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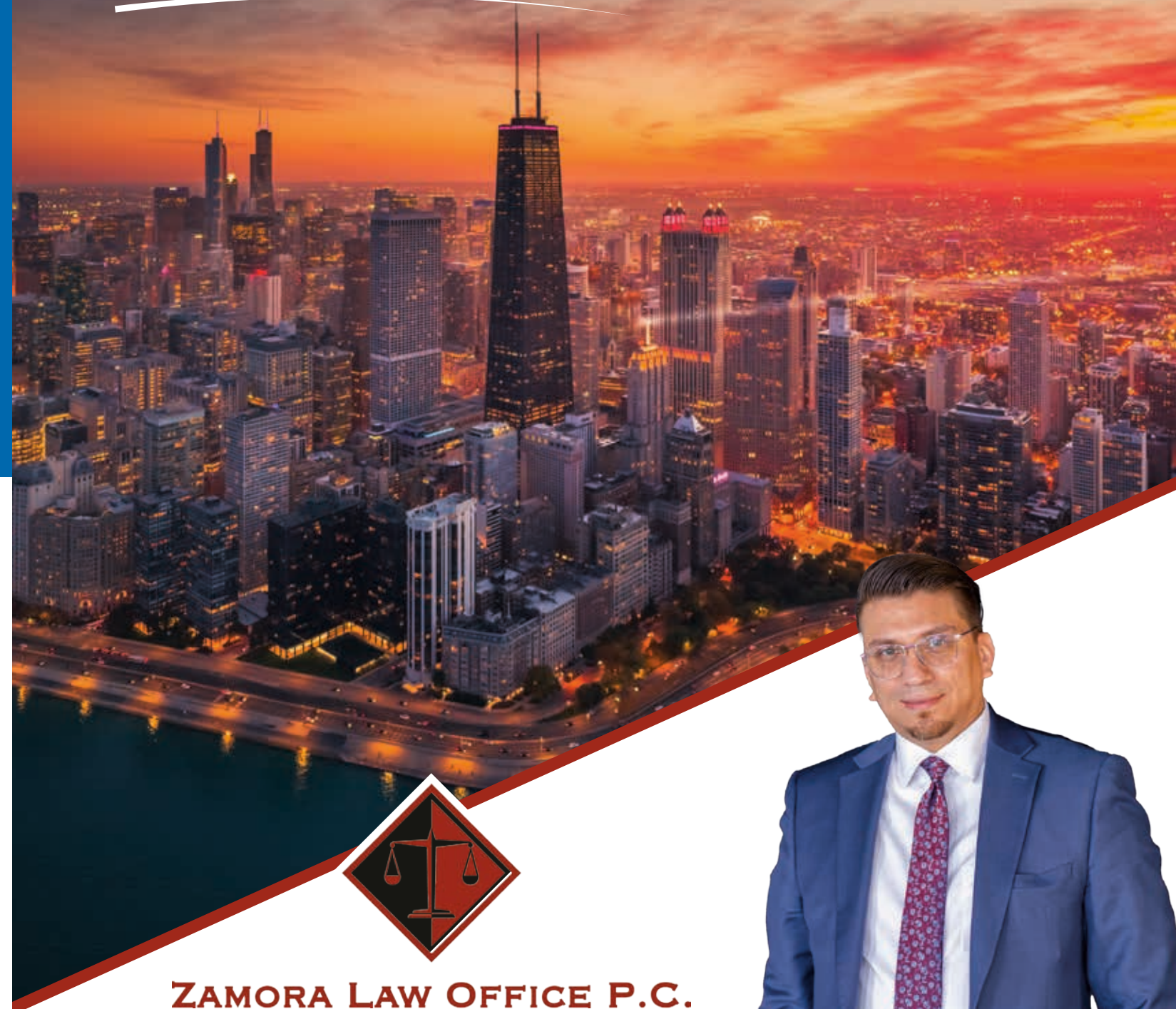


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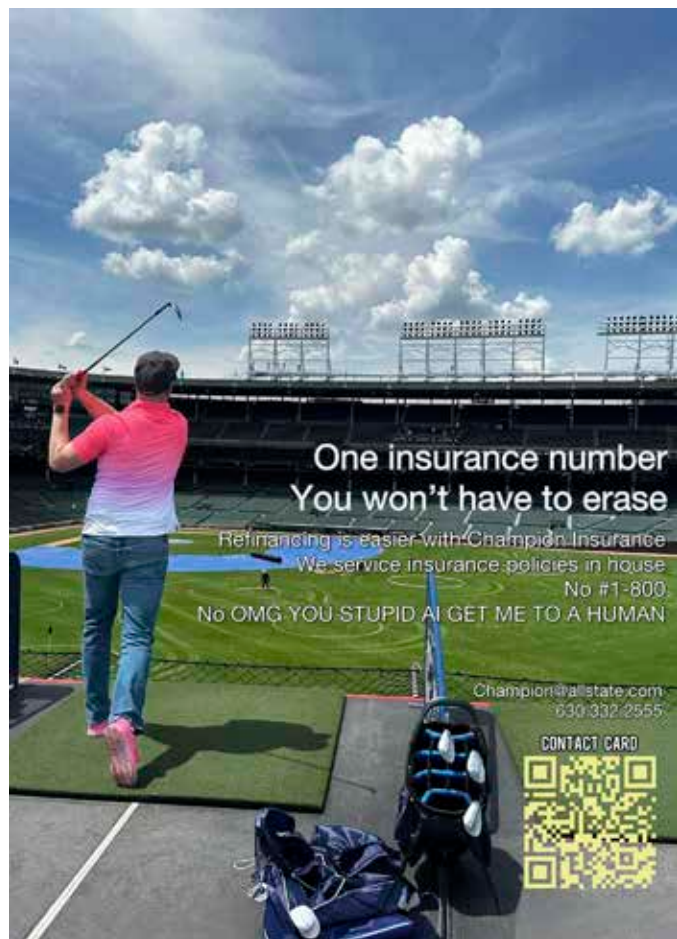


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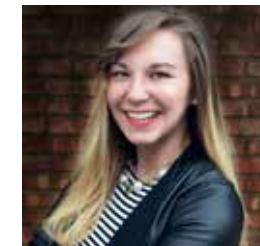
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Can we be honest with each other?

June is where the year starts to tell the truth.

The goals we set in January are no longer ideas. We can see what is working, what is not, and where things need to be tightened up. The market has picked up, we are being pulled in different directions, and the pace is real.

This is where separation starts to happen.

In a market like DuPage County, a lot of agents start strong. Not everyone sustains it. The ones who do stay consistent when things get busy, when distractions stack up, and when the day-to-day starts pulling them in different directions.

That's *DuPage Real Producers!*

It was on full display at last month's event, bringing together Real Producers from across Chicagoland. Our team is finalizing photos, so stay tuned next month to see who was in the room.

In the meantime, I will leave you with this: Are you operating at the level you set out to in January?

If yes, keep pushing.

If not, there is still time to adjust.

That is the opportunity this industry gives you!

Andy Burton
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Why Video Will Define Real Estate Marketing in 2026

In 2026, the most successful real estate brands won't be the loudest—they'll be the most impactful.

Today's buyers and sellers don't just want to see properties. They want to feel the lifestyle, understand the story, and connect with the people behind the brand. High-impact video content transforms listings into experiences, agents into brands, and transactions into narratives.

One of the biggest shifts in 2026 is the move from generic listing videos to intentional storytelling. Cinematic visuals, authentic testimonials, and behind-the-scenes moments are outperforming traditional marketing because they create emotional resonance—not just awareness.

Impact also means longevity. A single well-crafted brand film can influence perception for years, while short-form reels drive daily engagement across social platforms. Together, they create a layered strategy that amplifies visibility, credibility, and conversion.

In a world where everyone can create content, impact is no longer about having more video—it's about having the right video.

For real estate professionals looking ahead, the future is clear:

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Liz Ruiz

Primed to Pay It Forward

BY LAUREN YOUNG
PHOTOS BY KDE
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“It’s possible to succeed at a young age, even in a competitive industry like real estate,” says Liz Ruiz, REALTOR® with @properties in Naperville. “I hope I can help motivate other young professionals who may be unsure of their path.”

Though still early in her career, Liz still has more real-world professional experience than many of her peers.

Raised in Woodridge, Liz grew up in a close-knit family that emphasized hard work, resilience, and believing in your own potential. After high school, Liz initially planned to pursue a traditional college path. But as many young adults discover, the process of finding direction can take time.

“I quickly realized that I was struggling to figure out what I truly wanted to pursue,” Liz says. “At the time, making the decision to pause my schooling felt incredibly difficult.”

That period of uncertainty ultimately became a turning point. At just twenty years old, Liz was offered a position as a transaction coordinator for a top-producing real estate team in Naperville. She managed contracts, coordinated timelines, and helped ensure every transaction moved smoothly from contract to closing.

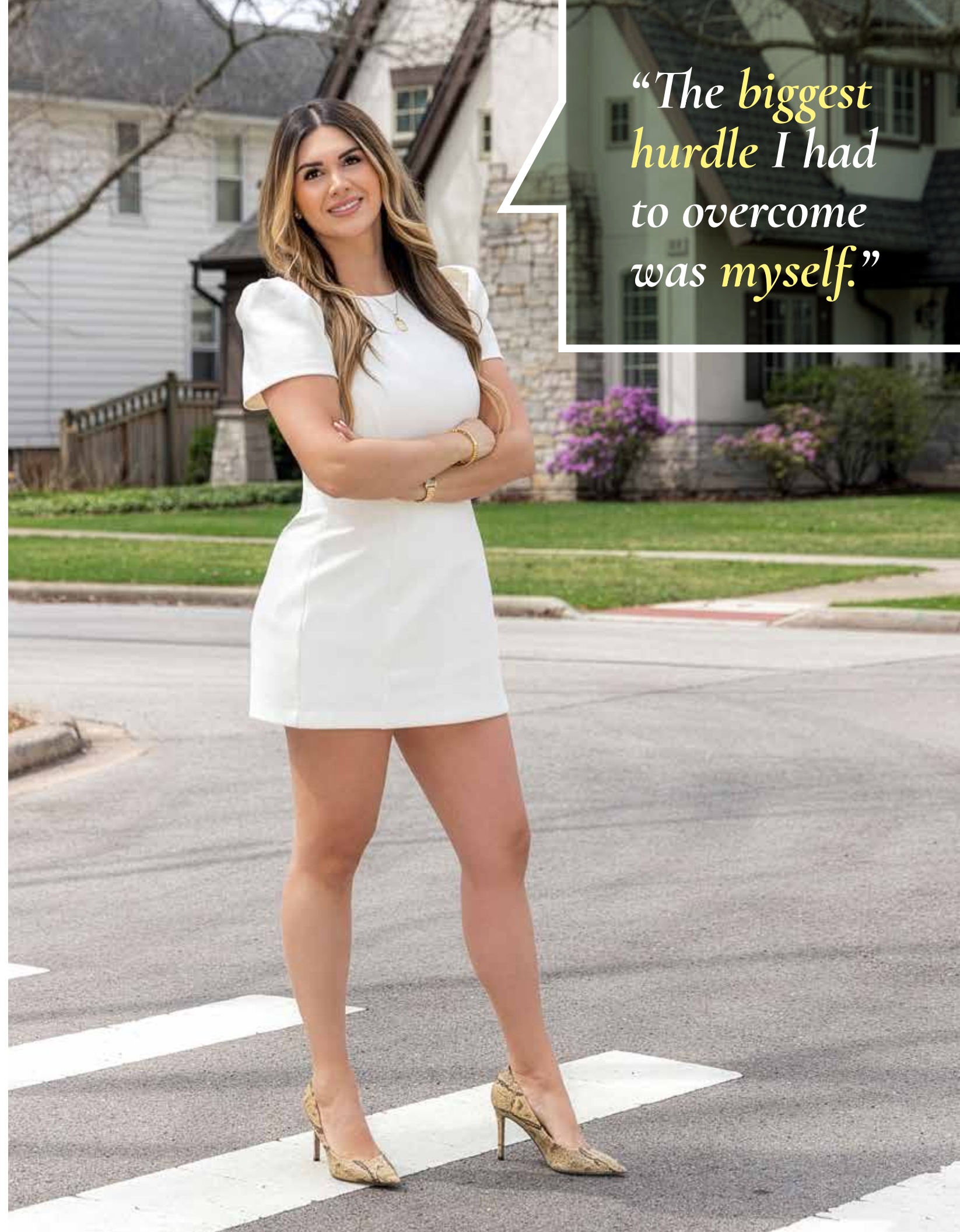
“Working behind the scenes allowed me

to learn the transaction process from start to finish and gave me a strong foundation in the industry,” Liz says. “Watching each transaction come together made me realize that I wanted to play a more active role in the process and build meaningful relationships directly with clients. That experience played a huge role in preparing me for my career as a REALTOR®.”

By April 2022, Liz had earned her license and was forging her own career path. The transition came with challenges, of course. Real estate can be intimidating for many new agents, but especially for the young professionals entering this often-complicated field. Liz quickly understood that success would require a willingness to stretch herself.

“The biggest hurdle I had to overcome was myself,” she says. “Real estate is a competitive industry, and success requires that you step outside of your comfort zone every single day.”

Liz decided to approach that hurdle with curiosity and determination. She sought out mentors, asked questions, and studied how experienced agents navigated complex situations. That commitment to being open to learning new lessons and willingness to step outside of her comfort zone continues to guide her business today.



“The biggest hurdle I had to overcome was myself.”



Liz with her nephews, Mikey and Owen.

“Knowledge truly is power, especially in this business,” Liz says. “I’ve surrounded myself with people who are more experienced than I am, and I pay attention to how the best agents operate and remain unafraid to ask questions and ask for help.”

“Real estate is constantly evolving, and I love staying ahead of the market by learning new strategies and finding creative ways to help my clients succeed,” she adds.

While her career has grown quickly, Liz remains grounded through her family and community. Sundays are often reserved for dinners with her parents and her sisters, Karina and Julie, and nephews, Mikey and Owen. These gatherings often include exploring new local spots and catching up on life.

“Family time is very important to us, and one of our favorite things to

do together is try new restaurants around the area,” Liz says.

Liz also dedicates time to giving back. What’s especially top of mind and close to her heart is the care provided by Lurie Children’s Hospital of Chicago. At age thirteen Liz was admitted there in critical condition after two other hospitals were unable to help. The experience left a lasting impression on her.

“The team at Lurie’s gave me a second chance at life,” Liz says. “I will always be incredibly grateful for the care, dedication, and compassion their staff showed during that time. I’ve also had clients whose children have received care there, which has only affirmed my knowing how impactful their work is.”

Looking ahead, Liz looks to continue building a trusted brand and eventually mentor agents who are new to the

industry. She remembers how intimidating those early months can be and hopes to create opportunities for the next generation.

“One of my biggest dreams is to become a team lead and mentor younger agents who are just starting out,” Liz says. “I remember how challenging the beginning [stages] of this career can be, and I want to be someone who can guide, encourage, and educate others based on what I’ve learned through my own experiences.”

“Real estate has given me so many opportunities, and I hope to pay that forward by helping the next generation of agents build successful and meaningful careers,” she adds. “This business comes with many challenges, but if you stay consistent, work hard, and operate with honesty and integrity, everything else tends to fall into place. ▀



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VIPIN GULATI

A Legacy of Adaptability

BY LAUREN YOUNG • PHOTOS BY KDE PHOTOGRAPHY

“My journey in real estate has been shaped by perseverance and adaptability,” says REALTOR® Vipin Gulati with RE/MAX Professionals Select in Naperville. “What remains most rewarding is that my passion for helping individuals and families achieve their real estate goals is as strong today as it was at the beginning of my career.”



When we originally featured Vipin in 2023, we learned that his adaptability is a key source of his nearly four decades of success. Starting with his career beginnings—a bold move to the US from India in 1986 to launch a real estate journey—Vipin’s ability to readily adapt and grow with change has been his primary advantage while enabled by the work structure of real estate.

“Unlimited potential, a flexible schedule, and the thought of working with families buying their dream homes was enough for me to dive into a real estate career,” Vipin says.

In those early years, success was far from guaranteed. Vipin entered an unfamiliar market without the benefit of mentorship or an established network. He relied on discipline, persistence, and the belief that consistent effort would eventually pay off. Cold calls, open houses, and long hours became part of his daily routine as he worked to establish himself.

“I had to overcome a lot initially as I was new to the culture and the business, and I did not have a mentor, proper training, or a sphere of influence,” he says, then adds, “But I would be remiss not to acknowledge the unwavering support of my wife, Mala Gulati. Her encouragement

and understanding have been instrumental throughout my career.”

When we last met Vipin, his efforts had already translated into a thriving business. Since then, he has adopted new tools and strategies while staying anchored in the principles that brought him success in the first place.

“I have embraced advancements in technology and modern lead generation platforms while remaining firmly committed to the principles that have consistently driven my success,” he says. “Building genuine relationships and delivering reliable, personalized service is vital.”

That balance between tradition and innovation has led to some of the most notable milestones of his career. Within these last three years, Vipin has reached new heights in production and recognition, continuing to compete at an elite level in a constantly shifting market.

“In 2025, I successfully achieved the top third place in ranking amongst all RE/MAX agents in Northern Illinois,” he says. “Milestones such as these are gratifying, and they serve as continued motivation to elevate the level of service I provide to my clients.”

But one of the most meaningful changes has been the expansion of

Vipin’s business into a family partnership. His son, Rohin, has joined the profession, bringing a fresh perspective while continuing the legacy Vipin has built.

“One of the most rewarding developments in recent years has been the opportunity to work alongside my son,” Vipin says. “Rohin has an integral role in assisting buyers, particularly those relocating to the Chicago area. His contributions and partnership have strengthened our ability to serve our clientele effectively.”

“I am grateful for the opportunity to work alongside my father and continue to learn from his extensive experience,” Rohin says. “The valuable insights I’ve gained over these years have enabled me to better support our clients.”

Rohin’s involvement has also allowed Vipin to focus more on broader strategic planning, mentorship, and long-term growth, while maintaining the same level of care his clients have come to expect.

True to form, as the market has become more complex, Vipin has shifted with it. He has placed greater emphasis on education, ensuring that clients fully understand the financial and strategic factors of each purchase or sale. In a time when buyers are more cautious and informed, his knowledge, clarity, and care have become key differentiators.

“Today’s buyers are notably more deliberate in their decision-making,”



“

Building genuine relationships and delivering reliable, personalized service is vital.

”



he explains. “They are well-informed, ask thoughtful questions, and take a measured approach before proceeding.”

“In such an environment, my role extends beyond facilitating transactions,” he adds. “It involves providing more guidance, clarity, and insights to help clients make informed and confident decisions. Strong relationships and clear communication are essential in times of uncertainty.”

Looking ahead, Vipin’s vision is both forward-thinking and deeply personal. While he continues to operate at a high level, he is also preparing for the next phase of his career, one that includes mentorship, investment growth, and a gradual transition toward winding down his personal business.

“I have begun planning for the future, which includes a thoughtful transition toward retirement over the next eight to ten years. [Today,] My goals include expanding my real estate investment portfolio and continuing to mentor Rohin,” he says. “The upcoming years represent an opportunity to build a lasting legacy, while continuing to grow together as a family.”

Vipin’s career remains a reflection of his perseverance, adaptability, continuity, and commitment to excellence.

“I firmly believe that consistent effort and dedication ultimately lead to long-term success,” he says. “I am proud to work alongside my son, combining experience with new perspectives as we continue to serve our clients with professionalism and integrity.”

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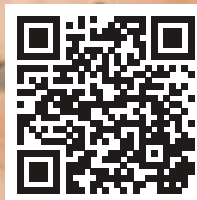


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JUDE COSTANZO

ALL IN FROM DAY ONE

BY LAUREN YOUNG
PHOTOS BY STYLES MEDIA

“I’ll always fight for my client’s best interest,” says REALTOR® Jude Costanzo of Coldwell Banker. “I take great pride in representing every single one of my clients.”

Jude’s journey in real estate reflects an underlying theme that runs through his personal and professional lives, which is to be “all in” in all he does, with intention and without hesitation. Raised in Downers Grove, Jude was very close to his hardworking parents and grandparents.

“My parents provided [me with] an excellent upbringing. It has definitely shaped my life,” says Jude.

At Indiana University he studied a wide range of subjects, graduating with a degree in economics and finance with minors in music and anthropology—all would greatly shape his future approach to business. After college, Jude moved to Chicago, where he spent fifteen years building a career in two industries.

“I worked in the financial industry for many years,” Jude says. “I traded commodities and also wrote code for electronic commodity traders. Prior to that, I worked in the liquor industry for Southern Wine and Spirits, the largest liquor distributor in the country.”

Each role gave him new skills and experience in sales, relationship building, analytics, and more. Despite his success, Jude realized that the day-to-day structure of a traditional career didn’t align with

what he ultimately wanted from his work life. His growing desire for more flexibility and autonomy eventually led him to a turning point.



“I explored real estate because I wanted freedom from the 8-to-5 job,” Jude says.

In 2018, he made a huge decision: rather than ease into real estate by working part-time, he committed to it fully from the start. It was a leap that required confidence and a willingness to embrace uncertainty.

“I left my previous job and jumped into real estate full-time,” Jude says. “Going all in with no safety net motivated me to strive to do my best from day one of my real estate career.”

Jude leaned right in, motivated by the belief that his efforts would directly influence his results. Over time, that belief, along with his previous experience in business and finance, coupled with his interests in anthropology and music, helped him build momentum and establish himself in the industry.

“As a REALTOR®, your success is directly dependent on how much you want it,” he says. “I’ve always been interested in real estate. I truly love how the day-to-day is always different. This career focuses on exactly the things I love to do.”

Today, Jude’s passion for real estate centers on the relationships he builds with clients and the experience





he creates for them. He views each transaction as an opportunity to guide someone through a meaningful time in life, whether they are buying their first home or making a major life transition.

“I truly love what I do,” Jude says. “I’m very passionate about providing the absolute best service to my clients. It [the job of a REALTOR®] fits me perfectly.”

Connecting with people is what he finds most rewarding. Beyond the deals themselves, what continues to drive his work is the trust clients place in him and the beneficial impact of the decisions he has guided them through.

At home, Jude’s focus shifts to his family; they are the center of his life. He and his wife, Marisol, who is a nurse at Lurie Children’s Hospital, are raising their two-year-old daughter, Arya. Their time together is filled with simple moments while cooking meals together, spending time outdoors, and more. Jude says that his family not only grounds him, but is his constant source of motivation, especially on the days when the demands of the business are high.

“On the tough days, I think about my family and how important they are to me,” he says.

Outside of work, Jude brings his same enthusiasm to his personal interests. He loves cooking, and enjoys traveling, hiking, and staying active. But his greatest passion outside of work is music, and it plays a central role in his life. He’s always attending concerts and loves discovering new music.

“Music is a huge part of my life,” he says. “I’ve been to hundreds and hundreds of concerts. I have traveled all over the country and the world to see my favorite artists. Music has shaped who I am on so many different levels.”

Looking ahead, Jude remains committed to real estate as both a profession and a passion. He sees it as his long-term path where he can continue to grow, serve, and build meaningful relationships.

“Many years from now, I hope to still be a REALTOR®—I truly wouldn’t want to be doing anything other than this,” he says. “Nothing is more fulfilling than having a career that allows you to do what you love while also having fun doing it!”

“I TAKE GREAT PRIDE IN REPRESENTING EVERY SINGLE ONE OF MY CLIENTS.”



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TOP 150 STANDINGS

Teams and Individuals from January 1, 2026 to April 30, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
1	Tim	Schiller	26	\$26,518,501	17	\$14,160,000	43	\$40,678,501
2	Dawn	McKenna	7	\$17,334,500	6	\$12,911,000	13	\$30,245,500
3	Nicholas	Solano	44	\$28,106,794	0	\$0	44	\$28,106,794
4	Bryan	Bomba	14	\$16,572,000	8	\$7,324,000	22	\$23,896,000
5	Maureen	Rooney	10	\$9,049,111	14	\$12,968,000	24	\$22,017,111
6	Kim	Preusch	10	\$8,384,000	10	\$13,501,700	20	\$21,885,700
7	Lina	Shah	8	\$11,128,000	7	\$8,575,000	15	\$19,703,000
8	Larysa	Domino	9	\$10,560,500	5	\$8,110,672	14	\$18,671,172
9	Daynae	Gaudio	39	\$18,467,320	0	\$0	39	\$18,467,320
10	William	White	12	\$10,458,000	7	\$6,731,500	19	\$17,189,500
11	Sarah	Leonard	12	\$5,263,500	24	\$11,312,700	36	\$16,576,200
12	Michael	Thornton	8	\$4,875,000	15	\$10,948,995	23	\$15,823,995
13	Lance	Kammes	14	\$7,193,412	15	\$7,951,630	29	\$15,145,042
14	Kelly	Stetler	6	\$5,442,000	10	\$9,137,500	16	\$14,579,500
15	Elaine	Pagels	15	\$10,847,900	4	\$2,587,500	19	\$13,435,400
16	Lori	Johanneson	13	\$6,796,400	9	\$6,165,500	22	\$12,961,900
17	Sabrina	Glover	8	\$5,220,001	10	\$7,422,500	18	\$12,642,501
18	Megan	McCleary	3	\$8,917,000	2	\$3,567,000	5	\$12,484,000
19	Alice	Chin	11	\$7,567,475	6	\$4,337,500	17	\$11,904,975
20	Walter	Burrell	6	\$8,289,000	2	\$3,380,000	8	\$11,669,000
21	Kris	Berger	5	\$6,060,000	4	\$4,835,425	9	\$10,895,425
22	Margaret	Smego	4	\$4,106,250	5	\$6,720,000	9	\$10,826,250
23	Jeffrey	Proctor	3	\$3,267,500	6	\$6,269,900	9	\$9,537,400
24	Luljeta	Bajraktari	4	\$6,775,000	2	\$2,700,000	6	\$9,475,000
25	Linda	Feinstein	6	\$5,121,272	4	\$4,298,000	10	\$9,419,272
26	Pat	Murray	13	\$6,203,000	6	\$3,190,000	19	\$9,393,000
27	Susan	Hoerster	6	\$5,617,000	6	\$3,725,000	12	\$9,342,000
28	Christine	Wilczek	13	\$8,121,547	2	\$935,000	15	\$9,056,547
29	Natalie	Weber	3	\$5,685,000	3	\$3,305,000	6	\$8,990,000
30	Mike	Berg	9	\$4,701,000	6	\$4,284,955	15	\$8,985,955
31	Ginny	Leamy	8	\$4,203,500	8	\$4,612,000	16	\$8,815,500
32	Chris	Pequet	5	\$7,460,000	2	\$1,323,000	7	\$8,783,000
33	Lynda	Wehrl	5	\$3,582,500	5	\$5,002,075	10	\$8,584,575
34	Sairavi	Suribhotla	10	\$6,964,500	2	\$1,578,000	12	\$8,542,500

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Lauren	Walz	3	\$6,170,000	2	\$2,181,000	5	\$8,351,000
36	Nathan	Stillwell	6	\$4,979,000	7	\$3,360,900	13	\$8,339,900
37	Cindy	Banks	11	\$4,622,400	6	\$3,471,529	17	\$8,093,929
38	Patty	Wardlow	7	\$4,466,000	6	\$3,620,000	13	\$8,086,000
39	Julie	Sutton	1	\$580,000	4	\$7,283,000	5	\$7,863,000
40	Grigory	Pekarsky	6	\$2,695,000	10	\$5,055,000	16	\$7,750,000
41	Oriana	Van Someren	2	\$6,500,000	1	\$1,160,000	3	\$7,660,000
42	Linda	Little	14	\$7,572,560	0	\$0	14	\$7,572,560
43	Stacey	Harvey	5	\$3,696,000	4	\$3,780,000	9	\$7,476,000
44	Jennifer	Newsom	2	\$1,178,500	4	\$6,186,350	6	\$7,364,850
45	Steven	Powers	0	\$0	1	\$7,150,000	1	\$7,150,000
46	Daniel	Firks	5	\$5,864,950	3	\$1,204,900	8	\$7,069,850
47	Maureen	McCarthy	3	\$4,837,000	3	\$2,102,000	6	\$6,939,000
48	Joseph	Champagne	7	\$4,696,000	4	\$2,237,400	11	\$6,933,400
49	Keith	McMahon	6	\$4,658,500	3	\$2,240,000	9	\$6,898,500
50	Matthew	Kombrink	7	\$3,272,000	7	\$3,620,400	14	\$6,892,400

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TOP 150 STANDINGS

Teams and Individuals from January 1, 2026 to April 30, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Tom	Fosnot	13	\$5,954,300	3	\$929,500	16	\$6,883,800
52	Kathryn	Pinto	2	\$635,500	4	\$6,009,000	6	\$6,644,500
53	Paul	Mancini	3	\$3,822,000	3	\$2,595,250	6	\$6,417,250
54	Susan	Cook	2	\$2,590,000	1	\$3,750,000	3	\$6,340,000
55	Kevin	Layton	3	\$2,455,000	3	\$3,807,501	6	\$6,262,501
56	Virginia	Jackson	5	\$3,227,000	5	\$3,035,000	10	\$6,262,000
57	Michael	Muisenga	3	\$4,781,027	2	\$1,356,000	5	\$6,137,027
58	Troy	Cooper	4	\$3,591,113	2	\$2,522,613	6	\$6,113,726
59	Brandon	Blankenship	4	\$1,940,000	9	\$4,135,000	13	\$6,075,000
60	Bridget	Salela	3	\$6,023,200	0	\$0	3	\$6,023,200
61	Simran	Dua	4	\$2,208,000	6	\$3,759,425	10	\$5,967,425
62	Renee	Hughes	6	\$3,822,000	3	\$2,142,500	9	\$5,964,500
63	Lisa	McNally	3	\$4,574,500	3	\$1,309,000	6	\$5,883,500
64	Joe	Cirafici	5	\$2,683,000	6	\$3,170,000	11	\$5,853,000
65	Tracy	Anderson	5	\$5,109,000	1	\$725,000	6	\$5,834,000
66	Charles	McCann	4	\$3,230,000	3	\$2,590,000	7	\$5,820,000
67	John	Garry	6	\$2,798,000	4	\$2,999,990	10	\$5,797,990
68	Jan	Morel	5	\$4,209,000	1	\$1,500,000	6	\$5,709,000
69	Laura	McGreal	2	\$1,292,750	6	\$4,389,500	8	\$5,682,250
70	Adam	Stary	3	\$1,611,900	10	\$4,068,500	13	\$5,680,400
71	Holley	Kedzior	5	\$3,193,000	5	\$2,425,000	10	\$5,618,000
72	Sarah	Swanson	1	\$953,000	3	\$4,549,000	4	\$5,502,000
73	Cindy	Purdum	7	\$3,613,950	4	\$1,875,000	11	\$5,488,950
74	Ginny	Stewart	2	\$5,449,250	0	\$0	2	\$5,449,250
75	Ryan	Cherney	12	\$5,449,046	0	\$0	12	\$5,449,046
76	Jackie	Angiello	5	\$2,389,000	5	\$3,057,500	10	\$5,446,500
77	Bridget	Carroll	3	\$1,861,000	6	\$3,570,500	9	\$5,431,500
78	Kate	Newey	2	\$1,709,000	4	\$3,687,225	6	\$5,396,225
79	Meredith	Lannert	4	\$4,847,500	2	\$526,000	6	\$5,373,500
80	Erik	Sachs	3	\$2,553,000	2	\$2,680,000	5	\$5,233,000
81	Maureen	Flavin	3	\$1,495,000	7	\$3,643,990	10	\$5,138,990
82	Julie	Schwager	2	\$3,950,000	2	\$1,145,000	4	\$5,095,000
83	Lisa	Wenzel	7	\$3,721,000	3	\$1,370,000	10	\$5,091,000
84	Misael	Chacon	7	\$5,054,000	0	\$0	7	\$5,054,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
85	Ivan	Santos	16	\$5,039,300	0	\$0	16	\$5,039,300
86	Katie	Minott	2	\$3,120,000	3	\$1,904,000	5	\$5,024,000
87	Juany	Honeycutt	1	\$1,175,000	2	\$3,845,000	3	\$5,020,000
88	Kim	Moustis	6	\$3,245,199	3	\$1,759,000	9	\$5,004,199
89	Michael	Pochron	5	\$2,541,000	4	\$2,424,899	9	\$4,965,899
90	Denis	Horgan	3	\$2,378,500	3	\$2,458,000	6	\$4,836,500
91	Suzy	Marcus	3	\$4,685,000	0	\$0	3	\$4,685,000
92	Mike	Wolson	2	\$2,390,000	2	\$2,200,000	4	\$4,590,000
93	Shelley	Brzozowski	2	\$2,404,000	2	\$2,130,500	4	\$4,534,500
94	Kim	Scott	3	\$1,929,000	3	\$2,544,000	6	\$4,473,000
95	Jennifer	Drohan	7	\$4,203,000	1	\$265,000	8	\$4,468,000
96	Bernard	Cobb	5	\$2,953,500	3	\$1,505,500	8	\$4,459,000
97	Marianne	Kearney	4	\$2,460,000	3	\$1,966,900	7	\$4,426,900
98	Melissa	Montanye	2	\$2,500,000	1	\$1,900,000	3	\$4,400,000
99	Joanne	Winston-Spencer	2	\$3,745,000	1	\$650,000	3	\$4,395,000
100	Jennifer	Whitney	2	\$1,695,000	5	\$2,633,000	7	\$4,328,000

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TOP 150 STANDINGS

Teams and Individuals from January 1, 2026 to April 30, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Margaret	Giffin	5	\$2,960,000	2	\$1,365,000	7	\$4,325,000
102	Mark	Fischer	1	\$900,000	2	\$3,394,500	3	\$4,294,500
103	Julie	Roback	4	\$1,579,000	5	\$2,657,500	9	\$4,236,500
104	John	Barry	2	\$2,919,900	1	\$1,299,900	3	\$4,219,800
105	Wendy	Pawlak	3	\$2,170,000	4	\$1,995,000	7	\$4,165,000
106	Susan	Colella	2	\$2,405,000	3	\$1,731,000	5	\$4,136,000
107	Penny	O'Brien	6	\$4,132,500	0	\$0	6	\$4,132,500
108	Larry	Reedy	5	\$3,701,000	1	\$415,000	6	\$4,116,000
109	Beth	Burt	3	\$3,365,000	1	\$738,500	4	\$4,103,500
110	Laura	Michicich	7	\$3,775,500	1	\$325,000	8	\$4,100,500
111	Eric	Andersen	1	\$225,000	8	\$3,860,900	9	\$4,085,900
112	Christopher	Grano	1	\$500,000	6	\$3,574,000	7	\$4,074,000
113	Hui	Li	3	\$1,518,000	3	\$2,549,990	6	\$4,067,990
114	David	Gust	4	\$3,130,000	2	\$931,000	6	\$4,061,000
115	Melanie	Everett	0	\$0	4	\$4,058,000	4	\$4,058,000
116	Justina	Bekstas	2	\$2,347,500	2	\$1,705,000	4	\$4,052,500
117	Rafael	Murillo	0	\$0	1	\$4,049,250	1	\$4,049,250
118	Lisa	Byrne	5	\$2,963,000	2	\$1,067,000	7	\$4,030,000
119	Brett	McIntyre	2	\$2,329,900	4	\$1,692,800	6	\$4,022,700
120	Jennifer	Vande Lune	1	\$2,499,000	2	\$1,519,500	3	\$4,018,500
121	Sharad	Choudhary	1	\$385,000	10	\$3,628,339	11	\$4,013,339
122	Joel	Zielke	2	\$848,000	4	\$3,156,900	6	\$4,004,900
123	Ingrid	Dillon	3	\$3,997,500	0	\$0	3	\$3,997,500
124	Courtney	Stach	3	\$3,597,000	1	\$399,900	4	\$3,996,900
125	Justin	Greenberg	3	\$1,508,000	4	\$2,449,500	7	\$3,957,500
126	Melanie	Young	4	\$1,529,000	4	\$2,422,299	8	\$3,951,299
127	Cathy	Balice	1	\$925,000	3	\$3,015,000	4	\$3,940,000
128	Sabine	Rolnick	3	\$1,525,600	4	\$2,364,000	7	\$3,889,600
129	Christopher	Prokopiak	1	\$309,000	7	\$3,560,100	8	\$3,869,100
130	Stephanie	Weiss	0	\$0	1	\$3,869,000	1	\$3,869,000
131	Jennifer	Oukrust	3	\$1,677,000	4	\$2,172,490	7	\$3,849,490
132	Natasha	Miller	5	\$3,814,500	0	\$0	5	\$3,814,500
133	Timothy	Sotis	3	\$1,293,000	5	\$2,508,000	8	\$3,801,000
134	Jeanne	Jordan	2	\$1,200,000	5	\$2,594,635	7	\$3,794,635

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Shay	Hata	1	\$600,000	3	\$3,176,000	4	\$3,776,000
136	Caitlin	McLain	3	\$1,285,000	6	\$2,401,000	9	\$3,686,000
137	Lisa	Read	2	\$3,675,000	0	\$0	2	\$3,675,000
138	Michael	LaFido	3	\$2,438,500	1	\$1,225,000	4	\$3,663,500
139	Jeff	Salhani	0	\$0	3	\$3,616,500	3	\$3,616,500
140	Devayani	Pandav	1	\$925,000	4	\$2,656,100	5	\$3,581,100
141	Jill	Scott	2	\$2,990,000	1	\$559,900	3	\$3,549,900
142	Beth	Lindner	4	\$3,099,000	1	\$405,611	5	\$3,504,611
143	Anna	Fiascone	0	\$0	1	\$3,500,000	1	\$3,500,000
144	Kelly	Bitto	3	\$2,144,000	2	\$1,325,000	5	\$3,469,000
145	Catherine	Bier	2	\$1,161,000	4	\$2,270,900	6	\$3,431,900
146	Vipin	Gulati	2	\$1,320,001	3	\$2,108,000	5	\$3,428,001
147	Crystal	DeKalb	0	\$0	5	\$3,418,000	5	\$3,418,000
148	Sang	Han	0	\$0	3	\$3,410,000	3	\$3,410,000
149	Melissa	Walsh	4	\$3,400,000	0	\$0	4	\$3,400,000
150	Amy	Lorensen	3	\$2,025,000	3	\$1,374,900	6	\$3,399,900

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