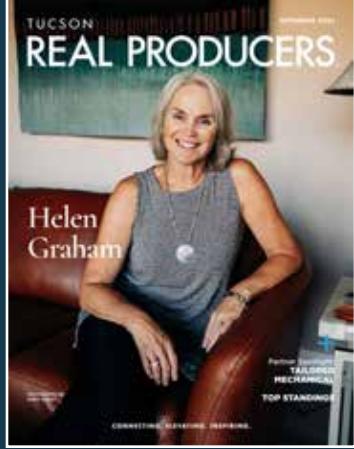
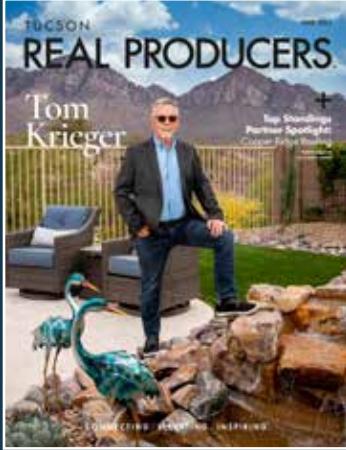
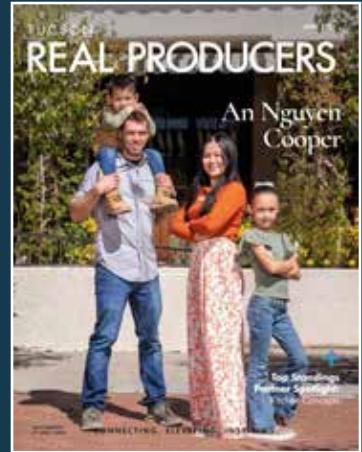
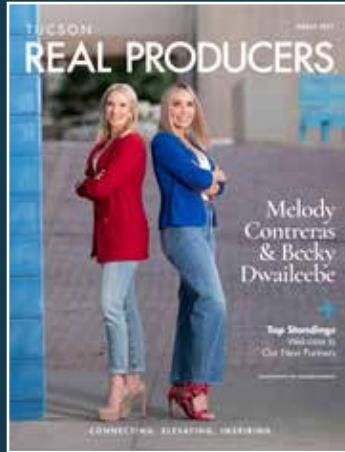
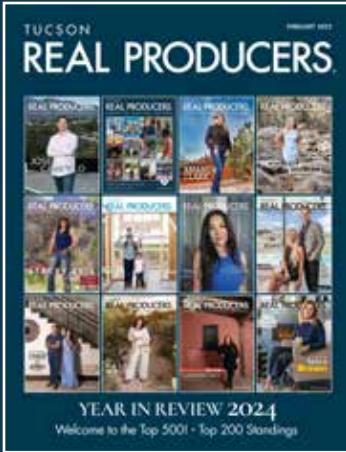
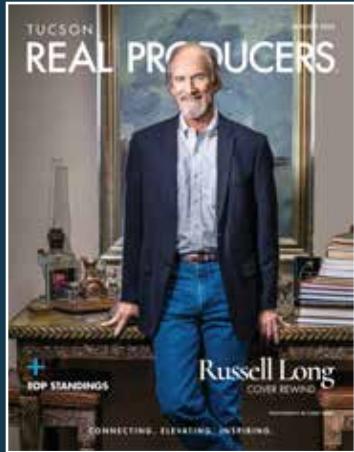


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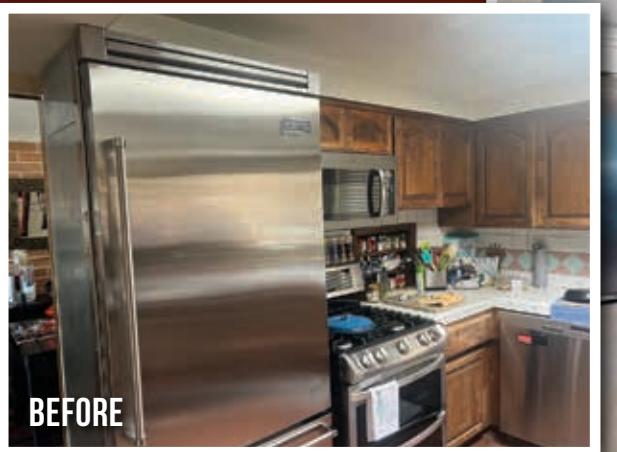
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SEASON OF SPARKLE: Toys for Tots Event Recap • TOP 150 STANDINGS



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26 Event Recap

Note: When community events take place, photographers may be present to take photos for that event, and they may be used in this publication.

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"The softwave has helped me remove knee pain leftover from knee surgery. It also can help with many types of pain. Both hcat and softwave are wonderful and can help so much. They have lots of ways to help a body. It is truly innovative, mind blowing and amazing. I wish I found them earlier for the reason that this method doesn't hurt like IV treatments. But with some of the same benefits." - JILL B.

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FEATURES OF 2025



1. Courtney Seely

From Marine Mammals to Million-Dollar Homes

“Meeting amazing people from diverse backgrounds has enriched my life and has led to meaningful friendships. These connections are invaluable to me.”

2. Veronica Vondrak

A Heart for Horses and Houses

“When I’m at the barn, I leave everything at the gate. You can’t go in mad or stressed—horses feel that. It’s just you and your horse, and it’s the most freeing experience.”

3. James Wendling

Surviving the Bumps with Faith and Family

“Although you may be tempted by revenue, don’t ever compromise your values. If you want to build a lasting business, really care for people, and do what you say you’re going to do.”



4. Itzel Lopez

Living Her Legacy By Inspiring Women

“I always knew I wanted a family, but I also knew I wanted to join the workforce and be the change I hoped to see. I wanted to break cycles and show other women from my town and family that we can and WILL achieve our goals and dreams.”

5. Steinens Hurtado

Learning to Soar

“I think having to move and adapt so much has given me the ability to connect with just about anyone. Even as a beginner, I never really felt like a beginner in the real estate industry. My diverse background and all those experiences really add up. I’ve got something in common with everyone.”



6. Alexandra Rodriguez

From ER Dreams to Real Estate Deals

“I want to be remembered for being warm, loving, and a good wife. I want to be an entrepreneur and a great mom without compromising either one.”

7. Lucy Robinson

Mindset Matters

“I quickly realized that setbacks and rejections are part of the business. But instead of letting those obstacles derail me, I embraced a new mentality, one that’s fueled my growth ever since.”



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18. Cathy Morency
**Breaking Barriers, Shattering
Expectations and Living Beyond Limits**

"All great things are preceded by chaos. That's been true in my life, time and time again. Some of my most beautiful chapters have come after a season of heartbreak, uncertainty, or major change."

19. Patricia Martin

When Love Came Knocking

"Learning is not an option; it is a must. You need to learn every day! Learn from those who are better than you in every aspect of your life. I will never know enough. I love keeping my mind engaged."

20. Amanda Hess

Love, Laughter and Listings

"I focus on building genuine relationships. Two years ago, I decided to try a pie giveaway for my clients. Seeing clients I hadn't seen in years gave me so much energy and even led to a couple of sales."



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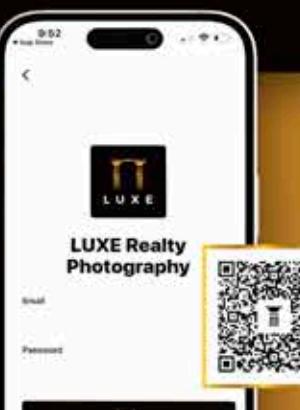
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from our

2025 COVER FEATURES

The cover of Real Producers magazine isn't just a photo - it's a badge of honor, a symbol of excellence, and a testament to the hard work and dedication of the agents who are featured.



Russell Long

JANUARY

"Looking back over my 47 years in the residential real estate business, one of my most cherished achievements was leading the effort to establish the multiple listing service under the auspices of the Tucson Association of Realtors in 1984. Bringing it under the auspices of TAR caused members to operate under the Code of Ethics of the National Association of Realtors and created many other benefits for Realtors."



Melody Contreras & Becky Dwaileebe

MARCH

"An eclipse inspires a sense of connection, positive energy, and excitement. We take that same approach in our business. We want the experience to be memorable for our clients."



An Nguyen Cooper

APRIL

"I feel incredibly blessed to do what I love. Not many people can say that. Every single day, I'm learning and growing. I pour my heart into everything I do."



Tom Krieger

JUNE

"Gratitude, faith, and helping others are the fabric of my being. And when it came time to build my real estate business, I brought that same heart and purpose with me."



Sherri Vis

MAY

"I've learned not to force solutions. Slowing down and focusing on self-care has been so important for me. I've been divinely held and blessed, and I trust that what's meant for me will always find me-- and that belief has never steered me wrong."



Kyle Mokhtarian

JULY

"I've never known someone more reliable than my father. That became my ethos, too-- do what you say you'll do. In business, especially when large sums of money are involved, people have to trust you. That starts with being someone they can count on."



Lynn Tofel Dent & Beth Fedor AUGUST

"We really view what we do as an opportunity for ministry. When you walk into a situation where people are incapacitated, we come in and are very hands-on. It's not always glamorous, but we can be the helping hands."



Joel Pielemeier NOVEMBER

"Some people look down on 'caring too much.' I think it is essential. Having sympathy, caring about the outcome for your clients, your family, and the effort you put into everything you do matters."



Helen Graham SEPTEMBER

"People are making huge life changes when they buy or sell a home. It can be overwhelming, especially for retirees. My goal is to be someone they can trust, who will be there every step of the way."



Ann Marie & Joe Camillucci DECEMBER

"I am a fighter. I went through chemo, lost my hair, but made the best of it. That made me stronger." (Ann Marie)

"Real estate is a people business, just like law enforcement. Half of it is convincing people you're doing the right thing. It's not about making money. It's about making friends and the money will follow." (Joe)

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"As a real estate professional, it's critically important to work with lenders who understand the process, keep a high level of communication, and consistently monitor the many factors that are important to borrowers. Jon has the knowledge and skill to avoid the pitfalls that can derail real estate transactions and he models his process to minimize the chances of those last-minute surprises. If you are looking for mortgage financing or you are a real estate professional looking to add a trustworthy lender to your team, Jon Spurr and Inspired Life Mortgage are excellent options."

- Don Geisler | Designated Broker, CEO

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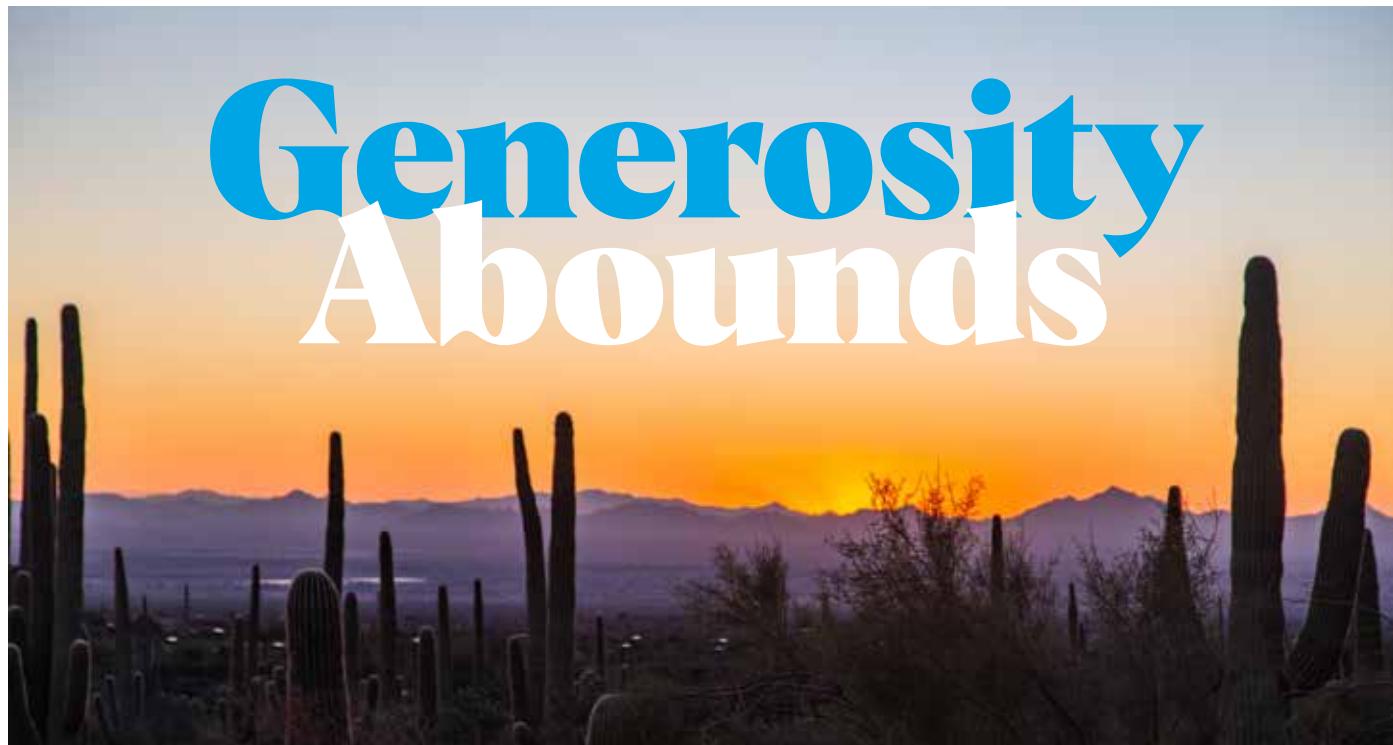




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What a magical afternoon! Our 7th annual Toys for Tots ~ Season of Sparkle event was filled with warm conversations, community spirit, and festive cheer. Thank you to all who showed up and made this gathering so special.

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TOP 150 STANDINGS • BY VOLUME

Teams And Individuals Closed Date From Jan. 1- November 30, 2025

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Rank	Name	Sides	Volume	Average
1	Michelle R Jessee (8424) of MTH Realty LLC (5383)	367	142,318,399	387,789
2	Lisa M Bayless (22524) of Long Realty (16717)	210	130,089,755	619,475
3	Michael D Rhodes (19668) of Realty Executives Arizona Territory (498307)	276	95,563,053	346,243
4	Kaukaha S Watanabe (22275) of Real Broker (52446) and 1 prior office	238	78,670,498	330,548
5	Marsee Wilhems (16298) of eXp Realty (495201)	180.5	64,394,224	356,755
6	Angela Marie Kuzma (28301) of Keller Williams Integrity First (333802) and 2 prior offices	155	54,404,878	350,999
7	Sandra M Northcutt (18950) of Long Realty (16727)	65.5	52,187,020	796,748
8	Peter R Oosterhuis (32811) of Dove Mountain Realty, LLC (5156)	19	45,762,983	2,408,578
9	Lauren M Moore (35196) of Keller Williams Southern Arizona (478313)	83	44,017,690	530,334
10	Peter Deluca (9105) of Long Realty (52896)	67	42,686,495	637,112
11	Danny A Roth (6204) of OMNI Homes International (5791)	72	40,709,122	565,404
12	Laurie Lundeen (1420134) of EMBARC Realty (53875) and 1 prior office	109.5	39,400,549	359,822
13	Nestor M Davila (17982) of Tierra Antigua Realty (53134)	110.5	38,954,527	352,530
14	Susanne Grogan (17201) of Russ Lyon Sotheby's International Realty -472203	33	37,458,638	1,135,110
15	Suzanne Corona (11830) of Long Realty (16717)	24.5	37,007,788	1,510,522
16	Denice Osbourne (10387) of Long Realty (52896)	54	36,169,472	669,805
17	Eliza Landon Dray (37458) of Long Realty (52896) and 1 prior office	61	35,758,908	586,212
18	Russell P Long (1193) of Long Realty (52896)	34	34,370,172	1,010,887
19	Joshua Waggoner (14045) of Long Realty (16706)	28.5	31,202,500	1,094,825
20	Helen W F Graham (55628) of Long Realty (16728)	50	31,127,500	622,550
21	Julie M Nielson (56950) of Long Realty (52896)	35	30,276,779	865,051
22	Jennifer R Bury (35650) of Jason Mitchell Group (51974)	81.5	29,978,294	367,832
23	Erick Quintero (37533) of Tierra Antigua Realty (286606)	83	29,581,895	356,408
24	Anthony D Schaefer (31073) of Long Realty (52896)	48.5	28,678,407	591,307
25	Nara Brown (13112) of Long Realty (16717)	48	28,093,750	585,286
26	Jameson Gray (14214) of Gray St. Onge (52154)	19.5	27,516,620	1,411,109
27	McKenna St. Onge (31758) of Gray St. Onge (52154)	19.5	27,516,620	1,411,109
28	Jessica Bonn (37158) of Long Realty (52896)	16.5	27,274,400	1,652,994
29	Patty Howard (5346) of Long Realty (52896)	23	26,943,500	1,171,457
30	Kyle Mokhtarian (17381) of Real Broker (5244603) and 1 prior office	88.5	26,911,650	304,086

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TOP 150 STANDINGS • BY VOLUME

Teams And Individuals Closed Date From Jan. 1- November 30, 2025

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Rank	Name	Sides	Volume	Average
31	Russ Fortuno (35524) of Tierra Antigua Realty (286610)	52.5	26,171,500	498,505
32	Jose Campillo (32992) of Tierra Antigua Realty (2866)	84	26,103,294	310,754
33	Denise Nicole Newton (7833) of Realty Executives Arizona Territory (4983)	44	26,081,795	592,768
34	Brittany Palma (32760) of Tierra Antigua Realty (286617) and 1 prior office	48.5	25,873,601	533,476
35	Chase A Delperdang (32680) of Keller Williams Southern Arizona (478313)	70	25,743,515	367,765
36	Paula Williams (10840) of Long Realty (16706)	30.5	25,190,388	825,914
37	Tim R Hagyard (32545) of Long Realty (52896)	39.5	25,129,418	636,188
38	Christina Esala (27596) of Real Broker (5244603) and 1 prior office	85	24,816,703	291,961
39	Eddie D Watters (31442) of Realty Executives Arizona Territory (4983)	53.5	23,825,622	445,339
40	Jason K Foster (9230) of Tierra Antigua Realty (286607)	34	23,561,400	692,982
41	Adam Christopher Kraft (39897) of Keller Williams Southern Arizona (478313)	70	23,116,183	330,231
42	Sofia Gil (1420209) of Realty Executives Arizona Territory (498303)	63.5	22,528,960	354,787
43	Jim Storey (27624) of Long Realty (16706)	23	22,346,000	971,565
44	Laurie Hassey (11711) of Long Realty (16731)	39	22,196,192	569,133
45	Brenda O'Brien (11918) of Long Realty (16717)	34.5	21,855,400	633,490
46	Rebecca Ann Crane (32933) of Real Broker (52446)	58.5	21,752,540	371,838
47	Leslie Heros (17827) of Long Realty (16706)	33.5	21,532,600	642,764
48	Amanda Clark (39708) of Keller Williams Southern Arizona (478313)	38	21,378,644	562,596
49	Kate Herk (16552) of Russ Lyon Sotheby's International Realty (472203)	19	21,165,545	1,113,976
50	Matthew F James (20088) of Long Realty (16706)	30.5	20,882,500	684,672
51	Spirit Messingham (22794) of Tierra Antigua Realty (2866)	42	20,745,880	493,950
52	Maria R Anemone (5134) of Russ Lyon Sotheby's International Realty (472203) and 1 prior office	14.5	20,380,375	1,405,543
53	Tony Ray Baker (5103) of RE/MAX Professionals (538102)	44.5	20,343,314	457,153
54	Calvin Case (13173) of OMNI Homes International (5791)	55	19,853,762	360,977
55	Barbara C Bardach (17751) of Long Realty (16717)	16	19,779,400	1,236,212
56	Marta Harvey (11916) of Russ Lyon Sotheby's International Realty (472203)	30	19,737,560	657,919
57	Kimberly Mihalka (38675) of Realty Executives Arizona Territory (498306)	40	19,595,180	489,880
58	Paula J MacRae (11157) of OMNI Homes International (5791)	31.5	19,517,245	619,595
59	Bryan Durkin (12762) of Russ Lyon Sotheby's International Realty (472203)	14.5	19,072,500	1,315,345
60	Corissa Y Miller (22532) of Tucson's TLC Realty (3939)	42	18,741,917	446,236



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Teams And Individuals Closed Date From Jan. 1- November 30, 2025

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Rank	Name	Sides	Volume	Average
61	Tim S Harris (2378) of Long Realty (52896)	30	18,258,655	608,622
62	Sherri Vis (54719) of Redfin (477801)	39.5	18,173,145	460,080
63	Tom Ebenhack (26304) of Long Realty (16706)	50	18,093,600	361,872
64	Sue Brooks (25916) of Long Realty (52896) and 1 prior office	29.5	18,059,597	612,190
65	Brooke K Dray (35703) of Realty Executives Arizona Territory (498310) and 1 prior office	10	17,975,230	1,797,523
66	Jay Lotoski (27768) of Long Realty (16717)	45	17,773,609	394,969
67	Kristina Scott (37825) of Realty One Group Integrity (51535)	44.5	17,642,640	396,464
68	Richard Jacome (37890) of eXp Realty (52964)	30.5	17,583,073	576,494
69	Stephanie M Urban (57953) of Long Realty (16724)	43	17,496,700	406,900
70	Lonnie Williams (61428) of Redfin (477801)	34	17,492,000	514,471
71	Alyssa A Kokot (18637) of Coldwell Banker Realty (70202)	36.5	17,266,383	473,052
72	Michele O'Brien (14021) of Long Realty (16717)	22.5	17,111,296	760,502
73	Heather L Shallenberger (10179) of Long Realty (16717)	38	17,091,490	449,776
74	Tori Marshall (35657) of Coldwell Banker Realty (70207)	29	17,056,828	588,166
75	Ashley Kimberlin (18406) of Realty Executives Arizona Territory (498306)	40.5	16,723,000	412,914
76	Cody Lopez (57614) of Long Realty (16727) and 1 prior office	51.5	16,620,790	322,734
77	Haley Ann Robling (61217) of Realty Executives Arizona Territory (498304)	50	16,527,875	330,558
78	Ann Marie Camillucci (58603) of Realty One Group Integrity (51535)	26	16,413,900	631,304
79	Gabrielle Feinholtz (26008) of Coldwell Banker Realty (70202)	30.5	16,355,670	536,251
80	John E Billings (17459) of Long Realty (16717)	38	16,180,555	425,804
81	Gary P Brasher (80408123) of Russ Lyon Sotheby's International (472205)	42	16,037,450	381,844
82	Lori C Mares (19448) of Long Realty (16719)	38.5	15,755,267	409,228
83	Judy L Smedes (8843) of Russ Lyon Sotheby's International Realty (472203)	12.5	15,743,525	1,259,482
84	Johana Castillo (39296) of Realty Executives Arizona Territory (498313)	48.5	15,689,168	323,488
85	An Nguyen Cooper (36001) of Tierra Antigua Realty (286607)	43	15,645,908	363,858
86	Cathleen E Itule (38529) of Jason Mitchell Group (51974)	37	15,622,779	422,237
87	Don H Vallee (13267) of 1912 Realty (418302)	33.5	15,622,331	466,338
88	Curt Stinson (4808) of Engel & Volkers Tucson (51620)	34.5	15,606,850	452,372
89	Jeffrey M Ell (19955) of Ambrell Realty (54699) and 1 prior office	33.5	15,596,088	465,555
90	Mirna I Valdez (145067159) of Tierra Antigua Realty (286610)	37	15,270,600	412,719
91	Susan Denis (14572) of Long Realty (52896) and 1 prior office	30	15,203,778	506,793

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Rank	Name	Sides	Volume	Average
92	Kelly Garcia (18671) of Keller Williams Southern Arizona (478313)	29	15,196,400	524,014
93	Ann K Gavlick (27887) of Tierra Antigua Realty (286601)	32	15,195,100	474,847
94	Rachel Marie Clark (54147) of LPT Realty, LLC (53882) and 1 prior office	22	15,141,048	688,229
95	Amos Kardonchik-Koren (29385) of Realty Executives Arizona Territory -498312	32	15,119,400	472,481
96	Pam Ruggeroli (13471) of Long Realty (16719)	29	15,092,290	520,424
97	Heather L Arnaud (32186) of Realty Executives Arizona Territory (498306)	33.5	15,091,578	450,495
98	Steven McCay Williams (39333) of Realty Executives Arizona Territory (498310) and 1 prior office	8.5	15,025,700	1,767,729
99	LizBiz Nguyen (27962) of Realty Executives Arizona Territory (498306)	47	14,846,018	315,873
100	Tyler Lopez (29866) of Long Realty (16719)	40.5	14,732,539	363,766
101	Terri Kessler (15874) of Long Realty (16706)	18	14,628,500	812,694
102	Tracy Wood (36252) of Realty One Group Integrity (51535)	16	14,586,995	911,687
103	Trina M Alberta Oesterle (1420383) of Coldwell Banker Realty (70204)	38.5	14,551,150	377,952
104	Alicia Marie Pastore (53392) of Realty Executives Arizona Territory (498306)	30	14,522,319	484,077
105	Frank Scott Lococo (56578) of Russ Lyon Sotheby's International Realty -472203	19	14,402,694	758,037
106	Anthony Boatner (16214) of Keller Williams Southern Arizona (478313)	39.5	14,321,400	362,567
107	Christina E Tierney (29878) of Russ Lyon Sotheby's International Realty -472203	18	14,308,303	794,906
108	Robin L Supalla (30882) of Tierra Antigua Realty (286607)	25	14,255,500	570,220
109	Stacey Bell (142000763) of Long Realty (16716)	47.5	14,230,674	299,593
110	Bridgett J.A. Baldwin (27963) of Berkshire Hathaway HomeServices Arizona Properties (356307)	25.5	14,168,450	555,625
111	Sherry Ann Tune (55889) of Coldwell Banker Realty (70202)	30	14,124,770	470,826
112	Alicia Girard (31626) of Long Realty (16717)	26	14,083,320	541,666
113	Angela Tennison (15175) of Long Realty (16706) and 1 prior office	17	14,003,500	823,735
114	Javier Olono (38753) of Realty Executives Arizona Territory (498312)	38	13,835,656	364,096
115	Joelle C Kahn (21408) of Tierra Antigua Realty (286607)	28	13,776,400	492,014
116	Steven Szymczak (60480) of Redfin (477801)	35	13,581,000	388,029
117	Stephan Daniel Desgagne (53060) of Real Broker (5244603) and 3 prior offices	36.5	13,555,547	371,385
118	Anne Ranek (39879) of Tierra Antigua Realty (286606)	25	13,536,295	541,452
119	Darci Hazelbaker (39101) of Tierra Antigua Realty (286606)	25	13,536,295	541,452
120	Daniel C Sotelo (35661) of Long Realty (16706)	24	13,500,675	562,528
121	Patricia Kaye Brown (14873) of Coldwell Banker Realty (70202)	19	13,476,750	709,303



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Rank	Name	Sides	Volume	Average
122	Ann Fraley (62295) of Long Realty (16728)	27	13,410,400	496,681
123	Danae S. Jackson (26717) of Coldwell Banker Realty (70202)	26.5	13,383,935	505,054
124	Anthony T Payne (52878) of OMNI Homes International (5791)	37	13,299,076	359,434
125	Randy Scott Maier (55918) of OMNI Homes International (5791)	26.5	13,293,590	501,645
126	Debbie G Backus (6894) of Backus Realty and Development (2422)	19	13,092,350	689,071
127	Asia Deck (36192) of Tierra Antigua Realty (286601)	35	13,075,290	373,580
128	Michelle Metcalf (1420854) of RE/MAX Signature (5271801)	32	13,007,515	406,485
129	Julian Esquer (38766) of Long Realty (16727) and 1 prior office	15	12,974,900	864,993
130	Jenifer Miranda (142000816) of Tierra Antigua Realty (286610)	35.5	12,891,438	363,139
131	Elena Tran Ha (55813) of Real Broker (52446) and 2 prior offices	29	12,719,757	438,612
132	Jon Mandel (33200) of Long Realty (52896) and 1 prior office	16	12,616,500	788,531
133	Shawn M Polston (20189) of Keller Williams Southern Arizona (478313)	38.5	12,525,150	325,329
135	Sue West (13153) of Coldwell Banker Realty (70202)	23.5	12,464,542	530,406
136	Michelle M Ripley (11554) of Keller Williams Southern Arizona (478313)	28	12,412,015	443,286
137	Thalia Kyriakis (21322) of Russ Lyon Sotheby's International Realty (472203)	10	12,350,000	1,235,000
138	Jen O'Brien (14140) of Russ Lyon Sotheby's International Realty (472203)	20	12,273,700	613,685
139	Robin Sue Kaiserman (4368) of Russ Lyon Sotheby's International Realty -472203	12	12,270,407	1,022,534
140	John DeLalla (58262) of Tierra Antigua Realty (286601)	35	12,160,886	347,454
141	Andy Anderson (148057914) of RE/MAX Signature (5271801)	30	12,151,915	405,064
142	Christopher L Craven (15778) of Realty Executives Arizona Territory (498306)	35	12,148,432	347,098
143	Richard Bennon (16758) of Vail Realty (4263)	26	12,053,720	463,605
144	Jacqueline Scott (63126) of Long Realty (16727) and 1 prior office	18.5	12,008,000	649,081
145	Cristhian Macias Ramos (58194) of Keller Williams Southern Arizona -478313	44	12,001,849	272,769
146	Tanya L Bowman (11959) of Realty Executives Arizona Territory (498301)	8	11,998,285	1,499,786
147	Madeline E Friedman (1735) of Long Realty (16719)	20.5	11,995,382	585,141
148	Waco Starr (52972) of Long Realty (16724)	31	11,970,819	386,155
149	Itzel M Lopez (57720) of eXp Realty (52964) and 1 prior office	43.5	11,897,290	273,501
150	Jim Jacobs (7140) of Long Realty (16706)	16	11,854,800	740,925



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