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Jennifer Hinen

From Family Roots to a
Purpose-Driven Career



Rising Star:
JACOB PARNIN

Partner Spotlight:
NEAR NORTH TITLE GROUP

Partner Spotlight:
HOMESTRETCH FORT WAYNE

Partner Spotlight:
**ABUNDANCE LIFE COACHING
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Top 100 Standings

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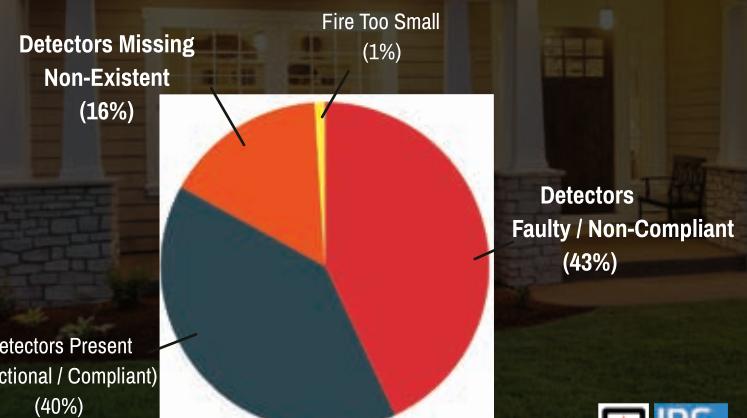
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Andrea Henson, Account Executive

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What do you love most about living and working in our community?

What I cherish most about our community is the strong sense of camaraderie and support. People genuinely care for one another and work together to create a positive environment.

Who has been the biggest influence in your life or career, and why?

My Mom has been the most significant influence in my life. Her unwavering faith, determination, wisdom, and resilience have taught me invaluable lessons and shaped my character.

What's a personal accomplishment you're most proud of?

A personal accomplishment I'm proud of is completing my first sprint marathon. It taught me that perseverance and dedication can help me overcome challenges and achieve my goals.

How do you like to spend your time when you're not working?

When I'm not working, I enjoy exploring nature, knitting, spending time with family and friends, reading and traveling. Lately I've been getting ready for our first grandchild!! These activities help me relax, grow, and stay connected with my community.

What's one fun or unexpected fact about you that most people don't know?

One surprising fact about me is that I was a show water skier

on Lake James. We opened up the 3 Rivers festival on the St Joe River. Some of the best memories growing up! I love the tranquility of water. It brings my peace and so therapeutic.

If you could give your younger self one piece of advice, what would it be?

If I could advise my younger self, I would say: I am exactly what my younger self wanted to be. I absolutely love people and how each of us brings something to the table. As a sales Rep for Near North, I can relate to people and my clients become my friends! It's the best job!! I'm grateful every day for it!



CONTACT
US!

Crystal High, Account Executive

What do you love most about living and working in our community?

What I love most about living and working in our community is the genuine sense of connection. People care about their neighbors and support local businesses. I am constantly inspired by how everyone shows up for each other, especially in the real estate industry.

Who has been the biggest influence in your life or career, and why?

One of the biggest influences in my life has been my dear friend, Wendy. Her constant encouragement and belief in my strengths have helped me stay motivated and focused on my goals. Through her own resilience and determination, Wendy has been a role model, teaching me the importance of inner and outer strength. She has been a faithful

friend and confidant, and I am forever grateful for the positive impact she has had on my life.

What's a personal accomplishment you're most proud of?

I am most proud of the personal growth that has come from overcoming challenges and staying true to my values. Learning to balance work, life, and purpose has not always been easy but it has made me stronger and more grateful for where I am today.

How do you like to spend your time when you're not working?

I love experiencing new things with family and friends. One of my favorite things to do is try new restaurants and discover delicious new foods. I also enjoy shopping at local markets, supporting small businesses in the community, and listening to local live music. For me,

Crystal High,
Account Executive
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there is no better way to find peace and recharge than spending time in nature whether it is kayaking, being on the lake, or simply just spending time outdoors.

What's one fun or unexpected fact about you that most people don't know?

I can do an inverted handshake. It is a quirky little party trick that never fails to get a good laugh or freak someone out!

If you could give your younger self one piece of advice, what would it be?

Do not rush to have everything figured out. The journey teaches you what you need to know, and the lessons come when you least expect them. Trust the process, keep showing up, and know that growth takes time.



Kasidy Bollinger, Account Executive

What do you love most about living and working in our community?

I love that I can continuously build connections and make lasting friendships. Being able to help real estate agents, lenders and their clients is so fulfilling as well. The support I have is truly incredible, and I am so thankful to be surrounded by individuals with the same passions and goals. I am also thankful to have been given the opportunity to help launch a women's networking group called Boss Babes!

Who has been the biggest influence in your life or career, and why?

This is going to sound cheesy, but my husband Jon, of course! He is a local lender and understands the ever-changing nature of this profession. We have been navigating this industry together for 10 years, learning and growing every step of the way

since moving to Fort Wayne at just 19 and 20 to start this career journey! He has always been my rock and greatest support as I've worked towards achieving my goals as a title rep.

What's a personal accomplishment you're most proud of?

Aside from raising the sweetest and most caring boy - Lennox, I am proud to be a certified Yoga instructor. Not only do I teach at an amazing studio - FW Cycle House, but I love that I can share my passion for the practice with the industry. Helping realtors and other hardworking professionals find a moment of calm and self-care is the best feeling!

How do you like to spend your time when you're not working?

My absolute favorite is spending time with my little family- My husband, Jon and our son, Lennox! From all things outdoors-swimming

CONTACT US!

Kasidy Bollinger,
Account Executive
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and walking through nature trails, to concerts, and traveling the world, to hanging with our two dachshund doggies! Spending time with our family and friends is always a moment to cherish as well! I also enjoy doing yoga, cycling, and other types of exercise! I am always up for a good true-crime podcast or scary movie as well!

What's one fun or unexpected fact about you that most people don't know?

I worked for the Fort Wayne Komets for two years as a Jeep girl! Go Komets!

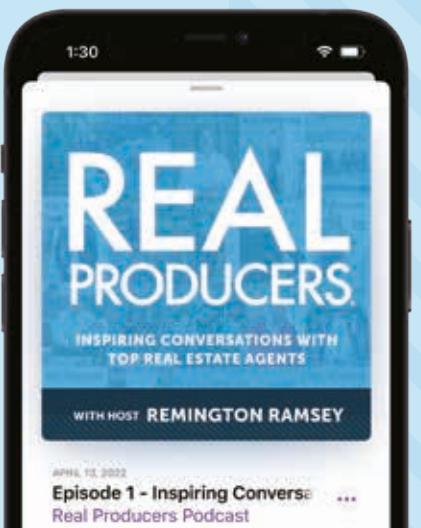
If you could give your younger self one piece of advice, what would it be?

I'd tell myself to stop worrying about having it all figured out. Every challenge and change is shaping you into exactly who you're meant to be!

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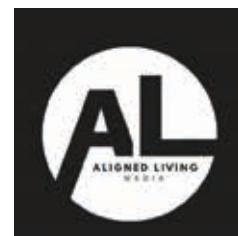
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JACCB PARNIN

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DUSTIN MCKIBBEN

How many years have you been a realtor?

2 years

What is your career volume as a realtor?

4.8 million

What was your total volume last year?

4.1 million as of October 2025

What awards have you achieved as a realtor?

Century 21 Bradley,
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When did you start your career in real estate?

I started my career in real estate at the end of February of 2024.

What did you do before you became a realtor?

I worked at Brotherhood Mutual here in Fort Wayne and did Building & Grounds for 2 years.

What are you passionate about right now in your business?

I'm passionate about truly showing others that I care for them and want to see them succeed and if I can

help them with one of the biggest transactions of their life and be there for them, that makes it all worth it!

What has been the most rewarding part of your business?

Being able to offer assistance inside and outside of the transaction, to not only clients that have become friends but to family and lifelong friends and truly providing value to others.





“Just be genuine, kind and truly care for others. It will get you far in life!“

What was your biggest challenge as a real estate agent?

I think one of the biggest challenges that agents and I have faced is building the trust from others that you aren't just trying to sell the home, and I am there to help them make an informed decision and have all the resources and steps to do that!

How does real estate fit into your dreams and goals?

I have always had an interest in real estate investing and also customer service/ helping others and this career ties all that together.

Define success.

My definition for Success is short, to me isn't about money, it's about the happiness and ability to provide for my family and others. And to have a happy and healthy family that revolves around the Lord.

Tell us about your family.

My two amazing parents Paul & Sheri, who I can't thank enough for making me into who I am today, my two older sisters Kayla and Bri with their little ones all adding up to 3 nieces and 1 nephew, hence making me the fun uncle.

What are your hobbies and interests outside of the business?

I like playing basketball and golf, and I love going to the lake and riding the jet ski or surfing behind the boat.

Given your status and expertise, what is some advice you would give the up-and-coming top producer?

Given my limited time in the business, I would say the best advice I can give is just be genuine, kind and truly care for others. It will get you far in life!



"I love going to the lake and riding the jet ski or surfing behind the boat."



"I have always had an interest in real estate investing."

In closing, is there anything else you would like to communicate using this Ft. Wayne Real Producer platform?

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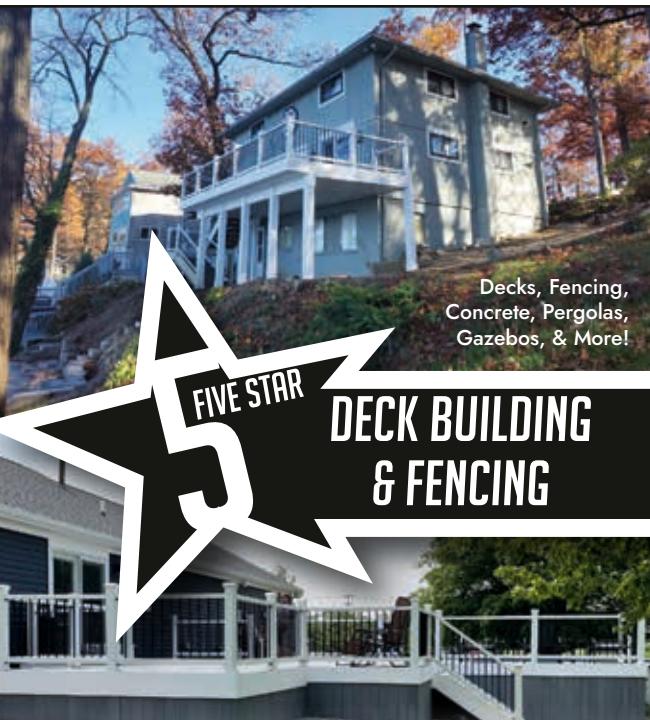
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Jimmy + Julia LAROWE



Aligned in Purpose

For Jimmy and Julia LaRowe, alignment isn't just a business concept—it's the rhythm of their lives. Whether they're helping a client elevate their mindset, building a brand strategy for an entrepreneur, or chasing their toddler through the park, everything they do comes back to living intentionally, faithfully, and abundantly. Together, the husband-and-wife duo behind **Abundance Life Coaching** and **Aligned Living Media** are helping people—and especially real estate professionals—find clarity, confidence, and connection in both business and life.

Julia has always been drawn to storytelling. Growing up in Indianapolis, she discovered her love for videography and communication as a high school sophomore when she joined her school's news reporting class. Week after week, she helped produce student broadcasts, wrote scripts, and even competed in IHSAA Broadcasting competitions. That early spark led her to study Interpersonal Communication and Business Marketing Management at Purdue Fort Wayne, blending creativity with strategy. After more than a decade working in media and videography, she realized her true passion wasn't just in creating

content—but in helping others bring their visions to life with purpose and authenticity.

That passion came to life in 2025 when she launched **Aligned Living Media (ALM)**. Julia describes the business as a bridge between vision and execution—a place where small business owners, entrepreneurs, and real estate professionals can find clarity and consistency in how they show up online. "I love helping people show up authentically," she says. "My goal is to help clients create a unique brand identity and content strategy that truly

aligns with who they are and what they stand for."

Through ALM, Julia provides social media management, branded photography and videography, and short-form video content tailored to each client's personality and goals. Her approach has been especially impactful for real estate agents who are trying to balance a growing business with the constant demand for visibility. "Agents are busy serving clients and closing deals, but in today's market, their online presence is often what keeps the phone ringing," she explains. "I help them stay consistent



with creative, purposeful content that makes them stand out while still feeling like *them*. "

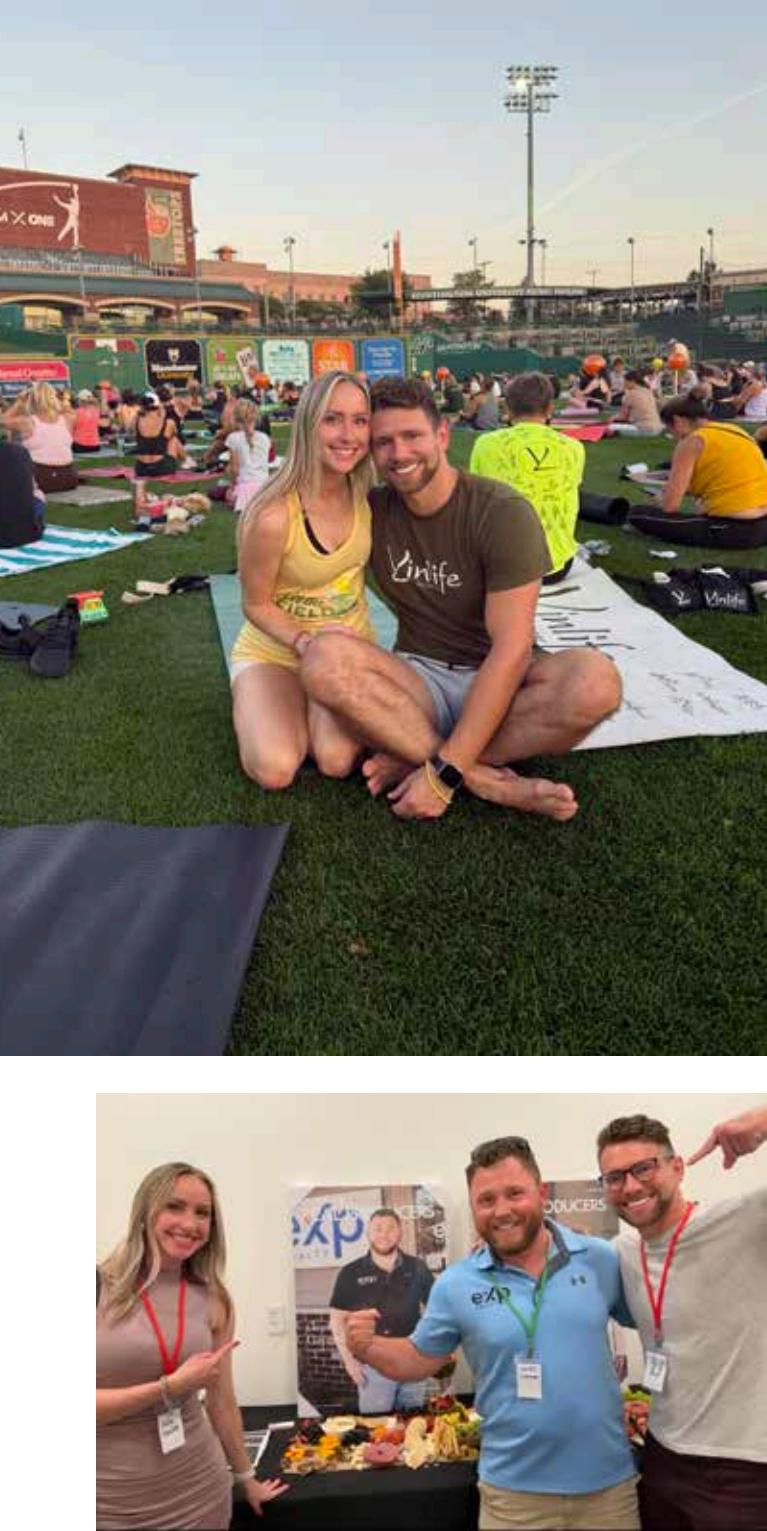
Julia doesn't just handle the creative side—she partners with agents to create an organized plan for their brand growth, offering accountability and structure that make content creation feel effortless. "I want them to have the freedom to focus on what they do best while still maintaining a strong, authentic presence," she says. "When their marketing is aligned with their message, the results follow." For Julia, success has nothing to do with follower counts or metrics. "It's about alignment," she says simply. "When your vision, actions, and results all flow together with clarity and purpose—that's success."

While Julia helps professionals tell their story to the world, Jimmy helps them rewrite the story within. His company, **Abundance Life Coaching**, was founded

in 2021 but represents a journey that began much earlier. Jimmy's path is one defined by resilience, faith, and transformation. After a major car accident in 2011, his determination and positive spirit led Wabash College to create the *Jimmy LaRowe Desire Award*—an honor recognizing students who demonstrate unwavering leadership and heart. "That moment changed everything for me," Jimmy reflects. "It taught me that purpose is found through perseverance, and that growth comes through grace."

Jimmy earned his Doctor of Occupational Therapy in 2017 from Huntington University, where he was selected as the Assembly of Student Delegates Representative and later published in the *Journal of Hand Therapy* for his research on how certified hand therapists use electronic applications. His study was presented at the American Society of Hand Therapists national conference that same year. Over time, his





“
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faith, growth, +
purpose.
”

their own purpose in the process. I help them realign with who they are and Whose they are, so they can lead from abundance instead of exhaustion.”

Using tools like Mental and Emotional Release (MER), hypnotherapy, and his original Table of Abundance assessment, Jimmy guides clients through practical and spiritual transformation. He also developed a signature course called *Unleash the Abundance Within*, designed to help people identify what's holding them back and replace it with clarity and confidence. “When someone realizes that they don't have to be defined by their past or by stress,” he explains, “that's when everything begins to flow—career, relationships, faith, all of it.”

The LaRowes' personal lives are as intentional as their professional ones. After meeting at a yoga studio in December 2023—a moment Julia calls “perfectly God-timed”—the two quickly discovered how aligned their values were. They married in August 2025 and now share life with their energetic two-year-old son, Barrett, while preparing to welcome another baby boy in February 2026. “We're a family built on faith, growth,

carried me through every chapter,” he says. “When you align your actions with God's calling, success stops being something you chase and starts being something you live.” That same principle now guides how he coaches others to approach business, leadership, and life. “If an agent learns to lead from peace instead of pressure,” Jimmy adds, “they naturally become more magnetic to clients and opportunities. That's the real power of abundance.”



career evolved from healing the body to healing the whole person. “I realized that people don't just need physical restoration—they need alignment between their mind, body, and spirit,” he says.

Through Abundance Life Coaching, Jimmy now works with individuals,

entrepreneurs, and high achievers—including many real estate agents—helping them overcome burnout, anxiety, and self-doubt to find a renewed sense of purpose. “Real estate agents are some of the hardest-working people I know,” he says. “They give so much of themselves to clients, but it's easy to lose connection with

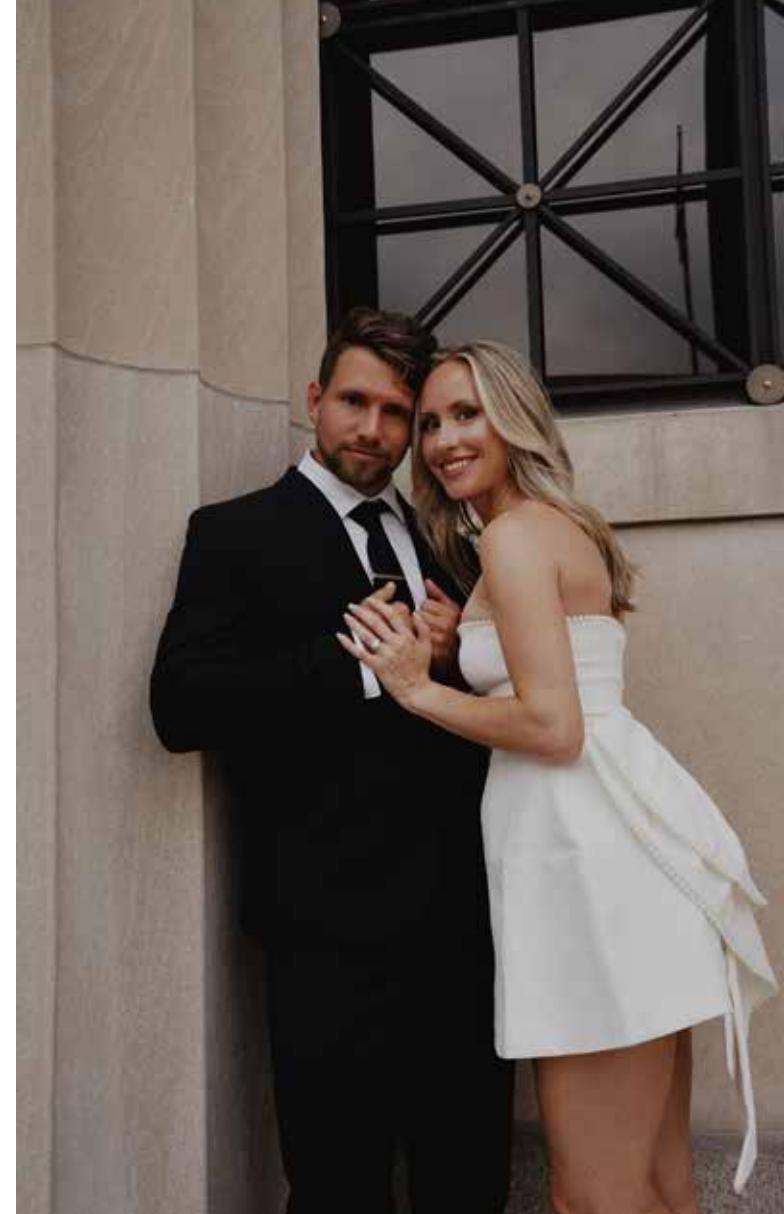


and purpose,” Julia says. “We love to stay active, support local events, and make the most of our time together.”

Their love of health and wellness is a huge part of their lives. Julia is a certified 200-hour yoga instructor, holding additional certifications in Sculpt and Prenatal Yoga, and she's currently working toward her Yin Pranamaya certification. Jimmy, who also serves as the Head Wrestling Coach at Norwell High School, is completing his Master NLP Practitioner training and working on the same Yin certification. Together, they enjoy ultimate

frisbee, working out, traveling, being active in their church, and—no matter how busy life gets—keeping up their weekly date nights. “We always make time for each other,” Julia smiles. “That's non-negotiable.”

For both Jimmy and Julia, Fort Wayne is more than just home—it's a community filled with purpose-driven people who inspire them daily. “We're so grateful to be surrounded by entrepreneurs and families who care deeply about faith, growth, and impact,” Jimmy says. “Our shared mission is to help people live more aligned, abundant, and



authentic lives—and we're honored to do that right here in the community we love.”

Together, the LaRowes are living proof that business and faith don't have to exist in separate worlds. Whether it's Julia helping an agent

find her voice through video or Jimmy helping that same agent rediscover her purpose, their work is intertwined by design. “Alignment starts from within,” Julia says. “When you live with clarity and intention, everything else falls into place.”



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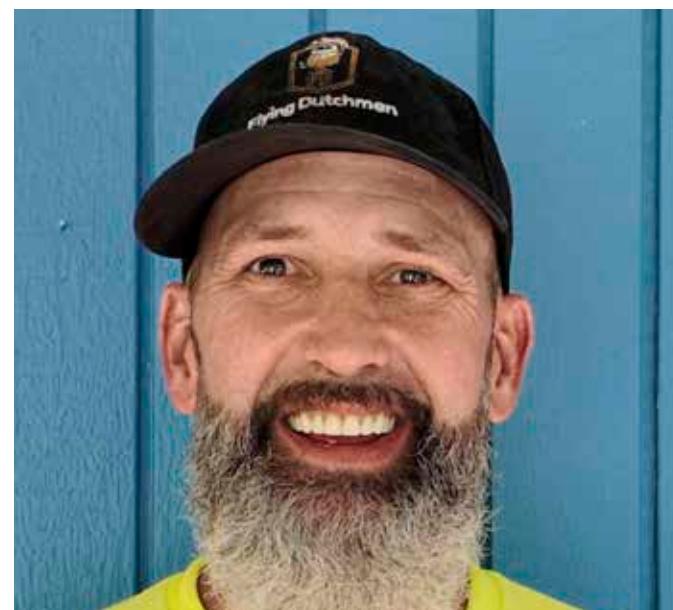
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From Prep to Sold!

When Mark and Carrie Snyder discovered HOMEstretch, it wasn't just a business opportunity—it was a calling that perfectly blended their entrepreneurial spirit, leadership experience, and heart for helping others. As the owners of HOMEstretch Fort Wayne, the husband-and-wife team has brought a fresh approach to preparing homes for sale, easing the stress for both homeowners and real estate agents alike.

At its core, HOMEstretch is designed to help homeowners and real estate professionals get properties market-ready. From full home clear-outs and interior or exterior painting to flooring installation, landscaping, and move-out cleaning, the company offers the finishing touches that make listings shine. "We help remove the stress of preparing a home to sell while moving, downsizing, dealing with a loved one's estate, or transitioning into assisted living," Carrie explained.

"Our priorities are efficient scheduling, clear communication, and quality service." Mark and Carrie know firsthand how transformative the right updates can be. The idea for their business took root after they renovated and sold their own part-time home in South Bend. "We updated the red kitchen and lime green master bath, repaired baseboards, painted, cleaned, and refreshed the landscaping," Mark recalled. "That home received an



offer the first weekend—\$15,000 over asking." Just as they were celebrating, their franchise consultant called to tell them about a new concept called HOMEstretch. Carrie laughed, "I told him, 'Phil, we just did that!'" It was a moment of serendipity that set them on a new path. Within months, they became the very first HOMEstretch franchise partners, launching in Fort Wayne in February 2024. Today, the brand has grown to over 75 locations nationwide.

For real estate agents, HOMEstretch is a game-changer. With three factors determining a home's sale—location, price, and condition—Mark and Carrie focus on the one agents can control: condition. "While agents can't change location and price is dictated by the market, condition is where we make all the difference," Mark said. HOMEstretch helps sellers identify and complete only the updates that truly matter, improving curb appeal and boosting sale potential. The result is faster sales, higher offers, and happier clients.

**"Our priorities
are efficient
scheduling, clear
communication,
and quality
service."**



The Snyders' commitment to relationships, communication, and consistency has been key to their success. They treat every home as if it were their own and pride themselves on reliability and service. "We help our clients maximize their sale price and minimize days on market, while easing their stress during a major life transition," Carrie shared. "We help real estate agents maximize their commissions and take the project management off their plate. It's rewarding to know that our work impacts everyone involved in such a positive way."

Their entrepreneurial journey began long before HOMEstretch.

The couple opened the first Sky Zone Trampoline Park in Fort Wayne in 2013, later expanding to Toledo and Mishawaka. They also owned Amazon Delivery Services in South Bend before transitioning into new ventures. Through every chapter, they've relied on grit, teamwork, and shared values. "People often say, 'I could never work with my spouse,' but we wouldn't have it any other way," Carrie said. "Mark thrives on day-to-day operations while I focus on long-term vision and strategy. We balance each other perfectly."

That balance extends into their family life, which remains at



**"Every home has a story.
We just help the
next chapter
begin."**

the center of everything they do. Their oldest son lives in Fort Wayne with his young daughter—"the center of attention!"—and their four daughters are scattered across the country pursuing their passions, from airplane mechanics to college athletics.

When they're not working, the Snyders love traveling, trying local restaurants, and spending time with family and friends. Carrie jokes that their trips usually start when "I get antsy and book flights," and Mark simply replies, "Let's go!"

The couple defines success not by accolades, but by fulfillment. "To us, success is living a happy, joyful, love-filled life connected to others, while spending your days doing something you love," Carrie said. That joy shows in everything they do—from mentoring their team to serving local agents. Their Fort Wayne franchise recently received the FOUNDERS Circle Award and Mr. & Mrs. HOMEstretch honors at the 2025 HOMEstretch Franchise Conference, a testament to their leadership and impact.

As HOMEstretch Fort Wayne continues to grow, Mark and Carrie remain grateful for the chance to serve their hometown. "Real estate agents work incredibly hard for their clients, and our mission is to make their lives a little easier and their listings a lot more beautiful," Carrie shared. With their signature blend of professionalism, heart, and humor, the Snyders are helping Fort Wayne homes—and homeowners—take their next step with confidence.

"Every home has a story," Carrie said with a smile. "We just help the next chapter begin."

**CONTACT
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THE REAL UPDATE

JON GOOD

Let's get **real**. This movement has caught fire. What movement am I referring to? The movement that you all know as *Real Producers*. Indianapolis was the starting point for a program that is now in

over **140 markets** across the country. That's a lot of traction in under ten years. As we grew, we knew that we wanted to brand ourselves the same across the board but never lost sight of the local mission.

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This magazine has been successful because of its ability to connect top-producing agents with preferred partners and with each other. There are many other reasons that make it successful, but, at its core, that is what this is all about.

The vision is simple: We want to be a one-stop shop for top-producing agents in every market across the nation. How do we do that? In my opinion, three main groups of people stand to benefit from this monthly publication: the real estate agents featured, the partners that advertise and the publishers who produce the magazine.

What's in it for the agents? It is truly a badge of honor to receive the magazine. Being in the top 300 out of 1,500-plus agents is an accomplishment in itself. There are countless perks to being featured in the magazine, but one of my favorites is the element of humanizing a local legend in real estate.

What's in it for our partners? The struggle is real. How do we connect with influential, top-producing agents in our market? How do we cultivate relationships with this group? Our partners get constant exposure through the monthly magazine and the quarterly events. The hard work is done. Partners just need to show up!

What's in it for the publisher? Our publishers have the unique ability to connect with a group of people that is otherwise pretty difficult to get in front of. We are all busy building our own businesses. Our publishers are entrusted with featuring top agents, connecting our partners and producing quality content regularly.

Where do you fit in all this? It's simple. Connect us with people. Who should be on the next cover? What business is catering to agents at a high level? Who should be our next publisher to launch a *Real Producers* magazine in a new market?

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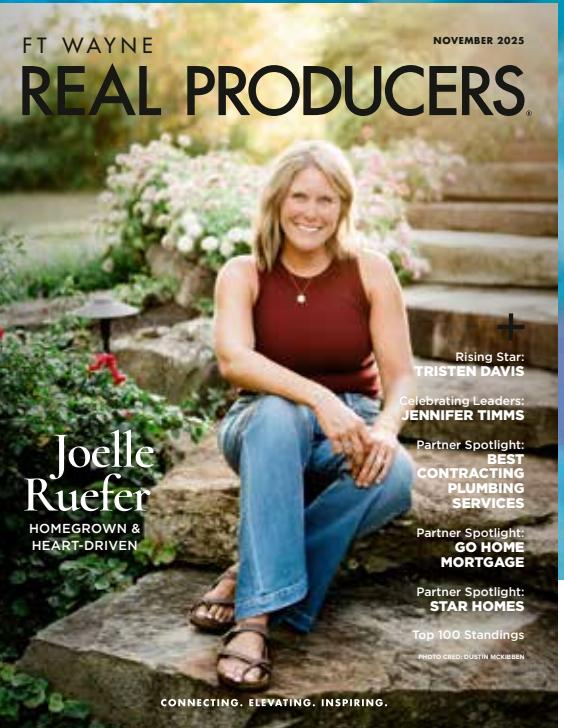


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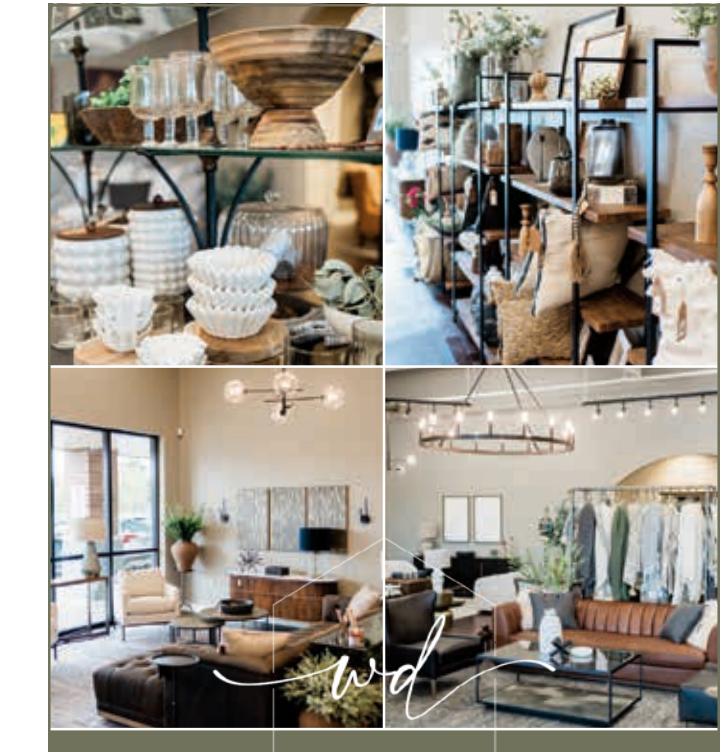
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Jennifer HINEN

From Family Roots to a Purpose-Driven Career

PHOTO CRED: DUSTIN MCKIBBEN



Jennifer Hinzen's path into real estate feels less like a career choice and more like a calling that had been quietly forming her entire life. Raised in a family deeply rooted in investment and rental properties, real estate was always present—projects underway, properties changing hands, and lessons unfolding at the kitchen table. While she never imagined she would one day rely on her license as heavily as she does now, earning it in 2020 opened a door she didn't realize had been waiting for her. What began as a plan to help friends and family on the side quickly evolved into a passion-driven career that continues to grow with intention and purpose.

Since becoming licensed, Jennifer has built a reputation for consistency, integrity, and service. She has been recognized among the Top 300 agents every year of her career and has ranked in the Top 10 in Whitley County, achievements that reflect both her work ethic and her client-first mindset. In 2024, the team Jennifer is on, The Ferrell Group, was honored as Team of the Year—an accomplishment she shares proudly with those around her. In the past 5 years of being an agent, Jennifer has surpassed 142 closed units and over \$33 million in sales, milestones that speak to her experience while only telling part of the story of how she measures success.

Jennifer's professional foundation is supported by both education and upbringing. She earned her business degree from Indiana University-Purdue University Fort Wayne through the Doermer School of Business, but long before college, she was already learning what it meant to be an entrepreneur. Working in her family's business from a young age, she watched her parents build something from the ground



up, instilling in her a strong work ethic, resilience, and a deep understanding of how relationships and reputation shape long-term success. Those early lessons continue to influence how she operates today—thoughtfully, intentionally, and with a long-term perspective.

Throughout her journey, Jennifer credits the people around her for shaping who she is as both a professional and a person. Her family remains her foundation, offering steady encouragement through every win and challenge. She speaks with gratitude about her partner, Dustin, whom she calls her rock—someone who constantly grounds her in faith, health, and family. She is also thankful for the agents she works alongside, whose motivation and collaboration continue to push her forward. One influence stands out in particular: Brandon Ferrell, the mentor who took a leap of faith by bringing Jennifer onto his team as his very first agent. His leadership, professionalism, and client-first

philosophy helped shape the standard Jennifer holds herself to today.

What Jennifer values most about real estate isn't the transaction itself—it's the people behind it. She has had the privilege of working with clients from every walk of life, from first-time homebuyers to families navigating estate sales, and each experience brings its own story. Some transactions come together quickly, while others take years, but the relationships built along the way often last far beyond the closing table. For Jennifer, negotiation, strategy, and problem-solving are deeply rewarding, but advocating for her clients and ensuring they feel genuinely cared for is what gives the work meaning.

Like many in the industry, Jennifer is candid about the challenges real estate presents. The unpredictability, the constant availability, and the pressure of building your next paycheck can be demanding—especially in a profession that rarely shuts off. Over time, she's



EMBRACING THE MOTTO

“FAITH, FAMILY, BUSINESS,”

JENNIFER HAS ACCEPTED THAT SUCCESS DOESN'T ALWAYS LOOK THE SAME EVERY YEAR.





learned the importance of prioritization and balance. Embracing the motto “Faith, Family, Business,” Jennifer has accepted that success doesn’t always look the same every year. Choosing to put her faith and family first has reshaped her perspective, reminding her that while careers evolve, what matters most remains constant.



That mindset carries directly into how she serves her clients. Jennifer is known for her no-pressure approach, believing that buying or selling a home should never feel forced. She prioritizes comfort, logic, and trust over timelines and numbers, allowing her clients to move at their own pace. Her role is to guide, educate, and advocate—never to rush a decision. By removing pressure from the process, she creates space for her clients to make choices they feel confident in, no matter how long the journey takes.

Outside of real estate, Jennifer enjoys spending time with the people who matter most to her. When she's not

working with clients, she can often be found golfing, skiing, traveling, or enjoying a good book. Real estate also extends into her personal interests, as she actively owns and manages rental properties, takes on flip projects, and continues to explore investment opportunities. For Jennifer, real estate isn't just a career—it's a world she genuinely loves being part of.

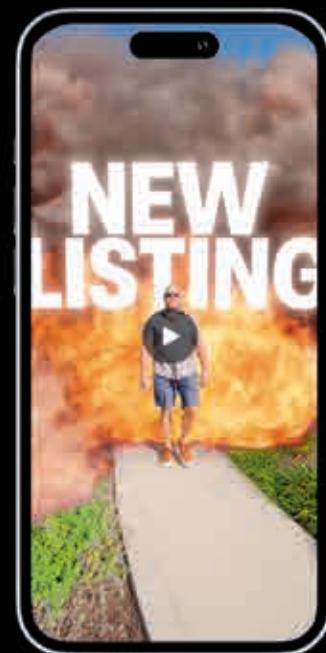
At the core of her philosophy is a belief that the industry is better when agents support one another. While real estate can be competitive, Jennifer believes there is more than enough opportunity to go around. Every agent brings something unique to the table, and collaboration only strengthens the profession as a whole. Her advice to those considering real estate reflects that same heart: stay true to who you are, put your clients first, protect your personal life, and surround yourself with people who will support you through every high and low. When you do, success has a way of following.





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TOP 100 STANDINGS

Year-End Top 100 Standings: From January 1, 2025, to November 30, 2025

#	Agent	Office	Units	Volume	Average
1	Chad Metzger	Metzger Property Services, LLC - UPMEPS	155	\$41,834,988	\$269,903
2	Evan Riecke	Encore Sotheby's International Realty - UPENSO	83	\$36,776,754	\$443,093
3	Barbara Hendrick	Coldwell Banker Real Estate Group - NE9	56	\$35,654,880	\$636,694
4	Warren Barnes	North Eastern Group Realty - UPNOEA	105	\$27,799,175	\$264,754
5	Beth Goldsmith	North Eastern Group Realty - UPNOEA	56	\$26,183,882	\$467,569
6	Geoff Cavender	eXp Realty, LLC - UPEXPR	37.5	\$26,170,750	\$697,886
7	Timothy McCulloch	Scheerer McCulloch Real Estate - UPSMRE	100	\$26,167,121	\$261,671
8	Bradley Noll	Noll Team Real Estate - UPNTRE	62	\$24,222,016	\$390,677
9	Tim Haber	CENTURY 21 Bradley Realty, Inc - UPBRAD	67	\$22,990,505	\$343,141
10	Heather Regan	Regan & Ferguson Group - UPREFE	35.5	\$21,832,043	\$614,987
11	Leslie Ferguson	Regan & Ferguson Group - UPREFE	35.5	\$21,832,043	\$614,987
12	Mary Anne Taylor	North Eastern Group Realty - UPNOEA	67	\$20,178,795	\$301,176
13	Christy Thomson	RE/MAX Results - NE30	63	\$19,679,000	\$312,365
14	Brecken Kennedy	Mossy Oak Properties/Indiana Land and Lifestyle - NE2272	43.5	\$19,642,158	\$451,543
15	Brandon Steffen	Steffen Group - UPSTEF	43	\$18,901,975	\$439,580
16	Mary Sherer	ERA Crossroads - UPSHAA	60	\$18,816,626	\$313,610
17	Brandon Ferrell	Keller Williams Realty Group - UPKEPR	51	\$18,730,259	\$367,259
18	Bradley Stinson	North Eastern Group Realty - UPNOEA	51.5	\$18,090,192	\$351,265
19	George Raptis	Mike Thomas Assoc., Inc - UPMTAS	40.5	\$17,855,835	\$440,884
20	Stacie Bellam-Fillman	Orizon Real Estate, Inc. - UPORIZ	65	\$17,436,998	\$268,261
21	Jacob McAfee	CENTURY 21 Bradley Realty, Inc - UPBRAD	52	\$17,138,206	\$329,580
22	Jordan Wildman	eXp Realty, LLC - UPEXPR	73.5	\$17,037,900	\$231,808
23	Dana Botteron	CENTURY 21 Bradley Realty, Inc - UPBRAD	44.5	\$16,605,049	\$373,147
24	James Felger	Mike Thomas Assoc., Inc - UPMTAS	69	\$16,461,149	\$238,567
25	Daniel Orlando	Mike Thomas Associates - NE341	48	\$16,436,000	\$342,416
26	Brandon Stone	CENTURY 21 Bradley Realty, Inc - UPBRAD	122	\$16,256,950	\$133,253
27	Tyler Secrist	CENTURY 21 Bradley Realty, Inc - UPBRAD	50	\$15,845,825	\$316,916
28	Gregory Fahl	Orizon Real Estate, Inc. - UPORIZ	56	\$15,613,600	\$278,814
29	Candice Everage	Weichert Realtors - Hoosier Heartland - NE2458	54	\$15,057,876	\$278,849
30	Jessica Arnold	North Eastern Group Realty - UPNOEA	42.5	\$15,020,714	\$353,428
31	David Gall	Coldwell Banker Real Estate Group - UPRWGR09	33	\$14,411,513	\$436,712
32	Stacy Dailey	North Eastern Group Realty - UPNOEA	55.5	\$14,345,113	\$258,470
33	John Garcia	Impact Realty LLC - UPIMPA	26.5	\$14,234,075	\$537,134

#	Agent	Office	Units	Volume	Average
34	Cecilia Espinoza	Realty of America LLC - UPREOA	68	\$14,207,712	\$208,936
35	Gregory Brown	CENTURY 21 Bradley Realty, Inc - UPBRAD	43.5	\$13,942,700	\$320,521
36	Lucas Deck	Weichert Realtors - Hoosier Heartland - NE2458	52	\$13,737,113	\$264,175
37	Tina Stuckey	RE/MAX Results - UPREMX01	38	\$13,645,277	\$359,086
38	Kyle J. Ness	Ness Bros. Realtors & Auctioneers - UPRLNB02	38	\$13,640,264	\$358,954
39	Mark Bock	Mike Thomas Associates - NE344	30	\$13,620,639	\$454,021
40	Patti Couperthwaite	Coldwell Banker Real Estate Group - NE9	29.5	\$13,453,150	\$456,038
41	Heather Sanders	eXp Realty, LLC - UPEXPR	49	\$13,375,099	\$272,961
42	Wendy France	CENTURY 21 Bradley Realty, Inc - UPBRAD	38.5	\$13,138,200	\$341,251
43	Katie Brown	Mike Thomas Assoc., Inc - UPMTAS	34.5	\$13,135,835	\$380,748
44	Raylene Webb	eXp Realty, LLC - UPEXPR	80	\$13,094,497	\$163,681
45	Elizabeth Urschel	CENTURY 21 Bradley Realty, Inc - UPBRAD	35.5	\$13,031,187	\$367,075
46	Joelle Ruefer	Encore Sotheby's International Realty - UPENSO	29	\$13,021,150	\$449,005
47	Isabella Reed	Keller Williams Realty Group - UPKEPR	34.5	\$12,908,500	\$374,159
48	Andy Zoda	Coldwell Banker Real Estate Gr - UPRWGR05	51.5	\$12,852,425	\$249,561
49	Jared Kent	Anthony REALTORS - UPANRE	33	\$12,405,500	\$375,924
50	Matthew Donahue	CENTURY 21 Bradley Realty, Inc - UPBRAD	43.5	\$12,096,500	\$278,080

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TOP 100 STANDINGS

Year-End Top 100 Standings: From January 1, 2025, to November 30, 2025

#	Agent	Office	Units	Volume	Average
51	Jody Holloway	Coldwell Banker Holloway - UPCOHO	38	\$12,007,750	\$315,993
52	Reginald Miller	Mike Thomas Assoc., Inc - UPMTAS	25	\$11,921,902	\$476,876
53	Justin Walborn	Mike Thomas Assoc., Inc - UPMTAS	29.5	\$11,838,786	\$401,314
54	Courtney Ousley	Mike Thomas Assoc., Inc - UPMTAS	33	\$11,787,647	\$357,201
55	John-Michael Segyde	Coldwell Banker Real Estate Gr - UPRWGR06	46	\$11,737,355	\$255,159
56	Emily Ewing	North Eastern Group Realty - UPNOEA	36.5	\$11,665,634	\$319,606
57	Michelle Wyatt	Wyatt Group Realtors - UPWGREG	36.5	\$11,595,052	\$317,672
58	Jeffery Walborn	Mike Thomas Assoc., Inc - UPMTAS	28.5	\$11,517,086	\$404,108
59	Trey Forbes	Weichert Realtors - Hoosier Heartland - NE2458	35.5	\$11,370,787	\$320,303
60	Alison Rhinehart	Regan & Ferguson Group - UPREFE	16	\$11,279,800	\$704,987
61	Tyler Jackson	CENTURY 21 Bradley Realty, Inc - UPBRAD	56	\$11,220,700	\$200,369
62	Ray Smith	American Dream Team Real Estate Brokers - UPADTR	44	\$11,202,326	\$254,598
63	Larry White	Liberty Group Realty - UPLIGR	40	\$11,125,729	\$278,143
64	Scott Marker	United Country Real Estate/Anchor Realty - NE2413	28.5	\$11,094,900	\$389,294
65	Joyce Swartz	Coldwell Banker Real Estate Group - UPRWGR09	32	\$11,092,550	\$346,642
66	Lori Stinson	North Eastern Group Realty - UPNOEA	28	\$10,989,296	\$392,474
67	Andrea Gates	Coldwell Banker Real Estate Group - UPRWGR09	40	\$10,955,000	\$273,875
68	Scott Yoder	Coldwell Banker Real Estate Group - UPRWGR09	35	\$10,912,185	\$311,776
69	Richard Fletcher	North Eastern Group Realty - UPNOEA	36.5	\$10,907,940	\$298,847
70	Troy Wieland	Wieland Real Estate - UPWREE	33.5	\$10,881,638	\$324,825
71	Justin Heflin	Mike Thomas Assoc., Inc - UPMTAS	30	\$10,821,300	\$360,710
72	Scott Pressler	Keller Williams Realty Group - UPKEPR	36	\$10,816,748	\$300,465
73	Alyssa Schendel	North Eastern Group Realty - UPNOEA	43.5	\$10,727,800	\$246,616
74	Jackie Clark	Coldwell Banker Real Estate Group - UPRWGR09	28.5	\$10,726,443	\$376,366
75	Linda Williams	Coldwell Banker Real Estate Gr - UPRWGR06	38	\$10,679,600	\$281,042
76	Hayden Weber	Weichert Realtors - Hoosier Heartland - NE2458	34	\$10,453,721	\$307,462
77	Jodi Skowronek	North Eastern Group Realty - UPNOEA	20	\$10,442,800	\$522,140
78	Michael Kirchberg	Uptown Realty Group - UPUTRG	38	\$10,372,442	\$272,959
79	Keri Garcia	Mike Thomas Assoc., Inc - UPMTAS	21.5	\$10,299,673	\$479,054
80	John Wainwright	Lewis & Lambright Inc - NE18	27.5	\$10,279,000	\$373,781
81	Melissa Maddox	North Eastern Group Realty - UPNOEA	38.5	\$10,224,507	\$265,571
82	Son Huynh	CENTURY 21 Bradley Realty, Inc - UPBRAD	33	\$10,214,504	\$309,530
83	Lydia Wolheter	Century 21 Bradley Realty, Inc - NE201	22.5	\$10,050,250	\$446,677

#	Agent	Office	Units	Volume	Average
84	Erin Poiry	Mike Thomas Assoc., Inc - UPMTAS	24	\$10,023,500	\$417,645
85	Kimberly Ward	North Eastern Group Realty - UPNOEA	124	\$9,961,924	\$80,338
86	Craig A Walker	Coldwell Banker Real Estate Group - NE9	18	\$9,859,000	\$547,722
87	Aaron Shively	Pinnacle Group Real Estate Services - UPPGRE	37	\$9,833,540	\$265,771
88	Cyndee Fiechter	North Eastern Group Realty - UPNOEA	37	\$9,826,500	\$265,581
89	Paula Albright	Wible Realty - UPWIBL	32	\$9,757,577	\$304,924
90	Scott Jester	Coldwell Banker Real Estate Group - UPRWGR09	33	\$9,723,500	\$294,651
91	Martin Brandenberger	Coldwell Banker Real Estate Group - UPRWGR09	25	\$9,719,699	\$388,787
92	Valarie Bartrom	Mike Thomas Assoc., Inc - UPMTAS	33	\$9,675,614	\$293,200
93	Gabe Cerny	RE/MAX Results - NE30	17	\$9,655,400	\$567,964
94	Sabrina Phylo	Uptown Realty Group - UPUTRG	41	\$9,633,400	\$234,960
95	Edmond Jemison	CENTURY 21 Bradley Realty, Inc - UPBRAD	25	\$9,481,728	\$379,269
96	Jeffery Holtsclaw	CENTURY 21 Bradley Realty, Inc - UPBRAD	39	\$9,481,482	\$243,114
97	Kay Young	ERA Crossroads - KO128	24	\$9,403,000	\$391,791
98	Kerri Morningstar	CENTURY 21 Bradley Realty, Inc - UPBRAD	26	\$9,283,461	\$357,056
99	Marcus Christlieb	F.C. Tucker Fort Wayne - UPFCTU	27	\$9,239,816	\$342,215
100	Mindy Fleischer	Mike Thomas Assoc., Inc - UPMTAS	28	\$9,187,235	\$328,115

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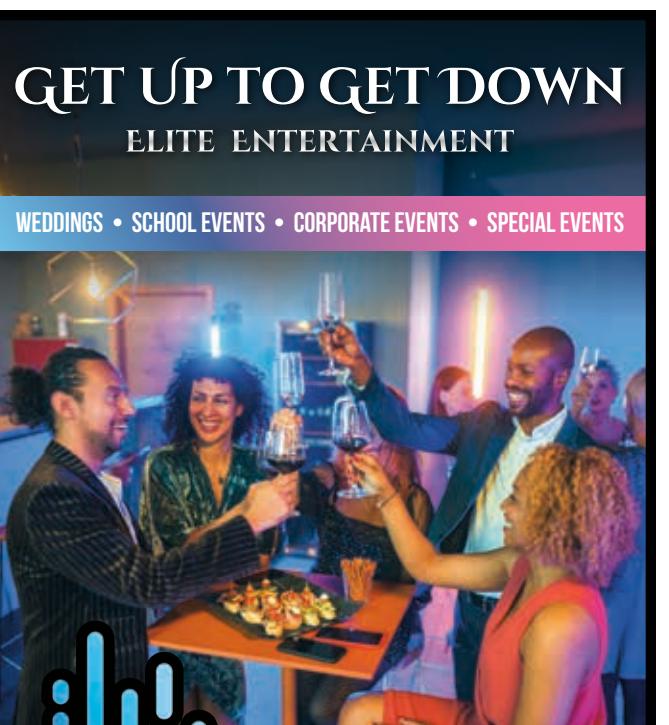
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