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Bluegrass Land Title



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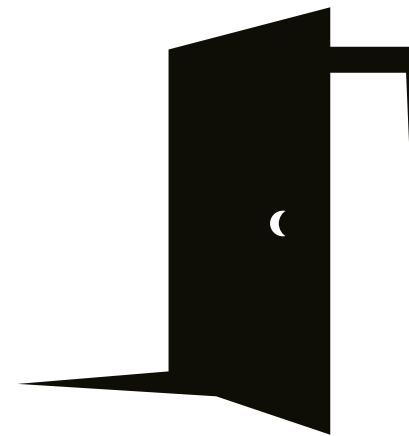
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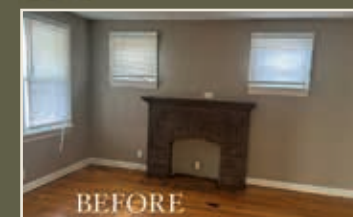


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# NOAH ZIPKO

**“If baseball doesn’t work out, what’s your game plan?”**

It was Noah Zipko’s senior year of college. A rain delay had paused the action at Tennessee Tech, and instead of being on the field, he found himself in his parents’ hotel room, waiting.

“I don’t know,” Noah admitted.

His dad didn’t miss a beat.

“What do you think about real estate? You can make as much or as little as you want... and you can deer hunt when you want.”

Noah smiled. That part, especially, spoke to him.

“That sounds good.”

And just like that, a new path quietly began.

### A Love of the Game

Growing up, baseball wasn’t just something Noah did; it was everything. The game carried him through a Division I scholarship, two programs, and a junior college stop in between, before finishing at Murray State in western Kentucky with a degree in marketing.

For years, the plan was simple: play ball.

And if it didn’t work out? He’d figure it out.

“I always felt like the relationships you build along the way—and my personality—I’d land somewhere in marketing or something similar,” Noah says. His steady, grounded, and quietly confident mindset would end up serving him far beyond the field.

When baseball came to a close, Noah moved back home to Ohio, settling near his family’s farm by Hueston Woods. The transition wasn’t glamorous. There was no big launch or instant success. Just a license earned in late 2013 and a lot of uncertainty.

“I joke that I’ve never had a real job,” he says. “I had a baseball scholarship, and then I rolled right into real estate.”

But the reality? It wasn’t easy.

In his first year as a full-time agent, Noah made \$1,900. Not for lack of effort, but because real estate doesn’t hand anything to you.

“I had the weirdest stuff happen,” he laughs. “People passed away during counteroffers.” His broker noticed, “You’ve had more stuff happen to you in 12 months than most people have in 5 years.” Noah, however, wasn’t fazed. He knew if he could survive his first year, the rest of his real estate career would be smooth sailing.

So he got creative. To supplement his income, Noah began giving private hitting lessons, working with eight to ten kids a week. At the same time, he joined the Oxford Lions Club, met people, built relationships, and slowly, steadily, began planting roots.

“I just kept thinking, if this is the least I’ll ever make and I can get through it, anything after that is icing on the cake.”

### Defying the Odds

Baseball had already prepared him for this.

“In baseball, if you fail 70 percent of the time, you’re still extremely successful,” Noah says. “I was good at failing.”

That perspective changed everything. Instead of seeing setbacks as losses, he treated them as part of the process: learning, adjusting, moving forward.

“

I NEVER HAD A PLAN B. This is what I was going to do. Whatever obstacles came up, I’d deal with them.”

“I never had a Plan B,” he says. “This is what I was going to do. Whatever obstacles came up, I’d deal with them.”

It took time for people to see him not just as “the baseball player,” but as a real estate professional. But as the years passed, something powerful began to happen.

Relationships turned into referrals. Clients turned into lifelong connections. Today, approximately 85 percent of Noah’s business comes from repeat clients and referrals.





“It’s not about the quantity of people; it’s about the quality of relationships,” he explains. “A lot of agents focus on the deal. But can you maintain the relationship after the deal? That’s what matters.”

#### Consistency

And growth didn’t come from flashy moves; it came from consistency.

“A lot of people try something one or two times and quit,” Noah says. “Consistency wins over everything.”

Through tracking his business, refining his systems, and doubling down on what worked, Noah and his team made strategic adjustments, eventually doubling their business in just a two-year period.



“It wasn’t big changes,” he says. “Just small tweaks, done consistently.”

Not only did his production increase, but he also became the host of American Dream TV.

#### Family Matters

Outside of real estate, Noah is a dedicated family man. A former high

“

THERE’S ONLY SO MUCH TIME IN A DAY. I’m going to keep taking care of our people.”

school baseball coach for 11 years, he now spends his time with his wife, Heather (his transaction coordinator) and their daughter, Blake, who turns six this summer.

Their household runs with remarkable discipline. Heather is up at 2:45 a.m., working out before and during a 5 a.m. CrossFit class, and back home by 6:30 a.m. By 9 a.m., the family has already accomplished more than most do in an entire day.

“We’re a very fitness-focused family,” Noah says. “Our daughter sees that. She doesn’t know anything different.”

Blake, who grew up around baseball fields, now loves jiu-jitsu and softball, following closely in her parents’ footsteps.

Noah couldn’t be prouder of Heather and Blake. “Without my wife and daughter, I couldn’t do this,” he says. “They handle everything at home so I can give 100 percent to my clients.”

#### What’s Next?

Looking ahead, Noah is doubling down on what got him here.

“The future is relationship-based,” he says. “There’s only so much time in a day. I’m going to keep taking care of our people.”

Because at the end of the day, it’s not about transactions. It’s about trust. And if you ask Noah Zipko how he built his business, the answer isn’t complicated. Consistency. Relationships. And a willingness to figure it out, one step at a time. ▀

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# Bluegrass Land Title

WRITTEN BY ELIZABETH MCCABE  
PHOTO CREDIT: BRENNIA SMITH

*As a top producer, relationships run deep and routines run even deeper. That's why it's easy to stick with what you know. The same partners. The same vendors. The same process, closing after closing. It works... until it doesn't. Or until something better quietly steps onto the scene.*

That's exactly where Bluegrass Land Title is making its case.

"We ask people not to accept the status quo," says Jordan Kells. "Give us a shot. See if there's something better out there."

It's a simple ask, but one that carries weight, especially coming from someone who has spent years on both sides of the closing table.

Jordan, now Market President and attorney for Bluegrass Land Title in the greater Cincinnati area, didn't start in title. He started in lending, where he spent 12 years watching deals succeed (and sometimes unravel). Over time, one thing became clear.

"I used Bluegrass Land Title for the vast majority of my closings," he explains. "They were the only people I trusted to get it done right."

That kind of confidence is built over time, through consistency, communication, and a level of competence that removes friction from a process that can easily become complicated.

While still working full-time, Jordan made the decision to attend law school at night at Northern Kentucky University's Chase College of Law. The goal? To move to the other side of the



table. When he approached the founding members of Bluegrass Land Title about expanding into Northern Kentucky and the greater Cincinnati market, the response was immediate.

"They asked me if I wanted to run the office," he says.

That conversation turned into something much bigger.

In October 2024, Bluegrass Land Title officially opened its Fort Mitchell location, positioning itself to serve clients across the greater Cincinnati area, as well as parts of Ohio and Indiana. While the company has grown to

eight offices across Kentucky, this expansion marked a strategic step into a new market, one Jordan knows well.

"I'm from Northern Kentucky," he says. "I was born and raised here. I moved my family back here to open this office. It's been exciting to come home and be part of the community again."

That sense of connection shows up in how they do business. Bluegrass Land Title operates with the strength and resources of a large company, but the feel of a smaller, more personalized operation. Clients aren't passed from person to person. They



“Everyone has their own point of contact. They’re not getting bounced around. They’re hearing from the same people on every file.”

aren’t left wondering who to call or where things stand.

Instead, they work with the same team, consistently.

“Everyone has their own point of contact,” Jordan explains. “They’re not getting bounced around. They’re hearing from the same people on every file.”

It’s a detail that might sound small, but in the middle of a transaction, when timelines are tight and emotions can run high, it makes all the difference. That focus on communication is one of the company’s core values. Clear, prompt, and transparent. No surprises at the closing table. But it doesn’t stop there.

Accuracy matters just as much. Every detail, every document, every step of the process is handled with precision, ensuring that buyers, sellers, agents, and lenders can move forward with confidence. It’s about creating a closing experience that feels smooth, not stressful.

And then there’s service. The professionals at Bluegrass Land Title are willing to go the extra mile, literally.

“We’ll travel to closings,” Jordan says. “Anywhere in the greater Cincinnati area, within a two-county radius, we don’t charge to come to you.”

It’s part of a larger commitment to meeting clients where they are, both geographically and professionally. Whether it’s a seasoned top producer or someone navigating their first transaction, the goal is the same: make the process easier, more efficient, and ultimately more enjoyable.

Behind the scenes, the team is equally intentional about staying ahead of the curve.

Investing in technology that streamlines transactions without sacrificing the human element. Creating systems that support efficiency while still allowing for personalized care.

It’s a balance many companies talk about. Bluegrass Land Title is actively working to achieve it.

Of course, none of it works without the right people.

Jordan is quick to point out that what truly sets them apart isn’t just process or technology. “It’s the people,” he says with pride. From business development officers like Ali Daniels and Tasha Lofquist, who are out in the community building relationships and supporting growth, to the experienced professionals facilitating closings day in and day out, there’s a



shared understanding of what the experience should feel like for clients.

Competent. Seamless. Respectful. And above all, trustworthy.

“We don’t walk the gray line,” Jordan says. “Everything we do is legal, ethical, and done the right way.”

As Bluegrass Land Title continues to grow its presence in the tristate area, the focus remains the same: build relationships, support the community, and deliver an experience that stands out for all the right reasons.

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WRITTEN BY  
ELIZABETH  
MCCABE  
PHOTO CREDIT:  
TIM SPANAGEL

**“This isn’t for me.”** That’s what Brittney Lovdal realized when she became a CPA. It’s not the kind of realization most people expect after putting in the time, earning the degree, and stepping into a new career. But for Brittney, the clarity came quickly.

She had done everything right on paper. Studied accounting and business law. Landed the internship. Put in the hours. Seventy-hour weeks, to be exact. And strangely enough, she didn’t even mind the grind.

“I loved when there was work to do,” she explains. “I thrived on being busy and being rewarded for my effort.” The problem? The downtime. After graduating and starting full-time, Brittney found herself in a slower season at work, something that, for many, might feel like a break. For her, it felt like a complete mismatch.

“There was nothing to do in the summer,” she recalls. “It felt like such a waste. I hated that feeling of just sitting there when I could be doing something else.”

That was the beginning of a bigger realization: she needed a career where input and output were directly connected. Where effort mattered. Where energy had somewhere to go. Naturally, real estate would eventually call her name. But not right away.

Before that, Brittney took what she calls a “side quest” into corporate finance, working at Kroger. It gave her something she hadn’t had before, including structure, stability, and yes, that reliable paycheck every two weeks. It also gave her something much more important: she met her husband.

Life was steady. Predictable. Comfortable. And then COVID hit.

Like so many others, Brittney and her husband found themselves working from home, sharing a 600-square-foot condo downtown... with a puppy that just kept growing. What started as a manageable situation quickly turned into a tight squeeze, especially when that “puppy” hit 65 pounds.

“We had this big, chunky dog in a tiny condo,” she laughs. “It just wasn’t working anymore.” So they did what many couples did during that time. They decided to buy a home.

And that’s when everything changed.

# Brittney Lovdal



The market was intense. Houses were flying off the shelves. Inventory was tight. Emotions were high. There were disappointments, missed opportunities, and moments of real heartbreak. But then, the right house came along.

“I was head over heels,” Brittney says. “I just knew THAT this is home.” What stood out even more than the house itself was the experience. The process. The guidance. The impact their real estate agent had during such a major life transition.

“I appreciated our REALTOR® so much,” she shares. “She helped us through such a big moment in our lives. I had never felt that kind of personal satisfaction in corporate finance. I wasn’t helping anyone in that role.”

And when the process was over? “I was honestly sad we weren’t looking at houses anymore.”

That feeling stuck. It wasn’t just about real estate. It was about being part of something meaningful in people’s lives. Helping them navigate a major transition. Making something overwhelming feel manageable and even exciting.

So in April of 2022, Brittney got her real estate license.

But making the leap full-time? That took a little more courage. “At the time, we had a mortgage,” she says. “And I’m thinking... I’m going to quit my job?”

“

*At the time, we had a mortgage. And I’m thinking...*

**I’m going to quit my job?”**



“  
That consistency—showing up for myself, my business, and my clients—that’s what made the difference.”

For the first seven months, she did both, balancing her corporate role with building her real estate business on the side. It was her way of making sure this wasn’t just a fleeting interest.

It wasn’t. Her very first transaction confirmed it. She was referred to a family who had just moved to the United States. A couple and their three daughters, all living in a one-bedroom apartment. When they finally found the right home and walked through it together, the moment was emotional, for everyone.

“They started crying,” Brittney says. “And I cried with them.”

That was it. “That feeling... I had never experienced anything like that at work before,” she says. Helping people do something so meaningful hooked her.

Since then, Brittney has built her business with a clear focus: first-time buyers and sellers who are stepping into the next chapter of their lives. The clients buying homes they’ll grow into. The ones planning for the future with babies, milestones, and memories.

Being in her early 30s herself, she connects with them naturally. “It’s just really fun to be part of that stage of life with my clients,” she says.

And while she’s quick to say she feels “lucky” in her nearly four years in the business, there’s clearly more to it than that.

Her secret? Consistency. “I showed up,” she says simply. For two years, Brittney posted on Instagram about real estate before it ever led to a client reaching out. No instant gratification. No overnight success story. Just steady effort and belief in what she was building.

“That consistency—showing up for myself, my business, and my clients—that’s what made the difference.”

It also helps that she genuinely loves it. “I even look at houses for fun,” she admits. (Her husband, a golf enthusiast, occasionally has to remind her that not everything needs to be work-related.) She loves her job that much.

At home, life is simple and full. Time with her husband. Their dog. Evenings that might include playing in the backyard, making dinner, or mixing a cocktail and unwinding together. She describes herself as a homebody and it fits. After all, helping people find home is kind of her thing.

Looking ahead, Brittney hopes to continue growing her business, attract clients who value connection and trust, and eventually build a team where she can mentor other agents. At the same time, she and her husband are thinking about starting a family and figuring out how it all fits together.

“I just want to keep growing,” she says. “And keep pouring everything I have into this.”

Because for Brittney, this isn’t just a career shift. It’s alignment. And once you find that, there’s really no going back. ▀

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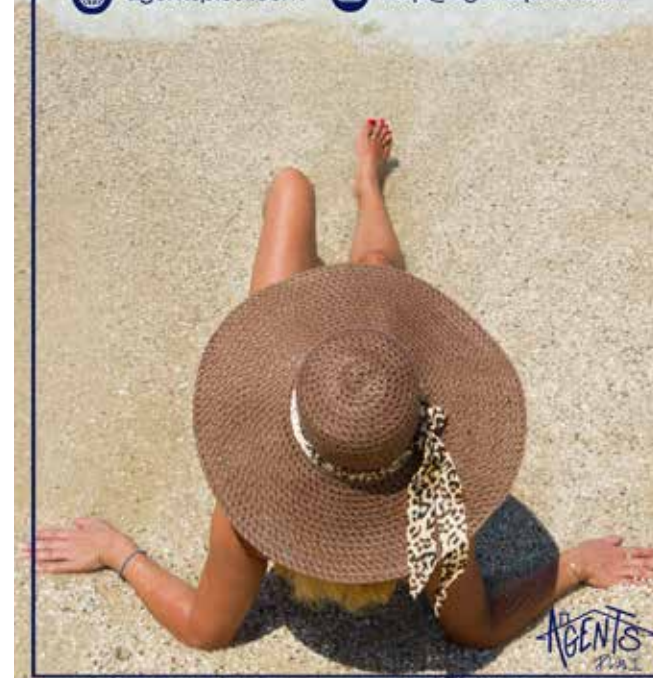
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# TOP 150 STANDINGS

Teams and Individuals | By Volume Jan 1- April 30 as of May 8th, 2026 at 11:25AM

| Rank | Name                         | Office                         | Total | Volume       |
|------|------------------------------|--------------------------------|-------|--------------|
| 1    | Julie K. Back*               | Sibcy Cline                    | 36    | \$59,033,318 |
| 2    | Scott A. Oyler               | Coldwell Banker Realty         | 92    | \$58,568,386 |
| 3    | Peter D. Chabris             | Keller Williams Seven Hills Re | 137   | \$44,940,947 |
| 4    | Brittney Frietch             | BF Realty                      | 52    | \$32,984,804 |
| 5    | Eleanor D. Kowalchik         | Keller Williams Pinnacle Group | 69    | \$29,094,170 |
| 6    | Amy Hackett Roe              | Coldwell Banker Realty         | 29    | \$27,897,500 |
| 7    | Shelley Miller Reed          | Coldwell Banker Realty         | 25    | \$24,711,900 |
| 8    | Ragan R. McKinney            | Regan McKinney Real Estate     | 69    | \$23,109,480 |
| 9    | Heather McColaugh            | BF Realty                      | 34    | \$22,476,804 |
| 11   | Daniel Baron                 | Keller Williams Advisors       | 55    | \$21,908,208 |
| 12   | Rick J. Finn                 | Coldwell Banker Realty         | 49    | \$21,594,388 |
| 13   | Heather R. Herr              | Private Real Estate Collection | 39    | \$19,463,340 |
| 14   | Andrea DeStefano             | Sibcy Cline                    | 24    | \$16,605,601 |
| 15   | Austin R. Castro             | Coldwell Banker Heritage       | 22    | \$14,644,100 |
| 16   | Adam G. Marit                | Real Link                      | 35    | \$13,796,250 |
| 17   | Monika Deroussel             | eXp Realty                     | 26    | \$13,045,900 |
| 18   | Andrew Gaydosh               | eXp Realty                     | 37    | \$12,952,779 |
| 19   | Kevin E. Hildebrand          | eXp Realty                     | 34    | \$12,889,400 |
| 20   | Rakesh Ram                   | Coldwell Banker Realty         | 36    | \$12,884,280 |
| 21   | Gina A. Dubell-Smith         | eXp Realty                     | 20    | \$12,588,900 |
| 22   | Walter B. Gibler             | Coldwell Banker Realty         | 30    | \$12,483,001 |
| 23   | Ronald A. Bisher             | Coldwell Banker Realty         | 32    | \$12,308,300 |
| 24   | Julia Packer P. Wesselkamper | Coldwell Banker Realty         | 23    | \$12,297,050 |
| 25   | Eric Surkamp                 | Comey & Shepherd               | 14    | \$12,284,153 |
| 26   | Linda T. Destefano           | Sibcy Cline                    | 15    | \$12,124,906 |
| 27   | Michael L. Murtland          | Comey & Shepherd               | 25    | \$11,956,142 |
| 28   | Heather M. Stallmeyer        | Coldwell Banker Realty         | 16    | \$11,568,709 |
| 29   | Denise L. Gifford            | Keller Williams Advisors       | 25    | \$11,267,000 |
| 30   | Allison Thornton             | Sibcy Cline                    | 9     | \$11,201,300 |
| 31   | Holly Finn                   | Coldwell Banker Realty         | 25    | \$11,199,418 |
| 32   | Tom Deutsch Jr.              | Coldwell Banker Realty         | 37    | \$10,969,900 |
| 33   | Evan Johnson                 | Cutler Real Estate             | 24    | \$10,750,300 |
| 34   | Bob Dorger                   | Comey & Shepherd               | 17    | \$10,617,000 |

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| Rank | Name                | Office                         | Total | Volume       |
|------|---------------------|--------------------------------|-------|--------------|
| 35   | Jon L. Bowling      | RE/MAX Preferred Group         | 28    | \$10,536,500 |
| 36   | Tyler McConnell     | Comey & Shepherd               | 21    | \$10,526,642 |
| 37   | Helena F. Cameron   | Sibcy Cline                    | 27    | \$10,523,900 |
| 38   | Drew Frietch        | BF Realty                      | 18    | \$10,378,900 |
| 39   | Alexander Schafers  | RE/MAX United Associates       | 24    | \$10,212,275 |
| 40   | James E. Pitzer III | Coldwell Banker Realty         | 25    | \$10,168,000 |
| 41   | Heather Alley       | Keller Williams Advisors       | 21    | \$10,150,150 |
| 42   | Jon A. DeCurtins    | ERA REAL Solutions Realty, LLC | 13    | \$10,129,750 |
| 43   | Keith T. Taylor     | Comey & Shepherd               | 27    | \$9,955,310  |
| 44   | Richard Davey       | Comey & Shepherd               | 26    | \$9,705,310  |
| 45   | Tyler R. Minges     | Huff Realty                    | 24    | \$9,389,036  |
| 46   | Kyle Mahoney        | Sibcy Cline                    | 10    | \$9,245,367  |
| 47   | David D. Browning   | Coldwell Banker Realty         | 21    | \$9,088,376  |
| 48   | Avery R. Lindner    | Coldwell Banker Realty         | 14    | \$9,044,400  |
| 49   | Nikki M. Hayden     | Private Real Estate Collection | 17    | \$8,715,800  |
| 50   | Lesli D. Norris     | Coldwell Banker Realty         | 20    | \$8,692,300  |
| 51   | Donald M. Johnson   | Cutler Real Estate             | 20    | \$8,637,300  |
| 52   | Kelly Pear          | Comey & Shepherd               | 8     | \$8,548,757  |
| 53   | Megan S. Stacey     | Coldwell Banker Realty         | 22    | \$8,521,800  |
| 54   | Larry L. Thinnes    | Sibcy Cline                    | 19    | \$8,478,112  |

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| Rank | Name                   | Office                         | Total | Volume      |
|------|------------------------|--------------------------------|-------|-------------|
| 55   | Kimberly K. Mansfield  | Keller Williams Advisors       | 25    | \$8,336,608 |
| 56   | Oscar Asesyan          | Coldwell Banker Realty         | 17    | \$8,143,376 |
| 57   | Janelle A. Sprandel    | Comey & Shepherd               | 20    | \$8,115,704 |
| 58   | Abigail L. Nichols     | Wilson Realtors, West Union    | 14    | \$7,972,550 |
| 59   | Ethan R. Bishop        | Keller Williams Seven Hills Re | 17    | \$7,946,108 |
| 60   | Trent S. Ferrell       | Keller Williams Advisors       | 30    | \$7,942,727 |
| 61   | Michael W. Jordan      | Jordan, Inc.                   | 13    | \$7,909,920 |
| 62   | Zach Singler           | RE/MAX Local Experts           | 11    | \$7,839,000 |
| 63   | Kathryn M. Cousino     | Sibcy Cline                    | 6     | \$7,661,300 |
| 64   | Sue A. Wahl            | Comey & Shepherd               | 24    | \$7,605,600 |
| 65   | Michael P. Hines       | Coldwell Banker Realty         | 4     | \$7,605,065 |
| 66   | Brittney Lovdal        | Keller Williams Advisors       | 22    | \$7,551,430 |
| 67   | Jessica Bauer Crichton | Comey & Shepherd               | 18    | \$7,540,500 |
| 68   | Chris R. Waits         | Sibcy Cline                    | 21    | \$7,465,500 |
| 69   | Cindy J. Shetterly     | Keller Williams Distinctive RE | 28    | \$7,423,151 |
| 70   | Allen D. Ernst II      | Coldwell Banker Realty         | 22    | \$7,393,800 |
| 71   | Patrick J. Cagney      | Coldwell Banker Realty         | 22    | \$7,260,441 |
| 72   | Tami Holmes            | Tami Homes Realty              | 14    | \$7,260,330 |
| 73   | Kurt J. Lamping        | Sibcy Cline                    | 24    | \$7,245,500 |
| 74   | Robert Hines           | Coldwell Banker Realty         | 4     | \$7,243,818 |
| 75   | James Hurtubise        | Keller Williams Advisors       | 24    | \$7,229,900 |
| 76   | Andrew H. Homan        | Coldwell Banker Realty         | 10    | \$7,118,098 |
| 77   | Mike Hildebrand        | eXp Realty                     | 20    | \$7,097,500 |
| 78   | Beth A. Brown Ciul     | eXp Realty                     | 18    | \$7,008,500 |
| 79   | Molly E. Blenk         | Comey & Shepherd               | 16    | \$6,848,000 |
| 80   | Erin P. Fay            | Coldwell Banker Realty         | 16    | \$6,842,550 |
| 81   | May Xuemei Wu          | Comey & Shepherd               | 12    | \$6,818,300 |
| 82   | Heather S. Kopf        | Kopf Hunter Haas               | 9     | \$6,798,000 |
| 83   | Tina A. Burton         | Sibcy Cline                    | 18    | \$6,775,754 |
| 84   | Amanda Fite            | Wilson Realtors, West Union    | 35    | \$6,761,800 |
| 85   | Tiffany B. Allen-Zeuch | Sibcy Cline                    | 10    | \$6,759,000 |
| 86   | Nickolas G. Welage     | Plum Tree Realty               | 13    | \$6,740,000 |
| 87   | Logan Gittinger        | RE/MAX Alliance Realty         | 23    | \$6,737,700 |
| 88   | Cheryl A. Ferry        | Keller Williams Advisors       | 19    | \$6,725,290 |
| 89   | Michael T. Wiseman     | NavX Realty, LLC               | 15    | \$6,711,400 |
| 90   | Angela M. Sexton       | Coldwell Banker Realty         | 13    | \$6,710,900 |

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# TOP 150 STANDINGS

Teams and Individuals | By Volume Jan 1- April 30 as of May 8th, 2026 at 11:25AM

| Rank | Name                 | Office                         | Total | Volume      |
|------|----------------------|--------------------------------|-------|-------------|
| 91   | Jeanne M. Rieder     | Hoeting, REALTORS              | 21    | \$6,690,400 |
| 92   | John M. Durso        | Comey & Shepherd               | 12    | \$6,673,900 |
| 93   | Barbie Woehrmyer     | Coldwell Banker Realty         | 17    | \$6,659,000 |
| 94   | Sue M. Miller        | Comey & Shepherd               | 20    | \$6,641,600 |
| 95   | Darlene V. Todd      | Comey & Shepherd               | 13    | \$6,635,168 |
| 96   | Holly S. Maloney     | eXp Realty                     | 20    | \$6,609,800 |
| 97   | Lisa McCarthy        | Coldwell Banker Realty         | 17    | \$6,605,963 |
| 98   | Ingrid K. Likes      | Coldwell Banker Realty         | 9     | \$6,588,149 |
| 99   | Brian Kremer         | Coldwell Banker Realty         | 15    | \$6,539,050 |
| 100  | Sarah A. Copeland    | Keller Williams Advisors       | 14    | \$6,513,500 |
| 101  | Micha Gleisinger     | Comey & Shepherd               | 16    | \$6,483,500 |
| 102  | Anna S. Bisher       | Coldwell Banker Realty         | 16    | \$6,462,300 |
| 103  | Mary Clare Baden     | eXp Realty                     | 13    | \$6,345,750 |
| 104  | Ugandhar Garapati    | ERA REAL Solutions Realty, LLC | 11    | \$6,322,407 |
| 105  | Jeri O'Brien-Lofgren | Sibcy Cline                    | 6     | \$6,310,500 |
| 106  | Tyler A. Smith       | RE/MAX United Associates       | 18    | \$6,307,500 |
| 107  | Leah Slicer          | Coldwell Banker Realty         | 19    | \$6,297,500 |
| 108  | Jason A. Sheppard    | Coldwell Banker Realty         | 16    | \$6,288,500 |
| 109  | Amy L. Vilardo       | Coldwell Banker Realty         | 17    | \$6,259,780 |
| 110  | Amy L. Markowski     | Real of Ohio                   | 25    | \$6,248,094 |
| 111  | Candace K. Tolliver  | Re/Max Time                    | 17    | \$6,199,100 |
| 112  | Regina M. Hamilton   | Sibcy Cline                    | 13    | \$6,169,600 |

| Rank | Name                  | Office                         | Total | Volume      |
|------|-----------------------|--------------------------------|-------|-------------|
| 113  | Timothy J. Mahoney II | Sibcy Cline                    | 5     | \$6,161,367 |
| 114  | Kimberly Louis        | RE/MAX Preferred Group         | 12    | \$6,157,900 |
| 115  | Jack C. Hinckley      | Coldwell Banker Realty         | 11    | \$6,083,000 |
| 116  | Tom Hambly            | Relocation Planners            | 15    | \$5,955,400 |
| 117  | Amanda J. Pertuset    | Coldwell Banker Realty         | 14    | \$5,925,700 |
| 118  | Robert M. Collins     | eXp Realty                     | 15    | \$5,900,400 |
| 119  | Beth Silber           | Coldwell Banker Realty         | 15    | \$5,746,000 |
| 120  | Feruza G. Fuzalova    | eXp Realty                     | 10    | \$5,724,015 |
| 121  | Sarah Robben          | Coldwell Banker Realty         | 11    | \$5,703,500 |
| 122  | Gregory R. Unthank    | Plum Tree Realty               | 21    | \$5,668,063 |
| 123  | Sue S. Lewis          | Sibcy Cline                    | 9     | \$5,653,250 |
| 124  | Patrick Gunning       | Coldwell Banker Realty         | 4     | \$5,642,500 |
| 125  | Kelly Little          | Plum Tree Realty               | 19    | \$5,601,800 |
| 126  | Eric Sztanyo          | Keller Williams Advisors       | 11    | \$5,597,900 |
| 127  | Elizabeth G. Burk     | Sibcy Cline                    | 5     | \$5,589,700 |
| 128  | Xanni Burton          | Glasshouse Realty Group        | 14    | \$5,565,570 |
| 129  | Angella Layne         | NavX Realty, LLC               | 17    | \$5,550,800 |
| 130  | Nick G. Guetle        | Cincinnati Boardwalk, Inc.     | 11    | \$5,550,500 |
| 131  | Tammy K. Thome        | Keller Williams Seven Hills Re | 17    | \$5,507,100 |

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# TOP 150 STANDINGS

Teams and Individuals | By Volume Jan 1- April 30 as of May 8th, 2026 at 11:25AM

| Rank | Name                 | Office                         | Total | Volume      |
|------|----------------------|--------------------------------|-------|-------------|
| 132  | Rebecca A. Messenger | Comey & Shepherd               | 7     | \$5,498,757 |
| 133  | Robyn L. Rhein       | eXp Realty                     | 13    | \$5,465,214 |
| 134  | Maggie K. Curtis     | Coldwell Banker Realty         | 9     | \$5,464,800 |
| 135  | Laura Wogen          | Coldwell Banker Realty         | 9     | \$5,461,400 |
| 136  | Amanda Combs         | Coldwell Banker Heritage       | 14    | \$5,442,000 |
| 137  | Hannah K. Wang       | Sibcy Cline                    | 11    | \$5,423,400 |
| 138  | Anthony Vanjohnson   | eXp Realty                     | 22    | \$5,417,580 |
| 139  | Michele R. Mamo      | eXp Realty                     | 17    | \$5,404,850 |
| 140  | Robbie Dorger        | Comey & Shepherd               | 11    | \$5,377,000 |
| 141  | Sondra M. Parker     | Coldwell Banker Realty         | 10    | \$5,350,000 |
| 142  | Hannah M. Franzen    | Keller Williams Advisors       | 12    | \$5,310,900 |
| 143  | Olivia K. Hines      | Keller Williams Advisors       | 14    | \$5,298,500 |
| 144  | Zachary Ferrell      | Keller Williams Advisors       | 20    | \$5,284,000 |
| 145  | Monica Roberts       | Coldwell Banker Realty         | 15    | \$5,234,000 |
| 146  | Robert F. Stephens   | Comey & Shepherd               | 11    | \$5,226,400 |
| 147  | Elizabeth Waits      | Sibcy Cline                    | 15    | \$5,128,000 |
| 148  | Robert Kugler        | Bowling & Kugler Realty        | 5     | \$5,126,230 |
| 149  | Myles Greely         | Keller Williams Community Part | 18    | \$5,121,300 |
| 150  | Meredith DeWitt      | BF Realty                      | 10    | \$5,096,000 |

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**A-Z**  
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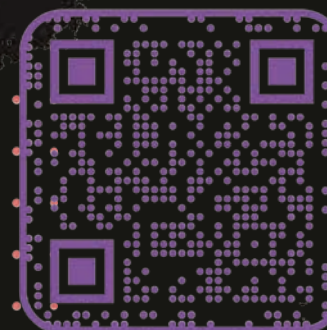
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**To Celebrate the Inception of A-Z Foundation**

We're hosting a **Free Family Fun Day**. Expect everything from food trucks and bounce houses to axe throwing and video game trucks. It's more than just a fun day out; it's our way of taking the success we've built together and pouring it back into the people and partnerships that make our community thrive. Come **Join Us** and learn more about the foundations initiatives!



When: July 18, 2026  
10:00am-4:00pm  
Where: Yankee Park  
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**A-Z**  
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