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FEBRUARY 2026

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Michael Maier

RISING HIGH

AGENT
FEATURES:
CONNIE ENGEL

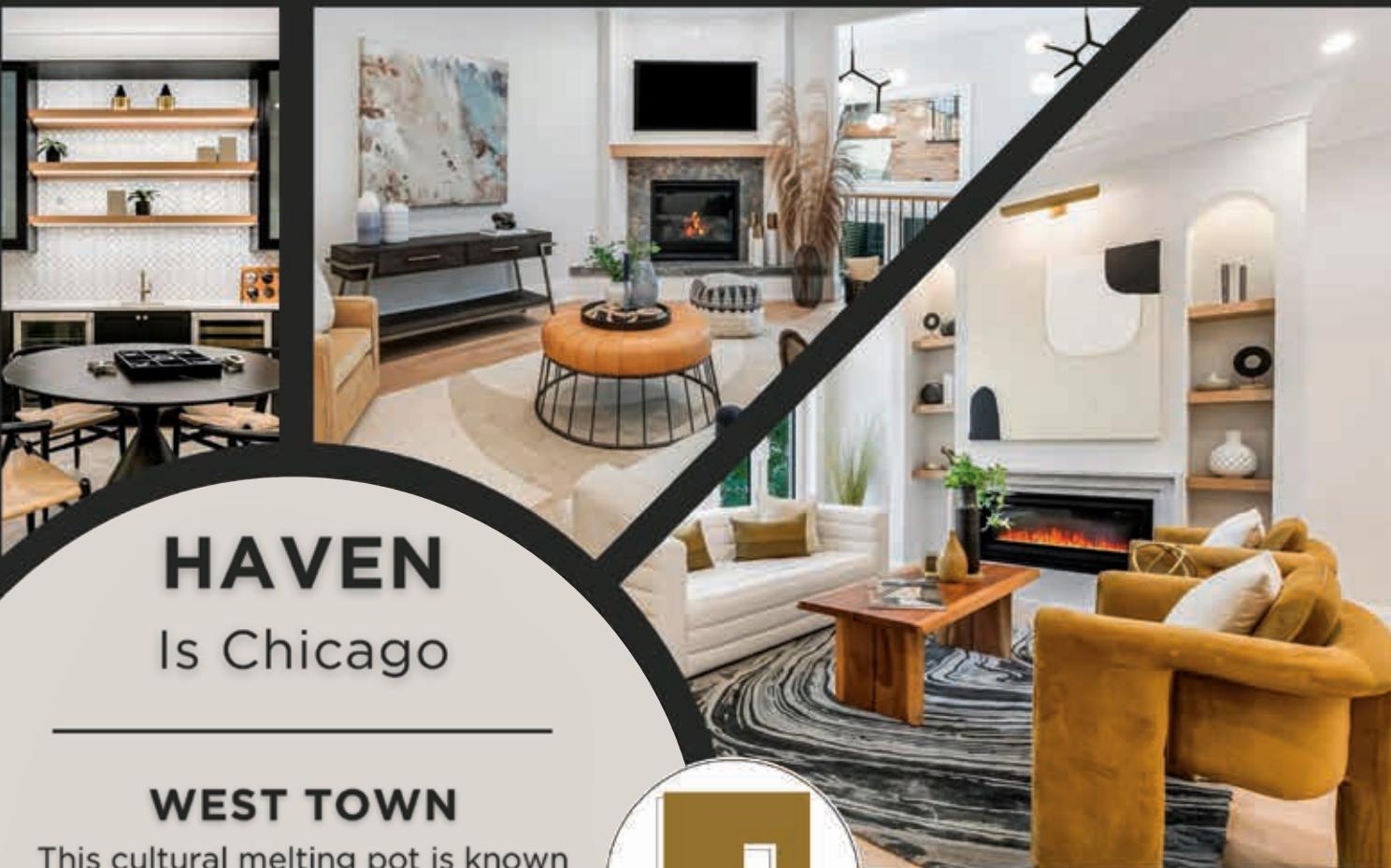
GREG VITI

ON THE RISE:
MAGGIE YANDEL

PARTNER
SPOTLIGHT:
**GLAM HOUSE
HOME STAGING**



WINTER EVENT:
AGENT PANEL
Hosted by
Adalina Italian
Wednesday,
February 18th
Details on page 42



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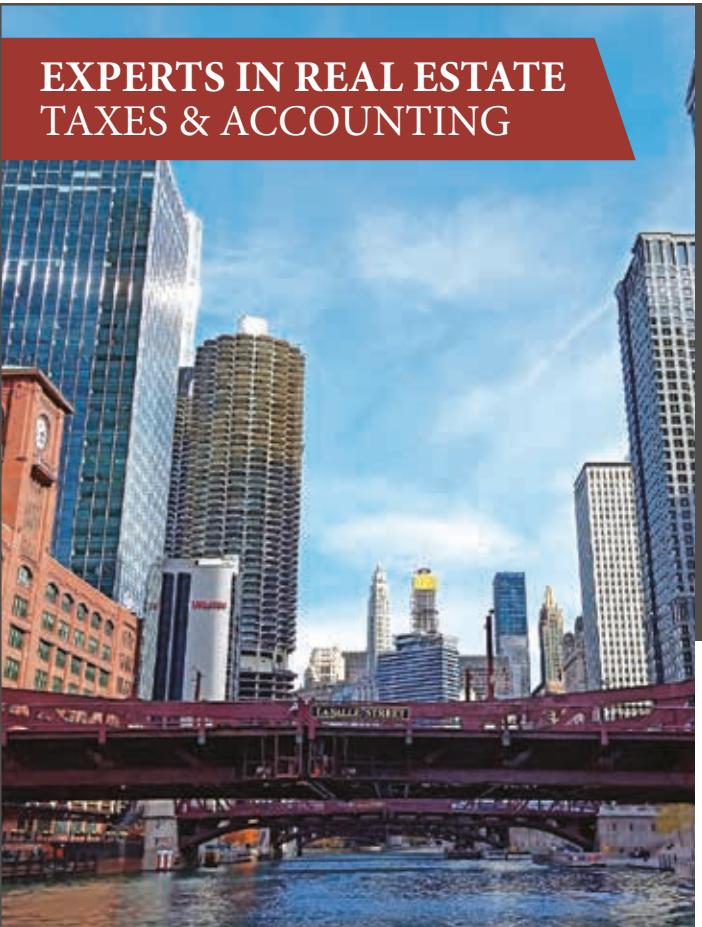


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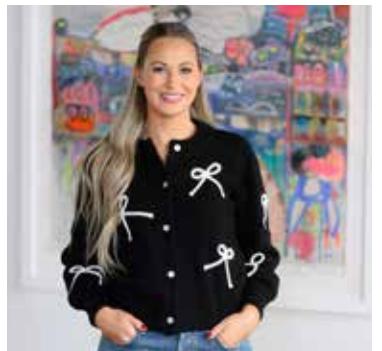
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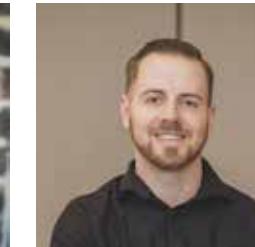
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PUBLISHER'S NOTE

Conversations with REALTORS® across Chicagoland this year have been refreshingly consistent. There's a sense of focus and intention that feels different from recent years. Agents aren't waiting on the market to change. You all are adapting, refining your approach, and executing at a high level.

With buyers and sellers entering 2026 more informed and realistic, opportunity is showing up for those who are prepared. That is why we are looking forward to bringing everyone together at our winter event this month.

This is the perfect chance to hear directly from Tommy



Choi, Carrie McCormick, Nancy Tassone, Grigory Pekarsky, and Matt Laricy as they navigate the current market and reconnect with the people who make this community successful.

When: Wednesday,

February 18th at 10 am

Where: Adalina Italian (912 North State Street, Chicago, IL 60610)

Full event details and registration information can be found on page 42 or scan the QR code below to RSVP.



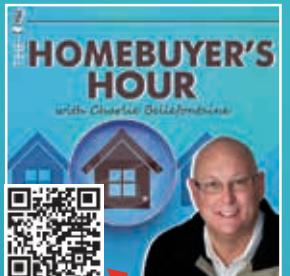
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MAGGIE YANDEL



Taking Her Shot

BY LAUREN YOUNG

PHOTOS BY SONYA MARTIN

For Maggie Yandel, real estate has always been about people, preparation, and showing up with purpose.

Maggie, who grew up in the southwest suburbs, was raised in a tight-knit community where her parents modeled the importance of hard work and strong relationships. Those values carried into every stage of her life. In college, she played basketball, learning firsthand how teamwork, discipline, and perseverance translate into success. Balancing athletics with academics reinforced her ability to stay focused, collaborate, and push through challenges—skills that continue to define her approach to real estate today.

She was introduced to Busby Group founder Julie Busby through a family friend, a connection that helped set the foundation for her career. She joined Busby Group in its early days—she was as one of their first hires—and was soon gaining firsthand experience in how to build a high-performing real estate business from the ground up.

From day one, Maggie was immersed in a culture centered on exceptional client service, thoughtful strategy, and data-driven decision-making. Through close collaboration and day-to-day involvement in the fast-paced market, she developed a strong command of pricing, negotiation, and client communication. The experience became the cornerstone of her professional growth.

Like many young agents, Maggie initially faced the challenge of earning clients' trust. Refusing to let that slow her down, she leaned into preparation, clarity, and consistency. Sure enough, over time, her confidence grew, her systems sharpened, and her client relationships deepened. Today, much of her business comes from repeat clients and referrals.

"The most rewarding part of my business is that most of my clients come back to work with me again," says Maggie. "Getting to help them buy new homes and watching them grow through different stages of life has been incredibly fulfilling."

Her advice to others entering the industry reflects the values she was raised with: say yes to

opportunities, build strong relationships, and invest your time early in your career.

In 2025, Maggie reached a major milestone: she closed over \$13 M in sales, delivering a banner year in her career and solidifying her role in helping to set the stage for the team's next chapter.

That next chapter is the launch of Busby Group | Southwest Suburb Collective. "It's an expansion rooted in authenticity and meaningful connection. With our deep ties to the southwest suburbs across the team and shared history in the communities we serve, the decision to expand the brand felt both strategic and natural," says Maggie.

For Maggie, knowing the southwest suburbs so well from her days growing up there, as well as having a large portion of her client base located there made the choice to lead the new Southwest Suburb Collective a clear and easy one. She will spearhead the initiative with full support from Busby Group's established infrastructure, which includes an operations director, their marketing team, and their in-house concierge services.

"I'm passionate about introducing fresh ideas and a high standard of service to a new market through



“

“IT’S AN EXPANSION ROOTED IN AUTHENTICITY AND MEANINGFUL CONNECTION. WITH OUR DEEP TIES TO THE SOUTHWEST SUBURBS ACROSS THE TEAM AND SHARED HISTORY IN THE COMMUNITIES WE SERVE, THE DECISION TO EXPAND THE BRAND FELT BOTH STRATEGIC AND NATURAL.”



Busby Group | Southwest Suburb Collective,” she says. “It’s exciting to help clients navigate with confidence by elevating the overall experience of buying and selling homes.”

Outside of work, Maggie’s family helps her stay balanced. Her parents and siblings remain a central part of her life. Summer weekends often mean getting together around the unofficial gathering spot for family and friends: the bonfire in her parents’ backyard. She also supports organizations like Special Olympics Chicago and Special Children’s Charities. Maggie enjoys traveling; spending time near the lake with her dog, Mimi; and exploring Chicago’s food scene too.

“To me, success is enjoying the day-to-day work, valuing the people you get to share it with, and finding fulfillment in both the journey and the results,” she says.

Looking ahead, Maggie is focused on growing the Southwest Suburb Collective into a powerful extension of Busby Group while continuing to serve her city clients with the same care and professionalism she has always delivered. Backed by her strong roots, proven results, and a clear vision, Maggie Yandel is building something that will last.



Maggie with her significant other, Taylor, in Dubai.



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THE CURRENCY OF CALM: WHY CERTAINTY OUTPERFORMS HUSTLE

This is the third chapter in a series I began here in Chicago Real Producers. In my last article, "Why You're Still Tired (Even When You're Winning)," I pulled back the curtain on the truth most high achievers don't want to admit: that success built on borrowed goals and unsustainable energy doesn't feel like success at all. It feels like survival in expensive clothes.

If you missed it, go back. That piece lays the groundwork — why exhaustion haunts even the top producers, and what happens when your outer polish outpaces your inner clarity. This one builds on that foundation. Because once you know why you're tired, the question becomes: what actually restores you?

The answer isn't more hustle. It's calm.



Words: Josh Kercher
Photography: Jason Peterson

THE CURRENCY OF CALM CONT'D

Why Calm Wins

Hustle is a short-term currency. It spends fast. It burns bright. But it never lasts.

The producers you admire most aren't necessarily the loudest or the busiest. They aren't the ones frantically juggling three phones or sprinting from deal to deal. They're the calm center everyone else orbits.

Calm wins because:

- **Clients don't hire chaos.** They buy certainty. In the middle of a storm, your composure is the real product.
- **Teams don't follow speed.** They follow stability. Leaders who project calm turn pressure into confidence.
- **Markets reward signal.** Hustle is noise. Calm is clarity.

What Calm Really Is

Calm isn't about slowing down your ambition. It's about strengthening the bones underneath your success so you don't fracture when the market accelerates.

You've seen it — high performers who dominate for a few seasons and then disappear. Not because they weren't talented, but because they built on adrenaline instead of alignment.

Real calm is forged from foundations most people ignore:

- The sleep you've been sacrificing.
- The recovery you've been skipping.
- The boundaries you've blurred until you're always "on."
- The goals you've borrowed that never belonged to you in the first place.

The Rare Ones Checklist: Turning Calm Into Currency

1. Audit your baseline. Before you chase growth, check your foundations. Energy leaks aren't fixed by working harder.

2. Recover like it's a skill. Sleep, stillness, reflection — treat them with the same rigor you treat strategy.

3. Signal certainty. Clients don't need to see how frantic you are. They need to feel how clear you are.

4. Simplify your pace. Subtraction creates gravity. Busyness doesn't impress anyone: presence does.

5. Train calm under pressure. Don't wait for crises. Build daily practices — breathwork, reflection, stillness — that anchor you when the market shakes.

A Closing Note

Calm is not passive. It's active mastery. It's what separates the hustlers from the builders, the ones who burn bright and fade from the ones who build legacies. Hustle may close a deal. Calm builds an empire.

In an industry addicted to hustle, certainty is the rarest signal of all. Protect it. Build it. Let people feel it every time you walk in the room. Hustle fades. Calm compounds. And if you want to dress the part of a man who carries that presence? You know where to find me.

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BY LAUREN YOUNG
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CALEB PICKMAN

MICHAEL MAIER

RISING HIGH



"I get genuine joy from taking something that needs a little work and turning it into something beautiful and more complete," says REALTOR® Michael Maier. "Real estate allows me to combine all my passions: helping clients, elevating homes, and guiding people through one of the most meaningful decisions of their lives."

That desire to improve whatever stands in front of him has followed Michael throughout his life. It started to evolve when he was a child, growing up in Indiana. Going to open houses with his parents sparked not only an early fascination with homes and design, but also with the possibilities within every property.

"I've always looked up to people who lead by example and show the value of hard work and integrity," he says. "My parents were a huge influence: they exemplified and instilled a strong work ethic in me and the understanding that success doesn't come without dedication and sacrifice."

Those lessons carried him through his school years, college at Indiana University, and the start of his career path. For years, Michael worked as a professional buyer, first for a boat manufacturer, supplying components for boat-making; and then for a drapery and bedspread company, sourcing fabrics for the hotel and RV industries. The role sharpened both his attention to detail and negotiation skills that would later elevate his sales career.

Michael entered real estate in 1992, beginning in new-construction sales for a local Indiana homebuilder. "From a two-story model home with a sales office in the garage, I sold both homes and lots for a small developer, guiding buyers through the full process—everything from selecting their homesites to choosing finishes for their new construction," he says.

Over the next two decades Michael took on sales jobs in larger development groups, starting with Coldwell Banker

in Lincoln Park, then for high-rise developments in River North, and finally for major riverfront developments. By 2007, Michael had risen to the position of vice president of sales and marketing for MCL Companies. He oversaw multi-state projects, including developments in

Chicago, New York City, and Charlotte, North Carolina. In 2010, he accepted another high-level leadership role, this time at 401 N. Wabash, where he helped sell the more than 200 remaining units in the Trump International Hotel and Tower Chicago, completing the sellout in 2014.

strong relationships "with both original buyers and longtime sellers." His clients rely on his decades of market understanding and his calm guidance through complex transactions. He is known for being hands on, detail-focused, and fully present from the first conversation to the final walkthrough.



"I'VE ALWAYS LOOKED UP TO PEOPLE WHO LEAD BY EXAMPLE AND SHOW THE VALUE OF HARD WORK AND INTEGRITY."

"Chicago has been a tough market for sellers downtown, with the changing desires of buyers, especially since the pandemic, and I feel bad when they lose money," he says. "Nearly all my business is downtown high-rises, and they can be more difficult to navigate sometimes." Michael's empathy and honesty stand out in a sector where complexity is a constant and stakes are high.

Outside of work Michael finds balance with his partner, Sid. They enjoy quiet moments tackling home projects, gardening, biking, or boating along Indiana's lakefront. They

relax by hosting friends and traveling, keeping life rich and full. Michael says their shared routines keep him grounded in a business that moves fast. Michael also stays engaged with philanthropic work that reflects his values, such as supporting the Sunshine Kids Foundation through Berkshire Hathaway HomeServices.

Looking forward, he envisions a long future in the industry. "Real estate is more than just a job," he says. "As long as you stay physically able and can continue providing professional, high-quality service, you can keep enjoying the work and growing your success over time. Every client brings a unique story, and helping them navigate an important life decision is truly fulfilling."

"I've had to make sacrifices along the way to build my success," adds Michael. "I thank my parents for my strong work ethic because nothing was handed to me. I've had to work hard for everything I've achieved."



"What has been especially rewarding to me is the ability to build long-term success through dedication, consistency, and genuine relationships," he says. That clarity ultimately shifted his focus and direction: after so many years at the helm of large development companies, he wanted something more personal.

"After years in large-scale development, I realized I wanted to work more closely and directly with buyers and sellers, building long-term relationships with them. And I wanted to run my own business," he explains. So in June 2014, Michael joined Berkshire Hathaway HomeServices, where he has built a thriving brokerage. "I truly enjoy helping clients buy and sell real estate while delivering exceptional service and expertise built over decades in the industry."

Today, Michael is a trusted expert in Chicago's high-rise market, especially in Streeterville where he has cultivated

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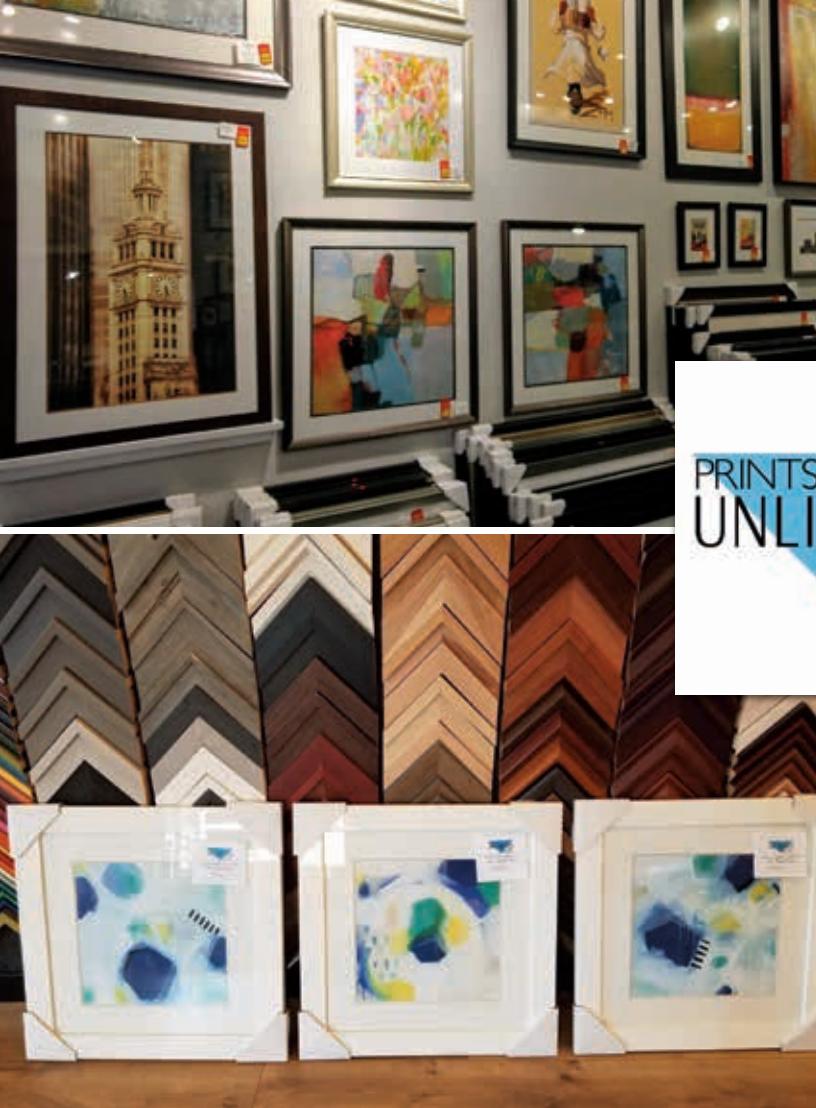
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Connie ENGEL

Reporting for Duty

BY LAUREN YOUNG
BY PHOTOS BY CALEB PICKMAN



Connie with her associate, Sara Brondyke.

"I began selling real estate almost twenty-five years ago, and it was on a whim," says Connie Engel, REALTOR® with @properties | Christie's International Real Estate. "I was in between careers and the REALTOR® I was working with to find a home said she thought I would be great and asked me to come work with her. I did, and the rest is history."

Growing up in a military household where moving often was the norm, Connie learned to adapt quickly to find her footing in new environments. Being the only child of a senior US Army officer, whom Connie describes as "a force," was not always easy, but she found her way.

"My dad was the judge advocate and a major general in the Army, and I was an only child, which was tough," says Connie. "Over the years and many moves, I learned how to develop deep, meaningful relationships outside of the family unit to find my tribe."

After earning her degree in political science at Stetson University, Connie attended Florida State University College of Law, where she served as the articles and notes editor for the *Journal of Land Use & Environmental Law*. Unfortunately, on her very first day as a practicing attorney at a large law firm in Florida, she realized law was not the right career path for her.



"I knew I'd made the wrong decision about 30 minutes into my first day," she says. "It was a very sad realization indeed, especially with ten years remaining on my student loans!" But Connie gave it her best effort, staying in law for seven years. Near the end of her legal career, she decided to relocate to Chicago after falling in love with the city while visiting a friend here. "It was January 1995, I didn't have a winter coat or gloves, and I was on aluminum crutches from an injury—I was completely unprepared for a Chicago winter but I fell in love anyway," she says.

After a few years of exploring new opportunities, she stumbled into real estate through her REALTOR® and found her true calling. The combination of client advocacy, negotiation, and guiding people through emotional decisions aligned perfectly with her personality and professional background.

Early on, Connie faced the challenge of starting over in a new city and a new industry. The adaptability she learned as a child became her greatest asset, and her legal training proved invaluable. She has always approached each transaction as a fiduciary, educating her clients and helping them make informed decisions. "So much information out there about real estate is gobbledegook," says Connie. "I am passionate about helping my clients understand the market so they can make educated decisions they feel good about."

Connie's career has been defined by honesty and integrity, traits she appreciates in both her father and Thad Wong, co-founder of @properties. "My father taught me to stand on my own two feet, believe in myself, and live by the Golden Rule," she says. "Thad brings that

Golden Rule into the business arena and understands that everything we do comes back to relationships."

For Connie, the most rewarding part of her career has always been the people. "The most rewarding part of my business is when my clients become my friends and honestly, that's what so often happens," Connie says. "I am so incredibly blessed and grateful for the opportunities this career affords me in terms of meeting wonderful people. It's a joy when they become a part of my circle."

But family is Connie's anchor. She and her husband, Davor, have been married for twenty-three years. Together they have two sons: Alexander (21), a mechanical engineering major at the University of Illinois; and Max (20), a business student at Xavier University.

Connie is also deeply committed to her community. She serves on the board of @gives back, which supports local causes in Chicagoland and the surrounding areas. She also supports the Chicago Humanities Festival and the Richard H. Driehaus Museum, both of which she credits with expanding her perspective. "They provide great opportunities for residents to experience new arts and ideas, some of which can be outside of my comfort zone. They make me grow," she says.

Looking ahead, Connie plans to continue building her business while embracing better work-life balance. She says real estate has been key to giving her that chance.

"The profession affords me the ability to manage my business with the assistance of an extremely competent associate," Connie says. "I am learning how to delegate so that I can take more personal time."

For Connie, success means living a life rooted in integrity, relationships, and service. "Success is having a well-balanced life where I am proud of what I do and the decisions I make, both in my personal and professional lives. Financial security is part of it, of course," she adds. "But I am more driven by my clients being happy and feeling well-represented."

“
**My father
taught me to
stand on my
own two feet,
believe in myself,
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the Golden Rule.**
”



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Katy Anastos

WITH GLAM HOUSE HOME STAGING

GRIT AND GLAM

BY LAUREN YOUNG
PHOTOS BY PRESTIGE REAL ESTATE IMAGES INC.

“Success doesn’t solely derive from the product you deliver,” says Katy Anastos, owner of Glam House Home Staging. “It also depends greatly on how you communicate information to your clients and problem-solve effectively.”



That wisdom has guided every step of Katy’s journey. From the ballfields of her youth to the luxury listings of Chicago, she has built a life and business defined by integrity, artistry, and hard work.

Katy, who grew up in Chicago’s western suburbs, seemed to be always in motion, either through her own creativity or through sport. Specifically, she spent fourteen years playing travel softball—a sport and experience that taught her strength, teamwork, and a deep work ethic that would carry into every area of her life.

“I played travel softball for most of my early years,” she says, “I think that’s what has helped me be physically strong enough to move furniture every day.”

Her strength and discipline would become essential to her once she entered the home staging industry—a field that demands both creative vision and professional resilience. After college, Katy began her career working in the hospitality industry where she developed her sharp communication skills and ability to read people quickly.

“I bartended in Chicago for five years in my twenties,” she says. “Working in the hospitality industry is a great way to acquire customer service and people skills. It’s where I learned how to work with a broad range of people.”

Throughout her life, Katy’s creative journey developed organically. She always had an eye for design as well as a natural sense of how spaces affect emotion. When she and her husband, Lyle, began investing in and renovating homes, she soon discovered that staging was not only her true gift, but also her true calling.

“I have always had a passion for interior design,” she says. “I started

out staging our own personal investment properties and then decided to make a business out of it.”

In 2016 Katy turned her passion into a full-fledged business: Glam House Home Staging. Her husband joined her in the endeavor, and her best friend, the late and much missed Catherine Holbrook, helped her connect with REALTORS® across Chicago. Together, Katy and Lyle built a company that has now staged more than 2,500 homes.

At its core, Glam House Home Staging is a boutique operation with a simple mission: to help every home reach its full potential. Whether transforming a downtown condo or a family home in the suburbs, Katy approaches each project as both a skilled artist and a strategist.

“We are a small business. Our main focus is targeting the issues in each property to maximize the potential of the space and the aesthetic appeal for buyers,” Katy says. “What sets us apart is our attention to the design details as well as our communication with the clients and REALTORS® we work with. I do my best to make myself available to respond to clients at all times.”

Selling a home is often an emotional process, and Katy understands that she’s not only preparing a property for the market, but also helping clients transition to the next stage of their lives.

“A home sale is an emotional process for both the seller and the buyer,” she notes. “It’s important to have a human approach because that is the business we are in.”

Katy’s reputation as a trusted partner to REALTORS® stems from her consistency and reliability. She brings style and structure to every project,



Katy with Lyle where together they built a company that has now staged more than 2,500 homes.



“WE ARE A SMALL BUSINESS. OUR MAIN FOCUS IS TARGETING THE ISSUES IN EACH PROPERTY TO MAXIMIZE THE POTENTIAL OF THE SPACE AND THE AESTHETIC APPEAL FOR BUYERS.”

ensuring the meeting of tight timelines, transparent communication, and seamless collaboration.

“We are driven to provide excellent, effective, timeline-oriented service to all of our clients,” she says.

Her REALTOR® partners know they can count on her to make their listings shine and their clients feel supported from start to finish. That dependability has made Glam House a name synonymous with quality. From small bungalows to large estates, Katy’s team knows how to elevate a space without overwhelming it.

“Staging has become more and more necessary for preparing homes for sale,” says Katy, who has seen the staging industry evolve from a luxury to a necessity. “With buyers having access to Pinterest, HGTV, and other design platforms, they expect homes to be presented a certain way.”

At home, Katy and Lyle’s life centers around their two children, Jackson (13) and Camryn (11). The family shares a love of travel, sports, and quiet weekends away in Michigan. When she does get some rare downtime, Katy gravitates toward simple pleasures like having dinner with friends, playing a round of golf, or decorating her own home.

“Being a business owner, there are no days off,” she says. “You have to stay the course every day to gain success.”

Today, a decade into her business, Katy remains as passionate as ever about creating spaces that inspire buyers and empower sellers. She’s also deeply grateful for the REALTORS® who trust her process and vision. Looking ahead, Katy plans to grow Glam House and develop new partners while maintaining the expertise and personal touch that defines it.

“Success is not just about the finished product,” she says. “It’s about how we treat people along the way.”

To reach Katy and learn more about the services Glam House Home Staging provides their clients, email her at glamhousestaging@gmail.com, call 630-430-5418, or visit their website Glamhousestaging.com.



Greg Viti

Client Care First

BY LAUREN YOUNG

PHOTOS BY PRESTIGE REAL
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"If you take care of your clients, you will be taken care of," is the philosophy Greg Viti, REALTOR® at Keller Williams, has followed over his nearly four decades in real estate. In fact, that belief has carried him from his days as a young athlete and journalist to today as a respected voice in Chicago real estate and mentor for professionals across the industry.

While growing up in Highwood and Highland Park, basketball dominated Greg's childhood and helped form the discipline he embodies today. In high school, he found his voice in sports writing and announcing, calling the school's soccer and football games while influential English teachers nurtured his early interest in writing and helped him see a future in journalism.

"I wanted to be a sports journalist or announcer," Greg says. "But an education course in college convinced me that I should take some time off school and get into the workforce to discover what I really wanted to do."

"That time off allowed me to travel a great deal and do an apprenticeship in woodworking," he continues. "Getting into construction taught

me how to see a project from start to finish. Little did I realize how well that education would help me in my real estate career."

Yet even when he thought he might pursue a different path, real estate had always been part of Greg's world; he's a third-generation broker. Greg's grandfather, Guy Viti, immigrated to the United States from Italy and founded his own real estate firm in 1937. Greg's father, Blase, followed Guy into real estate. But Greg decided to go his own way, at least for a while.

After leaving college, working construction, and hitchhiking over 5,000 miles across the country (all before he was twenty-two), Greg found himself working part-time as a waiter. Finally, his family's penchant was too strong to deny. He worked only one season part-time before becoming a full-time REALTOR®.

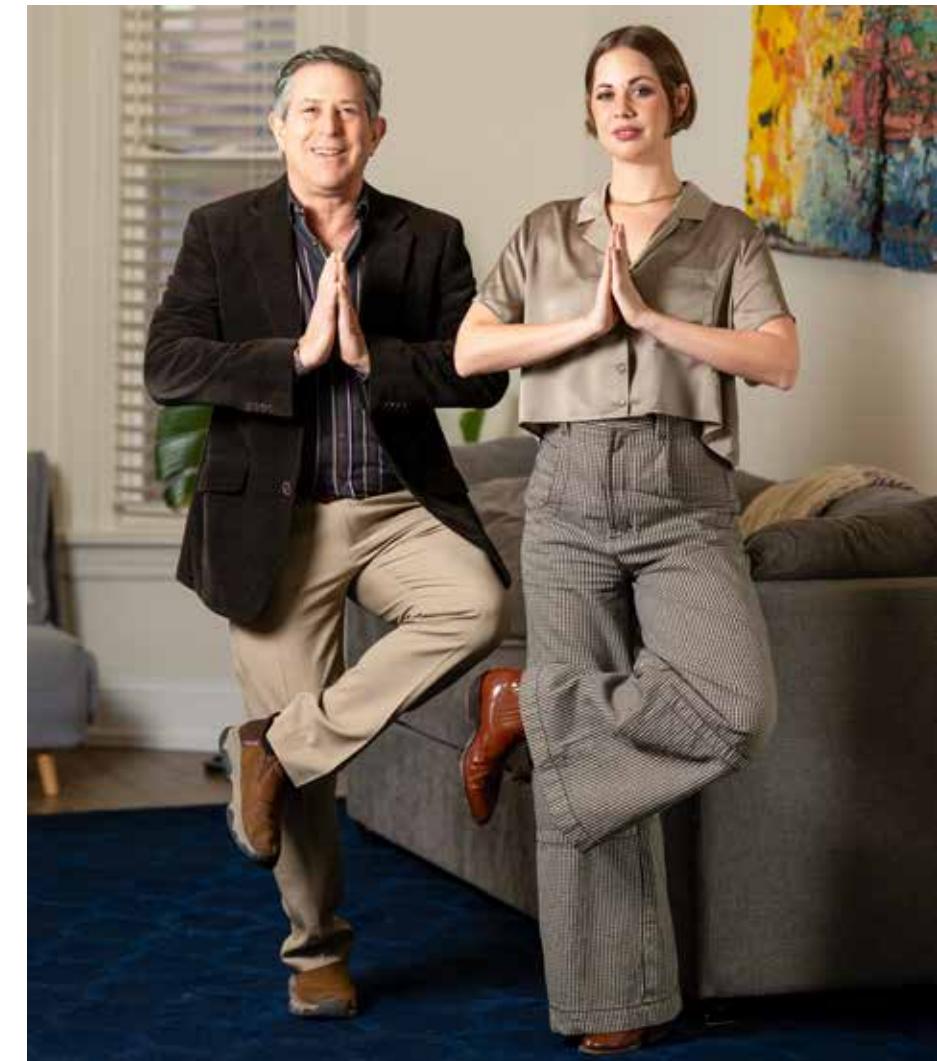
"I wanted a worthy profession where I could build a nice future for myself while helping others in their pursuit of financial independence and a wonderful place to live," he says.

Like many new agents, Greg faced personal and professional challenges early on. He recognized his own tendency to put off projects and fought hard to overcome it.

"I overcompensate for my potential to procrastinate," he says with a laugh. "During those early days I found out what's important for success: Use proven systems. Be consistent. Have written goals and follow them. Believe in yourself. Always follow up and do what you said you would. Think of others' interests first."

Today, decades later, Greg's business continues to thrive because of the same qualities that shaped him as a young athlete and builder, as well as his first real estate lessons. He has combined that foundation with his gift for helping clients navigate stressful moments with clarity and calm.

Greg is enthused that his oldest daughter, Hannah, has joined the VitiGroup in an administrative position while getting her license.



"I really enjoy helping others with the process and taking 'the scary' out of transactions," he says. Ground-up construction work remains a rewarding part of Greg's business, and he loves seeing clients reach life milestones on closing day.

Greg is enthused that his oldest daughter, Hannah, has joined the Viti Group in an administrative position while getting her license. "Hannah is

incredibly talented and driven. We look forward to having a fourth-generation Viti REALTOR® on board," Greg says.

Outside of his brokerage work, Greg has built a passionate following through his podcast, *Real Estate Legends*, which attracts REALTORS®, investors, and others connected to the industry. Inspired by childhood chats with his dad, the podcast shares how the best agents approach their

everyday business and the strategies they use for success.

"Life experiences sparked my curiosity about what makes people successful," says Greg. "I'd join my father at his office on Saturdays and listen to his day-to-day real estate stories. Working for several brokerage firms exposed me to many great REALTORS® and people in related industries who rose to the top of their field. I crave to understand what makes them achieve their goals. That's how the podcast was born."

Greg and his wife, Susan, share a vibrant and active life. They support and play sports while prioritizing family time with their two adult daughters: Hannah is also a DJ and a sound engineer for professional podcasts, while Ava is pursuing fashion and art while attending community college.

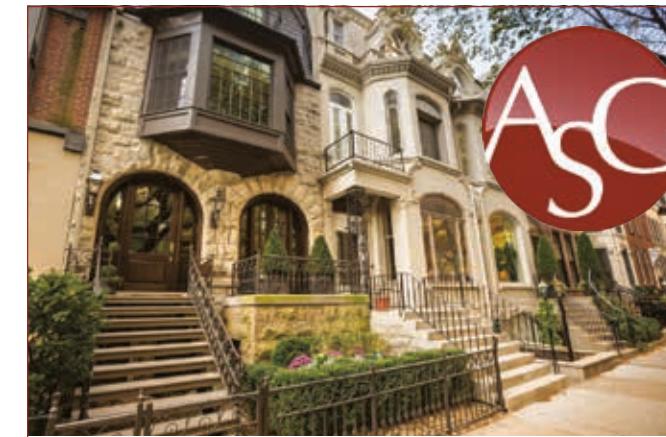
Greg has raised significant funds for children's hospitals, served on the board of a developmental services center, and supported multiple theater companies. "I really want to give back and help my local charities any way I can," he says. "I especially love the arts and want to support them."

Even after forty years in real estate, Greg continues to find fresh ways to grow his business while nurturing deeper relationships with clients and colleagues.

"If you enjoy yourself and your business, people can tell that your care is genuine," he says.

“

"I really enjoy helping others with the process and taking 'the scary' out of transactions."



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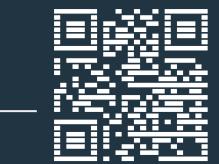


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SHANE E. MOWERY
ATTORNEY AT LAW

TOP 250 STANDINGS

Teams and individuals from January 1, 2025 to December 31, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
1	Emily	Sachs Wong	112.5	\$209,630,559	78	\$128,743,656	190.5	\$338,374,216
2	Carrie	McCormick	96	\$180,476,158	54.5	\$120,119,975	150.5	\$300,596,133
3	Matt	Laricy	202.5	\$104,452,136	306.5	\$168,985,510	509	\$273,437,646
4	Grigory	Pekarsky	51	\$24,202,949	420.5	\$212,542,284	471.5	\$236,745,233
5	Jeffrey	Lowe	76	\$131,834,950	50.5	\$84,993,700	126.5	\$216,828,650
6	Alexandre	Stoykov	53	\$32,476,800	158.5	\$108,300,556	211.5	\$140,777,356
7	Benyamin	Lalez	39	\$23,348,737	210	\$112,363,131	249	\$135,711,868
8	Dawn	McKenna	49	\$46,969,191	67	\$64,664,730	116	\$111,633,921
9	Nancy	Tassone	30	\$83,154,087	4	\$11,282,500	34	\$94,436,587
10	Sophia	Klopas	38.5	\$35,455,730	47.5	\$45,624,514	86	\$81,080,244
11	Leigh	Marcus	57	\$47,443,463	31	\$31,418,325	88	\$78,861,788
12	Timothy	Salm	24	\$58,036,036	8.5	\$19,068,000	32.5	\$77,104,036
13	Karen	Bazar	54.5	\$34,269,373	73	\$36,834,283	127.5	\$71,103,656
14	Brad	Lippitz	32.5	\$27,503,075	40	\$40,773,864	72.5	\$68,276,939
15	Chezi	Rafaeli	33	\$35,737,500	28	\$32,315,000	61	\$68,052,500
16	Jennifer	Ames	30.5	\$45,948,250	14	\$20,012,506	44.5	\$65,960,756
17	Jason	O'Beirne	51	\$50,888,533	21	\$12,145,700	72	\$63,034,233
18	Darrell	Scott	28	\$17,842,308	56	\$44,614,024	84	\$62,456,332
19	Timothy	Sheahan	31	\$36,032,566	27.5	\$25,128,050	58.5	\$61,160,616
20	Michael	Rosenblum	24	\$35,534,747	16	\$25,101,500	40	\$60,636,247
21	Susan	Miner	10	\$34,993,500	9.5	\$24,416,000	19.5	\$59,409,500
22	Hadley	Rue	54	\$46,824,500	13	\$12,563,000	67	\$59,387,500
23	Mario	Greco	51	\$36,203,075	22	\$20,229,750	73	\$56,432,825
24	Katharine	Waddell	40	\$32,081,355	31.5	\$24,163,352	71.5	\$56,244,707
25	Sam	Jenkins	28	\$45,131,699	10	\$10,976,000	38	\$56,107,699
26	Konrad	Dabrowski	27	\$30,670,820	22	\$24,788,893	49	\$55,459,714
27	Ryan	Preuett	28	\$33,804,910	14	\$20,506,800	42	\$54,311,710
28	Julie	Busby	31.5	\$24,805,341	26.5	\$28,213,250	58	\$53,018,591
29	Danielle	Dowell	31.5	\$25,367,124	36.5	\$27,239,405	68	\$52,606,528
30	Bradley	Brondyke	43	\$52,126,224	0	\$0	43	\$52,126,224
31	Eugene	Fu	12	\$13,516,000	50	\$35,994,290	62	\$49,510,290
32	Melanie	Everett	21	\$13,145,767	53	\$34,767,998	74	\$47,913,765
33	Margaret	Baczkowski	22.5	\$25,204,889	11	\$22,203,574	33.5	\$47,408,463
34	Debra	Dobbs	23.5	\$26,633,000	21	\$20,636,000	44.5	\$47,269,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Sam	Shaffer	14.5	\$9,917,550	49	\$36,371,500	63.5	\$46,289,050
36	Hayley	Westhoff	29	\$18,861,116	30.5	\$26,937,306	59.5	\$45,798,421
37	Joanne	Nemerovski	17	\$19,935,000	20	\$25,035,000	37	\$44,970,000
38	Daniel	Glick	29	\$28,526,500	17	\$16,441,500	46	\$44,968,000
39	Karen	Schwartz	36	\$28,466,100	21	\$16,323,900	57	\$44,790,000
40	Lance	Kirshner	23.5	\$15,978,250	29	\$28,748,500	52.5	\$44,726,750
41	Leila	Zammatta	18.5	\$44,652,588	0	\$0	18.5	\$44,652,588
42	Kevin	Hinton	19	\$10,671,000	60	\$33,811,601	79	\$44,482,601
43	Melanie	Giglio	15.5	\$9,685,649	60	\$34,398,900	75.5	\$44,084,549
44	Nicholaos	Voutsinas	35	\$22,531,750	31	\$21,117,000	66	\$43,648,750
45	Jill	Silverstein	14	\$10,090,750	32.5	\$32,952,450	46.5	\$43,043,200
46	Lauren	Mitrick Wood	25	\$14,800,500	39	\$27,885,437	64	\$42,685,937
47	Cory	Tanzer	36.5	\$16,942,480	57.5	\$25,051,669	94	\$41,994,148
48	Sarah	Jaffe	6	\$3,959,750	54	\$37,678,150	60	\$41,637,900
49	Rafay	Qamar	51	\$21,435,709	50	\$19,469,826	101	\$40,905,535
50	Millie	Rosenbloom	19.5	\$25,359,272	14	\$15,305,859	33.5	\$40,665,131

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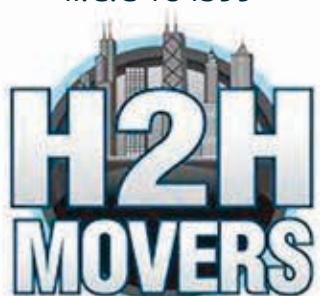
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TOP 250 STANDINGS

Teams and individuals from January 1, 2025 to December 31, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Kelly	Parker	13.5	\$8,566,350	45.5	\$31,936,126	59	\$40,502,476
52	Barbara	O'Connor	28.5	\$25,183,978	21	\$14,258,875	49.5	\$39,442,853
53	Patrick	Shino	24	\$11,583,600	40	\$27,473,498	64	\$39,057,098
54	Elias	Masud	21	\$14,188,504	38.5	\$23,981,500	59.5	\$38,170,004
55	Nicholas	Colagiovanni	30	\$21,122,181	16	\$16,522,000	46	\$37,644,181
56	Daniel	Close	18	\$10,430,375	42	\$26,995,700	60	\$37,426,075
57	Ivona	Kutermankiewicz	19.5	\$22,034,150	11	\$15,115,300	30.5	\$37,149,450
58	Philip	Skowron	14	\$22,487,000	6.5	\$14,480,000	20.5	\$36,967,000
59	Tommy	Choi	21.5	\$16,069,064	21	\$20,843,850	42.5	\$36,912,914
60	Linda	Levin	25.5	\$22,321,316	8	\$14,385,300	33.5	\$36,706,616
61	Keith	Brand	28	\$18,963,150	26	\$16,706,500	54	\$35,669,650
62	Camille	Canales	20	\$12,453,900	35.5	\$23,075,100	55.5	\$35,529,000
63	Megan	Tirpak	14	\$15,040,500	11	\$20,371,872	25	\$35,412,372
64	Vikas	Wadhwa	16.5	\$14,621,500	17	\$20,624,000	33.5	\$35,245,500
65	Amanda	McMillan	23	\$15,892,000	26.5	\$18,954,550	49.5	\$34,846,550
66	Kathleen	Malone	15	\$13,646,500	13	\$19,791,959	28	\$33,438,459
67	Melissa	Siegal	25	\$15,658,500	21	\$17,431,500	46	\$33,090,000
68	James	D'Astice	15.5	\$8,916,225	37.5	\$24,025,600	53	\$32,941,825
69	Marc	Zale	17	\$23,920,000	7	\$8,583,500	24	\$32,503,500
70	Natasha	Motev	9.5	\$15,948,575	10	\$16,460,500	19.5	\$32,409,075
71	Juliana	Yeager	12.5	\$15,611,435	15	\$16,100,000	27.5	\$31,711,435
72	Rachel	Krueger	12	\$20,819,000	4	\$10,585,000	16	\$31,404,000
73	Lawrence	Dunning	35	\$21,581,750	15	\$9,606,500	50	\$31,188,250
74	Layching	Quek	17	\$9,188,623	23	\$21,806,425	40	\$30,995,048
75	P Corwin	Robertson	27.5	\$30,811,681	0	\$0	27.5	\$30,811,681
76	Brady	Miller	25	\$10,445,250	37.5	\$19,569,500	62.5	\$30,014,750
77	Staci	Slattery	45	\$29,944,848	0	\$0	45	\$29,944,848
78	Molly	Sundby	22.5	\$29,697,750	0	\$0	22.5	\$29,697,750
79	Alex	Wolking	23	\$15,619,900	21	\$13,993,510	44	\$29,613,410
80	Alishja	Ballard	16.5	\$11,933,000	26	\$17,667,995	42.5	\$29,600,995
81	Scott	Curcio	29.5	\$15,427,406	24.5	\$14,062,100	54	\$29,489,506
82	Eudice	Fogel	9.5	\$7,002,562	19	\$21,679,025	28.5	\$28,681,588
83	Stefanie	Lavelle	34	\$17,427,100	13.5	\$10,780,400	47.5	\$28,207,500
84	Lucas	Blahnik	17	\$16,396,312	17	\$11,607,312	34	\$28,003,624

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
85	Susan	O'Connor	12	\$17,028,000	12	\$10,796,500	24	\$27,824,500
86	Bari	Levine	21.5	\$16,276,812	14.5	\$11,202,500	36	\$27,479,312
87	Rubina	Bokhari	11	\$12,226,000	12	\$14,972,900	23	\$27,198,900
88	Robert	Grilli	15	\$3,658,000	23	\$23,369,500	38	\$27,027,500
89	Suzanne	Gignilliat	9.5	\$13,901,102	6	\$13,077,500	15.5	\$26,978,602
90	Gail	Spreen	38	\$17,911,000	10	\$8,920,000	48	\$26,831,000
91	Michael	Maier	44.5	\$21,432,525	10.5	\$5,042,775	55	\$26,475,300
92	Vincent	Anzalone	9	\$6,325,990	20	\$20,072,800	29	\$26,398,790
93	Nadine	Ferrata	24.5	\$17,667,500	14	\$8,524,850	38.5	\$26,192,350
94	Brad	Zibung	20.5	\$9,102,275	29.5	\$16,938,416	50	\$26,040,691
95	Todd	Szwajkowski	21.5	\$9,675,400	36.5	\$16,346,900	58	\$26,022,300
96	Cynthia	Sodolski	20	\$14,322,000	12	\$11,686,900	32	\$26,008,900
97	Dan	Nelson	7.5	\$5,054,000	36	\$20,271,275	43.5	\$25,325,275
98	Cadey	O'Leary	6.5	\$10,737,500	9	\$14,579,071	15.5	\$25,316,571
99	Roman	Patzner	14	\$13,758,500	14	\$10,983,950	28	\$24,742,450
100	James	Streff	15.5	\$8,074,050	27	\$16,662,432	42.5	\$24,736,482

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¹ Eligibility for gift fund contributions may vary based on loan product type and donor. Examples of permitted donors may include, but are not limited to, family members, domestic partners, employers and close friends with a clearly defined and documented relationship with the borrower. The donor cannot be, nor have any affiliation with, the builder, the developer, the real estate agent or any other interested party to the transaction. Other restrictions apply.
² Please contact a Home Lending Advisor for more details.

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³ The Chase Homebuyer Grant funds will be applied at purchase loan closing first to points on the loan, if any, then to Chase fees, then to non-Chase fees or down payment. Grant funds may not be used for the down payment on an FHA purchase loan. Speak with a Chase Home Lending Advisor for more information on the savings, including the location eligibility.

The Chase Homebuyer Grant may be considered miscellaneous income and may be reportable on Form 1099-MISC (Miscellaneous Information) or Form 1042-S (Foreign Person's U.S. Source Income Subject to Withholding) to you and the IRS, for the year in which they are awarded. We encourage you to consult with a personal tax advisor for questions about the impact to personal income tax returns.

⁴ Not all customers or products are eligible for the guarantee. Certain delays, loan type, property type, and other factors may impact your eligibility. Visit chase.com/cg for eligibility, timing and documentation requirements. The Chase Closing Guarantee may be considered miscellaneous income and may be reportable for tax purposes to you and the IRS. Consult your personal tax advisor for questions about the impact to personal income tax returns. This offer is subject to change at any time without prior notice.

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TOP 250 STANDINGS

Teams and individuals from January 1, 2025 to December 31, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Michael	Shenfeld	9.5	\$6,343,600	24	\$18,330,500	33.5	\$24,674,100
102	Ian	Schwartz	17	\$14,204,000	9	\$10,335,000	26	\$24,539,000
103	Leopoldo	Gutierrez	12.5	\$7,257,000	33	\$17,250,900	45.5	\$24,507,900
104	Brian	Moon	15	\$10,933,504	18.5	\$13,544,650	33.5	\$24,478,154
105	Ioannis	Floros	5	\$1,475,638	48	\$22,993,880	53	\$24,469,518
106	Joel	Halperin	10	\$9,255,750	26.5	\$14,952,001	36.5	\$24,207,751
107	Brian	Pistorius	14	\$12,067,250	20	\$11,776,602	34	\$23,843,852
108	Qiankun	Chen	19	\$8,737,300	34	\$14,749,900	53	\$23,487,200
109	Sherri	Hoke	10	\$16,029,999	5	\$7,270,000	15	\$23,299,999
110	Colin	Hebson	13	\$15,657,925	5.5	\$7,475,000	18.5	\$23,132,925
111	Jeffrey	Herbert	10	\$4,783,000	25	\$18,142,500	35	\$22,925,500
112	Daniel	Spitz	19	\$13,389,979	14	\$9,524,900	33	\$22,914,879
113	John	Lyons	16	\$9,864,830	7	\$12,830,000	23	\$22,694,830
114	Ryan	Huyler	15	\$12,544,550	7	\$10,112,000	22	\$22,656,550
115	Jacob	Reiner	16	\$7,256,000	30	\$15,363,900	46	\$22,619,900
116	Patrick	Teets	14	\$17,463,000	5	\$4,887,000	19	\$22,350,000
117	Lisa	Kalous	6	\$5,468,898	19	\$16,748,500	25	\$22,217,398
118	Stacey	Dombar	23	\$12,294,867	12	\$9,873,101	35	\$22,167,968
119	Kimber	Galvin	7.5	\$7,025,750	14	\$15,039,000	21.5	\$22,064,750
120	Kevin	Bigoness	10	\$15,344,000	6	\$6,658,000	16	\$22,002,000
121	Melanie	Carlson	15.5	\$14,618,250	11	\$7,359,000	26.5	\$21,977,250
122	Ryan	Cherney	63	\$21,896,000	0	\$0	63	\$21,896,000
123	Jonathan	Chvala	11	\$4,072,000	26	\$17,748,000	37	\$21,820,000
124	Quentin	Green Iii	9	\$4,359,128	27.5	\$17,380,500	36.5	\$21,739,628
125	Susan	Kanter	14.5	\$8,455,001	16	\$13,172,000	30.5	\$21,627,001
126	Ken	Jungwirth	21.5	\$13,867,000	15	\$7,750,500	36.5	\$21,617,500
127	Elena	Theodoros	22	\$15,820,500	5.5	\$5,328,500	27.5	\$21,149,000
128	Camie	Cirrincione	11.5	\$5,651,500	29.5	\$15,443,600	41	\$21,095,100
129	Jennifer	Mills	11.5	\$16,663,650	5	\$4,408,750	16.5	\$21,072,400
130	Meg	Daday	17	\$8,580,500	18	\$12,459,750	35	\$21,040,250
131	Edward	Grochowiak	10	\$4,968,300	21	\$16,034,575	31	\$21,002,875
132	Andrew	Thurston	11.5	\$15,835,750	5	\$5,065,000	16.5	\$20,900,750
133	Robert	Sullivan	13	\$10,021,750	9	\$10,867,500	22	\$20,889,250
134	Michael	Hall	17	\$13,976,575	6	\$6,912,000	23	\$20,888,575

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Neringa	Northcutt	9	\$6,428,500	13	\$14,410,500	22	\$20,839,000
136	Steve	Dombar	5.5	\$2,005,950	32	\$18,694,750	37.5	\$20,700,700
137	Owen	Duffy	21	\$17,479,000	5	\$3,164,999	26	\$20,643,999
138	Justin	Lucas	16	\$13,290,000	12	\$7,273,900	28	\$20,563,900
139	Elizabeth	Lothamer	5.5	\$4,542,300	23	\$16,017,250	28.5	\$20,559,550
140	Sara	McCarthy	13	\$9,179,605	19	\$11,298,399	32	\$20,478,004
141	D	Waveland Kendt	15	\$8,039,900	13	\$12,346,500	28	\$20,386,400
142	Marlene	Rubenstein	11	\$9,760,768	11.5	\$10,625,400	22.5	\$20,386,168
143	Jason	Stratton	19	\$20,366,566	0	\$0	19	\$20,366,566
144	Zachary	Redden	5	\$2,993,000	21	\$17,054,000	26	\$20,047,000
145	Mark	Zipperer	34.5	\$12,545,748	18	\$7,463,334	52.5	\$20,009,082
146	Victoria	Singleton	42.5	\$19,974,750	0	\$0	42.5	\$19,974,750
147	Mark	Icuss	8	\$16,271,500	5	\$3,685,000	13	\$19,956,500
148	James	Sheehan	10	\$14,105,750	5	\$5,825,000	15	\$19,930,750
149	Tyler	Stallings	13.5	\$9,301,000	15	\$10,533,000	28.5	\$19,834,000
150	Benjamin	Lissner	16	\$6,066,750	33.5	\$13,673,800	49.5	\$19,740,550

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TOP 250 STANDINGS

Teams and individuals from January 1, 2025 to December 31, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
151	John	Grafft	17	\$14,577,500	6	\$5,150,000	23	\$19,727,500
152	Matthew	Shrake	13	\$8,756,400	9	\$10,795,000	22	\$19,551,400
153	Kristin	Gonnella	12	\$7,199,450	16.5	\$12,220,029	28.5	\$19,419,479
154	Nicole	Hajdu	23	\$12,360,600	16	\$7,053,750	39	\$19,414,350
155	Pasquale	Recchia	13	\$8,643,000	14	\$10,658,500	27	\$19,301,500
156	Dennis	Huyck	13	\$9,960,000	9.5	\$9,215,900	22.5	\$19,175,900
157	Stephanie	Cutter	14	\$8,635,000	17	\$10,487,500	31	\$19,122,500
158	Sarah	Maxwell	13	\$8,546,500	13	\$10,107,400	26	\$18,653,900
159	Chris	Gomes	10	\$5,936,950	16	\$12,599,495	26	\$18,536,445
160	Christopher	Mundy	9	\$8,670,250	9	\$9,762,500	18	\$18,432,750
161	Jennifer	Romolo	5	\$2,730,500	24	\$15,685,125	29	\$18,415,625
162	Michael	Greco	12	\$7,270,500	14	\$11,136,500	26	\$18,407,000
163	Kacia	Snyder	20	\$16,514,500	2	\$1,640,000	22	\$18,154,500
164	Shay	Hata	13.5	\$7,475,840	14	\$10,600,100	27.5	\$18,075,940
165	Matthew	Liss	11.5	\$10,698,200	7	\$7,369,250	18.5	\$18,067,450
166	Stephanie	Maloney	13.5	\$10,841,500	9	\$7,111,000	22.5	\$17,952,500
167	Santiago	Valdez	13.5	\$4,738,075	22	\$13,041,957	35.5	\$17,780,032
168	Katrina	De Los Reyes	6	\$3,697,500	11.5	\$14,036,000	17.5	\$17,733,500
169	Eugene	Abbott	9	\$6,625,500	16	\$11,089,000	25	\$17,714,500
170	Deborah	Hess	11	\$5,650,450	23.5	\$11,920,100	34.5	\$17,570,550
171	Ryan	Smith	84	\$17,508,100	0	\$0	84	\$17,508,100
172	James	Ziltz	13	\$6,809,900	16	\$10,665,000	29	\$17,474,900
173	Danny	Lewis	5	\$2,833,500	24	\$14,521,500	29	\$17,355,000
174	Landon	Heck	5	\$2,559,750	20.5	\$14,765,300	25.5	\$17,325,050
175	Michael	Scanlon	23	\$9,399,668	16	\$7,921,500	39	\$17,321,168
176	Mariah	Dell	9	\$5,175,900	10	\$12,068,950	19	\$17,244,850
177	Shane	Wulbert	13.5	\$8,036,500	12	\$9,197,000	25.5	\$17,233,500
178	Keith	Goad	12	\$11,993,500	6	\$5,117,000	18	\$17,110,500
179	Michael	Saladino	25	\$9,103,704	18	\$8,001,221	43	\$17,104,925
180	Nancy	McAdam	15	\$6,701,975	10	\$10,366,250	25	\$17,068,225
181	K.C.	Lau	11	\$8,416,550	9	\$8,646,000	20	\$17,062,550
182	Deborah	Ballis Hirt	10	\$5,623,114	11	\$11,404,500	21	\$17,027,614
183	Stephanie	Loverde	17	\$8,999,961	15	\$7,952,241	32	\$16,952,202
184	Salvador	Gonzalez	25	\$8,152,700	30	\$8,793,200	55	\$16,945,900

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
185	Robin	Phelps	10	\$9,882,000	10.5	\$7,049,999	20.5	\$16,931,999
186	Vilgert	Vincenzo Kostaqi	10	\$6,260,500	11	\$10,663,500	21	\$16,924,000
187	Adele	Lang	8.5	\$4,860,750	21	\$12,022,544	29.5	\$16,883,294
188	Tony	Mattar	5.5	\$2,365,750	20.5	\$14,495,000	26	\$16,860,750
189	Brooke	Vanderbok	13.5	\$10,469,107	6.5	\$6,388,900	20	\$16,858,007
190	Niko	Apostal	10	\$9,250,000	12	\$7,579,625	22	\$16,829,625
191	Rizwan	Gilani	8	\$4,697,500	16.5	\$12,078,600	24.5	\$16,776,100
192	James	Buczynski	6.5	\$5,083,500	8	\$11,681,500	14.5	\$16,765,000
193	Cara	Buffa	10	\$10,961,600	5	\$5,546,770	15	\$16,508,370
194	Sari	Levy	3	\$6,585,000	8	\$9,915,000	11	\$16,500,000
195	Mark	Keppy	23.5	\$14,189,175	6	\$2,298,450	29.5	\$16,487,625
196	Brant	Booker	5	\$8,131,000	2	\$8,350,000	7	\$16,481,000
197	Scott	Berg	41	\$15,747,200	2	\$732,000	43	\$16,479,200
198	Nicole	Flores	13.5	\$8,036,250	10.5	\$8,104,850	24	\$16,141,100
199	Anthony	Flora	16.5	\$16,118,812	0	\$0	16.5	\$16,118,812
200	Frank	Montro	46.5	\$13,374,728	16.5	\$2,653,251	63	\$16,027,980

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TOP 250 STANDINGS

Teams and individuals from January 1, 2025 to December 31, 2025

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
201	Daniel	Fowler	11	\$8,614,800	7	\$7,385,500	18	\$16,000,300
202	Mike	Larson	4	\$3,921,000	4	\$12,060,000	8	\$15,981,000
203	Steven	Powers	14.5	\$13,174,400	4	\$2,739,000	18.5	\$15,913,400
204	Ali	Bakir	5	\$2,551,000	20	\$13,358,900	25	\$15,909,900
205	Elizabeth	Licata	7.5	\$5,466,050	10	\$10,435,000	17.5	\$15,901,050
206	Kelsey	Mayher	9.5	\$8,790,550	6	\$7,105,000	15.5	\$15,895,550
207	Sharon	O'Hara	6.5	\$13,055,000	2	\$2,820,000	8.5	\$15,875,000
208	James	Demarco	13	\$9,758,000	7	\$6,090,000	20	\$15,848,000
209	Arthur	Rothschild	9.5	\$3,865,450	15.5	\$11,939,900	25	\$15,805,350
210	Jacqueline	Alter	21.5	\$9,034,317	14	\$6,627,000	35.5	\$15,661,317
211	Joseph	Kotoch	7	\$9,949,900	4	\$5,690,000	11	\$15,639,900
212	Jason	Rowland	12	\$11,317,000	7	\$4,150,000	19	\$15,467,000
213	Azin	Amiran	11	\$11,490,000	5	\$3,931,900	16	\$15,421,900
214	Richard	Kasper	13	\$8,420,050	11	\$6,999,500	24	\$15,419,550
215	Jeremiah	Fisher	16	\$7,659,000	15	\$7,756,400	31	\$15,415,400
216	Ryan	Gossett	5	\$5,006,000	12	\$10,279,750	17	\$15,285,750
217	Lisa	Blume	10.5	\$6,564,025	16	\$8,689,231	26.5	\$15,253,256
218	James	Kinney	10.5	\$8,665,000	7.5	\$6,577,500	18	\$15,242,500
219	Davia	Lipscher	15	\$6,621,500	12	\$8,556,000	27	\$15,177,500
220	Paul	Mancini	13	\$9,918,000	5	\$5,016,500	18	\$14,934,500
221	Kathryn	Schrage	16	\$10,002,500	10	\$4,787,400	26	\$14,789,900
222	Kathleen	Ullo	31	\$14,744,948	0	\$0	31	\$14,744,948
223	Sheila	Dantzler	14	\$8,063,535	9	\$6,646,433	23	\$14,709,968
224	India	Whiteside	8	\$7,803,000	7	\$6,746,185	15	\$14,549,185
225	Xiaojing	Frost	8.5	\$3,112,500	14	\$11,435,300	22.5	\$14,547,800
226	Olin	Eargle	15	\$6,974,745	15.5	\$7,555,170	30.5	\$14,529,915
227	Qizhong	Guan	16.5	\$6,583,750	18.5	\$7,874,388	35	\$14,458,138
228	Marzena	Frausto	9	\$5,891,751	14	\$8,558,000	23	\$14,449,751
229	Annika	Valdiserri	7	\$9,437,500	6	\$4,975,000	13	\$14,412,500
230	Thomas	Moran	7.5	\$9,120,000	3	\$5,278,750	10.5	\$14,398,750
231	Scott	Stavish	5.5	\$6,145,000	10	\$8,230,400	15.5	\$14,375,400
232	Benjamin	Yeager	10	\$14,183,435	0	\$0	10	\$14,183,435
233	Thomas	Campone	17	\$7,278,000	13	\$6,883,500	30	\$14,161,500
234	Patrick	Dodd	8.5	\$8,236,250	8	\$5,897,500	16.5	\$14,133,750

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
235	Rafael	Murillo	11	\$8,540,500	8	\$5,588,000	19	\$14,128,500
236	Pablo	Galarza	25	\$8,242,650	34.5	\$5,884,875	59.5	\$14,127,525
237	Susan	Nice	10	\$6,210,400	12	\$7,830,500	22	\$14,040,900
238	Kevin	Wood	2	\$9,227,956	3	\$4,637,500	5	\$13,865,456
239	Jacqueline	Lotzof	8.5	\$6,000,250	7.5	\$7,864,000	16	\$13,864,250
240	Amy	Duong	11	\$6,063,500	13	\$7,772,800	24	\$13,836,300
241	Morgan	Sage	9	\$3,486,028	14	\$10,282,327	23	\$13,768,356
242	Nicholas	Farnsworth	24	\$9,691,000	8	\$4,048,500	32	\$13,739,500
243	Wanda	Austin-Wingood	13	\$5,595,125	21	\$8,109,650	34	\$13,704,775
244	Keith	Wilkey	6	\$8,843,243	3	\$4,859,500	9	\$13,702,743
245	Mario	Barrios	3.5	\$2,803,750	16	\$10,898,500	19.5	\$13,702,250
246	Caroline	Moellering	11	\$6,072,500	10	\$7,619,000	21	\$13,691,500
247	Kathryn	Barry	11	\$5,640,000	11.5	\$8,050,900	22.5	\$13,690,900
248	Jessica	Dekruff	12.5	\$13,606,000	0	\$0	12.5	\$13,606,000
249	Darby	Zwagerman	9.5	\$5,566,500	9	\$8,030,987	18.5	\$13,597,487
250	Craig	Fallico	17	\$8,020,740	12	\$5,523,500	29	\$13,544,240

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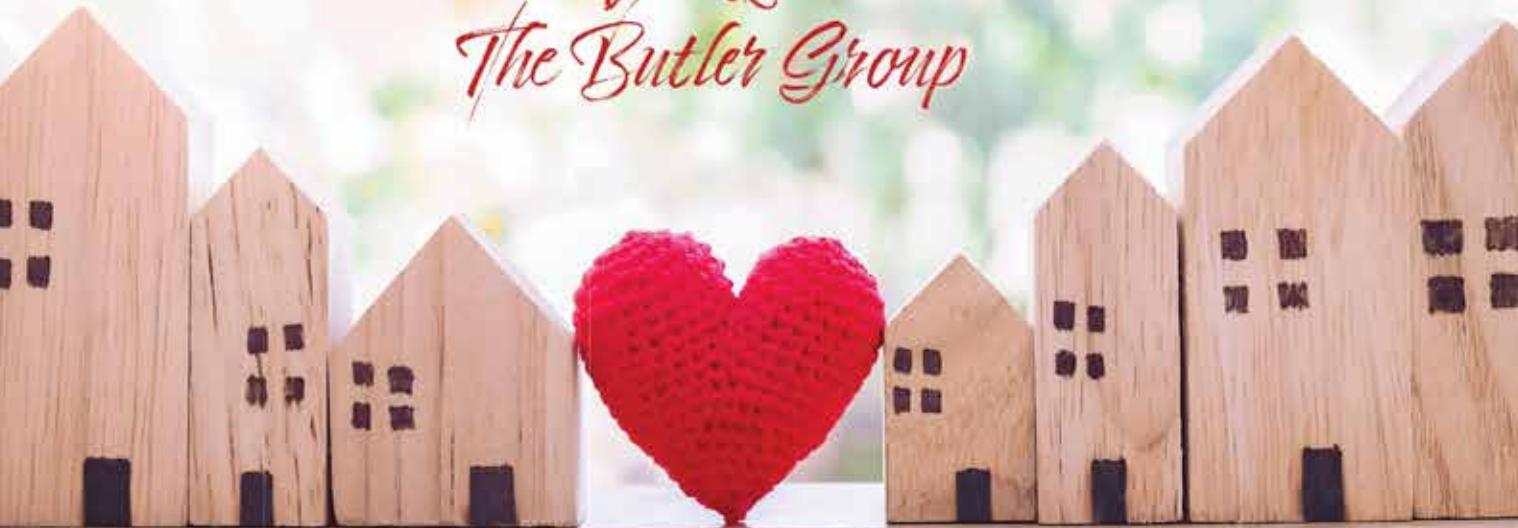
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