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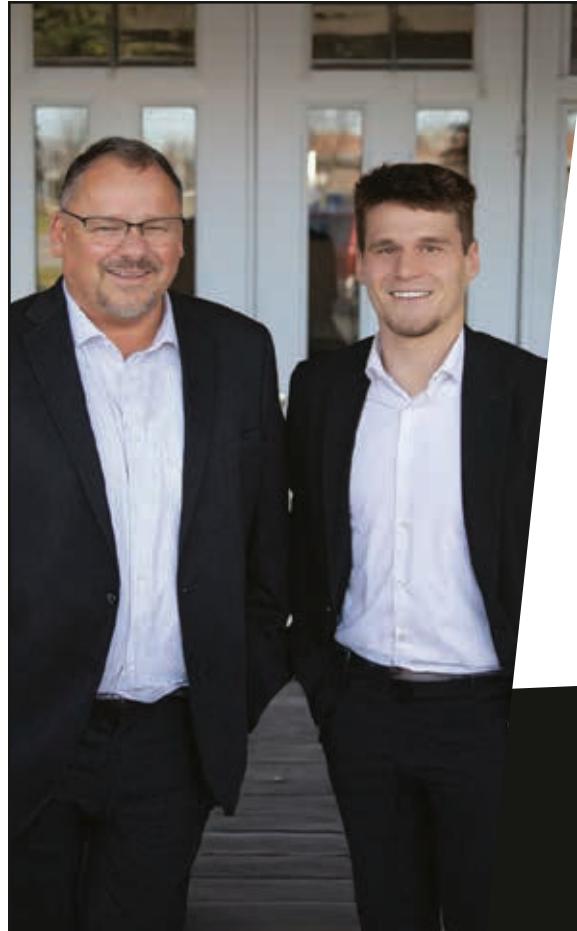
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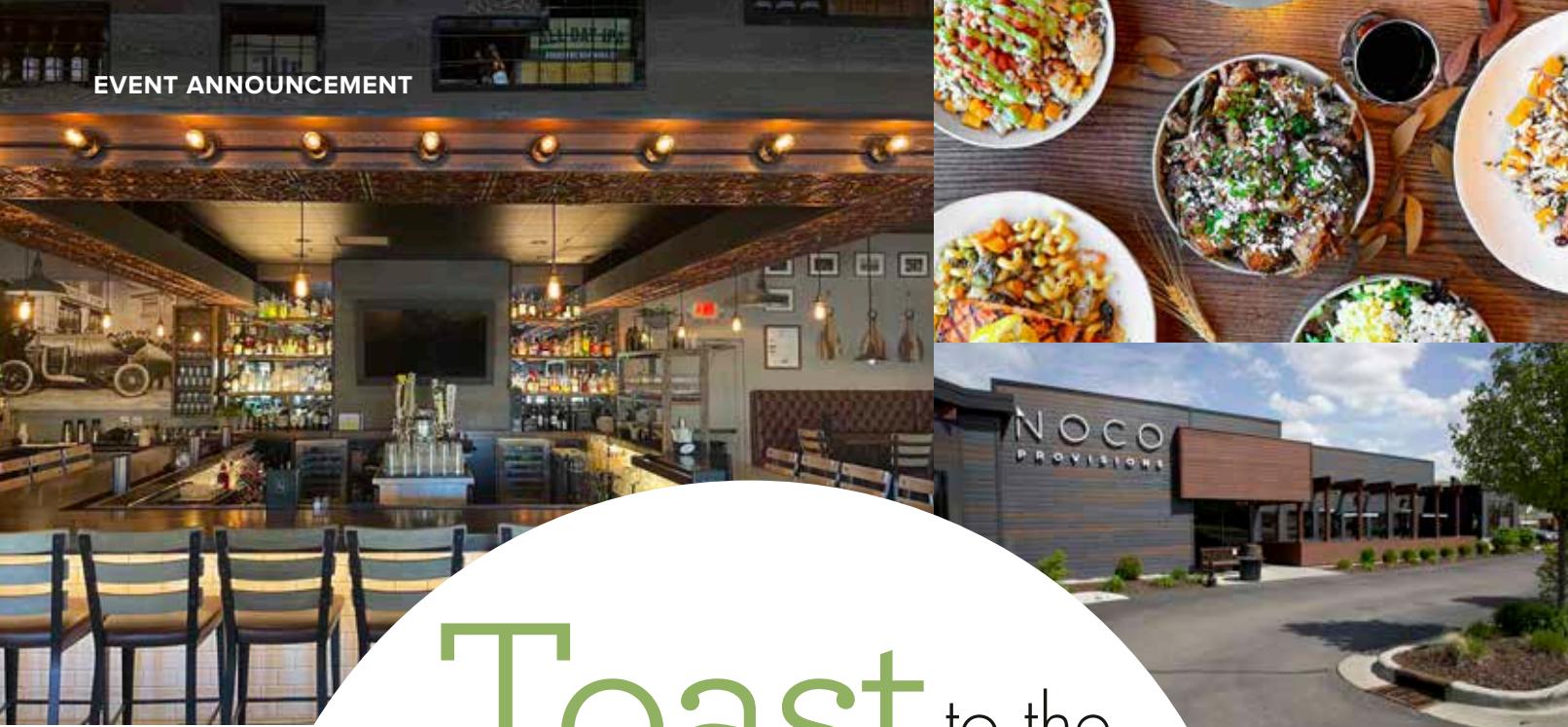
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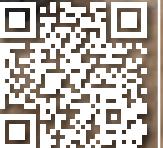
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GABRIEL MILLER

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Real Estate With a Deeper Mission

When Gabriel "Gabe" Miller began his real estate career in August of 2020, the timing was less of an obstacle and more of a proving ground. "My first sale ever was during COVID-19, and I started in one of the most competitive seller's markets we've ever seen," he recalled. "It was a baptism by fire, but it taught me more than any traditional onboarding ever could."

An agent at Grand River Realty, Gabe has built an impressive track record, closing over \$40 million in sales in five years. In 2024, he achieved \$10.5 million in volume. His standout performance has even earned him recognition, which includes the Rookie of the Year award from the Greater Regional Alliance of REALTORS® (GRAR) in 2021 and a consistent spot in the top 5% for production.

Before real estate, Gabe studied criminal justice and Spanish at Grand Valley State University's Frederick Meijer Honors College, graduating in 2018. His early professional years were spent managing jewelry sales and researching victim advocacy in West Michigan's court systems. "I was even accepted into a police academy and a master's of social work program, but I realized the impact I wanted to make could take a different form," Gabe shared.

"Victim advocacy has always been a passion of mine," Gabe added. "I realized my goals didn't have to be

fulfilled solely by my career title — real estate gives me the flexibility to fund future transitional homes for adolescent victims. That's what drives me."

Born in Minnesota and raised in West Michigan, Gabe credits his father as his earliest influence. "I grew up watching my dad build his own business from the ground up," he explained. "My dad showed me the balance between ambition and family, and how to lead with discipline and compassion."

When it comes to his business, Gabe has made first-time homebuyers his key focus. "Many of my clients are using assistance programs," he said. "I've become skilled at communicating the strengths of these programs to listing agents in a way that instills confidence — which is especially important in competitive markets."

Whether his clients are first-time buyers or seasonal investors, Gabe is passionate about helping them make informed decisions. "I'm great at laying

out the pros and cons so they can choose what's best for them. I guide — but they lead. That's empowerment," he said.

One of Gabe's proudest moments still comes from "the call" — that triumphant phone call when he tells a buyer their offer was accepted. "That moment of celebration after so many losses is pure gold," he shared. "To help people, especially first-generation buyers, achieve what they once thought was impossible — that's the reward."

"My ambition is to create a business I'm proud of — something sustainable, impactful, and intentional," Gabe added. "If I put people first, then they will know that I'll do right by them when they refer me to their friends and loved ones."

Outside of real estate, Gabe is deeply rooted in family — which consist of his mom Andrea, his dad Randy, his siblings Olivia, Tiffany, Ian, and Jude, his dog George, and his cat Killua. "We love playing board games and basketball, and just enjoying time together," Gabe said. On the weekends, he can often be found playing the piano or hiking Michigan's trails.

Philanthropy is never far from Gabe's mind, however. "I speak up about adolescent assault and victim advocacy whenever I have the platform," he said. "Real estate gives me access to people and networks. In turn, I connect clients



"My ambition is to create a business I'm proud of —
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If I put people first, then they will know
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to philanthropists, and individuals
to resources and support systems."

For aspiring real estate professionals,
Gabe wants to remind them that
they should focus on building trust
among clients. "Real estate shouldn't
be your first sales job — it's not just
about selling houses. You're selling
yourself every day, proving you're the
person they can trust," he explained.

When asked about what he wanted
to be remembered for, Gabe
replied, "The positive impacts I've
had on people outside my career. I
want to be remembered for doing
right by those I care about."

Whether he's guiding clients toward
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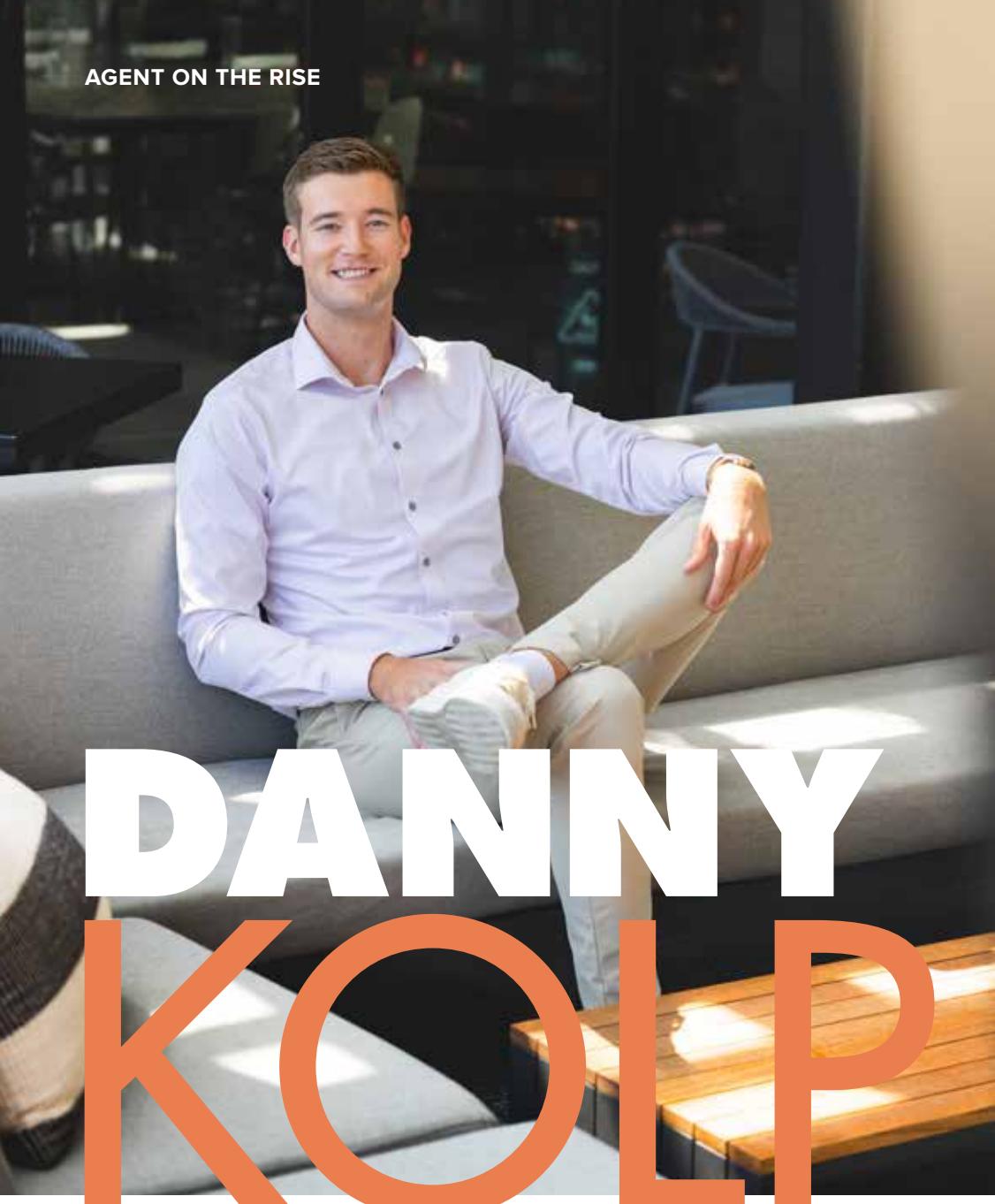
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DANNY KOLP

BIG DREAMS, BOLD MOVES

PHOTOS BY JACOB HARR WITH HARR CREATIVE LLC

Although Danny Kolp has only been a real estate agent for two years, he has already carved out a significant niche for himself at MOXIE Real Estate + Development. Last year, he impressively closed over \$10 million in sales, contributing to his career sales volume of more than \$19 million. While his numbers are impressive, Danny's dedication and

forward-thinking mindset are what truly set him apart.

Originally from Petoskey, Michigan, Danny began his real estate journey during his college years. While he played Division I basketball at Western Michigan University, he discovered his passion for the art of the deal through wholesaling real estate. His aunt, Natalie

Reed, a broker on the east side of the state, was instrumental in guiding him toward Grand Rapids, where Danny now thrives and continues to build his career.

Despite his relatively short time in the industry, Danny has earned a reputation for his ability to uncover off-market deals — an uncommon skill that

has helped him and his clients build value without relying on the MLS. Danny recognized the demand for these hidden opportunities, so he launched DAK Acquisitions LLC, a company dedicated to sourcing exclusive properties for investors looking to stay ahead of the market.

When it comes to his business approach, Danny is passionate about helping others and building long-term relationships. "That's the best part of the business — the people," he said. His people-centric philosophy extends to his team, which is crucial to his success. Dana Gould handles client relations and transaction coordination, while Carol, an admin assistant from the Philippines, manages CRM and contract work. Together, they form a powerhouse team dedicated to providing exceptional service and ensuring client satisfaction.

In his early days as an agent, Danny faced the daunting task of building a business from scratch in a new market where he knew no one. "In order to be successful in this business, you need leads and opportunities, and you have to be resourceful in finding ways to earn people's business," he shared.

Beyond real estate, Danny enjoys traveling, boating, golfing, and spending time with his fiancée, Sarah. He's also an avid reader of business books, particularly those focusing on mindset and intentionality.

As he looks to the future, Danny has set his sights on expanding his real estate holdings. "I have always



wanted to own lots of real estate," he said. "It is a proven method to build long-term wealth and put yourself in a position for financial freedom." He's particularly excited about growing the commercial multifamily division at MOXIE Real Estate + Development, where he recently moved to work alongside Shawn Jacobs.

When asked about his definition of success, Danny didn't consider financial metrics. "Success to me is having fulfillment with my life," he explained. "Having a relationship with God, having a purpose, and understanding that we can't take anything we have here on earth with us." That outlook was deeply influenced by personal loss — Danny's mother passed away from ALS while he was in high school — which was a formative experience that instilled in him both resilience and a drive to live with intention.

For up-and-coming agents, Danny advised that they put themselves in a position to find opportunity. "Focus 90% of your time on your job and the other 10% on your career," he said. Danny also emphasized consistency and the ability to think outside the box. "The person who wins is the one who never gives up," he added.

As Danny continues to make his mark in West Michigan real estate, he has built a foundation that is built on resilience and a people-first mindset. Whether he's guiding investors toward off-market opportunities or growing his presence in the commercial multifamily space, there's no doubt that Danny is just getting started.



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For over three decades, Sandi Gentry has been a powerhouse in the West Michigan real estate market, turning her passion for homes and people into a thriving career. As the leader of The Sandi Gentry Team at RE/MAX Lakeshore, Sandi has amassed an impressive \$5 billion in career sales volume, averaging more than \$125 million in transactions last year alone.

Before Sandi became a licensed agent in 1991, she had earned a degree in accounting and initially pursued a career in that industry. Real estate called to her instead while she began buying and renovating properties, hoping to revitalize entire neighborhoods. "My path to becoming an agent was shaped by a genuine love for homes and a desire to make a difference in people's lives," she said.

In the years since she started her successful real estate career, Sandi has received numerous accolades. She has been the #1 agent in Michigan with RE/MAX for the past 25 years and has held the top spot with the local real estate board for 30 years. She is also consistently ranked in the top 3 for team transactions



and commissions since 2009. Her list of awards include the Lifetime Achievement Award in 2007 and the RE/MAX Diamond Award from 2010-2025, and in 2002, she was inducted into the RE/MAX Hall of Fame.

For Sandi, her passion for real estate is matched only by her dedication to client satisfaction and team development. In 2000, she established The Sandi Gentry Team, which has grown to include five agents and two administrative assistants. "Our team is committed to delivering the highest level of customer service, making every step of the real estate experience seamless and rewarding for our clients," Sandi said.

Like many other agents, Sandi will admit that one of the biggest challenges in the industry is the ever-evolving nature of it. "Over the years, I've learned how to adapt and pivot quickly to meet these changes, ensuring successful outcomes no matter the circumstances," she explained.

“
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Beyond her professional life, Sandi finds her greatest joy in family. She and her husband, Jamie, are proud parents to six daughters and grandparents to three granddaughters. Outside of work and family time, she enjoys boating in the summer, snowmobiling in the winter, and watching sunsets.

When Sandi isn't improving neighborhoods through real estate, she's committed to supporting various charitable organizations. She volunteers with Women in Transition and the YMCA, serves on the boards of Habitat for Humanity and Big Brothers Big Sisters, and is a significant donor to Children Hope Network and Susan G. Komen for the Cure.

When she looks to the future, Sandi is excited about the possibilities. "Real estate fits into my future dreams and goals as I watch my team grow and take our business to the next level," she shared. "Supporting their success and continuing to evolve together motivates me every day."

For aspiring agents, Sandi reminds them to always treat others the way they'd like to be treated. "Integrity and respect build lasting relationships," she said. "Additionally, persistence is essential — success often lives on the other side of 'no.' It's all about timing and staying committed to your goals."

As she reflects on her career, Sandi remains energized and committed to the work she loves. "No two days are ever the same in this business, and that's part of what I love about it," she said. "After 34 years, I remain passionate and excited to continue helping others achieve their real estate goals."





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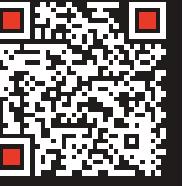


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