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Agent Spotlight:
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Rana YALDOO

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For Rana Yaldoo, real estate is a calling that is grounded in people and purpose. As an agent and property manager at Keller Williams Domain, she brings empathy and a fierce work ethic to every transaction she handles.

"I'm passionate about helping people make confident and informed decisions," Rana said. "Whether they're buying their first home, selling a property they've loved for years, or

investing in a space for their business, I love being a trusted guide through big transitions."

Born in Iraq and raised in Michigan, Rana credits her professional success to a close-knit family that taught her the value of hard work and loyalty. "Growing up in a tight family taught me what it means to show up for others," she said. "Becoming a mom at 21 instilled in me a deeper sense of patience, compassion, and responsibility."

After she had graduated from the University of Michigan with a degree in finance, Rana had pursued a more traditional career path, but she quickly realized that a 9-to-5 job didn't fit the life she envisioned for herself and her children. "Being a mom was very important," she said. "I needed flexibility, and real estate gave me that."

Rana began her real estate career in 2011, and since then, she has closed more than hundreds of deals and earned several awards. For Rana, though, she's more focused on relationships than recognition. "The most rewarding part of my business is the relationships I've built and the trust my clients place in me during some of the most important transitions of their lives," she shared. "Every transaction has a story, and being part of those stories is what makes this work so fulfilling."

Rana will admit that navigating the emotional side of real estate can be a challenge at times. "Buying or selling a property is deeply personal," she explained. "It can involve life changes and financial pressures."

No matter what her clients are going through in life, Rana always approaches every situation with professionalism and compassion. "I stay grounded in my purpose, put people first, and listen," she said.

At home, Rana and her husband, Norman, are raising four children — Genevieve, Jaden, Jolie, and Guiliana — in a house full of laughter and activity. "We love to play games such as pickleball, ping-pong, and soccer," she said. "Family time is everything to me."

Outside of real estate, Rana is a talented cook as well. "I went to culinary school after college, but I've always

“

EVERY TRANSACTION HAS A STORY,
AND BEING PART OF THOSE STORIES IS
WHAT MAKES THIS WORK SO FULFILLING.”



loved to cook,” she shared. “I learned from my mom and grandmother, and it’s something that still brings me joy.”

Rana also makes it a priority to give back to the community. “I’ve been blessed in many ways, and I feel a responsibility to give back,” she said. “Helping families in need, supporting local causes, or just being there for someone going through a hard time — that’s how I stay grounded in gratitude.”

For those who are just starting their real estate careers, Rana reminds them to work hard and don’t give up. “I’ve built my business on relationships, trust, and showing up,” she shared. “Having a heart and being consistent.”

Despite Rana’s success in the industry, she hopes people will know her for how she made them feel. “I hope people remember my integrity, kindness, and unwavering work ethic,” she added.

“If I can look back and say I made a difference in someone’s life, no matter how big or small, that’s success,” Rana shared. “Also, success is when your kids want to hang out with you. Being a mom is my biggest accomplishment.”

Whether it’s in business or life, Rana leads with her heart. “Real estate has never just been about properties for me: It’s about people, purpose, and legacy,” she explained. “When you lead with integrity, stay consistent, and genuinely care, success will follow. More importantly, you’ll be proud of how you got there — and your kids will be proud of you.”

“Every opportunity I’ve been given is by the grace of Jesus, and I strive to honor Him in the way I serve others,” Rana concluded.

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RENU TAKHAR

SEASONED & STEADY

After decades of navigating the world of mortgages and market shifts, Renu Takhar has mastered the art of real estate by doing what he does best — building relationships and delivering

results. A real estate agent at Epique Realty, he has been licensed since 1989 but didn't sell his first house until 2017. "Before that, I was a mortgage broker at First Capital Mortgage and a regional

for mortgage wholesale at Long Beach/Washington Mutual," he explained.

Now a real estate agent for eight years, Renu has closed more than 240 transactions and almost \$100 million

in sales with his former business partner, Nader Hersh, whom he met on a team. "At the beginning of 2024, we decided to join Epique Realty and go our own ways," Renu explained. "We still call each other for support and consulting, and he is a wonderful friend!" Along the way, Renu has also been honored with Platinum, Gold, and Bronze awards and is an active member of the National Association of REALTORS® (NAR).

Although Renu is grateful that his hard work has been consistently recognized, he acknowledges that he's more motivated to help people instead. "Helping clients achieve their dreams, building relationships, and experiencing personal and professional growth — that's the real reward," he said.

Whether he's collaborating with brokers, loan officers, title agents, or inspectors, Renu thrives on being part of a larger network and working toward a common goal. "Meeting new people and professionals who are in the same industry — it's energizing," he said.

For Renu, his commitment to learning and evolving with the industry is one of the reasons he had chosen to join Epique Realty, where growth and innovation are deeply embedded in the culture. "I'm passionate about helping clients, staying on top of market trends, using technology effectively, and growing both personally and professionally," he said.

Like many other agents, one of Renu's biggest challenges in real estate is acquiring

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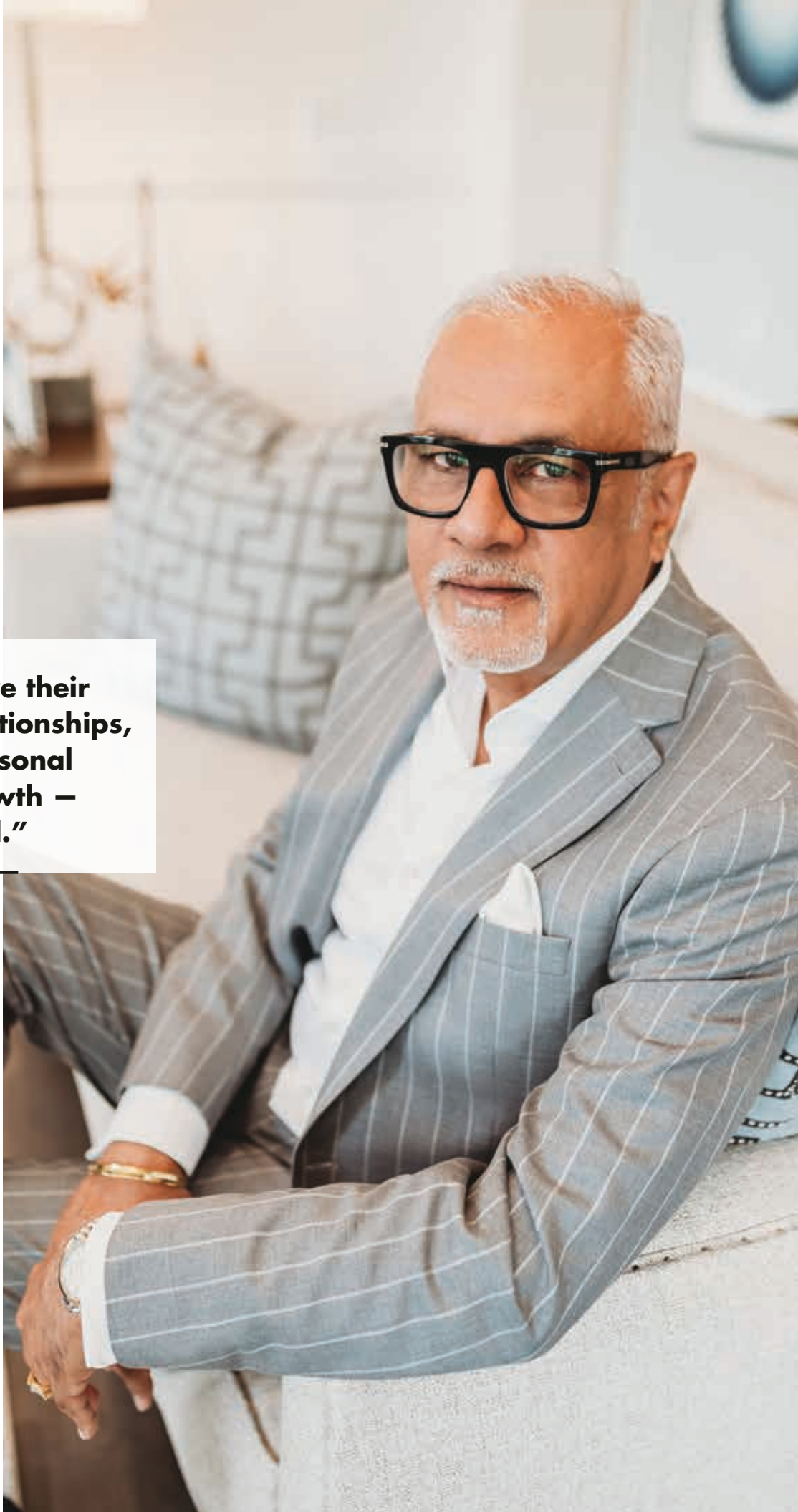
clients, but he sees every difficulty as an opportunity to grow. “You learn from your mistakes,” he said. “This business tests you. You can’t give up or throw in the towel. You have to be made of Teflon to be a real agent.”

When asked how he defines success in the industry, Renu mentioned client satisfaction. “Positive reviews and referrals are strong indicators of success,” he added. “I want people to know that success comes from building genuine relationships and staying true to who you are.”

“
Helping clients achieve their dreams, building relationships, and experiencing personal and professional growth — that’s the real reward.”

For those who are just starting in the industry, Renu believes that they should focus and not give up. “Communicate and listen. Build trust, and keep your integrity front and center,” he said.

Renu has built a career rooted in honesty and consistency, but his focus on relationships and doing right by his clients continues to set him apart. As the market evolves, Renu is dedicated to learning and staying grounded in his values, which keeps him moving forward — one connection at a time.



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ANDREW McMANAMON

Helping People Feel
Seen & Supported

As a global real estate advisor at Signature Sotheby's International Realty, Andrew McManamon brings a rare blend of authenticity and grit to his work. For him, real estate is about showing up fully for others during one of life's biggest transitions — not just to guide the move, but to help people step confidently into their next chapter.

cancer recently, but his work ethic is stitched into everything I do.”

Andrew officially began his real estate journey while he was earning his bachelor's degree in business management and marketing from Cleary University and working part time at Home Depot. It wasn't long before his hard work paid off. Soon enough, he ranked in the RealTrends State Volume and earned the Signature Sotheby's Gold Producer status. To date, he has achieved \$25 million in career sales.

Andrew's business grew quickly, but not without weathering storms such as economic shifts and rate hikes. “You learn to let go of what you can't control,” he explained. “You stop asking ‘what if’ and start focusing on what's right in front of you.”

Right now, Andrew is focused on his full-time, content-driven business that reaches thousands through YouTube, social media, and his podcast. “I'm passionate about creating value,” he said. “I want people to feel informed, empowered, and seen — whether they're buying a house or just trying to figure out if Michigan is right for them at 2 a.m.”

Born and raised in Brighton, Michigan, Andrew was the youngest of five boys in a house full of chaos, competition, and camaraderie. “It was loud, wild, and always fun,” he recalled. “Being a twin — five minutes older, which I make sure everyone knows — taught me the importance of individuality and teamwork.”

Before real estate, Andrew worked at a retirement home. He started at just 14 years old as a dishwasher/server, but a few short years later, he eventually became a manager of 25-30 people. It was there, around a table of retired real estate agents, that someone first told Andrew he had the personality for real estate. “I didn't think much of it then, but after climbing to a corporate desk job and realizing I hated being disconnected from people, I knew I had to get back to helping others directly,” Andrew said.

“My mom always said it doesn't matter if you're a dishwasher or a business owner — just be the best one you can be,” Andrew added. “My dad showed me what hard work really looks like. He passed away from

“One of the best compliments I have ever received is, ‘Andrew, you're the same person on social media as you are in person.’ It has been so cool to build relationships through the screen,” Andrew added. “That's what makes

the business fun and sustainable, and I'm grateful every day for it."

For Andrew, his favorite part of being an agent is helping people move into better versions of themselves. "Not just new homes — but new chapters, new goals, and sometimes, a new mindset," he said.

As for Andrew's clients, they quickly learn that they're not getting a flashy salesman but a grounded guide. "I built this brand on trust earned through authenticity," he said. "I don't pretend to be someone I'm not. I show up every day as myself, and I think — and hope — people can feel that."

"I don't want to be known as the best closer," Andrew added. "I want to be remembered as the most real, resourceful, and relentlessly honest person in the room. Real estate agents aren't always known to have the greatest reputation, but I pride myself in being honest and approachable in everything I do."



Outside of real estate, Andrew is all about family — which consists of his mom Carol, twin brother Luke, and older brothers Jake, Danny, and Mitchell. "We are as close as close gets, and every family gathering is full of personality," he said. Andrew also enjoys spending time outdoors, often boating, wake surfing, dirt biking, playing hockey, or traveling up north. His main passion, however, is growing his brand. Aside from his mom and brothers, Andrew's girlfriend Heather has been a vital supporter of the time and effort he continues to pour into his entrepreneurial journey. "She's a true asset to my growth. Her support during the ebbs and flows of this business is unmatched, and I'm grateful to have her by my side," Andrew explained.

In 2018, Andrew was diagnosed with acute intermittent porphyria, a rare genetic disorder. It was a turning point that spurred him to co-found "Rarely Discussed," a podcast to raise awareness for others living with invisible illnesses. "That diagnosis gave me perspective," he said. "I believe when you have a platform, you should use it for something good." Andrew additionally advocates for people affected by the disease by supporting the American Porphyria Foundation and its member advisory board.

For new agents, Andrew reminds them to just be themselves. "Don't try to be the loudest or flashiest person in the room," he shared. "Be the most consistent. Find a lead generation method you don't

“

One of the best compliments I have ever received is,

'ANDREW, YOU'RE THE SAME PERSON ON SOCIAL MEDIA AS YOU ARE IN PERSON.'

It has been so cool to build relationships through the screen."



hate, build something you actually want to wake up to every day, and don't stop until you get to where you want to be."

When it comes to his career, Andrew hopes that people will remember him as someone who helped others feel less overwhelmed during one of life's biggest transitions. "I'm not someone who gets motivated by awards or accolades," he said. "The fact that there are people who lean on me instead of the thousands of other great agents out there is something I don't take for granted, and it's what gets me jumping out of bed every single morning, and I couldn't ask for anything better than that."

Whether he's helping a client find their next home or raising awareness for invisible illnesses, Andrew leads with a commitment to making others feel seen and heard. For him, success means showing up as himself and helping others feel like they can, too.

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A Powerhouse Duo

In the fast-paced world of real estate, few names command attention like Robert and Vera Khoury. As the dynamic duo behind Khoury Real Estate at Anthony Djon Luxury Real Estate, they’ve built a reputation for excellence, achieving over \$200 million in career sales, selling more than 650 homes, and leading a team of 14 agents under the banner of Team Alpha. Their journey to success wasn’t just about numbers, though: It was about risk, resilience, and an unwavering commitment to their clients.

Before making his mark in real estate, Robert spent nine years climbing the corporate ladder in banking. His rise was meteoric: from top-performing banker to assistant manager, and finally, branch manager in record time. “I was fortunate enough to excel at a high level, breaking all records, and achieving 250% in five categories to qualify for the highest bonus structure available at that time,” Robert recalled.

Despite Robert’s success, he knew something was missing. In 2013, his realization became clear



when his son, Anthony, was born. “We knew we wanted to do something different,” Robert said. “We wanted more control over our future and the freedom to be there for our family.” In 2015, he took the leap into real estate, bringing his wife Vera into the business four years later. It was a bold move — but one that paid off.

Robert and Vera’s business is built on relationships, not just transactions. “Helping families secure their dream homes is the most rewarding part of what we do,” Vera shared. “Seeing the joy on our clients’ faces makes all the hard work worth it.”

The couple’s approach is deeply personal, shaped by their own experiences. Robert — who was born in Quebec, Canada, and spent nearly 30 years in Toronto before settling in Michigan — credits his mother as his biggest inspiration. “She raised four kids while working two jobs, yet she always made sure she was there for us,” he said. “Her resilience and love shaped who I am today.”

Vera — who is originally from Strongsville, Ohio — had a successful career as a nurse before transitioning to real estate. “I always knew I wanted to help people,” she explained. “Nursing and real estate may seem worlds apart, but at their core, they’re both about care, trust, and making a difference in people’s lives.”

As co-captains of Team Alpha, Robert and Vera are



more than top-producing agents: They’re mentors and leaders. “Our team is like family,” Robert said. “We have 14 agents under our wing, and we’re constantly looking to grow. The key to success is consistency and resilience, and treating every client with the utmost respect.”

Robert and Vera’s leadership hasn’t gone unnoticed. Robert has been named Agent of the Year every year since joining Anthony Djon Luxury Real Estate — except for 2020, when Vera took home the award. They’ve also won the Top Volume Award, Top Unit Award, and Team Captain Award. The couple believes that the secret to their success has been transparency, patience, and an unrelenting drive to provide exceptional service.

Like any seasoned real estate agent, Robert and Vera have faced their share of challenges, particularly when it comes to navigating the unpredictable real estate market. “The uncertainty can take a toll on you, but we’ve learned to treat this

business like a full-time job with a guaranteed salary,” Robert admitted. “Staying consistent and client-focused has helped us weather any storm.”

Outside of real estate, the Khourys prioritize family above all else. Their son, Anthony, 12, is a budding athlete who shares his dad’s love for basketball and football. Their daughter, Giselle, 10, is a creative spirit with a deep love for music — especially Taylor Swift. “We love spending time together — whether it’s making crafts, watching movies, or traveling to visit family in Ohio,” Vera said.

Robert’s favorite pastimes include exploring new restaurants, watching sports, and reading business classics like “Rich Dad Poor Dad.” He’s also a fan of hip-hop and reggae, with movies like “Scarface” and “Man on Fire” topping his list of favorites.

For agents who are new to the industry, Robert and Vera advise them to “be a sponge.” “Absorb everything. Find a mentor. Stay relentless and block out negativity,” Robert said. “Success in this business isn’t just about closing deals — it’s about building trust and long-term relationships.”

For the Khourys, real estate is a calling. “I want to be remembered for helping people find not just a house, but a place they can truly call home,” Robert said. “It’s about guiding families through one of the most important decisions of their lives with care, integrity, and expertise.”



“

I want to be remembered for helping people find not just a house, but a place they can truly call home.”

THANK YOU FOR ATTENDING OUR
Winter Wonderland Event!

Our Winter Wonderland event brought together Oakland County's top real estate professionals for an unforgettable evening of community, celebration, and seasonal charm. Hosted by 429 Main and Arterra Realty, the event provided the perfect setting for connection as guests gathered amid sparkling décor, warm lighting, and a festive winter atmosphere.

The energy of the evening was elevated by The Todd Everett Experience! From the moment guests arrived, they were welcomed into an experience designed to delight — from indulgent bites to relaxing amenities, live entertainment, and meaningful conversation.

Photography played a key role in capturing the magic of the night, and special recognition goes to photographers Gina Dinverno and Tatiana Hurst. Videography by Boss Media further brought the event to life, allowing the story of Winter Wonderland to be shared.

The event was made possible by the generous support of an outstanding group of sponsors. A warm thank-you to Keller Williams Paint Creek and Lombardo Homes for sponsoring the bar, helping keep spirits high throughout the night. Galloway & Hommel, LLP added a cozy seasonal touch through the hot cocoa bar, while Becky Alley with Capital Mortgage Funding supported the evening's entertainment, adding to the vibrant atmosphere.

Additional appreciation goes to our support sponsors — DFCU Financial, City Flooring, Berkshire Hathaway HomeServices - Kee Realty, and Changing Places Moving — whose continued partnership strengthens the Real Producers community. HOMEstretch, First Rate Title Agency and Lock Lending kept guests fueled with delicious food offerings and Graze Craze with their beautiful charcuteries. Brooksie Cakes elevated the dessert experience with stunning creations that were as beautiful as they were delicious.

Guests were also treated to thoughtful experiences, including massage chairs from Rio Palace Spa and podcast coverage from Real Push Podcast, which added a fun and interactive element to the evening.

Winter Wonderland was more than a seasonal gathering — it was a celebration of the relationships, achievements, and collaborative energy that define Oakland County's real estate community. Thanks to the combined efforts of our hosts, sponsors, partners, and attendees, the event was a night to remember and a reflection of the strength and unity of this remarkable industry.

As we look forward to the year ahead, Real Producers remain committed to creating meaningful spaces for connection, recognition, and growth. Winter Wonderland was the perfect way to close out the season — and a reminder of what makes this community so exceptional.



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