morse Moving & Storage
Agent for Allied Van Lines
A Full Service Relocation Company

Official Partner for Moving Services

Mention Real Producers for up to 2 Months of FREE Storage

- Expert Fleet Allocation for Real Estate
- Seamless Client Transitions & Personalized Service
- Active Involvement in Real Estate Industry Events
- Trusted by Top Agents for 65+ Years

Partner with Morse Moving & Storage Today to Elevate Your Client Experience

Contact us Today for a Free Quote!
734-484-1717

USDOT 274486 | PUCO HHG#509459-HG

WINNER
2015-2016

MORSE
COMPANY



Contents

PROFILES



16 Sandi Frith



20 Andrea Page



24 Joan King
TOP PRODUCER

IN THIS ISSUE

- 6 Preferred Partners
- 10 Meet the Team
- 12 Publisher's Note
- 12 By the Numbers
- 14 Event Announcement: Toast to the Top
- 16 Partner Spotlight: Sandi Frith with Alliant Credit Union
- 20 Broker Spotlight: Andrea Page
- 24 Top Producer: Joan King



If you are interested in nominating people for certain stories, please email us at: Terra.Csotty@n2co.com

Working With A Team of Fiduciaries Under One Roof Can Help Make Your Life Easier and Potentially Improve Your Financial Plan

Investment Management & Retirement Planning

We can provide advice and management on a variety of investment accounts including liquid investments that can be accessed at any time, existing retirement plans, or helping to establish a new employer plan.

Tax Planning through Summit Tax Services, LLC

Should you go with a sole proprietorship, S corporation, partnership, or LLC? We'll crunch the numbers and see what benefits you the most!

Health Insurance through Summit Health Services, LLC

Health Insurance costs exactly the same whether you have an agent help you or not, so give us a call to see if we can help you save money.

Auto and Homeowners Insurance through Summit Insurance Services, LLC

It is important to ensure you have adequate coverage, but also important to ensure you are not overpaying for the coverage.

Estate Planning through GM&H, P.C.

Should you have a Will or Trust? Who will get the kids? A lot of people need an Estate Plan but haven't created one yet.

We are Fiduciaries. With all of these professionals under one roof brainstorming to help you, we believe you'll feel better knowing you have a comprehensive plan in place for the future.



Seal the Deal, Simplify the Estate

Estate Sales • Auctions • Clean-Outs

Aaron's
Estate Sales
248-915-8888
aaronsestatesales.com



SUMMIT FINANCIAL
Working with People You Trust

(586) 226-2100 www.SummitFC.net



Ken Wink



Anthony Landino



Zach Bachner



James Baldwin

Investment advisory services are offered through Summit Financial Consulting LLC, an SEC registered investment advisory firm. Health/Life/Annuity Insurance products and services offered by the individual insurance agent. Group Health insurance and ancillary benefits are offered through Summit Health Services, LLC. Property/Casualty (P&C) Insurance is offered through Summit Insurance Services, LLC and our local P&C agency partners. Summit Financial Consulting LLC and its representatives do not render tax, legal, or accounting advice. Representatives of Summit Financial Consulting LLC offer tax preparation services through Summit Tax Services. Summit Tax Services is a DBA of Heemer Klein & Company and they are owned and operated independently. Past performance cannot predict future performance.

Meet The Team



Terra Csotty
Owner/Publisher



Ashley Streight
Content Coordinator/
Ad Strategist



Elena Filimon
Relationship Manager



Holly Garrish
Relationship Manager



Luana Nascimento
Event Coordinator



Lexi Markison
Account Executive



Amanda Matkowski
Editor/Writer



Jay Dunbar
Great Lakes Aerial
Video Services
Photographer



Gina Dinverno
Gina Dinverno Photography
Photographer



Todd Everett
The Todd Everett Experience
Event Vibe Curator



Real Leverage Solutions
Social Media



Follow us on our social channels for the latest info on exclusive events, newsmakers and more!



DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the Real Producers magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.



PARTNER WITH US TO CLOSE DEALS FASTER

Trusted by Realtors In Detroit and Across Michigan



Real estate agents across the region choose us because we understand the urgency behind every deal. From fast inspections to efficient repairs, we help keep your closings on schedule, your clients satisfied, and treat every roof like it's our own. Backed by thousands of 5-star reviews and trusted by hundreds of agents, we're the partner you can count on—every time.

BENEFITS OF PARTNERING WITH US



Accurate Roof Inspections

No surprises at closing.
Fast, honest valuations.



Faster Closings

We address & fix roofing concerns before they break or stall deals.



Happy Clients = Referrals

Your clients will thank you — (and refer you).



Seamless Communication

Clear Updates. Quick Turnaround. Zero Headaches.

Contact Us Today! • Email: marketing@millssidingandroofing.com • Call: (248) 453-1112



Ready to close deals faster? Start earning referral bonuses and peace of mind. **Scan to partner with us!**



Welcome to the Top 300!

Out of roughly 6,000 licensed real estate agents across Macomb County, you've earned your place among the Top 300. That is no small feat — it's a true badge of honor. This recognition reflects your consistency, professionalism, leadership and the trust your clients place in you every day.

At Real Producers, our mission is simple: celebrate you. We exist to spotlight your accomplishments, tell your stories, and create meaningful opportunities to connect — both with one another and with the trusted partners who support your businesses. This publication, our events and our platforms are built around relationships, community and excellence.

Please join me in welcoming our newest Top 300 members. I look forward to celebrating you in person at our **March Toast to the Top** event — where we'll raise a glass to your success and the impact you continue to make across Macomb County. **Registration is now open at realproducersparty.com.**

Be sure to visit macombcountyrealproducers.com, where you can view past issues, explore previous events and read profiles on our Preferred Partners. These partners have been

personally recommended by many of you — thank you. They are the reason we're able to deliver this publication to the Top 300 at no cost and feature nominated agents for free. Please consider them when building or expanding your vendor list.

If you'd like to recommend a partner or nominate an agent to be featured, you can find the forms on our website or at linktr.ee/realproducers. And don't forget to follow our social media channels so you don't miss a beat with everything happening at Real Producers in 2026.



Congratulations again on this well-earned achievement. I'm honored to celebrate you and look forward to seeing you soon.

Terra Csotty
Owner/Publisher
Macomb County Real Producers

JOHN ADAMS
MORTGAGE COMPANY

FINANCE WITH CONFIDENCE.

Connect with us today to see what program is the right fit for you.

Conventional | FHA | VA | USDA Rural Development | Jumbo | Down Payment Assistance
Non-Warrantable Condos | Doctor Loans | Professionals Loan | First Responders Loan | HELOC

Stephen Anderson
Loan Officer | NMLS# 2077012
(586) 909-0994
sanderson@johnadamsmortgage.com
thebowtieguymortgage.com

Chris DeRosier
Sales Manager | NMLS# 1037414
(313) 220-1073
cderosier@johnadamsmortgage.com
yourmortgageguychris.com

THE BOWTIE GUY STEPHEN ANDERSON

YMG GC Your Mortgage Guy Chris

JOHN ADAMS MORTGAGE COMPANY • A DIVISION OF STAUNTON FINANCIAL, INC. NMLS# 140012

RP

2025

BY THE NUMBERS

HERE'S WHAT THE TOP AGENTS IN MACOMB COUNTY SOLD IN 2025



\$2,391,281,345
SALES VOLUME



7,856
TOTAL TRANSACTIONS



26
AVERAGE TRANSACTIONS PER AGENT



\$7,970,938
AVERAGE SALES VOLUME PER AGENT

HOME stretch



Dani Stalker, Owner

HOME PREPARATION SERVICES

Value-added services to prepare homes for sale.







How We're Different.

- Reduce stress for your clients
- Quickly get homes market-ready
- Pay-at-close with Notable
- Design & color suggestions



248-453-1200

Macomb County's Real Estate

MOVES FAST





Follow Macomb County Real Producers on social media to keep up.



[@realproducersofmacombcounty](https://www.facebook.com/realproducersofmacombcounty)



[@realproducersofmacombcounty](https://www.instagram.com/realproducersofmacombcounty)

MACOMB COUNTY
REAL PRODUCERS.
CONNECTING. ELEVATING. INSPIRING.



Toast to the Top!

We're excited to celebrate YOU at our Toast to the Top event, created exclusively for Macomb County Real Producers and our Preferred Partners!

Date: Wednesday, March 11, 2026

Time: 2:00 - 4:00 p.m.

Location: One Eyed Jacks, 48922 Van Dyke Ave., Shelby Twp., MI 48317

Head over to One Eyed Jacks for tasty bites, great conversations, and playful games as you connect with the NEW Top 300 in Macomb County and our Preferred Partners! Come celebrate St. Patrick's Day with us — green attire encouraged!

Hosted by: One Eyed Jacks

Premier Sponsor: Summit Financial

Photos by: Jay Dunbar with Great Lakes Aerial Video Services

Social Media: Real Leverage Solutions

Vibe Curator: The Todd Everett Experience

Podcast by: Real Push Podcast

Register Now: Reserve your spot at www.realproducersparty.com



To sponsor this event, reach out to Terra.Csotty@n2co.com or rpevents.com.



Our team's commitment is to simplify the home loan process and ensure transparency and satisfaction for our clients is commendable.

michiganmortgagepro.com

SIMPLE. SMART. SAVVY.

Joseph Murray
Broker, Michigan Mortgage Pro
586-210-3077 | 248-228-4843
joe@michiganmortgagepro.com
NMLS 1698513
Company NMLS 2566773

Matt Murphy
Loan Officer, Michigan Mortgage Pro
586-909-7104
matt@michiganmortgagepro.com
NMLS 938914
Company NMLS 2566773

Sean Perry
Loan Officer, Michigan Mortgage Pro
586-630-2682
sean@michiganmortgagepro.com
NMLS 2113869
Company NMLS 2566773

Your Listings Deserve More Than Likes

They Deserve Leads

Custom Reels • Captions • Carousels and Strategy Done for You
Hyper-Local Content that Turns Browsers into Buyers

LET'S TALK ABOUT LEVELING UP YOUR SOCIAL

810.844.1835
realleveragesolutions.com

A TEAM OF HOME INSPECTORS YOU CAN TRUST.

Each office is independently owned and operated. ©2023 The HomeTeam Inspection Service, Inc. All rights reserved.

HomeTeam of Warren Michigan
(586) 783-9957
warrenmichigan@hometeam.com
hometeam.com/warren-michigan

Sandi FRITH

with **ALLIANT CREDIT UNION**

Redefining Mortgage Excellence

PHOTOS BY GINA DINVERNO PHOTOGRAPHY

In the fast-paced world of real estate finance, Sandi Frith stands out for her expertise and dedication. A loan officer — as well as a physician and luxury specialist — at Alliant Credit Union, she brings over three decades of experience to the table, offering a unique blend of industry knowledge and personalized service.

Prior to mortgages, Sandi had a successful stint in automotive dealership finance. In 1992, she was seeking a new challenge and found her calling in the mortgage industry — a place where her problem-solving and relationship-building skills could truly shine. “I love challenges and thinking outside the box,” Sandi explained.

Not deterred by obstacles, Sandi utilized her innovative mindset and became one of the pioneers in physician loan programs 18 years ago. Her expertise in this niche naturally expanded to luxury properties and construction lending, broadening her client base to include high-net-worth individuals and corporate clients.

As one of the largest credit unions in the country, Alliant offers a full range of financial services — from everyday banking to mortgages and commercial

loans. Its digital-first approach, backed by responsive human support, aligns seamlessly with Sandi’s commitment to delivering personalized service in a modern financial landscape. With a diverse selection of mortgage products, Alliant is a valuable resource for both real estate agents and their clients. Sandi highlights two standout options: a construction loan with just 10% down on amounts up to \$1.25 million with no private mortgage insurance (PMI), and a zero-down, no-PMI program for first-time homebuyers on loans up to \$650,000.

Sandi’s dedication to providing white-glove service has not gone unnoticed. She has been named one of Scotsman Guide’s Top Female Originators for four consecutive years, ranking sixth in the country from 2020 to 2023. She has also consistently placed in the top 50 among all originators nationwide.

For Sandi, trust and long-term relationships have built the foundation for her success in the industry. “It takes time to earn





“
**It takes time to
 earn trust, and I
 am always in for
 the long haul.**
 ”

trust, and I am always in for the long haul,” she said. Beyond the closing table, Sandi even assists clients with escrow accounts, principal pay downs, and payoffs long after the initial transaction.

Sandi has kept a close eye on industry changes over the years and has noticed a shift toward more financially savvy consumers — a trend she welcomes. “It means that consumers are just more aware of the importance of having good credit and savings, and have a broader understanding of financing one of the biggest purchases they will ever make in their lifetime,” she explained. To meet these evolving needs, Sandi equips her clients with

comprehensive scenarios that empower them to make informed decisions aligned with their financial goals.

Beyond her professional achievements, Sandi finds fulfillment in her personal life. She and her husband, Simon, make annual trips to Australia to visit family, including their young grandson, Lenny. At home, Sandi dedicates her free time to Koi rescue, providing a retirement haven for the fish in her ponds.

When she looks to the future, Sandi remains committed to education and collaboration within the real estate community. She offers to conduct Mortgage Financing 101

seminars for REALTOR® groups, sharing her expertise on available programs, updates, and guidelines.

As the real estate landscape continues to evolve, Alliant Credit Union stands ready to guide clients and partners through the intricacies of mortgage financing. With her wealth of experience and commitment to service, Sandi embodies the ideal of a true mortgage professional in today’s dynamic market.

For more information about Sandi and Alliant Credit Union, visit alliantcreditunion.org or call 586-871-8002.

BRITEWAY

**Painted Curb Appeal
That Closes Deals**

Drywall
Painting
Carpentry
Insurance Restoration

Transform Your Listings Today!
586.709.1829
Britewayllc@gmail.com

Local service & great rates

Call, click or stop by today

Aaron Seitz
Agent

16392 26 Mile Road
Macomb, MI 48042-1057
Bus: 586-992-1175
aaronseitzinsurance.com

State Farm, Bloomington, IL

FAMILY OWNED SINCE 2006

DAWN to DUSK

RESIDENTIAL & COMMERCIAL
CLEANING SERVICE

We'll make it clean, fresh
and ready to call home!

586-932-4090

DawnToDuskCleaning.com

Rewards-Driven Employees!
Based on quality reviews after every cleaning!

EXCLUSIVE OFFER:

Enjoy \$50 off Your First Cleaning as a New Client!

PHOTOS BY
GINA DINVERNO
PHOTOGRAPHY

PHOTOS TAKEN AT
LOMBARDO HOMES
MODEL AT PRESTON
CORNERS VILLAS IN
SHELBY TOWNSHIP

ANDREA PAGE

LEADING WITH COMPASSION & CLARITY

Andrea Page is driven to create meaningful change in people's lives through real estate. As the broker and owner of Great Lakes Realty and Property Management, she has spent the last 11 years guiding clients through life's most important transitions while building a business that gives back to her community.

"I loved it from Day One," Andrea said. "At first, I looked into real estate as supplemental income, but that quickly changed."

A lifelong Macomb County native, Andrea began her real estate journey with a large property management firm, where she learned the business from the ground up. "Learning the basics of property management led to becoming a leasing

agent, which led to selling real estate," she said.

Although Andrea was already running a successful massage therapy practice before pivoting to real estate, her perspective on life shifted after experiencing a series of personal hardships — including the sudden loss of her father and navigating her mother's and husband's heart surgeries. "These events shook my world and

made me realize that life is short and tomorrow is not promised," she said. "I had to take a leap of faith and open my own brokerage."

Andrea's brokerage, Great Lakes Realty and Property Management, now consists of a handful of agents and a staff with many areas of expertise — from appraisals to leasing. "Our office staff used to work for the Macomb County Treasurer, so their knowledge is unmatched," Andrea added.

For Andrea, one of the most rewarding aspects of her work is being able to guide and support people through life-changing decisions. "Helping first-time homebuyers is my favorite part — knowing this purchase will change the trajectory of their life instead of renting," she said. "So many clients have become friends."

Despite the ups and downs of the industry, Andrea remains steadfast. "I do well at never letting the setbacks get the best of me," she said. "There's no other option but to keep going and growing in business and as a person. Not all days are sunshine and roses, but I love my career."

Beyond real estate, Andrea finds true fulfillment in her family. She and her husband of 11 years, Jason, are raising their 10-year-old son, Jaxson, who loves computer coding and soccer. Their young adult son, Jason Jr., recently bought his first home — a moment of pride for Andrea. As a family, they enjoy spending time together by the pool in the summer or having movie nights in the winter.

As for Andrea, when she's outside the office, she can be found tending her garden beds or crafting with her Cricut. She's also an avid concertgoer who loves country music and watching live shows.

Philanthropy is important to Andrea, so she has made it a core part of her brokerage's mission as well. In 2025, she launched a program in which every transaction results in a \$200 donation to Maggie's Wigs 4 Kids — a contribution that sponsors a child and their family with a full year of support services. "Our clients not only get the expertise of our team, but they also help a child build their confidence," she explained. "Maggie's Wigs 4 Kids gives kids this opportunity in a world that can be so cruel and quick to judge."



Photo submitted by Andrea Page



Photo submitted by Andrea Page

“**HELPING FIRST-TIME HOMEBUYERS IS MY FAVORITE PART — KNOWING THIS PURCHASE WILL CHANGE THE TRAJECTORY OF THEIR LIFE INSTEAD OF RENTING.**”

Andrea encourages up-and-coming agents to “just show up every day — even the days you don't feel like it.” She believes treating the profession like a business is key to longevity and growth. “It's easy to get into bad habits, but consistency brings success,” she added.

With a deep understanding of how homes function, Andrea continues to bring a level of practical knowledge

that benefits both buyers and sellers. As for her brokerage, she hopes she has been able to create a space where agents can “have a nice office with no fees and low cap to keep what they worked so hard for — and where clients can have a one-stop shop to buy, manage and sell real estate.” Above all, Andrea is thrilled to combine her business savvy with her desire to help others thrive in real estate and beyond.

Insta Snap
STUDIOS



INSTASNAPSTUDIOS.COM



@INSTA_SNAP_STUDIOS



YOUR EVENT, ELEVATED

FROM PRIVATE GATHERINGS TO DRAMATIC EVENTS, HOST IN METRO DETROIT'S MODERN, VERSATILE STUDIO SPACE.

BEYOND EVENTS,

OUR SPACE IS DESIGNED FOR PROFESSIONAL PHOTO SHOTS AND PODCAST RECORDINGS—CHECKOUT OUR WEBSITE FOR THE FULL SCOOP.

DAVINCIAN
DESIGN • CONSTRUCT • MANAGE

CUSTOM HOMES • PROPERTY MANAGEMENT • HOME IMPROVEMENTS

GET YOUR LISTINGS MARKET READY WITH OUR PRE-LISTING READINESS

Davincian offers expert pre-listing services through MI Home Repairs—making every property show ready, polished, and positioned to sell quickly.

ASK US ABOUT OUR DEFERRED FINANCE TILL CLOSING!

DAVINCIAN.NET • 586-315-6565

Preferred
Moving & Storage

586-463-4230
preferredmoving.net
SCAN TO BOOK

From Listed to Sold
We Handle the Move

Joan King

PHOTOS BY GINA DINVERNO PHOTOGRAPHY • PHOTOS TAKEN AT LOMBARDO HOMES MODEL AT STILLWATER CROSSING IN MACOMB TOWNSHIP



A LEGACY BUILT ON LIFTING OTHERS

Joan King has built a career shaped by a commitment to serving her clients well. In the past year alone, she achieved \$8.5 million in sales as an agent with Realty Executives, a reflection of both her market expertise and client-first approach. Her success is ultimately driven by how she shows up for her clients and helps them navigate some of life's most meaningful transitions.

Before Joan began her real estate career in 1998, she was an advertising executive and magazine publisher, working closely with business owners who routinely bought and sold property. These clients recognized Joan's unique ability to attract the right audience and encouraged her to pursue a license. Soon enough, she discovered that connecting buyers to the right properties felt less like work and more like a calling — a culmination of her skills in research, writing, and relationship building.

Twenty-seven years later, Joan has earned recognition within the industry that reflects her sustained excellence. She is a multi-year recipient of the Realty Executives Chairman's Award, an honor bestowed upon the franchise's top revenue producer. She has also received multiple All Star Awards for ranking in the top 5% of revenue generation across



“ I BELIEVE PEOPLE DESERVE TO BE HEARD AND VALUED. **RESPECT GUIDES HOW I RUN MY BUSINESS,** HOW I MOVE THROUGH DIFFICULT CONVERSATIONS, AND HOW I ADVOCATE FOR MY CLIENTS. ”

Michigan. Beyond real estate, Joan has served her community as an elected St. Clair County Republican Delegate, representing her district with the same integrity she brings to every transaction.

When it comes to her business, Joan thrives on helping clients move through challenging processes. Whether she's working with first-time buyers, families in transition, or developers facing entitlement obstacles, Joan serves as both advisor and advocate. “I believe people deserve to be heard and valued. Respect guides how I run my business, how I move through difficult conversations, and how I advocate for my clients,” she explained. “It builds trust, creates solutions, and allows progress to happen — even in the most complex or tense situations.”

Like many agents, Joan will admit that being consistently available to her clients can make it hard to fully unplug. She understands that rest ultimately makes her a better agent — and a

better person — and she recharges by spending time on the water or taking long hikes in the woods.

Beyond her work in real estate, Joan wants to be remembered for her character. A devoted mother to four young adult children and an advocate for disadvantaged youth through Big Brothers Big Sisters and Friends of Foster Kids, she measures success not by accolades but by how she shows up for others. More than any professional accomplishment, Joan hopes her children will be proud of how she respected every person she encountered.

As she looks ahead, Joan sees her career expanding into land-entitlement advising, working alongside developers to navigate approvals and planning processes that will shape new residential and commercial communities. She is even currently enrolled in a land-entitlement certification course, deepening her expertise to better serve projects that will define tomorrow's neighborhoods. Joan's mortgage license and business management education from Central Michigan University also provide a strong foundation for this next chapter, one that positions her as a strategic partner in high-stakes development decisions.

For up-and-coming agents, Joan believes that they should focus on the people, not the transactions, and build a business on service and faith. “We rise by lifting others,” she says. “When you help others succeed — from clients to colleagues — you earn trust and build a foundation for long-term success. What you give truly comes back infinitely.”

Whether Joan is guiding clients through complex decisions, expanding her expertise in land entitlement, or investing in her community, she leads with intention and care. In an industry often driven by numbers, Joan continues to shape a legacy defined not only by what she achieves but also by how she helps others move forward.





Impact Insider Rewards

Exclusive Perks for Our Valued Partners

A program that puts your business first

Rewards that elevate your client experience

Staging credits for your next big win

Phone:
248-591-4290

SCAN QR CODE TO LEARN MORE
ImpactHomeStagingExperts.com




Transform Your Home with

CCR Renovations

Restoring the American Dream One Home at a Time

FROM CONCEPT TO COMPLETION, WE HANDLE IT ALL

Contact Us to Start Your Home Transformation

→ **1.800.988.1710**
CCRRenovationsLLC.com



HEAT YOU CAN COUNT ON
COMFORT BUYERS FEEL.



CW
CONTROLLED WEATHER
HVAC

- Installation, Repair & Maintenance
- Emergency HVAC Services
- Residential & Commercial

Call Now for Fast & Reliable Cooling Service!
586.625.2121

FURNACE INSPECTIONS FOR \$59

WIN
HOME INSPECTION

Best Home Inspector in Clinton Township, Macomb, Roseville, and New Baltimore

No.1 Ranked Home Inspection Company in the U.S.

- Trained and Certified Inspectors
- Fast and Easy Scheduling
- Reports within 24 Hours
- Weekend Availability



Jeff and Joy Starr
(586) 500-0099
jstarr@wini.com



WIN is the Most Innovative Home Inspection Services Company

To deliver actionable insights for hard-to-access spaces such as attics, roofs, chimneys, sewer drain lines, interior walls, vents and crawlspaces, we utilize state-of-the-art tools and technologies including drones, infrared scanners, 3D and 2D imaging, scope cameras, and robotics.



AUTO | HOME | LIFE



Lauren McDowell, Agent

24416 Crocker Blvd
Clinton Twp MI 48036
P: 586.846.2230

Insurance underwritten by Auto Club Group Insurance Company, Auto Club Insurance Association, Member Select Insurance Company, and AAA Life Insurance Company.