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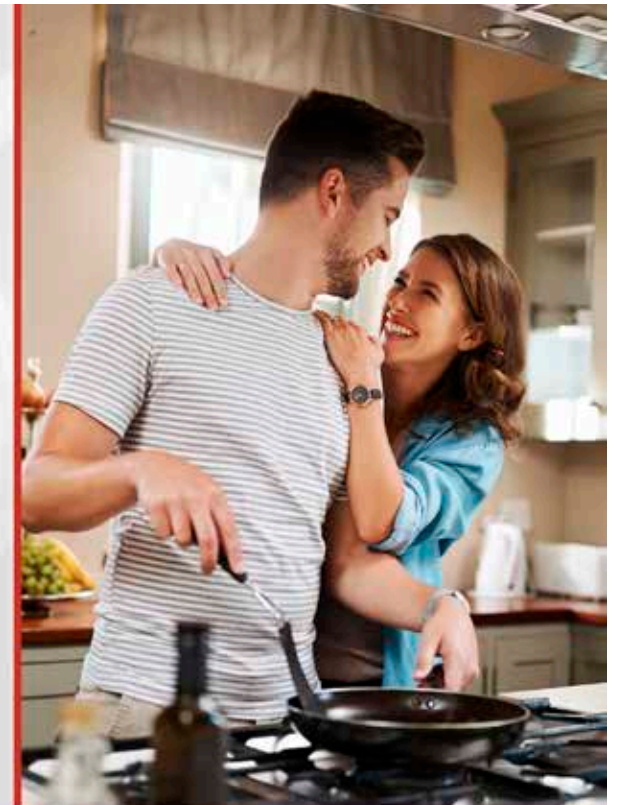


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**28** 2026 Winter Event: Modern Plate



Austin Weiss



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Publisher



Emily Burton  
Director of Partner Success  
and Editorial Content



Melissa Lopez  
Operations and Content  
Specialist



Antonio Delao  
Account Executive of  
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Christine Thom  
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Cris Cunningham  
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Travis Heberling  
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## PUBLISHER'S NOTE

Conversations with REALTORS® across Chicagoland this year have been refreshingly consistent. There's a sense of focus and intention that feels different from recent years. Agents aren't waiting on the market to change. You all are adapting, refining your approach, and executing at a high level.

With buyers and sellers entering 2026 more informed and realistic, opportunity is showing up for those who are prepared. That is why we are looking forward to bringing everyone together at our winter event this month.

This is the perfect chance to hear directly from J Maggio,

Penny O'Brien, Nathan Stillwell, Laura McGreal, and Michael Thornton as they navigate the current market and reconnect with the people who make this community successful.

**When:** Thursday, February 12th at 10 am  
**Where:** Modern Plate (119 North York St, Elmhurst, IL 60126)

Full event details and registration information can be found on page 28 or scan the QR code below to RSVP.



We hope to see you there.

**Andy Burton**  
Publisher  
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# Billion-Dollar Focus

BY LAUREN YOUNG  
PHOTOS BY CALEB PICKMAN

“I wish I had a better answer for starting in real estate, but it was complete and utter luck,” says REALTOR® Grigory Pekarsky, co-founder of Vesta Preferred Realty. Luck may have opened the door for Grigory, but he followed it up with persistence, vision, and an entrepreneurial drive that has made him one of Chicagoland’s top producers and on pace to crash through the billion-dollar ceiling.

Grigory was born in Moscow in 1985 and immigrated to the United States with his family in 1989, during the fall of Communism. The difficult process became a powerful lesson in resilience: for nine months his family lived in immigration camps, preparing themselves for the life they hoped to build in the US.

“My parents are incredibly gifted, motivated, and profoundly intelligent people,” Grigory says. “They prepared in those months by studying English and improving their skills because they knew once we finally landed in the US, it was game time.”

With just \$500 and eight suitcases to their name, the family found their way to the Midwest, where his parents quickly found jobs and began building their careers. Their determination left an indelible mark on Grigory. He looked to them as role models while also building an ethic of gratitude and optimism that continues to guide him.

Grigory discovered a passion for business early. He launched small ventures starting at nine years old, offering to rake leaves or take out trash in his neighborhood. These experiences gave him both his first taste of success and his first hard lesson.

“I’ll never forget the first real lesson I learned in business,” he recalls. “I was contracted by an elderly lady to take her trash out every trash day for five dollars. She always paid a week early, up-front—that felt like a million bucks to me. Once, I missed a trash day because my family went out of town. When I came back, she reminded me of my commitment, and I felt terrible. That experience still runs deep for me. I never again wanted to let someone down or commit to something I could not do.”

At Michigan State University, Grigory studied veterinary medicine before switching to finance. He graduated in 2008 with a strong focus and stronger entrepreneurial spirit, but without a clear career path.

Two weeks later, he moved to Chicago, and after a chance interview, took a job with a real estate company that focused on rentals. Despite the timing, he leaned into the opportunity.

“I started in 2008 when the real estate world was burning. While many were running away, I was running toward it,” he says. “It was by complete chance that I fell into the one segment that was actually doing fine: rentals.”



Grigory  
Pekarsky and Vesta  
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Though often dismissed as an entry-level role, Grigory’s persistence with rentals paid off. He and his business partner, Brad Robbins, built momentum, grew their client base, and developed systems that would later evolve into Vesta, one of Chicagoland’s most successful real estate teams.

Today, Vesta is widely recognized for their successful coaching programs and strong team culture. In 2025, the Vesta team was ranked the number one mega team for units sold in Illinois by Real Trends.<sup>1</sup>

“It’s been mind-blowing to witness how the team we have at Vesta has shaped the general mindset and our collective motivations,” Grigory says. “Earlier this year, I went through a lot of tough moments that hit my character and attitude pretty hard. I will never forget how I’d come into the office feeling down but leave feeling lighter and inspired. Our team has become a fully net-positive environment.”

The partnership between co-founders Grigory and Brad remains the firm’s foundation and is as strong as ever. Both share an unrelenting work ethic and value their complementary roles: Grigory, Vesta’s managing broker and head of sales, leads the sales effort, outbound marketing, and recruiting while Brad, the firm’s chief executive officer, manages operations.

“Brad and I are best friends,” Grigory says. “Do you know how fun it is to build what we are building with your best friend?”

Grigory also invests in giving back. He founded the Chicago Real Estate Rumble, an annual charity boxing event that supports children’s charities and has become a staple in the community.

“As a broker, there are few things more important than investing back into your community,” he says. “Investment in the youth is a surefire way to generate residual goodness down the line.”

Outside of work, Grigory, who prefers to keep his family life private, finds immense joy in coaching his daughters’ soccer teams, traveling with his wife, working out, and staying active. His family is the driving force behind everything he does.

When asked about building the future of Vesta, Grigory’s goals are clear: “We will become the first billion-dollar team in Illinois by 2027,” he claims. “We will do this by sticking to our plan and program, and by bringing the most dedicated and ambitious brokers in the business together under one roof.”

1 “Best Real Estate Mega Teams in Illinois,” Real Trends Verified, accessed October 3, 2025, <https://www.realtrends.com/ranking/best-real-estate-agents-illinois/mega-teams-sides/>.



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# Survi Kobawala

BY LAUREN YOUNG  
PHOTOS BY STYLES MEDIA

## SERVICE WITH STYLE

**“Back when I lived in NYC, I felt like the agents were neither helpful with information, nor had my best interests in mind. I never want my clients to feel that way,” says REALTOR® Survi Kobawala. “I want to make sure they are educated and feel confidently guided in buying a home.”**

The Ohio native grew up with Midwestern values and a passion for the fashion industry. She studied textiles at the Ohio State University, then moved to NYC to chase down her dream. As she expected, the fashion industry proved to be as demanding as it is creative. She worked in design research and the development of textiles for high-end clothing labels—such as Marc Jacobs, Vera Wang, and Diane von Furstenberg—where

details mattered and timelines ruled the day. Then in 2014, Survi moved to Chicago to start a family and support her husband’s business. The relocation flipped the script on her life and career.

“When we moved to Chicago, my passion for real estate kicked in,” she says. “A good friend of ours owned a boutique firm. He was doing very well and needed help, so I got my license and started my real estate career.”

Survi’s fascination with property and neighborhoods had been simmering for years. Moving to a new city offered a chance to begin again with purpose.

After learning about contracts, and walking thousands of city blocks, Survi built a client base one kitchen table conversation at a time. Real estate let her combine her eye for design, head for numbers, and heart for service.

“I worked very hard and created a successful business from scratch while starting a family: I was a top producer in Chicago for five years,” she says. But then, when Survi and her family moved to the western suburbs, she had to build a client base all over again. With new schools, park districts, pricing patterns, and buyer expectations to learn, Survi leaned on her grit and rebuilt her business by listening to clients then tailoring her strategies to match each client’s reality needs.

“Although I had to start over again, I’ve been a top producer out here for two years,” says Survi who is now with Compass in Naperville.

“The world is changing,” she continues, “so I am helping my clients find all the options available to them [so as] to help them with their journey. That can mean renting temporarily or switching from a single-family home to a multi-unit to help them pay for their mortgage. Agents have to be flexible and work to find solutions for clients.”

Survi’s fashion background not only honed her ability to see how small design adjustments in a home can make a big impact, but also to stay calm under pressure and keep transactions on track. She pairs her skills with education so that her clients clearly understand all their choices before they







“  
The world is changing, so I am helping my clients find all the options available to them so as to help them with their journey.”



sign. Lenders, inspectors, and attorneys know Survi will prepare buyers and sellers in advance, which keeps timelines clean and emotions steady.

“I am always trying to learn new things to better serve my clients and grow my business,” says Survi. Most recently, she completed a finance and investment course at Northwestern University’s Kellogg School of Management to learn more about the investment side of real estate.

Her dedication to service continues beyond her office. Survi supports Mercy Home for Boys and Girls, and she joins friends to organize seasonal donations for local groups. At home, she and her husband, Rupak, keep life full with their son, Raveen (8). Weekends can include skiing trips, vacations at the beach, or a ride-heavy day at an amusement park. Survi and Raveen enjoy gardening and cooking together, and Survi loves creating new recipes.

When asked what she finds most fulfilling about her work, Survi says, “Seeing my clients moved in and excited about the future, and seeing the ways they’ve updated and personalized their homes to make them their own.”

“Doing something meaningful that really helps people in their lives, then being able to come home to be with my family and be there for them—that’s how I define success,” she adds. “Real estate has given me that chance.”

Looking ahead, Survi plans to keep growing her expertise and reach. She wants a personal portfolio of investment properties that she can manage from anywhere, and to keep sharpening the counsel she offers first-time buyers, families, and small investors. Her advice to rising agents mirrors the mindset she has carried since her days in fashion: lean on your purpose and build your confidence through knowledge.

“Learn as much as you can and ask questions so you can feel confident in guiding your clients,” she says. “A home is usually the largest purchase people make, so you should feel highly educated on each part of the process.”

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# AUSTIN WEISS

## INVESTING IN THE FUTURE

BY LAUREN YOUNG • PHOTOS BY KDE PHOTOGRAPHY

**“Dad is both my new favorite title and my biggest motivation,” says Austin Weiss, REALTOR® and founder of Austin Weiss Home Advisors. “At the end of the day, as long as I’m having fun and making my wife and daughter proud, I know I’ve done a good job.”**

That focus on family, perseverance, and being present for what matters has guided Austin’s journey from high-flying athlete to high-performing solo real estate professional. Born and raised in Naperville, Austin excelled as a student and an athlete—he was an all-conference basketball player at Naperville North High School. That drive only continued at Northern Illinois University, where he double-majored in economics and finance, serving as his fraternity’s president and the vice president of finance for the campus activities board.

“I’ve always prioritized fitness and leadership to be able to put my best foot forward, and those leadership opportunities gave me the tools and skill set I’ve needed to become the business owner I am today,” he says.

After graduation, Austin earned his real estate license in 2012 and began

as a commercial real estate intern in Oak Brook. He briefly stepped away from the industry to serve with Public Allies (AmeriCorps) in Connecticut, but quickly found himself drawn back to real estate. By the summer of 2014, he was back home and diving headfirst into residential real estate.

“I earned my degrees in finance and economics because I wanted to understand how money worked and to help others do the same,” Austin says. “Real estate is often the largest purchase someone will make, and I wanted to help guide people through that journey.”

Still, early success wasn’t guaranteed. “There was a point where I had a down year and only sold four homes,” he says. “I had tens of thousands of dollars in credit card debt. It would’ve been easy to give up then.”

Instead, Austin pivoted by concentrating on personal





development and building a brand through educational video content on social media. His creative approach has paid off. By focusing on client education, market insights, and long-term value, he has built a loyal base of clients who return not only to buy their primary homes, but to expand their real estate portfolios.

“It’s incredibly fulfilling to help clients buy their first home and then later help them buy an investment property,” he says. “Investing in a rental home is a college tuition savings plan. A retirement strategy. A generational wealth vehicle.”

**“THERE’S A LOT OF NOISE IN THIS INDUSTRY...THE KEY IS TO FOCUS ON ONE OR TWO THINGS THAT WORK FOR YOU, GO ALL IN, AND STAY CONSISTENT.”**



“There’s a quote from Tony Robbins that I live by: ‘Don’t let disappointment defeat you; let it drive you.’ I keep that written down to remind myself how far I’ve come,” he adds.

At the heart of Austin’s business is the client experience. He’s always looking for ways to improve those relationships—from the smallest details in a transaction to helping clients understand how real estate can fund their goals. The reward, for him, is personal.

“Making the call to let a client know that their offer on a home has been accepted is the best feeling,” says Austin. “Not every deal is easy or happy. People are going through hard things sometimes and one of my main goals is to make the real estate experience as stress-free as possible.

Austin and his wife, Kelly, who is also a native of Naperville, recently welcomed their daughter Harlow Capri into the world. Their growing family has given Austin extra motivation to grow his business, while also gaining balance to enjoy time together.

“We love being outdoors—visiting the Morton Arboretum, seeing the animals at the Brookfield Zoo, taking family walks—and spending time with our families who live nearby,” he says. “We’re grateful to have that support system.”

Giving back is also a priority. Austin stays connected to his community through client events and featuring local businesses in his video content. His forward-thinking mindset extends to the industry as well. Looking ahead, Austin plans to continue expanding his investment portfolio and grow his footprint into new markets across the country and possibly around the world.

“Not taking action won’t change a thing. The more you sit around, the more you realize that time will pass anyway. You can be four steps ahead or stuck in the same spot—the choice is yours,” he says. “Investing in real estate is one of the best ways to get ahead.”

For Austin, success is about preparation and purpose. “There’s a lot of noise in this industry,” he says. “The key is to focus on one or two things that work for you, go all in, and stay consistent. It’s okay to take a break, but don’t give up. Just keep going. Focus on the plan, not the problem.”

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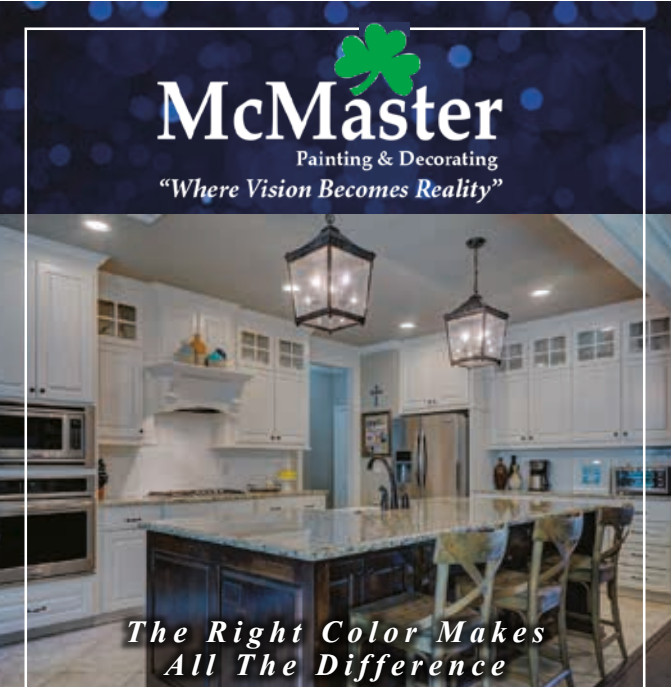




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# TOP 150 STANDINGS

Teams and Individuals from January 1, 2025 to December 31, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
1	Dawn	McKenna	37	\$65,204,000	44	\$71,252,232	81	\$136,456,232
2	Tim	Schiller	71	\$60,938,700	82	\$61,349,435	153	\$122,288,135
3	Nicholas	Solano	149	\$96,081,769	0	\$0	149	\$96,081,769
4	Bryan	Bomba	36	\$55,153,800	21	\$27,219,999	57	\$82,373,799
5	Kim	Preusch	37	\$34,652,761	33	\$32,775,500	70	\$67,428,261
6	Lance	Kammes	65	\$37,732,800	51	\$28,766,000	116	\$66,498,800
7	Larysa	Domino	21	\$32,802,500	20	\$33,352,400	41	\$66,154,900
8	Maureen	Rooney	44	\$33,089,000	39	\$27,483,100	83	\$60,572,100
9	Kris	Berger	21	\$36,671,000	20	\$23,838,768	41	\$60,509,768
10	Daynae	Gaudio	117	\$57,217,513	0	\$0	117	\$57,217,513
11	Linda	Feinstein	39	\$40,434,500	15	\$14,588,300	54	\$55,022,800
12	Pat	Murray	51	\$32,804,901	21	\$12,596,900	72	\$45,401,801
13	Nathan	Stillwell	39	\$24,696,724	28	\$20,021,399	67	\$44,718,123
14	Sabrina	Glover	29	\$19,476,100	36	\$24,563,500	65	\$44,039,600
15	Alice	Chin	30	\$21,602,900	27	\$21,434,037	57	\$43,036,937
16	Patty	Wardlow	30	\$17,948,117	36	\$25,025,500	66	\$42,973,617
17	Kelly	Stetler	27	\$24,252,400	21	\$18,295,590	48	\$42,547,990
18	Christine	Wilczek	46	\$28,779,635	16	\$10,734,208	62	\$39,513,843
19	Lori	Johanneson	36	\$23,219,222	20	\$14,408,000	56	\$37,627,222
20	Jan	Morel	18	\$21,969,025	15	\$14,962,000	33	\$36,931,025
21	Linda	Little	67	\$34,086,707	0	\$0	67	\$34,086,707
22	Bridget	Salela	17	\$19,740,750	18	\$14,190,600	35	\$33,931,350
23	Renee	Hughes	26	\$17,254,876	19	\$16,508,750	45	\$33,763,626
24	Sarah	Leonard	25	\$10,281,900	64	\$23,106,204	89	\$33,388,104
25	Julie	Schwager	21	\$21,944,400	14	\$10,910,250	35	\$32,854,650
26	Lina	Shah	15	\$17,480,000	11	\$14,101,000	26	\$31,581,000
27	Courtney	Stach	22	\$20,385,000	14	\$10,317,713	36	\$30,702,713
28	Michael	Thornton	24	\$11,956,500	26	\$15,347,500	50	\$27,304,000
29	William	White	24	\$20,752,500	10	\$6,346,500	34	\$27,099,000
30	Stacey	Harvey	11	\$10,957,000	14	\$15,679,500	25	\$26,636,500
31	Natalie	Weber	19	\$20,304,000	7	\$6,133,500	26	\$26,437,500
32	Jennifer	Iaccino	17	\$17,096,125	12	\$9,271,500	29	\$26,367,625
33	Mike	Berg	48	\$20,933,599	8	\$5,195,600	56	\$26,129,199
34	Julie	Sutton	8	\$9,527,500	11	\$16,431,625	19	\$25,959,125

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Megan	McCleary	10	\$19,025,400	3	\$6,815,000	13	\$25,840,400
36	Michael	Muisenga	18	\$20,397,803	7	\$3,412,000	25	\$23,809,803
37	Michael	LaFido	14	\$17,775,286	4	\$5,952,786	18	\$23,728,072
38	Lisa	Byrne	26	\$16,350,655	14	\$7,319,400	40	\$23,670,055
39	Ryan	Cherney	48	\$23,547,594	0	\$0	48	\$23,547,594
40	Ginny	Stewart	7	\$16,386,000	6	\$6,837,777	13	\$23,223,777
41	Penny	O'Brien	24	\$17,602,500	8	\$5,501,500	32	\$23,104,000
42	Holley	Kedzior	19	\$14,909,600	12	\$8,165,400	31	\$23,075,000
43	Walter	Burrell	15	\$15,247,000	5	\$7,300,000	20	\$22,547,000
44	Ginny	Leamy	25	\$10,480,100	19	\$11,514,663	44	\$21,994,763
45	Julie	Kaczor	13	\$10,302,000	15	\$11,648,900	28	\$21,950,900
46	Paul	Mancini	8	\$7,945,000	15	\$13,524,000	23	\$21,469,000
47	Elaine	Pagels	21	\$10,701,938	14	\$10,712,154	35	\$21,414,092
48	Katie	Minott	12	\$19,279,000	3	\$2,124,500	15	\$21,403,500
49	Cindy	Banks	30	\$15,151,400	15	\$6,043,811	45	\$21,195,211
50	Natasha	Miller	20	\$16,048,000	6	\$4,972,000	26	\$21,020,000

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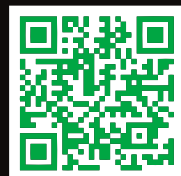
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#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Brandon	Blankenship	20	\$8,853,006	23	\$12,077,328	43	\$20,930,334
52	Tom	Fosnot	34	\$14,602,751	17	\$5,803,900	51	\$20,406,651
53	Trevor	Pauling	11	\$14,030,654	6	\$6,361,480	17	\$20,392,134
54	Jackie	Angiello	19	\$9,487,400	19	\$10,567,673	38	\$20,055,073
55	Margaret	Giffin	15	\$11,001,500	13	\$8,921,500	28	\$19,923,000
56	Maureen	McCarthy	9	\$10,359,950	9	\$9,353,403	18	\$19,713,353
57	Virginia	Jackson	15	\$10,884,900	12	\$8,686,790	27	\$19,571,690
58	Keith	McMahon	18	\$10,135,100	14	\$9,211,700	32	\$19,346,800
59	Jeffrey	Proctor	8	\$9,293,042	10	\$9,869,950	18	\$19,162,992
60	Sairavi	Suribhotla	14	\$8,535,501	17	\$10,592,222	31	\$19,127,723
61	Kimberly	Brown-Lewis	17	\$7,595,750	25	\$11,496,600	42	\$19,092,350
62	Carrie	Foley	13	\$11,259,890	9	\$7,377,000	22	\$18,636,890
63	Carl	Cho	20	\$10,370,900	14	\$8,195,500	34	\$18,566,400
64	Litsa	Lekatsos	12	\$7,129,400	20	\$11,288,000	32	\$18,417,400
65	Matt	Laricy	10	\$4,933,600	22	\$13,448,143	32	\$18,381,743
66	Beth	Burt	12	\$14,724,000	6	\$3,553,000	18	\$18,277,000
67	Paul	Baker	27	\$12,187,610	15	\$6,089,066	42	\$18,276,676
68	Briana	Murray	5	\$6,545,500	9	\$11,504,000	14	\$18,049,500
69	Susan	Hoerster	12	\$8,667,000	14	\$9,316,400	26	\$17,983,400
70	Jill	Clark	15	\$15,516,000	3	\$2,420,000	18	\$17,936,000
71	Jennifer	Drohan	23	\$12,557,000	8	\$5,322,000	31	\$17,879,000
72	Kim	Moustis	29	\$11,792,950	16	\$5,629,980	45	\$17,422,930
73	Vipin	Gulati	8	\$5,417,000	21	\$11,919,000	29	\$17,336,000
74	Grigory	Pekarsky	3	\$1,648,800	24	\$15,679,005	27	\$17,327,805
75	Justin	Greenberg	9	\$3,836,500	30	\$13,412,867	39	\$17,249,367
76	Bernard	Cobb	20	\$13,659,000	5	\$3,381,700	25	\$17,040,700
77	Gail	Niermeyer	12	\$9,176,000	7	\$7,835,000	19	\$17,011,000
78	Chris	Lukins	12	\$8,245,000	9	\$8,693,554	21	\$16,938,554
79	Cindy	Purdom	13	\$7,777,500	10	\$8,956,900	23	\$16,734,400
80	Laura	McGreal	11	\$6,965,250	13	\$9,576,400	24	\$16,541,650
81	Joseph	Champagne	17	\$10,858,115	9	\$5,381,500	26	\$16,239,615
82	Jack	Brennan	6	\$6,045,000	7	\$9,930,000	13	\$15,975,000
83	Angela	Testa-Kerivan	21	\$12,683,000	6	\$3,102,000	27	\$15,785,000
84	Eric	Logan	14	\$6,754,100	13	\$8,986,000	27	\$15,740,100

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
85	Denis	Horgan	23	\$9,205,000	15	\$6,401,950	38	\$15,606,950
86	Lisa	Wolf	18	\$9,994,900	13	\$5,438,000	31	\$15,432,900
87	Melanie	Young	25	\$12,190,200	7	\$3,214,000	32	\$15,404,200
88	Tracy	Anderson	5	\$6,437,500	8	\$8,749,701	13	\$15,187,201
89	Victoria	Tan	11	\$5,866,845	21	\$9,287,236	32	\$15,154,081
90	Chase	Michels	5	\$5,616,250	10	\$9,530,000	15	\$15,146,250
91	David	Aranki	8	\$14,091,032	2	\$1,025,000	10	\$15,116,032
92	Tracy	Tran	13	\$4,512,200	25	\$10,343,400	38	\$14,855,600
93	Julie	Roback	20	\$10,540,000	8	\$4,182,400	28	\$14,722,400
94	Thomas	Pilafas	15	\$11,003,100	9	\$3,605,000	24	\$14,608,100
95	Donald	Romanelli	8	\$10,789,000	5	\$3,705,750	13	\$14,494,750
96	Melissa	Montanye	6	\$7,130,000	6	\$7,324,000	12	\$14,454,000
97	Meredith	Lannert	12	\$11,278,750	5	\$3,133,000	17	\$14,411,750
98	Patrick	Roach	13	\$4,966,500	17	\$9,434,400	30	\$14,400,900
99	Hui	Li	11	\$7,115,000	13	\$7,245,490	24	\$14,360,490
100	Wendy	Pawlak	18	\$9,213,900	11	\$5,079,000	29	\$14,292,900

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# 8 REASONS

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# TOP 150 STANDINGS

Teams and Individuals from January 1, 2025 to December 31, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Chris	Pequet	5	\$7,665,000	5	\$6,542,500	10	\$14,207,500
102	Diane	Coyle	21	\$8,872,805	10	\$5,031,000	31	\$13,903,805
103	Kathryn	Pinto	13	\$8,045,000	11	\$5,808,900	24	\$13,853,900
104	Ivan	Santos	41	\$13,725,900	0	\$0	41	\$13,725,900
105	Kate	Erickson	5	\$7,933,000	2	\$5,649,000	7	\$13,582,000
106	Daniel	Firks	15	\$9,511,500	9	\$4,040,500	24	\$13,552,000
107	Julie	Hennessey	2	\$4,725,000	3	\$8,737,000	5	\$13,462,000
108	Troy	Cooper	9	\$7,678,580	8	\$5,757,900	17	\$13,436,480
109	Tracy	Driscoll	19	\$8,322,000	7	\$4,975,600	26	\$13,297,600
110	Beth	Gorz	15	\$8,894,500	7	\$4,218,375	22	\$13,112,875
111	Lynda	Wehrli	13	\$8,850,000	8	\$4,258,950	21	\$13,108,950
112	Joe	Cirafici	17	\$8,233,501	10	\$4,740,900	27	\$12,974,401
113	Kari	Wilson	7	\$3,450,000	20	\$9,492,901	27	\$12,942,901
114	Steven	Powers	2	\$2,762,500	5	\$9,878,500	7	\$12,641,000
115	Sarah	Swanson	2	\$3,253,000	7	\$9,370,000	9	\$12,623,000
116	Meredith	Van Syckle	5	\$6,167,500	8	\$6,415,900	13	\$12,583,400
117	Ondrea	Weikum-Grill	12	\$9,223,305	4	\$3,307,000	16	\$12,530,305
118	William	Anderson	16	\$7,985,900	10	\$4,543,990	26	\$12,529,890
119	Dan	Bergman	6	\$2,879,900	18	\$9,497,695	24	\$12,377,595
120	Kimberly	Heller	20	\$7,091,700	11	\$5,113,400	31	\$12,205,100
121	Sophia	Su	10	\$9,287,500	6	\$2,917,000	16	\$12,204,500
122	Matthew	Kombrink	20	\$7,398,192	12	\$4,411,900	32	\$11,810,092
123	Mary	White	8	\$7,509,000	4	\$4,212,000	12	\$11,721,000
124	Maureen	Flavin	14	\$6,974,809	8	\$4,697,000	22	\$11,671,809
125	Cathy	Litoborski	17	\$8,892,500	5	\$2,675,000	22	\$11,567,500
126	Laura	Michicich	10	\$5,524,000	9	\$5,999,073	19	\$11,523,073
127	Courtney	Monaco	15	\$8,008,601	7	\$3,325,637	22	\$11,334,238
128	Carrie	Bowen	10	\$6,843,000	8	\$4,486,000	18	\$11,329,000
129	Diane	Salach	4	\$3,103,000	6	\$8,153,000	10	\$11,256,000
130	Lydia	Memeti	5	\$4,099,000	6	\$7,099,888	11	\$11,198,888
131	David	Swanson	9	\$5,341,000	10	\$5,842,000	19	\$11,183,000
132	Joel	Zielke	9	\$5,090,150	9	\$6,062,000	18	\$11,152,150
133	Dimpi	Mittal	7	\$5,500,000	9	\$5,626,900	16	\$11,126,900
134	Natalie	Ryan	3	\$5,210,865	5	\$5,826,500	8	\$11,037,365

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Madison	Misiewicz	10	\$4,051,000	15	\$6,968,000	25	\$11,019,000
136	Holly	Connors	17	\$6,830,515	9	\$4,176,900	26	\$11,007,415
137	Holly	Pickens	10	\$6,850,000	7	\$4,120,000	17	\$10,970,000
138	Brandon	Loncar	7	\$7,204,900	6	\$3,693,000	13	\$10,897,900
139	Lisa	Zeller-O'Malley	5	\$3,723,500	9	\$7,165,875	14	\$10,889,375
140	Mike	McCurry	10	\$7,114,986	7	\$3,769,993	17	\$10,884,979
141	Jennifer	Vande Lune	5	\$3,166,900	7	\$7,695,000	12	\$10,861,900
142	David	Gust	15	\$7,245,333	9	\$3,574,500	24	\$10,819,833
143	Sarah	Machmouchi	17	\$6,228,600	10	\$4,564,250	27	\$10,792,850
144	Maria	Verbena	11	\$8,984,494	5	\$1,780,000	16	\$10,764,494
145	Puneet	Kapoor	5	\$3,623,000	10	\$7,112,500	15	\$10,735,500
146	Stephanie	Kramer	17	\$10,733,301	0	\$0	17	\$10,733,301
147	Lance	Kirshner	3	\$2,189,688	9	\$8,448,000	12	\$10,637,688
148	Simran	Dua	9	\$4,838,000	12	\$5,785,130	21	\$10,623,130
149	Rick	OHalloran	12	\$8,527,750	3	\$2,010,500	15	\$10,538,250
150	Tina Marie	Mateja	11	\$4,461,500	8	\$6,009,490	19	\$10,470,990

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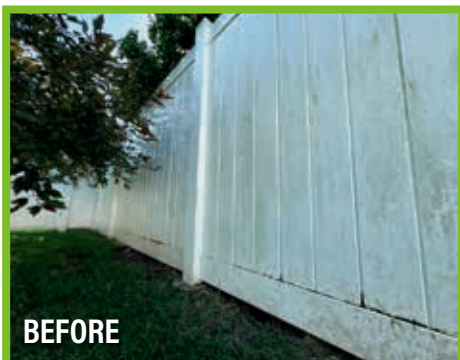
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