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JANUARY 2026

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Lubeck

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**CAITLIN WRIGHT**

Agent Feature  
**SHAY HATA**



**WINTER EVENT  
AGENT PANEL**

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Details on page 34

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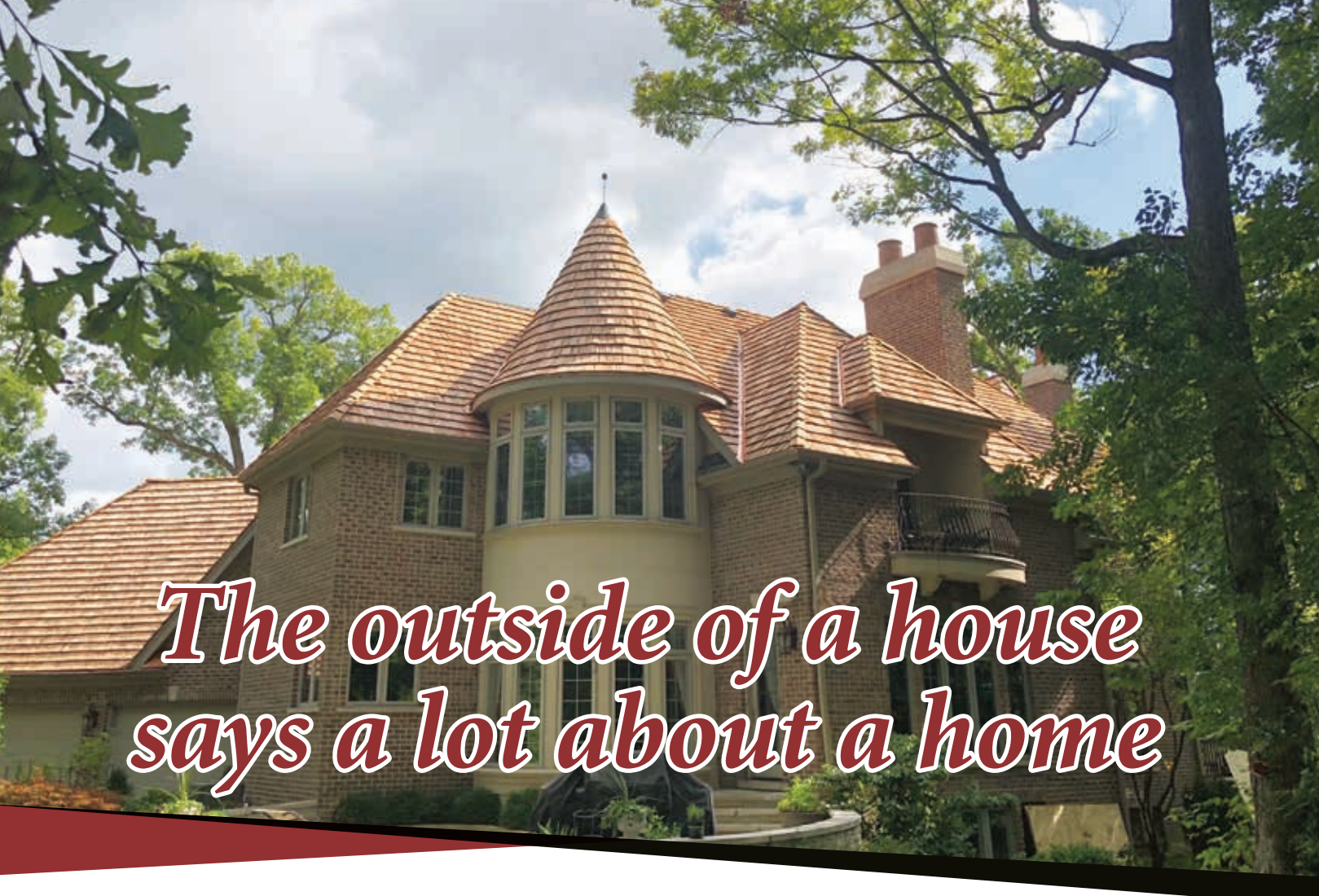
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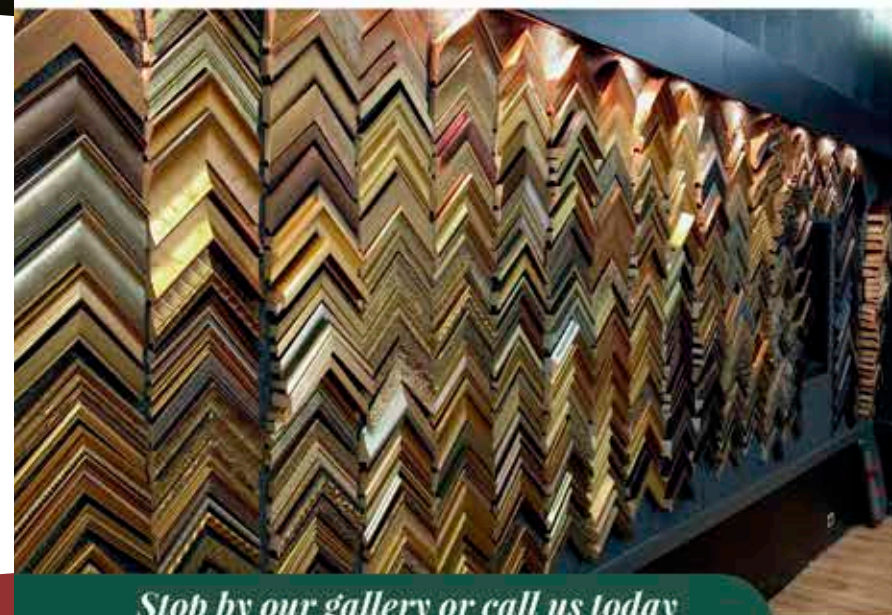
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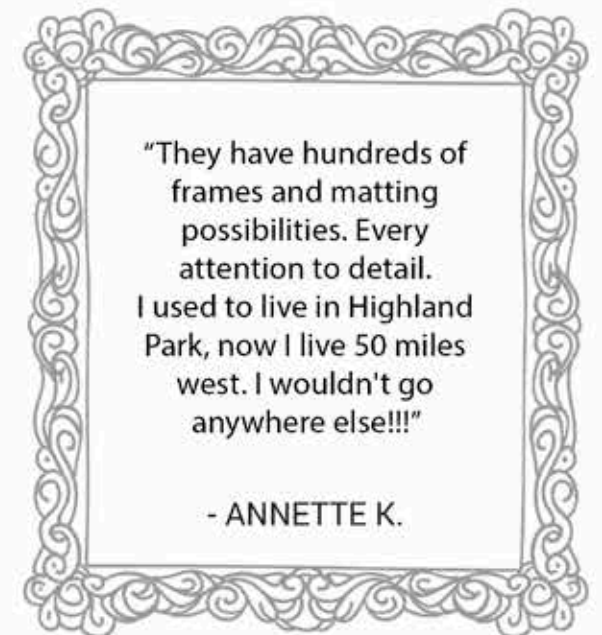
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# PUBLISHER'S NOTE

The last few years have shown us one thing: this industry never sits still. 2025 was no different. Between shifting client expectations, changing compensation conversations, and nonstop tech updates, it felt like something new was always around the corner.

But what didn't change was the resilience of the REALTORS® that represent *North Shore Real Producers*. I've watched so many of you adjust, rebuild, and stay committed to the basics of relationships, professionalism, and serving your clients well. This business isn't easy, but the people who stay in it, especially at the level you're operating, continue to prove why they're among the best.

As we kick off another year of *North Shore Real Producers*, I'm reminded why this platform matters. Working with the top 500 agents and our trusted partners means balancing strong personalities, packed schedules, and plenty of honest feedback, but it also means being surrounded by people who genuinely care about elevating this industry.

Our mission in 2026 stays the same: to connect, inspire, and elevate the work you're doing. Every event, every feature, every conversation is designed to strengthen the community you've built—one that continues to make North Shore real estate exceptional. Here's to a new year, new opportunities, and the same relentless drive that makes this group stand out.

We're incredibly excited to see everyone at our winter event on Thursday, February 19th, at Rosebud Steakhouse in Wheeling. As always, we have a top-tier panel planned to kick off the year and plenty of opportunities to reconnect face-to-face. More details and registration options can be found on page 34. Seating is limited so be sure to register early to secure your spot if you plan on attending.



**Andy Burton**  
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# Shay Hata and The Buy Sell Love Chicago Team

Teamwork to  
Make Life Work

BY LAUREN YOUNG  
PHOTOS BY ANNA KOMAROV

**“Being a great REALTOR® doesn’t mean giving up the rest of your life,” says Shay Hata, founder of the Buy Sell Love Chicago Team that’s ranked in the top 1 percent in the Chicagoland area. “We built this team so we could be great at what we do and still be present for the people we love.”**

That belief is the heartbeat behind the team, their unique client service model, and the balance they’ve fought to create since they started in 2012.

Originally from Alaska, Shay grew up surrounded by the hustle and bustle of entrepreneurship. Her mother opened a cookie shop after divorcing Shay’s father and brought young Shay to work with her every day.

“I watched my mom work hard every day and play every role—from marketing manager to janitor to customer service rep to baker,” she says. That childhood experience lit a fire in Shay, “baking in” self-reliance and the dream of independence from an early age.

She graduated from Dartmouth College with a degree in history, then worked in marketing and public relations in NYC, for PricewaterhouseCoopers in D.C., and a nonprofit in

Minneapolis before moving to Chicago in 2012. Unsure what to do next, Shay got her real estate license.

“I’d only been to Chicago once before, and I didn’t know anyone,” she says. “But I decided to give real estate a try and ended up loving it.”

Real estate proved to be the perfect blend of Shay’s upbringing: her mother was a small business owner, and her father was a wills and trusts attorney. “He instilled in me a love of negotiating,” says Shay, who later attended Harvard’s Program on Negotiation. “Being a REALTOR® pulls together two of my favorite skills: negotiation and running your own business.”

Shay was a very successful solo agent for years. Then in 2016, her son, Oliver, was born, yet like many working moms, she didn’t want to pause her career. “A first photo is of him on my chest while I’m writing an offer—just four hours after he was born,” she shares. Within days, Shay returned to doing showings and working nights and weekends, barely seeing her son. “I realized there had to be a better way.”

So in 2020, she joined forces with David Zwarycz and Lauren Calderone to form a team that put client service and work-life balance on equal footing.

“[With our team] Every client works with two agents,” Shay explains. “I handle negotiations, pricing, and contracts, while David or Lauren handles the boots-on-the-ground support like showings, inspections, and photography appointments.”

“It means faster response times, better communication, and full coverage when one of us is out of the office,” she adds.

Their approach has been put to the test. In 2023, Shay went through a divorce after a twenty-two-year relationship and became a full-time single mom to Oliver, then age six.

“To say my life was thrown into chaos is an understatement,” she says. “But clients had no idea. David and Lauren picked up the slack, and we had our best year ever.”







The Buy Sell Love  
Chicago Team



Today, Shay co-leads a team of four that continues to thrive: David, her co-lead, is a seasoned broker known for his strong analytical skills and client-focused approach. The Hinsdale native helps clients navigate moves between the city and suburbs and vice versa, and he provides expertise in quantitative analysis, drawing on his economics degree from the University of Chicago, as well as design/build, based on his experience renovating three of his own homes. David is an active member of CAR's Professional Standards Committee and other professional organizations. Shay says, "David is our numbers guy. He's also hilarious and helps clients feel at ease."

Raised in a real estate-savvy family, Lauren was immersed in conversations about homes, design, and market trends, and she developed an exceptional understanding of Chicagoland's neighborhoods. Having personally renovated two of her own homes, she brings her know-how to their clients. "She's incredible," says Shay. "She's amazing at spotting potential inspection issues during showings and uncovering off-market opportunities." Lauren is also a natural at helping sellers stage their homes and helping buyers visualize a home's full potential.

*"Being great at your job and being there for your family shouldn't be mutually exclusive... We built this team so it never has to be."*

REALTOR® Nancy Slattery joined the team in 2025, and they value her expertise in HOA documents and issues, as well as her extensive marketing experience from her years as a VP and creative director at Leo Burnett.

The Buy Sell Love Chicago Team's structure and culture empower the members to not only travel but also fully disconnect while on vacation, knowing their clients are still receiving seamless service, as well as manage all the other aspects of their busy, thriving lives.

"My partner, Jay, and I love to travel; David is a marathon runner and globe-trotter; and Lauren is starting a family," says Shay. "Because of our team dynamic, we each have better work-life balance, but also, our business is growing because we can give our clients a better real estate experience, which includes meeting their needs within minutes, if not seconds."

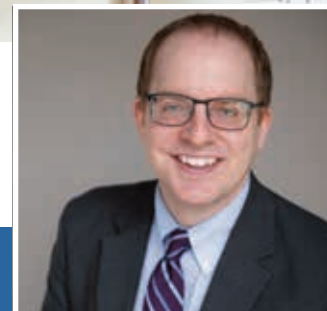
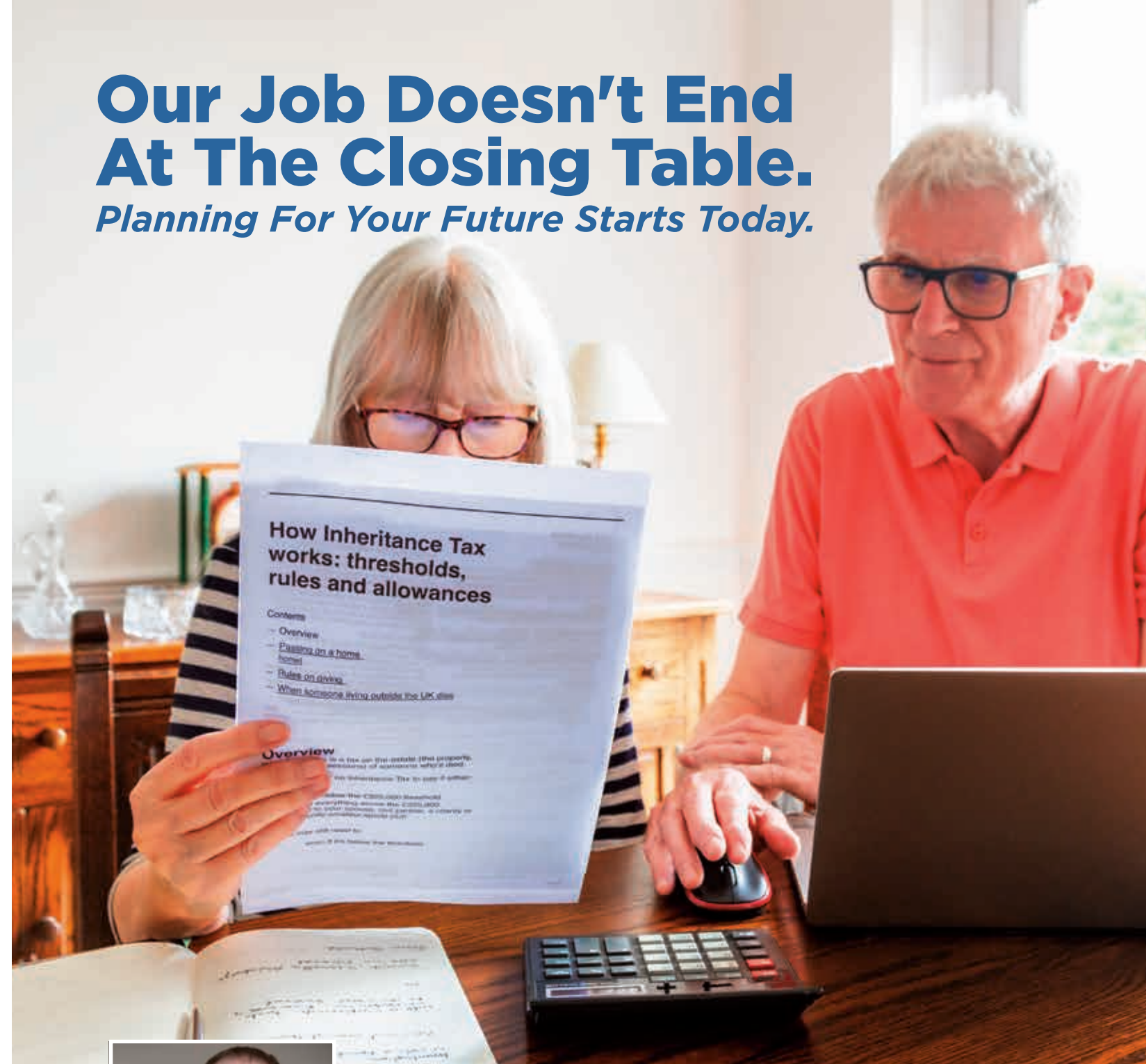
The team is also passionate about giving back, something they prioritized from the beginning. They donate a portion of every commission to a local school or an animal rescue like One Tail at a Time.

Looking ahead, Shay wants to expand their team with REALTORS® who value balance, hard work, and stellar customer service.

"Being great at your job and being there for your family shouldn't be mutually exclusive," she adds. "We built this team so it never has to be."

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# Sammy Lubeck

PLAYING FOR KEEPS  
BY CHRIS MENEZES • PHOTOS BY ELLIOT POWELL

Before he was closing multimillion-dollar deals, Sammy Lubeck was breaking down box scores. A former sports analyst turned REALTOR®, Sammy has built a career defined by adaptability, humor, and hustle—qualities that have made him one of the most recognizable names in North Shore.



In the late summer of 2006, Sammy was working in sports television when he caught the premiere of *Million Dollar Listing*. It was a lightbulb moment. “I’ll never forget saying to myself, ‘I can do that!’” Within a year, he had his real estate license—and by 2018, he was all in.

Sammy’s path to real estate wasn’t linear; it was layered with experience. He grew up in Highland Park, the youngest of four, and he credits his parents for shaping his values and personality. His father ran a commercial art business in the city, modeling what it meant to be self-made and driven. “My dad always had this gift of making others laugh and smile, which is something I pride myself in today,” he says. His mother, meanwhile, instilled generosity, kindness, and the Golden Rule. Those lessons became the foundation for the way he approaches both life and business.

Before real estate, Sammy taught math, science, and social studies in Buffalo Grove and Morton Grove. He loved being a role model for kids, but grading papers into the night left him feeling restless. “The prep work was never-ending, and I needed a change,” he says.

That change led him to Los Angeles, where he joined STATS Inc. as a sports analyst for FOX Sports—a dream job for this lifelong sports fanatic.

“It was spectacular,” Sammy recalls, “but unless you were on-air talent, the pay wasn’t great.” So he began selling homes part-time in 2007, averaging a few deals a year while keeping his day job. By 2018, after closing over \$5 million in sales, the side gig had become his calling.

That decision to go all in was tested almost immediately. In 2020, Sammy spent a week at Glenbrook Hospital battling COVID—this was before vaccines were available. “It was definitely one of the scariest weeks of my life,” he says. “It motivated me to make the most of my life.” He came out of that experience determined to grow his business and live without hesitation—a shift that catapulted his production and sharpened his focus.

That mindset paid off. Today, as the founder of the Lubeck Group at Baird & Warner, Sammy leads with a mix of confidence and care. “We’re a family,” he says. “We have each other’s backs, we listen to our clients, and



Submitted photo.





“Seeing my clients smile and genuinely appreciate working with me fuels me every day... In those moments, I feel like I’m continuing my father’s legacy.”



we’re hungry to excel.” His core team includes Manager of Operations Lori Nargang and Broker Arbiona Tatic. Together they’re building something lasting, one relationship at a time.

Sammy has also evolved into a luxury agent, something he once found intimidating. That certainly changed, but especially in 2024 when he represented the buyers in, still to date, South Barrington’s record-setting \$5.3M sale. “I used to be nervous around luxury clients,” he admits. “But I realized they’re just like everyone else—maybe with an extra zero in their bank account. They can benefit from what I offer, just like first-time buyers.”

For Sammy, success is simple: it’s about joy. “Seeing my clients smile and genuinely appreciate working with me fuels me every day,” he says. “In those moments, I feel like I’m continuing my father’s legacy.” He’s also found fulfillment in mentoring newer agents who seek his advice—a role that allows him to give back to the industry that changed his life. He also offers his

insights and advice on the *For Real Estate* podcast that he hosts with @Properties | Christie’s International Real Estate’s Rebecca Pesche.

Away from real estate, Sammy still thrives on competition and camaraderie. He plays basketball, takes cardio kickboxing classes, and occasionally sits down at a poker table—he even took a run at the main event at the World Series of Poker in 2017. A lifelong sports fan, he can talk sports all day with friends and enjoys long walks around Lake Arlington or a night out at Perry’s Steakhouse & Grille in Vernon Hills.

Looking ahead, Sammy’s goals are as focused as ever. “I’m living my dream now,” he says. “I want to build a \$100M-plus team so we can all live well and do what we love. I probably have ten prime years left, but I imagine I’ll be selling real estate until ‘the Big Nap.’”

For Sammy Lubeck, the game has never been about luck. It’s about preparation, heart, and the will to win—and with every deal, he’s still playing for keeps.

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# Caitlin Wright

## THE WRIGHT CAREER CHOICE

BY LAUREN YOUNG  
PHOTOS BY KDE PHOTOGRAPHY



**“I want more than just a job. I want to make an impact,”** says Caitlin Wright, a rising star in Chicagoland’s real estate scene. For Caitlin, a third-generation real estate professional, the journey into the world of home buying was almost inevitable, but the success she’s achieved has come through dedication, persistence, and a passion for guiding clients through one of their biggest financial decisions.

“Purchasing a home is monumental for people,” she says. “I want to be the person they trust to guide them through it.”

Caitlin, who grew up in the Chicago suburbs, was immersed in real estate from an early age. Her mother, Mary Kay Wright, has been a successful residential REALTOR® for nearly twenty years, and her grandfather worked as a loan officer before he became a bank vice president, and then finally, an appraiser.

“Real estate is in my blood,” Caitlin says with a smile. “I grew up hearing stories and learning about the industry, and my first job was at the front desk of a real estate office when I was just fifteen.”

But Caitlin pursued a different dream first: She obtained her degree in textiles, apparel, and merchandising with a minor in marketing from Northern Illinois University. After graduating, she took a series of roles in luxury retail, talent acquisition, and HR consulting—all of which helped her develop a unique set of skills.

“My background is fragmented but well-rounded,” she says. “Working in different industries taught me valuable lessons about connecting with people, navigating negotiations, and understanding what clients need.”

But even with these varied roles, Caitlin felt something was missing. “I was ready to work for myself and make a true impact in people’s lives,” she shares.



As she considered what to do next, all those family stories came back to her.

As it happened, on the same day Caitlin launched her career as a REALTOR® at @properties in March 2020, the statewide stay-at-home orders were enacted due to the pandemic. Despite having to suddenly face such an unpredictable housing market in addition to working for herself for the first time, she remained undeterred.

“I was used to the corporate structure and the salary and benefits that go along with it. In real estate, you work on commission and there’s no safety net. That forced me to shift my mindset and focus on what I could control,” she says. Caitlin threw herself into learning every aspect of her new role, quickly discovering that real

estate allowed her to be as creative and proactive as she wanted to be.

Today, Caitlin and Mary Kay work alongside each other and are known as the Wright Choice. With Caitlin’s eye for design, focus on presentation and appeal, and social media savvy, along with Mary Kay’s expertise in market analytics, data, and pricing strategy, the duo have become a powerful team.

“Our volume grew by 350 percent last year,” Caitlin claims, attributing their success to a mix of community engagement, social media, and streamlined client processes. “We spent the last couple of years refining our collateral, guides, and presentations. Having these systems in place has freed us up to focus on what we love most: helping clients.”



Caitlin and her mother, Mary Kay.

“When I hand over those keys, especially to a client who didn’t think it was possible, it’s beyond rewarding...It’s moments like that that remind me why I’m in this business.”

Caitlin’s high referral rate is a testament to not only her industry knowledge, but also her compassion and ability to build relationships with clients: nearly 90 percent of her business comes from word-of-mouth recommendations. Caitlin’s most rewarding experiences include helping people who never thought they could own a home.

“When I hand over those keys, especially to a client who didn’t think

it was possible, it’s beyond rewarding,” she says. “It’s moments like that that remind me why I’m in this business.”

This mission of empowerment extends to Caitlin’s social media presence, where she and Mary Kay prioritize educating followers on the home-buying process. “Connection and education are our focus,” Caitlin affirms. “Even if someone isn’t our client, we want to help them feel informed and empowered.”

Looking forward, Caitlin’s ambitious goals for the Wright Choice include adding REALTORS® and assistants to help manage their growing client base, as well as developing mentorship and online education resources for new REALTORS®.

“Our industry is shifting, and it’s important to adapt,” she says. “We want to lead with integrity and collaboration, putting the client first and evolving with their needs.”

Outside of work, Caitlin values spending time with her close-knit family and boyfriend. In fact, she’s the go-to host for family dinners. An avid volunteer, Caitlin is actively involved with @properties’ nonprofit efforts and regularly donates her time to Habitat for Humanity.

“Giving back is huge for me,” she shares. “I believe in building up the community, whether that’s through charity or helping families find their dream home.”



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# TOP 150 STANDINGS

Teams and individuals from January 1, 2025 to November 30, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
1	Jena	Radnay	23.5	\$134,327,577	12	\$90,575,000	35.5	\$224,902,577
2	Jane	Lee	132	\$98,440,205	104.5	\$72,329,706	236.5	\$170,769,912
3	Daynae	Gaudio	368	\$149,516,634	0	\$0	368	\$149,516,634
4	John	Morrison	79	\$83,209,360	39	\$48,285,425	118	\$131,494,785
5	Connie	Dornan	60.5	\$54,608,945	48	\$41,396,391	108.5	\$96,005,336
6	Paige	Dooley	20	\$45,450,899	14.5	\$28,543,500	34.5	\$73,994,399
7	Leslie	McDonnell	72	\$42,491,496	44	\$31,347,800	116	\$73,839,296
8	Andra	O'Neill	25.5	\$44,538,839	12.5	\$20,779,700	38	\$65,318,539
9	Holly	Connors	51	\$31,234,421	44.5	\$30,424,577	95.5	\$61,658,998
10	Kim	Alden	28	\$14,608,672	106	\$44,243,116	134	\$58,851,787
11	Jim	Starwalt	51.5	\$18,643,000	97.5	\$40,096,136	149	\$58,739,136
12	Maria	DelBoccio	58	\$37,231,149	30	\$20,528,700	88	\$57,759,849
13	Cory	Green	12	\$13,986,900	39	\$43,303,900	51	\$57,290,800
14	Craig	Fallico	40	\$29,200,500	43	\$26,707,500	83	\$55,908,000
15	Dawn	McKenna	13	\$24,492,325	17	\$26,880,500	30	\$51,372,825
16	Beth	Wexler	20.5	\$20,871,509	24	\$29,909,250	44.5	\$50,780,759
17	Anne	Dubray	24	\$21,046,000	23	\$25,177,574	47	\$46,223,574
18	Matthew	Messel	27.5	\$17,102,050	45	\$27,328,342	72.5	\$44,430,392
19	Sarah	Leonard	41.5	\$17,534,258	65	\$26,343,528	106.5	\$43,877,786
20	Nicholas	Solano	68	\$43,303,226	0	\$0	68	\$43,303,226
21	Dean	Tubekis	35	\$24,376,500	33.5	\$18,664,645	68.5	\$43,041,145
22	Jacqueline	Lotzof	19	\$17,008,556	27	\$26,000,000	46	\$43,008,556
23	Lisa	Wolf	45	\$27,062,000	29	\$15,879,198	74	\$42,941,198
24	Cathy	Oberbroeckling	85	\$40,444,540	3	\$1,473,000	88	\$41,917,540
25	Pam	MacPherson	17.5	\$20,936,700	19	\$20,414,000	36.5	\$41,350,700
26	Pat	Kalamatas	81.5	\$36,255,780	7	\$2,688,000	88.5	\$38,943,780
27	Marlene	Rubenstein	11	\$9,765,000	20	\$28,715,216	31	\$38,480,216
28	Ann	Lyon	11.5	\$30,987,750	3	\$3,915,000	14.5	\$34,902,750
29	Missy	Jerfita	17.5	\$18,873,900	18.5	\$15,920,125	36	\$34,794,024
30	Grace	Flatt	7	\$13,122,000	10	\$21,030,146	17	\$34,152,146
31	Kelly	Dunn Rynes	8.5	\$16,555,000	7	\$17,524,459	15.5	\$34,079,459
32	Milena	Birov	5.5	\$26,275,000	1	\$6,800,000	6.5	\$33,075,000
33	Robbie	Morrison	29	\$19,053,925	24	\$13,918,895	53	\$32,972,820
34	Vittoria	Logli	16.5	\$17,849,500	14	\$14,638,750	30.5	\$32,488,250

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Joanne	Hudson	12.5	\$25,258,196	7	\$7,212,500	19.5	\$32,470,696
36	Judy	Greenberg	21.5	\$16,420,067	22	\$15,721,449	43.5	\$32,141,516
37	Bill	Flemming	58	\$23,778,917	19	\$7,954,873	77	\$31,733,790
38	Michael	Thomas	25.5	\$17,609,688	21	\$13,846,847	46.5	\$31,456,535
39	Megan	Mawicke Bradley	9	\$15,020,375	11	\$16,202,000	20	\$31,222,375
40	Ted	Pickus	14.5	\$16,176,250	15.5	\$14,251,815	30	\$30,428,065
41	Kate	Fanselow	18.5	\$16,120,500	13	\$14,198,000	31.5	\$30,318,500
42	Danny	Mcgovern	23.5	\$18,412,400	12	\$11,388,500	35.5	\$29,800,900
43	Lyn	Wise	11	\$9,389,250	21	\$20,371,400	32	\$29,760,650
44	Mary	Summerville	20	\$16,288,250	23.5	\$12,480,388	43.5	\$28,768,638
45	Connie	Antoniou	15.5	\$14,862,500	12.5	\$13,865,000	28	\$28,727,500
46	Jamie	Hering	39	\$15,372,825	31.5	\$12,976,725	70.5	\$28,349,550
47	Carrie	McCormick	6.5	\$10,447,500	11	\$16,919,462	17.5	\$27,366,962
48	Amy	Derango	20.5	\$14,556,326	21.5	\$12,789,900	42	\$27,346,226
49	John	Mawicke	8	\$17,132,875	5	\$10,023,803	13	\$27,156,678
50	Kathryn	Moor	4.5	\$12,472,417	8	\$13,798,750	12.5	\$26,271,167

**Disclaimer:** Information is pulled directly from the MLS. New construction, commercial transactions, or numbers not reported to the MLS within the date range listed are not included. The MLS is not responsible for submitting this data. Some teams may report each agent individually, while others may take credit for the entire team. Data is filtered through the North Shore-Barrington Association of REALTORS® (NSBAR) and may not match the agent's exact year-to-date volume. *North Shore Real Producers* and NSBAR do not alter or compile this data nor claim responsibility for the stats reported to/by the MLS.



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# TOP 150 STANDINGS

Teams and individuals from January 1, 2025 to November 30, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Marina	Carney	6	\$7,594,000	8	\$18,084,797	14	\$25,678,797
52	Laura	Fitzpatrick	6	\$9,137,000	12.5	\$16,157,000	18.5	\$25,294,000
53	Rafay	Qamar	30	\$13,002,000	23	\$11,467,299	53	\$24,469,299
54	Caroline	Starr	24	\$14,964,900	16	\$8,972,749	40	\$23,937,649
55	Susan	Amory Weninger	5.5	\$8,865,000	9	\$14,781,410	14.5	\$23,646,410
56	Tara	Kelleher	15.5	\$13,517,000	13	\$10,058,425	28.5	\$23,575,425
57	Anne	Hardy	14	\$11,399,500	14	\$11,982,000	28	\$23,381,500
58	Nathan	Freeborn	15	\$11,457,900	14	\$11,905,750	29	\$23,363,650
59	Alissa	Mcnicholas	9	\$12,020,574	7	\$11,216,500	16	\$23,237,073
60	Lauren	Mitrick Wood	4.5	\$2,836,000	20	\$20,395,501	24.5	\$23,231,501
61	Susan	Burklin	17	\$15,951,000	9	\$7,125,000	26	\$23,076,000
62	Julie	Schultz	13.5	\$13,669,500	10	\$9,403,900	23.5	\$23,073,400
63	Jeff	Ohm	11	\$14,530,016	5	\$8,533,116	16	\$23,063,132
64	Diana	Matichyn	26	\$10,072,398	25.5	\$12,680,539	51.5	\$22,752,937
65	David	Pickard	25	\$11,940,950	19	\$10,719,500	44	\$22,660,450
66	Nancy	Gibson	13.5	\$16,983,299	5.5	\$5,165,000	19	\$22,148,299
67	Katharine	Hackett	4	\$8,055,000	7	\$13,262,400	11	\$21,317,400
68	Aaron	Share	6	\$7,948,000	8	\$13,194,000	14	\$21,142,000
69	Audra	Casey	13	\$13,824,750	8	\$7,302,000	21	\$21,126,750
70	Jodi	Cinq-Mars	25.5	\$10,076,750	26	\$10,951,375	51.5	\$21,028,125
71	Katherine	Hudson	7	\$13,893,500	6	\$7,068,750	13	\$20,962,250
72	Lori	Baker	9	\$12,020,574	6	\$8,919,500	15	\$20,940,073
73	Linda	Levin	5	\$4,866,900	9	\$16,041,000	14	\$20,907,900
74	Susan	Maman	4	\$7,515,000	7	\$13,157,949	11	\$20,672,949
75	Mary	Grant	4.5	\$6,940,250	9	\$13,705,000	13.5	\$20,645,250
76	Amy	Diamond	35	\$17,026,930	6	\$3,485,500	41	\$20,512,430
77	Annie	Flanagan	2.5	\$4,730,000	4	\$15,390,000	6.5	\$20,120,000
78	Kathryn	Mangel	4	\$7,984,500	6	\$12,088,000	10	\$20,072,500
79	Alyson	Tesar	4.5	\$6,702,925	8.5	\$13,312,500	13	\$20,015,425
80	Jody	Dickstein	3.5	\$6,833,250	7.5	\$13,175,000	11	\$20,008,250
81	Victoria	Stein	14	\$10,100,500	11	\$9,822,000	25	\$19,922,500
82	Jackie	Mack	21	\$11,891,600	10.5	\$7,909,700	31.5	\$19,801,300
83	Susan	Teper	12.5	\$14,272,000	5	\$5,029,018	17.5	\$19,301,018
84	David	Schwabe	24.5	\$10,597,700	18	\$8,324,590	42.5	\$18,922,290

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
85	Sara	Sogol	30	\$15,703,911	6	\$3,192,500	36	\$18,896,411
86	Esther	Zamudio	22.5	\$6,423,950	35.5	\$12,456,490	58	\$18,880,440
87	Nancy	Adelman	6.5	\$9,405,000	6	\$9,464,500	12.5	\$18,869,500
88	Tyler	Lewke	15.5	\$6,367,588	31.5	\$12,495,829	47	\$18,863,416
89	Jodi	Taub	6	\$5,225,000	12	\$13,347,850	18	\$18,572,850
90	Samantha	Kalamaras	19	\$13,585,400	3	\$4,955,000	22	\$18,540,400
91	Shaunna	Burhop	20	\$12,554,500	10	\$5,978,500	30	\$18,533,000
92	Brandy	Isaac	9	\$9,962,000	9	\$8,445,500	18	\$18,407,500
93	Elias	Masud	0.5	\$140,000	21	\$18,112,715	21.5	\$18,252,715
94	Kelly	Malina	39.5	\$16,928,525	3	\$1,123,000	42.5	\$18,051,525
95	Bonnie	Tripton	5	\$9,554,000	5	\$8,438,000	10	\$17,992,000
96	Elise	Rinaldi	8	\$11,416,000	5	\$6,575,005	13	\$17,991,005
97	Michael	Maggio	5	\$5,724,500	9	\$12,208,300	14	\$17,932,800
98	Yuriy	Nydza	2	\$564,000	45	\$17,082,875	47	\$17,646,875
99	Ryan	Cherney	38	\$17,611,131	0	\$0	38	\$17,611,131
100	Beth	Alberts	2	\$940,000	19	\$16,520,687	21	\$17,460,687

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# TOP 150 STANDINGS

Teams and individuals from January 1, 2025 to November 30, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Benjamin	Hickman	26	\$8,315,775	27	\$9,143,000	53	\$17,458,775
102	Lori	Rowe	20.5	\$11,788,850	11	\$5,495,000	31.5	\$17,283,850
103	Daniel	Timm	18	\$15,133,000	4	\$2,120,000	22	\$17,253,000
104	Grace	Kaage	2.5	\$7,538,472	6	\$9,665,000	8.5	\$17,203,472
105	Tamara	O'Connor	22	\$9,446,900	12	\$7,659,400	34	\$17,106,300
106	Kimberly	Shortsle	5	\$10,454,650	5	\$6,231,500	10	\$16,686,150
107	Winfield	Cohen	19.5	\$9,754,300	15	\$6,893,300	34.5	\$16,647,600
108	Cory	Albiani	15.5	\$11,679,746	7	\$4,725,000	22.5	\$16,404,746
109	Renee	Clark	11	\$8,940,750	8	\$7,284,890	19	\$16,225,640
110	Jean	Anderson	9	\$11,722,250	3	\$4,442,818	12	\$16,165,068
111	Meredith	Pierson	15	\$15,839,900	0.5	\$319,375	15.5	\$16,159,275
112	Samantha	Trace	10.5	\$10,307,122	3.5	\$5,711,500	14	\$16,018,622
113	Honore	Frumentino	9	\$7,537,438	10	\$8,351,500	19	\$15,888,938
114	Amy	Foote	19.5	\$7,360,700	18	\$8,306,500	37.5	\$15,667,200
115	Donna	Mancuso	8.5	\$11,484,750	3	\$4,110,318	11.5	\$15,595,068
116	Elizabeth	Wieneke	4	\$8,226,950	6	\$7,362,500	10	\$15,589,450
117	Vaseekaran	Janarthanam	12	\$5,645,500	22	\$9,902,000	34	\$15,547,500
118	Joey	Gault	11.5	\$13,950,259	1.5	\$1,412,500	13	\$15,362,759
119	Debbie	Glickman	10	\$8,694,000	9	\$6,496,000	19	\$15,190,000
120	Patricia	Skirving	1	\$1,363,500	4	\$13,724,900	5	\$15,088,400
121	Elliott	Khayat	1	\$7,000,000	3	\$8,059,915	4	\$15,059,915
122	Melissa	Siegal	5.5	\$5,165,250	11.5	\$9,814,500	17	\$14,979,750
123	Lauren	Weiss	8	\$6,734,250	6	\$8,132,500	14	\$14,866,750
124	Julie	Cassin	4	\$6,316,000	4	\$8,530,000	8	\$14,846,000
125	Janet	Borden	9.5	\$6,593,200	10	\$8,238,509	19.5	\$14,831,709
126	Maureen	O'Grady-Tuohy	8	\$6,956,500	8	\$7,796,000	16	\$14,752,500
127	Tamara	Verdin	25.5	\$14,318,011	1	\$380,000	26.5	\$14,698,011
128	Jesus	Perez	15	\$4,934,300	30	\$9,718,251	45	\$14,652,551
129	Lisa	Trace	10.5	\$10,307,122	4.5	\$4,334,000	15	\$14,641,122
130	Margie	Brooks	4.5	\$4,978,500	6	\$9,662,500	10.5	\$14,641,000
131	Heidi	Michaels	21	\$11,051,500	8	\$3,583,500	29	\$14,635,000
132	Karen	Arenson	8.5	\$9,315,420	4	\$5,319,417	12.5	\$14,634,837
133	Cheryl	Bonk	28	\$14,502,308	0	\$0	28	\$14,502,308
134	Linda	Little	28	\$14,502,308	0	\$0	28	\$14,502,308

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Danielle	Wylie	4.5	\$7,212,500	4	\$7,215,000	8.5	\$14,427,500
136	Mohammed	Iftikhar	13	\$10,329,999	10	\$4,079,200	23	\$14,409,199
137	Deborah	Hepburn	5	\$8,486,250	6	\$5,841,000	11	\$14,327,250
138	Benyamin	Lalez	2	\$757,000	25.5	\$13,562,900	27.5	\$14,319,900
139	Annika	Valdiserri	3	\$7,800,000	3	\$6,307,000	6	\$14,107,000
140	Kelly	Janowiak	20	\$10,566,200	7.5	\$3,485,480	27.5	\$14,051,680
141	Carrie	Tarzon	4.5	\$9,403,500	4	\$4,594,000	8.5	\$13,997,500
142	Rutul	Parekh	10	\$3,253,500	33	\$10,315,401	43	\$13,568,901
143	Robert	Wisdom	26	\$9,062,225	16	\$4,450,045	42	\$13,512,270
144	Steven	Zaleski	4	\$4,322,907	9	\$9,171,000	13	\$13,493,907
145	Richard	Richker	3.5	\$5,288,584	8.5	\$8,204,150	12	\$13,492,734
146	Alan	Berlow	9	\$8,621,500	3	\$4,700,000	12	\$13,321,500
147	Caroline	Gau	12	\$9,601,850	7	\$3,710,000	19	\$13,311,850
148	Tommy	Choi	2.5	\$2,892,328	9	\$10,389,000	11.5	\$13,281,328
149	Lindsey	Kaplan	11.5	\$6,618,462	13	\$6,648,900	24.5	\$13,267,362
150	Harris	Ali	7.5	\$3,692,450	21	\$9,449,900	28.5	\$13,142,350

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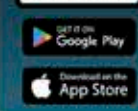


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