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Bill Ghighi



#### **PROFILES**



28 2026 Winter Event: Modern Plate

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#### Meet The Team



Andy Burton
Publisher



**Emily Burton**Director of Partner Success
and Editorial Content



**Melissa Lopez** Operations and Content Specialist



Antonio Delao
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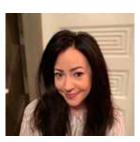
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## **PUBLISHER'S** NOTE

The last few years have shown us one thing: this industry never sits still. 2025 was no different. Between shifting client expectations, changing compensation conversations, and nonstop tech updates, it felt like something new was always around the corner.

But what didn't change was the resilience of the REALTORS® who represent *DuPage Real Producers*. I've watched so many of you adjust, rebuild, and stay committed to the basics of relationships, professionalism, and serving your clients well. This business isn't easy, but the people who stay in it, especially at the level you're operating, continue to prove why they're among the best.

As we kick off another year of DuPage Real Producers, I'm reminded why this platform matters. Working with the top 500 agents and our trusted partners means balancing strong personalities, packed schedules, and plenty of honest feedback, but it also means being surrounded by people who genuinely care about elevating this industry.

Our mission in 2026 stays the same: to connect, inspire, and elevate the work you're doing. Every event, every feature, every conversation is designed to strengthen the community you've built—one that continues to make DuPage real estate exceptional. Here's to a new year, new opportunities, and the same relentless drive that makes this group stand out.

We're incredibly excited to see everyone next month at our 2026 winter event hosted by Bill Pendley on Thursday, February 12th, at Modern Plate. As always, we have a top-tier panel planned to kick off the year and plenty of opportunities to reconnect face-to-face. More details and registration options can be found on page 28. There is limited free seating so be sure to register early if you want a spot and plan on attending.



**Andy Burton** Publisher andy.burton@n2co.com











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**Matt Lombardi** 









10 ⋅ January 2026

## Bill Kindness and Dependability BY LAUREN YOUNG PHOTOS BY KRISTIN CASHMORE Ghigh

"There is never a reason to be mean in real estate," says REALTOR® Bill Ghighi. "Kindness isn't weakness."

That kindness conviction guides a career built on service, steady leadership, and a teacher's instinct to inform and instruct. It has also guided a top-performing team, with Bill acting in several different roles during his now over eight years in real estate: when he wasn't away managing, his team has consistently ranked among the top 1 percent at Baird & Warner in sales and units.

Growing up in the small town of Oglesby, Illinois, shaped Bill's outlook and gave him a lifelong appreciation for community. He carried that mindset to college, to the classroom, and eventually to real estate, where dependability and personal care would become his calling card.

"Oglesby is a town of 3,800 people, and I lived within about one square mile of my entire family," he says. "I have deep roots there and friendships that will last a lifetime."

Bill attended Illinois State University, where he earned a bachelor's degree in finance, then a second degree in business teacher education. He then taught business and technology at Neuqua Valley High School in Naperville, and coached girls' basketball translating complex topics into clear steps that students could follow—skills he has always used to help buyers and sellers make informed decisions.

"Teaching really set the stage for how I approach real estate, and being able to educate people about the process, on either side, is enjoyable."

The idea to pivot into real estate came when Bill's mother-in-law, Laura Bruno, was planning her exit from her respected real estate career and invited family to step in. Bill raised his hand and started off on a milestone day:

"I passed my exam the same day my wife went into labor with our first child," he says. "It was quite a day."

Laura mentored Bill, and they launched the

Bruno-Ghighi Team. He realized from the beginning that his core motivation wasn't volume or units, but being the person others could count on. That understanding crystallized later during a leadership workshop when he was asked to name his defining value.

"I always knew the answer but had been unable to pinpoint it," he says. "My core value is 'dependability." Others knowing that they can depend on me drives me both as an individual and as a professional more than any other value." Early on, Bill's challenges were more about connections than contracts—still new to Naperville, he lacked deep local ties. He tackled the gap the same way he had in the classroom: with consistency and care. He listened, showed up, and built a network one conversation at a time. Mentors at Baird & Warner and an excellent office culture helped him grow with intention.

"I started with a top-notch mentor (Laura) at a top-notch brokerage (Baird & Warner) and with a top-notch manager (Bill Gill)," says Bill. "I was very fortunate to have that opportunity, and my biggest accomplishment is growing connections within a community I'm not from."

Today, Bill serves clients across the western suburbs with the same educator's approach. He's a member of the Ginny Jackson Group, where Principal Agent Ginny Jackson, Agent Erin O'Connell, and Marketing Coordinator Melissa Noto round out this supportive, high-performing team. Ginny and Erin have actually been part of Bill's real estate family for years.

"What started off as a partnership with my mother-in-law grew to adding Ginny, who soon became an agent, and then adding Erin as our transaction coordinator," says Bill. "I transitioned the team to Ginny when I became a manager. When I returned, I came back as a team member so I could work again with Ginny and Erin."

"They're now my equals and peers," he continues. "I trust them, and being able to do business in partnership is extremely rewarding." Bill values the team's loyalty, shared learning, and the simple strength of good people pulling in the same direction.

Outside of work, Bill and his wife, Kate, who homeschools their children, savor the freedom to learn and explore, especially the outdoors, as a family. Brock is eight, Baker is seven, Kailey is four, and a new baby is arriving in the spring.

"The flexibility real estate provides is something we hope can help create a life our kids love that we can look back on fondly, too," he says.



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"There is never a reason to be mean in real estate...Kindness isn't weakness."

In the industry and in his community, Bill leads with kindness and efficiency, and encourages others to do the same. He's part of Grace Pointe Church in Naperville and is launching a community-giving organization to deepen local impact.

Looking ahead, Bill plans to keep helping as many people as possible and measure his goals by people served. He has no desire to do anything else.

"I haven't woken up a single day wishing I could do something else," he says. "If I can help people achieve their dreams and goals, and support mine in the process, that's 100 percent success."





## Geri McCafferty

A LIFETIME OF SERVICE, ONE MOVE AT A TIME



ome people discover real estate as a second career. For Geri McCafferty, it has been the steady thread woven through her entire adult life. With nearly five decades in the industry, she has guided families through new beginnings, corporate employees through relocations, and generations of clients through some of their most important decisions. Her commitment has never wavered.

Geri began her real estate journey in 1976 as a weekend secretary. What started as a part-time job quickly became a calling. She moved into relocation consulting, eventually rising to senior account manager, and all the while, building a respected twenty-five-year career helping employees from major corporations settle into new lives across the country.

Companies such as Brown Forman, Coca-Cola, Pepsi, Kentucky Fried Chicken, Quaker Oats, and Baxter Industries trusted her to manage the details that make a move successful.

"I have always been a hard worker," Geri says. "Even when I was young, I held several jobs at once. That work ethic shaped who I am today. I want every buyer and seller to feel educated, supported, and happy from start to finish."

As a lifelong Chicagoland resident, Geri understands the pulse of the region in a way that can only come from living in it. Her local insight paired with her decades of hands-on experience, means her clients are treated to one of the most steady and knowledgeable guides as they move through each step of the transaction. Geri is a certified staging professional, a certified relocation professional, and a certified RENE REALTOR®. "I'm also a Military on the Move and First Responder trained agent," she says. Her approach is grounded in business savvy, strong communication, and a dedication to delivering results.

Today, Geri's work is fueled by a simple passion: guiding clients toward the best real estate decisions for their lives. She values the partnerships that make each transaction successful and credits



#### **ALWAYS BE RESPECTFUL, WORK** HARD, AND FOLLOW THROUGH-IT WILL **TAKE YOU FAR."**

attorneys, inspectors, title professionals, and lenders as key people in the process. "The team around you matters," she says. "Working with great people makes all the difference for our clients."

For Geri, success is measured in the most meaningful way: through the referrals and friendships she has built over the years. Her clients come back not just because she is experienced, but because she is the kind of professional who follows through, communicates clearly, and treats everyone with respect. That is also the advice she offers new agents entering the business: "Always be respectful, work hard, and follow through—it will take you far."

At home, Geri and her husband, Michael, who have been married for forty-four years, have created a life filled with travel, cooking, entertaining, and adventures with their two grown children and their families. Family memories include camping, scuba diving, unforgettable vacations, and plenty of time spent enjoying good food and good wine together. Geri and Michael's African gray parrot, Jack, brings daily comic relief.

When she needs to unwind, Geri turns to her garden, where she finds peace and quiet after full days serving clients.

After almost fifty years as a REALTOR®, Geri's dedication remains steady. Whether she is helping a first-time buyer or a relocating executive, she continues to do what she has always done best: provide guidance, care, and confidence to every person she serves.







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## 

BY LAUREN YOUNG PHOTOS BY LARISSA KRYSIEK

"I was stuck behind a desk in front of three screens for the first eight years of my professional life," says REALTOR® Kavan Hoff of @properties' Grossman Group. "Now my 'work' day consists of walking through beautiful homes with new people every day. It's the biggest blessing and something I will never take for granted."

Growing up in the small town of Rochester, Indiana (population 6,000), Kavan's appreciation for architecture and community started on the tree-lined streets of his childhood. "I grew up in an old Victorian home, and family trips to Indianapolis for Colts games meant driving past historic mansions on Meridian Street," Kavan recalls. "We'd spend the drive picking out our favorite homes and imagining the stories behind them."

Kavan left Rochester for the slightly larger small town of Oxford, Ohio, to attend Miami University and then to Chicago in 2010. The jump from smaller towns to a metropolis reopened his fascination with architecture. Living in Lincoln Park, he would walk past many

iconic Chicago homes. That's when he began to envision

a future in real estate.

But the fruition of this dream wasn't immediate. For eight years, Hoff worked in a customer sales role at Command Transportation, a logistics company, and stayed on after it was acquired by Echo Global Logistics. It was a career that taught him invaluable skills, including negotiation, customer service, and adaptability.

"One moment I'd be on

the phone with a C-level executive at a Fortune 500 company, and the next, a truck driver stranded somewhere in Middle America," he adds. "My job allowed me to connect with people from all walks of life." Despite his professional success, Kavan felt something was missing. "I was very appreciative of the experience and lifestyle the job afforded me, but I knew I wasn't passionate about my work," he admits. "I wanted to wake up feeling excited every day."

Kavan purchased his first investment property in

April 2015, and the process reignited his love for real estate. In June 2018, he made the bold decision to leave his corporate career and pursue real estate full-time. By November of that same year, he was officially a REALTOR®, ready to take on the challenges of Chicagoland's competitive market.

HOOSIER BROKER

Starting from scratch in a new industry wasn't easy, and he was banking on the network of people he had made over the previous eight years. "A lot of REALTORS® in Chicago grew up here and had established connections from day one," Kavan explains. "I had to build my network from the ground up."

Kavan leaned on his Midwestern work ethic, professional background, and sheer determination. He credits his success to always putting his clients first, always ensuring they feel informed and supported throughout the buying or selling process.

"Because real estate transactions can be stressful, I make myself available 24/7 for my clients. Whether it's



Saturday morning or midnight on a weekday, I'm there to help," Kavan says. "When clients tell me the process was fun and enjoyable, I find that most rewarding."

His commitment has definitely paid off: today,

Hoff is recognized for his ability to balance optimism with professionalism. He's also become deeply involved in his adopted city, supporting local businesses and exploring the vibrant neighborhoods with his friends and family.

Though his professional life keeps him busy, Kavan prioritizes time with his family. His parents, who instilled in him their values of hard work and compassion, remain his greatest inspiration.

"My dad built a successful medical practice, and my mom ran our family's other businesses while creating the most loving home. But neither one ever missed a single meaningful event in my life or important milestone," he says. "They showed me the kind of life that balance and dedication can provide."

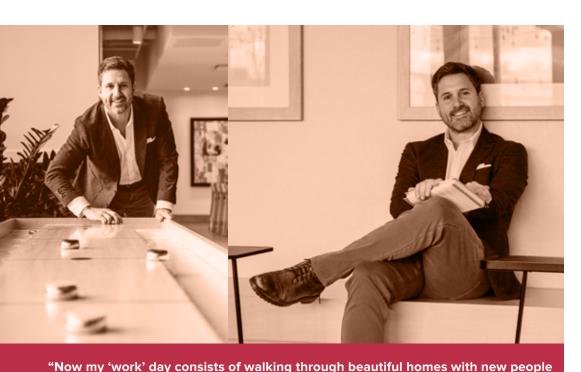
For Kavan, real estate has become his lifelong pursuit. His goals include expanding his portfolio of investment properties, helping more clients navigate their own transitions, and continuing to grow in a career he genuinely loves.

"Success used to mean a specific number to me," he admits. "Now, it's about freedom and quality of life."

Kavan's passion is evident in every transaction, every conversation, and every home he helps his clients find. "Helping people through one of the most significant moments of their lives is an honor," he says. "Whether it's a starter home, a place for a growing family, or a condo for people who are ready to downsize, I'm here to help guide them."

Looking back on his journey—from being an admirer of old Victorian homes in Hoosier country to a thriving real estate professional in Chicagoland—Kavan is both proud and grateful.

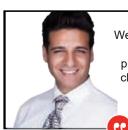
"I live in one of the greatest cities in the world, doing what I love," he adds. "That's a dream come true."







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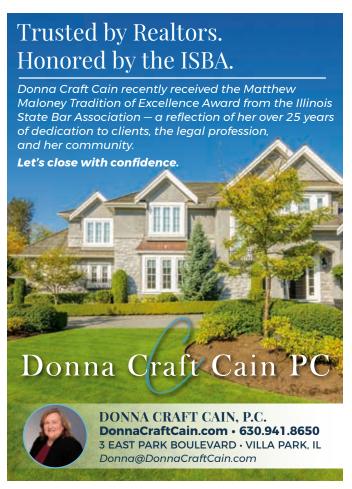
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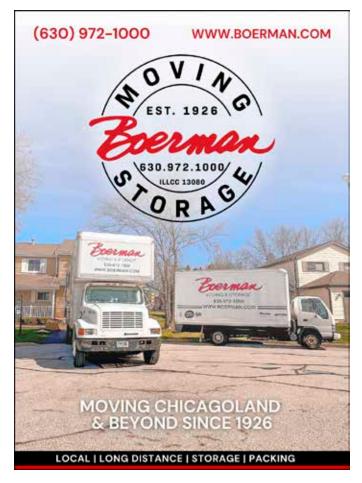














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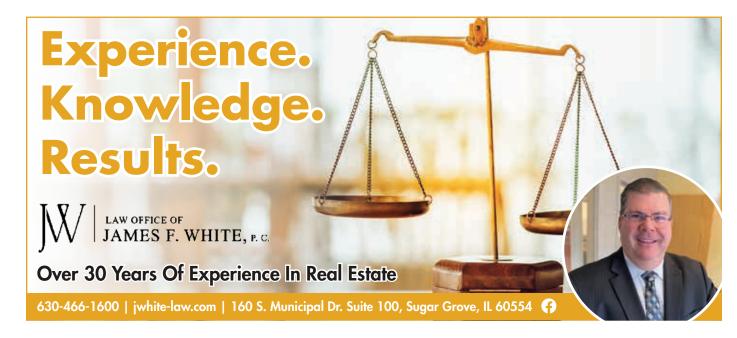
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Teams and Individuals from January 1, 2025 to November 30, 2025

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1	Dawn	McKenna	31	\$55,635,000	41	\$68,399,732	72	\$124,034,732
2	Tim	Schiller	53	\$45,187,800	75	\$53,269,435	128	\$98,457,235
3	Nicholas	Solano	128	\$83,935,422	0	\$0	128	\$83,935,422
4	Bryan	Bomba	34	\$54,248,800	21	\$27,219,999	55	\$81,468,799
5	Kim	Preusch	34	\$31,842,761	32	\$31,785,500	66	\$63,628,261
6	Larysa	Domino	20	\$31,127,500	19	\$32,317,400	39	\$63,444,900
7	Lance	Kammes	61	\$34,190,800	49	\$27,494,000	110	\$61,684,800
8	Kris	Berger	17	\$31,367,000	19	\$22,988,768	36	\$54,355,768
9	Daynae	Gaudio	106	\$51,943,453	0	\$0	106	\$51,943,453
10	Maureen	Rooney	38	\$27,354,000	34	\$23,498,400	72	\$50,852,400
11	Linda	Feinstein	34	\$35,432,500	14	\$14,003,300	48	\$49,435,800
12	Pat	Murray	47	\$30,968,501	21	\$12,596,900	68	\$43,565,401
13	Nathan	Stillwell	37	\$23,844,224	27	\$19,171,399	64	\$43,015,623
14	Patty	Wardlow	29	\$17,472,000	34	\$23,460,600	63	\$40,932,600
15	Sabrina	Glover	26	\$18,291,100	30	\$21,281,500	56	\$39,572,600
16	Kelly	Stetler	25	\$22,944,700	19	\$16,585,090	44	\$39,529,790
17	Alice	Chin	26	\$19,292,900	25	\$18,989,037	51	\$38,281,937
18	Lori	Johanneson	35	\$22,689,222	19	\$14,093,000	54	\$36,782,222
19	Christine	Wilczek	41	\$25,607,465	15	\$10,423,208	56	\$36,030,673
20	Jan	Morel	17	\$20,800,025	13	\$13,303,000	30	\$34,103,025
21	Bridget	Salela	17	\$19,740,750	16	\$13,231,600	33	\$32,972,350
22	Julie	Schwager	21	\$21,944,400	14	\$10,910,250	35	\$32,854,650
23	Linda	Little	63	\$32,135,667	0	\$0	63	\$32,135,667
24	Sarah	Leonard	23	\$9,563,900	61	\$22,283,804	84	\$31,847,704
25	Renee	Hughes	21	\$14,138,876	19	\$16,508,750	40	\$30,647,626
26	Courtney	Stach	21	\$19,632,500	14	\$10,317,713	35	\$29,950,213
27	William	White	24	\$20,752,500	9	\$5,726,500	33	\$26,479,000
28	Lina	Shah	13	\$14,705,000	9	\$11,546,000	22	\$26,251,000
29	Michael	Thornton	23	\$10,646,500	26	\$15,347,500	49	\$25,994,000
30	Stacey	Harvey	10	\$10,192,000	14	\$15,679,500	24	\$25,871,500
31	Megan	McCleary	10	\$19,025,400	2	\$5,940,000	12	\$24,965,400
32	Natalie	Weber	18	\$18,529,000	7	\$6,133,500	25	\$24,662,500
33	Mike	Berg	45	\$19,331,099	8	\$5,195,600	53	\$24,526,699
34	Jennifer	laccino	13	\$13,873,625	12	\$9,271,500	25	\$23,145,125

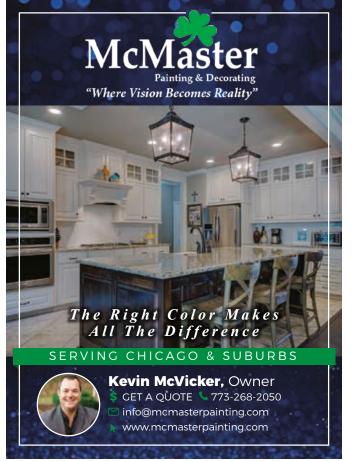
#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Michael	LaFido	13	\$17,185,286	4	\$5,952,786	17	\$23,138,072
36	Holley	Kedzior	19	\$14,909,600	12	\$8,165,400	31	\$23,075,000
37	Ryan	Cherney	46	\$22,660,594	0	\$0	46	\$22,660,594
38	Lisa	Byrne	24	\$15,593,155	13	\$6,803,400	37	\$22,396,555
39	Ginny	Leamy	24	\$9,952,100	19	\$11,514,663	43	\$21,466,763
40	Penny	O'Brien	22	\$15,960,000	8	\$5,501,500	30	\$21,461,500
41	Elaine	Pagels	21	\$10,701,938	14	\$10,712,154	35	\$21,414,092
42	Katie	Minott	12	\$19,279,000	3	\$2,124,500	15	\$21,403,500
43	Julie	Sutton	8	\$9,527,500	9	\$11,786,625	17	\$21,314,125
44	Ginny	Stewart	6	\$14,436,000	6	\$6,837,777	12	\$21,273,777
45	Julie	Kaczor	12	\$9,885,000	14	\$11,316,900	26	\$21,201,900
46	Paul	Mancini	7	\$7,550,000	14	\$13,129,000	21	\$20,679,000
47	Brandon	Blankenship	20	\$8,853,006	21	\$11,284,828	41	\$20,137,834
48	Jackie	Angiello	19	\$9,487,400	19	\$10,567,673	38	\$20,055,073
49	Michael	Muisenga	15	\$17,167,803	6	\$2,827,000	21	\$19,994,803
50	Trevor	Pauling	11	\$14,030,654	5	\$5,741,480	16	\$19,772,134

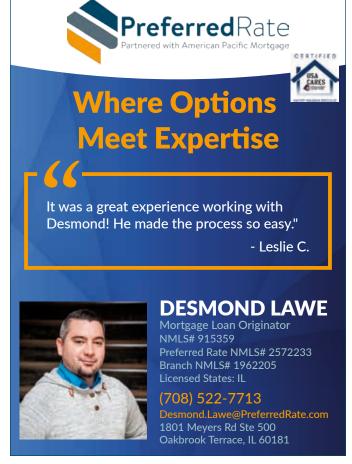
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#### **TOP 150 STANDINGS**

Teams and Individuals from January 1, 2025 to November 30, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Natasha	Miller	19	\$15,268,000	5	\$3,997,000	24	\$19,265,000
52	Jeffrey	Proctor	8	\$9,293,042	10	\$9,869,950	18	\$19,162,992
53	Cindy	Banks	27	\$13,708,400	12	\$5,103,041	39	\$18,811,441
54	Virginia	Jackson	14	\$10,054,900	12	\$8,686,790	26	\$18,741,690
55	Margaret	Giffin	13	\$10,311,500	12	\$8,371,500	25	\$18,683,000
56	Tom	Fosnot	30	\$13,097,951	13	\$4,963,900	43	\$18,061,851
57	Walter	Burrell	13	\$12,767,000	4	\$5,250,000	17	\$18,017,000
58	Jill	Clark	15	\$15,516,000	3	\$2,420,000	18	\$17,936,000
59	Jennifer	Drohan	23	\$12,557,000	8	\$5,322,000	31	\$17,879,000
60	Carrie	Foley	12	\$10,284,890	9	\$7,377,000	21	\$17,661,890
61	Kimberly	Brown-Lewis	16	\$6,625,750	23	\$10,905,600	39	\$17,531,350
62	Susan	Hoerster	12	\$8,667,000	13	\$8,731,400	25	\$17,398,400
63	Maureen	McCarthy	8	\$9,059,950	8	\$8,278,403	16	\$17,338,353
64	Vipin	Gulati	8	\$5,417,000	21	\$11,919,000	29	\$17,336,000
65	Keith	McMahon	14	\$8,099,100	14	\$9,211,700	28	\$17,310,800
66	Sairavi	Suribhotla	14	\$8,535,501	14	\$8,767,222	28	\$17,302,723
67	Paul	Baker	25	\$10,887,610	16	\$6,314,066	41	\$17,201,676
68	Litsa	Lekatsos	12	\$7,129,400	18	\$10,020,500	30	\$17,149,900
69	Gail	Niermeyer	12	\$9,176,000	7	\$7,835,000	19	\$17,011,000
70	Justin	Greenberg	9	\$3,836,500	29	\$13,082,867	38	\$16,919,367
71	Carl	Cho	19	\$10,075,900	11	\$6,832,500	30	\$16,908,400
72	Matt	Laricy	8	\$4,335,600	19	\$12,043,143	27	\$16,378,743
73	Kim	Moustis	27	\$10,907,950	15	\$5,445,050	42	\$16,353,000
74	Beth	Burtt	11	\$12,979,000	5	\$3,133,000	16	\$16,112,000
75	Chris	Lukins	10	\$7,323,000	9	\$8,693,554	19	\$16,016,554
76	Joseph	Champagne	17	\$10,858,115	8	\$5,131,500	25	\$15,989,615
77	Jack	Brennan	6	\$6,045,000	7	\$9,930,000	13	\$15,975,000
78	Cindy	Purdom	12	\$7,462,500	9	\$8,506,900	21	\$15,969,400
79	Laura	McGreal	9	\$6,058,250	13	\$9,576,400	22	\$15,634,650
80	Chase	Michels	5	\$5,616,250	10	\$9,530,000	15	\$15,146,250
81	David	Aranki	8	\$14,091,032	2	\$1,025,000	10	\$15,116,032
82	Angela	Testa-Kerivan	19	\$11,813,000	6	\$3,102,000	25	\$14,915,000
83	Briana	Murray	5	\$6,545,500	7	\$8,280,000	12	\$14,825,500
84	Thomas	Pilafas	15	\$11,003,100	9	\$3,605,000	24	\$14,608,100

#	First Name	Last Name	List#	List \$	Sell #	Sell \$	Total #	Total \$
	_							
85	Eric	Logan	11	\$5,577,100	13	\$8,986,000	24	\$14,563,100
86	Donald	Romanelli	8	\$10,789,000	5	\$3,705,750	13	\$14,494,750
87	Meredith	Lannert	12	\$11,278,750	5	\$3,133,000	17	\$14,411,750
88	Denis	Horgan	22	\$9,005,000	13	\$5,391,950	35	\$14,396,950
89	Wendy	Pawlak	18	\$9,213,900	11	\$5,079,000	29	\$14,292,900
90	Lisa	Wolf	17	\$9,609,900	11	\$4,573,000	28	\$14,182,900
91	Tracy	Tran	13	\$4,512,200	24	\$9,633,400	37	\$14,145,600
92	Kathryn	Pinto	13	\$8,045,000	11	\$5,808,900	24	\$13,853,900
93	Melissa	Montanye	6	\$7,130,000	5	\$6,715,000	11	\$13,845,000
94	Victoria	Tan	10	\$5,206,845	18	\$8,579,306	28	\$13,786,151
95	Kate	Erickson	5	\$7,933,000	2	\$5,649,000	7	\$13,582,000
96	Hui	Li	10	\$6,757,000	12	\$6,720,490	22	\$13,477,490
97	Julie	Hennessey	2	\$4,725,000	3	\$8,737,000	5	\$13,462,000
98	Troy	Cooper	9	\$7,678,580	8	\$5,757,900	17	\$13,436,480
99	Bernard	Cobb	18	\$11,659,000	4	\$1,731,700	22	\$13,390,700
100	Tracy	Anderson	5	\$6,437,500	7	\$6,930,701	12	\$13,368,201

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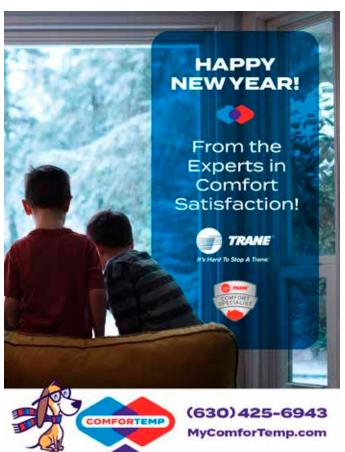
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- On-time closings, every time—because your clients deserve it, and your business depends on it.

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#### **TOP 150 STANDINGS**

Teams and Individuals from January 1, 2025 to November 30, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Melanie	Young	23	\$11,150,200	5	\$2,151,000	28	\$13,301,200
102	Julie	Roback	18	\$9,926,000	6	\$3,197,400	24	\$13,123,400
103	Ivan	Santos	39	\$13,049,900	0	\$0	39	\$13,049,900
104	Grigory	Pekarsky	2	\$733,800	18	\$12,295,500	20	\$13,029,300
105	Kari	Wilson	7	\$3,450,000	20	\$9,492,901	27	\$12,942,901
106	Chris	Pequet	5	\$7,665,000	4	\$5,277,500	9	\$12,942,500
107	Patrick	Roach	11	\$4,180,000	15	\$8,669,400	26	\$12,849,400
108	Steven	Powers	2	\$2,762,500	5	\$9,878,500	7	\$12,641,000
109	Ondrea	Weikum-Grill	12	\$9,223,305	4	\$3,307,000	16	\$12,530,305
110	Lynda	Wehrli	12	\$8,125,000	8	\$4,258,950	20	\$12,383,950
111	Tracy	Driscoll	16	\$7,242,000	7	\$4,975,600	23	\$12,217,600
112	Diane	Coyle	19	\$8,152,555	8	\$4,031,000	27	\$12,183,555
113	Sarah	Swanson	2	\$3,253,000	6	\$8,685,000	8	\$11,938,000
114	Kimberly	Heller	19	\$6,735,700	11	\$5,113,400	30	\$11,849,100
115	Daniel	Firks	12	\$7,754,000	9	\$4,040,500	21	\$11,794,500
116	Maureen	Flavin	14	\$6,974,809	8	\$4,697,000	22	\$11,671,809
117	William	Anderson	14	\$7,050,900	10	\$4,543,990	24	\$11,594,890
118	Laura	Michicich	10	\$5,524,000	9	\$5,999,073	19	\$11,523,073
119	Dan	Bergman	6	\$2,879,900	17	\$8,597,695	23	\$11,477,595
120	Carrie	Bowen	10	\$6,843,000	8	\$4,486,000	18	\$11,329,000
121	Diane	Salach	4	\$3,103,000	6	\$8,153,000	10	\$11,256,000
122	Joe	Cirafici	14	\$6,483,501	10	\$4,740,900	24	\$11,224,401
123	David	Swanson	9	\$5,341,000	10	\$5,842,000	19	\$11,183,000
124	Dimpi	Mittal	7	\$5,500,000	9	\$5,626,900	16	\$11,126,900
125	Natalie	Ryan	3	\$5,210,865	5	\$5,826,500	8	\$11,037,365
126	Meredith	Van Syckle	4	\$5,582,500	7	\$5,400,900	11	\$10,983,400
127	Lisa	Zeller-O'Malley	5	\$3,723,500	9	\$7,165,875	14	\$10,889,375
128	Beth	Gorz	13	\$6,594,500	7	\$4,218,375	20	\$10,812,875
129	Puneet	Kapoor	5	\$3,623,000	10	\$7,112,500	15	\$10,735,500
130	Lydia	Memeti	5	\$4,099,000	5	\$6,610,888	10	\$10,709,888
131	Matthew	Kombrink	17	\$6,156,292	12	\$4,411,900	29	\$10,568,192
132	Cathy	Litoborski	16	\$8,600,000	4	\$1,880,000	20	\$10,480,000
133	Suzanne	Fox	12	\$6,852,000	7	\$3,578,000	19	\$10,430,000
134	Sarah	Machmouchi	16	\$5,778,600	10	\$4,564,250	26	\$10,342,850

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Jennifer	Vande Lune	5	\$3,166,900	6	\$7,095,000	11	\$10,261,900
136	David	Gust	14	\$6,673,333	9	\$3,574,500	23	\$10,247,833
137	Madison	Verdun	9	\$3,761,000	14	\$6,469,000	23	\$10,230,000
138	Holly	Connors	15	\$6,050,015	9	\$4,176,900	24	\$10,226,915
139	Brandon	Loncar	7	\$7,204,900	5	\$3,012,000	12	\$10,216,900
140	Holly	Pickens	9	\$5,985,000	7	\$4,120,000	16	\$10,105,000
141	Stephanie	Kramer	16	\$10,033,301	0	\$0	16	\$10,033,301
142	ElizaBeth	Schoonenberg	5	\$6,990,421	4	\$3,010,000	9	\$10,000,421
143	Larry	Reedy	9	\$7,195,100	4	\$2,722,400	13	\$9,917,500
144	Casselyn	Tertell	8	\$4,350,500	8	\$5,488,807	16	\$9,839,307
145	Sophia	Su	9	\$6,912,500	6	\$2,917,000	15	\$9,829,500
146	Tabitha	Murphy	9	\$3,953,000	8	\$5,874,000	17	\$9,827,000
147	Mike	McCurry	9	\$6,239,986	6	\$3,504,993	15	\$9,744,979
148	Simran	Dua	8	\$4,506,000	11	\$5,235,130	19	\$9,741,130
149	Mary Beth	Ryan	6	\$4,868,700	6	\$4,833,000	12	\$9,701,700
150	John	Kloster	2	\$1,499,900	7	\$8,123,000	9	\$9,622,900

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