

AUSTIN

FEBRUARY 2026

REAL PRODUCERS[®]

Bridgette
Hager

WROTE THE
ULTIMATE
REAL ESTATE
PLAYBOOK
FOR
ATHLETES



Top Performing Agents:
JOHNNY DEVORA
ISAAC QUINTANILLA

Cover Release Party



LOAN LAB LENDING

WE HAVE MORTGAGES DOWN TO A SCIENCE:

DON'T SEND YOUR BUYERS TO A BANK OR ONLINE LENDER,
USE LOAN LAB LENDING, AN INDEPENDENT MORTGAGE BROKER

WITH OVER 50+ DIFFERENT LENDERS, LET US DO THE SHOPPING
AND GET YOUR BUYERS IN HOMES QUICKER WITH LOWER RATES!

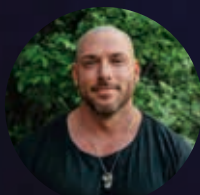
MEET THE OWNERS



TAYLOR GARDNER



CODY COOPER



DANE WEISBERGER



BARRETT TILSON

AUSTIN REDDIN

SENIOR MORTGAGE BROKER NMLS 1196854

LOAN LAB LENDING NMLS 2517223

(936) 900-5636

AUSTIN@LOANLABLENDING.COM

WWW.LOANLABLENDING.COM

2506 S LAMAR BLVD, AUSTIN, TX 78704



INTRODUCING



FARMING DATA

*Identify leads to capture sales with focused
neighborhood marketing.*

Mapping Technology with Radius, Boundary,
or Custom Area Searches



PROPERTY CALCULATORS

*Create, save and email calculated estimates
to your clients in minutes.*

Buyer Estimates / Seller Net Sheets
Multiple Offers / Refinances



PATTEN
TITLE COMPANY
PattenTitle.com

Sign Up Today!
PattenPlus.com



Contents

PROFILES



19 Johnny Devora



27 Isaac Quintanilla

IN THIS ISSUE

- 6 Preferred Partners**
- 8 Meet The Team**
- 10 Cover Release Party**
- 19 Real Producer:** Johnny Devora
- 27 Real Producer Rising Star:** Isaac Quintanilla
- 32 Real Producers Recognition Logos**
- 36 Real Producer Cover Story:** Bridgette Hager

If you are interested in contributing or nominating Realtors for certain stories, please email us at TeamAustin@RealProducersMAG.com.



We do the work You make the sale

Fully managed renovations that help clients sell for more.



Keely James Moore
Director of Partnerships
(281) 793-0116
keely@freemodel.com





Private Appraisal Services:
Certified Valuation and Litigation Support

We provide independent, certified property valuations for all of your non-lending needs, delivering expert documentation for critical financial and legal matters.

Our specialized services include:
Divorce Appraisals and Estate Planning: Fair and defensible valuations for equitable asset division, probate, trusts, and inheritance purposes.

Tax Disputes: Professional appraisal reports to support property tax protest filings.

Expert Witness Testimony: We serve as a qualified expert witness for litigation and arbitration matters, including those related to probate and tax disputes.

Accurate Square Footage Measurement: Every valuation includes a professional on-site measurement to determine the home's true gross living area, ensuring the most precise valuation.

Our reports are confidential, reliable, and performed to the highest industry standards.



David Thomason

512-268-9533
orders@cmaappraisals.com
cmaappraisals.com



HILL COUNTRY MORTGAGES

Top Producers resource for personalized mortgage solutions, fast customized quotes, great rates, & service with integrity



Jonathan Sarver

**Broker Owner,
Hill Country Mortgages**
NMLS # 993872
512-487-4503
Jonathan@hillcountrymortgages.com

Hill Country Mortgages. 231 Baldovino Skyway, Lakeway, TX 78738.
Equal Housing Opportunity.
NMLS 2324262. Licensed to do business in TX.

Meet The Team



Jason Shelden
Publisher
 512-921-4701
 jason.shelden
 @realproducersmag.com



Erin Rystad
Content Director



Emily Eyob
Operations



Leah Faye Blum
Photographer



Annie Strever
Photographer



Carol Whitney
Photographer



Elizabeth McCabe
Staff Writer



Megan Taylor-DiCenzo
Staff Writer



DISCLAIMER: Any articles included in this publication and/or opinions expressed therein do not necessarily reflect the views of The N2 Company d/b/a Real Producers but remain solely those of the author(s). The paid advertisements contained within the Austin Real Producers magazine are not endorsed or recommended by The N2 Company or the publisher. Therefore, neither The N2 Company nor the publisher may be held liable or responsible for business practices of these companies.

Your Closings Deserve the

GOLD STANDARD

BEE CAVE
 13215 Bee Cave Pkwy.
 Bldg. B, Ste. 100
 Bee Cave, TX 78738
 (512) 840-5290

CEDAR PARK
 1335 E. Whitestone Blvd.
 Ste. Z-100
 Cedar Park, TX 78613
 (512) 690-9490

GREAT HILLS
 8911 N. Capital of TX Hwy.
 Bldg. 2, Ste. 2105
 Austin, TX 78759
 (512) 345-6525

ROUND ROCK
 2300 Greenhill Dr.
 Ste. 310
 Round Rock, TX 78664
 (512) 358-9450

WESTLAKE
 4301 Westbank Dr.
 Bldg. A, Ste. 100
 Austin, TX 78746
 (512) 691-7668

THE MEDRANO TEAM

FIRST UNITED BANK

Simple. Fast. Convenient.

*Austin’s Leader in Lending
 can tailor a mortgage specific
 to you and your investment.*

David Medrano

Mortgage Sales Manager | Sr. Loan Officer | NMLS# 568150
 Cell: 512-593-1684
 Email: David.Medrano@FirstUnitedBank.com
 Apply Now: www.MedranoTeam.com

**HOME CONNECT
 PATHWAY**

Your Utilities Coordinator

- Simplify your client’s utilities and Wi-Fi setup
- No cost for you or your clients
- Save your clients' time & money
- One dedicated personal coordinator

Connecting Utilities, Wi-Fi & more!

**THE
 RELATIONSHIP-DRIVEN**

*Concierge
 Service*

REALTORS RELY ON.

Lisa Hierholzer
 Founder
Lisa@HomeConnectPathway.com

830.928.3414 • HomeConnectPathway.com



COVER RELEASE PARTY



Thank you to all our Real Producers who came out and helped to make our last Cover Release Party of 2025 a great success!

A huge thank you to Atlas Custom Homes for supplying an exquisite place for us to gather. And thank you to Tarrytown Roofing, Koncept Garage, First American Home Warranty, SignOtter Media, La Caza, Chef Rene, and Blurred Vines for making this event extra special!



First American
Home Warranty





Stacey Smith

MORTGAGES DONE RIGHT.

EXPLORE YOUR BUYING POWER 512-750-4320
Stacey.Smith@ThriveMortgage.com

BUILD WEALTH
through
HOME OWNERSHIP

CONSTRUCTION • HOME RENOVATION • CONVENTIONAL
JUMBO • USDA • VA • FHA • REVERSE MORTGAGE

APPLY NOW

RMLO NMLS #: 188887 | Branch NMLS #: 1436704 | 1107 S. 8th Street, Ste D, Austin, TX 78704



TARRYTOWN ROOFING

WE'VE GOT YOU COVERED

The right roofing partner empowers Austin's top agents to help clients move forward with confidence and enjoy an efficient, smooth real estate transaction process.

Locally owned by native Texan, James Wolfgang Kuntz, Tarrytown Roofing cares about its neighbors and are committed to roofing done right.

Scan for your

Instant roof health report
512-777-1219 | tarrytownroofing.com



ALLNATION RESTORATION

FREE SAME DAY ASSESSMENT & ESTIMATE

512-934-8180 WWW.ALLNATIONRESTORATION.COM

MOLD OR WATER DAMAGE ISSUES ON YOUR HOME INSPECTION REPORT?
WE WOULD LOVE TO HELP!
CALL TODAY!!

- WATER DAMAGE RESTORATION
- MOLD REMEDIATION
- ODOR REMOVAL SERVICES
- FIRE/SMOKE DAMAGE RESTORATION

HELPING YOU ACHIEVE YOUR FINANCIAL GOALS

Our hope is to have a client for life, and our 98% retention rate is proof of our dedication to this goal. Simply put, our goal is to facilitate our clients' financial goals, and our philosophy, mission and promise to you are all focused on this underlying goal.

Our Mission

To provide our clients the ultimate client experience through:

- Consistent client contact
- Rapid response to time-sensitive issues
- Strategic financial planning implementation

Our Promise to You

The advisors at Gagne Wealth Management Group will:

- Always have your best financial interests in mind.
- Always give you honest education and feedback about financial products available in the market.
- Make you feel as if your account is the most important one - because it is.

RELATIONSHIP-FOCUSED SERVICE. TRUSTED FINANCIAL ADVISORS.

The advisors of Gagne Wealth Management Group have dedicated their entire careers to providing strategic financial advice and helpful guidance to their valued clients. Jay Gagne spent 10 years at Merrill-Lynch and then transitioned their business to Raymond James in 2004. Gagne Wealth Management is a family-owned business, Jay is dedicated to the creation of financial success for you and your family for generations to come.

Contact us now for a complimentary, no-obligation financial consultation. ***Simply visit our Get In Touchpage or call us toll-free at 866.461.7673.***

MEET JAY GAGNE

Jay Gagne is a Raymond James financial advisor who began his career back in 1995. He offers his clients more than 29 years of continuous investment management and financial planning expertise. Jay has achieved a Certification from the prestigious Wharton School of Business in Pennsylvania as a Certified Investment Management Analyst (CIMA), which translates to a deep understanding and knowledge of the available financial options for his clients.

Jay has continually been recognized for his achievements, including the following distinctions and honors:

2019-2024: Forbes Best in State Wealth Advisor

2023-2024: Forbes Best-In-State Wealth Management Teams

2014-2024: Member of Raymond James Financial Services Leaders Council*

2023-2024: Advisor Hub Top 100 Advisors


2021-2023: CollegeChoice Advisor 529 Savings Plan Award of Excellence



RAYMOND JAMES®

Scan Here








Capital TitleSM


A Shaddock Company


Serving the Austin Area


**Austin Lakeway**
2501 Ranch Road 620 South, Suite 250
Lakeway, Texas 78734


**Austin South**
1801 S. Mopac Expressway, Suite 250
Austin, Texas 78746


**Georgetown**
800 S. Austin Avenue, Suite E
Georgetown, Texas 78626


**Lockhart**
203 South Main Street
Lockhart, Texas 78644


**Round Rock Downtown**
211 W. Main Street
Round Rock, Texas 78664


**Austin Northwest**
6850 Austin Center Boulevard, Suite 127
Austin, Texas 78731

**Cedar Park**
715 Discovery Boulevard, Suite 205
Cedar Park, Texas 78613

**Horseshoe Bay**
9714 Fm 2147, Suite 107
Horseshoe Bay, Texas 78657

**Round Rock**
2300 Greenhill Drive Bldg. 10-Suite 1000
Round Rock, Texas 78664

**San Marcos**
1913 Dutton, Suite 308
San Marcos, Tx 78666

**Westlake**
3801 Bee Caves Rd., Suite 110
Austin, Texas 78746

The Largest Independent Title Company in the United States

www.ctot.com





GreenWorks[®]

INSPECTION | ENGINEERING | ENVIRONMENTAL | HOMEHUB

ONE CALL DOES IT ALL

The Nation's Best Inspection Company
Dedicated to Austin Real Producers

- ✓ Offering Home and Commercial Inspections, Engineering, Environmental and HomeHub Services.
- ✓ Next-Day Appointments Available.
- ✓ Open 7 Days per Week
- ✓ \$9 Billion in Real Estate Inspected Annually
- ✓ 175+ Team Members Ready to Serve



WWW.GREENWORKSINSPECTIONS.COM | 855-349-6757



Blackhill

Restoration • Rebuild



Fire • Water • Mold
24/7 Emergency Service

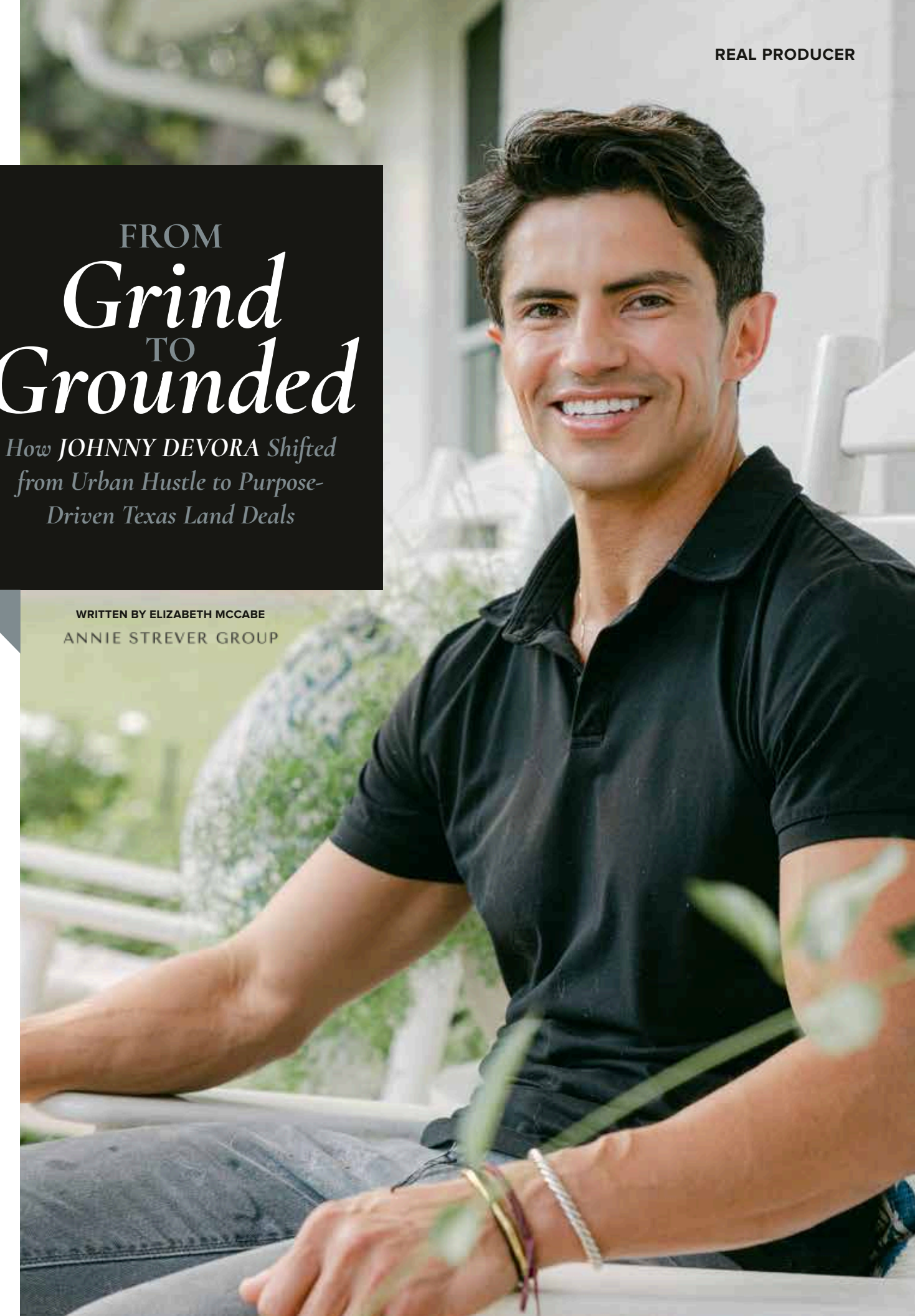
512-568-1449 • blackhillrestoration.com

REAL PRODUCER

FROM
Grind
TO
Grounded

*How JOHNNY DEVORA Shifted
from Urban Hustle to Purpose-
Driven Texas Land Deals*

WRITTEN BY ELIZABETH MCCABE
ANNIE STREVER GROUP





“
Markets change, deals
fall apart, and there
are no guarantees.
You have to be all-in,
or it will chew you up.”

“I’ve been hustling for 16 years straight. Now I’m ready to build something slower, something that feels like home again,” says Johnny Devora, Broker/CEO of Devora Realty.

Some people stumble into real estate. Others chase it. Johnny’s story sits in the middle: a small-town kid from Poth, Texas, who started out leasing distressed condos in the middle of a recession, built a boutique brokerage from the ground up, and is now intentionally shifting his focus toward land, legacy, and the people behind the properties.

“It’s a difficult industry,” he says. “Markets change, deals fall apart, and there are no guarantees. You have to be all-in, or it will chew you up.”

Small-Town Roots, Big-Life Imagination
Johnny grew up in Poth, Texas—a farming town of about 2,300 people, one school system, and the same

classmates from kindergarten to graduation.

“My dad commuted an hour each way to Kelly Air Force Base. He wanted us in a bubble,” Johnny remembers. “At the time, I couldn’t wait to get out.”

Rural life, however, quietly shaped him. With two older sisters—Lisa and Sandra—he spent plenty of time on his own on the farm. He ran track, played sports, made art, and loved music. The quiet gave him room to imagine a bigger life, even before he knew what that meant.

His passion for service also started early. An aunt, forced into early retirement due to health issues, threw herself into community work.

“She was an incredible role model and constantly pushed me to do things I wasn’t sure I was capable of,” he says.

In high school, Johnny tagged along as she worked

with nonprofits—writing grant proposals and helping organizations secure funding. Board members jokingly called some of them “miracle grants,” the ones they doubted would ever get approved.

“They’d say, ‘It’s going to take a miracle to get that one approved,’” Johnny recalls. “And somehow, we saw a few miracles happen.”

Those experiences laid the foundation for a lifelong commitment to community. Later, Johnny would serve on the boards of Waterloo Counseling, Texas Health Action, and Austin Rainbow Theatre, and volunteer as a Big Brother with Big Brothers Big Sisters of Central Texas.

Finding His Lane
Leaving a graduating class of 62 for a large university was a shock. Eventually, Johnny transferred to Texas State University, where he found his footing in campus leadership, coordinating

major events and interning for a Congressman before graduating in 2006.

“It taught me how to listen, how to read a room, and how to serve people with very different needs,” he says. “Those skills still drive how I work today.”

After college, his dad encouraged a traditional path. “He wanted me to have a stable job—with retirement, health insurance, and a salary,” Johnny explains.

So Johnny took a position with the State of Texas at the Statewide Intake Center in Austin, answering calls about abuse and neglect. It was supposed to be a short stop while he studied for the LSAT. Three years later, he still hadn’t taken the test—and he hadn’t gone to law school.

Real estate was always nearby. Friends and family were in the business, but the feedback was blunt: it was risky, there was no

guaranteed income, and people might not trust someone young with their biggest financial decisions.

Then the recession hit, and with it came the opportunity that would change everything.

The Recession That Changed Everything

A friend introduced Johnny to a developer with several multi-phase condo projects in San Antonio and Austin, with a multi-family portfolio of nearly 16,000 units. On paper, they looked promising. In reality, the recession had them stuck.

The projects hadn’t met their pre-sale requirements, so banks refused to release remaining construction funds. Agents walked away. Occupancy fell from around 90% to 40%. Maintenance lagged. Construction crews disappeared.

“He was in a tough spot,” Johnny says. “He didn’t have support, and he barely used technology.”

Where others saw a dead end, Johnny saw another angle.

“I told him, ‘If you can’t sell them, then let’s lease them.’”

These weren’t just leftover units—they were entire phases. Johnny helped craft a plan and pitch to the bank: if they could lease the units and hit specific rent targets, would the bank release funds to finish the projects? The bank agreed.

What followed was not glamorous. Weekends

became Craigslist posts, calls to locators, handwritten signs, balloons, and on-site events. He even hired a DJ and threw pool parties just to get traffic.

The result: thirty-two leases in 45 days.

It was more income in six weeks than he’d earned in a year with the state—and proof that the projects could be saved. One 200-unit project led to another. More in Austin. More in San Antonio.

Johnny rolled his commissions back into learning and doing more—construction management, clubhouse renovations, landscaping upgrades, and full-scale repositioning.

“I started in the trenches—leasing and stabilizing distressed multifamily in one of the toughest markets we’ve seen,” he says. “That’s where I learned how much creativity, grit, and collaboration this business really takes.”

As financing returned, those stabilized properties became sellable assets. Johnny expanded his services into residential sales, multifamily acquisitions and dispositions, condo conversion and deconversion projects, and land entitlement work—eventually earning his CCIM designation with a development-focused specialty track along the way.

One of his latest projects, The Andy, a mixed-use destination on the East Side of San Antonio across from the Frost Bank Center—an example of Johnny’s belief in



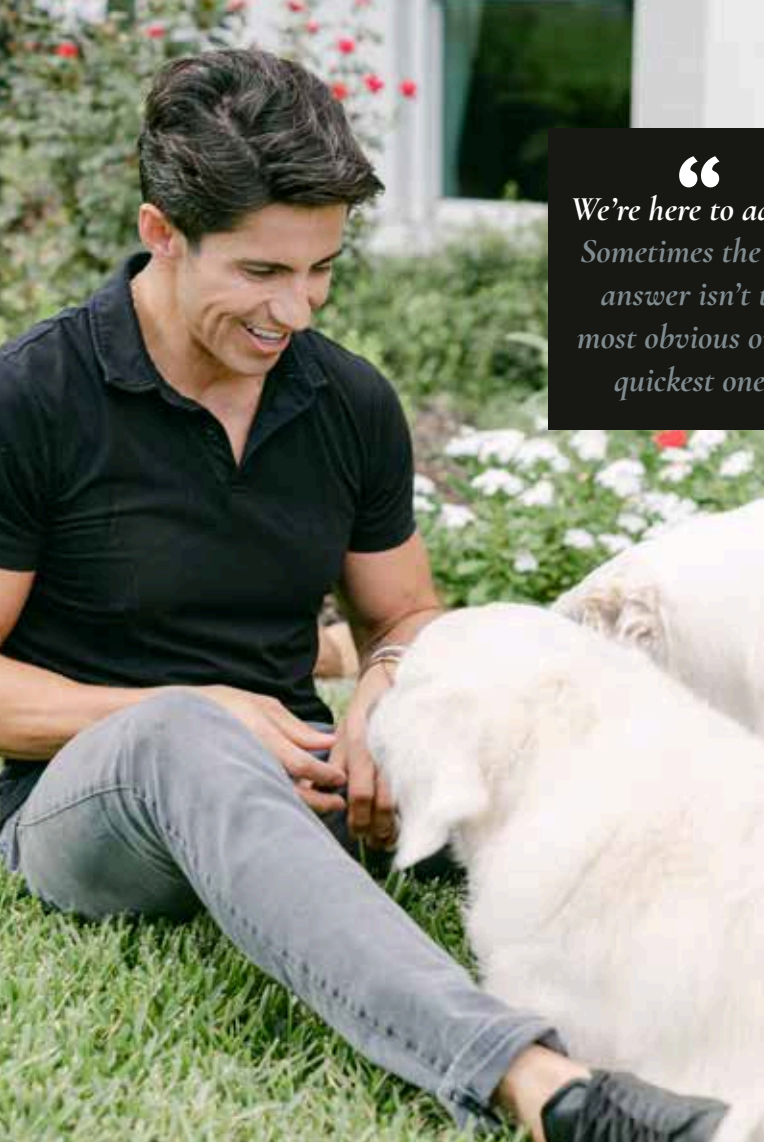
adaptive reuse and breathing new life into existing structures rather than defaulting to demolition.

Building Devora Realty: Low Tech, High Touch
Devora Realty grew from a necessity into a boutique, advisory-focused brokerage serving Austin, San Antonio, and the surrounding Central Texas markets. The team works across residential, multifamily, land, and commercial projects, often at the intersection of

investment, entitlement, and repositioning.

“Real estate is all about marketing and positioning—pricing it right and telling an honest story,” Johnny says. “You can apply that to any property if you really understand the people involved.”

As Devora Realty’s work grew more complex, Johnny kept sharpening the tools behind the scenes. In addition to his CCIM, he is actively working



“
*We’re here to advise.
 Sometimes the best
 answer isn’t the
 most obvious or the
 quickest one.”*

After years of running at full speed—juggling development deals, multifamily projects, and complex repositioning’s—Johnny started asking what success should look like in the next season of his life.

“That hyper-growth mode is exciting, but it’s not the only definition of success,” he says. “Now I’m asking where I can add the most value and still feel aligned with my life.”

Texas is in the middle of one of the largest intergenerational transitions of land in its history. Longtime landowners are deciding what happens to properties that have been in families for decades. Johnny sees that as a calling.

“Not every piece of land needs to become a massive master-planned community,” he says. “My goal is to use my development and entitlement experience to help landowners understand their options—sell, partner, subdivide, conserve, or some combination. There’s a lot of room for creative solutions.”

He’s now gradually taking over stewardship of the family ranch, as his parents are in their eighties and maintaining it has become more challenging. He’s begun laying the infrastructure for a nursery, and the bigger vision is a lifestyle brand that weaves together land, design, gardening, regenerative practices—and, eventually, a few miniature cows.

“I probably think about plants more than I should,” he laughs. “But it all ties together: land, stewardship,

and how people actually live on their property.”

Beyond the Business

Outside of real estate, service and movement keep Johnny grounded. Alongside his board work and nonprofit involvement, he’s a dedicated fitness enthusiast and a former Ironman triathlete.

“Real estate is basically a marathon with built-in sprints,” he says. “Staying active helps me handle the stress and keep perspective when deals get tough.”

Today, he splits his time between development work, land and ranch listings, projects on the family ranch, and leading Devora Realty into its next phase. The focus now is less on raw volume and more on meaningful work, strong relationships, and long-term impact.

“This business is hard,” he says. “You have to care enough about your clients to keep going when things look impossible—and to be honest with them, even when it’s not the easy conversation.”

From a 2,300-person town to a career that’s spanned multifamily stabilization, condo conversions and deconversions, land entitlement, adaptive reuse, and now land-centered advisory work, Johnny Devora isn’t just a featured agent.

He’s someone who understands exactly how demanding this industry can be—and still chooses to show up, collaborate, and build a future with both feet firmly planted on the Texas ground he calls home.

through the Accredited Land Consultant coursework and pursuing an AI certification—tying together development, land, and technology so he can give clients clearer options and better advice, without ever replacing the human connection at the center of the business.

As the industry flooded with new platforms and “disruptive” models, Johnny found himself battling what he calls shiny-object syndrome.

“It’s so easy to get distracted by the latest tech tool or brokerage model,” he says. “I had to step back and refocus on what matters most: the clients we serve and the service we actually deliver.”

That reset gave Devora Realty its identity.

“We tell people we’re a ‘low-tech, high-touch’ brokerage,” he explains. “We probably use more tech than most, but we don’t hide behind it. Tech should support relationships, not replace them.”

The firm also leans into responsible development—helping owners explore options that create value without automatically defaulting to displacement or overbuilding. “We’re here to advise,” Johnny says. “Sometimes the best answer isn’t the most obvious or the quickest one.”

The Next Chapter: Land, Lifestyle, and Legacy



We’re not just another STR management company... we’re a resource for agents. From free str consulting, accurate revenue projections, turnkey services and smooth onboarding, we help you close more deals and keep your clients happy long after closing. **Let’s win together.**



512.943.8057 | info@cribsconsulting.com

Secure Your Client's Future with a Roof that's Built to Last

NOTHING PROTECTS LIKE A MOMMA BEAR.

With Momma Bear Roofer, you gain more than a roofing service, you gain a strategic partner who anticipates needs, not just reacts to them.

Founded by Austin, a visionary realtor and expert roofer, we understand the landscape better than anyone—because we’re part of it.

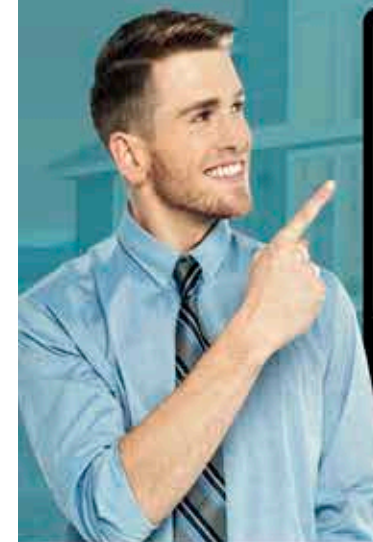
Why wait for a sign of trouble? Be proactive with our Turn-Key roofing solutions that ensure your listings are not just ready but resilient, attractive, and primed for a swift, smooth close. We go above and beyond—just like you—to protect your clients and their investments. Because nothing protects like a Momma Bear.

Let's get ahead together. Ensure every transaction closes under a roof that's guaranteed to last. Contact us today.

(512) 740-2217
 AUSTIN@MOMMABEARROOFER.COM

Gift Your Clients the
#1 Best Home Warranty*
 at an exclusive rate

SCAN to access our
 exclusive agent portal



No discount
 code needed.
 Be sure to
 use this link.

for **14 MONTHS**
FOR THE
PRICE OF 7

COURTESY
 OF
TLC
 HOME INSPECTIONS

Call
(512) 643-3445
 to schedule an inspection!



*Rated Best Home Warranty by US News & World Report, Nerd Wallet, USA Today, CNBC, Forbes Home, and Investopedia



**HERITAGE
TITLE COMPANY**
AUSTIN, TEXAS
EST. 1984



**BUILDING AUSTIN TOGETHER
ONE CLOSING AT A TIME**

ROLLINGWOOD | DOWNTOWN
HeritageTitleofAustin.com



15 YEARS OF SERVICE
YEARS OF COMMUNITY
YEARS OF CORRIDOR.

Known for its integrity, professionalism, and exceptional client service, Corridor Title delivers a personalized, boutique experience that ensures smooth, reliable, and relationship-driven real estate transactions for every client.



Kimberly Studdard
Vice President
Business Development, Austin
Kimberly.Studdard@CorridorTitle.com
Or: (512) 369-3736 C: (979) 799-6282

Visit Us:





Lodgewell

**Picture your property
in Lodgewell's
Signature Collection**

We purchase, lease, partner with
and manage hand-picked homes
and retreats for unforgettable
stays and gatherings.

LET'S CONNECT! 512-507-9065



Chereen Fisher
Founder & CEO
Lodgewell





**DA VINCI
POOLS**



Elevate Your Outdoor Living
**From custom spas and pools to innovative features,
da Vinci Pools redefines backyard luxury**



"Simplicity is the ultimate sophistication."
- LEONARDO DA VINCI

Pools & Spas | Custom Features | Outdoor Living | Renovation & Remodels
CALL 737.268.8413 | DAVINCIPOOLS.COM
Serving Fredricksburg, Austin and surrounding areas

WELCOME TO CHAMPIONSHIP TITLE

YOUR ALL-STAR ONLINE CLOSING TEAM



Marchelle Levy
(512) 567-5442

Austin Office
8000 Centre Park Dr. Ste. 220
Austin, TX 78754



Your Home for Mortgage Lending

Buy | Build | Refi



GREG W. VESELY
Senior Vice President of Lending/
Area Manager
512.243.7430
greg.vesely@southstarbank.com
NMLS #621784



southstarbank.com/mortgage

MORTGAGE



All loans are subject to approval. Other fees or restrictions may apply. SouthStar Bank, NMLS #410624.



GIVE YOUR CLIENTS A PIECE OF AUSTIN!

COUNTY LINE BOX INCLUDES

A Bottle Of Bar-B-Q Sauce • Texas Chili Kit
Bloody Mary Seasoning • Our Secret Rib Rub
Drink Koozie • Talking Cowboy CD

HILL
6500 Bee Cave Rd.
512.327.1742
LAKE
5204 FM 2222
512.346.3664
COUNTYLINE.COM



REAL PRODUCER RISING STAR

From Finance to Frontlines:

How

ISAAC

QUINTANILLA

Became One
of Austin's
Rising Real
Estate Stars





Isaac Quintanilla didn't start out aiming to conquer Austin's real estate market. In fact, he walked off the graduation stage at Texas State University in 2017 with a finance degree and a vision of becoming, as he put it, "the Wolf of Austin." Real estate wasn't even on his radar; his early ambition was all about managing portfolios and guiding clients through financial jungles.

For the first three years, that's exactly what he did. Isaac cut his teeth as a financial advisor, honing his skills at New York Life. After he transitioned into Bond Finance for the State, but even a stable stint in Bond Finance at the Texas Department of Housing and Community Affairs couldn't shake a nagging feeling: he missed the thrill of the sale and speaking to clients.

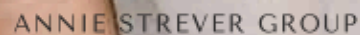
Isaac realized that while he had the comfort of a nine-to-five and a steady paycheck, he'd left something essential behind: his passion for connecting with people and the entrepreneurial spark that had always driven him.

It was in the middle of the pandemic, as he tracked plummeting mortgage rates for government-backed loans, that Isaac had his real estate epiphany. He ran the numbers on a home at a historically low interest rate and jumped in, purchasing his first property with a USDA loan and almost no money down. That moment lit a fire. If he could do it, he thought, he could help others do it too.



**That
moment
lit a fire.**

**If he could do
it, he thought,
he could help
others do it too.**



**it's about
rediscovering
a passion,
embracing
the feast-and-
famine thrill of
a commission-
based career, and
helping others
find their own
way home.**

Now, he's on track to hit even bigger milestones, just hitting \$6 million for this year and dreams of cracking the top 500 agents in Austin for 2026. Isaac's story isn't just about numbers; it's about rediscovering a passion, embracing the feast-and-famine thrill of a commission-based career, and helping others find their own way home.



CUTCO®

Closing Gifts

The sharpest guy you know.



Patton Sides

832-725-0095

www.pattonsharp.com

www.cutcoclosinggifts.com





Car + Home = Savings

Steve Vinklarek
512-452-0214
SteveInsures.com
Steve@SteveInsures.com

Total average savings of
\$894*

Let me show you how combining home and auto policies can really add up.
Like a good neighbor, State Farm is there.®
CALL FOR A QUOTE 24/7.

Conveniently located in the Village at Westlake next to Gold's Gym.

 **State Farm™**

Hook'Em Horns

Real Producer Recognition Badges Are Here!



If you are a top 500 producer in the Austin market, reach out to us, and we will supply you with this logo to use in your marketing efforts! TeamAustin@RealProducersMAG.com

If you are a Real Producers-nominated vendor partner, you can use this logo on your business card! Reach out to us at TeamAustin@RealProducersMAG.com!



Local service & great rates

Call, click or stop by today



Carrie W Ins and Fin Svcs Inc
Carrie Welch, Agent

14001 Bee Cave Pkwy Bldg B Ste 1
Austin, TX 78738-7173

Bus: 512-263-8485
carrie@carriewelch.com
www.carriewelch.com



State Farm
Bloomington, IL

A collage background featuring Austin landmarks like the Seaholm District, Austin Motel, and various street signs. Overlaid on this is the large, stylized text "Level Up!" in a bold, orange-outlined font.

IT'S TIME TO

The CNAT logo, featuring a stylized house icon with a grid pattern and the letters "cnat" in a bold, sans-serif font.

YOUR CLOSING
EXPERIENCE

At CNAT Title, we deliver extraordinary service that goes beyond the transaction. With three Austin-area locations, our experienced team is here to support you with fast, reliable, and personalized closings—every step of the way. Let's close together.

(512) 474-2362
www.cnattitle.com

Central

1317 W 6th Street
Austin, TX 78703

Midtown

1708 W Koenig Lane
Austin, TX 78756

Round Rock

306 N Lampasas Street
Round Rock, TX 78664

Austin TITLE

North MOPAC

OFFICE



AMY WEAVER
AVP/Escrow Officer
Amy.Weaver@austintitle.com
512-459-7222 Office
Team.Weaver@austintitle.com



ASHLEY GUERRA
Escrow Officer
Ashley.Guerra@austintitle.com
512-459-7222 Office
Team.Guerra@austintitle.com



MARK BEANE
AVP/Escrow Officer
Mark.Beane@austintitle.com
512-459-7222 Office
Team.Marks@austintitle.com



MELISSA MAIO
AVP/Escrow Officer
Melissa.Maio@austintitle.com
512-459-7222 Office
Team.Maio@austintitle.com



CAT BOYLE
Escrow Officer
Catherine.Boyle@austintitle.com
512-459-7222 Office
Team.Boyle@austintitle.com

BUSINESS DEVELOPMENT

Blair Renner
512-560-1220 Mobile
Blair.Renner@austintitle.com

Kelly Croxton
512-699-9463 Mobile
Kelly.Croxton@austintitle.com

Chera Johnson
512-574-6310 Mobile
Chera@austintitle.com

Simply the Best

9600 N. MOPAC EXPRESSWAY, STE. 125
AUSTIN, TX 78759 / 512-459-7222 PHONE

WWW.AUSTINTITLE.COM

ARTWORKS

Custom framing
6th Street Art Gallery
Art and Paper Restoration
Art Hanging and Moving
Pickup and Delivery



Artworks - West 6th
1214 W. 6th Street, STE 105
Austin, TX 78703
512-472-1550

Artworks - Westlake
3663 Bee Cave Road, STE 4f
West Lake Hills, TX 78746
512-328-3631

Artworks - Belterra
166 Hargraves Drive, STE C300
Austin, TX 78737
512-580-1620

Featuring Fotiou Moulding

FOTIOU
FINE MOULDING BY DESIGN™



Proudly Serving the Austin Area
for Over 23 Years



Platinum Top 50 Partner of the Year
Austin Real Producers Preferred Partner

TotalProFlooring.com

512.567.8237

info@totalproflooring.com

"No matter the situation
with your seller or buyer,
we always do the right
thing."



LUXURY LEAGUE





BRIDGETTE

Hager

WROTE THE ULTIMATE REAL ESTATE PLAYBOOK FOR ATHLETES

WRITTEN BY ELIZABETH MCCABE

In football, the great ones don't just play the game. They see the field. They anticipate the pressure, read the defense, and calmly execute the winning play. In Austin real estate, that player is Bridgette Hager. She's a powerhouse who's spent more than three decades turning complex moves, high-pressure decisions, and cross-country transitions into seamless victories for her clients.

Her secret? She's lived the game.

Bridgette grew up in West Texas, in the football-obsessed town of Odessa. She met her future husband, Britt, long before the bright lights of the NFL. They both attended the University of Texas, where her path veered toward property management while Britt's headed straight for the field. "I loved helping people find a home even back then," she says. "Even though I was working with college students, it was just fun for me."

While finishing school, she juggled full-time property management, eventually running a 360-unit complex on West Campus and quickly realized she had a knack for guiding people toward the right place to live.

Then life sent her straight into the big leagues.

A Decade in the NFL... and 15 Moves Later

Britt was drafted by the Philadelphia Eagles, launching a 10-year NFL career that took the family to Philadelphia, Denver, and St. Louis, often with Austin as their off-season home base. What followed was a whirlwind of constant relocations, babies on the hip, boxes everywhere, and major life decisions happening at lightning speed.





"It ended up being 15 moves over 10 years," she recalls. "Four boys, constant moving, my husband traveling, and me handling all the relocations. I didn't want anyone else to go through that alone."

After all, every client deserves to feel confident, supported, and secure, whether it's their first move or their twentieth.

When Britt retired and the family returned to Austin, Bridgette took a deep dive into the title world, working for a friend and gaining expertise on the closing side of the business. She knew then it was time: she needed her real estate license.

Building a Division for Professional Athletes

Bridgette joined Engel & Völkers with a mission, create a dedicated division specifically for professional athletes. Not "someday." Not "maybe." A real, structured support system.

"It took four years, but I made it happen," she says proudly.

She became the leader and founder of the Professional Athlete Advisory group, now connected to Engel & Völkers offices in every city with major sports teams: NFL, MLB, NBA, NHL, MLS, and even soccer clubs across Europe.

Why are athletes different?

Because their lives are different.

They can be traded, relocated, or released in a single practice. Their families often move separately. Their needs are urgent, specialized, atypical, and Bridgette understands every part of it.

"We travel with them if we need to. Sometimes it's just the wife moving while the husband is already training," she explains. Bridgette helps with movers, unpacking, organizing, schools, pediatricians, restaurants, chefs, trainers, and more. It's full concierge service. Clients can receive everything they need to fit into the lifestyle they're used to for seamless moving from start to finish.

Her personal experience is the system.

Her empathy is the playbook.

Her clients feel the difference.

"This takes me back to when I first started when we needed someone to guide us. I built what I wish I had."



"IT TOOK
FOUR
YEARS, BUT
I MADE IT
Happen."



A Family of Athletes

The Hagers are, in every sense, a football family.

Their oldest son lives in Los Angeles and co-owns a restaurant and bar in Austin. Their second son played six years in the NFL for the Rams — the last team Britt played for. Watching her son run onto the same field where his dad once stood was, in her words, “a surreal full-circle moment.” Their third and fourth sons are thriving as well, with one working with Britt in Houston, and the youngest, a former Longhorn who even wore his father’s jersey his senior year, now a filmmaker in Austin.

Bridgette and Britt are now empty nesters, deeply rooted in the Austin community they’ve loved since the mid-1980s.

She still helps clients buy and sell luxury properties and ranches, often with her son Bryce jumping in to assist. And she isn’t slowing down. Not even close.

Beyond Real Estate: Giving Back, Riding Hard, and Loving Big

Outside of work, Bridgette loves fitness, family time, and traveling, especially to France, where she was a French minor at UT. “Any chance I get to go to Europe, I take it,” she laughs.

She is also one of the founding members of **Diamonds & Spurs**, a women’s group supporting young girls in the rodeo community. Last year, they purchased every lamb shown by the girls at the Youth Auction, providing college scholarships and changing futures.

Supporting children, uplifting families, strengthening community — it’s simply who she is.

Bridgette and Britt have also served on committees for the Austin Rodeo, American Cancer Society, Canine Companions, Texas Exes, the NFL Players’ Association, and more. Giving back isn’t an item on their to-do list. It’s a lifestyle.

The MVP of Relocation

Today, Bridgette Hager stands as one of Texas’s most accomplished REALTORS®, consistently ranking in the **top 1% statewide**, with accolades including Elite 25, Luxury League, Million Dollar Guild, Platinum Top 50, and Best in Residential Real Estate by *Austin Business Journal*.

Her expertise, her leadership, and her lived experience make her the ultimate advocate for clients in transition, especially athletes balancing high-stakes careers with family life.

If real estate is a game of inches, Bridgette is the one who sees the whole field.

A strategist.

A steady hand.

A seasoned guide who has run this play a hundred times and always knows the next move.

Because she’s lived it.

And now, she uses every chapter of her story to help others find home, no matter where the season takes them.



TRUST OUR TEAM

TO GUIDE YOU IN THE RIGHT DIRECTION



Tony Sandoval

Austin Division President
M (214) 543-9000
tony.sandoval@stewart.com



Jennifer Johnson

Business Development
M (979) 595-5204
jennifer.kjohnson@stewart.com



Ashley Moore

Business Development
M (337) 764-4119
ashley.moore@stewart.com



Ashley Long

Business Development
M (737) 389-4771
ashley.long@stewart.com



Miguel Benavides

Vice President of Sales
M (512) 422-6118
miguel.benavides@stewart.com



Kathryn McCurry

Marketing Manager
M (512) 230-7040
kathryn.mccurry@stewart.com

STEWART.COM/AUSTIN

ROBBINS
ESTATE LAW

PROBATE SOLUTIONS
to keep deals moving

ESTATE PLANNING
to protect the future

Macy Fetchel
Business Development

737-260-0739
robbinsestatelaw.com

one partner. two ways we protect your deals.

FORBES
Best of 2024
AUSTIN TOP RATED ROOFER

Onward
HOME

ROOFING - SIDING - DOORS - WINDOWS

Next Level Service

512-698-8457 ILARIA PRESCOTT PAY AT CLOSE

HIVEHOUSE CO.
A HOME. A MINDSET. A LIFESTYLE.

832-878-5878
WWW.HIVEHOUSE.CO

Paul Guerrero Agency
512-441-8597
Allstate.

Local. Reliable. Realtor Recommended.

Home Car Umbrella Building

WATKINS
INSURANCE GROUP

Privately owned. Austin based.
Solid relationships begin with
Watkins Insurance Group.

AUGIE WATKINS
INSURANCE ADVISOR
512-637-4406
CISR

sell more homes
WITH LOKKEN LOANS

Jesse Lokken
Loan Originator | NMLS# 425953
312-285-6136 | jesse.lokken@primelending.com

Done-for-you Home Gyms

CONCEPT GYMS

QR Code

Floral Designer
to Austin's
TOP 500

Floral Designs for every listing,
bringing beauty to every Home
and Showroom.

VISIT US AT THE SHOP
2105 Justin Ln, Suite 101
ATX 78757 | 512.215.8929

STUDIO MISTINE
FLORAL DESIGN
www.studiomistine.com
415.314.9363

Misty's Elite Cleaning

512.804.6163

QR Code

Freedom Health Solution
"When you have the freedom to choose
your healthcare, I AM your solution."

For your health care questions,
call **ANDREA**
(402) 680-1934

Andrea Rye Gonzalez

SCAN ME!

sigrotter
MEDIA

Media, sign and
lockbox installation in
one easy order.

512.270.2477

QR Code

Luxury
SMART HOME SERVICES

Lighting, Shades,
AV, Wi-Fi, & Security

SMARTER HOMES
TECHNOLOGY SPECIALISTS

Call us at (512) 785-0032
SmarterTX.com

REVENT BUILDS
Remodels | Additions | Custom Homes

USA
MORTGAGE
SOLUTIONS

Zack Adams, Broker Owner
NMLS #2637742
713-923-0436

DAVINCI INTERIORS

512.537.3100
DAVINCIINTERIORS.COM

ATX1031

Helping clients defer capital gains
taxes through 1031 exchanges since 1996.

WE PROVIDE 1031 EXCHANGE SERVICES - CONTACT US
FOR A FREE CONSULTATION!

DOUG RUBY
(512) 922-1392 | atx1031.com | dougruby@atx1031.com
2630 Exposition Blvd., Ste. 115

FROM YOUR LISTINGS TO THEIR LIVING ROOMS –

Delivering Excellence With Every Mile

LOCAL, LONG DISTANCE AND INTERNATIONAL MOVES

Scan the QR code to schedule a meeting today!



BERGER
MOVING & STORAGE »



KRISTY KORBA
Relocation Consultant

254.535.9615 | BergerAllied.com
15415 Long Vista Drive



ALLIED
The Careful Movers



Berger Transfer & Storage, Inc. US DOT No. 00125665 • Allied Van Lines US DOT No. 076235 • TxDMV No. 005850382C
Texas US DOT No. 270329 • Texas Department of Motor Vehicles Phone 888-368-4689

WHO HOW MANY

Savvy businesses know it's all about *who many* you reach – not how many.

Our niche publications, exclusive events, and targeted digital marketing get your brand in front of ideal clients affordably.

Let's talk!

Reach out to the publisher of this magazine today.

RP REAL PRODUCERS



Ace Roofing Company
Roof Repair & Replacement

512-836-7663
Financing Available

Independence Title Knows LUXURY

HILL COUNTRY ♦ WATERFRONT ♦ HIGHRISE ♦ GOLF ESTATE ♦ RANCH

We'll see you at closing!



Locally Grown ♦ Texas Strong
The Austin Business Journal's Number One Title Company for 19 Years Running!

FOUR3 CONSTRUCTION

CONSTRUCTION & LANDSCAPING

A leading general contractor company in residential and commercial construction including irrigation, landscaping, and concrete services. From design to completion, our expert team ensures your vision becomes reality.