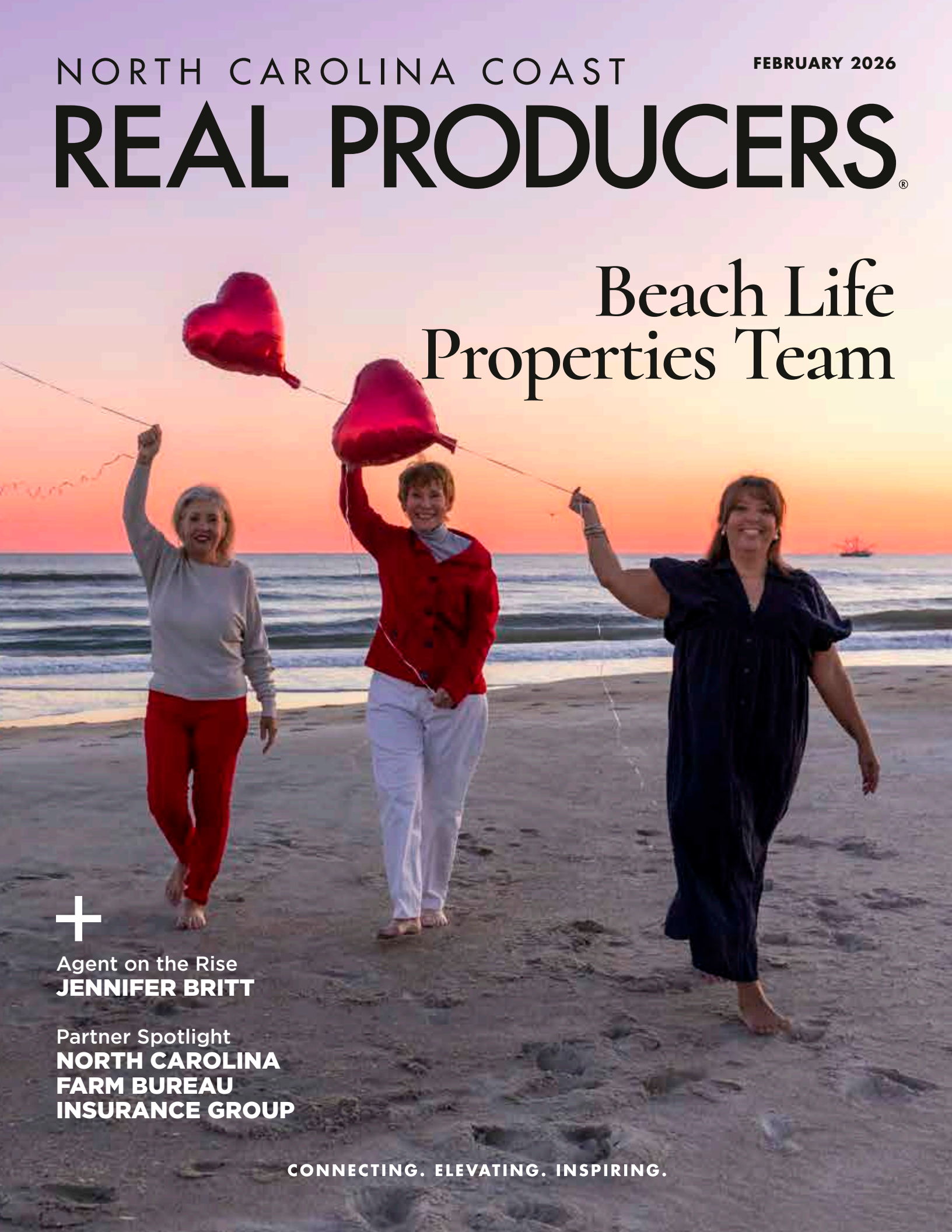
NORTH CAROLINA COAST
REAL PRODUCERS®
FEBRUARY 2026



Beach Life Properties Team

+

Agent on the Rise
JENNIFER BRITT

Partner Spotlight
NORTH CAROLINA FARM BUREAU INSURANCE GROUP

CONNECTING. ELEVATING. INSPIRING.

Contents

PROFILES

If you are interested in nominating people for certain stories, please email us at: lauren.schuster@n2co.com

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This section is designed to make it easier for you to find trusted real estate affiliates. Take a moment to get to know the businesses that sponsor your magazine. These local partners are proud to support both you and the publication, helping make it possible. Please consider supporting them in return and thank them for their commitment to the real estate community!

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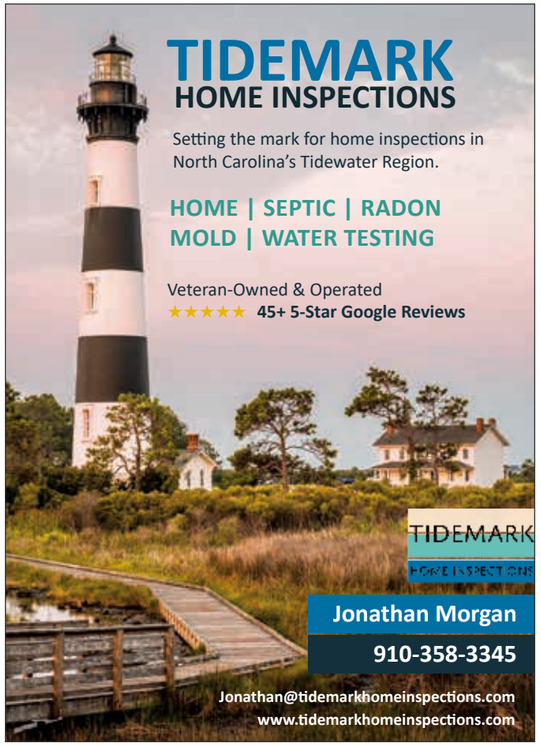

Meet The Team

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Welcome our
Preferred Partners
of *North Carolina Coast Real Producers*

When you see them out and about or at our events, please say hello!
We look forward to bringing their excellence to our platform!

Who are your favorite, trusted vendors? Send yours to lauren.schuster@realproducersmag.com to see if they're a good fit for NCCRP to partner with!

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Outstanding Partners?

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Real Estate Agents!

Do you know of any businesses who would want to hear about partnering with Real Producers?

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Save The Date!

North Carolina Coast Real Producers is officially launching, and the coastal real estate community is invited to gather for this highly anticipated debut. On Wednesday, February 25th, from 3:00 to 6:00 p.m., an exclusive launch party will be held at Carolina Home & Gardens in Newport, NC.

This invitation-only event is designed to honor the top 300 Realtors and Preferred Partners who are shaping the local real estate market and to celebrate you for being among the top 300 realtors along the North Carolina Coast. Congratulations on this well-earned recognition.

Guests will enjoy light bites, drinks, and a few fun surprises as we also recognize those featured in the December, January, and February issues of *North Carolina Coast Real Producers*.

More than just a party, this launch represents the beginning of a growing community built on connection, recognition, and collaboration. Attendees will have the opportunity to network with fellow industry leaders while celebrating the arrival of a publication dedicated to spotlighting the best of coastal real estate.

This is the first of many events to come and one you won't want to miss!

Lauren Schuster
Publisher & Owner
North Carolina Coast Real Producers

Join Us!

A QR code is provided to RSVP via Eventbrite. If you received this magazine, you're on the guest list.

For any questions, please contact Lauren Schuster at Lauren.schuster@realproducersmag.com.

Beach Life Properties Team

A Sisterhood Built on Trust

Three women redefining success through trust and teamwork

WRITTEN BY LAUREN SCHUSTER • PHOTOGRAPHY BY JUSTIN WHITT

THE BEACH LIFE PROPERTIES TEAM has always been driven by something more meaningful than numbers and negotiations. Based out of Emerald Isle and now celebrating one year with Coldwell Banker Sea Coast Advantage, the three-women team, Candice Tirado, Susan Goines, and Bebbie Quinones has built its success on trust, shared values, and a genuine commitment to people. Their first year under the Coldwell Banker banner has not only marked a professional milestone, but also affirmed what they have always believed: when the foundation is right, growth follows naturally.

For Bebbie Quinones, real estate has always felt familiar. Long before she ever wrote a contract, she grew up surrounded by family members who were Realtors, absorbing the language and rhythms of the business. Still, her professional life initially took a different path. In San Diego, Bebbie owned and operated her own beauty salon for nearly 20 years. Sitting across from clients every day, she learned the art of listening, really listening, and delivering exactly what people were asking for. Those skills would later become the cornerstone of her real estate career. In 1998, Bebbie and her husband made a life-altering move from San Diego to North Carolina after her husband accepted a position as postmaster in Beaufort, a job he had once admired simply for its view of the water. Real estate lingered in the back of her mind, but she was busy running a full-time business and raising her family. It wasn't until after relocating to North Carolina that she finally decided to pursue the career that had always been there, waiting.

By the time her daughter Candice earned her real estate license, Bebbie had already spent nearly 15 years in the business. Mother and daughter naturally became a team, formally launching Beach Life Properties in 2019. Susan Goines soon followed, joining the group in 2021. Susan and Bebbie had already worked together for years, developing a bond that felt more like family than colleagues. Susan is often described as Candice's second mom, a role she fills effortlessly through steady guidance, honesty, and unwavering support.

Candice met her husband in high school at just 16 years old. Her husband joined the Marine Corps after high school, and they married 5 years later. During his deployment, Candice opened a full-service salon in Ramona, CA. The success of that experience showcased her leadership, creativity, and entrepreneurial strength. Life became one of constant movement. As a Marine Corps family, they lived in Japan, Arizona, and North Carolina before eventually returning to California in 2009, with three young children.

Candice's determination during this time isn't defined by the challenges she encountered as a military spouse, but by the strength, heart, and resilience she brought to every journey.

By 2021, it was sink or swim. If real estate was her goal, she had to dive in completely.

Today, Candice speaks openly about how surreal it feels to see her prayers answered. North Carolina, she says, is truly home. A place that brings her peace and a sense of belonging she has never felt anywhere else. Working alongside her mother and Susan has been a blessing she doesn't take lightly. "The three of us have really worked our tails off to get where we are right now," Candice says, reflecting on the path that led them here. She credits the team's success not to individual wins, but to their collective mindset. If one person needs help, everyone steps in. No hesitation, no competition, just support.

Susan Goines brings a lifetime of experience and calm leadership to the team. Licensed in real estate since 1986, she also spent 33 years as a nurse at the hospital in Morehead City, many of them in intensive care. Real estate was always part of her story, encouraged early on by her father, a developer in Charlotte, but nursing became her primary career out of necessity and stability. After years of balancing both worlds and eventually experiencing burnout, Susan transitioned fully into real estate, retiring from nursing in 2020. Her background has shaped her approach, organized, compassionate, and grounded in integrity. Within the team, Susan is the steady force who keeps everything and everyone on track, always ready with honest feedback and practical solutions.

The team joined Coldwell Banker Sea Coast Advantage in January, a leap of faith that Candice describes as God's whisper. Leaving behind long histories at their previous brokerage was not easy, but it was a decision they made together. One year later, they haven't looked back. Surrounded by supportive leadership and a culture that prioritizes people, the Beach Life Properties Team feels aligned in a way they hadn't before. They maintain their individual identities while working collaboratively, sharing ideas freely and trusting one another completely.

At its core, Beach Life Properties is exactly what Candice always envisioned, not a large team, but a sisterhood. A group of women who root for one another, value integrity, and believe success is meant to be shared. After one year with Coldwell Banker Sea Coast Advantage, their story is proof that when heart, trust, and purpose come first, everything else has a way of falling into place.

Candice worked as a realtor assistant and later a loan officer in a mortgage company gaining hands-on experience that would later become the foundation of her real estate career. Every day she worked towards one goal: to find her way back to Carteret County. The family finally returned to North Carolina in 2014.

"There's nothing more important than a team you can rely on to be honest and have your best interests at heart."

- CANDICE TIRADO

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The Real Producers badge is awarded exclusively to the top agents in each market, based solely on verified transaction volume. It's a visible mark of excellence, credibility, and success.

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Share it on social media to celebrate your achievement and increase visibility within our top-agent community.

Congratulations to the agents who earned a Real Producers badge, your dedication and results continue to move this industry forward. And to our valued vendor partners, thank you for supporting the Real Producers mission.

Download your badge now!

Preferred Partner

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Ways to Participate in the *North Carolina Coast Real Producers*

PUBLICATION

We design, print and distribute a monthly social publication for the top performers in the local real estate community. The articles in the publication are all about what is relevant to top performers. We share stories about top producers on what their routines are, what motivates them and how they got to the level they are at. We have articles that feature agents at different levels, leaders in the industry, popular and reliable partners, upcoming developments, luxury listings, investment properties, incredible admin staff, inspirational nonprofit activities and events.

Remember, all of our stories are procured through YOUR nominations, and there is NO COST to participate! We publish these stories for your benefit and enjoyment. To nominate an agent or vendor to be featured in our platform in 2026, go to our nomination link that can be found in our Instagram bio at **@NorthCarolinaCoastRP**

EVENTS

We have an exciting lineup of events coming your way in 2026. While we can't share everything just yet, there's plenty to look forward to! Keep an eye out for more details on our realtor socials, they're always a great time.

SOCIAL MEDIA

In addition to having a print presence, we are active on Facebook and Instagram! Don't forget to like us and follow us on Instagram at **@NorthCarolinaCoastRP** and Facebook at **@NorthCarolinaCoastRealProducers!** We post snippets of some of our articles there, promote upcoming events for the real estate community and showcase our preferred partners. All who have been vetted, do great work, bring you solutions to help you sell homes faster, and they have all been referred to us by real estate agents in the top 300!

Follow us on social media for the latest info on exclusive events, article highlights and more.

Jennifer Britt

WRITTEN BY EMMA DOLLENMAYER
PHOTOGRAPHY BY JOSH FREEMAN

LEADING WITH FAITH, BUILDING WITH PURPOSE

Jennifer Britt never chased a title. She followed people.

Long before she ever held a real estate license, Jenn was doing the work that would eventually define her career. Listening, guiding, and standing alongside families during moments that mattered. It's what she did for 25 years in family ministry, and it's what she does now as a Sales Consultant with Dream Finders Homes along North Carolina's Crystal Coast. The setting has changed. The purpose has not.

Jenn entered real estate officially in 2023, easing in while still working in interior design. It wasn't until May of 2024 that she committed fully, joining the team at Buy the Beach Realty. The decision came thoughtfully, as most of hers do, shaped by timing, prayer, and a clear sense that this chapter was meant to be entered with intention.

"When I decided to go all in," she says, "that's when everything started to move."

Her time at Buy the Beach was formative. Surrounded by a collaborative team and guided by experienced leadership, Jenn gained confidence and sharpened skills she once approached cautiously, especially negotiation. "I learned so much," she says. "Not just knowledge, but confidence. That changed everything."

Still, what truly set Jenn apart wasn't how quickly she learned contracts or market strategy. It was the way she related to people, a skill refined over decades in ministry.

For 25 years Jenn and her husband, Phil, served in family ministry, walking alongside families through life's most sacred milestones. "We saw babies born, children dedicated, kids baptized, and kids graduating high school," she says. "We were with families through some of the biggest moments of their lives."

> "Confidence changed everything."

That experience shaped her understanding of trust, how long it takes to build, how easily it can be broken, and how powerful it can be when handled with care. When she stepped into real estate, the parallels were immediate.

"Buying or selling a home is emotional," Jenn says. "It's tied to memories, dreams, and sometimes fear. A lot of times, my job is just to listen and help people feel steady enough to take the next step."

In ministry, Jenn learned how to sit with uncertainty, how to reassure without rushing, and how to remind people that what's ahead can still be good, even when what they're leaving behind is meaningful. Those same instincts now guide her clients through one of the largest financial and personal decisions of their lives.

Layered onto that relational foundation is Jenn's creative background. With degrees in interior design and advertising, she spent years working virtually and in person with clients and builders, developing a sharp eye for space, structure, and flow. She understands how homes function and not just on paper, but in real life.

"When people walk into a space, they don't always see its potential," she says. "I can help them visualize how they'll

live there. Such as where furniture goes, how rooms connect, and what details really matter."

That skill has become especially relevant in her newest role. In late 2025, Jenn transitioned into new construction, joining Dream Finders Homes. It was a move that felt less like a pivot and more like a natural progression.

"I've always been drawn to seeing things built from the ground up," she says. "Understanding how a home comes together structurally and emotionally really matters to me."

Now working primarily in New Bern, with plans to move into a new Swansboro community, Jenn finds herself in a role that integrates every part of her past: ministry, design, sales, and service.

Her faith continues to anchor it all. Jenn is open about the role prayer plays in her work, not as a talking point, but as a daily practice. "I've prayed over every transaction, every opportunity," she says.

One moment early in her full-time real estate career stands out clearly. During her first week at Buy the Beach Realty, she secured a $1.3 million listing from a friend.

"I had asked the Lord for confirmation," she recalls. "I just needed to know I was doing the right thing. And that was my answer!"

That clarity carried her forward, especially as she entered this season of life as an empty nester. After years of intentionally structuring her career around being present for her children, Allie and Jake, Jenn made a conscious decision: now was the time to invest fully in her own professional growth.

She showed up online, in the community, and in relationships with the same consistency she's always offered others.

When asked what success means to her now, Jenn doesn't hesitate. "Helping more families," she says. "Handing over keys, that moment never gets old."

"I've prayed over every transaction, every opportunity."

Serving military families, in particular, holds deep personal significance. Jenn is a military wife herself; her husband served eight years in the Coast Guard. Living and working near bases, she understands the sacrifices these families make and the importance of feeling grounded when so much else is uncertain.

"Being able to serve them as they serve us," she says, "that's a privilege."

When asked if her current role feels like the culmination of everything she's experienced like ministry, military life, interior design, and real estate, Jenn grows quiet. Emotion rises as the connection settles in.

"It really is," she says, tears forming. "Everything I've been through has led me right here."

For Jennifer Jenn, rising isn't about recognition or rapid growth. It's about stewardship of trust, of opportunity, and of the people placed in her path. Every chapter mattered. And now, standing exactly where she's meant to be, she's doing what she's always done best: showing up, fully present, and helping others find their way home.

Bradley Carroll

From **Local Roots** to **Lasting Impact**

WRITTEN BY LAUREN SCHUSTER • PHOTOGRAPHY BY JOSH FREEMAN

Shaped by the community he's always called home

Bradley Carroll has spent most of his life in eastern North Carolina, building a career and a family in the same community that first shaped his path. Born at Cherry Point and raised in Swansboro after his military family relocated there when he was four years old, Bradley's roots run deep in the coastal community that influenced his upbringing, his values, and ultimately his career. Today, as an insurance agent with North Carolina Farm Bureau Insurance, he brings that same sense of loyalty and care into every relationship he builds.

Soccer played an early and defining role in Bradley's life. He attended Swansboro High School, where he competed on the soccer field before continuing his athletic career at the University of Mount Olive. For four years, the sport taught him discipline, teamwork, and resilience, qualities that would later serve him well professionally. At the time, however, insurance was far from his plans. Like many graduates entering the workforce in 2008, Bradley faced a difficult job market and an uncertain future.

A phone call from a close friend changed his path. The opportunity led him to an independent insurance agency, where he accepted an internal position focused solely on learning the business. There was no sales pressure, just education, observation, and growth.
Over time, what began as an unexpected opportunity turned into a long-term career. Bradley spent nearly a decade working in commercial insurance before transitioning to North Carolina Farm Bureau Insurance in November 2017.

Based out of the Onslow County Jacksonville office, Bradley focuses primarily on home, auto, and life insurance. What sets Farm Bureau apart for him is its commitment to personal service. Clients aren't routed through call centers or shuffled between departments, they work directly with local agents who understand their needs and their community. That philosophy aligns naturally with Bradley's belief that trust and relationships matter just as much as coverage.

Family remains the cornerstone of Bradley's life. He and his wife, Patricia, have been married since 2013 and are approaching thirteen years together. Patricia, a Jacksonville native, shares his strong local ties. Together, they are raising two children, a nine-year-old son and a seven-year-old daughter whose activities keep their household full and lively.

"Raising a family in the same community that shaped you changes the way you serve it," said Bradley.

Soccer has once again become central through Bradley's son, who plays in Jacksonville's Academy soccer program. Bradley serves as an assistant coach, helping guide young athletes through a developmental league designed to prepare them for higher levels of play. Though he was initially hesitant to coach his own child, he ultimately stepped in out of a desire to strengthen the program and ensure the kids were getting the experience they deserved. What he enjoys most is watching friendships form as kids from different schools learn to work together, support one another, and grow through the game.

"Raising a family in the same **community** that shaped you changes the way you **serve** it."

"Watching young players build confidence and friendships is just as meaningful as the game itself," said Bradley.

Outside of soccer, the Carroll family spends much of their free time boating, a passion Bradley developed as a teenager working summers at a marina in Swansboro. Those long days on the water left a lasting impression, and today boating offers the family a way to disconnect from busy schedules and reconnect with each other. Bradley also enjoys fishing, hunting, golf, and cheering on the Carolina Panthers.

In 2025, Bradley took on a challenge that pushed him well beyond his comfort zone when he was selected to participate in Dancing Stars of Onslow County, a community fundraising event benefiting the Onslow Victim Center.

Nominated by peers, he accepted knowing the commitment would be significant. Paired with a student dancer from the Jacksonville Dance Academy, Bradley dedicated weeks to rehearsals while simultaneously taking on the demanding task of fundraising.

"The dancing was fun, but the real reward was knowing the community would benefit long after the music stopped," said Bradley.

The experience proved unforgettable. Bradley organized a golf tournament that raised more than $10,000 alone, contributing to a total of over $183,000 raised collectively by the event. While the dancing itself was exhilarating, the fundraising aspect carried the most weight. For Bradley, the true reward was knowing the effort directly supported victims in the local community.

Across his career, his family life, and his service efforts, Bradley Carroll embodies a steady, intentional approach to success. He believes deeply in showing up for clients, for teammates, for family, and for his community. Whether guiding someone through an insurance decision, coaching on the sidelines, or stepping onto a stage for a cause bigger than himself, Bradley continues to invest in the place he has always called home.

> "Watching young players build **confidence** and **friendships** is just as meaningful as the game itself."

LOCAL EVENTS

NORTH CAROLINA COAST

REAL PRODUCERS *Launch Event*

Wednesday, February 25
3:00pm - 6:00pm
North Carolina Coast Real Producers
Launch Event
Carolina Home & Garden
Celebrate the launch of *North Carolina Coast Real Producers* at an exclusive in-person event bringing together the area's top real estate professionals. Network with fellow industry leaders, build meaningful relationships, and be part of an exciting new chapter for our coastal real estate community. We can't wait to celebrate you!

Contact Lauren Schuster at Lauren.schuster@realproducersmag.com

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THE MOVEMENT MORTGAGE STORY

In 2008, the mortgage industry was in crisis. That's when Movement Mortgage got its start. Opening a mortgagecompany at that moment seemed almost unthinkable. But Toby Harris and Casey Crawford believed the industry needed change.Since 2008,we'vepartnered with a@liates and impact partners to donate over $400 million to meaningful causes worldwide. The visionwe hadin thenstilldrivesustoday—shaping the way we lend, serve, and invest in communities. Driven to love and value, we continue our missionto makean impact.

2008

From day one, we set out to build real partnerships and lead with service and purpose.

THE START OF A MOVEMENT

CALENDAR

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6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

2010

We launched the 6-7-1 process,* empowering borrowers with early clarity to help make the mortgage experience faster, simpler, and more transparent.

2011

In four years, we became a billion-dollar company, but we knew success had to serve a bigger mission.

ONE BILLION FUNDED

2012

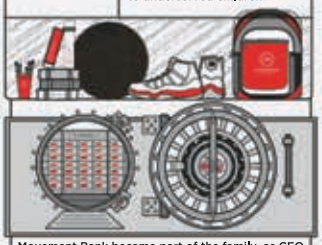
Movement Foundation was created to reinvest locally and launched Love Works, a fund to support teammates in crisis.

2015

To better serve our customers, communities, and teammates, we built our corporate headquarters in Fort Mill, South Carolina.

2017

We opened our first Movement School, a tuition-free charter providing top-tier education to underserved children.



Movement Bank became part of the family, as CEO Casey Crawford stepped in as majority owner and chairman.

2020

We made the bold decision to service most of our loans, keeping our Loan O@cers top-of-mind with their customers for life.

2023

We introduced our Impact Lending model, committing 40–50% of profits to fund housing, education, disaster recovery, and nonprofit partnerships.

WE ARE AN IMPACT LENDER

2024

Movement School Bridge View opened in SC—our first campus outside of NC.

* While it is Movement Mortgage's goal to provide underwriting results within six hours of receiving an application, process loans in seven days, and close in one day, extenuating circumstances may cause delays outside of this window