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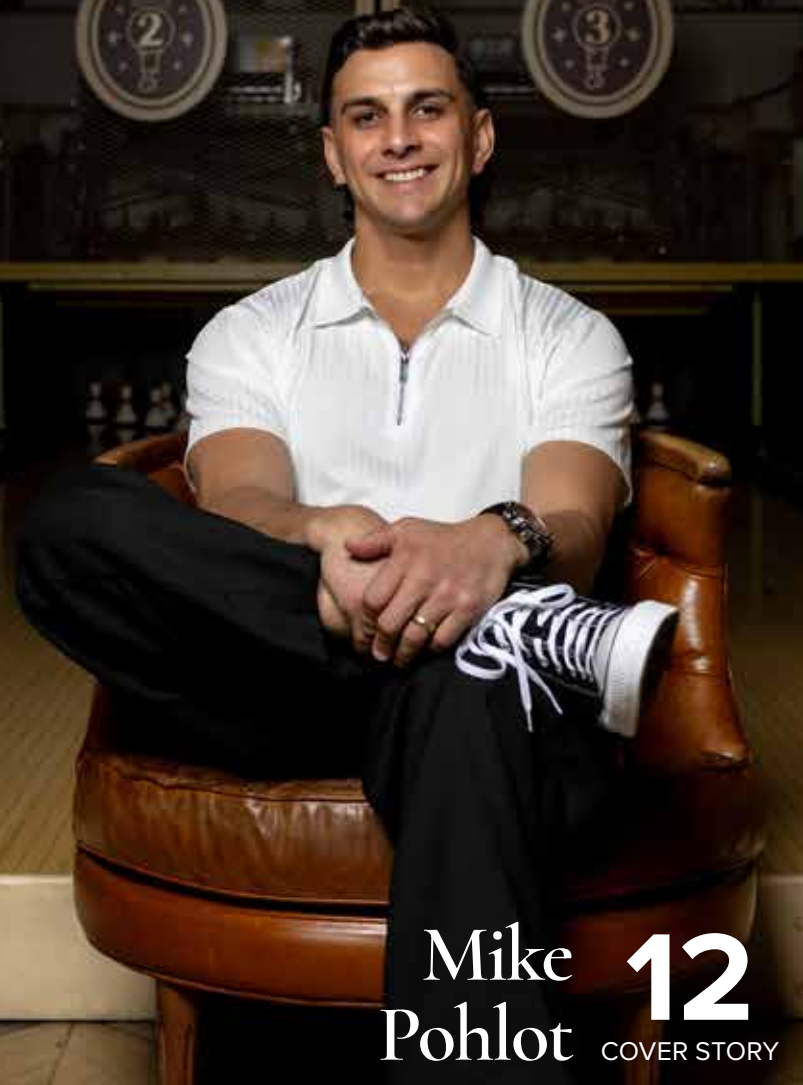
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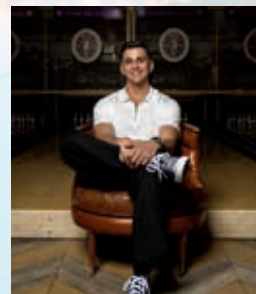
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The phone can buzz at any hour in real estate...a text here, a late night call there...but inside Michael Pohlot's world is the quiet understanding that no one is meant to carry that weight alone. It's a philosophy that was built layer by layer, long before Janus Realty Advisors ever had a name, back when Mike was growing up in Belle Vernon, where hard work wasn't something you talked about...it was simply expected.

He got his first taste of responsibility early on delivering newspapers at just 10 years old, learning what consistency really looked like. It was a lesson instilled by his father, one that little Mike soaked up while shadowing his dad on various projects around the house. "He was always fixing something, and I was right there behind him, getting a slight elbow because I was just a little too close as he was unscrewing a screw. But that curiosity stuck with me. It pushed me to learn by doing, to understand how things work, and to not be afraid to get involved."

By 13, that curiosity turned into action when Mike and his dad started a lawn care business that he continued to operate for nearly two decades. "That experience was incredibly impactful. It taught me that the small details matter, something as simple as picking up a stick or blowing grass off a sidewalk could completely change a customer's experience." Over time, that mindset sharpened into something deeper as Mike started honing his technique, finding ways to be more

efficient without sacrificing quality. "I was always focused on doing the job the right way - and doing it better each time."

Sports added another layer to that foundation. Baseball, football, track...each one reinforcing the idea that success is rarely a solo act. Even as he continued running the lawn care business, Mike leaned into education, earning a Bachelor's degree from Washington and Jefferson College and later, a Master's from California University of Pennsylvania. It was that combination of hands-on business experience and deeper understanding of people which would quietly shape everything that came next.

For the following decade Mike spent his days teaching all across the Pittsburgh landscape, honing his communication skills, patience, and ability to make complicated topics seem more manageable. "Today, I use that same approach when guiding buyers, sellers, and investors through the real estate process, making sure they feel informed and confident every step of the way."

But eventually, something started to shift. "While I truly enjoyed teaching and working with students, I found myself wanting more - more opportunity, more growth, and more ways to challenge myself," he admits. "Over time, I realized that the structure of teaching, while rewarding, didn't offer the same ability to expand or evolve the way I was looking



for. I wanted a career where my effort directly impacted my results, but still allowed me to make a meaningful difference in people's lives."

In 2017, that shift led Mike to getting licensed with real estate providing the opportunity he was searching for...growth, challenge, and purpose all woven together in a career he could be proud of. Over the years, he immersed himself in every facet of the business while walking properties,

reviewing inspections, and working alongside contractors to truly understand what makes a home function. "Because of that experience, I'm not just looking at properties from a surface level. I understand the structure behind them, the potential, the risks, and the opportunities."

With each passing year, new connections brought about new skills that he later relayed back into his teammates, helping them grow their businesses through his insight. Agents like

Dionne Malush and Tina Nobers helped shape his perspective, admitting, “Having the guidance of both of these mentors has given me a well-rounded perspective, balancing strong client relationships with the knowledge and precision needed to handle even the most complex deals.”

But the real turning point came when Mike began building something bigger than himself. He began to understand the importance of balance in an industry where clients expect agents to be available 24/7, and started putting systems in place to allow breathing room and the chance to be present. The Janus Realty Advisors team was developed with that mentality in mind, a collaborative effort for agents to learn, grow, and

“I want to make sure that everyone around me has the ability to succeed while still enjoying the life they’re working so hard to build.”

help one another. “We’ve structured our team so that when someone has a family event, needs personal time, or wants to take a vacation, they have real support behind them.”

From CJ Norman’s lending expertise and Alex Goitz’s willingness to jump in wherever needed, to Chris Ward’s work with investors and Erica Yox McDonough’s determination to get deals across the finish line, to Jalen Morris’s communication skills and Ty Aeschbacher’s intuition with clients. From Mike Schaal’s early work ethic and Lori Ritchey keeping everything running smoothly behind the scenes to Mike’s own mom, Andrea Pohlot, contributing through municipal work. Every member plays a role!



And behind the scenes, the systems and processes they’ve put in place help keep everything flowing seamlessly. Yet, even with technological advancements and automation, Mike and his team never lose sight of keeping the transaction personal and customized to each client’s needs. “We regularly work through challenging situations involving distressed properties, liens, taxes, short sales, foreclosures, and other complicated transactions that require patience, creativity, and experience. Those deals can be demanding, but they also allow us to make a real difference for people who need guidance the most.”

Through it all, Mike’s greatest motivation remains his family. His wife Joan, their daughters Mia and Briella, and even their cats Johnny and Cash remain the center of his world. “Real estate doesn’t always have a clear stopping point for

the day, but I’ve come to realize that the time we spend with the people we love - and the memories we create whether it’s on a vacation or just doing something together - are things that can’t be taken away,” he says with a smile.

Looking ahead, growth is on the horizon for Mike. Whether he’s expanding the team, mentoring new agents, or working to expand their reach beyond Pittsburgh, the mission is always on improving the experience for not only their clients, but his team members as well. “I want to make sure that everyone around me has the ability to succeed while still enjoying the life they’re working so hard to build,” Mike prides. “At the end of the day, it’s not just about real estate, it’s about people. Whether we’re helping someone buy their first home, navigate a difficult situation, or transform a property, our goal is always to make a lasting, positive impact.”



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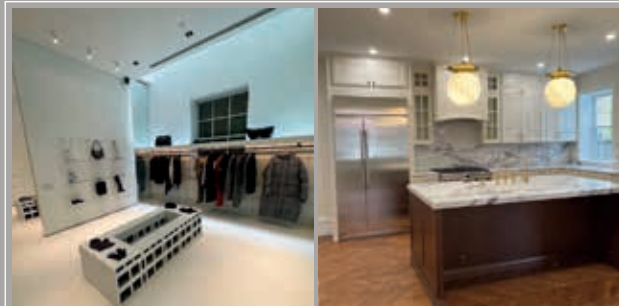
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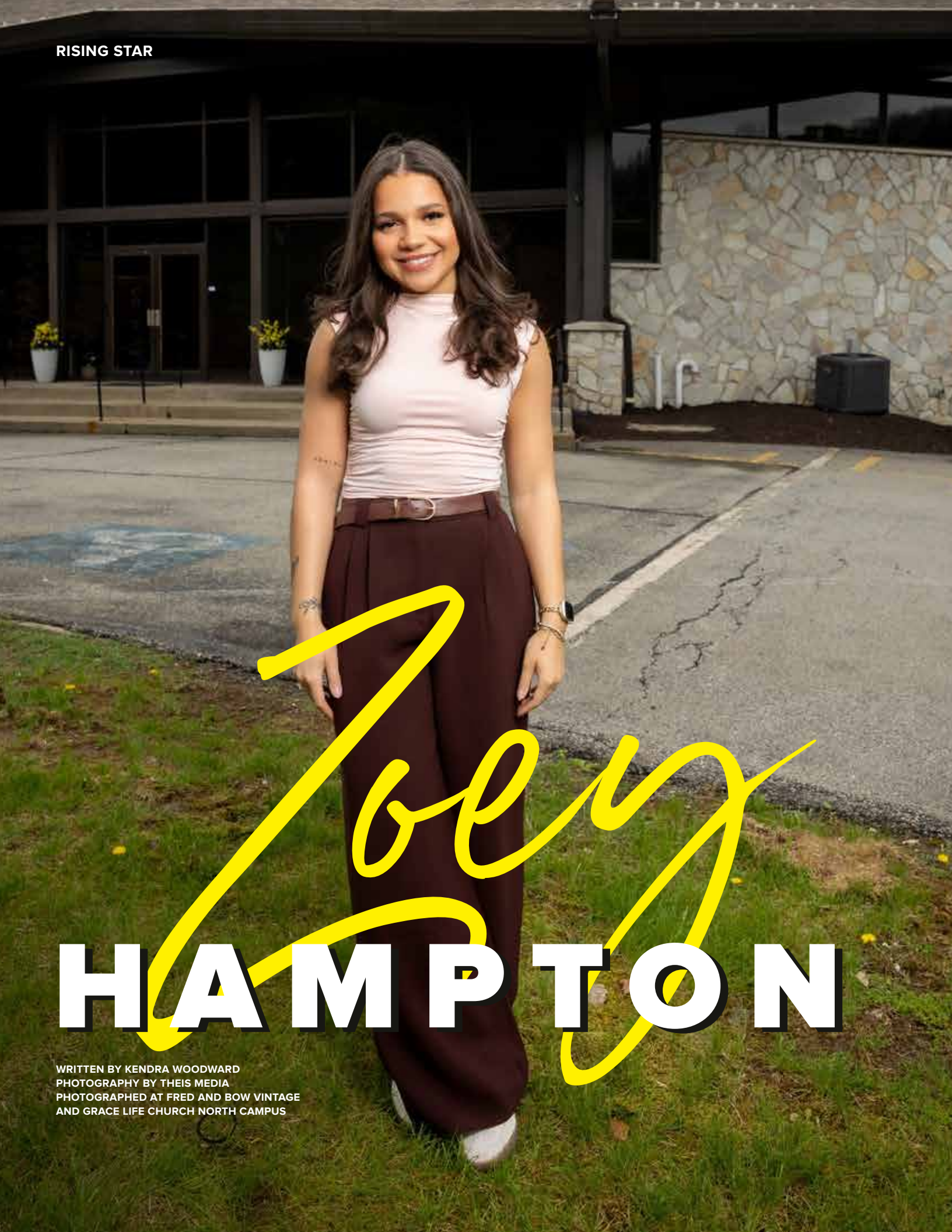


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REAL ESTATE, LET'S TALK ABOUT IT!

Zoey Hampton doesn't ease into her mornings like most people...she launches into them with the kind of energy that feels a little like the first day of school. Every morning is a fresh start and for Zoey, real estate has become a career that feels less like a job and more like a calling. It's something she steps into with excitement, curiosity, and anticipation that every conversation could turn into something meaningful.

For this Pittsburgh native, her path was focused on becoming a teacher prior to real estate ever entering her thoughts. "I love the idea of teaching people things," Zoey admits. That mentality instinctively saw her drawn to guide, explain, and connect with others from a young age.

Whether she was attending summer school or becoming a top seller throughout her childhood cookie dough fundraisers, Zoey had a knack for staying busy and being productive. Some might call it ADHD, but Zoey calls it her secret sauce. Even at the young age of 16, Zoey recalls working at TJMaxx when she realized sales was fun...and she was really good at it!

With her parents owning a mortgage company throughout her young adulthood, Zoey had early exposure to real estate, though she jokes the experiences weren't exactly glamorous.

But still, she was a natural at sales and continued to pursue it in different forms until something stuck.

Eventually, at her father's suggestions, Zoey gave title and escrow a try. It was a logical step, but it wasn't the right one. She enjoyed marketing, connecting, and building relationships with clients, but hated having to hand them off to an agent when it came time to close and missing out on the most important parts of their journey. Still, clients continued to reach out for guidance, wanting to work with Zoey, which got her thinking... "What if I become an agent so I can be part of the transaction?"

So in 2024 she got her real estate license, diving into a team-based structure in hopes to learn the most she could about the industry. But it didn't take long for Zoey to realize that she thrives in a much different environment than most.

Because structure and strict systems didn't quite fit the way her mind works...and that's where her secret sauce played the most important role. "I truly don't understand how people who don't have ADHD can do this," she admits with a laugh, recognizing how her sometimes-chaotic personality fuels her ability to serve others.

With an energy that moves quickly and a focus that is able to shift on command, Zoey learned that embracing her unique rhythm was the key to doing her best work. That realization had her stepping out on her own as an independent agent and facing the industry on her own terms. But along the way, she kept coming back to the same question...in a sea of agents, why would someone choose Zoey?

It was her natural instinct, ease with connection, noticing the small intricacies

of each client, and remembering the details that had her clients believing in the Zoey Hampton way of real estate. From then on, the journey became less transactional and more personable. As each new client joined her sphere, they gained a friend and partner through one of the biggest transactions of their life.

And not only that, Zoey continues that connection even after the closing is

complete, by celebrating their success with a gift basket full of all the things they love and mentioned throughout their journey. She stays in touch, checking in with her clients every six months, and even attends many of their milestones long after they've moved in. From baby showers and housewarming parties to hosting and planning a client's baby shower, she considers every client a friend.

With faith on her side, Zoey also steps into each new day and transaction with the belief that there's a greater purpose behind every person she meets. "I pray for people in this job and cover their home in prayer." It's something she embraces openly, admitting, "I genuinely have a daily opportunity to connect someone with the lord."

Since age 18, Zoey has known her path as a strong, self-sufficient female was going to unravel in unforeseen ways, and embraced each new experience as a learning opportunity. She enjoys staying active, leaning into her background as a personal trainer, and fills her free time with shopping, fitness, bible study, and the simple joy of a good chicken wing. "Any day is a good day for chicken wings!" she laughs.

She also recently adopted an English Cream long-haired Dachshund named Winnie, and is preparing to close on her first home, a duplex, where she plans to live alongside her current neighbor and best friend. Friends often find her staying late, long after church has ended, to connect with neighbors. Which has become a surprisingly great way to grow her sphere. Those conversations, unhurried and genuine, have become a cornerstone for how she connects with her community.

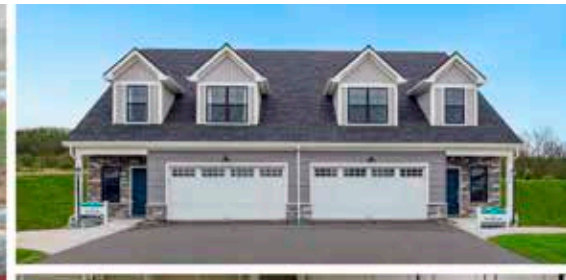
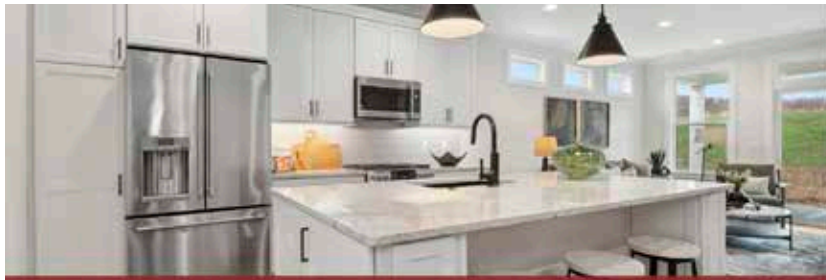
Looking ahead, Zoey is excited to start dabbling in commercial real estate as many of her clients have requested her help already. She jokes that she's open and honest about her lack of knowledge in the area, but is excited to learn anything they need help with.

Beyond the office walls, Zoey plans to bring her enthusiasm for the industry into local classrooms to share her knowledge with the next generation of agents. Empowering them to choose a career path that is right for them, even if it means following the unconventional fork in the road. Because at her core, that original instinct to teach never left...it just found a different type of classroom to teach in. ▀

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BROOKS AND BLAIR PROPERTIES

A New Kind Of Pittsburgh Experience

WRITTEN BY KENDRA WOODWARD • PHOTOGRAPHY BY MAINLINE PHOTOGRAPHY

The river doesn't rush too fast around this area of Pittsburgh. It lingers, curves gently, and reflects a community that took its time becoming exactly what it was meant to be. Because long before The Rivers Edge of Oakmont became one of Pittsburgh's most distinctive waterfront communities, it existed as an idea...a master plan drawn up in the early 2000s, sitting on land that once belonged to Edgewater Steel.

When Brooks and Blair Property Development stepped in, they weren't just buying land in 2005, they were awakening a vision that would take years to fully unfold. But due diligence came first, especially with the environmental history tied to the site. Then came patience, taking until 2009 to finalize the title while the real estate market slowed.

And while the development didn't officially break ground until 2013, for Dan Mancosh that timeline wasn't a setback, it was part of the process. He

allowed the project to evolve naturally, resisting the urge to rush it. It's the same mindset which has always been central to Brooks and Blair's ethos, as a company that has been creating luxury homes and apartments throughout Western Pennsylvania since 2002.

Their philosophy is simple but intentional, admitting, "Creating experiences is what we do." Every home, every structure, every detail is meant to reflect not just a place...but a feeling tied to its surroundings. And at Rivers Edge, that meant leaning into both history and possibility!

Originally zoned for high density residential housing, the plan evolved into something more dynamic when the idea to create a mixed-use community of duplexes, single family homes, townhomes, and eventually a 35-unit apartment building came about. It was no longer about building homes at that point, it was about building a neighborhood that felt whole.

And then there's the location. Set in the heart of Oakmont, the community offers something that's become increasingly rare - walkability, connection, and a sense of place that feels both historic and alive. "It's one of the last historical areas of Pittsburgh that provide that opportunity. It's just a very comfortable, small town environment." A site locals once knew as Rosedale Beach, has since transformed into a community where residents can step outside and find themselves close to restaurants, shops, and the rhythm of a true main street...all while being tucked into a quiet riverside setting.

Dan smiles when he talks about it, even joking that he considers it a beachfront property. "There's nothing like it in Pittsburgh." And in many ways, he's right! The entire site was designed with the water in mind, from the layout of the streets to the positioning of the homes. Walking trails lead down to the river, homes back up to the water, and a clubhouse on the river anchors the community through shared spaces and connection.



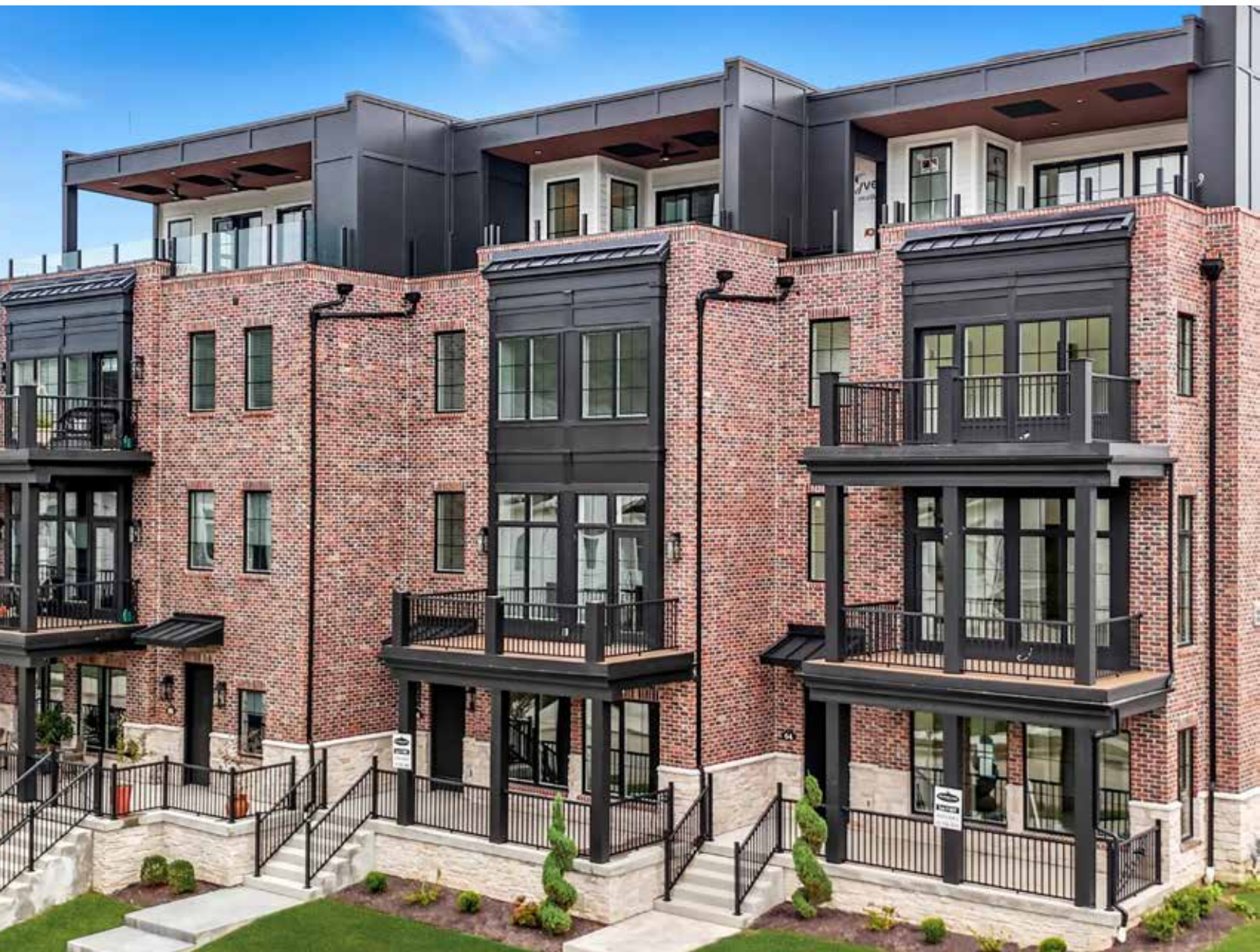
With 92 of the 96 homes having already been sold, The River's Edge is in its final chapter of their single-family housing section. But there's still one more piece to unveil - The Brooks! A luxury condominium building positioned right along the river, represents the final and most elevated expression of the entire project. Designed as a high end, resort style living experience, The Brooks brings together amenities that feel more like a retreat than a residence.

Lori Hummel, one of two site managers, describes it best. Explaining, "The building is the vision of Dan and Linda Mancosh. Their idea of resort-style condominium living has come to life in The Brooks. Residents will enjoy the expansive lobby with fireplace and gathering area opening to the beautiful landscaped gardens, infinity swimming pool, putting green, patio, and river walk." A state-of-the-art fitness center, infinity swimming pool and walking

trail along the river keep residents vibrant and active, while the event spaces, café area, library, and business center are all part of the amenities.

What's even more exciting is Dan's relationship with the project and the area itself, as a Pittsburgh native who has spent more than 40 years honing his craft. Working across multiple states with large-scale multifamily and apartment developments, Dan's been involved in projects of all kinds, but admits Rivers Edge truly stands apart from the rest of his real estate endeavors. It's personal. A culmination of everything he's learned, refined, and built over the course of his career. And through it all, even downturned markets, The Rivers Edge has continued to grow and sell, adapting without losing its identity.

At its core, the community reflects a design philosophy that values both





“CREATING EXPERIENCES IS WHAT WE DO.”



structure and flow. A truly well designed “traditional plan” where each space serves a purpose and contributes to the overall concept as a whole. And now, standing at the edge of completion, there’s a sense of quiet accomplishment as Dan watches homeowners thrive within the community he took so much time perfecting.

Bringing that final vision to market is where Lori and her team step in. As a Senior Sales Associate with Howard Hanna Real Estate Services, Lori brings both experience and personal connection to the project. Alongside her husband, Lars, the native Pittsburgher and her two children all reside in Oakmont with their families. So for Lori, The Brooks isn’t just another development...she considers it home.

“This is my community and I am so proud to be part of the development that has taken a former Steel Mill site to a beautiful community of homes along the river. It is truly amazing and such a crown jewel for Oakmont,” she prides.

Together with Debbie Donahue and their site team, Lori is helping carry The Rivers Edge through its final phase, with only a few homes and brownstones remaining. She smiles, adding, “The Rivers Edge Community, located in the charming borough of Oakmont has been a tremendous success, the homes are varied, not at all cookie cutter, and there is something for everyone.” And that’s what makes this collaboration so special. It’s the patience, planning, and people within the community, welcoming the next chapter of neighbors home. ▾



*What's
The Buzz
About?*

Karen

ITTEILAG

WRITTEN BY KENDRA WOODWARD
PHOTOGRAPHY BY MAINLINE PHOTOGRAPHY
PHOTOGRAPHED AT LAKESIDE VILLAGE - WEAVER HOMES

If you follow the quiet buzz around Karen Itteilag's real estate path, you'll start to notice a pattern. Clients introduce her to friends, friends refer their families, and somewhere along the way, what begins as a simple transaction becomes a relationship that lasts for years. Karen likes to call it "The Buzz," it's a playful nod to the bee motif woven through her branding. But the real story behind the idea is much simpler, having built her business over the last decade the old fashioned way...through trust, thoughtful service, referrals, and the kind of dedication and attention to detail that people remember.

Ask Karen how long she's been in the industry and she'll toss you a humble smile before answering. While this year marks a decade in real estate, she often jokes that the first two years didn't quite count, as she was still discovering the rhythm of the business and figuring out how she wanted to build it in a way that felt authentic to her. Those early days felt more like a long warm-up than a full sprint. In hindsight, that intentional beginning laid the foundation for everything that followed.

And although she's far from the small coastal town of Westerly, Rhode Island where she grew up, Karen still carries with her those community connections that she was raised by. "Everybody knew everyone," she recalls, describing a place where trust, kindness, and relationships shaped daily life.

Those New England values have since become the foundation of the way she approaches business now, but before real estate was ever an idea in her mind Karen spent ten years in luxury fashion, honing her skill set in an industry built on presentation and service. The environment demanded attention to detail and exceptional client care, "All things that ultimately have shaped how I serve my clients today."



When her next chapter brought Karen to Pittsburgh, she got married and spent the next decade raising her pride and joy, Elle, as a stay-at-home mom. Looking back, she sees that period as another form of preparation for what was next to come, laughing as she admits, “That was a whole new group of skills you learned [as a mom] that I absolutely brought into my career.”

When life shifted once more, Karen began thinking about how she could continue providing the best life for her daughter as a single parent and knew she needed a career that offered both financial stability and enough flexibility to navigate Elle’s investment in figure skating. From daily local practices to long distance travel for competitions, their schedule was packed. Real estate offered the rare opportunity to build something meaningful while still being present for the moments that mattered most.

So in 2016, Karen stepped into the industry with a clear intention, determined to build a business that would support her family while still allowing her to be present for her daughter in the greatest capacity. Admittedly, those early years required a lot of patience...and creativity.

Karen focused on building authentic relationships and earning trust one client at a time. It was a philosophy that eventually became her niche within the industry, admitting, “My niche is working with clients who value a thoughtful, relationship-driven experience. My business is built almost entirely on personal referrals and long-term trust, coupled with a background in luxury service and strong attention to detail.”

In 2024, when Karen was introduced to, and joined, Piatt Sotheby’s International Realty the skillset and experience she had honed nearly two decades prior in the luxury fashion industry had returned once more, allowing her to fully embrace the elevated client experience she had always envisioned providing to her real estate clients.

From her very first meeting with Chris Dickson and Lucas Piatt, to meeting their uplifting and charismatic group of agents, Karen knew making this move was the difference needed in her business. From day one, she was struck by the collaborative culture and professional mindset shared amongst agents at her new brokerage. “Everyone generally wants to support one another! It was a black and white difference.”

Around the same time, another turning point helped expand her perspective even further, when Karen joined

a national real estate mastermind group of seven female agents. Every weekday morning for the past three years, the group meets via Zoom to discuss industry trends, tools, and challenges. The experience opened her eyes far beyond her local market, giving agents a means to share industry knowledge and successes across state lines.

The group also explores emerging technology in the industry and participates as a beta test group for a new AI product specifically designed for real estate professionals. Karen finds the constant innovation energizing. “The experience of being part of this group has been transformative.”

Still, the real reason she wakes up motivated to face each new day has nothing to do with technology or trends. For Karen, it always circles back to people, noting how many of her clients continue to stay in touch long after the transaction is completed. “At some point I began to realize that because of this career I’ve met some of my very best friends while guiding them through their home sale process.”

Outside of real estate, Karen’s focus is dedicated to family, friends, wellness, and living intentionally. She continues traveling with Elle to her figure skating competitions, enjoys gardening, reading on her back patio, and simply spending time with the people who matter most. Those moments at home carry special meaning for Karen, especially having recently said goodbye to her beloved Papillon, Chloe. “Home is really where life happens.”

Looking toward the future, Karen is excited to continue exploring ways to expand her business, admitting there is always something new to work on or test out. And as her relocation clientele increases, she hopes to continue creating a buzz by expanding and elevating into more diverse markets.

But even as her business evolves, her foundation remains unchanged. As Karen works to broaden the range of properties she represents across the Pittsburgh market, her dedication to industry growth and connection remains the cornerstone of her success. A recent step in that direction includes joining Taboo Hive, a Sotheby’s International Realty referral group for agents who desire to build meaningful connections with agents in the same brokerage across markets.

And like most things in real estate, Karen is excited for the continued evolution of tools, ideas, and new opportunities that the industry will always provide. But just like the quiet, steady work of a bee, one thing will never change for Karen, the importance of community and relationships. ❖

“At some point I began to realize that because of this career I’ve met some of my very best friends while guiding them through their home sale process.”



TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - April 30, 2026

#	Name	Last Name	Office	List	Sold	Total	Total Sales
1	Georgie	Smigel	Coldwell Banker	38	22	60	\$25,012,477
2	John	Marzullo	Compass RE	25	74	99	\$24,665,840
3	Julie	Rost	Berkshire Hathaway The Preferred Realty	11	16	27	\$21,609,321
4	Adam	Slivka	Century 21 Fairways	21	55	76	\$21,352,728
5	Jim	Dolanch	Century 21 Frontier Realty	24	23	47	\$21,182,890
6	Michael	Reed	Coldwell Banker	19	47	66	\$21,070,760
7	Shanna	Funwela	Coldwell Banker	18	50	68	\$17,667,767
8	Jennifer	Solomon	RE/MAX Select Realty	12	31	43	\$15,522,708
9	Victoria	Salvati	Keller Williams Realty	21	14	35	\$14,826,420
10	Emily	Fraser	Piatt Sotheby's International Realty	19	21	40	\$13,482,503
11	Roxanne	Humes	Coldwell Banker	16	29	45	\$13,257,700
12	Kimberly	Maier	Berkshire Hathaway The Preferred Realty	9	5	14	\$12,557,450
13	Zita	Billmann	Coldwell Banker	13	3	16	\$12,176,300
14	Steve	Limani	Realty ONE Gold Standard	31	17	48	\$11,478,750
15	Joe	Yost	Compass RE	18	17	35	\$11,355,099
16	Jerome	Yoders	Coldwell Banker	8	26	34	\$11,243,400
17	Melissa	Barker	RE/MAX Select Realty	16	35	51	\$10,786,300
18	Liza	Christ	Piatt Sotheby's International Realty	4	3	7	\$10,578,350
19	Adam	Cannon	Piatt Sotheby's International Realty	6	11	17	\$10,487,345
20	Ryan	Shedlock	Howard Hanna	23	20	43	\$10,320,650
21	JoAnn	Echtler	Berkshire Hathaway The Preferred Realty	19	14	33	\$10,036,358
22	Colleen	Steigerwalt	Howard Hanna	7	4	11	\$9,749,195
23	Vera	Purcell	Howard Hanna	9	9	18	\$9,656,240
24	Heather	Irwin	Piatt Sotheby's International Realty	11	14	25	\$9,638,511
25	Austin	Rusert	Coldwell Banker	7	2	9	\$9,511,335
26	Rich	Dallas	Berkshire Hathaway The Preferred Realty	19	9	28	\$9,461,235
27	Scott	Ludwick	Berkshire Hathaway The Preferred Realty	11	16	27	\$9,457,390
28	Charles	Swidzinski	Berkshire Hathaway The Preferred Realty	28	13	41	\$9,119,100
29	Gina	Giampietro	RE/MAX Select Realty	18	6	24	\$8,918,729
30	Michele	Belice	Howard Hanna	9	7	16	\$8,523,587
31	Ned	Bruns	RE/MAX Select Realty	8	11	19	\$8,363,390
32	Matthew	Shanty	eXp Realty	13	11	24	\$8,354,824
33	Jennifer	Crouse	Compass RE	11	6	17	\$8,273,923
34	Liz	Fecko	Compass RE	5	3	8	\$8,272,850

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
35	Marianne	Hall	Howard Hanna	12	11	23	\$8,251,738
36	Jeannine	Mullen	Howard Hanna	4	3	7	\$8,146,535
37	Ronald	Huber	Berkshire Hathaway The Preferred Realty	14	7	21	\$8,142,800
38	Amanda	Gomez	RE/MAX Select Realty	8	25	33	\$8,142,600
39	Joanne	Bates	Berkshire Hathaway The Preferred Realty	7	5	12	\$8,107,900
40	Mark	Ratti	RE/MAX Select Realty	17	9	26	\$8,038,900
41	Lauren	Coulter	Howard Hanna	7	9	16	\$7,971,350
42	Marilyn	Davis	Berkshire Hathaway The Preferred Realty	18	10	28	\$7,920,725
43	Kim Marie	Angiulli	Coldwell Banker	6	4	10	\$7,911,600
44	Stephanie	Veenis	Howard Hanna	4	2	6	\$7,898,868
45	Nathaniel	Nieland	Coldwell Banker	1	11	12	\$7,722,000
46	Ryan	Scalise	Scalise Real Estate	13	12	25	\$7,623,424
47	Andrea	Ehrenreich	Howard Hanna	5	0	5	\$7,598,000
48	Dana	Christoff	Berkshire Hathaway The Preferred Realty	3	6	9	\$7,244,350
49	Karen	Marshall	Keller Williams Realty	6	3	9	\$7,198,000
50	Deborah	Kane	Howard Hanna	13	11	24	\$7,166,980

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TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - April 30, 2026

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
101	Dave	McSwigan	Coldwell Banker	7	5	12	\$5,232,500
102	Julie	Welter	Howard Hanna	7	1	8	\$5,191,882
103	Lori	Hummel	Howard Hanna	11	2	13	\$5,157,768
104	Christine	Wilson	Compass RE	4	6	10	\$5,156,990
105	Heather	Edmondson	Keller Williams Realty	7	4	11	\$5,154,999
106	Terrence	Thurber	Howard Hanna	4	6	10	\$5,139,290
107	Kimberly	Yot	Piatt Sotheby's International Realty	3	11	14	\$5,134,320
108	Anniea	Stauffer	Integrity Plus Realty	12	9	21	\$5,119,500
109	Christine	Sandusky	Howard Hanna	8	7	15	\$5,085,550
110	Donna	Tidwell	Berkshire Hathaway The Preferred Realty	12	4	16	\$5,080,190
111	Renee	Dean	Howard Hanna	12	8	20	\$5,064,900
112	Sandra	Rodeheaver	Howard Hanna	10	8	18	\$5,045,300
113	Amanda	Shingleton	Berkshire Hathaway The Preferred Realty	12	10	22	\$5,013,100
114	Amy	Ristvey	Howard Hanna	2	2	4	\$5,013,000
115	Annette	Ganassi	Howard Hanna	0	2	2	\$5,008,000
116	Sandra	Toulouse	Berkshire Hathaway The Preferred Realty	10	8	18	\$4,985,950
117	John	Adair	Coldwell Banker	10	8	18	\$4,974,300
118	Scott	LaRocca	Berkshire Hathaway The Preferred Realty	11	9	20	\$4,950,500
119	Amy	Chisholm	Keller Williams Realty	8	10	18	\$4,936,800
120	Rylee	Madden	eXp Realty	1	9	10	\$4,920,500
121	DJ	Fairley	eXp Realty	16	4	20	\$4,914,412
122	Vicki	Rutherford	Berkshire Hathaway The Preferred Realty	13	1	14	\$4,885,003
123	Laura	Sauereisen	Piatt Sotheby's International Realty	2	4	6	\$4,880,000
124	Andrew	Klima	Howard Hanna	5	4	9	\$4,857,300
125	Brian	Czapor	Piatt Sotheby's International Realty	3	9	12	\$4,784,000
126	Rachel	Marchionda	Howard Hanna	12	7	19	\$4,763,600
127	Gia	Albanowski	Berkshire Hathaway The Preferred Realty	6	2	8	\$4,758,000
128	Miranda	Micire	Compass RE	3	7	10	\$4,747,500
129	Vic	Franceschini	Keller Williams Realty	3	10	13	\$4,729,500
130	Nicole	Kriebel	Compass RE	3	0	3	\$4,688,000
131	Amber	Harbarger	RE/MAX Select Realty	3	12	15	\$4,658,200
132	Elizabeth	Hutton	eXp Realty	15	1	16	\$4,652,100
133	Jane	Herrmann	Berkshire Hathaway The Preferred Realty	3	2	5	\$4,652,000
134	Pamela	Potts	Realty ONE Group Landmark	11	6	17	\$4,602,000

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
135	Theresa	White	RE/MAX Select Realty	11	4	15	\$4,600,000
136	Wendy	Weaver	Howard Hanna	6	5	11	\$4,591,550
137	Melissa	Faulkner	Berkshire Hathaway The Preferred Realty	8	5	13	\$4,555,050
138	Cindy	McVerry	Howard Hanna	3	2	5	\$4,545,000
139	Molly	Finley	Howard Hanna	6	3	9	\$4,538,900
140	John	Fincham	Keller Williams Realty	5	13	18	\$4,500,300
141	Joshua	Crowe	Berkshire Hathaway The Preferred Realty	17	6	23	\$4,489,500
142	Lauren	Shepherd	Howard Hanna	1	3	4	\$4,483,000
143	Jason	Phillips	Berkshire Hathaway The Preferred Realty	8	7	15	\$4,455,920
144	Justin	Riapos	Lifespace Real Estate	7	13	20	\$4,428,090
145	Meg	Smith	Compass RE	3	3	6	\$4,410,000
146	Tyler	Petit	RE/MAX Select Realty	3	0	3	\$4,365,000
147	Meghan	Scichilone	Howard Hanna	5	5	10	\$4,346,400
148	Geoff	Smathers	Howard Hanna	6	7	13	\$4,321,391
149	David	Furst	Realty ONE Group Landmark	9	15	24	\$4,199,800
150	Michelle	Proviano	Berkshire Hathaway The Preferred Realty	6	4	10	\$4,180,400

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TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - April 30, 2026

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
151	Debra	Donahue	Howard Hanna	2	7	9	\$4,176,500
152	Cathy	Wanserski	RE/MAX Realty Brokers	5	3	8	\$4,132,083
153	Nancy	McKenna	Howard Hanna	4	7	11	\$4,127,650
154	Angela	Hoying Pulkowski	Berkshire Hathaway The Preferred Realty	4	1	5	\$4,111,000
155	Casey	Mccombie	Howard Hanna	6	3	9	\$4,091,219
156	Nichole	Merrell	Coldwell Banker	6	6	12	\$4,073,615
157	Magen	Bedillion	Berkshire Hathaway The Preferred Realty	10	6	16	\$4,063,578
158	Lauren	Frankie	Howard Hanna	5	3	8	\$4,062,990
159	Kaedi	Knepshield	Piatt Sotheby's International Realty	3	7	10	\$4,059,000
160	Stephanie	Ramer	eXp Realty	10	7	17	\$4,049,350
161	Eileen	Lusk	Howard Hanna	2	3	5	\$4,040,000
162	Sara	McCauley	Berkshire Hathaway The Preferred Realty	11	3	14	\$4,013,500
163	Lisa	McLaughlin	Piatt Sotheby's International Realty	4	3	7	\$4,010,000
164	Libby	Sosinski	Keller Williams Realty	48	1	49	\$3,989,078
165	Kenneth	Girty	Keller Williams Realty	9	5	14	\$3,982,800
166	Ruth	Weigers	Berkshire Hathaway The Preferred Realty	7	6	13	\$3,977,746
167	Ovidiu	Manciu	Howard Hanna	7	1	8	\$3,975,900
168	Ginette	Betz	eXp Realty	1	10	11	\$3,968,350
169	Michael	Netzel	Keller Williams Realty	7	5	12	\$3,951,875
170	Cass	Zielinski	Piatt Sotheby's International Realty	2	5	7	\$3,940,300
171	Erin	Amelio	Berkshire Hathaway The Preferred Realty	3	5	8	\$3,928,410
172	Amanda	Salem	RE/MAX Select Realty	4	4	8	\$3,923,500
173	Vicky	Chang	Coldwell Banker	2	9	11	\$3,921,500
174	Heather	McNamara	Howard Hanna	11	5	16	\$3,869,305
175	Sara	Leitera	Berkshire Hathaway The Preferred Realty	6	6	12	\$3,868,000
176	John	Tierney	Highlands Resort Realty	4	2	6	\$3,854,750
177	Sharon	Scheidemantle	Berkshire Hathaway The Preferred Realty	2	4	6	\$3,849,900
178	Emily	Wilhelm	Piatt Sotheby's International Realty	0	3	3	\$3,843,905
179	Michael	DiFiore	Howard Hanna	4	3	7	\$3,840,000
180	Lauren	Klein	Coldwell Banker	8	2	10	\$3,833,900
181	Michael	Young	Engel & Volkers	3	15	18	\$3,827,200
182	Jaime	Bongiorno	Realty ONE Gold Standard	3	2	5	\$3,815,000
183	Bob	Cenk	Broadview Realty	4	6	10	\$3,811,190

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
184	Bianca	Basilone	Realty ONE Group Landmark	3	10	13	\$3,796,400
185	Kelly	Kuzemchak	Berkshire Hathaway The Preferred Realty	10	4	14	\$3,787,000
186	Michele	Van Balen	Piatt Sotheby's International Realty	3	1	4	\$3,785,000
187	Antoinette	Pampena	Realty ONE Gold Standard	7	9	16	\$3,761,300
188	Robert	Dini	Berkshire Hathaway The Preferred Realty	5	7	12	\$3,742,100
189	Denise	Bortolotti	Piatt Sotheby's International Realty	3	5	8	\$3,741,000
190	Jackie	Horvath	Howard Hanna	4	5	9	\$3,740,443
191	Doreen	Walters	Realty ONE Gold Standard	9	6	15	\$3,729,450
192	David	Onufer	Howard Hanna	10	0	10	\$3,707,435
193	Timothy	Fitzgerald	Keller Williams Realty	4	2	6	\$3,689,000
194	Rachael	Shroyer	Berkshire Hathaway The Preferred Realty	8	4	12	\$3,685,000
195	Cheryl	Hohman	Realty ONE Group Landmark	6	3	9	\$3,649,000
196	Brian	Schmidt	RE/MAX Home Center	11	3	14	\$3,646,850
197	Helen	Sosso	Howard Hanna	4	4	8	\$3,634,700
198	Rachel	Mazzie	Coldwell Banker	5	3	8	\$3,614,700
199	Kim	Stotlemyer	Coldwell Banker	9	9	18	\$3,596,000
200	Ed	Noschese	RE/MAX Home Center	4	11	15	\$3,595,900

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