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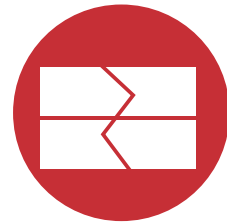
PEST



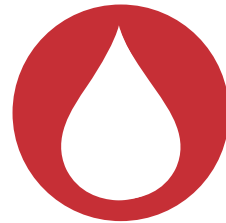
TERMITE



LAWN



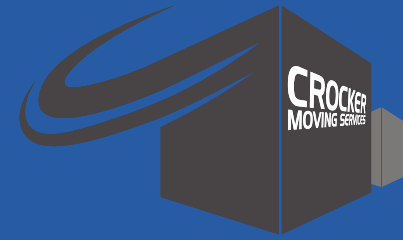
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COVER STORY

PROFILES



12 Partner Spotlights



20 Broker Spotlights



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Agent Spotlights



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Jacob Vail
Co-owner



Adrian Lucas
Relationship & Event Manager



Katherine Fondren
Editor & Ad Strategist



Elizabeth McCabe
Writer



Nick Ingrisani
Writer



Frank Carnaggio
Photographer



Phillip J. Pritchard
Videographer



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2026

BY THE NUMBERS

HERE'S WHAT AGENTS SOLD IN 2025

<p style="font-size: 24px; margin: 5px 0;">18,946</p> <p style="font-size: 14px; margin: 0;">TOTAL TRANSACTIONS</p>	<p style="font-size: 24px; margin: 5px 0;">44</p> <p style="font-size: 14px; margin: 0;">AVERAGE DAYS ON THE MARKET</p>
<p style="font-size: 24px; margin: 5px 0;">17</p> <p style="font-size: 14px; margin: 0;">MEDIAN DAYS ON THE MARKET</p>	<p style="font-size: 24px; margin: 5px 0;">\$350,416</p> <p style="font-size: 14px; margin: 0;">AVERAGE SALES PRICE</p>
<p style="font-size: 24px; margin: 5px 0;">\$285,000</p> <p style="font-size: 14px; margin: 0;">MEDIAN SALES PRICE</p>	<p style="font-size: 24px; margin: 5px 0;">\$6,638,984,399</p> <p style="font-size: 14px; margin: 0;">TOTAL SALES VOLUME</p>

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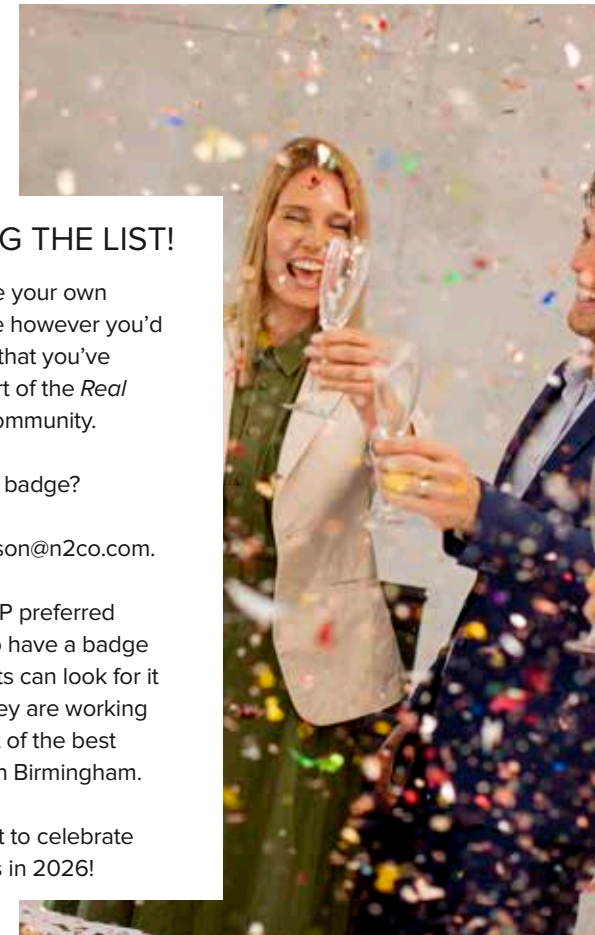
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Birmingham Real Producers Top 300 Agents



CONGRATULATIONS ON MAKING THE LIST!

Congratulations on making the *Birmingham Real Producers* 2026 Top 300 Agent list! The list is based on 2025 sales according to the MLS, and as part of this exclusive community of the top real estate agents in Birmingham, the top 300 agents will receive the magazine each month and be able to attend our exclusive events for agents and RP preferred partners in the city.

As part of the top 300 agents in Birmingham, you

will also have your own badge to use however you'd like to show that you've made it a part of the *Real Producers* community.

Missing your badge? Reach out to justin.petrusson@n2co.com.

Our vetted RP preferred partners also have a badge so that agents can look for it and know they are working with the best of the best businesses in Birmingham.

We can't wait to celebrate your success in 2026!

ANNIVERSARY



CELEBRATING 3 YEARS OF of Birmingham Real Producers!

What an incredible journey it has been! This milestone isn't just about the numbers; it's about the stories, the relationships, and the strong community we've built together along the way.

For the past 3 years, *Birmingham Real Producers* has had the honor of spotlighting the top agents, industry leaders, and trusted partners who make our market so exceptional.

We truly couldn't have done this without you—our readers, our partners, and the professionals who have allowed us to share their journeys within these pages. Thank you for being such an important part of what we've built together.

We hope you enjoy looking back at some of the highlights of the many stories we have featured over the past 3 years. Here's to the continued growth, connection, and success of this incredible real estate community—and to many more years ahead!





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MEETING OUR Partners

- 1. SouthPoint Home Mortgage - Justin Petrusson, December 2025
Photo by Viewtopia Pictures
- 2. OsteoStrong - Ashley & Matt Laird, March 2026
Photo by Carnaggio Photography
- 3. Redmonte Home Loans (Powered by LeaderOne Financial) - Scott Moulton, February 2026
Photo by Viewtopia Pictures
- 4. Cutco Closing Gifts - Elizabeth Stephenson, May 2023
Photo Submitted by Elizabeth Stephenson
- 5. Bumble Bee Blinds of Birmingham - Jeff & Mandy Sweatt, October 2024
Photo by David Graves Photography
- 6. Alabama Professional Services (APS) - Craig Williams, September 2023
Photo by Brendon Pinola Photography
- 7. 2-10 Home Buyers Warranty - Brian Bell, November 2025
Photo by Allen Oakman
- 8. Alfa Insurance - Jacob Vail, December 2023
Photo by David Graves Photography



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CONTINUED ►



9. Crocker Moving Services - Erick Crocker, April 2026
 Photo by Viewtopia Pictures
 10. Ally Property Inspections - Meredith Jones, February 2025
 Photo by David Graves Photography
 11. Karen Morse Insurance Agency, September 2025
 Photo by Brendon Pinola Photography
 12. Ace Handyman Services - Steve Hartman, August 2025
 Photo by Brendon Pinola Photography
 13. Canopy Mortgage - Matt Laird, July 2025
 Photo by Brendon Pinola Photography
 14. Reli Title & Closing - Tanner Stewart & team, September 2024
 Photo by Brendon Pinola Photography
 15. Kopri Signs - Samata Shah, October 2025
 Photo by Allen Oakman



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Rising Stars & Agents On The Rise



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1. Ana Avalos, Aug 2023
Photo by Brendon Pinola Photography
2. Kulsum Budhwani, Jan 2024 | Photo by David Graves Photography
3. Matt Rudak, Sept 2024
Photo by Brendon Pinola Photography
4. Adam Parker, March 2025 | Photo by Leann Hill Photography
5. Justin & Bethany Russell, Dec 2023
Photo by Brendon Pinola Photography
6. Jake Callahan, June 2023 | Photo by Brendon Pinola Photography
7. Amber Issis, Dec 2025
Photo by Viewtopia Pictures
8. Ashley DeForest, Jan 2025
Photo by Brendon Pinola Photography
9. Terrence Forman, Nov 2023 | Photo by Brendon Pinola Photography
10. Teddie Mae Wall, Nov 2025
Photo by Allen Oakman
11. Adam Snow, Feb 2026
Photo by Viewtopia Pictures



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12. Mary Martin Brown, March 2024 | Photo by Brendon Pinola Photography 13. Jenn Saliba, April 2024 | Photo by Brendon Pinola Photography 14. Brenda & Cruz Blanton, Feb 2024 | Photo by Brendon Pinola Photography 15. Timothy Taylor, Sept 2023 | Photo by Brendon Pinola Photography 16. Rodrigo Cisneros, June 2025 | Photo by Brendon Pinola Photography 17. Ruwena Healy & Missy Heard, July 2023 | Photo by Brendon Pinola Photography 18. Mason Sanders & Eric Schafer, May 2024 | Photo by Brendon Pinola Photography



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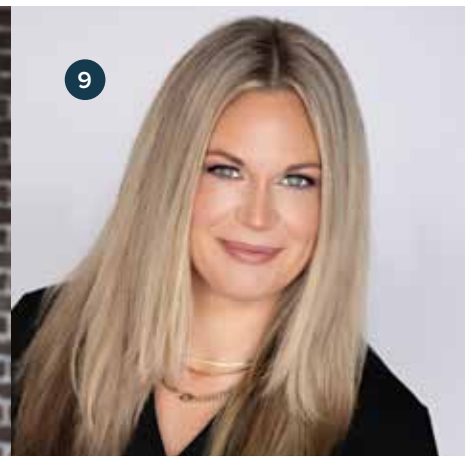
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Broker

SPOTLIGHTS

1. Brandi Feagin, Jan 2026 | Photo by Carnaggio Photography 2. Lindsay Sport, Sept 2025 | Photo by Carnaggio Photography 3. Shannon Wilks, May 2025 | Photo by Carnaggio Photography 4. Robert Scott, June 2025 | Photo by Carnaggio Photography 5. John Chambers, April 2025 | Photo by David Graves Photography 6. Zac Kennedy, Aug 2025 | Photo by Carnaggio Photography 7. Kimberly Benefield, March 2025 | Photo by David Graves Photography 8. Lou Hill, Dec 2025 | Photo by Carnaggio Photography 9. Eileen Watkins, April 2026 | Photo by Carnaggio Photography 10. Holly Moody, March 2026 | Photo by Carnaggio Photography 11. Thad Lowery, July 2025 | Photo by Carnaggio Photography



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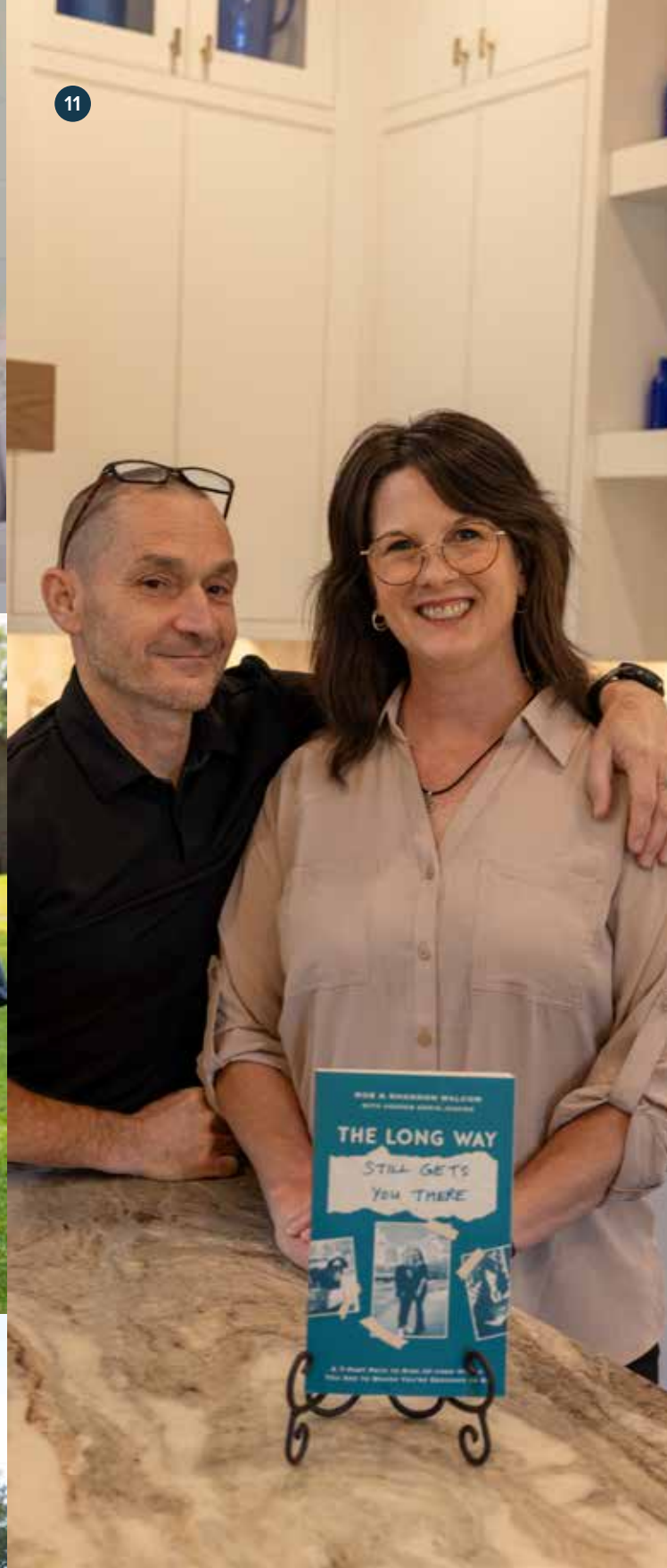
1. Cindy Hilbrich, Aug 2023 | Photo by Brendon Pinola Photography
2. Terry Mills, May 2023 | Photo by Brendon Pinola Photography
3. Lilianna Perez, Feb 2025 | Photo by Brendon Pinola Photography
4. Marco Requena, Nov 2023 | Photo by Brendon Pinola Photography
5. James Barrett, Jan 2026 | Photo by Viewtopia Pictures
6. Tami Hallman, Aug 2024 | Photo by Brendon Pinola Photography
7. Andrea Rouse, Oct 2023 | Photo by Brendon Pinola Photography



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8. Lauren Preston, Oct 2024 | Photo by Brendon Pinola Photography 9. Susan Lehman, Oct 2025 | Photo by Allen Oakman 10. Chad & Jennifer Beasley, July 2023 | Photo by Brendon Pinola Photography 11. Shannon & Rob Malcom, Dec 2024 | Photo by David Graves Photography 12. Danielle Turner, Sept 2023 | Photo by Brendon Pinola Photography 13. Matthew Lepore, Nov 2024 | Photo by Brendon Pinola Photography

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Agent

SPOTLIGHTS



- 1. Linsey Lawson & Ryan Bell, Dec 2023
Photo by Brendon Pinola Photography
- 2. Amy Pewitt & Patti Henderson, Jan 2024
Photo by Brendon Pinola Photography
- 3. Robin Owings, June 2024
Photo by Brendon Pinola Photography
- 4. Margie Nixon, Oct 2023
Photo by Brendon Pinola Photography
- 5. Isaac McDow, June 2024
Photo by Brendon Pinola Photography
- 6. Joy Dill, Feb 2025
Photo by Brendon Pinola Photography
- 7. Kim Scherer, Sept 2024
Photo by David Graves Photography
- 8. Quentin Carter, April 2024
Photo by Brendon Pinola Photography



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9. Angela Stevens, March 2025
Photo by Brendon Pinola
Photography 10. Margie Beth Shaw,
Sept 2025 | Photo by Brendon
Pinola Photography 11. Srianiil
Kumar Peddi, May 2024 | Photo by
Brendon Pinola Photography
12. Lauren Murphree, Nov
2024 | Photo by David Graves
Photography 13. Freddy Guerra, Aug
2024 | Photo by Brendon Pinola
Photography 14. Jessica Miller
Buckmaster, Aug 2025 | Photo by
Brendon Pinola Photography 15. Rita
Strauss Maples, July 2024 | Photo
by David Graves Photography
16. Jorge Yau, March 2024 | Photo
by David Graves Photography
17. Frank Roscoe, Jr., May 2025
Photo by Brendon Pinola
Photography 18. Jessica Daviston,
Oct 2024 | Photo by Brendon
Pinola Photography



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Cover STORIES



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1. The Magnificent Seven of Signature Homes, April 2026
Photo by Carnaggio Photography 2. Leighton Harbuck, Nov 2024 | Photo by Brendon Pinola Photography 3. Blake Schultz, Aug 2023 | Photo by Brendon Pinola Photography 4. Kellie Drozdowicz, Sept 2023 | Photo by Brendon Pinola Photography 5. Anna & Steve Parker, June 2024 | Photo by Brendon Pinola Photography 6. Ben Hedden, May 2024 | Photo by Brendon Pinola Photography 7. Michelle Creamer, Aug 2024 | Photo by Brendon Pinola Photography 8. Ben Hedden, May 2024 | Photo by Brendon Pinola Photography 9. Katie Wallace, Aug 2025 Photo by Carnaggio Photography 10. Brian Boehm & Mimi Nolen, Sept 2025 | Photo by Carnaggio Photography 11. Jordan Hosey, May 2025 | Photo by Carnaggio Photography



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12. Stephanie Lucas, July 2024 | Photo by Brendon Pinola Photography
 13. Melvin Upchurch, Feb 2026 | Photo by Carnaggio Photography
 14. Mary Bell, Dec 2023 | Photo by Brendon Pinola Photography
 15. Jeff Richardson, Oct 2023 | Photo by Brendon Pinola Photography
 16. Mims-Walker Team, Oct 2025 | Photo by Carnaggio Photography
 17. Dana Belcher, Jan 2024 | Photo by Brendon Pinola Photography
 18. Shun Randolph, June 2025 | Photo by Carnaggio Photography



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