

WAYNE COUNTY

AUGUST 2026

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Shannon
Bagdonas



Partner Spotlight
DAN SYCK
with Mortgage Center

Rising Star
HAROLD SILVERMAN

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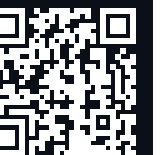
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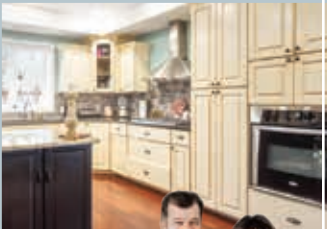




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26 TOP PRODUCER Shannon Bagdonas

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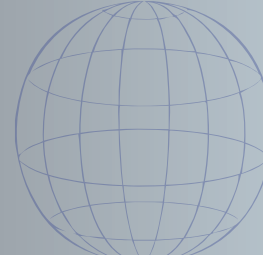
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2025

BY THE NUMBERS

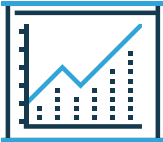
HERE'S WHAT THE TOP AGENTS IN WAYNE COUNTY SOLD IN 2025



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SALES VOLUME



11,104
TOTAL TRANSACTIONS



37
AVERAGE TRANSACTIONS PER AGENT



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with
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HELPING AGENTS WIN MORE DEALS

As branch manager and mortgage loan originator at Mortgage Center, Dan Syck brings two decades of experience that helps real estate professionals close more deals with confidence. His unique hybrid model combines the flexibility and speed of a traditional lender with credit union backing, which gives agents access to specialized programs and competitive rates that set their clients up for success.

Dan's path to mortgage lending wasn't traditional, but his willingness to evolve has shaped the professional he is today. He began his career driving

a train while attending night school with plans to pursue medicine, before transitioning into homebuilding, where he gained hands-on exposure to the housing industry. His turning point came in 2006 when his cousin — a real estate agent — suggested he put his strength with numbers to work behind a desk rather than in the field. Mortgage lending quickly proved to be a natural fit, and within months, Dan found himself not only enjoying the work but exceeding his own expectations.

Dan is determined to deliver solutions to help agents win, and at Mortgage

Center, they offer programs many people won't find at traditional banks or lenders — such as a Champion Loan with as little as 1% down and no PMI, new construction options with 5% down and no PMI, and bridge loan strategies that strengthen offers in competitive markets. The company also operates with the agility of a lender while leveraging credit union partnerships to provide unique benefits, competitive interest rates, and local servicing. Communication and execution drive every transaction, and Dan moves with urgency to ensure there are no surprises along the way. When he's involved, agents can trust that their clients are in capable hands and that every effort is being made to reach the closing table.

Dan recalls a time when he would watch the clock at his previous jobs, waiting for the day to end, but now, he looks forward to the next call, the next client, and the next opportunity to support an agent with their deal. "I truly love what I do, and that's something I don't take for granted," he said. "I define success very simply: If you enjoy what you do every day, you've found success."

For Dan, the most fulfilling aspects of his job are delivering a high level of service and helping clients successfully close. When someone isn't ready to qualify, Dan sees it as an opportunity to educate and guide them toward future success. To him, every conversation creates value — whether it's closing a deal today or setting someone up for tomorrow.

One of the most significant changes Dan has seen in the industry is the rapid shift in interest rates. When rates move from the 2% range to 6% in a relatively short period, it creates uncertainty and hesitation for buyers. That volatility changes not only affordability but also consumer confidence and decision-making. Dan has adapted by focusing heavily on education and helping clients understand the bigger picture. He emphasizes that the market is always balancing itself — if rates go down, home prices tend to rise. By having



“ I TRULY
LOVE
WHAT I DO,
AND THAT’S
SOMETHING I
DON’T TAKE FOR
GRANTED.”

those honest conversations, he helps clients make informed decisions based on their goals rather than trying to time the market. Dan stays proactive, communicates clearly, and positions himself as a trusted advisor, allowing him to remain relevant and continue growing regardless of market shifts.

Outside the office, Dan focuses on his family. He and his wife have two children — an 11-year-old daughter and an 8-year-old son — and spend much of their time around activities such as soccer and cheer, with the colder months spent indoors as self-described Netflix enthusiasts. In the summer, the family is often in the backyard pool, where Dan recently built an indoor movie theater off the pool deck for the kids.

As he plans for the future, Dan is committed to deepening his relationships with top-producing agents while continuing to offer innovative programs that help them win. His goal is to remain a reliable extension of his partners’ businesses, bringing solutions to the table and making deals work instead of finding reasons they won’t. Whether it’s structuring strong offers, navigating complex scenarios, or

simply keeping everyone informed, Dan treats every transaction with the same urgency and care as if it were his own.

For agents considering a lending partner, Dan believes success isn’t defined by timing or circumstance, but by consistency and doing the right thing. He mentioned that showing up, treating people well, and delivering a memorable experience are what ultimately drive long-term results.

At Mortgage Center, Dan continues to provide real estate professionals with the tools, programs, and partnership they need to close more deals and serve their clients at the highest level. For Dan, when agents and clients remember that he cared and gave it everything he had, then he has done his job. 🍷

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1. What inspired you to open your own brokerage?

In my first full year in real estate, I sold 30 homes. Within

four years, we were selling over 100 homes per year. Along that journey, I realized the brokerage world looked almost the same as

it did many years ago. Even newer online models weren't truly helping agents scale with real support. We built the brokerage I



wish existed when I was growing from 30 to 100 homes a year.

It's a true done-for-you platform. We handle purchase agreements, listing management, scheduling, prep, marketing, and full contract-to-close support. As I scaled my own business, this support saved me more than 150 hours a year. We built it so our agents could experience that same leverage.

2. What sets your brokerage apart from others in the market?

Two things separate us from the marketplace. First is our done-for-you support. This is not a transaction coordinator: It's a full backend team that takes real work off the agent's plate and handles the operational side of the business for you.

Second is our Buzz Builder marketing engine. Our goal is to put every listing in front of tens of thousands of people, and we've done that consistently for years. We help our agents turn listings into more listings by combining powerful marketing with true backend support.

3. Who is your ideal agent and how do you support them?

Our ideal agents are people who have plateaued or feel like they built a cage instead of a career. Many agents hit a ceiling around 12-15 deals or again around 25 deals per year. Those are the agents we serve best.

Agents who join us at that stage typically increase their income by 40% or more while also getting valuable time back with their families. Many productive agents feel stuck, and while there are good brokerages out there, very few truly work for you on the backend. When you combine our done-for-you support with our marketing machine, agents can break through plateaus or keep the same production while gaining more freedom and time.

4. Where is your brokerage located and what areas do you serve?

Our brokerage is based in downtown Plymouth, Michigan. We serve Southeast Michigan, typically within about an hour and a half of Detroit in all directions.

5. What are your goals for the next year?

Our goal is to become a Top 100 real estate office in Michigan. Our long-term vision is to build the most trusted, giving, and innovative real estate team in the state while continuing to grow our culture, systems, and community impact.

6. How can agents or potential clients learn more?

If you're selling at least 10 homes per year and feel plateaued, or believe there should be more support available than what your current brokerage provides, we may be the right fit. Our mission is to take everything learned on the journey from 0 to 100 homes per year and turn it into systems, structure, and support for our agent partners. 🏡



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Harold

SILVERMAN

PHOTOS BY TRACIE SEELEY WITH METRO SHORES MEDIA
PHOTOS TAKEN AT M/I HOMES MODEL AT HERITAGE FARMS IN CHELSEA

Where Adaptability Meets Opportunity



Five years ago, Harold Silverman stepped into real estate ready to build something meaningful in a new season of life. Now an agent at Moving The Mitten Real Estate Group, he is known for his adaptability and commitment to guiding clients through some of their most important decisions. What began as a leap of faith has grown into a purpose-driven career centered on service, steady

communication, and doing what is right for the people he represents.

Harold's path to real estate began during an unexpected period of transition. After 24 years of working in sales for an auto transportation company, Harold found himself navigating personal changes and the professional disruptions of COVID-19. With his daughters grown and his business affected by the pandemic, he seized the opportunity

to pursue something he had always enjoyed. During lockdown, Harold completed his licensing coursework and testing, transforming a lifelong interest in houses into a new career.

Since launching his career in 2021, Harold has demonstrated impressive growth, achieving \$8.9 million in sales volume last year — proof of his work ethic and client-focused approach. He has also gained hands-on experience flipping houses with his business partner Turk Tringovski, a venture that has deepened his understanding of renovations, property value, and a home's hidden potential.

Beyond the numbers, Harold measures success by the lives he can impact. During one listing appointment with his broker, he learned that the homeowner was on the verge of losing her property to unpaid back taxes. They moved quickly to sell the home, allowing her to settle the debt and walk away from closing with money in her pocket instead of facing eviction.

Whether Harold's working with first-time buyers experiencing the thrill of receiving their keys or empty nesters looking to downsize, he finds fulfillment in every transaction. His favorite part of the work is helping people find homes they didn't think they could



afford, using creative problem-solving to expand possibilities for his clients.

At Moving The Mitten Real Estate Group, Harold operates as part of a five-person team of agents supported by a marketing specialist. The group is led by their rock star broker, Therese Antonelli, who Harold credits as both a strong leader and an important mentor in his career. The collaborative nature at Moving the Mitten Real Estate Group sets them apart — team members step in to show properties when others are unavailable, and they regularly exchange ideas and strategies.

Harold acknowledges that the biggest challenge in his real estate career has been mastering the technology and digital systems that are required in modern transactions. With determination and the support of his team, he overcame these hurdles, demonstrating that success in real estate depends as much on adaptability as it does on sales skills.

For those entering the profession, Harold reminds them to always communicate with their clients and other agents. He emphasizes the importance of providing consistent updates, even when there is little news to share, and maintaining honesty throughout every transaction. “I will tell a young agent that it is not as easy as it looks,” he explained. “With most sales jobs, you get what you put into it. To be successful, you have to be available almost 24/7.” Most importantly, Harold recommends that agents remember to be themselves, treat others with respect, and conduct business in a way that allows them to sleep well at night.

Across every stage of the homeownership journey, Harold brings integrity and a client-centered mindset to his work. His journey from automotive sales to real estate reflects the belief that it is never too late to pursue a long-held passion. 🏡



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Shannon BAGDONAS

Trust as the Foundation

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SHORES MEDIA • PHOTOS TAKEN AT LOMBARDO
HOMES MODEL AT KINSLEY IN ANN ARBOR

From solo standout to powerhouse leader, Shannon Bagdonas has never been one to settle for “good enough.”

Seven years into her real estate career, the CEO of The Carbon Group, brokered by LPT Realty, has built a business defined by trust, consistency, and grit. With more than \$50 million in career sales volume and \$26.3 million in personal production last year alone, Shannon’s trajectory reflects intention — not mere momentum.

“I’ve always been willing to work, but my growth accelerated when I aligned myself with LPT Realty and leaned fully into what the company offers,” she said.

Since her last Real Producers feature in June 2024, Shannon has evolved from a high-producing solo agent to a respected leader. Her industry achievements include Rookie of the Year honors, recognition among the Real Producers Top 100 in Wayne County, national recognition through RealTrends, designation as a 2026 Hour Detroit Real Estate All-Star, top rankings within LPT Realty, and features in both USA Today and The Wall Street Journal as a top nationwide REALTOR® in May 2026.

For Shannon, recognition was never the goal — building something that endures was. “Since my last feature, I’ve transitioned from being a high-producing agent to founder and leader



of The Carbon Group,” she explained. “I’ve strengthened operations, built repeatable systems, expanded marketing, and grown a team rooted in strong culture.”

The Carbon Group now includes 14 agents and four support staff members — individuals Shannon considers chosen family — with additional agents currently onboarding as expansion

continues across state lines. Since November of 2025, Shannon has shared leadership of the business with her husband Todd, her favorite business partner, blending enterprise and family with clear intention. “Building this business together strengthened our leadership, reinforced our foundation, and expanded our long-term vision,” she said. “Surrounding yourself with the right people changes everything.”

One of Shannon’s proudest milestones was moving from renting office space to purchasing a building alongside Todd. That building now serves as the home of The Carbon Group | LPT Realty, Great Lakes Title & Escrow Services, and Moving in Michigan.

“It represents commitment, stability and long-term vision,” Shannon said. “It gives our team and clients a true home base and



allows us to better serve them at every stage of the real estate journey.”

Together, Shannon and Todd continue to expand their impact by creating businesses that support

clients beyond the transaction — from first-time homeownership and probate transitions to luxury estates and everything that comes from buying, selling, owning, and building wealth in real estate.

“Surrounding yourself with the right people changes everything.”

Professionally, Shannon’s growth has shifted from production alone to production plus leadership. “I’m still very much in production,” she explained. “The difference now is leadership. I’ve built infrastructure around the business so I can serve clients at a higher level. To be a bigger resource for my clients at every stage.”

Intentional systems now support every transaction — protecting timelines, strengthening communication, and elevating client experience. “My business has grown in every way, but the biggest shift hasn’t been volume: It has been building the right foundation,” Shannon admitted.

Unlike many rapid-growth models, Shannon’s production is relationship-driven and built on trust. “My numbers reflect repeat clients and referrals,” she said. “I’ve never relied on paid leads. This business was earned.”

“You do not have to be the loudest person in the room,” Shannon added. “You have to be the one people count on.”

Shannon credits much of her acceleration to LPT Realty and CEO Robert Palmer. “His leadership and vision continue to push me to dream bigger,” she said. “That mindset shift changed everything for me.”

Within LPT Realty, Shannon’s mastermind circles have become a defining catalyst in

her growth, describing them as environments rooted in accountability, collaboration, and high-level strategic thinking. “It’s a level of leadership I haven’t seen elsewhere in this industry,” she explained.

Shannon’s business currently operates at both national scale and niche precision. Through LPT Realty, she can support clients across all 50 states and Canada. Locally, she specializes in probate transactions, waterfront properties, confidential estates, and historic and luxury real estate — often navigating emotionally complex dynamics.

“Probate and high-end transactions require discretion and control,” Shannon said. “Leadership is staying calm when the room isn’t.”

According to Shannon, challenges are clarifying. “Character is revealed under pressure,” she said. “That’s where trust is either earned or lost.”

At the heart of Shannon’s leadership is her love for helping people. When asked to describe herself in one word, she replied: “Passionate — because I genuinely care.”

As for Shannon’s team at The Carbon Group, they live by the motto: “The Element of Trust in Real Estate.” They embrace Robert Palmer’s philosophy, “We didn’t come to climb the mountain: We came to be the mountain,”

as a reflection of their commitment to strength, stability, and leadership in the marketplace.

That mindset has become the foundation of The Carbon Group’s culture. Built around its motto “The Element of Trust,” the team operates with a commitment to integrity, accountability, and disciplined execution. “No drama and no ego,” Shannon said. “Everyone knows the mission: serve at a high level, do what you say you’re going to do, and create a lasting impact on the people and communities we serve.”

Outside of the business, Shannon is a mother of five, a grandmother, a Marine mom, a hockey mom, and a veteran spouse — roles she credits with sharpening her composure under pressure and reinforcing the weight of responsibility, loyalty, and trust.

When Shannon steps away from work, she finds peace at the lake — kayaking, listening to music, and spending time with family and friends. “Give me the water, good company, and good music,” she said. “That’s my happy place.”

As she looks ahead, Shannon is not focused on incremental growth. Since joining LPT Realty, her production has risen from \$7 million to more than \$26 million. The next target is larger.

“I’m thinking of a different number now,” she said. “The next number isn’t small: It’s a billion.”

Shannon is actively growing The Carbon Group and

seeking agents and team leaders who align with its culture of trust, integrity, accountability, vision, and continuous improvement. With her builder’s license in progress and Moving in Michigan expanding into a comprehensive real estate service platform — from mortgage, title,

and insurance services to moving assistance, skilled trades, and new construction — the ecosystem she is building is designed to serve clients at every phase of homeownership.

“My success is built on the trust I’ve earned in my

community,” Shannon said. “That trust is my standard.”

Today, Shannon’s focus is bigger than her own production: She is building leaders, creating opportunities, and helping others dream bigger while creating a legacy designed to outlast any sales number. ▀



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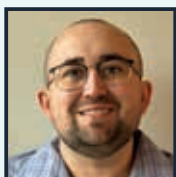
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