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Siegelman-  
Benjamin

PHOTO BY JARON JOHNS

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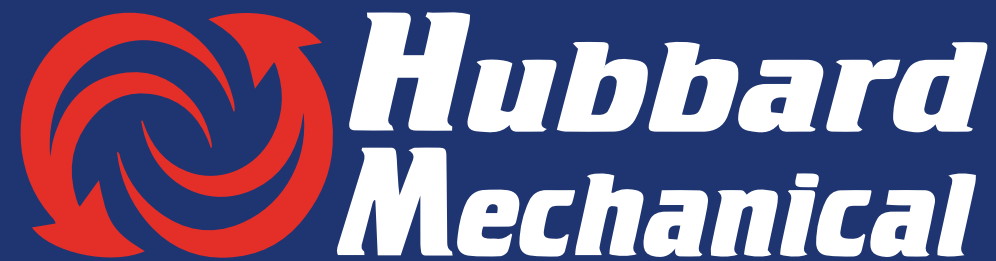


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# Contents

## IN THIS ISSUE

- 6 Preferred Partners
- 8 Meet The Team
- 10 Publisher's Note
- 12 Cover Story: Amber Siegelman-Benjamin
- 18 By The Numbers
- 19 Trusted Trades
- 20 Cover Rewind: Philip Wood
- 22 A Year In Real Estate: Celebrating the Agents Who Defined 2025



If you are interested in nominating people for certain stories, please email us at: [ahutch@realproducersmag.com](mailto:ahutch@realproducersmag.com).

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**Brett Rybak**  
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otherwise. We have watched agents find trusted resources. We have hosted conversations that mattered. We have celebrated wins, navigated challenges, and continued to prioritize people over transactions.

This third year has been especially meaningful. It is the year where momentum turned into consistency. Where familiar faces became trusted friends. Where the community truly began to feel like a community.

As we look ahead to year four, I am filled with optimism and excitement. Not because of what we will print, but because of who we will continue to serve. The opportunities in front of us are bigger, not in scale, but in depth. Deeper relationships, deeper conversations, deeper impact. Year four will be about sharpening what already works. Creating more intentional moments for connection. Continuing to protect the integrity of the platform. And staying focused on what has always mattered most, trust, alignment, and people who value relationships over shortcuts. If you have been part of this journey, whether from the very beginning or just recently, please know how grateful I am for you. Your belief in this platform is not taken lightly. Your time, energy, and participation matter more than you may realize.

Thank you for three incredible years. Thank you for the stories, the support, and the shared commitment to doing this the right way.

Here is to what we have built together and to everything that is still ahead.

Cheers,  
**Aaron Hutchison**  
Publisher

# THREE YEARS strong, because of YOU.

PHOTO BY  
JARON JOHNS

As we close the pages on our third year in print, I want to pause and simply say thank you. Real Producers exists because of people. Relationships, trust, and a shared belief that excellence deserves to be recognized. Over the past three years, this platform has grown not because of ads or pages, but because of the agents and business partners who chose to show up, lean in, and build something meaningful together.

To the agents we feature and serve, thank you for allowing us to tell your stories. Your consistency, discipline, and commitment to your clients set the standard for what this industry should look like. You represent more than production numbers. You represent leadership, reputation, and a willingness to elevate those around you. This magazine was created to honor that, and it has

been a privilege to spotlight your journeys month after month.

To our business affiliates and partners, thank you for understanding that this platform is relationship first. You did not come looking for quick wins. You came to invest in trust, community, and long term connection. Your support has helped create rooms where meaningful conversations happen, introductions are intentional, and partnerships are built the right way. The value you bring to this community goes far beyond your service. It shows up in your presence, your follow through, and your belief in what we are building.

Three years ago, this publication began with a simple mission: to connect, elevate, and inspire. That mission has not changed, but its impact has deepened. We have seen collaborations form that never would have happened





# Amber Siegelman-Benjamin

## USING HORSE INDUSTRY BACKGROUND TO FIND SUCCESS IN REAL ESTATE BUSINESS

PHOTOS BY JARON JOHNS • BY BRETT RYBAK

**F**or Amber Siegelman-Benjamin, a lifetime spent working with and around horses has proven to be incredibly useful in a career in real estate. While the two worlds may seem separate at first glance, understanding how they translate requires understanding the path that led Siegelman to where she is today.

Born and raised in Versailles, Kentucky — a place she still calls home — Amber grew up immersed in the horse industry. As a rider, she found early success, winning the United States Equestrian Federation (USEF) Pony Finals in 2006. She also earned the Sportsmanship of the Year award from the USEF Hunter Jumper Association, along with the USEF Leadership Award.

She later worked at Hagyard Equine Medical Institute, where she expanded her knowledge of the equine industry as a vet tech, through hands-on experience in sport horse, reproduction and surgical disciplines. While working in the industry, Siegelman received her real estate license in 2018.

“I began my career focused more on horse farms and land,” Siegelman-Benjamin said. “Since then, I’ve grown to love the residential side as well, and today I enjoy balancing both areas of the business. I was fortunate to have Mike Morrison as a mentor, who graciously

took me under his wing, making it fun and throwing me straight into the fire working ‘real deals.’ He used to drive me around back roads, quizzing me on acreage and properties throughout central Kentucky. I still drive down those same roads today and remember those lessons! Now Mike is a business partner of mine and I couldn’t be more grateful for him.”

In those early years, Amber learned far more than the fundamentals of real estate. She gained practical knowledge of property maintenance and land management, along with a strong appreciation for being detail-oriented, grounded, present and intentional. Just as importantly, she learned how to work with people and prioritize what matters most to them.

“Communication is huge for me,” Siegelman added. “I really try to overcommunicate so clients always know what is happening. I work on being proactive and responsive, staying ahead of things so nothing slips through the cracks.”

That focus on communication and connection has proven beneficial for both Amber and her clients.

“I have always just loved working with people,” Siegelman-Benjamin said. “I enjoy building those relationships. I like





“  
COMMUNICATION  
IS HUGE FOR ME.”



helping clients find solutions to their problems so piecing everything together is what I enjoy most about the business. Relationships and working with buyers and sellers to ensure everybody arrives at the closing table happy is what drives me on a daily basis.”

Amber has also invested in rental properties since 2018 and currently owns eight doors, with plans to continue growing her portfolio.

“As one of six kids — and an owner of two dogs — I have learned to manage the chaos,” Siegelman-Benjamin said with a chuckle. “I manage all of my own rental properties, in addition to running a house-cleaning business, so I have gained a knack for juggling a bunch of moving pieces under pressure.”

Despite her busy schedule, she makes time to stay grounded outside of work.







“

**I REALLY TRY TO OVERCOMMUNICATE SO CLIENTS ALWAYS KNOW WHAT IS HAPPENING. I WORK ON BEING PROACTIVE AND RESPONSIVE, STAYING AHEAD OF THINGS SO NOTHING SLIPS THROUGH THE CRACKS.”**



“In my free time, I truly am a homebody by choice,” Siegelman-Benjamin said. “I love spending time with my friends and family, cooking for them and hanging out with my dogs. While I’m managing multiple businesses and working full-time, I feel grounded at home and that bleeds back into my business and what I can give to my clients.”

With a versatile background, a steady presence amid a fast-paced lifestyle and a constant drive to grow, Amber is well positioned for continued success in the years ahead.

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# 2025

## BY THE NUMBERS

HERES WHAT THE TOP 300 AGENTS IN THE BLUEGRASS SOLD IN 2025



### \$3,670,000,000

SALES VOLUME



### 9,600

TOTAL TRANSACTIONS



### \$12,200,000

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### 32

AVERAGE TRANSACTIONS PER AGENT

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# Family & Faith Drive PHILIP WOOD on Path to Success

PHOTOS BY JARON JOHNS

**B**orn in Kingsport, Tennessee, as the youngest of four boys, Philip Wood grew up in a home shaped by faith and purpose. Though his parents, Sam and Debbie, were graduates of Virginia Tech with careers in mechanical engineering and computer science, both left their professions to pursue full-time ministry. They founded Christian Cinemas and later Family Fortress Ministries, traveling nationwide to teach on marriage and parenting. Financial

hardship marked Philip's childhood, but so did consistent examples of faith.

"There were times it was hard to buy groceries," Wood said, recalling how needs were often met through unexpected answered prayers. That foundation deeply influenced his own faith and values.

The family eventually settled in Jamestown, Tennessee, where Philip grew up before attending Asbury

University in 2006. While in college, he discovered an interest in homes and construction and briefly explored real estate through an internship. After graduation, he worked in a small Lexington brokerage, then transitioned into a church administrative role, where he met his wife, Andrea. They married in 2014.

Encouraged by mentors at church, Wood earned his real estate license in 2015 and joined Keller Williams. After initially working in property management, the news of Andrea's pregnancy in 2017 pushed him to fully commit to building his own business. Drawing on relationships from church, college, and family, he established a client-centered approach.

After setbacks—including being let go from a team in 2020—Wood refined his systems and doubled down on relationships. The result was significant growth in 2021, allowing Andrea to stay home with their children. Today, with three kids and a thriving business, Wood remains focused on growth, gratitude, and giving generously, crediting both relationships and faith as the foundation of his success.



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# CELEBRATING the AGENTS WHO DEFINED 2025



Every year, Real Producers is honored to tell the stories of the agents who are shaping the future of real estate in our community. In 2025, that privilege was especially meaningful.

This year's Agents on the Rise, Agents on Fire, and Leaders and Legends represent more than impressive production. They reflect growth, consistency, resilience, and a deep commitment to serving clients and peers at the highest level. Together, they tell the story of where this industry is headed and who is leading the way forward.





Our Agents on the Rise are a reminder that momentum matters. These professionals are building their businesses with intention, discipline, and a long-term mindset. They are learning quickly, executing consistently, and earning trust through action. What sets them apart is not just early success, but the habits and values they are establishing along the way. They are proof that the next generation of leadership is already here.

The Agents on Fire category celebrates those operating in a season of exceptional performance. These agents are firing on all cylinders, combining experience with energy and systems with service. Their results are strong, but what truly stands out is their ability to scale while maintaining relationships. They are leaders within their offices, trusted advisors to their clients, and examples of what happens when preparation meets opportunity.

Our Leaders and Legends represent the foundation of this community. These are the agents whose influence extends far beyond their own businesses. They have weathered market shifts, built reputations over decades, and continue to lead with humility and excellence. Their impact can be seen in the agents they mentor, the standards they uphold, and the culture they help create. They remind us that longevity in this business



Alyssa Ryan



Sarah Arvin



Stephanie Bastin

is earned through integrity, adaptability, and service.

What connects all of these groups is not a title or a production threshold. It is the way they show up. Each of these agents has chosen to build a business rooted in trust, relationships, and professionalism. They elevate the industry by how they conduct themselves, how they care for their clients, and how they support one another.

At Real Producers, our mission is to connect, elevate, and inspire. Highlighting these agents is one of the most meaningful ways we live that out. By sharing their stories, we



Myrna Downing



Kelly Karls



Ken DeGrant



celebrate excellence while also creating a platform for learning, collaboration, and community.

To every agent recognized in 2025, thank you for allowing us to share your journey. Your work matters. Your leadership matters. And your example raises the bar for everyone around you. As we look ahead, we are excited to continue telling the stories of agents who are building something bigger than themselves. Stories of growth, service, resilience, and legacy.

Congratulations to our 2025 Agents on the Rise, Agents on Fire, and Leaders and Legends. You are shaping the present and defining the future of real estate in our community.



Elizabeth Mills



(In loving Memory)  
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