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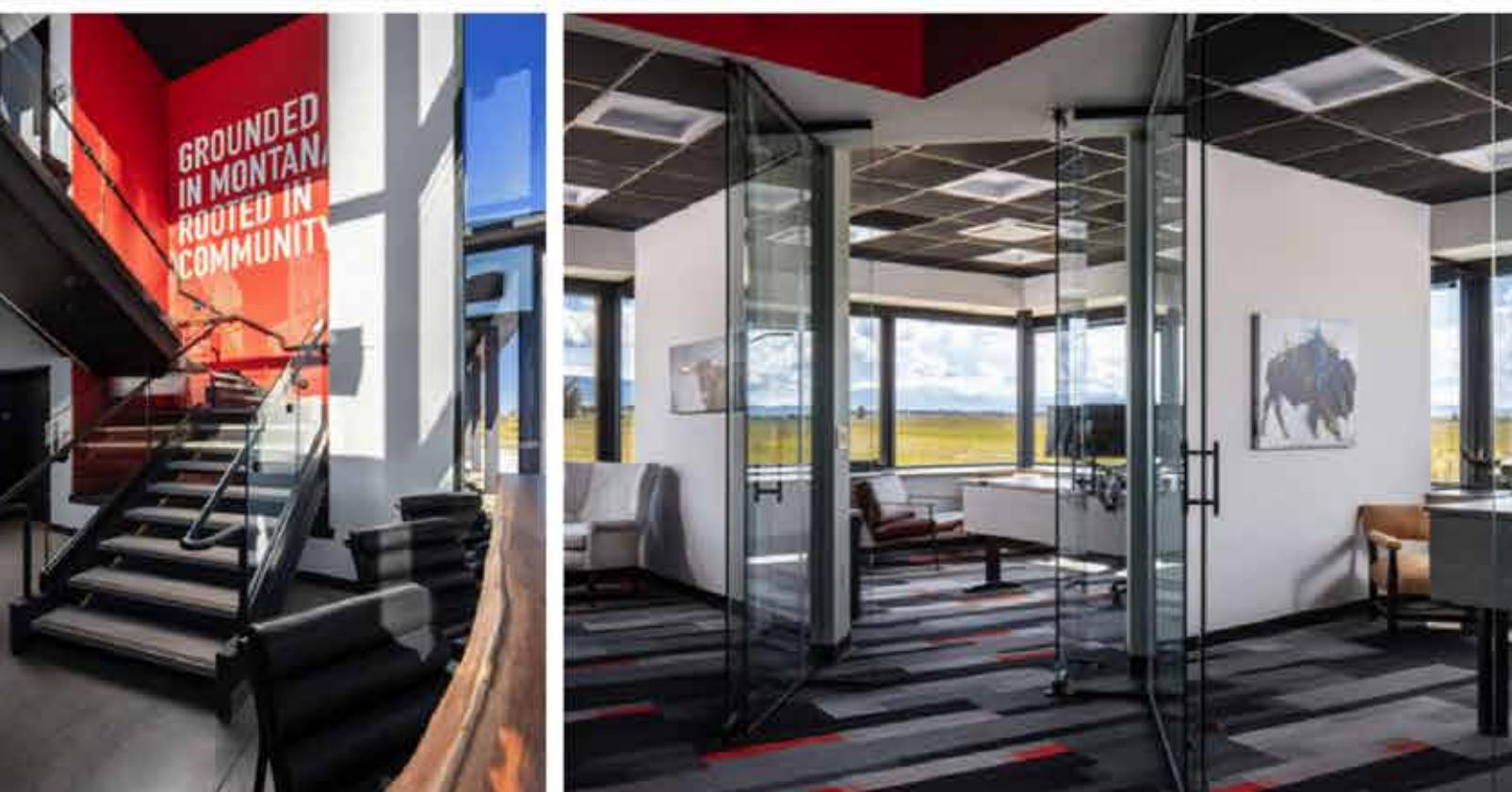
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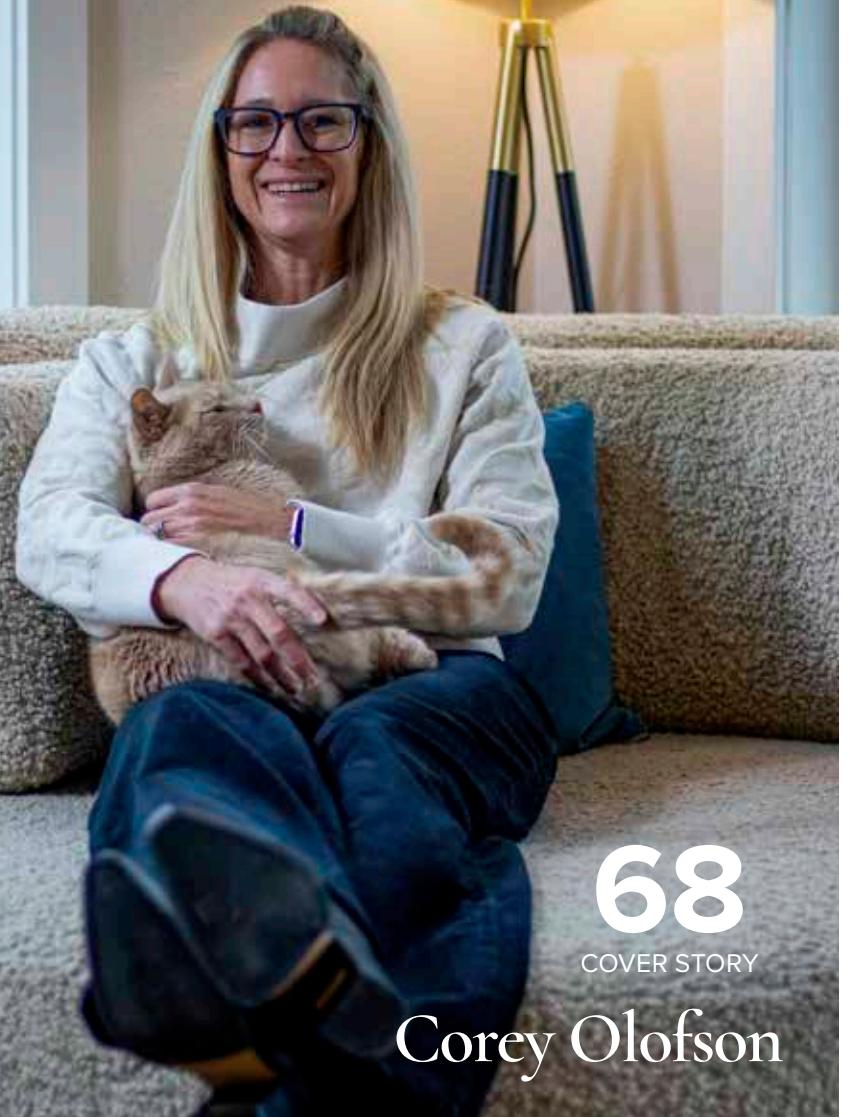
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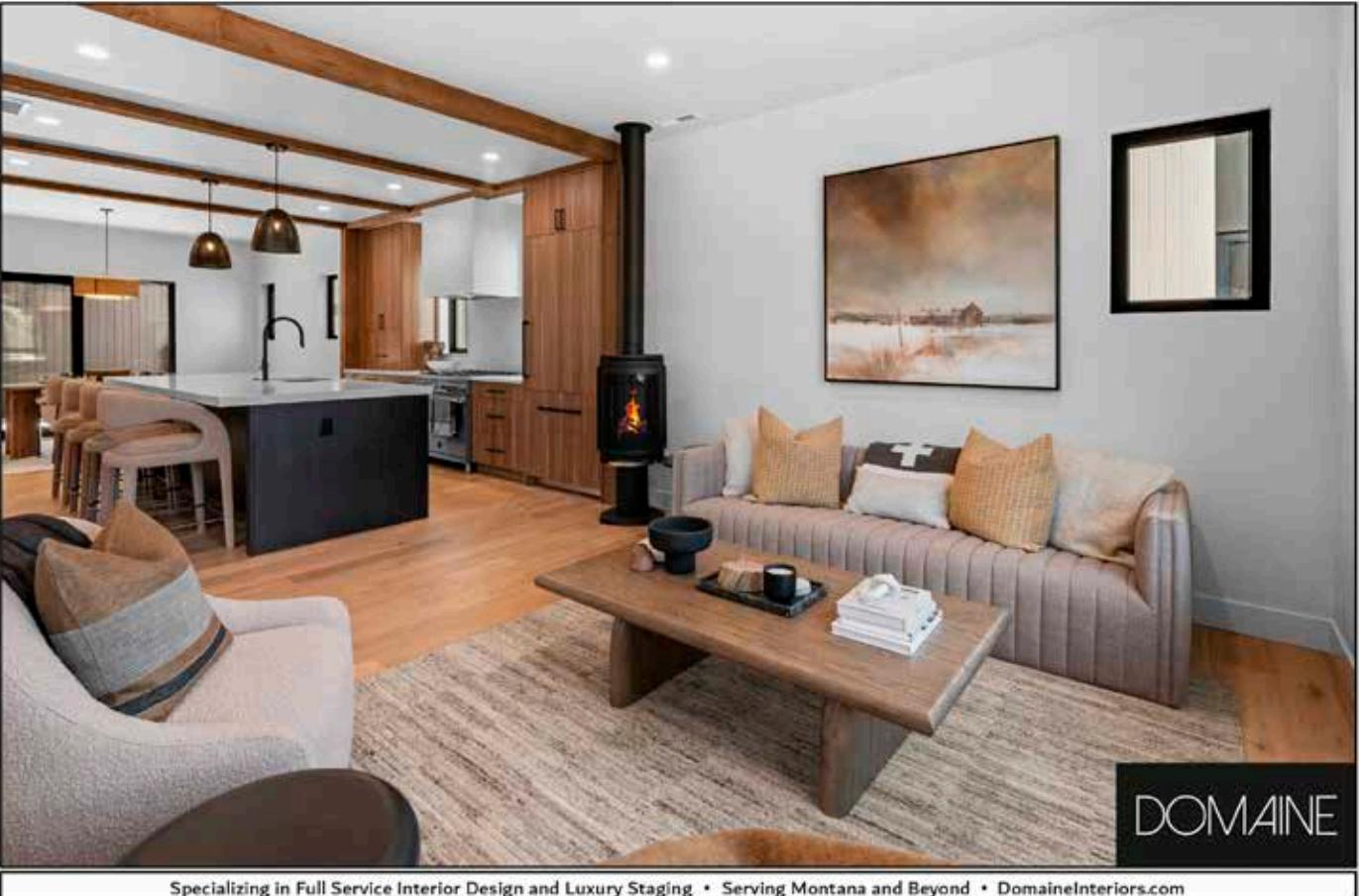


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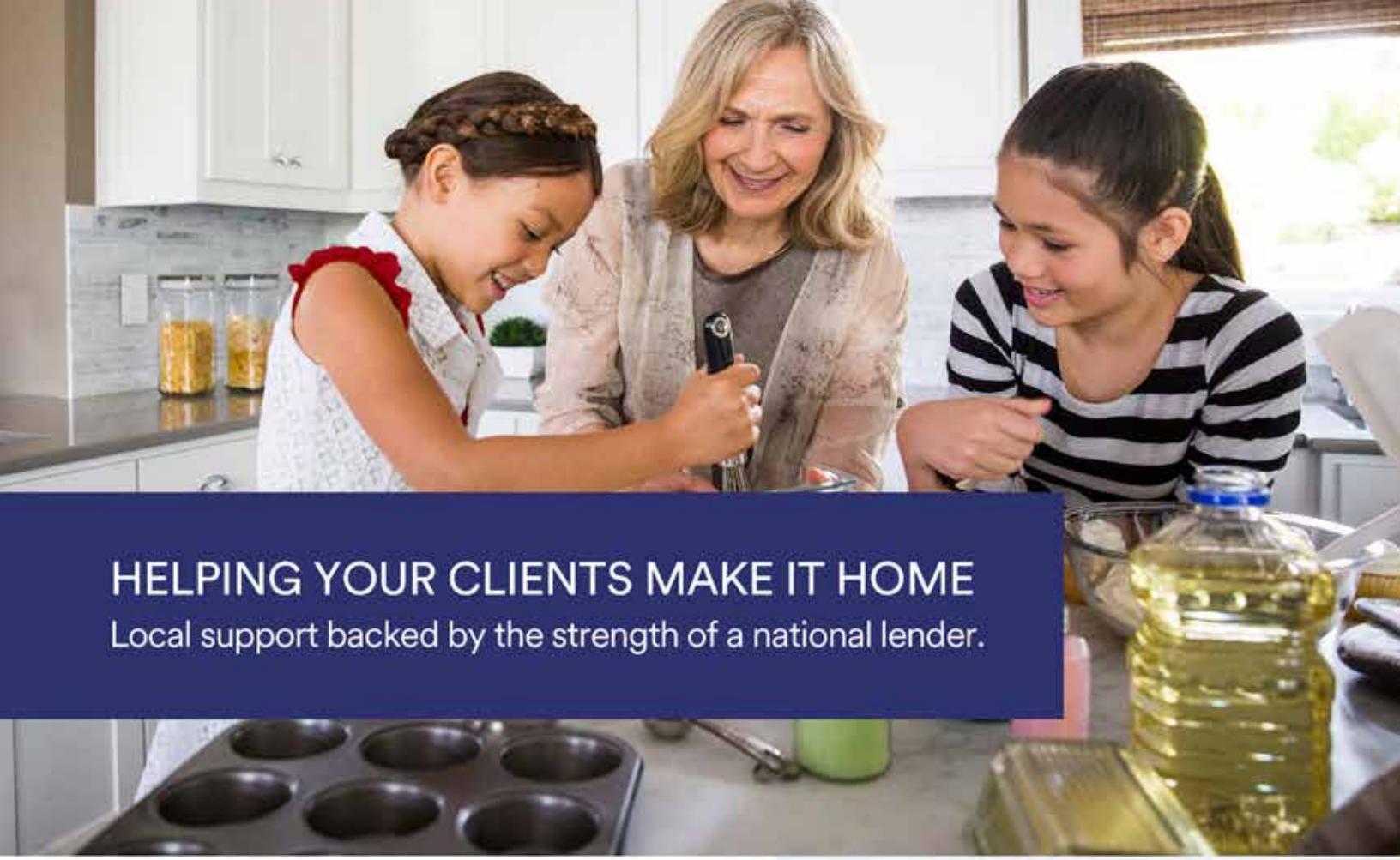
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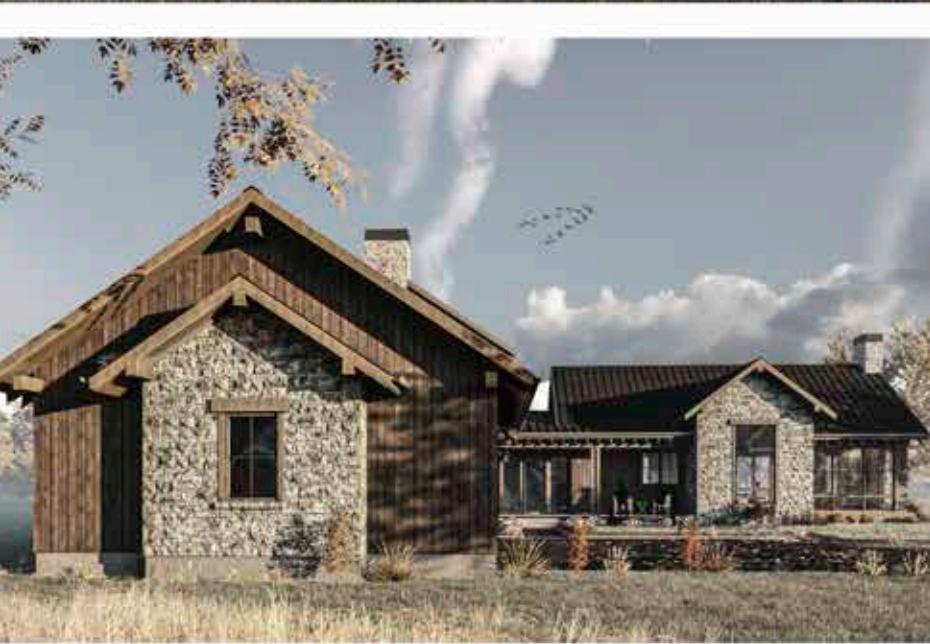
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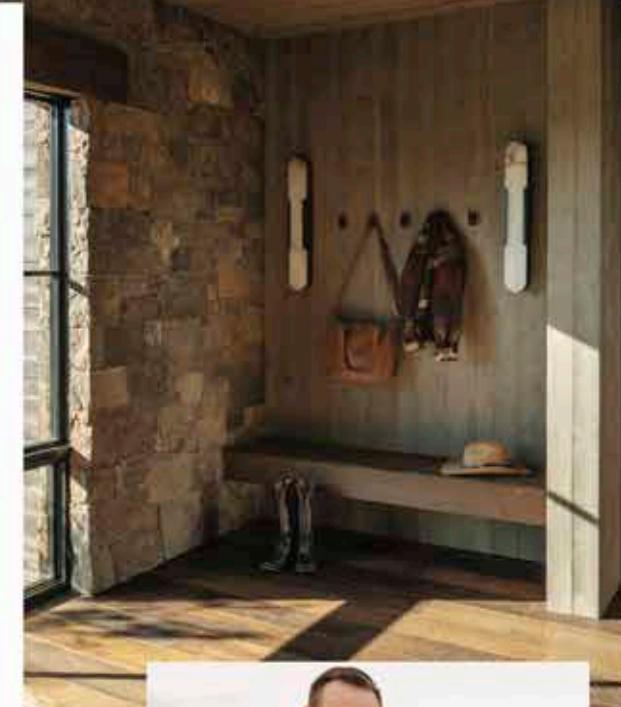


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At this level of real estate, your role extends far beyond the transaction. Something I hear regularly from agents in this community is how often they become the go-to source for everything.

When you're at the top, you are the one clients call when they need a roofer, a lender, a designer, a contractor, or simply the right recommendation at the right time. You don't just represent a singular transaction—you represent the place they now call home. And that kind of trust isn't built overnight. It's earned.

I was reminded of this recently when an agent said to me, "I'm their concierge to the city." Not because it's written in the job description, but because it's what great agents do. They anticipate needs. They protect experiences. They make the process feel seamless.



Montana Real Producers exists to reflect the ecosystem that supports this level of excellence and to steward the relationships that help you show up informed, prepared, and deeply connected to your market.

Inside these pages is what many agents rely on as their own little black book—a trusted reference of professionals they can confidently stand behind. I've heard it said more than once: "This list makes me look like the local expert." And that's exactly the point.

This platform has never been about networking. You've already done that. It exists to deepen what's already working: the relationships you rely on, the peers you transact alongside, and the partners who help you deliver excellence long after the papers are signed.

Because when you're known by the right people and equipped with the right relationships, you don't just close deals. You elevate the experience.

And that's what the best agents do.

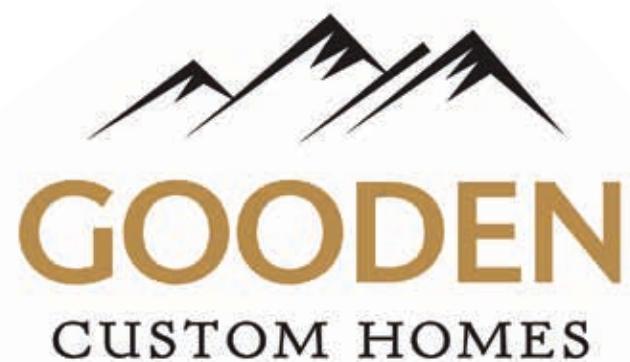


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MONARCH

BY JESS WELLAR

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Expertly Making Life Much More Comfortable



In the Gallatin Valley, comfort isn't optional, it's survival. For 15 years, Monarch Heating and Cooling has kept homes and large commercial spaces humming through blizzards, heat waves, and everything in between.

Headquartered at 33 Remmy Way in Belgrade with a 50-mile service radius, Joe Miller's veteran-owned team pairs high-caliber techs with the industry's most reliable equipment and warranties, with same-day responsiveness when it matters most.

Monarch's 15 employees service residential furnaces, AC, heat pumps, and indoor air quality systems, as well as hotels, multifamily, and commercial properties.

"We do consider ourselves different due to the level of training our people receive and the value they bring to the team," Joe says with pride. "Three-quarters of our Monarch employees are also veterans, former firemen, police officers, and 1st responders. We love to hire former service members."

From Service to More Service

Joe is a proud third-generation Montanan. After two Army tours in Iraq following 9/11, he returned home, finished his business management degree at MSU, and went to work for an HVAC supplier to learn the industry from the inside.

A couple years in, he rolled the dice and launched Monarch Heating and Cooling in 2011. The early focus: new-construction installs. But as the market shifted, so did Monarch,

growing into a full lifecycle warranty partner for homeowners, builders, and property managers.

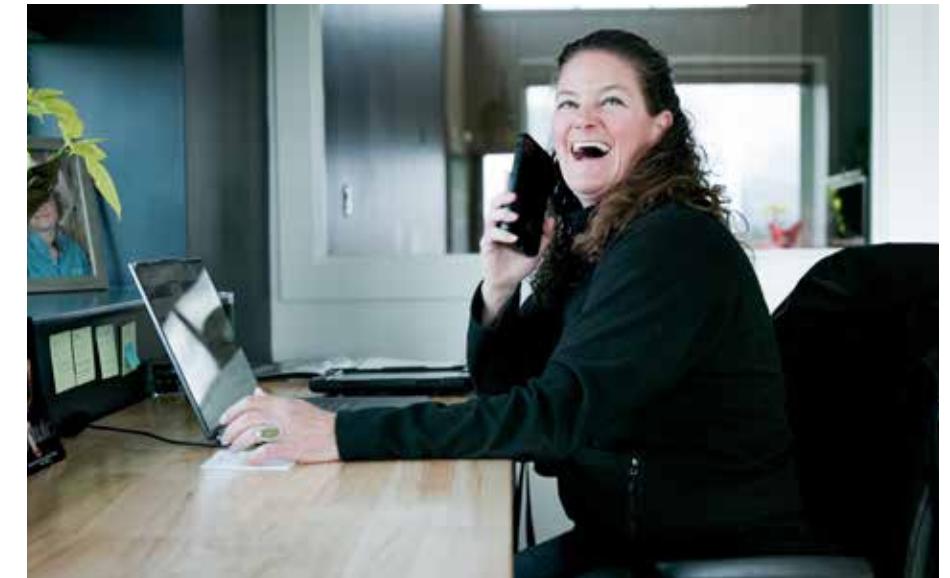
"Monarch has now evolved into a predominant company in our community where we service, maintain and replace heating ventilation and air conditioning systems for our entire community," Joe points out.

Monarch's edge starts with hiring the right people and is backed by plenty of proof. The team has stacked up national recognition, snagging Contractor of the Year, American Standard's Horizon Award, and Mitsubishi's Ductless Excellence of the Year — on top of 700+ Google reviews and an impressive 4.9 star rating.

"We are a local, veteran owned and operated HVAC business that is the highest ranked HVAC company with the most 5 Star reviews of any other local company," Joe adds.

They carry the brands consumers trust and use data-driven maintenance to prevent surprises, protect warranties, and extend system life. For Realtors, that translates into smooth transactions and confident clients.

"We also have 24-hour customer service with someone answering the phone, so you're never left hanging," Joe points out. Same-day service is the norm and sometimes even same-day installs, while clear documentation keeps deals moving.



“

MONARCH has now evolved into a predominant company in our community where we service, maintain and replace heating ventilation and air conditioning systems for our entire community.”





SERVING THE COMMUNITY and keeping them comfortable is still the most fulfilling part of the job.”

On the install side, the crew is fluent in high-efficiency variable-capacity systems such as geothermal, air-source heat pumps, and radiant floor heat, all tailored to Montana's vast temperature swings.

Monarch's values show up in hiring and training as well.

“In addition to employing service members, we offer a veteran training plan to assist with training and rehabilitating them back into society as a civilian worker in the trades,” Joe notes. “And we proudly offer a 10 percent discount for veterans, senior citizens, and first responders.”

Family, Community and Unlimited Growth

On the homefront, Joe is anchored by his loved ones. Married to his wife Kamy for 15 years, the couple have two children, Ezra and Clara, and love staying active.

Weekends are packed with youth sports such as basketball, softball, 4-H, shooting, and Girl Scouts, plus boating, MSU games, side-by-side rides, hunting, and fishing.

Joe's passion for service also extends into Monarch's caring culture and community commitments.

The company runs annual Gifts of Heat and Gifts of Cool giveaways for deserving service members and volunteers, and the Monarch Cares program funnels hundreds of hours to Fork & Spoon, the Food Bank, YMCA, MSU Bobcats athletics, 4-H sponsorships, Warriors & Quiet Waters, Big Sky Bravery, and more.

Looking ahead, Joe is forever pragmatic and incredibly optimistic. The Valley is booming with new neighborhoods sprouting up everywhere and Monarch's new office and showroom were built for

exactly that momentum, with plenty of room for expansion.

“Monarch has evolved to participate in the needs of the community across all fronts when it comes to HVAC needs,” he affirms, pointing to an open pipeline of hiring new tech, install, and service manager roles as the company scales.

And as extreme temperatures become the norm, reliability matters more than ever these days.

“Serving the community and keeping them comfortable is still the most fulfilling part of the job,” Joe concludes with a smile.

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Berkshire Hathaway HomeServices, Montana Properties

Boutique by Design

BY KATE SHELTON
PHOTOS BY ARNICA SPRINGS PHOTOGRAPHY

BESSIE Hudgens



TIt doesn't take long to understand why Bessie Hudgens' business has grown almost entirely through repeat and referral clients. As a top agent at Berkshire Hathaway HomeServices, Montana Properties, she carries herself with a mix of candor, grit, and genuine enthusiasm that is increasingly rare in an industry saturated with automation, speed, and scale. For Bessie, the business is still deeply personal.

"Authenticity is everything, so when you're dealing with me, what you see is what you get," she said. "And what you get is someone who's going to lead with integrity in order to do right by everyone involved in the deal, every time."

In an era dominated by algorithm-driven leads, online bidding wars, and rapidly shifting consumer expectations, Bessie has carved out a model that feels decidedly old-school – and yet entirely modern in its intentionality. Her business is not about volume; it's about craftsmanship

"I operate my business like a boutique hotel," she explained. "From the first 'get to know you' coffee to the cappuccino I bring to your house after you've moved in, I want people to feel like they're my only client."

This philosophy goes beyond friendliness. It's structured around three core principles she returns to repeatedly: connection, communication, and conscientious execution.



“My clients generally aren't looking for cookie-cutter homes. They want something special, and I love a good challenge.”

Bessie is the agent who answers the phone, the one who texts back immediately. The one who doesn't pass clients off after closing, but stays involved – guiding them through remodel decisions, connecting them to contractors, or helping them interpret the latest changes to Montana tax law.

Her intentionality is what resonates with fellow agents and makes her the kind of agent you want to see on the other side of the transaction. She is known for her high-touch service; few manage to deliver it consistently while maintaining boundaries and avoiding burnout, yet Bessie seems to have found the formula.

"I've learned never to bite off more than I can chew," she said. "It's not fair to clients, other agents, or to my family. I would rather turn down business than shortchange someone." In a solo-agent landscape where 'more, more, more' is often the norm, that level of discipline is worth noting.

Long before she began selling real estate in Bozeman, Bessie was learning the values that now define her career – on a working cattle ranch in Saratoga, Wyoming. "There's no such thing as a 9-to-5 on a ranch," she laughed. "You work until the job's done. You finish what you start. And you don't make excuses."

That upbringing not only formed her work ethic but also connected her deeply to the landscape she now sells. She understands agriculture, water rights, livestock, wildlife, and the natural rhythm of rural living because she lived it.

After graduating from the University of Virginia, Bessie's professional path looked more like an adventure novel than a résumé. She guided flyfishing trips, worked as a congressional staffer on Capitol Hill, managed a building company's office in New Zealand, and later designed high-end travel itineraries for Yellow Dog Flyfishing Adventures in Bozeman.

"I think all those experiences trained me to think creatively, communicate clearly, and serve people exceptionally well," she said. "But there was still something missing. I craved in-person connection."

Real estate offered the combination she didn't know she was seeking: independence, social connection, design, negotiation, and the ability to build a business that felt personal and fulfilling all at once.

Bessie earned her real estate license in 2017 and began slowly building her business while still working in travel. For several years, she balanced the two worlds. By the end of 2019, her client base had grown enough to justify a full-time leap, and she was preparing to become a mother. Like the rest of us, she didn't see the pandemic coming.

She recalled the moment vividly: sitting in a hospital room in January 2020, holding her newborn son while news of a novel virus spread across the television screen. "Within weeks, my buyers were terminating contracts left and right, and New Zealand had completely shut down. It felt like both of my careers had tanked at the same time." She took time off, recovered, and regrouped. And then, the Bozeman real estate market exploded. Because she had laid the groundwork and nurtured her relationships, she was positioned to meet the surge with energy and professional maturity.



Real estate isn't just about selling homes. It's about helping people build a life they love, rooted in the community they choose. I take that seriously. And I think clients feel that."

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"Timing really is everything," she said. "And it turns out that moment was exactly when I was supposed to dive back in."

Since then, she has helped clients buy and sell dozens of distinctive properties, built her own home, and welcomed a second child – all while refining her boutique model into something highly effective and meaningful and cultivating relationships with agents and community members throughout the valley.

Bessie now averages well over \$13 million in annual sales volume as a solo agent, an impressive feat in any market but especially meaningful in Bozeman, where competition is fierce and there are more agents per capita than just about anywhere else in the country.

Her kids, Hank (6) and Laura June (3), have been by her side through it all. "They've been to more showings and walk-throughs than most adults," she said. "But they see that I love my work and that my work is about helping people. I hope one day they look back and feel proud that their mom gave everything her best without compromising her role as a parent."

This balancing act – between ambition and boundaries, growth and health – comes up often in the industry. Bessie is refreshingly candid about the realities. "I'm a perfectionist and a night owl, but I know my limits," she said. "I respond quickly, I stay organized, and I give 100 percent. But I also say no when I need to. That's how I keep equilibrium."

And it's also how she keeps clients. Her repeat and referral rate speaks for itself.

One of Bessie's standout strengths is her ability to uncover off-market opportunities. "My clients generally aren't looking for cookie-cutter homes," she said. "They want something special, and I love a good challenge."

"If you throw enough mud at the wall, something will stick," she joked. But behind her warm and witty sense of humor is a truth all experienced agents understand: persistence is often what separates ordinary agents from extraordinary ones.

For Bessie, professional impact extends beyond transactions. She's deeply committed to giving back to the community and industry that has supported her.

"I've always been methodical about growth," she said. "I want to make sure I leave time to contribute—to actually show up for the community that I love. That's what grounds me."

Over the years, she has served multiple nonprofits and regularly supports organizations including Eagle Mount, Big Sky Youth Empowerment, HRDC, and Big Sky Bravery. She also serves as incoming Vice President of the Southwest Montana Realtors Charitable Foundation Board – a role she approaches with a sense of genuine responsibility. "I don't need to lead in production," she said. "I want to lead in impact. That's what matters to me." Bessie was recently honored with the "Friend of the Foundation" award by the Southwest Montana Realtors Association in recognition of the time, resources, and energy she so generously gives to the community.

Outside of real estate, Bessie's world is vibrant and varied. She has fished in 17 different countries, plays golf with friends all summer, nurtures a thriving garden on her 3-acre property, and spends as much time as possible with her children – playing outside, traveling, crafting, or dancing.

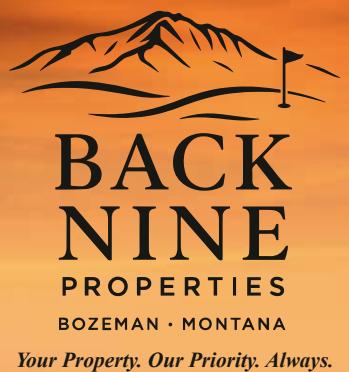
At a time when many agents chase scale, Bessie proves craftsmanship has a place in modern real estate. Her model may not be for those seeking to build a massive team or automate every process, but it speaks directly to those who value depth over width and legacy over speed.

"Real estate isn't just about selling homes," she said. "It's about helping people build a life they love, rooted in the community they choose. I take that seriously. And I think clients feel that."

In Bozeman – and increasingly across Montana – many would agree.

Connect with Bessie at
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Tamara Majszak Agency Farmers Insurance

Tami Majszak Insurance With A Heart

“You have to truly care to do a good job,” Tami Majszak points out.

“We lean in to ensure clients understand the finer points of their insurance policy. Not everyone dives into the coverage at that level.

BY JESS WELLAR
PHOTOS BY
BESS BIRD
PHOTOGRAPHY

“However, we believe in fine-tooth combing the policy details and making recommendations to help clients make an informed decision — we’re not just ‘set it and forget it.’”

At the Tamara Majszak Agency with Farmers Insurance, that care shows up in the day-to-day: personal, business, Medicare, and life insurance solutions handled by a small, responsive team inside their office in the Ferguson Farms area of Bozeman.

The Road to Ownership

Born and raised in Western Michigan, near Traverse City, (which she notes is quite similar to Bozeman), Tami juggled various accounts receivable roles while raising her young family. She later moved into banking, and eventually an opening at an insurance agency caught her eye. Not one to shy away from a new challenge, Tami decided to give it a whirl.

“I’ve always been drawn to work that helps people feel secure and supported, and insurance turned out to be the perfect fit for that passion,” she explains.

Service came first, sales followed naturally, and a successful career clicked into place.

“It was challenging at first, but when people asked questions, I loved finding the answer and appreciated that every day is different,” she remembers. “Everyone is their own unique flower and there is no cookie cutter approach to finding the right answer.”

In March 2025, taking ownership of her own Farmers agency was a full-circle moment for Tami, bringing years of hard-earned experience together with a clear vision: a team-driven, community-minded agency that builds relationships as carefully as it builds coverage.

People First

Tami’s crew consists of three wonderful employees with experience where it counts. Licensed Agent Kimberly Tong has been in the industry for 17 years (almost as long as Tami herself), and is “an absolute rockstar with taking care of clients,” according to Tami.

Licensed Agent Libby Hinshaw brings seven years in the field and a passion for Medicare. “Libby has a





“

No matter how much changes in our digital age, clients will always value having someone they trust to guide them through life's uncertainties — and that's what keeps this profession both challenging and deeply rewarding.”

huge thirst for knowledge and equally loves people. She will spend three hours on the phone solving a challenge for a client!” Tami says with a touch of pride. And Tami’s daughter, Isabella, pitches in part-time on the admin side while finishing high school. The agency is in growth mode post-acquisition, too, with plans to hire two additional insurance agents within the coming year.

Relationships anchor everything, inside the office and out.

“I show up for many events and am heavily involved in the community in a lot of ways, not to plug my business, but to see how I can better support the community,” Tami notes.

Her service-oriented streak runs deep — her father was a pastor — and that ethos shapes the agency’s respectable philanthropy budget for various worthy causes, including Prospera (supporting entrepreneurs and small businesses), cancer-support initiatives close to her team’s heart, and advocacy for equal access to healthcare.

Tami adds that Bozeman’s collaborative spirit is part of the reason why she loves living here: “Our city is growing fast but it still has that small town, tight-knit feel by showing up for each other,” she says.

Partners in the Deal

Tami has been around long enough to know that top producers want speed, clarity, and no surprises; that’s why her team is built specifically for this purpose.

“We share the same goal: helping clients protect their biggest investment and close with confidence,” she affirms. The agency’s response culture is swift, with a licensed agent ready to help in a time crunch.

Feedback from clients is strikingly consistent, with many appreciating “the extraordinary care and attention to detail they receive,” Tami emphasizes.

Annual sit-downs are encouraged to keep policies aligned with real life, and to save money where smarter fits are available. For agents, that level of proactive guidance keeps transactions steadier and clients happier long after the closing.

But what Tami finds most rewarding isn’t a product, it’s a feeling.

“Helping people feel confident and protected is what drives me,” she smiles. Translating the ambiguous into the understandable, she’s turned education into a trademark of her work: coverage explained plainly for better informed decisions.

“Watching my team grow, serving our community, and making a real difference every day is what makes this work so rewarding, too,” she elaborates.

Beyond The Desk

On the home front, more changes are afoot for Tami. Her and husband Nate have been married for 17 years; daughter Kyah is newly engaged, and Isabella is a graduating senior at Bozeman High. Two hyperactive canine companions, a black Boston Terrier named Chu-Chu Bonewagon, and brown Boston Terrier Ruby-Ru Bonewagon keep the household lively.

“We love spending time on the river, catching live music around town, and hosting friends for home-cooked meals and a competitive game of dominos,” Tami shares, adding they’re also big Detroit Lions fans when trips back to visit family line up with game day.

With high school graduation and a wedding on deck, the next season feels hopeful and a little bittersweet: more walks with the dogs, more lunches with friends, and more time with the love of her life as empty-nesting approaches.

Looking ahead, Tami points out the industry is always changing and she won't be caught standing still. She has witnessed shifting legislation, volatile weather, mortgage cycles, and a global pandemic, with each wave sharpening her focus on adaptability, continuous learning, and solution-minded service.

She plans to continue blending high standards with human connection as her first year in business wraps.

"My goal is to produce alongside the top agents in the state, driven by quality, collaboration, and care for our clients," she concludes. "No matter how much changes in our digital age, clients will always value

having someone they trust to guide them through life's uncertainties — and that's what keeps this profession both challenging and deeply rewarding."

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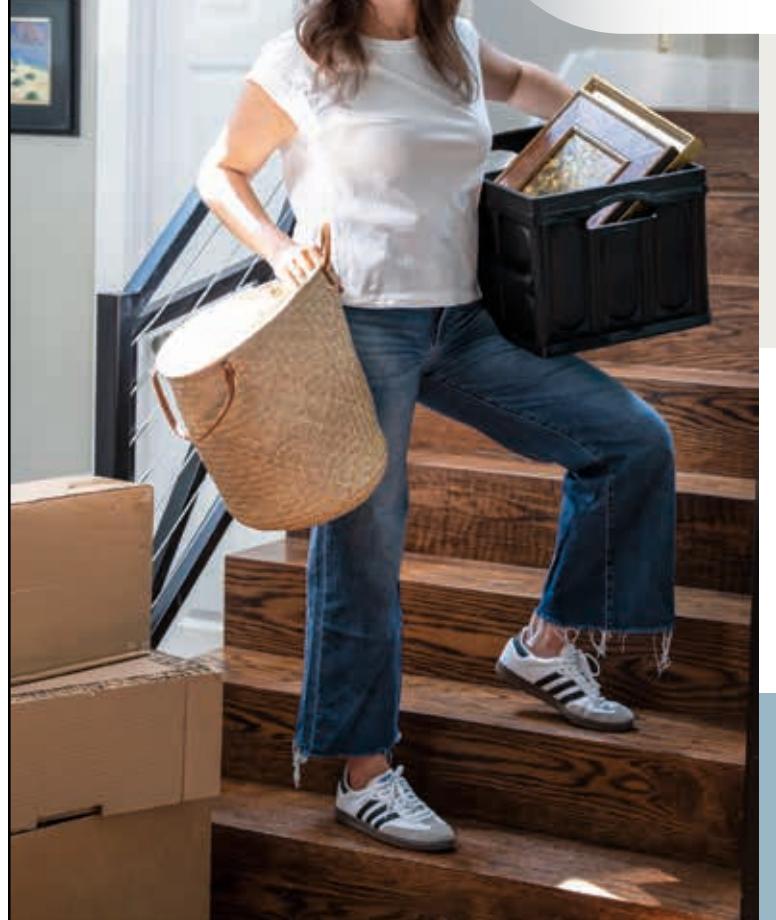


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Clint Roberts

MONTANA MADE:
Generational Grit Meets
Modern Real Estate

BY KATE SHELTON
PHOTOS BY BESS BIRD PHOTOGRAPHY



As a rare fourth-generation Missoula resident still proudly rooted in the valley, Clint Roberts brings a depth of local insight that can't be bought, borrowed, or replicated to his real estate business. His family's century-long story in western Montana is woven into the very neighborhoods he now serves – giving him a perspective on the land, the people, and the community that only true generational grit can offer.

Blending this legacy with a modern, strategic approach to real estate, Clint stands at the intersection of heritage and forward-thinking innovation, helping clients navigate Montana's dynamic market with authenticity and unwavering local expertise. Given this, it's no surprise that Clint has cemented himself as a top agent in Missoula and beyond. He proudly hangs his hat at Windermere Real Estate, building on his family legacy and leaving a path of his own.

Clint's family has a long history of cattle ranching. In the late 1800s, they drove cattle from Paris, Texas, to Miles City, Montana, and later worked their way west in search of greener pastures, literally. The Roberts have been in the area ever since. Their iconic brands – the dollar mark and the open A bar – have been in the family for over 100 years, and Clint can often be seen wearing the symbols proudly.

Following high school, Clint began a successful career as a mechanic. "I always liked working with my hands, and I thought it would be a good way to support myself," he

said. "When my son started school, I realized just how much I was away from home. I wanted to find a new line of work that would give me more flexibility and time with him."

"Real estate has always been a huge interest of mine," he went on. "I love the investment and strategy side of real estate. Since I've lived here my whole life, I knew I would have plenty of people to help." Clint was licensed in 2011, received his broker's license in 2019, and has never looked back.

"I started off selling nothing but thirty to fifty thousand dollar dirt lots," he said with a laugh. "My business has come a long way. I've worked hard and put in the effort to learn the business and take care of my clients. I've now done well over 300 transactions in my career. I do everything from commercial to second homes and residential properties." Clint serves clients in all of Missoula, Ravalli & Granite counties.

While he does most transaction types, Clint



“
It’s been incredible working with so many great people in this industry. I’ve sat across the table from so many great agents; I look forward to meeting the ones I haven’t yet.”

has built a reputation for working in the new construction space. He partners with Sun Peak Construction and Garrard Construction. “The development side is a lengthy process, but it is sure neat to watch something go from an open field to housing for people. I never get tired of that,” he said.

Clint also has a special place in his heart for first-time buyers. “There is nothing better than helping someone get into their first home. It’s the greatest feeling. Being there to help people take the next step forward – whether it’s their first home or an investment property, or commercial space – there is no other commodity that is as good an investment as real estate,” he detailed. “It’s exciting to be a part of someone’s wealth plan,



and it’s an honor they trust me to help them through the process.”

The thing that grounds Clint’s business is his wealth of knowledge of both the area and different real estate transactions. “Over the years, I’ve pretty much done it all,” he said. “I have experience in land, commercial, residential – you name it. My clients trust that I will know how to get them exactly what

they’re looking for, and that’s what I do.”

they’re looking for, and that’s what I do.”

Clint has proudly worked out of the Missoula Windermere Real Estate office for 14 years and doesn’t see himself anywhere else. “John Brauer is the pulse of the company,” Clint said. “He comes with a vast amount of knowledge – and no matter what, I can lean on him. We have some of the greatest agents in our office. They’re incredible resources to lean on. They’re like my family.”





In this business, especially, no one is going to give it to you. You gotta get out and work for it."

served as a volunteer firefighter for 17 years between Frenchtown and Florence, and also served on the board for the Florence Fire District, and remains a huge advocate for them.

Even with nearly 15 years in the business, Clint doesn't see himself slowing down anytime soon. He loves what he does and is proud to serve his clients. "I hustle hard," he said. "In this business, especially, no one is going to give it to you. You gotta get out and work for it." And he does. Clint is an incredibly hard worker, and he has great success to show for it.

"I feel really lucky," he added. "It's been incredible working with so many great people in this industry. I've sat across the table from so many great agents; I look forward to meeting the ones I haven't yet."

Clint has carried his family's legacy in a way that would make anyone proud. He carries his family's grit, integrity, and quiet determination and has built on their legacy. It's this rare blend – heritage and forward momentum – that makes him not just a real estate agent, but a true professional for every step of the journey.

Connect with Clint at clintroberts@windermere.com or online at montanahomes.biz.

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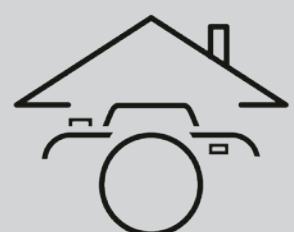


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RELENTLESS BY NATURE, REAL ESTATE AGENT BY TRADE

Corey OLOFSON

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In a market that never stops moving, Corey Olofson has built her career on something steady: a genuine love for her craft and a deep desire to do right by people. Whether she's guiding a nervous first-time buyer or helping a seasoned investor make a thoughtful move, Corey shows up with calm confidence, clear communication, and a heart for service.

BY KATE
SHELTON
PHOTOS BY
LINDSEY J
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She doesn't chase the spotlight; she focuses on taking care of people, one decision at a time. As a respected agent with Coldwell Banker Mountain Properties in Kalispell, Corey is valued for her deep understanding of the market, her practical expertise, and her steady dedication to supporting clients through every step of their real estate journey.

As a fourth-generation Montanan, Corey carries a deep sense of pride in her roots and a wealth of knowledge about the place she has always called home. She grew up in Bigfork before heading to Willamette University in Oregon, where she earned a degree in chemistry. After college, she returned to Kalispell to be near family and consider where her path would lead next.

"I was planning on going to medical school, but after I graduated from college, I had a major change of

heart," she shared. "I was working for an agent in Bigfork and fell in love with the industry. I decided to go into real estate instead, and I've never looked back."

Corey earned her license in 2004 and has built her business on being relentless in the best way, continually learning, adapting, and staying engaged. "This business is always changing; you have to keep learning," she said. "I never want to assume I know it all. My clients deserve someone who's paying attention, asking questions, and staying ahead of what's coming next."

One of the biggest changes she's seen is the role of technology in real estate. "When I started, websites were a very different thing," Corey laughed. "Now, if a listing isn't online, it won't be found. And even now, AI is changing so much. It keeps me on my toes, that's for sure."

“

**I BELIEVE IF YOU
FOCUS ON GOOD
HABITS, HONEST
COMMUNICATION,
AND HARD WORK,
the rest will follow.
It's not about chasing
numbers; it's about
taking care of people.”**



With that in mind, Corey moved her business to Coldwell Banker Mountain Properties in February 2025. “With the direction real estate is going, I felt I needed to align with a large-scale brand,” she explained. “Their tools and backend resources help keep me organized and able to better support my clients. It’s been a good move.”

She also appreciates the team she’s joined. “Every office brings something to the table, but Coldwell is where I feel supported,” she said. “I’m surrounded by a great group that collaborates, shares ideas, and shows up for each other. It’s comforting to know you have people you can lean on.”

What truly sets Corey apart is her ability to take complex situations and make them feel manageable. “Real estate is a mind-game,” she said. “I love that it’s a challenge and that every day is different. For most people, this is their largest investment, and it’s an honor to be their advisor. I’m good at putting the pieces together, figuring out a plan that works for them. There are always a lot of moving parts, but there’s always a solution. They’re not just buying a house; they’re buying an investment, and I’m honored to help them make the most of it.”

She herself owns a number of investment properties across Montana and the United States. She is extremely analytical and numbers-driven, and prides herself on understanding her clients’ needs from both a qualitative and quantitative perspective, establishing herself as a strong, trusted advisor from search to close.

Corey serves the entire Flathead region and works with a wide variety of clients, residential buyers and sellers, investors, commercial properties, large acreage, and ranches. Her background, local roots, and experience give her a unique ability to guide clients through all kinds of transactions with clarity and confidence.

Even with her success, Corey keeps her focus simple. “I don’t look at sales volume,” she explained. “Every day, I just try to do the right thing for my clients. I believe if you focus on good habits, honest communication, and hard work, the rest will follow. It’s not about chasing numbers; it’s about taking care of people.”

At the center of everything Corey does is her family. “They are my why,” she said. “They’re the reason I work so hard. I want my daughter to see what it looks



“

REAL ESTATE IS A MIND-GAME. I love that it's a challenge and that every day is different.”



like to show up, to do the right thing, and to take care of people. I want my family to be proud of the way I live and work.”

Corey and her husband are raising their 7-year-old daughter, Teagan, in the Montana lifestyle they love so much. As a family, they spend as much time as they can outdoors—skiing, dirt biking, and hiking. Corey is an avid gardener, and they’re in the process of remodeling their home. She also has a soft spot for animals and is a strong supporter of local shelters throughout the region.

“Looking back on the last 22 years, this business has been interesting,” she reflected. “I’ve seen a lot of

change. The more I’ve been able to adapt and pivot, the more successful I’ve become. The only constant is change, and I’ve learned to lean into it.”

For Corey, it all comes back to relationships and trust. “Building relationships builds trust,” she said. “My clients need to know I’m looking out for their best interest, especially when decisions are hard or the market feels uncertain. I’m here to help them sort through it, to be honest with them, and to stand beside them. At the end of the day, it’s about doing the right thing.”

Connect with Corey at corey@buyorsellmontana.com or online at BuyOrSellMontana.com



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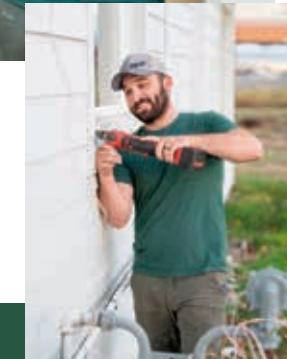
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