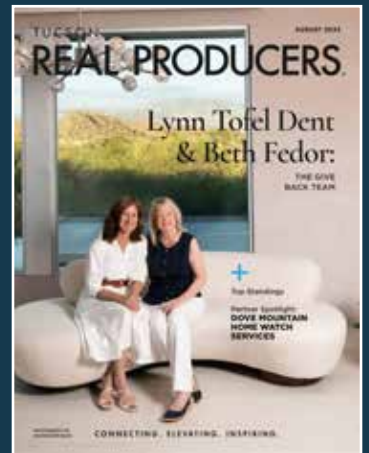
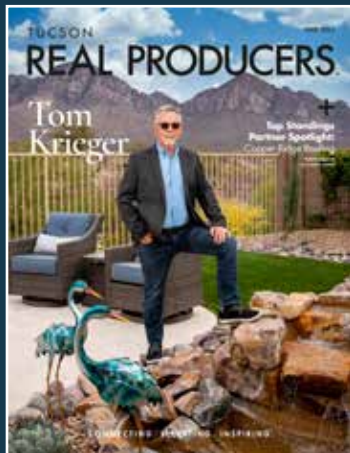
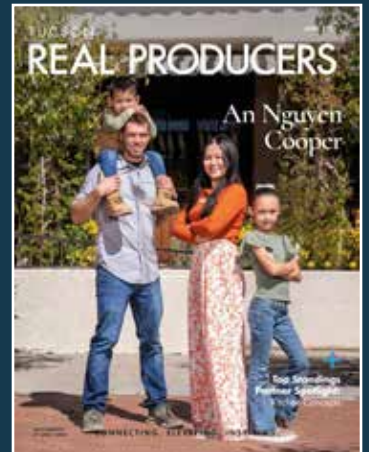
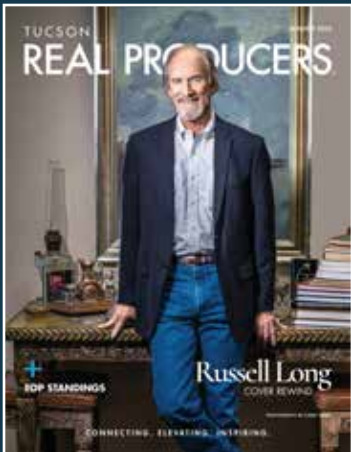


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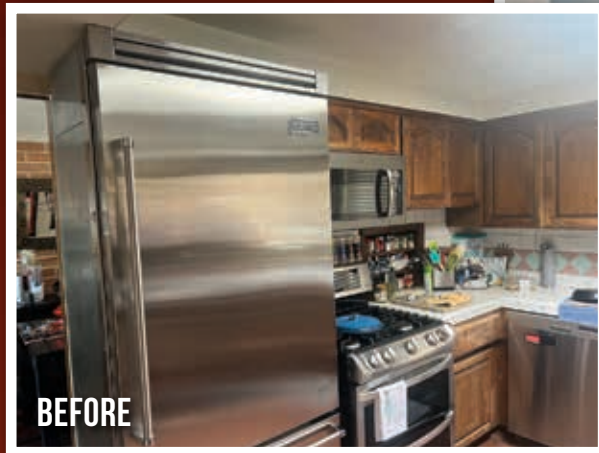
JANUARY 2026

# REAL PRODUCERS®

## YEAR IN REVIEW 2025



SEASON OF SPARKLE: Toys for Tots Event Recap • TOP 150 STANDINGS



BEFORE



AFTER



BEFORE



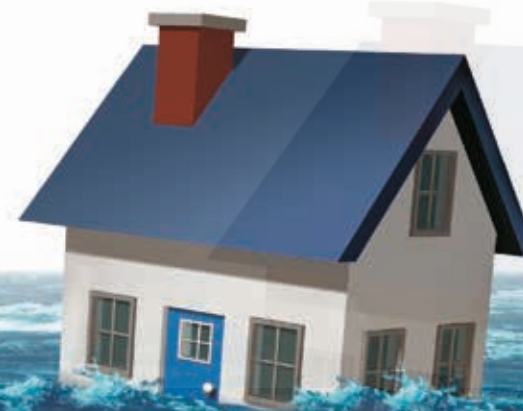
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# Contents



Note: When community events take place, photographers may be present to take photos for that event, and they may be used in this publication.

## 26 Event Recap

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**The Laws Have Changed.**

HB 2720: Cities must now allow Accessory Dwelling Units (ADUs) on single-family lots.



HB 2721 (2026): Middle housing (duplexes, triplexes, townhomes) coming to many single-family zones.

**What This Means for Realtors**

- More opportunities to help clients unlock property value
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- Expert Guidance: We explain ADU laws clearly to your clients.
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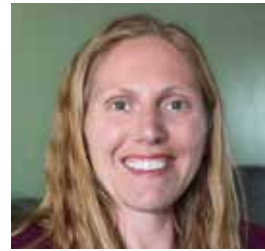
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# FEATURES OF 2025



2



3



1

### 1. Courtney Seely

**From Marine Mammals to Million-Dollar Homes**

“Meeting amazing people from diverse backgrounds has enriched my life and has led to meaningful friendships. These connections are invaluable to me.”

### 2. Veronica Vondrak

**A Heart for Horses and Houses**

“When I’m at the barn, I leave everything at the gate. You can’t go in mad or stressed—horses feel that. It’s just you and your horse, and it’s the most freeing experience.”

### 3. James Wendling

**Surviving the Bumps with Faith and Family**

“Although you may be tempted by revenue, don’t ever compromise your values. If you want to build a lasting business, really care for people, and do what you say you’re going to do.”



4

### 4. Itzel Lopez

**Living Her Legacy By Inspiring Women**

“I always knew I wanted a family, but I also knew I wanted to join the workforce and be the change I hoped to see. I wanted to break cycles and show other women from my town and family that we can and WILL achieve our goals and dreams.”

### 5. Steinen Hurtado

**Learning to Soar**

“I think having to move and adapt so much has given me the ability to connect with just about anyone. Even as a beginner, I never really felt like a beginner in the real estate industry. My diverse background and all those experiences really add up. I’ve got something in common with everyone.”

### 6. Alexandra Rodriguez

**From ER Dreams to Real Estate Deals**

“I want to be remembered for being warm, loving, and a good wife. I want to be an entrepreneur and a great mom without compromising either one.”

### 7. Lucy Robinson

**Mindset Matters**

“I quickly realized that setbacks and rejections are part of the business. But instead of letting those obstacles derail me, I embraced a new mentality, one that’s fueled my growth ever since.”



5



6



7



**8. Elena Ha**

**No Roadblocks, Just Opportunities**  
“I want my girls to grow up knowing they can be successful, independent, and limitless. Being a wife and mother is beautiful, but I want them to see that women can be so much more—we can lead, build, and create our own success.”

**9. Jenna Loving**

**Protecting Real Estate Agents, One Notification at a Time!**  
“Agent Alert Pro isn’t just about personal safety; it’s about stopping crimes before they happen. The more agents that use it, the stronger our community becomes.”

**10. Todd Helmick**

**Building a Life of Purpose, Passive Income, and Problem-Solving**  
“I want to be remembered for my willingness to help people. If I can pass that on to my boys, that will be my greatest accomplishment.”

**11. Jon Haas**

**The Dad Behind the Drive**  
“The day my son was born changed my life forever. That’s the day the fire I have inside of me finally ignited; he has become the guiding light as to why I work so hard.”

**12. Maru Serino**

**From Courtroom to Closing Day**  
“Real estate is the perfect sequel. It’s still advocacy. It’s still problem-solving. Whether it’s first-time homebuyers, families relocating, or seasoned investors, I get to help people through one of the biggest transitions in their lives.”

**13. Christina Calderon**

**From Rock Bottom to Rockstar Real Estate Agent**  
“If I can help even one woman walk safer, stand taller, or fight back, then all of the pain that I faced was worth it.”

**14. Rich Jacome**

**True Potential Unlocked**  
“I had to learn a lot of hard lessons before the age of 16. The goals and identity I had really shifted at that point. I consider myself lucky to have used my negative circumstances to springboard into a more positive environment.”

**15. Amanda Zamudio**

**Country Gal at Heart**  
“I believe every day brings the opportunity to do something great or learn something. You just have to have the courage to do it— even when you’re uncertain.”

**16. Chuck Constantino**

**Ready to Soar**  
“I learned the hard way that you can have a plan and execute it, but you better be ready to pivot and adjust if needed.”

**17. Marcus Adam**

**Building the Legacy Through Faith**  
“I learned quickly that people don’t buy products, they buy trust. The ability to build rapport, think on my feet, and solve problems under pressure is exactly what allows me to serve my clients at a high level today.”







**18. Cathy Morency**  
**Breaking Barriers, Shattering Expectations and Living Beyond Limits**  
 “All great things are preceded by chaos. That’s been true in my life, time and time again. Some of my most beautiful chapters have come after a season of heartbreak, uncertainty, or major change.”

**19. Patricia Martin**  
**When Love Came Knocking**  
 “Learning is not an option; it is a must. You need to learn every day! Learn from those who are better than you in every aspect of your life. I will never know enough. I love keeping my mind engaged.”



**20. Amanda Hess**  
**Love, Laughter and Listings**  
 “I focus on building genuine relationships. Two years ago, I decided to try a pie giveaway for my clients. Seeing clients I hadn’t seen in years gave me so much energy and even led to a couple of sales.”



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# Golden Nuggets

from our

## 2025 COVER FEATURES

The cover of Real Producers magazine isn't just a photo - it's a badge of honor, a symbol of excellence, and a testament to the hard work and dedication of the agents who are featured.



**Russell Long**  
JANUARY

"Looking back over my 47 years in the residential real estate business, one of my most cherished achievements was leading the effort to establish the multiple listing service under the auspices of the Tucson Association of Realtors in 1984. Bringing it under the auspices of TAR caused members to operate under the Code of Ethics of the National Association of Realtors and created many other benefits for Realtors."



**Melody Contreras & Becky Dwaileebe**  
MARCH

"An eclipse inspires a sense of connection, positive energy, and excitement. We take that same approach in our business. We want the experience to be memorable for our clients."



**An Nguyen Cooper**  
APRIL

"I feel incredibly blessed to do what I love. Not many people can say that. Every single day, I'm learning and growing. I pour my heart into everything I do."



**Sherri Vis**  
MAY

"I've learned not to force solutions. Slowing down and focusing on self-care has been so important for me. I've been divinely held and blessed, and I trust that what's meant for me will always find me-- and that belief has never steered me wrong."



**Tom Krieger**  
JUNE

"Gratitude, faith, and helping others are the fabric of my being. And when it came time to build my real estate business, I brought that same heart and purpose with me."



**Kyle Mokhtarian**  
JULY

"I've never known someone more reliable than my father. That became my ethos, too-- do what you say you'll do. In business, especially when large sums of money are involved, people have to trust you. That starts with being someone they can count on."



**Lynn Tofel Dent & Beth Fedor**  
AUGUST

“We really view what we do as an opportunity for ministry. When you walk into a situation where people are incapacitated, we come in and are very hands-on. It’s not always glamorous, but we can be the helping hands.”



**Helen Graham**  
SEPTEMBER

“People are making huge life changes when they buy or sell a home. It can be overwhelming, especially for retirees. My goal is to be someone they can trust, who will be there every step of the way.”



**Joel Pielemeier**  
NOVEMBER

“Some people look down on ‘caring too much.’ I think it is essential. Having sympathy, caring about the outcome for your clients, your family, and the effort you put into everything you do matters.”



**Ann Marie & Joe Camillucci**  
DECEMBER

“I am a fighter. I went through chemo, lost my hair, but made the best of it. That made me stronger.” (Ann Marie)

“Real estate is a people business, just like law enforcement. Half of it is convincing people you’re doing the right thing. It’s not about making money. It’s about making friends and the money will follow.” (Joe)

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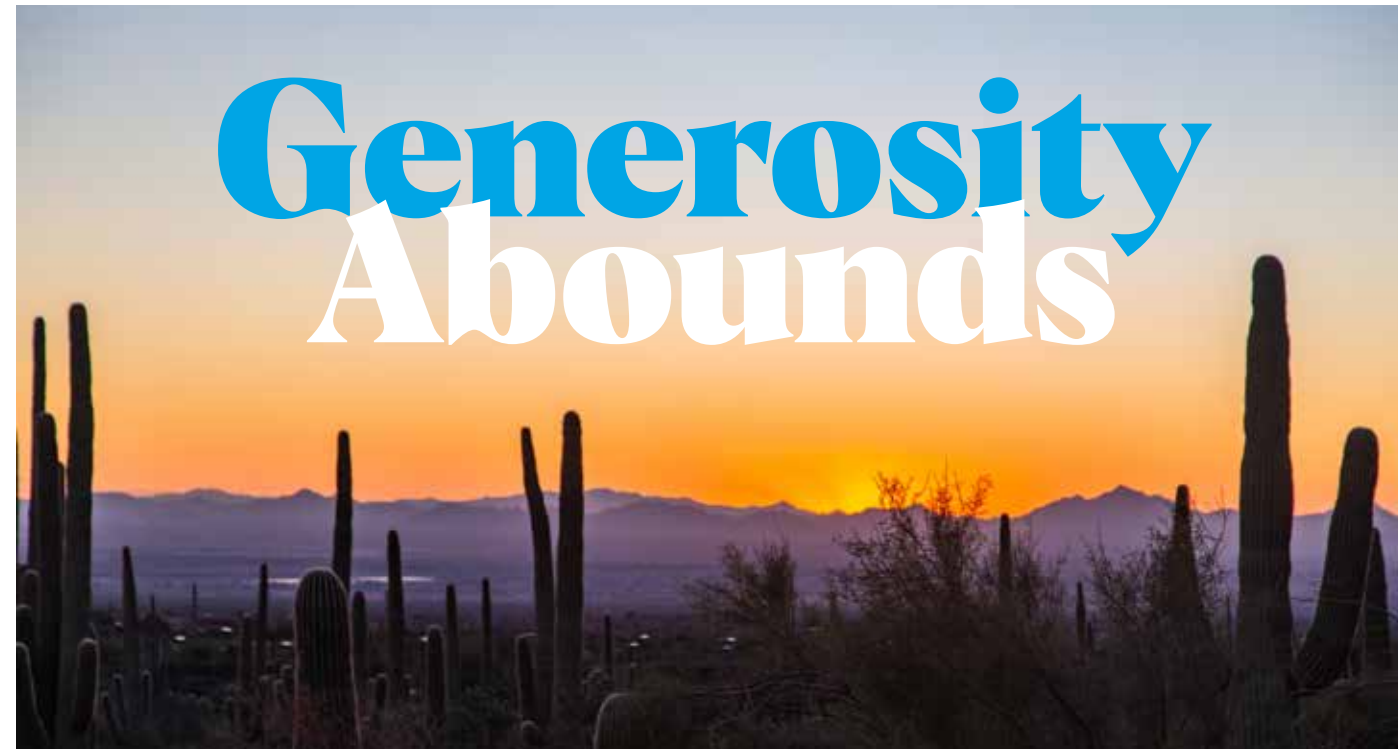
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**W**hat a magical afternoon! Our 7th annual Toys for Tots ~ Season of Sparkle event was filled with warm conversations, community spirit, and festive cheer. Thank you to all who showed up and made this gathering so special.

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Most of all, thank you for the toy donations and generous hearts. Together, we're helping make this season brighter for local kids.

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Long Realty Company

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# TOP 150 STANDINGS • BY VOLUME

Teams And Individuals Closed Date From Jan. 1- November 30, 2025

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| Rank | Name   | Sides | Volume      | Average   |
|------|--|-------|-------------|-----------|
| 1    | Michelle R Jessee (8424) of MTH Realty LLC (5383)  | 367   | 142,318,399 | 387,789   |
| 2    | Lisa M Bayless (22524) of Long Realty (16717)  | 210   | 130,089,755 | 619,475   |
| 3    | Michael D Rhodes (19668) of Realty Executives Arizona Territory (498307)                   | 276   | 95,563,053  | 346,243   |
| 4    | Kaukaha S Watanabe (22275) of Real Broker (52446) and 1 prior office                       | 238   | 78,670,498  | 330,548   |
| 5    | Marsee Wilhems (16298) of eXp Realty (495201)  | 180.5 | 64,394,224  | 356,755   |
| 6    | Angela Marie Kuzma (28301) of Keller Williams Integrity First (333802) and 2 prior offices | 155   | 54,404,878  | 350,999   |
| 7    | Sandra M Northcutt (18950) of Long Realty (16727)  | 65.5  | 52,187,020  | 796,748   |
| 8    | Peter R Oosterhuis (32811) of Dove Mountain Realty, LLC (5156)                             | 19    | 45,762,983  | 2,408,578 |
| 9    | Lauren M Moore (35196) of Keller Williams Southern Arizona (478313)                        | 83    | 44,017,690  | 530,334   |
| 10   | Peter Deluca (9105) of Long Realty (52896)   | 67    | 42,686,495  | 637,112   |
| 11   | Danny A Roth (6204) of OMNI Homes International (5791)                                     | 72    | 40,709,122  | 565,404   |
| 12   | Laurie Lundeen (1420134) of EMBARC Realty (53875) and 1 prior office                       | 109.5 | 39,400,549  | 359,822   |
| 13   | Nestor M Davila (17982) of Tierra Antigua Realty (53134)                                   | 110.5 | 38,954,527  | 352,530   |
| 14   | Susanne Grogan (17201) of Russ Lyon Sotheby's International Realty -472203                 | 33    | 37,458,638  | 1,135,110 |
| 15   | Suzanne Corona (11830) of Long Realty (16717)  | 24.5  | 37,007,788  | 1,510,522 |
| 16   | Denice Osbourne (10387) of Long Realty (52896)   | 54    | 36,169,472  | 669,805   |
| 17   | Eliza Landon Dray (37458) of Long Realty (52896) and 1 prior office                        | 61    | 35,758,908  | 586,212   |
| 18   | Russell P Long (1193) of Long Realty (52896)   | 34    | 34,370,172  | 1,010,887 |
| 19   | Joshua Waggoner (14045) of Long Realty (16706)   | 28.5  | 31,202,500  | 1,094,825 |
| 20   | Helen W F Graham (55628) of Long Realty (16728)  | 50    | 31,127,500  | 622,550   |
| 21   | Julie M Nielson (56950) of Long Realty (52896)   | 35    | 30,276,779  | 865,051   |
| 22   | Jennifer R Bury (35650) of Jason Mitchell Group (51974)                                    | 81.5  | 29,978,294  | 367,832   |
| 23   | Erick Quintero (37533) of Tierra Antigua Realty (286606)                                   | 83    | 29,581,895  | 356,408   |
| 24   | Anthony D Schaefer (31073) of Long Realty (52896)  | 48.5  | 28,678,407  | 591,307   |
| 25   | Nara Brown (13112) of Long Realty (16717)  | 48    | 28,093,750  | 585,286   |
| 26   | Jameson Gray (14214) of Gray St. Onge (52154)  | 19.5  | 27,516,620  | 1,411,109 |
| 27   | McKenna St. Onge (31758) of Gray St. Onge (52154)  | 19.5  | 27,516,620  | 1,411,109 |
| 28   | Jessica Bonn (37158) of Long Realty (52896)  | 16.5  | 27,274,400  | 1,652,994 |
| 29   | Patty Howard (5346) of Long Realty (52896)   | 23    | 26,943,500  | 1,171,457 |
| 30   | Kyle Mokhtarian (17381) of Real Broker (5244603) and 1 prior office                        | 88.5  | 26,911,650  | 304,086   |

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| Rank | Name   | Sides | Volume     | Average   |
|------|--|-------|------------|-----------|
| 31   | Russ Fortuno (35524) of Tierra Antigua Realty (286610)   | 52.5  | 26,171,500 | 498,505   |
| 32   | Jose Campillo (32992) of Tierra Antigua Realty (2866)  | 84    | 26,103,294 | 310,754   |
| 33   | Denise Nicole Newton (7833) of Realty Executives Arizona Territory (4983)                      | 44    | 26,081,795 | 592,768   |
| 34   | Brittany Palma (32760) of Tierra Antigua Realty (286617) and 1 prior office                    | 48.5  | 25,873,601 | 533,476   |
| 35   | Chase A Delperdang (32680) of Keller Williams Southern Arizona (478313)                        | 70    | 25,743,515 | 367,765   |
| 36   | Paula Williams (10840) of Long Realty (16706)  | 30.5  | 25,190,388 | 825,914   |
| 37   | Tim R Hagyard (32545) of Long Realty (52896)   | 39.5  | 25,129,418 | 636,188   |
| 38   | Christina Esala (27596) of Real Broker (5244603) and 1 prior office                            | 85    | 24,816,703 | 291,961   |
| 39   | Eddie D Watters (31442) of Realty Executives Arizona Territory (4983)                          | 53.5  | 23,825,622 | 445,339   |
| 40   | Jason K Foster (9230) of Tierra Antigua Realty (286607)  | 34    | 23,561,400 | 692,982   |
| 41   | Adam Christopher Kraft (39897) of Keller Williams Southern Arizona (478313)                    | 70    | 23,116,183 | 330,231   |
| 42   | Sofia Gil (1420209) of Realty Executives Arizona Territory (498303)                            | 63.5  | 22,528,960 | 354,787   |
| 43   | Jim Storey (27624) of Long Realty (16706)  | 23    | 22,346,000 | 971,565   |
| 44   | Laurie Hassey (11711) of Long Realty (16731)   | 39    | 22,196,192 | 569,133   |
| 45   | Brenda O'Brien (11918) of Long Realty (16717)  | 34.5  | 21,855,400 | 633,490   |
| 46   | Rebecca Ann Crane (32933) of Real Broker (52446)   | 58.5  | 21,752,540 | 371,838   |
| 47   | Leslie Heros (17827) of Long Realty (16706)  | 33.5  | 21,532,600 | 642,764   |
| 48   | Amanda Clark (39708) of Keller Williams Southern Arizona (478313)                              | 38    | 21,378,644 | 562,596   |
| 49   | Kate Herk (16552) of Russ Lyon Sotheby's International Realty (472203)                         | 19    | 21,165,545 | 1,113,976 |
| 50   | Matthew F James (20088) of Long Realty (16706)   | 30.5  | 20,882,500 | 684,672   |
| 51   | Spirit Messingham (22794) of Tierra Antigua Realty (2866)                                      | 42    | 20,745,880 | 493,950   |
| 52   | Maria R Anemone (5134) of Russ Lyon Sotheby's International Realty (472203) and 1 prior office | 14.5  | 20,380,375 | 1,405,543 |
| 53   | Tony Ray Baker (5103) of RE/MAX Professionals (538102)   | 44.5  | 20,343,314 | 457,153   |
| 54   | Calvin Case (13173) of OMNI Homes International (5791)   | 55    | 19,853,762 | 360,977   |
| 55   | Barbara C Bardach (17751) of Long Realty (16717)   | 16    | 19,779,400 | 1,236,212 |
| 56   | Marta Harvey (11916) of Russ Lyon Sotheby's International Realty (472203)                      | 30    | 19,737,560 | 657,919   |
| 57   | Kimberly Mihalka (38675) of Realty Executives Arizona Territory (498306)                       | 40    | 19,595,180 | 489,880   |
| 58   | Paula J MacRae (11157) of OMNI Homes International (5791)                                      | 31.5  | 19,517,245 | 619,595   |
| 59   | Bryan Durkin (12762) of Russ Lyon Sotheby's International Realty (472203)                      | 14.5  | 19,072,500 | 1,315,345 |
| 60   | Corissa Y Miller (22532) of Tucson's TLC Realty (3939)   | 42    | 18,741,917 | 446,236   |



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| Rank | Name   | Sides | Volume     | Average   |
|------|--|-------|------------|-----------|
| 61   | Tim S Harris (2378) of Long Realty (52896)   | 30    | 18,258,655 | 608,622   |
| 62   | Sherris Vis (54719) of Redfin (477801)   | 39.5  | 18,173,145 | 460,080   |
| 63   | Tom Ebenhack (26304) of Long Realty (16706)  | 50    | 18,093,600 | 361,872   |
| 64   | Sue Brooks (25916) of Long Realty (52896) and 1 prior office                             | 29.5  | 18,059,597 | 612,190   |
| 65   | Brooke K Dray (35703) of Realty Executives Arizona Territory (498310) and 1 prior office | 10    | 17,975,230 | 1,797,523 |
| 66   | Jay Lotoski (27768) of Long Realty (16717)   | 45    | 17,773,609 | 394,969   |
| 67   | Kristina Scott (37825) of Realty One Group Integrity (51535)                             | 44.5  | 17,642,640 | 396,464   |
| 68   | Richard Jacome (37890) of eXp Realty (52964)   | 30.5  | 17,583,073 | 576,494   |
| 69   | Stephanie M Urban (57953) of Long Realty (16724)   | 43    | 17,496,700 | 406,900   |
| 70   | Lonnie Williams (61428) of Redfin (477801)   | 34    | 17,492,000 | 514,471   |
| 71   | Alyssa A Kokot (18637) of Coldwell Banker Realty (70202)                                 | 36.5  | 17,266,383 | 473,052   |
| 72   | Michele O'Brien (14021) of Long Realty (16717)   | 22.5  | 17,111,296 | 760,502   |
| 73   | Heather L Shallenberger (10179) of Long Realty (16717)                                   | 38    | 17,091,490 | 449,776   |
| 74   | Tori Marshall (35657) of Coldwell Banker Realty (70207)                                  | 29    | 17,056,828 | 588,166   |
| 75   | Ashley Kimberlin (18406) of Realty Executives Arizona Territory (498306)                 | 40.5  | 16,723,000 | 412,914   |
| 76   | Cody Lopez (57614) of Long Realty (16727) and 1 prior office                             | 51.5  | 16,620,790 | 322,734   |
| 77   | Haley Ann Robling (61217) of Realty Executives Arizona Territory (498304)                | 50    | 16,527,875 | 330,558   |
| 78   | Ann Marie Camillucci (58603) of Realty One Group Integrity (51535)                       | 26    | 16,413,900 | 631,304   |
| 79   | Gabrielle Feinholtz (26008) of Coldwell Banker Realty (70202)                            | 30.5  | 16,355,670 | 536,251   |
| 80   | John E Billings (17459) of Long Realty (16717)   | 38    | 16,180,555 | 425,804   |
| 81   | Gary P Brasher (80408123) of Russ Lyon Sotheby's International (472205)                  | 42    | 16,037,450 | 381,844   |
| 82   | Lori C Mares (19448) of Long Realty (16719)  | 38.5  | 15,755,267 | 409,228   |
| 83   | Judy L Smedes (8843) of Russ Lyon Sotheby's International Realty (472203)                | 12.5  | 15,743,525 | 1,259,482 |
| 84   | Johana Castillo (39296) of Realty Executives Arizona Territory (498313)                  | 48.5  | 15,689,168 | 323,488   |
| 85   | An Nguyen Cooper (36001) of Tierra Antigua Realty (286607)                               | 43    | 15,645,908 | 363,858   |
| 86   | Cathleen E Itule (38529) of Jason Mitchell Group (51974)                                 | 37    | 15,622,779 | 422,237   |
| 87   | Don H Vallee (13267) of 1912 Realty (418302)   | 33.5  | 15,622,331 | 466,338   |
| 88   | Curt Stinson (4808) of Engel & Volkers Tucson (51620)                                    | 34.5  | 15,606,850 | 452,372   |
| 89   | Jeffrey M Ell (19955) of Ambrell Realty (54699) and 1 prior office                       | 33.5  | 15,596,088 | 465,555   |
| 90   | Mirna I Valdez (145067159) of Tierra Antigua Realty (286610)                             | 37    | 15,270,600 | 412,719   |
| 91   | Susan Denis (14572) of Long Realty (52896) and 1 prior office                            | 30    | 15,203,778 | 506,793   |

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| Rank | Name   | Sides | Volume     | Average   |
|------|--|-------|------------|-----------|
| 92   | Kelly Garcia (18671) of Keller Williams Southern Arizona (478313)                                | 29    | 15,196,400 | 524,014   |
| 93   | Ann K Gavlick (27887) of Tierra Antigua Realty (286601)  | 32    | 15,195,100 | 474,847   |
| 94   | Rachel Marie Clark (54147) of LPT Realty, LLC (53882) and 1 prior office                         | 22    | 15,141,048 | 688,229   |
| 95   | Amos Kardonchik-Koren (29385) of Realty Executives Arizona Territory -498312                     | 32    | 15,119,400 | 472,481   |
| 96   | Pam Ruggeroli (13471) of Long Realty (16719)   | 29    | 15,092,290 | 520,424   |
| 97   | Heather L Arnaud (32186) of Realty Executives Arizona Territory (498306)                         | 33.5  | 15,091,578 | 450,495   |
| 98   | Steven McCay Williams (39333) of Realty Executives Arizona Territory (498310) and 1 prior office | 8.5   | 15,025,700 | 1,767,729 |
| 99   | LizBiz Nguyen (27962) of Realty Executives Arizona Territory (498306)                            | 47    | 14,846,018 | 315,873   |
| 100  | Tyler Lopez (29866) of Long Realty (16719)   | 40.5  | 14,732,539 | 363,766   |
| 101  | Terri Kessler (15874) of Long Realty (16706)   | 18    | 14,628,500 | 812,694   |
| 102  | Tracy Wood (36252) of Realty One Group Integrity (51535)   | 16    | 14,586,995 | 911,687   |
| 103  | Trina M Alberta Oesterle (1420383) of Coldwell Banker Realty (70204)                             | 38.5  | 14,551,150 | 377,952   |
| 104  | Alicia Marie Pastore (53392) of Realty Executives Arizona Territory (498306)                     | 30    | 14,522,319 | 484,077   |
| 105  | Frank Scott Lococo (56578) of Russ Lyon Sotheby's International Realty -472203                   | 19    | 14,402,694 | 758,037   |
| 106  | Anthony Boatner (16214) of Keller Williams Southern Arizona (478313)                             | 39.5  | 14,321,400 | 362,567   |
| 107  | Christina E Tierney (29878) of Russ Lyon Sotheby's International Realty -472203                  | 18    | 14,308,303 | 794,906   |
| 108  | Robin L Supalla (30882) of Tierra Antigua Realty (286607)  | 25    | 14,255,500 | 570,220   |
| 109  | Stacey Bell (142000763) of Long Realty (16716)   | 47.5  | 14,230,674 | 299,593   |
| 110  | Bridgett J.A. Baldwin (27963) of Berkshire Hathaway HomeServices Arizona Properties (356307)     | 25.5  | 14,168,450 | 555,625   |
| 111  | Sherry Ann Tune (55889) of Coldwell Banker Realty (70202)  | 30    | 14,124,770 | 470,826   |
| 112  | Alicia Girard (31626) of Long Realty (16717)   | 26    | 14,083,320 | 541,666   |
| 113  | Angela Tennison (15175) of Long Realty (16706) and 1 prior office                                | 17    | 14,003,500 | 823,735   |
| 114  | Javier Olono (38753) of Realty Executives Arizona Territory (498312)                             | 38    | 13,835,656 | 364,096   |
| 115  | Joelle C Kahn (21408) of Tierra Antigua Realty (286607)  | 28    | 13,776,400 | 492,014   |
| 116  | Steven Szymczak (60480) of Redfin (477801)   | 35    | 13,581,000 | 388,029   |
| 117  | Stephan Daniel Desgagne (53060) of Real Broker (5244603) and 3 prior offices                     | 36.5  | 13,555,547 | 371,385   |
| 118  | Anne Ranek (39879) of Tierra Antigua Realty (286606)   | 25    | 13,536,295 | 541,452   |
| 119  | Darci Hazelbaker (39101) of Tierra Antigua Realty (286606)                                       | 25    | 13,536,295 | 541,452   |
| 120  | Daniel C Sotelo (35661) of Long Realty (16706)   | 24    | 13,500,675 | 562,528   |
| 121  | Patricia Kaye Brown (14873) of Coldwell Banker Realty (70202)                                    | 19    | 13,476,750 | 709,303   |



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# TOP 150 STANDINGS • BY VOLUME

Teams And Individuals Closed Date From Jan. 1- November 30, 2025

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| Rank | Name   | Sides | Volume     | Average   |
|------|--|-------|------------|-----------|
| 122  | Ann Fraley (62295) of Long Realty (16728)                                      | 27    | 13,410,400 | 496,681   |
| 123  | Danae S. Jackson (26717) of Coldwell Banker Realty (70202)                     | 26.5  | 13,383,935 | 505,054   |
| 124  | Anthony T Payne (52878) of OMNI Homes International (5791)                     | 37    | 13,299,076 | 359,434   |
| 125  | Randy Scott Maier (55918) of OMNI Homes International (5791)                   | 26.5  | 13,293,590 | 501,645   |
| 126  | Debbie G Backus (6894) of Backus Realty and Development (2422)                 | 19    | 13,092,350 | 689,071   |
| 127  | Asia Deck (36192) of Tierra Antigua Realty (286601)                            | 35    | 13,075,290 | 373,580   |
| 128  | Michelle Metcalf (1420854) of RE/MAX Signature (5271801)                       | 32    | 13,007,515 | 406,485   |
| 129  | Juliann Esquer (38766) of Long Realty (16727) and 1 prior office               | 15    | 12,974,900 | 864,993   |
| 130  | Jenifer Miranda (142000816) of Tierra Antigua Realty (286610)                  | 35.5  | 12,891,438 | 363,139   |
| 131  | Elena Tran Ha (55813) of Real Broker (52446) and 2 prior offices               | 29    | 12,719,757 | 438,612   |
| 132  | Jon Mandel (33200) of Long Realty (52896) and 1 prior office                   | 16    | 12,616,500 | 788,531   |
| 133  | Shawn M Polston (20189) of Keller Williams Southern Arizona (478313)           | 38.5  | 12,525,150 | 325,329   |
| 135  | Sue West (13153) of Coldwell Banker Realty (70202)                             | 23.5  | 12,464,542 | 530,406   |
| 136  | Michelle M Ripley (11554) of Keller Williams Southern Arizona (478313)         | 28    | 12,412,015 | 443,286   |
| 137  | Thalia Kyriakis (21322) of Russ Lyon Sotheby's International Realty (472203)   | 10    | 12,350,000 | 1,235,000 |
| 138  | Jen O'Brien (14140) of Russ Lyon Sotheby's International Realty (472203)       | 20    | 12,273,700 | 613,685   |
| 139  | Robin Sue Kaiserman (4368) of Russ Lyon Sotheby's International Realty -472203 | 12    | 12,270,407 | 1,022,534 |
| 140  | John DeLalla (58262) of Tierra Antigua Realty (286601)                         | 35    | 12,160,886 | 347,454   |
| 141  | Andy Anderson (148057914) of RE/MAX Signature (5271801)                        | 30    | 12,151,915 | 405,064   |
| 142  | Christopher L Craven (15778) of Realty Executives Arizona Territory (498306)   | 35    | 12,148,432 | 347,098   |
| 143  | Richard Bennon (16758) of Vail Realty (4263)                                   | 26    | 12,053,720 | 463,605   |
| 144  | Jacqueline Scott (63126) of Long Realty (16727) and 1 prior office             | 18.5  | 12,008,000 | 649,081   |
| 145  | Cristhian Macias Ramos (58194) of Keller Williams Southern Arizona -478313     | 44    | 12,001,849 | 272,769   |
| 146  | Tanya L Bowman (11959) of Realty Executives Arizona Territory (498301)         | 8     | 11,998,285 | 1,499,786 |
| 147  | Madeline E Friedman (1735) of Long Realty (16719)                              | 20.5  | 11,995,382 | 585,141   |
| 148  | Waco Starr (52972) of Long Realty (16724)                                      | 31    | 11,970,819 | 386,155   |
| 149  | Itzel M Lopez (57720) of eXp Realty (52964) and 1 prior office                 | 43.5  | 11,897,290 | 273,501   |
| 150  | Jim Jacobs (7140) of Long Realty (16706)                                       | 16    | 11,854,800 | 740,925   |

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