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Business:  
**LAURA  
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Agent Spotlight:  
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**22** Talal Hamka  
TOP PRODUCER

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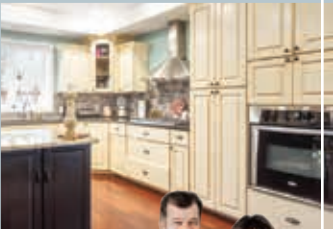
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# LAURA MONLEY

## Decades of Dedication Done Right

**L**aura Monley is dedicated to helping people achieve their dreams. An associate broker with Max Brook, REALTORS®, she has built a reputation for excellence and integrity for the past 29 years.

Born and raised in Detroit, Laura began her real estate career after spending 11 years in the wholesale club industry. In December of 1996, she made the leap to real estate, seeking more control over her schedule and a career that would

utilize her customer service and marketing skills.

Laura's approach to real estate is deeply rooted in her commitment to client satisfaction. "It's about the clients, not about us," she said. Laura's client-first

mentality has been the cornerstone of her success, earning her a loyal clientele and numerous referrals.

Laura's passion for the profession is evident in her impressive track record and numerous accolades. Throughout her career, she has received several awards, including the Circle of Excellence, Diamond Society, and Star Achievers from her previous brokerage, Coldwell Banker. In 2024, she achieved a sales volume of over \$7 million, contributing to her career total of more than \$56 million in sales.

For Laura, her favorite part of the job is getting to meet so many interesting and fun people. "No day is the same, and I see so many fascinating places and properties. Real estate can be a real adventure!" she shared. "Helping people achieve the American Dream is awesome!"

Like many other real estate professionals, Laura has faced challenges in the industry, particularly in helping clients navigate competitive markets. "Experiencing the disappointment of clients who have trouble competing in a tough market can be difficult, but we just keep going until we have success!" she said. "I like to remain the calming influence and keep spirits up."

Outside of real estate, Laura leads a rich personal life. She's a proud mother of two grown children — a son who owns a "mini farm" in Traverse City and a daughter who lives in Hamburg, Germany. Laura enjoys roller skating,





gardening, and maintaining pollinator gardens on her property. She's also passionate about animal welfare, often donating to rescue groups for dogs, cats, and wildlife.

As she looks into the future, Laura has no intentions of slowing down. "I will be in this business for many more years — I have no plans for retirement any time soon!" she said.

“  
**No day is the same, and I see so many fascinating places and properties. Real estate can be a REAL ADVENTURE! Helping people achieve the American Dream is awesome!”**

For aspiring real estate agents, Laura emphasizes the importance of daily actions and genuine care for clients. "Do something every day that can lead to business," she said. "Most importantly, never forget your fiduciary duty to your clients. Stay calm, and do not let the stress of the business get to you."

Laura hopes that she will be remembered for her honesty and for how she cared for her clients. "I focus more on customer service than I do on 'selling,'" she explained. "Many referrals came to me from past clients because they felt like I wasn't just trying to 'sell' them something, and they appreciated my patience."

Laura is a shining example of how passion, dedication, and a client-first approach can lead to lasting success. As she continues to help people reach their goals, she proves that real estate isn't simply about the properties — it's about the people.







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# DANIEL GYOMORY

## A Work Ethic That Never Quits

Daniel Gyomory spent his childhood on his family’s farm in Marlette, Michigan, where he learned the value of hard work and dedication from an early age. These lessons, instilled by his parents and grandparents, would become the foundation for his successful career in real estate.

driven approach to serving his clients. He works closely with his transaction coordinator to manage the behind-the-scenes logistics, ensuring that every deadline is met and no detail is overlooked. This efficient system allows Daniel to focus on delivering personalized, attentive service while making sure his clients stay informed and never miss an opportunity.

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PHOTOS TAKEN AT LOMBARDO  
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“Growing up on our family farm with my parents and grandparents really shaped who I am today,” Daniel shared. “It’s a lot of hard, physical work to run a family farm, and it taught me the value of a strong work ethic and of doing things the right way.”

Daniel tackles challenges directly, especially in today’s competitive market. “The biggest hurdle has been the intense competition buyers are facing,” he explained. To help his clients succeed, Daniel stays optimistic, sets clear expectations, and constantly explores creative strategies to strengthen their offers and secure the right home.

Daniel launched his real estate career after he graduated from Michigan State University in 2014, building on his experience as a leasing agent and manager during college. In just 11 years, he has achieved impressive milestones, including a career volume that exceeds \$75 million and recognition as one of the top 300 agents in Wayne County.

Beyond his professional accomplishments, Daniel is deeply committed to his family and community. He and his wife, Alexis, live in a historic house in downtown South Lyon with their two young daughters. They support Camp Kesem, a charity that provides free summer camps for children affected by a parent’s cancer. Daniel also runs a program called Gyomory Gives, which gives back to local teachers, nurses, active and veteran military, and first responders.

For Daniel, the cornerstone of his success has been his client-first focus, leading to a thriving business built on repeat clients and referrals. “My goal isn’t just to close a deal: It’s to be a trusted guide for my clients throughout their transaction and well beyond the sale,” he explained.

As he looks to the future, Daniel is focused on expanding his real estate business while building his personal investment portfolio. “Real estate remains one of the most reliable

As an associate broker with @properties - Christie’s International Real Estate, Daniel has built a streamlined, detail-



“

My goal isn't just to close a deal:

IT'S TO BE **A TRUSTED GUIDE** FOR MY CLIENTS

throughout their transaction and well beyond the sale.”



investments available,” he said. “When done strategically, it creates long-term security and wealth.”

For those who are beginning their real estate careers, Daniel suggests that they find the right work environment and mentor. “I’d recommend interviewing a few different brokerages and teams to see what feels right,” he explained. “Be a sponge and soak up as much information and experience as you can.”

While Daniel has thrived in the industry, he believes true success goes beyond titles or accolades. “To me, success is simply achieving a desired goal,” he shared. “It’s not just about professional achievements — it’s also about being fulfilled in my personal life, especially with family and relationships.”

Daniel has transformed his small-town values into big-city success, which has rewarded him with a flourishing career. By putting clients first and making a positive impact on people’s lives, he exemplifies what the heart of real estate is all about.

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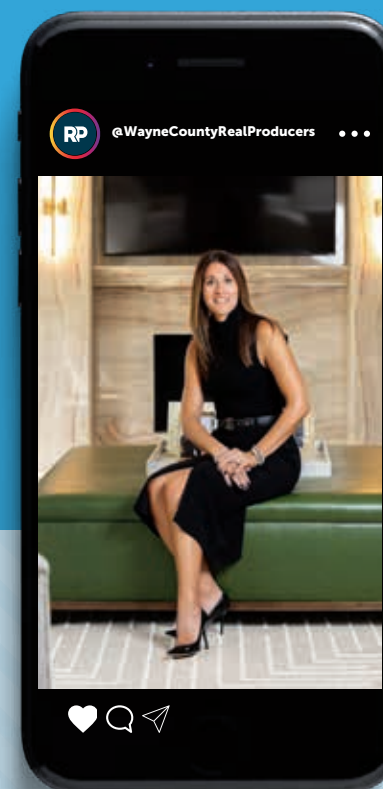
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# Talal HAMKA

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HOMES MODEL  
AT KINSLEY IN  
ANN ARBOR



## *Bringing Empathy to Every Transaction*

**T**alal Hamka has always been in the business of helping people. A thriving real estate agent at Got Key'd Realty, he has quickly made a name for himself through his relentless work ethic and passion for growth. With a background in nursing, he is proof that, with grit and vision, anything is possible.

Born in Lebanon, Talal immigrated to the United States at age 9, facing the daunting task of learning a new language and culture. Despite these obstacles, he excelled academically, earning a full scholarship and eventually becoming a registered nurse with a bachelor's degree in science.

In 2022, Talal began to transition into real estate while working part-time as an oncology nurse to supplement his income. "I used to work 9-to-5 as a registered nurse, and 5 p.m. until nighttime doing showings for my mentor," he explained.







Talal's dedication to his new career quickly paid off. In his first month, he closed his first deal, which motivated him to invest more time and effort into being an agent. By 2023, he had become so successful that he left nursing to focus on real estate full-time.

Talal's rapid rise in the industry has been marked by numerous accolades. In 2023, he received the Rising Star award at Keller Williams Legacy. The following year, he ranked #1 in volume and #1 in sales at Got Key'd Realty and earned the Millionaire

Club award. His career volume has already reached an impressive \$27 million, with over \$12 million obtained in the last year.

For Talal, positive feedback and client satisfaction have been the keys to his success. "Real estate is not a job to me: It's something that I enjoy doing every day," he shared. "My clients become family! I build relationships with my clients, and we work together."

Talal's background in nursing has also played an important role in shaping his

real estate career. "I knew I had the communication skills and the patience to be a successful agent," he said. These skills, combined with his dedication to answering client questions promptly and thoroughly, have set Talal apart in a competitive market.

Like many other agents, Talal will admit that it can be a challenge to maintain a proper work-life balance. "As a real estate agent, I feel like it's a 24/7 job that every agent should be dedicated to," he admitted. To overcome this, Talal emphasizes organization and proactive planning.

As for his future, Talal has plans to expand his investment portfolio, explore property flipping, and establish himself as a trusted resource for real estate in his community. "Every beginning of the year, I put a number in mind that I need to accomplish," he shared.

For aspiring agents, Talal reminds them to work hard and smart. "Go up the ladder, step by step, and don't try to get on top fast," he said. Talal also views communication skills, patience, and readiness for challenges as essential traits for success in the industry.

With a strong foundation in service, Talal continues to build a real estate career defined by integrity and dedication. As he expands his impact within the industry, one thing remains constant: his commitment to helping others achieve their goals.

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