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JUNE 2026

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Michael Shenfeld

MAKING IT COUNT



AGENT FEATURES:
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COLLIN WASIAK

ON THE RISE:
REGAN GRABILL



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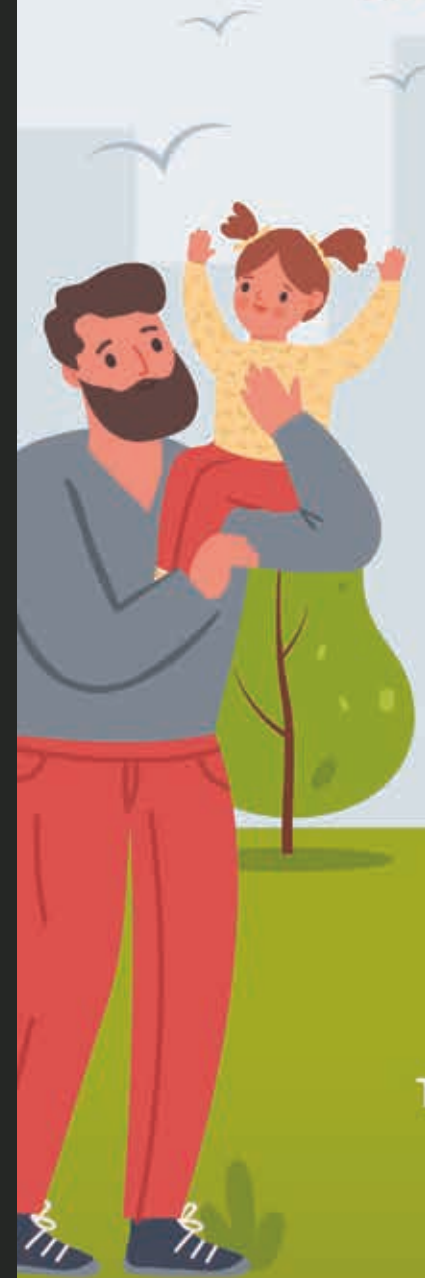
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Last month was for Mothers, and deservedly so
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But June's a wonderful month, full of life and mild temps
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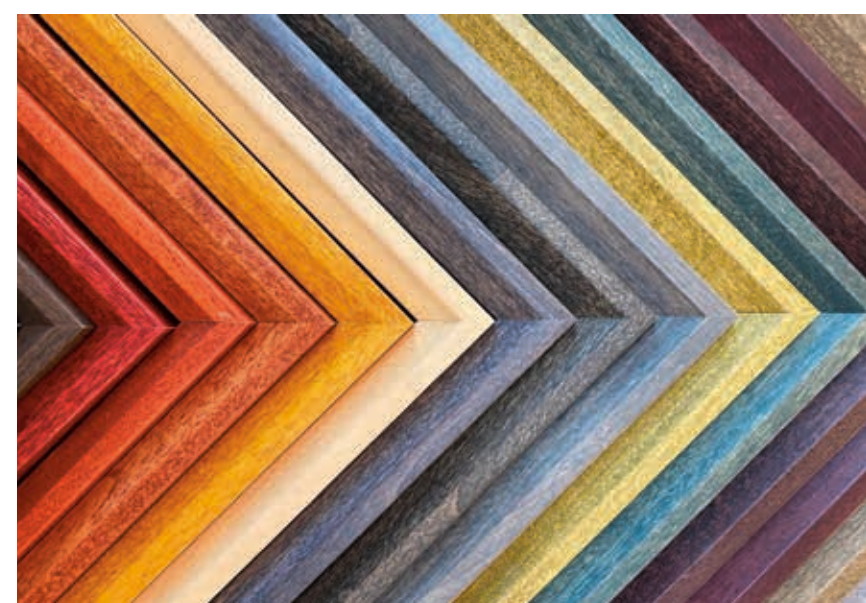
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Can we be honest with each other?

June is where the year starts to tell the truth.

The goals we set in January are no longer ideas. We can see what is working, what is not, and where things need to be tightened up. The market has picked up, we are being pulled in different directions, and the pace is real.

This is where separation starts to happen.

In a market like Chicago, a lot of agents start strong. Not everyone sustains it. The ones who do stay consistent when things get busy, when distractions stack up, and when the day-to-day starts pulling them in different directions.

That's *Chicago Real Producers!*

It was on full display at last month's event, bringing together Real Producers from across Chicagoland. Our team is finalizing photos, so stay tuned next month to see who was in the room.

In the meantime, I will leave you with this: Are you operating at the level you set out to in January?



If yes, keep pushing.



If not, there is still time to adjust.

That is the opportunity this industry gives you!

Andy Burton
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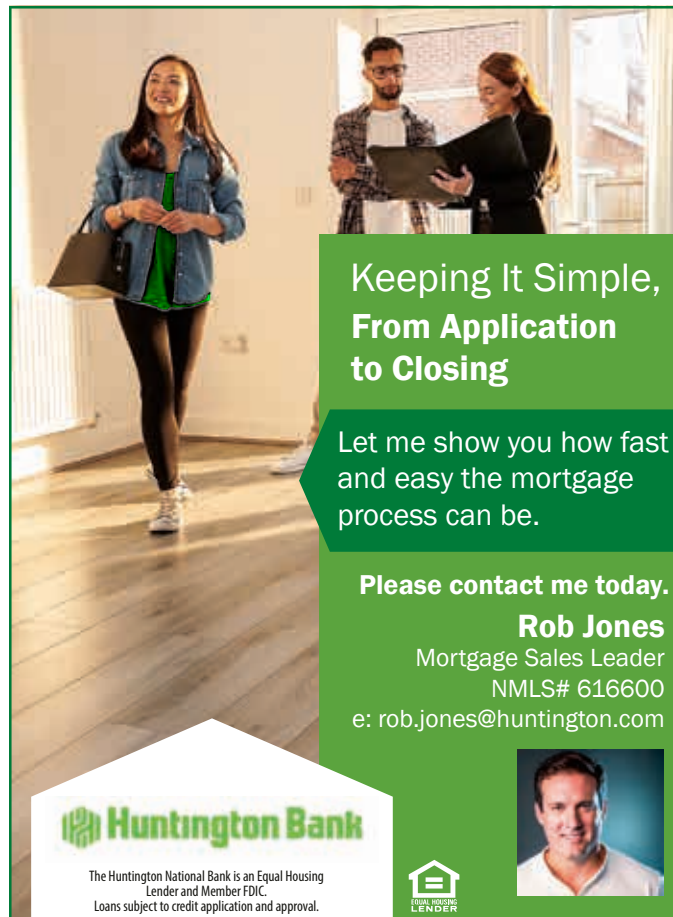
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RAISING THE STANDARD

BY CHRIS MENEZES • PHOTOS BY SONYA MARTIN

Collin Wasiak

There's a moment in every entrepreneurial career where the focus must shift to the how of your work, not just the what, to the big picture of being a business owner. For Collin Wasiak, that shift didn't come until after he had already proven he could sell.



“Early on in my career, I found myself dealing with numerous roadblocks,” he says. “I was able to sell real estate at a high level, but I was not running my business efficiently.”

That realization—knowing he was not performing at the highest level he could—would change everything for Collin, not just professionally, but personally.

Before Collin entered real estate in 2014, his work life had been moving in multiple directions. He'd studied political science and sociology at the University of Illinois Chicago while working in hospitality, helping to open concepts like the former Virgin Hotel in the Loop. Then this professional bodybuilding competitor in the physique division became a personal trainer while working full-time as an admin at a law firm.

“My parents both came from a real estate law background and heavily encouraged me to get into real estate with the intention of it being a life lesson,” Collin explains. “Before I entered my second year, I quit all of the jobs I had at the time and became a full-time REALTOR®.”

Collin found early success, but behind that production was a lack of structure that eventually caught up with him. Once he saw that selling homes and running a business weren't the same thing, he stepped back to rebuild.

That reset also established a stronger foundation on which to build his team, the Collin Wasiak Group. But he was tested again when COVID drastically shifted the market, and it seemed that the upset not only shifted everything inside his business, but outside of it too. At the time, agent Liz Sunderhaus was in a sales role, but when the team had to let go of their admin, she transitioned into operations to stabilize things.

“It was a lot of [us] wearing too many hats in a highly stressful environment and in a shifting market full of volatility,” Collin recalls.

Like for many, that volatility began to take a toll on his personal life. “I stopped eating healthy, working out, and performing the basic tasks needed to set me up for a healthy future,” he says. The downward shift was gradual, then undeniable, and the reality of this forced another reset.

“As I became more aware of the negative path, I took inventory of what was most important to me and created a ‘One Thing’ [priority],” he says. “For me, that one thing was health. If you're



Collin with his fiancée, Liz, and his dog, Cooper.

Photo credit: Nicodemas Nimmo



not able to take care of yourself, how can you take care of others?"

Collin established a stringent routine that evolved into more frequent workouts and healthier eating over time. Soon, everything started turning around: the business found its rhythm again with Liz thriving in her operations manager role, and the team structure solidified, supported by a transaction coordinator and team admin. Together, they created systems that allowed everything to run more efficiently.

From there, Collin and his team made a deliberate shift in how they generated business, moving away from paid leads and committing to a repeat client and referral model. Client relationships became long-term through dinners, concerts, and other ways of staying

connected well beyond the closing. The business became more personal without losing its performance level. What ties it all together now is a clear focus.

"Our team vision for the future is to build out a small boutique group that's built upon a deep foundation of service, high standards of business, and lasting relationships," Collin says. "The goal is to hire more agents but keep the team size to no more than eight people—to ensure everyone is making money while being able to leverage their roles within the team to create a beautiful life that is worth living."

For Collin, that beautiful life is connected to his team in more ways than one: he and Liz are engaged to be married. Outside of work, you can often find them walking their

cockapoo, Cooper, around Palmer Square Park; frequenting one of the many restaurants in Logan Square; seeing musicals; and enjoying live music of many genres, including emo, rock, punk, and country.

Looking back at how far he's come fills Collin with gratitude.

"I never thought I would be closing business at the rate that I am, let alone managing a small team. It keeps me going and motivates me to work harder toward building a beautiful life and future. And being able to share this with Liz is equally rewarding."

As Collin moves forward in his life and business, there's no doubt that he's determined to do it all at the highest standard. ▀



"Our team vision for the future is to build out a small boutique group that's built upon a deep foundation of service, high standards of business, and lasting relationships."

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Making It Count

BY CHRIS MENEZES
PHOTOS BY SONYA MARTIN



MICHAEL SHENFELD

Michael Shenfeld has been able to build his business to meet his big vision, and he's built it the best way he knows how: through like-minded people. What started as a local real estate practice has grown into something much bigger.

"I've built a network of agents who I personally know and trust that are located all over the world," he says. "So wherever my clients need to move to, I can connect them with an agent who also provides the same level of elevated service that I do."

This methodical, driven, and by his own admission, bit of a type-A guy has always been very sociable—someone who builds relationships, stays connected, and consistently shows up. Michael learned how to sell and bring his personality into his approach from the age of ten.

"My grandfather was a manufacturer's rep for a men's clothing company," he says. "We'd go to flea markets and sell the overrun dress shirts he'd bought, yelling, 'One for \$10, three for \$25!' I learned so much about people and sales from him."

Michael, who grew up in Highland Park and Northbrook, admits he wasn't as focused on academics as he was on sports and socializing. For more than a decade, he was a top-ranked speed skater in Illinois, competing in both short track and long track. However, everything shifted once he discovered photography.

"That's when I realized I could excel at something and actually enjoy it," he

says. "Working on something I loved didn't feel like work."

Michael excelled at photography. In fact, when he entered his high school portfolio in a national competition, he won a full-ride scholarship from the Eastman Kodak Company to attend the Art Institute of Fort Lauderdale. After college, he built a successful career as a fashion photographer in South Florida and later as a commercial photographer in Chicago's East Village, shooting food and product imagery for major brands and advertising agencies.

But when the advertising industry entered a recession at the turn of this century, many of the contacts he relied on were laid off. Around that same time, Michael was also facing his mother's declining health. Needing a change, "on a whim" he decided to get his real estate license while his mom, who encouraged him, was in hospice care.

"She saw something in me that I wasn't aware of then," he reflects.

Michael was twenty-seven the year he earned his license and lost his mother. "Losing a parent at a young age puts everything in perspective," he says. "I realized life was short, that you need to make every day count, and that the people you choose to be in your inner circle need to be the right people."

Soon after, he walked into the late Chuck Goro's office at Koenig & Strey with his aunt, Barbara Thompson, who was a broker in his office. Chuck hired Michael on the spot and told him he'd never take

a picture again for profit. Chuck became a key mentor, teaching Michael to be clear, direct, and believe in himself.

Another mentor, Doug Ayer, the then CEO of Berkshire Hathaway HomeServices, also had a lasting impact when, years later, after Chuck left the brokerage, Doug decided not to offer Michael the vacant management role believing it would limit his growth. "I didn't like hearing that then," Michael says. "But he was right. The next year I doubled my production and have never



looked back. He saw the potential in me that I didn't even know was there. I still think about that moment daily."

"I learned early that you'll lose your way if you compete with other agents, especially those in other markets," he continues. "I've kept my focus on my clients and the elevated level of service they'll have working with me, making sure I exceed their expectations."

Michael has worked on elevating his clients' experience ever since, all while building more relationships and

making friends along the way. Today, he leads the Shenfeld Group, LLC and is passionate about growing his Sotheby's referral network: he travels regularly to connect with agents in other markets so he can assist his clients both across the country and around the world.

"This past year alone, among my over fifty-five closed transactions, seventeen were inbound and outbound agent referrals," he says. "I've gained some of the most amazing friends all over the world who just happen to be the top Sotheby's agents in their markets."



Looking ahead, Michael says the future is bright. "My focus and priority will always be my Chicago and North Shore clients with a plan to continue traveling to global markets to expand my referral network," he says. "I am so fortunate to have such an incredible team here that feels like family. My team members—especially my licensed assistant and director of operations, Allison Bletnitsky, who has been with me for over five years and is the glue that keeps my business together—allow me to both have a life and be there for them so they can have one too."

Outside of work, Michael loves boating on Lake Michigan, taking photographs, cooking for family and friends, but most importantly, spending time with his college-age daughters, Isabelle and Addison, along with Bailey, his Australian labradoodle.

For Michael, it all comes back to perspective—the same one that's guided him from the beginning. The business he's built, the relationships he's formed, and the life he's created all reflect a simple belief: make every day count.



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Regan Grabill

BETTING ON THE LEAP BY CHRIS MENEZES • PHOTOS BY LOGAN BOWES

Real estate was always part of Regan Grabill's world. Her grandfather started Graber Realty in 1968 and later built homes in the Florida Keys and the mountains of North Carolina; her father owns Grabill Painting and Drywall; and her mother managed rental properties. As a kid, Regan colored old blueprints, toured job sites, and talked about what her own house might look like someday.

"I have been surrounded by real estate my entire life and have always loved the industry," she says.

But loving something and choosing it are two different things.

Regan, who was born and raised in Fort Wayne, Indiana, was heavily involved with sports growing up: swim team, tennis, dance, gymnastics, then competitive All-Star cheerleading through high school—her team was ranked thirteenth in the world. Her parents expected strong grades and made her work from the time she was fourteen, too. Discipline was normal. Being stretched was normal.

Her first real leap came when it was time for college. While most of her classmates were headed to Indiana University or Purdue, she chose Miami

University in Ohio. "I wanted something different. A fresh start," Regan says. It was also the first time she intentionally walked away from what was comfortable. She double-majored in entrepreneurship and interactive media studies, volunteered weekly with Big Brothers Big Sisters of America, joined Alpha Chi Omega, and stepped into leadership roles.

After graduation, she entered the corporate world working first with Terraboost Media in Indianapolis. Then came another leap when she ended her long-term relationship—a decision that created strain and distance in many of her relationships, both friends and family, at the time. She moved to Chicago alone. When COVID hit, it was isolating, but it also gave her space to heal and move forward with new energy.

Plus, her new job in corporate innovation at Pampered Chef turned out to be a great one. Her role focused on identifying opportunities, developing solutions, testing them, and scaling them with structure and strategy. She presented at national conferences, met Warren Buffett and Charlie Munger at the Berkshire Hathaway annual shareholders meeting, and even filmed a cooking segment with nutritionist Joy Bauer.

During that time, her interest in real estate resurfaced in a big way—she even admits she became "a bit of a Zillow creep"—and decided to get her license while still working full-time. She passed her exams in May 2022 and joined Second City Agents that June. She had no plans to quit her corporate job. Real estate would be something she built on the side.



Regan with her fiancé, Chuck.

At the beginning, her business focused on renters. “When I first started, I didn’t really know anyone who was buying a home,” she says. Because she didn’t grow up in Chicagoland, she had to build her network from the bottom up, and she did so intentionally, putting herself in new rooms weekly, meeting people, and expanding relationships. “Deals weren’t falling out of the sky for me,” she says. “It was a constant grind to prove myself and fight for every single deal or lead.”

Slowly, her business began to compound: Renters came back to buy. Referrals started to land. The full-circle moments kept stacking. By the fall of 2023, the growth was undeniable.

Then when Eli Masud, team leader of Second City Agents, had more business than he could handle and asked her to join him full-time, she took a deep breath and decided to make her biggest leap yet, quitting her job at Pampered Chef in January 2024.

“I was overwhelmed with fear—fear of failing and of not having benefits or a salary,” she says. “Looking back, the hesitation feels a little silly.”

Since becoming a full-time agent with Second City Agents, Regan’s work has naturally expanded. The team’s focus words this year—professionalism, value, and consistency—mirror how she approaches her business. She works most closely with Eli, and their shared corporate backgrounds bring organization and clarity to the day-to-day. “If you ever do a deal with Eli, you are doing a deal with me too,” she says.

Outside of work, Regan lives in Fulton Market with her fiancé, Chuck Dickstein, and their two cats, Gus and Lani. The couple begins their days with a coffee together and ends them with long walks through the neighborhood. Regan also enjoys cooking, working out, trying new restaurants, and traveling. She says her faith remains an important part of her life and shapes how she approaches her relationships and work.

To Regan, success is happiness, satisfaction, service, and balance. “I already feel successful in those ways,” she says. “I am excited to grow in all even more.”

Seeing that growth and success have followed every time Regan has chosen uncertainty over comfort, the possibilities look limitless if she keeps betting on the leap. ▾

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Scott Berg

**GRATEFUL FOR
GOOD DAYS**

BY LAUREN YOUNG
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“Finding success is all about failing and learning from it. When you fall down, get back up and keep on going,” says Chicago REALTOR® Scott Berg.

Over Scott’s life and career that determination to persevere deepened alongside an attitude of gratitude. Having had to face several very challenging business experiences that affected every aspect of his life, Scott feels sincere thankfulness for what he has accomplished and has now and looks on every day with positivity. His appreciation extends to his past too—his childhood, college years, and early career.

“I grew up in Oak Park and River Forest. When I was young, I didn’t appreciate how good I had it,” he says. “But later on in life, I realized just how fortunate I was to grow up in great areas with solid opportunities and outstanding historical and architectural heritages.”

Upon graduation, Scott attended the University of Wisconsin–Madison, where he studied business and marketing. Those years of academic and personal development helped shape his confidence and communication skills, and a good foundation for the professional world.

“My time at UW was one of the best times of my life,” he says. “It gave me the opportunity to grow as a person, develop social skills, and really come into my own.”

From there Scott built a career in sales, working first with manufacturers across multiple states and later with a start-up whose work focused on predicting machine failure. Scott’s role was not only demanding, but also required extensive travel—a situation that eventually led him to reconsider what he wanted long-term, especially as his personal life was evolving.

“My wife, Colleen, and I were getting ready to start a family, so I wanted to have a career with less travel and more freedom,” he says.

Scott officially entered real estate in 2004 alongside his cousin, Mike, who is now his business partner. “We started shortly after Mike got into a motorcycle accident and bought an investment course from an infomercial. It inspired us both to enter the industry,” explains Scott.

“As it turns out, being a REALTOR® is a good fit for my personality.”

“I’d always wanted to start my own company too, and “I’ve always loved architecturally interesting homes,” he adds. “It’s wonderful that I now have the opportunity to see some fascinating homes and learn about the different neighborhoods of our great city.”

Early success was followed by one of the most difficult periods in the industry’s recent history. The 2009 financial crisis forced Scott to adapt quickly and rethink how to sustain his business. It was a time marked by uncertainty but also by the partners’ resilience and determination, something which Scott credits to strengthening their firm’s foundation. For Scott and Mike, remembering the hard times has made the good times all the sweeter.

“When we started the business the market was pretty good, but when that crisis hit all hell broke loose,” he says. “We had to learn how to keep changing, adapting, and improving so we could feed our families and pay our mortgages.”

“Times were tough: I remember our dryer broke down and we had to hang clothes to dry on a line in our family room until we had the money to buy a new one,” he says. “It made us [me and Mike] start to question everything, but we made it out and are stronger for it.”

As his career progressed, Scott finally reached a point where his experience began to compound. The repetition of transactions and client interactions strengthened his confidence and refined his approach, and receiving recognition from clients became one of the most meaningful and affirming aspects of his work.

“Once you put in your 10,000 hours, you start to truly feel that you are very good at what you do,” he says. “Hearing that [belief] reflected back to me from clients has been the most rewarding part of the business.”





“
One great thing about real estate is that you can continue to practice and get better as you get older.
 ”

Scott and his team have continued to grow their business and are now focusing on new tools and strategies to stay competitive in the changing landscape.

“Mike and I have been leaning into technology and social media to grow our business,” Scott says. “We are confident that we will start to see the results of our efforts in the next six to twelve months.”

Scott’s vision for his career is long-term. In fact, he views real estate as something that can continue to evolve alongside him, offering opportunities to improve and stay connected to the people he serves, as well as allow him to spend more time with Colleen and their three grown daughters.

“One great thing about real estate is that you can continue to practice and get better as you get older,” he says. “As long as I can keep helping clients make great real estate decisions, I don’t know that I will ever truly retire.”



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¹ Non-Agency loans available up to \$9.5 million. Additional restrictions may apply. Please contact a Chase Home Lending Advisor for details.

² Loans up to 85% of a home's value are available on a purchase or refinance with no cash back, subject to property type, a required minimum credit score and a minimum amount of monthly reserves (i.e., you must set aside enough money in reserve to make a specified number of monthly mortgage payments [principal, interest, taxes, insurance and assessments] after the loan closes). Product restrictions apply.

85% Example: A 30-year, fixed-rate loan of \$1,000,000 with an interest rate of 6.75% / 6.8575% APR will have 360 monthly principal and interest payments of \$6,485.98. Payments shown do not include taxes, homeowners insurance, or mortgage insurance (if applicable). Actual payments will be higher. This is assuming a purchase transaction, 45-day lock, 85% LTV, 700 FICO, single family, owner-occupied, closest to zero discount points, rates change daily.

The APR shown is based on the interest rate and discount points only and does not take into account other loan-specific finance charges you may be required to pay.

³ For the Adjustable-Rate Mortgage (ARM) product, interest is fixed for a set period of time, and adjusts periodically thereafter. At the end of the fixed-rate period, the interest and payments may increase according to future index rates. The APR may increase after the loan closes.

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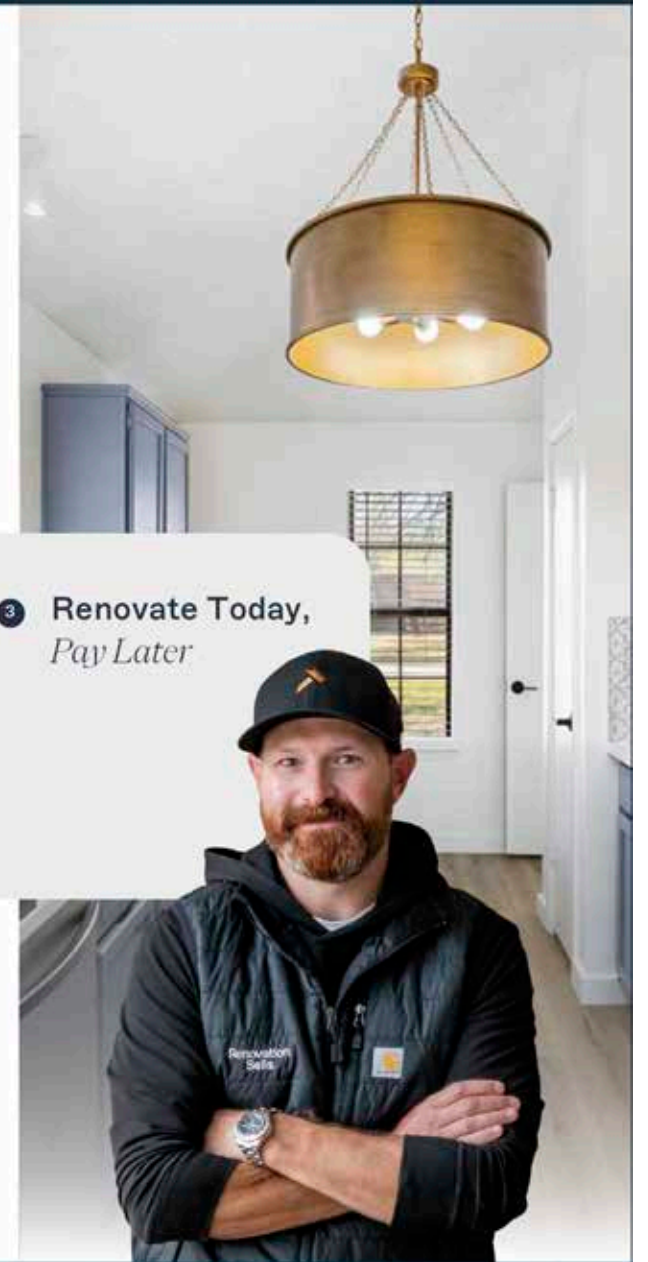
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TOP 250 STANDINGS

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#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
1	Grigory	Pekarsky	16	\$10,709,400	178.5	\$96,501,500	194.5	\$107,210,900
2	Matt	Laricy	87.5	\$50,717,188	81	\$56,168,895	168.5	\$106,886,082
3	Carrie	McCormick	22.5	\$34,419,500	14	\$27,921,000	36.5	\$62,340,500
4	Emily	Sachs Wong	15	\$28,626,750	10.5	\$14,169,900	25.5	\$42,796,650
5	Benyamin	Lalez	6.5	\$3,598,250	69.5	\$37,992,400	76	\$41,590,650
6	Jeffrey	Lowe	17.5	\$22,053,250	15.5	\$18,277,420	33	\$40,330,670
7	Jason	O'Beirne	29	\$33,581,500	8	\$5,730,000	37	\$39,311,500
8	Alexandre	Stoykov	12.5	\$7,019,000	41.5	\$25,647,750	54	\$32,666,750
9	Leigh	Marcus	18	\$17,852,229	7	\$12,885,000	25	\$30,737,229
10	Melanie	Giglio	11.5	\$12,960,150	20	\$14,119,500	31.5	\$27,079,650
11	Timothy	Sheahan	15	\$15,451,500	7	\$8,491,000	22	\$23,942,500
12	Mario	Greco	15.5	\$12,381,400	9	\$9,853,950	24.5	\$22,235,350
13	Ryan	Preuett	4	\$12,984,375	5	\$8,969,000	9	\$21,953,375
14	Katharine	Waddell	10.5	\$8,950,250	16	\$12,875,000	26.5	\$21,825,250
15	Jill	Scott	6.5	\$4,771,250	13.5	\$15,776,900	20	\$20,548,150
16	Chezi	Rafaeli	12	\$11,415,715	6	\$7,176,500	18	\$18,592,215
17	Danielle	Dowell	8	\$8,917,999	12.5	\$9,165,020	20.5	\$18,083,019
18	Karen	Schwartz	10	\$10,343,350	8	\$7,657,400	18	\$18,000,750
19	Roman	Popovych	17	\$15,876,498	1	\$1,292,500	18	\$17,168,998
20	Dawn	Mckenna	9	\$7,492,500	8	\$9,469,900	17	\$16,962,400
21	Lauren	Mitrick Wood	10.5	\$8,193,200	10.5	\$8,736,901	21	\$16,930,101
22	Nancy	Tassone	7	\$16,900,000	0	\$0	7	\$16,900,000
23	Rubina	Bokhari	3.5	\$3,111,375	3	\$13,700,000	6.5	\$16,811,375
24	Joanne	Nemerovski	7	\$8,228,500	6	\$8,575,000	13	\$16,803,500
25	Bradley	Brondyke	18	\$16,173,450	0	\$0	18	\$16,173,450
26	James	D'Astice	3.5	\$2,517,500	18	\$13,597,400	21.5	\$16,114,900
27	Owen	Duffy	19.5	\$15,314,600	1	\$727,500	20.5	\$16,042,100
28	Timothy	Salm	4	\$11,039,375	2	\$4,825,000	6	\$15,864,375
29	Suzanne	Gignilliat	4.5	\$10,375,000	3.5	\$5,056,000	8	\$15,431,000
30	Melanie	Everett	11	\$7,686,400	12.5	\$7,603,449	23.5	\$15,289,849
31	Karen	Biazar	13	\$11,127,500	9	\$4,049,000	22	\$15,176,500
32	Sophia	Klopa	5	\$5,049,278	11	\$9,897,900	16	\$14,947,178
33	Lance	Kirshner	3	\$1,892,000	15	\$13,027,750	18	\$14,919,750
34	Sarah	Jaffe	5.5	\$2,770,000	18	\$12,018,000	23.5	\$14,788,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Julie	Busby	7.5	\$7,036,250	10.5	\$7,146,500	18	\$14,182,750
36	Sam	Jenkins	7.5	\$11,624,236	3	\$2,545,000	10.5	\$14,169,236
37	Eugene	Fu	2.5	\$2,248,500	14	\$11,228,500	16.5	\$13,477,000
38	Hayley	Westhoff	5.5	\$6,430,968	8	\$6,532,846	13.5	\$12,963,814
39	Katherine	Malkin	0.5	\$647,500	2.5	\$12,125,000	3	\$12,772,500
40	Jill	Silverstein	5	\$4,418,500	12	\$8,298,000	17	\$12,716,500
41	Barbara	O'Connor	10	\$9,776,500	6	\$2,923,000	16	\$12,699,500
42	Ian	Schwartz	5	\$5,297,888	6	\$7,073,500	11	\$12,371,388
43	Dennis	Huyck	7	\$6,075,000	5	\$6,261,000	12	\$12,336,000
44	Keith	Brand	3.5	\$1,744,750	9.5	\$10,562,500	13	\$12,307,250
45	Nadine	Ferrata	14	\$10,344,000	2	\$1,870,000	16	\$12,214,000
46	Gregory	Desmond	5.5	\$5,887,050	7	\$6,313,500	12.5	\$12,200,550
47	Ken	Jungwirth	8.5	\$9,623,055	2.5	\$2,484,500	11	\$12,107,555
48	Jennifer	Ames	1.5	\$3,446,500	7	\$8,660,500	8.5	\$12,107,000
49	Michael	Shenfeld	4.5	\$3,440,000	10.5	\$8,525,000	15	\$11,965,000
50	Juliana	Yeager	3.5	\$5,347,500	7	\$6,607,500	10.5	\$11,955,000

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TOP 250 STANDINGS

Teams and individuals from January 1, 2026 to April 30, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Alex	Wolking	11	\$8,344,900	3	\$3,460,000	14	\$11,804,900
52	Cory	Tanzer	12.5	\$4,292,049	20	\$7,474,250	32.5	\$11,766,299
53	Kelly	Parker	3.5	\$2,050,450	13.5	\$9,695,690	17	\$11,746,140
54	Philip	Skowron	3	\$4,750,001	5	\$6,730,001	8	\$11,480,002
55	Kevin	Hinton	2	\$1,474,050	12.5	\$9,874,500	14.5	\$11,348,550
56	Daniel	Glick	8.5	\$8,674,881	3	\$2,440,000	11.5	\$11,114,881
57	Tommy	Choi	5.5	\$3,413,750	8.5	\$7,679,600	14	\$11,093,350
58	Daniel	Close	4	\$2,875,400	15	\$8,175,900	19	\$11,051,300
59	Andrew	Thurston	3.5	\$5,206,250	3	\$5,750,000	6.5	\$10,956,250
60	Leopoldo	Gutierrez	5	\$2,228,000	12	\$8,609,000	17	\$10,837,000
61	Staci	Slattery	12.5	\$10,807,000	0	\$0	12.5	\$10,807,000
62	Margaret	Baczkowski	4	\$9,669,500	1	\$1,100,000	5	\$10,769,500
63	Molly	Sundby	9.5	\$10,665,000	0	\$0	9.5	\$10,665,000
64	Patrick	Shino	7	\$4,688,500	8	\$5,957,000	15	\$10,645,500
65	Lucas	Blahnik	6	\$6,503,875	5	\$4,128,000	11	\$10,631,875
66	Hadley	Rue	13	\$9,355,500	2	\$1,229,000	15	\$10,584,500
67	Kevin	Wood	2	\$9,100,000	1	\$1,260,000	3	\$10,360,000
68	Bridget	Sheahan	10.5	\$10,171,500	0	\$0	10.5	\$10,171,500
69	Svitlana	Creadon	12	\$8,890,900	2	\$1,262,000	14	\$10,152,900
70	Nicholas	Colagiovanni	8.5	\$7,327,500	3	\$2,820,000	11.5	\$10,147,500
71	Matt	Mercer	0.5	\$140,000	6	\$9,792,500	6.5	\$9,932,500
72	Steven	Powers	5	\$4,506,250	5	\$5,411,500	10	\$9,917,750
73	Robert	Grilli	3	\$2,292,500	8.5	\$7,533,400	11.5	\$9,825,900
74	Charlie	Cohen	1.5	\$660,000	16.5	\$9,131,500	18	\$9,791,500
75	Lawrence	Dunning	12	\$6,005,500	8	\$3,686,500	20	\$9,692,000
76	Nicholaos	Voutsinas	8	\$3,924,000	9	\$5,766,499	17	\$9,690,499
77	Nick	Nastos	0.5	\$235,000	18	\$9,446,499	18.5	\$9,681,499
78	Marc	Zale	4	\$8,039,000	1	\$1,610,000	5	\$9,649,000
79	Rafay	Qamar	6	\$2,694,000	17	\$6,948,350	23	\$9,642,350
80	Cynthia	Sodolski	2	\$1,055,000	8	\$8,554,000	10	\$9,609,000
81	Brad	Lippitz	6	\$5,571,500	6.5	\$4,018,500	12.5	\$9,590,000
82	Michael	Rosenblum	7	\$7,972,500	1	\$1,600,000	8	\$9,572,500
83	Linda	Shaughnessy	3	\$4,062,500	5	\$5,470,000	8	\$9,532,500
84	Todd	Szwajkowski	8.5	\$4,998,750	6	\$4,525,031	14.5	\$9,523,781

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
85	Mark	Zipperer	14	\$5,403,650	10	\$3,885,900	24	\$9,289,550
86	Elizabeth	Lothamer	2.5	\$2,503,000	3.5	\$6,726,800	6	\$9,229,800
87	James	Streff	5	\$3,621,000	9.5	\$5,595,000	14.5	\$9,216,000
88	Elias	Masud	7	\$3,927,050	10.5	\$5,272,050	17.5	\$9,199,100
89	Ivona	Kutermankiewicz	5.5	\$5,902,500	2.5	\$3,191,500	8	\$9,094,000
90	Joel	Halperin	8	\$5,335,200	8	\$3,607,000	16	\$8,942,200
91	Sam	Shaffer	7.5	\$4,602,500	7	\$4,186,500	14.5	\$8,789,000
92	Tanner	Peterson	4	\$6,953,250	1.5	\$1,835,000	5.5	\$8,788,250
93	Eudice	Fogel	1	\$1,330,000	5	\$7,405,000	6	\$8,735,000
94	Stephen	Hnatow	1.5	\$862,500	7	\$7,851,500	8.5	\$8,714,000
95	Leila	Zammatta	5	\$8,712,500	0	\$0	5	\$8,712,500
96	Justin	Lucas	3.5	\$7,911,250	1.5	\$785,500	5	\$8,696,750
97	Amanda	McMillan	6	\$4,551,900	4.5	\$4,064,200	10.5	\$8,616,100
98	Adam	Max	4.5	\$6,068,000	3.5	\$2,352,500	8	\$8,420,500
99	Sara	McCarthy	5	\$2,254,500	8.5	\$6,089,955	13.5	\$8,344,455
100	Thomas	Gibbons	9	\$8,314,600	0	\$0	9	\$8,314,600

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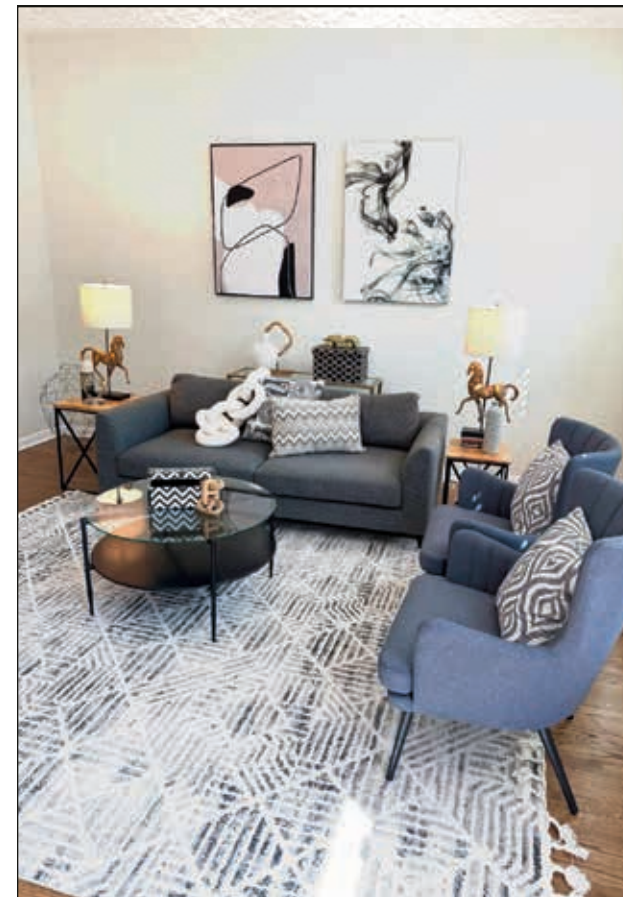


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TOP 250 STANDINGS

Teams and individuals from January 1, 2026 to April 30, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Meg	Daday	8	\$5,577,555	5	\$2,633,500	13	\$8,211,055
102	Benjamin	Lissner	6	\$3,530,250	11	\$4,579,000	17	\$8,109,250
103	Pasquale	Recchia	9	\$5,593,500	3	\$2,509,000	12	\$8,102,500
104	Taylor	Nirchi	4	\$2,470,000	2	\$5,533,000	6	\$8,003,000
105	Tony	Mattar	6	\$3,077,750	8.5	\$4,908,000	14.5	\$7,985,750
106	Shawn	Nam	1	\$674,000	13	\$7,291,000	14	\$7,965,000
107	Vikas	Wadhwa	3.5	\$2,935,000	4	\$5,030,000	7.5	\$7,965,000
108	Alishja	Ballard	2.5	\$1,333,000	7.5	\$6,590,750	10	\$7,923,750
109	Brett	Novack	2.5	\$1,952,450	3	\$5,965,000	5.5	\$7,917,450
110	Kimber	Galvin	3.5	\$2,788,500	7.5	\$5,022,500	11	\$7,811,000
111	Michele	Gubser	3	\$1,514,250	4	\$6,197,629	7	\$7,711,879
112	Melissa	Siegal	2	\$2,662,500	7	\$5,044,000	9	\$7,706,500
113	Xun	Del Sesto	0	\$0	2	\$7,650,000	2	\$7,650,000
114	Adam	Zagata	8.5	\$3,242,400	8	\$4,215,586	16.5	\$7,457,986
115	Stefanie	Lavelle	6.5	\$4,346,000	6	\$3,088,025	12.5	\$7,434,025
116	Santiago	Valdez	4.5	\$1,532,500	10	\$5,858,000	14.5	\$7,390,500
117	Millie	Rosenbloom	4	\$3,910,000	4.5	\$3,464,000	8.5	\$7,374,000
118	Steven	Jurgens	4	\$4,978,000	2	\$2,360,600	6	\$7,338,600
119	Ryan	Hardy	3	\$6,675,000	1	\$655,000	4	\$7,330,000
120	Layching	Quek	5	\$3,312,500	7	\$4,017,000	12	\$7,329,500
121	Andrew	Castillon	1	\$430,500	7	\$6,869,000	8	\$7,299,500
122	Zachary	Redden	3.5	\$2,815,500	7	\$4,415,000	10.5	\$7,230,500
123	Sherri	Hoke	2	\$3,350,000	4	\$3,875,000	6	\$7,225,000
124	Olin	Eargle	6	\$2,790,500	7	\$4,428,000	13	\$7,218,500
125	Deborah	Hess	3	\$2,242,450	9	\$4,908,600	12	\$7,151,050
126	Daniel	Spitz	7	\$6,270,000	1	\$847,500	8	\$7,117,500
127	Megan	Tirpak	0	\$0	4	\$7,115,000	4	\$7,115,000
128	D	Waveland Kendt	6	\$3,710,000	6	\$3,367,000	12	\$7,077,000
129	Emily	Smart Lemire	0.5	\$162,500	2	\$6,905,000	2.5	\$7,067,500
130	Jeremiah	Fisher	3	\$1,212,500	6	\$5,817,000	9	\$7,029,500
131	Michael	Greco	3	\$2,608,000	5	\$4,371,500	8	\$6,979,500
132	Dan	Nelson	2	\$1,490,500	10	\$5,429,862	12	\$6,920,362
133	Nancy	Huetteman	6	\$4,442,000	3	\$2,384,500	9	\$6,826,500
134	Stephanie	Turner	5	\$3,501,000	3.5	\$3,250,000	8.5	\$6,751,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Salvador	Gonzalez	10	\$3,037,900	12	\$3,707,000	22	\$6,744,900
136	Jennifer	Mills	5	\$4,616,500	3	\$2,125,000	8	\$6,741,500
137	Tyler	Stallings	3	\$1,810,000	6	\$4,911,500	9	\$6,721,500
138	Michael	Samm	5	\$4,050,000	4	\$2,659,000	9	\$6,709,000
139	Rizwan	Gilani	2.5	\$2,079,000	6	\$4,589,900	8.5	\$6,668,900
140	Susan	O'Connor	5	\$4,681,500	3.5	\$1,975,500	8.5	\$6,657,000
141	Stephany	Oliveros	3	\$3,315,000	3	\$3,300,866	6	\$6,615,866
142	Mario	Barrios	3	\$1,867,000	7	\$4,742,901	10	\$6,609,901
143	Mark	Jak	6	\$3,527,500	4	\$3,074,000	10	\$6,601,500
144	Ryan	Cherney	19	\$6,594,645	0	\$0	19	\$6,594,645
145	Brady	Miller	4.5	\$1,456,410	12	\$5,069,000	16.5	\$6,525,410
146	Elizabeth	Caya	6	\$3,300,000	5	\$3,174,900	11	\$6,474,900
147	Pablo	Galarza	12.5	\$4,098,200	12	\$2,366,500	24.5	\$6,464,700
148	Gwen	Stark	3	\$2,070,000	8	\$4,387,400	11	\$6,457,400
149	Nathan	Binkley	4	\$4,330,602	3	\$2,125,000	7	\$6,455,602
150	Jennifer	Romolo	3	\$2,280,000	7	\$4,173,500	10	\$6,453,500

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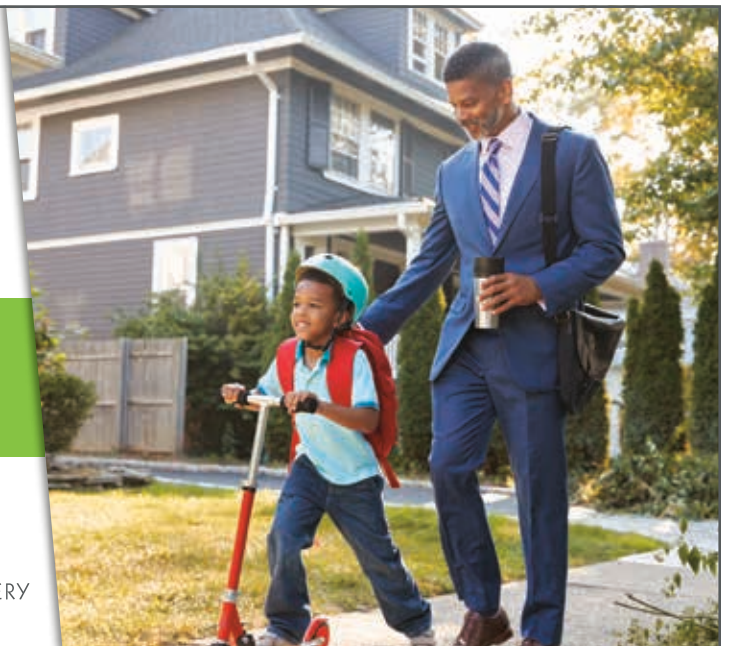
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TOP 250 STANDINGS

Teams and individuals from January 1, 2026 to April 30, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
151	Steven	Samuels	4	\$2,679,000	2	\$3,767,461	6	\$6,446,461
152	Stephanie	Maloney	6	\$5,840,000	1	\$600,000	7	\$6,440,000
153	Julie	Harron	0	\$0	4	\$6,424,000	4	\$6,424,000
154	Frank	Montro	17.5	\$5,213,050	6.5	\$1,181,900	24	\$6,394,950
155	Camie	Cirrincione	4	\$2,185,000	10	\$4,105,000	14	\$6,290,000
156	Robert	Yoshimura	11	\$4,976,000	3	\$1,312,700	14	\$6,288,700
157	Jason	Wagner	4	\$2,089,050	5	\$4,192,500	9	\$6,281,550
158	Michael	Saladino	6.5	\$3,434,500	6.5	\$2,808,572	13	\$6,243,072
159	Nancy	McAdam	7	\$4,818,000	2	\$1,359,000	9	\$6,177,000
160	Susan	Miner	3	\$3,182,500	2	\$2,960,000	5	\$6,142,500
161	Olivia	Stohle	3	\$4,430,000	3	\$1,711,000	6	\$6,141,000
162	Camille	Canales	2	\$959,000	8	\$5,181,820	10	\$6,140,820
163	Greg	Viti	2.5	\$2,911,500	4	\$3,182,500	6.5	\$6,094,000
164	Ryan	Smith	25	\$6,076,047	0	\$0	25	\$6,076,047
165	Michael	Scanlon	6.5	\$2,906,520	4.5	\$3,127,000	11	\$6,033,520
166	Edward	Jelinek	3.5	\$2,659,500	6	\$3,370,500	9.5	\$6,030,000
167	Xiaojing	Frost	3.5	\$1,442,750	4	\$4,585,000	7.5	\$6,027,750
168	Brent	Hall	4	\$6,025,000	0	\$0	4	\$6,025,000
169	Morgan	Sage	3.5	\$2,241,250	6	\$3,781,300	9.5	\$6,022,550
170	Debra	Dobbs	1	\$530,000	8	\$5,441,000	9	\$5,971,000
171	Roman	Patzner	5	\$3,935,000	2	\$2,035,000	7	\$5,970,000
172	Jeffrey	Kropp	0	\$0	5	\$5,960,000	5	\$5,960,000
173	Laura	Meier	3	\$2,358,000	3	\$3,597,500	6	\$5,955,500
174	Anthony	Flora	5.5	\$5,951,375	0	\$0	5.5	\$5,951,375
175	Rebecca	Sexson	6	\$3,081,500	5	\$2,736,000	11	\$5,817,500
176	Kate	Gaffey	1.5	\$919,000	6	\$4,895,000	7.5	\$5,814,000
177	Erin	McShea	3	\$1,435,000	6	\$4,375,000	9	\$5,810,000
178	Heidie	Maslo	4	\$1,959,000	5	\$3,846,000	9	\$5,805,000
179	Quentin	Green Iii	4.5	\$2,674,000	4	\$3,070,000	8.5	\$5,744,000
180	Mehdi	Mova	3	\$1,528,000	6	\$4,203,000	9	\$5,731,000
181	Kathleen	Malone	2	\$1,905,500	4	\$3,794,000	6	\$5,699,500
182	Joel	Holland	5.5	\$2,506,500	5.5	\$3,184,900	11	\$5,691,400
183	Dominic	Irpino	3	\$1,075,500	7	\$4,605,000	10	\$5,680,500
184	Bari	Levine	5	\$3,955,405	4	\$1,695,000	9	\$5,650,405

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
185	Nicole	Flores	2	\$1,738,000	8	\$3,910,400	10	\$5,648,400
186	Kavan	Hoff	5.5	\$2,498,000	4	\$3,120,000	9.5	\$5,618,000
187	Peter	Green	2	\$1,287,500	5	\$4,321,500	7	\$5,609,000
188	Peter	Moore	0.5	\$174,500	6	\$5,430,500	6.5	\$5,605,000
189	Jennifer	Bell	10.5	\$5,128,950	1	\$460,000	11.5	\$5,588,950
190	Deborah	Ballis Hirt	3	\$2,427,500	3	\$3,160,000	6	\$5,587,500
191	Elena	Theodoros	4.5	\$3,376,300	2	\$2,205,000	6.5	\$5,581,300
192	George	Zerante	1	\$530,000	9	\$5,019,000	10	\$5,549,000
193	Ali	Bakir	3	\$1,675,000	7	\$3,867,000	10	\$5,542,000
194	Jaclyn	Manrique	4	\$1,665,000	5	\$3,859,900	9	\$5,524,900
195	Amy	Duong	4.5	\$2,402,950	4	\$3,110,000	8.5	\$5,512,950
196	Elizabeth	Amidon	3	\$1,575,000	4	\$3,924,200	7	\$5,499,200
197	Brian	Moon	2.5	\$1,652,500	5	\$3,840,000	7.5	\$5,492,500
198	Richard	Kasper	5.5	\$4,740,125	2	\$740,000	7.5	\$5,480,125
199	Laura	England	4	\$2,215,000	4	\$3,265,000	8	\$5,480,000
200	Jeanne	Martini	1.5	\$5,472,500	0	\$0	1.5	\$5,472,500

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TOP 250 STANDINGS

Teams and individuals from January 1, 2026 to April 30, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
201	Karen	Randich Stone	1.5	\$5,472,500	0	\$0	1.5	\$5,472,500
202	Kristin	Gonnella	1.5	\$824,550	5	\$4,643,000	6.5	\$5,467,550
203	Christina	McNamee	2.5	\$1,845,000	2	\$3,609,000	4.5	\$5,454,000
204	William	Goldberg	4	\$3,944,750	2	\$1,507,884	6	\$5,452,634
205	Mark	Icuss	2	\$1,243,500	7	\$4,177,999	9	\$5,421,499
206	Nicole	Hajdu	5	\$3,300,250	3.5	\$2,113,000	8.5	\$5,413,250
207	Matt	Silver	3	\$1,765,000	5	\$3,633,900	8	\$5,398,900
208	Jeannette	Pawula	2	\$886,229	7	\$4,510,000	9	\$5,396,229
209	Courtney	Welsch	4	\$2,555,000	4	\$2,820,000	8	\$5,375,000
210	Patrick	Teets	1.5	\$1,419,500	3	\$3,955,000	4.5	\$5,374,500
211	Benjamin	Yeager	3.5	\$5,347,500	0	\$0	3.5	\$5,347,500
212	Rose	Leversha	3	\$2,474,750	3	\$2,860,100	6	\$5,334,850
213	Qiankun	Chen	7	\$3,095,000	5	\$2,234,900	12	\$5,329,900
214	Thomas	Campone	7	\$2,288,000	4	\$2,995,000	11	\$5,283,000
215	Tom	McCarey	0	\$0	4	\$5,252,000	4	\$5,252,000
216	Stephanie	Cutter	3	\$1,337,000	6	\$3,887,500	9	\$5,224,500
217	Rafael	Murillo	3	\$5,206,888	0	\$0	3	\$5,206,888
218	Ted	Kuhlmann	3	\$2,614,000	4	\$2,585,000	7	\$5,199,000
219	Samuel	Ciochon	3	\$1,326,000	6	\$3,869,345	9	\$5,195,345
220	Louis	Luri	0.5	\$1,725,000	1	\$3,450,000	1.5	\$5,175,000
221	Douglas	Smith	1.5	\$5,145,000	0	\$0	1.5	\$5,145,000
222	Joanne	Desanctis	1	\$710,000	4	\$4,432,800	5	\$5,142,800
223	Emily	Wells	0	\$0	4	\$5,116,800	4	\$5,116,800
224	Gail	Spreen	7	\$3,857,500	1	\$1,250,000	8	\$5,107,500
225	Sohail	Salahuddin	8	\$4,669,950	1	\$399,900	9	\$5,069,850
226	Carmen	Allen	0.5	\$1,580,000	2	\$3,485,000	2.5	\$5,065,000
227	Michael	Hall	2	\$1,725,000	4	\$3,281,900	6	\$5,006,900
228	Cadey	O'Leary	2	\$3,525,000	2	\$1,475,000	4	\$5,000,000
229	Wanda	Austin-Wingood	2.5	\$1,755,250	7	\$3,226,199	9.5	\$4,981,449
230	Joseph	Wilcox	3	\$3,804,000	1	\$1,125,000	4	\$4,929,000
231	Tyler	Weekes	1	\$2,250,000	2	\$2,665,000	3	\$4,915,000
232	Andrew	Renaud	2	\$1,665,000	3	\$3,250,000	5	\$4,915,000
233	Connie	Grunwaldt	4	\$3,535,000	2	\$1,305,000	6	\$4,840,000
234	Brian	Loomis	4	\$3,415,000	2	\$1,408,000	6	\$4,823,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
235	Hunter	Andre	4	\$3,509,900	1	\$1,300,000	5	\$4,809,900
236	Michael	Maier	12.5	\$4,367,500	2	\$436,500	14.5	\$4,804,000
237	Lyn	Harvie	5	\$2,194,500	4	\$2,606,900	9	\$4,801,400
238	Samantha	Partrick	3.5	\$2,428,000	4	\$2,363,000	7.5	\$4,791,000
239	David	Mahoney	4	\$3,820,000	1	\$950,000	5	\$4,770,000
240	Kevin	Bigoness	4	\$4,144,500	1	\$620,000	5	\$4,764,500
241	Anthony	Disano	26	\$4,760,058	0	\$0	26	\$4,760,058
242	Steven	Kehoe	3.5	\$2,127,000	4	\$2,630,000	7.5	\$4,757,000
243	Stephanie	Miller	3	\$1,170,000	3	\$3,575,850	6	\$4,745,850
244	Scott	Stavish	4	\$2,647,500	4	\$2,096,000	8	\$4,743,500
245	Gregorio	Cirone	6.5	\$2,993,000	2.5	\$1,730,000	9	\$4,723,000
246	Scott	Curcio	4	\$1,395,312	4	\$3,322,000	8	\$4,717,312
247	Joshua	Krish	4	\$2,760,000	2	\$1,925,000	6	\$4,685,000
248	Scott	Berg	8	\$4,679,000	0	\$0	8	\$4,679,000
249	Heather	Ditlevsen	3	\$4,668,000	0	\$0	3	\$4,668,000
250	Keith	Goad	4	\$3,100,000	3	\$1,534,000	7	\$4,634,000

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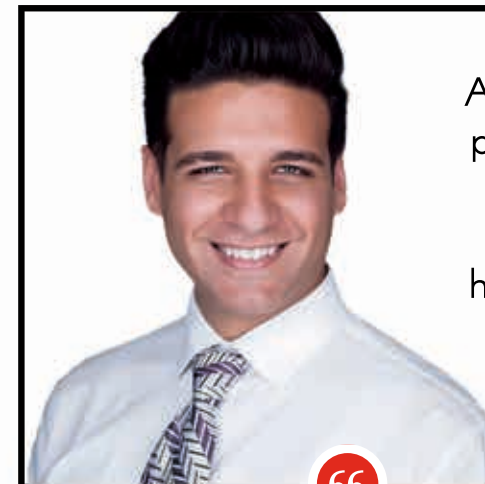
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