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COVER STORY

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Publisher's NOTE

Hello February, A Month of Connection!

February is a time to celebrate connection, compassion, and collaboration. In real estate and beyond, success is built on trust and the relationships we cultivate over time. The Real Producers community continues to thrive because of the meaningful bonds formed through shared experiences, conversations, and support.

As we move through the early part of the year, we're excited to kick things off with our **first event of 2026 — Bloom Where You're Planted on March 12th**. This gathering will set the tone for the year ahead, bringing our community together with intention, inspiration, and a focus on growth. We can't wait to reconnect and begin the year surrounded by the people who make this network so special.

Let's carry this reminder into every interaction: **"The best relationships are built on trust, care, and collaboration."**

Here's to a February filled with meaningful connections and the promise of new beginnings.



Kristin Brindley
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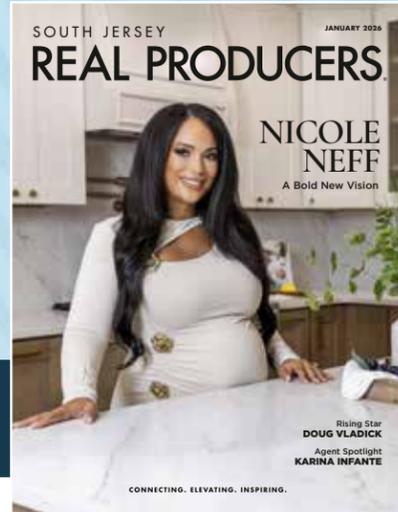
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FAQ



Since launching *South Jersey Real Producers* five years ago, we've often heard the same questions. To save time, we're sharing the answers here. Remember, this publication is your voice, and our door is always open to discuss anything about our community!

Q: Who receives this magazine?

A: The top 500 agents in the South Jersey area. We pull the MLS numbers each year (by volume) for agents licensed in our service area, which includes Burlington, Camden, Gloucester, Cumberland, and Salem counties. We cut off the list at number 500, and the next year's distribution is born. We did this again in January, based on the updated list of the top 500 agents by 2025 sales volume.

Q: What is the goal of this magazine?

A: Real Producers is about building a stronger, more connected real estate community. We believe that when we surround ourselves with successful, like-minded individuals, we can grow to new heights. This magazine is a platform designed to bring together the top 500 real estate agents and our trusted preferred partners, fostering an exclusive and collaborative network. Each month, we share inspiring stories, celebrate successes, and promote events that connect, inform, and inspire. Our mission is to build relationships and empower growth within the real estate industry.

Q: Does Real Producers have events?

A: Yes! We will have specific networking events throughout the year.

Q: What is the process for being featured in this magazine?

A: Being featured is simple and starts with a nomination. Realtors, affiliates, brokers, office leaders, and even self-nominations are welcome! If you know someone with an inspiring story, exceptional leadership, top-tier customer service, or a remarkable commitment to giving back, we'd love to hear about them.

To nominate, send an email to wendy@realproducerskbteam.com and share why you believe they should be featured. Your insights help us uncover stories we may not know about. Once a nomination is submitted, we'll reach out for an interview to ensure the feature is a great fit. If selected, our team will take it from there, coordinating an article write-up and scheduling a professional photo shoot.

Q: What does it cost a Realtor/team to be featured?

A: Zero, zilch, zippo, nada, nil. It costs nothing, my friends, so nominate away! The only small fee you may incur would be for professional lifestyle photos for the article.

Q: Who are the Preferred Partners?

A: Anyone listed as a "preferred partner" in the front of the magazine is part of this community. They will have an ad in every magazine issue, attend our events, and be part of our online community. We don't just find these businesses off the street, nor do we work with all businesses that approach us. One or many of you have personally referred every single preferred partner you see in this publication. Our partners hold a special piece to this puzzle since their partnership helps support our monthly publication. Without them, we wouldn't be able to feature our top agents or host our social events.

Q: How can I refer a Preferred Partner?

A: If you know and want to recommend a local business that works with top realtors, let us know!



2026

BY THE NUMBERS

HERE'S WHAT SOUTH JERSEY'S TOP 500 AGENTS SOLD...

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TOTAL TRANSACTIONS



\$5.9B

TOTAL SALES VOLUME



LISTING SIDE TRANSACTIONS

9,067



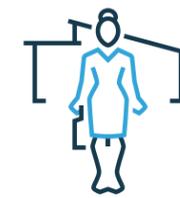
BUYING SIDE TRANSACTIONS

6,965



AVERAGE SALES VOLUME PER AGENT

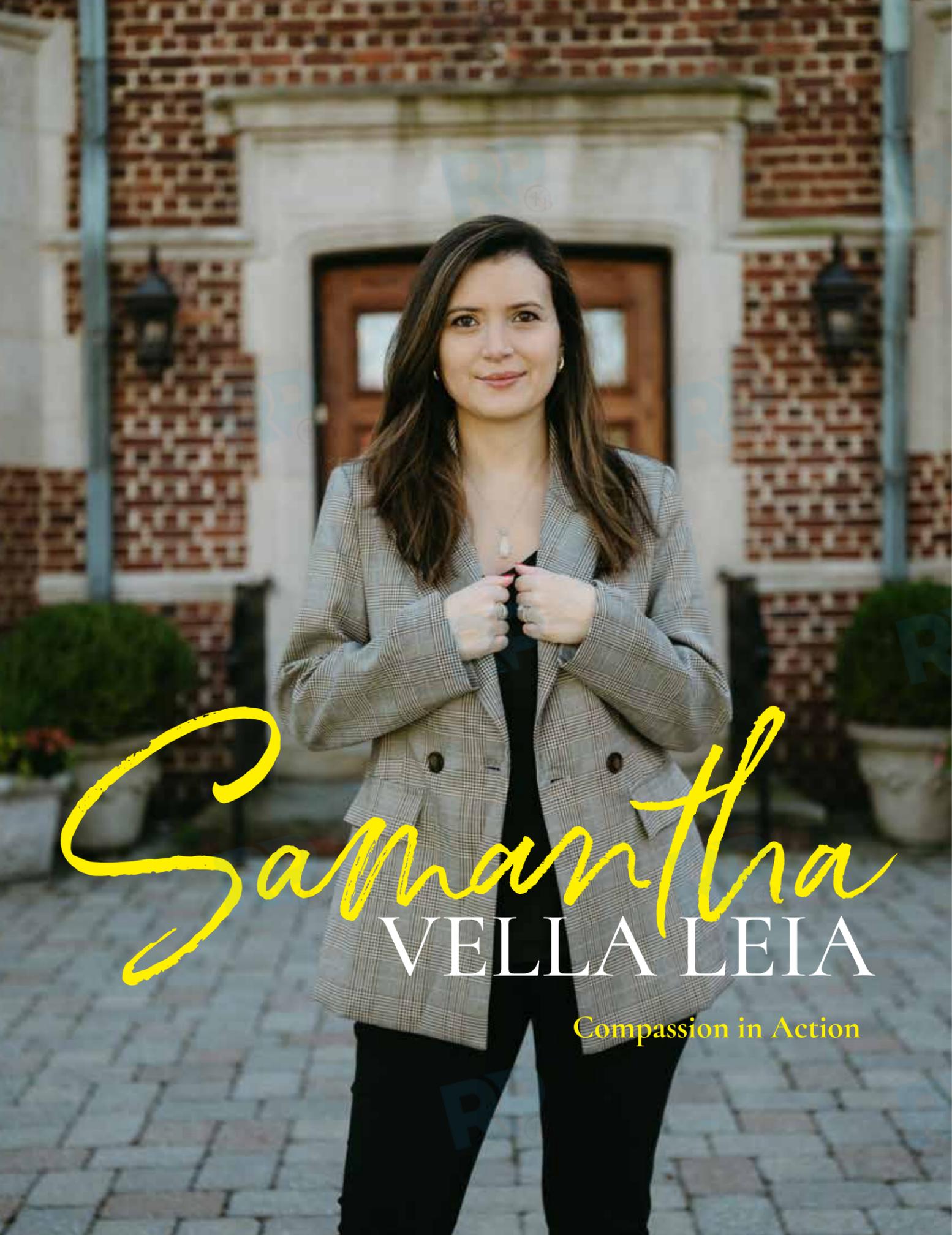
\$11.9M



AVERAGE TRANSACTIONS PER AGENT

32.1

Information based on 2025 residential sales in South Jersey, by top 500-producing agents licensed in Camden, Gloucester, Burlington, Salem, and Cumberland counties, New Jersey.



Samantha
VELLA LEIA
Compassion in Action



BY GEORGE PAUL THOMAS
PHOTOS BY JORDAN FIORDALISO STUDIO

When you meet Samantha Vella Leia, better known as Sam, it is immediately clear why clients trust her with one of the biggest decisions of their lives. Caring, compassionate, and endlessly friendly, Sam brings heart and professionalism to every conversation. As a proud agent with Keller Williams Realty – The Val Nunnenkamp Team, she has quickly become known for her communication, empathy, and drive to serve the people of South Jersey with sincerity and skill.

“I love helping people reach their goals,” Sam says. “Buying or selling a home is emotional, and I take pride in being the calm, trustworthy presence clients can depend on.”

A South Jersey Story
Sam grew up in Mount Laurel and Moorestown, two communities that have remained close to her heart. After graduating from Moorestown High School, she attended Chestnut Hill College

in Pennsylvania, earning a Bachelor of Science in Business Administration and Management. Her education gave her a strong foundation in organization and communication, qualities that now define her work.

Her first professional chapter began in the mortgage industry, where she worked as both a loan officer and a program manager. Those years were formative. “I learned how to communicate with people about one of the biggest purchases of their lives,” she explains. “Patience, transparency, and empathy became my guiding principles. It is about helping clients feel comfortable and understood.”

Finding Her Calling in Real Estate

While she enjoyed her time in the corporate world, Sam always felt drawn toward real estate. With family members already thriving in the industry, she saw how meaningful the work could be. “Coming from mortgages, I was already fascinated by the housing market,” she recalls. “I realized I wanted to be more directly involved in helping people achieve homeownership.”

In 2023, Sam joined The Val Nunnenkamp Team at Keller Williams Realty, one of New Jersey’s most respected and long-standing real estate teams. The transition was both exciting



“**BUYING OR SELLING A HOME IS EMOTIONAL**, and I take pride in being the calm, trustworthy presence clients can depend on.”

and eye-opening. “Moving from a structured corporate setting to real estate was a big adjustment,” she admits. “You have to create your own schedule and stay accountable, but that flexibility has allowed me to be more present for family and friends.”

Her second full year in real estate was a success, with over 4.5 million dollars in volume and sixteen closed transactions. She now has her sights set on crossing the five-million-dollar mark, and she continues to learn daily from her team’s forty-plus years of experience. “Working alongside such knowledgeable professionals has been invaluable,” she says. “Their mentorship has helped me grow in ways I never imagined.”

What distinguishes Sam is her ability to connect. She credits her

mortgage background for shaping her approach to client service. “Communication is key,” she says. “Real estate can be stressful, but when clients know they can reach me anytime and that I will listen, it makes the process smoother.”

Her clients appreciate her calm presence and thoughtful guidance. She prides herself on treating every buyer and seller as if they were family. “I never forget how significant this moment is for them,” she notes. “Being that constant person they can lean on is what fulfills me most.”

Life Beyond the Listings
Outside of real estate, Sam’s life is full of love, laughter, and family. She recently married her husband, Dimitri, in September 2024, and the couple now calls Mount Laurel home. “It was such a special day

surrounded by everyone we love,” she says warmly.

Sam is an only child, but grew up close to her extended family and especially close to her parents. “My mom and I have always been best friends,” she shares. “Her encouragement and example have shaped the person I am today.”

Their family circle also includes Pumpkin, Sam’s ten-year-old Schnoodle, who has been with them since 2015. “We went out to get a pumpkin for Halloween and came home with her instead,” she laughs. “She has been part of the family ever since.”

When she is not meeting clients or attending closings, Sam enjoys spending time with loved ones, relaxing with Pumpkin, shopping, and dining out at local favorites. She values life’s simple pleasures and believes in slowing down to appreciate them. “Quality time means everything,” she says. “Balancing work and family keeps me grounded.”

Looking Ahead
Sam’s goals for the next decade are both professional and personal. She hopes to continue expanding her real estate business, deepen her expertise in the South Jersey market, and maintain the balance that allows her to enjoy her marriage, family, and friendships. “I want to keep growing, learning, and creating a life that feels meaningful,” she says.

To those just starting in real estate, Sam’s advice is simple and sincere. “Do not give up,” she says. “In the beginning, it can feel overwhelming and uncertain, but once you find your rhythm, it becomes natural. Keep learning, stay patient, and remember that every challenge is part of your growth.”



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Morshad Hossain

QUIET STRENGTH, LASTING IMPACT

BY GEORGE PAUL THOMAS • PHOTOS BY CHRIS KELLYMAN

For some, success in real estate is fueled by bold personalities and big gestures. For Morshad Hossain, it comes from something quieter and deeper. Guided by faith, patience, and integrity, he has built a thriving career rooted in the simple but powerful act of listening.

Reserved by nature and introspective in spirit, Morshad is not the loudest voice in the room, but his calm confidence and quiet strength have earned him the trust of clients and colleagues alike. He approaches real estate the same way he approaches life: with intention, humility, and purpose.

From the Pulpit to the Property Line

Before stepping into real estate, Morshad spent years in service to others as a teacher and religious director, leading congregations and mentoring students as an imam. He holds a bachelor's degree in Islamic studies and has long believed that leadership begins with listening.

"My education and experience as an imam have tremendously shaped my real estate career," he shares. "As an imam, I was expected to lead and listen. As a realtor, my role is exactly that. My faith teaches honesty, fairness, patience, and transparency, and those qualities are essential in this business."

When his first child was born in 2016, Morshad began looking for a way to better support his growing family while maintaining meaningful work. Real estate became that path. "I



enjoyed teaching and counseling, but it was difficult to make ends meet,” he says. “Real estate gave me the opportunity to learn, to grow, and to continue serving people in a different way.”

Finding His Path

Morshad joined Redfin at the start of 2025, where he found a platform that aligned with his commitment to service, professionalism, and transparency.

“

Real estate gave me the opportunity to learn, to grow, and to continue serving people in a different way.”

The company’s client-focused model resonated deeply with his values.

“At Redfin, I appreciate that integrity is at the center of everything we do,” he explains. “Clients know they can trust us to put their best interests first. That level of accountability fits perfectly with how I view my role as a professional.”

Since beginning his real estate journey in 2016, Morshad has steadily risen to become one of the area’s trusted professionals, earning recognition such as the New Jersey Circle of Excellence award. He estimates his 2024 production at around \$15 million and projects roughly \$21 million this year.

For Morshad, success is less about numbers and more about service. “Buying or selling a home can be intimidating for most people,” he says. “I want to make it feel manageable and safe for them. When clients express appreciation for my help, that is the most rewarding part of this job.”

Despite his achievements, he remains humble. “This is a tough question,” he says with a smile when asked what sets him apart. “Many of the agents I have met are hardworking and ethical. I learn from them all. The goal is simply to be the first agent a client meets who makes them feel comfortable enough to trust.”

Faith and Focus

Everything about Morshad’s work stems from the principles that shape his life: faith, family, and a deep desire to help others. He continues to lecture and teach at various mosques and college student organizations, such as the Muslim Student Associations at Rowan and Rutgers Universities. “Although I no longer hold a full-time position as an imam, I still enjoy sharing knowledge and supporting young people,” he says. “It is something I am grateful to continue doing.”



commitment to self-discipline mirrors the way he approaches real estate—steadily, consistently, and with focus.

The book that has most inspired him is *The Autobiography of Malcolm X* by Alex Haley. “It deeply influenced me,” he reflects. “It is the story of a man who transformed his life through faith, determination, and perseverance. That message has always stayed with me.”

Looking Ahead

As he looks to the future, Morshad’s goals are both ambitious and grounded. Within the next decade, he hopes to own enough investment properties to cover his family’s living expenses, giving him more time to focus on teaching, community work, and personal growth.

“My long-term dream is to build something that creates stability for my family and freedom for service,” he says. “Real estate is not just a job—it is a platform that allows me to grow as a person and make a positive difference.”

His advice to others in the industry reflects his quiet wisdom and steady philosophy. “This is a rewarding career if you are willing to commit, be patient, keep learning, and show up professionally,” he says. “If you focus on those things, success will follow naturally.”

For Morshad Hossain, real estate is not about competition or recognition. It is about integrity, consistency, and compassion—the same values that guided him as an imam and continue to guide him today. Through his calm approach and unwavering faith, he proves that success does not always come from speaking the loudest, but from listening the most.

This balance between faith and business allows Morshad to serve from a place of authenticity. He sees his profession not as a separate identity but as an extension of who he is. “Who I am in private will always influence how I conduct myself in public,” he says. “That is how I view my business.”

A Life Centered on Family

At home, Morshad’s world revolves around his wife of eleven years and their three children—two sons, ages seven and nine, and a three-year-old daughter. The family also includes Maple, their beloved pet.

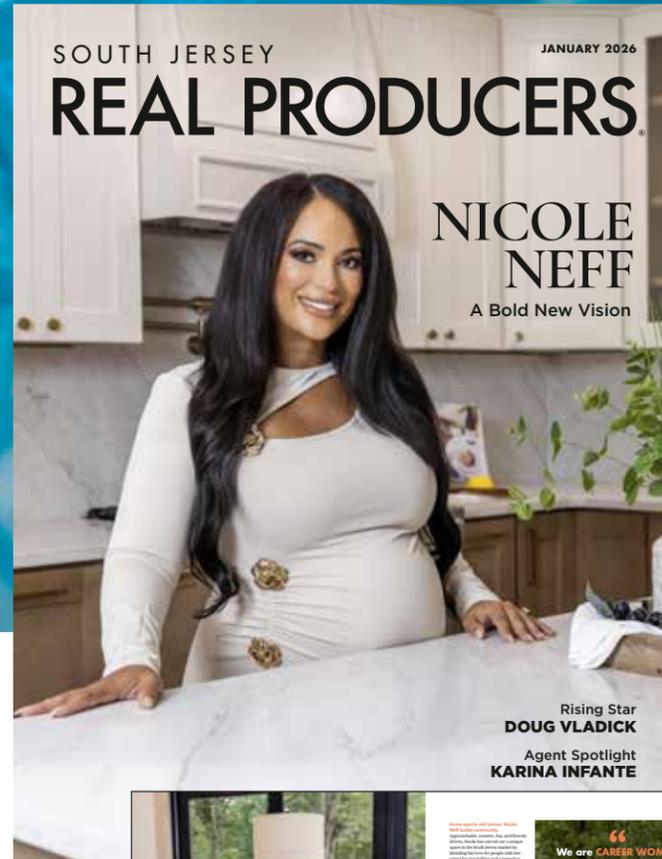
Their time together is filled with simple joys: bike rides, hikes, walks, and outdoor adventures. “Now that my boys are older, I am looking into camping and off-roading,” he shares. “We love being outside, connecting with nature, and spending time together without distractions.”

When he is not with clients or family, Morshad enjoys lifting weights, running, and reading. He credits these routines for keeping him physically and mentally grounded. His



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