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NL Wilson Moving and Storage

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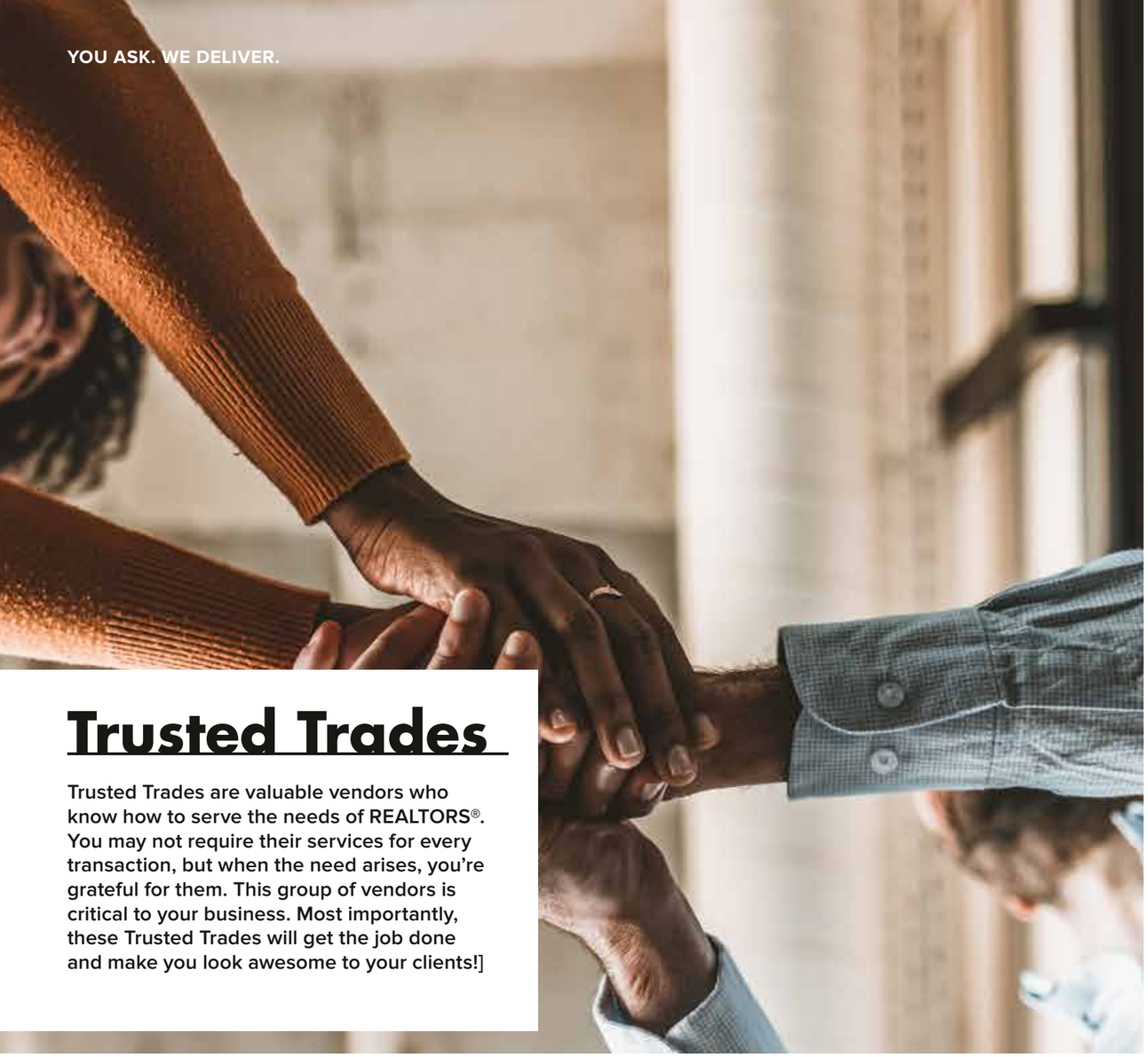

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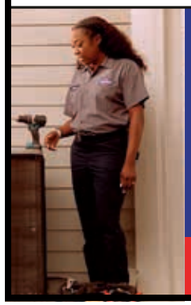

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Weather doesn't slow Lisa Brewer down. "The sun's shining, it's snowing, it's raining, I don't care," she says. "I want to sell real estate."

She drives her subdivision lots in snowstorms. She shows houses in pouring rain. In 95-degree heat, she's putting out signs, and in that heat, she skips the makeup on purpose because it would sweat right off. "I'm that person," she says.

That drive started in 1997, when Lisa took a job as a receptionist with J.C. Nichols to help pay her way through college. "And it turned into my career because I loved it," she says. "I loved working with the agents." She studied business administration and law, an education that solely prepared her for Real Estate, and nearly 30 years later, she has never worked in any other field. "It's all I know, it's all I've ever done."

She climbed the ladder one position at a time. First, she supported an individual agent. Then she operated and help scale small teams, sold new homes for the first time in 2005, moved into marketing for new construction, then came operations and development for medium sized teams, mastered the position of COO of one of the largest mega real estate teams in Kansas City. Her last stop was General Manager of an entire franchise brokerage with seven offices in Kansas City. Along the way, she says, some big names in real estate gave her the chance to run their daily operations, and she still talks to them all often, sometimes vacations with a few. "I got paid to learn to do what I'm doing now," she says. "What's the best way to train? In the field, of course....and I was fortunate enough to have mentors that are Real Estate Royalty in our industry in the Midwest."

Today she leads her own real estate team of nine, LB Signature Group, in Lenexa, selling new homes along the K-7 and K-10 corridor. It's a full-



Lisa alongside custom home builder, DeWayne Spiess, with Spiess Custom Homes

circle moment. Her first gig in new construction, back in 2005, was in Shawnee, and the land where she sells now was farmland. “It’s crazy to watch over the years,” she says. The K-10 / K-7 Corridor in western Lenexa is growing rapidly and with the Chiefs’ new stadium and practice facility coming to the area, the neighborhoods Lisa markets will both sit within 10 to 15 minutes of the Chiefs facilities. Lisa calls it the “western hemisphere” of Kansas City.

What keeps her going is simple. “I love conversations and working with people,” she says. “I love solving problems.” Whether it’s a seller, a buyer, or an agent who needs coaching to reach the closing table, she shows up the same way. “I’m a fixer. I’m a problem solver. So, I put that into every corner of my business.” If she can’t help someone, she finds the person who can.

She also knows how to sell the city itself. Lisa was born and raised in Kansas, and she’ll tell you Kansas City has a little of everything. “Within an hour you can go to the lake,” she says. “You can walk the trails, catch a drive-in movie, ride the Ferris wheel downtown, hit a concert, or find a pumpkin patch, a winery, or a brewery.”

Her buyers have come from Chicago, North Carolina, Colorado, and, most recently, Utah. They come for the seasons and the variety. “I think that keeps us on the map,” she says.

Lisa’s work ethic comes from her Dad, Mike Badger, once a foreman for a Kansas City foundation company Field’s Foundation. From the time she was about three until she was 10 or 11, she spent Saturday mornings on the job site with her Dad, a hands-on education in home building. Mike’s crew poured foundations for Don Julian in the 1980s, including Don’s own personal home. Not long ago, Lisa mentioned who her dad worked for at one of Don’s events, and he knew the crew right away. “I feel like this is my full circle,” she says. “It’s my calling.”





Her kids saw that same work ethic up close. Her daughter, Ivy, is 26, and her son, Austin, is 23. Both live in Overland Park, and Lisa calls them her "ride or dies." She admits the career came with sacrifices. "There were times where I put my career before them and missed ball games of theirs," she says. "They are two human beings that mean the world to me. They are my why."

When she slows down, Lisa roller skates. As a kid, she was the "roller skate queen." Her parents dropped her and her sister at the rink four nights a week, Wednesday through Saturday, and she had a job there, too. When big life changes came, she wanted something that wasn't a gym. "I chose to start roller skating instead of going to the gym," she says. She's been at it for about a year, and her childhood obsession is back. She skates 10 to 15 miles a week at adult night and just built a new pair of quads. "It's kind of like a nightclub and a roller-skating rink mixed together, and I love it. No alcohol, no bad vibes making you feel unsafe, just a bunch of other people like myself who find it joyful to skate."

The rest of her downtime belongs to her three dogs, Xena, Dottie and Luna. These are her "girls" and are a bit spoiled if you had to guess. They like to be outside, go on walks, hikes, and chase tennis balls.

Looking ahead, Lisa wants her business and team to be "small but mighty". She has nine people on her team now and would be comfortable at 15. She plans to join more networking, entrepreneurial, and women's groups, which matters to a woman who came up in a predominantly male industry. She expects to still be in new construction a decade from now, working with a range of builders, though she's also done resale, relocation, investment, short sales, and foreclosures. "You name it, I've done it."

Her energy for the next decade is the same as it was for the last three. "I'm just gonna work," she says. "I'm gonna hustle."









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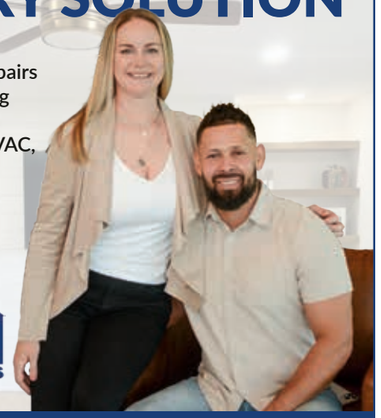

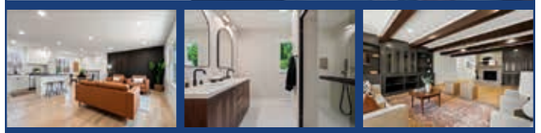

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For Michael and Mark Drier, moving is about much more than boxes, furniture and getting everything from Point A to Point B. It is about people, relationships and making a stressful day feel a little easier. As the team behind NL Wilson Moving and Storage, the brothers have spent 20 years building a business rooted in hard work, honesty and a commitment to providing customers with the best moving experience possible.

With roots stretching across St. Louis, Michigan and Kansas, the Drier brothers have built their careers around an opportunity that continues to motivate them every day: being their own bosses and creating something meaningful along the way.

“The opportunity to be my own boss and build a life worth living” was what made this career path appealing, Michael explained. Two decades later, that opportunity has grown into a business that brings together employees, families and trusted professional relationships throughout the Kansas City metro area.

And if there is one thing the brothers have learned along the way, it is that success takes an entire team.

One Big Moving Family

At NL Wilson Moving and Storage, the work begins long before a moving truck pulls into a driveway. From the front office staff to the sales team and the crews handling moves, everyone plays an important role in creating a positive customer experience.

“We are one big team from the front office staff to sales and crews out doing the moves,” Michael said. “It requires everyone to be on the same page and have same mission for success.”

That shared mission has helped the company earn multiple awards throughout its 20 years in business. Among its recognitions are the Angi Super Service Award, hauling awards through Stevens Van Lines and Wheaton, and top-producing agent awards for high sales volume.

While awards are certainly worth celebrating, the brothers’ focus has remained consistent since the beginning.

“We are and have always been passionate at providing the greatest move experience we can provide,” Michael said. “This has been our mission since day one. To provide a quality move for all clients.”

Anyone who has ever packed an entire household knows that moving can be an adventure, and not always the fun kind. The Drier brothers understand the importance of having a dependable team that can help make the process smoother, more organized and less stressful.

Their approach centers on doing the job right, treating people well and remembering that every move represents an important moment in someone’s life.





Success Is About the People

Ask the brothers about the most rewarding part of the business, and the answer goes beyond numbers, awards or the number of trucks on the road. “Watching the business and the people grow alongside of it,” Michael said. “I really enjoy working with the guys and being a part of their life. We are one big family.”

That family mentality extends beyond the workplace. Michael is the youngest of the brothers, while Mark is the oldest, with two brothers between them. All four brothers work together, each contributing to the family’s professional endeavors. One of their brothers has even developed a specialty in furniture restoration and custom builds.

When the workday ends, family time often means gathering at their parents’ house, watching sports, firing up the barbecue and enjoying time outdoors. With 12 nieces and nephews among the brothers, there is rarely a shortage of activity.

Between the kids running around, sports playing on the television and food cooking on the grill, family gatherings are lively affairs. Those moments offer a welcome reminder of what all the hard work is ultimately about: building a life filled with meaningful relationships and time spent with the people who matter most.

Outside of work and family commitments, fishing is another shared passion. Finding time to get out on the water can be a challenge between work schedules and the kids’ sports activities, but the brothers enjoy the opportunity whenever it comes along.

Michael has also been working on his golf game over the past two years. Golf offers a chance to step away from everyday responsibilities, spend time with friends and connect with business associates in a more relaxed setting.

Relationships That Keep Business Moving

As NL Wilson Moving and Storage looks toward the future, relationships with real estate professionals remain an important part of the company’s continued growth.

“The real estate agent is big part of our future and our business,” Michael said. “We have built great relationships over the years and will continue to in the future.”

> “EVERY DAY, THINGS ARE CHANGING AND YOU HAVE TO APPROACH EACH DAY WITH AN OPEN MIND SO DOORS DON’T SHUT BEFORE YOU CAN OPEN THEM.”

For real estate agents, having a reliable moving company to recommend can make a significant difference for clients preparing for their next chapter. The brothers understand that referrals are built on trust, and every move is an opportunity to demonstrate why that trust is deserved.

NL Wilson Moving and Storage has served the Kansas City metro area since 1965, giving the company a history that spans approximately 61 years. The Drier brothers take pride in that longevity and the reputation the business has worked to maintain.

“No name changes, no made up/deleted reviews,” Michael said. “We are here to stay and here to give people a trusted partner they can refer with confidence.”

That commitment to consistency is especially important in an industry where customers are trusting a company with their belongings, homes and valuable memories.

Hard Work, Honest Values

After 20 years in the business, the brothers know that success requires flexibility. Markets change, customer needs evolve and new challenges can appear when least expected.

Michael’s advice is simple: “Every day, things are changing and you have to approach each day with an open mind so doors don’t shut before you can open them!”

Still, while adaptability helps a business move forward, the brothers believe some principles should never change.

“Hard work and honesty are the two most powerful actions you have,” Michael said.

Those values guide how they approach customers, support their employees and build relationships with real estate professionals. They also reflect what Michael hopes people will remember about him: being an honest, kind person who cared about more than the dollar earned at the end of the day.

For the Drier brothers, the measure of a successful move is not simply whether every box arrives safely. It is whether customers feel cared for, employees feel like family and professional partners know they can count on the team.

With decades of history behind NL Wilson Moving and Storage and a continued commitment to the people who make the business possible, Michael and Mark are ready to keep moving forward, one relationship, one household and one successful move at a time.

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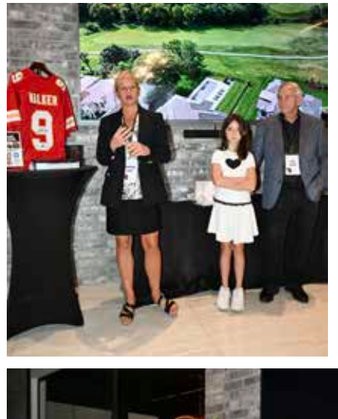
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INDUCTED - HBA BUILDER

TOP 200 STANDINGS

Teams and Individuals **Closed from Jan. 1, 2026 - Oct. 31, 2026**

#	FIRST NAME	LAST NAME	OFFICE NAME
1	Rob	Ellerman Team	ReeceNichols - Lees Summit
2	Koehler	Bortnick Team	ReeceNichols - Leawood
3	Strategic Commercial Partners	Group	ReeceNichols-KCN
4	Dan	Lynch	Lynch Real Estate
5	Thrive Real Estate	Team	Kw Kansas City Metro
6	Michelle	Lutz	Lutz Sales + Investments
7	Bryan	Huff	Keller Williams Realty Partners Inc.
8	Dani	Beyer	Keller Williams KC North
9	Taylor Made	Team	KW Kansas City Metro
10	Kristin	Malfer	Compass Realty Group
11	Brooke	Miller	ReeceNichols - Country Club Plaza
12	Sara	Bash Reda	Compass Realty Group
13	Nelson Home	Group	Keller Williams KC North
14	Cathy	Counti	Keller Williams Platinum Prtnr
15	Katherine	Lee	Sage Sotheby's International Realty
16	BG	& Associates	BG & Associates LLC
17	Austin Home	Team	Kw Kansas City Metro

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EQUAL HOUSING LENDER

TOP 200 STANDINGS

Teams and Individuals **Closed from Jan. 1, 2026 - Oct. 31, 2026**

#	FIRST NAME	LAST NAME	OFFICE NAME
18	Tamra	Trickey	ReeceNichols - Leawood
19	Lauren	Engle	Platinum Realty LLC
20	Hern	Group	Keller Williams Platinum Prtnr
21	Shannon	Brimacombe	Compass Realty Group
22	Drh	Team	DRH Realty of Kansas City, LLC
23	Pam	Hendrix	Real Broker, LLC
24	Homeric	Group	Kw Kansas City Metro
25	Moore	Homes Team	Compass Realty Group
26	Richey Real Estate	Group	Real Broker, LLC
27	Hannah	Shireman	West Village Realty
28	Andrew	Bash	Sage Sotheby's International Realty
29	Ken	Hoover	Keller Williams KC North
30	Blake Nelson	Team	Kw Kansas City Metro
31	Hb	Group	Kw Kansas City Metro
32	Mike	Reilly	Reilly Real Estate LLC
33	Lauren	Anderson	ReeceNichols -The Village
34	Stephanie	Bulcock	Compass Realty Group
35	Brent	Sledd	Weichert, Realtors Welch & Co.
36	Rothermel	Group	Keller Williams KC North
37	Chad	Taylor	Kw Kansas City Metro
38	Cami	Jones	ReeceNichols - Leawood
39	Mike	O Dell	Real Broker, LLC
40	Macoubrie	Zimmerman	Weichert, Realtors Welch & Co.
41	Charles	Small	ReeceNichols-KCN
42	Marti	Prieb Lilja	Keller Williams Realty Partners Inc.
43	Katie	Yeager	Your Future Address, LLC
44	Moving to KC	Team	Kw Kansas City Metro
45	LUX	Network	Kw Kansas City Metro
46	Kaleena	Schumacher	Real Broker, LLC
47	Alex	Owens	Compass Realty Group
48	David	Barth	RE/MAX Innovations
49	Dan	O'Dell	Real Broker, LLC
50	Whitney	Stadler	Compass Realty Group
51	Lennar	Team	Platinum Realty LLC
52	Elevated Home	Team	Keller Williams Realty Partners Inc.
53	Aaron	Donner	Real Broker, LLC
54	Candi	Sweeney	ReeceNichols-KCN
55	Spradling	Group	EXP Realty LLC
56	Peter	Colpitts	ReeceNichols- Leawood Town Center
57	Tanya	Burns	RE/MAX Town and Country
58	Kim	Brown	ReeceNichols -Johnson County W
59	Gary	Kerley	ReeceNichols - Lees Summit
60	Heather	Brulez	Weichert, Realtors Welch & Co.
61	Ed	Stroud	Real Broker, LLC
62	Liz	Jaeger	ReeceNichols - Leawood
63	Ashley	Kendrick	Real Broker, LLC-MO
64	Michael	Hern	Keller Williams Platinum Prtnr
65	John	Barth	RE/MAX Innovations
66	Angela	Shopper	Real Broker, LLC
67	Brenda	Youness	Weichert, Realtors Welch & Co.

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TOP 200 STANDINGS

Teams and Individuals **Closed from Jan. 1, 2026 - Oct. 31, 2026**

#	FIRST NAME	LAST NAME	OFFICE NAME
68	Billie	Bauer Network	Keller Williams Realty Partners Inc.
69	Jeremy	Applebaum	Real Broker, LLC
70	Rob	Lacy	Weichert, Realtors Welch & Co.
71	Rachelle	Moley	Weichert, Realtors Welch & Co.
72	Eli	Medina	ReeceNichols - Country Club Plaza
73	Brice	Bradshaw	Compass Realty Group
74	Jeff	Curry	Weichert, Realtors Welch & Co.
75	Ivy Home	Team	KW Kansas City Metro
76	Lindsay	Sierens Schulze	ReeceNichols - Leawood
77	Krishna	Chinnam	Keller Williams Realty Partners Inc.
78	Amy	Arndorfer	Premium Realty Group LLC
79	Tony	Long	Real Broker, LLC
80	Jennifer	Weaver	Compass Realty Group
81	Stacy	Porto	ReeceNichols -The Village
82	Tim	Seibold	Coldwell Banker Regan Realtors
83	Jeffrey	Quinn	Missouri Land and Farm LLC
84	Kristin	Holdhusen	ReeceNichols - Leawood
85	Rita	Dickey	ReeceNichols - Overland Park
86	George	Medina	ReeceNichols - Country Club Plaza
87	Loughlin & Associates	Team	Keller Williams KC North
88	Heavenly Home	Team	Kw Kansas City Metro
89	Dan	Couse	EXP Realty LLC
90	Tommy	Needles	Keller Williams Platinum Prtnr
91	Zac	Morton	Keller Williams KC North
92	Bridget	Brown-Kiggins	Weichert, Realtors Welch & Co.
93	Ellen	Murphy	ReeceNichols - Leawood
94	Joe	Woods	Real Broker, LLC
95	Lynne	Matile	ReeceNichols - Overland Park
96	John	Kroeker	Weichert, Realtors Welch & Co.
97	Rebekah	Schaaf	ReeceNichols - Overland Park
98	Becca	Hageman	Compass Realty Group
99	Christine	Dunn	Keller Williams Realty Partners Inc.
100	Katie	Fisher	Weichert, Realtors Welch & Co.
101	ReeseMontgomery	Team	Aristocrat Realty
102	Miles	Rost	Keller Williams Realty Partners Inc.
103	Ashley	Sweeney-Emmons	ReeceNichols-KCN
104	Crystal	Metcalfe	United Real Estate Kansas City
105	Mikki	Armstrong	ReeceNichols - Lees Summit
106	Stephen W	Smith	RE/MAX Revolution
107	Rachel	Kilmer	ReeceNichols - Lees Summit
108	Jonas	Barrish	Compass Realty Group
109	Jody	Shewmaker	ReeceNichols Shewmaker
110	Wardell &	Holmes	Wardell & Holmes Real Estate
111	Alexander	Koburov	Weichert, Realtors Welch & Co.
112	James	Asher	Asher Real Estate LLC
113	Aaron	Olla	Real Broker, LLC
114	Aimee	Jacobson	Seek Real Estate
115	Ryan	Hubbard	United Country American Heartl
116	Mindy	Methner	ReeceNichols - Lees Summit
117	Jared	Smith	Inspired Realty of KC, LLC

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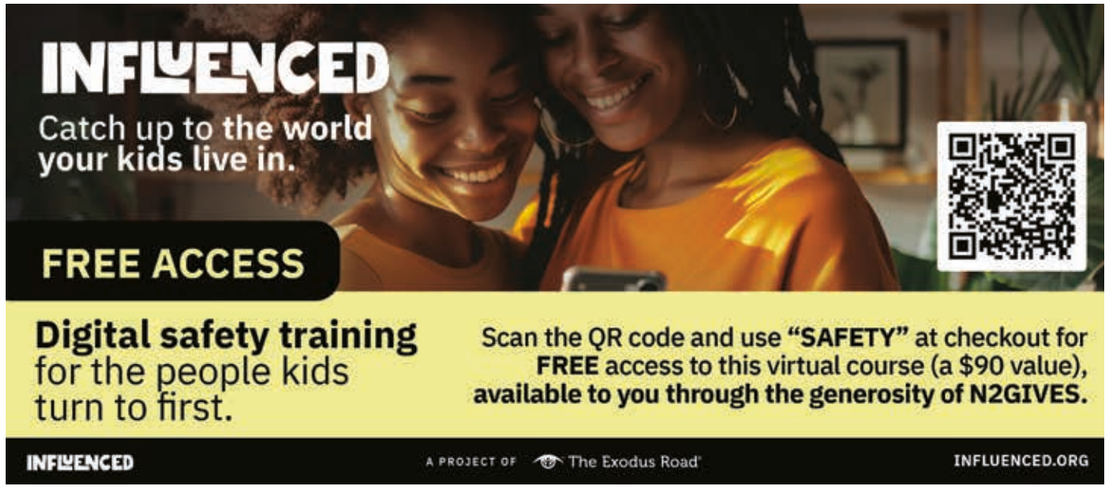

TOP 200 STANDINGS

Teams and Individuals **Closed from Jan. 1, 2026 - Oct. 31, 2026**

#	FIRST NAME	LAST NAME	OFFICE NAME
118	Matthew	Webb	Keller Williams Realty Partners Inc.
119	Jeff	Manning	ReeceNichols - Country Club Plaza
120	Chris	Austin	Kw Kansas City Metro
121	Jake	Zillner	Modern Realty Advisors
122	Wade	Fitzmaurice	Fitz Osborn Real Estate LLC
123	Sbd	Team	SBD Housing Solutions LLC
124	Gina	Walton	Keller Williams Realty Partners Inc.
125	Jim	Fussell	Kw Kansas City Metro
126	Amy	Howell	Weichert, Realtors Welch & Co.
127	Rhonda	Ahern	Premier Realty Group
128	Kelly	Heaven	Kw Kansas City Metro
129	Virginia	Franzese	EXP Realty LLC
130	Leah	Taylor	Kw Kansas City Metro
131	Trish	Shiever	KC Realty LLC
132	Murray	Davis	BHG Kansas City Homes
133	Kyle	Talbot	Kw Kansas City Metro
134	Nicole	Westhoff	ReeceNichols - Lees Summit
135	Cory	Ward	Compass Realty Group
136	Andy	Blake	Real Broker, LLC
137	Micquelyn	Malina	Keller Williams Realty Partners Inc.
138	Sarah	Page	Compass Realty Group
139	Teresa	Hayes	Twaddle Realty, Inc.
140	Jodie	Brethour	Compass Realty Group
141	Sharon	Barry	ReeceNichols -The Village
142	Debbie	Fleet	Weichert, Realtors Welch & Co.
143	Larry	Eckhoff	RE/MAX Innovations
144	Hightower Heritage	Team	Jason Mitchell Real Estate Mis
145	Sherry	Westhues	RE/MAX Elite, REALTORS
146	Becky	Budke	ReeceNichols -Johnson County W
147	Steve	Ashner	ReeceNichols - Overland Park
148	James	Edwards	United Country Real Estate Buckhorn Land and Realty
149	Sherri	Hines	Weichert, Realtors Welch & Co.
150	Logan	Blackburn	Real Broker, LLC

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Teams and Individuals **Closed from Jan. 1, 2026 - Oct. 31, 2026**

#	FIRST NAME	LAST NAME	OFFICE NAME
151	Jack	Allen	BHG Kansas City Homes
152	Darcy	Roach	Homes by Darcy LLC
153	Mike	Russell	Real Broker, LLC
154	Jeff	Tanner	Platinum Realty LLC
155	Susan	Fate	ReeceNichols -The Village
156	LeAnn	Hiatt	Huck Homes
157	Sarah	Harnett	West Village Realty
158	Michelle	Hack	Rodrock & Associates Realtors
159	Debbie	Sinclair	Prime Development Land Co LLC
160	Molly	Hipfl	ReeceNichols - Lees Summit
161	Lindsey	Pryor	Compass Realty Group
162	Christine	Lies	ReeceNichols-KCN
163	Jesse	Taitt	Keller Williams Realty Partners Inc.
164	Kirsten	McGannon	Compass Realty Group
165	Suzanne	Golomski	ReeceNichols - Leawood
166	Lauren	Roush	Platinum Realty LLC
167	Bailey	Lyons	Lyons Realty Group

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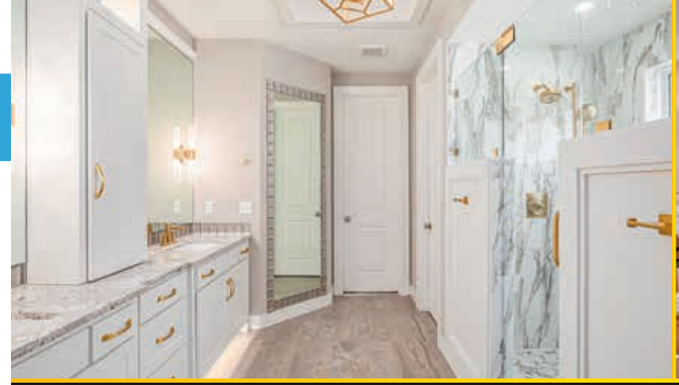



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TOP 200 STANDINGS

Teams and Individuals Closed from Jan. 1, 2026 - Oct. 31, 2026

#	FIRST NAME	LAST NAME	OFFICE NAME
168	Steve	Cutshaw	Keller Williams Realty Partners Inc.
169	Megan	Wampler	Keller Williams KC North
170	Chuck Davis Real Estate	Group	Re/max Professionals
171	Tricia	Cartwright	Rodrock & Associates Realtors
172	Jo	Chavez	Redfin Corporation
173	Betsy	O Brien	Compass Realty Group
174	Dana	Allen	ReeceNichols- Leawood Town Center
175	Lisa	Ruben	ReeceNichols - Country Club Plaza
176	Brett	Budke	ReeceNichols -Johnson County W
177	Randi	Platko	Prime Development Land Co LLC
178	The Carter	Group	Keller Williams Platinum Prtnr
179	Jessica	Smotherman	RE/MAX Elite, REALTORS
180	Adrienne	Fisher	ReeceNichols - Country Club Plaza
181	David	Van Noy Jr.	Van Noy Real Estate
182	Lisa	Fitzpatrick	ReeceNichols - Overland Park
183	Guide	Group	Compass Realty Group
184	Sharon G.	Aubuchon	RE/MAX Premier Realty
185	Majid	Ghavami	ReeceNichols- Leawood Town Center
186	Eva	Norton	The Next Door Agents, LLC
187	Mark	Maschger	Worth Clark Realty
188	Kevin	Bryant	Compass Realty Group
189	Chris	Guerrero	Platinum Realty LLC
190	Dee	Rolig	EXP Realty LLC
191	Lonnie	Branson	Keller Williams Southland
192	Suzanne	Vaughan	Rodrock & Associates Realtors
193	Ken	Rosberg	Rosberg Realty
194	Dani	Beaver	Parkway Real Estate LLC
195	Kate	Johnson	Real Broker, LLC
196	Teressa	Quigley	Worth Clark Realty
197	Sara	Tarvin	ReeceNichols - Leawood
198	Audrie	King	Platinum Realty LLC
199	Lee	Ripma	Lutz Sales + Investments
200	Executive Asset Properties	Group	Keller Williams Realty Partners Inc.

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FAQ about *Kansas City Real Producers*

Ever since we launched *Kansas City Real Producers* in July 2017, I have heard some of the same questions from many of you. I figured it would be most efficient to publish the answers here in case more of you had the same questions. Remember, my door is **always** open to discuss anything regarding this community — this publication is 100% designed to be **your** voice!

Q: Who receives this magazine?
A: The top 500 agents of Kansas City. We pulled MLS numbers (by closed volume) in the Kansas City market. We cut off the list at number 500. The list will reset in early 2025 based on 2024 totals and continues to update annually.

Q: Why am I not listed on the top 200 standings/ why are my numbers showing differently?
A: There are a number of reasons why that could be the case. First, be sure to read the disclaimer in its entirety. We pull the data on the exact date listed, so if the closed transaction is not submitted by that date, it will not be included. User error or BRIGHT error is always a possibility. The most common reason is that for any deal with an alternate agent listed, the production gets divided in half between the lead agent and the alternate. There are a few other factors at play, so if you have a question about the Standings, please contact me, and we can take a look: reece.hale@realproducersmag.com.

Q: What is the process for being featured in this magazine?
A: It's really simple — one or multiple peers have first nominated every featured agent you see. You can nominate or be nominated by other agents, affiliates, brokers, owners, and office leaders. A nomination currently looks like this: you email us at reece.hale@realproducersmag.com with the subject "Nomination: (Name of Nominee)." Please explain WHY you are nominating them to be featured. It could be that they have an amazing story that needs to be told, perhaps they overcame extreme obstacles, they are an exceptional leader, have the best customer service, or they give back to the community in a big way, etc. Once the timing is right, the next step is an interview with us to ensure it's a good fit. If all works out, then we put the wheels in motion.

Q: What does it cost to be featured?
A: Zero, zilch, zippo, nada, nil. It costs nothing, my friends, so nominate away! This is NOT a pay-to-play model whatsoever.



Q: How can I write an article to be printed?
A: If you are interested in writing an article to contribute your ideas, experience, knowledge, expertise, or stories to the *Kansas City Real Producers* community, please email me at reece.hale@realproducersmag.com. Even if you don't consider yourself a prolific writer, let's talk!

Q: Who are the Preferred Partners?
A: Anyone listed as a "Preferred Partner" in the index at the front of the magazine is an integral part of this community. They will have an ad in every issue of the magazine, attend our events, and be part of our Facebook group. We don't just find these businesses off the street, nor do we work with all businesses that approach us. One or many agents have personally referred every single Preferred Partner you see. We won't even take a meeting with a business that has not been vetted by one of you and is "stamped for approval," in a sense. Our goal is to create a powerhouse network not only of the best agents in the area but the best affiliates, as well, so we can all grow stronger together.

Q: How can I refer a local business to join KCRP as a Preferred Partner?
A: If you know and want to recommend a local business that would like to work with more top real estate agents, please email me at reece.hale@realproducersmag.com and introduce us! This is the only way we can grow and strengthen this community, through your referrals. It's much appreciated!

Q: How might I get more involved in this community?
A: Two primary ways: First of all, if you have not already, be sure to join our private Facebook group specifically for the top 500 real estate agents and our preferred partners. To request to join, simply search on Facebook the keywords "Kansas City's Top 500 Real Producers Community," and it will pop right up. Request to join, and we will promptly accept you into the group. This online community is a space for further connection, contribution, and curiosity to be shared among our members. Secondly, be sure to attend our events. We currently plan to host events throughout the year, a couple of golf outings, and some VIP social events throughout 2025. We promote these events via email and Facebook, so if you haven't been receiving invites, please email me immediately at reece.hale@realproducersmag.com.

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