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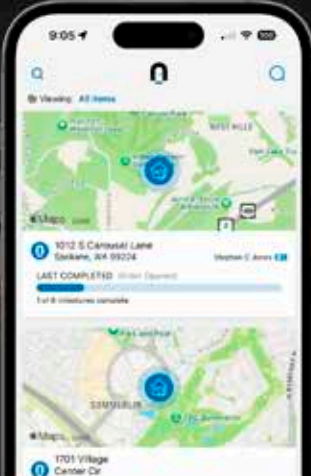


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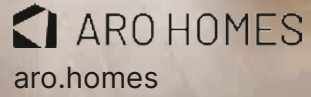
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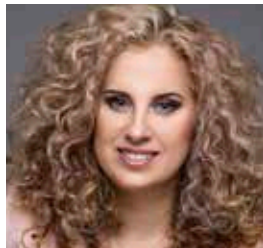
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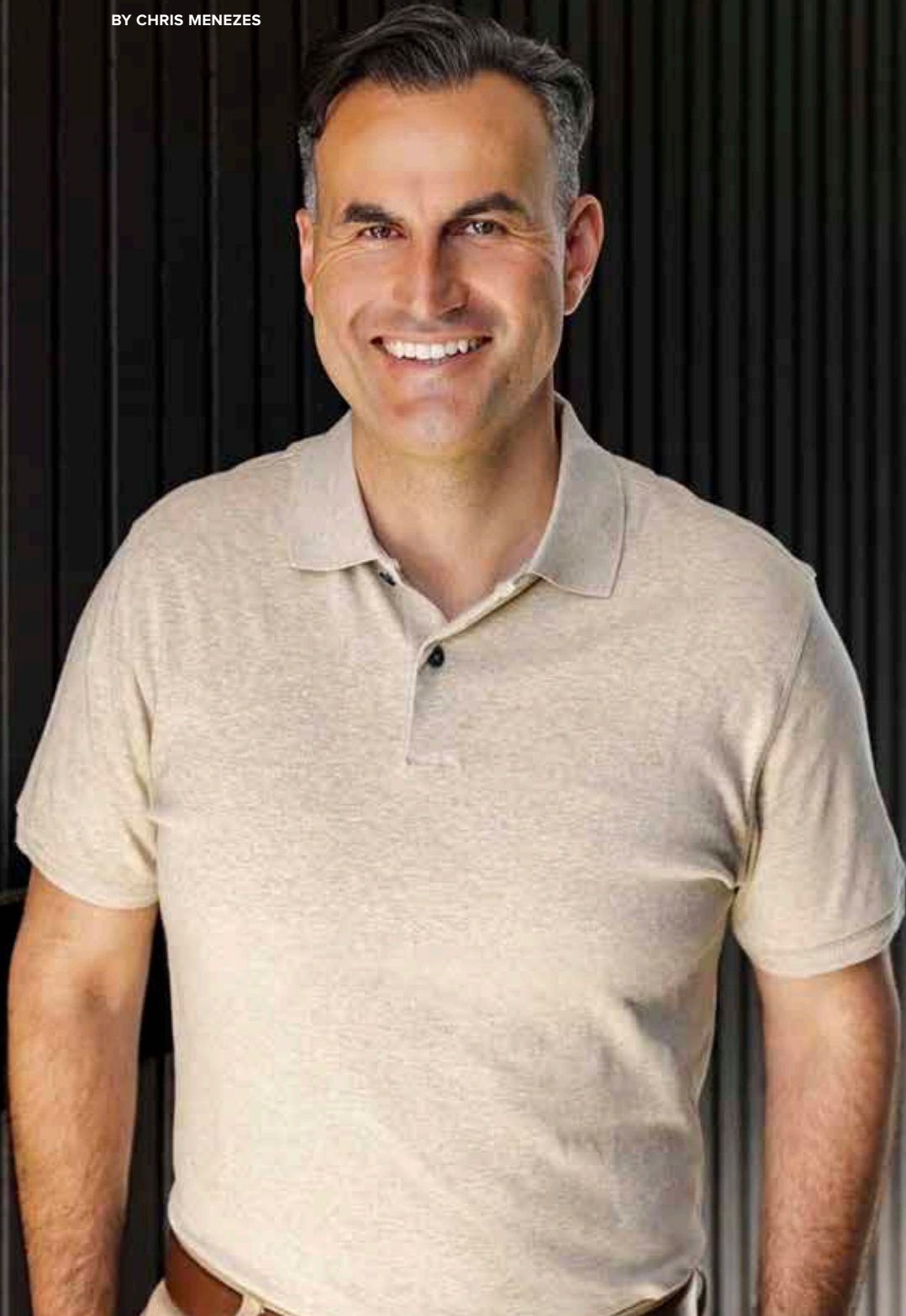
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Adam Touni

& The Resolve Group

Redefining Peninsula Real Estate

BY CHRIS MENEZES



Since founding The Resolve Group with Katharine Carroll in 2019, Adam Touni has helped build one of the Peninsula's top-performing real estate teams, with more than \$700 million in sales volume across Stanford Circle and recognition among the top small teams in California and nationally.

The numbers matter, but for Adam, the work has become about something larger than production.

"The whole experience has changed for me," Adam says. "It may sound strange, but it has become more of a spiritual experience. These are opportunities for me to perfect my craft, to get better as a human, learn a lesson or help someone."

That perspective did not arrive all at once. Adam grew up in Mountain View, where his first lessons in real estate came from watching his parents build something from the ground up. After moving to California, they started several companies before gaining traction with a carpet cleaning business they still have today. They later used

that business to invest in real estate and property management.

"That is how I bonded with them," Adam says. "Weekends at Home Depot, working on the side renovating a duplex or a single-family home."

Those weekends gave Adam an early understanding of houses, but his formal path first pointed toward law. By 16, he knew he wanted to become an attorney. After attending Bellarmine and studying international relations at UC Santa Barbara, Adam reached his first property law class, and something clicked.

"Even though it's dense and dry, I like contracts and property law," he says. "It resonated with me."

Adam's legal training gave him a foundation in land use, real estate transactions and litigation.

His deeper education came after law school, when his father suffered a back injury and Adam came home to help run his parents' carpet cleaning and

property management businesses while preparing for the bar exam.

During that season, Adam met Steve Pierce, a respected Peninsula broker who became one of his most important mentors. At lunch one day, Adam told Steve he was interested in real estate and imagined that, maybe in his 40s, he might work on development projects or renovate homes the way his father had.

Steve asked him what he knew about real estate sales. If Adam wanted to become a developer someday, Steve explained, he would need to understand that side of the industry too.

"Not much," Adam told him.

"You can learn all of it here," Steve said.

That invitation changed Adam's path. Once he passed the bar, he called Steve, who took him under his wing for five years. Wendy Kandasamy, who later became a partner, also helped shape his foundation, teaching him how to work with buyers.



“That’s how I got my Ph.D. in real estate,” Adam says.

Adam later received an opportunity to open a new Peninsula office for Pacific Union, where he first began working with Katharine. After Pacific Union was acquired by Compass, Adam and Katharine decided to form The Resolve Group in 2019.

Today, The Resolve Group specializes in Stanford Circle, which includes Atherton, Los Altos, Los Altos Hills, Menlo Park, Palo Alto, Portola Valley and Woodside. Collectively, the team’s advisors have represented more than \$1.4 billion in lifetime residential sales.

The Resolve Group works more like a beehive than a traditional agent model. Everyone has a role, and everyone is connected to the larger outcome, whether the client needs help preparing a home, reviewing disclosures, evaluating an offer or shepherding an escrow to the closing table.

For Adam, that structure allows the group to stay small while giving clients the support of a full team.

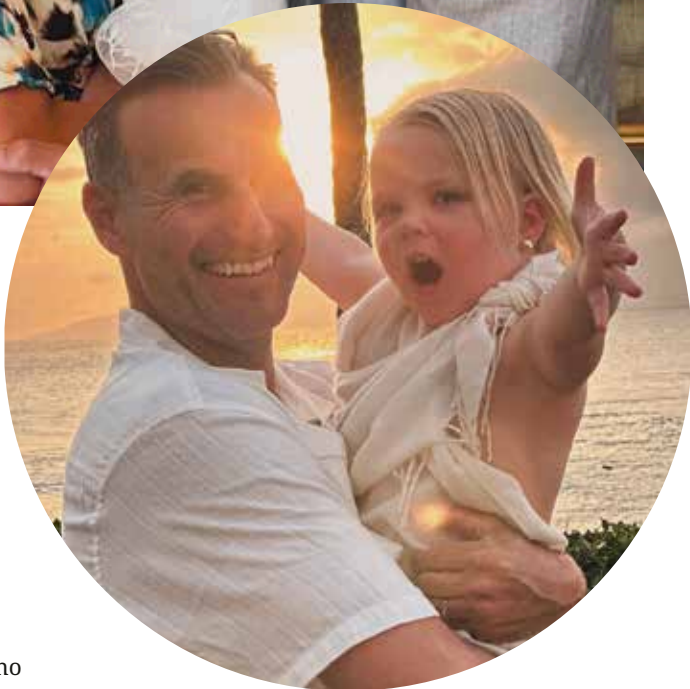
“It is not about high transaction numbers,” Adam says. “It is about client experience. You are not hiring one agent; you are hiring the whole team.”

That belief in team and collaboration is part of what led Adam to co-found Masterclass Roadshow (mccroadshow.com), a group of Compass agents from across the country who lead speaking engagements for colleagues on practical topics such as buyer-broker agreements, marketing and building personal networks.

“We want to show up and be authentic, sincere and talk about things agents can do to improve their business and better help people,” he says.

Adam is also exploring how artificial intelligence can make agents more efficient. For The Resolve Group, technology has value when it improves communication, saves time and gives

Pictured with his wife, Brittany, and their daughter, Hope.



the team more room to focus on clients. The emotional part of the work still belongs to people.

“Real estate is a very emotional experience,” he says. “That is one thing AI cannot replace.”

Away from real estate, Adam is an audiophile who played saxophone as a kid, DJ’d in college and listens to everything from jazz to hip-hop to classical. He began snowboarding at 14, spends time in Tahoe, practices transcendental meditation and loves time with his wife, Brittany, and their daughter, Hope.

Those parts of his life have helped Adam become more intentional about where he puts his time, who he works with and the energy he allows into his business. After years of chasing growth, building partnerships and helping clients through major life transitions,

real estate now feels less like a series of transactions and more like a craft that keeps asking him to get better, professionally and personally.

That is where The Resolve Group’s work begins: with the right people, the right structure and the right energy around clients when the decision in front of them carries real weight.

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It's Not About Being Photogenic— It's About Feeling Confident

BY OLGA MELOKHINA

One of the first things I hear when someone steps in front of my camera is:

"I don't know how to pose."

The second?

"I'm so awkward in photos."

The good news is that almost everyone says that—and almost everyone is wrong.

After photographing hundreds of entrepreneurs, executives, families, and top-producing real estate agents, I've learned that great photos have very little to do with being naturally photogenic. They come from confidence, movement, and trust.

My job isn't simply to press the shutter. It's to guide you through every pose so your personality shines through.

Stop Trying to Be Perfect

The best portraits aren't stiff or overly posed. They're authentic. Instead of worrying about where every finger goes, focus on having a conversation, moving naturally, and trusting your photographer. A genuine smile or confident expression will always create a stronger image than trying to force the "perfect" pose.

When you're relaxed, your photos immediately feel more approachable—and in real estate, approachability builds trust.

Movement Creates Natural Images

One of my favorite techniques is adding movement. Walk toward the camera. Adjust your jacket. Brush your hair behind your ear. Laugh between poses. Shift your weight from one foot to the other. Movement removes tension and creates photographs that feel alive instead of staged.

Many of the images my clients end up loving weren't captured when they were standing perfectly still—they happened in the moments between poses.

Confidence Starts with Posture

Small adjustments make an incredible difference. Stand tall. Roll your shoulders back. Lengthen your neck. Shift your weight onto one leg instead of standing flat-footed. These subtle changes instantly create stronger posture and a more confident presence without looking unnatural.

Confidence isn't about pretending to be someone else. It's about presenting the best version of yourself.

Your Eyes Tell the Story

People connect with people—not perfect poses. Whether you're looking directly into the lens or slightly away from it, your eyes communicate confidence, warmth, and authenticity.

Think about your clients. Think about serving them. Think about why you love what you do. When your expression comes from a genuine place, the camera captures it.

Dress Like the Brand You're Building

Your wardrobe should reflect the clients you want to attract. Choose timeless pieces over trendy ones. Solid colors often photograph better than busy patterns, and clothes that fit well always photograph better than expensive clothes that don't.

Most importantly, wear something that makes you feel like yourself.

Confidence is the best accessory you can bring to any photoshoot.

Trust the Process

The most rewarding part of my job is hearing clients say, "I've never liked photos of myself...until now." That's why I guide every session from beginning to end. You don't need modeling experience. You don't need to memorize poses. You simply need to show up ready to trust the process.

Great photography isn't about creating a different version of you. It's about revealing the confident, genuine person everyone else already sees.

I can't wait to help you see it too.



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Obligation... OR... Opportunity?

BY JEFF TERESI, THE THANKFUL GUY

Whenever I catch myself feeling frustrated, unmotivated, or simply going through the motions, I ask myself one simple question:

Obligation...OR...Opportunity?

I've found that this one question can completely change the way I experience work, relationships, and life. My first job wasn't glamorous. At 14 years old, I worked as a telemarketer, spending my days getting rejected and hung up on. At the time, every shift felt like an obligation. Looking back, I realized it wasn't the job that made me miserable—it was the way I viewed it.

I think many of us fall into this same trap. We begin seeing prospecting, follow-up, networking, exercise, and even our most important relationships as obligations rather than opportunities.

But what if we intentionally changed our perspective? What if that follow-up call became an opportunity to strengthen a relationship, that client event became an opportunity to create a lasting memory, or that difficult conversation became an opportunity to build trust? The activity hasn't changed. Only our perspective has.

When we're living on autopilot, we naturally drift toward thinking, *I have to*. But opportunities feel different. They feel like gifts, chances, and possibilities. That simple shift changes everything.

For real estate professionals, this mindset can be transformational. The most successful agents I've met consistently see opportunities where others see inconveniences. They look for opportunities to serve clients, strengthen relationships, learn something new, grow personally, and make a lasting impact.

The truth is, it's difficult to get excited about something we see as an obligation. But when we recognize it as an opportunity, our attitude changes—and so do our results. Life itself is one incredible opportunity. So the next time you find yourself dreading a task or simply going through the motions, pause and ask yourself:

Obligation...OR...Opportunity?

The situation may not change. But your experience of it just might.

The Thankful Guy's Challenge

This month, identify one thing you've been treating as an obligation and intentionally reframe it as an opportunity. Then watch what happens.



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ONE STEP AHEAD

BY JESSICA WELLAR
PHOTOGRAPHY BY
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MAXWELL DUKELOW

HOW DOES MAXWELL DUKELOW HANDLE SETBACKS IN A TOUGH BUSINESS?

“I surround myself with people that are always crushing it,” Maxwell explains. “Mindset is everything. So if you hang out with three negative people, you’ll be the fourth. But if you hang out with three positive people, you’ll be the fourth one.”

That perspective has served the Silicon Valley Realtor well since entering the industry in the frenzy of 2020. While many new agents were hesitant to jump into real estate during the uncertainty of the pandemic, Maxwell went all in from day one.

More than six years later, the Joe Velasco Group agent has built a thriving business at Coldwell Banker fueled almost entirely by glowing referrals and a reputation for doing whatever it takes to solve problems and protect his clients’ interests.

Family Ties

Born and raised in Orange County, Maxwell spent much of his early life watching real estate shape the lives of those closest to him. His mother, Suzy, built a successful career in mortgage lending and new home sales, while both of his grandparents worked as Realtors. Later, his sister, Caroline Hobbs, would earn her broker’s license and establish her own successful real estate career in Silicon Valley.

Even with those influences, Maxwell didn’t immediately enter the business himself. Instead, he pursued entrepreneurial ventures and worked with small businesses on marketing and branding strategies, developing skills that would later become invaluable. The experience gained taught him how to generate attention, solve problems creatively, and build relationships.

Watching his family’s success eventually made him take a closer look at the industry for himself though.

“I saw firsthand the opportunities, flexibility, and quality of life that real estate provided, and that experience

ultimately drew me into the business myself,” he offers. “I knew I wasn’t meant to sit behind a desk all day and while helping my sister, I started to really enjoy the sales process.”

Thrown Into The Fire

If there was ever an uncertain time to start a real estate career, COVID was it. Maxwell recalls waiting for his license to arrive in the mail when the pandemic brought the world to a standstill.

Suddenly, he found himself navigating one of the most unusual markets in modern history.

“I GIVE EVERY CLIENT MY ABSOLUTE BEST BECAUSE THE GOAL ISN’T JUST TO CLOSE A DEAL — IT’S TO BUILD RAVING FANS WHO KNOW, LIKE, TRUST, AND GENUINELY ENJOY WORKING WITH ME.”

“My first year in real estate was crazy,” Maxwell recalls. “I was a showing agent during the pandemic, when every showing required COVID compliance paperwork and open houses didn’t exist. I spent most days driving all over the Bay Area, getting familiar with the market and neighborhoods after just moving up from the O.C.”

Trial by fire had its advantages. While many people were focused on the obstacles, Maxwell was busy learning the market, studying the habits of top producers, and identifying patterns that would shape his career.

“What surprised me the most was realizing how much of the market was controlled by a relatively small group of top agents,” he reflects. “Seeing that early on completely reshaped how I thought about building my career and where I wanted to go in the industry.”

Along the way, Maxwell also learned that many of the things he

initially thought were important weren’t necessarily what drove success. Contracts, negotiation skills, relationships, and market knowledge quickly became far more valuable than surface-level property details. Mentorship from Joe Velasco played a significant role as well.

“I joined Joe’s team over a year ago and he has helped me break through,” Maxwell acknowledges gratefully. “He also helped shape me into the agent I am today.”

Mr. Opportunity

Today, Maxwell’s business is powered largely by referrals and repeat clients, proof of the five-star reviews he seeks relentlessly with every transaction. In fact, nearly 85 percent of his business now comes from people who have worked with him before or were referred by someone who has. Last year alone, he closed 24 transactions totaling approximately \$50 million in sales volume, and he already has 15 deals under his belt as of June.

“I give every client my absolute best because the goal isn’t just to close a deal — it’s to build raving fans who know, like, trust, and genuinely enjoy working with me,” Maxwell emphasizes. “Every time I close a transaction, I make it a point to ask my clients to introduce me to their friends and family.”

Maxwell knows going the extra mile means going well beyond opening doors or writing offers. He prides himself on anticipating problems before they arise, creating solutions when inventory is limited, and helping clients make strategic decisions that protect both their finances and long-term goals.

“I want my clients to feel confident, protected, and genuinely taken care of,” he points out. “Buying or selling a home, especially in the Bay Area, is a big financial and emotional decision, and my job is to remove stress, create clarity, and make sure they always feel one step ahead.”



His entrepreneurial spirit often shows up in unexpected ways. Rather than waiting for opportunities to appear, Maxwell actively creates them, leveraging his marketing genius, relationships, and creative problem-solving to help clients achieve their objectives. Combined with a reputation for integrity and consistent follow-through, it has become a formula that continues to generate incredible momentum.

On The Horizon

Beyond the work, you're bound to find Maxwell hanging out with his wife, Lianna, and their son, Bishop, who will soon celebrate his fourth birthday. Whether they're spending time together locally or traveling to Hawaii to visit family, those moments provide a welcome balance to the demands of a fast-paced career.

The rising Realtor also enjoys surfing, skateboarding, and the occasional game of ping pong, all activities that help him recharge to maintain his competitive edge.

Looking down the road, while Maxwell remains focused on continuing to grow his business, he is equally passionate about mentoring future agents, raising the standard of service within the industry, and eventually launching a nonprofit dedicated to helping individuals struggling with mental health challenges and addiction.

And as his business continues to scale, he remains deeply devoted to the same ethos that helped him navigate those uncertain early days.

"My biggest goal is to continue building a high-trust, referral-based real estate business where clients know they're getting elite representation and honest guidance," Maxwell concludes. "I want to be the go-to agent for people who value strategy, transparency, and long-term thinking — not just a transaction." ❖



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UNICORN

STAGING + DESIGN



Sonia Medina - Ashby

A Rare, Reliable Partner

BY JESSICA WELLAR • PHOTOGRAPHY BY OLHA MELOKHINA PHOTOGRAPHY

“With the rise of online listings and social media, presentation and photography now play a major role in attracting buyers, making professionally staged homes more important than ever.”

That’s where Sonia Medina-Ashby’s creative eye and Unicorn Staging + Design save the day, helping Realtors transform properties into warm, inviting spaces that immediately capture buyers’ attention both online and in person. From occupied homes to fully vacant properties, the San Jose-based company specializes in staging homes throughout Silicon Valley and all the way up the Peninsula to San Francisco, making the process as smooth as possible for agents and sellers alike.

Today, Sonia combines years of staging experience with both design knowledge and real estate insight to help homes stand out in one of the country’s most fast-moving markets.

“Over the years, I’ve seen staging evolve from being considered an optional luxury to becoming an essential part of real estate marketing,” Sonia reflects.

Where Creativity Meets Real Estate

Originally from Tracy, California, Sonia has called the San Jose area home since the early ‘90s. Long before entering the staging world, she already knew creativity would play a major role in her career. She earned Associate of Arts degrees in both Interior Design and Theatre from Modesto Junior College before spending five years working as a kitchen and bath designer.

Eventually, Sonia obtained her real estate license, which became the turning point that introduced her to staging professionally. Working alongside agents firsthand allowed her to quickly recognize how much proper presentation influenced both buyer perception and final sales results.

“I really saw the need for staging in my office,” Sonia explains. “I’ve now been staging for 12 years and most of my clients are my friends.”

That relationship-based approach still shapes the business today. Two years ago, Sonia officially purchased the staging company and rebranded it as Unicorn Staging + Design, continuing to grow the business while keeping the focus on reliability, creativity, and strong partnerships with Realtors throughout the region.

The company currently operates out of San Jose’s historic Japantown district alongside stager Christine Flores, whom Sonia credits as an “amazing asset” to the business with her proactive nature and professional demeanor. Moving logistics are handled through trusted partner Filco Moving, allowing projects to move efficiently from consultation to installation.

More Than Just Decorating

For Sonia, successful staging goes far beyond simply placing furniture inside a

home. Every design choice is intentional and carefully curated while highlighting the home’s strongest features.

“We combine design expertise with real estate strategy to create spaces that feel both stylish and marketable,” Sonia explains. “Our goal is not just to decorate a home, but to help buyers emotionally connect with it the moment they walk in.”

That philosophy guides every project, whether the team is fully furnishing a vacant property, refreshing an occupied listing, or simply consulting with sellers before a home hits the market. Sonia says one of the most rewarding parts of the process is watching how staging helps buyers immediately visualize themselves living in a space.

The company’s playful branding also reflects Sonia’s personality and creative approach to the business. Alongside invoices, clients often receive a slip of paper with one of her favorite quotes: “Always be yourself, unless you can be a Unicorn, then always be a Unicorn.”

At the same time, professionalism and communication remain just as important as the design aspect. Unicorn Staging + Design offers completely free consultations and Sonia often meets directly with newer agents onsite to help walk them through recommendations and strategy before listing photos or showings begin.

The company has also earned countless five-star Yelp reviews while continuing to grow primarily through referrals and repeat relationships within the Realtor community. Sonia fully

“Our goal is not just to decorate a home, but to help buyers emotionally connect with it the moment they walk in.”

understands that for Realtors, staging is not simply about aesthetics — it is about helping homes sell faster, photograph better, and ultimately create a smoother overall client experience. That is why Unicorn Staging + Design approaches every project with the mindset of becoming an extension of the Realtor’s team rather than just another vendor in the process.

“We value strong partnerships with Realtors and strive to make the staging process seamless, reliable, and stress-free,” Sonia emphasizes.

Beyond The Beautiful Spaces

Outside of staging and design, Sonia’s greatest joy comes from spending time with her loved ones. She is the proud mother of four children — Michael,

Joseph, Reyna, and Ayanna — and also adores spending time with her three grandchildren. Whether it’s traveling, camping, attending 49ers games at Levi’s Stadium, or simply enjoying each other’s company, family remains at the center of her life.

Sonia also previously served two terms as a Planning Commissioner in Milpitas and founded The Joseph Bettencourt Foundation in honor of her late son. The nonprofit helps families cover youth sports registration fees so children can participate in athletics regardless of financial circumstances.

Looking ahead, as Unicorn Staging + Design continues growing throughout Silicon Valley, Sonia remains optimistic about both the future of the industry

and the role staging continues to play in helping homes stand out.

Her business’ consistency has become increasingly valuable as the Silicon Valley market continues moving quickly, with many homes selling within days and weeks of listing.

“I believe staging will continue evolving alongside design trends and technology, but the core goal will remain the same: creating emotional connection and helping buyers envision themselves in a space,” Sonia concludes thoughtfully.

To learn more about Unicorn Staging + Design, view their portfolio, or schedule a free consultation, visit www.unicornstagingdesigns.com or call/text Sonia Medina-Ashby at 408-429-0208.





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Stephanie

AGENT OF CHOICE

Savage

Two years after helping her first buyers purchase a home in San Jose, Stephanie Savage got a call that confirmed she was on the right career path. The clients had found a home in Half Moon Bay and planned to sell their San Jose home before moving to the coast. They were already working with a Redfin agent on the purchase, and Stephanie told them she would be happy to help with the sale and coordinate the timing. Their answer stopped her.

BY CHRIS
MENEZES
PHOTOGRAPHY
BY OLHA
MELOKHINA
PHOTOGRAPHY

“Oh no!” they told her. “We want you to help us purchase the home in Half Moon Bay too. We made it very clear to the Redfin agent that we have our own agent.” For Stephanie, that moment said everything about the business she wanted to build. Her clients had trusted her once, and when the next chapter of their life arrived with important real estate decisions having to be made, they chose her again without hesitation. “That is when I realized that building deeply meaningful long-term relationships with my clients beyond a transaction was far more important and rewarding to me, both professionally and personally,” Stephanie says.

That belief now shapes the way she approaches every client, every home, and every

decision. As a REALTOR® with Christie’s International Real Estate Sereno, Stephanie treats each transaction as if it were her own, whether she is helping a client buy or sell a \$750,000 home or a \$5+ million dollar home, which explains why she is ranked in the top 1.5% of REALTORS® nationwide. “I give 100% to everything I do, and real estate is no exception, especially since buying and selling a home is oftentimes one of the most stressful and important decisions in a person’s life. Plus, I love to help,” she says.

Stephanie’s path into real estate began long before she earned her license. She grew up in a family of interior designers, surrounded by architecture, design, and the constant study of how homes feel and function. She loved going to open houses, imagining what she might change and how she would use space differently. When her daughters were younger and playing top competitive volleyball, Stephanie’s schedule revolved around them. She took on small interior design jobs, which gave her flexibility and allowed her to focus on and travel with her girls.

Once they graduated from high school, she decided it was time to fully commit to real estate. Stephanie understood that building a business would take patience and intensive focus, but it also required the right alignment. “Who you align yourself with and the brokerage you choose is so important,” she says. “It shapes your image, work ethic, and credibility.” In 2018, Stephanie joined Sereno Group, now Christie’s International Real Estate Sereno, a decision she describes as one of the best she has made.

“When I started at Sereno Group in 2018, I was inspired by our founders, Ryan Iwanaga and Chris Trapani, who set the tone for professionalism, respect, always doing the right thing, and creating an incredible work culture,” Stephanie says.

Her office manager at the time, Jason Noriega, also became an important mentor in those early years, helping guide her as she built her business and confidence. Stephanie also points to Jennifer Long, Aaron Schubbe and Andrea Key as three of the strongest and



“I give
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estate is no
exception.”



most fun influences in her daily professional life.

“We collaborate, brainstorm, support, and push each other every day to be better agents. Our office is always full of incredible energy, friendship, laughter, and sometimes a little champagne,” she says with a smile.

Stephanie knows the biggest challenge is often not knowing when the next transaction is coming. Instead of letting that uncertainty take over, she focuses on consistency, daily effort and staying present, living by an acronym from her husband: FEAR, “Future Events Aren’t Real,” which reminds her not to waste time focusing on possible events that create anxiety, because 99.9% of the time, they don’t come true.

That perspective has been shaped by a life full of movement, adventure, and family. Stephanie was born in Mauritius, finished school, and studied in South Africa, then backpacked through Europe for a couple of years before coming to the United States with her best friend, who was competing in the Jet Ski world championships.

She met her husband, Andrew, in Chicago, and they were married three months later at 21 years old. They have now been together for 30 years. Stephanie says her heart still skips a beat when he walks into the room. Fans of “Survivor” may also recognize Andrew from Season 7, “Pearl Islands,” and Season 31, “Cambodia Second Chance.”

Celebrating daughter MacKenzie’s wedding at the family’s beach house in the Bahamas. Pictured from left are son-in-law Joshua, daughter MacKenzie, Stephanie, daughter Skyleur, and her husband, Andrew.



Together, Stephanie and Andrew raised two amazing daughters, MacKenzie and Skyleur, both of whom were top collegiate volleyball players (MacKenzie at DePaul University and Skyleur at Amherst College). MacKenzie graduated from Pepperdine Law School and is now a Deputy District Attorney leading a felony division in Contra Costa County. Skyleur graduated from UCLA School of Law and is a first year associate in the corporate litigation department at

top international law firm O’Melveny & Myers in Menlo Park.

The family is very athletic and loves being active, especially at their beach house in Great Exuma in the Bahamas, where they spend time snorkeling, kayaking, paddle boarding, swimming, playing beach volleyball, and going on long walks on the white sand beach of Tar Bay.

Looking ahead, Stephanie is thrilled to continue to

support her clients, and help families make smart, impactful real estate decisions, and to give back to the communities that have embraced her and her business. “I love being their number one resource when any real estate issue surfaces,” Stephanie says.

For Stephanie, that is the measure that matters most: when clients have choices, they always know who they want and need by their side. ▀

WCR

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Thank you to everyone who joined us for our “You Bought the Outfit... Now You Need Somewhere to Wear It” Karaoke Night! The evening was filled with laughter, music, and unforgettable moments as our members showed up in their fabulous outfits ready to have fun and connect. From amazing performances to incredible energy throughout the night, it was such a fun way to bring our community together outside of business. We loved seeing everyone step out, celebrate one another, and make memories together. Thank you for making the night such a success — we can’t wait for the next event!

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meet Michael Camarena

Tell us about your business.

Intempus provides real estate services with a specialty in full-service property and community management throughout California and nine other states. What sets us apart is our commitment to protecting our clients' investments while preserving the relationships real estate agents have worked hard to build. We become a trusted resource for both agents and property owners, allowing investors to enjoy the benefits of real estate ownership without the day-to-day challenges of managing a rental property.

How did you get started in your industry?

I joined Intempus in 2018 after realizing the traditional college path was not the right fit for me. At the time, I was the youngest employee in the company and eager to learn everything I could about investing, property management, and client service. Over the years, I've grown alongside the company and remain the youngest agent on the team while also becoming one of its top producers. What has kept me here is the opportunity to help clients protect and grow their investments while building lasting relationships with agents throughout California.

What do you enjoy most about working with real estate professionals?

Real estate agents spend years earning the trust of their clients, and I enjoy helping

them extend that value long after the transaction closes. Many agents don't offer property management services themselves, but their clients often need support when relocating, converting a home into a rental, or building an investment portfolio. By partnering with Intempus, agents can confidently provide a trusted solution while ensuring their clients receive professional, responsive management from a dedicated team.

What is something people may not know about you?

Many people don't realize that successful property management requires a unique blend of skills. It's part customer service, part problem-solving, part project management, and part relationship building. Every day brings a new challenge, which keeps me engaged and constantly learning. I enjoy helping property owners navigate those challenges and turn their real estate investments into long-term successes.

When you're not working, where can we find you?

Most likely spending time with my fiancée as we prepare for our wedding this August, checking out new restaurants around the Bay Area, or hosting a backyard barbecue with family and friends. I also enjoy staying active and finding new ways to connect with the community.



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