

GRAND RAPIDS

FEBRUARY 2026

# REAL PRODUCERS<sup>®</sup>

Sandi  
Gentry

PHOTO BY JACOB HARR  
WITH HARR CREATIVE LLC



Agent on the Rise:  
**GABRIEL MILLER**

Agent on the Rise:  
**DANNY KOLP**



# Be a hero's hero.

Make it easier for a local hero to become a homeowner with a Gratitude Mortgage from DFCU Financial.

We created our Gratitude Mortgage to make buying a home easier for the unsung heroes in our communities. Scan the code, visit [dfcufinancial.com/Gratitude](https://dfcufinancial.com/Gratitude) or give me a call and let's talk about how our Gratitude Mortgage can help. Equal Housing Lender.



**Christopher Pugh**  
Loan Officer  
NMLS License 1188326  
[christopher.pugh@dfcufinancial.com](mailto:christopher.pugh@dfcufinancial.com)  
C: 517.331.4595



The Cash Back  
Credit Union

## Your Beacon in Every Real Estate Transaction.

LIGHTHOUSE TITLE GROUP  
WILL NAVIGATE THE  
WATERS WITH YOU.



(888) 782-3210 • [LIGHTHOUSEITITLE.NET](https://LIGHTHOUSEITITLE.NET)



AMERICA'S ONE  
A LIGHTHOUSE TITLE AGENCY

## PROTECTING YOUR INVESTMENT



[WWW.AMERICASONETITLE.COM](https://WWW.AMERICASONETITLE.COM)  
(616) 365-4100

TITLE INSURANCE AND SETTLEMENT

## When protecting what matters most, the **EXPERIENCE MATTERS.**

Call **Katerberg Rappuhn Agency** today!

(616) 662-1111 | [KaterbergRappuhnAgency.com](https://KaterbergRappuhnAgency.com)  
1844 Baldwin St, Jenison



**FARM BUREAU  
INSURANCE®**



**Company**

Auto | Home | Life | Business | Farm | Lake Estate®

## FLIPPING THROUGH THESE PAGES **SAVES LIVES.**

With the help of our sponsors, this magazine supports  
organizations fighting human trafficking worldwide.

REAL PRODUCERS PROUDLY SUPPORTS THESE IMPACT MAKERS



[n2gives.com](https://n2gives.com)





REAL ESTATE  
photography

One-stop-shop for all your  
Real Estate Imagery services:



Photography • Videography • Drone/Aerial Photo & Video • 3D Virtual Tour • Floor Plans • 3D Zillow Tours • Virtual Staging

Servicing West Michigan and Beyond

www.freshstartstudios.com • 616.550.9871 • jen@freshstartstudios.com

Fresh Start  
Property Management –  
Michigan's Property Experts



Discover the Fresh Start difference.

Visit [freshstartpmg.com](http://freshstartpmg.com) or call today!  
(616) 816-1848 | [admin@freshstartpmg.com](mailto:admin@freshstartpmg.com)



FRESH  
START

Property Management Group

Own rental, commercial, or HOA properties in Grand Rapids, Lansing, Muskegon, or Kalamazoo? Trust the local team that delivers flat-rate pricing, fast maintenance, and total transparency. We handle everything—from tenant screening to compliance—so you can enjoy peace of mind and steady returns.



Institution NMLS# 406384  
MEMBER FDIC | EQUAL HOUSING LENDER

Your homebuying journey  
starts here!

Our Mortgage Bankers offer award-winning personalized service to guide you in finding the right home loan.

**DARTBANK**  
100 YEARS ANNIVERSARY

Learn more at [www.dart.bank](http://www.dart.bank) or contact your Grand Rapids Area Mortgage Team:

Dan Morales  
616.499.1996  
NMLS ID: 709729

Emily Norris  
616.834.0755  
NMLS ID: 1193723

Amy Sheppard  
517.853.5177  
NMLS ID: 746745

Kaitlyn Weaver  
734.433.5383  
NMLS ID: 2302683

Painting that's Worry-Free  
from Start to Finish!



**CertaPro Painters®**  
★★★★★

EXTERIOR | INTERIOR

- CABINETRY
- DRYWALL REPAIR
- CUSTOMER TESTIMONIALS
- LICENSED INSURED
- WALLPAPER REMOVAL
- EXTERIOR/INTERIOR CARPENTRY
- RESIDENTIAL | COMMERCIAL
- LOCALLY OWNED



616-724-2424

[CERTAPRO.COM/GRANDRAPIDS](http://CERTAPRO.COM/GRANDRAPIDS)

Each CertaPro Painters® business is independently owned and operated.

Contact Us Today  
For a Free Estimate!



Grand Rapids Real Estate  
**MOVES FAST**



Follow Grand Rapids Real Producers  
on social media to keep up.

[@grealproducers](https://www.facebook.com/grealproducers)  
[@grealproducers](https://www.instagram.com/grealproducers)

GRAND RAPIDS  
**REAL PRODUCERS®**  
CONNECTING. ELEVATING. INSPIRING.



# Preferred Partners

This section has been created to give you easier access when searching for a trusted real estate affiliate. Take a minute to familiarize yourself with the businesses sponsoring your magazine. These local businesses are proud to partner with you and make this magazine possible. Please support these businesses, and thank them for supporting the real estate community!

### CLEANING

**McPhall Does It All**  
Emily Reens-McPhall  
(616) 581-3215  
www.mcphalldoesitall.com

### CLIENT APPRECIATION/ CLOSING GIFTS

**Tall Beard Woodcraft**  
Rudy Schultz  
(248) 877-7839  
tallbeardwoodcraft.com

### DECKS

**Jason Brower Construction**  
(616) 292-0032  
jasonbrowerconstruction.com

### EGRESS WINDOWS

**WMGB Home Improvement**  
(616) 205-3231  
wmbg.com

### ELECTRICIAN

**M. Schneider Electric**  
(616) 550-3348  
mschneiderelectric.com

### EVENT ENTERTAINMENT

**The Todd Everett Experience**  
(248) 808-1902  
www.thetoddeexp.com

### FOUNDATION REPAIR AND WATERPROOFING

**Foundation Specialist, LLC**  
(616) 438-0551  
foundationspecialistmi.com

### HEATING & COOLING

**Absolute Heating  
and Ventilation**  
(616) 866-5096  
absoluteventilation.com

**Andringa's Mechanical**  
Ryan Andringa  
(616) 359-2825  
www.andringasmech.com

### HOME INSPECTION

**Four Seasons  
Property Inspections**  
Sawyer Goodyke  
(616) 916-8014  
www.fourseasonsinspections.net

**Hawkeye Inspection Services**  
Tony Zaidel  
(616) 322-9551  
www.tonyzaidelinspections.com

**Over And Underwood  
Home Inspection**  
James Underwood  
(616) 454-8500  
overandunderwood.com

### INSURANCE

**Goosehead Insurance**  
Cody Harding  
(616) 217-4719  
goosehead.com/agents/mi/  
kentwood/cody-harding

**Farm Bureau Insurance**  
Grahs Insurance Group  
(616) 747-5030  
www.michfb.com/

insurance/find-an-agent/  
gary-grahs-6207-brewer-ave-ne

**Farm Bureau Insurance**  
Katerberg Rappuhn Agency  
Justin Rappuhn  
(616) 662-1111  
www.katerberggrappuhn  
agency.com

### MORTGAGE

**Dart Bank**  
Dan Moralez  
(616) 499-1996  
dartbank.com

**DFCU Financial**  
(313) 207-3439  
www.dfcufinancial.com

**Northern Mortgage**  
Tim Meduna  
(616) 514-9740  
northernmtg.com/tim

### Preferred Rate

**Stacy Miller-Kuiper**  
(616) 430-4141  
preferredrate.com

### MOVING & STORAGE

**Morse Moving & Storage**  
(734) 484-1717  
www.morsemoving.com

### MOVING SERVICES

**Pink Zebra Moving**  
(616) 552-8636  
pinkzebramoving.com

### NEW CONSTRUCTION MORTGAGE

**DFCU Financial**  
(313) 207-3439  
www.dfcufinancial.com

### PAINTING

**CertaPro Painters of  
Grand Rapids**  
Mark Williamson  
(616) 258-0677  
certapro.com/grandrapids

### PHOTOGRAPHY

**Forward Exposure Photography**  
(616) 307-8800  
www.forwardexposure.com

### PHOTOGRAPHY & VIDEO SERVICES

**harr Creative**  
(517) 974-7809  
harrcreative.com

### PHOTOGRAPHY/ VIDEOGRAPHY/DRONES

**Brian McDonald Photography**  
(616) 209-8469  
www.brianmcdonald  
photography.com

**Fresh Start Studios**  
Jen Smits  
(616) 550-9871  
freshstartstudios.com

### PROPERTY MANAGEMENT

**Fresh Start Property  
Management Group**  
(616) 816-1848  
www.freshstartpmg.com

### REPLACEMENT WINDOWS

**WMGB Home Improvement**  
(616) 205-3231  
wmbg.com

### ROOFING & REPAIRS

**Complete Roofing & Repair**  
(616) 241-6688  
completerooftingrepair.com

### ROOFING/SIDING

**Jason Brower Construction**  
(616) 292-0032  
jasonbrowerconstruction.com

### TITLE COMPANY

**Lighthouse Title**  
(888) 782-3210  
www.lighthouseitle.net

### Sun Title

**Elizabeth Carr**  
(616) 466-3993  
suntitle.com

### TRANSACTION COORDINATOR

**Elite Leverage Inc.**  
Liz Rehner  
(734) 751-9143  
eliteleverageinc.com

### VIDEO PRODUCTION/ MARKETING/PHOTOGRAPHY

**Context Imaging**  
Craig Rinzema  
(616) 214-6905  
contextimaging.com

**ADD VALUE  
& APPEAL  
WITH AN EGRESS**



**WMGB**  
Home Improvement

**WINDOWS, DOORS & MORE SINCE 1984**  
616.205.3231 | OFFICE@WMGB.COM | WMGB.COM

**MIKE MCKAY**  
DIRECTOR OF SALES



### HERE'S HOW:

**SAFETY & COMPLIANCE:**  
meet modern building codes  
with emergency exit access  
for basements & lower levels.

**MARKET APPEAL:**  
brighten dark basements with  
natural light, creating livable,  
attractive spaces.

**INCREASED SQUARE FOOTAGE:**  
transform basements into legal  
bedrooms, maximizing usable  
space.

**BOOST RESALE VALUE:**  
buyers recognize the added  
safety and functionality, which  
translates into higher offers.



Follow Us On Social



Replacement  
Windows



Home Insulation  
& Energy Solutions



Entry Doors,  
& Patio Doors,

**CALL US TODAY  
FOR A FREE  
CONSULTATION**  
**616.205.3231**  
**OR VISIT WMGB.COM**



Servicing Residential & Commercial Properties

- Infrared Thermal Scan
- Air Quality Testing
- Radon Testing
- Pool Inspections
- Reports in 24 Hours
- Sewer Scope Inspections
- Termite/ VA Termite Inspections
- Comprehensive Water Testing
- Mold Testing-Full Lab Results
- New Construction Inspections

Inspecting Your Investment with Integrity

overandunderwood.com



# Contents

## PROFILES



14 Gabriel Miller



18 Danny Kolp

## IN THIS ISSUE

- 6 Preferred Partners
- 10 Meet the Team
- 12 Event Announcement: Toast to the Top
- 14 Agent on the Rise: Gabriel Miller
- 18 Agent on the Rise: Danny Kolp
- 22 Top Producer: Sandi Gentry



22 Sandi Gentry  
TOP PRODUCER

If you are interested in nominating people for certain stories, please email us at: [terra.csotty@n2co.com](mailto:terra.csotty@n2co.com)



We Make HVAC Headaches Disappear  
**BEFORE CLOSING DAY**

**TEAM UP** With Our Hvac Contractors In  
The Dorr And Wayland, Mi Area

**CALL OR TEXT: 616-359-2825**  
[andringasmch.com](http://andringasmch.com)

Fully licensed & insured | One-year labor warranties  
25+ years of experience | 10% military discounts



ANDRINGA'S  
MECHANICAL

- Heating
- Cooling
- Boilers

We've Built Something New!



**Same photographers,  
same quality, all new  
platform.**

PhotoReal was created to give you an even better experience. The future of real estate photography is here!

- ✓ Choose your date & time
- ✓ Choose your photographer
- ✓ Shop transparent pricing
- ✓ All on a single platform

**Join Today!**

No subscriptions ever. You just pay a small booking fee when you place an order. And, PhotoReal is completely free to photographers!

 **Place your first order at  
[photoreal.io](http://photoreal.io)**

*But first, you should know, we're not another real estate photography company. We believe the future of real estate photography is not another franchise or photography business. Because at its core, real estate is about relationships. Including the relationship between an agent and their favorite photographer.*



To learn more about why harr Creative is making this change scan this code. We look forward to seeing your next order on PhotoReal!



# Meet The Team



**Terra Csotty**  
Owner/Publisher



**Ashley Streight**  
Ad Strategist/  
Content Coordinator



**Becca Ebenhoch**  
Relationship Manager/  
Event Coordinator



**Joseph Cottle**  
Account Executive



**Amanda Matkowski**  
Editor/Writer



**Jacob Harr**  
harr Creative LLC  
Photographer



**Brian McDonald**  
Brian McDonald Photography  
Photographer/Videographer



**Todd Everett**  
The Todd Everett Experience  
Event Vibe Curator



**Real Leverage Solutions**  
Social Media



Follow us on social media and check out our new website: [www.grandrapidsrealproducers.com](http://www.grandrapidsrealproducers.com).



Photographing Houses so that Homes Can Move

**Craig Rinzema**  
616-214-6905





POWERED BY  
 INSURANCE

A Partner You Didn't Know You Needed

**(616) 217-4719**





**ELIZABETH CARR**  
Account Executive

YOUR PARTNER FOR  
**FAST CLOSINGS**



**AND HAPPY CLIENTS!**

- Superior Communication
- Knowledgeable and Professional Staff
- Proprietary Mobile Closing Units®

**TOGETHER WE CAN ENSURE A CLOSING EXPERIENCE SECOND-TO-NONE!**

**616.466.3993 | [SunTitle.com](http://SunTitle.com)**  
1410 Plainfield Ave NE, Grand Rapids





DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the Real Producers magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.



Shingles Flat

**Complete Roofing & Repair**

- Residential & Commercial Roof Replacement Services
- Residential & Commercial New Construction Services
- Roof Evaluations & Reports • Roof Repairs

Don't just get it done,  
get it Complete.

**616-241-6688**  
[www.completerooferrepair.com](http://www.completerooferrepair.com)  
[info@completerooferrepair.com](mailto:info@completerooferrepair.com)



**YOUR BEHIND-THE-SCENES PARTNER FOR SMOOTHER CLOSINGS**

**COMPLETE PROPERTY INSPECTIONS**



SCAN HERE TO BOOK

- Home Inspections
- Well & Septic Evaluations
- Sewer Camera Inspections
- Hud Compliance Certifications for Manufactured Homes
- Water, Mold, Asbestos and Radon Testing

**(616) 916-8014**  
**FOURSEASONSINSPECTIONS.NET**

FULLY CERTIFIED AND INSURED



**Be Featured in Real Producers**

Apply for you or someone you know to be featured in an upcoming article.

**WHO WE FEATURE:**

- **RISEING STARS:** High-performing agents who've been in real estate for less than 5 years.
- **CONTRIBUTORS:** Knowledgeable industry professionals who provide 500-800-word educational articles.
- **DIFFERENCE MAKERS:** Those who make a difference in the community through charitable or philanthropic work.
- **TOP AGENTS:** Agents who perform in the top 300-500 in the market and have an interesting or inspirational story to tell.
- **PARTNERS:** Highly recommended and strongly endorsed real estate and home service providers.



SCAN ME

Nominate on our website: [www.michiganrealproducers.com](http://www.michiganrealproducers.com)



EVENT ANNOUNCEMENT



# Toast to the Top!

**P**op the bubbly! We're ready to celebrate YOU at our Toast to the Top event exclusively for Grand Rapids Real Producers and our Preferred Partners!

**Date:** Thursday, March 12, 2026

**Time:** 3:00 - 5:00 p.m.

**Location:** Noco Provisions, 4609 Cascade Rd. SE, Grand Rapids, MI 49546

**J**oin us at Noco Provisions, where you'll experience "good times and good eats" while networking with fellow friends, meeting new agents, and

celebrating the NEW Top 300 for Grand Rapids Real Producers! Come celebrate St. Patrick's Day with us — green attire encouraged!

**Sponsored by:**  
Noco Provisions

**Photography provided by:**  
harr Creative LLC

**Videography provided by:**  
Brian McDonald Photography

**Register Now:**  
Reserve your spot at [grrpevents.com](http://grrpevents.com)

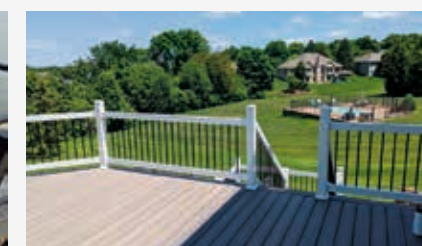
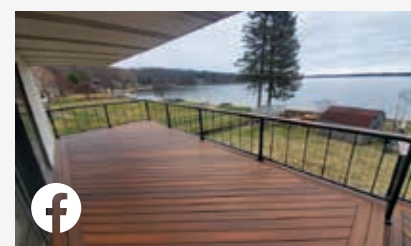


To sponsor this event, reach out to [grrealproducers@n2co.com](mailto:grrealproducers@n2co.com).



## Helping Your Client Build Their *DREAM!*

We Specialize In: **Premium Decking Installations | Roof Installations | Exterior Remodeling Services**



**CALL JASON TODAY!**

616.292.0032 | [JasonBrowerConstruction.com](http://JasonBrowerConstruction.com) | [JasonBrowerCon@Yahoo.com](mailto:JasonBrowerCon@Yahoo.com)

GRAND RAPIDS  
**REAL PRODUCERS.**  
CONNECTING. ELEVATING. INSPIRING.

## WHO DO YOU TRUST

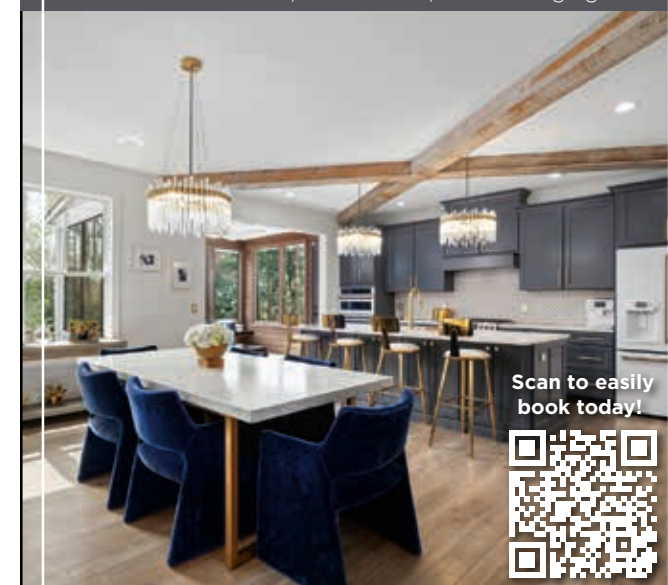
**With Your Real Estate Business?**

We want to know which local vendors you'd recommend to other agents in the Grand Rapids area.

Send your list of most trusted partners to [terra.csotty@n2co.com](mailto:terra.csotty@n2co.com) or recommend someone at [www.grandrapidsrealproducers.com](http://www.grandrapidsrealproducers.com)

**BRIAN MCDONALD**  
PHOTOGRAPHY

Photography | Drone Photography & Video | Video Tours  
3D Virtual Tours | Floor Plans | Virtual Staging



Scan to easily  
book today!



**Brian McDonald | (616)209-8469**  
[brian@brianmcdonaldphotography.com](mailto:brian@brianmcdonaldphotography.com)  
[www.brianmcdonaldphotography.com](http://www.brianmcdonaldphotography.com)



# GABRIEL MILLER

PHOTOS BY  
JACOB HARR  
WITH HARR  
CREATIVE LLC

## Real Estate With a Deeper Mission

When Gabriel “Gabe” Miller began his real estate career in August of 2020, the timing was less of an obstacle and more of a proving ground. “My first sale ever was during COVID-19, and I started in one of the most competitive seller’s markets we’ve ever seen,” he recalled. “It was a baptism by fire, but it taught me more than any traditional onboarding ever could.”

An agent at Grand River Realty, Gabe has built an impressive track record, closing over \$40 million in sales in five years. In 2024, he achieved \$10.5 million in volume. His standout performance has even earned him recognition, which includes the Rookie of the Year award from the Greater Regional Alliance of REALTORS® (GRAR) in 2021 and a consistent spot in the top 5% for production.

Before real estate, Gabe studied criminal justice and Spanish at Grand Valley State University’s Frederick Meijer Honors College, graduating in 2018. His early professional years were spent managing jewelry sales and researching victim advocacy in West Michigan’s court systems. “I was even accepted into a police academy and a master’s of social work program, but I realized the impact I wanted to make could take a different form,” Gabe shared.

“Victim advocacy has always been a passion of mine,” Gabe added. “I realized my goals didn’t have to be

fulfilled solely by my career title — real estate gives me the flexibility to fund future transitional homes for adolescent victims. That’s what drives me.”

Born in Minnesota and raised in West Michigan, Gabe credits his father as his earliest influence. “I grew up watching my dad build his own business from the ground up,” he explained. “My dad showed me the balance between ambition and family, and how to lead with discipline and compassion.”

When it comes to his business, Gabe has made first-time homebuyers his key focus. “Many of my clients are using assistance programs,” he said. “I’ve become skilled at communicating the strengths of these programs to listing agents in a way that instills confidence — which is especially important in competitive markets.”

Whether his clients are first-time buyers or seasonal investors, Gabe is passionate about helping them make informed decisions. “I’m great at laying

out the pros and cons so they can choose what’s best for them. I guide — but they lead. That’s empowerment,” he said.

One of Gabe’s proudest moments still comes from “the call” — that triumphant phone call when he tells a buyer their offer was accepted. “That moment of celebration after so many losses is pure gold,” he shared. “To help people, especially first-generation buyers, achieve what they once thought was impossible — that’s the reward.”

“My ambition is to create a business I’m proud of — something sustainable, impactful, and intentional,” Gabe added. “If I put people first, then they will know that I’ll do right by them when they refer me to their friends and loved ones.”

Outside of real estate, Gabe is deeply rooted in family — which consist of his mom Andrea, his dad Randy, his siblings Olivia, Tiffany, Ian, and Jude, his dog George, and his cat Killua. “We love playing board games and basketball, and just enjoying time together,” Gabe said. On the weekends, he can often be found playing the piano or hiking Michigan’s trails.

Philanthropy is never far from Gabe’s mind, however. “I speak up about adolescent assault and victim advocacy whenever I have the platform,” he said. “Real estate gives me access to people and networks. In turn, I connect clients





“My ambition is to create a business I’m proud of —  
**SOMETHING SUSTAINABLE,  
IMPACTFUL, & INTENTIONAL.**

If I put people first, then they will know  
that I’ll do right by them when they refer  
me to their friends and loved ones.”



to philanthropists, and individuals  
to resources and support systems.”

For aspiring real estate professionals,  
Gabe wants to remind them that  
they should focus on building trust  
among clients. “Real estate shouldn’t  
be your first sales job — it’s not just  
about selling houses. You’re selling  
yourself every day, proving you’re the  
person they can trust,” he explained.

When asked about what he wanted  
to be remembered for, Gabe  
replied, “The positive impacts I’ve  
had on people outside my career. I  
want to be remembered for doing  
right by those I care about.”

Whether he’s guiding clients toward  
homeownership or advocating  
for those without a voice, Gabe  
shows up with purpose and leads  
with heart. Fueled by a mission to  
serve, he has turned his business  
into a vehicle for lasting impact.



Official Partner  
for Moving Services

Unlock Exclusive Benefits  
for **REALTORS®** with

**Morse Moving & Storage**  
Agent for Allied Van Lines  
A Full Service Relocation Company

Mention *Real Producers*  
for up to 2 Months of  
**FREE Storage**

- Expert Fleet Allocation for Real Estate
- Seamless Client Transitions & Personalized Service
- Active Involvement in Real Estate Industry Events
- Trusted by Top Agents for 65+ Years

Partner with *Morse Moving & Storage*  
Today to *Elevate Your Client Experience*

Contact us Today  
for a Free Quote!  
**734-484-1717**

USDOT 274486 | PUCC HHG #509459-HG





AC SERVICE • HEATING SERVICE • WATER HEATER REPAIR & INSTALLATION

**SEALING DEALS  
WITH COMFORTABLE  
CLIMATE CONTROL.**



**ABSOLUTE**  
HEATING & VENTILATION LLC

616-866-5096 • [absoluteventilation.com](http://absoluteventilation.com)



PRO SOUND. DJ. PHOTOGRAPHY. PHOTO BOOTH. VIBES.

**Turn Your Next Event  
Into an Experience**



Available  
7 Days a Week

248.808.1902  
[thetoddeexp.com](http://thetoddeexp.com)  
[@thetoddeexp](http://@thetoddeexp)





**YOUR MORTGAGE,  
MADE SIMPLE.**

*Tim Medina*

Senior Loan Officer  
**616.514.9740**  
[TMeduna@NorthernMtg.com](mailto:TMeduna@NorthernMtg.com)  
NMLS 126247  
2717 84th St. Sw Byron Center, MI 49315





# DANNY KOLP

## BIG DREAMS, BOLD MOVES

PHOTOS BY JACOB HARR WITH HARR CREATIVE LLC

**A**lthough Danny Kolp has only been a real estate agent for two years, he has already carved out a significant niche for himself at MOXIE Real Estate + Development. Last year, he impressively closed over \$10 million in sales, contributing to his career sales volume of more than \$19 million. While his numbers are impressive, Danny's dedication and

forward-thinking mindset are what truly set him apart.

Originally from Petoskey, Michigan, Danny began his real estate journey during his college years. While he played Division I basketball at Western Michigan University, he discovered his passion for the art of the deal through wholesaling real estate. His aunt, Natalie

Reed, a broker on the east side of the state, was instrumental in guiding him toward Grand Rapids, where Danny now thrives and continues to build his career.

Despite his relatively short time in the industry, Danny has earned a reputation for his ability to uncover off-market deals — an uncommon skill that

has helped him and his clients build value without relying on the MLS. Danny recognized the demand for these hidden opportunities, so he launched DAK Acquisitions LLC, a company dedicated to sourcing exclusive properties for investors looking to stay ahead of the market.

When it comes to his business approach, Danny is passionate about helping others and building long-term relationships. “That’s the best part of the business — the people,” he said. His people-centric philosophy extends to his team, which is crucial to his success. Dana Gould handles client relations and transaction coordination, while Carol, an admin assistant from the Philippines, manages CRM and contract work. Together, they form a powerhouse team dedicated to providing exceptional service and ensuring client satisfaction.

In his early days as an agent, Danny faced the daunting task of building a business from scratch in a new market where he knew no one. “In order to be successful in this business, you need leads and opportunities, and you have to be resourceful in finding ways to earn people’s business,” he shared.

Beyond real estate, Danny enjoys traveling, boating, golfing, and spending time with his fiancée, Sarah. He’s also an avid reader of business books, particularly those focusing on mindset and intentionality.

As he looks to the future, Danny has set his sights on expanding his real estate holdings. “I have always





wanted to own lots of real estate,” he said. “It is a proven method to build long-term wealth and put yourself in a position for financial freedom.” He’s particularly excited about growing the commercial multifamily division at MOXIE Real Estate + Development, where he recently moved to work alongside Shawn Jacobs.

When asked about his definition of success, Danny didn’t consider financial metrics. “Success to me is having fulfillment with my life,” he explained. “Having a relationship with God, having a purpose, and understanding that we can’t take anything we have here on earth with us.” That outlook was deeply influenced by personal loss — Danny’s mother passed away from ALS while he was in high school — which was a formative experience that instilled in him both resilience and a drive to live with intention.

For up-and-coming agents, Danny advised that they put themselves in a position to find opportunity. “Focus 90% of your time on your job and the other 10% on your career,” he said. Danny also emphasized consistency and the ability to think outside the box. “The person who wins is the one who never gives up,” he added.

As Danny continues to make his mark in West Michigan real estate, he has built a foundation that is built on resilience and a people-first mindset. Whether he’s guiding investors toward off-market opportunities or growing his presence in the commercial multifamily space, there’s no doubt that Danny is just getting started.



“  
**SUCCESS TO ME IS HAVING FULFILLMENT WITH MY LIFE. Having a relationship with God, having a purpose, and understanding that we can’t take anything we have here on earth with us.”**



One-stop-shop for all your Real Estate Imagery services:



Photography • Videography • Drone/Aerial Photo & Video  
3D Virtual Tour • Floor Plans • 3D Zillow Tours • Virtual Staging

Servicing West Michigan and Beyond

[www.freshstartstudios.com](http://www.freshstartstudios.com)  
616.550.9871 • [jen@freshstartstudios.com](mailto:jen@freshstartstudios.com)



**WINTER FOUNDATION FIXES REALTORS COUNT ON.**

*Trusted by agents who know that peace of mind sells homes.*



- Basement Waterproofing
- Crawl Space Repair
- Foundation Settlement
- Uneven Floors
- Poly Foam Concrete Leveling
- Concrete Wall Crack Repair



**BRYAN FOSTER**  
OWNER



Elite Leverage Inc.  
Transaction Coordination

**LIZ REHNER**



**(313) 647-8868**  
[info@eliteleverageinc.com](mailto:info@eliteleverageinc.com)  
[www.eliteleverageinc.com](http://www.eliteleverageinc.com)  
[#leveragewithliz](https://www.instagram.com/leveragewithliz)



Elite Leverage Inc.  
Transaction Coordination





- RESIDENTIAL BASIC & DEEP CLEANING
- MOVE IN & MOVE OUT
- NEW CONSTRUCTION

616.581.3215  
[MCPHALLDOESITALL.COM](http://MCPHALLDOESITALL.COM)

“I hired Emily to help me clean my house when I was going through life changes in a short time period and I found myself incredibly busy, unable to keep up and frustrated. Emily came in and worked alongside me while I decluttered. It was a huge relief to have a clean, refreshed house after she left. Thank you, Emily, for all the hard work you put into my house!” -Tonya





# Sandi Gentry

A LEGACY OF  
LEADERSHIP  
& HEART

PHOTOS BY  
JACOB HARR  
WITH HARR  
CREATIVE LLC



For over three decades, Sandi Gentry has been a powerhouse in the West Michigan real estate market, turning her passion for homes and people into a thriving career. As the leader of The Sandi Gentry Team at RE/MAX Lakeshore, Sandi has amassed an impressive \$5 billion in career sales volume, averaging more than \$125 million in transactions last year alone.

Before Sandi became a licensed agent in 1991, she had earned a degree in accounting and initially pursued a career in that industry. Real estate called to her instead while she began buying and renovating properties, hoping to revitalize entire neighborhoods. “My path to becoming an agent was shaped by a genuine love for homes and a desire to make a difference in people’s lives,” she said.

In the years since she started her successful real estate career, Sandi has received numerous accolades. She has been the #1 agent in Michigan with RE/MAX for the past 25 years and has held the top spot with the local real estate board for 30 years. She is also consistently ranked in the top 3 for team transactions





and commissions since 2009. Her list of awards include the Lifetime Achievement Award in 2007 and the RE/MAX Diamond Award from 2010-2025, and in 2002, she was inducted into the RE/MAX Hall of Fame.

For Sandi, her passion for real estate is matched only by her dedication to client satisfaction and team development. In 2000, she established The Sandi Gentry Team, which has grown to include five agents and two administrative assistants. “Our team is committed to delivering the highest level of customer service, making every step of the real estate experience seamless and rewarding for our clients,” Sandi said.

Like many other agents, Sandi will admit that one of the biggest challenges in the industry is the ever-evolving nature of it. “Over the years, I’ve learned how to adapt and pivot quickly to meet these changes, ensuring successful outcomes no matter the circumstances,” she explained.

Beyond her professional life, Sandi finds her greatest joy in family. She and her husband, Jamie, are proud parents to six daughters and grandparents to three granddaughters. Outside of work and family time, she enjoys boating in the summer, snowmobiling in the winter, and watching sunsets.

When Sandi isn’t improving neighborhoods through real estate, she’s committed to supporting various charitable organizations. She volunteers with Women in Transition and the YMCA, serves on the boards of Habitat for Humanity and Big Brothers Big Sisters, and is a significant donor to Children Hope Network and Susan G. Komen for the Cure.

When she looks to the future, Sandi is excited about the possibilities. “Real estate fits into my future dreams and goals as I watch my team grow and take our business to the next level,” she shared. “Supporting their success and continuing to evolve together motivates me every day.”

For aspiring agents, Sandi reminds them to always treat others the way they’d like to be treated. “Integrity and respect build lasting relationships,” she said. “Additionally, persistence is essential — success often lives on the other side of ‘no.’ It’s all about timing and staying committed to your goals.”

As she reflects on her career, Sandi remains energized and committed to the work she loves. “No two days are ever the same in this business, and that’s part of what I love about it,” she said. “After 34 years, I remain passionate and excited to continue helping others achieve their real estate goals.”

“

*My path to becoming an agent was shaped by a genuine love for homes and a desire to make a difference in people’s lives.”*







**M. SCHNEIDER ELECTRIC LLC**  
SHOCKINGLY GOOD SERVICE  
**VETERAN OWNED  
BUSINESS**  
MSCHNEIDERELECTRIC.COM  
616-550-3348





**Grahs Insurance Group**  
**FARM BUREAU INSURANCE®**  
A  Company  
**Protect Their Home,  
Close the Deal — Together.**  
Your clients trust you; you can trust us to protect their new home with quick, reliable coverage that keeps every deal moving.

**616-747-5030**  
**Gary Grahs**  
6207 Brewer Ave Ne, Rockford  
ggraHS@fbinsmi.com






**FORWARD EXPOSURE**  
VETERAN OWNED BUSINESS

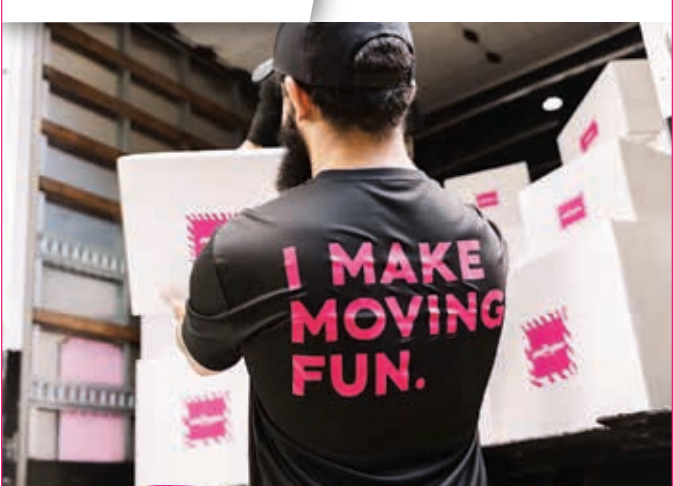
Everything you need in exquisite detail to showcase your listings in the highest quality for your clients! Offering: Photography & Video Marketing, Floor Plans, 3D Virtual Tours, Drone, and Personal Branding.



616.307.8800 | mike@forwardexposure.com | www.forwardexposure.com



From LOCAL to LONG-DISTANCE



**We make every move  
an extraordinary experience!**

Move Your Clients With Confidence — **Book Now!**  
**(616) 552-8636**

**pinkzebramoving.com**



**Tony Zaidel**  
**Inspection Services**  
A Hawkeye Company

**INSPECTING. PROTECTING. ASSURING.**  
HVAC • Home • Chimney • Electrical  
Plumbing • Residential • Flood & Water Damage

**616.322.9551 • TonyZaidelInspections.com**





A PRODUCT OF  
**THE N2 COMPANY**

9151 Currency St.  
Irving, TX 75063



Partnered with American Pacific Mortgage  
NMLS #1850

*Matchmaking Made Easy*

## Helping Your Clients Find Their Perfect Mortgage Match

This Valentine's season, give your buyers a lending team that understands their needs, communicates clearly, and delivers smooth, stress-free closings.

Let's partner up and create the perfect match for every homebuyer.

# Stacy Anne Miller-Kuiper

Branch Manager | NMLS# 503826

Get in touch with me today!

## (616) 430-4141

[stacy.millerkuiper@preferredrate.com](mailto:stacy.millerkuiper@preferredrate.com)

© 2025 Preferred Rate - Partnered with American Pacific Mortgage Corporation (NMLS 1850). All information contained herein is for informational purposes only and, while every effort has been made to ensure accuracy, no guarantee is expressed or implied. Any programs shown do not demonstrate all options or pricing structures. Rates, terms, programs and underwriting policies subject to change without notice. This is not an offer to extend credit or a commitment to lend. All loans subject to underwriting approval. Some products may not be available in all states and restrictions apply. [www.preferredrate.com](http://www.preferredrate.com).

