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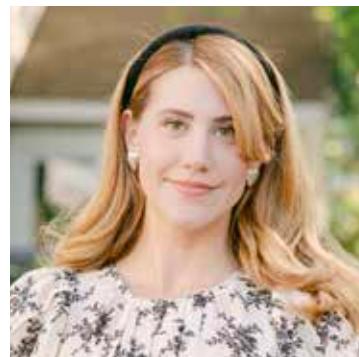


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- 2014-2024: Member of Raymond James Financial Services Leaders Council\*
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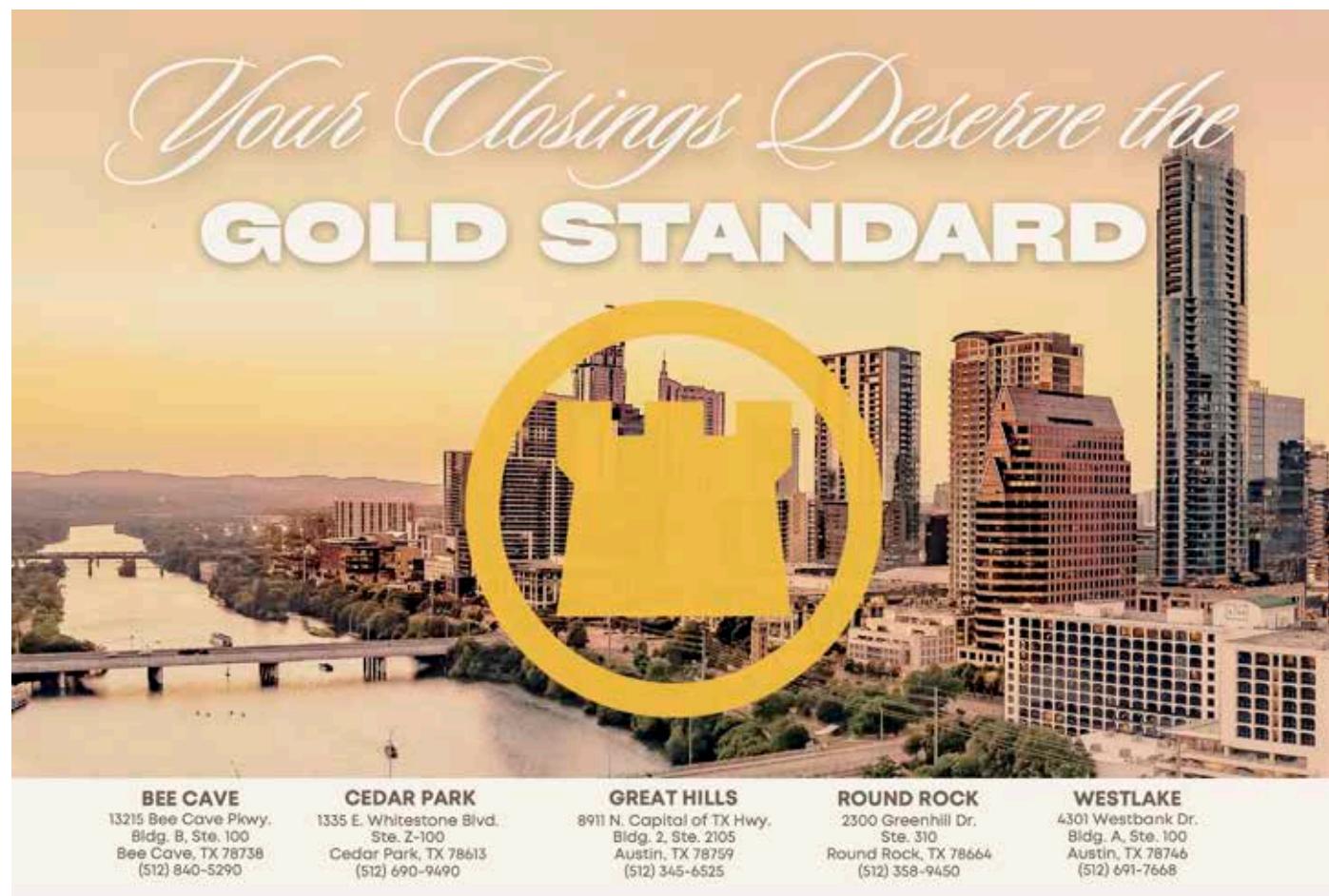
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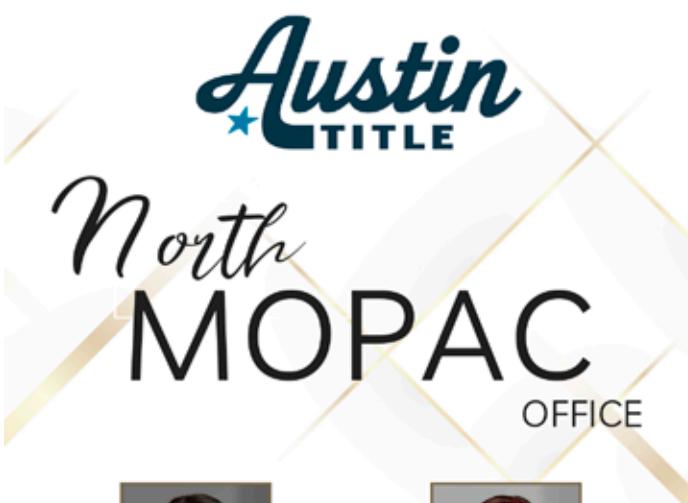
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WRITTEN BY ELIZABETH McCABE



“

*Guided by instinct and a keen eye for possibility, Lauren Buxkamper has built a career that fuses her dual passions for real estate & interior design.”*

Lauren, a standout real estate professional in Austin TX, has a story that's as inspiring as it is unexpected. Originally from Calallen, a small town about 20 minutes west of Corpus Christi, Lauren grew up with a strong sense of community and drive. “I was always on the go,” she recalls. “Between playing both club and high school soccer, taking high school & college credit classes simultaneously, and volunteer work, I learned the value of working hard and believing in my capabilities.” It was through this blend of ambition and community-mindedness that she cultivated the resilience and vision guiding her success today.

Each summer, Lauren participated in “Sea City Work Camp,” a local outreach program that brought together teens to repair homes for low-income families and communities. “We'd stay at a church for a week, and each team was assigned to a different house,” she explains. “One group might fix a roof, another would paint, and another would handle repairs. I did it for five or six years in a row, and it made a lasting impact on me and is something I hope to be able to recreate down the line.”

Those experiences nurtured an early appreciation for homes, a deep sense of community, and a profound satisfaction in helping others—though Lauren could hardly have imagined just how profoundly those seeds would shape her path.

After high school, she attended Texas State University in San Marcos, initially planning to major in nursing. But one

single psychology course shifted her perspective entirely. She realized that her true purpose of helping others was not going to take shape in medicine, but rather in understanding others and making a difference in their lives through support and guidance. “So, I switched to psychology with a business minor and planned to go to law school.”

Life, however, had other plans. When COVID hit, her LSAT experience—taken from her parents' couch while sick—was what she laughingly calls “an absolute nightmare.” Job opportunities were scarce, and Lauren found herself questioning what came next.

That's when she rediscovered another passion: design. “I've been watching Architectural Digest videos since I was ten,” she says. A chance encounter with a friend's mom, who ran an interior design boutique in Corpus Christi, set her on a new path. “I shadowed her for a day, and by the end she said, ‘Lauren, I want to hire you.’ I was shocked, but I said yes. You miss every opportunity you don't take.”

Working at the boutique reignited her creative spark, and just across the street was a Keller Williams office. “I'd always been fascinated by real estate,” she says. “So, I got my license, and for a year, I balanced both interior design and real estate. That's when it clicked: I didn't have to choose one or the other. I could do both.”

In 2021, Lauren moved to Austin, a city she had always felt immensely drawn to after interning at the Capitol during college. “There's just something about it,” she says. “When I walk downtown or drive into the city, I feel this insane energy. It feels like I am in the right place at the right time. I don't ever want to lose that feeling.”

Lauren is currently hanging her license at Nav Agency, where she continues to grow and refine her expertise. Her long-term goal? “To be a builder,” she shares. “I want to bring together my interior design background and real estate





experience to create something lasting and colorful."

Her numbers reflect her dedication. Last year, she closed \$2.5 million in sales, and this year she's aiming for \$8 million, a goal she confidently calls "attainable." While last year's market was slower due to build delays and remodeling pauses, Lauren is hitting her stride in 2025. She's learned so much about timing, patience, and how to pivot. This year feels different. I'm in a groove.

Outside of work, Lauren describes herself as "a simple girl." She enjoys playing piano, golfing, painting, working out, and spending time with friends. Her cat, Hendrixx—named after her guitar—keeps her company. "When I picked him up from the shelter, his meow made the same noise as me miserably trying to learn electric guitar at the time," she laughs. As silly as it is, the name perfectly fits him.

“

*You miss every opportunity you don't take.”*

Giving back remains an integral part of Lauren's life. Through Soho House, she joined a mentorship program last year, this time as a mentor. "I was the youngest mentor there," she shares. "But it was so rewarding to help someone else find their path in the industry and trust me as someone they can lean on. It's something I absolutely plan to do again this year." It's her way of giving back and learning something in return.

With her creativity, compassion, and drive, Lauren Buxkamper is one to watch, a rising star who proves that trusting your instincts and taking a chance on yourself can lead you to exactly where you're meant to be.

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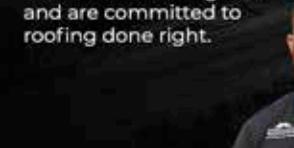
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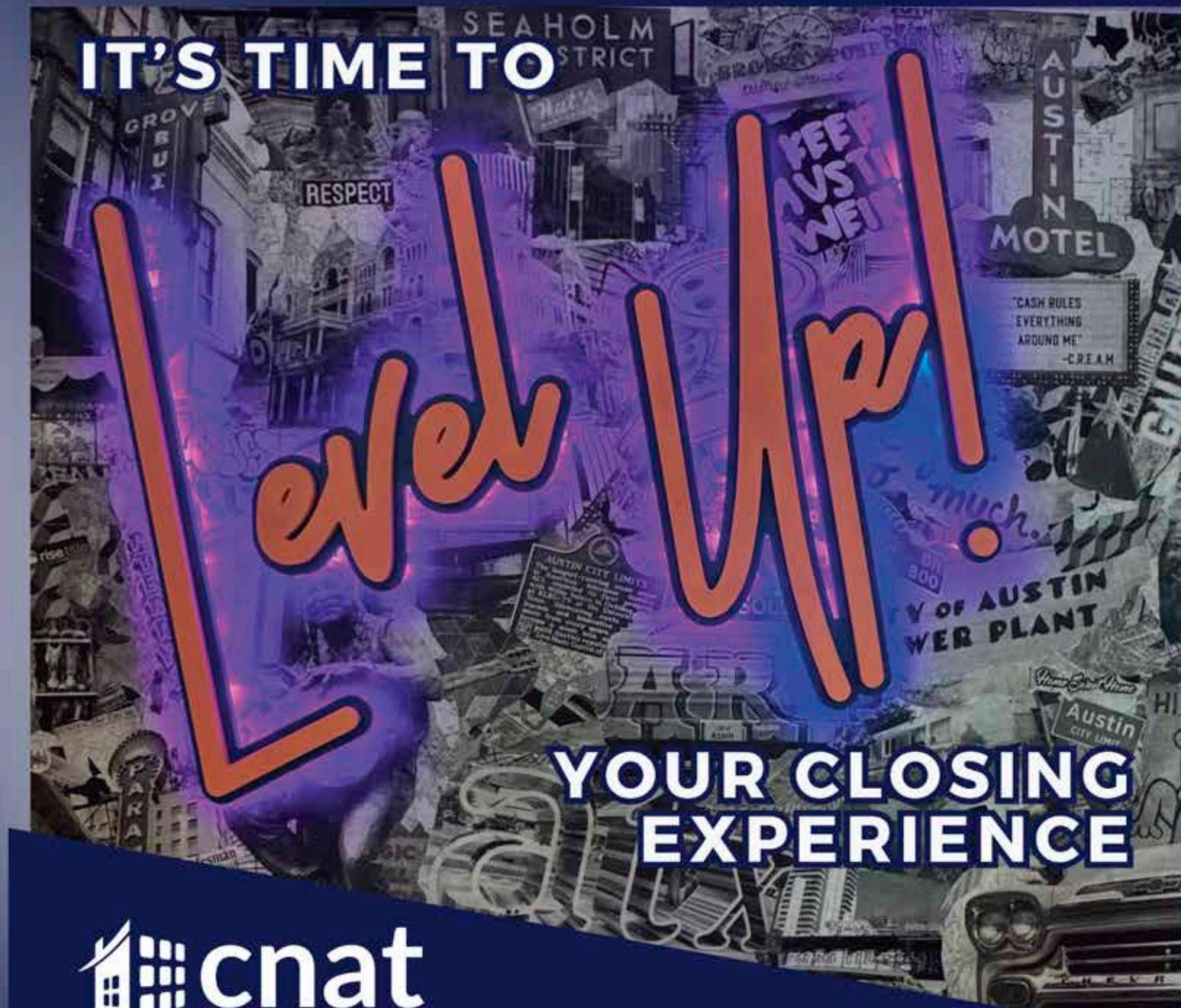


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WRITTEN BY ELIZABETH MCCABE

**S**ome people arrive in Austin and blend in. Erin Scialabba arrived and built something. No safety net. No hometown pipeline. No shortcuts. Just instinct, grit, and the willingness to start over when the life she was "supposed" to want didn't fit anymore.

Originally from New Jersey, Erin graduated at the top of her class from Syracuse University, earning a degree in communications and even delivering the commencement speech. On paper, she was unstoppable. In real life, she was staring down mounting student loans and an uncertain future.

She waited tables for two years after graduation, interviewed for a role at *Esquire* magazine—only to turn it down because the pay didn't make sense—and eventually landed in data analytics, working with big pharma and Fortune 500 companies in New York's Financial District. It looked impressive. It felt miserable.





"I was in Excel all day, every day," Erin says. "I couldn't stand it."

When an opportunity came up to transfer to her company's Austin office, she didn't hesitate. "I heard Austin was like Brooklyn," she smiles. It was thought to be cool, up-and-coming, and warm. She moved without knowing a soul, lived with a Craigslist roommate, and told herself she needed a new start.

She found work in hospitality at the South Congress Hotel, and for the first time in years, something clicked. Erin bounced between catering, merchandising, café shifts, and even subbing in when people didn't show. "I loved it. I had the time of my life," she says. "I loved being part of the fabric of Austin."

Still, she knew it couldn't be forever. "I needed my job to be my purpose," Erin says. The moment that changed everything came not during a shift, but during the conversations between them. "What I loved most was walking guests through the hotel, talking about the amenities, giving tours," she explains. "I wasn't stressed. I thought, 'How do I turn this into something bigger?'"

The answer was real estate.

When COVID hit, Erin was still working weddings in a mask while studying for her real estate license. She joined Compass Austin and hit the ground running with 32 leases her first year, four home sales, and a steep learning curve. "I wasn't a 22-year-old newbie," she says. "I was in my 30s. I was an experienced professional."

After her first team dissolved, Erin took it as a turning point, not a setback. "It was actually a silver lining," she says. "I got to choose my path." She partnered briefly with another agent who believed in her and told her plainly, "You can do this. You just have to do it."



**"I needed my job to be my purpose."**



## "I got to choose my path."

What drives her most is helping people who don't feel positioned to win. "I love the people who feel like they're starting from behind," she says. "I know what that feels like."

Today, Erin is still learning, especially when it comes to boundaries. "I say yes to everything," she admits. But her focus is clear. Her mantra is *abundance*. Her goal is to stay curious, protect her sense of play, listen to her gut, and work on projects that excite her, not just ones she feels obligated to take on.

Outside of real estate, Erin gravitates toward the opposite of luxury. She loves horror films, antique hunting, late nights at the Alamo Drafthouse, the Renaissance Fair, and time with her tight-knit circle of friends. "Anything that's the antithesis of polished—I love it," she says.

Erin Scialabba didn't stumble into success. She built it by trusting herself when there was no roadmap and no guarantee. After years of chasing titles that didn't fit, she finally found work that does.

"I'm doing what I'm meant to do," she says.

In a city full of people searching for opportunity, Erin stands out because she didn't chase the image of success. She chased alignment. And that's what made all the difference.

So she did.

For nearly three years, Erin worked luxury open houses every single weekend. She built her own social media presence from scratch, experimenting, pivoting, and refining until it finally felt authentic. Once she leaned into being herself, everything changed.

Eventually, she joined the Waller House Group at Compass, and her business began to click, fast. Her first listing topped \$1 million. Then came multimillion-dollar homes, including a \$6

million sale. Last year alone, Erin closed \$25 million. Best of all, it was without leads, without being from Texas, without a built-in network.

"I did it," she says simply.

Erin is quick to acknowledge her advantages. "I'm very aware of my privilege," she says. "I have a strong education, a family who loves me, and a professional background that helped position me for success." But she doesn't downplay the work. "I work seven days a week. And I keep showing up."



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WRITTEN BY  
ELIZABETH  
MCCABE

Raised in central Austin and later Dripping Springs, Lander is a fourth-generation Texas realtor, tracing her family's legacy all the way back to her great-grandfather. Real estate wasn't just a career path—it was part of her upbringing. Some of her earliest memories involve walking job sites with her father as he reviewed builds in progress, absorbing the language of construction, design, and development long before it became her profession.

Competition shaped her just as much as construction. A competitive athlete in high school, Lander carried that discipline into academics,

graduating *summa cum laude* from the University of Texas at Austin with a double major.

After college, she moved to New York City for a public relations role. Two weeks in, she realized the traditional 9-to-5—especially behind a desk—wasn't for her. She leaned into her passion for fitness, teaching group classes with a favorite format modeled after the intensity of Barry's Bootcamp-style HIIT workouts.

When she returned to Texas—this time Dallas—Lander launched her first boutique fitness studio, Fusion. The concept took off quickly, earning a loyal, high-energy following. Years later, as her mother began experiencing health challenges, Lander moved back to Austin. The city she returned to looked very different from the one she grew up in.



LEAH FAYE  
PHOTOGRAPHY

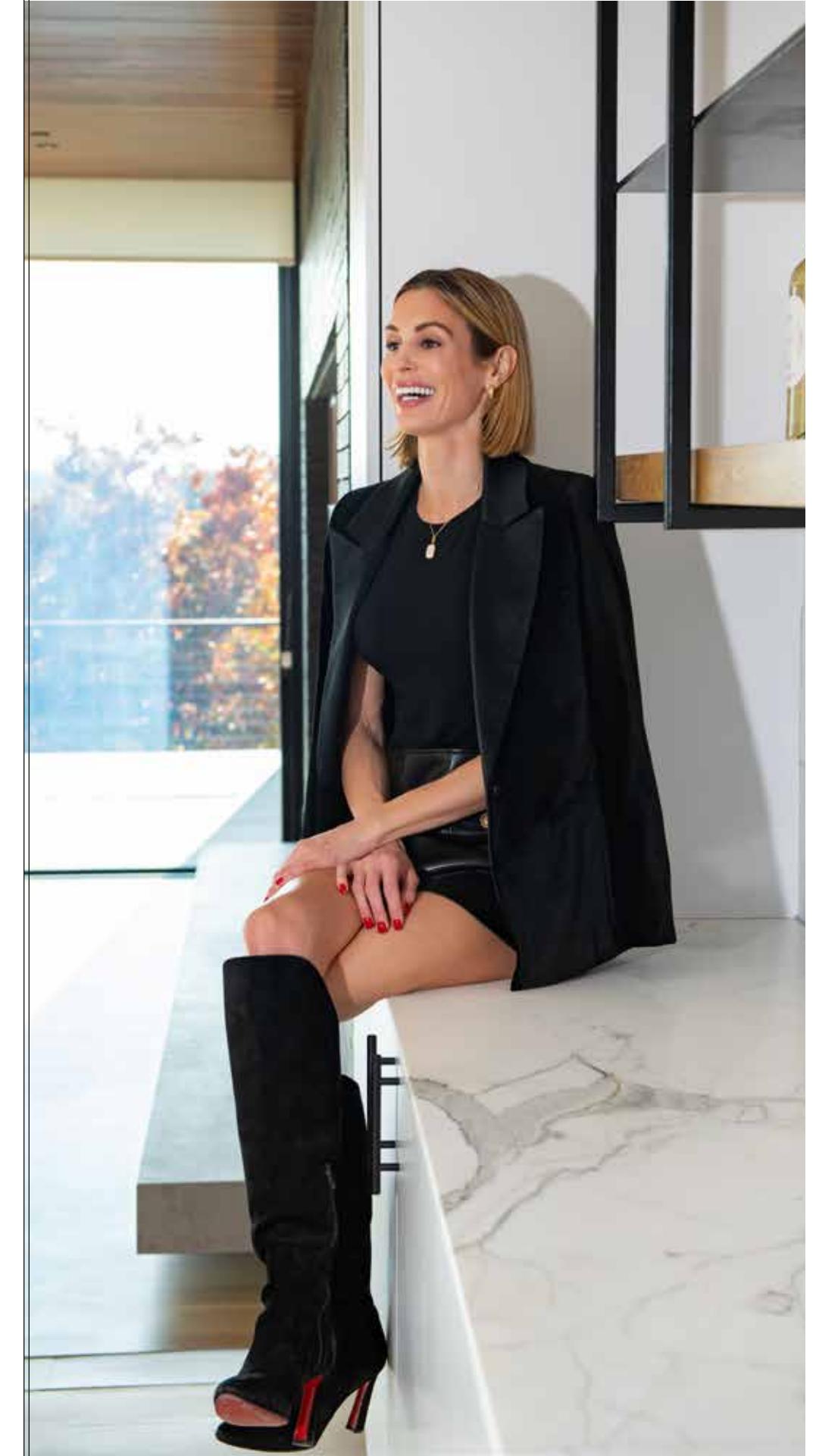
### **Lander Peerman doesn't wait for momentum—she engineers it.**

True to her entrepreneurial spirit, she launched another boutique studio—Crush Fitness—building it into a cult favorite. Then COVID hit. Like many small businesses, Crush was forced to close, leaving Lander at a crossroads. Instead of retreating, she recalibrated.

Her calling had been in front of her all along: continuing her family's legacy in real estate.

Lander quickly positioned herself in the luxury residential and development space, beginning her real estate career at Sotheby's before moving to Douglas Elliman, where she led multiple residential development projects. Most recently, she joined Compass, drawn to the firm's best-in-class technology and forward-thinking platform to further scale her brand and business.

Lander is rapidly climbing the ranks as one of the city's best luxury agents. Along the way, she's had the opportunity to represent an elite clientele that includes several high-profile CEO's, tech entrepreneurs, venture capital partners, and former celebrities and athletes, including her most recent transaction with retired NFL player, Danny Amendola, best known for his two Super Bowl wins with Tom Brady. Known for her discretion, strategic guidance, and concierge-level service, Lander has become a go-to





advisor for high-profile buyers and sellers navigating Austin's most sought-after neighborhoods.

This year, her focus is clear: expanding her team by one to two agents, elevating her marketing and client outreach, and—naturally—doubling her sales volume.

Outside of real estate, Lander still prioritizes movement, balancing weekly HIIT workouts with yoga and Pilates. She plays tennis with friends, travels often, and spends time with her pups at Zilker Park. Her family remains in Austin, and she treasures being close to her two nieces.

Deeply rooted in her community, Lander actively supports causes close to her heart, including Hospice, which played a meaningful role in supporting her family during her mother's illness.

Lander Peerman doesn't wait for momentum—she engineers it. Austin didn't give her an edge; it sharpened the one she already had. And as the city continues to rise, she's already positioned for what's next.

**Austin didn't give her an edge; it sharpened the one she already had.**

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Is Redefining What It  
Means to Lead

WRITTEN BY ELIZABETH McCABE

**H**igh performing Real Estate agents don't happen by chance. They're built with intention, structure and leadership.

That philosophy sits at the heart of the sales leadership team behind Realty Austin Compass: John Coake, Amanda Dudley, Jennifer Korba, and Tom Thornton. Four leaders. One unified vision. A sales organization built not on hype or volume alone, but on sustainable growth, professionalism, and real results.

"We're not trying to be everything to everyone," Amanda says plainly. "We're here for agents who already know how to sell real estate and are ready to run their business like a CEO. Strategy, systems, accountability - that's our lane."

For agents looking to elevate their business inside a brokerage that blends local leadership with national scale, Compass is where that next level begins.

#### **Built to Scale (Without Losing the Soul)**

The evolution of Realty Austin Compass has never followed a reckless trajectory. It has been thoughtful, strategic, and people-first. When Jennifer joined in 2012, the company was in a rapid expansion phase, growing from roughly 90 agents to 140 in a single year. But leadership quickly recognized that growth without structure wasn't sustainable. Instead of chasing headcount, the focus shifted to infrastructure, specialization, and long-term agent success.



"We realized we were trying too much as generalists," Jennifer explains. "So we made the intentional decision to specialize - recruiting, agent success, market management - so we could serve agents at a much higher level."

That structure continues today: clearly defined leadership roles supported by an Agent Experience Team, with consistent rhythms that include weekly sales meetings, monthly stats syncs, and regular business planning sessions. Nothing is accidental. Nothing left to chance.

Tom Thornton puts it simply: "We're going to sit down with you and build a business plan with goals, metrics, and accountability. That's how businesses grow."

#### **The Compass Advantage - Local Power, National Reach**

The acquisition of Realty Austin by Compass marked a pivotal evolution - not a departure from what made the brokerage special, but an amplification of it.

By joining Compass, Realty Austin Compass agents gained access to best-in-class technology, national referral networks, elite marketing resources, and platforms like Compass One and the 3-Phased Marketing Strategy - all while retaining the local leadership, culture, and community connection that agents value most.

"We reinvented ourselves within Compass," John Coake shares. "We kept our local identity and values, but gained the tools,

exposure, and innovation that allow our agents to compete - and win - at the highest level."

Starting in 2026, two forces ignite and the market will feel it. The sales leadership teams of Realty Austin Compass and Compass Austin are coming together, uniting proven local leadership. This collaboration sets the stage for sharper strategy, elevated standards, and unmatched support for agents ready to lead the next era of real estate in Central Texas.

For agents, the result is powerful: local decision-making with national leverage, elevated branding, streamlined client experiences, and systems that support real growth - not just busywork.

#### **No Newbies. No Ego. No Fluff**

Realty Austin Compass is selective by design.

This is not an entry-level brokerage. Agents are expected to bring experience, professionalism, and momentum. The team isn't teaching how to write a first offer or host an open house.

"That's not what we do," Amanda Dudley says. "This is advanced, next-level business development."

The focus is on scaling intelligently: refining lead sources, building teams, leveraging time, outsourcing wisely, and returning to the fundamentals that created success in the first place. Proven frameworks like Ninja Selling and Tom Ferry aren't just discussed - they're implemented, supported, and reinforced with Compass technology that elevates every client interaction.

In a crowded Central Texas market, Realty Austin Compass isn't trying to be louder. It's raising the bar.

#### **Culture Is the Competitive Advantage**

Ask what truly sets Realty Austin Compass apart, and the answer isn't volume. It's culture.

"One of the secret sauce things," Tom Thornton says, "is that the agents actually like each other." Collaboration is the norm. Knowledge is shared freely. Wins are celebrated collectively. A highly engaged internal community keeps agents connected, supported, and aligned.

"There are no egos here," Amanda Dudley adds. "We know our agents - their goals, their families, their challenges. That level of care is rare, especially at this scale."

That culture isn't accidental. It's modeled daily by leadership.

#### **Leaders with Real Lives and Real Perspective**

Each member of this sales leadership team brings depth beyond the office.



**“**  
This is advanced, next-level business development.”

John Coake brings a rare combination of scale, experience, and heart to the sales leadership team. With over 20 years in real estate, his career success began with Windermere Real Estate in Seattle to key leadership roles in Central Texas, including Agent Success Manager, Regional Sales Manager, and Vice President of Sales. John's expertise across marketing, technology, coaching, and training allows him to meet agents here they are - and help them grow beyond what they thought possible. Equally important is his deep commitment to community, from Habitat for Humanity builds and Community First initiatives to long-standing nonprofit board service and fundraising efforts. Grounded, approachable, and mission-driven, John's leadership reflects the belief that when agents are supported as professionals and people, everyone rises.

Jennifer began her real estate career in 1994, balancing sales with motherhood with a newborn son, later spending 18 years at JBGoodwin before joining Realty Austin as a sales manager. When she was introduced to the owners of Realty Austin, it



was the perfect fit. In 2012, she came to Realty Austin and has been here ever since. Her husband spent 32 years teaching public middle school, and today, travel (especially to see their children in California) is a priority.

Amanda is Austin through and through. A former hospitality and events professional turned recruiter and agent success leader, she joined Realty Austin in her second year of real estate and never looked back. She just celebrated her 10th anniversary with Realty Austin. "When I'm not helping agents slay their business," she laughs, "I'm working out, doing something creative, or being the ultimate Dance Mom!" She and her Realtor husband, Dale, have 2 teenagers. "One is starting college and the other just started high school," she shares. She cherishes time with them.

Tom, a San Antonio native, lived there for most of his youth before attending Baylor. "I moved to Austin for the first time in 1996 to work for Texas Monthly," he says. Tom's path wound through journalism, graduate school in England, advertising in New York, and freelance writing before real estate called. He wrote about music, travel, food, and drinks for years. After 12 years of selling, he stepped into leadership. "It was a nice

mental health shift to build people up," he says. Helping people instead of chasing deals was priceless to him. "I'm the tactician of the crew," he says. Tom knows how to approach situations and is happy to advise others with his expertise. When not working, he likes spending time with his wife (a longtime educator who now works for the Department of Health and Human Services and two teenage daughters (one who is a freshman at the University of Texas at Austin).

#### What's Next? Growth with Intention.

Realty Austin Compass is expanding, but growth for growth's sake isn't the goal.

"We're reinventing ourselves within Compass," Jennifer says. "Keeping the local flavor, the community mindset, and building on what makes us unique." Amanda agrees, "We want agents who are a good fit. What we have here is special."

Staying on top means staying disciplined, human, and relentlessly committed to doing things the right way.

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