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JANUARY 2026

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Partner
Spotlight
**ENJOLI
NOLEN**

Luckett Land Title

Rising Star
**KAYLA
WAGGONER**

Where Are
They Now?
**TENA
MYERS**

Central
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**2026
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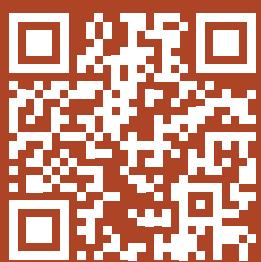
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Publisher's NOTE

As we step into 2026, we couldn't be more excited about what lies ahead for the *Central Mississippi Real Producers* community. This year is about momentum, connection, and the undeniable power that comes from bringing the best in our industry together with intention and purpose. Real estate can often feel transactional, but we believe its greatest strength has always been relational—and that's where community changes everything.

Throughout the coming year, our events will be designed to do more than gather people in a room. You can expect meaningful masterminds, insightful roundtable discussions, and intentional opportunities to collaborate with your fellow top producers. These are spaces where ideas are shared freely, challenges are discussed honestly, and success is multiplied through collective wisdom. When professionals who are committed to excellence come together, everyone rises.

And because strong community is built not only through learning but through shared experiences, we're also adding more fun into the mix. Look for moments of friendly

competition and creative experiences designed to take us beyond our four walls—strengthening relationships, sparking laughter, and reminding us that connection thrives when we step outside our comfort zones together.

Our guiding belief for 2026 is simple: *a rising tide lifts all boats*. When we support one another, learn from one another, and celebrate each other's wins, we strengthen not only individual businesses but the entire Central Mississippi real estate community. We are proud to create a platform that encourages collaboration over competition and connection over isolation. Thank you for being part of Real Producers and for

contributing to a culture that values growth, generosity, and shared success. We can't wait to build, learn, compete, and rise together in the year ahead.

Jeff White
Owner/Publisher



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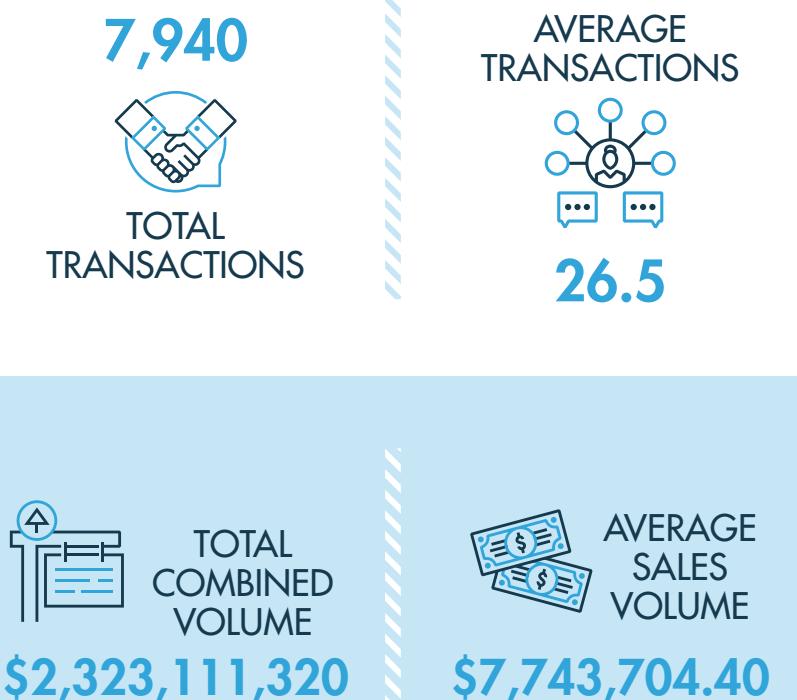
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MEET

Enjoli Nolen

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**Consistency
Beats
Intensity**

There are people whose careers unfold like a straight line—predictable, planned, orderly. And then there are leaders like Enjoli Nolen, whose journey is defined not by rigid strategy but by a steady commitment to showing up, serving well, and building relationships that stand the test of time.

Today, Enjoli serves as the Director of Business Relations and Marketing for Luckett Land Title, a role she has poured nearly seven years of passion, precision, and purpose into. But her story begins long before any title, accolade, or leadership position—back in the heart of Hattiesburg, Mississippi.

Rooted in Service From the Start

Born and raised in Hattiesburg, Enjoli grew up surrounded by family, community, and the values that would later shape her leadership style. She attended Southern Miss, earning a degree in Finance—a choice she laughs about now, given how naturally she drifted toward service-oriented work.

After graduation, she stepped into a role as a Medical Financial Counselor, a position that uniquely blended her interests in both finance and patient care. “I was torn between becoming more of a caregiver or sticking to finance,” she recalls. “This gave me the opportunity to serve in both roles.” It was her first taste of what would become a lifelong pattern: finding ways to combine business acumen with genuine human connection.

Part of what inspires her most is watching the way Mike has overcome challenges of his own—including his journey of overcoming alcohol addiction. His courage, discipline, and willingness to grow have shaped not just his life, but hers.

Seeing him rise, rebuild, and lead with clarity has become one of her greatest sources of motivation. It’s a reminder that strength isn’t loud, and growth isn’t always dramatic. It’s often the quiet, consistent decisions—made one day at a time—that transform everything.

Nearly 25 years into marriage, their partnership stands as a testament to

resilience, loyalty, and two people continuously choosing to become better together.

Finding Her Professional Home

In 2019, Enjoli interviewed with Cratin Luckett, President and Lead Attorney of Luckett Land Title. She knew almost immediately that it was different. The loyalty, the values, the culture—it felt like home.

“Luckett Land Title is my crew,” she says with pride. “When Cratin expressed his values and loyalty to his team, I knew it was a great fit.”

As the Director of Business Relations and Marketing, she leads partnership development, steers marketing strategy, and strengthens the relationships that support the company’s growth and reputation. It’s a role tailored to her strengths: communication, connection, and an unwavering ability to create trust.

Winning Through the Slow Seasons

Success stories are often told through highlights, but Enjoli’s strength shows just as clearly in the quieter moments.

When the market slowed, she didn’t wait for business to come to her—she shifted. She expanded networks, elevated social media, and stayed relentless with connection and follow-up. These weren’t flashy strategies; they were intentional, consistent steps that kept momentum alive.

“Consistency beats intensity,” she says, quoting one of her favorite reminders. It’s a mantra she doesn’t just say—she lives it.

**Accolades Earned
Through Excellence**

Enjoli’s commitment has not gone unnoticed. Her list of accolades includes:

- Director on the Board for the Mortgage Bankers Association of Mississippi
- Affiliate of the Year – Mortgage Bankers Association
- Affiliate of the Year – Central Mississippi Realtors





**“CONSISTENCY
beats intensity.”**

A Heart for Community

Outside of business, Enjoli pours her time into philanthropy—work she considers essential, grounding, and deeply meaningful. She has served as:

- Former Chair and Honoree for Best Dressed Jackson benefitting the American Cancer Society
- Former President of Junior Auxiliary of Madison County
- Member of the Junior League of Jackson
- Current Woman of Impact Nominee for the American Heart Association of Mississippi

“Philanthropy keeps me grounded with empathy, patience, and the true meaning of community,” she says. It’s not extracurricular—it’s part of who she is.

A Family That Loves the Journey

At home, life is full—and beautifully so. Enjoli and Mike have been married nearly 25 years and share two daughters they are incredibly proud of.

Mckenna, a graduate of Ole Miss with a degree in Business Administration, is now an Associate Managing Director and Mortgage Lending Specialist at Story Financial.

Isabella, a junior at Ole Miss, is studying Biology with a Pre-Dental track and minoring in American Sign Language.

As a family, they love to travel—experiences that have brought them closer and opened their eyes to new perspectives and cultures around the world.

Elevating Others Through Example

Part of Enjoli’s consistency is her commitment to educating and empowering the people she serves. That’s why she is especially passionate about helping buyers understand one of the most overlooked protections

- Top Woman in Business – Madison/Rankin County for Hometown Magazine
- *Central Mississippi Real Producers* Partner Spotlight honoree
- Ridgeland Chamber Diplomate of the Year
- 40 Under 40 in Business Nominee

Each recognition reflects not only her work ethic but also the high standards she holds for herself and her team.

Fueled by Relationships

When you ask Enjoli what she’s most passionate about in her work today, she answers without hesitation: relationships.



Daughter Mckenna Nolen

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is widely recognized. Ultimately, it delivers true peace of mind, ensuring you don’t inherit debts or legal problems from previous owners and allowing you to move forward confidently in your new home.

Still Rising

Today, Enjoli Nolen is not just building a career—she’s building relationships, elevating standards, and contributing

to a real estate community she genuinely loves.

Her story is far from finished. But if the chapters ahead look anything like the ones behind her, one thing is certain: She will keep showing up. She will keep growing. She will keep serving with heart. Because in her world—and in her results—consistency truly does beat intensity.

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Kayla Waggoner - Success Followed Her Step of Faith

WRITTEN BY SUSAN MARQUEZ • PHOTOS BY ABE DRAPER PHOTOGRAPHY



As an 18-year-old stay-at-home mom, Kayla Waggoner never imagined she would one day build a career in real estate. “My focus was on my child,” she says. Within only a few years, that focus expanded to three children, each born just a year apart.

“I grew up in Forest, in Scott County,” Kayla says, and it’s still home today. She graduated from Scott Central High School with a baby to raise. As a child, she once dreamed of becoming a veterinarian—until she realized the more difficult side of that profession. “I guess the closest I came to that dream was living on a mini farm,” she laughs. “I’ve got beagles, goats, and chickens. Taking care of them is a lot more work than I ever imagined.”

When her children reached school age, Kayla began working outside the home. “I cleaned houses, and I truly loved the people I worked for,” she says. “My clients were like family to me. I enjoyed

being in their homes and being part of their lives.”

When COVID hit, she attempted homeschooling, something that sounded like a great idea at first. “I had three kids in three different grades—it was overwhelming for all of us. I realized I was better suited to being their mom than their teacher. I wanted to get back to doing crafts and enjoying our time together.”

Real estate wasn’t something Kayla had ever considered, but her experience working closely with people had unknowingly prepared her for it. It was her husband who saw her potential. “He encouraged me to give real estate a try,” she recalls. At the time, he worked nights shift and spent his days painting for local real estate agents—work that eventually led him to start his own successful painting business, which is now booming. “He believed in me before I believed in myself.”



Kayla studied online, intimidated by the thought of taking the licensing exam, but she surprised herself. “Passing that test was one of the most terrifying moments of my life,” she says. “But I cried, I prayed, and I stepped out on faith—and God has truly blessed me.”

Her real estate journey has taken her through a few transitions, but each one has helped her grow. Now working with Turn Key Properties in Madison, she feels settled and supported. “Leaving a brokerage is never easy, but I know I’m exactly where I need to be,” she says.

As a newer agent, Kayla embraced the learning curve. “I’m still learning,” she admits. “I’ll never forget the feeling of getting my first million-dollar property. I have worked with some amazing agents, and I’ve been blessed to always have people in this industry who are willing to help when I have questions.”

Today, she’s grateful for a career she never expected to love. “My favorite part is helping people,” Kayla says. “I love sitting at the closing table and seeing the joy on my clients’ faces. And nothing beats walking into a home after seeing several others and hearing someone say, ‘This is the one.’ It’s especially rewarding with first-time homebuyers.”

Kayla and her husband stay busy raising their blended family of four children: her stepdaughter, Natalie, and her three younger kids—Cameron, Dylan, and Layla. Their home is always full of life, often becoming the hangout spot not only for their own children but also for Kayla’s brother, Dalton, and his friends. “There’s always a house full, but I love it,” she says. “I want our home to feel like a safe, welcoming place for everyone.”

When she’s not working or spending time with her children, Kayla can usually be found tending to her animals.



“

I want our home to feel like a safe, welcoming place for everyone.”





“

I'm always grateful to my clients for putting their trust in me.”

“We're a water-loving family in the summer—pools, rivers, the beach, camping, we enjoy it all,” she says. She also jokes that she could easily be a foodie: “I'd love to travel and eat for a living,” she laughs.

Kayla is a member of Harperville Baptist Church, a place that remains close to her heart.

“I'm always grateful to my clients for putting their trust in me,” Kayla states. “A home is the biggest purchase most people will make in their lifetime, and I take that seriously.”



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Tena MYERS

PHOTOS BY
ABE DRAPER
PHOTOGRAPHY

Tena Myers was featured as an Icon in The Industry in our April 2021 Issue and she remains an Icon in Central Mississippi. She has trained, mentored, advised, shepherded and encouraged numerous agents over the years. We recently caught up with Tena to see what changes have occurred in the past five years.

What Changes Have Occurred In Your Career Since You Were Featured?

The most significant change in my life, since I was first featured in Real Producers Magazine, occurred this year.

My brokerage, Three Rivers Real Estate MERGED with Trifecta Real Estate, LLC, owned by Tye Densford and Alex Alexander.

Did I set out to pursue such a change? No. I never knew this was a possibility and had never seen other real estate brokerages successfully attempt this. Finding direction for one's life can be challenging. None of us know what the future holds, but as I have always believed, I know Who holds my future. It all started in August of this year when I decided to look for a new office. Again, I was searching for direction. The 5-year lease on my building was coming up



for renewal on October 1st and I wasn't prepared to sign a new lease which meant a rent increase, nor was I ready to fully retire. God always has a plan. Long story to a short recap, I viewed a listing owned by Trifecta and really liked the space. Tye Densford and Alex Alexander reached out within a week and came to my office to discuss the space. It so happened that they were looking for a broker to manage their agents and of course, I needed a space for my agents. A few more meetings and at each meeting we all felt that something supernatural was about to happen. God was steering the ship. We agreed to come together. I would shut down Three Rivers and would become Principal Broker of Trifecta. Our agents would become a blended family. All

of my agents, but a handful, followed me to Trifecta, even though it was a heartbreaking decision. They were attached to Three Rivers as much as I was. I can't begin to share the anguish that fell upon all of us temporarily. They were losing their beloved Three Rivers and I was letting go of something I had built. I'm reminded of the cartoon meme of the little girl holding her little bear and standing in front of Jesus, where He was reaching out to take her little bear, and she was saying, "but I love it" and Jesus was saying, "just trust me", however behind His back He was holding a very large bear to exchange with her. Jesus wanted to give me something bigger, but I had to let go of what I had. Nearly all of my agents followed me into uncharted waters

and for that I am eternally grateful. I am discovering every day what a huge blessing this merger is becoming, not only for me, but for the agents.

What Changes Have Occurred In Your Personal Life Since You Were Featured?

In February of this year, my son passed away. He was diagnosed with esophageal cancer and died within (3) weeks of his diagnosis. I didn't publicly announce this and to be honest I did not take the time to mourn him properly. I had (30) agents depending on me and I just kept moving forward. So when the decision to merge my company was to be made, I felt strength and encouragement pouring into me from Tye Densford and Alex Alexander. I lost one son, but God gave me two. Our visions have increased, and our territories have been enlarged. (1 Chronicles 4:10 *And Jabez called out to the God of Israel, "If only You would bless me and enlarge my territory! May Your hand be with me and keep me from harm, so that I will be free from pain. And God granted the request of Jabez.*) This scripture hung on a large canvas in my Three Rivers office and followed me to Trifecta and hangs in our conference room.

What Are Your Real Estate Goals For The Future?

My real estate goals for the future have somewhat changed, however, serving my agents remains the main part. I am a Pastor/Broker. Alex has referred to my style as "shepherding":) Everything I do, I do for the Glory of God and His Kingdom, and He has blessed me indeed!

"Tena Myers is more than just a broker; she's the foundation upon which my real estate career stands. Her unwavering support and knowledge have shaped me into a top producer." Ryan Ainsworth

"Tena Myers exemplifies expertise, integrity, and dedication in our Real Estate industry. I would not be where I am today in my career without her guidance and her ability to anticipate needs and navigate challenges. She strives to make sure all of her agents have the opportunity to be successful."



Personally, I hold Tena in the highest regard. Her patience and genuine care creates relationships built on trust and respect. She has had such a meaningful impact on both my Real Estate journey and my personal experiences as well. I am so grateful and beyond blessed to have her in my life. Donna Burks



Broker because she truly invests in their success. Tye Densford

"I have only known Tena a few short months but she has become my mentor and I am truly blessed to learn this business through her eyes!" April Savell



"Jabez cried out to the God of Israel, "Oh, that you would bless me and enlarge my territory. Let your hand be with me, and keep me from harm so that I will be free from pain. And God granted his request." Chronicles 4:10

JOSEPH Presley

For Joseph Presley, the outdoors has never been just a hobby; it has been a steady thread woven through every chapter of his life. Growing up in Madison, Mississippi, Joseph spent countless hours in the woods alongside his father, forming memories that would later shape not only his passions but his career and purpose.

Sports also played a significant role in his early years. Joseph spent his high-school days on the baseball field at Madison Central before graduating in 2004 and heading to Holmes Community College. He later transferred to Delta State University, where he joined the golf team. It was more than academics and athletics that left an impression on him during those years; it was the land itself.

"While in college, I began to realize the value of the land where I hunted, especially in the South, where people love the outdoors and hunting," Joseph recalls. Spending time in the

Delta deepened his appreciation for Mississippi's wild places. "I have a real heart for the Delta," he says, remembering the sun-drenched fields, quiet woods, and the sense of peace he found there.

Joseph graduated with a degree in insurance and real estate and accepted a job selling insurance right out of college. It was a practical first step, but not a lasting one. "I did that for a year, mostly because it was easier for me to get into the insurance business at the time," he says. "But I realized pretty quickly that wearing a suit and tie was not for me."

Fortunately, during this period, Joseph had a mentor whose guidance would help shape his trajectory. "He owned real estate and was a huge part of my success. He continues to guide me along the way," Joseph says. That encouragement pushed him to pursue what he had always truly wanted. After earning his real estate license in January

Rooted in Faith, Family, and the Land: The Story of Joseph Presley

WRITTEN BY SUSAN MARQUEZ
PHOTOS BY ABE DRAPER
PHOTOGRAPHY

of 2010, Joseph jumped in with both feet and never looked back.

In 2013, Joseph joined Mossy Oak Properties in Kosciusko, working alongside Beth McLellan. "Beth was very instrumental in the growth of my career," he says. Soon, the pull to be



“
We wanted to build a real estate company centered around our FAITH while being able to do WHAT WE LOVE.
”



would not be where I am today without their guidance, support, and trust."

In October 2023, Joseph and his wife, Shelley, joined with Adam Moore and his wife, Becca, to form Pursuit Properties, a company built on shared values, deep faith, and a passion for helping others find their place in the world.

"We wanted to build a real estate company centered around our faith while being able to do what we love," Joseph explains. "Pursuit Properties is not only a full-service real estate company but also a place where we can help other agents grow in their career, personal growth, and their faith."

closer to home led him to join 4 Corner Properties, where he worked under Gary Stewart and helped grow the Madison office. That decade proved to be pivotal. "Working for Gary and Tonya Stewart for 10 years had a huge impact on me, my faith, and my career," Joseph says. "I

I LOVE
the trees, lakes, streams,
topography, and fresh
air. I feel that every
property has a story, and
it's my job to share that
with everyone else.





As a leader, Joseph is equally committed to nurturing the growth of Pursuit Properties' agents. "It's satisfying to watch our agents grow," he says. "I enjoy teaching, guiding, and sharing my knowledge with them. It takes time to really learn this business, and I want to

make sure I spend time with each agent so they can be successful."

Joseph and Shelley reside in Gluckstadt, where they raise their three children: Miles (12), Caroline (10), and Micah (8). The outdoors continues to be a constant in Joseph's life, and he takes joy in introducing his children to the same woods and fields that shaped him. "They've already made so many great memories in the field while hunting and just being together," he says.

Between his faith, family, and his business, Joseph's life is full, but full in all the right ways. When time allows, he still enjoys hunting and playing golf, though he admits those opportunities come less often these days. Still, he's grateful for every moment.

"I love what I do," Joseph says. "God is so faithful. This work can be hard, frustrating, and rewarding all at the same time, but I love the people I work with. We strive to always prioritize God in our lives and business. When we do that, the rest will follow."

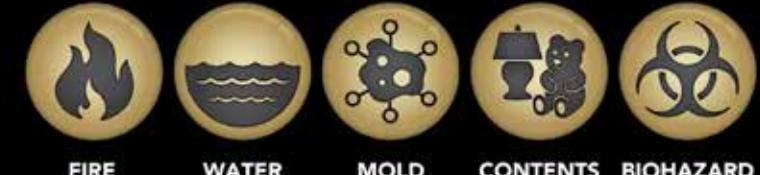


that every property has a story, and it's my job to share that with everyone else."

His passion lies in seeing potential where others may not. "Sometimes I see a property that isn't as established as others," he explains. "It's fun to turn a vision into reality for the current owner or future owners."



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SOCIAL NIGHT PHOTO RECAP!

Our November Social Night was held at **Shaggy's on the Rez** on **Tuesday, November 18th!**

It was another fantastic evening, with the best of the best Realtors and Partners coming together to enjoy beautiful views, great food and beverages, music, door prizes, and plenty of networking.

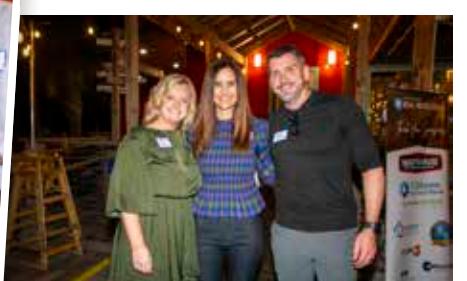
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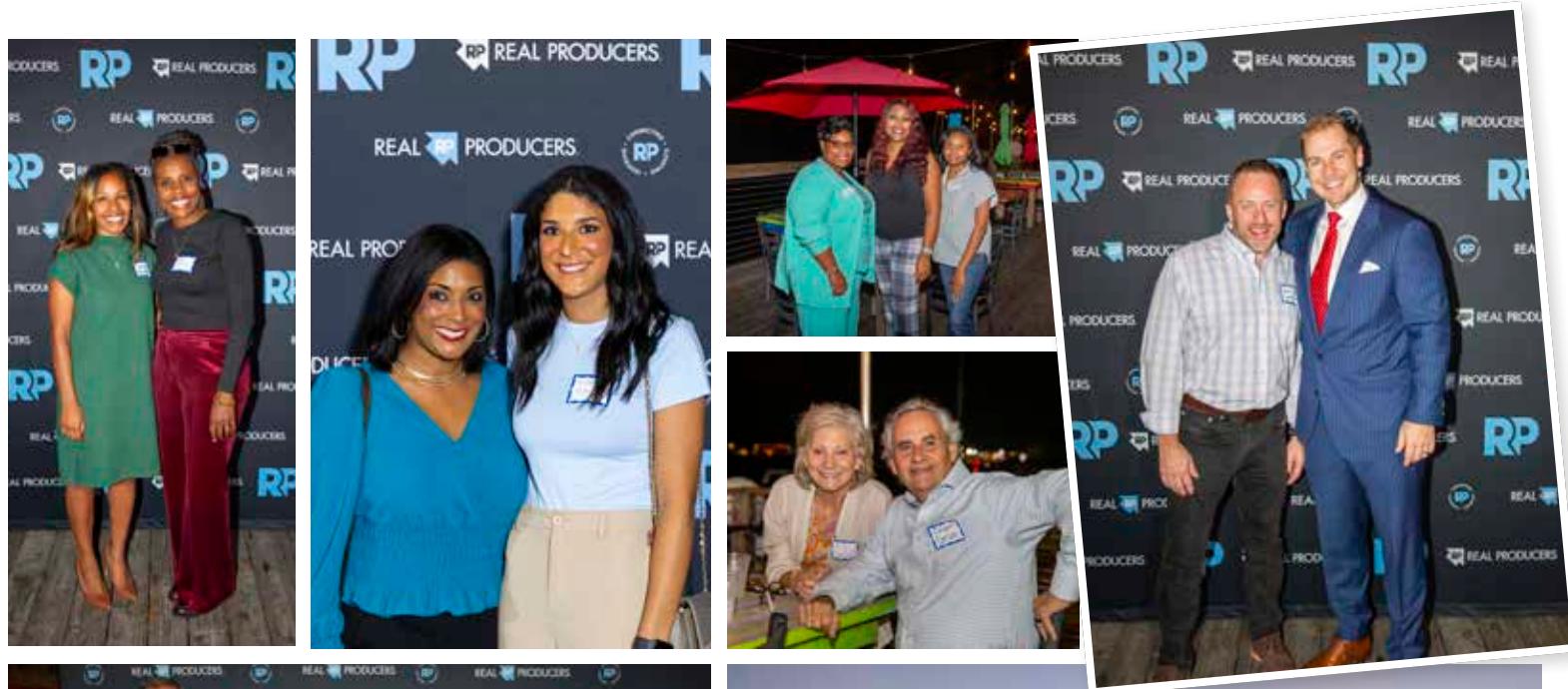
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