

CENTRAL MISSISSIPPI

JUNE 2026

REAL PRODUCERS



Caleb Monk

PHOTO BY ABE DRAPER
PHOTOGRAPHY



Rising Star
**BRADY
RICHARDSON**

Partner Spotlight
G DESIGN

Central Mississippi
Realtors®
**OPEN HOUSE
PROMOTION**

CONNECTING. ELEVATING. INSPIRING.



Working Together

Our vision at Cadence Bank is to help people, companies and communities prosper. Together, our local team of mortgage loan officers works to bring that vision to life by providing customers with quality products and superior service.

CONTACT YOUR LOCAL MISSISSIPPI MORTGAGE TEAM MEMBER TO GET PREQUALIFIED



Lisa Jenkins
100 Primos Road
Flowood, MS 39232
(601) 613-3340
NMLS# 484956



Janice Shumaker
120 Service Drive
Brandon, MS 39042
(601) 832-8227
NMLS #484957



Beth Jones
820 South Street
Vicksburg, MS 39180
(601) 415-4145
NMLS# 464585



Brad Benton
525 E Capitol Street
Jackson, MS 39201
(601) 502-6987
NMLS# 484954



Connie Stacy
407 Hwy 80 E
Clinton, MS 39056
(601) 260-7047
NMLS #484955



Shanika Battle
1005 Ellis Avenue
Jackson, MS 39209
(601) 573-8376
NMLS# 1830704



Ternisha Bass Johnson
407 Hwy 80 E
Clinton, MS 39056
(601) 201-7201
NMLS# 76009



Michael Williams
1451 Canton Mart Road
Jackson, MS 39211
(601) 594-5731
NMLS #54479



Jacob Keith
2600 N State Street
Jackson, MS 39216
(601) 942-9024
NMLS# 922113



Dianna Bullock
2174 Main Street
Madison, MS 39110
(601) 951-0401
NMLS# 484946



Morgan Nelson
525 E Capital Street
Jackson, MS 39201
(601) 927-8181
NMLS# 2084241



Patrick Davis
120 Colony Crossing
Madison, MS 39110
(601) 559-5990
NMLS# 76770

HALO ROOFING & RESTORATION

YOUR NEIGHBOR IN CENTRAL MISSISSIPPI

We're specialists in residential and commercial roofing services. Whether you're dealing with storm damage, hail damage, or a roof that's just seen better days, we're here to help with honest work and high-quality materials! Trust our experts to deliver the most accurate information to ensure your clients receive the attention they deserve.

Roofing Services • Roof Replacement • Copper Roofing
Roof Repair • Roof Insurance Claims



Call Us!



Visit us online at [CadenceBank.com/Mortgage](https://www.CadenceBank.com/Mortgage)

Mortgages are subject to approval. Interest rates are subject to change without notice and are dependent on credit score. Certain conditions apply. This is not a commitment to lend or rate guarantee. Huntington, Huntington Bank, the Huntington Brandmark, and the Cadence Marks are service marks of Huntington Bancshares Incorporated. ©2026 Huntington Bancshares Incorporated. All Rights Reserved. Member FDIC. Equal Housing Lender. NMLS 402436



Preferred Partners

This section has been created to give you easier access when searching for a trusted neighborhood vendor to use. Take a minute to familiarize yourself with the businesses sponsoring the publication. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses and thank them for supporting the publication!

ADVERTISING / MARKETING

WLBT
(601) 941-1629
WLBT.com

AIR CONDITIONING

Grant Air Conditioning and Heating
(601) 540-0873
www.grantairconditioning.com

CLEANING SERVICE

MS Clean Co, LLC
(601) 665-7838

CLOSING - TITLE & ESCROW

Lockett Land Title
(601) 622-8191

Renfro and Perilloux

(601) 932-1011

ELECTRICIAN

Campbell Electric, LLC
(601) 573-2702

FOUNDATION REPAIR AND ENGINEERING

Superior Foundation Services
(601) 941-2125
Https://superior.ms

GUTTERS

Dun - Rite Gutters, Inc.
(601) 942-6964
Www.dunrite-gutters.com

HARDSCAPES/ LANDSCAPES

Ramsey Land & Drainage Services, LLC
(601) 506-1107
www.rldsms.com

HOME INSPECTION

Smith Home Inspections
(601) 310-3199

HOME WARRANTY

Choice Home Warranty
(601) 660-1141
chwpro.com

First American Home Warranty

(601) 212-4441

INSURANCE & FINANCIAL SERVICES

Matt Pitts State Farm
(601) 500-7631
Www.sfontherez.com

INSURANCE SERVICES

Riverside Insurance Agency, Inc
(601) 371-8355

LANDSCAPE

MGC Landscapes
(601) 906-2593

MORTGAGE LENDER

Cadence Bank
(228) 897-3399
Www.cadencebank.com/mortgage

Citizens National Bank

(601) 607-3708
Www.yourcnb.com

Community Bank

(769) 777-6092
Communitybank.net

Cross Country Mortgage

Adam Black
(601) 540-0302

Mississippi Mortgage

(601) 316-7326
www.mississippimortgage.com

Union Home Mortgage

(601) 862-8006
Www.uhm.com

MOVERS/RELOCATION

The Armstrong Company
(601) 856-8504

Two Men and a Truck

(601) 853-9644

PHOTOGRAPHY

Abe Draper Photography
(662) 219-5707

J Hook Photos

(601) 209-4446

REP Pro

Cam Lott
(601) 383-2446
www.reppro.org

ROOFING AND CONSTRUCTION

Halo Roofing & Restoration
(601) 717-0236

RCC Roofing & Construction

(601) 540-7754
Themississippiroofer.com

Watkins Construction & Roofing

(601) 966-8233
www.watkinsconstructioninc.com

TERMITE & PEST CONTROL

Cook Termite & Pest Service
(601) 519-9204

Family Termite and Environmental Inc.

(601) 933-1014



SUPERIOR FOUNDATION SERVICES

Prevention is the

BEST SOLUTION



Superior.MS



601.941.2125



Post Tension
Cables



Water
Management



Crawl Space
Encapsulation



Retaining Walls



Helical Pier



Foundation Repair



Schedule an Estimate

superior.ms/schedule-an-estimate/

Contents

PROFILES



12 Partner Spotlight:
G Design



18 Rising Star:
Brady Richardson

IN THIS ISSUE

- 8 Meet the Team
- 10 Publisher's Note
- 12 Partner Spotlight: G Design
- 18 Rising Star: Brady Richardso
- 26 Top Producer: Caleb Monk
- 32 Central Mississippi Realtors®: Open House Promotion
- 33 By The Numbers



26
COVER STORY
**Caleb
Monk**

If you are interested in nominating people for certain stories, please email us at: Dees.Hinton@n2co.com

Residential & Commercial Roofing • Roof Replacement & Repair • Siding Services

YOUR ONE-STOP-SHOP FOR HOME RESTORATION

Serving Mississippi Homeowners since 2007



[TheMississippiRoofer.com](https://www.facebook.com/TheMississippiRoofer.com) - (601) 864-6075 [in](https://www.linkedin.com/company/rcc-roofing-construction)

Local expertise.
National strength.

I'm your neighborhood loan officer, backed by the resources of America's #1 Retail Mortgage lender.

Let's team up to get your clients home!

Adam Black
Originating Branch Manager | NMLS121384
M 601.540.0302
E ablack@ccm.com
W ccm.com/Adam-N-Black



116 Livingston Church Road, Suite B, Flora, MS 39071
Equal Housing Opportunity. All loans subject to underwriting approval. Certain restrictions apply. Call for details. CrossCountry Mortgage, LLC
NMLS3029 NMLS2461563 (www.nmlsconsumeraccess.org). Mississippi Licensed Mortgage Company. 2510_8686b1yr



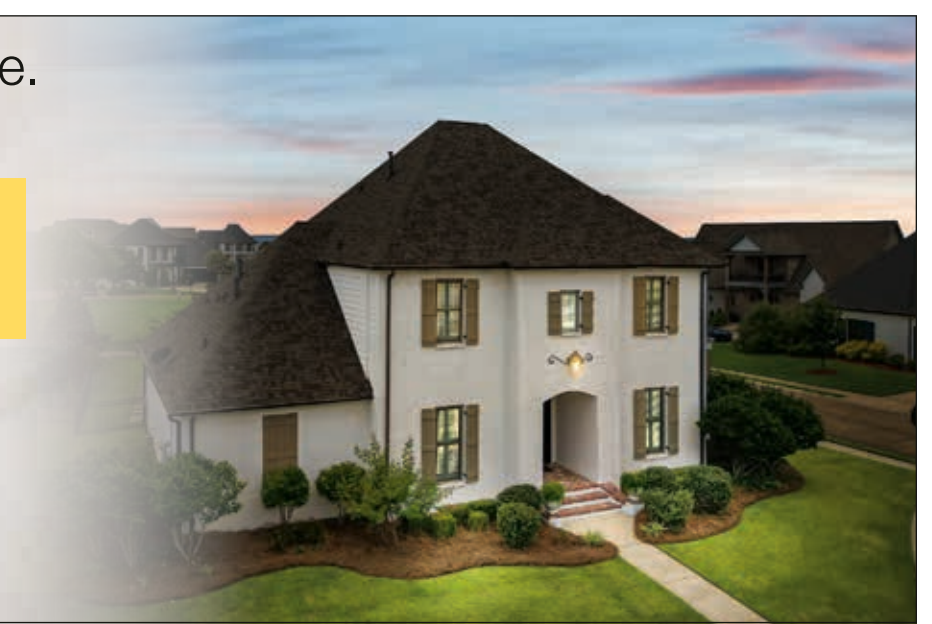
Capture the essence.
Elevate the space.

**First Time Realtors Receive
Their First Shoot 100% FREE***

*Premium Package | \$425 value
Promo Code REPRO100

REP PRO
REAL ESTATE PHOTOGRAPHY

Colossians 3:23
www.repro.org



Meet The Team



Jeff White
Owner/Publisher



Ashley Streight
Assistant Publisher



Carolyn Foley
Ad Strategist



Susan Marquez
Writer



Abe Draper
Photographer



Kayland Partee
Videographer/Photographer



Gingerlyn Wallace
Creative Marketing Director



Follow us on our social channels for the latest info on exclusive events, newsmakers and more.
Website: CentralMSRealPoducers.com • Facebook: [CentralMsRealProducers](https://www.facebook.com/CentralMsRealProducers)
Instagram: [centralmsrealproducers](https://www.instagram.com/centralmsrealproducers) • YouTube: www.youtube.com/@CentralMSRealProducers



DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the Real Producers magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.

BUYER INSPECTIONS • SELLER INSPECTIONS • MOLD TESTING



Smith Home Inspections, LLC

With Smith Home Inspections, you will get a lot more than just an inspection. **The best part is it's Free!**



Joshua Smith
Certified Home Inspections
MHIB #0681
601-310-3199

90 Day Warranty | MoldSafe | SewerGard | RecallCheck
a Full Concierge Service and More!

To learn more, or schedule an inspection online, visit www.SmithHomeInspectionsLLC.com



Trusted by Homebuyers. Valued by Realtors®

Voted Best Mortgage Lender by *Madison's Red Carpet Best of the Best Awards*, Greg Shows delivers responsive service, reliable financing and local decision-making that keeps transactions moving.

Partner With Greg Shows Today!
601.607.3708 | YourCNB.com/Greg | NMLS#746590

All loans are subject to credit approval.



Scan the code to learn more about luxury living homes on Studio 3.

STUDIO 3 **WLBT3**
ON YOUR SIDE

Ask us about advertising your listing in live sports!

For more, visit: wlbt.com/studio3

Elevating the Culture

There are moments as a publisher that remind me exactly why we do what we do. Recently, I was having a conversation with one of our top agents who shared just how valuable it has been for her to build strong relationships with other agents in our community. She talked about the difference it makes when REALTORS® genuinely know, trust, and support one another, and how rare and refreshing that culture can be in today's business world.

What stood out most to me was when she said she loves how Real Producers continues to elevate the culture of our real estate community. That phrase stuck with me because, at its core, that has always been the heartbeat behind what we do. Yes, we celebrate production and success, but more importantly, we strive to create meaningful connection. We believe this industry is at its best when collaboration outweighs competition and relationships matter more than transactions.

She also shared how much she appreciates the caliber of businesses and Preferred Partners involved in our platform. Knowing that our partners are vetted, trusted, and recommended by top agents gives this community a level of credibility and intentionality that truly matters. In her words, this is "a platform worth being a part of,"

and one that businesses should absolutely invest both their time and money into because of the quality of relationships being built here.

Hearing that was both humbling and encouraging.

The truth is, none of this happens without people who believe in community. From the agents who show up to connect and encourage one another, to the partners who invest in relationships instead of simply advertising, every person involved helps shape the culture we are building together.

We are incredibly honored to play even a small role in bringing this community together. Thank you for allowing us to celebrate your stories, your businesses, your victories, and most importantly, the relationships that make all of it meaningful.



Together, we are elevating the culture of real estate.

Jeff White
Owner/Publisher

INSPECTED & PROTECTED

Professional termite and pest inspections trusted by realtors, buyers, and sellers.



FAST WDIR REPORTS | REALTOR-FRIENDLY SCHEDULING | TERMITE INSPECTIONS
PREVENTATIVE PROTECTION PLANS | QUICK TURNAROUND TIMES

Cook
Termite & Pest
SERVICE

www.trustcook.com
601-924-3701

CREATING Beautiful Spaces, SPECIFICALLY DESIGNED FOR YOU



AFTER



BEFORE



Excited to Join the Real Producers Community!





CHOICE
Home Warranty
CHWPro.com 888-275-2980



America's CHOICE In Home Warranty

- Covers All Your Major Systems!
- Discounts on Multi-Year Pricing
- Award-Winning Coverage
- 24/7 Claims Service
- Low \$75 Service Call Fee
- No Age Limits on Systems
- We Cover New EPA Mandates






Contact Me Today!

Ashley Hindman

Account Executive
Mobile: 601-660-1141
Email: ahindman@chwpro.com



**“Therefore, if anyone is in Christ, he is a new creation. The old has passed away; behold, the new has come.”
- 2 Corinthians 5:17**

G DESIGN

**Revive. Restore.
Reimagine.**

BY JEFF WHITE
PHOTOS BY ABE DRAPER PHOTOGRAPHY

How Owner Gingerlyn Wallace Built a Business Helping Others See Possibility Again

For Gingerlyn Wallace, design has never been just about furniture, paint colors, or making a house look beautiful.

It is about seeing potential where others see ordinary. About breathing new life into forgotten spaces. And in many ways, it reflects Gingerlyn’s own story as well.

Gingerlyn started a design business eight years ago based around helping real estate agents prepare homes for the market. That business eventually grew into full service design, serving local businesses and residential homeowners as well. The heart behind Gingerlyn’s work can be summed up in the three words that have become the tagline for G Design:

Revive. Restore. Reimagine.

Although she spent her grade school and college years in Hattiesburg, Brandon MS has been her home most of her life. Gingerlyn grew up surrounded by creativity. Her mother owned a dance studio, and dance was a major part of her life from an early age. She later attended University of Southern Mississippi, where she became a Dixie Darling.

“I always thought dance would be my path,” Gingerlyn shares. “But as a teenager I fell in love with design while watching HGTV and shows like Trading Spaces. Although Gingerlyn did study Interior Design in college, she did not choose to pursue it as a career until much later in life. After college, Gingerlyn had the opportunity to work in ministry at her church, Pinelake, before becoming a stay-at-home mom. During that season, she began exploring creative projects and selling handmade items through a small booth business.

What started as a hobby slowly revealed something deeper.

“I had a passion for transforming old, broken or dated objects into something renewed and beautiful. But one of my favorite parts of the booth was setting it up, rearranging, and working the space.”

Without realizing it, she was laying the foundation for the staging and design business she would eventually build...

The turning point came when Gingerlyn reached out to local real estate professional Victoria Prowant for advice about the staging industry. Instead of simply offering guidance, Victoria gave her an opportunity to begin helping with staging projects.

That opportunity changed everything.



“

I had a passion for transforming old, broken or dated objects into something renewed and beautiful. But one of my favorite parts of the booth was setting it up, rearranging, and working the space.”



Over time, Gingerlyn developed a reputation for reliability, creativity, and service. Referrals began to multiply, relationships deepened, and G Design slowly grew into a respected name within the real estate and local community.

Through intentional staging and interior design, she helps homeowners, builders, and REALTORS® with their listings and homes.

Her eye for design and creativity helps homeowners, business owners, and buyers, to find vision and emotionally connect to a space. “Sometimes a house just needs someone to help bring it back to life,” Gingerlyn says. “With the right design, people stop seeing flaws and start seeing possibility.”

That perspective has become one of the defining characteristics of G Design.

Gingerlyn understands that staging is not simply about making a house look expensive. It is about helping buyers see what a home could become. A dated room can suddenly feel current. An

empty house can suddenly feel warm and inviting. A space buyers once overlooked can suddenly feel like home.

She has seen it happen countless times. A home that has been sitting on the market with no showings will sometimes sell immediately after staging. Some listings really need the spaces to be defined and brought to life.

Over time, Gingerlyn began realizing the work she loved most was not simply decorating homes. It was restoration. And the deeper that theme became in her business, the more she recognized it reflected her own story too.



“There’s something powerful about restoring what people overlook,” she says. “I love taking something old and making it beautiful again.”

Then she pauses.

“Honestly, that mirrors what God has done in my own life.”

For Gingerlyn, restoration is more than a design philosophy. It is personal.

She knows what it feels like to walk through seasons of uncertainty, to question direction, and to wonder whether certain chapters still hold purpose. Yet time and again, she has seen God faithfully take what felt unfinished, overlooked, or broken and breathe new life into it.

That perspective now shapes the way she approaches both life and business.

Where others may see imperfections, Gingerlyn sees potential. Where others may see something worn down, she sees the opportunity for renewal. And whether she is redesigning a space or encouraging a client, her hope is ultimately the same: helping people recognize value they may have overlooked.

“In so many ways, my life has been a story of revival and restoration,” she



holiday decorating and more. If it has to do with design, Gingerlyn enjoys learning and growing.

Recently G Design was able to expand to serve more clients by starting a rental program for staging sets. What began as a practical way for her to help her clients that owned staging sets quickly became a significant part of the company's growth while allowing clients access to beautifully curated staging collections.

"It's been such a blessing," she says. "It allows me to give back to the agents that have loyally given me staging business over the past 8 years by renting out their sets. This way they get to earn back on their investment of staging furniture. It also opens a whole new door for me to work with agents that aren't in the position to own their own sets."

As G Design continues to grow, Gingerlyn remains focused on helping agents elevate their listings and better serve their clients. But more than that,

she hopes people walk away from working with her feeling cared for.

Because at the end of the day, Gingerlyn believes great design is about more than beautiful spaces. It is about helping people see what could be.

And in many ways, that is the story she has lived herself. ▾



says. "That's why this work means so much to me."

That perspective also fuels her commitment to family.

Gingerlyn and her husband are raising three children, who remain her greatest motivation. She speaks fondly about Sunday family days, cookouts by the pond at their home, and building a life centered around faith, family, and purpose.

"They are my why," she says. "Everything I do is connected to creating a better future for my family."

That same heart for people extends into her business relationships as well. Rather than approaching business transactionally, Gingerlyn has built G Design through trust, referrals, and genuinely caring for the people she serves.

That relationship-first mindset aligns perfectly with the culture of, where Gingerlyn has continued building meaningful connections within the real estate community.

Today, Gingerlyn's business goes far beyond decorating rooms. She provides full service design which includes, packing and moving for staging, shopping and designing staging sets, hanging and decorating for new home owners, space planning and project management for business owners,



Tie Your Closings With the Best!

James E. Renfroe
Renfroe & Perilloux, PLLC
 648 Lakeland East Drive, Suite A
 Flowood, MS 39232
 601.932.1011 • www.MSLawfirm.biz

- Residential & Commercial Real Estate Closings
- Title Confirmation
- Title Searches
- Title Litigation
- Wills and Estates
- After-hours Closings
- Mobile, STATE-WIDE Closings
- Certificates of Title
- Business Formations
- Bankruptcy

CAPTURE
YOUR PROPERTY'S
Beauty

JHookphotos

601.209.4446
 jhookphotos@gmail.com
 @jhookphotos • John Hooker

PHOTOS • VIDEOS/REELS • DRONE • FLOOR PLANS

Armstrong

You make it home. We make it happen.

Home Services

- Local, long-distance & international moving
- Full or partial pack/unpack
- Loading/unloading & transporting
- Short & long-term storage
- Organizing, decluttering & staging
- Property protection

FREE QUOTE

o. 601.213.3615
goarmstrong.com

1223 Highway 51, Suite A
Madison, MS 39110



BRADY

Dirt Roads,
Big Dreams

RICHARDSON

BY SUSAN MARQUEZ • PHOTOS BY ABE DRAPER PHOTOGRAPHY

When Tom Smith Land and Homes had a broker's position open in Starkville, Brady Richardson jumped at the opportunity. Brady grew up in Starkville, and it was an opportunity for him to work for a company he respected and to move home. Brady's a graduate of Starkville Academy. "I had a very small class – only 33 students," he says. "I went there from kindergarten through twelfth grade, so I knew everyone really well."

Brady didn't go far to attend college. "I stayed in Starkville and attended

Mississippi State University," he says. "I got a business degree with a minor in insurance, since that's what I thought I wanted to do. I also focused on real estate and finance. My family is in the metal building industry – my grandfather started Gulf States Metal Buildings. They did a lot of commercial leases around Starkville, and that was my first real exposure to real estate."

While his sister went into real estate in Oxford, Brady took a job in Memphis, but he didn't stay there long. "I didn't know anyone when I moved there,

and I wasn't doing something I was passionate about." Fortunately, his fate changed in 2023 when he was connected with Tom Smith. "I knew a fellow who worked with him, and I started following Tom's social media and liked what I saw. When I met him, I thought the world of him, and he encouraged me to get my license."

Since Brady was in college during Covid, he was accustomed to taking classes online, which is what he did to prepare for taking the real estate exam. By then, he had moved to Jackson, where he



worked for a startup company selling fertilizer additives. “I was in the Delta a lot, and I drove through a lot of land.”

As it turns out, Tom Smith sells more land than residential properties, and that’s something that has always appealed to Brady. “I grew up hunting and fishing with my dad, and he always had a rule that you’ve got to pay to play.

I spent my summers doing general property maintenance, mostly while sitting on a tractor, so that we could spend the fall and winter hunting.”

While it was scary going from a job with a steady paycheck to a 100% commission-based job in real estate, Brady was ready. He got his license in November 2023. “I had the confidence to know I could handle it. My biggest

challenge was being my own boss – time management is critical in the world of real estate.”

“I’ll never forget my first transaction. It was a listing with 24.9 acres in Lawrence County with a pond, just six weeks after I started. There were multiple offers on the property in the first 48 hours, and I had a contract in three days. I have

“

I grew up hunting and fishing with my dad, and he always had a rule that you’ve got to pay to play. I spent my summers doing general property maintenance, mostly while sitting on a tractor, so that we could spend the fall and winter hunting.”





a framed dollar bill on my office wall as a reminder. Little did I know that it wouldn't always be like that!" Brady says it was a great experience, and one that taught him how to go through the process as an agent. He has since gotten his broker's license.

Buying and selling land has been a dream job for Brady. "I love meeting the people I come across, whether they are buyers or sellers. The sellers are usually older, and I love hearing the stories, history, and memories associated with the land they want to sell. And the buyers are all so unique and different, and I love the excitement they have about buying a piece of property and hearing their plans for it."

As a rising star in Central Mississippi, Brady is working hard to set goals and to have a plan to set himself up for continued success. "I'm 26 years old, and I'm really just getting started." By the time this article is published, Brady will be engaged to his long-time girlfriend. "She lives in Madison, and she's in medical sales. Starkville is part of her territory, so I don't think she'll have problems moving here."

In Brady's spare time, he enjoys being outdoors. "I love hunting and fishing and working on properties. I also enjoy attending Mississippi State athletics. And I like playing golf with my friends on weekends." ■



Trusted Land & Drainage Solutions for Lasting Protection



Full Outdoor Construction - Specializing In All Drainage Improvements, Land Improvements, Driveways, Stone Shorelines, Sod, Retaining Walls & Much More
Licensed Contractor for the State of MS

www.rldsms.com
601.760.2560



 **Dun-Rite Gutters, Inc.**
Have it Done Right by Dun-Rite

We specialize in 6" half round Aluminum & Copper



- Top Quality Gutter Installation, Repair & Cleaning Services
- Competitive Prices from Copper Gutters to Leaf Guards
- Free Estimates & Professional Consultation
- 2 Year Warranty on Installations

Mark Dungan, Owner
601-605-0000
Madison, MS

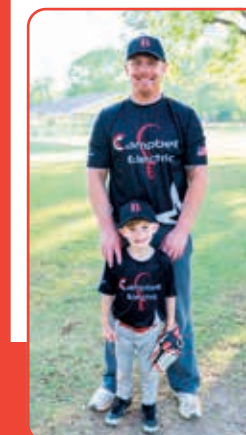
www.DunRite-Gutters.com

Because Electrical Issues
Shouldn't Kill Your Deal



**Fast,
code-compliant
repairs that
keep closings
on track.**

Chase Campbell
Owner



(601) 573-2702
campbellchase18@yahoo.com

\$50 OFF
ANY JUNK REMOVAL SERVICE

with
**PROMO CODE:
REALPRODUCERS**



TWO MEN AND A JUNK TRUCK.

601.298.8055
twomenandajunktruck.com

Offer only valid at the TWO MEN AND A JUNK TRUCK, Ridgeland location. Can not be combined with any other offer or discount. Not valid on prior purchases. Each franchise is independently owned and operated.



TWO MEN AND A TRUCK.
MOVERS WHO CARE.

TWO MEN AND A TRUCK.
MOVERS WHO CARE.

601.853.9644
twomenandatruckjackson.com

Each franchise is independently owned and operated. | U.S. DOT No. 913816



MARKETING MATTERS

HOME TOURS MS

(801) 792-0296 • info@hometoursms.com




FAMILY TERMITE & ENVIRONMENTAL

601-933-1014
www.family-termite.com • office@family-termite.com

REAL PRODUCERS

WIN A \$250 GIFT CARD



Scan the QR code to enter

Answering a few questions could be worth \$250!
Take our quick survey (it's just 1 minute) and you'll be entered for a chance to win a \$250 gift card.

NO PURCHASE NECESSARY. Open to legal residents of the U.S. (excluding Arizona, Florida, New York, and Rhode Island), age 18 or older. Void where prohibited. Entry period begins 9/1/25 and ends 12/31/26 at 11:59 PM ET. Limit one entry per person. One (1) winner will be randomly selected each month (on or about the first of each month) to receive a \$250 gift card. Odds of winning depend on the total number of entries received each month. Winners will be notified via email. The NZ Company, d/b/a REAL PRODUCERS (collectively "NZ"), reserves the right to cancel, suspend, or modify the promotion if technical or other issues prevent it from running as planned. By entering, participants agree to release and hold NZ harmless from any claims arising out of participation. NZ is not responsible for technical errors or issues beyond its control. These rules are governed by the laws of Texas.

UNION HOME MORTGAGE

THE LENDING PARTNER THAT SHOWS UP

Proactive Updates. Smart Problem Solving. Relentless Follow Through.
Your success purchasing a home is the only thing that matters.




Leslie Key
Branch Manager | NMLS 1441982
O: (601) 812.6299
C: (601) 862.8006

Kasey Finklea
Loan Officer | NMLS 69607
O: (601) 608.7746
C: (601) 502.6444

Union Home Mortgage Corp. | NMLS 2229 | www.unionhome.com | 578 Lakeland East Drive, Suite C, Flowood, MS 39232 | Leslie Key NMLS 1441982 | AL 85134 | MS 1441982 | TN 1441982 | Kasey Finklea LO NMLS 69607 | MS 69607 | FL LO1366920 | AL 69607

Caleb Monk

BY SUSAN MARQUEZ
PHOTOS BY ABE DRAPER
PHOTOGRAPHY



Where Faith, Family & Real Estate Meet



Caleb Monk and his wife, Paige, found their niche in real estate after Paige entered the industry. She was successful right off the bat, and soon Caleb was helping her with her business. We first wrote about Paige for the July 2020 issue of Central Mississippi Real Producers. At that time, the couple had four daughters. They've added two more to their fold – they now have six girls who motivate them to work hard every day.

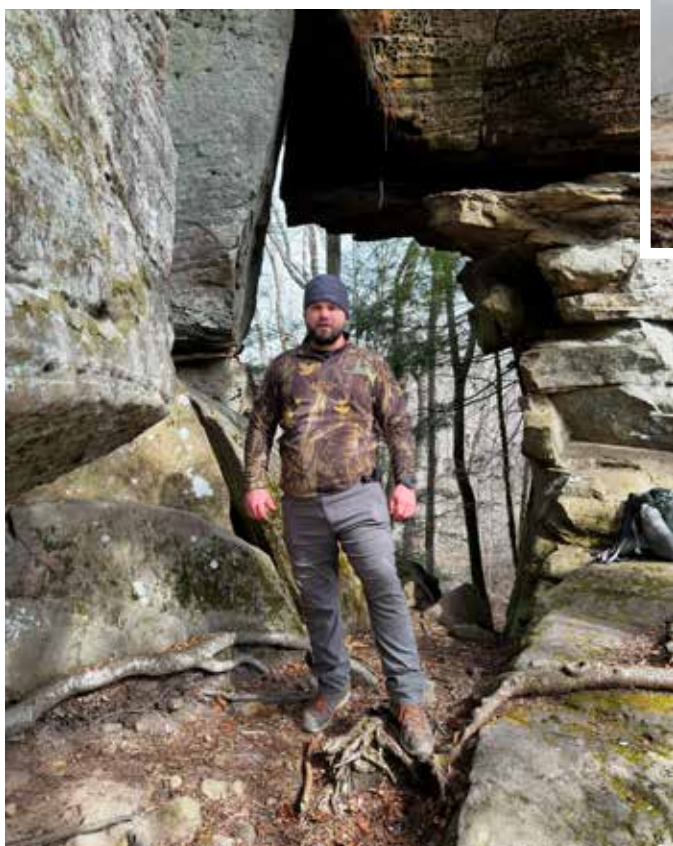
The couple married young. “We got married when we were 19,” says Caleb. Paige’s parents had followed a business opportunity to Virginia Beach, Virginia, so Paige and Caleb packed up and moved there as well. “We were looking for a different experience,” he says. When Paige was 20 and Caleb was 19, they were expecting their first child. “We moved back to Richland,

where I grew up, before the baby was born.”

Paige was the first to get her real estate license after leaving the body shop industry. Caleb was working in body shops, and he did construction work on the side. “I started a company that did home inspection repairs to help Paige out,” he says. “Soon Paige needed help in sales, and before

long, I was helping her full-time. That’s when I decided to get my license.”

Caleb was licensed in 2018 and says he’s been intertwined with Paige in real estate transactions ever since. They opened Monk & Co. Real Estate in 2023. “Paige is the broker,” Caleb explains. “She oversees the agents, and I’m in sales. It has definitely been a



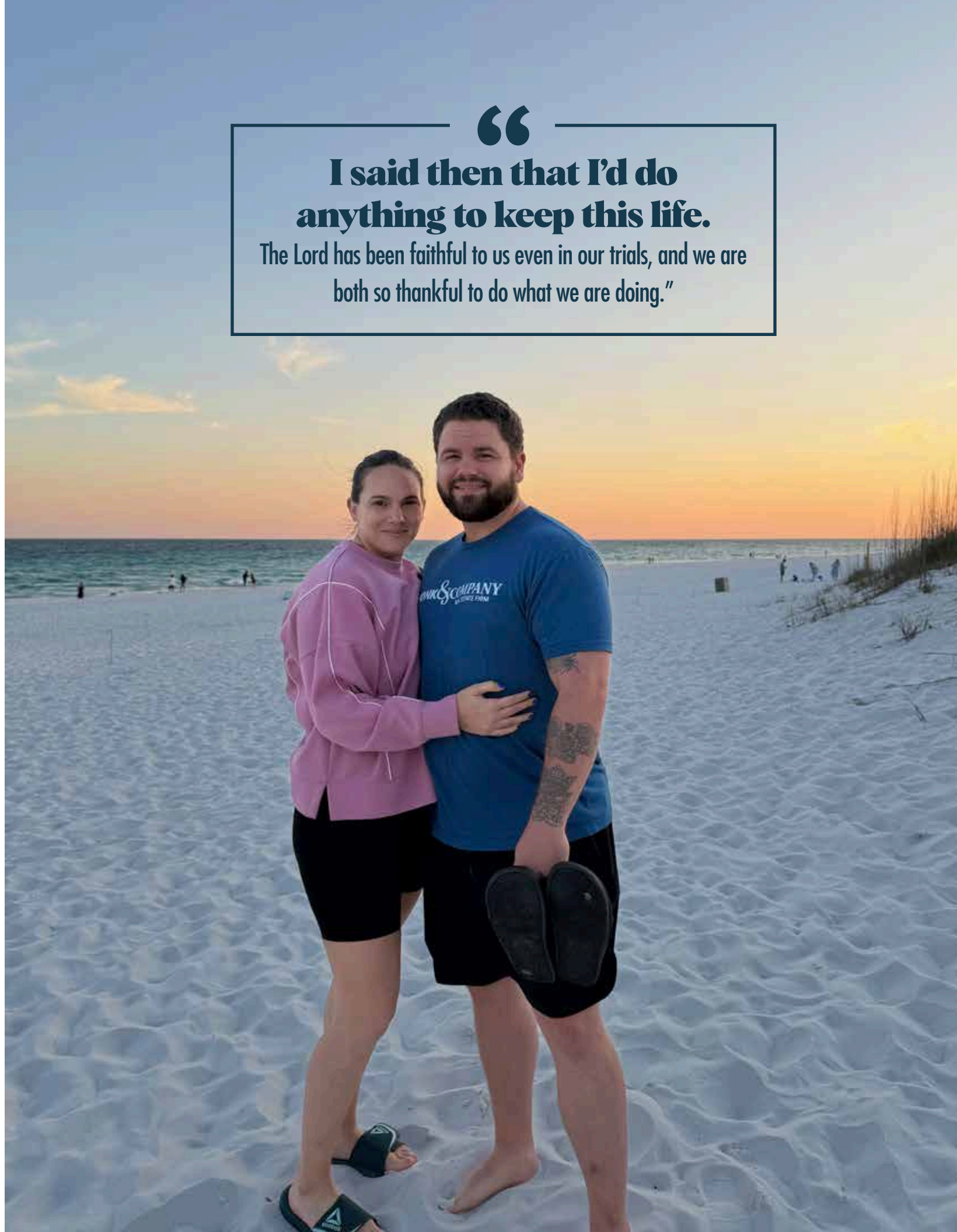
helping young families navigate the process of buying their first home is exciting." But even better, says Caleb, is helping them with their second home. "It's fun to see them moving up and getting closer to their dreams. When they realize the importance of equity and how that can help them get from one step to the next, they get really excited. We also do a lot of investment deals, and we help people learn how they can get started in real estate investment. That's something we really enjoy."

benefit for both us and for our clients, as well as the agents." There are currently eight agents at Monk & Co. "I handle the project management role in all of our transactions," Caleb says, "and that helps make it a non-issue for our clients."

Caleb says he likes helping families get started. "We started young, and fortunately, we had good guidance. We realize that's not always the case, so

Keeping faith in the center of all they do, Caleb says that despite the roller-coaster of the real estate industry, trying to do right by people is simply who they are. "We never push anyone into

“
I said then that I'd do anything to keep this life.
 The Lord has been faithful to us even in our trials, and we are both so thankful to do what we are doing."
”



buying something. At the end of the day, it's about doing the next right thing."

Caleb recalls dropping the kids off at school the day he officially came home full-time, then taking a walk in the park with Paige. "I said then that I'd do anything to keep this life. The Lord has been faithful to us even in our trials, and we are both so thankful to do what we are doing."

The Monk family enjoys CrossFit, and it's an activity the older girls now enjoy with their parents. "We do it five to six days a week," says Caleb, "and now our oldest does competitions with Paige." The family also enjoys camping at Oak Mountain State Park outside of Birmingham, Alabama.

The girls keep Caleb busy for now, which is something he does not mind at all.

There is a 13-year age span between Jenna (13), and the baby, Anna (1). There's also Bethany (12), Sarah (10), Laura Grace (7), and Isla (3). "People tell us we need to save up for their weddings," Caleb laughs, "but Paige and I got married in a pasture, with a homemade meal made by family, tables and chairs borrowed from the church, and a cake made by a family friend. It was a great day, and we are still

just as married all these years later. I tell my girls that story all the time." ❖

“
We never push anyone into buying something.
At the end of the day, it's about doing the next right thing.”



Exclusive Benefits Built Into Every Plan!

Our home warranties include fabulous member benefits starting on Day 1 of coverage — up to 40% off new brand-name appliances, savings on air filters, refrigerator filters, home improvement services, and more.

Let's connect.

firstamrealestate.com
Phone Orders: 800-444-9030



First American Home Warranty

©2026 First American Home Warranty Corporation. All rights reserved. FA_AD_MBENNETT_MRP_6_26

Your Local Resource
Mary Allen Bennett
601-212-4441
mbennett@firstam.com



"Your Clients are My Clients"

Your local agent for home & auto

Call me for a quote today



Matt Pitts, Agent

1139 Old Fannin Road Suite G
Brandon, MS 39047-9258
601-500-7631
www.sfontherez.com
matt@sfontherez.com

State Farm Mutual Automobile Insurance Company, State Farm Indemnity Company, State Farm Fire and Casualty Company, State Farm General Insurance Company, Bloomington, IL

State Farm County Mutual Insurance Company of Texas, State Farm Lloyds, Richardson, TX

State Farm Florida Insurance Company, Winter Haven, FL



Fixing Your Problems Since 2013



Water Damage Repairs - Drywall, Facia and Soffit, Painting, Stucco/Plaster, Flooring, Siding, Framing Mold Remediation

Bathroom and Kitchen Remodeling Roofing, Flashing, Waterproofing Home Inspections and Consulting



ESTD 2013
J. Ingram Plastering And Construction

(601) 951-6001
jingramplastering84@gmail.com

GOT A REALTOR® OPEN HOUSE?

LET CMR HELP PROMOTE IT.

Send us your REALTOR® Open House flyer and we'll share it across Central Mississippi REALTORS® social media platforms to help increase visibility and drive traffic to your event.

Be Sure Your Flyer Includes:

- Image of the home
- Property address
- Date + time
- REALTOR® name
- Brokerage
- Any event extras: Lunch, giveaways, refreshments, vendor partners, prize drawings, etc.

We'll Spread The Word On CMR Socials!

Send submissions to: cmr@cmr.realtor
Please submit at least two days prior to your event.



Central Mississippi

2025

BY THE NUMBERS

\$2,636,743,256

TOTAL COMBINED VOLUME

AVERAGE TRANSACTIONS

29

TOTAL COMBINED TRANSACTIONS

8,719

AVERAGE SALES VOLUME

\$8,789,144

Get The Insurance You Need At A Price You Can Afford

Helping you find the best value on auto insurance, home insurance, business insurance, and more from several of Mississippi's most trusted carriers.

254-B Katherine Dr. Flowood, MS 39232

601-371-8355 | 769-251-0115

WWW.RIVERSIDE1ST.COM

Spotless Homes for Seamless Closings

Residential Cleaning Services
Move In/Move Out
Rent-Ready Cleaning

Brook Burt, Owner

MS CLEAN CO.
Nominated Top 5 Cleaning Companies
2025 for Hometown Magazine

(769) 349-4441 • mscleanco1@gmail.com

Top Purchase Units - MS
per Scotsman's Guide

Top USDA Producer - US
per Scotsman's Guide

Top DPA Producer - MS
per MS Home Corp

We have the Products, Team,
& Experience to Help You

Rock it in 26!

601 987 0077
apply at MississippiMortgage.com



Congratulations to all featured in April and May





**FAST SCHEDULING.
CLEAR DOCUMENTATION.
TRUSTED SERVICE.
FAMILY-OWNED.**

From inspections to last-minute repairs, Grant Air Conditioning & Heating helps keep your closings smooth and stress free.

601-540-0873
grantairconditioning.com




Relax...
**We'll Handle
the Closing Details**



Lockett
LAND TITLE

REAL ESTATE CLOSINGS • TITLE INSURANCE
Protection of Property Rights
Jackson • Brandon • Hattiesburg • Laurel • Flowood

601-414-4141 | www.LandClosings.com



**COMMUNITY BANK
MORTGAGE**

**OUR TEAM IS COMMITTED
TO YOUR CLIENT'S HOME
BUYING SUCCESS.**




**SANDRA
CAGLE**
NMLS# 70244





**ANDRE
BENNETT**
NMLS# 97109

**JANET
SYLVESTER**
NMLS# 85845

**TAMMYE
DICKERSON**
NMLS# 102099

CONTACT US TODAY



COMMUNITYBANK.NET |    | MEMBER FDIC |  EQUAL HOUSING LENDER



TRUST,

The Beginning of What We Build.

**CAN YOUR ROOF
WEATHER THE STORM?**

Summer storms expose roofing problems fast. Watkins Construction & Roofing helps protect what matters most with expert service, rapid response, and flexible financing. That's **The Watkins Way!**

**PREPARE YOUR ROOF
FOR STORM SEASON.**



SCAN ME



 **601-202-9753**

NoMoreRoofLeak.com

Commercial & Residential Roofing
Siding • Gutters • Windows



Lurk
the
Leak