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Agent Spotlight
SHAR HARIRI

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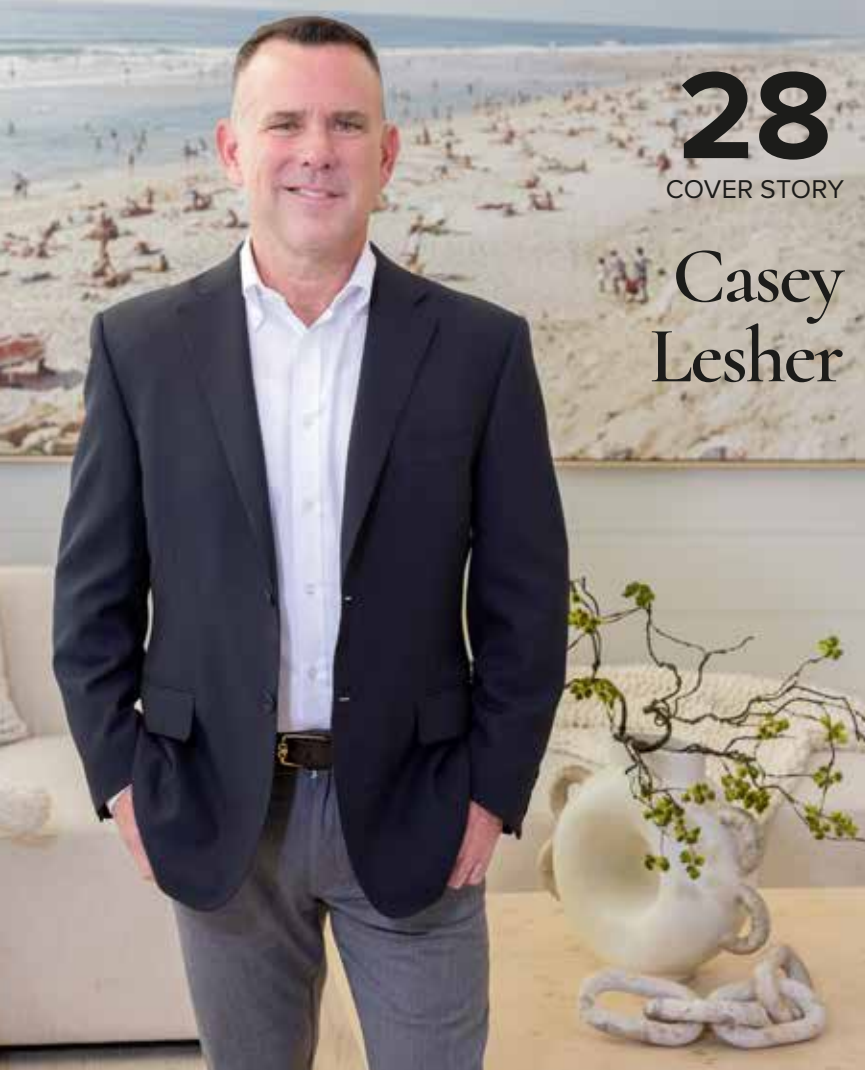


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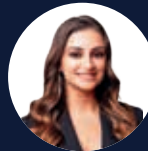


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Happy New Year, OC Real Producers Family!

As we kick off 2026, I'm thrilled to share some *big* and exciting updates about the growth of our community and what's ahead for the year.

We Are Now OC Real Producers!

After years of serving South OC, our community has grown—and so has our vision. Beginning this month, we're proud to announce our expanded identity: **South OC Real Producers is now OC Real Producers!**

This reflects more than a name change; it represents the powerful, county-wide network of excellence we are building together.

Welcoming Huntington Beach & Eastside Costa Mesa

Our reach now includes top-producing real estate professionals in **Huntington Beach** and **Eastside Costa Mesa**. These markets are home to some of the most dynamic and innovative agents in the region, and we're honored to bring them into the Real Producers family.

Expanded Distribution & Community Access

To better support and connect the highest achievers in our industry, our distribution model is also growing:

- **Top 1,000 agents in Orange County** will now receive the magazine digitally *and* be invited to all OC RP events.
- **Top 500 agents** will continue receiving the printed publication delivered directly to their mailboxes.

This expansion allows us to build a stronger, more collaborative network while maintaining the exclusivity and high standards that define Real Producers.

Save the Date: March cocktail party with the top!

We're kicking off 2026 with a signature event: **A Toast to the New 1000!**

This will be a warm welcome to our new OCRP members and an inspiring way to start the new year! More details coming soon—and trust me, you won't want to miss this one.

Thank you for continuing to be the heart of this extraordinary community. Here's to new connections, new growth, and an incredible year ahead.

Cheers to 2026!

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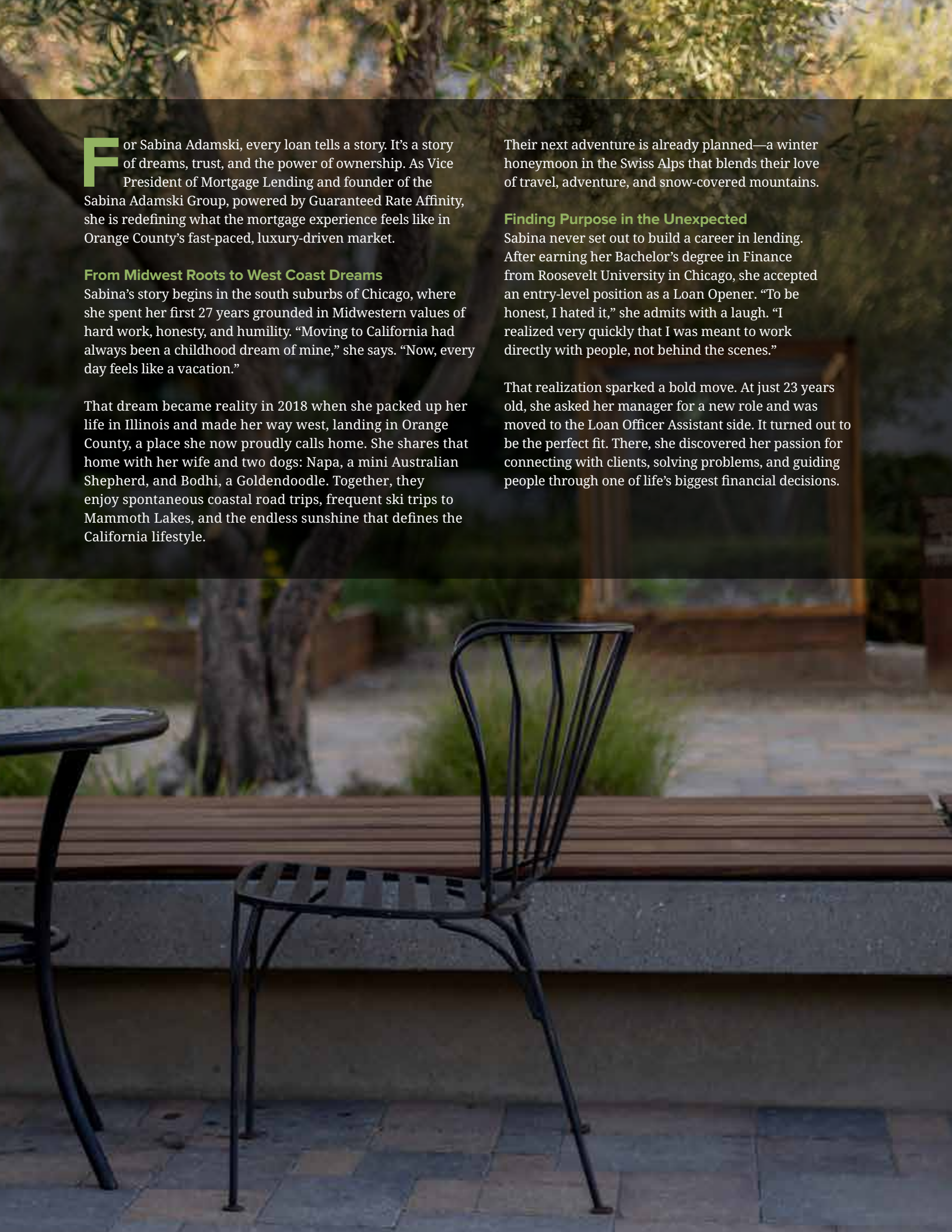
PARTNER SPOTLIGHT

ELEVATING HOMEOWNERSHIP

The **SABINA ADAMSKI** *Way*



BY CHRISTINA KITCHEN
PHOTOS BY JENNY MCMASTERS PHOTOGRAPHY



For Sabina Adamski, every loan tells a story. It's a story of dreams, trust, and the power of ownership. As Vice President of Mortgage Lending and founder of the Sabina Adamski Group, powered by Guaranteed Rate Affinity, she is redefining what the mortgage experience feels like in Orange County's fast-paced, luxury-driven market.

From Midwest Roots to West Coast Dreams

Sabina's story begins in the south suburbs of Chicago, where she spent her first 27 years grounded in Midwestern values of hard work, honesty, and humility. "Moving to California had always been a childhood dream of mine," she says. "Now, every day feels like a vacation."

That dream became reality in 2018 when she packed up her life in Illinois and made her way west, landing in Orange County, a place she now proudly calls home. She shares that home with her wife and two dogs: Napa, a mini Australian Shepherd, and Bodhi, a Goldendoodle. Together, they enjoy spontaneous coastal road trips, frequent ski trips to Mammoth Lakes, and the endless sunshine that defines the California lifestyle.

Their next adventure is already planned—a winter honeymoon in the Swiss Alps that blends their love of travel, adventure, and snow-covered mountains.

Finding Purpose in the Unexpected

Sabina never set out to build a career in lending. After earning her Bachelor's degree in Finance from Roosevelt University in Chicago, she accepted an entry-level position as a Loan Opener. "To be honest, I hated it," she admits with a laugh. "I realized very quickly that I was meant to work directly with people, not behind the scenes."

That realization sparked a bold move. At just 23 years old, she asked her manager for a new role and was moved to the Loan Officer Assistant side. It turned out to be the perfect fit. There, she discovered her passion for connecting with clients, solving problems, and guiding people through one of life's biggest financial decisions.



From that point, Sabina obtained her mortgage license, supported top-producing teams, and eventually went out on her own. She built her business through persistence, strategy, and service. “I fell into this industry by accident,” she says. “But I’ve stayed because it’s my calling.”

Launching the Sabina Adamski Group

In early 2025, Sabina joined Guaranteed Rate Affinity, a move that opened the door to her next chapter. “I’m so grateful for the leadership and resources here,” she says. “They’ve empowered me to grow my team, elevate my brand, and serve my clients and partners at the highest level.”

That partnership laid the foundation for the launch of the Sabina Adamski Group, a boutique-style lending team with a mission to expand her reach across Southern California while delivering a seamless, elevated experience for clients and referral partners alike.

Her philosophy is simple but powerful: to elevate every part of the mortgage process through excellence, integrity, and heart. Whether she is helping a first-time buyer or structuring a multimillion-dollar jumbo loan, her approach is rooted in education, transparency, and empathy.



Sabina at Launch Party accompanied by some of her teammates

“

**I CARE DEEPLY ABOUT
MY CLIENTS AND
PARTNERS, AND I
DON'T REST UNTIL
EVERY DETAIL IS**

perfect.”





“*Real Estate* ISN'T JUST ABOUT BUYING A HOUSE. IT'S ABOUT CREATING STABILITY, OPPORTUNITY, AND GENERATIONAL WEALTH.”

A Legacy of Ownership

Sabina's passion for real estate and wealth building is deeply personal. Her parents immigrated from Poland with little more than determination and a dream. Without formal education or financial training, they made a life-changing decision to purchase a three-unit apartment building.

“We lived in two of the units and rented the third,” Sabina recalls. “That property became the cornerstone of their financial security. It allowed them to retire comfortably. Watching that as a child shaped everything I believe about homeownership.”

She continues, “Real estate isn't just about buying a house. It's about creating stability, opportunity, and generational wealth. My parents built a better life for our family, and that's what I want for my clients.”

The Difference Is in the Details

Ask anyone who has worked with Sabina and they will tell you the same thing: she is on it, always. Her reputation for reliability, precision, and proactive communication has made her a trusted partner for realtors and clients throughout Orange County.

“I bring Midwestern work ethic with California polish,” she says. “I care deeply about my clients and partners, and I don't rest until every detail is perfect.”

Every buyer she works with is fully underwritten before making offers, giving her clients a significant advantage in today's competitive market. “Preparation wins deals,” she says. Her systems are built around efficiency, transparency, and strategy, all designed to help agents close faster and clients feel more confident.

Advice for Today's Market

Sabina's number one piece of advice is to start with clarity. “Before anything else, understand your financial goals,” she says. “My job isn't just to get you a loan. It's to help you make informed, strategic decisions that set you up for long-term success.”

She encourages clients to be comfortable with their monthly payments and to remember that there are always creative ways to make homeownership more attainable. Adjusting the loan structure, improving credit, or timing the market strategically are all tools she uses to help clients succeed. “It's all about partnership,” she says. “The more open the communication, the stronger the outcome.”

A Business—and Life—Built on Heart

Outside of work, Sabina is passionate about personal growth, travel, and soaking up the Southern California lifestyle she once dreamed of as a kid in Chicago. “I'm grateful to have built a business that reflects who I am: driven, genuine, and people-focused,” she says.

As she looks ahead, Sabina is focused on continued growth, both personally and professionally. She remains committed to raising the bar for client experience and partnership in the mortgage industry. “Every success story reminds me why I do this,” she says. “I get to help people build a foundation for their lives. That's what it's all about.”



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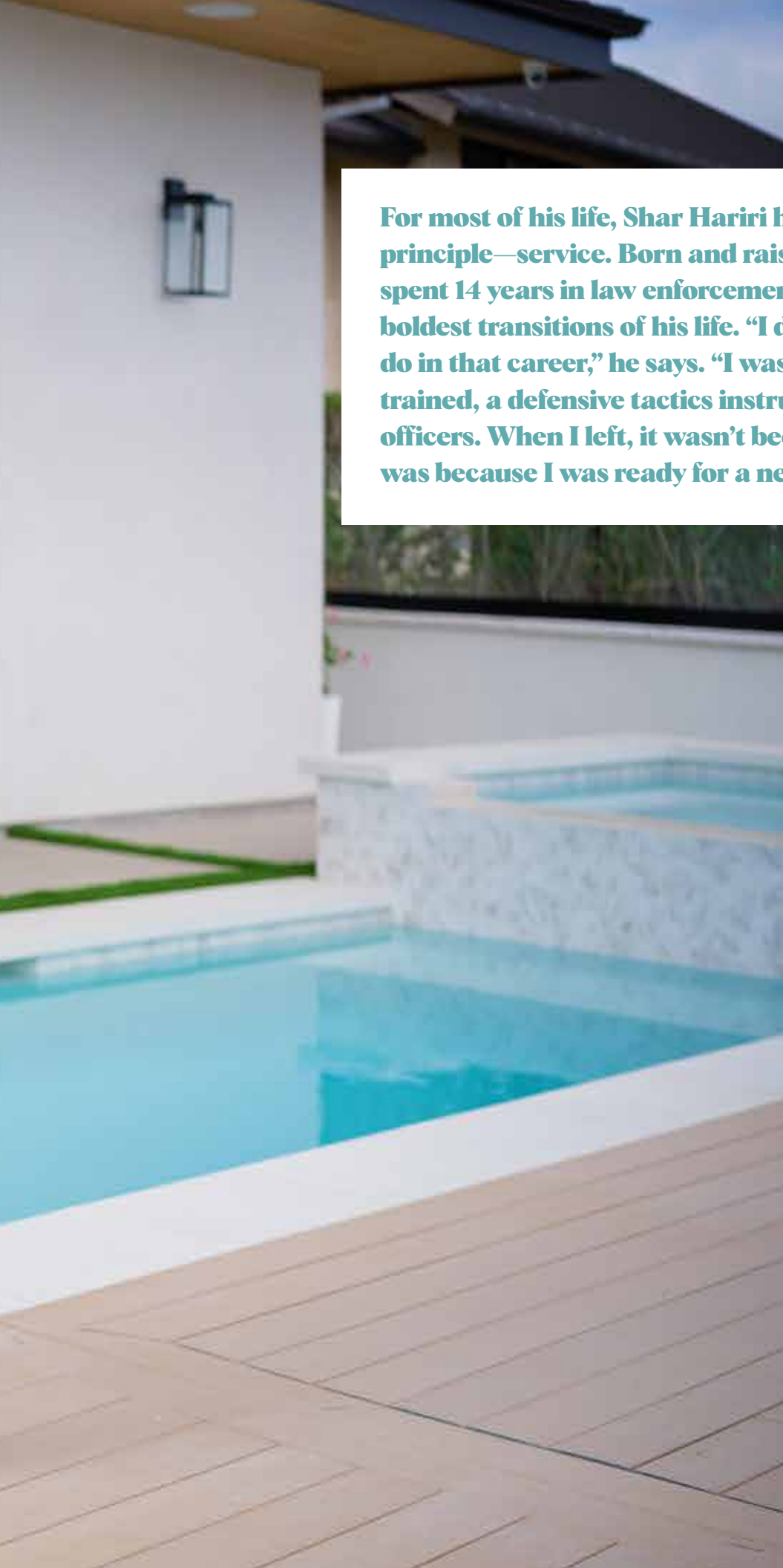


AGENT SPOTLIGHT

Shar Hariri

Foundations of
Integrity and Success

BY DAVE DANIELSON • PHOTOS BY WASIO PHOTOGRAPHY



For most of his life, Shar Hariri has been guided by one principle—service. Born and raised in San Diego, Shar spent 14 years in law enforcement before making one of the boldest transitions of his life. “I did everything I set out to do in that career,” he says. “I was a police corporal, SWAT trained, a defensive tactics instructor, and trained new officers. When I left, it wasn’t because I stopped caring—it was because I was ready for a new way to serve people.”

That next chapter came in the form of real estate. Inspired by family members who had long worked in the business, including an uncle with over 40 years in the industry, Shar saw an opportunity to combine his discipline and communication skills with his growing interest in real estate investing. “I started buying properties in 2011 and built a small portfolio,” he says. “But during COVID, I decided it was time to finally take the leap. I took all the required courses, got my license in July 2021, and never looked back.”

The Reality Behind the Dream

Like many entering the field, Shar quickly discovered that real estate wasn’t as simple as it looks on TV. “It wasn’t what I expected,” he admits. “I’d seen my family do it and watched shows that made it look glamorous, but it’s a grind. I went from a steady, reliable paycheck to pure commission. Suddenly, there was no floor and no ceiling. That was an eye-opener.”

Still, Shar embraced the challenge. “I started working out of fear—fear of failing—but that turned into drive,” he says. “The discipline I learned in law enforcement helped me stay consistent. You can’t halfway do this business; you have to go all in.”



“

My goal is to stay steady, patient, and transparent.

I treat clients the way I'd want to be treated. I hate when people keep me in the dark, so I always make sure my clients are informed every step of the way.”



Changing Lives, One Transaction at a Time

Today, Shar thrives on the personal connections he builds with clients and the lasting impact he can make in their lives. “I love the client interaction,” he says. “Sometimes, one deal can completely change someone’s life. Maybe it’s helping a family get out of an apartment and into their first home, or negotiating a sale that opens a new chapter for them. Knowing that I played a part in that is incredibly rewarding.”

He’s also learned that real estate is about much more than contracts and

closings—it’s about trust and empathy. “Buying or selling a home is emotional,” Shar says. “My goal is to stay steady, patient, and transparent. I treat clients the way I’d want to be treated. I hate when people keep me in the dark, so I always make sure my clients are informed every step of the way.”

A Growing Business Built on Grit

In just four short years, Shar’s business has expanded exponentially. “From last year to this year, I’ve grown about 100 percent,” he says. “I’m on pace to hit \$30 million in sales by myself this year.”

Shar is thankful for the support he receives. “I’m with First Team Real Estate, one of the fastest growing brokerages in California that has helped me grow my team my way.” In the process, Shar has earned sales accolades, including Gold Medallion and Hall of Fame success.

That success has allowed him to build something even bigger—a real estate team under his leadership.

“I now have a team of five licensed agents plus support staff,” Shar explains. “My goal is not only to continue growing

my personal production but to help my team members reach their potential, too. I want them to experience the same kind of growth and freedom that this career has given me.”

A Life of Balance and Adventure

Outside of work, Shar knows the value of balance. “I enjoy traveling, especially taking family cruises,” he says. “I’m also kind of a foodie—I love trying new restaurants and exploring different cuisines.” When he’s not closing deals or managing his team, he also enjoys riding motorcycles, embracing the same sense of focus and freedom that has fueled his career transitions.



I’m working toward financial freedom, but I also want to help others reach their goals.”

Advice for New Agents

Having navigated the highs and lows of starting from scratch, Shar is passionate about mentoring others entering the business. “You have to be obsessed with your new profession,” he says. “Give it 110 percent. Don’t think of yourself as just an independent contractor—think of yourself as a business owner. Ask yourself, ‘Would I hire me?’ That mindset changes everything.”

He also stresses the importance of structure and planning. “When I first started, I didn’t time block,” Shar admits. “I was focused on learning the craft but not scheduling my day to generate leads or build relationships. If I could do it over, I’d balance both—learning and prospecting—so the pipeline never runs dry. Time blocking is crucial in this business.”

The Power of Purpose

For Shar, success isn’t measured only in numbers, but in impact. “With every bit of growth I’ve had, I’ve also been able to be more generous—with friends, with family, with giving back,” he says. “I’m working toward financial freedom, but I also want to help others reach their goals.”

And while the transition from law enforcement to real estate may seem like a leap, for Shar, the mission remains the same: to serve. “Whether I was protecting people in uniform or helping them find a home, the goal has always been to make a difference,” he reflects. “I want people to remember me as genuine, patient, and someone who truly cared about their success.”





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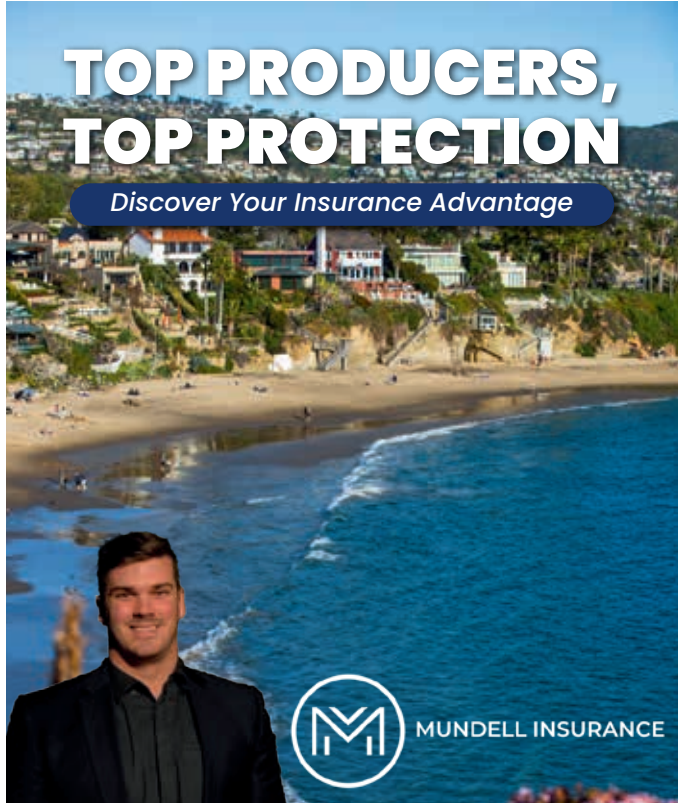
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CASEY Leshner



Passion for Results

BY DAVE DANIELSON
PHOTOS BY JENNY MCMASTERS
PHOTOGRAPHY

For Casey Leshner, founding member of the Christie's International Real Estate office in Orange County, real estate isn't a profession—it's a calling woven into the fabric of his life. Licensed in January 2007, just as the market collapsed, Casey built a thriving career through grit, intuition, and unwavering consistency. Today, he is recognized as one of the region's most influential voices in the luxury market, but his story begins far from high-end listings and polished brand prestige.

A Childhood Spark

Casey's fascination with real estate started in elementary school during his walk home through the small town where he grew up. He passed a Town & Country real estate office every day, always noting the line of gleaming Cadillacs parked outside. To a young boy, the image was striking—agents who looked successful, confident, and professional.

His curiosity grew until one day he stepped inside and asked if they needed any help. Soon he was handing out fliers for the agents, feeling firsthand the energy and possibility of the business. Even then, he recognized something in real

estate that spoke to him. "I was always intrigued," he recalls. "It impressed me."

A Career Built on Hard Work

Before he ever represented a client, Casey built a strong foundation in business. He became the youngest manager for Wells Fargo in the entire state of California, eventually transitioning into a 15-year career selling print. He was thriving professionally and financially—and used that success to buy and flip homes during the mid-2000s.

By November 2006, the pull toward real estate was undeniable. He left his job, earned his license in





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I will be fair, but I will also be tough.”

January 2007, and stepped into a market that would soon be in freefall. But the downturn didn't scare him. It focused him.

Casey immersed himself in sales training, particularly the teachings of real estate legend John Lumbleau. One

message stuck with him: no matter what the market is doing, life continues to happen. People move, families change, and real estate remains essential. “I focused on that as I worked through the years after the crash,” he says. “Real estate is in my blood.”

Finding Predictability in an Unpredictable Business

Casey loves the challenge of real estate because, to him, it's surprisingly predictable. He sees patterns others miss. When a home isn't selling, he can diagnose the issue almost immediately—

whether it's pricing, presentation, or positioning.

“I know why a house isn't selling,” he says confidently. “I can go in, see what's wrong, and sell the house. That ability, and being able to communicate it to sellers in a way they can hear, is incredibly rewarding.”

His approach is rooted in honesty, clarity, and results. Clients trust him because he tells the truth—even when it's uncomfortable—and backs it up with proven strategy.



“If you don’t want this more than anything, don’t waste your time.”

There are people—myself included—who want this more than anything. You need that fire to succeed.”

The Relentless Drive to Succeed

If there is one quality that defines Casey, it’s his work ethic. “I’m a worker and always have been,” he explains. Every phase of his career has been guided by a plan—sometimes one he later had to pivot away from—but always a blueprint leading toward success.

“I will always work harder than other people,” he says. “I have the patience to stick with the plan, stay consistent, and be disciplined.” That combination—drive paired with patience—has allowed Casey to build market share in one of the most competitive regions in the country.

Passion Beyond Real Estate

While he thrives in the world of listings and negotiations, Casey has another love: classic cars. His collection includes 35 vintage vehicles, each with its own story. He searches for them, collects them, and performs light restorations before showcasing them.

“They are my absolute passion,” he says. “I love the hunt, and I love keeping these pieces of history alive.”

Advice for the Next Generation

Casey is known for being straightforward—especially with aspiring agents. The market today, he says, is very different from when he began. “This

isn’t a glamorous job,” he cautions. “Don’t come into it with that expectation.”

His advice is firm but valuable: be willing to take every opportunity. Sell anything, anywhere. Say yes. Experience builds confidence, and confidence builds market share. He never expected to have listings in Corona del Mar—yet he has held market share in Corona del Mar in units and volume for the past decade.

“If you don’t want this more than anything, don’t waste your time,” he says. “There are people—myself included—who want this more than anything. You need that fire to succeed.”

The Truth Matters

Above all, Casey sees his role as one of honesty and stewardship. Real estate carries enormous emotional and financial stakes. The only way to serve clients well is to communicate directly, clearly, and without hesitation.

“I give people the honest truth,” he says. “I will be fair, but I will also be tough. If you aren’t able to be tough with them, you can cost them hundreds of thousands of dollars.”

For Casey Leshner, success comes from clarity, consistency, and passion. It’s a career he was drawn to as a child—and one he continues to elevate every single day.





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