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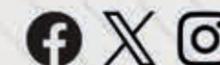
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The Advisory Board is brand new to *Indy Real Producers* in year eleven, and these six leaders will serve for the entire year. The goal is simple. We want a real agent voice helping us grow, shaping both the content of the magazine and the quality of our events.

We know we are a trusted voice within the real estate world, but staying a trusted voice requires staying connected. Having agents we respect keeping their ear to the ground and giving insight into the daily realities of an agent will help us grow in every direction.

The Advisory Board is a badge of honor all on its own. Yes, there are some great perks, but the best part about

these six is that they were eager to serve long before we ever talked benefits. They have always been champions of the community and supporters of Real Producers.

We could not be more excited to introduce them as the very first Advisory Board in *Indy Real Producers* history.

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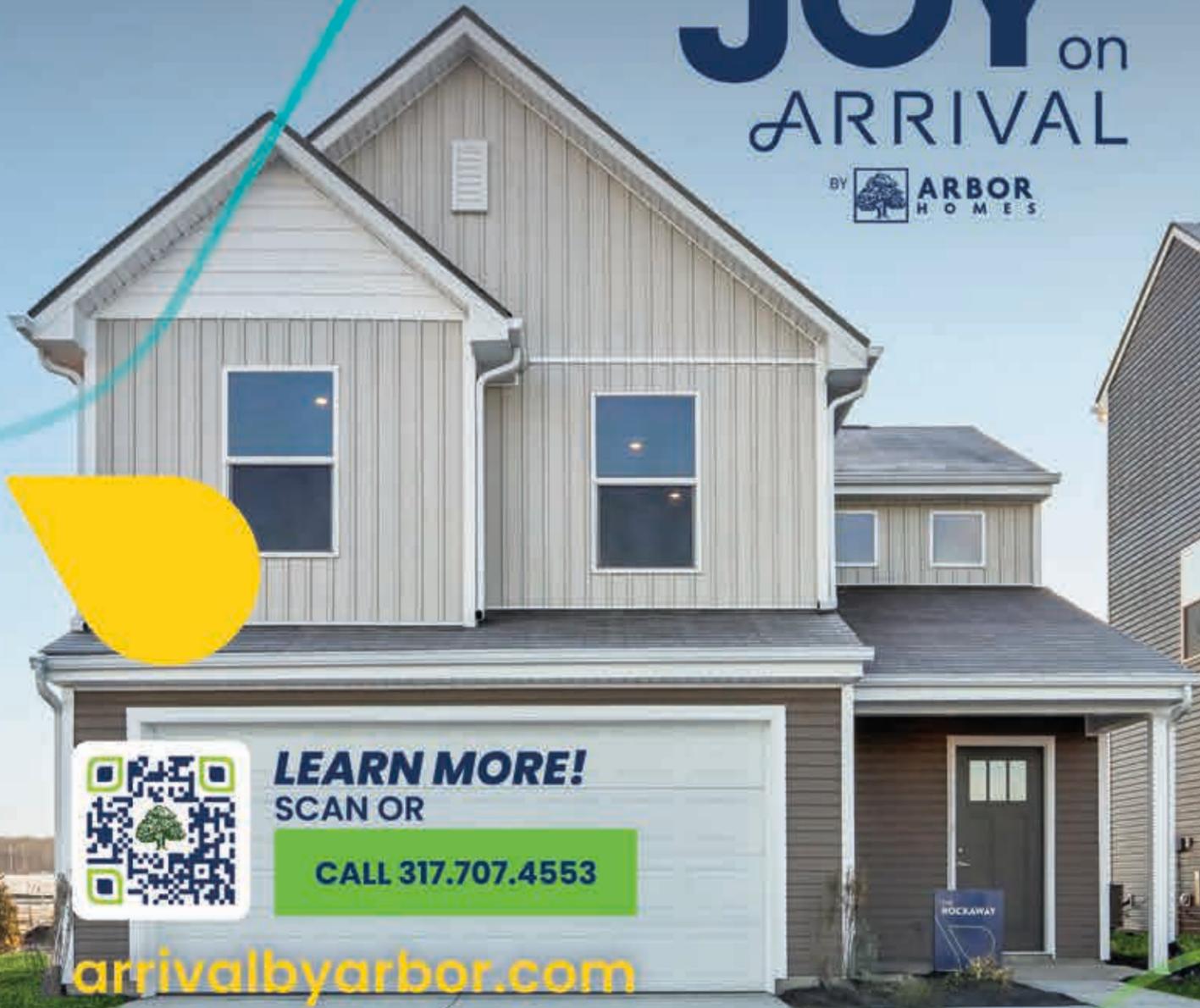
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Lessons of Loss

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One of the reasons I bought a puppy before my kids were born was because I knew one day, he would die. That probably sounds a little dark, but hear me out.

I wanted my kids to experience loss early. Not because I wanted them to hurt, but because I wanted them to learn how to process grief before they faced something much harder. We loved our dog, and his passing wasn't easy, but the conversations we've had since then have helped my kids grow. They've built resilience, perspective, and the ability to cope with loss in a healthy way.

Loss is inevitable. And it rarely gives us a warning. One day, it's a pet. One day it may be an aging grandparent. And then one day, it's someone whose absence changes everything. Loss is one of those things in life we don't get to control but we do get to decide how we respond to it.

Paul writes in Romans 5:3-4, "*We also glory in our sufferings, because we know that suffering produces perseverance; perseverance, character; and character, hope.*"

That hope is what carries us forward.

We don't always understand why God allows certain things to happen. But God doesn't make mistakes. And sometimes, the only way to truly



understand the depth of joy is to have first walked through the valley of loss.

My kids will lose people they love one day. That part is unavoidable. But I pray that when that day comes, the foundation has already been laid so they don't just grieve the loss, but also cherish the time they had. Just like we did with Sammy.



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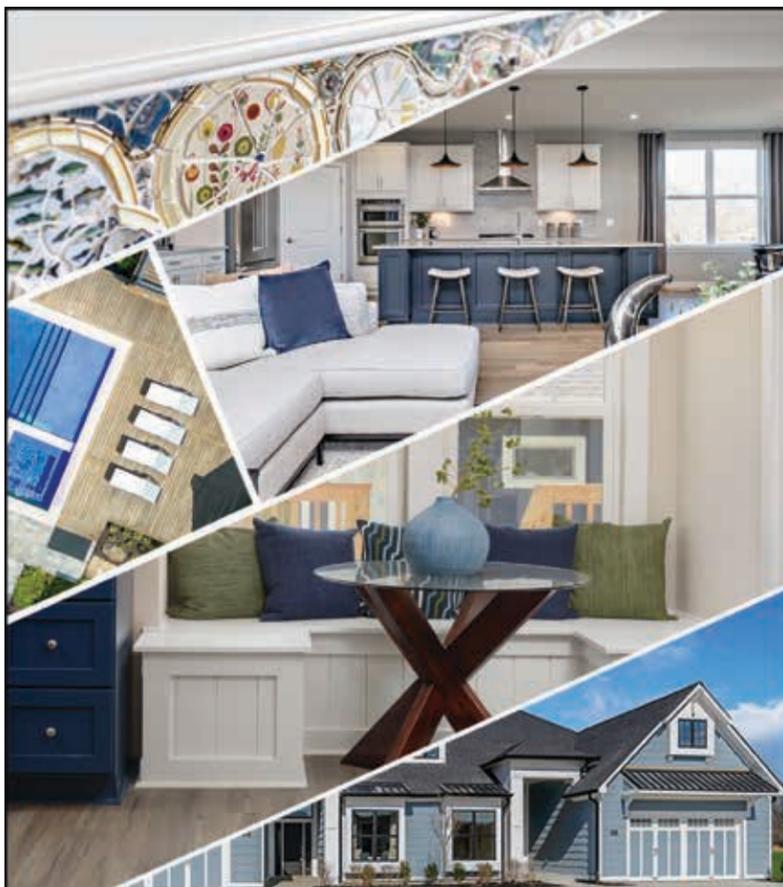


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Mya Williams



REDEFINING WHAT YEAR ONE CAN LOOK LIKE



If you've spent any time in Indianapolis real estate lately, you've probably already heard the name Mya Williams usually delivered with equal parts admiration, disbelief, and a little bit of "Okay, who is this powerhouse?" And honestly, fair question. Because in just ONE year of being licensed, Mya has already crossed \$10 million in career volume, stacked up awards like she's speed-running real estate mode on expert level, and built a business fueled by discipline, grit, and a personality that lights up every room she walks into.

But her story does not begin at that first closing table. The spark started way back in her youth, long before her business cards were printed. Homes fascinated her. People energized her. Traditional structure bored her. She knew even then that the idea of a typical nine to five life simply was not for her. "I hated doing the same things over and over," she says. "I needed a creative outlet where I could meet lots of people and support myself while doing something exciting."

Real estate was woven into Mya's world from the start. Her uncle owns a brokerage. Her sister is an agent. Her brother-in-law is an agent. You could say the path was always in front of her, but she still needed to see it through her own eyes. What finally inspired her to



“ I HAVE MASTERED THE ART OF **JUST KEEP GOING.** THE WORD ‘NO’ DOES NOT SCARE ME IN THE SLIGHTEST. ”



take the leap was watching her sister and brother in law work through long days, challenging clients, and major wins. The behind-the-scenes effort impressed her. Their dedication showed her what was possible.

“People always told me I would be good at real estate,” she says. “I finally just decided to try.”

Before starting her career, Mya attended Indiana University in Bloomington where she earned a degree in tourism, hospitality, and event management with a minor in personal well being. She jokes that college is a scam, and many people may agree, but she also acknowledges that it taught her how to problem-solve and manage life independently. Most importantly, she used her college job to save enough money to confidently launch her real estate career.

Mya didn’t come to play. She came to WIN. Which is why in under a year she’s collected recognitions that many agents spend a decade chasing:

- F.C. Tucker Executive Club
- F.C. Tucker President’s Club
- F.C. Tucker Platinum Club
- Top 50 company-wide for both units and volume closed
- 2025 Rising Star in both units and volume
- Featured in Indy Star, Williams Creek Magazine, and the F.C. Tucker Ask an Agent Panel

Her first partial year (starting July 10, 2024) closed with a strong \$1,225,000 in volume, setting the tone for everything she would accomplish next: Over \$10,000,000 through 2025.

How does someone get that good that fast?

Two words: discipline and grit.

“I do the things most agents do not want to do,” she says. She goes after

For Sale By Owners with confidence, hosts more open houses than most agents imagine doing, and takes every opportunity to let people know she is a realtor. Consistency is her lifestyle and not just her business slogan. “I have mastered the art of just keep going,” she says. “The word ‘no’ does not scare me in the slightest.”

She also jokes that she runs her business like it is a television show. There is always a specific job for someone to do to keep it all going and growing: a marketing manager, social media director who brings in tons of inquiries, and her own transaction coordinator. She wants her confidence to be visible so clients feel secure trusting her with their most valuable assets. She even calls herself a fifty-year-old at heart, an old soul who understands people deeply.

The Rewards and the Realities What fuels Mya the most is the people. She loves guiding clients through major life transitions and being the person they lean on for clarity, knowledge, and confidence. She especially loves supporting women, building relationships, and adapting to whatever each transaction needs.

She appreciates the variety of every day and the freedom that comes with a career built on her own efforts. When asked how she defines success, she answers simply. “Freedom.”

But she does not sugarcoat the challenges. Every deal has pressure points and the emotions can run high. The flexibility that people imagine agents have is usually replaced with constant work if they are committed to growth. She also acknowledges that her age sometimes requires her to work harder to earn trust. And with success comes the occasional jealousy from others. She has learned to move forward anyway.

Her leadership circle inspires her. She credits guidance from Laura Turner, Diane Cassidy, and managing brokers Kristi Snyder and Gene Ott as an important part of her growth. “They



all started where I did,” she says. “And now they are pouring into me.”

Outside of work, Mya spends time with her two beloved bulldogs, Vivian and Penelope. She loves cooking for friends and family, experimenting with whatever ingredients she finds in the fridge, exploring lakes, decorating interiors, and dreaming of owning a home in Siesta Key where she has visited since childhood.

What Makes Her Different Mya’s business stands out because she is unapologetically herself. “It has drawn in more clients than I ever imagined. I believe in transparency, telling clients what they need to hear, not just what they want to hear.”

If she could change anything in the industry today, she says she would require agents to be full time for the sake of clients who deserve full attention.

This is only the beginning. If this is what year one looks like, buckle up because Mya Williams isn’t just a rising star. She’s a comet, blazing a path all her own.





Spend a few minutes with Lisa Capes and one thing becomes clear. She loves what she does, and she loves the people she does it with even more.

At Meridian Title Corporation, Lisa leads sales strategy, marketing initiatives, and big picture growth across Indiana, Michigan, and even nationally. But ask her what that really means, and she will tell you in her own words.

“I get to lead the fun stuff,” she says. “Sales strategy, marketing initiatives, and big picture growth. Basically, if it involves building relationships, creating opportunities, and helping our teams shine, I’m in it.” That passion for people is the thread that runs through her entire career.

Lisa’s Central Indiana dream team is a group she speaks about with genuine pride. Jenna

Majors, Jennifer Scott, Kimberly Jors Riddle, Shelly Hartman, Melissa Smoot Gerth, Julie Allen, Denise Kouril, Makayla Moyers, and Deca Williams make up a powerhouse team covering Residential, Commercial, Development, Builders, and Attorneys.

Here is what truly sets them apart. The average tenure on this team is 17 years.

That kind of longevity creates something special. It builds trust. It builds confidence. It builds a we have seen it all mindset that clients rely on when transactions feel complex or stressful.

Their focus is relationship driven. They are not just present at closings. They walk alongside clients, serving as resources and problem solvers who help keep deals on track and moving forward. In Central Indiana, they are widely respected and consistently referred because they have earned that reputation over time.

For Lisa, their success is personal. Watching her team members grow, succeed, and gain confidence is one of the most fulfilling parts of her role. “Watching one of our teammates have a successful month and then build that momentum into an even bigger year is one of the best parts of what I do,” she shares. “Seeing their confidence grow, their skills sharpen, and their goals turn into real results is incredibly rewarding.”

Lisa’s path into the title industry started in real estate sales. She loved the energy of it and the relationships she built. Over time, she began looking for a role that offered more long term stability while still keeping her connected to the industry she enjoyed.

She had developed strong relationships with professionals at Meridian and was consistently impressed by the way they showed up for their clients. When an opportunity opened, she stepped into it. “I quickly realized it was the perfect fit and I have never looked back,” she says.

What she found was a place where her natural strengths in relationship building, strategy, and leadership could thrive.

Ask Lisa what success means to her, and she does not hesitate. Building lasting relationships. Making a meaningful impact. Helping others win.

That philosophy guides how she leads, how she coaches, and how she shows up for both clients and colleagues. She believes that when people feel supported and equipped, the results follow naturally.

Much of that mindset traces back to her father, who often reminded her, “We all have the same 24 hours to be successful in, what are you going to do with your 24 hours?” It is a simple but powerful question, and one she carries with her daily.



Lisa CAPES

BY KELSEY RAMSEY
PHOTOS BY LAUREN BIGLER

Driven Leader, Dream Team



Originally from Elkhart, Indiana, Lisa attended Indiana University South Bend. Today, her world revolves around her husband John and their three boys, ages 27, 19, and 13. Life is full and active, and she would not have it any other way.

The family loves cooking together and traveling whenever they can. And when competition strikes, it usually happens over Mario Kart on the Wii, where things can get surprisingly intense.

When she is not working, Lisa finds joy in the simple things. She loves spending weekends cooking meals for her family. She has also committed to walking every day, often inviting a friend along so they can catch up while getting in their steps.

Like many working moms, she manages a full plate. Recently, she began time blocking her days at work and at home to create more structure and intention.

“The real win is home life,” she says. “I now have built in time where the computer shuts, the phone goes down, and my attention goes to family and friends. It is not perfect, but it is bringing a lot more calm and a lot less mental clutter to my world.”

That intentionality reflects the same approach she brings to her leadership. Focused. Present. Relationship first.



For Lisa, leadership is not about spotlight. It is about momentum. It is about helping others see what is possible and then giving them the tools and confidence to go after it. She understands that high performing professionals move fast and carry a lot of responsibility. Her role, as she sees it, is to make their lives easier, to protect what matters, and to remove stress rather than add to it.

At the end of the day, Lisa Capes measures success not by transactions alone but by trust built, confidence grown, and relationships strengthened.



And with every conversation, every coaching session, and every connection she makes, she continues to prove that when you lead with heart and intention, success follows naturally.

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\$200 Million Panel

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The Masterclass happens every second Thursday. Tickets are available on Eventbrite.

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Our wrap up speaker was David Brenton, one of only four agents in Indianapolis history to surpass one billion dollars in career sales. After more than 50 years in the business, his message was still rooted in hope, momentum, and genuine excitement for what's ahead.

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Brittle SHINGLES & Bald TIRES

BY PHIL THORNBERRY

Cars and homes have critical wear and tear components that need to be replaced from time to time due to age. They can both “function” just well enough as they age, but the risks of relying on them are real, and a complete failure could happen at any time. Asphalt shingle manufacturers often advertise 25, 30, or even “lifetime” warranties, but homeowners in Indiana frequently discover their roofs fail well before those timelines. The reality is that real-world conditions in the Midwest are very different from the controlled assumptions behind those claims.

Indiana roofs are exposed to wide temperature swings, frequent freeze-thaw cycles, high summer humidity, hail, high winds, ice, and snow loading. These conditions accelerate shingle aging. Thermal expansion and contraction cause shingles to crack and lose granules over time, while moisture intrusion and poor drying conditions contribute to deterioration from below. Add intense UV exposure in summer, and shingles dry out, become brittle, and lose flexibility much sooner than expected.

Warranty coverage is another major misconception. Manufacturer warranties primarily cover material defects, not installation issues or weather damage. Improper nailing patterns, insufficient attic ventilation, inadequate underlayment, or installation during cold weather can all void coverage. In practice, it is extremely difficult for a homeowner to prove that a failure is due to a manufacturing defect rather than installation methods or environmental exposure. As a result, warranty claims are frequently denied or result in minimal compensation.

Weather-related damage also occurs more often on older roofs. As shingles age, they lose elasticity and adhesive bonding. When wind or hail impacts a newer roof, shingles may flex and recover. On an older roof, those same forces can cause cracking, tearing,

or complete shingle loss. Once shingles become brittle, even minor repairs become problematic. Lifting surrounding shingles to replace a damaged area often causes additional breakage, turning a small repair into widespread damage.

This is why insurance carriers often “total” older roofs after relatively limited storm damage. The issue isn’t the size of the damaged area, it’s the inability to make a durable repair without causing further harm.

It’s like uneven wear on car tires. If the rear tires are worn down but the front tires are near the end of their life as well, replacing only two may not make sense. Mismatched tread depth affects performance, safety, and longevity. Similarly, patching a small section of an aging roof rarely restores the roof’s overall reliability. In many cases, full replacement is the most practical and predictable solution.

Understanding these limitations helps set realistic expectations for roof lifespan, warranties, and repair decisions, especially in Indiana’s demanding climate. If you are buying a home and the home inspection determines it is an older roof that needs repairs, it’s recommended to have a trusted roofing contractor evaluate and explain the costs and risks of repair vs replacement before you close on the home.

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- Google Reviewer, FRITZ

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- Google Reviewer, MICHAEL

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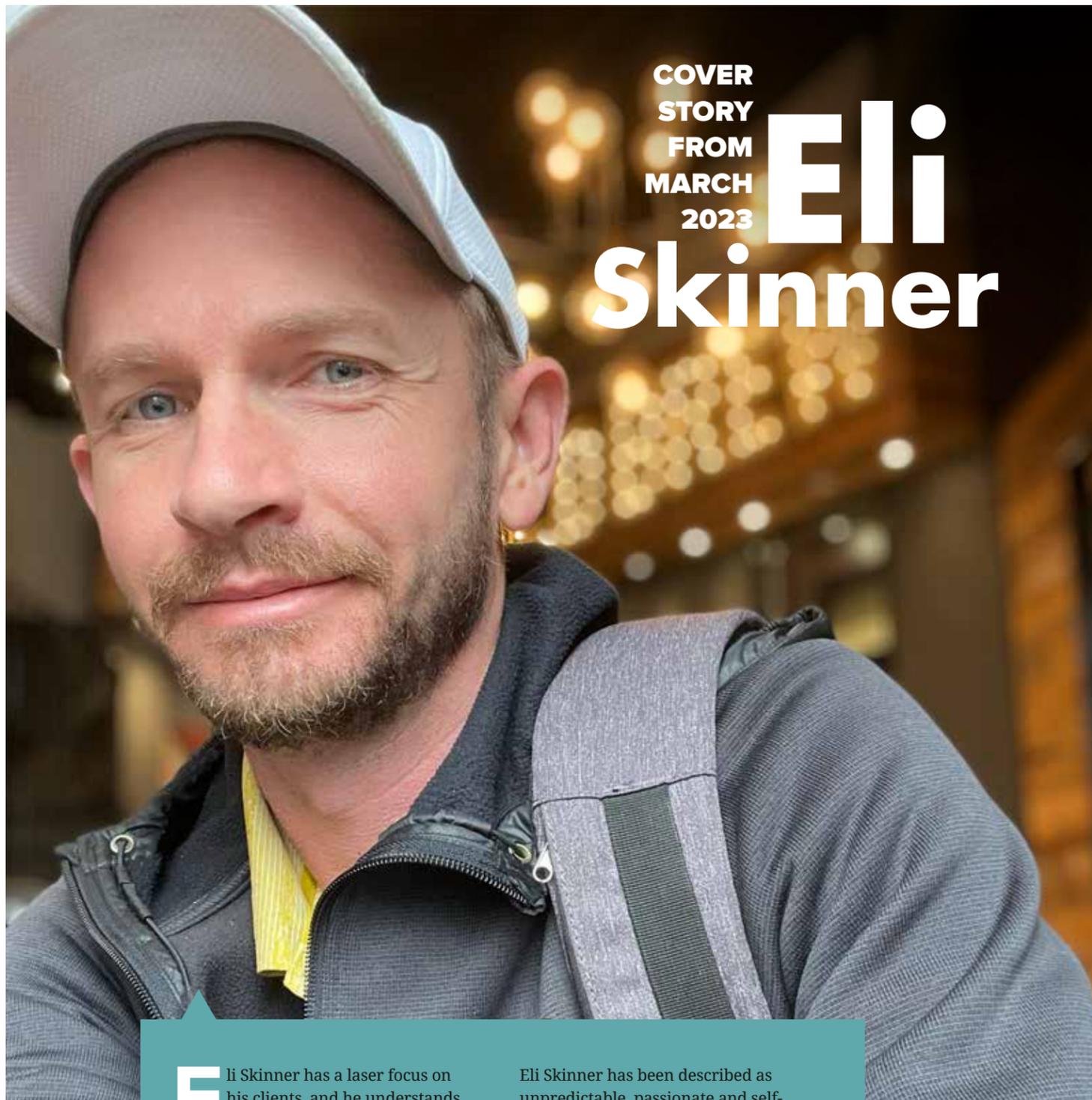




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COVER STORY FROM MARCH 2023 **Eli Skinner**

Eli Skinner has a laser focus on his clients, and he understands his fiduciary responsibility to them. Providing good service is a given, and he knows that if he prioritizes that goal, everything else needed will automatically follow. For him, success is about loving God and others well, and when he keeps his relationships in a proper priority, he deems that successful.

Eli Skinner has been described as unpredictable, passionate and self-sacrificing, and his passion usually finds its fulfillment in helping others and in caring for them properly. He loves teaching, coaching and working with his team whom he describes as “super-capable.” “We have a blast together – learning to solve problems and looking out for our clients’ best interests,” he says.



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TROY DIXON

The Coach's Mentality

BY KELSEY RAMSEY • PHOTOS BY KELLY KLEMMENSEN

From a very small town in New Zealand to the heart of the Indianapolis real estate community, Troy Dixon's journey is defined by courage, adaptability, and a deep commitment to helping others succeed. His story is not one of overnight wins or easy breaks, but of persistence, relationships, and a passionate willingness to step outside his comfort zone.

Troy was raised in a small New Zealand town where values were not talked about as much as they were lived. He credits his parents as his earliest role models. They worked hard to provide for Troy and his brother, demonstrating selflessness and discipline that left a lasting impression. That work ethic became foundational, shaping how Troy approaches business, family, and leadership today. "I watched my parents show up every day

for our family," Troy says. "That set the standard for how I try to show up for the people in my life."

Interestingly, he also looks up to his daughters. Watching them grow into thoughtful, intelligent young women has become a daily source of pride and inspiration. "Every day they surprise me," he says. "I'll hear something they say and think, wow, these kids are smart."

College was brief for Troy. He attended some college in New Zealand but quickly realized the traditional academic path was not for him. Instead, he built his education through experience. Before real estate, Troy worked a wide range of jobs, from a stock food factory to installing windows and doors, building mini storage facilities, landscaping, and marking utilities. Although none of those jobs were glamorous, every one of



them taught him something he still uses today.

In 1999, Troy made one of the most defining decisions of his life. He left New Zealand and moved to the United States, landing in Jacksonville, Florida, knowing only three people. There was no safety net and no Plan B. That leap shaped

his mindset forever. It gave him perseverance, made him less afraid of failure, and pushed him to be open to new opportunities. "When there is no Plan B, you figure it out," Troy says. "You have to."

Before entering real estate, Troy worked for USIC marking utilities while



“That moment stays with me. Seeing someone do something they didn’t think they could do is incredible.”

coaching rugby, another defining pillar of his life. Rugby has always been his connection back to New Zealand and his outlet for leadership. He coached at Hamilton Southeastern, winning a state championship, and later helped start a girls rugby program when his daughter wanted to play.

Known affectionately as Coach Benji in the rugby world, Troy discovered early on that coaching filled his bucket. One memory stands out vividly. After weeks of practice, a player finally executed a play perfectly during a game, then ran off the field cheering straight toward Troy. “That



moment stays with me,” he says. “Seeing someone do something they didn’t think they could do is incredible.”

A torn Achilles tendon eventually changed the

direction of Troy’s career. He was unable to walk for eight months, and his employer had to let him go. Instead of seeing it as an ending, Troy saw an opening. His wife Cheryl

gifted him a real estate exam for his birthday. Troy earned his license while rehabbing and joined F C Tucker, where he quickly found his footing and earned Rookie of the Year honors.





“

We all bring something different to the table. When you get that right, everyone wins.”



Real estate appealed to Troy because it allowed him to control his own worth. “I loved that my effort determined my outcome,” he says. He later formed a team at Keller Williams, growing it to nine agents. When that chapter ended, Troy

spent time as an individual agent and realized what he missed most was not production, but coaching. That realization led him to join Jamie Boer’s team and later the Circle City Home Team alongside Mitch

Morson and Karin VanVleet. Their strengths complement each other seamlessly. “We all bring something different to the table,” Troy says. “When you get that right, everyone wins.”

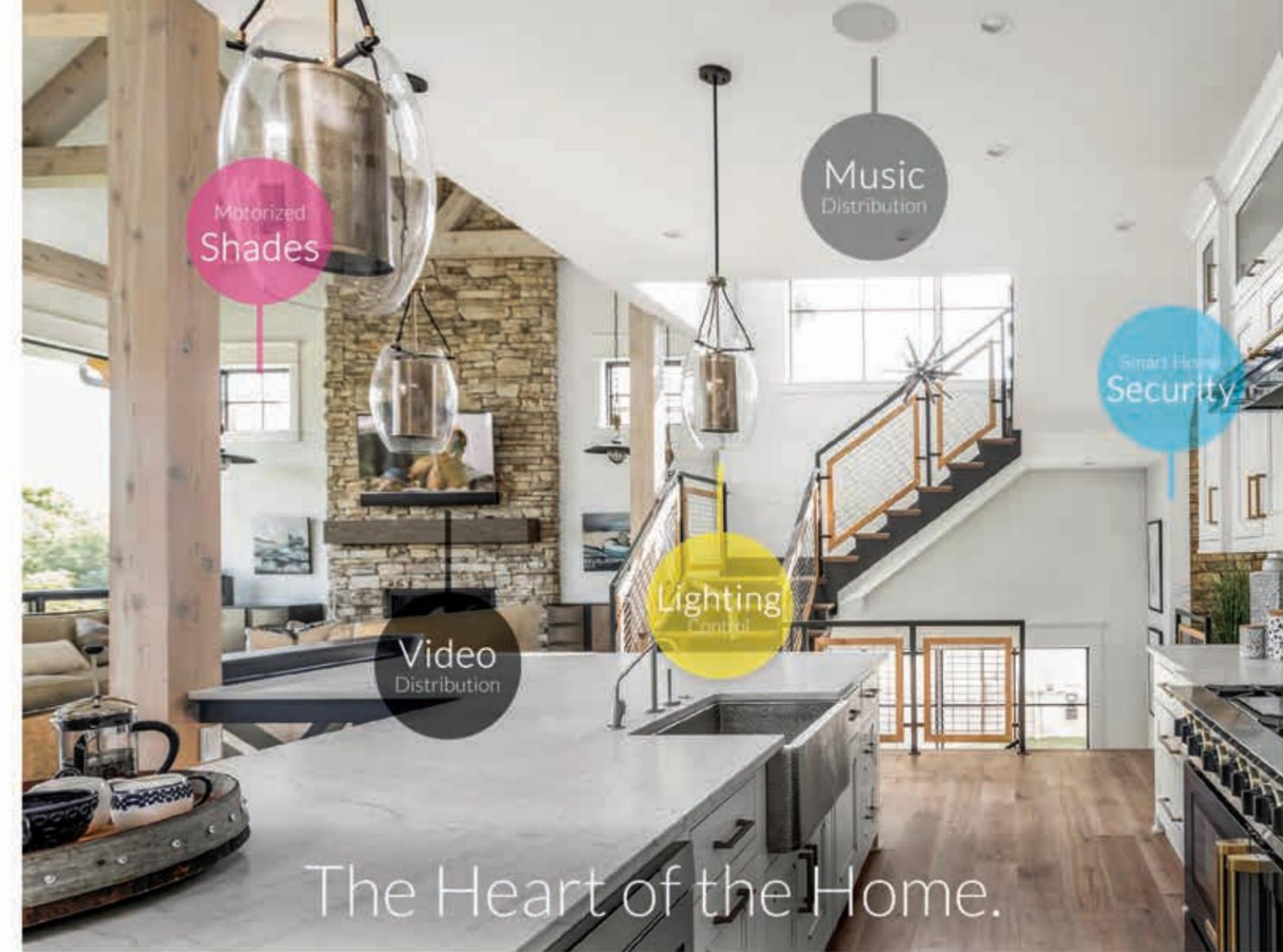
Beyond transactions, Troy is passionate about service. He founded a program called Everyday Heroes, giving a portion of his commission back to service professionals. “If I can use my business to help people who serve our communities, why wouldn’t I,” he says.

Family remains Troy’s top priority. He has been married to Cheryl for almost twenty five years. Their daughter Lakota is a senior at Indiana University and

plays rugby, while Elizabeth is a high school senior who keeps him laughing and thinking. “At the end of the day, that’s what matters most,” Troy says. “Everything else is extra.”

When asked about legacy, Troy’s answer is simple. “I just want to help people reach their potential,” he says. His advice to agents reflects that mindset. “Prepare, but start. You will never feel completely ready.”

Troy Dixon’s story is proof that success is built through courage, community, and a willingness to serve. And for Troy, the greatest wins will always be the ones shared with others.



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TOP 200 STANDINGS

Teams and Individuals January 1, 2026 - January 31 2026

Rank	Agent Name	Office Name	# Units Sold - 1 Side	# Units Sold - 2 Sides	Total # Tran. Sides	Total Tran. Vol
51	Laura Turner	F.C. Tucker Company	5	2	7	\$2,244,989
52	Benjamin Jones	Compass Indiana, LLC	1	3	4	\$2,244,140
53	Brigette Nolting	RE/MAX Real Estate Prof	3	3	6	\$2,242,500
54	Beth Lyons	Keller Williams Indpls Metro N	1	2	3	\$2,219,000
55	Laura Waters	Highgarden Real Estate	1	3	4	\$2,194,900
56	David Brenton	DAVID BRENTON'S TEAM	4	4	8	\$2,173,400
57	Rochelle Perkins	Garnet Group	9	0	9	\$2,146,300
58	Troy Dixon	eXp Realty, LLC	1	2	3	\$2,135,000
59	Kathryn Keller	eXp Realty, LLC	1	1	2	\$2,130,000
60	Terry Young	Red Bridge Real Estate	15	0	15	\$2,119,000
61	Dale Billman	F.C. Tucker Company	3	2	5	\$2,102,000
62	Kristen Yazel	CENTURY 21 Scheetz	2	2	4	\$2,074,405
63	Sena Taylor	Berkshire Hathaway Home	1	2	3	\$2,066,999
64	Colleen Hungerford	The Agency Indy	1	0	1	\$2,050,000
65	Kerolos Sarofem	HSI Commercial & Residential Group, Inc	2	2	4	\$2,049,000
66	Eric Forney	Keller Williams Indy Metro S	4	3	7	\$2,045,900
67	Steve Lew	Steve Lew Real Estate Group, LLC	3	3	6	\$2,042,400

Rank	Agent Name	Office Name	# Units Sold - 1 Side	# Units Sold - 2 Sides	Total # Tran. Sides	Total Tran. Vol
68	Basim Najeeb	Keller Williams Indy Metro S	1	6	7	\$2,040,000
69	Tim O'Connor	Berkshire Hathaway Home	1	2	3	\$2,013,500
70	Megan Porterfield	Keller Williams Indpls Metro N	1	2	3	\$2,012,878
71	Morris Lucas	eXp Realty, LLC	2	6	8	\$1,974,500
72	Lauren Blake	Berkshire Hathaway Home	1	1	2	\$1,962,400
73	Corina Jones	Your Home Team	2	4	6	\$1,952,000
74	Michael Moore	Trueblood Real Estate	1	1	2	\$1,950,000
75	Nathan Pfahler	Weichert REALTORS® Cooper Group Indy	5	0	5	\$1,942,500
76	Scott Chain	RE/MAX Advanced Realty	3	3	6	\$1,923,819
77	Danny Key	Brown County Real Estate	1	1	2	\$1,880,000
78	Chris Johnson	F.C. Tucker Company	2	0	2	\$1,870,000
79	Denise Fiore	CENTURY 21 Scheetz	1	2	3	\$1,855,000
80	Whitney Strange	Keller Williams Indy Metro NE	1	3	4	\$1,840,000
81	Michael Botkin	CENTURY 21 Scheetz	3	2	5	\$1,811,000
82	Andrew Larson	CENTURY 21 Scheetz	2	2	4	\$1,801,000
83	Lisa Meulbroek	Liberty Real Estate, LLC.	2	1	3	\$1,787,218
84	Peter Stewart	Keller Williams Indpls Metro N	7	4	11	\$1,781,400
85	Angela Oakes	Berkshire Hathaway Home	1	2	3	\$1,765,000
86	Mark Dudley	RE/MAX Realty Group	2	2	4	\$1,752,100
87	James Smock	F.C. Tucker Company	0	1	1	\$1,750,000
88	Guangsheng Yang	Sunshine Realty, LLC	0	2	2	\$1,740,000
89	Michelle Chandler	Keller Williams Indy Metro S	2	2	4	\$1,733,000
90	Herbert Rice	eXp Realty, LLC	1	2	3	\$1,721,285
91	Samuel Arce	F.C. Tucker Company	1	1	2	\$1,700,000
92	Sara Eynon	F.C. Tucker Company	1	1	2	\$1,694,000
93	Jason Rose	Keller Williams Indpls Metro N	1	1	2	\$1,690,000
94	Shelly Johnson	Keller Williams Indy Metro S	1	0	1	\$1,690,000
95	Josie Lavey	Keller Williams Indpls Metro N	0	1	1	\$1,690,000
96	Susan Falck-Neal	RE/MAX First Integrity	5	1	6	\$1,686,000
97	Chris Schulhof	RE/MAX Realty Services	2	1	3	\$1,683,000
98	Sheila Moeller	Sugar Creek Real Estate, LLC	3	2	5	\$1,665,400
99	Danielle Robinson	F.C. Tucker Company	4	0	4	\$1,652,705
100	Adejumoke Olatunji	Highgarden Real Estate	0	4	4	\$1,609,778

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TOP 200 STANDINGS

Teams and Individuals January 1, 2026 - January 31 2026

Rank	Agent Name	Office Name	# Units Sold - 1 Side	# Units Sold - 2 Sides	Total # Tran. Sides	Total Tran. Vol
101	Scott Babb	CENTURY 21 Scheetz	1	2	3	\$1,605,000
102	Brian Wignall	F.C. Tucker Company	1	3	4	\$1,601,595
103	Christi Coffey	F.C. Tucker Company	1	3	4	\$1,599,000
104	Kelli Bastin	Compass Indiana, LLC	3	2	5	\$1,597,000
105	Steve Slavin	Coldwell Banker Real Estate Group	3	3	6	\$1,580,500
106	Donna Baker	CENTURY 21 Scheetz	1	1	2	\$1,550,000
107	Michelle Jackson	RE/MAX Advanced Realty	0	1	1	\$1,550,000
108	Paul Wyman	The Wyman Group	1	2	3	\$1,536,900
109	Patrick Daves	BluPrint Real Estate Group	2	5	7	\$1,536,399
110	Kyle Ingle	eXp Realty, LLC	1	1	2	\$1,527,980
111	Evan Latham	F.C. Tucker Company	1	0	1	\$1,525,000
112	Caleb Cleek	Jeff Boone Realty, LLC	6	2	8	\$1,524,315
113	Pegg Kennedy	F.C. Tucker Company	2	0	2	\$1,504,000
114	Heather Upton	Keller Williams Indy Metro NE	3	4	7	\$1,503,350
115	Will Lonnemann	F.C. Tucker Company	3	3	6	\$1,492,000
116	Denis O'Brien	Keller Williams Indy Metro S	4	4	8	\$1,487,000
117	Summer Hudson	eXp Realty, LLC	2	4	6	\$1,478,500

Rank	Agent Name	Office Name	# Units Sold - 1 Side	# Units Sold - 2 Sides	Total # Tran. Sides	Total Tran. Vol
118	Carl Vargas	F.C. Tucker Company	4	0	4	\$1,476,000
119	Perla Palma Nunez	Keller Williams Indy Metro S	0	8	8	\$1,473,900
120	Lesa Miller	RE/MAX Acclaimed Properties	2	0	2	\$1,435,000
121	Kurt Spoerle	F.C. Tucker Company	1	2	3	\$1,434,000
122	Patrick Keller	CrestPoint Real Estate	1	4	5	\$1,432,000
123	Nancy Warfield	F.C. Tucker Company	2	2	4	\$1,425,000
124	Jason Sciortino	F.C. Tucker Company	1	2	3	\$1,419,900
125	Garrett Brooks	United Real Estate Indpls	3	0	3	\$1,412,000
126	Joy Olson	Home Bound Real Estate LLC	1	0	1	\$1,408,523
127	Amber Wolf	Highgarden Real Estate	0	1	1	\$1,408,523
128	Derek Manis	F.C. Tucker Company	2	3	5	\$1,405,000
129	Joe Everhart	Everhart Studio, Ltd.	5	3	8	\$1,403,500
130	Katrina Matheis	Ever Real Estate, LLC	3	3	6	\$1,402,500
131	Nick Ohrn	eXp Realty, LLC	1	3	4	\$1,402,000
132	Angela Battisti	Berkshire Hathaway Home	1	0	1	\$1,400,000
133	Holly Pepmeier	F.C. Tucker Company	0	2	2	\$1,399,000
134	Jenny Laughner	CENTURY 21 Scheetz	2	1	3	\$1,397,000
135	Todd Ferris	Ferris Property Group	2	1	3	\$1,385,000
136	Kristen Woodworth	F.C. Tucker Company	2	1	3	\$1,375,000
137	Megan Sullivan	@properties	0	1	1	\$1,375,000
138	Mary Wernke	Encore Sotheby's International	1	0	1	\$1,375,000
139	Wendy Vivirito	Keller Williams Indpls Metro N	2	2	4	\$1,375,000
140	Jeffrey Paxson	Jeff Paxson Team	3	2	5	\$1,369,999
141	Michelle Nichols	Highgarden Real Estate	1	1	2	\$1,367,500
142	Michelle Collings	RE/MAX Realty Group	6	1	7	\$1,362,000
143	Alfredo Diamond	Better Homes and Gardens, Firs	0	3	3	\$1,360,000
144	Sue Collier	Lazzara Real Estate	1	0	1	\$1,360,000
145	Carissa Hawkins	@properties	1	0	1	\$1,355,000
146	Brooke Batton	F.C. Tucker/Sirkus-Allen	2	4	6	\$1,350,000
147	Amy Spillman	Compass Indiana, LLC	3	0	3	\$1,345,000
148	Megan Rikken	Mark Dietel Realty, LLC	5	0	5	\$1,335,000
149	IBRAHIM OJERINDE	IB REALTORS	2	4	6	\$1,332,900
150	Jon Hirschfeld	F.C. Tucker Company	0	2	2	\$1,332,000

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TOP 200 STANDINGS

Teams and Individuals January 1, 2026 - January 31 2026

Rank	Agent Name	Office Name	# Units Sold - 1 Side	# Units Sold - 2 Sides	Total # Tran. Sides	Total Tran. Vol
151	Cathy Rasmussen	CENTURY 21 Scheetz	1	1	2	\$1,332,000
152	Jennifer Marlow	Trueblood Real Estate	2	1	3	\$1,325,900
153	Nicole Lewis	Grange Real Estate	0	2	2	\$1,325,000
154	Mark Zukerman	Encore Sotheby's International	1	0	1	\$1,325,000
155	Kaitlyn Barnes	Compass Indiana, LLC	0	1	1	\$1,325,000
156	Timothy Yazel	Yazel Group Real Estate Sales	2	1	3	\$1,322,000
157	Seth Patton	Luxcity Realty	1	2	3	\$1,320,000
158	Brooke Wall	Roger Webb Real Estate, Inc	1	2	3	\$1,320,000
159	Susan Finley	CENTURY 21 Scheetz	1	0	1	\$1,302,000
160	John Downey	F.C. Tucker West Central	2	3	5	\$1,301,000
161	Angela Abraham	The Modglin Group	1	3	4	\$1,301,000
162	John Story	F.C. Tucker Company	1	0	1	\$1,300,000
163	Roberta Godinho	The Agency Indy	1	0	1	\$1,290,000
164	Reba Evans	Carpenter, REALTORS®	2	2	4	\$1,281,900
165	Luis Coronel	Realty of America LLC	1	7	8	\$1,275,100
166	Samantha Rauh	Compass Indiana, LLC	2	1	3	\$1,275,000
167	Robert Salmons	Entera Realty	3	2	5	\$1,271,000

Rank	Agent Name	Office Name	# Units Sold - 1 Side	# Units Sold - 2 Sides	Total # Tran. Sides	Total Tran. Vol
168	Mary Petrucci	RE/MAX At The Crossing	1	1	2	\$1,270,000
169	Chris Price	Keller Williams Indy Metro S	13	4	17	\$1,265,600
170	Tamara Scroggins	Your Realty Link, LLC	3	1	4	\$1,265,000
171	Michael Dean	Carpenter, REALTORS®	1	1	2	\$1,259,800
172	Kara DeArman	F.C. Tucker Company	1	3	4	\$1,259,354
173	John Stewart	F.C. Tucker Company	1	1	2	\$1,254,000
174	Lisa Stokes	CENTURY 21 Scheetz	1	2	3	\$1,252,000
175	Wendell Lappin	Circle 8, LLC	0	1	1	\$1,250,000
176	Laurie Horlacher	Realty of America LLC	2	2	4	\$1,246,500
177	Mike Feldman	Compass Indiana, LLC	3	1	4	\$1,245,000
178	Kristina Akopdzhanova	AKO Brokerage & Property Mgmt	1	3	4	\$1,245,000
179	Randy Wasmuth	Highgarden Real Estate	0	2	2	\$1,232,500
180	Stacy DeVreese	CENTURY 21 Scheetz	2	1	3	\$1,230,000
181	Cindy Stockhaus	Better Homes and Gardens Real Estate Gold Key	2	2	4	\$1,228,900
182	Sheri Coldren	Highgarden Real Estate	0	2	2	\$1,223,989
183	Jennifer Deakyne	F.C. Tucker Company	1	2	3	\$1,219,900
184	Chase Rainey	F.C. Tucker Company	1	2	3	\$1,215,000
185	Eric Wolfe	Prime Real Estate ERA Powered	2	1	3	\$1,214,900
186	John Creamer	CENTURY 21 Scheetz	1	1	2	\$1,211,000
187	Sean Hartwick	Keller Williams Indpls Metro N	2	1	3	\$1,205,000
188	Carolyn Gartland	CENTURY 21 Scheetz	2	1	3	\$1,195,500
189	Dawn Rusk	Rusk Legacy Group	2	2	4	\$1,195,000
190	Deborah Abel	Keller Williams Indy Metro S	1	2	3	\$1,176,000
191	Linda Yi Zhang	F.C. Tucker Company	2	0	2	\$1,175,000
192	Rusty Harsin	Hoosier, REALTORS®	2	1	3	\$1,172,500
193	Chelsea Tarquini Noble	Berkshire Hathaway Home	1	1	2	\$1,170,000
194	Jamie Boer	Compass Indiana, LLC	1	3	4	\$1,169,900
195	Rosie Berzenye	T&H Realty Services, Inc.	6	0	6	\$1,169,400
196	Cameron Mason	Keller Williams Indpls Metro N	0	2	2	\$1,165,000
197	Jesus Flores	Epoque Inc	2	2	4	\$1,164,000
198	Dan O'Brien	Trueblood Real Estate	1	3	4	\$1,163,000
199	Luis Carrillo	F.C. Tucker Company	2	3	5	\$1,158,350
200	Ryan Cox	BluPrint Real Estate Group	1	3	4	\$1,157,900

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FAQ



Q. Who receives this magazine?

A: The top 500 real estate agents based on last year's volume. It takes \$10.3 million in sold volume to be in this select group of REALTORS®.

Q. Do real estate agents have to pay for magazines or events?

A: NO! The magazine and the events are FREE to the agents and paid for by the partners who advertise.

Q. When are the events?

A: We typically have one event per quarter. These are mostly social events where we give out food and prizes and celebrate the success of those who have been featured.

Q. How do I become a partner of the magazine?

A: Contact Remington Ramsey or someone on the *Indy Real Producers Magazine* team to discuss becoming a partner. Partners have access to the top agents via events, the monthly magazine, and social media.

Q. How do I advertise?

A: We have options for advertising in our partnership agreements. All of our partners are personally vetted by the *Indy Real Producers* team. Email indyteam@realproducersmag.com to learn more.

Q. Can I nominate someone or be nominated for a featured article?

A: YES! - Reach out via email for us to send you a form.

Q. How did this magazine start?

A: Real Producers is a local magazine currently found in over 130 markets nationwide. It started in Indianapolis as a concept to highlight top-producing agents regardless of brand and connect them to the best vendors in town. Follow us on social media and reach out to find out how you can become a part of the platform.

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