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Partner Spotlight
QUALITY TITLE SERVICES

The Legacy Edition: Honoring
Fathers Who Led the Way

Michael, Allen & John Green

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HONORING FATHERS WHO LED THE WAY

Before many of us ever signed a contract, built a business, or chased a dream of our own, we were simply following footsteps.

Sometimes those footsteps led through a jobsite. Sometimes through a small office. Sometimes through long truck rides, dinner table conversations, or quiet moments where we watched our fathers interact with people, solve problems, and carry responsibilities we were too young to fully understand at the time.

But we were watching.

For many of us, the first lessons about leadership, integrity, and hard work didn't come from a book or seminar. They came from watching Dad.

"Treat people right."

"Work hard."

"Do what you said you'd do."

Simple words. Small phrases. But over time, they

became the foundation beneath careers, businesses, families, and lives.

This month, as we celebrate Father's Day, we are honored to share stories of sons and daughters who followed in the footsteps of the men who inspired them. Some inherited family businesses. Others inherited something even greater: an example worth following.

As you read through these stories, we hope you are reminded that success is rarely built alone. Behind so many great professionals are fathers and mentors who sacrificed quietly, encouraged consistently, and demonstrated what it means to serve others well.

And while every story in this issue is unique, they all share a common thread: legacy.

Not the kind measured in awards, titles, or transactions, but the kind built through character, consistency, and the

daily example of showing up well for others.

Many of the professionals featured in this edition are now passing those same lessons on to the next generation. What began as words of wisdom spoken years ago now echoes through the way they lead teams, care for clients, build businesses, and invest in their communities.

Funny how the smallest phrases often become the biggest foundations.

To all the fathers, father figures, and mentors reading this: thank you.

Thank you for the sacrifices nobody saw. Thank you for the values you modeled. Thank you for the encouragement, discipline, patience, and belief you poured into the people following behind you.

And to those who carry the memory of fathers no longer here, we hope this edition serves as a reminder that great legacies do not

disappear. They live on in the lives they shaped and the footsteps they left behind.

At Real Producers, we often talk about elevating the culture of real estate through relationships, collaboration, and community. This month reminds us that many of those values were first learned at home.

Happy Father's Day to all the dads and role models who continue to inspire us to lead well, work hard, and leave footprints worth following.

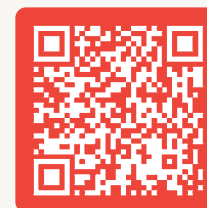


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BY JEFF WHITE
PHOTOS BY
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Some businesses are started. Others are built brick by brick, tested by pressure, and strengthened in the moments that matter most.

For Elizabeth “Leigh” McDonald and W. “Grady” McDonald, Quality Title is not just a company. It is the result of decades of steady hands, hard decisions, and a family that chose to build something meaningful together.

Long before Leigh ever stepped into the business, the foundation was already being laid. Grady McDonald had carved out a respected career in real estate law, earning trust one closing at a time. His reputation was built through consistency, integrity, and a belief that relationships mattered more than transactions.

What he could not have known then was that one day, that foundation would be tested in a way no one could have prepared for.

And when it was, it would be his daughter who stepped forward to carry it on. Leigh’s path into the business was anything but predictable.

With a background in nursing, she spent her early career caring for patients in high-pressure environments, working nights in the cardiac unit and later alongside physicians at The Heart Center of Memphis. Her days were centered around service, compassion, and showing up when people needed her most. Real estate was never part of the plan.

“In fact, prior to walking through the doors of Quality Title Group, I could have never imagined a career in real estate. God is funny like that sometimes.”

When she joined the company in 2016, it was meant to be temporary. Her parents had just launched Quality Title and were overwhelmed with closings, so Leigh stepped in to help with contract entry and pre-closing work.

But what began as a short-term solution became something more.

Leigh learned the business from the ground up. File by file. Closing by closing. Relationship by relationship. Without realizing it, she was becoming part of the very foundation her father had spent years building.

Then came the moment that changed everything.

In early 2020, a routine duck hunting trip turned into a life-altering accident. Grady was injured in the water and left waiting for rescue for hours, turning what should have been an ordinary morning into a fight for survival. What followed were months of hospitals and rehabilitation during an already uncertain time.

For the business, it meant something equally daunting.

The foundation had lost its builder.

“At that time, I had only handled a handful of closings on my own,” Leigh recalls. “I went from handling two or three closings in my entire life to closing 50 to 60 per month.”

There was no transition plan. Just a moment that demanded everything she had.

“It was a sink or swim moment, and I learned to swim.”

What could have been overwhelming became transformational.

Clients didn’t just stay. They leaned in. Many reassured Grady that there was no need to rush back, that they were in good hands.

“And you know what?” Leigh says. “I was great at it.”

But her success wasn’t built on confidence alone. It was built on something deeper, something her father had modeled for years.

“My dad has taught me how to be generous, kind, and fair in business.”

That philosophy became the next layer in the structure.

While navigating personal challenges and stepping into leadership during one of the most volatile real estate markets in recent history, Leigh made a decision that would define the company’s future.

She chose to serve everyone.

“I treated each \$30,000 closing the same as I did our \$3 million closings.”

In a market where many chased only the biggest opportunities, Leigh saw value in every relationship. She refused to overlook investors, first-time buyers, or families navigating difficult situations.

“Something in me told me not to discount the little guys.”

That instinct would prove to be pivotal.

When the market shifted, Quality Title didn’t just hold steady. It continued to grow. The relationships Leigh had



“
I treated each
\$30,000 closing the
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invested in became the backbone of the business, particularly among investors who remained active when others slowed down.

“We took care of everyone and didn’t take the market for granted. When things shifted, our business never wavered.”

Brick by brick, the company grew stronger.

Today, Quality Title reflects not just the work they do, but the way they do it. It is a family in every sense of the word. Leigh’s mother, Beth, serves as the bookkeeper and office manager, while longtime friendships and second-generation relationships fill out the team.

“When you work here, you are one of the family.”

That culture is not accidental. It reflects Grady’s influence and the values he instilled from the very beginning.

Now back in the office, walking, working, and continuing to serve clients, Grady remains both a steady presence and a source of pride.

“I cherish every minute I get to learn from him,” Leigh says. “It is one of my greatest blessings.”

For Leigh, honoring her father is not something she simply talks about. It is something she lives out every day.

“It is my goal to always make him proud, not just by continuing the business he built, but by protecting the values he built it on.”

And in many ways, that may be the strongest brick of all.

Beyond the business itself, Leigh has found her purpose in something simple, yet powerful.

“Honestly, I am extremely passionate about helping people.”



Whether it is a new investor needing guidance, a lender needing support, or an agent navigating a complex situation, she shows up.

“I always answer their calls. I know it sounds simple, but people just want to be heard.”

That commitment to connection has become one of her greatest strengths.

“The most rewarding part of this business is the connections. I love bringing people together.”

It is why she hosts gatherings, makes introductions, and looks for ways to create value beyond the transaction.

To her, success is not measured in closings alone, but in the relationships that come from them.

At its core, Quality Title is not just about title work.

“It is something we have built brick by brick as a family,” Leigh says. “We have sacrificed together, we have cried together, and we have celebrated together.”

That sense of shared experience extends to everyone who walks through their doors.

“This company is a place for people to find a home, whether

they are an employee, a client, or a friend in need. We care, and we go above and beyond.”

And when asked what she hopes to be remembered for, her answer is as grounded as the foundation she stands on.

“I want to be remembered for being of service to people.”

Brick by brick, that legacy is already being built, not just through closings, but through the people they serve and the lives they impact along the way.

And for the McDonald family, the work is far from finished. ▀

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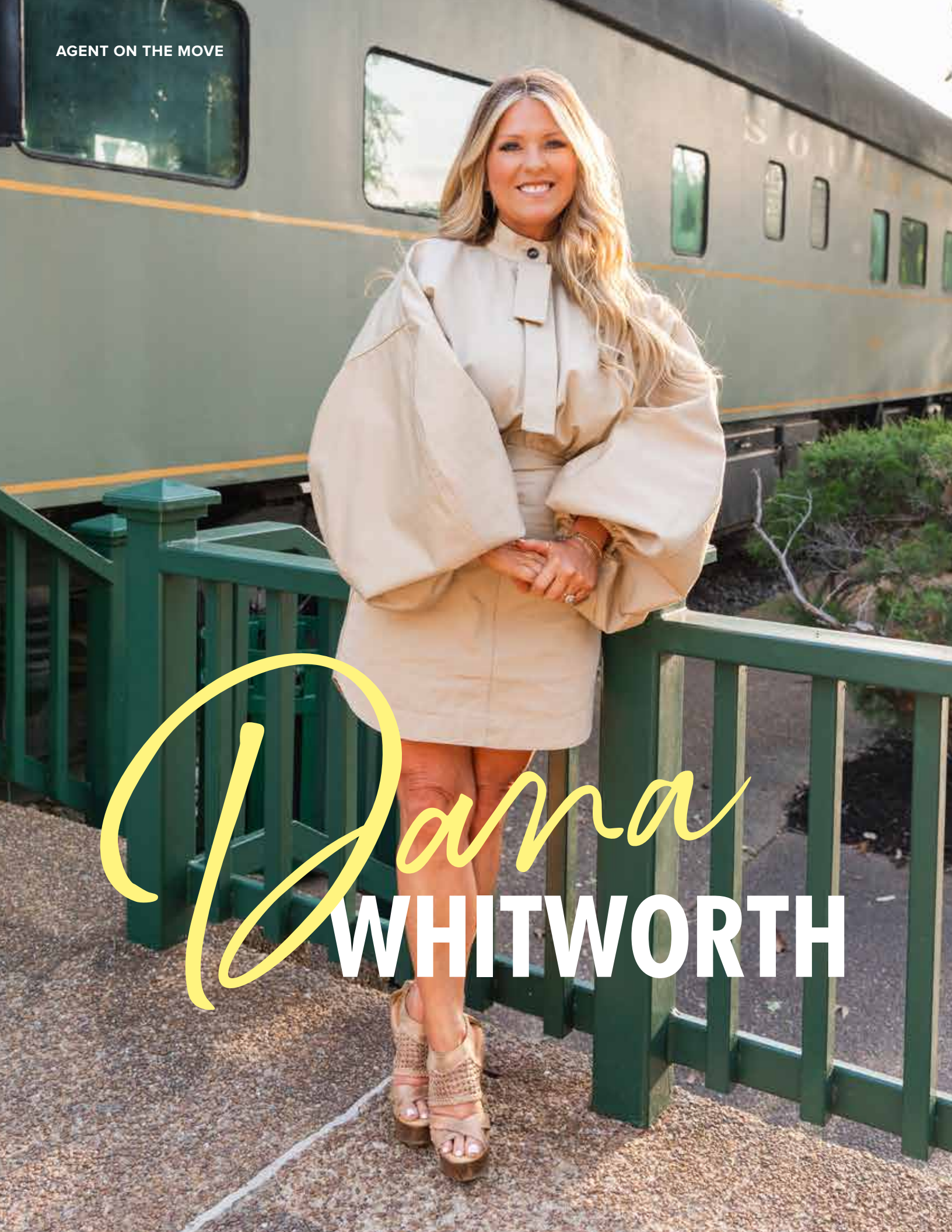
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The Things My Father Taught Me

BY JEFF WHITE • PHOTOS BY CALEB NELSON

For years, Dana Whitworth has built her real estate business from the bleachers of baseball fields across Collierville—balancing contracts by day, while raising two boys.

Along the way, she became known not just for her work ethic, but for the relationships, consistency, and care that continue to define her business today. Rooted in community and shaped by the lessons her father taught her early on, Dana has built a career centered not just on transactions, but on trust, connection, and showing up for the people who count on her.

But one thing hasn't changed: her commitment to showing up fully — for her family, her clients, and the community she loves.

It is a life that feels full in every sense of the word — family, community, relationships, and a career built not around transactions, but people.

In many ways, it is the same kind of life her father modeled for her years ago.

“My dad taught me early on—people over paychecks—and that lesson has stayed with me in everything I do,” Dana says.

Long before Dana ever held a real estate license, she was learning lessons that would eventually shape the way she built her business and lived her life. Her father, James “Jim” Duke, spent decades in real estate, but the lessons that impacted Dana most

had little to do with sales strategies or contracts.

They were about how to treat people.

The Way You Treat People

Born and raised in Memphis, Dana grew up watching her father make people feel valued everywhere he went. He had a gift for remembering names, stories, and small details that made others feel seen.

“When he was talking to you, you were the most important person in the room,” Dana says.

Today, that same intentionality defines the way Dana serves her clients.

“Real estate is so much more than a transaction,” she explains. “It is a relationship, and I do not take lightly that people trust me to guide them through one of the most important decisions they will make for themselves and their family.”

In an industry often driven by speed, volume,

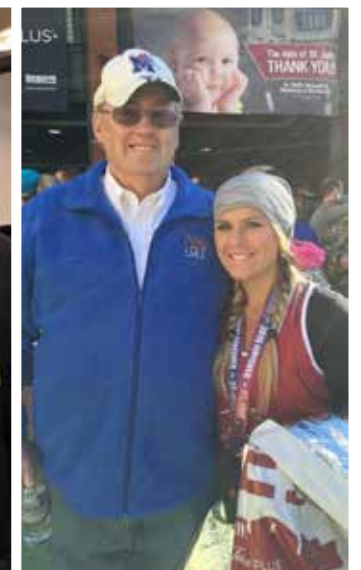
and visibility, Dana has quietly built a reputation rooted in trust, consistency, and care. She wants clients to feel supported long after closing day.

“I want people to remember me and my brand because I came alongside them in the season they were in and met them where they were,” she says.

Home Is More Than a House

Dana attended the University of Memphis and earned a degree in elementary education before spending two years teaching school. Later, she became a stay-at-home mom while raising her two boys.

Real estate was not originally part of the plan.





I BELIEVE IN GIVING BACK AND SUPPORTING LOCAL. IF YOU WANT CLIENTS AND COMMUNITY MEMBERS TO LOVE WHERE THEY LIVE, I FEEL LIKE MAKING IT A PLACE TO LOVE IS FULL CIRCLE.



In fact, Dana laughs when she talks about once dreaming of becoming a hairstylist. But years later, she stumbled across an old senior yearbook quote where she had written that in ten years she hoped to be “selling real estate with my dad.”

“Crazy when I saw that just several years ago!” she says.

The seeds had clearly been planted long before she realized it.

While in college, Dana worked as the appointment secretary at Crye-Leike Real Estate Services during a very different era of the business.

“I had to scroll a roll-top desk to look up homes and showing instructions,” she laughs. “Long before an appointment line or platform was available!”

Then in 2016, with both of her children in school, Dana began assisting another Crye-Leike agent part time. Within months, she realized the career she had watched her father pour himself into for decades was something she wanted for herself as well.

“Between watching my dad basically my whole life and

assisting, I wanted to give it a try,” she says.

Joining Crye-Leike felt natural. Familiar faces, shared values, and a people-first culture made it feel less like starting over and more like coming home.

Showing Up Matters

These days, much of Dana’s life revolves around balancing business, baseball schedules, family time, and community involvement. But through it all, one thing matters most: being present.

“He really was the heartbeat of our family,” Dana says of her father. “The glue to the crazy and the calm to the storm.”

Those same steady qualities now show up in Dana’s own life. Whether she is sitting in the stands cheering on her boys, showing up for clients during emotional transitions, or serving her community, people know they can count on her consistency and care.

Years later, Dana sometimes catches herself repeating one of her father’s phrases or approaching a conversation the same way he would have. Some legacies are not inherited all at once. They are carried forward little by little, conversation by conversation.

Growth in Every Season

Dana believes growth matters in every season of life.

She is constantly reading, listening to podcasts, and learning from others, often juggling several books at once ranging from leadership and business to faith-based encouragement. Reading has become one of

her favorite ways to slow down and recharge.

That mindset of continual growth shapes the way she approaches business as well. Dana believes today’s buyers are more intentional than they have been in years.

“You can walk in a home and picture your life there instead of rushing to make a decision before someone else does,” she says. “It’s less reactive and more personal.”

That slower, more thoughtful pace aligns perfectly with her philosophy. She believes people deserve to feel cared for, informed, and supported throughout the process.

A Home Is More Than a House

Dana’s commitment to people extends far beyond real estate.

A longtime supporter of her community, she served as President of Main Street Collierville for three years and remained on the board for six. Supporting local businesses and helping create a community people genuinely love is something she cares deeply about.

In 2020, during a season when many small businesses were struggling, Dana launched a community video series called “A Home is More Than a House... it’s a Community.” What began as a way to support local businesses has grown into an ongoing passion project highlighting the people and places that give Collierville its heartbeat.

Through the series, Dana partners with local



businesses to introduce viewers not just to homes, but to the community surrounding them — reinforcing her belief that real estate is ultimately about connection, belonging, and investing where you live. The series can be found on social media at @danadwhitworth.

“I believe in giving back and supporting local,” Dana says. “If you want clients and community members to love where they live, I feel like making it a place to love is full circle.”

These days, Dana is building a life much like the one she admired growing up — rooted in faith, centered on family, invested in community, and grounded in the belief that people always matter most.

And somewhere between the baseball fields, front porches, client conversations, and everyday moments of showing up well, the lessons her father taught her are still being lived out every single day. ▀



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We are always accepting nominations for feature stories! If you know a colleague who is absolutely ON FIRE and deserving of celebration, we would love to feature them in an upcoming edition of *Memphis Real Producers* magazine!

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Tyler Bowman

Built to Serve: Honoring a Father's Influence While Building Something of His Own

BY JEFF WHITE • PHOTOS BY BECKY MITCHELL WITH LENSMAN REAL ESTATE PHOTOGRAPHY
PHOTOS TAKEN AT THE STERICK BUILDING (QUEEN OF THE SOUTH)



Most people spend their early twenties searching for stability

Tyler Bowman walked away from it.

Within the same month, he quit his job at FedEx, withdrew from aviation school before completing his licensing process, and jumped headfirst into real estate with no backup plan.

No large team. No guaranteed pipeline of business. No safety net.

“I just dove in headfirst,” Tyler says. “I relied on the training and resources our office had to offer, and then I had to go out and build business for myself.”

Looking back, Tyler realizes the foundation for that leap had been built long before by watching his father, Ric Bowman.

For more than four decades, Ric Bowman has been a respected leader in Memphis real estate through Weichert Realtors Benchmark. Long before Tyler entered the business himself, he watched his father build relationships, solve problems, and approach real estate differently than many others in the industry.

“My dad has always believed in being a one-stop shop,” Tyler shares. “Real estate, mortgage, credit services, all under one roof.”

That philosophy shaped Tyler’s approach to the business from the very beginning.

Betting on Himself

Born and raised in Collierville, Tyler attended Collierville High School before pursuing a path that initially looked far removed from real estate.

Always fascinated by mechanics and design, he enrolled in airframe and powerplant school while working at FedEx World Hub handling package sort as well as aircraft onload and offload operations.

“It was hard work, but it taught me discipline and consistency,” Tyler says. “You learn quickly the importance of showing up and doing your job well.”

At the time, aviation seemed like the future. But real estate kept pulling at him.

Growing up around the industry through his father, Tyler had seen firsthand the impact real estate could have on people’s lives. Eventually, he made the decision to leave both FedEx and aviation school behind and pursue real estate full time at just 21 years old.

It was a leap of faith, but one grounded in the example he had seen for years: work hard, build relationships, and find ways to help people.

Building a Different Kind of Business

From the beginning, Tyler knew he did not want to limit himself to one narrow lane within the industry.

“I’ve tried not to have a specific niche,” he explains. “I want to be a resource for anything real estate.”

That mindset mirrors the culture Ric Bowman built years ago at Weichert Realtors Benchmark: a philosophy centered on versatility, collaboration, and finding solutions.

Today, Tyler helps clients buy and sell homes, works with investors building portfolios, serves as a licensed mortgage loan originator, and helps connect buyers with credit restoration services when they are not yet ready to qualify for financing.

For Tyler, carrying that philosophy forward has become a defining part of his business.

“If someone isn’t ready today, we can still help them create a plan,” he says. “That’s what I love about our model. We can meet people where they are.”

Rather than walking away from difficult situations, Tyler believes in helping clients move toward solutions.

Seeing Possibility Others Overlook

One of the defining characteristics of Tyler’s career has been his commitment to learning every side of the business, especially investment properties, distressed homes,

creative financing, and redevelopment projects.

“I never wanted to stay in just one lane,” Tyler says. “The investment side of the business opened more doors, created more relationships, and taught me more about real estate than anything else.”

That journey began after attending a commercial forecast conference where he connected with investors and was introduced to the world of distressed properties and redevelopment.

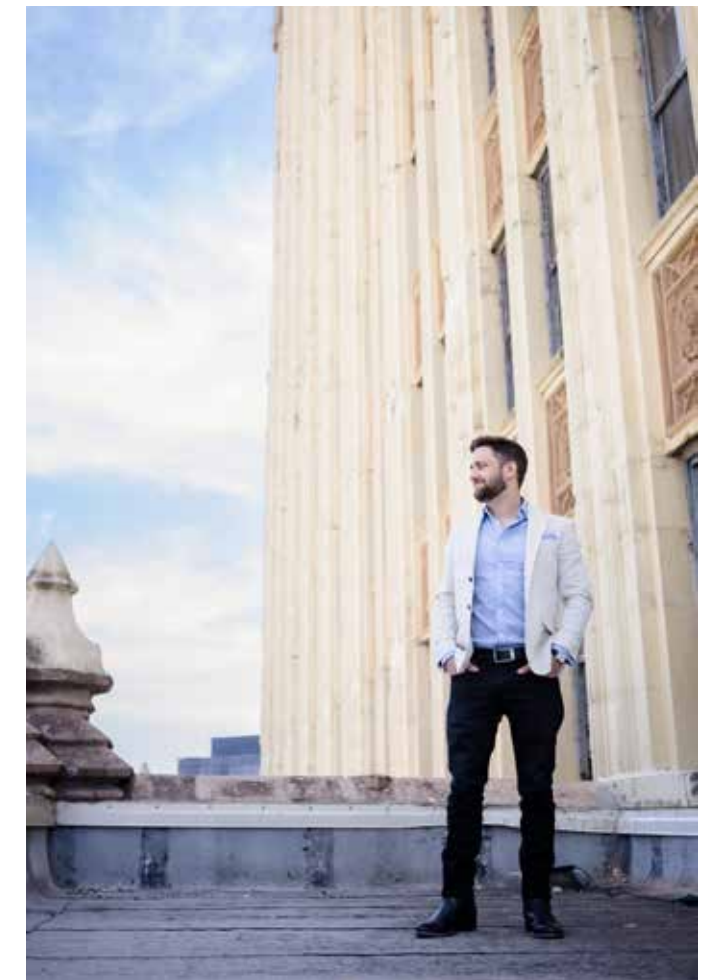
Over time, Tyler became deeply involved in projects involving condemned homes, environmental court cases,

defected titles, rehabs, and creative financing structures.

But for Tyler, these projects represent something far bigger than investment opportunities.

“I’ve seen properties that were literally scheduled to be demolished get transformed into affordable family homes again,” he says. “That’s one of the most rewarding parts of what I do.”

Tyler does not just see distressed properties. He sees possibilities, opportunities to improve neighborhoods, restore homes, and create affordable housing for Memphis families.



“

One piece of advice I'd give every Realtor is not to get discouraged when business slows down or deals fall apart. Real estate is always going to have ups and downs.

”



A Love for Memphis

Tyler's love for real estate is deeply connected to his love for Memphis itself.

Both he and Ric were born and raised in Memphis, and Tyler remains deeply passionate about the city's future.

"I love Memphis," he says. "It has history, character, authenticity, and opportunity."

Having lived throughout the area before moving downtown in 2019, Tyler especially appreciates Memphis's strong sense of community.

"It still feels like a big small town," he says. "You can build real relationships here."

Outside of work, Tyler enjoys traveling, exploring new restaurants, playing golf, and spending time with friends. He also supports the Spina Bifida 901 Foundation, helping provide treatment and intensive physical therapy for children in need.

Years ago, Tyler watched his father build a business centered on relationships, versatility, and service.

Today, he is carrying that same philosophy forward in his own way, restoring homes, helping families, creating opportunities, and proving that real estate can still be about more than transactions.

In a city he believes deeply in, Tyler Bowman is doing more than building a business. He is helping build a Memphis worth believing in. 🏡

Tyler brings to the table, he believes the heart of real estate remains simple.

"It's still a relationship business," he says. "You're helping people through major life moments."

That perspective traces directly back to the example set by his father years ago.

"My dad built his career on relationships," Tyler says. "That's something I've always tried to carry forward."

Whether helping first-time buyers, seasoned investors, or clients navigating

difficult situations, Tyler approaches every relationship with the same mindset: find a way to help.

"Everybody's situation is different," he explains. "You have to be adaptable."

He also understands the emotional highs and lows that come with the industry itself.

"One piece of advice I'd give every Realtor is not to get discouraged when business slows down or deals fall apart," Tyler says. "Real estate is always going to have ups and downs."

"In a business where a lot of agents see each other as competition, the investment side allows us to work together in ways that benefit everybody, including the city of Memphis," he explains.

That collaborative mindset has become a major part of his career.

"The more knowledge you have about construction, financing, title work, and redevelopment, the more value you become to clients," he says.

A Relationship Business
Despite the wide range of services and experience

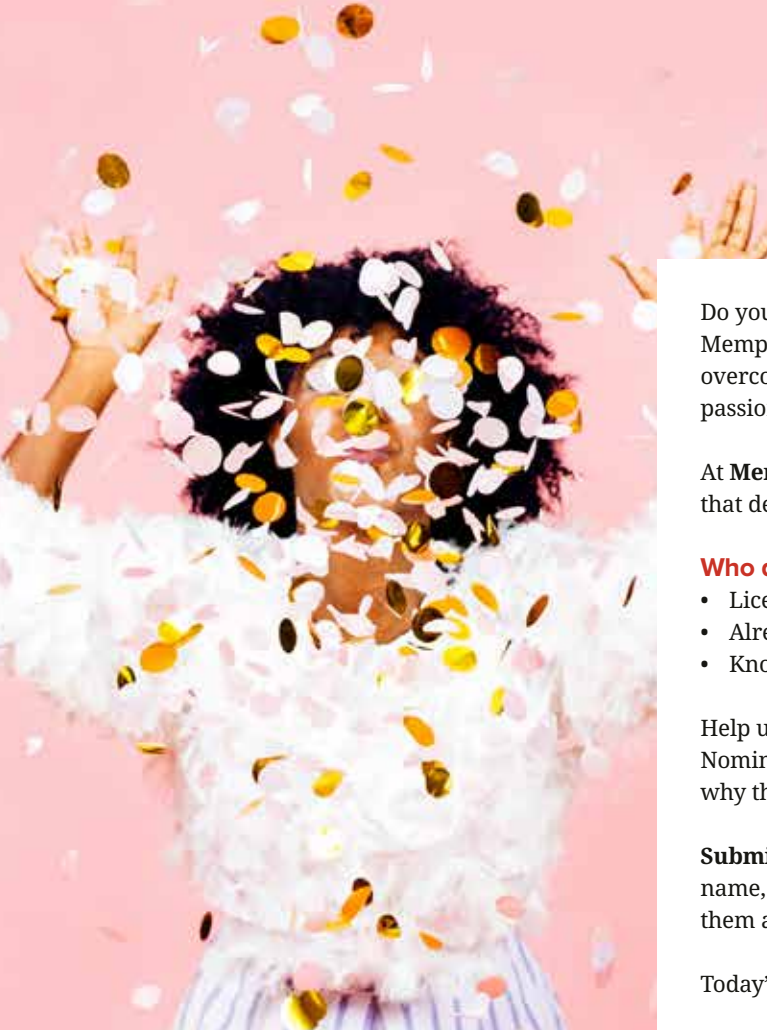
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ALLEN, JOHN & MICHAEL GREEN

LESSONS FROM OUR FATHER

BY JEFF WHITE • PHOTOS BY ELIZABETH LOONEY PHOTOGRAPHY

Some lessons are taught in a classroom.

Others are learned simply by watching someone live them out every day.

For Allen Green and Michael Green, many of the lessons that shaped their lives and careers came from their father, John Green.

Some came through words.

Most came through example.

Today, Allen and Michael lead John Green & Company REALTORS®, the brokerage their father founded in 1979. Over the past four decades, the firm has become one of the most respected independent real estate companies in the Memphis area, selling more than \$1 billion in homes and consistently ranking among the top companies in the MLS since 1996.

Though Allen and Michael now lead the brokerage day-to-day, John still

remains a steady presence, regularly stopping by the office to offer advice, encouragement, and perspective earned through decades of experience.

For the Green family, success has never simply been about production.

It has always been about people, stewardship, and service.

Lesson One: Work Hard

One phrase became so closely tied to John Green over the years that it practically became the family motto:

“Luck is preparation meeting opportunity.”

Allen and Michael still remember their father carrying keychains engraved with the phrase and handing them out at parties, gatherings, and community events.

“That pretty much sums Dad up,” Michael says with a smile.

John believed success rarely happened by accident. Preparation, persistence, and consistency mattered.

One of his guiding philosophies was simple:

“If you can’t keep doing it, don’t do it.”

Long before real estate became a family business, John worked in chemical engineering and management with Procter & Gamble. Allen became a pilot. Michael studied aerospace.

Yet by 1998, all three were working side by side.

Looking back now, Allen and Michael realize their father was building far more than a company.

“He always viewed this as something meant to last,” Michael says.

Growing up, there were ballgames and events their dad occasionally missed because he was working to provide for both his family and the people who depended on him.

And as fathers and business owners themselves now, they see those sacrifices differently.

“As kids, we probably didn’t fully understand everything Dad was carrying,” Allen says. “As adults, we understand it completely differently now.”

Lesson Two: See the Bigger Picture

Years ago, John drove to Collierville simply to buy a Chevrolet.

At the time, Collierville was much smaller, but John saw its potential early on.

Now, decades later, the town has grown into one of the most sought-after communities in the Memphis area.

“He had incredible foresight,” Allen says. “A lot of what he envisioned for this town came true.”

That same vision helped grow Green & Company into one of the region’s top-performing firms.

Today, the brokerage includes 40 agents and a management team with more than 200 years of combined real estate experience.

“Our agents are long term and our best assets,” John says. “We work hard, and our agents work hard. We enjoy helping them achieve success.”

Allen and Michael believe much of that stability comes from the culture their father intentionally created over time.

He built trust before transactions, and people noticed.

Lesson Three: Do the Right Thing

If there is one lesson Allen and Michael return to repeatedly when talking about their father, it is integrity.

“Do the right thing. Treat people fairly,” Michael says.

Simple words.

But they became a lifelong standard inside both the family and the business.

“There were times Dad would help solve problems that technically weren’t even his responsibility,” Michael recalls. “But he understood that reputation matters.”

Allen says their father always focused on the long-term.

“He believed if you help people and solve problems, it always comes back around somewhere down the road.”

For the Greens, relationships have always mattered more than short-term wins, helping build a reputation that now spans generations.

Lesson Four: Give Back to Your Community

For more than 40 years, the Green family has helped shape Collierville not only through real estate, but through service.

John Green helped organize the first Teacher Luncheon in 1988. He later combined the event with a small grants program, which evolved into the Collierville Education Foundation, founded in 1996.

Since 1988, the brokerage has proudly supported the Foundation, which has awarded more than \$1.6 million in grants directly to local teachers.

The company also established the Marilyn Barnes Green Endowment in honor of Allen and Michael’s mother.

John was recently recognized for the longest-running tenure in the Rotary International club in Collierville, reflecting the family’s longstanding commitment to civic involvement.

The family has also served in leadership roles throughout organizations across Collierville and the Memphis real estate community.

Service, Allen and Michael learned, is not something you do after you become successful.

It is part of how success is built.

Lesson Five: Never Stop Growing

Even after decades in business, John never stopped learning or adapting.

Despite beginning his career long before modern real estate technology existed, Allen and Michael describe their father as highly technical and consistently ahead of his time.

“He was always on the cutting edge,” Allen says.

Today, Allen and Michael continue balancing innovation with the relationship-driven culture their father created.

Since taking over ownership of the brokerage in 2014, both have also established themselves as highly successful REALTORS® individually, consistently ranking among the top-



“HE BELIEVED IF YOU HELP PEOPLE AND SOLVE PROBLEMS, IT ALWAYS COMES BACK AROUND SOMEWHERE DOWN THE ROAD.”

producing agents in the Memphis area while helping lead the company’s continued growth.

Though their leadership styles differ, both share the same steady commitment to consistency, professionalism, and long-term relationships their father modeled decades earlier.

Even now, Allen and Michael still value their father’s perspective and frequently lean on his wisdom and experience.



“DO THE RIGHT THING. TREAT PEOPLE FAIRLY.”



And even today, John still stops by the office regularly, catching up with agents, offering advice, and occasionally drumming up new business opportunities along the way.

“He never really stopped,” Michael says with a laugh.

Lesson Six: Preserve What Matters Most

One of the most personal projects for Allen and Michael in recent years involved preserving a beloved Collierville landmark: Mensi’s Dairy Bar.

As children, their father used to send them there for hamburgers and milkshakes. Years later, helping preserve the historic location became about much more than business.

“It is rewarding because we saved a piece of our past,” they say.

And now, in many ways, life has come full circle. The same man who once sent Allen and Michael to Mensi’s for hamburgers and milkshakes now

enjoys watching his grandchildren grow up surrounded by many of the same traditions, values, and community roots that shaped their own childhoods.

Their connection to Collierville is deeply personal.

Their office sits on the Town Square, and Allen and Michael even live across the street from one another within walking distance of downtown.

They are deeply rooted in the community they serve.

That same commitment to preserving what matters extends far beyond buildings or businesses.

For all the accomplishments surrounding the Green family, their proudest roles are still the ones outside the office.

John and his wife, Robbye, continue enjoying life together, including John’s beloved vegetable garden and famous turnip greens.

Allen and his wife, Audra, are proud parents to Parker and Ansley, and Allen enjoys golfing whenever time allows.

Michael and his wife, Ashley, stay busy raising Cannon, Anna Carson, and Jocelyn, whose competitive sports schedules currently dominate family life.

Businesses grow and communities evolve.

But values passed from one generation to the next can outlive all of it.

In the end, the greatest lessons John Green taught his sons were never written in a handbook or taught in a boardroom. They were learned slowly over decades by watching a man lead with integrity, serve his community faithfully, and treat people well.

Today, Allen and Michael continue carrying those lessons forward the same way their father taught them — one relationship, one family, and one neighbor at a time. ▀

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What an incredible day at Citywide Mastermind!

We were so proud to partner with Sarah Layson and LIFT to bring this kind of value, collaboration, and connection to our real estate community. There's something powerful about a room full of hungry agents willing to sharpen one another, share ideas, and grow together.

And since it was Cinco De Mayo... we had to celebrate the right way with a taco bar, great conversations, and an amazing mariachi band that absolutely brought the energy to the room!

Huge shoutout to all of our amazing table leaders who poured into the conversations and helped create such

an impactful experience. And a big thank you to our sponsors, First American Home Warranty, Black Tie Moving, GEICO Insurance, Edco Title & Escrow, and Northpointe Bank, for helping make this event possible.

Also, huge shoutout to Caleb Nelson for capturing the day so well through his photos!

Our hope is that every person who attended walked away with meaningful connections, fresh perspective, and a few huge nuggets to help move their business forward. Because at the end of the day, we truly do go farther faster when we work together.







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