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Joe Tyler
Gerber

Finding Home in Joy



On the Rise
DANIEL MANOSALVAS

Agent Feature
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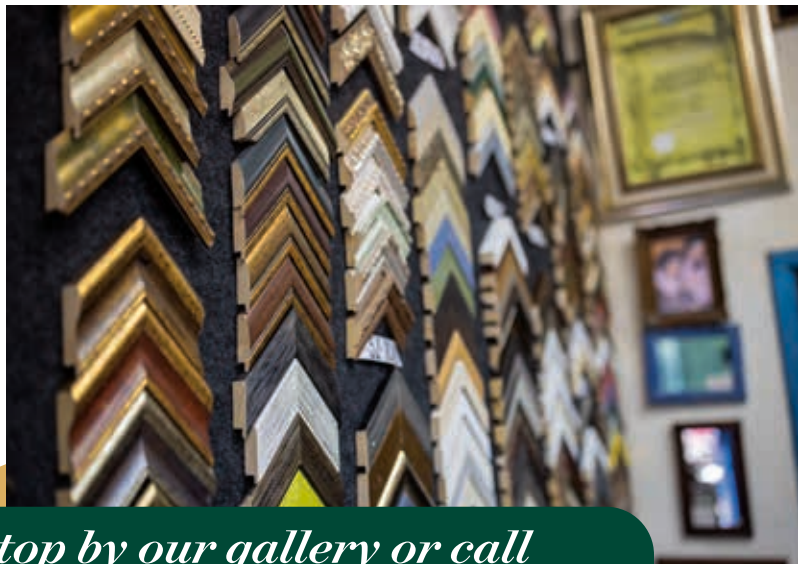
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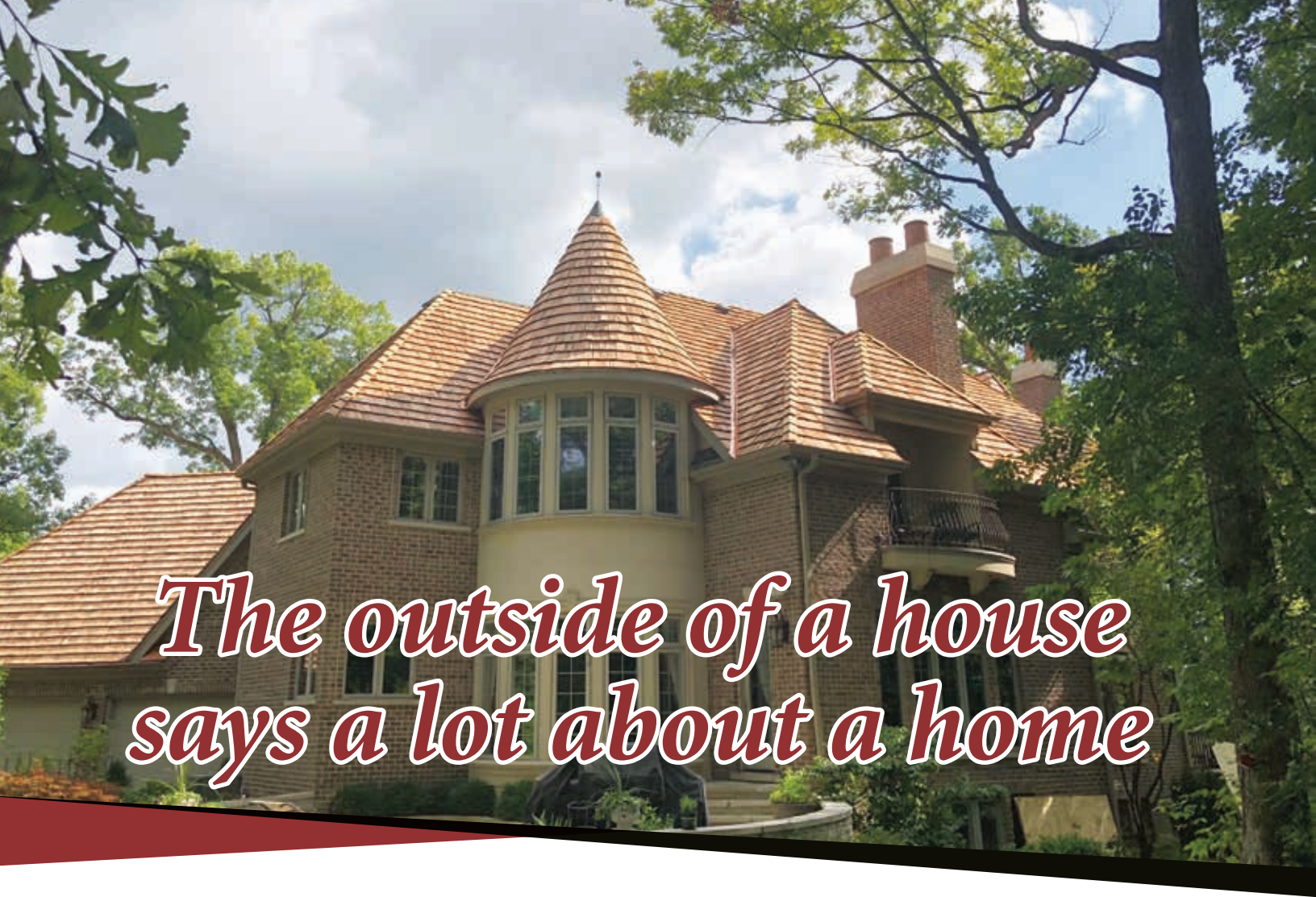
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One of the things I’ve enjoyed most about publishing *North Shore Real Producers* is having a front-row seat to what makes the best in our market different. It isn’t just production. It’s the willingness to share ideas, celebrate one another’s success, and genuinely want to see this industry improve. That kind of mindset spreads. One conversation leads to a better client experience. One relationship turns into a referral. One fresh perspective changes the way someone runs their business. That is why communities like this matter.

North Shore Real Producers is built on the belief that when you bring the right people together, everyone benefits. Every feature, event, and introduction is another opportunity to learn, connect, and continue raising the standard for real estate across Chicagoland. Because when one person gets better, the industry gets better. And that’s something worth being part of.



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Courtney S.

Caraway

What You See Is What You Get

BY CHRIS MENEZES •
PHOTOS BY JOE CASTELLO

Courtney S. Caraway learned early that opportunity was something you could create. Before she became the owner and managing broker of Gallery Realty Inc., before the awards, client referrals, and Who's Who in America recognition, Courtney was the kid with a lemonade stand, a paper route, a babysitting job, and a lawn-care idea. She was not afraid to knock on doors, introduce herself, and put herself out there.



"I've always had an entrepreneurial spirit," Courtney says. "I learned early on that if I wanted something, I could create a plan, put in the work, and make it happen."

She has held that mindset through her over twenty-year career in real estate that has included mortgage servicing and sales leadership roles. For Courtney, success has never been about building an image. It's been about showing up as herself, in every room, with the values that shaped her long before real estate became her career.

Courtney grew up in Elgin surrounded by family members who taught her to see possibility as something that belonged to her, too. Her great-grandparents were well-known business owners, and there were many firsts in her family: her great-aunt was the first Black cheerleader at her high school, her great-uncles were among the first Black high school athletes, and her aunt was the first ballerina to perform at the Hemmens Cultural Center.

"There were a lot of 'greats' in my family," Courtney says. "My elders laid the foundation for me to know that I could be and achieve anything."

Courtney's path into real estate started with an early interest that never wavered paired with a competitive streak. She grew up playing Monopoly with her family, and her aunt, who had studied for her real estate license and often spoke about how difficult the exam was, worked as an administrator for Century 21.

"The mere fact that the exam was challenging was enough to pique my interest," Courtney recalls. "I am a very competitive individual, and I saw this as something I knew I could achieve."

Courtney, who holds a bachelor's in marketing and a master's in human resource management, officially began her real estate career on January 28, 2003, after working in customer service and telecommunications. By then, she had already experienced the power of homeownership personally. She'd purchased her first home at only eighteen and saw how ownership could create security, build wealth, and change the direction of a family's future.

That understanding became central to the way she serves her clients. Whether helping a first-time buyer, a growing family, or an investor, Courtney has always seen real estate as a way to create stability and open doors that people may not have thought were available to them.

Her career also came with detours. After having her second child in 2008, Courtney navigated the market downturn and foreclosure crisis by returning to corporate America while continuing real estate part-time. She also carries lessons from a life that required strength and conviction. Courtney experienced instability and broken promises in childhood as she watched her father endure a serious workplace injury and later overcome addiction. She eventually lost him during her early adulthood. Professionally, she has faced discrimination and bias in the



workplace. Courtney does not lead with these hardships, but she understands how much they have shaped her.

“All these experiences molded me into the person I am,” she says. “They instilled the confidence in me to know my success is reliant on my efforts, attitude, perseverance, and contributions.”

In 2018, Courtney opened Gallery Realty Inc., giving herself the freedom, control, and ownership she’d spent years working toward. This owner and managing broker is focused on growing her company as a boutique brokerage that’s known for service,



local expertise, and relationships that last beyond the closing table.

Away from real estate, Courtney’s foundation is her family. She is proud of the paths her children are building for themselves: Christopher (30) is an independent hip-hop artist and producer known as Kris Leshaur; Assata (20) is studying for her real estate license while also pursuing medicine; and Malik (17) plans to pursue both real estate and firefighting. Her partner, Dant’e Cottingham, works in criminal justice education and reentry support, helping individuals transition successfully after incarceration, at the University of Wisconsin–Madison Law School.

The family enjoys traveling, movies, and board games. When Courtney needs quiet, she finds it sitting by Lake Michigan or in her backyard by the firepit with music, a glass of wine, and

space to reflect. Also, she supports Feed My Starving Children, an organization that provides meals to children in need around the world.

For Courtney, it all comes back to authenticity. The girl who once ran lemonade stands and knocked on doors for opportunity is the woman who built Gallery Realty Inc., and the person her clients, family, and community get every day. What you see is what you get, and for Courtney, that has always been enough to open the next door. ▀

“All these experiences molded me into the person I am. They instilled the confidence in me to know my success is reliant on my efforts, attitude, perseverance, and contributions.”



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SCAN ME

BY CHRIS MENEZES
PHOTOS BY ELLIOT POWELL

Joe Tyler

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Finding Home in Joy



they needed. His grandfather, Papa Jerry, a union plumber for more than forty years, helped keep the family grounded after Joe’s parents divorced.

“The greatest lesson my grandfather taught me is that we have a responsibility to spend every day working to create a kinder, safer, more inclusive world than the one we were given,” Joe says.

Joe’s appreciation and understanding of the necessity of having a safe, stable home only deepened with time. By his teenage years, he’d faced significant mental health challenges including diagnoses of Asperger’s syndrome, bipolar disorder, and anxiety, and survived a suicide attempt at age twelve. He later attended Yellowstone Boys and Girls Ranch in Billings, Montana, a residential treatment center for young people with mental health issues. Those experiences shaped the way he sees people, hardship, and hope.

“For me, life is always ‘glass half full’ because I understand how it feels to exist in a prison of despair and hopelessness,” Joe says. Inspired by his grandfather’s example, Joe also turned those experiences into a lifelong mission to help those in need.

For Joe Tyler Gerber, real estate is about what a home gives people: a place where a family can feel safe and live their lives, even when everything else feels uncertain.

Joe learned that early. Raised in Deerfield by a single mother who sacrificed much for her children, Joe felt how much a stable home meant. His mother made sure they always had a safe place to live and food on the table, and that her children had all the love

He received a bachelor’s in communication and media studies, public policy, and human resource development from Northeastern Illinois University, then worked as a special education teaching assistant for young people with profound disabilities. He also volunteered with Planned Parenthood and taught for the National Alliance on Mental Illness.

All along the way, he had also been working in the real estate industry. His father was the



“Joy is an action and a feeling.”

If you haven't found your joy, it's never too late to go find it.”

but then a managing broker gave him the support he needed: “You owe yourself one more spring market here, where I can remind you every day how capable you are.”

Joe stayed and in 2020, launched the Gerber Group. Since 2018, he and his team have closed nearly 400 transactions and almost \$200 M in sales.

“Building relationships with mentors and fellow brokers and being around people who lift you up can be the defining factors in your success,” Joe says.

Today, the Gerber Group proudly affiliates with Baird & Warner—a local brokerage that prides itself on global reach but local commitment and on giving back to the community—the team includes Tova Goldberg, director of operations and rental coordinator, who supports day-to-day operations, social media, and client outreach; Lana Shapiro, broker and new construction specialist, who is also a builder/developer/designer; Michael Sidor, licensed in Illinois and Arizona, is helping to expand the team's presence in AZ; and Matthew Howard, commercial real estate specialist.

Joe's work remains rooted in the same belief that first pulled him toward the industry: housing can change a life.

“Because of my upbringing, I understand firsthand the importance of having a stable, loving home base, especially for families that are struggling, and how much that can affect people's lives and trajectory to success,” Joe says. “To me, real estate

and real estate-centered advocacy are the way to make a greater impact on our local communities.”

For Joe that gets done through creating and maintaining good relationships, getting back to the basics, and staying humble and grounded, as well as meeting people who are in the midst of transition with patience, perspective, and care.

His purpose was exemplified in one of the most meaningful transactions of his career: An elderly client knew she was dying and entrusted Joe to protect her home, her legacy for her family, from foreclosure. Joe made good on his promise closing the short sale in November 2019, just three months before she died.

“I feel honored that I got to play a part in the final chapter of her life,” Joe says.

“Safety, security, compassion, and love are at the core of everything I do inside and outside of real estate.”

Outside of work, Joe loves to write, take road trips, try new restaurants, and watch movies, but most of all, spend time with his family: his partner, Isaiah; his mother, Tracee; his siblings; his father, Gary; his grandmother, Nani Suzy; his uncle, Kevin; and his dogs, Millie and Paxton. When they're around the table, Joe often lovingly recalls Papa Jerry's legacy: everything feels better when a home is filled with love, family, laughter, and joy.

“Success is waking up and being excited to live your life,” Joe says. “Joy is an action and a feeling. If you haven't found your joy, it's never too late to go find it.”





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DANIEL MANOSALVAS

Full Contact

BY CHRIS MENEZES • PHOTOS BY JOE CASTELLO

Daniel Manosalvas doesn't talk about real estate like it's just a numbers game. To him, it's something more tangible than that. It's about getting out there and getting in front of people.

"Real estate is a contact sport," he says. "The more conversations you have with people, the more opportunities you create."

It's a mentality Daniel developed on the football field as a kid, long before entering real estate. Also while growing up, he learned that effort isn't optional. His parents, who are originally from Ecuador, raised him with a strong work ethic, and the people around him sharpened it.

"One of the biggest influences in my life was my brother," Daniel says. "He always taught me that the easy life is not the good life, and that if you want something meaningful you have to be willing to work hard for it."

Daniel's years playing football as a youth reinforced that whole outlook. "Playing football taught me a lot about grit, discipline, and staying focused even when things are difficult," he says. "Those lessons translated directly into real estate."

At nineteen, while attending Olivet Nazarene University during the COVID-19 pandemic, he found himself watching real estate videos during study hours. The more he learned about the business and the

opportunities it presented, the more he was drawn to it because it spoke to one of his long-held interests.

"I've been interested in sales since I was a kid," he says. "I remember selling things at yard sales and enjoying the process of talking to people and making deals."

Daniel even spent about a year selling items on eBay when he was in high school. When he started learning about real estate, it immediately stood out to him.

"I saw that real estate combined sales, entrepreneurship, and the opportunity to help people through important life decisions. That ultimately led me to pursue real estate as a career," he says.

Today, Daniel is enjoying the growth of his business and its momentum. In 2024–2025, he helped over eighty-three families and sold over \$23 M in sales volume.

But getting started wasn't a clean or comfortable experience. Money was tight, and Daniel had no safety net. He spent his mornings and nights working for DoorDash while building his real estate business during the day.

"My schedule was intense," he says. "For about three months I was barely making enough to get by. It was a challenging time, but it taught me discipline, persistence, and to do whatever it takes to keep moving forward. It reinforced

something I've always believed: that I want to earn what I have."

About two years ago, Daniel faced one of the hardest moments of his life when his brother passed away. He stepped away from the business for a time, carrying both the loss and the lessons his brother had left him.

"It was one of the hardest times I've ever gone through," he shares. "I thought a lot about what my brother taught me, but especially 'If you want something meaningful, you have to work for it.' When I came back, I used that mindset as motivation."

Today, Daniel's business is centered on listings—prospecting, building relationships, and earning trust with homeowners through consistency and follow-through.

"I'm focused on building a strong presence in specific neighborhoods and becoming the go-to agent in those communities," he says. "I enjoy the process of prospecting because it allows me to create my own opportunities and continue to grow my listing business."

But for Daniel, the most rewarding part of his work isn't production, it's what that production provides for his family: his wife, Quetzally, and their six-year-old son, Maison. True to his intention, Daniel's life reflects the rewards of the effort he's put into his work.

"I've been able to take my family on vacations, pay for my wedding





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and a three-week honeymoon, and purchase a home,” he says. “Those moments mean a lot to me because they came from the work and effort I’ve put into building my business.”

Looking ahead, Daniel plans to keep building—to keep growing his listing business and expand into investing, which includes goals with flipping homes and owning rental properties.

“For me, real estate is not just a career,” he says. “It’s a path that allows me to build long-term opportunities for my family while continuing to grow both professionally and personally.”

For Daniel Manosalvas, the approach isn’t complicated. It’s the same mindset he learned years ago: show up consistently, treat people the right way, and let the work compound over time. He also believes that homeowners value honesty and communication above everything else, which is why he focuses on transparency, responsiveness, and setting realistic expectations. ▀

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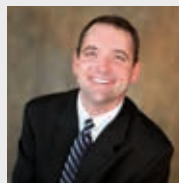
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TOP 200 STANDINGS

Teams and individuals from January 1, 2026 to June 30, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
1	Jane	Lee	77	\$59,697,974	68	\$48,131,094	145	\$107,829,068
2	Bill	Flemming	164	\$74,226,588	34	\$15,047,577	198	\$89,274,165
3	Jena	Radnay	12	\$43,401,900	8	\$29,075,000	20	\$72,476,900
4	Daynae	Gaudio	165	\$69,403,375	0	\$0	165	\$69,403,375
5	Connie	Dornan	31	\$35,203,450	24	\$20,680,490	55	\$55,883,940
6	Paige	Dooley	13	\$32,667,000	12	\$22,986,000	25	\$55,653,000
7	John	Morrison	32	\$32,755,312	23.5	\$19,461,000	55.5	\$52,216,312
8	Craig	Fallico	33	\$26,560,200	29	\$24,500,426	62	\$51,060,626
9	Dawn	McKenna	13	\$18,440,038	14	\$31,719,250	27	\$50,159,288
10	Holly	Connors	41	\$28,000,000	32	\$20,906,344	73	\$48,906,344
11	Cory	Green	5	\$7,347,000	32	\$38,207,000	37	\$45,554,000
12	Leslie	McDonnell	44	\$27,044,317	24	\$13,068,970	68	\$40,113,287
13	Mona	Hellinga	7	\$17,370,000	4	\$22,045,000	11	\$39,415,000
14	Andra	O'Neill	19.5	\$32,533,475	5	\$5,940,000	24.5	\$38,473,475
15	Jacqueline	Lotzof	14.5	\$14,718,250	21.5	\$20,358,420	36	\$35,076,670
16	Maria	DelBoccio	22.5	\$16,010,825	25	\$17,521,399	47.5	\$33,532,224
17	Pam	MacPherson	13.5	\$18,614,500	11	\$14,740,000	24.5	\$33,354,500
18	Kim	Alden	16.5	\$8,318,824	39.5	\$22,205,341	56	\$30,524,166
19	Jim	Starwalt	32	\$9,745,000	55	\$19,913,190	87	\$29,658,190
20	Megan	Mawicke Bradley	5.5	\$14,903,750	6	\$13,683,508	11.5	\$28,587,258
21	Anne	Dubray	14	\$12,824,741	14	\$13,697,000	28	\$26,521,741
22	Mark	Ahmad	11	\$12,473,186	11	\$12,851,036	22	\$25,324,222
23	Margie	Brooks	8	\$14,533,500	5.5	\$10,545,750	13.5	\$25,079,250
24	Matthew	Messel	13.5	\$7,207,500	26	\$17,581,314	39.5	\$24,788,814
25	Sarah	Leonard	31.5	\$13,615,888	26	\$10,612,280	57.5	\$24,228,168
26	Kate	Fanselow	13	\$11,227,919	13.5	\$12,767,500	26.5	\$23,995,419
27	Joanne	Hudson	10	\$15,644,000	7	\$8,349,647	17	\$23,993,647
28	Dean	Tubekis	11.5	\$10,406,600	15	\$13,364,100	26.5	\$23,770,700
29	Mary	Grant	5	\$10,983,000	5	\$10,865,000	10	\$21,848,000
30	Beth	Wexler	10.5	\$11,793,500	9.5	\$10,043,162	20	\$21,836,662
31	Jamie	Hering	31.5	\$11,364,100	22	\$9,697,300	53.5	\$21,061,400
32	Kathryn	Mangel	4	\$11,928,310	3	\$7,939,822	7	\$19,868,132
33	Marina	Carney	3.5	\$8,500,000	4.5	\$11,104,000	8	\$19,604,000
34	Meredith	Pierson	8.5	\$8,475,400	12.5	\$10,287,180	21	\$18,762,580

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
35	Marlene	Rubenstein	4	\$5,272,500	7	\$13,455,000	11	\$18,727,500
36	Kathryn	Moor	3	\$5,800,000	5	\$12,833,000	8	\$18,633,000
37	Harris	Ali	2	\$1,118,500	14	\$17,445,000	16	\$18,563,500
38	Nicholas	Solano	30	\$18,479,356	0	\$0	30	\$18,479,356
39	Julie	Schultz	8	\$7,784,333	13	\$10,390,000	21	\$18,174,333
40	Vittoria	Logli	8.5	\$10,338,450	6	\$7,810,584	14.5	\$18,149,034
41	Ann	Lyon	5	\$6,655,000	10	\$11,368,500	15	\$18,023,500
42	Nathan	Freeborn	9	\$9,077,500	8	\$8,642,900	17	\$17,720,400
43	Lisa	Wolf	22	\$13,340,900	11	\$4,234,950	33	\$17,575,850
44	Janet	Borden	9	\$9,932,500	9	\$7,350,953	18	\$17,283,453
45	Bonnie	Tripton	3	\$5,375,000	3	\$11,902,000	6	\$17,277,000
46	Grace	Flatt	5	\$8,623,750	7	\$8,609,000	12	\$17,232,750
47	Debbie	Glickman	6.5	\$6,015,500	11	\$11,184,000	17.5	\$17,199,500
48	Susan	Amory Weninger	7.5	\$12,018,725	3	\$5,127,000	10.5	\$17,145,725
49	Kelly	Baysinger	11	\$7,246,500	15	\$9,828,890	26	\$17,075,390
50	Yuriy	Nydza	3	\$1,104,800	38	\$15,884,885	41	\$16,989,685

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TOP 200 STANDINGS

Teams and individuals from January 1, 2026 to June 30, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
51	Elizabeth	Wieneke	5	\$11,279,822	4	\$5,528,000	9	\$16,807,822
52	Judy	Greenberg	13	\$10,610,527	11	\$6,186,250	24	\$16,796,777
53	Carrie	McCormick	3.5	\$7,216,000	4	\$8,981,900	7.5	\$16,197,900
54	Jodi	Cinq-Mars	23.5	\$8,793,200	23	\$7,161,200	46.5	\$15,954,400
55	Susan	Carey	0	\$0	3	\$15,720,000	3	\$15,720,000
56	Sally	Mabadi	9.5	\$15,432,500	0	\$0	9.5	\$15,432,500
57	Jackie	Mack	18.5	\$10,239,500	7	\$5,174,875	25.5	\$15,414,375
58	Ted	Pickus	9.5	\$10,683,850	5	\$4,315,000	14.5	\$14,998,850
59	Deborah	Hepburn	4.5	\$4,683,000	7	\$10,274,000	11.5	\$14,957,000
60	Amy	Diamond	17	\$9,938,000	10	\$4,996,183	27	\$14,934,183
61	Caroline	Starr	9	\$6,788,500	14	\$8,003,500	23	\$14,792,000
62	Tyler	Lewke	15	\$6,377,875	18.5	\$8,069,000	33.5	\$14,446,875
63	Lindy	Goss	2	\$778,000	6	\$13,315,000	8	\$14,093,000
64	Susan	Maman	3.5	\$6,944,000	4.5	\$6,615,000	8	\$13,559,000
65	Gina	Shad	9	\$7,189,400	10.5	\$6,290,375	19.5	\$13,479,775
66	Honore	Fruментino	11	\$9,514,000	4	\$3,927,500	15	\$13,441,500
67	Cory	Albiani	10	\$6,953,395	8	\$6,442,000	18	\$13,395,395
68	Kristen	Esplin	5	\$9,370,000	4	\$3,941,789	9	\$13,311,789
69	Steve	McEwen	5	\$7,586,300	5	\$5,484,000	10	\$13,070,300
70	Karen	Skurie	10	\$8,087,779	5	\$4,946,678	15	\$13,034,457
71	John	Mawicke	1.5	\$5,263,750	3	\$7,655,000	4.5	\$12,918,750
72	Mary	Summerville	13.5	\$8,584,890	5.5	\$4,000,000	19	\$12,584,890
73	Carly	Jones	8	\$5,908,000	7	\$6,628,000	15	\$12,536,000
74	Richard	Richker	1.5	\$2,722,500	5	\$9,760,000	6.5	\$12,482,500
75	Grigory	Pekarsky	2	\$942,000	23.5	\$11,513,000	25.5	\$12,455,000
76	Victoria	Stein	5	\$6,295,000	7	\$6,005,000	12	\$12,300,000
77	Miranda	Alt	15	\$6,232,000	14	\$6,044,980	29	\$12,276,980
78	Allison	Silver	7.5	\$9,539,790	3	\$2,733,500	10.5	\$12,273,290
79	Laura	Fitzpatrick	4	\$7,859,100	4	\$4,384,000	8	\$12,243,100
80	Shaun	Raugstad	6	\$6,427,000	6	\$5,764,000	12	\$12,191,000
81	Robbie	Morrison	12	\$10,964,055	2	\$1,165,000	14	\$12,129,055
82	Connie	Antoniou	8.5	\$10,857,500	1	\$1,100,000	9.5	\$11,957,500
83	Danny	McGovern	6	\$7,116,000	7	\$4,817,500	13	\$11,933,500
84	Kelly	Mangel	4	\$11,928,310	0	\$0	4	\$11,928,310

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
85	Jody	Dickstein	2.5	\$6,585,000	2	\$5,219,000	4.5	\$11,804,000
86	Tara	Kelleher	6.5	\$4,478,000	3	\$7,315,000	9.5	\$11,793,000
87	Jeff	Ohm	7	\$8,890,895	2	\$2,884,895	9	\$11,775,790
88	Elizabeth	Jakaitis	3	\$5,283,906	1	\$6,350,000	4	\$11,633,906
89	Alexa	Hara	1.5	\$2,774,500	3	\$8,790,000	4.5	\$11,564,500
90	Chris	Veech	3	\$3,175,000	7	\$8,343,000	10	\$11,518,000
91	Diana	Matichyn	14.5	\$7,555,000	8	\$3,936,000	22.5	\$11,491,000
92	Susan	Teper	5	\$5,410,000	5	\$6,005,000	10	\$11,415,000
93	Elias	Masud	2.5	\$3,215,000	7	\$8,137,469	9.5	\$11,352,469
94	Aaron	Share	7	\$10,248,000	1	\$1,100,000	8	\$11,348,000
95	Trish	Herakovich	4	\$7,215,000	2	\$4,050,000	6	\$11,265,000
96	Nancy	Adelman	4.5	\$4,810,000	4	\$6,425,000	8.5	\$11,235,000
97	Samantha	Trace	5	\$7,209,500	2	\$3,960,000	7	\$11,169,500
98	Lindsey	Kaplan	5	\$3,048,207	12	\$7,979,913	17	\$11,028,120
99	Kimberly	Shortsle	3.5	\$5,178,750	4.5	\$5,819,500	8	\$10,998,250
100	Majbrith	Brody	3	\$4,305,000	6	\$6,645,000	9	\$10,950,000

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TOP 200 STANDINGS

Teams and individuals from January 1, 2026 to June 30, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
101	Debra	Baker	7	\$6,510,000	6	\$4,418,000	13	\$10,928,000
102	Winfield	Cohen	11	\$6,080,369	9	\$4,843,900	20	\$10,924,269
103	Michael	Thomas	10.5	\$6,247,095	6	\$4,662,720	16.5	\$10,909,815
104	James	Streff	5	\$3,712,500	10	\$7,125,000	15	\$10,837,500
105	Scott	Ottenheimer	4.5	\$5,086,000	6	\$5,692,300	10.5	\$10,778,300
106	Brandy	Isaac	9	\$7,831,413	3	\$2,922,000	12	\$10,753,413
107	Monica	Corbett	2	\$8,690,000	1	\$1,910,000	3	\$10,600,000
108	Jean	Anderson	3.5	\$9,690,000	0.5	\$851,500	4	\$10,541,500
109	Donna	Mancuso	3.5	\$9,690,000	0.5	\$851,500	4	\$10,541,500
110	John	Barry	6	\$7,619,155	2	\$2,909,455	8	\$10,528,610
111	Ryan	Cherney	23	\$10,486,730	0	\$0	23	\$10,486,730
112	Andrea	Miller	2	\$3,000,000	4	\$7,484,000	6	\$10,484,000
113	Lisa	Trace	5	\$7,209,500	3	\$3,267,500	8	\$10,477,000
114	Lauren	Marquardt	3.5	\$4,445,000	4	\$5,861,000	7.5	\$10,306,000
115	David	Schwabe	12	\$6,316,850	9.5	\$3,890,950	21.5	\$10,207,800
116	Melissa	Siegal	3	\$2,885,000	7	\$7,231,000	10	\$10,116,000
117	Rutul	Parekh	7	\$2,079,200	15	\$8,002,051	22	\$10,081,251
118	Ashlee	Fox	7	\$5,637,000	5	\$4,395,000	12	\$10,032,000
119	Elise	Rinaldi	4	\$4,146,250	4	\$5,824,000	8	\$9,970,250
120	Elizabeth	De Wet	6	\$8,388,550	1	\$1,579,000	7	\$9,967,550
121	Mario	Dilorenzo	7	\$5,628,000	5	\$4,301,000	12	\$9,929,000
122	Kathleen	Bauer	0	\$0	3	\$9,886,332	3	\$9,886,332
123	Renee	Clark	6.5	\$4,867,934	5.5	\$5,009,990	12	\$9,877,924
124	Amy	Kite	14.5	\$6,171,501	8	\$3,643,890	22.5	\$9,815,391
125	Lauren	Weiss	2	\$1,639,500	7	\$8,156,000	9	\$9,795,500
126	Geoff	Brown	3.5	\$3,020,500	7	\$6,735,413	10.5	\$9,755,913
127	Vaseekaran	Janarthanam	6	\$3,791,000	13	\$5,751,900	19	\$9,542,900
128	Deborah	Richwine	3	\$7,595,000	1	\$1,910,000	4	\$9,505,000
129	Connie	Barhorst	11	\$6,599,000	5	\$2,879,000	16	\$9,478,000
130	Daria	Andrews	5	\$5,160,000	4	\$4,291,000	9	\$9,451,000
131	Andrea Lee	Sullivan	15	\$5,856,900	6	\$3,590,900	21	\$9,447,800
132	Mimi	Maman	3.5	\$6,944,000	1.5	\$2,375,000	5	\$9,319,000
133	Gloria	Matlin	4.5	\$5,147,500	2	\$4,150,000	6.5	\$9,297,500
134	Houda	Chedid	1	\$8,300,000	1	\$995,000	2	\$9,295,000

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
135	Young	Lee	3.5	\$5,716,000	3	\$3,565,000	6.5	\$9,281,000
136	Frank	Capitanini	2.5	\$3,962,500	6	\$5,297,000	8.5	\$9,259,500
137	Maureen	O'Grady-Tuohy	7	\$7,025,750	3	\$2,207,750	10	\$9,233,500
138	Kevin	Dombrowski	10	\$3,067,000	9	\$6,094,500	19	\$9,161,500
139	Sherri	Esenberg	8	\$3,958,000	8	\$5,157,114	16	\$9,115,114
140	Anne	Jacobs	6	\$4,861,500	6	\$4,227,502	12	\$9,089,002
141	Sarah	Anderson	5.5	\$4,078,000	10	\$5,010,500	15.5	\$9,088,500
142	Michael	Dickstein	2.5	\$6,585,000	2	\$2,485,000	4.5	\$9,070,000
143	Sara	Sogol	12	\$6,443,000	2	\$2,596,000	14	\$9,039,000
144	Alissa	McNicholas	3.5	\$3,972,894	3	\$4,960,000	6.5	\$8,932,894
145	Daniel	Drake	8	\$4,713,000	8	\$4,216,750	16	\$8,929,750
146	Joey	Gault	6	\$8,910,500	0	\$0	6	\$8,910,500
147	Corey	Barker	11	\$6,071,500	6	\$2,800,700	17	\$8,872,200
148	Darragh	Landry	0	\$0	6	\$8,869,326	6	\$8,869,326
149	Alan	Berlow	7	\$5,479,000	5	\$3,384,800	12	\$8,863,800
150	Phyllis	Bisceglie	2.5	\$8,845,000	0	\$0	2.5	\$8,845,000

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TOP 200 STANDINGS

Teams and individuals from January 1, 2026 to June 30, 2026

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
151	Nicole	Hajdu	4	\$4,603,328	9	\$4,234,900	13	\$8,838,228
152	Katrina	De Los Reyes	4.5	\$3,886,413	5	\$4,940,000	9.5	\$8,826,413
153	Jerry	Doetsch	10.5	\$6,977,913	4	\$1,829,999	14.5	\$8,807,912
154	Renata	Pieczka	5	\$4,317,500	6	\$4,390,000	11	\$8,707,500
155	Cherie	Smith Zurek	10	\$5,092,500	8	\$3,601,149	18	\$8,693,649
156	Shaunna	Burhop	7.5	\$4,578,025	7.5	\$4,111,000	15	\$8,689,025
157	Sabina	Wunderlich	7	\$4,009,900	11	\$4,662,000	18	\$8,671,900
158	Stephanie	Hofman	1.5	\$3,895,000	3.5	\$4,732,538	5	\$8,627,538
159	Nicole	Fabiano	2	\$3,046,406	5	\$5,540,000	7	\$8,586,406
160	Howard	Meyers	1.5	\$3,483,750	3	\$5,096,500	4.5	\$8,580,250
161	Esther	Zamudio	8	\$2,405,250	18	\$6,111,940	26	\$8,517,190
162	Andrew	Mrowiec	3.5	\$8,500,000	0	\$0	3.5	\$8,500,000
163	Lisa	Finks	3.5	\$7,079,000	1	\$1,404,000	4.5	\$8,483,000
164	Elizabeth	Smith	2	\$5,275,000	3	\$3,182,000	5	\$8,457,000
165	Matthew	Lysien	11.5	\$4,958,100	10	\$3,482,990	21.5	\$8,441,090
166	John	Baylor	3	\$4,220,000	2	\$4,190,000	5	\$8,410,000
167	Eugene	Abbott	6	\$5,245,000	6	\$3,052,150	12	\$8,297,150
168	Lori	Rowe	6	\$3,364,000	7	\$4,919,000	13	\$8,283,000
169	Jesus	Perez	7	\$2,225,000	19	\$6,048,900	26	\$8,273,900
170	Ryan	Pavey	4	\$2,146,100	7	\$6,110,000	11	\$8,256,100
171	Christine	Currey	9	\$5,282,908	5.5	\$2,701,500	14.5	\$7,984,408
172	Lisa	Schulkin	7	\$7,958,000	0	\$0	7	\$7,958,000
173	Holly	Cooper-Belconis	6	\$3,556,000	5	\$4,249,700	11	\$7,805,700
174	Amy	Foote	11.5	\$4,289,900	7	\$3,495,990	18.5	\$7,785,890
175	C Bryce	Fuller	8	\$5,093,697	5	\$2,661,400	13	\$7,755,097
176	Karen	Mason	2	\$4,425,000	1	\$3,300,000	3	\$7,725,000
177	Michael	Cell	5	\$4,807,000	2	\$2,910,000	7	\$7,717,000
178	Julie	Fleetwood	3	\$2,790,500	6	\$4,915,000	9	\$7,705,500
179	Anne	Hardy	4.5	\$4,375,000	4	\$3,326,500	8.5	\$7,701,500
180	David	Chung	0	\$0	7	\$7,675,000	7	\$7,675,000
181	Matt	Laricy	1	\$1,649,999	6	\$6,012,000	7	\$7,661,999
182	Angela	Bjork	9.5	\$4,626,236	7	\$3,030,575	16.5	\$7,656,811
183	Meredith	Schreiber	10	\$6,346,000	1	\$1,255,000	11	\$7,601,000
184	Craig	Tinder	5	\$4,573,900	3	\$3,017,000	8	\$7,590,900

#	First Name	Last Name	List #	List \$	Sell #	Sell \$	Total #	Total \$
185	Benyamin	Lalez	3	\$1,271,500	14	\$6,234,600	17	\$7,506,100
186	Marla	Fox	5	\$5,475,000	2	\$2,015,000	7	\$7,490,000
187	Jennifer	Rabito	2.5	\$2,382,000	5	\$5,093,878	7.5	\$7,475,878
188	Jane Herrick	Corder	6	\$5,865,000	2	\$1,599,990	8	\$7,464,990
189	Rafay	Qamar	4	\$1,181,200	14	\$6,268,332	18	\$7,449,532
190	Heidi	Seagren	6.5	\$5,690,000	3.5	\$1,747,500	10	\$7,437,500
191	Cristina	Panagopoulos	7.5	\$3,839,500	7	\$3,592,500	14.5	\$7,432,000
192	Tania	Forte	4	\$2,732,900	5	\$4,689,000	9	\$7,421,900
193	Julie	Cassin	2	\$3,600,000	2	\$3,820,000	4	\$7,420,000
194	Mark	Kelner	9	\$4,945,633	1	\$2,385,000	10	\$7,330,633
195	Izabela	Dianovsky	3	\$6,207,500	1	\$1,100,000	4	\$7,307,500
196	Kelly	Janowiak	12	\$6,096,280	3	\$1,210,000	15	\$7,306,280
197	Aaron	Masliansky	3	\$914,000	4	\$6,346,250	7	\$7,260,250
198	Missy	Jerfita	5.5	\$6,477,450	1	\$769,000	6.5	\$7,246,450
199	Linda	Levin	3	\$2,537,000	3	\$4,690,000	6	\$7,227,000
200	Michael	Maggio	2	\$1,235,000	4	\$5,990,550	6	\$7,225,550

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