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DAN Howell

JOEL PERETIC TEAM

WRITTEN
BY KENDRA
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The running joke between Dan Howell and Joel Peretic is that neither one can let the other win... for too long. One keeps score through spreadsheets and to-do lists, the other through pure competitive spirit and sarcasm. Yet, somewhere between open houses, late night client calls, and restaurant shifts, the two built a partnership that feels less like a polished corporate machine and more like two longtime friends figuring things out together in real time. Which, oddly enough, is exactly what makes clients trust them!

Through shifting markets and an ever-evolving industry, they've

managed to stay remarkably steady, balancing one another in a way that doesn't feel forced. "Real estate is a career that supports a great work/life balance but you have to schedule it in," Dan advises, crediting much of their success to the fact that they genuinely support one another both professionally and personally. "I'm really proud of our team and what we've accomplished."

For Dan that work ethic started early in life when he picked up a landscaping job at age 14. He wanted to earn his own money, and that mentality stuck with him as he continued to evolve through various food and beverage

establishments. After earning a degree in business management, Dan went on to various levels of management roles at Pittsburgh staples like Eat'n Park, GetGo, and Morton's The Steakhouse.

Still, something about a 'traditional' career path never quite fit and conversations with a friend and long time mentor would enlighten that discussion, essentially shifting Dan's perception of his career path altogether. As he had already become interested in real estate investing, the conversation quickly turned to how he was going to make that happen...and the first step was simple: Dan had to get his real estate license.





until he felt confident enough to commit full time to real estate.

Ironically, that same year, his partnership with Dan began to take shape thanks to a finicky client and a shared passion for the industry. With an open house on the horizon and a client who was very protective of their belongings, Dan needed a secondary agent to assist while potential buyers toured the property and thought Joel would be the perfect backup. Joel laughs recalling the day when he showed up early to hand out flyers to neighbors but it started to rain and Dan had to pick him up.

Their chemistry was instant and they soon began referring clients back and forth, casually at

first, helping cover one another when they needed time away or when a client's personality wasn't connecting. Eventually it seemed as though they were tagteaming almost every deal together and by 2021 they decided to make it official.

The secret to their success? Ironically it's their crazy-different personalities. In many ways they're perfectly aligned, however, while Dan thrives on systems, numbers, and constant movement, Joel brings a quieter steadiness, though he jokes his main motivation each morning is all about beating Dan in any way he can. Dan chuckles, countering that staying ahead of Joel is exactly what gets him moving every day too! Proving

exactly how these agents truly are a perfect balance.

Beneath the humor and lightheartedness, Dan and Joel are serious about creating a reputation built on trust rather than pressure to get to the closing table. Despite their often laidback attitude, behind the scenes everything runs like a well oiled machine to ensure their clients feel comfortable throughout the entire process. "We are a little untraditional," Joel admits with a laugh.

That relaxed energy, however, has become the identity of the Dan Howell | Joel Peretic Team with their business relying heavily on referrals instead of aggressive lead generation or flashy

For a while, Dan juggled his full-time gig at Morton's and real estate, until the restaurant caught on fire and his fallback plan disappeared. And although the restaurant eventually reopened, Dan had discovered an immense passion for helping buyers and sellers navigate their real estate endeavors. Years later, in a full circle twist that felt almost too kismet to be true, the owner of a restaurant he had worked at in high school, Persichetti's Restaurant and Bar, approached Dan to help sell...and by 2020 he had purchased it himself!

Between real estate, the restaurant, and his constant presence in the community, networking became less of a strategy and more of a lifestyle for Dan, admitting, "I think that's really helped me in my career because people

see me as a trustworthy and confident person."

Joel's path followed a much different route than Dan's, though the same blue collar blood runs in his veins as well. A true Pittsburgh family, Joel's parents emulated what it meant to work hard and have pride in your job on a daily basis. It was a mentality and way of life that rubbed off on Joel and his brother as they both worked hard to further their education and become the first generation in their family to go to college.

Despite not having a firm plan in place, Joel earned his communication degree and started working for Dick's Sporting Goods in their ecommerce department. Later, he established himself within one of Pittsburgh's fastest growing companies, Cotton Bureau, as part

of their marketing team for four years before landing a social and digital media coordinator role with 84 Lumber World Trade.

However, spending his day stuck behind a desk wasn't how Joel wanted to spend his time, and after sharing his concerns with his cousin, the idea to get his real estate license came up. Taking his advice, Joel obtained his license and practiced part time throughout his career at Cotton Bureau and 84 Lumber

"I'm really proud of our team and what we've accomplished."





“

I think that's really helped me in my career because people see me as a trustworthy and confident person.”

advertising. They protect the culture they've created, favoring vibes and connection over rapid growth thanks to members like Angela Pettinato (licensed administrative assistant), Tracy Pany (licensed agent), and Amy Jo Baker who has served the team in numerous capacities over the past 12 years and is also Dan's sister. It doesn't mean they're not open to growing, so long as it doesn't disrupt everything Dan and Joel have cultivated.

Outside of work, their lives split into two completely different lanes with Dan admitting he rarely slows down as he spends most of his free time working at Persichetti's Restaurant and Bar with his husband James. He laughs that he's a bit of an anomaly because his hobby is most people's full time job. When he does find time to unwind, Dan and James enjoy escaping the grind by traveling somewhere new or trying out the newest restaurants locally.

Joel on the other hand takes any chance to escape the hustle and bustle of the city, favoring the simple farm life. Married to his wife Pam, the family is deeply involved in their church and enjoy spending time with their son. They find peace in hiking, visiting national parks, and traveling often. They've been to Greece, hiked Half Dome, and even flown bush planes to Alaska! ▼

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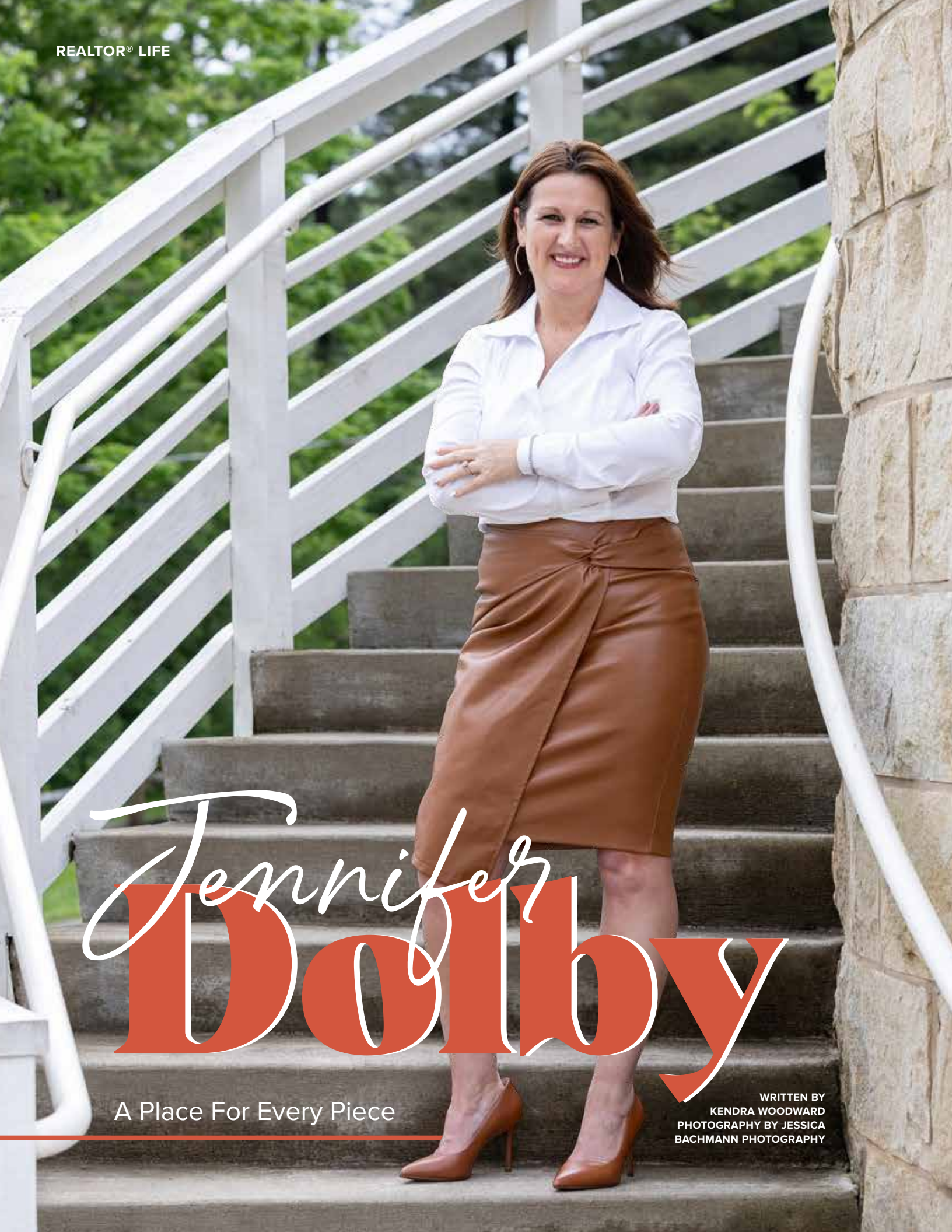
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Jennifer Dolby

A Place For Every Piece

WRITTEN BY
KENDRA WOODWARD
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Jennifer Dolby has a habit of always seeking the next piece of the puzzle. It's a mindset that started long before real estate entered the picture while growing up in East Brady where she admits life wasn't overflowing with resources, but it was rich in perspective. Jennifer even recalls her mother reminding her, "Don't get down. There is always a way out or a way to make things better."

Looking back, Jennifer admits although they didn't have much, the positivity her mom exuded into the world was both captivating and contagious. And it's because of her willingness to see the light in every situation that shaped Jennifer's lens through which she would later view both her life and business.

That lesson became even more meaningful when Jennifer was in the seventh grade and her sister was diagnosed with Lupus. Rather than sitting back, wondering what to do, and relying on doctors to guide their next steps, Jennifer's mom enrolled in nursing school to better understand what her daughter was facing, never willing to settle or leave their future in the hands

of someone else. With appreciation and bone-deep admiration, Jennifer still praises her mom as her hero in life for the ethics and love she shared.

Later in her 20s, Jennifer spent a few years living in Hilton Head Island, South Carolina, where she built a career managing a plastic surgery office. However, life delivered a series of heartbreaking events, Jennifer didn't think twice to give her family the support it needed. After losing her sister to Lupus, then losing her brother three short years later, Jennifer returned to her hometown to help her mom through the process.

And while all of these experiences might make one wonder where the next bad hurdle might rear its face, for Jennifer it shaped her outlook for the positive and became the foundation for a successful career in real estate. Because now, she understands that buying and selling a home is rarely just a simple transaction, as the decision is often tied to life changes, uncertainty, excitement, grief, hope, and everything in between.





“
**We all have a story that
makes us who we are. I just
need to feel their story & then
put the puzzle** *together.*”

With her own home building and purchasing experience in her back pocket, Jennifer approached the industry with the intent to ease that journey for her clients; often telling people, “Selling and buying a home is like a puzzle. As each one does their part - the puzzle comes together one piece at a time.” And what makes it all worth it is the happiness she gets to see on her client’s faces when she helps them get to the closing table. Every referral she receives serves as a reminder that someone trusted her to help assemble those pieces, and trusts her enough to take care of their loved ones as well.

Outside of work, Jennifer’s focus remains on the people who matter most, her family. She and her husband, Brent, along with their daughter, Raegan, enjoy spending time outside when the weather permits, especially favoring their swimming pool and meals cooked on the grill during the warmer months. They also enjoy traveling and are looking forward to exploring Paris, London, and Rome this year.

Through it all, Jennifer remains grateful for the foundation that brought her to this point, admitting that without the strength of her mother and the unwavering love and support of her family, none of her success would have been possible.

She also credits much of her professional success to the support she has at RE/MAX Infinity, spotlighting the collaborative culture cultivated by Corey Weber and Nicole Beaver. “I didn’t know I needed such an environment until I came here.” It’s a team culture built around encouragement, shared knowledge, and the belief that every new agent strengthens the group as a whole.

When asked to share the most important advice she’s learned over the years, Jennifer admits she’s fortunate to have too many options to note. But one that stands out, which she continues to utilize to this day, was when her very first manager told her, “throw it to the universe and it will come back to you”. Jennifer still practices that ritual today, ending each night by sending her hopes, worries, and goals out into the world. “And yes, so far it has come back.”

“It taught me to understand buyers/sellers in a way others can’t. We all bring emotion to the table. We just have to channel it for them. Listen, hear, and keep reminding them of the end picture. We all have a story that makes us who we are. I just need to feel their story and then put the puzzle together.”

So how did real estate even become a career option for Jennifer in the first place you might wonder? Well, like most agents, it came to Jennifer at a point in her life where she needed a career that would allow her to provide for her family while also still retaining some freedom to move her schedule around to be present for her family.

After her husband suffered a stroke in 2014 and the pandemic later disrupted everyday life, Jennifer knew she needed a career that would give her the pieces to the puzzle, she just had to figure out where they fit to make it whole. And while she obtained her real estate license in 2020 with modest expectations to pursue the industry in a part time capacity, that quickly dissipated when Jennifer discovered a love and passion for the industry in a way she never expected. “Part-time was my intent but full-time is what happened.”





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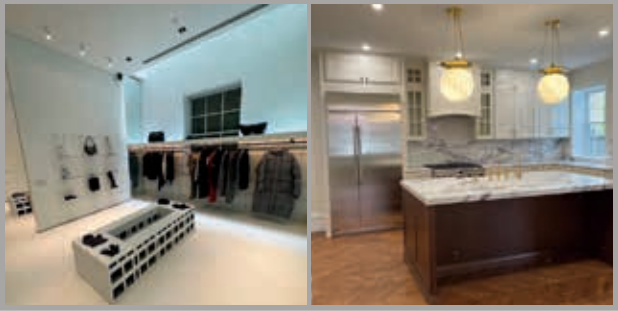


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Pam Potts

WRITTEN
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The smell of fresh sourdough bread and the chaos of two kids under five probably aren't what most people picture when they think about a real estate agent chasing a ten million dollar year. But for Pam Potts, life has never really fit inside neat little boxes...one minute she's coordinating showings, the next she's loading up the kids for a trip to the zoo. And somewhere in between, she's answering a client text with the calm confidence of an agent who once navigated hospital floors for a living.

Born and raised in Penn Hills, Pam grew up in a working class family that quietly shaped the way she saw the world. Watching her parents work hard just to get by lit something in her early on and gave her

the motivation to reach for a more entrepreneurial path in life. And while real estate may be the career she eventually chose, caring for people has always been stitched into the fabric of who Pam is, which is why she initially followed a career in nursing.

For a while, she poured herself into healthcare, learning how to manage pressure, communicate issues and successes clearly, and how to advocate fiercely for people who needed someone in their corner. Those skills ultimately became the backbone of her real estate career today, Pam admitting, "I've learned to be my client's advocate. I know what to say and how to deescalate situations from having a nursing background."

Still, something felt off while working in healthcare. The pace, the pressure, the endless grind of the rat race kept pulling her further away from herself...and her family. But after marrying her husband Jon and buying their first home together, a new path unfolded for Pam. Somewhere between working on their fixer-upper, countless DIY projects, and late nights scrolling Zillow, Pam started feeling a spark she hadn't felt in a long time. "I realized I was miserable as a nurse and I was like 'what makes me happy?'. Scrolling on Zillow did and I thought 'I can make a job out of this'."

So in 2019, she got licensed and jumped into real estate just in time for one of the wildest stretches the industry has ever seen. When the

pandemic hit, Pam was forced to navigate shifting interest rates, vanishing inventory, and buyers who were practically clawing their way into contracts.

For newer agents, it could have been intimidating, but for Pam it became a crash course in creativity. Learning how to navigate impossible supply and demand conditions sharpened her negotiation skills fast. She became skilled at spotting problems before they exploded and finding creative ways to get offers accepted when competition was brutal. That adaptability carried into every part of her business, even as her personal life kept growing right alongside it.

And motherhood, ironically, played a large part in shifting her mindset within the industry as Pam even fell into the cycle of building her own team at one time. But after welcoming her second child into the family last February, she reevaluated what success actually meant...to her. Pam realized a team structure never felt natural and it wasn't in her best interest to continue down that path. So she scaled back and rediscovered her love once more as a solo agent.

Ironically, that move made her business feel even more personal as Pam's entire

career has been built almost exclusively through referrals from her sphere of friends and family. So she focused on what she knew best, which included using social media in a very unconventional way for real estate agents.

Instead of chasing leads and clients through various platforms, she harnessed their ability to further nurture the clients she already had. Because real estate, for Pam, isn't about seeing her transactions stacked on a leaderboard, it's about watching people evolve through different stages of life. "I love seeing my friends and family enter

a new season and chapter," she says with pride. Whether it's helping a growing family find more space, watching clients build equity, or seeing someone finally land the home they thought was out of reach, she genuinely loves being part of those turning points. "That's so fun and rewarding to me!"

Nowadays, Pam is writing her own story and making her way through each chapter of life while juggling two kids, Madison and Chase, and a golden doodle named Chip who undoubtedly believes he's another child in the household hierarchy. Her days revolve around

family just as much as contracts and closings, and her business allows her the freedom to spend time with her kids at the park or the zoo whenever she wants. All the while staying deeply involved at Discover Christian Church, where she serves with middle school and high school girls.

And then there's the sourdough that we mentioned earlier. Pam laughs that her twin sister once told her she needed a hobby because all she ever did was work. So naturally, she chose one that required patience, consistency, a little bit of science, and was something that she could share with others...baking sourdough. Now she's become somewhat of a guru, and uses it to make just about everything. Which honestly feels fitting when you break it down because if you give Pam a starter, a challenge, or a chaotic market, she'll figure out how to make something good rise from it.

These days, she's balancing full time motherhood with full time real estate while chasing a goal of hitting \$10M by the end of the year. Down the road, she admits she may build a team again, but next time it would be in a format that better fits the life she actually wants. So, bringing on a buyer's agent sooner rather than later is likely the next step.

But no matter how much the business grows, the heartbeat behind everything Pam does is baked to perfection. She's building a life where family, faith, friendship, and meaningful work all get a seat at the table...with a fresh loaf ready to share. 🍞



“I’VE LEARNED TO BE MY CLIENT’S ADVOCATE.”



TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - June 30, 2026

#	Name	Last Name	Office	List	Sold	Total	Total Sales
1	Georgie	Smigel	Coldwell Banker	71	45	116	\$49,706,285
2	Julie	Rost	Berkshire Hathaway The Preferred Realty	21	31	52	\$45,191,121
3	John	Marzullo	Compass RE	42	128	170	\$41,860,990
4	Adam	Slivka	Century 21 Fairways	35	99	134	\$38,364,410
5	Michael	Reed	Coldwell Banker	38	71	109	\$36,462,485
6	Zita	Billmann	Coldwell Banker	26	13	39	\$36,202,300
7	Jim	Dolanch	Century 21 Frontier Realty	36	44	80	\$35,109,226
8	Emily	Fraser	Piatt Sotheby's International Realty	32	45	77	\$27,584,068
9	Joanne	Bates	Berkshire Hathaway The Preferred Realty	28	18	46	\$27,137,790
10	Jennifer	Solomon	RE/MAX Select Realty	26	51	77	\$26,868,598
11	Victoria	Salvati	Keller Williams Realty	40	23	63	\$26,463,645
12	Steve	Limani	Realty ONE Gold Standard	59	37	96	\$25,494,950
13	Shanna	Funwela	Coldwell Banker	28	71	99	\$25,177,388
14	Roxanne	Humes	Coldwell Banker	33	55	88	\$25,123,872
15	Andrea	Ehrenreich	Howard Hanna	10	3	13	\$24,551,523
16	Amanda	Gomez	RE/MAX Select Realty	17	51	68	\$23,033,700
17	Ryan	Bibza	Coldwell Banker	28	21	49	\$22,948,496
18	Betsy	Wotherspoon	Berkshire Hathaway The Preferred Realty	15	15	30	\$21,445,867
19	Heather	Irwin	Piatt Sotheby's International Realty	21	24	45	\$19,886,711
20	Kimberly	Maier	Berkshire Hathaway The Preferred Realty	14	10	24	\$18,879,850
21	Kathleen	Barge	Piatt Sotheby's International Realty	10	6	16	\$18,832,500
22	Michele	Belice	Howard Hanna	19	16	35	\$18,763,708
23	Lauren	Coulter	Howard Hanna	15	27	42	\$18,576,150
24	Melissa	Barker	RE/MAX Select Realty	35	52	87	\$18,424,278
25	Scott	Ludwick	Berkshire Hathaway The Preferred Realty	25	29	54	\$18,227,790
26	Rich	Dallas	Berkshire Hathaway The Preferred Realty	32	20	52	\$17,934,785
27	Vera	Purcell	Howard Hanna	19	14	33	\$17,813,740
28	Barbara	Baker	Berkshire Hathaway The Preferred Realty	28	22	50	\$17,801,529
29	Jane	Herrmann	Berkshire Hathaway The Preferred Realty	12	9	21	\$17,506,500
30	Charles	Swidzinski	Berkshire Hathaway The Preferred Realty	48	24	72	\$17,258,586
31	Adam	Cannon	Piatt Sotheby's International Realty	13	15	28	\$17,213,345
32	Joe	Yost	Compass RE	25	21	46	\$17,196,099
33	Maureen	States	Neighborhood Realty Services	29	14	43	\$17,176,586
34	Liza	Christ	Piatt Sotheby's International Realty	6	6	12	\$17,158,350

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
35	Lori	Hummel	Howard Hanna	24	6	30	\$16,944,763
36	Sarah	Madia	RE/MAX Select Realty	23	5	28	\$16,829,725
37	Meredith	Ward	Howard Hanna	11	6	17	\$16,829,624
38	Molly	Howard	Piatt Sotheby's International Realty	7	9	16	\$16,606,649
39	Deborah	Kane	Howard Hanna	28	18	46	\$16,481,332
40	Jerome	Yoders	Coldwell Banker	10	39	49	\$16,089,900
41	Kim Marie	Angiulli	Coldwell Banker	12	7	19	\$15,986,100
42	JoAnn	Echtler	Berkshire Hathaway The Preferred Realty	27	19	46	\$15,769,963
43	Austin	Rusert	Coldwell Banker	11	4	15	\$15,569,235
44	Marianne	Hall	Howard Hanna	22	23	45	\$15,530,262
45	Robyn	Jones	Piatt Sotheby's International Realty	7	7	14	\$15,435,649
46	Meg	Smith	Compass RE	7	8	15	\$15,105,799
47	Debra	Donahue	Howard Hanna	10	21	31	\$14,799,200
48	Jennifer	Crouse	Compass RE	23	9	32	\$14,559,823
49	Colleen	Steigerwalt	Howard Hanna	12	7	19	\$14,379,885
50	Erin	Berg	Berkshire Hathaway The Preferred Realty	18	26	44	\$14,065,370

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TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - June 30, 2026

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
51	Mark	Ratti	RE/MAX Select Realty	29	12	41	\$13,935,300
52	Bonnie	Loya	Berkshire Hathaway The Preferred Realty	18	13	31	\$13,912,098
53	Kelly	Cheponis	Howard Hanna	16	6	22	\$13,845,500
54	Pierre	Khoury	Berkshire Hathaway The Preferred Realty	17	19	36	\$13,572,160
55	Gina	Giampietro	RE/MAX Select Realty	29	10	39	\$13,469,629
56	Lindy	Sgambati-Cox	Berkshire Hathaway The Preferred Realty	19	25	44	\$13,287,700
57	Ryan	Edmondson	Keller Williams Realty	10	13	23	\$13,184,550
58	Ryan	Shedlock	Howard Hanna	37	23	60	\$13,169,550
59	Michael	Pohlot	Janus Realty Advisors	74	15	89	\$13,110,031
60	Linda	Honeywill	Berkshire Hathaway The Preferred Realty	17	7	24	\$12,970,000
61	Nancy	Ware	Berkshire Hathaway The Preferred Realty	23	9	32	\$12,885,161
62	John	Geisler	Coldwell Banker	21	15	36	\$12,863,590
63	Tarasa	Hurley	River Point Realty	12	30	42	\$12,771,300
64	Ryan	Scalise	Scalise Real Estate	24	15	39	\$12,643,324
65	Ronald	Huber	Berkshire Hathaway The Preferred Realty	20	10	30	\$12,305,400
66	Donna	Tidwell	Berkshire Hathaway The Preferred Realty	25	9	34	\$12,206,840
67	Sara	Minshull	Redfin Corp	16	12	28	\$11,995,400
68	Bryan	Reilly	eXp Realty	19	17	36	\$11,829,149
69	Gina	Cuccaro	Berkshire Hathaway The Preferred Realty	18	15	33	\$11,600,238
70	Christine	Wilson	Compass RE	10	16	26	\$11,554,816
71	Mark	Gulla	RE/MAX Select Realty	18	16	34	\$11,433,855
72	Ned	Bruns	RE/MAX Select Realty	12	15	27	\$11,319,740
73	Sara	McCauley	Berkshire Hathaway The Preferred Realty	22	10	32	\$11,255,694
74	Stephanie	Veenis	Howard Hanna	6	3	9	\$11,222,868
75	Raymond	Carnevali	Berkshire Hathaway The Preferred Realty	18	8	26	\$11,155,170
76	Marilyn	Davis	Berkshire Hathaway The Preferred Realty	27	12	39	\$11,043,525
77	Matthew	Shanty	eXp Realty	17	15	32	\$10,968,324
78	Wendy	Weaver	Howard Hanna	15	11	26	\$10,941,822
79	Nathaniel	Nieland	Coldwell Banker	2	14	16	\$10,899,000
80	Bobby	West	Coldwell Banker	12	5	17	\$10,865,340
81	Liz	Fecko	Compass RE	7	6	13	\$10,844,850
82	Miranda	Micire	Compass RE	6	18	24	\$10,806,990
83	Pamela	Morford	Berkshire Hathaway The Preferred Realty	6	8	14	\$10,783,000
84	Jeff	Selvoski	eXp Realty	31	12	43	\$10,706,142

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
85	Danielle	Mach	Howard Hanna	7	7	14	\$10,621,500
86	Daniel	Howell	Coldwell Banker	23	20	43	\$10,543,250
87	Andrew	Dellavecchia	RE/MAX Select Realty	27	18	45	\$10,455,900
88	Jeannine	Mullen	Howard Hanna	6	4	10	\$10,434,535
89	Anthony	Leone	Coldwell Banker	21	18	39	\$10,427,750
90	Katie	Wymard	Coldwell Banker	9	26	35	\$10,378,600
91	Gina	Liptak	RE/MAX Select Realty	26	19	45	\$10,232,704
92	Andrew	Klima	Howard Hanna	9	5	14	\$10,208,300
93	Shane	Smith	Coldwell Banker	13	23	36	\$10,171,988
94	Melinda	Lynch	Keller Williams Realty	11	21	32	\$10,129,400
95	John	Adair	Coldwell Banker	19	13	32	\$10,086,113
96	Lauren	Klein	Coldwell Banker	13	9	22	\$10,054,723
97	Terrence	Thurber	Howard Hanna	8	13	21	\$10,039,790
98	DJ	Fairley	eXp Realty	26	9	35	\$9,968,912
99	Nick	Bova	Berkshire Hathaway The Preferred Realty	15	12	27	\$9,928,000
100	Kristi	Stebler	Berkshire Hathaway The Preferred Realty	14	11	25	\$9,923,204

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TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - June 30, 2026

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
101	Nichole	Merrell	Coldwell Banker	11	11	22	\$9,779,615
102	Rick	Maiella	Howard Hanna	23	28	51	\$9,778,191
103	Vic	Franceschini	Keller Williams Realty	9	19	28	\$9,725,600
104	Sandra	Toulouse	Berkshire Hathaway The Preferred Realty	21	13	34	\$9,669,750
105	Jingli	Zhang	Keller Williams Realty	15	8	23	\$9,571,500
106	Rachael	Shroyer	Berkshire Hathaway The Preferred Realty	18	11	29	\$9,557,400
107	Brian	Czapor	Piatt Sotheby's International Realty	8	13	21	\$9,515,000
108	Lynne	Bingham	Howard Hanna	12	11	23	\$9,503,275
109	Kimberly	Yot	Piatt Sotheby's International Realty	9	16	25	\$9,238,310
110	Nicole	Johns	Keller Williams Realty	9	8	17	\$9,173,213
111	Kathleen	Cooper	Keller Williams Realty	17	8	25	\$9,167,751
112	Eileen	Allan	Compass RE	11	10	21	\$9,063,790
113	Jennifer	Mascaro	Howard Hanna	17	12	29	\$9,059,350
114	Matthew	Gillespie	Coldwell Banker	13	17	30	\$8,970,000
115	Carissa	Sitterly	Howard Hanna	15	2	17	\$8,935,300
116	Eli	LaBelle	RE/MAX Select Realty	11	6	17	\$8,930,250
117	Melissa	Merriman	Keller Williams Realty	17	22	39	\$8,748,600
118	Carroll	Ferguson	Howard Hanna	8	4	12	\$8,722,843
119	Sharon	St. Clair	Howard Hanna	4	9	13	\$8,711,200
120	Marie	Pace	Howard Hanna	5	3	8	\$8,654,505
121	Jennifer	Waters	Howard Hanna	8	14	22	\$8,576,700
122	Erin	Mikolich	Berkshire Hathaway The Preferred Realty	15	10	25	\$8,558,425
123	Max	Hofmann	Howard Hanna	5	4	9	\$8,537,500
124	Melissa	Shipley	Berkshire Hathaway The Preferred Realty	11	14	25	\$8,432,150
125	Victoria	Angiolini	Compass RE	6	10	16	\$8,418,144
126	Kaedi	Knepshield	Piatt Sotheby's International Realty	5	12	17	\$8,402,000
127	Brenda	Deems	Berkshire Hathaway The Preferred Realty	15	11	26	\$8,393,008
128	Denise	Bortolotti	Piatt Sotheby's International Realty	5	11	16	\$8,374,400
129	Eric	Tallon	Berkshire Hathaway The Preferred Realty	9	21	30	\$8,360,799
130	Katelyn	Dominelli	Keller Williams Realty	24	26	50	\$8,342,700
131	Lisa	Wilson	Achieve Realty	10	4	14	\$8,229,100
132	Heather	Edmondson	Keller Williams Realty	9	10	19	\$8,202,135
133	Dana	Christoff	Berkshire Hathaway The Preferred Realty	4	9	13	\$8,179,070
134	Jason	Rakers	RE/MAX Select Realty	13	5	18	\$8,166,995

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
135	Melissa	Palmer	Brokers Realty	7	6	13	\$8,166,855
136	Nancy	McKenna	Howard Hanna	8	11	19	\$8,160,995
137	Ella	Serrato	RE/MAX Select Realty	8	16	24	\$8,154,245
138	Meagan	Brannon	Compass RE	1	7	8	\$8,127,643
139	Cass	Zielinski	Piatt Sotheby's International Realty	7	9	16	\$8,089,925
140	Laura	Sauereisen	Piatt Sotheby's International Realty	5	5	10	\$8,072,500
141	Margo	Fall	Coldwell Banker	2	5	7	\$8,064,800
142	Heather	McNamara	Howard Hanna	23	12	35	\$8,037,505
143	Dave	McSwigan	Coldwell Banker	13	7	20	\$7,987,500
144	Alfonso	Marsico	1 Percent Lists	17	3	20	\$7,942,946
145	Alex	Tulandin	Keller Williams Realty	6	5	11	\$7,836,490
146	Ryan	Stoner	RE/MAX Infinity	20	8	28	\$7,817,400
147	Emily	Wilhelm	Piatt Sotheby's International Realty	4	5	9	\$7,790,655
148	Bianca	Basilone	Realty ONE Group Landmark	9	17	26	\$7,781,400
149	Christian	Wilhelm	Compass RE	18	7	25	\$7,778,200
150	Joshua	Crowe	Berkshire Hathaway The Preferred Realty	30	8	38	\$7,778,100

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TOP 200 STANDINGS

Teams and Individuals Closed date from January 1 - June 30, 2026

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
151	John	Fincham	Keller Williams Realty	9	23	32	\$7,726,340
152	Lorraine	DiDomenico	Berkshire Hathaway The Preferred Realty	16	10	26	\$7,715,263
153	Nicole	Kriebel	Compass RE	5	1	6	\$7,693,000
154	Allison	Pochapin	Compass RE	8	6	14	\$7,629,000
155	Molly	Finley	Howard Hanna	11	4	15	\$7,607,900
156	Jason	Phillips	Berkshire Hathaway The Preferred Realty	16	9	25	\$7,605,434
157	Sara	Leitera	Berkshire Hathaway The Preferred Realty	13	7	20	\$7,583,500
158	Rachel	Marchionda	Howard Hanna	22	9	31	\$7,574,100
159	Vicky	Chang	Coldwell Banker	8	10	18	\$7,506,500
160	Michele	Leone	Piatt Sotheby's International Realty	7	15	22	\$7,506,360
161	Shannon	Madigan	RE/MAX Select Realty	3	10	13	\$7,503,855
162	Casey	Ludwig	Howard Hanna	11	6	17	\$7,495,502
163	Cathy	Wanserski	RE/MAX Realty Brokers	13	5	18	\$7,474,583
164	Vicki	Rutherford	Berkshire Hathaway The Preferred Realty	22	2	24	\$7,376,553
165	Tirzah	DeCaria	Compass RE	4	12	16	\$7,373,750
166	Aida	Agovic-Corna	RE/MAX Select Realty	9	12	21	\$7,370,059
167	Amber	Harbarger	RE/MAX Select Realty	10	17	27	\$7,365,100
168	Robert	Moncavage	Priority Realty, LLC	55	4	59	\$7,300,900
169	Melanie	Marsh	Howard Hanna	7	6	13	\$7,291,500
170	Michelle	Haeck	Coldwell Banker	16	9	25	\$7,285,850
171	Garrett	Browning	Compass RE	10	11	21	\$7,277,405
172	Amy	Chisholm	Keller Williams Realty	12	18	30	\$7,276,126
173	Amanda	Shingleton	Berkshire Hathaway The Preferred Realty	17	13	30	\$7,243,600
174	Ali	Gumberg	Howard Hanna	3	6	9	\$7,241,500
175	Maria	Werner	RE/MAX Select Realty	15	11	26	\$7,207,299
176	Tracy	Wiley	Howard Hanna	5	12	17	\$7,202,250
177	Karen	Marshall	Keller Williams Realty	6	3	9	\$7,198,000
178	Ariel	Harat	RE/MAX Real Estate Solutions	14	6	20	\$7,196,500
179	Scott	LaRocca	Berkshire Hathaway The Preferred Realty	19	11	30	\$7,145,500
180	Judi	Agostinelli	Century 21 Frontier Realty	14	5	19	\$7,132,944
181	Jason	Dalbey	Berkshire Hathaway The Preferred Realty	0	30	30	\$7,112,314
182	Ann	Greathouse	Howard Hanna	7	12	19	\$7,087,500
183	Beth	Danchek	Coldwell Banker	9	7	16	\$7,061,000

#	First Name	Last Name	Office	List	Sold	Total	Total Sales
184	Marcia	Dolan	Berkshire Hathaway The Preferred Realty	9	8	17	\$7,046,200
185	Ruth	Weigers	Berkshire Hathaway The Preferred Realty	13	10	23	\$7,026,546
186	Kassie	Cable	Howard Hanna	8	7	15	\$6,989,772
187	Corey	Kelly	Coldwell Banker	10	13	23	\$6,963,105
188	Rachael	Schafer	Berkshire Hathaway The Preferred Realty	11	12	23	\$6,925,910
189	Patty	Pellegrini	Berkshire Hathaway The Preferred Realty	7	5	12	\$6,919,562
190	Kelly	Kuzemchak	Berkshire Hathaway The Preferred Realty	16	8	24	\$6,890,400
191	Angie	Peluso	Piatt Sotheby's International Realty	12	11	23	\$6,881,150
192	Michelle	Proviano	Berkshire Hathaway The Preferred Realty	11	7	18	\$6,874,200
193	Antoinette	Pampena	Realty ONE Gold Standard	14	12	26	\$6,869,200
194	Magen	Bedillion	Berkshire Hathaway The Preferred Realty	12	13	25	\$6,859,578
195	Michelle	Sager	Berkshire Hathaway The Preferred Realty	2	5	7	\$6,831,650
196	Sean	Phillips	Coldwell Banker	6	8	14	\$6,800,500
197	Renee	Dean	Howard Hanna	15	9	24	\$6,786,219
198	Cole	Macek	RealtyCo	4	15	19	\$6,771,400
199	Hope	Harmotto	Compass RE	9	11	20	\$6,738,600
200	David	Onufer	Howard Hanna	14	2	16	\$6,715,435

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